



**ΤΜΗΜΑ ΟΡΓΑΝΩΣΗΣ
ΚΑΙ ΔΙΟΙΚΗΣΗΣ ΕΠΙΧΕΙΡΗΣΕΩΝ**

ΣΧΟΛΗ ΕΠΙΣΤΗΜΩΝ ΔΙΟΙΚΗΣΗΣ ΕΠΙΧΕΙΡΗΣΕΩΝ

Μητρώο Δημοσιεύσεων

(Βάσει του άρθρ. 23, παρ. 11, στοιχ. ε. ν. 4485/2017)

Τελευταία Ενημέρωση 30.06.2023

ΠΕΡΙΕΧΟΜΕΝΑ

ΚΑΘΗΓΗΤΕΣ

Αλετράς Βασίλειος.....	ΣΕΛ.	3
Ανδρονικίδης Ανδρέας.....	ΣΕΛ.	10
Βασιλειάδης Χρήστος	ΣΕΛ.	18
Βούζας Φώτης	ΣΕΛ.	37
Γεωργίου Ανδρέας	ΣΕΛ.	44
Γκοτζαμάνη Αικατερίνη	ΣΕΛ.	61
Ελευθεριάδης Ιορδάνης	ΣΕΛ.	73
Μιχαήλ Δημήτριος	ΣΕΛ.	81
Μοσχίδης Οδυσσέας	ΣΕΛ.	84
Σουμπενιώτης Δημήτριος	ΣΕΛ.	93
Ταραμπάνης Κωνσταντίνος	ΣΕΛ.	108
Τσιότρας Γεώργιος	ΣΕΛ.	137
Τσιότσου Ροδούλα	ΣΕΛ.	147
Χατζηδημητρίου Γιάννης	ΣΕΛ.	164

ΑΝΑΠΛΗΡΩΤΕΣ ΚΑΘΗΓΗΤΕΣ

Δρογαλάς Γεώργιος	ΣΕΛ.	171
Κάτου Αναστασία	ΣΕΛ.	180
Παπαθανασίου Ιάσων	ΣΕΛ.	190
Ταμπακούδης Ιωάννης.....	ΣΕΛ.	210
Τσιρώνης Λουκάς.....	ΣΕΛ.	217

ΕΠΙΚΟΥΡΟΙ ΚΑΘΗΓΗΤΕΣ

Γρούγιου Βασιλική	ΣΕΛ.	222
Κάπαρης Κωνσταντίνος	ΣΕΛ.	225
Καφετζόπουλος Δημήτριος	ΣΕΛ.	228
Κωνσταντάρης Ιωάννης	ΣΕΛ.	235
Χατζηθωμάς Λεωνίδα	ΣΕΛ.	242

ΛΕΚΤΟΡΕΣ

Κουρδούμπαλου Σταυρούλα	ΣΕΛ.	253
-------------------------------	------	-----

ΕΙΔΙΚΟ ΕΚΠΑΙΔΕΥΤΙΚΟ ΠΡΟΣΩΠΙΚΟ

Καραγκούνη Αναστασία	ΣΕΛ.	255
----------------------------	------	-----

ΕΡΓΑΣΤΗΡΙΑΚΟ ΔΙΔΑΚΤΙΚΟ ΠΡΟΣΩΠΙΚΟ

Θεοδωράκιογλου Υπατία	ΣΕΛ.	256
-----------------------------	------	-----

ΒΑΣΙΛΕΙΟΣ Ο. ΑΛΕΤΡΑΣ

ΑΡΘΡΑ ΣΕ ΕΠΙΣΤΗΜΟΝΙΚΑ ΠΕΡΙΟΔΙΚΑ

- [1] Plakas T, Aletras V, Voutsas E, Niakas D. (2023) Health-related quality of life and life satisfaction in a Greek refugee accommodation center. *Cureus* 15(7):e42005.
- [2] Karaferis D, Aletras V, Niakas D. (2022) Satisfaction and associated factors in Greek public hospitals. *Acta Biomedica*, 93(5):e2022230.
- [3] Karaferis D, Aletras V, Niakas D. (2022) Determining dimensions of Job satisfaction in healthcare using factor analysis. *BMC Psychology*, 10:240.
- [4] Karaferis D, Aletras V, Raikou M, Niakas D. (2022) Factors influencing motivation and work engagement of healthcare professionals. *Materia Sociomedica*, 34:216-224.
- [5] Beza S, Mavrodi A, Kyratso G, Aletras V. (2022) Health-related quality of life among refugees and asylum seekers in Northern Greece. *Journal of Immigrant and Minority Health*, 24:437-444.
- [6] Mylona I, Aletras V, Ziakas N, Tsinopoulos I. (2022) Examining different outcome measures for reliability in assessing the impact of cataract surgery in quality of health. *European Journal of Ophthalmology*, 321:2219-2224.
- [7] Mylona I, Aletras V, Ziakas N, Tsinopoulos I. (2022) Improvement in general health after cataract surgery is not limited to vision-specific function. *Psychology, Health & Medicine*, 27:2152-2160.
- [8] Mavrodi A, Chatzopoulos S, Aletras V. (2021) Examining willingness-to-pay and zero valuations for a health improvement with logistic regression. *Inquiry*, 58:469580211028102.
- [9] Mylona I, Aletras V, Ziakas N, Tsinopoulos I. (2021) Rasch validation of the VF-14 scale of vision-specific functioning in Greek patients. *International Journal of Environmental Research and Public Health* 18:4254.
- [10] Mylona I, Aletras V, Ziakas N, Tsinopoulos I. (2021) Rasch validation of the LVQOL scale. *Acta Medica (Hradec Kralove)*, 64:108-118.
- [11] Mylona I, Aletras V, Ziakas N, Tsinopoulos I. (2021) Successful cataract surgery leads to an improvement in depressive symptomatology. *Ophthalmic Research*, 64:50-54.
- [12] Κωνσταντιδέλλη Δ., Αλετράς Β., & Νιάκας Δ. (2020) «Ποιότητα ζωής ασθενών με Ιδιοπαθή Φλεγμονώδη Νοσήματα του Εντέρου. Επίδραση των anti-TNFα ως φαρμακευτική αγωγή», *Αρχεία Ελληνικής Ιατρικής*, 37(6):773-781.
- [13] Mavrodi A., & Aletras V. (2020) "A contingent valuation study for eliciting a monetary value of a quality-adjusted life-year in the general Greek population", *Value in Health Regional Issues*, 22:36-43.
- [14] Aletras V., Klinis S., Mavrodi A., Kakalou D., Ntantana A., Mallidou A., & Niakas D. (2020) "A cross-sectional study of patient safety culture in acute-care hospitals in Greece", *Journal of Patient Safety and Risk Management*, 25(3):106-116.

- [15] Mavrodi A., & Aletras V. (2019) "Preliminary results of a healthcare contingent valuation study in Greece", *International Journal of Finance, Insurance and Risk Management*, 9:3-16.
- [16] Dinas K., Vavoulidis E., Pratilas G., Chatzistamatiou K., Basonidis A., Sotiriadis A., Zeprilidis L., Pantazis K., Tziomalos K., Aletras V., & Tsiotras G. (2018) "Gynecology healthcare professionals towards safety procedures in Operation Rooms aiming to enhanced quality of medical services in Greece", *International Journal of Health Care Quality Assurance*, 32:1-14.
- [17] Dinas K, Vavoulidis E, Pratilas G, Basonidis, A, Liberis A, Zepiridis L, Sotiriadis A, Papaevangelidou D, Stathopoulou A, Leimoni E, Pantazis K, Tziomalos K, Aletras V, & Tsiotras G. (2018) "Greek gynecology healthcare professionals towards Quality Management Systems", *International Journal of Health Care Quality Assurance*, doi.org/10.1108/IJHCQA-05-2017-0083.
- [18] Domeyer P., Katsari V., Sarafis P., Aletras V., & Niakas D. (2018) "Greek students' attitudes, perception and knowledge regarding generic medicines in times of economic crisis: a cross-sectional study", *BMC Medical Education*, 18, 262.
- [19] Domeyer P., Aletras V., Anagnostopoulos F., Katsari V., & Niakas D. (2017) "Development and validation of a tool to assess knowledge and attitudes towards generic medicines among students in Greece: The ATtitudeTOwardsGENerics (ATTOGEN) questionnaire", *PLoS One*, 12, e0188484.
- [20] Anagnostou P., Aletras V., & Niakas D. (2017) "Human papillomavirus knowledge and vaccine acceptability among adolescents in a Greek region", *Public Health*, 152, 145-152.
- [21] Mavrodi A., Aletras V., Spanou A., & Niakas D. (2017) "Eliciting the monetary value of a Quality-Adjusted Life Year in a Greek outpatient department in times of economic austerity", *Pharmacoeconomics Open*, 1, 291-300.
- [22] Flokou A., Aletras V., & Niakas D. (2017) "A window-DEA based efficiency evaluation of the public hospital sector in Greece during the 5-year economic crisis", *PLoS One*, 12, e0177946.
- [23] Καρανικόλα Ε., Δημόπουλος Ε., Νιάκας Δ., & Αλετράς Β. (2017) «Οικονομική κρίση και σχετιζόμενη με την υγεία ποιότητα ζωής ηλικιωμένων», *Αρχαία Ελληνικής Ιατρικής*, 34, 1-10.
- [24] Flokou A., Aletras V., & Niakas D. (2016) "Decomposition of potential efficiency gains from hospital mergers in Greece", *Health care Management Science*, 20, 467-484.
- [25] Aletras V., & Kallianidou K. (2016) "Performance obstacles of nurses in intensive care units of Greek National Health System hospitals", *Nursing in Critical Care*, 221, 157-66.
- [26] Dario C., Luisotto E., Dal Pozzo E., Mancin S., Aletras V., Newman S., Gubian L., & Saccavini C. (2016) "Assessment of patients' perception of telemedicine services using the Service User Technology Acceptability Questionnaire", *International Journal of Integrated Care*, 16, 13.
- [27] Dagklis I., Aletras V., Tsantaki E., Orologas A., & Niakas D. (2016) "Multiple sclerosis patients valuing their own health status: valuation and psychometric properties of the

- 15D”, *Neurology International*, 8, 6416.
- [28] Konstantinidis G., Aletras V., Kanakari K., Natsis K., Bellamy N., & Niakas D. (2014) Comparative validation of the WOMAC osteoarthritis and Lequesne algofunctional indices in Greek patients with hip or knee osteoarthritis”, *Quality of Life Research*, 23, 539-48.
- [29] Kontodimopoulos N., Arvanitaki E., Aletras V., & Niakas D. (2012) “Psychometric properties of the Greek Diabetes Treatment Satisfaction Questionnaire”, *Health & Quality of Life Outcomes*, 10, 17.
- [30] Aletras V., Kostarelis A., Tsitouridou M., Niakas D., & Nicolaou A. (2010) “Development and preliminary validation of a questionnaire to measure satisfaction with home care in Greece: an exploratory factor analysis of polychoric correlations”, *BMC Health Services Research*, 10, 189.
- [31] Kontodimopoulos N., Aletras V., Paliouras D., & Niakas D. (2009) “Mapping the cancer-specific EORTC QLQ-C30 to the preference based EQ-5, SD-6D and 15D instruments”, *Value in Health*, 12, 1151-1157.
- [32] Aletras V., Kontodimopoulos N., Niakas D., Vagia M., Pelteki H., Karatzoglou G., Sintonen H., & Yfantopoulos J. (2009) “Valuation and preliminary validation of the Greek 15D in a sample of patients with Coronary Artery Disease”, *Value in Health*, 12, 574-579.
- [33] Αλετράς Β., Μπασιούρη Φ., Κοντοδημόπουλος Ν., Ιωαννίδου Δ., & Νιάκας Δ. (2009) «Ανάπτυξη ελληνικού ερωτηματολογίου ικανοποίησης νοσηλευθέντων ασθενών και έλεγχος των βασικών του ψυχομετρικών ιδιοτήτων», *Αρχαία Ελληνικής Ιατρικής*, 26, 79-89.
- [34] Aletras V., Kontodimopoulos N., Zagouldoudis A., & Niakas D. (2007) “The short-term effect on technical and scale efficiency of establishing Regional Health Systems and General Management in Greek NHS hospitals”, *Health Policy*, 83, 236-245.
- [35] Kontodimopoulos N., Moschovakis G., Aletras V., & Niakas D. (2007) “The effect of environmental factors on technical and scale efficiency of Primary Health Care Providers in Greece”, *Cost Effectiveness and Resource Allocation*, 5, 14.
- [36] Αλετράς Β., Ζαχαράκη Φ., & Νιάκας Δ. (2007) «Ερωτηματολόγιο μέτρησης της ικανοποίησης των επισκεπτών των Εξωτερικών Ιατρείων Οφθαλμολογικής Κλινικής ελληνικού δημόσιου νοσοκομείου», *Αρχαία Ελληνικής Ιατρικής*, 24, 89-96.
- [37] Aletras V., Papadopoulos E., & Niakas D. (2006) “Development and preliminary validation of a Greek-language outpatient satisfaction questionnaire with Principal Components and Multi-trait analyses”, *BMC Health Services Research*, 6, 66.
- [38] Paleologou V., Kontodimopoulos N., Stamouli A., Aletras V., & Niakas D. (2006) “Developing and testing an instrument for identifying performance incentives in the Greek health care sector”, *BMC Health Services Research*, 6, 118.
- [39] Stafilas P., Sarafidis P., Lasaridis A., Aletras V., & Niakas D. (2005) “An economic evaluation of the 2003 European Society of Hypertension-European Society of Cardiology guidelines for the management of arterial hypertension in Greece”, *American Journal of Hypertension*, 18, 1233-1240.
- [40] Σταφυλάς Π., Σαραφίδης Π., Λαζαρίδης Α., Αλετράς Β., & Νιάκας Δ. (2005)

- «Φαρμακοοικονομική ανάλυση της θεραπείας της ανεπίπλεκτης αρτηριακής υπέρτασης στην Ελλάδα», *Αρτηριακή Υπέρταση*, 14, 166-178.
- [41] Aletras V. (1999) “A comparison of hospital scale effects in short-run and long-run cost functions”, *Health Economics*, 8, 521-530.
- [42] Αλετράς Β. (1998) «Το άριστο μέγεθος των νοσοκομείων του Ε.Σ.Υ», *Ελληνική Ιατρική*, 64, 408-415.
- [43] Sowden A., Aletras V., Place M., Rice N., Eastwood A., Grilli R., Ferguson B., Posnett J., & Sheldon T. (1997) “Volume of clinical activity in hospitals and healthcare outcomes, costs, and patient access”, *Quality in Health Care*, 6, 109-114.
- [44] Αλετράς Β. (1997) «Θεωρητική και εμπειρική ανάλυση της αποδοτικότητας τύπου Χ των νοσοκομείων του Εθνικού Συστήματος Υγείας», *Αρχεία Ελληνικής Ιατρικής*, 14, 662-674.

ΒΙΒΛΙΑ/ΜΟΝΟΓΡΑΦΙΕΣ

- [1] Αλετράς Β., Ματσαγγάνης Μ., & Νιάκας Δ. (2002) *Θέματα οικονομικής και χρηματοδοτικής διαχείρισης υπηρεσιών υγείας*, Πάτρα, Ελληνικό Ανοικτό Πανεπιστήμιο.
- [2] Aletras V. (1997) The relationship between volume and the scope of activity and hospital costs. Part II in NHS Centre for Reviews and Dissemination *Concentration and choice in the provision of hospital services*. [Research Monograph] CRD Report 8, UK, University of York.

ΚΕΦΑΛΑΙΟ ΣΕ ΣΥΛΛΟΓΙΚΟΥΣ ΤΟΜΟΥΣ

- [1] Aletras V., Jones A., & Sheldon T. (1997) “Economies of scale and scope”. B Ferguson, T Sheldon, J Posnett (eds.) *Concentration and choice in healthcare*, London, The Royal Society of Medicine Press, 23-36.

ΑΝΑΚΟΙΝΩΣΕΙΣ ΣΕ ΣΥΝΕΔΡΙΑ ΜΕ ΚΡΙΤΕΣ ΜΕ ΠΡΑΚΤΙΚΑ

- [1] Αλετράς Β., Παπαδόπουλος Ε., Σταματίου Ι., & Νιάκας Δ. (2005) «Έλεγχοι αξιοπιστίας και εγκυρότητας ερωτηματολογίου ικανοποίησης ασθενών από τα Τακτικά Εξωτερικά Ιατρεία νοσοκομείου». Επιλεγμένες Εργασίες 6^{ου} Πανελληνίου Επιστημονικού Συνεδρίου Management Υπηρεσιών Υγείας, 7-9 Οκτωβρίου, Αλεξανδρούπολη.
- [2] Αλετράς Β., Ζαγκουλντούδης Α., & Νιάκας Δ. (2005) «Συγκριτική εκτίμηση της αποδοτικότητας των νοσοκομείων του ΕΣΥ πριν και μετά την ίδρυση των ΠεΣΥΠ και την καθιέρωση του θεσμού των διοικητών», Επιλεγμένες Εργασίες 6^{ου} Πανελληνίου Επιστημονικού Συνεδρίου Management Υπηρεσιών Υγείας, 7-9 Οκτωβρίου, Αλεξανδρούπολη.
- [3] Aletras V. (2003) “Are bigger hospitals more efficient?”, Selected Papers from the 2nd International Conference on Health Economics and Health Management, 29-31 May, Kalamata.

ΑΝΑΚΟΙΝΩΣΕΙΣ ΣΕ ΣΥΝΕΔΡΙΑ ΜΕ ΚΡΙΤΕΣ ΧΩΡΙΣ ΠΡΑΚΤΙΚΑ

- [1] Mavrodi A., & Aletras V. (2019) “Preliminary results of a healthcare contingent valuation study in Greece”, International Conference on Applied Business and Economics, 21-23 October, Thessaloniki, Greece.

- [2] Mavrodi A., Georgiou A., Tsiotras, G., & Aletras V. (2019) “Reliability assessment of an instrument eliciting and interpreting willingness-to-pay values for quality of life improvement”, 5th World Congress on Health Economics, Health Policy and Healthcare Management, 14-15 October, Copenhagen, Denmark.
- [3] Mavrodi A., Georgiou A., Tsiotras G., & Aletras V. (2019) “Development of an instrument to assess participants' motivation on assigning a monetary value to a Quality-Adjusted Life-Year: Qualitative interviews and pilot study”, 21st International Conference on Health Economics, 27-28 June, London, UK.
- [4] Mavrodi A., Georgiou A., Tsiotras G., & Aletras V. (2019) “Design of a survey tool to facilitate cluster analysis of determinants of Willingness-to-Pay per Quality-Adjusted Life-Year”, 3rd World Congress on Public Health and Health Care Management, 19-20 April, Dubai, UAE.
- [5] Aletras V., Georgiou A., Mavrodi A., Kaparis K., Konstantaras I., Sachpekidis V., Michailidou S., Gatzos T., Styliadis I., & Stafylas P. (2016) “Investigating performance indicators and service quality improvement in an outpatient cardiology department”, 19th Annual European Congress, 29 October-2 November, ISPOR, Vienna, Austria.
- [6] Stafylas P., Farmakis D., Kourlaba G., Aletras V., Giamouzis G., Tsarouhas K., Zouka M., Maniadakis N., & Parissis J. (2016) “The economic burden of heart failure in Greece from a social security system perspective”, 19th Annual European Congress, 29 October-2 November, ISPOR, Vienna, Austria.
- [7] Aletras V. (2016) “Patient perspectives”. In Session 23 titled The evaluation framework of eHealth projects: from telemedicine to ICT-supported integrated care, 3rd European Congress on eCardiology and eHealth, 26-28 October, European Association of Preventive Cardiology, Berlin, Germany.
- [8] Aletras V. (2016) “The patient perspective”. Parallel Insight Session 1: How to evaluate telehealth services in daily routine care, Joint Digital Healthcare Symposium, 19-20 January, European Health Telematics Association, Brussels, Belgium.
- [9] Stafylas P., Parissis J., Aletras V., Mavrodi A., Chatzopoulos S., Tsarouhas K., Karavidas A., Lekakis J., & Filippatos G. (2015) “Distribution and predictors of direct costs of acute heart failure in Greece: a social security system perspective”, 2nd World Congress of the European Society of Cardiology 29 August–2 September, European Society of Cardiology, London, UK.
- [10] Stafylas P., Parissis J., Chatzopoulos S., Tsarouhas K., Farmakis D., Mavrodi A., Aletras V., Lekakis J., & Filippatos G. (2015) “The management of acute heart failure in Greece. A sub-analysis of the heart failure pilot survey (ESC-HF pilot)”, 2nd World Congress of the European Society of Cardiology 29 August–2 September, European Society of Cardiology, London, UK.
- [11] Stafylas P., Parissis J., Tsarouhas K., Aletras V., Chatzopoulos S., Farmakis D., Lekakis J., & Filippatos G. (2015) “Reasons for hospitalisation and rehospitalisation among Greek patients admitted for acute heart failure”, 2nd World Congress of the European Society of Cardiology 29 August–2 September, European Society of Cardiology, London, UK.

- [12] Dafoulas G., Bargiota A., Mavrodi A., Greuel M., Croci A., Dario C., Calcaterra F., Stafylas P., Theodorou K., Koukoulis G., & Aletras V. (2015) “Long-term telemonitoring of patients with DMT2: results of the Renewing Health cluster 2 multicenter randomized pragmatic trial”, 75th Scientific Sessions of the American Diabetes Association, 5-9 June, American Diabetes Association, Boston, US.
- [13] Dafoulas G., Mavrodi A., Giannakakos C., Gkiata P., Theodorou K., Aletras V., Stafylas P., Koukoulis G., & Bargiota A. (2015) “Long-term tele-monitoring of patients with type 2 diabetes mellitus: ancillary analysis of the results of the Greek pilot of the renewing health multicentre randomised control trial”, 17th European Congress of Endocrinology, 16–20 May, European Society of Endocrinology, Dublin, Ireland.
- [10] Dafoulas G., Mavrodi A., Bargiota A., Giannakakos H., Stafylas P., Gkiata P., Pechlivangolou P., Theodorou K., Koukoulis G., & Aletras V. (2014) “Cost utility of of patients with DMT2: results of the Greek pilot of the renewing health multicenter pragmatic randomized trial”, International Digital Health and Care Congress, 10-12 September, The King’s Fund, London, UK.
- [11] Pavlidis V., & Aletras V. (2014) “Assessment of burnout syndrome on psychiatrists in the private and public sector during the fiscal austerity in Greece”, 6th International Congress on Brain and Behaviour, 6-8 February, International Society on Brain and Behaviour, Thessaloniki.
- [12] Kontodimopoulos N., Paliouras D., Pappa E., Papadopoulos A., Aletras V., & Niakas D. (2008) “Predicting EQ-5D, SF-6D and 15D utilities from EORTC QLQ-C30 data, 11th Annual European Congress, 8-11 November, ISPOR, Athens.
- [13] Stafylas P., Dafoulas G., Aletras V., Lashos V., & Raptis O. (2008) “Cost-utility analysis of home telemonitoring in elderly patients with chronic heart failure”, 11th Annual European Congress, 8-11 November, ISPOR, Athens.
- [14] Stafylas P., & Aletras V. (2007) “The cost of end stage renal disease in Greece”, 10th Annual European Congress, 20-23 October, ISPOR, Dublin, Ireland.
- [15] Aletras V., & Stafylas P. (2007) “The economic burden of haemodialysis in Greece during 2006, 10th Annual European Congress, 20-23 October, ISPOR, Dublin, Ireland.
- [16] Stafylas P., Sarafidis P., & Aletras V. (2007) “A pharmacoeconomic comparison between angiotensin converting enzyme inhibitors and angiotensin receptor blockers in patients with diabetic nephropathy”, 10th Annual European Congress, 20-23 October, ISPOR, Dublin, Ireland.
- [17] Σταφυλάς Π., Σαραφίδης Π., Λαζαρίδης Α., Αλετράς Β., & Νιάκας Δ. (2005) «Ανάλυση ελαχιστοποίησης κόστους της φαρμακευτικής θεραπείας της αρτηριακής υπέρτασης στην Ελλάδα», 9^ο Πανελλήνιο Συνέδριο Αρτηριακής Υπέρτασης, 17-19 Μαρτίου, Ελληνική Εταιρία Υπέρτασης, Αθήνα.
- [18] Σταφυλάς Π., Σαραφίδης Π., Λαζαρίδης Α., Αλετράς Β., & Νιάκας Δ. (2005) «Φαρμακοοικονομική ανάλυση της θεραπείας της ανεπίπλεκτης αρτηριακής υπέρτασης στην Ελλάδα», 9^ο Πανελλήνιο Συνέδριο Αρτηριακής Υπέρτασης, 17-19 Μαρτίου, Ελληνική Εταιρία Υπέρτασης, Αθήνα.
- [19] Αλετράς Β., Ζαχαράκη Φ., & Νιάκας Δ. (2005) «Ερωτηματολόγιο τύπου Likert για την αποτύπωση των απόψεων των επισκεπτών στα Εξωτερικά Ιατρεία ελληνικού δημόσιου

- νοσοκομείου», 7^ο Πανελλήνιο Επιστημονικό Συνέδριο Management Υπηρεσιών Υγείας, 5-7 Οκτωβρίου, Ελληνική Εταιρία Management Υπηρεσιών Υγείας, Πόρτο Χέλι.
- [20] Αλετράς Β., Μπασιούρη Φ., Τερζόγλου Γ., & Νιάκας Δ. (2005) «Μέτρηση της ικανοποίησης νοσηλευθέντων ασθενών σε ελληνικά νοσοκομεία», 7^ο Πανελλήνιο Επιστημονικό Συνέδριο Management Υπηρεσιών Υγείας, 5-7 Οκτωβρίου, Ελληνική Εταιρία Management Υπηρεσιών Υγείας, Πόρτο Χέλι.
- [21] Stafylas P., Sarafidis P., Lasaridis A., & Aletras V. (2004) “An economic evaluation of the 2003 European Society of Hypertension – European Society of Cardiology guidelines for the management of arterial hypertension in Greece”, 14th European Meeting on Hypertension, 13-17 June, European Society of Hypertension, Paris, France.
- [22] Αλετράς Β., Ζαγκουλντούδης Α., & Νιάκας Δ. (2004) «Συγκριτική εκτίμηση της αποδοτικότητας των νοσοκομείων του ΕΣΥ πριν και μετά την ίδρυση των ΠεΣΥΠ και την καθιέρωση του θεσμού των διοικητών», 6^ο Πανελλήνιο Επιστημονικό Συνέδριο Management Υπηρεσιών Υγείας, 7-9 Οκτωβρίου, Ελληνική Εταιρία Management Υπηρεσιών Υγείας, Αλεξανδρούπολη.
- [23] Αλετράς Β., Παπαδόπουλος Ε., Σταματίου Ι., & Νιάκας Δ. (2004) «Έλεγχος αξιοπιστίας και εγκυρότητας ερωτηματολογίου ικανοποίησης ασθενών από τα Τακτικά Εξωτερικά Ιατρεία νοσοκομείου», 6^ο Πανελλήνιο Επιστημονικό Συνέδριο Management Υπηρεσιών Υγείας, 7-9 Οκτωβρίου, Ελληνική Εταιρία Management Υπηρεσιών Υγείας, Αλεξανδρούπολη.
- [24] Aletras V. (2003) “Are Bigger Hospitals More Efficient?”, 2nd International Conference on Health Economics and Health Management, May 29-31, Athens Institute for Education and Research, Τμήμα Διοίκησης Υγείας και Πρόνοιας Τ.Ε.Ι. Καλαμάτας, Γενικό Νοσοκομείο Μεσσηνίας και European Health Managers Forum, Καλαμάτα.
- [25] Αλετράς Β. (1999) «Η αποδοτικότητα των νοσοκομείων του Ε.Σ.Υ. Προτάσεις για τη χάραξη πολιτικής», 7^ο Συμπόσιο Φυσιολογίας και Φυσιοθεραπείας με διεθνή συμμετοχή, 2-5 Σεπτεμβρίου, Νοσοκομείο ΚΑΤ και Νοσοκομείο Κεφαλονιάς, Κεφαλονιά.
- [26] Aletras V. The relationship between volume of activity and hospital costs. Ανακοίνωση στα πλαίσια του (1997) “Evaluating high-volume health service delivery: How to improve assessment”, 14th Association for Health Services Research Annual Meeting, 15-17 June, AHSR, Chicago, US.

ΑΛΛΕΣ ΕΡΓΑΣΙΕΣ

- [1] Aletras V. (2003) “Is bigger better? Concentration and costs in the provision of hospital care”, Invited Keynote Speech, 12th Day for Health Economics, 7 February, Finnish Society for Health Economics, Helsinki, Finland.
- [2] Αλετράς Β. (1997) «Οικονομική ανάλυση λειτουργίας νοσηλευτικών μονάδων. Μία οικονομετρική προσέγγιση», Διδακτορική διατριβή, Σχολή Επιστημών Υγείας, Ιατρικό Τμήμα, Α.Π.Θ.:1-194.
- [3] Ferguson B., Rice N., Sykes D., Aletras V., Eastwood A., Sheldon T., Sowden A., Place M., Posnett J., Grilli R. (1996) “Hospital volume and health care outcomes, costs and patient access”, *Effective Health Care*, 2(8), 1-16.

ΑΝΔΡΕΑΣ ΑΝΔΡΟΝΙΚΙΔΗΣ**ΔΗΜΟΣΙΕΥΜΕΝΕΣ ΑΥΤΟΤΕΛΕΙΣ ΜΕΛΕΤΕΣ (ΜΕ ΚΡΙΣΗ)**Άρθρα σε Διεθνή Περιοδικά

Stamos, A., Goddyn, H., Andronikidis, A., and Dewitte, S. (2018) "Pre-exposure to tempting food reduces subsequent snack consumption in healthy-weight but not in obese-weight individuals", *Frontiers in Psychology*, 9:685. doi:10.3389/fpsyg.2018.00685

Stylos, N., Vassiliadis, C., Bellou, V., and Andronikidis, A. (2017) "Linking the dots among destination images, place attachment, and revisit intentions: A study among British and Russian tourists", *Tourism Management*, 60, pp.15-29.

Gotzamani, K. Georgiou, A., Andronikidis, A. and Kamvysi, K. (2017) "Introducing Multivariate Markov Modelling within QFD to Anticipate Future Customer Needs in Product Design", *International Journal of Quality and Reliability Management* (forthcoming)

Alexiadou, C., Stylos, N., Andronikidis, A., Bellou, V. and Vassiliadis, C. (2017) "Factorial equivalence of perceived quality in service encounters", *International Journal of Quality & Reliability Management*, 34 (9), pp.1431-1450

Paltayan, G., Georgiou, A., Gotzamani, K. and Andronikidis, A. (2017) "Aligning customer requirements and organizational constraints to bank service processes and strategies", *Business Process Management Journal* (forthcoming)

Bellou, V. and Andronikidis, A. (2017) "Organizational Service Orientation and Job Satisfaction: A Multidisciplinary Investigation of a Reciprocal Relationship", *Euromed Journal of Business* (Forthcoming)

Stylos, N., Vassiliadis, C. A., Bellou, V., & Andronikidis, A. (2016) "Destination images, holistic images and personal normative beliefs: Predictors of intention to revisit a destination", *Tourism Management*, 53(April), 40–60. doi:10.1016/j.tourman.2015.09.006

Vassiliadis, C., Bellou, V., Priporas, C., and Andronikidis, A. (2015) "Exploring the Negotiation Thesis Consistency: A Segmentation among Ski Resort Tourists", *Journal of Hospitality & Tourism Research*, DOI: 10.1177/1096348015597030

Fotiadis, A., Vassiliadis, C. and Andronikidis, A. (2015) "Can stressful events affect our tourism consumption? Empirical results of preliminary focus group analysis to student groups in Greece with the use of a life stress inventory model", *European Journal of Tourism Research*, 9, pp.57-66

Priporas, C., Vassiliadis, C., Bellou, V., and Andronikidis, A. (2015) "Exploring the constraint profile of winter sports resort tourist segments", *Journal of Travel Research*, 54(5), pp.659-671

Kamvysi, K., Gotzamani K., Andronikidis, A. and Georgiou, A. (2014) "A procedure to study course design and students' requirements in QFD by embedding Fuzzy-AHP and linear programming", *European Journal of Operational Research*, 237 (3), pp.1083-1094

Andronikidis, A. (2013) "A synthetic framework to study cognitive views of the self and properties of ethnic/cultural identity in choice behaviour: A review and proposed research agenda", *Marketing Review*, 13 (4), pp.303-328

- Vassiliadis, C., Priporas, K., V. Bellou, and Andronikidis, A. (2013) "Customers' cognitive patterns of assurance: A dual approach", *The Service Industries Journal*, 33 (13-14), pp.1242-1259
- Stylos, N. and Andronikidis, A. (2013) "Exploring the Cognitive Image of a Tourism Destination", *TOURISMOS: An International Multidisciplinary Journal of Tourism*, 8 (3), pp.77-97.
- Bitzenis, A., Andronikidis, A. and Papadimitriou, P. (2013) "Does 'New Regionalism Theory' Explain the Complementary Role of Foreign Direct Investment and Trade Activity in the Central and Eastern European Region? The Case of Bulgaria", *Forum for Social Economics*, 42 (2-3), pp.257-280.
- Vassiliadis, C., Priporas, C., and Andronikidis, A., (2013) "An Analysis of Visitor Behaviour using Time Blocks: A study of ski destinations in Greece", *Tourism Management*, 34 (February), pp.61-70.
- Paltayan, G., Georgiou, A., Gotzamani, K. and Andronikidis, A. (2012) "An integrated framework to improve quality and competitive positioning within the financial services context", *International Journal of Bank Marketing*, 30 (7), pp.527-547.
- Kamvysi, K., Gotzamani, K., Georgiou, A.C. and Andronikidis, A. (2010) "Integrating DEAHP and DEANP into the Quality Function Deployment", *The TQM Journal*, 22 (3), pp.293-316.
- Andronikidis, A., and Labrianidou, M. (2010) "Children's Understanding of Television Advertising: A Grounded Theory Approach", *Psychology & Marketing*, 27 (4), pp.299-322.
- Andronikidis, A. and Bellou V. (2010) "Verifying alternative measures of the service quality construct: consistencies and contradictions", *Journal of Marketing Management*, 26 (5&6), pp.570-587.
- Andronikidis, A. (2009) "Linking Dimensions of Perceived Service Quality to Actual Purchase Behaviour", *EuroMed Journal of Business*, 4 (1), pp.4-20.
- Andronikidis, A., Georgiou, A., Gotzamani, K. and Kamvisi, N. (2009) "The Application of Quality Function Deployment in Service Quality Management", *The TQM Journal*, 21 (4), pp.319-333.
- Bitzenis, A., Misic, A., Marangos J., and Andronikidis, A. (2009) "The Role of Banking Reform Policy in Transition Economies: Delayed Reforms for the case of Serbia", *International Journal of Economic Policy in Emerging Economies*, 2 (2), pp.175-198.
- Bellou, V. and Andronikidis, A. (2009) "Examining Organizational Climate in Greek hotels from a Service Quality perspective", *International Journal of Contemporary Hospitality Management*, 21 (3), pp.294-307
- Andronikidis, A., Bellou, V., and Vasiliadis, Ch. (2008) "Perceived service quality and patronage behavior in the auto-repair industry", *International Journal of Services, Economics and Management*, 1 (2), pp.196-207.
- Bellou, V. and Andronikidis, A. (2008) "The impact of internal service quality on customer service behavior: Evidence from the banking sector", *International Journal of Quality and Reliability Management*, 25 (9), pp.943-954.
- Andronikidis, A. (2008) "Psychographic Segmentation in the Financial Services Context: A Theoretical Framework", *The Marketing Review*, 8 (3), pp.277-296.
- Bitzenis, A., Misic, A., Marangos, J. and Andronikidis, A. (2008) "Evaluating the Banking Reforms in Serbia Using Survey Results", *Studies in Economics and Finance (SEF)*, 25 (1), pp.49-71.

- Andronikidis, A., Vasiliadis, C., and Masmanidis, T. (2008) "Evaluation of the compatibility degree of constraint variables for the demand of ski center services", *Journal of Vacation Marketing*, 14 (3), pp.211-220.
- Andronikidis, A., Vasiliadis, C., Fotiadis, T., and Priporas, K. (2008) "Exploring MkIS Selection and Evaluation Criteria: Implications for Suppliers", *International Journal of Technology Marketing*, 3 (1), pp.20-38.
- Andronikidis, A. Vasiliadis, Ch., Priporas, K., and Kamenidou, E. (2007) "Examining Leisure Constraints for Ski Centre Visitors: Implications for Services Marketing", *Journal of Hospitality Marketing & Management*, 15 (4), pp.69-86.
- Bitzenis, A., Andronikidis, A., and Marangos J. (2007) "The Interaction of International Trade and Foreign Direct Investment (FDI) under decisive Institutional Reforms in Bulgaria", *International Journal of Trade and Global Markets*, 1 (3), pp.69-88.
- Bitzenis, A. and Andronikidis, A. (2006) "Cost and benefits of integration in the European Union and in the Economic Monetary Union (EMU)", *Economics, Management, and Financial Markets*, 1 (2), pp.7-54.
- Dimitriadis, N. I., Simpson, M., and Andronikidis, A. (2005) "Knowledge Diffusion in Localised Economies of SMEs: The Role of local Supporting Organisations", *Environment and Planning C: Government and Policy*, 23(6), pp. 799–814.
- Andronikidis, A., and Dimitriadis, N. (2003) "Segmentation of bank customers by utilising ethnic/cultural profile dimensions: a qualitative approach", *Journal of Marketing Management*, 19 (5-6), pp 629-655.

Άρθρα σε Διεθνή Συνέδρια

- Kamvysi, K., Andronikidis, A., Gotzamani, K., and Georgiou, A.C. (2018) "A Decision Framework for Sustainable Supply Chain Management in Tourism: A consolidated QFD framework", 47th EMAC Annual Conference, People Make Marketing, May 29-June 1, University of Strathclyde, Glasgow, UK
- Katsikea, E., Theodosiou, M., Andronikidis, A., West, D. (2018) "Implications of Service Climate on Customer and Service Performance", 2018 AMA Winter Academic Conference: Integrating Paradigms in a World where Marketing is Everywhere, February 23-25, 2018, New Orleans, LA.
- Kamvysi, K., Andronikidis, A., Georgiou, A.C., and Gotzamani, K. (2018) "A QFD framework for Sustainable Supply Chain Management in Tourism ", 8th International Conference on Tourism (ICOT) 2018, June 27- 30, Kavala, Greece.
- Grougiou, V., Giannikis, S., and Andronikidis, A. (2018) "The strenuous effects of innovation on service employees", Global Alliance of Marketing & Management Associations (GAMMA): Bridging Asia and the World: Searching for Academic Excellence and Best Practice in Marketing and Management, 2018 Global Marketing Conference (GMC), July 26-29, 2018, Tokyo, Japan.
- Bellou, V., Economou, A. and Andronikidis, A. (2018) "Examining organizational service orientation and job satisfaction", Global Alliance of Marketing & Management Associations (GAMMA): Bridging Asia and the World: Searching for Academic Excellence and Best Practice in Marketing and Management, 2018 Global Marketing Conference (GMC), July 26-29, 2018, Tokyo, Japan.

Tsafarakis, S., Gkorezis, P., Nalmpantis, D., Genitsaris, E., Andronikidis, A., and Altsatsiadis, E. (2018) "Investigating the preferences of individuals on Public Transport innovations using the Maximum Difference Scaling method", Proceedings of 7th Transport Research Arena, TRA 2018, April 16-19, 2018, Vienna, Austria.

Georgiou, A.C., Kamvysi, K., Gotzamani, K., and Andronikidis, A. (2017) "Utilizing Customer Requirements' Data to Link Quality Management and Services Marketing Objective", 17th conference of the Applied Stochastic Models and Data Analysis (ASMDA) International Conference in De Morgan House of the London Mathematical Society, 6-9 June 2017, London, UK.

Stylos, N., Bellou, V., Vassiliadis, C. and Andronikidis, A. (2016) "Beliefs and perceived social factors as antecedents of tourists' intention to revisit a destination: The role of need for variety and alternatives", 45th EMAC Conference, EMAC 2016: Marketing in the age of data, BI Norwegian Business School, 24-27 May 2016, Oslo, Norway.

Itsines, G., Panagiotidis, T. and Andronikidis, A. (2016) "Causality analysis of the relationship between commodity prices and the BDI Index", 2nd International Conference in Applied Theory, Macro and Empirical Finance, University of Macedonia, 6-7 May, 2016, Thessaloniki, Greece.

Belenioti, Z.C., Andronikidis, A. And Vassiliadis, C. (2015) "Classifying and Profiling Social Media Users: An Integrated Approach", The European Conference on Media, Communication and Film 2015, EUROMEDIA2015, The Thistle Brighton, 13-16 July 2015, Brighton, United Kingdom.

Stylos, N., Alexiadou, C., Vassiliadis, C. and Andronikidis, A. (2015) "Evaluating service quality in bank encounters: An examination of factorial equivalence", 44th EMAC Conference, EMAC 2015: Collaboration in research, KU Leuven Business School, 26-29 May 2015, Leuven, Belgium.

Kamvysi, K., Gotzamani, K., Andronikidis, A. and Georgiou, A.C. (2015) "Incorporating a Multivariate Markov Chain model into QFD framework", 16th conference of the Applied Stochastic Models and Data Analysis (ASMDA) International Society, June 30th-July 4th, Piraeus, Greece.

Kamvysi, K., Gotzamani, K., Andronikidis, A. and Georgiou, A.C. (2014), "An Integrated QFD framework linking quality management with marketing efforts", 20th Conference of the International Federation of Operational Research Societies-IFORS "The art of Modeling", July 13-18, Barcelona, Spain.

Andronikidis, A, Bellou, V., Priporas, C., and Vassiliadis, C. (2013) "Constraint based segmentation for ski resort tourists", 42nd EMAC Conference, Lost in Translation: Marketing in an interconnected world, Istanbul Technical University, 4-7 June 2013 Turkey.

Kilbasanis, A., Gotzamani, K., Vassiliadis, C. and Andronikidis, A, (2013) "Does green mean fresh? Examining the framework of Green Brand Equity for Gen Y", 42nd EMAC Conference, Lost in Translation: Marketing in an interconnected world, Istanbul Technical University, 4-7 June 2013 Turkey.

Papastathopoulou, P., Piha, L.P., Avlonitis, G.J., Andronikidis, A., and Giannopoulos, A.A. (2012) "Toward a Cause-Related Marketing Model: a case study approach, CoBeReN Conference: "Marketing Strategies: New Clusters of Consumer Behaviour", University of Nicosia, 6-8 June 2012, Nicosia, Cyprus.

Vassiliadis, C., Fotiadis, A. and Andronikidis, A. (2012) "Can stressful events affect our consumer day-life? Empirical results of preliminary focus group analysis to student groups with the use of a life stress inventory model", International Conference on Contemporary Marketing Issues (ICCM), ATEI of Thessaloniki and Bucks New University, June 13-15, 2012, Thessaloniki, Greece.

Papastathopoulou, P., Tsogas, M., Plakoyiannaki E. and Andronikidis, A. (2012) "The Nature and Structure of Multiple Stakeholder Marketing Orientation in Higher Education: A Theoretical Proposition and its Empirical Test", 41st EMAC Conference, Marketing to Citizens: Going Beyond customers and consumers, ISCTE Business School, 22-25 May 2012, Lisbon, Portugal.

Kamvysi, K., Andronikidis, A., Gotzamani, K., and Georgiou, A.C. (2012) "Listening to our customers in higher education institutions", 41st EMAC Conference, Marketing to Citizens: Going Beyond customers and consumers, ISCTE Business School, 22-25 May 2012, Lisbon, Portugal.

Kamvysi, K., Gotzamani, K., Georgiou, A.C. and Andronikidis, A. (2011) "An Extended Fuzzy QFD Methodology in the Design and Evaluation of Academic Courses", 14th QMOD, 2011, San Sebastian.

Andronikidis, A., Georgiou, A. Gotzamani, K. and Kamvysi, K. (2011) "Integrating DEA framework into QFD methodology", DEA 2011, 9th International Conference on Data Envelopment Analysis, 2011, Thessaloniki, Greece.

Georgiou, A., Kamvysi, K., Andronikidis, A. and Katerina Gotzamani (2011) "Advancing QFD to improve Service Quality", 1st International Symposium & 10th Balkan Conference on Operational Research, Thessaloniki, Greece.

Kokkou, C., Plakoyiannaki, E. and Andronikidis, A. (2011) "Corporate Social Responsibility (CSR): A Review and Research Agenda", Third Biennial International Conference on Services Marketing, Jointly organized by Greek Marketing Academy, Dokuz Eylul University and Athens University of Economics and Business, 07-09 September 2011, Cesme, Izmir, Turkey.

Maditinos, Z., Vassiliadis, C., Andronikidis, A. And Tzavlopoulos, I. (2010) "Service Harm Crises: A Preliminary Conceptual Approach", 13th QMOD Conference, Lund University, Linköping University & Brandenburg University of Technology, August 31 – September 1, 2010, Cottbus, Germany.

Priporas, C.V., Vassiliadis, C., Kamenidou, I. and Andronikidis, A. (2010) "The relationship between bank advertising and bank customer satisfaction: A pilot study in Greece", 3rd EuroMed Conference of the Euromed Academy of Business, November 04-05, Nicosia, Cyprus.

Andronikidis, A., Georgiou, A., Gotzamani, K. and Kamvisi, N. (2010) "Exploring Alternative Approaches in Prioritizing Consumers' Selection Criteria in a Service Setting", 39th EMAC Conference, The Six Senses, The Essentials of Marketing, Copenhagen Business School, 1-4 June 2010, Copenhagen, Denmark.

Kamvysi, K., Gotzamani, K., Georgiou, A.C. and Andronikidis, A. (2009) "An Integrated QFD Approach for Bank Customers Satisfaction", 2nd Biennial International Conference on Services Marketing, Orchestrating the Service Experience: Music to the Ears of our Customers, The University of Macedonia, 4-6 November 2009, Thessaloniki, Greece.

Vassiliadis, C., Priporas, C.V. and Andronikidis, A. (2009), "The impact of Greek ski centers product dimensions on visitors' satisfaction levels: A preliminary analysis", 2nd Annual EuroMed Conference, October 26-28, Salerno, Italy.

Kamvysi, K., Gotzamani, K., Georgiou, A.C. and Andronikidis, A. (2009) "Integrating DEAHP and DEANP into the Quality Function Deployment", 12th QMOD and Toulon-Verona Conference, Verona University, 27 - 29 August, 2009, Verona, Italy.

Andronikidis, A. and Lambrianidou, M. (2009) "Exploring Children's Understanding of Television Advertising: A Grounded Theory Analysis", 38th EMAC Conference, Marketing & the Core

Disciplines: Rediscovering References?, Audencia School of Management, 26-29 May 2009, Nantes, France.

Vassiliadis, C., Andronikidis, A., and Priporas, C. (2008) "Can Time Diary Analysis Be Used to Understand Leisure Behavior?", 1st Annual EuroMed Conference, European and Mediterranean Trends and Challenges in the 21st Century, November 17-18, 2008, Provence, Marseille, France.

Andronikidis, A., Georgiou, A., Gotzamani, K., and Kamvisi, N. (2008) "The Application of Quality Function Deployment in Service Quality Management", 11th Toulon-Verona Conference, "Excellence in services", University of Florence, 4 - 5 September 2008, Dipartimento di Sc Aziendali, Italy.

Georgiou, A., Gotzamani, K., Andronikidis, A., and Paltayian, G. (2008) "A combined QFD, AHP and ANP approach regarding network development and quality improvement in the Greek Banking sector", 11th QMOD Conference, Lunds University, 20-22 August 2008, Sweden.

Bellou, V. and Andronikidis, A. (2008) "The impact of internal service quality on customer service behavior: Evidence from the banking sector", 37th EMAC Conderence, Marketing Landscapes: A Pause for Thought, University of Brighton, 27-30 May 2008, Brighton, UK.

Andronikidis, A., Vasiliadis, C., and Livadarou, G. (2007) "Identifying Constructs of Visitor Experience: Implications for Overall Satisfaction", 1st Biannual International Conference, "Strategic Developments In Services Marketing", Aegean University and University of Glascow, 27-29 September 2007, Chios Island, Greece.

Vasiliadis, C., Andronikidis, A., and Bellou, V. (2006) "Does perceived quality explain patronage behavior in the car service industry?" Proceedings in the 35th EMAC Annual Conference, Athens, Greece.

Bellou, V., Livadarou, G., Andronikidis, A., and Vasiliadis, C. (2006) "Service quality in the car service industry: Evidence from Greek customers", in Proceedings of the Academy of Marketing Conference (AM conference): 'Marketing Excellence', Academy of Marketing Conference, Middlesex University Business School, 3-6 July 2006, Middlesex, UK.

Bitzenis, A., Marangos, J. and Andronikidis, A. (2006) "FDI, International Trade and Institutional reform in Bulgaria", WSSA 48th Annual Conference (http://wssa.asu.edu/pdf/2006/2006web_program.pdf), April 19 - 22, 2006 Phoenix, Arizona, USA.

Gotzamani, K., Vasiliadis, C., Andronikidis, A., and Livadarou, G. (2006) "Investigating Motives of Quality Assurance Efforts in the Greek Hospitality Sector: Perceived Benefits and Problematic Areas", 24th EuroCHRIE Congress, In Search of Excellence for Tomorrow's Tourism, Travel and Hospitality, Hosted and Organized by: The University of Aegean, 25-28 October 2006, Thessaloniki, Greece.

Bellou, V. and Andronikidis, A. (2006) "Diagnosing Organizational Climate in Hotels: Some Evidence from Greece", 24th EuroCHRIE Congress, In Search of Excellence for Tomorrow's Tourism, Travel and Hospitality, Hosted and Organized by: The University of Aegean, 25-28 October 2006, Thessaloniki, Greece.

Vasiliadis, Ch., Andronikidis, A., and Fotiadis, Th. (2005) "Investigating MIS Selection and Evaluation Criteria: A Grounded Theory Approach, in Proceedings of the Academy of Marketing Conference: "Marketing: Building Business, Shaping Society"", Dublin Institute of Technology, 5 - 8 July 2005, Dublin, Ireland.

Dimitriadis, N. I., Simpson, M., and Andronikidis, A. (2003) "Small and Medium sized Enterprises in the Knowledge-based Economy", 26th ISBA National Small Firms Research and Policy Conference, November 2003, The Institute of Small Business Affairs (ISBA) University of Surrey, School of Management.

Dimitriadis, N. I., Andronikidis, A., and Kotareli, E. (2003) "Planning For Sustainable Tourism: Local Economic Regeneration In Tzoumerka, Greece", 2nd International Conference: «Sustainable Tourism *Development* and the Environment», Aegean University, 2-5, 2003, Chios, October.

Andronikidis, A. and Dimitriadis, N.I (2003) "Segmentation of Bank Customers by Utilising Ethnic / Cultural Profile Dimensions: A Qualitative Approach", in Proceedings of The Academy of Marketing Annual Conference, 2003: A History of the Next Decade, Aston Business School, 8-11 July 2003, Birmingham, UK.

Andronikidis, A., Oates, C.J., and Varvoglis, T. (2002) "Psychographic Segmentation in the Service Context: Investigating the Ethnocentric Dimension of Self-Concept in Evaluating Segmentation Effectiveness", in Proceedings of The Academy of Marketing Annual Conference: The Marketing Landscape: Signposts for the Future, 2002, Nottingham University Business School, 2-5 July 2002, Nottingham, UK.

Andronikidis, A. (2001) "Integrating Psychographic And Behavioural Segmentation into The Service Context", in Proceedings of The Academy of Marketing Annual Conference, 2001: A Marketing Odyssey, Cardiff Business School, 2-4 July 2001, Cardiff, UK.

ΑΛΛΕΣ ΔΗΜΟΣΙΕΥΜΕΝΕΣ ΑΥΤΟΤΕΛΕΙΣ ΜΕΛΕΤΕΣ (ΜΕ ΚΡΙΣΗ)

Κεφάλαια σε βιβλία

Laaksonen, P., Hellen, K., Santos, C. R., Abad-Gonzalez, J., Brockdorff, N., Zammit, C., Camillieri, L., Turley, D., Andronikidis, A., Avlonitis, G., and Papastathopoulou, P. (2013) "Is there a European shopping-related style? Investigating the interaction between national culture and shopping-culture", In Santos, C. R., Ganassali, S., Casarin, F., Laaksonen, P., and Kaufmann H. R. (Eds) *Consumption culture in Europe: Insight into the beverage industry*, Hershey PA: IGI Global, pp. 166-210.

Grunert, K., Rosendahl, J., Andronikidis, A., Avlonitis, G., Papastathopoulou, Santos, C. R.P., Pertjo, A., Abad-Gonzalez, J., Laaksonen, P., Halkoaho, J., Kenyon, A., Kopicarova, L., and van Berkel, J. (2013) Drinking motives. In Santos, C. R., Ganassali, S., Casarin, F., Laaksonen, P., and Kaufmann H. R. (Eds) *Consumption culture in Europe: Insight into the beverage industry*, Hershey PA: IGI Global, pp. 306-332.

Άρθρα σε Επίτιμους Τόμους (Με Κριτές)

Γεωργίου, Α., Γκοτζαμάνη, Κ., Ξανθοπούλου, Σ., Καμβύση, Κ., και Ανδρονικίδης, Α. (2016) "Εφαρμογή της μεθοδολογίας QFD-AHP-ANP για το σχεδιασμό ενός ακαδημαϊκού μαθήματος", στον Επιστημονικό Συλλογικό Τόμο προς τιμή του ομότιμου Καθηγητή Γ. Οικονόμου, Πειραιάς: Πανεπιστήμιο Πειραιώς.

Vasiliadis, C., Andronikidis, A., and Fotiadis, T. (2006) "Integrating MMIS Core Product and Service Offerings in B2B Context: Implications for Providers", Τιμητικός Τόμος, Αν. Καθηγητή Α. Κομπότη, Πανεπιστήμιο Μακεδονίας, 2006.

Διεθνή Συνέδρια χωρίς Δημοσίευση σε Πρακτικά (Με Κριτές)

Georgiou, A., Kamvysi, K., Gotzamani, K., and Andronikidis, A. (2018) “An appraisal of DEA contribution in the Quality Function Deployment Process in conjunction with some recent advances using Markov stochastic processes”, DEA40: International Conference on Data Envelopment Analysis, “Celebrating 40th Anniversary of DEA”, April 16-18, 2018, Aston University, UK.

Paltayian, G.N., Georgiou, A.C, Gotzamani K., and A. Andronikidis (2013) “An integrated model of Quality Function Deployment for financial organizations in an unstable economic environment”, EURO-INFORMS MMXIII, 26th European Conference on Operational Research, 2013, Rome, Italy.

Paltayian, G.N., Georgiou, A.C., Gotzamani, K. and Andronikidis, A. (2010) “An integrated AHP - ANP Quality Function Deployment framework for the competitive position improvement”, EURO XXIV, to be presented at the 24th European Conference on Operational Research, 2010, Lisbon, Portugal.

Georgiou, A.C., Gotzamani, K., Andronikidis, A. and Paltayian, G.N. (2009) “Introducing a modified QFD design for quality improvement in the Greek banking sector”, EURO XXIII, presented at the 23rd European Conference on Operational Research, 2009, Bonn, Germany.

Paltayian, G. Georgiou, Andronikidis, A., and A., Gotzamani, K. (2008) “Ανάπτυξη και Εφαρμογή του Ποιοτικού Μοντέλου QFD σε Συνδυασμό με τις Ποσοτικές Μεθόδους AHP και ANP με Στόχο την Ποιοτική Βελτίωση κι Ανάπτυξη του Δικτύου των Ελληνικών Τραπεζών”, 20ο Συνέδριο Ελληνικής Εταιρίας Επιχειρησιακών Ερευνών, 19-20 Ιουνίου 2008, Σπέτσες, Ελλάδα.

Georgiou, A., Livadarou, G., Gotzamani, K., and Andronikidis, A. (2007) «Combining AHP and SERVQUAL in Measuring Financial Services Quality», The 22nd European Conference on Operational Research EURO XXII, July 8-11, Prague, Czech Republic.

Διδακτικό Υλικό

Ανδρονικίδης, Α. (2008) Πανεπιστημιακές Παραδόσεις για το μάθημα “Advanced Topics in Marketing”, Πανεπιστήμιο Μακεδονίας (στην Αγγλική γλώσσα).

Ανδρονικίδης, Α. (2006) Παραδόσεις για το μάθημα “Μάρκετινγκ Τραπεζικών Υπηρεσιών”, ΑΤΕΙ Θεσσαλονίκης.

Ανδρονικίδης, Α., Ταυλαρίδου, Ελένη (2005) Παραδόσεις για το μάθημα “Ανάλυση Διαφημιστικών Μηνυμάτων”, ΑΤΕΙ Θεσσαλονίκης.

Ανδρονικίδης, Α., Ταυλαρίδου, Ελένη (2004) Παραδόσεις για το μάθημα “Παρουσίαση Διαφημιστικής Εκστρατείας”, ΑΤΕΙ Θεσσαλονίκης.

ΧΡΗΣΤΟΣ ΒΑΣΙΛΕΙΑΔΗΣ

1. Επιστημονικά περιοδικά

1. Gkarane S., Vassiliadis C.A. and Gianni M. (2022) 'Exploring professionals' perceptions of tourism seasonality and sports events: A qualitative study of Kissavos Marathon Race'. *Enlightening Tourism. A Pathmaking Journal* 12, pp.24-51. (ISSN: 2174-548X). <http://www.uhu.es/publicaciones/ojs/index.php/et>
2. Βασιλειάδης, Χρ. και Βασιλειάδης, Σ. (1999) 'Η Συμβολή της Πρωτογενούς Έρευνας Ανάλυσης Ομάδων Επισκεπτών στο Σχεδιασμό και την Ανάπτυξη των Τουριστικών Προορισμών', *Οικονομική Επιθεώρηση*, 1999(19), σ.17-41.
3. Vassiliadis, C., and Kobotis, A., (1999) 'Spatial Analysis – An Application of Nearest-Neighbour Analysis to Tourism Locations in Macedonia', *Tourism Management*, 20(1), pp.141-148.
4. Kobotis, A., and Vassiliadis, C. (2002) 'A Mathematical Model for Evaluating the Attractiveness of the Exhibited Tourist Attractions: An Expectancy Value Model', *Tourism Analysis*, 6(2), pp. 149-153.
5. Vassiliadis, C., Fotiadis, Th., and Tsiolas, S. (2004) 'Case Study on Perceptual Based Optical Construct Research Technique', *eRTR*, 2(5), pp.95-102.
6. Βασιλειάδης, Χρ., Φωτιάδης, Θ. και Χατζηθωμάς, Λ. (2004) «Η χρήση του Εσωτερικού Marketing και των τεχνολογιών πληροφορίας με σκοπό την επίτευξη της Ολοκληρωμένης Επικοινωνίας Μάρκετινγκ», *Επιθεώρηση Ελληνικής Ακαδημίας Διοίκησης Επιχειρήσεων*, 2004(2/3), σ. 33-42.
7. Kobotis, A., Papanastasiou, I., Vassiliadis, C., and Vogiatzis, A. (2004) 'Tourists' Satisfaction and Revisiting: An Investigation of Causality Effects', *European Research Studies Journal*, 7(1/2), pp. 69-76.
8. Vassiliadis, C., Fotiadis, Th., and Tsiolas, S. (2004) 'Case Study on Perceptual Based Optical Construct Research Technique', *eRTR*, 2(5), pp.95-102.
9. Βασιλειάδης, Χρ., Φωτιάδης, Θ. και Χατζηθωμάς, Λ. (2004) «Η χρήση του Εσωτερικού Marketing και των τεχνολογιών πληροφορίας με σκοπό την επίτευξη της Ολοκληρωμένης Επικοινωνίας Μάρκετινγκ», *Επιθεώρηση Ελληνικής Ακαδημίας Διοίκησης Επιχειρήσεων*, 2004(2/3), σ. 33-42.
10. Kobotis, A., Papanastasiou, I., Vassiliadis, C., and Vogiatzis, A. (2004) 'Tourists' Satisfaction and Revisiting: An Investigation of Causality Effects', *European Research Studies Journal*, 7(1/2), pp. 69-76.
11. Fotiadis, Th., Priporas, C., and Vassiliadis, C. (2005) 'A Proposed Qualitative Methodological Tool for the Encapsulation of Strategy and Culture Approaches in High-Tech Markets', *Innovative Marketing*, 1(1), pp. 7-14.
12. Andronikidis, A., Vassiliadis, C., Priporas, C., and Kamenidou, I. (2006) 'Examining Leisure Constraints for Ski Center Visitors: Implications for Services Marketing', *Journal of Hospitality & Leisure Marketing*, 15(4), pp.69-86.

13. Vasiliadis, C., Siomkos, G. J, Vassilikopoulou, A., and Mylonakis, J. (2006) 'Product Design Decisions For Developing New Tourist Destinations: The Case of Rhodopi Mountain', *TOURISMOS: An International Multidisciplinary Journal of Tourism*, 1(1), pp. 91-108.
14. Masmanidis, Th., Vassiliadis, C., and Mylonakis, J. (2006) 'Evaluation of Ski Center Services in Greece Based on the Multiattribute Measurement Model of Attitudes', *Journal of Social Sciences*, 2(3), pp. 81-84.
15. Christoglou, K., Vassiliadis, C., and Sigalas, I. (2006) 'Using SERVQUAL and KANO Research Techniques in a Patient Service Quality Survey', *World Hospital & Health Services*, 42(2), pp. 21-26.
16. Siomkos, G., Vassiliadis, C., and Lathira, P. (2006) 'Measuring Customer Preferences for Winter Sports Market: The Case of Greece' *Journal of Targeting, Measurement and Analysis for Marketing*, 14(2), pp. 129-140.
17. Vassiliadis, C., Fotiadis, Th., and Vassiliadis, S. (2006) 'Competitiveness of New Outdoors Tourist Areas: A Case Study of the Residential Region of a Minority Group', *International Journal of Sustainable Planning and Development*, 1(2), pp. 214-225.
18. Vassiliadis, C., Siomkos, G., and Mylonakis, I (2006) 'Sporting and Recreational Services Demand Constraints in Ski Centers. A Segmentation Research Study Based on the Annual Frequency of Arrivals,' *International Journal of Sport Management and Marketing*, 1(4), pp.411- 428.
19. Βασιλειάδης, Χ. και Μυλωνάκης, Ι. (2006) «Διοίκηση και Σχεδιασμός Πελατειακά Προσανατολισμένων Ιστοσελίδων Επιχειρήσεων και Οργανισμών», *ΔΙΟΙΚΗΤΙΚΗ ΕΝΗΜΕΡΩΣΗ*, 2006(39), σσ. 63-75.
20. Vassiliadis, C., Siomkos, G., Vassilikopoulou, K., and Lytras, P. (2006) 'Measuring the Degree of Tourists' Satisfaction with the Use of Log-Linear Analysis: The Case of North Greece', *Tourist Scientific Review- ΤΟΥΡΙΣΤΙΚΗ ΕΠΙΣΤΗΜΟΝΙΚΗ ΕΠΙΘΕΩΡΗΣΗ* 2006(3), pp.29-46.
21. Vassiliadis, C., and Mylonakis, J. (2006) 'Planning a Product for Touring Destinations through the use of Spatial Mathematical Analysis', *Tourism and Hospitality Management*, 12(2), pp.71-82.
22. Vassiliadis, C., Fotiadis, Th., Mylonakis, J. and Hatzithomas, L., Vassiliadis, S. (2006) 'A proposed Information System for evaluating 3-D Multimedia Tourist Destinations That Shows a High Level of Realistic Representation', *Global Education Journal - A Peer Reviewed Quarterly Journal*, 2006(2), pp.1-22.
23. Vassiliadis, C., and Mylonakis, J. (2006) 'The Appeal of Tourist Destination Areas as Evaluated by Major Market Segments', *Insights to a Changing World Quarterly Journal*. 2006(2), p.142-161.
24. Christoglou, K., Vassiliadis, C., Sigalas, I., and Mylonakis, J. (2006) 'A Comparative Study of Healthcare Services Gap Analysis Approach in the Provision of Efficient Hospital Treatment', *Business Journal for Entrepreneurs*. 2006(1), pp.76-85.
25. Vassiliadis, C., and Mylonakis, J. (2007) 'Marketing Factors and Correlates Affecting Website Satisfaction', *Journal of Mobile Communication*, 1(2), pp. 59-64.
26. Vassiliadis, C., and Mylonakis, J. (2007) 'Developing New Ski Tourism Destinations Marketing with the Use of Conjoint Analysis', *European Journal of Scientific Research*. 17(1), pp. 117-128.

27. Soubeniotis, D., Fotiadis, Th., Mylonakis, J., Hatzithomas, L. and Vassiliadis, C. (2007) 'The Importance of Facilities in the Success of Integrated Marketing Communication of Hotel Enterprises', *European Journal of Scientific Research*, 17(1), pp. 106-116.
28. Vassiliadis, C., Bista, R., and Fotiadis, A., (2008) 'Basic Service Quality Dimensions in Tourist Destination Planning', *Journal of Tourism Challenges and Trends*, 1(2), pp. 33-44.
29. Andronikidis, A., Vassiliadis, C., and Masmanidis, Th. (2008) 'Evaluation of the Compatibility Degree of Constraint Variables for the Demand of Ski Center Service', *Journal of Vacation Marketing*, 14(3), pp. 211-220.
30. Andronikidis, A., Bellou, V., and Vassiliadis, C. A. (2008) 'Perceived Service Quality and Patronage Behavior in the Auto-repair Industry', *International Journal of Services, Economics and Management*, 1(2), pp. 196-207.
31. Andronikidis, A., Vasiliadis, C., Fotiadis, T., and Priporas, C. V. (2008) 'Exploring Marketing Information Systems Selection and Evaluation Criteria: Marketing Implications for Suppliers', *International Journal of Technology Marketing*, 3(1), pp. 20-38.
32. Vasiliadis, C., and Fotiadis, T.A. (2008) 'Multiple Museum Construct Motivators: A Multivariable Analysis with Repertory Grid Analysis (RGA) Approach', *TOURISMOS: An International Multidisciplinary Journal of Tourism*, 3(1), pp. 12-35.
33. Vassiliadis, C.A. (2008) 'Destination product characteristics as useful predictors for repeat visiting & recommendation segmentation variables in tourism? A CHAID exhaustive analysis', *International Journal of Tourism Research*, 10, pp.439-452.
34. Fotiadis, A., and Vassiliadis, C.A. (2010) 'Rural Tourism Service Quality in Greece', *e-Review of Tourism Research (eRTR)*, 8(4), pp. 69-84.
35. Karagiorgos, T., Lathiras, P., and Vasiliadis, Ch. (2010) 'Elaborating Financial Reporting Through the Evaluation of Customer Perceived Value', *The Journal of Financial Decision Making*, 6 (1), p.103-112.
36. Maditinos, Z., and Vassiliadis, C., (2011) 'Mega fires: can they be managed effectively?', *Disaster Prevention and Management*, 20(1), pp.41 - 52.
37. Stylos, N., and Vassiliadis, C. (2011) 'Evolution of Services Marketing Research - "The Technological Era"', *International Journal of Asian Tourism Management*, 2(1), pp.71-85.
38. Fotiadis, A., Vassiliadis, C., and Stylos, N., (2012) 'Strategic Marketing Management at ski centers: the SMMP concept', *Singaporean Journal of Business Economics and Management Studies*, 1(2), pp.55-67.
39. Priporas, C., Vassiliadis, C., and Stylos, N., (2012) 'Qualitative findings on marketing management practices from Greek ski centers', *Qualitative Market Research: An International Journal*, 15(4), pp.385 - 403.
40. Vassiliadis, C., Priporas, C., and Andronikidis, A., (2013) 'An Analysis of Visitor Behaviour using Time Blocks: A study of ski destinations in Greece', *Tourism Management*, 34, pp.61-70.
41. Fotiadis, A., Vassiliadis, C.A., and Rekleitis, P.D. (2013) 'The constraints and benefits of sustainable development; a case study based on the perceptions of small hotel entrepreneurs in Greece', *ANATOLIA: An International Journal of Tourism and Hospitality Research*, 24(2), pp. 144-161.

42. Fotiadis, A., and Vassiliadis, C. (2013) 'The effects of a transfer to new premises on patients' perceptions of service quality in a General Hospital in Greece', *Total Quality Management & Business Excellence*, 24(9-10), pp. 1022-1034.
43. Vassiliadis, C.A., Fotiadis, A., and Piper, L.A. (2013) 'Analysis of rural tourism websites: the case of Central Macedonia', *TOURISMOS: An International Multidisciplinary Journal of Tourism*, 8(1), pp. 247-263.
44. Vassiliadis, C.A., Priporas, C., Bellou V., and Andronikidis, A. (2013) 'Customers' cognitive patterns of assurance: a dual approach', *The Service Industries Journal*, 33 (13-14), pp. 1242-1259.
45. Fotiadis, A.K., Vassiliadis, C.A., and Piper, L.A. (2014) 'Measuring Dimensions of Business Effectiveness in Greek Rural Tourism Areas', *Journal of Hospitality Marketing & Management*, 23(1), pp.21-48.
46. Priporas, C., Vassiliadis, C., Bellou, V., and Andronikidis, A. (2014) 'Exploring the constraint profile of winter sports resort tourist segments', *Journal of Travel Research* 54(5), pp.659-671.
47. Vassiliadis, C., Fotiadis, A., and Tavlaridou, E. (2014) 'The effect of creating new Secondary Health services to patients' perceptions; A Kano Service Quality Analysis Approach' *Total Quality Management & Business Excellence*, 25 (7-8), pp. 897-907.
48. Fotiadis, A., Vassiliadis, C., and Adronikidis, A. (2015) 'Can stressful events affect our tourism consumption? Empirical results of preliminary focus group analysis to student groups in Greece with the use of a life stress inventory model'. *European Journal of Tourism Research*, 9(X), pp.57-66.
49. Stylos, N., and Vassiliadis, C.A., (2015) 'Differences in Sustainable Management Between Four- and Five-Star Hotels Regarding the Perceptions of Three-Pillar-Sustainability', *Journal of Hospitality Marketing & Management*, 24 (8), pp.791-825.
50. Vassiliadis, C., Bellou, V., Priporas, C., and Andronikidis, A. (2015) 'Exploring the Negotiation Thesis Application among Ski Resort Tourists: A Segmentation Approach' *Journal of Hospitality & Tourism Research*. In print format : (2018), 42(5), pp. 716-739.
51. Maditinos, Z., and Vassiliadis, C. (2015) 'Air transport Service Harm Crisis: The Case of Helios Airways tragedy', *Journal of Hospitality & Tourism Cases* 4 (1), pp. 26-35.
52. Fotiadis, A.K., and Vassiliadis, C.A. (2015) 'A Comparative Study Of Sustainable Development In Small And Medium Tourist Hotel Industry from Pieria (Greece) and Taiwan'. *Enlightening Tourism. A Pathmaking Journal*, 5 (2), pp.155-179.
53. Stylos, N., Vassiliadis, C.A., Bellou, V., and Andronikidis, A. (2016) 'Destination images, holistic images and personal normative beliefs: Predictors of intention to revisit a destination', *Tourism Management*, 53 (April 2016), pp.40-60.
54. Fotiadis, A., Vassiliadis, C., and Yeh, S.P., (2016) 'Participant's preferences for small-scale sporting events: A comparative analysis of a Greek and a Taiwanese cycling event', *EuroMed Journal of Business*, 11 (2), pp.232 - 247.
55. Fotiadis, A.K., and Vassiliadis, C.A. (2016) 'Service Quality at Theme Parks', *Journal of Quality Assurance in Hospitality & Tourism*, 17(2), p.178-190.

56. Fotiadis, A.K., Vassiliadis, C.A., and Sotiriadis, M.D. (2016) 'The preferences of participants in small-scale sport events: A conjoint analysis case study from Taiwan', *Tourism: An International Interdisciplinary Journal*, 64 (2), pp. 175-187.
57. Gkarane, S. and Vassiliadis, C. (2016) 'Blueprinting an Event & Customer Oriented Marketing Mix: The Case of the Sfindami Mountain Festival Small Scale Event', *International Journal of Strategic Innovative Marketing*, 3(1), pp.13-28.
58. Stylos, N., Bellou, V., Andronikidis, A. & Vassiliadis, C.A. (2017) 'Linking the dots among destination images, place attachment, and revisit intentions: A study among British and Russian tourists'. *Tourism Management*, 60 (June 2017), pp.15-29.
59. Fotiadis, A., and Vassiliadis, C.A. (2017) 'Being customer-centric through CRM metrics in the B2B market: the case of maritime shipping', *Journal of Business & Industrial Marketing*, 32 (3), pp. 347-356.
60. Alexiadou, C., Stylos, N., Andronikidis, A., Bellou, V., and Vassiliadis, C. A. (2017) 'Quality in bank service encounters: Assessing the equivalence of customers' and front-line employees' perceptions', *International Journal of Quality & Reliability Management*, 34 (9), pp.1431-1450.
61. Vassiliadis, C. A. and Belenioti, Z-C. (2017) 'Museums & Cultural Heritage via Social Media: An Integrated Literature Review', *Tourismos: An International Multidisciplinary Journal of Tourism*, 12 (3), pp. 97-132.
62. Vassiliadis, C.A. (2018) 'Tourism Destination Product Development with the use of a suggested Model: A case study from Greece', *Tourismos: An International Multidisciplinary Journal of Tourism*, (Special issue: PERSPECTIVES AND CHALLENGES ON DESTINATIONS AND DESTINATION IMAGE edr. Irene Kamenidou, under publication) X(X), p.X, ISSN: 1790-8418, Online ISSN: 1792-6521.
63. Priporas, V-C., Vassiliadis, C.A. and Stylos, N., Fotiadis, A. K. (2018) 'The Effect of Sport Tourists' Travel Style, Destination and Event Choices, ad Motivation on Their Involvement in Small-Scale Sport Events', *Event Management*, 22 (X), pp. 745-765.
64. Gkarane S., & Vassiliadis C. A. (2019) Inviting overseas entrepreneurs to greece for b2b tourism marketing purposes:an interpretative phenomenological analysis of a sme, *Rivista Piccola Impresa/Small Business*, 2, pp. 57-74. ISSN 0394-7947 doi: 10.14596/pisb.312. JEL: L83,84, M31. <http://rivistapiccolaimpresa.uniurb.it/index.php/piccola/issue/archive>.
65. Andronikidis, A. Bellou, V. Stylos, N., & Vassiliadis, C.V. (2020) Differences of Perceived Image Generated through the Web Site: Empirical Evidence Obtained in Spanish Destinations. *Frontiers in Psychology* (ISSN: 1664-1078) 11, Article: 735. I.F.: 2.129/ Cite Score: 2.40, SJR 2020 IF 2.39, doi: 10.3389/fpsyg.2020.00735. <http://www.frontiersin.org/Psychology>
<https://www.frontiersin.org/articles/10.3389/fpsyg.2020.00735/full>
66. Fotiadis A.K., Vasilliadis C.A. and Huan T-C. (2020) 'Editorial: Investigating the Impact of Current Issues on Leisure, Tourism, and Hospitality in Psychological Science'. *Frontiers in Psychology* 11, (Manuscript ID: 596868. ISSN: 1664-1078), doi: 10.3389/fpsyg.2020.596868. <https://www.frontiersin.org/articles/10.3389/fpsyg.2020.596868/full>
67. Madytinis, Z., Vassiliadis, C. A., Tzavlopoulos, I., & Vassiliadis, S. (2020) 'Sports Events after the COVID-19 Pandemic: Assessing Runners' Intentions for Future Participation in Running

Events in COVID-19 era – Evidence from Greece’ *Tourism Recreation Research*, (ISSN: 0250-8281), doi: <https://doi.org/10.1080/02508281.2020.1847422>

68. Fotiadis A., Nikolaos Stylos N. & Vassiliadis C. A. (2020) ‘Travelling to compete: antecedents of individuals’ involvement in small scale sports events’, *Tourism Recreation Research*, (ISSN: 0250-8281), doi: [10.1080/02508281.2020.1808934](https://doi.org/10.1080/02508281.2020.1808934)
69. **Vasiliadis C.A.**, Mombeuil C., and Fotiadis A.K. (2021) ‘Identifying service product features associated with visitor satisfaction and revisit intention: A focus on sports events’. *Journal of Destination Marketing & Management* 19, (Manuscript ID :100558. ISSN: 2212-571X), doi:<https://doi.org/10.1016/j.jdmm.2021.100558>

2. Βιβλία/μονογραφίες

1. Βασιλειάδης, Χ. Α. (2003) *Η Διοικητική και το Μάρκετινγκ των Τουριστικών Προορισμών*, 1^η Έκδοση, Αθήνα, Εκδόσεις ΣΤΑΜΟΥΛΗ.
2. Βασιλειάδης, Χ. Α. (2008) *Διαχείριση Πελατειακών Σχέσεων και Μάρκετινγκ Τουριστικών Προορισμών*, 1^η Έκδοση, Αθήνα, Εκδόσεις Κλειδάριθμος.
3. Βασιλειάδης, Χ. Α. (2009) *Η Διοικητική και το Μάρκετινγκ των Τουριστικών Προορισμών*, 2^η Έκδοση, Αθήνα, Εκδόσεις ΣΤΑΜΟΥΛΗ.
4. Βασιλειάδης, Χ. Α. (2014) *Η Διοικητική και το Μάρκετινγκ των Γεγονότων και Εκδηλώσεων (Event Marketing Management)*, 1^η Έκδοση, Θεσσαλονίκη, Εκδοτικός Οίκος Πανεπιστημίου Μακεδονίας.
5. Βασιλειάδης, Χ. Α. (2017) *Η Διαχείριση και το Μάρκετινγκ των Τουριστικών Προορισμών*, 3^η Έκδοση, Θεσσαλονίκη, Εκδόσεις ΑΦΟΙ Θ. ΚΑΡΑΓΙΩΡΓΟΥ Ο.Ε.
6. Βασιλειάδης, Χ. Α. (2019) *Μάρκετινγκ και Μάνατζμεντ των τουριστικών προορισμών / Μία θεωρητική και εμπειρική προσέγγιση της ιστορικής εξέλιξης της τουριστικής πραγματικότητας (Marketing and Management of Tourism Destinations)*, 4^η έκδοση, Θεσσαλονίκη, Εκδόσεις ΑΦΟΙ Θ. ΚΑΡΑΓΙΩΡΓΟΥ Ο.Ε
7. Fotiadis A., & Vassiliadis C. (2020) *Principles and practices of small-scale sport event management*, USA; Hershey PA IGI Global. ISSN: 2327-3429; eISSN: 2327-3437.
8. Χρήστος Α. Βασιλειάδης, (2020) *Διαχείριση Πελατειακών Σχέσεων (CRM): Χρήσιμοι δείκτες μέτρησης της απόδοσης των επιχειρήσεων παροχής υπηρεσιών*, 2^η έκδοση, Αθήνα Εκδόσεις Κλειδάριθμος.
9. Χρήστος Α. Βασιλειάδης, (2020) *Διαχείριση και Μάρκετινγκ Γεγονότων και Εκδηλώσεων* 2^η Έκδοση, Θεσσαλονίκη, Εκδόσεις ΑΦΟΙ Θ. ΚΑΡΑΓΙΩΡΓΟΥ Ο.Ε.

3. Κεφάλαια σε συλλογικούς τόμους

1. Βασιλειάδης, Χ. (1992) «Τα Συμμετοχικά Μοντέλα στην Ευρώπη». Στο Β. Α. Λάζος (συγγ/ας) *Η Συμμετοχή των Εργαζομένων στις Επιχειρήσεις*. Θεσσαλονίκη Πανεπιστήμιο Μακεδονίας Οικονομικών και Κοινωνικών Επιστημών, σ. 217-258.
2. Βασιλειάδης, Χ., Γεωργιάδου, Α., και Πατσιούρα, Ε. (1995) «Βελτίωση παρεχόμενων τουριστικών υπηρεσιών – Μοντέλο διερεύνησης η Βόρεια Ελλάδα». Στο Γ. Δ. Τσιότρας (συγγ/ας) *Βελτίωση Ποιότητας* Αθήνα: ΕΥΓ. ΜΠΕΝΟΥ, σ. 343-354.

3. Siomkos, G., Vassiliadis, C., and Fotiadis, Th. (2004) SEGMENTING AND TARGETING EUROPEAN PACKAGE TRAVELERS. In E. Tiezzi & I. Prigogine (Eds.) *Sustainable Tourism 2004*. Madrid: WIT Press, pp. 319-332.
4. Fotiadis, Th., Haramis, G., Siomkos, G., Vasiliadis, C. and Tsialtas, Ch. (2004) A PROPOSED THEORETICAL STRATEGIC FRAMEWORK FOR THE SUCCESSFUL ENTRANCE OF NEW PRODUCTS OF HIGH TECHNOLOGY. In n.e *MIS 2004*, UK: WIT Press.
5. Haramis, G., Pavlidis, G., Fotiadis, Th., Vasiliadis, C. and Tsialtas, Ch. (2004) 'INFORMATION SYSTEMS DESIGN: A PROCEDURAL APPROACH'. In n.e *MIS 2004*, UK: WIT Press.
6. Siomkos, G., Vassiliadis, C. and Fotiadis, Th. (2004) DESTINATION MANAGEMENT AND STRATEGIC MARKET PLANNING: A TECHNIQUE OF THE TOTAL TOURISM PRODUCT WITH THE ASSISTANCE OF SECTION ELEVATION DIAGRAMS. In E. Tiezzi & I. Prigogine (Eds.) *Sustainable Tourism 2004*. Madrid: WIT Press, pp.67-82.
7. Vassiliadis, C., Andronikidis, A., and Fotiadis, Th. (2006) 'Integrating MMIS Core Product and Service Offerings in B2B Context: Implications for Providers'. Στο *Επιστημονική επετηρίδα-Τιμητικός τόμος στη μνήμη του Αναπληρωτή Καθηγητή Απόστολου Κομπότη (1952-2003)*. Θεσσαλονίκη: Πανεπιστήμιο Μακεδονίας Οικονομικών και Κοινωνικών Επιστημών, σ.33-52.
8. Papanastasiou, J., Vassiliadis, C., and Vogiatzis, A. (2006) The hypothesis of asymmetric information: an empirical examination using Greek data. Στο *Τιμητικός Τόμος για την καθηγήτρια Μαρία Δελιβάνη*. Thessaloniki: University of Macedonia, p. 183-189.
9. Papanastasiou, J., Karagiorgos, Th., and Vassiliadis, C. (2007) 'Forecasting performance of linear and non-linear models of Greek Inflation'. Στο *Τιμητικός τόμος για τον ομότιμο καθηγητή Αριστοκλή Ιγνατιάδη*. Θεσσαλονίκη: Πανεπιστήμιο Μακεδονίας Οικονομικών και Κοινωνικών Επιστημών, σ. 1051-1060.
10. Βασιλειάδης, Χ. και Μασμανίδης, Θ. (2010) «Ανασταλτικοί παράγοντες συμμετοχής σε δραστηριότητες άθλησης και αναψυχής: Ένα χρήσιμο εργαλείο διαχείρισης των δραστηριοτήτων μάρκετινγκ». Στο *Τιμητικός τόμος για τον καθηγητή Ιωάννη Βαρθολομαίο*. Πειραιάς: Πανεπιστήμιο Πειραιώς-Τμήμα Οικονομικής Επιστήμης, σ. 23-44.
11. Vassiliadis, C., & Fotiadis, A. (2016) Managing Sport Tourism Experiences: Blueprinting Service Encounters. In M. Sotiriadis & D. Gursoy (Eds.) *The Handbook of Managing and Marketing Tourism Experiences*. UK; Bingley: Emerald Group Publishing Limited, pp. 195-216.
12. Vassiliadis, C.A., and Huan, T.C. (2017) The Challenge is to be Customer-Oriented! Resolving Customer Complaints in Hospitality Management. In Arch G. Woodside (ed.) *Trade Tales: Decoding Customers' Stories (Advances in Culture, Tourism and Hospitality Research, Volume 14)*. UK: Emerald Publishing Limited, pp.21-26.
13. Fotiadis, A., Sotiriadis, M., and Vassiliadis, C.A. (2017) Destination Image, Customer satisfaction & Behavioural Intentions: The State-of-the-Art and a New Research Agenda. In S. K. Dixit (Ed.) *The Routledge Handbook of Consumer Behaviour for Hospitality and Tourism*, London: Routledge.
14. Sotiriadis, M., Fotiadis, A., and Vassiliadis, C.A. (2017) 'Travel review websites and interactive travel forums'. In S. K. Dixit (Ed.) *The Routledge Handbook of Consumer Behaviour for Hospitality and Tourism*, London: Routledge.
15. Fotiadis, A., Vassiliadis, C.A., & Spyridou, A. (2018) What Motivates People to be Involved in Sport Tourism Events? The Greek Case of Sfindami International Mountain Festival, In

- Seraphin H., & Korstanje, M. (Eds) International Event Management, Chapter 10. NOVA science publishers, ISBN: 978-1-53613-664-7.
16. Vassiliadis, C., Skoulas I., & Gkarane S. (2020) Small-Scale Sports Event Sponsorship In: Fotiadis A., & Vassiliadis C. (2020) *Principles and practices of small-scale sport event management* , USA; Hershey PA IGI Global. ISSN: 2327-3429; eISSN: 2327-3437, pp. 192-216.
 17. Vassiliadis, C., & Fotiadis, A. (2020) Different Types of Sport Events In: Fotiadis A., & Vassiliadis C. (2020) *Principles and practices of small-scale sport event management* , USA; Hershey PA IGI Global. ISSN: 2327-3429; eISSN: 2327-3437, pp. 20-44.
 18. Gkarane, S., Vassiliadis, C.A. (2022). 'Seasonality, Small-Scale Sustainable Events, and Local Professionals' Perceptions: The Case of AlmiraMAN Triathlon Event'. In: Sigala, M., Yeark, A., Presbury, R., Fang, M., Smith, K.A. (eds) *Case Based Research in Tourism, Travel, Hospitality and Events*. Springer, Singapore, pp. 443-462. https://doi.org/10.1007/978-981-16-4671-3_24

4. Ανακοινώσεις σε συνέδρια με κριτές και πρακτικά

1. Vassiliadis C., (1999) "Marketing Vital Natural and Cultural Resources which are supplied for New and Developing Destination Zones - Examining Area: N. Plastiras Lake (Thessaly-Greece) and the Surrounding Area," INTERNATIONAL CONFERENCE PREPARING THE MANAGER of the 21st Century, 16-18 Δεκεμβρίου 1999, Πρακτικά Συνεδρίου , Vol.1: p.117-126.
2. Βασιλειάδης, Χρ., και Θ. Μασμανίδης (2001) «Η έρευνα ανάλυσης οραμάτων των παιδιών σχολικής ηλικίας των πομάκων του ορεινού όγκου της Ξάνθης» (σε συνεργασία με Θ. Μασμανίδη), 2ο Πανελλήνιο Συνέδριο Οργάνωσης και Διοίκησης Αθλητισμού με τίτλο: Οργάνωση & Διοίκηση Αθλητικών Οργανισμών στην Ελλάδα: Νέες προοπτικές ενόψει των Ολυμπιακών Αγώνων 2004, Πανεπιστήμιο Θεσσαλίας, Τμήμα Επιστήμης Φυσικής Αγωγής και Αθλητισμού και Ελληνική Εταιρεία Διοίκησης Αθλητισμού, Τρίκαλα 14-16 Δεκεμβρίου 2001, Πρακτικά Συνεδρίου, Πρακτικά Συνεδρίου: σελ.83-85.
3. Βασιλειάδης, Χρ., (2001) «Δραστηριότητες αναψυχής, αθλητισμού και τουρισμού βάσει της ανάλυσης αντιλήψεων των κατοίκων, δικτύων διανομής και εν δυνάμει επισκεπτών» 2ο Πανελλήνιο Συνέδριο Οργάνωσης και Διοίκησης Αθλητισμού με τίτλο: Οργάνωση & Διοίκηση Αθλητικών Οργανισμών στην Ελλάδα: Νέες προοπτικές ενόψει των Ολυμπιακών Αγώνων 2004.
4. Χρ. Βασιλειάδης, Θ. Μασμανίδης και Α. Βογιατζής (2002) «Περιοριστικοί παράγοντες της Ζήτησης Τουριστικών Υπηρεσιών: Η περίπτωση των Χιονοδρομικών Κέντρων της Ελλάδας», 8ο Διεθνές Συνέδριο της Εταιρείας Οικονομολόγων - Πανεπιστήμιο Μακεδονίας Οικονομικών & Κοινωνικών Επιστημών συνδιοργάνωση με την Εταιρεία Οικονομολόγων Θεσσαλονίκης, με θέμα: Οικονομική Ανάπτυξη και Ανταγωνιστικότητα στην Ευρώπη: Τάσεις και Προοπτικές, 3 έως 5 Οκτωβρίου 2002. Πρακτικά του 8^{ου} Διεθνές Συνεδρίου: σελ. 273-287.
5. Χρ. Βασιλειάδης, και Θ. Μασμανίδης (2003) «Αξιολόγηση των υπηρεσιών χιονοδρομικών κέντρων στην Ελλάδα με βάση το πολυχαρακτηριστικό μοντέλο στάσεων (Fishbein model)», 4ο Πανελλήνιο Συνέδριο Ελληνικής Εταιρείας Διοίκησης Αθλητισμού Οι προκλήσεις της Ελληνικής αθλητικής διοίκησης ενόψει των Ολυμπιακών Αγώνων του 2004: Από τη θεωρία στην πράξη συνδιοργάνωση με τον Αθλητικό Οργανισμό Δήμου

- Πειραιά, Πανεπιστήμιο Πειραιώς, Πειραιάς 28-30 Νοεμβρίου 2003. Πρακτικά Συνεδρίου: σελ. 20-23
6. Χρ. Βασιλειάδης, Κιλιάφη Χ. και Θ. Μασμανίδης (2003) (ανακοίνωση με πόστερ) «Αντιλήψεις των επισκεπτών σχετικά με την ποιότητα παρεχόμενων υπηρεσιών σε ένα ιδανικό χιονοδρομικό κέντρο», 4ο Πανελλήνιο Συνέδριο Ελληνικής Εταιρείας Διοίκησης Αθλητισμού Οι προκλήσεις της Ελληνικής αθλητικής διοίκησης ενόψει των Ολυμπιακών Αγώνων του 2004: Από τη θεωρία στην πράξη συνδιοργάνωση με τον Αθλητικό Οργανισμό Δήμου Πειραιά, Πανεπιστήμιο Πειραιώς, Πειραιάς 28-30 Νοεμβρίου 2003. Πρακτικά Συνεδρίου: σελ. 147-151.
 7. Vasiliadis C., Siomkos G. and Vrehopoulos A., (2003) "Tourism Destination Analysis & Planning: An IT Application", in ENTER 2003 @HELSINKI, IFITT;s 10th Global Travel & Tourism Technology and eBusiness Forum focusing on Technology on the Move. Helsinki, Finland 29th-31st January 2003. Πρακτικά Συνεδρίου: p. 458-466.
 8. Βασιλειάδης Χ. και Θ. Μασμανίδης (2004) «Οι αντιλήψεις των φορέων διοίκησης ελληνικών χιονοδρομικών κέντρων σχετικά με τις Δυνατότητες, Αδυναμίες, Ευκαιρίες και Απειλές» (σε συνεργασία με Θ. Μασμανίδη), 5^ο Πανελλήνιο Συνέδριο Αθλητικής Διοίκησης της Ελληνικής Εταιρείας Διοίκησης Αθλητισμού με συνδιοργανωτή το Πανεπιστήμιο Πατρών, Πάτρα, 10 – 12 Δεκεμβρίου 2004, Πανεπιστήμιο Πατρών. Πρακτικά εισηγήσεων, εκδόσεις ΠΡΟΠΟΜΠΟΣ - ΠΑΠΑΔΗΜΗΤΡΙΟΥ ΔΗΜΗΤΡΑ, ΑΘΗΝΑ 2004β: σελ.20-25.
 9. Χρίστογλου Κ., Βασιλειάδης Χ. και Σιγάλας Ι. (2004) «Αξιολόγηση της Ποιότητας παροχής υπηρεσιών στο Θεαγένειο Αντικαρκινικό Νοσοκομείο Θεσσαλονίκης με την χρήση του υποδείγματος SERVQUAL». Συνέδριο Ποιότητας στις Υπηρεσίες Υγείας της Ελληνικής Εταιρείας για την Ποιότητα στην Υγεία (ΕΛ.Ε.Π.Υ.) υπό την υποστήριξη της Ευρωπαϊκής Εταιρείας για την Ποιότητα στην Υγεία (E.S.Q.H.) και του περιοδικού "ECO; Magazine on Quality" και υπό την αιγίδα του Υπουργείου Υγείας, Πρόνοιας & Κοινωνικής Αλληλεγγύης. ΕΚΕΦΕ ΔΗΜΟΚΡΙΤΟΣ, 9 – 10 Δεκεμβρίου 2004. Πρακτικά: Ηλεκτρονικός Τόμος Εισηγήσεων σε CD.
 10. Vasiliadis, C., Haramis, G, Fotiadis, Th., Hatzithomas, L., and Gotzamanis, E. (2004) "A case studies approach on marketing High Technology Products; application of an innovative decision making procedure about new high tech products and their introduction into the highly uncertain, turbulent environment of the market through a strategic – systematic approach of operational intradepartmental coexistence and cooperation", 8th International Workshop on Teamworking (IWOT 8), European Institute for Advanced Studies in Management, Trier, Germany, September 16-17, 2004. Πρακτικά Συνεδρίου (workshop proceedings).
 11. Vassiliadis C., Masmanidis Th. and Lathiras P. (2004) "Service quality analysis of customer experience from Greek ski centers" Pre-Olympic Sports Tourism Conference: Bringing Sports Tourism into Global Perspective, Sports Tourism International Council Research Unit – Greece. June 4th – 6th, 2004, Rhodes, Greece, Aldemar Paradise Royal Mare Hotel. Ηλεκτρονικά πρακτικά συνεδρίου σε CD. <http://dSPACE.lib.uom.gr/handle/2159/8718>)
 12. Vassiliadis C. and Masmanidis Th. (2004) "Customers comments regarding service quality in Greek Ski Centers". Pre-Olympic Sports Tourism Conference: Bringing Sports Tourism into Global Perspective, Sports Tourism International Council Research Unit – Greece. June 4th – 6th, 2004, Rhodes, Greece, Aldemar Paradise Royal Mare Hotel. Ηλεκτρονικά πρακτικά συνεδρίου σε CD. <http://dSPACE.lib.uom.gr/handle/2159/8718>)

13. Βασιλειάδης Χ., Μασμανίδης Θ., και Γραμματικόπουλος Θ. (2005) «Τμηματοποίηση των επισκεπτών ελληνικών χιονοδρομικών κέντρων μέσα από το πρίσμα της Ανάλυσης του Τρόπου Ζωής (Life Style Analysis)» (σε συνεργασία με τους Θ. Μασμανίδη και Θ. Γραμματικόπουλο), στο 10^ο Πανελλήνιο Συνέδριο αναψυχής, ελεύθερου χρόνου και αθλητικού τουρισμού, 15-17 Απριλίου 2005, Τρίκαλα. Πρακτικά Συνεδρίου, σελ. 66-69.
14. Βασιλειάδης Χ. και Χρίστογλου Κ. (2005) «Μια πρόταση διοικητικής συνεισφοράς των τεχνικών ανάλυσης *SERVQUAL* και *Kano* στη περίπτωση των νοσηλευτικών ιδρυμάτων», Συνέδριο Ποιότητα στις Υπηρεσίες Υγείας της Ελληνικής Εταιρείας για την Ποιότητα στην Υγεία (ΕΛ.Ε.Π.Υ.) υπό την υποστήριξη της Ευρωπαϊκής Εταιρείας για την Ποιότητα στην Υγεία (E.S.Q.H.) και του περιοδικού "ECO; Magazine on Quality" και υπό την αιγίδα του Υπουργείου Υγείας, Πρόνοιας & Κοινωνικής Αλληλεγγύης. ΕΚΕΦΕ ΔΗΜΟΚΡΙΤΟΣ, 8-9 Δεκεμβρίου 2005. Πρακτικά: Ηλεκτρονικός Τόμος Εισηγήσεων σε CD.
15. Vassiliadis C., Sakellarios C., and Fotiadis Th. (2005) "Leveraging tourism product through the development of charter flights: A study based on the research conducted for U.K. and German markets", in International Conference on Tourism Development and Planning, A.T.E.I. Patras, Department of Tourist Business, June 2005, Patra, Greece, Conference proceedings.
16. Fotiadis Th., Vassiliadis C., Hatzithomas L., and Gkotszamanis E. (2005) "An IT approach against brand positioning confusion on hospitality enterprises: The case of Greek Hotels", in ENTER 2005 @INNSBRUCK, IFITT;s 12th Global Travel & Tourism Technology and eBusiness Forum. Innsbruck, Austria 26th-28st January 2005, Conference proceedings; Springer Verlag, p.377-388.
17. Vassiliadis C., Andronikidis A., Fotiadis Th. And L. Hatzithomas, (2005) "Investigating MIS Selection and Evaluation Criteria: A Grounded Theory Approach - competitive paper" (σε συνεργασία με τους Α. Ανδρονικίδη, Θ. Φωτιάδη, Λ. Χατζηθωμά), Incorporating with the 5th American Marketing Association/Academy of Marketing Joint Biennial Conference Dublin Institute of Technology, Dublin, Ireland, 5-8 July 2005. Conference proceedings: Conference CD.
18. Vasiliadis, C., Andronikidis, A., Bellou, V. (2006), "Does perceived quality explain patronage behavior in the car service industry?", Proceedings of the 35th EMAC Annual Conference, Athens, Greece, EUROPEAN MARKETING ACADEMY (EMAC) Conference: Sustainable Marketing Leadership; A Synthesis of Polymorphous Axioms, Strategies and Tactics, Greece, May 23-26, Athens 2006. Conference proceedings: Conference CD.
19. Maditinos Z. and Vassiliadis C. (2006) "Local Crises and Natural Disasters: Effects and Consequences on the Global Tourism Industry". (σε συνεργασία με Zissi Maditino), Conference MIBES November 4-5, 2006, TEI of Larissa, Conference proceedings.
20. Madytinis Z., Vassiliadis C., and Charlebois S., (2006) "Mega Events: Challenges for Contingency Planning, Opportunities for Tourist Promotion", International Conference of Trends, Impacts and Policies on Tourism Development" Heraklion, Crete, GREECE (σε συνεργασία με Zissis J. Maditinos & Sylvain Charlebois), 15-18 June 2006. Conference proceedings. also available in <http://ertr.tamu.edu> <last visit 2 2010>
21. Karagiannis A., Madytinis Z., and Vassiliadis C., (2006) "Organizational Preparation For Crises And Disasters In The Tourism Sector: Perceptions And Planning Of Tourist Businesses In Northern Greece", 24th EuroCHRIE Conference, "In Search of Excellence for

- Tomorrow's Tourism, Travel and Hospitality", Thessaloniki, Greece, Macedonia Palace Hotel, 25-28 October 2006. Conference proceedings.
22. Gotzamani K., Vassiliadis C., Andronikidis A., and Livadarou G. (2006) "Investigating Motives Of Quality Assurance Efforts In The Greek Hospitality Sector: Perceived Benefits And Problematic Areas". (σε συνεργασία με Katerina Gotzamani, Andrea Andronikidi & Georgia Livadarou), 24th EuroCHRIE Conference, "In Search of Excellence for Tomorrow's Tourism, Travel and Hospitality", Thessaloniki, Greece, Macedonia Palace Hotel, 25-28 October 2006. Conference proceedings.
23. Χρίστογλου Κ. και Βασιλειάδης Χ. (2006) «Βελτίωση Παρεχόμενων Υπηρεσιών στα Νοσηλευτικά Ιδρύματα: Αποτελέσματα της Ανάλυσης SERVQUAL 2006 στο Γ.Ν. Κατερίνης» (σε συνεργασία με Κ. Χρίστογλου), 8^ο Πανελλήνιο Συνέδριο Management Υπηρεσιών Υγείας και Κοινωνικής Φροντίδας υπό την αιγίδα του Υπουργείου υγείας και Κοινωνικής Αλληλεγγύης. ΕΡΕΤΡΙΑ, Eretria Village Conference Center, 28 - 30 Σεπτεμβρίου 2006. Πρακτικά: Τόμος Εισηγήσεων.
24. Βασιλειάδης Χρ., (2007) «Διαπιστώσεις σχετικά με τη δυνατότητα συνδυασμού των εργαλείων μέτρησης της ποιότητας παρεχόμενων υπηρεσιών στα Νοσηλευτικά Ιδρύματα». Συνέδριο Ποιότητας στις Υπηρεσίες Υγείας της Ελληνικής Εταιρείας για την Ποιότητα στην Υγεία (ΕΛ.Ε.Π.Υ.) υπό την υποστήριξη της Ευρωπαϊκής Εταιρείας για την Ποιότητα στην Υγεία (E.S.Q.H.) και του περιοδικού "ECO; Magazine on Quality" και υπό την αιγίδα του Υπουργείου Υγείας, Πρόνοιας & Κοινωνικής Αλληλεγγύης. 3^ο Πανελλήνιο Συνέδριο, 2 - 3 Μαρτίου 2007, Εθνικό Ίδρυμα Ερευνών, Αθήνα. Πρακτικά: Ηλεκτρονικός Τόμος Εισηγήσεων σε CD.
25. Andronikidis A., Vasiliadis C., and Livadarou G. (2007) "Identifying constructs of visitor experience: implications for overall satisfaction" 1st Biannual International Conference, Strategic Developments in Services Marketing, University of the Aegean, University of Glasgow and Greek Marketing Academy, 27-29 September 2007, Chios Island, Greece. Conference proceedings.
26. Τζαβλόπουλος Ι., Μαδυτινός Ζ., και Βασιλειάδης Χ. (2007) «CRM: Η πραγμάτωση της πελατοκεντρικής φιλοσοφίας», Πανελλήνιο Συνέδριο, Νέες Τεχνολογίες και Μάρκετινγκ, ΤΕΙ Κρήτης, Τμήμα Εμπορίας και Διαφήμισης, Ιεράπετρα, 24-25 Μαΐου 2007 (σε συνεργασία με Ζήση Μαδυτινό & Γιάννη Τσαβλόπουλο). Πρακτικά πανελληνίου συνεδρίου ISBN: 960-88785-0-0. Διαθέσιμο και στην ιστοσελίδα: <http://ntm.emark.teiher.gr/ntm2007/Arxiki/default.asp>
27. Vassiliadis, C., Andronikidis, A., and Priporas, C. (2008) "Can Time Diary Analysis Be Used to Understand Leisure Behavior ?" 1st Annual EuroMed Conference, European and Mediterranean Trends and Challenges in the 21st Century, Provence, Marseille, France, November 17-18, 2008, διαθέσιμο στη: <http://www.emrbi.com/main.asp>. Conference e-proceedings. (ISBN: 978-9963-634-58-3), ISI citation index, EuroMed Press, pp.638-666.
28. Maditinos Z., and Vassiliadis C. (2008) Conference MIBES July 5 2008, TEI of Larissa, Greece. "Crisis and Disasters in Tourism Industry: Happen locally - Affect globally". Conference e-proceedings and MIBES JOURNAL (Journal of International Business and Economy). MIBES* E-BOOK 2008, MANAGEMENT OF INTERNATIONAL BUSINESS AND ECONOMIC SYSTEMS, ELECTRONIC BOOK, p.67-76 <http://mibes.teilar.gr/e-books/2008.html>

29. Vassiliadis, C., Priporas, C. and Andronikidis, A., (2009) "The impact of Greek ski centers product dimensions on visitors' satisfaction levels: A preliminary analysis" (2009), The EuroMed Academy of Business announces the 2nd Annual EuroMed Conference, October 26-28, 2009 University of Salerno, Salerno, Italy. <http://www.emrbi.com/main.asp>. Conference e-proceedings. ISI citation index, ISBN: 978-9963-634-76-7, EuroMed Press, pp.1462-1474.
30. Madytinis Z., Vassiliadis, C. & Tzavlopoulos (2009) "Crisis management: Organizational Luxury or Necessity for Mediterranean Tourist Business?" The EuroMed Academy of Business announces the 2nd Annual EuroMed Conference, October 26-28, 2009 University of Salerno, Salerno, Italy. Διαθέσιμο στη: <http://www.emrbi.com/main.asp>. Conference e-proceedings. ISI citation index, ISBN: 978-9963-634-76-7, EuroMed Press, pp.1082-1094.
31. Theofanis Karagiorgos, Petros Lathiras and Vasiliadis Christos (2009), "Elaborating Financial Reporting through the Evaluation of Customer Perceived Value", 2nd Biennial International Conference on Services Orchestrating the Service Experience: Music to the Ears of our Customers, November 04-06, 2009 HELEXPO "Nikolaos Germanos" Conference Centre, Thessaloniki, Greece Conference proceedings, (ISBN: 978-960-98740, ISSN: 1792-0965), p. 243-260.
32. Vasiliki V. Papageorgiou & Vassiliadis Chris A., (2009) "Analysis of Tourist's Motives Depended on Age; An Empirical Study", 2nd Biennial International Conference on Services Orchestrating the Service Experience: Music to the Ears of our Customers, November 04-06, 2009 HELEXPO "Nikolaos Germanos" Conference Centre, Thessaloniki, Greece Conference proceedings, ISBN: 978-960-98740, p., ISSN: 1792-0965, p. 632-640.
33. Nikolaos Stylos & Vassiliadis Chris A., (2009) "Making the first steps in the 21st century; The Evolution of Services Marketing Research", 2nd Biennial International Conference on Services Orchestrating the Service Experience: Music to the Ears of our Customers, November 04-06, 2009 HELEXPO "Nikolaos Germanos" Conference Centre, Thessaloniki, Greece Conference proceedings, (ISBN: 978-960-98740,ISSN: 1792-0965), p. 504-547.
34. Maditinos Zissis J., Vassiliadis Chris A., Gotzamani Katrina and Vouzas Fotis, (2009) "Service Harm Crisis: The Swiss Cheese Effect in Helios Airways Tragedy", 2nd Biennial International Conference on Services Orchestrating the Service Experience: Music to the Ears of our Customers, November 04-06, 2009 HELEXPO "Nikolaos Germanos" Conference Centre, Thessaloniki, Greece Conference proceedings, (ISBN: 978-960-98740, ISSN: 1792-0965), p. 354-360.
35. Theofilos Masmanidis and Vassiliadis Chris A. (2009) "Evaluation of regional ski destination offers with a spatial analysis approach. The case of Greece." 3rd International Colloquium on Tourism and Leisure, Bangkok, Thailand, 6-9th July 2009. Διαθέσιμο στη: <http://www.ictlconference.com/CD>; Conference proceedings. (ISBN: 978-0-9864591-7-7).
36. Vassiliadis Chris A. (2009) "Does perceived quality explain patronage behavior in the ski service industry? The case of Greek ski centers". 3rd International Colloquium on Tourism and Leisure, Bangkok, Thailand, 6-9th July 2009. Διαθέσιμο στη: <http://www.ictlconference.com/CD>; Conference proceedings. (ISBN: 978-0-9864591-7-7).
37. Vassiliadis C., and Papageorgiou V. (2009) "Tourism Motivation Analysis with the use of Family Life Cycle stages: An empirical study", 4th International Scientific Conference Planning for the Future-leaning from the Past: Contemporary developments in Tourism,

- Travel & Hospitality, Rhodes island, Greece, 3-5 April 2009. <http://www.chios.aegean.gr/tourism/conference.htm>. Conference proceedings.
38. Vassiliadis, C., Priporas, C. and Stylos, N., (2010) "Marketing Management practices at ski centers: the case of Greece", The EuroMed Academy of Business announces the 3rd Annual EuroMed Conference, 04-05 November 2010, University of Nicosia, Hilton Park Hotel - Nicosia, Cyprus. διαθέσιμο στη: <http://www.emrbi.com/main.asp>. Conference e-proceedings, (ISBN: 978-9963-634-83-5, EuroMed Press, p. 1172-1189. Approved by ISI Conference Proceedings Citation Index).
39. Priporas, C. V., Vassiliadis, C. A., Kamenidou I., and Andronikidis A., (2010) "The relationship between bank advertising and bank customer satisfaction: A pilot study in Greece", The EuroMed Academy of Business announces the 3rd Annual EuroMed Conference, 04-05 November 2010, University of Nicosia, Hilton Park Hotel - Nicosia, Cyprus. Διαθέσιμο στη: <http://www.emrbi.com/main.asp>. Conference e-proceedings, (ISBN: 978-9963-634-83-5, EuroMed Press, p. 893-906. Approved by ISI Conference Proceedings Citation Index).
40. Maditinos Z. & Vassiliadis C., (2010) "Crisis management: a contemporary constant need for business continuity in the tourism industry", International Conference on International Business (ICIB) Department of International and European Studies, University of Macedonia (Thessaloniki, Greece). Faculty of Political Science, University of Messina (Messina, Italy). CRIISEA, University of Picardie (Amiens, France) 22-23 May 2010 University of Macedonia, Greece. Διαθέσιμο στη <http://www.icib.eu/organizers.php> και www.icib.eu/icib2010proceedings.php Conference proceedings. *Mergers & Acquisitions* (ed: Vasileios A. Vlachos). (ISBN 978-960-8396-57-9), p.69-70.
41. Maditinos Z. & Vassiliadis C., A. Andronikidis & Tsavlopoulos J., (2010) "Service Harm Crises: A Preliminary Conceptual Approach", SS International Conference quality and service sciences, 13th QMOD conference, b-tu Brandenburgische Technische Universität Cottbus, 30 August – 01 september 2010, Cottbus, Germany. Conference proceedings. Διαθέσιμο στη: <http://www.maciem.tu-cottbus.de/qmod2010/index.php?id=21> και <http://www.maciem.tu-cottbus.de/qmod2010/fileadmin/qmod2010/uploads/documents/QMOD%202010%20Final%20Program.pdf>
42. Vassiliadis, C., Fotiadis, A. & Tatari, N. (2011) "Content Analysis of Tourism Destination Research", The 2011 Athens Tourism Symposium International scientific congress on current trends in tourism management and tourism policy, Athens 2011, Laboratory of Research and Tourism Satellite Accounts of the University of Patras, 2-3 February, 2011, Venue: Megaron Athens International Conference Center, Athens, Greece. Conference proceedings. Διαθέσιμο στη <http://ats.conferences.gr>
43. Vassiliadis C., Fotiadis, A., & Kuo S., (2011) "Kano Analysis of cliental relations in the sector of agricultural supplies enterprises in Greece". Joint conference of the 7th Symposium on Consumer Psychology of Tourism, Hospitality and Leisure and the 2nd International Symposium on Sustainable Tourism Management about *Sustainability and Quality of Life in Tourism: Task for consumers, industry policy and Academia*, 24 – 27 May, 2011 in Chiangmai, Thailand. Conference proceedings (ISBN: 978-974-8444-99-4). Διαθέσιμο στη http://iscthlr.turismo.wu.wien.ac.at/files/Conference%20Program_print_14052011_0.pdf και <http://iscthlr.turismo.wu-wien.ac.at/index.php?q=node/110>

- http://www.emanage.mju.ac.th/file_referrent/MISDocRef_30062554101649_1406264472.pdf.
44. Fotiadis, A., Vassiliadis, C., & Stylos, N. (2011) "Progress in Rural Tourism Research". *Advances in Hospitality and Tourism Marketing and Management Conference*, 19–24 June 2011 - Istanbul, Turkey.
Ιστοσελίδα ενημέρωσης: <http://www.httrc.com/ahtmm/index.htm>,
Conference Proceedings: http://www.httrc.com/ahtmm/index_files/part6.pdf
45. Vassiliadis, C., Priporas C., & Stylos N. (2011) "Sustainability and Marketing Practices at Greek Ski Centers". *Third Biennial International Conference on Service Marketing; Servicing the way out of Economic Downfall: Exploring the Present and Future Role of services*, 07-09 September 2011 - Izmir, Turkey. Conference Proceedings: Ιστοσελίδα ενημέρωσης: http://web.deu.edu.tr/3bic/list_of_acceptedpapers.pdf και <http://web.deu.edu.tr/3bic/>
46. Lathiras, P., Priporas C., Vassiliadis C., & Lianou, K. (2011). "Assessing the impact of website quality on user satisfaction: A study of Webqual and Net Promoter Score in Hotels", *4th Euromed Conference of the Euromed Academy of Business, Porto Elounda Deluxe Resort, Agios Nikolaos - Crete, Greece*, 19-22 October 2011. Συνέδριο με διοργανωτές το ΤΕΙ Κρήτης, το College of Management and Academic Studies και το University of Nicosia- Σχολή Επιχειρησιακών Σπουδών.
Ιστοσελίδα ενημέρωσης (Conference Proceedings):
<http://emab2011.teicrete.gr/index.php/paper-submission> και
<http://emab2011.teicrete.gr/index.php/conference-programme>
47. Anestis K. Fotiadis , Chris A. Vassiliadis , Tzung-Cheng (T.C.) Huan, "Business Effectiveness in Tourism Rural Areas: The Case of Greece", 6th World Conference for Graduate Research in Tourism, Hospitality and Leisure, *Proceedings Book*: 268 - 278, 24 – 29 April 2012, Fethiye, Turkey. Printed in Turkey. All rights reserved ISBN: 978-605-5437-83-1
www.anatoliajournal.com/6.../graduate1.pdf
48. Vassiliadis C., Fotiadis A., Huan T.C. and Handler Is. (2012). "Introducing a Tool for Customer – Oriented Tourism Websites", 2nd Interdisciplinary Tourism Research Conference, 24-29 April, Fethiye, Turkey. Συνέδριο που διοργανώθηκε από το περιοδικό *Anatolia: An international Journal of Tourism and Hospitality Research*, CD and Proceedings Book, edited by M. Kozak and N. Kozak. (Conference Proceedings, Ankara 2012, p.1139-1153): ISBN: 978-605-5437-82-4
49. Fotiadis A., Vassiliadis C., and Huan T.C. (2012). "Sustainable Development in Hotel SMEs, A Comparison Between Taiwan and Greece", 2nd *Advances in Hospitality and Tourism Marketing & Management Conference*, Grecotel Corfu Imperial Hotel, 31 May – 3 June 2012, Corfu, Greece. Συνέδριο που διοργανώθηκε από το Τμήμα Διοίκησης Τουριστικών Επιχειρήσεων του Αλεξάνδρειου ΤΕΙ Σίνδου Θεσσαλονίκης, το τμήμα Διοίκησης Επιχειρήσεων του Δημοκριτείου Πανεπιστημίου Θράκης, τη Σχολή Διοίκησης Επιχειρήσεων και Φιλοξενίας του Πανεπιστημίου Πολιτεία Ουάσινγκτον των ΗΠΑ (Washington State University) και το ΙΤΕΠ. (Conference Proceedings):
http://www.ahtmm.com/proceedings/2012/2ndahtmmc_submission_18.pdf και
http://www.ahtmmc2012.gr/Downloads/AHTMMC_PROGRAMME.pdf
50. Vassiliadis C., Fotiadis A., and Andronikidis A., (2012) "Can Stressful Events Affect Our Consumer Day-Life? Empirical Results of Preliminary Focus Group Analysis to Student Groups with the use of a Life Stress Inventory Model". 1st International Conference on

- Contemporary Marketing Issues; ICCMI 2012, 13-15 June, 2012 Thessaloniki, Greece, Conference Proceedings, p.55-59 editors Irene Tilikidou, Eugenia Wickens, Christos Sarmaniotis. ISBN: 978-960-287-140-9. Συνέδριο που διοργανώθηκε από το Τμήμα Marketing του Αλεξάνδρειου ΤΕΙ Σίνδου Θεσσαλονίκης, και το Bucks New University, Capsis Hotel, Monastiriou 18, Thessaloniki.
<http://www.mkt.teithe.gr/iccmi2012/programme%20ICCMi%202012.pdf>
και <http://www.mkt.teithe.gr/iccmi2012>
51. Fotiadis A., and Vassiliadis C. (2012), "What motivates people to be involved in Sport Tourism events? The Greek case of Sfendami International Mountain Festival". 4th Asia-Euro Conference 2012 in Tourism, Hospitality & Gastronomy, "The Way Forward: Exploring Multidisciplinary Approaches" 28 November - 1 December, 2012, Selangor, Malaysia. Συνέδριο που διοργανώθηκε από Taylor's University, Lakeside Campus, Subang Jaya, Selangor, Malaysia. Conference Proceedings. Παρουσιάστηκε η ανακοίνωση. Ιστοσελίδα ενημέρωσης:
http://www.taylors.edu.my/asiaeuro/invited_speakers.html
52. Vassiliadis C., Fotiadis A., Tavlaridou E. (2013). "The effect of creating new Secondary Health services to patients' perceptions; A Kano Service Quality Analysis Approach" 16th QMOD conference on Quality and Service Sciences ICQSS 2013, From LearnAbility and InnovAbility to SustainAbility" Portoroz, Slovenia, 4-6 September 2013 Conference proceedings
http://www.ism.lu.se/fileadmin/files/msm/ovrigt/QMOD_2013_Final_Program_20130814.pdf
53. Kilimpasanis A., Andronikidis A., Gotzamani K., Vassiliadis C. (2013). Does Green Mean Fresh? Examining the Framework of Green Brand Equity for Gen Y. EMAC 2013, 42ND ANNUAL CONFERENCE, LOST IN TRANSLATION, INSTANBUL, JUNE 4-7, 2013, University of Macedonia, Post presentation, http://www.emac2013.org/Emac_2013_Proceedings.pdf
54. Elias Gounopoulos & Chris A. Vassiliadis (2013). Promoting a film tourism destination – New perspectives with the use of ICT. ICIB conference 2013, University of Macedonia, Thessaloniki, Greece 18 May 2013. Conference proceedings, p.368-373. Ιστοσελίδα ενημέρωσης (Web site): <http://www.icib.eu>
http://www.icib.eu/files/Download/final%20PROGRAMME%20icib2013_revised.pdf
http://icib.eu/files/Download/icib2013_ebook_final.pdf
55. Andronikidis A., Bellou V., Priporas C. and Vassiliadis C., (2013). Constraint Based Segmentation for Ski Resort Tourists, EMAC 2013, 42ND ANNUAL CONFERENCE, LOST IN TRANSLATION, INSTANBUL, JUNE 4-7, 2013, University of Macedonia, Track - 20: Tourism Marketing, 16.00-17.30 SESSION 20.05, HALL: D405, Conference proceedings, Ιστοσελίδα ενημέρωσης: <http://www.emac2013.org/program.asp>, Conference proceedings, p.371.
56. Vassiliadis C. & Fotiadis A., (2014) "Conjoint Analysis of Sporting Events: The Case of Taiwan". 2nd International Conference on Contemporary Marketing Issues; ICCMI 2014, 18-20 June, 2014 Athens, Greece, Conference Proceedings, p. 159-165, editors Sarmaniotis Christos & Gillian Wright. ISBN: 978-960-287-145-4. Συνέδριο που διοργανώθηκε από το Τμήμα Marketing του Αλεξάνδρειου ΤΕΙ Σίνδου Θεσσαλονίκης, και το Manchester Metropolitan University, Titania Hotel, 52, Eleftheriou Venizelou Str. Athens.
<http://www.mkt.teithe.gr/iccmi2014/ICCMi%202014%20Web%20Programme.pdf>

57. Vassiliadis C. & Fotiadis A., (2014) "Time and Cost Visitors Perception - the Case of E-Da Theme Park, Taiwan". 2nd International Conference on Contemporary Marketing Issues: ICCMI 2014, 18-20 June, 2014 Athens, Greece, Conference Proceedings, p. 166-172, editors Sarmaniotis Christos & Gillian Wright. ISBN: 978-960-287-145-4. Συνέδριο που διοργανώθηκε από το Τμήμα Marketing του Αλεξάνδρειου ΤΕΙ Σίνδου Θεσσαλονίκης, και το Manchester Metropolitan University, Titania Hotel, 52, Eleftheriou Venizelou Str. Athens <http://www.mkt.teithe.gr/iccmi2014/ICCMi%202014%20Web%20Programme.pdf>
58. Stylos, N., Vassiliadis, C., & Andronikidis, A., (2014) 'Conative Image and Personal Normative Belief in Determining the Intention to Revisit a Tourism Destination'. AMA SERVSIG 2014, 13-15 June, 2014 Thessaloniki, Greece, Services Marketing in the New Economic and Social Landscape: AMA SERVSIG 2014- International Service Research Conference Proceedings, Sport services – Tourism Services p. 29-30, paper: 229, editors Rodoula H. Tsiotsou & Yannis Hajidimitriou. UNIVERSITY OF MACEDONIA; Dept. of Business Administration, ISBN: 978-960-98740-9-0. AMA and University of Macedonia. <http://www.servsig2014.uom.gr/>
59. Stylos N., Alexiadou, Ch., Andronikidis, A. and Vassiliadis, C. (2015) 'Evaluating service quality in bank encounters: An examination of factorial equivalence'. EMAC 2015. COLLABORATION IN RESEARCH, 26-29 May, 2015 Leuven, Belgium. KU Leuven and Vlerick Business School in Leuven. Conference Proceedings
[<http://kuleuvencongres.be/EMAC2015/w/registration>]
60. Fotiadis, A. and Vassiliadis, Ch., (2015) 'TiCoSa a 3d matrix conceptual model to investigate visitors perceptions in an athletic event', 3rd International Conference on Contemporary Marketing Issues, Kingston Business School building, Lontdon, 2015.07 3rd International Conference on Contemporary Marketing Issues, 30 June – 2 July 2015, Conference Proceedings <http://www.iccmi2015.org.uk/> (<http://www.iccmi2015.org.uk/wp-content/docs/ICCMi2015Conference-Proceedings-FINAL-VERSION.pdf>), p.203-207.
61. Belenioti, Z.C., and Vassiliadis, C., (2015) Branding in the New Museum Era. 4th International Conference on Strategic Innovative Marketing, Mykonos, Greece, September 24-27, 2015 <http://www.icsim.net/index.php/program/submissions#> p.6
62. Belenioti,Z.C., Andronikidis, A., and Vassiliadis C., (2015) 'Classifying and Profiling Social Media Users: An Integrated Approach', The European Conference on Media, Communication and Film 2015, July 13th-16th, Brighton UK, Conference Proceedings, iafor: The International Academic Forum. www.iafor.org, p.175-195. ISSN: 2188-9643 , p.175-195.
63. Fotiadis, A., Stylos, N., Vassiliadis, and C.A., Huan, T.C. (2016) 'AVOCATION TRAVEL: CHOICE OF EVENTS AMONGST AMATEUR (NON-PROFESSIONAL) PARTICIPANTS INVOLVED IN SMALL-SCALE SPORTING EVENTS', Global Marketing Conference, Global Marketing Conference at Hong Kong, "Bridging Asia and the World: Global Platform for Interface between Marketing and Management", Conrad Hong Kong, 21st-24th July, 2016, Session 11.1 Consumer Lifestyles in a Global Market: Challenges and opportunities/ Global Trends in Sport Management (Session Chairs: Michael Phan & Kihan Kim), Conference Proceedings, <http://dx.doi.org/10.15444/GMC2016.11.01.04>, pp.1516-1530.
64. Garane, S., and Vassiliadis, C. A. (2017) 'Impact of Film Tourism on a Destination: The Case of Greece', International Conference on Business and Economics, Athens of the Hellenic Open University (ICBE - HOU) 2017, Hotel Titania, April 21 – 22, 2017. http://193.108.160.55/icbe-hou.eap.gr/ocs3/index.php/ICBE-HOU_2017/ICBE-HOU_2017/index

65. Fotiadis, A., Stylos, N., Vassiliadis, C.A., Huan, T.C. (2017) 'The link among Travel Motives, E-Wom and Membership: An fsQCA Analysis', 7th Global Innovation and Knowledge Academy (GIKA 2017)- Lisbon Conference, 28-30 June 2017. The link among Travel Motives, E-Wom and Membership: An fsQCA Analysis, <http://www.gika-academy.com/> Conference Proceedings, Thomson Reuters Aranzadi, Lisbon, June 28-30, 2017. ISBN 8491522271, 9788491522270.
66. Fotiadis, A., Huan, T.C., and Vassiliadis, C.,(2017) 'Customer perceptions on wedding companies marketing strategies: An fsQCA Analysis', 5th ICCMI 2017, Grand Hotel palace, Thessaloniki, Greece, 24-25 June.
67. Belenioti, Z. C., Gkarane, S., and Vassiliadis, C. (2017) 'The contribution of social media to small scale events: Boosting the city branding & tourism demand through Thessaloniki Food Festival', 5th ICCMI 2017, Grand Hotel palace, Thessaloniki, Greece, 24-25 June.
68. Belenioti, Z.C., and Vassiliadis, Chris A. (2017) 'SOCIAL MEDIA IMPACT ON NPO BRAND EQUITY: CONCEPTUALIZING THE TRENDS AND PROSPECTS', In Vrontis, D., Weber, Y., & Tsoukatos, E. (Eds.). 10th Annual Conference of the EuroMed Academy of Business, Global and national business theories and practice: bridging the past with the future Book of Conference Proceedings, EuroMed Press, Rome: Italy, 13-15 September 2017. ISBN: 978-9963-711-56-7, ISSN: 2547-8516, pp.150-160.
69. Garane, S. & Vassiliadis, C., (2016-17) 'Blueprinting an Event and Tourist Service Marketing Strategy: The Case of the SMF Greek Tourism Small-Scale Sport Event', In Kavoura, A., Sakas D., & Tomaras, P., (Ed.) (2016-17). Strategic Innovative Marketing: Part of the series Springer Proceedings in Business and Economics (pp 19-24). Springer International Publishing [ISSN:2198-7246, ISBN: 978-3-319-33863-7]. http://link.springer.com/chapter/10.1007/978-3-319-33865-1_3
70. Belenioti, Z.C., & Vassiliadis, C.A., (2018) "Social media impact on urban tourism destination branding; a conceptual framework on museums branding and urban destination development", Αστική Ανάπλαση & Ανάπτυξη: Πολιτισμός – Τουρισμός – Αγορά Ακινήτων, 29 Ιουνίου έως και 1η Ιουλίου 2018, Πανεπιστήμιο Θεσσαλίας, Βόλος και το συνεδριακό κέντρο της Μονής Πάου, στην Αργαλαστή Πηλίου. Conference Proceedings, («Αστική Ανάπλαση και Ανάπτυξη: Πολιτισμός – Τουρισμός – Αγορά κινήτων» ΠΡΑΚΤΙΚΑ Πανελλήνιου Συνεδρίου – workshop Βόλος & Μονή Πάου, Αργαλαστή ISBN: 978-960-9439-55-8). <http://urban-regeneration-development2018.prd.uth.gr/site/>
71. Garane, S., and Vassiliadis, C. (2018) "Special events as a tool in the mitigation of seasonality in tourism", Αστική Ανάπλαση & Ανάπτυξη: Πολιτισμός – Τουρισμός – Αγορά Ακινήτων, 29 Ιουνίου έως και 1η Ιουλίου 2018, Πανεπιστήμιο Θεσσαλίας, Βόλος και το συνεδριακό κέντρο της Μονής Πάου, στην Αργαλαστή Πηλίου. Conference Proceedings, («Αστική Ανάπλαση και Ανάπτυξη : Πολιτισμός – Τουρισμός – Αγορά κινήτων » ΠΡΑΚΤΙΚΑ Πανελλήνιου Συνεδρίου – workshop Βόλος & Μονή Πάου, Αργαλαστή ISBN: 978-960-9439-55-8). <http://urban-regeneration-development2018.prd.uth.gr/site/>
72. Belenioti, Z.C., Tsourvakas, G. & Vassiliadis, Chris A., (2018) "Do Social Media Affect Museums' Brand Equity? An Exploratory Qualitative Study", International Conference on Strategic Innovative Marketing and Tourism: ICSIMAT 2018. Amarilia Hotel Conference Hall, Vouliagmeni, Athens, 17-22 October 2018, <http://icsimat.com> Springer Publication Proceedings <https://www.springer.com/gp/book/978331>

73. Gkarane S., and Vassiliadis, C. (2018) 'Small Scale Event Product Analysis Based on Conjoint Analysis Results: The Case of Yedi Kule Conquest Monuments Run'. International Conference on Strategic Innovative Marketing and Tourism; ICSIMAT 2018. Amarilia Hotel Conference Hall, Vouliagmeni, Athens, 17-22 October 2018 <http://icsimat.com> Springer Publication Proceedings <https://www.springer.com/gp/book/978331>,
74. Gkarane, S., Efstratios-Marinos L., Vassiliadis, C. and Vassiliadis, Y. (2018) 'Combining Traditional and Digital Tools in Developing an International Guerilla Marketing Strategy: The Case of a SME Greek Company', International Conference on Strategic Innovative Marketing and Tourism; ICSIMAT 2018. Amarilia Hotel Conference Hall, Vouliagmeni, Athens, 17-22 October 2018 <http://icsimat.com> Springer Publication Proceedings <https://www.springer.com/gp/book/978331>
75. Belenioti,, Z.C., and Vassiliadis, C.A. (2018) 'Social Media impact on NPO Brand Equity: conceptualizing the trends and prospects', 11th Annual EuroMed Academy of Business (EMAB) Conference, EuroMed Research Business Institute, Session 5, September 12-14, 2018, Track 21: Tourism, Brand Equity and Satisfaction (Meeting Room 1), Valletta, Malta. Book of Proceedings: ISSN 2547-8516. <http://euromed-2018.com/>
76. Gkarane S., & Vassiliadis C. A. (2019) Selective Key Studies in Seasonality Tourism: A Literature Review, 8th International Conference on Strategic Innovative Marketing and Tourism 2019; ICSIMAT 2019, Chios Chandris Hotel, 17-21 July 2019. Chios, Mytilene Islands - Northern Aegean, Greece. <https://easychair.org/cfp/ICSIMAT2019>. Conference proceedings: Gkarane S., & Vassiliadis C. (2020) "Selective Key Studies in Seasonality Tourism: A Literature Review". In: Kavoura A., Kefallonitis E., Theodoridis P. (eds) *Strategic Innovative Marketing and Tourism*. Springer Proceedings in Business and Economics. Springer, Cham, pp. 247-256. 978-3-030-36125-9, https://doi.org/10.1007/978-3-030-36126-6_27
77. Gkarane S., & Vassiliadis C. A. (2019) Recording the active service processes of a small-scale event: application on a triathlon sporting event, 3rd International Scientific Conference "Tourism, travel and hospitality at crossroads: The way ahead", Porto Palace Hotel, Thessaloniki-Greece, 24-27 October 2019. <https://tourman.gr>
78. Gkarane K. S., & Vassiliadis, C., (2019) Setting the ground for successful film tourism practices in Greece: a SWOT analysis, INTERNATIONAL CONFERENCE ON STRATEGIC INNOVATIVE MARKETING AND TOURISM (ICSIMAT) 2019, Chios, Mytilene Islands - Northern Aegean, Greece. <http://bit.ly/2m0aWIN> Conference Proceedings: Gkarane S., & Vassiliadis C. (2020) Setting the Ground for Successful Film Tourism Practices in Greece: A SWOT Analysis. In: Kavoura A., Kefallonitis E., Theodoridis P. (eds) *Strategic Innovative Marketing and Tourism*. Springer Proceedings in Business and Economics. Springer, Cham, pp. 235-245. 978-3-030-36125-9, https://doi.org/10.1007/978-3-030-36126-6_26.
79. Gkarane S., & Vassiliadis C. A. (2019) Selective Key Studies in Seasonality Tourism: A Literature Review, 8th International Conference on Strategic Innovative Marketing and Tourism 2019; ICSIMAT 2019, Chios Chandris Hotel, 17-21 July 2019. Chios, Mytilene Islands - Northern Aegean, Greece. <https://easychair.org/cfp/ICSIMAT2019>.
80. Gkarane S., & Vassiliadis C. A. (2019) Recording the active service processes of a small-scale event: application on a triathlon sporting event, 3rd International Scientific Conference "Tourism, travel and hospitality at crossroads: The way ahead", Porto Palace Hotel, Thessaloniki-Greece, 24-27 October 2019. <https://tourman.gr>

81. Gkarane K. S., & Vassiliadis, C., (2019) Setting the ground for successful film tourism practices in Greece: a SWOT analysis, INTERNATIONAL CONFERENCE ON STRATEGIC INNOVATIVE MARKETING AND TOURISM (ICSIMAT) 2019, Chios, Mytilene Islands _ Northern Aegean, Greece. <http://bit.ly/2m0aWIN> Conference Proceedings
82. Garane, S. & **Vassiliadis C.** (2021). “Exploring professionals perceptions on seasonality and sport events: a qualitative study of Kissavos Mountain Race”. International Scientific Conference TOURMAN 2021. *Restarting tourism, travel and hospitality: The day after*. 21-23 May 2021 Online Conference.
83. **Vassiliadis C.** & Fotiadis, A. (2021). “A fuzzy approach proposal to strengthen the usefulness of HoQ based tourism management decisions; A case study from the hotel industry”. International Scientific Conference TOURMAN 2021. *Restarting tourism, travel and hospitality: The day after*. 21-23 May 2021 Online Conference.
84. Gkarane S., Goulas A. & Vassiliadis, C., (2021) Local stakeholders’ attitude toward the sustainability of small-scale events; the case of Ioakeim Lioulias running race, 21st Sport Management and Recreation Conference, Hellenic Scientific Association for Sport Management & Recreation – HSASMR, 12-14/11, Thessaloniki, Greece
85. Gkarane S. & Vassiliadis C., (2022) Tourism Seasonality and Road Races: The perceptions of tourism professionals of Katerini area, 3rd Conference on Sports Tourism, Dance and Leisure (ATOHA) Innovation in Culture and Tourism as a Growth Lever, 11-12/02/22, Komotini, Greece0
5. **Ανακοινώσεις σε συνέδρια με κριτές χωρίς πρακτικά**
6. **Άλλες εργασίες**

ΦΩΤΗΣ ΒΟΥΖΑΣ

Μονογραφίες

1. Glaveli N, Vasilopoulou M, Vouzas F, Kufidu S (2005) *Assessment and training of interpersonal communication Transferable skills*. University of Macedonia, Dpt of Business Administration, Leonardo da Vinci, INOVICTS project, ISBN 960-8396-18-2
2. Vouzas F (2000) *Report on the analysis of the transit employment in the European Union context*, Published by Baranya M. Mügyi Közp, p.68 ISBN 963 00 5297 0
3. Vouzas F (2000) *Report on the analysis of the monitoring system in a European Union context*, Published by Baranya M. Mügyi Közp, p.84 ISBN 963 00 5303 9

ΚΕΦΑΛΑΙΑ ΣΕ ΒΙΒΛΙΑ ΣΕ ΔΙΕΘΝΕΙΣ ΕΚΔΟΤΙΚΟΥΣ ΟΙΚΟΥΣ

1. Vouzas F, Burgoyne J, and Livian F (1996) Trends in European Middle Management. Evidence from five countries. Livian F and Burgoyne J (1996) *Middle Managers in Europe*, Routledge, London.
2. Vouzas F (1996) TQM and Middle Management Roles -Evidence from five European Countries. Livian F and Burgoyne J (1996) *Middle Managers in Europe*, Routledge, London.
3. Vouzas F (2010) The Human Factor in Quality: Examining the ISO 9000 and Business Excellence Frameworks in Selected Greek Organizations Στο βιβλίο ***Pervasive Computing for Business: Trends and Applications*** edited by **Dr. Varuna Godara**. IGI Global publication
4. Nizamidou C and Vouzas F (2017). "Private-Public Sector Interaction in Terms of Crisis Management for Maintaining Sustainability and Enhancing CSR" *Palgrave Studies in Governance, Leadership and Responsibility*
5. Karolidis D., Vouzas F., Antonacopoulou E, (2019). The effects of individual resilience on Organizational Citizenship Behavior in contemporary public administration: A Dual Pathway Model, in *Research Handbook on Organizational Resilience (eds) Edward H. Powley, Brianna Barker Caza and Arran Caza*, Edward Elgar Publishing.

Articles in International Refereed Journals

1. Kafetzopoulos D., Gotzamani K., Vouzas F. (2021) Management innovation, drivers and outcomes: the moderating role of organizational size, *International Journal of Innovation Management*, <https://doi.org/10.1142/S1363919621500213>
2. Glaveli N., Vouzas F, Roumeliotou M. (2019) The soft side of TQM and Teachers' Job Satisfaction: An empirical investigation in primary and secondary schools". *TQM Journal*, Article publication date, March 2021; Early cite <https://www.emerald.com/insight/content/doi/10.1108/TQM-11-2020-0269/full/html>
3. Nizamidou, C. and Vouzas, F. (2020), "HR professionals cultivating resilience and crisis awareness toward a business excellence environment", *EuroMed Journal of Business*, Vol. ahead-of-print No. ahead-of-print. <https://doi.org/10.1108/EMJB-12-2019-0150>
4. Nizamidou, C. and Vouzas, F. (2020), "The contribution of preoccupation with failure to TQM, crisis management and HR aiming to overcome crises", *The TQM Journal*, Vol. 32 No. 6, pp. 1077-1098. <https://doi.org/10.1108/TQM-11-2019-0265>

5. [Kafetzopoulos, D., Vouzas, F. and Skalkos, D.](#) (2020), "Developing and validating an innovation drivers' measurement instrument in the agri-food sector", *British Food Journal*, Vol. 122 No. 4, 2020 pp. 1199-1214, <https://doi.org/10.1108/BFJ-09-2019-0721>
6. [Dimitrantzou, C., Psomas, E. and Vouzas, F.](#) (2020), "Future research avenues of cost of quality: A systematic literature review", *The TQM Journal*, Vol. ahead-of-print No. ahead-of-print. <https://doi.org/10.1108/TQM-09-2019-0224>
7. Karolidis D. Vouzas F, Kafetsios K, Bellou V (2020) Protean diversity: a complex adaptive systems perspective on individuals within organizations, *European Management Review*, <https://doi.org/10.1111/emre.12399>.
8. Dimitrios Karolidis & Fotis Vouzas (2019) From PSM to Helping Behavior in the Contemporary Greek Public Sector: The Roles of Organizational Identification and Job Satisfaction, *Public Performance & Management Review*, 42:6, 1418-1447, DOI: [10.1080/15309576.2019.1592762](https://doi.org/10.1080/15309576.2019.1592762)
9. [Karolidis, D. and Vouzas, F.](#) (2019), "Work group diversity dynamics: a novel approach to diversity research", *Team Performance Management*, Vol. 25 No. 5/6, pp. 348-368. <https://doi.org/10.1108/TPM-07-2018-0043>
10. Nizamidou C, Vouzas F. Gotzamani K.(2019) Exploring the interrelationship between Quality, Safety and HR within Crisis Management Framework., *The TQM Journal*, CiteScoreTracker 2018: 2.42 (Updated Monthly) SJR Q2 <https://www.emeraldinsight.com/doi/full/10.1108/TQM-08-2018-0106>
11. Chatziioannidis, I., Bascialla, F. G., Chatzivalsama, P., Vouzas, F., & Mitsiakos, G. (2018). Prevalence, causes and mental health impact of workplace bullying in the Neonatal Intensive Care Unit environment. *BMJ open*, 8(2), e018766. doi:10.1136/bmjopen-2017-018766, SJR Q1
12. Fotis Vouzas, Theano Katsogianni, (2018) "[TQM implementation in 3PL organisations vs organisations with in-house logistics department: A literature review](#)", *The TQM Journal*, Vol. 30 Issue: 6, pp.749-763, <https://doi.org/10.1108/TQM-10-2017-0115>
13. Evangelos Psomas, Christina Dimitrantzou, Fotis Vouzas, Nancy Bouranta, (2018) "[Cost of quality measurement in food manufacturing companies: the Greek case](#)", *International Journal of Productivity and Performance Management*, Vol. 67 Issue: 9, pp.1882-1900, <https://doi.org/10.1108/IJPPM-12-2017-0325>
14. Nizamidou C, Vouzas F. (2017) Crisis Management Awareness in the Food-Agricultural Industry: Insights from a Leading Export Greek SME. *GLOBAL BUSINESS & ECONOMICS ANTHOLOGY*
15. Psomas, E., Vouzas, F., Bouranta, N. and Tasiou M. (2017), "Effects of Total Quality Management in local authorities", *International Journal of Quality and Services Sciences*, Vol. 9 No. 1, pp.41-46 (CiteScore 2017: 1.10, SJR Q2).
16. Chatziioannidis I, Mitsiakos G, Vouzas F. (2017) Focusing on Patient Safety in the Neonatal Intensive Care Unit environment. *Journal of Pediatric and Neonatal Individualized Medicine* 6(1):e060132. doi: 10.7363/060132. Indexed in Scopus, Web of Science
17. Gianni, K. Gotzamani and F. Vouzas (2017), "Integrated Management Systems in the Food Sector: Insights from a Dairy Plant". In print *International Journal of Quality and Reliability Management (IJQRM)*.

18. Merce Bernardo, Katerina Gotzamani, Fotis Vouzas & Marti Casadesus (2016): A qualitative study on integrated management systems in a nonleading country in certifications, *Total Quality Management & Business Excellence*, DOI: 10.1080/14783363.2016.1212652 2016
19. Nizamidou C, Vouzas F (2016) Grand Challenges for HR aiming to overcome Crisis situation. *International Journal of Management and Applied Science*, Vol.2, No.4. pp 54-60.
20. Nizamidou C., Vouzas F. (2015) HR'S STRATEGIC ROLE IN TERMS OF CRISIS MANAGEMENT *International Journal of Technical Research and Applications*, Special Issue 34 (September, 2015), PP. 1-5
21. Evangelos Psomas, Fotis Vouzas, Dimitrios Kafetzopoulos, (2014) "Quality management benefits through the "soft" and "hard" aspect of TQM in food companies", *The TQM Journal*, Vol. 26 Iss: 5
22. Vouzas F, Psychogios A, Tsironis L. (2013) The Road towards Lean Six Sigma: Sustainable Success Factors in Service Industry, *Nang Yan Business Journal*, Vol2, No1, pp.31-38, Published Online: 11/20/2014
23. Gotzamani K, Vouzas F and Longinidis P, (2010) The logistics services outsourcing dilemma: Quality management and financial performance perspectives" *Supply Chain Management: an International Journal*, Vol.15, No.1, pp.438-453 2016 Impact Factor: 4.072* 5-year Impact Factor (2016): 6.222*
24. Fotopoulos C, Psomas V and Vouzas F (2010) Investigating Total Quality Management Practices? Inter-Relationships in ISO 9001:2000 Certified Organizations, *Total Quality Management & Business Excellence Journal*, Vol.21, No.5, pp. 503 - 515
25. Fotopoulos C, Psomas V and Vouzas F (2010) ISO 9001:2000 Implementation in the Food sector, *TQM Magazine*, Vol.22, No.2, pp.129-142
26. Gotzamani K, Vouzas F and Longinidis P, (2009) Quality management in the logistics function: a study of the Greek industry, *Int. J. Business Excellence*, Vol. 2, No. 2, pp.194-218
27. Vouzas F (2009) Business excellence and human resources: investigating best practices in European Quality Awarded Hellenic organisations, *International Journal of Business Innovation and Research*, Vol.3, No.3, pp.281-297
28. Kafetsios, K., Maridaki-Kasotaki, Zammuner, V.L., Zampetakis, L.A., & Vouzas, F. (2009). Emotional intelligence abilities and traits in different career paths, *Journal of Career Assessment*. Volume 17 Number 4, pp.367-383
29. Vouzas F (2008) Business Excellence and HR Utilization – The Rhetoric and the Reality, *Advances in Management Journal*, Vol.1, No.2, pp.13-15
30. Vouzas F (2007) Investigating the Human Resources context and content on TQM, Business Excellence and ISO 9001:2000, *Measuring Business Excellence*, Vol.11, No.3, pp.21-29
31. Vouzas F & Psychogios (2007) Assessing Managers' Awareness of TQM. *TQM Magazine*, Vol.19, No.1, pp.62-75
32. Vouzas F (2006) Investigating the link between Quality Improvement efforts and Strategic HRM in selected Greek Industrial Organizations implementing the new ISO 9000: 2000. *Measuring Business Excellence Journal*, Vol.10, No.1, pp.48-59
33. Vouzas F (2005) Investigating Employee Involvement and Quality Management relationship in selected Greek Industrial organizations, *Journal of Business and Society*, Vol.18, No.1&2.

34. Vouzas F., Gotzamani K (2005) Best Practices of Selected Greek Organizations on Their Road to Business Excellence: The Contribution of the New ISO 9000:2000 Series of Standards. *The TQM Magazine, Vol.17, No.3, pp.259-266*
35. F. Vouzas (2004) HR Utilization and Quality Improvement: the Reality and the Rhetoric – the case of Greek Industry. *The TQM Magazine, Vol.16, No.2 pp.125-135*
36. Kufidu S. & Fotis Vouzas (1997) Human Resource aspects of Quality Management: Evidence from MNEs operating in Greece. *International Journal of Human Resource Management. Vol 9, No5 pp. 818-830*

Articles in Greek Refereed Journals

1. Vouzas F (2005) Investigating the Organizational communication and TQM link in selected Greek industrial organizations. To be published on the Journal Dioikitiki Enimerosi.
2. Vouzas F (2004) Conceptual Framework and model for measuring TQM. *Journal of Greek Academy of Management, Vol.2, No.2/3, pp.5-20*
3. Vouzas F (2003) Employee Involvement and Quality Improvement. The case of Greek Industry. *Journal of Greek Academy of Management Vol.1, No.1, pp.18-32*
4. Vouzas F (2002) Human Resources Utilization, strategic factor for Quality Improvement. *Journal of Social Research 108-109, Β' – Γ' 2002, pp.285-302*
5. Vouzas F (2002) Investigating Organizational-based Quality Improvement Management factors in Greek Industry. *Dioikitiki Enimerosi, Vol.22, pp 15-33*
6. Vouzas F (2002) Total Quality Management and Industrial Relations in Greek Industry. *Industrial Relations Journal, Vol.25, pp. 24-37*

Articles in International Conferences Proceedings (with Referees)

1. Vouzas F, Zygiaris S (2020) Organizational Learning, Change and Total Quality Management: Investigating the Link. *International Conference on Quality Engineering and Management 2020, Lisbon, http://icqem.dps.uminho.pt/icqem20_proceedingsbook.pdf*
2. Antonacopoulou E, Vouzas F, Nizamidou C, Mavromati M (2020) Professional Ineptitude: The Strategic Role of Human Resource Management in Crisis Prevention". *Accepted American Academy of Management Annual Meeting, Vancouver, Aug.2020*
3. **Dimitrantzou, C., Psomas, E.** and **Vouzas, F.** (2020), Practical Implications of Cost of Quality. A systematic literature review", 23rd QMOD Conference, Bratislava
4. Karolidis D, Vouzas F (2019) Protean diversity: a complex adaptive systems perspective on individuals within organizations, EURAM 2019, Lisbon, Portugal, *Best Paper Award*.
5. Karolidis D, Vouzas F A Complex Adaptive Systems approach to understanding workforce diversity, 7th International OFEL conference on Governance, management and entrepreneurship "Embracing Diversity in Organizations", Dubrovnik, Croatia, April 2019
6. Vouzas F, Karolidis D «Time is on our side: a temporal and dynamic approach on diversity research» EURAM 2018, Reykjavik, Iceland
7. Papadopoulou G, Vouzas F (2017) Talent Management in Healthcare, ICEIRD Conference, Thessaloniki, Greece
8. Evangelos Psomas, Christina Dimitrantzou and Fotis Vouzas (2017) "Cost of quality in food manufacturing sector. Evidence from Greece", 20th QMOD, Elsinore, Sweden

9. Antonacopoulou E, Vouzas F, Nizamidou C, Mavromati M (2017) Institutional Reflexivity - The missing capability in High Reliability Organizations: The Germanwings Flight 9525 Crash, Academy of Management Conference, Atlanta, USA
10. Katsogianni T and Vouzas F (2017) Similarities and differences between a 3PL and a company with a logistics department in-house in quality of services, 21th ICIT Conference, Zhuhai, China.
11. Psomas E, Bouranta N, Vouzas F (2017) The effect of perceived safety quality on customer loyalty. The role of service recovery. 21th ICIT Conference, Zhuhai, China.
12. Evangelos Psomas, Mary Tasiou and Fotis Vouzas (2016) Assessing Lean adoption in public service organizations. Evidence from Greece, 19th QMOD, Rome
13. Evangelos Psomas, Mary Tasiou and Fotis Vouzas (2015) Total Quality Management in local authorities. Evidence from Greece, 18th QMOD, Seoul, Korea
14. Vouzas F (2014) Quality Improvement and Business Ethics – Case study from Greece, 18th ICIT Conference, Kuching, Malaysia.
15. Gianni, K, Gotzamani and F. Vouzas (2014), "Integrated Management Systems in the Food Sector: Insights from a Dairy Plant". 1st International Conference on Quality Engineering and Management, Guimaraes, Portugal.
16. Vouzas F (2012) Business Ethics and Quality Management: Investigating the link, B&ESI Conference, Queenstown, New Zealand,
17. Vouzas F (2011) Business Excellence Leads to Human Resources Excellence? The Myths and the Realities. 15th ICIT Conference Proceedings, Kuala Lumpur
18. Vouzas F (2008) EQA Business Excellence and HR Utilization - The Rhetoric and the Reality, 13th ICIT Conference Proceedings, Kuala Lumpur, 24-26 March
19. Vouzas F (2008) Business Excellence and Human Resources: Investigating Best Practices in European Quality Awarded Hellenic organizations, GBID Conference proceedings, Rio de Janeiro, 17-19 January
20. Vouzas F, Gotzamani K, Emmanouilides C (2007) Investigating the current status and role of Quality Managers in Greece. 10th International QMOD Conference, Lunds University, Helsingborg, Sweden
21. Vouzas F, Gotzamani K, Ispikoudi K (2007) Business Excellence and Human Resources: Investigating Best Practices in European Quality Awarded Greek organizations." 12th ICIT Conference, Taiwan, 9-11th April 2007 (*Best sub-theme paper award*)
22. Vouzas F (2006) The HR issues on ISO 9000:2000, TQM and Business Excellence. Comparing the Greek and Western Europe experiences. Quality Management and Organizational Development Conference, 11-13 August, Liverpool, UK.
23. Vouzas (2006) ISO 9000:2000 and Business Excellence. The impact on context and content of Strategic Human Resources Management in selected Greek industrial organizations. The 11th International Conference on ISO 9000 & TQM (11-ICIT)» Hong-Kong.
24. Vouzas F, Savvidou M, Gotzamani K (2005) Logistics – Quality relationship in Food Industry in Greece. International Logistics and Supply Chain Congress 2005, 23-24 November, Instabul, Turkey.
25. Sylakou M, Gotzamani K, Vouzas F (2005) Quality in Public Management: an issue for debate and the political benefit of applying TQM in the Local Government Sector-The case of applying TQM in a Municipal Construction Service. 8th Toulon-Verona conference "QUALITY IN

- SERVICES HIGHER EDUCATION, HEALTH CARE, LOCAL GOVERNMENT*“ Palermo, Italy, 8-9 September 2005
26. Vouzas F., Gotzamani K Kufidu S (2005) Is the EQA Business Excellence model a vehicle for Effective HR Utilization? The Rhetoric and the Reality. 8th Conference on International HRM – Making Difference in a World of Differences» Cairns, Australia, 13-18 June
 27. Vouzas F, Zafeirakis D (2005) Cross-Docking for Chilled Products: An empirical investigation. 3rd International Workshop on Supply Chain Management & Information Systems, Thessaloniki 6-8 July
 28. Kafetsios, K. Vouzas, F. Zammuner, V. & Hekelova, E. (2004) Identifying Career Starters' Interpersonal-Transferable Skills Needs: A Multidisciplinary Comparative Study In Six European Countries. VET Network, European Conference of Educational Research, Rethymno, Crete, 22-25 September 2004
 29. Glaveli N., Kufidu S., Vouzas F (2004) Establishing and sustaining a quality based, customer-focused and sales-oriented culture: The case of a Greek bank. The 4th Annual Hawaii International Conference on Business, Honolulu, Hawaii, USA.
 30. Vouzas F., Gotzamani K (2004) Best Practices of Selected Greek Organizations on Their Road to Business Excellence: The Contribution of the New ISO 9000:2000 Series of Standards. The 9th International Conference on ISO 9000 & TQM (9-ICIT)» Bangkok, Thailand.
 31. Vouzas F (2004) Exploring the Quality Improvement and Employee Involvement relationship in selected Hellenic organizations.
The 5th INTERNATIONAL CONFERENCE on QUALITY, RELIABILITY, MAINTENANCE. Oxford, UK
 32. Fotis Vouzas & Stella Kufidu (2003) "The Context and Content of Strategic Human Resources Management in Selected Greek Organizations: A case study approach". Proceedings of the International Conference on "The Human Resources Management in the New Economy", Cadiz- Spain, May 18-21, 2003
 33. Fotis Vouzas & Stella Kufidu (2003) "The present and the future of SHRM in selected Hellenic organizations. Is it really strategic? A comparison with other international SHRM contexts." Proceedings of the 7th International Conference on International Human Resources Management, Limerick, Ireland - 3-6 June 2003
 34. Kufidu S. & Fotis Vouzas (2001) In Search of Strategic Human Resources Management., Proceedings of the Global Management Conference – Comparative HRM-Learning from Diversity, Barcelona, Spain, 22-25 June, 2001.

Honorary Research publications

1. Vouzas F, Gotzamani K (2007) Investigating the TQM and Organizational environment factors relationship. Honorary research publication Prof. M. Delivani, University of Macedonia.
2. Gotzamani K, Vouzas F. (2007) Total Quality Management Implementation Success Factors. Honorary research publication Prof. M. Ignatiadis, University of Macedonia.
3. Vouzas F (2006) Evaluating the EQA Business Excellence model contribution to Effective HR Utilization. Honorary research publication Prof. A. Kombotis, University of Macedonia.

Articles in Greek Conferences Proceedings (with Referees)

1. Zafeirakis D. Vouzas F. (2005) Cross - Docking for Chilled products. An empirical investigation. 3rd International Workshop on Supply Chain Management and Information Systems (SCMIS 2005) 6th - 8th of July 2005. Thessaloniki, Greece
2. Vouzas F, Savvidou M, Gotzamani K (2005) Investigating the Logistics - Quality relationship in Food Industry in Greece. 5th International Conference in Manufacturing Engineering, Pallini, Chalkidiki, 5-7 Oct.
3. Kufidu S, Vouzas F, Glaveli N, Vasilopoulou M (2005) Knowledge Management and HRM in Greece. National Conference held by Greek Society of Systems Research, Tripoli, Greece, 12-15 May.
4. Vouzas F (2003) Quality Improvement and Internal communication. The case of Greek Industry. Greek Society of Operational Research, Larissa, Sept.25-27
5. Vouzas F (1993) Human Resources Utilizations and Quality Assurance. The case of three industrial organizations in Northern Greece. First National Conference organized by the Hellenic Society of Chemical Engineers, Athens, June 16-18.
6. Vouzas F (1992) Total Quality Management in State-owned companies. Conference held by the Institute of Vocational Learning of the National Center of Public Administration, Thessaloniki, June 14-16

Articles in International Conferences with no Proceedings

1. Vouzas F (2001) Adapt programme - Experiences gained through the implementation of Quality and HRM issues in selected SME's in Northern Greece. Workshop organized by CEDEFOP, New National Liaison Officers (NLO) and Technical Support Agencies, Thessaloniki, July
2. Vouzas F (2001) Social and Economic implications from Transport infrastructure in Greece, Bulgaria and FYROM region. Workshop organized by EU programme Intereg, Sofia, Bulgaria, June

Articles in Greek Conferences with no Proceedings

1. Vouzas F (2001) The importance of TQM for effective HR utilization. Workshop organized by the Thessally Manufacturers organization, Larissa, September
2. Vouzas F (2001) Quality Improvement - The Human Capital Approach. 3o European Forum, Athens Graduate School of Management in cooperation with με το Nottingham Trent University, UK, Athens, May
3. Vouzas F (2001) Presentation of the study results of the EU project Intemigra "Action Plan for supporting immigration groups". Workshop organized by the Prefecture of Central Macedonia, Thessaloniki, April

ΑΝΔΡΕΑΣ ΓΕΩΡΓΙΟΥ

Συνέδρια

1.Α Συμμετοχή σε Εθνικά συνέδρια χωρίς πρακτικά (abstracts)

- [1] 1ο Πανελλήνιο Τριήμερο Στατιστικής, Θεσσαλονίκη, 1985 (απλή συμμετοχή).
- [2] 5ο Πανελλήνιο Συνέδριο Στατιστικής, Βόλος, 1992 (απλή συμμετοχή).
- [3] Α. Γεωργίου & Ν. Τσάντας, «Περιοδικότητα Μαρκοβιανών Μοντέλων σε Στοχαστικό Περιβάλλον», παρουσιάστηκε στο 6ο Πανελλήνιο Συνέδριο Στατιστικής, Πανεπιστήμιο Μακεδονίας, 1993.
- [4] Α. Γεωργίου & Ν. Τσάντας, «Εργοδικά προβλήματα μη ομογενούς κυκλικής κίνησης σε προσδιοριστικό ή στοχαστικό περιβάλλον», παρουσιάστηκε στο 7ο Πανελλήνιο Συνέδριο Στατιστικής, Λευκωσία, Κύπρος, 1994.
- [5] Λ. Αγγελής, Γεωργίου, Α. και Παπαδοπούλου Α., «Στοχαστική προσομοίωση χρηματικών ροών, μελέτη ταμειακού προϋπολογισμού σε ΝΠΔΔ», παρουσιάστηκε στο 9ο Πανελλήνιο Συνέδριο Στατιστικής, Ξάνθη, 1996.
- [6] Α. Γεωργίου, Α. Πετρίδης & Α. Κουμπής, «Μοντέλο Βέλτιστης Αξιοποίησης Επισκέψεων σε δίκτυο συνεργατών», παρουσιάστηκε στο 12ο Εθνικό Συνέδριο, Ελληνική Εταιρεία Επιχειρησιακών Ερευνών, Σάμος, 1998.
- [7] Α. Γεωργίου & Β. Βάμβουρα, «Εφαρμογή Ποσοτικών μεθόδων (DEA) στην αξιολόγηση εκπαιδευτικών μονάδων», παρουσιάστηκε στο 19ο Εθνικό Συνέδριο της Ελληνικής Εταιρείας Επιχειρησιακών Ερευνών, Άρτα, 2007.
- [8] E. Michalopoulos, A. Georgiou and K. Paparrizos, "Risk-Based payment predictions for European Operational Programs", 19ο Εθνικό Συνέδριο της Ελληνικής Εταιρείας Επιχειρησιακών Ερευνών, Άρτα, 2007.
- [9] Α.Κ. Γεωργίου, Γ.Ν. Παλταγιάν, Κ. Γκοτζαμάνη, Α. Ανδρονικίδης, «Το μοντέλο QFD σε συνδυασμό με τις προσεγγίσεις AHP και ANP στην ανάπτυξη τραπεζικού δικτύου», 20ο Εθνικό συνέδριο της Ελληνικής Εταιρείας Επιχειρησιακών Ερευνών, ΤΕΙ Πειραιά, (Σπέτσες 2008).
- [10] Β.Α. Δημητρίου, Ν. Τσάντας, Α.Κ. Γεωργίου, «Μοντελοποιώντας τη διατμηματική κινητικότητα σε χρόνο συνεχής: Η μη ομογενής περίπτωση», 32ο Πανελλήνιο Συνέδριο Στατιστικής, Ιωάννινα, 2019.

1.Β Παρουσιάσεις σε Εθνικά συνέδρια με πρακτικά

- [1] Α. Γεωργίου & Κ. Κούσκουρας, «Μελέτη και Προσομοίωση Διαδικασιών Παραγωγής Λογισμικού», 16ο Εθνικό Συνέδριο της Ελληνικής Εταιρείας Επιχειρησιακών Ερευνών, Λάρισα, 2003.
- [2] Α. Γεωργίου, Γ. Τσιότρας, Α. Παπαδόπουλος & Α. Σαλονικίδου «Κατάρτιση προγραμμάτων εργασίας στην αποκομιδή οικιακών απορριμμάτων», 16ο Εθνικό Συνέδριο της Ελληνικής Εταιρείας Επιχειρησιακών Ερευνών, Λάρισα, 2003.

- [3] Α. Γεωργίου, Α. Κυριακίδου, «Ανάλυση και Λήψη Αποφάσεων σε Τμήμα Επειγόντων Περιστατικών με τη Χρήση Προσομοίωσης Διακριτών Γεγονότων», 17^ο Εθνικό Συνέδριο της Ελληνικής Εταιρείας Επιχειρησιακών Ερευνών, Πάτρα, 2005.
- [4] Ε. Τσαγκαλίδης και Α. Γεωργίου, «Ανάπτυξη και εφαρμογή μοντέλων προσομοίωσης προγράμματος χαλαζικής προστασίας με εναέρια μέσα», 18^ο Εθνικό Συνέδριο της Ελληνικής Εταιρείας Επιχειρησιακών Ερευνών, Κοζάνη, 2006.
- [5] E. Michalopoulos, A. Georgiou and K. Paparrizos, “Risk assessment and quality management of European regional operational programs”, 18^ο Εθνικό Συνέδριο της Ελληνικής Εταιρείας Επιχειρησιακών Ερευνών, Κοζάνη, 2006.

1.Γ Πρόσφατες συμμετοχές σε δράσεις επιμόρφωσης, συνέδρια, ημερίδες, εργαστήρια

- Problem structuring with “Strategy finder”, F. Ackermann and C. Eden, OR Society Special Interest Group Webinars, 14/1/2021.
- Essentials of Designing Experiments, Phil Kay, SAS Institute Webinar Series, 22/1/21.
- Analytics, OR and AI Summit 2021, OR Society and Royal Statistical Society, 10, February, online, UK
- Key Ingredients for Three Star Open Source Operationalisation, R. Clifford, SAS Institute, 16/2/2021.
- Accelerating Innovation using Design of Experiments, Phil Kay, SAS Institute, 18/2/2021.
- Second Workshop in Decision Making Methods and Techniques, Creating awareness of the usefulness of multiple criteria decision making techniques, University of Portsmouth, 24/2/2021.
- Geraint Palmer, Modelling Deadlock in Queueing Systems, 2021 Beale Lecture, the OR Society, 25/2/2021.
- What is effective Cyber Security in 2021?, NWORG (OR Society) March Event, Karl Hargrave, 10/3/2021.
- A short tour through Industrial Process Analytics, M.S. Reis, University of Coimbra, ENBIS on line seminars, 18/3/2021
- 10th Simulation Workshop Online (SW21), The Operational Research Society, March, 22-26, 2021.
- An Introduction to Soft OR, Martin Parr and Christina Philips, OR Society SIG, March, 29, 2021
- 3rd Institute of Mathematics and its Applications and OR Society Conference on Mathematics of Operational Research, 20-23 April, 2021.
- Reinforcement Learning with Knowledge Transfer for Residential Demand Response, Thijs Peirelinck, ENBIS Webinar Series, 4/5/2021.
- MATLAB EXPO 2021, 4/5 – 6/5/2021, online exhibitions and lectures.
- Statistically Speaking: Demystifying Machine Learning and Artificial Intelligence, SAS Institute seminars, 6/5/2021.

- European Network for Business and Industrial Statistics (ENBIS), Spring Meeting 2021, 17-18 May, 2021.
- Advancing a Culture of Data Analytics in the Process Industries through Statistics Education, ENBIS Spring post-Meeting JMP workshop, Phil Kay and Volker Kraft, 19/5/2021.
- Applying Machine Learning Models with Decisions, Decisions.com webinars, Tim Stahl and Tyler Haynes, 20/5/2021
- Data Envelopment Analysis with PIM-DEA software, Advanced Features, Ali Emrouznejad, Aston University, The OR Society Webinar Series, 26/5/2021.
- Using resources better: how modelling can help you improve your efficiency and effectiveness, Pro Bono Operational Research Webinar, Jane Parkin, 10/6/2021.
- Opportunities for Optimization in the Telecom Industry: Network Planning and Data Monetization, Guillermo González-Santander, Esther Fernández-Bravo and Julio Lema, Gurobi Optimization Webinars, 16/6/2021.
- Interpretability for Industry 4.0, ENBIS Online Workshop, Department of Industrial Engineering, Federico II University Napoli, 12-13 July, 2021
- Modern Statistical Modelling: A simpler, quicker way of extracting meaning from your data, Phil Kay, Data insight Webinar, SAS Institute Webinars, 29/7/2021
- COVID-19 Hospital Capacity Management using mathematical models, Kimia Ghobadi, Johns Hopkins University, Gurobi Optimization Webinars, 29/7/2021
- Soft OR and Problems Structuring Methods; Past, Present and Future, Frances O'Brien, Warwick Business School, PSM SIG, The Operational Research Society, 29/7/2021.
- Simulating at Lightning Speed, Tom Stepheson, The Operations research Society Webinars, 25/8/2021.
- European Network of Industrial Statistics Annual Conference, ENBIS-21 online conference, 13-15 September 2021.
- Survival Analysis, Volker Kraft, ENBIS Post-Conference JMP Workshop, 16/9/2021.
- Introduction to Structured Equation Modelling, ENBIS Webinar, Laura Castro-Schilo, JMP Division, SAS Institute, 7/10/2021.
- Machine Learning and Optimisation, Commonalities and Differences, Juergen Branke, University of Warwick, OR Society Webinars, 27/10/2021.
- Preparing Students for Data-Driven Problem Solving in the Chemical & BioPharma Industries, Andreas Trautmann, Volker Kraft and Paolo Chiappa, JMP Academic Webinar, SAS Institute, 9/11/2021.
- A Systems View of National Security, Anthony Finkelstein, Blacket Lecture 2021, Operational Research Society, November 11, 2021.
- Fault Detection and Diagnosis in High Dimensional Processes Using Model Driven Multivariate Control Charts, Jianfeng Ding and Jeremy Ash, ENBIS Webinars, 17/11/2021.

- Validate AI Online Conference, December 2-3, 2021, The OR Society
- Big Data Analytics for SMEs, Shirley Coleman and Pernille Ryden, ENBIS Webinars, 7/12/2021.
- Frontiers of Big Data, AI and Analytics: An Expansive View of Experimentation, Sean Taylor, Rideshare Labs at Lyft, 19/01/2022.
- Modern Power System Operation and Planning Under the Optimization Lens Confirmation, Alireza Soroudi, University College Dublin, Gurobi Optimization Webinars, 19/01/2022
- Statistical Significance and p-values, Daniël Lakens, Bernard G Francq, Stephen Senn, Ron S Kenett, ENBIS Webinars, 3/2/2022
- Valerie Belton, Multicriteria Matters, 2022 Beale Lecture, The OR Society, 17/2/2022.
- Decision, Decision, Decision! Third workshop in Decision Making Methods and Techniques, co-organized by INFORMS, EURO, OR Society, INFORMS Decision Analysis Society and the International Society on MCDM, 23/2/2022.
- Decision, Decision, Decision! 3rd Workshop in Decision Making Methods and Tehcniques, creating awareness of the usefulness of multicriteria decision making techniques, University of Portsmouth, Operations and Systems Management Group, 23/2/2022.
- Time series forecasting using ensemble and hybrid methodologies, Paulo Canas Rodrigues, Federal University of Bahia, Salvador, Brazil, ENBIS Webinar, 10/5/2022
- Reinforcement Learning Applications in the Healthcare and Pharma Industry, Elvan Gokalp, University of Bath, OR Society Webinars, 11/5/2022.
- MATLAB EXPO 2022, 17/5 – 18/5/2022, online exhibitions and lectures.
- Decision Making for leaders, an analytics network process approach, Elena Rokou, Creative Decisions Foundation, INFORMS Webinar series, 18/5/2022
- Analytics, OR and AI Summit 2022, OR Society and Royal Statistical Society, 5th July, online, UK
- Beyond Jupyter Notebooks, MLOps Environment Setup and First Deployment, Greg Loughnane, FourthBrain, 28/9/2022
- Classmaps for Visualizing Classification Results, Jakob Raymaekers, Maastricht University, ENBIS Webinars, 29/9/2022
- Gamifying Optimization Education with the Burrito Optimization Game, Gurobi Academic Webinars, 29/9/2022
- Make better data-based decisions with statistical modelling techniques, 3-day Workshop, JMP/SAS Webinars-Chemistry World, 11-13 October, 2022.
- Review of Machine Learning applications for chemical and process industries, Antonio Del Rio Chanona, Mattia Vallerio, Francisco Jose Navarro-Brull, JMP & ENBIS Webinar, 3rd November, 2022.
- Effective Decision Making in Cash Logistics via Simulations with Mathematical Optimization, Mehmet Arikkan, CEO Arute Solutions, Gurobi Webinars, 23/11/2022.

- Single Day Online Webinar on Network Data Envelopment Analysis, University of Bristol, 12/12/2022.
- Using Trained Machine Learning Predictors in Gurobi, Gurobi Academic Webinars, 2/2/2023
- Robert Dyson, Operational research through Seven Decades, 2023 Beale Lecture, The OR Society, 16/2/2023.
- Improving Mental Healthcare Services with Data Science and Analytics, University of Westminster, OR Society HSS SIG, one day event, 16/2/2023
- Digital Twins: Hype or Hope? M.A. Girolami, The Alan Turing Institute, ENBIS Webinars, 15/3/2023

2.Α Παρουσιάσεις σε Διεθνή συνέδρια με abstracts

- [1] P-C.G. Vassiliou and A.C. Georgiou, “Asymptotically Attainable Structures in Non-Homogeneous Markov Systems”, presented at the 17th European Meeting of Statisticians, Satellite Conference on Stochastic Systems, Thessaloniki, 1987.
- [2] L. Angelis, Georgiou A.C. and Papadopoulou A., “A cash budget stochastic simulation in the Greek public sector”, presented at the Joint conferences, INFORMS XXXIV - EURO XV, Barcelona, 1997.
- [3] A.C. Georgiou and N. Tsantas, “Cost Models in Manpower Systems, an Inventory Approach”, presented at the Joint conferences, INFORMS XXXIV - EURO XV, Barcelona, 1997.
- [4] M. Litsardakis, I. Ntampizas, G. Tsimpoukas, C. Tsissios, A.C. Georgiou and N. Metaxas, «An Investigation of Capacity Oriented Production Planning; The Case of a Tile Company in Northern Greece», presented at the 4th Balkan conference on Operational Research, Thessaloniki, 1997.
- [5] Y.A. Hajidimitriou and A.C. Georgiou, «International Site Selection for Greek Firms», presented at the 4th International Symposium on Quantitative Methods, University of the Aegean, Chios, 1998.
- [6] Y.A. Hajidimitriou and A.C. Georgiou, «A Quantitative Approach for Partner Selection in International Joint Ventures», presented at the 5th International Congress of the Economic Society of Thessaloniki, Dimokritian University of Thrace, Komotini, 1998.
- [7] A. I. Economides, C. Karagiannidis and A C. Georgiou, «Acceptability Evaluation of Web Based Courses», presented at the 19th World Conference on Open Learning and Distance Education, Vienna, 1999.
- [8] A.C. Georgiou, Y.A. Hajidimitriou and D.E Porgianos, «A Quantitative Approach in Selecting a Foreign Market Entry Strategy», EURO XVII, presented at the 17th European Conference on Operational Research, Budapest, 2000.
- [9] N. Tsantas and A.C. Georgiou, “Sequences of n-step interval maintainable sets of a population model in a stochastic environment”, presented at the EURO2001, Rotterdam, 2001.
- [10] A.Karagiannidis, A.Papadopoulos, A.C. Georgiou, G. Tsiotras “Optimizing the collection and transport of urban solid wastes in a metropolitan municipality in Greece”, presented at the Joint International Meeting of EURO/INFORMS, Constantinople, 2003.

- [11] A.C. Georgiou, Y.A. Hajidimitriou, «A Goal Programming model for Business Expansion Decisions», EURO XX, presented at the 20th European Conference on Operational Research, Rhodes, 2004.
- [12] E. Michalopoulos, A.C. Georgiou and K. Paparrizos, «A Unified Risk-Cost-Benefit Approach for Quality Management of European Union Regional Programs», EURO XXI, presented at the 21st European Conference on Operational Research, Iceland, 2006.
- [13] A.C. Georgiou, G. Livadarou, K. Gotzamani and A. Andronikidis, “Combining AHP and SERVQUAL in measuring financial services quality”, EURO XXII, presented at the 22nd European Conference on Operational Research, Prague, 2007.
- [14] E. Michalopoulos, A.C. Georgiou and K. Paparrizos, «The use of Analytical Hierarchy Process in the Risk Management of European regional Operational programs», EURO XXII, presented at the 22nd European Conference on Operational Research, Prague, 2007.
- [15] Y.A. Hajidimitriou and A.C. Georgiou, «International Franchising: A country selection problem”, EURO XXII, presented at the 22nd European Conference on Operational Research, Prague, 2007.
- [16] A.C. Georgiou, K. Gotzamani, A. Andronikidis and G.N. Paltayian, «Introducing a modified QFD design for quality improvement in the Greek banking sector», EURO XXIII, presented at the 23rd European Conference on Operational Research, Bonn, 2009.
- [17] A.C. Georgiou, K. Gotzamani, A. Andronikidis and G.N. Paltayian, “A combined QFD, AHP and ANP approach for quality improvement and capacity expansion in the Greek Banking sector: Some Preliminary Results”, presented at the 11th QMOD Conference, Lunds University, Sweden, 2008.
- [18] G.N. Paltayian, A.C. Georgiou, K. Gotzamani and A. Andronikidis “An integrated AHP - ANP Quality Function Deployment framework for the competitive position improvement’, EURO XXIV, 24th European Conference on Operational Research, Lisbon, 2010.
- [19] A.C. Georgiou, “Investigating Aspirations, Priorities and Optimization Opportunities in Markov Manpower Planning Models”, EURO XXIV, 24th European Conference on Operational Research, Lisbon, 2010.
- [20] Andreas Andronikidis, Andreas Georgiou, Katerina Gotzamani and Konstantina Kamvysi, «Integrating DEA framework into QFD methodology», DEA 2011, 9th International Conference on Data Envelopment Analysis, Thessaloniki, 2011.
- [21] Vassilis Dimitriou, Andreas Georgiou and Nikolas Tsantas, “Modeling intra and inter-departmental mobility via multivariate Markov process”, MSMPRF 2011, Markov & Semi Markov Processes and Related fields, Porto Carras, 2011.
- [22] G.N. Paltayian, A.C. Georgiou, K. Gotzamani and A. Andronikidis “An integrated model of Quality Function Deployment for financial organizations in an unstable economic environment’, EURO-INFORMS MMXIII, 26th European Conference on Operational Research, Rome, 2013.
- [23] Kamvysi, K., Gotzamani, K., Andronikidis, A. and Georgiou, A.C., “An Integrated QFD framework linking quality management with marketing efforts”, 20th Conference of the International Federation of Operational Research Societies-IFORS “The art of Modeling”, Barcelona, Spain, July 13-18, 2014.

- [24] A. C. Georgiou, Kamvysi K., Gotzamani K. and Andronikidis A., «Utilizing Customer Requirements' Data to Link Quality Management and Services Marketing Objectives», 17th Conference of ASMDA International Society, London, UK, 2017.
- [25] A. C. Georgiou, Kamvysi K., Gotzamani K. and Andronikidis A., «An appraisal of DEA contribution in the Quality Function Deployment Process in conjunction with some recent advances using Markov stochastic processes», DEA 40, International Conference of DEA: Celebrating the 40th Anniversary, Birmingham, UK, 2018.
- [26] A.C. Georgiou, E. Thanassoulis and A. Papadopoulou, «Combining a Markov process model with the DEA framework A hybrid model in measuring the efficiency of alternative Markov manpower policies», EWEAP2019, XVI European Workshop on Efficiency and Productivity Analysis, London, UK, 2019.
- [27] Mavrodi Afentoula, Georgiou Andreas, Tsiotras Georgios, Aletras Vassileios. Design of a survey tool to facilitate cluster analysis of determinants of Willingness-to-Pay per Quality-Adjusted Life-Year. 3rd World Congress on Public Health and Health Care Management. Dubai, UAE, 2019.
- [28] Mavrodi Afentoula, Georgiou Andreas, Tsiotras Georgios, Aletras Vassilis. Development of an Instrument to Assess Participants' Motivation on Assigning a Monetary Value to a Quality-Adjusted Life-Year: Qualitative Interviews and Pilot Study. 21st International Conference on Health Economics. London, UK, 2019.
- [29] Mavrodi A., Georgiou A., Tsiotras G., Aletras V. Reliability assessment of an instrument eliciting and interpreting willingness-to-pay values for quality of life improvement. 5th World Congress on Health Economics, Health Policy and Healthcare Management. Warsaw, Poland, 2019.
- [30] Paltayian G.N., A.C. Georgiou, K. Gotzamani and A. Andronikidis "Redesigning e-Banking services: Social and Environmental Challenges towards Sustainable Development", EURO30, 30th European Conference on Operational Research, Dublin, 2019.
- [31] Tsantas N., A.C. Georgiou and V. Dimitriou, "Elaboration on the multivariate non-homogeneous Markov manpower system under various conditions and properties, EURO30, 30th European Conference on Operational Research, Dublin, 2019.
- [32] A.C. Georgiou, E. Thanassoulis and A. Papadopoulou, "Data Envelopment Analysis and Markov Chains», 19th Conference of Applied Stochastic Models and Data Analysis International Society, Athens, Greece, Virtual Conference, 2021.
- [33] A.C. Georgiou, E. Thanassoulis and A. Papadopoulou, "Efficiency Evaluation in Markov manpower planning using Data Envelopment Analysis », 31st European Conference on Operational Research, Athens, Greece, Hybrid Conference, 2021.
- [34] M. Aidinidou and A.C. Georgiou, "Analysis, Prioritization and Strategic Planning of Flood Mitigation Projects using AHP and GIS Environment", 31st European Conference on Operational Research, Athens, Greece, Hybrid Conference, 2021.
- [35] K. Soukakos, K. Kaparis and A.C. Georgiou, "Evaluation of Wind Parks with Data Envelopment Analysis", 31st European Conference on Operational Research, Athens, Greece, Hybrid Conference, 2021.
- [36] A.C. Georgiou, E. Thanassoulis and G. Tsaples, "Efficiency Evaluation and Markovian models, current state and research variants", 7th Stochastic Modelling Techniques and Data Analysis Conference, Athens, Greece, 2022.

- [37] A.C. Georgiou, E. Thanassoulis, G. Tsaples, M-E. Vretta and K. Kaparis, “Data Envelopment Analysis with Markov models, current developments and research directions”, XVII European Workshop on Efficiency and Productivity Analysis, Porto, Portugal, 2022.
- [38] A.C. Georgiou, E. Thanassoulis, G. Tsaples, M-E. Vretta and K. Kaparis, “The introduction of Data Envelopment Analysis in Markovian settings. Hybrid models and extensions”, 32nd EURO Conference, Aalto University, Espoo, Finland, 2022.
- [39] A.C. Georgiou, G. Tsaples, E. Thanassoulis, “Markovian models in Data Envelopment Analysis, Single and multiple stage structures”, IWAP 2023, 10th International Workshop on Applied Probability Thessaloniki, 2023.
- [40] P. Koliass, A. Papadopoulou and A.C. Georgiou, “On the properties of inverted repeats and word frequencies in DNA sequences via semi Markov modeling”, IWAP 2023, 10th International Workshop on Applied Probability Thessaloniki, 2023.
- [41] E.-M. Vretta, K. Bitsis, K. Kaparis, G. Paltayian and A.C. Georgiou, “A hybrid bi-level DEA approach for resource allocation and targeting under stochastic conditions”, IWAP 2023, 10th International Workshop on Applied Probability Thessaloniki, 2023.

2.Β Παρουσιάσεις σε Διεθνή συνέδρια με πρακτικά (με κριτές)

- [1] A.C. Georgiou, “Nonstationary Cyclic Behaviour in Markov Systems”, presented at the 6th International Symposium on Applied Stochastic Models and Data Analysis, Chania, Crete, 1993.
- [2] A.C. Georgiou and N. Tsantas, “Periodicity of Markov Models in a Stochastic Environment”, presented at the 2nd Balkan Conference in Operational Research, Thessaloniki, 1993.
- [3] N. Tsantas, and A.C. Georgiou, «Partial maintainability of a Population Model in a Stochastic Environment», presented at the 7th International Symposium on Applied Stochastic models and Data Analysis, Dublin, 1995.
- [4] L. Angelis, Georgiou A.C. and Papadopoulou A., “Determining Budget Balance Through Monte Carlo Techniques”, presented at the 3rd Balkan conference in Operational Research, Thessaloniki, 1995.
- [5] Karagiannidis, C., Koumpis, A., Stephanidis, C. and A.C. Georgiou, “Modelling Interactions as Queues”. British Computer Society, presented at the FACS Workshop on Formal Aspects of the Human Computer Interface, Sheffield, UK, 1996.
- [6] Y.A. Hajidimitriou and A.C. Georgiou, «Investigation of International Location Planning Techniques for the Balkan region», presented at the 4th Balkan conference on Operational Research, Thessaloniki, 1997.
- [7] Y.A. Hajidimitriou and A.C. Georgiou, «Partner Selection in International Joint Ventures: A Multi-objective Approach», presented at the 5th International Conference of the Decision Sciences Institute, Athens, 1999.
- [8] A.C. Georgiou and N. Tsantas, «Incorporating a Training Class in a Markovian Manpower Model», presented at the 5th International Conference of the Decision Sciences Institute, Athens, 1999.
- [9] Y.A. Hajidimitriou and A.C. Georgiou, «Locational Decisions for a Franchising Firm in the Balkan Region », presented at the 1st International Conference of the ASECU, «Recent

- Economic Developments and Problems in the Transition Economies», University of Macedonia, Thessaloniki, 2000.
- [10] Georgiou, A.C., Y.A. Hajidimitriou and D.E Porgianos, «The selection of Foreign Market Entry Strategies for European Firms», presented at the 28th European International Business Academy Conference, Athens, 2002.
- [11] G. Tsiotras, A. C. Georgiou, A. Papadopoulos, A. Karagiannidis and P. Rakimbei, «Planning of interventions for the optimization of urban solid waste collection at municipal level», presented at the International Conference on the Protection and Restoration of the Environment VII, Myconos, 2004.
- [12] E. Tsagalidis and A.C. Georgiou, «Simulation Modeling and Application of Aircraft Hail Suppression Programs», presented at the 5th EUROSIM Congress on Modeling and Simulation, Paris, 2004.
- [13] Y.A. Hajidimitriou and A.C. Georgiou, «Critical Success Factors in Exporting: The case of Greek SMEs», presented at the 4th International Conference on New Horizon in Industry, Business and Education, Corfu, 2005.
- [14] A. C. Georgiou, K. Gotzamani, A. Andronikidis. G. N. Paltayian, “A combined QFD, AHP and ANP for quality improvement and capacity expansion in the Greek Banking sector: Preliminary results”, 11th QMOD Conference, Lunds University, Sweden, 2008.
- [15] A. Andronikidis, A. C. Georgiou, K. Gotzamani, K. Kamvysi, “The application of quality function deployment in service quality management”, 11th Toulon-Verona Conference “Excellence in Services”, University of Florence, Italy, 2008.
- [16] Kamvysi, K., Gotzamani, K., Georgiou, A.C. and Andronikidis, A., “Integrating DEAHP and DEANP into the Quality Function Deployment”, 12th QMOD and Toulon-Verona Conference, Verona University, Verona, Italy, 2009.
- [17] Andronikidis, A., Georgiou, A., Gotzamani, K. and Kamvisi, K., “Exploring Alternative Approaches in Prioritizing Consumers’ Selection Criteria in a Service Setting”, 39th EMAC Conference, The Six Senses, The Essentials of Marketing, Copenhagen Business School, Copenhagen, 2010.
- [18] Kamvysi K., Gotzamani, K., Georgiou, A.C. and Andronikidis, A. “An Integrated QFD Approach for Bank Customers Satisfaction, 2nd Biennial International Conference on Services Marketing, Orchestrating the Service Experience: Music to the Ears of our Customers, The University of Macedonia, Thessaloniki, 2009.
- [19] Vassilis Dimitriou, Andreas Georgiou and Nikolas Tsantas, “Modeling intra and inter-departmental mobility via multivariate Markov process”, 1st International Symposium & 10th Balkan Conference on Operational Research, Thessaloniki, 2011.
- [20] Andreas Tosis and Andreas Georgiou, “Modeling and Optimization of Job Scheduling in Concrete Pumping Operations”, 1st International Symposium & 10th Balkan Conference on Operational Research, Thessaloniki, 2011.
- [21] Andreas Georgiou, Konstantina Kamvysi, Andreas Andronikidis and Katerina Gotzamani “Advancing QFD to improve Service Quality”, 1st International Symposium & 10th Balkan Conference on Operational Research, Thessaloniki, 2011.

- [22] Kamvysi, K., Gotzamani, K., Georgiou, A.C. and Andronikidis, A., “An Extended Fuzzy QFD Methodology in the Design and Evaluation of Academic Courses”, 14th QMOD, San Sebastian, 2011.
- [23] Kamvysi, K., Andronikidis, A., Gotzamani, K. and A.C. Georgiou, “Listening to our customers in higher education institutions”, 39th EMAC Conference, Marketing to Citizens: Going Beyond customers and consumers, ISCTE Business School, Lisbon, Portugal, 22-25 May 2012.
- [24] Tsalianis, A., Thanassoulis, E. and A.C. Georgiou, “Greek thermal power plants evaluation using Data Envelopment Analysis”, 4th International Symposium and 26th National Conference on Operational Research, Chania, Greece, 2015.
- [25] Kamvysi, K., Gotzamani, K., Andronikidis, A. and A.C. Georgiou, “Incorporating a Multivariate Markov Chain model into Quality Function Deployment Framework”, 16th Conference of ASMDA International Society, Athens, Greece, 2015.
- [26] Aretoulis, G., Parisi, K., A.C. Georgiou, J. Papathanasiou, F. Antoniou and C. Triantafyllidis, “A Fuzzy Multicriteria Decision Analysis on selecting the Most Competent Project Manager considering Personality Traits and Project Procurement Systems”, 5th International Symposium & 27th National Conference on Operational Research, Athens, 2016.
- [27] V Aletras, A Georgiou, A Mavrodi, K Kaparis, I Konstantaras, V Sachpekidis, S Michailidou, T Gatzos, I Styliadis and P Stafylas, “Investigating Performance Indicators and Service Quality Improvement in an Outpatient Cardiology Department”, ISPOR 19th Annual European Congress, 29 October-2 November 2016, Austria Center Vienna, Vienna, Austria.
- [28] G.N. Paltayian, A.C. Georgiou, K. Gotzamani and A. Andronikidis “Combining Quality Management Tools with Quantitative Approaches to Improve E-Banking Operations.”, Global Conference on Services and Management, Volterra, Italy, 2017.
- [29] Georgios Tsaples, Jason Papathanasiou, Andreas C. Georgiou and Nikolaos Samaras, «Assessing multidimensional sustainability of European countries with a novel, two-stage DEA», EmC-ICDSST 2019, 5th International Conference on Decision Support System Technology, Madeira. Portugal, 2019.
- [30] G.N. Paltayian, A.C. Georgiou, K. Gotzamani “Using AHP and QFD in the investigation and refinement of e-banking services”, International Symposium on AHP, 3-6 December, 2020, Pittsburgh based, online Conference. ***This paper and presentation received award of excellence.***
- [31] G.N. Paltayian, S. Xanthopoulou, E. Kessopoulou, A.C. Georgiou, K. Gotzamani “Defining Customer Satisfaction for e-services focusing on e-banking”, Global Conference on Services and Retail Management, University of Naples Frederico II & University of South Florida, 10-13 May, 2021.
- [32] Eleni-Maria Vretta, Kyriakos Bitsis, Konstantinos Kaparis, Georgios Paltagian and Andreas Georgiou, “A stochastic bilevel DEA-based model for resource allocation”, 1st International Online Conference on Mathematics and Applications, IOCMA 2023.

Δημοσιεύσεις

1. Διδακτορική διατριβή

Γεωργίου, Α. Κ., «Έλεγχος της ασυμπτωτικής συμπεριφοράς μη ομογενών μαρκοβιανών συστημάτων», *Διδακτορική Διατριβή*, Τομέας Στατιστικής και Επιχειρησιακής Έρευνας, Επιστημονική Επετηρίδα του Τμήματος Μαθηματικών, Αριστοτέλειο Πανεπιστήμιο Θεσσαλονίκης, παράρτημα αρ. 9., 1989. Επιβλέπων: Καθηγητής Π.-Χ. Γ. Βασιλείου

2. Διεθνή επιστημονικά περιοδικά (με κριτές)

- [1] Vassiliou, P.-C.G and Georgiou A.C. (1990). 'Asymptotically Attainable Structures in nonhomogeneous Markov Systems', *Operations Research*, 38(3), pp. 537-545. (SJR ranking: Q1).
- [2] Vassiliou, P.-C.G, Georgiou A.C. and Tsantas N. (1990). "Control of Asymptotic Variability in nonhomogeneous Markov Systems", *Journal of Applied Probability*, 27(4), pp. 756-766. (SJR ranking: Q2)
- [3] Georgiou, A.C. (1992). "Partial Maintainability and Control in nonhomogeneous Markov Manpower Systems", *European Journal of Operational Research*, 62(2), pp. 241-251. (SJR ranking: Q1)
- [4] Georgiou, A.C. and Vassiliou P.-C.G. (1992). "Periodicity of Asymptotically Attainable Structures in nonhomogeneous Markov Systems", *Linear Algebra and Its Applications*, 176, pp. 137-174. (SJR ranking: Q2)
- [5] Tsantas, N. and Georgiou A.C. (1994). "Periodicity of Equilibrium Structures in a Time Dependent Markov Model under Stochastic Environment", *Applied Stochastic Models and Data Analysis*, 10, pp. 269-277. (SJR ranking: Q1-Q2)
- [6] Georgiou, A.C. and N. Tsantas (1996). "Non stationary cyclic behaviour in nonhomogeneous Markov systems", *Linear Algebra and Its Applications*, 237/238, pp. 549-578. (SJR ranking: Q2)
- [7] Georgiou, A.C. and P.-C.G. Vassiliou (1997). "Cost Models in nonhomogeneous Markov Systems", *European Journal of Operational Research*, 100(1), pp. 81-96. (SJR ranking: Q1)
- [8] Tsantas, N. and A.C Georgiou (1998). "Partial maintainability of a population model in a stochastic environment", *Applied Stochastic Models and Data Analysis*, 13, pp. 183-189. (SJR ranking: Q1-Q2)
- [9] Georgiou, A.C. (1999). "Aspirations and Priorities in a Three Phase Approach of a Nonhomogeneous Markov System", *European Journal of Operational Research*, 116(3), pp. 565-583. (SJR ranking: Q1)
- [10] Karagiannidis, C., A. Koumpis, C. Stephanidis and A.C. Georgiou (1998). "Employing Queuing Modelling in Intelligent Multimedia User Interfaces", *International Journal of Human-Computer Interaction*, 10(4), pp. 297-326. (SJR ranking: Q2)
- [11] Hajidimitriou, Y. A. & A. C. Georgiou (2000). 'International Site Selection Decisions Using Multi-Objective Methods', *American Business Review*, XVIII(2), pp. 87-95.
- [12] Hajidimitriou Y. and A.C. Georgiou (2002). 'A Goal Programming Model for Partner Selection in International Joint Ventures', *European Journal of Operational Research*, 138(3), pp. 649-662. (SJR ranking: Q1)

- [13] A.C. Georgiou and N. Tsantas (2002). 'Modelling Recruitment Training in Mathematical Human Resource Planning', *Applied Stochastic Models in Business and Industry*, 18(1), pp. 53-74. (SJR ranking: Q1 – Q2)
- [14] K.G. Kouskouras and A.C. Georgiou (2007). A discrete event simulation model in the case of managing a software project», *European Journal of Operational Research*, 181(1), 374-389. (SJR ranking: Q1)
- [15] A.C. Georgiou and Bonias, G. (2007). 'An AHP and Neural Network approach in predicting short-term returns: A Case of Greek stock market', *Journal of Statistics & Management Systems*, 10(6), 905-928.
- [16] A.C. Georgiou and E. Tsagalidis (2009). 'Using Simulation Modeling to Support Decisions in Hail Suppression Programs with Airborne Means', *Journal of the Operational Research Society*, 60, 14-22. (SJR ranking: Q1 - Q2)
- [17] E. Michalopoulos, A.C. Georgiou, K. Paparrizos (2008). 'Risk-based Decision Making and Risk Management of European Union Regional Programs', *YUJOR*, 18(1), 75-94. (SJR ranking: Q3)
- [18] A. Andronikidis, A. C. Georgiou, K. Gotzamani, K. Kamvysi (2009). 'The application of quality function deployment in service quality management', *TQM Journal*, 21(4), 319-333. (SJR ranking: Q2 – Q3)
- [19] E. Michalopoulos, A.C. Georgiou, K. Paparrizos 2009. 'A decision support framework in risk assessment and cost management for European Regional Operational Programs', *International Journal of Applied Decision Sciences*, 2(1), 27-56. (SJR ranking: Q2 – Q3)
- [20] K. Kamvysi, K. Gotzamani, A. Andronikidis and A. C. Georgiou (2010). 'Integrating DEAHP and DEANP into the Quality Function Deployment', *TQM Journal*, 22(3), 293-316. (SJR ranking: Q2 – Q3)
- [21] G. Paltayian, A. C. Georgiou K. Gotzamani and A. Andronikidis (2012). 'An integrated framework to improve quality and competitive positioning within the financial services context', *International Journal of Bank Marketing*, 30(7), 527-547. (SJR ranking: Q2)
- [22] V. Dimitriou, A. C. Georgiou and N. Tsantas (2013). 'The Multivariate Non-Homogeneous Markov Manpower System in a Departmental Mobility Framework', *European Journal of Operational Research*, 228(1), 112-121. (SJR ranking: Q1)
- [23] K. Kamvysi, K. Gotzamani, A. Andronikidis and A. C. Georgiou (2014). 'Capturing and prioritizing students' requirements for course design by embedding Fuzzy-AHP and linear programming in QFD', *European Journal of Operational Research*, 237(3), 1083-1094. (SJR ranking: Q1)
- [24] V. Dimitriou, A. C. Georgiou and N. Tsantas (2015). 'On the equilibrium personnel structure in the presence of vertical and horizontal mobility via multivariate Markov chains', *Journal of the Operational Research Society*, 66, 993-1006. (SJR ranking: Q1 - Q2)
- [25] K. Gotzamani, G. Paltayian, A. C. Georgiou and A. Andronikidis (2017). 'Aligning customer requirements and organizational constraints to service processes and strategies', *Business Process Management Journal*, 23(5), 1018-1042. (SJR ranking: Q1)
- [26] E. Thanassoulis, P. K. Dey, K. Petridis, I. Goniadis and A. C. Georgiou (2017). 'Evaluating Higher Education Teaching Performance using Combined Analytic Hierarchy Process

- and Data Envelopment Analysis', *Journal of the Operational Research Society*, 68(4), 431-445. (SJR ranking: Q1-Q2)
- [27] Gotzamani, K., Georgiou, A., Andronikidis, A., & Kamvysi, K. (2018). 'Introducing multivariate Markov modeling within QFD to anticipate future customer preferences in product design'. *International Journal of Quality & Reliability Management*, 35(3), 762-778. (SJR ranking: Q1-Q2)
- [28] Dimitriou, V. A., & Georgiou, A. C. (2021). Introduction, analysis and asymptotic behavior of a multi-level manpower planning model in a continuous time setting under potential department contraction. *Communications in Statistics-Theory and Methods*, 50 (5), 1173-1199. (SJR ranking: Q3)
- [29] A.C. Georgiou, A. Papadopoulou, P. Koliass, H. Palikrousis and E. Farmakioti (2021). On State Occupancies, First Passage Times and Duration in Non-Homogeneous Semi-Markov Chains, *Mathematics*, 9 (15), 1745. (SJR ranking: Q2)
- [30] Vassiliou P.-C.G. and Georgiou A.C. (2021). Markov and Semi-Markov Chains, Processes, Systems, and Emerging Related Fields. *Mathematics*, 2021; 9(19):2490. <https://doi.org/10.3390/math9192490>
- [31] A.C. Georgiou, E. Thanassoulis, & A. Papadopoulou (2022). 'Using data envelopment analysis in markovian decision making', *European Journal of Operational Research*, 298(1), 276-292. (SJR ranking: Q1).
- [32] Tsaples, G., Papathanasiou, J., & Georgiou, A. C. (2022). 'An Exploratory DEA and Machine Learning Framework for the Evaluation and Analysis of Sustainability Composite Indicators in the EU', *Mathematics*, 10(13), 2277. (SJR ranking: Q2)
- [33] M. Aidinidou, K. Kaparis, and A.C. Georgiou (2023). 'Analysis, Prioritization and Strategic Planning of Flood Mitigation Projects based on sustainability dimensions and a spatial/value AHP-GIS system', *Expert Systems with Applications*, 211, 118566, (SJR ranking: Q1).
- [34] K. Kamvysi, A. Andronikidis, A. C. Georgiou and K. Gotzamani (2023). 'A Quality Function Deployment Framework for Service Strategy Planning', *Journal of Retailing and Consumer Services*, 73, 103343 (SJR ranking: Q1)
- [35] G. Paltayian, A. C. Georgiou and K. Gotzamani (2023). 'A combined QFD-AHP decision making tool for the investigation and improvement of e-banking usage', *International Journal of Quality & Reliability Management*, to appear. (SJR ranking: Q2)

3. Πρακτικά διεθνών συνεδρίων (με κριτές)

- [1] A.C. Georgiou, "Nonstationary Cyclic Behaviour in Markov Systems", presented at the 6th International Symposium on Applied Stochastic Models and Data Analysis, Chania, Crete, 1993.
- [2] A.C. Georgiou and N. Tsantas, "Periodicity of Markov Models in a Stochastic Environment", presented at the 2nd Balkan Conference in Operational Research, Thessaloniki, 1993.
- [3] N. Tsantas, and A.C. Georgiou, «Partial maintainability of a Population Model in a Stochastic Environment», presented at the 7th International Symposium on Applied Stochastic models and Data Analysis, Dublin, 1995.

- [4] L. Angelis, Georgiou A.C. and Papadopoulou A., “Determining Budget Balance Through Monte Carlo Techniques”, presented at the 3rd Balkan conference in Operational Research, Thessaloniki, 1995.
- [5] Karagiannidis, C., Koumpis, A., Stephanidis, C. and A.C. Georgiou, “Modelling Interactions as Queues”. British Computer Society, presented at the FACS Workshop on Formal Aspects of the Human Computer Interface, Sheffield, UK, 1996.
- [6] Y.A. Hajidimitriou and A.C. Georgiou, «Investigation of International Location Planning Techniques for the Balkan region», presented at the 4th Balkan conference on Operational Research, Thessaloniki, 1997.
- [7] Y.A. Hajidimitriou and A.C. Georgiou, «Partner Selection in International Joint Ventures: A Multi-objective Approach», presented at the 5th International Conference of the Decision Sciences Institute, Athens, 1999.
- [8] A.C. Georgiou and N. Tsantas, «Incorporating a Training Class in a Markovian Manpower Model», presented at the 5th International Conference of the Decision Sciences Institute, Athens, 1999.
- [9] Y.A. Hajidimitriou and A.C. Georgiou, «Locational Decisions for a Franchising Firm in the Balkan Region », presented at the 1st International Conference of the ASECU, «Recent Economic Developments and Problems in the Transition Economies», University of Macedonia, Thessaloniki, 2000.
- [10] Georgiou, A.C., Y.A. Hajidimitriou and D.E Porgianos, «The selection of Foreign Market Entry Strategies for European Firms», presented at the 28th European International Business Academy Conference, Athens, 2002.
- [11] G. Tsiotras, A. C. Georgiou, A. Papadopoulos, A. Karagiannidis and P. Rakimbei, «Planning of interventions for the optimization of urban solid waste collection at municipal level», presented at the International Conference on the Protection and Restoration of the Environment VII, Myconos, 2004.
- [12] E. Tsagalidis and A.C. Georgiou, «Simulation Modeling and Application of Aircraft Hail Suppression Programs», presented at the 5th EUROSIM Congress on Modeling and Simulation, Paris, 2004.
- [13] Y.A. Hajidimitriou and A.C. Georgiou, «Critical Success Factors in Exporting: The case of Greek SMEs», presented at the 4th International Conference on New Horizon in Industry, Business and Education, Corfu, 2005.
- [14] A. C. Georgiou, K. Gotzamani, A. Andronikidis. G. N. Paltayian, “A combined QFD, AHP and ANP for quality improvement and capacity expansion in the Greek Banking sector: Preliminary results”, 11th QMOD Conference, Lunds University, Sweden, 2008.
- [15] A. Andronikidis, A. C. Georgiou, K. Gotzamani, K. Kamvysi, “The application of quality function deployment in service quality management”, 11th Toulon-Verona Conference “Excellence in Services”, University of Florence, Italy, 2008.
- [16] Kamvysi, K., Gotzamani, K., Georgiou, A.C. and Andronikidis, A., “Integrating DEAHP and DEANP into the Quality Function Deployment”, 12th QMOD and Toulon-Verona Conference, Verona University, Verona, Italy, 2009.
- [17] Andronikidis, A., Georgiou, A., Gotzamani, K. and Kamvysi, K., “Exploring Alternative Approaches in Prioritizing Consumers’ Selection Criteria in a Service Setting”, 39th

- EMAC Conference, The Six Senses, The Essentials of Marketing, Copenhagen Business School, Copenhagen, 2010.
- [18] Kamvysi K., Gotzamani, K., Georgiou, A.C. and Andronikidis, A. “An Integrated QFD Approach for Bank Customers Satisfaction”, 2nd Biennial International Conference on Services Marketing, Orchestrating the Service Experience: Music to the Ears of our Customers, The University of Macedonia, Thessaloniki, 2009.
- [19] Vassilis Dimitriou, Andreas Georgiou and Nikolas Tsantas, “Modeling intra and inter-departmental mobility via multivariate Markov process”, 1st International Symposium & 10th Balkan Conference on Operational Research, Thessaloniki, 2011.
- [20] Andreas Tosis and Andreas Georgiou, “Modeling and Optimization of Job Scheduling in Concrete Pumping Operations”, 1st International Symposium & 10th Balkan Conference on Operational Research, Thessaloniki, 2011.
- [21] Andreas Georgiou, Konstantina Kamvysi, Andreas Andronikidis and Katerina Gotzamani, “Advancing QFD to improve Service Quality”, 1st International Symposium & 10th Balkan Conference on Operational Research, Thessaloniki, 2011.
- [22] Kamvysi, K., Gotzamani, K., Georgiou, A.C. and Andronikidis, A., “An Extended Fuzzy QFD Methodology in the Design and Evaluation of Academic Courses”, 14th QMOD, San Sebastian, 2011.
- [23] Kamvysi, K., Andronikidis, A., Gotzamani, K., and A.C. Georgiou, “Listening to our customers in higher education institutions”, 39th EMAC Conference, Marketing to Citizens: Going Beyond customers and consumers, ISCTE Business School, Lisbon, Portugal, 22-25 May 2012.
- [24] Tsalianis, A., Thanassoulis, E. and A.C. Georgiou, “Greek thermal power plants evaluation using Data Envelopment Analysis”, 4th International Symposium and 26th National Conference on Operational Research, Chania, Greece, 2015.
- [25] Kamvysi, K., Gotzamani, K., Andronikidis, A. and A.C. Georgiou, “Incorporating a Multivariate Markov Chain model into Quality Function Deployment Framework”, 16th Conference of ASMDA International Society, Athens, Greece, 2015.
- [26] Aretoulis, G., Parisi, K., A.C. Georgiou, J. Papathanasiou, F. Antoniou and C. Triantafyllidis, “A Fuzzy Multicriteria Decision Analysis on selecting the Most Competent Project Manager considering Personality Traits and Project Procurement Systems”, 5th International Symposium & 27th National Conference on Operational Research, Athens, 2016.
- [27] V. Aletras, A. Georgiou, A. Mavrodi, K. Kaparis, I. Konstantaras, V. Sachpekidis, S. Michailidou, T. Gatzos, I. Styliadis and P. Stafylas, “Investigating Performance Indicators and Service Quality Improvement in an Outpatient Cardiology Department”, ISPOR 19th Annual European Congress, 29 October-2 November 2016, Austria Center Vienna, Vienna, Austria. (poster)
- [28] G.N. Paltayan, A.C. Georgiou, K. Gotzamani and A. Andronikidis “Combining Quality Management Tools with Quantitative Approaches to Improve E-Banking Operations.”, Global Conference on Services and Management, Volterra, Italy, 2017.
- [29] Georgios Tsaples, Jason Papathanasiou, Andreas C. Georgiou and Nikolaos Samaras, «Assessing multidimensional sustainability of European countries with a novel, two-

stage DEA», EmC-ICDSST 2019, 5th International Conference on Decision Support System Technology, Madeira. Portugal, 2019.

- [30] G.N. Paltayian, A.C. Georgiou, K. Gotzamani “Using AHP and QFD in the investigation and refinement of e-banking services”, International Symposium on AHP, 3-6 December, 2020, Pittsburgh based, online Conference. ***This paper and presentation received award of excellence.***
- [31] G.N. Paltayian, S. Xanthopoulos, E. Kessopoulou, A.C. Georgiou, K. Gotzamani “Defining Customer Satisfaction for e-services focusing on e-banking”, Global Conference on Services and Retail Management, University of Naples Frederico II & University of South Florida, 10-13 May, 2021.
- [32] Eleni-Maria Vretta, Kyriakos Bitsis, Konstantinos Kaparis, Georgios Paltagian and Andreas Georgiou, “A stochastic bilevel DEA-based model for resource allocation”, 1st International Online Conference on Mathematics and Applications, IOCMA 2023.

4. Πρακτικά Εθνικών Συνεδρίων (με κριτές)

- [1] Α. Γεωργίου & Κ. Κούσκουρας, «Μελέτη και Προσομοίωση Διαδικασιών Παραγωγής Λογισμικού», 16^ο Εθνικό Συνέδριο Επιχειρησιακής Έρευνας, Λάρισα, 2003.
- [2] Α. Γεωργίου, Γ. Τσιότρας, Α. Παπαδόπουλος & Α. Σαλονικίδου «Κατάρτιση προγραμμάτων εργασίας στην αποκομιδή οικιακών απορριμμάτων», 16^ο Εθνικό Συνέδριο Επιχειρησιακής Έρευνας, Λάρισα, 2003.
- [3] Α. Γεωργίου, Α. Κυριακίδου, «Ανάλυση και Λήψη Αποφάσεων σε Τμήμα Επειγόντων Περιστατικών με τη Χρήση Προσομοίωσης Διακριτών Γεγονότων», 17^ο Εθνικό Συνέδριο Επιχειρησιακής Έρευνας, Πάτρα, 2005.
- [4] Ε. Τσαγκαλίδης και Α. Γεωργίου, «Ανάπτυξη και εφαρμογή μοντέλων προσομοίωσης προγράμματος χαλαζικής προστασίας με εναέρια μέσα», 18^ο Εθνικό Συνέδριο Επιχειρησιακής Έρευνας, Κοζάνη, 2006.
- [5] E. Michalopoulos, A. C. Georgiou and K. Paparrizos, “Risk assessment and quality management of European regional operational programs”, 18^ο Εθνικό Συνέδριο Επιχειρησιακής Έρευνας, Κοζάνη, 2006.

5. Σε τιμητικό τόμο (με κριτές)

- [1] Χατζηδημητρίου, Ι. & Α.Κ. Γεωργίου, «Η εφαρμογή Ποσοτικών Μεθόδων Βελτιστοποίησης πολλαπλών στόχων για την επιλογή χώρας εγκατάστασης στα Βαλκάνια», Τιμητικός τόμος, καθηγητή Β. Σαρσέντη, Πανεπιστήμιο Πειραιώς, 1998.
- [2] Andreas Georgiou, Katerina Gotzamani, Styliani Xanthopoulos, Konstantina Kamvysi and Andreas Andronikidis, «Εφαρμογή της μεθοδολογίας QFD-AHP για τον σχεδιασμό ενός ακαδημαϊκού μαθήματος», Τιμητικός τόμος, καθηγητή Γ. Οικονόμου, Πανεπιστήμιο Πειραιώς, 2016.

Διδακτικές Σημειώσεις, Βιβλία και Σύνταξη τόμων

- [1] Α.Κ. Γεωργίου, *Γλώσσα Προγραμματισμού PASCAL*, Διδακτικές Σημειώσεις, σεμινάρια Ελληνικής Μαθηματικής Εταιρείας, 1987.

- [2] Α.Κ. Γεωργίου, *Τεχνικές Προσομοίωσης στη Διοίκηση Επιχειρήσεων*, Πανεπιστημιακές Παραδόσεις, Τμήμα Οργάνωσης και Διοίκησης Επιχειρήσεων, Πανεπιστήμιο Μακεδονίας, 1999, βελτιωμένη έκδοση 2004.
- [3] Α.Κ. Γεωργίου και Π.-Χ.Γ. Βασιλείου, *Μη Γραμμικές Μέθοδοι Βελτιστοποίησης, Μεθοδολογία και Αλγόριθμοι*, Εκδόσεις Ζήτη, Θεσσαλονίκη, 1993.
- [4] Γ. Οικονόμου, και Α.Κ. Γεωργίου, *Επιχειρησιακή Έρευνα*, Ελληνικό Ανοικτό Πανεπιστήμιο, Πρόγραμμα Σπουδών: «Διοίκηση Επιχειρήσεων και Οργανισμών», Θεματική Ενότητα: «Ποσοτικές Μέθοδοι» (ΔΕΟ13), Πάτρα, 2000.
- [5] Γ. Οικονόμου, και Α.Κ. Γεωργίου, *Ποσοτική Ανάλυση για τη Λήψη Διοικητικών Αποφάσεων*, Τόμος Α', Εκδόσεις Μπένου, Αθήνα, 2^η έκδοση 2006.
- [6] Γ. Οικονόμου, και Α.Κ. Γεωργίου, *Ποσοτική Ανάλυση για τη Λήψη Διοικητικών Αποφάσεων*, Τόμος Β', Εκδόσεις Μπένου, Αθήνα, 2000.
- [7] Α.Κ. Γεωργίου, Γ. Οικονόμου και Γ. Τσιότρα, *Μελέτες Περιπτώσεων Επιχειρησιακής Έρευνας*, Τόμος Α', Εκδόσεις Μπένου, Αθήνα, 2006.
- [8] Γ. Οικονόμου, και Α.Κ. Γεωργίου, *Επιχειρησιακή Έρευνα για τη Λήψη Διοικητικών Αποφάσεων*, Εκδόσεις Μπένου, Αθήνα, 2011.
- [9] Α. Κ. Γεωργίου, Ι. Κωνσταντάρα και Κ. Καπάρη, *Τεχνικές Προσομοίωσης στη Διοικητική Επιστήμη*, Ελληνικά Ακαδημαϊκά Ηλεκτρονικά Συγγράμματα και Βοηθήματα, Αθήνα, 2015.
- [10] Γ. Οικονόμου, και Α.Κ. Γεωργίου, *Επιχειρησιακή Έρευνα για τη Λήψη Διοικητικών Αποφάσεων*, Β' Έκδοση, Εκδόσεις Μπένου, Αθήνα, 2016.
- [11] Α.Κ. Γεωργίου, Γ. Οικονόμου, Γ. Τσιότρα και Κ. Καπάρη, *Μελέτες Περιπτώσεων Επιχειρησιακής Έρευνας*, Prescriptive Analytics, Εκδόσεις Μπένου, Αθήνα, 2019.
- [12] Vassiliou P.-C.G and A.C. Georgiou (eds), *Markov and Semi-markov chains, Processes, Systems and Emerging related Fields*, ISBN 978-3-0365-2399-6, **MDPI Publishing**, 2021.

ΑΙΚΑΤΕΡΙΝΗ ΓΚΟΤΖΑΜΑΝΗ

1. ΕΠΙΣΤΗΜΟΝΙΚΑ ΠΕΡΙΟΔΙΚΑ (Με Σύστημα Κριτών)

- [1] Tsiotras G., Gotzamani K. (1996), "ISO 9000 as an Entry Key to TQM: The Case of the Greek Industry", *International Journal of Quality and Reliability Management*, Vol. 13, No. 4, pp. 64-76.
- [2] Gotzamani, K., Tsiotras, G. (2001), "An Empirical Study of the ISO 9000 Contribution Towards Total Quality Management", *International Journal of Production & Operations Management*, Vol. 21, No. 10, 2001, pp. 1326-1342.
- [3] Gotzamani, K., Tsiotras, G. (2002), "The True Motives Behind ISO 9000 Certification. Their Effect On The Overall Certification Benefits and Long-Term Contribution Towards TQM", *International Journal of Quality and Reliability Management*, Vol. 19, No. 2, pp. 151-169.
- [4] Gotzamani, K. (2004), "A Thorough Analysis of ISO 9000 Contribution to Small and Medium Enterprises: A Comparison With large Enterprises", *International Journal of Management Practice*, Vol. 1, No. 1, pp. 41-56.
- [5] Vouzas, F., Gotzamani, K. (2005), "Best Practices of Selected Greek Organizations on their Road to Business Excellence", *The TQM Magazine*, Vol. 17, No. 3, pp. 259-266
- [6] Gotzamani, K., (2005), "The implications of the new ISO 9000:2000 standards for certified organizations: anticipated benefits & implementation pitfalls", *International Journal of Productivity & Performance Management*, vol. 54, No. 8, pp. 645-657.
- [7] Gotzamani, K., Theodorakioglou, Y, Tsiotras (2006), G., "A Longitudinal Study of ISO 9000 Contribution towards TQM in the Greek industry", *The TQM Magazine*, Vol. 18, No. 1, pp. 44-54.
- [8] Theodorakioglou, Y., Gotzamani, K., Tsiotras, G. (2006), "Supplier Management and its Relationship to Buyer's Quality Management' *Supply Chain Management: An International Journal*, Vol. 11, No. 5, pp. 148-159.
- [9] Gotzamani, K., Tsiotras, G., Nikolaou M., Nikolaides, A., Hadjiadamou, V. (2007), "The Contribution to Excellence of ISO 9001: The Case of Certified Organisations in Cyprus", *The TQM Magazine*, Vol. 19, No. 5, pp. 388-402.
- [10] Melidonioti, M., Gotzamani, K. (2007), "Standardization and Quality in Greek Banking Services", MIBES (Management of International Business & Economic Systems) *Transactions On Line Journal (MTOL)*, ISSN 1790-9899, Vol.1, No. 1, Autumn 2007, pp. 60-74.
- [11] Gotzamani, K., Vouzas, F., Longinidis, P. (2009), « Quality Management in the Logistics Function: A Study of the Greek Industry », *International Journal of Business Excellence*, Vol.2, No. 2, pp.194-218.
- [12] Andronikidis, A., Georgiou, A.C., Gotzamani, K. and Kamvysi, K. (2009), "The Application of Quality Function Deployment in Service Quality Management", *The TQM Journal*, Vol.

- 21, No. 4, pp. 319-333.
- [13] Longinidis, P., Gotzamani, K. (2009), "ERP user satisfaction issues: Insights from a Greek industrial giant", *Industrial Management and Data Systems*, Vol. 109, No. 5, pp.628-645.
- [14] Gotzamani, K., Tzavlopoulos, Y. (2009), "Measuring e-commerce quality: an exploratory review », *International Journal of Quality and Service Sciences (IJQSS)*, Vol. 1, No. 3, pp. 271-279.
- [15] Theodorakioglou, Y., Gotzamani, K., Tsiotras, G. (2010), "Supplier management practices in a SCM context - The case of the Greek manufacturing industry", *International Journal of Business and Systems Research (IJBSR)*, Vol. 4, No. 1, pp. 42-61.
- [16] Gotzamani. K. (2010), "Results of an Empirical Investigation on the Anticipated Improvement Areas of the ISO 9001:2000 Standard", *Total Quality Management & Business Excellence*, Vol. 21, No. 6, pp. 687-704.
- [17] Gotzamani, K., Theodorakioglou, Y., (2010) "Critical barriers to the implementation of close supplier-buyer relationships: the case of the Greek manufacturing industry", *International Journal of Logistics: Research and Applications*, Vol. 13, No. 3, pp. 211-224.
- [18] Kamvysi, K., Gotzamani, K., Georgiou, A., Andronikidis, A. (2010) "Integrating DEAHP and DEANP into the Quality Function Deployment", *The TQM Journal*, Vol. 22, No. 3, pp. 293-316.
- [19] Gotzamani, K., Longinidis, P., Vouzas, F. (2010), "The logistics services outsourcing dilemma: Quality management and financial performance perspectives", *Supply Chain Management: An International Journal*, Vol. 15, No. 6, pp. 438-453. (Selected for Inclusion in Emerald's Reading ListAssist)
- [20] Fotopoulos, C., Kafetzopoulos, D., Gotzamani, K. (2011), "Critical factors for effective implementation of the HACCP system: A Pareto analysis", *British Food Journal*, Vol. 113, No. 5. pp. 578-597.
- [21] Paltayian, George N., Georgiou, Andreas C., Gotzamani, Katerina D., Andronikidis, Andreas I., (2012) "An integrated framework to improve quality and competitive positioning within the financial services context", *International Journal of Bank Marketing*, Vol. 30 Iss: 7, pp.527 - 547
- [22] Kafetzopoulos, D., Gotzamani, K., Psomas, E. (2013), "Quality Systems and Competitive Performance of Food Companies", *Benchmarking: An International Journal*, Vol.20, No. 4, pp.463-483.
- [23] Vakalopoulou, M., Tsiotras, G., Gotzamani, K. (2013), "Implementing CAF in Public Administration: Best Practices in Europe – Obstacles and Challenges", *Benchmarking: An International Journal*, Vol. 20, No. 6, pp. 744-764.
- [24] Kafetzopoulos, D., Gotzamani, K., (2014), "Critical factors, food quality management and organizational performance", *Food Control*, Vol. 40 (June 2014), pp.1-11.
**(Συμπεριλήφθηκε στα «Most Downloaded Food Control Articles»
<http://www.journals.elsevier.com/food-control/most-downloaded-articles/>)**
- [25] Kafetzopoulos D., Gotzamani, K., Psomas, E., (2014), "The impact of employees' attributes on the quality of food products", *International Journal of Quality & Reliability Management*, Vol. 31 Iss: 5, pp.500 – 521.

- [26] Kamvysi, K., Gotzamani, K., Georgiou, A., Andronikidis, A., (2014), "Capturing and prioritizing students' requirements for course design by embedding Fuzzy-AHP and linear programming in QFD", *European Journal of Operational Research (EJOR)*, Vol. 237, Issue 3, pp.1083-1094.
- [27] Gianni, M., Gotzamani, K., (2014), "Management Systems Integration: lessons from an abandonment case", *Journal of Cleaner Production*, Volume 86, 1 January 2015, Pages 265–276
- [28] Kafetzopoulos, D., Psomas, E., Gotzamani K., (2015) "The impact of quality management systems on the performance of manufacturing firms", *International Journal of Quality & Reliability Management*, Vol. 32, Iss: 4, pp.381 - 399
- [29] Kafetzopoulos, D., Gotzamani, K., Gkana, V. (2015) "Relationship between quality management, innovation and competitiveness. Evidence from Greek companies", *Journal of Manufacturing Technology Management*, Vol. 26 Iss: 8, pp.1177 - 120
- [30] Gianni, M., Gotzamani, K., & Linden, I. (2016). How a BI-wise Responsible Integrated Management System May Support Food Traceability. *International Journal of Decision Support System Technology (IJDSST)*, 8(2), 1-17. doi:10.4018/IJDSST.2016040101 (<http://www.igi-global.com/article/how-a-bi-wise-responsible-integrated-management-system-may-support-food-traceability/157362>)
- [31] Bernardo, M., Gotzamani, K., Vouzas, F., Casadesus, M., (2016), "A qualitative study on integrated management systems in a non-leading country in certifications" *Total Quality Management & Business Excellence*, vol. 29, No. 4, 453-480, DOI:10.1080/14783363.2016.1212652
- [32] Gianni, M., Gotzamani, K., Vouzas F. (2017), "Integrated Management Systems in the Food Sector: Insights from a Dairy Plant", *International Journal of Quality & Reliability Management (IJQRM.)*, Vol. 34 Iss 2 pp. 194 – 215.
- [33] Tsironis, L., Gotzamani, K., Mastos, T., (2017), "E-Business Critical Success Factors: Developing an Integrated Success Model", *Business Process Management Journal*, Vol. 23 Issue: 5, pp.874-896, <https://doi.org/10.1108/BPMJ-02-2016-0030>
- [34] Paltayian, George N., Georgiou, Andreas C., Gotzamani, Katerina D., Andronikidis, Andreas I., (2017) "Aligning customer requirements and organizational constraints to service processes and strategies", *Business Process Management Journal*, Vol. 23 Issue: 5, pp.1018-1042, <https://doi.org/10.1108/BPMJ-10-2015-0140>
- [35] Maletič, D., Maletič, M., Al-Najjar, B., Gotzamani, K., Gianni, M., Kalinowski, T.B., Gomišček, B. (2017) «Contingency Factors Influencing Implementation of Physical Asset Management Practices», *Organizacija*, Vol. 50, No. 1, pp. 3-16. (<http://organizacija.fov.uni-mb.si/index.php/organizacija/index>).
- [36] Bernardo, M., Gianni, M., Gotzamani, K., Simon, A. (2017), "Is there a common pattern to integrate multiple management systems? A comparative analysis between organizations in Greece and Spain", *Journal of Cleaner Production*, Vol. 151, pp. 121-133., doi: 10.1016/j.jclepro.2017.03.036. <http://www.sciencedirect.com/science/article/pii/S0959652617304717>
- [37] Gianni, M., Gotzamani, K., Tsiotras, G. (2017), "Multiple perspectives on integrated

- management systems and corporate sustainability performance", *Journal of Cleaner Production*, Vol. 168, pp.1297-1311., <https://doi.org/10.1016/j.jclepro.2017.09.061>.
<http://www.sciencedirect.com/science/article/pii/S0959652617320504>
- [38] Psomas, E., Gotzamani, K., Kafetzopoulos, D., (2018) "Determinants of company innovation and market performance", *The TQM Journal*, Vol. 30 Issue: 1, pp.54-73, <https://doi.org/10.1108/TQM-07-2017-0074>.
- [39] Gotzamani, K., Georgiou, A., Andronikidis, A., Kamvysi, K., (2018), "Introducing Multivariate Markov Modelling within QFD to Anticipate Future Customer Needs in Product Design", *International Journal of Quality & Reliability Management*, Vol. 35 Issue: 3, pp.762-778, <https://doi.org/10.1108/IJQRM-11-2016-0205>
- [40] Christina Nizamidou, Fotis Vouzas, Katerina Gotzamani, (2019) "Exploring the interrelationship between quality, safety and HR within crisis management framework", *The TQM Journal*, <https://doi.org/10.1108/TQM-08-2018-0106>
- [41] Cabecinhas, Mónica; Domingues, Pedro; Sampaio, Paulo; Bernardo, Merce; Franceschini, Fiorenzo; Galetto, Maurizio; Gianni, Maria; Gotzamani, Katerina; Mastrogiacomo, Luca; Hernandez-Vivanco, Alfonso, (2018) "Integrated Management Systems Diffusion Models in South European Countries", *International Journal of Quality & Reliability Management (IJQRM)*, vol. 35, No. 10, pp. 2289-2303, <https://doi.org/10.1108/IJQRM-03-2017-0044>
- [42] Kafetzopoulos, D., Gotzamani, K. (2019) "The relationship between EFQM enablers and business performance: the mediating role of innovation" *Journal of Manufacturing Technology Management*, Vol. 30 No. 4, pp. 684-706, DOI 10.1108/JMTM-06-2018-0166
- [43] Kafetzopoulos, D., Gotzamani, K. (2019) "Investigating the role of EFQM enablers in innovation performance", *The TQM Journal*, Vol. 31, No. 2, pp. 239-256, DOI 10.1108/TQM-09-2018-0124.
- [44] [Tzavlopoulos, I.](#), [Gotzamani, K.](#), [Andronikidis, A.](#) and [Vassiliadis, C.](#) (2019), "Determining the impact of e-commerce quality on customers' perceived risk, satisfaction, value and loyalty", *International Journal of Quality and Service Sciences*, Vol. 11, No. 4, pp. 576-587. <https://doi.org/10.1108/IJQSS-03-2019-0047>
- [45] Gianni, M. and Gotzamani, K. (2020), "Extrovert integrated management systems", *The TQM Journal*, Vol. ahead-of-print No. ahead-of-print. <https://doi.org/10.1108/TQM-12-2019-0294>, <https://www.emerald.com/insight/content/doi/10.1108/TQM-12-2019-0294/full/html>
- [46] Kafetzopoulos, D., Gotzamani, K., Vouzas, F. (2021), "Management Innovation, Drivers and Outcomes: The Moderating Role of Organisational Size" *International Journal of Innovation Management*, Vol. 25, No. 02, <https://doi.org/10.1142/S1363919621500213>
- [47] Kafetzopoulos, D., Gotzamani K. (2021) "Effect of leadership on BMI and competitive advantage of SMEs", *International Journal of Innovation Management*, Vol. 25, No. 9, DOI: 10.1142/S1363919621501012
- [48] Kafetzopoulos, D., Gotzamani, K. (2022), "The effect of talent management and leadership styles on firms' sustainable performance", *European Business Review*, Vol. 34, No. 6., pp. 837-857, <https://doi.org/10.1108/EBR-07-2021-0148>

- [49] Mastos, T., Gotzamani, K. (2022) Sustainable Supply Chain Management in the Food Industry: A Conceptual Model from a Literature Review and a Case Study, *Foods* 2022, 11, 2295, doi: 10.3390/foods11152295
- [50] Mastos T, Gotzamani K, Kafetzopoulos D. (2022) Development and Validation of a Measurement Instrument for Sustainability in Food Supply Chains, *Sustainability*, 14(9):5203, <https://doi.org/10.3390/su14095203>

2. ΒΙΒΛΙΑ/ΜΟΝΟΓΡΑΦΙΕΣ

- [1] Επιμέλεια Ελληνικής Έκδοσης για το βιβλίο «*Βασικές Αρχές της Βιώσιμης Επιχείρησης*», ISBN: 978-9925-563-15-9, Copyright © 2018, Broken Hill Publishers LTD, **μετάφραση στην ελληνική γλώσσα του βιβλίου:** “*Foundations of Sustainable Business Theory, Function and Strategy*” of Nada R. Sanders, Ph.D and John D. Wood, J.D. ISBN: 978-1-118-44104-6, Copyright © 2015, John Wiley & Sons, Inc.

3. ΚΕΦΑΛΑΙΑ ΣΕ ΣΥΛΛΟΓΙΚΟΥΣ ΤΟΜΟΥΣ

- [1] Gianni, M., & Gotzamani, K. (2016), “Integrated management systems and information management systems: Common threads”, in Papajorgji, P., Pinet, F., Guimarães, A. M., & Papathanasiou, J. (Eds.), *Automated Enterprise Systems for maximizing Business Performance*, IGI Global, USA, pp. 195-214.
- [2] Γεωργίου, Α., Γκοτζαμάνη, Κ., Ξανθοπούλου, Σ., Καμβύση, Κ., και Ανδρονικίδης, Α. (2017), «Εφαρμογή της μεθοδολογίας QFD-AHP-ANP για το σχεδιασμό ενός ακαδημαϊκού μαθήματος», έγινε δεκτό για εισαγωγή στον Επιστημονικό Συλλογικό Τόμο προς τιμή του ομότιμου Καθηγητή Γ. Οικονόμου, Πειραιάς: Πανεπιστήμιο Πειραιώς.
- [3] Μαστρογιάννη, Κ., Γκοτζαμάνη, Κ., Τσιότρας, (2017) Γ., «Αξιολόγηση ποιότητας υπηρεσιών φυσικοθεραπείας στα πλαίσια της πρωτοβάθμιας φροντίδας υγείας», έγινε δεκτό για εισαγωγή στον Επιστημονικού Τόμο προς τιμήν του Ομότιμου Καθηγητή Κυρίου Γεωργίου Οικονόμου, Πανεπιστήμιο Πειραιά.

4. ΑΝΑΚΟΙΝΩΣΕΙΣ ΣΕ ΣΥΝΕΔΡΙΑ ΜΕ ΚΡΙΤΕΣ ΚΑΙ ΠΡΑΚΤΙΚΑ

- [1] Τσιότρας Γ., Γκοτζαμάνη Κ. (1992), “Εφαρμογή Στοιχείων της Φιλοσοφίας Just-In-Time στις Δημόσιες Επιχειρήσεις”, Πρακτικά του Συνεδρίου “Διοικητικός Εκσυγχρονισμός”, Θεσσαλονίκη, 1992.
- [2] Tsiotras G., Gotzamani K., Bouras D. (1994), “The ISO 9000 Certification: A New Key Business Strategic Factor for Competitiveness: The Case of the Greek Industry”, *Proceedings of the HCM Workshop on Industrial Networks*, Thessaloniki, May 1994.
- [3] Tsiotras G., Bouras D., Gotzamani K. (1994), “Strategic Information Systems for Real Time Management and Control of Production Networks”, *Proceedings of the HCM Workshop on Industrial Networks*, Thessaloniki, May 1994.
- [4] Gotzamani K., Tsiotras G., Koufidou S. (1995), “Measuring the Level of Quality Assurance in the Northern Greek Industry”, *Proceedings of the 3rd Balkan Operational Research Conference*, Thessaloniki, Oct. 1995.
- [5] Τσιότρας Γ., Γκοτζαμάνη Κ. (1997), “Η μέρα μετά την Πιστοποίηση κατά ISO 9000! Τελικά, ποιο ήταν το όφελος για την επιχείρησή μου;” Πρακτικά Συνεδρίου Quality Forum ‘97, Αθήνα, Οκτ. 1997.

- [6] Gotzamani, K., Tsiotras, G. (1999), "The Effectiveness and Contribution of ISO 9000 Quality Assurance Standards Towards The Development and Adoption of TQM: An Empirical Study", *Proceedings of the 5th International Conference of the Decision Sciences Institute*, Αθήνα, Ιούλιος 1999.
- [7] Gotzamani, K. (2002), «A Thorough Examination of ISO 9000 Contribution Towards TQM and Operational Performance Improvement. The Secrets Of Success, The Pitfalls Of Failure And The Steps To Follow», *Proceedings of the 9th International Annual Conference of the European Operations Management Association (EUROMA): "Operations Management and the New Economy"*, Copenhagen, 2-4 June 2002, Volume II, pp. 625-638.
- [8] Theodorakioglou, Y., Gotzamani, K., Tsiotras, G. (2003), "Quality Management Relationship to Supply Chain Management - A Theoretical Model and Analysis of the Relationship Between Quality Management Practices and Supplier Management Practices in the SCM context", *Proceedings of the IPSERA (International Purchasing & Supply Education & Research Association) 2003 Conference*, 14-16 April, Budapest, pp. 305-320. ****Selected Among The 10 Best Papers Of The Conference**
- [9] Gotzamani, K., Theodorakioglou, Y., Tsiotras, G. (2003), "ISO 9000 Contribution Towards Total Quality Management and Operational Performance Improvement: The results of two empirical surveys in the Greek Industry", *Proceedings of the 8th International Conference on ISO 9000 & TQM (8-ICIT)*, April 23-25, Montreal, Canada, Part 2, pp. 47-53.
- [10] Gotzamani, K., Theodorakioglou, Y., Tsiotras, G. (2003), "The Effectiveness of ISO 9000 Certification To Small-Medium Enterprises: Its Contribution Towards Total Quality Management and Operational Performance Improvement", *Proceedings of the 6th SMESME International Conference*, June 1-4, Athens, Greece, pp.494-503.
- [11] Vouzas, F., Gotzamani, K., D. (2004), "Best Practices of Selected Greek Organisations on their Road to Business Excellence", *Proceedings of the 9TH International Conference On ISO 9000 & TQM (9-ICIT)*, April 5-7, Bangkok, Part 2, pp. 122-129.
- [12] Gotzamani, K., D. (2004), "The new ISO 9000:2000 series of standards – Its contribution towards business excellence", *Proceedings of the 5TH International Conference On Quality, Reliability and Maintainance (QRM)*, April 1-2, University of Oxford, pp. 23-27.
- [13] Vouzas, F., Gotzamani, K. (2004), "Στρατηγική Διοίκησης Ανθρωπίνων Πόρων και Απόδοση: Καλύτερες Πρακτικές και Αντίστοιχα Αποτελέσματα Ελληνικών Επιχειρήσεων που Εφαρμόζουν το Ευρωπαϊκό Μοντέλο Επιχειρηματικής Αριστείας", *Proceedings of the 9TH International Congress of the Economic Society of Thessaloniki, on "Entrepreneurship, Competitiveness and Growth in South-East Europe"*, September 23-25, Thessaloniki, Greece.
- [14] Gotzamani, K., Tsiotras, G., Nikolaou, M., Nikolaidis, V., Hadjiadamou, V. (2005), "ISO 9000 Contribution Towards Business Excellence: The Case of Cyprus Certified Organizations", *Proceedings of the 10th International Conference on ISO 9000 and TQM (ICIT)*, March 28-30, Shanghai, China. ****Best Paper Award under Sub-theme: ISO 9000 & ISO 14000**
- [15] Vouzas, F., Koufidou, S., Gotzamani, K. (2005), «Is the EQA Business Excellence model a vehicle for Effective HR Utilization? The Rhetoric and the Reality», *Proceedings of the International Human Resource Management (IHRM) Conference 2005*, 14-17 June, Cairns, Australia.
- [16] Papadimitriou, A., Gotzamani, K., Koemtzi, M., Tsiotras, G. (2005), "Examination Of The Best Practices In Administrative And Organizational Functions Of The Greek Universities", *Proceedings of the 1st International Conference: Integrating for Excellence*,

- 15-17 June, Sheffield Hallam University.
- [17] Silakou, M., Gotzamani, K., Vouzas, F. (2005), «Quality In Public Management: An Issue For Debate And The Political Benefit Of Applying TQM In The Local Government Sector - The Case Of Applying TQM In A Municipal Construction Service», *Proceedings of the 8th Toulon-Verona Conference: "Quality In Services: Higher Education, Health Care, Local Government"*, University of Palermo, Palermo, Italy, 8th-9th September, 2005.
- [18] Vouzas, F., Savvidou, M., Gotzamani, K. (2005), "Investigating The Logistics- Quality Management Relationship In The Food Industry In Greece. A Case Study", *Proceedings of the 2nd International Conference on Manufacturing Engineering (ICMEN)*, 5-7 October, Chalkidiki, Greece, pp. 887-897.
- [19] Theodorakioglou Y., Gotzamani, K., Tsiotras, G. (2005), "The Main Obstacles In Implementing Close Supplier – Buyer Relationships: An Empirical Survey In The Greek Industry", *Proceedings of the 2nd International Conference on Manufacturing Engineering (ICMEN)*, 5-7 October, Chalkidiki, Greece, pp. 833-843.
- [20] Papadimitriou A., Gotzamani K., Ntinis H., Tsiotras G. (2006), "Effective practices in selective academic support services in Greek Public Universities: Preliminary findings from Information Technology Centers, Research Committees, Career Services, Public and International Affairs", *Proceedings from the Society for Research into Higher Education (SRHE) Annual Conference*, December 12-14, Brighton Sussex, UK.
- [21] Papadimitriou, A., Gotzamani, K., Tsiotras, G. (2006), «Effective Practices in Academic Support Services in Greek Public Universities: Preliminary findings from Career Services», *Management of International Business & Economic Systems (MIBES) Conference*, 4-5 November, T.E.I. of Larissa, Dept. of Business Administration, Larissa, Greece.
- [22] Melidonioti, M., Gotzamani, K. (2006), «Standardization and Quality in Greek Banking Services», *Management of International Business & Economic Systems (MIBES) Conference*, T.E.I. of Larissa, Dept. of Business Administration, 4-5 November, Larissa, Greece.
- [23] Gotzamani, K., Vasiliadis, C., Andronikidis, A., Livadarou, G., (2006) «Investigating Motives of Quality Assurance Efforts in the Greek Hospitality Sector: Perceived Benefits and Problematic Areas», *24th EuroCHRIE Congress*, October 25-28, Thessaloniki, Greece.
- [24] Papadimitriou A., Gotzamani K., Ntinis H., Tsiotras G. (2006), "Identification of selective effective practices in academic support services in Greek Public Universities: Preliminary findings from Library, Information Technology and Career Services", *Proceedings from the 9th Toulon-Verona Conference*, September 7-8, Paisley, Scotland.
- [25] Koemtzi M., Gotzamani K. (2006), "A highlight of the prerequisites of benchmarking", *Conference Proceedings, 9th Quality Management & Organisational Development (QMOD)*, August 2006, Liverpool, pp. 466-477.
- [26] Βούρβαχης, Ι., Γκοτζαμάνη, Κ. (2006), «Η Διαχείριση της Ποιότητας στις Εταιρίες Παραγωγής Έτοιμου Σκυροδέματος στην Ελλάδα», Πρακτικά 2ου Πανελληνίου Συνεδρίου για την Τυποποίηση τα Πρότυπα και την Ποιότητα, Θεσσαλονίκη, Μάιος 2006, σελ. 75-82.
- [27] Μελιδονιώτη Μ., Γκοτζαμάνη, Κ. (2006), «Προτυποποίηση και Ποιότητα στις Χρηματιστηριακές Εταιρίες», Πρακτικά 2ου Πανελληνίου Συνεδρίου για την Τυποποίηση τα Πρότυπα και την Ποιότητα, Θεσσαλονίκη, Μάιος 2006, σελ. 370-379.
- [28] Χατζηπαναγιώτη Μ., Γκοτζαμάνη, Κ., Ιακώβου, Ε. (2007), «Διαχείριση Ποιότητας στην Εφοδιαστική Αλυσίδα», Πρακτικά 4ου Φοιτητικού Συνεδρίου «Διοικητικής Επιστήμης και Τεχνολογίας», Αθήνα, Μάιος 2007.

- [29] Gotzamani, K., Theodorakioglou, Y. (2007), "Results of an Exploratory Study of the ISO 9000:2000 Series Impact on Certified Organizations", *10th Toulon-Verona Conference - Quality In Services*, 3-4 September, Thessaloniki, Greece.
- [30] Gotzamani, K., Vouzas, F., Loginides, P. (2007), "Quality Management Practices in the Logistics Function: Results of an Empirical Survey", *12th World Congress for Total Quality Management*, 26-29 September, Edinburgh, Scotland.
- [31] Georgiou, A., Gotzamani, K., Andronikidis, A., Paltayan, G. (2008), "A combined QFD, AHP and ANP approach for quality improvement and capacity expansion in the Greek Banking sector: Some Preliminary Results", *Proceedings of the 11th QMOD (Quality Management and Organizational Development) Conference*, Sweden.
- [32] Andronikidis, A., Georgiou, A., Gotzamani, K., Kamvysi, K. (2008) "The Application of Quality Function Deployment in Service Quality Management, *Proceedings of the 11th Toulon Verona Conference*, 4-6 September, Florence, Italy, pp. 675-690.
- [33] Maditinos, Z., Vassiliadis, C., Gotzamani, K., Vouzas, F. (2009), "Service Harm Crisis: The Swiss Cheese Effect in Helios Airways Tragedy", *Proceedings of the 2nd Biannual International Conference on Services Marketing (2nd BIC)*, November 4-6, Thessaloniki, Greece, pp. 354-360.
- [34] Kamvysi, K., Gotzamani, K., Georgiou, A.C., Andronikidis, A. (2009), "An integrative QFD approach for bank customers satisfaction", *Proceedings of the 2nd Biannual International Conference on Services Marketing» (2nd BIC)*, November 4-6, Thessaloniki, Greece, pp. 227-242.
- [35] Gotzamani, K., Tzavlopoulos, Y. (2009), "Measuring e-commerce-quality: An exploratory review", *Long Abstracts & Papers Proceedings, 12th Toulon Verona & 13th QMOD Conference*, August 28-30, Verona, Italy. ****Selected among the Best Papers of the conference**
- [36] Kamvysi, K., Gotzamani, K., Georgiou, A., Andronikidis, A. (2009), "Integrating DEAHP and DEANP into the Quality Function Deployment", *Long Abstracts & Papers Proceedings, 12th Toulon Verona & 13th QMOD Conference*, August 28-30, Verona, Italy. ****Selected among the Best Papers of the conference**
- [37] Andronikidis, A., Kamvysi, K., Gotzamani, K., Georgiou, A. (2010), "Exploring Alternative Approaches in Prioritizing Consumers' Selection Criteria In A Service Setting", *Conference Proceedings, 39th EMAC Conference*, June 1-4 2010, Copenhagen Business School, Copenhagen, Denmark.
- [38] Gotzamani, K. (2011), "The need for effective quality management in the Public Sector: The case of the Common Assessment Framework (CAF)", **Keynote Speaker**, *Proceedings of the 15th ICIT Conference*, July 26-28, Kuala Lumpur, Malaysia.
- [39] Kamvysi, K., Gotzamani, K., Andronikidis, A., Georgiou, A. (2011), "An Extended Fuzzy QFD Methodology in the Design and Evaluation of Academic Courses", *Conference Proceedings ISBN: 84-8081-211-7, 14th QMOD Conference on Quality and Service Sciences*, August 29-31, San Sebastian, Spain.
- [40] Bernardo, M., Gotzamani, K., Vouzas, F., Casadesus, M. (2011), "A Qualitative Study on Management Systems Integration", *Conference Proceedings ISBN: 84-8081-211-7, 14th QMOD Conference on Quality and Service Sciences*, August 29-31, San Sebastian, Spain.
- [41] Georgiou, A. C., Kamvysi, K., Andronikidis, A. and Gotzamani, K. (2011), "Advancing QFD to improve service quality", *BALCOR 2011-1st International Symposium and 10th Balkan Conference on Operational Research*, September 22-25, University of Macedonia, Thessaloniki, Greece.
- [42] Καλύβα, Ε., Γκοτζαμάνη, Κ. (2011), «Ανασχεδιασμός Διαδικασιών Δημόσιας Διοίκησης

- με χρήση Πληροφοριακών Συστημάτων: Ένα Θεωρητικό Πλαίσιο» Πρακτικά Ελληνικού Συνεδρίου Διοίκησης και Οικονομίας (ΕΣΔΟ), σελ. 329-345, 16-18 Σεπτεμβρίου, ΤΕΙ Σερρών.
- [43] Kamvysi, K., Andronikidis, A., Gotzamani, K., and Georgiou, A.C. (2012) "Listening to our customers in higher education institutions", 41st EMAC Conference, Marketing to Citizens: Going Beyond customers and consumers, ISCTE Business School, Lisbon, Portugal, 22-25 May 2012
- [44] Kessopoulou, E., Korea, A., Gotzamani, K., Koemzi, M., Tsiotras, G., (2013), "Are CAF self-assessed public organizations ready for benchlearning? A Greek experience" *16th QMOD Conference*, 4-6 September 2013, Portoroz, Slovenia.
- [45] Gianni, M., Gotzamani, K., (2013), "Management Systems Integration in Practice – A case of abandonment" *16th QMOD Conference*, 4-6 September 2013, Portoroz, Slovenia.
- [46] Bernardo, M., Gotzamani, K., Gianni, M., (2013), "Certification maturity as a diffusion factor for management systems integration", 20th EUROMA Conference, 7-12 June 2013, Dublin, Ireland.
- [47] Kilbasanis, A., Gotzamani, K., Vassiliadis, C. and Andronikidis, A, (2013) Does green mean fresh? Examining the framework of Green Brand Equity for Gen Y, 42nd EMAC Conference, Lost in Translation: Marketing in an interconnected world, Istanbul Technical University, Turkey, 4-7 June 2013.
- [48] Gianni, M., Gotzamani, K., (2014), "Exploring The Integration Of Management Systems In Services", *8th AMA SERVSIG, International Service Research Conference*, June 13-15, 2014, Thessaloniki, Greece.
- [49] Gianni, M., Gotzamani, K., Vouzas, F. (2014), "Integrated Management Systems in the Food Sector: Insights from a Dairy Plant", *1st International Conference on Quality Engineering and Management (ICQEM)*, September 15-16, 2014, Guimarães – Portugal.
- [50] Gianni, M., Kafetzopoulos, D., Gotzamani, K. (2015), "Quality management adoption and competitiveness of Greek companies in a fluctuating economic environment", *59th EOQ Quality Congress*, June 11-12, 2015, Athens, Greece.
- [51] Psomas, E., Kafetzopoulos, D., Gotzamani, K. (2015), "The impact of leadership and process management on company innovation and market performance", 15TH EURAM, June 17-20, 2015, Warsaw, Poland.
- [52] Kamvysi, K., Gotzamani, K., Andronikidis, A., Georgiou, A.C. (2015), "Incorporating a Multivariate Markov Chain model into Quality Function Deployment Framework", 16th Conference of ASMDA International Society, June 30 - July 4, Athens, Greece.
- [53] Gianni, M., Gotzamani, K., Linden, I. (2015), "Towards a BI Platform to Support Food Traceability Management: Benefits and Challenges Identification", book of abstracts, ICDSST 2015 conference, Belgrade, Serbia, May 27-29, 2015.
- [54] Cabecinhas, M., Domingues, P., Sampaio, P., Bernardo, M., Franceschini, F., Galetto, M., Gianni, M., Gotzamani, K., Mastrogiacomo, L. and Hernandez-Vivanco, A. (2016), "Integrated management systems diffusion in South European countries", 2nd International Conference on Quality Engineering and Management, July 13-15, Guimarães, Portugal, Conference Proceedings, pp. 729-749.
- [55] Maletič, D., Maletič, M., Al-Najjar, B., Gotzamani, K., Gianni, M., Kalinowski, T.B., Pačaiová, H., Nagyová, A. and Gomišček, B. (2016), "The role of contingency factors in physical asset management An empirical examination", EuroMaintenance 2016 Conference, 31 May-1 June, Athens, Greece, Conference Proceedings, pp. 93-99.
- [56] Kafetzopoulos, d., Gotzamani, K., Psomas, E. (2016), "A Conceptual Framework of

- Quality Management, Innovation and Business Performance”, 19th QMOD, ICQSS, September 21-23, 2016, Rome, Italy, Conference Proceedings, pp. 393-407.
- [57] Gianni M., Gotzamani, K., Tsiotras, G. (2016), “Multiple perspectives on integrated management systems and corporate sustainability performance”, 19th QMOD, ICQSS, September 21-23, 2016, Rome, Italy, Conference Proceedings, pp. 571-592. (http://www.19thqmodconference.com/wp-content/uploads/2016/08/Program_booklet-Final_03_09-1.pdf)
- [58] Gianni, M., Gotzamani, K. and Tsiotras, G. (2016), “Integrated management systems, corporate sustainability and innovation” (extended abstract), 19th International Conference QMOD/ICQSS 2016, September 21-23, Rome, Italy, Conference Proceedings, pp. 1909-1912. (http://www.19thqmodconference.com/wp-content/uploads/2016/08/Program_booklet-Final_03_09-1.pdf)
- [59] Cabecinhas, M., Domingues, J.P.T., Sampaio, P., Bernardo, M., Franceschini, F., Galetto, M., Gianni, M., Gotzamani, K., Mastrogiacomo, L. and Hernandez-Vivanco, A. (2016), “Integrated Management Systems diffusion in South European countries”, 2nd International Conference on Quality Engineering and Management, July 13-15, Guimarães, Portugal, Conference Proceedings, pp. 729-749. (<http://icqem.dps.uminho.pt/program.html>)
- [60] G.N. Paltayian, A.C. Georgiou, K. Gotzamani and A. Andronikidis (2017) “Combining Quality Management Tools with Quantitative Approaches to Improve E-Banking Operations.”, Global Conference on Services and Management, Volterra, Italy, 2017.
- [61] Mastos T.D. and Gotzamani K. (2018), “Enablers and inhibitors for implementing Sustainable Supply Chain Management practices: Lessons from SMEs in the food industry”, 25th International EurOMA Conference, Budapest, Hungary.
- [62] Gkana V. and Gotzamani K. (2018). Quality and innovation in the hospitality industry: A literature review. Paper presented at 3rd International Conference on Quality Engineering and Management (pp. 420-437). Barcelona: International Conference on Quality Engineering and Management
- [63] Kamvysi, K., Andronikidis, A., Gotzamani, K., and Georgiou, A.C. (2018), “A Decision Framework for Sustainable Supply Chain Management in Tourism: A consolidated QFD framework”, 47th EMAC Annual Conference, People Make Marketing, University of Strathclyde, Glasgow, UK, May 29-June 1.
- [64] Kamvysi, K., Andronikidis, A., Georgiou, A.C., and Gotzamani, K. (2018), “A QFD framework for Sustainable Supply Chain Management in Tourism”, 8th International Conference on Tourism (ICOT) 2018, Kavala, Greece, June 27- 30.
- [65] Gianni, M., Gotzamani, K. (2019) “Extrovert Integrated Management Systems”, Excellence in Services International Conference (EISIC), Thessaloniki, Greece, August 2019.
- [66] Gkana V., Gotzamani K. (2019) "Combining quality management and innovation: A framework for hotel firms", 3rd International Scientific Conference "Tourism, travel and hospitality at crossroads: The way ahead" (TOURMAN), Thessaloniki, Greece, October 2019.
- [67] Kamvysi, K., Andronikidis, A., Georgiou, A.C., and Gotzamani, K. (2019), “Fostering Sustainability in Tourism Supply Chains: A QFD Decision Framework”, EMRBI 12th Annual EUROMED Academy of Business (EMAB) Conference, Thessaloniki, Greece, September 18- 20.
- [68] George Paltayian, G., Georgiou, A., Gotzamani, K. (2020), Using AHP and QFD In The Investigation And Refinement Of E-Banking Services, *International Symposium on Analytic Hierarchy Process 2020*, 03 - 06 December 2020.

5. ΑΝΑΚΟΙΝΩΣΕΙΣ ΣΕ ΣΥΝΕΔΡΙΑ ΜΕ ΚΡΙΤΕΣ ΧΩΡΙΣ ΠΡΑΚΤΙΚΑ

- [1] Gotzamani K., Tsiotras G. (1997), "The Day After ISO 9000! What was the Real Benefit for my Company?", *Abstracts Proceedings of the EURO XV/INFORMS XXXIV Joint International Conference*, July 1997, Barcelona, Spain.
- [2] Theodorakioglou, Y., Gotzamani, K., Tsiotras, G. (2003), "Supplier management practices and their impact on supplier and buyer performance: An empirical study in Greek manufacturing industry", *Abstracts Proceedings of the EURO/INFORMS Joint International Meeting*, July 6-10, Istanbul, Turkey.
- [3] Gotzamani, K., Theodorakioglou, Y., Tsiotras, G. (2003), "A Longitudinal Study of ISO 9000 Contribution to Total Quality Management and Performance Improvement of Small-Medium Enterprises", *Abstracts Proceedings of the EURO/INFORMS Joint International Meeting*, July 6-10, Istanbul, Turkey.
- [4] Gotzamani, K. (2004), "The New ISO 9000:2000 Series Of Standards: The Main Reasons For Their Revision and The Key Improvements", *Abstracts Proceedings of the EURO XX European Conference on Operational Research*, July 4-7, Rhodes, Greece.
- [5] Gotzamani, K. (2005), "Η Εφαρμογή της Διοίκησης Ολικής Ποιότητας στην Εκπαίδευση", **Plenary Speech**, *5th International Conference in Language for Specific and Academic Purposes*, October 1-2, Thessaloniki, Greece.
- [6] Georgiou, A., Livadarou, G., Gotzamani, K., Andronikidis, A. (2007), "Combining AHP and SERVQUAL in Measuring Financial Services Quality", *22nd European Conference on Operational Research EURO XXII*, July 8-11, Prague, Czech Republic.
- [7] Paltayan, G., Georgiou, A., Andronikidis, A., Gotzamani, K. (2009), "Introducing a modified QFD design for quality improvement in the Greek banking sector", *23rd Euro Conference*, July 5-8, Bonn.
- [8] G.N. Paltayian, A.C. Georgiou, K. Gotzamani, A. Andronikidis (2010), "An integrated AHP - ANP Quality Function Deployment framework for the competitive position improvement", *EURO XXIV, 24th European Conference on Operational Research*, Lisbon.
- [9] Andronikidis, A., Gotzamani, K., Georgiou, A. C. and Kamvysi, K. (2011), "Integrating DEA framework into QFD methodology", *9th International Conference on Data Envelopment Analysis- DEA*, August 24-27, University of Macedonia, Thessaloniki, Greece.
- [10] Bernardo, M.; Simon, A.; Gotzamani, K.; Casadesus, M. (2011), "La Dimensión Geográfica de la Integración de Sistemas de Gestión", *XXI Congreso Nacional de ACEDE, CREATIVIDAD: EL FUTURO DE LA EMPRESA*, ISBN: 978-84-615-3531-6, 4-6 September, Barcelona, Spain.
- [11] Kamvysi, K., Gotzamani, K., Andronikidis, A. and Georgiou, A.C. (2014), "An Integrated QFD framework linking quality management with marketing efforts", *20th Conference of the International Federation of Operational Research Societies-IFORS "The art of Modeling"*, Barcelona, Spain, July 13-18.
- [12] Georgiou, A.C., Kamvysi, K., Gotzamani, K. and Andronikidis, A. (2017), "Customers' Requirements Data Fosters Collaboration Between Quality Management and Services Marketing", *ASMDA 2017*, London, UK.

- [13] G.N. Paltayan, A.C. Georgiou, K. Gotzamani, A. Andronikidis (2017), “Combining Quality Management Tools with Quantitative Approaches to Improve E-Banking Operations”, Global Conference on Services Management (GLOSERV), Tuscany, Italy, 2017.
- [14] A.C. Georgiou, G.N. Paltayan, K. Gotzamani, A. Andronikidis (2018), “Redesigning e-Banking services: Social and Environmental Challenges towards Sustainable Development”, 29th European Conference on Operational Research, Valencia, Spain, July 2018.
- [15] Georgiou, A.C., Kamvysi, K., Gotzamani, K., and Andronikidis, A. (2018), “An appraisal of DEA contribution in the Quality Function Deployment Process in conjunction with some recent advances using Markov stochastic processes”, DEA40-International Conference on Data Envelopment Analysis, Aston University, Birmingham, UK, April 16-18.
- [16] Paltayan, G., Georgiou, A., Gotzamani, K., Andronikidis, A., Kamvysi, K. (2019) “Redesigning e-banking services: Social and Environmental Challenges towards Sustainable Development”, 30th European Conference on Operational Research (EURO), Dublin 2019.
- [17] Paltayan, G., Georgiou, A., Gotzamani, K., Andronikidis, A., Kamvysi, K. (2019) “Redesigning e-banking services: Social and Environmental Challenges towards Sustainable Development”, 30th European Conference on Operational Research (EURO), Dublin 2019.

6. ΑΛΛΕΣ ΔΗΜΟΣΙΕΥΣΕΙΣ/ ΠΑΡΟΥΣΙΑΣΕΙΣ

- [1] «Διερεύνηση της Προσφοράς των Συστημάτων ISO 9000 Στην Επιχειρηματική Αριστεία», Κέντρο Παραγωγικότητας Κύπρου, Φεβρουάριος 2004, ISBN: 9963-32-307-3
- [2] Τσιότρας, Γ.Δ., Γκοτζαμάνη, Κ., «Λήψη Αποφάσεων με χρήση Ηλεκτρονικού Υπολογιστή: Ποσοτικές Περιπτώσεις», Πανεπιστημιακές Παραδόσεις, Έκδοση Πανεπιστημίου Μακεδονίας, Θεσσαλονίκη, 1993.
- [3] Γκοτζαμάνη, Κ. (2005), “Η Σειρά Προτύπων Διαχείρισης Ποιότητας ISO 9000:2000: Βασικοί Λόγοι Αναθεώρησης Και Πλεονεκτήματα Της Νέας Σειράς», Ημερίδα: «Διασφάλιση ποιότητας και περιβαλλοντικής διαχείρισης κατά ISO: Νέες προοπτικές απασχόλησης», Φεστιβάλ Φοίτηση 2005, 24 Μαΐου, Ξενοδοχείο ΚΑΨΗΣ, Θεσσαλονίκη.
- [4] Γκοτζαμάνη, Κ. (2003), “Διασφάλιση Ποιότητας και Συστήματα ISO 9000:2000”, στα πλαίσια της θεματικής ενότητας: «Στρατηγική Διοίκηση, Ανθρώπινο Δυναμικό και Βελτίωση Ποιότητας: Συντελεστές Ανάπτυξης Ανταγωνιστικών Πλεονεκτημάτων», *Money Show 2003*, 13-14 Δεκεμβρίου, Θεσσαλονίκη.
- [5] Γκοτζαμάνη, Κ., Θεοδωράκιου, Υ. (2003), «Η Διαχείριση Πρακτικών Ποιότητας και Οι Σχέσεις μας με τους Προμηθευτές», 23^η Συνάντηση Υπευθύνων Προμηθειών Β. Ελλάδος, 28 Μαΐου, Θεσσαλονίκη.
- [6] Γκοτζαμάνη, Κ. (2007), «Διοίκηση Ολικής Ποιότητας και Μονάδες Υγείας» για το Στρογγυλό Τραπέζι: «Διαχείριση Ποιότητας και Βελτίωση Παρεχόμενων Υπηρεσιών στα Νοσηλευτικά Ιδρύματα», 3ο Πανελλήνιο Συνέδριο «Ποιότητα στις Υπηρεσίες Υγείας», Μάρτιος 2007, Αθήνα.

ΙΟΡΔΑΝΗΣ Μ. ΕΛΕΥΘΕΡΙΑΔΗΣ

Βιβλία/μονογραφίες

1. Ιορδάνης Μ. Ελευθεριάδης, «**Μελέτη της Σχέσης Μεταξύ Επιχειρηματικού και Χρηματοοικονομικού Κινδύνου σε Ελληνικές Επιχειρήσεις**», Διδακτορική Διατριβή, Τμήμα Λογιστικής και Χρηματοοικονομικής Πανεπιστημίου Μακεδονίας, 1999
2. Κωνσταντίνος Α. Αγοραστός, Ι. Ελευθεριάδης, , «**Πανεπιστημιακές Παραδόσεις για το μάθημα Ανάλυση Επιχειρηματικών κινδύνων**», Δεκέμβριος 2007
3. Ι. Μ. Ελευθεριάδης, Β. Καρατζόγλου, «**Προσδιορισμός και Διαχείριση του Κινδύνου**», Διδακτικό και Επιμορφωτικό Υλικό του Προγράμματος «Ανάπτυξη Επιχειρηματικότητας Μέσω Ολοκληρωμένης Εκπαίδευσης Συμβούλων και Στήριξης Αποφάσεων (ANEMOESΑ)», Μάρτιος 2006
4. Ι. Μ. Ελευθεριάδης, Πρ. Γ. Ευθύμογλου, «**Μαθηματικά Χρηματοδότησης και Στοιχεία Ασφαλιστικών Μαθηματικών**», Οκτώβριος 2011
5. Ι. Μ. Ελευθεριάδης, Πρ. Γ. Ευθύμογλου, «**Θέματα Χρηματοοικονομικής Διοίκησης. Τεύχος Β'**», Ιούνιος 2012

Επιστημονικά περιοδικά με κριτές

1. Ιορδάνης Μ. Ελευθεριάδης, Κωνσταντίνος Α. Αγοραστός, «**Η επίδραση της Χρηματοοικονομικής Μόχλευσης στην Διαμόρφωση του Συνολικού Επιχειρηματικού Κινδύνου**», ΣΠΟΥΔΑΙ, 2002 (Τόμος 52, Τεύχος 1-2, Ιανουάριος – Ιούνιος 2002. Impact factor 0,12
2. Pazarskis M, Eleftheriadis I., Drogalas G., Christodoulou P. "**Exploring the development and the nature of merger waves. Evidence from US and UK Capital Markets.**", South European Review of Business Finance and Accounting, vol. 4, Number 1, June 2006
3. I. Eleftheriadis, "**Risk in Public Enterprises. Cases from the Greek Public Sector.**" , Investment Research and Analysis Journal, Spring 2008
4. Theofanis Karagiorgos, George Drogalas, Iordanis Eleftheriadis, Petros Christodoulou, "**Efficient Risk Management and Internal Audit**", International Journal of Management Research and Technology, Special Issue on "New Aspects and Trends on Contemporary Management", Vol. 3, Num.2, July – December 2009
5. Pazarskis, M., Karagiorgos, T., Eleftheriadis, I. and Christodoulou, P. (2010) "**The Post-Merger Performance of Greek Acquiring Listed Firms: An Accounting Analysis**", *MIBES Transactions - International Journal*, Vol. 4, Issue 1, pp. 96- 107.
6. Eleftheriadis, I., Pazarskis, M., Karagiorgos, T. and Christodoulou, P. (2010) "**The Post-Merger Accounting Performance and Risk at Conglomerate Mergers of Greek Listed Firms: Myths and Reality**", *International Economics and Finance Journal*, Vol. 5, Nos. 1-2, January-December (2010).
7. Παζάρσκης, Μ., Καραγιώργος, Θ., Χριστοδούλου, Π. και Ελευθεριάδης, Ι. (2010)

- “Συγχωνεύσεις, Εξαγορές και Οικονομική Επίδοση Ελληνικών Επιχειρήσεων: Μια Λογιστική Θεώρηση”**, Spoudai - Journal of Economics and Business . Impact factor 0,12
8. I. A. Tampakoudis D. N. Subeniotis I. M. Eleftheriadis, **“The economic impact of mergers and acquisitions in Greece: lessons from a comparative analysis regarding western economies”**, American J. Finance and Accounting, Vol. 2, No.3, 2011
 9. Eleftheriadis, I., Pazarskis, M., Christodoulou, P. and Drogalas, G. **“Evaluating Post-Merger Performance and Risk at Conglomerate Mergers in Greece”**, Archives of Economic History, Volume XXIV, No 1, January – June 2012
 10. Eleftheriadis I, Anagnostopoulou E., **“Relationship between Corporate Climate Change Disclosures and Firm Factors”**, Business Strategy and the Environment, 14 MAR 2014, DOI: 10.1002/bse.1845, Impact Factor 2,542
 11. Eleftheriadis I, Anagnostopoulou E., **“Identifying barriers in the diffusion of renewable energy sources”**, Energy Policy, Elsevier, Volume 80, May 2015, Pages 153–164, doi:10.1016/j.enpol.2015.01.039, Impact Factor 2,575
 12. Loukeris N. and I. Eleftheriadis, **“Further Higher Moments in Portfolio Selection and A-priori Detection of Bankruptcy, under Multi Layer Perceptron Neural Networks, Hybrid Neuro-Genetic MLPs, and the Voted Perceptron”**, International Journal of Finance and Economics, editor Wiley co, DOI: 10.1002/ijfe.1521, impact factor 0.837
 13. Loukeris N. and I. Eleftheriadis, **“Support Vector Machines Networks to Hybrid neuro-genetic SVMs in Portfolio Selection”**, Intelligent Information Management, Volume 7(3) (2015a), impact factor 0.97
 14. N. Loukeris, I. Eleftheriadis, E. Livanis, **“The Portfolio Heuristic Optimisation System (PHOS)”**, Computational Economics, Springer, 2016 DOI: 10.1007/s10614-015-9552-1, impact factor 0.521
 15. Eleftheriadis I, Vytas V., **“Creating a culture of risk in Greece a brief retrospect on “ice age”**, Advances in Economics and Business, vol. 4, No. 3
 16. Eleftheriadis I, Vytas V., **“Creating a culture of risk in Greece a brief retrospect on the memorandum era.”** - International Journal of Business and Economic Sciences Applied Research (ISSN 2408-0098, Vol. 9. Issue 2, p. 65-71)(Special Issue)
 17. Eleftheriadis I, Vytas V., **“Risk Management and Viability of Public Organizations. Development of a Risk Measurement Tool: The Case of Greece”**, International Journal of Business and Economic Sciences Applied Research, Vol. 10, No.1, 55-59, 2017
 18. Eleftheriadis I. , Anagnostopoulou E., **“Measuring the level of corporate commitment regarding climate change strategies”**, International Journal of Climate Change Strategies and Management, Vol. 9 Issue: 5, pp.626-644, <https://doi.org/10.1108/IJCCSM-09-2016-0145>
 19. St. Bekiros, N. Loukeris, I. Eleftheriadis, **“Portfolio optimization with investor utility preference of higher-order moments: A behavioral approach”**, Review of Behavioral Economics, p. 83–106, vol. 4, 2017, DOI 10.1561/105.00000060

20. Eleftheriadis I, Vyttas V., “**Applying of a risk measurement tool in Greek Public Sector**”, Corporate Ownership & Control / Volume 14, Issue 4, Summer 2017, <http://dx.doi.org/10.22495/cocv14i4c1art6>
21. N. Loukeris, I. Eleftheriadis, “**The Evolutional Portfolio Intelligent Complex Optimization (EPICO) model**”, Corporate Ownership and Control, p. 271-285, 14(4-1), summer 2017
22. Drogalas G., Eleftheriadis I., Pazarskis M., Anagnostopoulou E., “**Perceptions About Effective Risk Management. The Crucial Role of Internal Audit and Management. Evidence from Greece**” “Investment Management and Financial Innovations” (IMFI), December 5, 2017, DOI 10.21511/imfi.14(4).2017.01 (Q3 SJR 0.166)
23. Eleftheriadis I, Vyttas V., “**Measuring and Managing Performance and Risk in Public Administration**”, Global Encyclopedia of Public Administration, Public Policy, and Governance, https://doi.org/10.1007/978-3-319-31816-5_3453-1Sp, Springer International Publishing AG 2018
24. Eleftheriadis, I. M. (2018). “**Corporate trade-off hypothesis: An investigation of relationship between business and financial risk.**”, Corporate Ownership & Control, 15(2-1), ppp. <http://doi.org/10.22495/cocv15i2c1p11>,
25. Bekiros, S., Loukeris, N., Eleftheriadis, I. et al., “**Tail-Related Risk Measurement and Forecasting in Equity Markets**”, Comput Econ (2017). <https://doi.org/10.1007/s10614-017-9766->
26. Bekiros, S., Loukeris, N., Eleftheriadis, I. and Uddin, G. (2018), "Revisiting the three factor model in light of circular behavioural simultaneities", *Review of Behavioral Finance*, Vol. 10 No. 3, pp. 210-230. [5https://doi.org/10.1108/RBF-08-2017-0079](https://doi.org/10.1108/RBF-08-2017-0079)

Πρακτικά συνεδρίων με κριτές

1. N.B. Γεωργόπουλος, I.M. Ελευθεριάδης, Π.Γ. Ευθύμογλου. «**Δυνατότητες και Προοπτικές της Στρατηγικής Χρησιμοποίησης της Πληροφορικής από τις Επιχειρήσεις του Ευρύτερου Δημόσιου Τομέα**», Διοικητικός Εκσυγχρονισμός, Θεσσαλονίκη, 9-11 Δεκεμβρίου 1992
2. N.B. Georgopoulos, P.G. Efthimoglou, J.M. Eleftheriadis, J.T. Lazarides, “**Eurocash’94 Survey: The Case of Greece**”, European’94 Conference Granfield University – U.K. 24-25 October 1994
3. N.B. Georgopoulos, P.G. Efthimoglou, J.M. Eleftheriadis, J.T. Lazarides, “**Globalcash – Europe ’96 Survey: The Case of Greece**” Globalcash’96 Conference. The Management Center Europe Brussels September 1996
4. Κ. Αγοραστός, Ι. Ελευθεριάδης, «**Διαχείριση Κινδύνου και Οργανωτική Καινοτομία. Μελέτη Περιπτώσεων Ελληνικών Επιχειρήσεων**», 7^ο Συνέδριο ΙΔΙΠ, ΕΥΕΛΙΞΙΑ ΚΑΙ ΚΑΙΝΟΤΟΜΙΑ. Το σύγχρονο μάνατζμεντ στη βιομηχανία, στα τεχνικά έργα και στο εμπόριο. Συνεδριακό Κέντρο ΕΕΔΕ, 16-17 Οκτωβρίου 1997
5. Ιορδάνης Μ. Ελευθεριάδης, «**Η διαχείριση του κινδύνου στις ελληνικές επιχειρήσεις. Συγκριτική ανάλυση διαφορετικών κλάδων δραστηριότητας.**» 2^ο Εθνικό Συνέδριο Ελληνικής Εταιρίας Συστημικών Μελετών - Τμήμα Διοίκησης Επιχειρήσεων του Πανεπιστημίου Αιγαίου με τίτλο «Συστημικές Προσεγγίσεις σε

- Δίκτυο Επιχειρήσεων – Οργανισμών: οικονομικές και Κοινωνικές Διαστάσεις», 25-27 Μαΐου 2006
6. Iordanis Eleftheriadis, **“Risk management processes. The case of Greek companies.”**, 1st International Conference In Accounting and Finance, University of Macedonia, Department of accounting and finance, 31 August - 1 September 2006, University of Macedonia, Thessaloniki
 7. I. Ελευθεριάδης, **«Ηλεκτρονική Τραπεζική. Κίνδυνοι και Προοπτικές. Καταγραφή του Βαθμού Χρήσης και Εμπιστοσύνης από τους Πελάτες των Ελληνικών Τραπεζών»**, 3ο Εθνικό Συνέδριο ΕΕΣΜ, Πειραιάς, 26 - 28 Μαΐου 2007
 8. M. Pazarskis, I. Eleftheriadis, G. Drogalas, P. Christodoulou, **«A Note on Evaluation of Merger Waves Diachronically and a Proposition for Business Risk Reduction in the New Era.»**, MIBES 2007, 29-30 SEPTEMBER 2007, Larissa.
 9. Eleftheriadis I., Pazarskis M., Christodoulou P., Drogalas G., **“Operating performance, business risk and corporate mergers. Some Greek evidence”** 4th INTERNATIONAL CONFERENCE of ASECU, Academy of Economic Studies, Bucharest, Romania, 22-24 May, 2008, Bucharest
 10. I. Ελευθεριάδης, **“Διαχείριση Κινδύνου και Καινοτομία σε Επιχειρήσεις και Οργανισμούς του Δημόσιου Τομέα”**, 4ο Εθνικό Συνέδριο της ΕΕΣΜ Ιωάννινα, 29-31 Μαΐου 2008
 11. Iordanis Eleftheriadis, **“Managing Risk in Public Sector Organizations.”**, 2nd International Conference In Accounting and Finance, University of Macedonia, Department of accounting and finance, 28-29 August 2008, University of Macedonia, Thessaloniki
 12. Pazarskis, M, Karagiorgos, Th., Christodoulou, P. and Elefteriadis, I. **“The Impact of Mergers and Acquisitions on Economic Performance of Greek Firms: an Accounting Perspective”**, 2ο ΔΙΕΘΝΕΣ ΣΥΝΕΔΡΙΟ ΠΟΣΟΤΙΚΑ ΚΑΙ ΠΟΙΟΤΙΚΑ ΜΕΘΟΔΟΛΟΓΙΚΑ ΠΡΟΤΥΠΑ ΣΤΗ ΟΙΚΟΝΟΜΙΑ ΚΑΙ ΔΙΟΙΚΗΣΗ (ΠΠΟ.ΜΕ.ΟΔΙ.), 24-26 ΜΑΪΟΥ, 2009 .
 13. Pazarskis, M., Karagiorgos, T., Eleftheriadis, I. and Christodoulou, P. (2009) **“The Post-Merger Performance of Acquiring Firms: Evidence from a Comprehensive Greek Sample Using Accounting Data”**, 4th Management of International Business and Economic Systems Conference (MIBES 2009), September 18-20, 2009, Florina, Greece, Conference Proceedings, pp. 287-294.
 14. N. Loukeris, I. Eleftheriadis, **«Default Prediction and Bankruptcy Hazard Analysis into Recurrent neuro-genetic hybrid networks to AdaBoost M1 Regression and Logistic Regression models in Finance»**, 14th WSEAS Int. Conf. on CIRCUITS (July 22-24, 2010)
 15. N. Loukeris, X Wang, I. Eleftheriadis, **Optimal Portfolio Selection under a new perspective of the Three Factor Model.**, 10th Special Conference of the Greek Society of Operational Research, 7th Meeting of Multicriteria Decision Making, 30 September - 2 October 2010 - Orestiada
 16. N. Loukeris, A. Khuman, I. Eleftheriadis, **«Default prevention under the Value at Risk and Expected Shortfall.»** 10th Special Conference of the Greek Society of Operational Research, 7th Meeting of Multicriteria Decision Making, 30 September -

2 October 2010 – Orestiada

17. Loukeris N., and I., Eleftheriadis, (2011), **“Support Vector Machines Neural Networks to a Hybrid neuro-genetic SVM form in Corporate Financial Analysis”**, Conference Proceedings Included in ISI/SCI Web of Science and Web of Knowledge, 15th International Conference on Computers CSCC, Corfu, Greece 14-17 July 2011
18. N. Loukeris, Eleftheriadis I., **“Bankruptcy Prediction implementing Hybrids of Time Lag Recurrent Networks with Genetic optimization, Hybrid Neuro-genetic MLPs, and Econometric Regressions”**, International Academy of Business and Public Administration Disciplines (IABPAD) Conference, August 1-5, 2012
19. N. Loukeris, Eleftheriadis I., **“A-priori Detection of Default, under Multi Layer Perceptron Neural Networks, Hybrid Neuro-Genetic MLPs, and the Voted Perceptron”**, International Academy of Business and Public Administration Disciplines (IABPAD) Conference, August 1-5, 2012
20. Eleftheriadis I, Anagnostopoulou E., Diavastis I., Arabatzis K., **“Relationship between Financial Performance and Corporate Disclosures regarding Climate Change Practices”**, 4th International Conference on Accounting and Finance, Corfu Island, Greece, August 30-31, 2012
21. N. Loukeris, Eleftheriadis I., **“Corporate Bankruptcy Detection and Portfolio Selection into Recurrent Neural Networks, Hybrid Neuro-Genetic Recurrent NetWorks, Hybrid MLPs and Regressions”**, IV World Finance Conference, Cyprus, July 1-3, 2013
22. Loukeris N., and Eleftheriadis I., (2015), **The Evolutional Portfolio Optimization System- (EPOS)**, 17th International conference in Artificial Intelligence, WORLDCOMP 15 – ICAI 15, July 27-30, Las Vegas - Nevada, USA
23. Loukeris N., and Eleftheriadis I., (2015a), **Computational Intelligence in Portfolio Selection – The IPSOS Model**, *IEEE 19th International Conference on Circuits, Systems, Communications and Computers, CSCC 2015*, July 6-8, 2015- Corfu, Greece
24. Loukeris N., Khuman A., Eleftheriadis I., and E., Livanis (2015), **Asset Allocation under the Value at Risk and Expected Shortfall**, 22nd Annual Conference of the Multinational Finance Society, June 28 - July 1, Porto Carras Grand Resort Hotel, Halkidiki, Greece,
25. Eleftheriadis I. Anagnostopoulou E., Diavastis I., **Relationship Between Corporate Performance, Climate Change Disclosures and Carbon Intensity of Business Activities**, 8th Annual Conference of the EuroMed Academy of Business (EMAB) , Verona, Italy, September 16th-18th, 2015
26. Eleftheriadis I., Vytas V., **“Creating a culture of risk in Greece crisis. A brief retrospect on "Ice Age."** 1st International Conference of Development and Economy (ICODECON) Conference Theme: The advantages and disadvantages of Economic Crises, 2-4 October 2015, Kalamata
27. Eleftheriadis I., Vytas V., **Measuring Greek Public Administration Performance and Risk: Compilation and implementation of a mixed management model**, Symposium on Business and Economics in Times of Crisis 2015, Lisbon, Portugal, 13-14 November, 2015

28. Eleftheriadis Iordanis, Vytas Vasilios, **"The Greek Public services transformation through the use of New Public Management tools: the case study of performance measurement in a public sector organization with the use of BSC. Challenges and threats"** 2nd International Conference of Development and Economy, 2016, Thessaloniki, Greece 10-12 June, 2016
29. Iordanis Eleftheriadis, Vytas Vasilios, , **"Risk management and viability of public organizations. Development of a risk measurement tool: The case of Greece"** 2nd International Conference of Development and Economy, 2016, Thessaloniki, Greece 10-12 June, 2016
30. Loukeris N., and I., Eleftheriadis, (2016), **The Optimal Portfolio Selection Intelligence (OPSI) model**, *World Finance Conference*, July 29-31, New York, USA
31. Loukeris N., Bekiros S., and Eleftheriadis I., (2016), **The Intelligent Portfolio Performance Optimization System (IPPOS)**, *International Research Meeting of Business and Management, IRMBAM*, 11-12 July, Nice, France
32. Loukeris N., Bekiros S., and Eleftheriadis I., (2016), **The Portfolio Yield Reactive (PYR) model**, *IEEE 6th International Conference on Information, Intelligence, Systems and Applications, IISA2016*, 13-15 July, Porto Carras Grand Resort Hotel, Halkidiki, Greece,
33. Loukeris N., Bekiros S., and Eleftheriadis I., (2016), **The Intelligent Portfolio Selection Optimization System, (IPSOS)**, *IEEE 6th International Conference on Information, Intelligence, Systems and Applications, IISA2016*, 13-15 July, Porto Carras Grand Resort Hotel, Halkidiki, Greece
34. Loukeris N., and Eleftheriadis I., (2016), **Portfolio Selection in Hybrid Generalized FeedForward Nets**, *The 2016 International Conference on Computational Science and Computational Intelligence, CSCI'16*, December 15-17, Las Vegas, USA
35. Eleftheriadis Iordanis, Vytas Vasilios, **"The use of a Multifactor Model to Measure Risks and Performance in Public Administration"**, *World Finance Conference*, Mauritius, July 25th-27th, 2018
36. Eleftheriadis Iordanis, Vytas Vasilios, **"Analyzing Economic-Operational Risk and Performance in Greek Public Administration"**, 3rd International Conference of Development and Economy I.CO.D.ECON., Kalamata, Greece, 03-06 of May 2018.
37. Ι. Ελευθεριάδης, Β. Βύττας, **«Ο Στρατηγικός Σχεδιασμός στη Νέα Δημόσια Διοίκηση. Το Παράδειγμα του Μοντέλου P.A.R.M. (Performance And Risk Measurement Model). Ανάπτυξη και Εφαρμογή ενός Συνεκτικού Πλαισίου Διαχείρισης στους Δημόσιους Οργανισμούς»**, 1ο ΠΑΝΕΛΛΗΝΙΟ ΣΥΝΕΔΡΙΟ ΤΟΜΕΑ ΔΙΟΙΚΗΤΙΚΗΣ ΕΠΙΣΤΗΜΗΣ ΤΜΗΜΑΤΟΣ ΔΗΜΟΣΙΑΣ ΔΙΟΙΚΗΣΗΣ ΠΑΝΤΕΙΟΥ ΠΑΝΕΠΙΣΤΗΜΙΟΥ, 31/10 - 1/11 2018
38. Anagnostopoulou, E., Eleftheriadis I., 2019. **Complementary Assets, Environmental Strategies and SMEs Performance**. 12TH ANNUAL CONFERENCE OF THE EUROMED ACADEMY OF BUSINESS, 18-20 September 2019 – Thessaloniki, Greece, "Business Management Theories and Practices in a Dynamic Competitive Environment". ISSN 2547-8516.
39. Loukeris N., Chalamandaris G., Eleftheriadis I. 2019, **Self Organized Features Maps SOFM and hybrid neuro-genetic SOFMs in optimal portfolio management**, IEEE

- 2019 International Conference on Computational Science and Computational Intelligence, CSCI2019, Symposium on Artificial Intelligence (CSCI-ISAI) 5-7, December, Las Vegas, Nevada
40. Loukeris N., Eleftheriadis I., (2021), **Optimal Portfolio Selection in MultiLayerPerceptrons and Self Organized Features Maps hybrids**, World Finance & Banking Conference, Norway, August 3-5
 41. Loukeris N., Eleftheriadis I., Gikas G., (2021), **Selecting Optimal Portfolio in Generalised Feed Forward and Support Vector Machines hybrids**, IEEE 2021 International Conference on Computational Science and Computational Intelligence, CSCI 2021, Symposium on Artificial Intelligence (CSCI-ISAI) 13- 15, December, Las Vegas, Nevada, USA
 42. I. Eleftheriadis, E. Anagnostopoulou, G. Karathodoros, **Developing a tool for calculating the carbon footprint in the dairy industry**, 15th ANNUAL CONFERENCE OF THE EUROMED ACADEMY OF BUSINESS “Sustainable Business Concepts and Practices” September 21st -23rd, 2022, Palermo, Italy
 43. N. Loukeris, I. Eleftheriadis, **“Optimal Portfolio Selection in the Modular Neural Networks and their Hybrids”**, World Finance & Banking Symposium, December 16th-17th, 2022 Miami, Florida

Κεφάλαια σε συλλογικούς τόμους

1. I. M. Ελευθεριάδης, Β. Καρατζόγλου, **«Περιβαλλοντική αβεβαιότητα - κίνδυνος και κεφαλαιουχική αξία της επιχείρησης»**, τιμητικός τόμος προς τιμήν του Ομοτίμου Καθηγητή κ. Σ. Σαραντίδη, 2004
2. Β. Καρατζόγλου, Ι. Ελευθεριάδης, **«Η Περιβαλλοντική Λογιστική ως Προϋπόθεση Επίτευξης Βιώσιμης Ανάπτυξης από τις Επιχειρήσεις»** τιμητικός τόμος προς τιμήν του Καθηγητή κ. Θεοδώρου Σκούντζου, 2004
3. Χ. Βαλλιανάτος, Ι. Μ. Ελευθεριάδης, Β. Πέκκα, **«Διερεύνηση της Υπόθεσης Εταιρικής Σχέσης Ανταλλαγής σε Διαφοροποιημένες Επιχειρήσεις»**, τιμητικός τόμος προς τιμήν του καθηγητή Ν. Δερβιτσιώτη, 2005
4. Loukeris N., Eleftheriadis I., **Radial Basis Functions Networks and RBFN Hybrids in Portfolio Selection**», Επιστημονική Επετηρίδα προς τιμήν του Ομοτίμου Καθηγητή Σωτήρη Καρβούνη, 2012.
5. Loukeris N., Eleftheriadis I., **Default Prediction into Hybrid Recurrent Neuro-Genetic Networks to AdaBoost M1 Regression and Logistic Regression models**», Επιστημονική Επετηρίδα προς τιμήν του Ομοτίμου Καθηγητή Σωτήρη Καρβούνη, 2012.
6. Tampakoudis, I., Subeniotis, D., Eleftheriadis, I. **“M&As: Motives, empirical results and contemporary issues”**. In Vas. Vlachos, Pyrros Papadimitrios, Arist. Bitzenis (Eds.), *Mergers and Acquisitions as the Pillar of Foreign Direct Investment*. Palgrave Macmillan., 2012
7. Ελευθεριάδης Ι., Βύττας Β, **Η διαχείριση της απόδοσης και του κινδύνου στις σύγχρονες επιχειρήσεις. Μια εμπειρική προσέγγιση.**» τιμητικός τόμος του Ομοτίμου Καθηγητή Γεωργίου Οικονόμου, 2017
8. Eleftheriadis I., Vytas V. (2018) Risk and Performance in Public Sector. In:

Farazmand A. (eds) *Global Encyclopedia of Public Administration, Public Policy, and Governance*. Springer, Cham

Λοιπές Εργασίες – Επιστημονικό Έργο

1. Π. Γ. Ευθύμογλου, Ν.Β. Γεωργόπουλος, Ι.Μ. Ελευθεριάδης, «Συλλογή στοιχείων από τις Ελληνικές Επιχειρήσεις για την Μελέτη του Βαθμού Χρησιμοποίησης της Πληροφορικής στη Διαμόρφωση και Υλοποίηση των Στρατηγικών αποφάσεών τους», Ερευνητικό Έργο που χρηματοδοτήθηκε από την Επιτροπή Ερευνών του Πανεπιστημίου Μακεδονίας, 1992.
2. Επιστημονικά Υπεύθυνος του Έργου: «Υπολογισμός Κομβικών Συντελεστών Απωλειών του Συστήματος»
3. Εκπρόσωπος του Πανεπιστημίου Μακεδονίας στο πρόγραμμα PHARE Cross-Border Cooperation Programme Bulgaria – Greece 2005 , “Grant Scheme for Integrated Support for Economic Development and Promotion of Employment” που διεξάγεται σε συνεργασία με το «American University in Bulgaria»
4. ΕΠΕΑΕΚ II: Μέτρο 2.2 ,Αναμόρφωση Προγραμμάτων Προπτυχιακών Σπουδών – Διεύρυνση Τριτοβάθμιας, «Προγράμματα Προπτυχιακών Σπουδών του Πανεπιστημίου Μακεδονίας Οικονομικών και Κοινωνικών Επιστημών», Αναμόρφωση ΠΠΣ του Τμήματος Οργάνωσης και Διοίκησης Επιχειρήσεων του Πανεπιστημίου Μακεδονίας, Επιστημονικός συνεργάτης
5. ΕΠΕΑΕΚ II: «Ενθάρρυνση Επιχειρηματικότητας μέσω της Υποστήριξης Νέων Επιχειρηματικών Ιδεών και της Εισαγωγής Καινοτόμων Μαθημάτων Επιλογής στα Προγράμματα Σπουδών των Τμημάτων του Πανεπιστημίου Μακεδονίας», Επιστημονικός συνεργάτης
6. ΕΣΠΑ: «ΜΟΝΑΔΑ ΚΑΙΝΟΤΟΜΙΑΣ ΚΑΙ ΕΠΙΧΕΙΡΗΜΑΤΙΚΟΤΗΤΑΣ ΠΑΝΕΠΙΣΤΗΜΙΟΥ ΜΑΚΕΔΟΝΙΑΣ», Επιστημονικός συνεργάτης
7. CROSS- BORDER VERTICAL AXES OF ENTREPRENEURSHIP IN SUPPORT OF YOUTH AND WOMEN, Επιστημονικός Συνεργάτης

Προσκεκλημένος ομιλητής:

1. 1st Corporate Seminar of Finance Intelligence: «Σύμφωνο της Βασιλείας II. Η επόμενη μέρα για τις επιχειρήσεις. », Hellastat, Standard and Poor’s Risk Solutions σε συνεργασία με το ΕΒΕΑ, 19 Ιανουαρίου 2007.
2. «ROTARY & ΕΠΙΧΕΙΡΕΙΝ: ΝΕΕΣ ΠΡΟΟΠΤΙΚΕΣ», ομιλία με θέμα «RISK MANAGEMENT», Σέρρες, , στις 23 - 24 Φεβρουαρίου 2008.
3. Συνέντευξη στο Derivatives.gr

ΔΗΜΗΤΡΙΟΣ ΜΙΧΑΗΛ**Refereed publications in academic journals:**

Papatheodorou M., Kloutsiniotis P., Mihail D., "The Influence of Leadership on Structural Empowerment and Work-Life Balance on Nurses' Burnout and Patients' Assessed Quality of Care During the Covid-19 Pandemic" (2023), *European Society of Medicine*, Vol. 11 No 7.1, pp. -1-13

<https://esmed.org/MRA/index.php/mra/article/view/4102>

DOI: <https://doi.org/10.18103/mra.v11i7.1.4102>

Mylona, E., Michail, D. (2022) "An employee perspective of human resource development practices in the public sector: the role of organizational and supervisor support", *International Review of Administrative Sciences*, vol. 88, no. 3, pp. 739-756.

Kloutsiniotis, P.V., Katou, A. and Mihail, D.M. (2021). 'Examining the dark-side of High Performance Work Systems in the Greek manufacturing sector'. *Employee Relations* <https://doi.org/10.1108/ER-04-2020-0170>

Mihail, D.M. and Kloutsiniotis, P.V. (2021). 'The effects of High Performance Work Systems on employees' service-oriented organizational citizenship behaviors in the Greek hospitality sector'. *International Journal of Hospitality Management*, 90, 1-12. <https://doi.org/10.1016/j.ijhm.2020.102610>.

Mihail, D., and Mylona, E. (2021) "An employee perspective of human resource development practices in the public sector: the role of organizational and supervisor support", *International Review of Administrative Sciences*, p.0020852320952858. <https://doi.org/10.1177/0020852320952858>.

Mihail, D., and Mylona, E. (2020) " Exploring public employees' motivation to learn and develop in turbulent times: The role of perceived support and organizational commitment ", *International Journal of Public Administration*, 43, no. 16, pp. 1366-1375.

Mihail, D and Kloutsiniotis PV. (2020). 'High Performance Work Systems in the Tourism and Hospitality Industry: A critical review'. *International Journal of Contemporary Hospitality Management*, 32: 7, 2365-2395. <https://doi.org/10.1108/IJCHM-10-2019-0864>

Mihail, D and Mylona E. (2020), Public Employees' Motivation to Learn and Develop in Greece. *Global Encyclopedia of Public Administration, Public Policy, and Governance*, A. Farazmand (ed.), https://doi.org/10.1007/978-3-319-31816-5_3966-1. Springer Nature Switzerland AG 2020.

Mihail, D., and Kloutsiniotis, P. (2018) "The link between perceived High Performance Work Practices, employee attitudes and service quality: The mediating and moderating role of trust", *Employee Relations* Vol. 40, no. 5, pp. 801-821.

Mihail, D. and Mylona, E. (2018) "Enhancing Employees' Work Performance through Organizational Justice in the Context of Financial Crisis. A Study of the Greek Public Sector." *International Journal of Public Administration*, Vol.41, July 6, 2018 online.

Mihail, D., and Kloutsiniotis, P. (2017)" "Linking innovative human resource practices, employee attitudes and intention to leave in healthcare services", *Employee Relations*, Vol. 39, no.1, pp.34-53.

Mihail, D., and Kloutsiniotis, P. (2016), "The effects of high-performance work systems on hospital employees' work-related well-being: Evidence from Greece", *European Management Journal*, Vol. 34, no.4, pp.424-438.

Mihail, D., and Kloutsiniotis, P. (2016), "Modeling patient care quality: An empirical high-performance work system approach", *Personnel Review*, Vol. 45, no. 6, pp. 1176-1199.

Mihail, D. and Ogbogu, C. (2016), "Gender-based Stereotypes and Managerial Careers in Diverse Socio-Economic Environments: The Cases of Greece and Nigeria", *International Journal of Business and Social Science*, Vol. 7, No.2, pp. 39-51.

Mihail, D. and Matsouka, K. (2016), "Graduates' employability: What do graduates and employers think?" *Industry and Higher Education*, Vol. 30, no. 5, pp. 321-326.

Mihail, D., and Kloutsiniotis, P. (2014), "The Impact of an MBA on managerial skills and career advancement: The Greek case", *The International Journal of Management Education*, Vol. 12, No.3, pp. 212-222.

Mihail, D., Mac Links, M. and Sarvanidis, S., (2013), "High performance work systems in corporate turnaround: A German case study", *Journal of Organizational Change Management*, Vol.26, No.2, pp.190-216.

Giannikis, S., and Mihail, D., (2011), "Modelling job satisfaction in low level jobs: Differences between full-time and part-time employees in the Greek retail sector", *European Management Journal*, Vol. 29, pp. 129-143.

Giannikis, S., and Mihail, D., (2011), "Flexible work arrangements in Greece: A study of employee perceptions", *The International Journal of Human Resource Management*, Vol. 22. No. 2, pp. 417-432.

Giannikis, S., and Mihail, D., (2010), "Motivation of working women in the Greek retail sector: An empirical analysis", *International Journal of Manpower*, Vol.31, No.1, pp.4-20.

Mihail, D., (2008), "Proactivity and work experience as predictors of career-enhancing strategies", *Human Resource Development International*, Vol.11, No.5, pp. 523-537.

Giannikis, S., and Mihail, D., (2008), "Predicting Organizational Commitment: A Field Study of Full-Time and Part-Time Retail Employees". *The Business Review, Cambridge*, Vol. 10 No. 2, pp. 69-80

Mihail, D., (2008), "Graduates' career orientations and strategies in corporate Greece", *Personnel Review*, Vol.37, No.4, pp. 393- 411.

Mihail, D., (2006), "Internships at Greek universities: an exploratory study", *Journal of Workplace Learning*, Vol.18, No.1, pp. 28-41.

Mihail, D., (2006), "Women in management: Gender stereotypes and students' attitudes in Greece", *Women in Management Review*, Vol. 21, No. 8 , pp. 681-689.

Mihail, D., and Elefterie, K., (2006), "Perceived effects of an MBA degree on employability and career advancement: the case of Greece", *Career Development International*, Vol.11, No. 4, pp. 352-361.

Mihail, D., (2006), "Gender-based stereotypes in the workplace: The case of Greece", *Equal Opportunities International*, Vol.25, No.5, pp. 373-388.

Mihail, D., (2005), "Working students at Greek universities", *Journal of European Industrial Training*, Vol. 29, No.7, pp.561-571.

Mihail, D., and Karaliopoulou, K., (2005), "Greek university students: a discouraged workforce", *Education and Training*, Vol.47, No. 1, pp.31-39.

Mihail, D., (2004), "Labour Flexibility in Greek SMEs", *Personnel Review*, Vol.33, No.5, pp. 549-560.

Mihail, D., (2003), "Atypical Working in Corporate Greece", *Employee Relations*, Vol. 25, No.5, pp. 470-489.

Mihail, D., (2001), "Flexible employment, Working Conditions and Corporate Agreements in the European Union", *Review of Economic Sciences*, Vol. I, pp. 137-156. (in Greek).

Mihail, D., (2000), "Employee Relations Systems in the European Union", *East-West Series in Economics, Business and the Environment*, Vol. III, No.1&2, pp. 169-180.

Kufidu, S., and Mihail, D., (2000), "New Technologies and Trade Unions: The Case of Northern Greece", *East-West Series in Economics, Business and the Environment*, vol. III, No.1&2, pp. 83-101.

Kufidu, S., and Mihail, D., (1999), "Decentralisation and Flexibility in Greek Industrial Relations", *Employee Relations*, vol.21, n.5, pp. 485-498.

Kufidou, S., . Petridou, E. and Mihail, D., (1997), " Upgrading Managerial Work in the Greek Civil Service", *International Journal of Public Sector Management*, vol.10, 4, pp. 244-253.

Mihail, D. , (1996), "Unemployment and Labor Market Policies in Greece", *Spoudai: Journal of Economics and Business*, vol. 46, 1&2, pp. 16-30.

Mihail D., (1995), "The Productivity Slowdown in Postwar Greece", *Labour: Review of Labour Economics and Industrial Relations*, vol. 9, 2 , pp.189-205.

Mihail, D., (1993), "Modelling Profits and Industrial Investment in Postwar Greece", *International Review of Applied Economics*, vol. 7, 3, pp. 290-310.

Mihail, D., (1988), "Effective Demand, Systematic Movement and Long Run Position of the Economy: Methodological Notes", *Spoudai: Journal of Economics and Business*, vol. 38, 1-2, pp. 101-125.

Articles in edited books:

Mihail, D., (2005), "Labour inspection in Greece: breaking the deadlock", in *Labour 2004: Collected Papers*, Institute of Urban Environment and Human Resources, Panteion University, Athens, pp.71-79.

Mihail, D., (2001), "Greek Industrial Relations: Facing the Challenge of Restructuring", *Collected Papers*, University of Piraeus, Greece, pp. 679 - 691.

Koufidou, S., Mihail, D. and Petridou, E. (2000), " European Orientation of Education and Employability, *Collected Papers*, University of Piraeus, Greece, pp. 385 – 397 (in Greek).

Kufidu, S., Petridu, E. and Mihail, D.,(1997) , "The Nature of Middle Managers' Work in the Civil Service: The Case of Greece", in Y-F. Livian and J. Bugroynne (Eds.), *Middle Managers in Europe*, London: Routledge, pp. 93-103.

ΟΔΥΣΣΕΑΣ ΜΟΣΧΙΔΗΣ

1. Επιστημονικά Περιοδικά

O Moschidis, A Markos, T Chadjipadelis(2022), Hierarchical clustering of mixed-type data based on barycentric coding, *Behaviormetrika*, 49(2), 1-25

A Falaras, O Moschidis(2021), The characteristics that affect agricultural innovation in Greece and risk willingness, *Journal of Developmental Entrepreneurship* 26 (01), 2150004

I Mpekiaris, G Tsiotras, O Moschidis, K Gotzamani (2020), Natural disaster preparedness and continuity planning of Greek enterprises, *International Journal of Disaster Risk Reduction*, Volume 47, August 2020, 101555

A Markos, O Moschidis, T Chadjipantelis(2020), Sequential dimension reduction and clustering of mixed-type data, *International Journal of Data Analysis Techniques and Strategies* 12 (3), 228-246

Moschidis O., Chatzipetrou E., Tsiotras G, (2018) 'The relationship between quality costing and quality management maturity in Greece: a multidimensional data analysis', *International Journal of Productivity and Performance Management*, 67 (1), pp. 171 – 191.

Chatzipetrou E., Moschidis O., (2018) 'A multidimensional longitudinal meta-analysis of Quality Costing Research', *International Journal of Quality & Reliability Management*, 35 (2), pp. 405 – 429.

Ismyrlis V., Moschidis O., (2018) 'A theoretical and statistical approach of Six Sigma differentiation from other quality systems', *International Journal of Lean Six Sigma*, 9 (1), pp. 91 – 112.

Moschidis O., Ismyrlis V., (2018) 'Citizens' participation in local economic development and administration: an exploratory statistical analysis', *South - Eastern Europe Journal of Economics*, 16 (1)

Moschidis O., Chadjipadelis T., (2017) 'A method for recoding ordinal variables', *Springer Series in Data Science*, pp 285 – 294.

Chatzipetrou E, Moschidis O, (2017) 'An Exploratory Analysis of Quality Costing in Greek Food & Beverage Enterprises', *The TQM Journal*, 29 (2), pp. 324 – 341.

Chatzipetrou E, Moschidis O/, (2016) 'Quality costing: a survey in Greek supermarkets using multiple correspondence analysis', *International Journal of Quality & Reliability Management*, 33(5), pp. 615 – 632.

Ismyrlis V., Moschidis O., (2015) 'The effects of ISO 9001 certification on the performance of Greek companies: a multidimensional statistical analysis', *The TQM Journal*, 27(1), pp. 150 – 162.

O. Moschidis, (2015) «Unified coding of qualitative and quantitative variables and their analysis with ascendant hierarchical classification», *International Journal of Data Analysis Techniques and Strategies*, 7(2), pp. 114 – 128.

Ismyrlis V., Moschidis O., Tsiotras G., (2015) 'Critical success factors examined in ISO 9001: 2008-certified Greek companies using multidimensional statistics', *International Journal of Quality & Reliability Management*, 32(2), pp. 114 – 131.

Papaioannou E., Georgiadis C., Moschidis O. and Manitsaris A., (2015) 'Factors affecting customers' perceptions and firms' decisions of online fast food ordering', *International Journal of Agricultural and Environmental Information Systems (IJAEIS)*, 6(1), pp. 48 - 78.

Ismyrlis V., Moschidis O., (2015) 'The use of quality management systems, tools, and techniques in ISO 9001: 2008 certified companies with multidimensional statistics: the Greek case', *Total Quality Management & Business Excellence*, 26(5-6), pp. 497 - 514).

Chatzipetrou E., Moschidis O., (2014) 'A Survey of Quality Costs in Super Markets using Correspondence Analysis', *Journal Data Analysis Bulletin*, 16(1), pp. 38 – 49.

Moschidis O., Papathanasiou J., (2014) 'A multivariate statistical assessment of the level of use of Information Systems in public sector services in Greece in order to oppose bureaucracy', *International journal of Operations Research and Information Systems (IJORIS)*, 5(1), pp. 19 – 31.

Kostoglou V., Papathanasiou J., Moschidis O. and Ladopoulou P., (2014) 'A comparative analysis of Greek universities' presence on the World Wide Web using an analytical MCDM methodology', *International Journal of Multicriteria Decision Making*, 4(3), pp. 279 - 298.

Moschidis O., Arabatzis G., (2013) 'SHP stations and integrated rural development: a multivariate statistical approach', *International Journal of Green Economics*, 7(4), pp. 333 – 347 .

Moschidis O., Kostoglou V., Papathanasiou J., (2013) 'Identifying the Principal Factors Affecting the Selection of Higher Education Economical Studies in Greece', *Journal of Management Research (EBSCO, ProQuest)*, 5(2), pp. 119 – 132.

Moschidis O., (2013) 'A Different Coding of Assessment Scales', *J Account Mark 1* : e110

Ismyrlis V., Moschidis O., (2013) 'Six Sigma's critical success factors and toolbox», *International Journal of Lean Six Sigma (scopus)*, 4(2), pp. 108 – 117).

Kitsios F., Moschidis O., and Livanis E., (2013) 'Service innovation strategies in Greek hotel sector: an exploratory study using the statistical method of multidimensional analysis', *International Journal of Data Analysis Techniques and Strategies (scopus, ACM)*, 5(1), pp 49 - 62.

Zardas G, Moschidis O., Mavridis I. and Manitsaris A., (2011) 'A methodology for evaluating web-based educational systems using statistical multidimensional analysis', *Int. J. Learning Technology (scopus, ACM)*, 6(4), pp. 409 – 432.

Ismyrlis V., Moschidis O., (2011) 'Managing quality with Data Analysis», *Journal Data Analysis Bulletin*, 13(1), pp. 73 - 85).

Moschidis O., (2010) 'Table of Comparative Evaluation vs. Burt Table», *Journal Data Analysis Bulletin*, 11(1), pp. 144 – 155.

Moschidis O., (2009) 'A Different Approach of Multiple Correspondence Analysis (MCA), than this of Specific MCA', *Journal Mathematics and Social Sciences (current index to Statistics American Association, Mathematical Reviews American Mathematical Association*, 47e année, n° 186, pp. 77 - 88.

Moschidis O., Spathis Ch., Floropoulos I., (2009) 'Methodological approach to Multidimensional exploratory evaluation of Taxis (Taxation information system) usefulness: Greek economy in Perspective', *Journal of Financial Management and Analysis: International Review of Finance (EconLit)*, 22(2), pp. 1 - 12.

Moschidis O., (2008) 'Contradictory answers of questionnaires', *Investment Research and Analysis Journal*, 3(2), pp. 59 - 62.

Moschidis O., Livanis E., Lazaridis I., (2008) 'Investigation of criteria used by Cypriot Real Estate Agents in the decision-making for the valuation of real estate market - Empirical Research Findings' , *Journal of Financial Management and Analysis: International Review of Finance (EconLit)*, 21(2). pp. 36 - 46.

Moschidis O., Floropoulos J., (2007) 'Project of the Non-Publicity Accountable Entities (NPAE"s) Financial Reporting', *Cyprus International Journal of Management*, 12 (1), pp. 22 - 36.

Moschidis O., (2007) 'Prioritization methodology of criteria's importance by using correspondence analysis', *Journal Data Analysis Bulletin*, 8(1), pp 34 - 44.

Moschidis O., (2006) 'Proposal of comparative evaluation with the correspondence analysis: Comparative evaluation of degree of satisfaction of patients and doctors', *SPOUDAI*, 56(3), pp. 95 - 113.

Moschidis O., Lazaridis I., Livanis E., (2006) 'Comparative Investigation of the Dividend Policy of Cypriot Firms traded in Cyprus Stock Exchange Using a New Methodology of Correspondence Analysis', *Investment research & analysis Journal*, 1(1), pp. 29 - 42.

Moschidis O., Papadimitriou I., Hatzipandelis Th., (2005) 'Proposition balancing nominal variables in multiple correspondence analysis', *Journal Data Analysis Bulletin*, 5(1) pp. 35 - 41.

Floropoulos J., Moschidis O., (2005) 'Corporate Environmental Disclosures in Annual Reports', *Accounting and Finance in transition, Series in Accounting and Finance*, 11,(pp. 1743 - 1949.

Floropoulos J., Moschidis O., (2004) 'Are the small enterprises ready for the implementation of IFRS? The case of Greece', *Journal of Economics and Business*, 7(2), pp. 81 - 116.

Moschidis O., Papadimitriou G. (2002) "Rating scales (Subjectivity - transformation of initial grades into percentages)", *Journal Data Analysis Bulletin*, 1(1), pp 42 - 51.

Moschidis O., Papadimitriou G. (2002) 'A proposition of new indicators and a new metric for the analysis of rating scales by using correspondence analysis', *Journal Data Analysis Bulletin*, 2(1), pp 65 - 73.

2. Βιβλία/μονογραφίες

Μοσχίδης Ο., (2018) «Μαθηματικά Διοικητικών και Οικονομικών Επιστημών», Θεσσαλονίκη: Εκδόσεις Α.Αλτιντζή.

Μοσχίδης Ο., (2014) «*Μαθηματικά Διοικητικών και Οικονομικών Επιστημών*», Θεσσαλονίκη: Εκδόσεις Α.Αλτιντζή.

Μοσχίδης Ο., (1986) «*Γραμμική άλγεβρα - ασκήσεις*», Θεσσαλονίκη: Εκδόσεις Μαίανδρος.

Μοσχίδης Ο., (1981) «*Εισαγωγή στις αλγεβρικές δομές*», Θεσσαλονίκη: Εκδόσεις Ζήτη.

3. Κεφάλαιο σε συλλογικούς τόμους

Ο Moschidis, V Ismyrlis(2020), Multiple Exploration of Entrepreneurs' Suggestions for Agricultural Development of Local Regional Units in Greece, Environmental and Agricultural Informatics: Concepts, Methodologies, Tools

Moschidis O., Ismyrlis V., (2017) 'Exploration of entrepreneurs' suggestions for economic agricultural development of local Regional Units with Multidimensional Statistics: The case of Greece', *Driving Agribusiness with Technology Innovations*, IGI Global, pp. 191-209.

Moschidis O., (2012) 'Comparative evaluation of degree of satisfaction of departments Universities and Technological Institutions (T.E.I.) using a new methodology with correspondence analysis', *Τιμητικός Τόμος του Πανεπιστημίου Μακεδονίας προς τιμή του Καθηγητή κ. Κ. Παπαρίζου (acceptance letter)*, Θεσσαλονίκη: Πανεπιστήμιο Μακεδονίας.

Floropoulos J., Moschidis O., (2012) 'Πολυδιάστατη Διερευνητική Αξιολόγηση μη Χρηματοοικονομικών Δεδομένων Επιχείρησης', *Τιμητικός Τόμος του Παντείου Πανεπιστημίου προς τιμή του ομότιμου Καθηγητή κ. Γ. Καφούση*, Αθήνα: Πάντειο Πανεπιστήμιο.

Μοσχίδης Ο., (2010) «Πρόταση αξιολόγησης υποδομών πόλεως ,με μεθόδους της Πολυδιάστατης Στατιστικής Ανάλυσης», *Τιμητικός Τόμος του Πανεπιστημίου Μακεδονίας προς τιμή του ομότιμου Καθηγητή κ. Δ. Παπαδόπουλου (επιστολή αποδοχής)*, Θεσσαλονίκη: Πανεπιστήμιο Μακεδονίας. Moschidis O., Floropoulos J., (2007) «Βαθμός αποδοχής των Διεθνών Προτύπων Χρηματοοικονομικής Παρουσίασης (ΔΠΧΠ)», *Τιμητικός Τόμος του Πανεπιστημίου Μακεδονίας προς τιμή του ομότιμου Καθηγητή κ. Α. Ιγνατιάδη*, Θεσσαλονίκη: Πανεπιστήμιο Μακεδονίας.

Μοσχίδης Ο., (2007) «Συγκριτική Αξιολόγηση», κεφάλαιο στο βιβλίο του Δημήτρη Καραπιστόλη, *Ανάλυση Δεδομένων: Στατιστική δίχως μοντέλα*, Θεσσαλονίκη: Εκδόσεις Ianos, σελ.197-206.

4. Ανακοινώσεις σε συνέδρια με κριτές και πρακτικά

A Falaras, O Moschidis (2021), THE STRA. TECH. MAN APPROACH: EVIDENCE FROM THE WINE INDUSTRY IN GREECE USING PLS, Proceedings of the 14th Annual Conference of the EuroMed Academy of Business(256-268)

Papapostolou Menelaos, Moschidis Odysseas(2021), EXPLANATORY STUDY OF METHODS IN SELECTING BUSINESS FOR TAX AUDITING APPLIED BY TAX ADMINISTRATIONS OF GREECE, EU COUNTRIES AND NON-EU COUNTRIES, Proceedings of the 14th Annual Conference of the EuroMed Academy of Business(616-631)

Ismyrlis V., Moschidis V., (2017) 'Subjective well-being in Europe: a multidimensional statistical analysis of ESS', Proceedings of the 6th International Symposium and 28th National Conference on Operation Research, , Thessaloniki, Greece.

Chatzipetrou E., Moschidis O., (2017) «A Study of the Evolution of the Quality Cost Components», Proceedings of the 9th PanHellenic Data Analysis Conference with international participation, GSDA, Thessaloniki, Greece.

Ismyrlis V., Moschidis O., (2017) «Attitudes towards immigration: a multidimensional statistical analysis of European Social Survey (ESS) data», Proceedings of the 9th PanHellenic Data Analysis Conference with international participation, GSDA , Thessaloniki, Greece.

Tziomalos K., Moschidis O., (2017) «Exploratory multidimensional evaluation of the severity and outcome of acute ischemic stroke», Proceedings of the 9th PanHellenic Data Analysis Conference with international participation, GSDA, Thessaloniki, Greece.

Kritas S., Petridou E. and Moschidis O.(2017) 'Epidemiological investigation of important swine respiratory pathogens in Greece by using Data Analysis methods», Proceedings of the 9th PanHellenic Data Analysis Conference with international participation, GSDA, Thessaloniki, Greece.

Chatzipetrou E., Moschidis O., (2016) 'An Exploratory Analysis of Cost of Quality and Quality Management Maturity: The Case of Greek Food & Beverage Enterprises', Proceedings of the 9th Annual Euromed Academy of Business Conference Innovation, Entrepreneurship and Digital Ecosystems DIGITAL ECONOMY LAB (DELab), University of Warsaw, Warsaw, Poland.

Tarnanidis T., Papathanasiou T., Moschidis O. (2016) «Greek Thermal Springs as an Alternative Tourism Destination: A Study of Satisfaction Level», Proceedings of the 5th International Symposium and 27th National Conference on Operational Research, Greece.

Chatzipetrou E., Moschidis O., (2014) «A Survey of Cost of Quality Models», Proceedings of the 11th ICESAL 2014, Heraklion, Crete.

Ismyrlis V., Moschidis O., (2012) «Six Sigma's Critical Success Factors and Toolbox», Proceedings of the 16-ICIT & 8-C&C, 11-13/7/2012, Sweden.

Moschidis O., Ismyrlis V., (2012) «Strong and Weak Factors of the Quality in Municipalities Services from a Citizen's Perspective, Analyzed with the Exploratory Approximation of Correspondence Analysis», Proceedings of the 4th International Conference on Accounting and Finance, Corfu Island, Greece

Floropoulos J., Moschidis O., (2010) «IFRS: Findings from a survey of Accountants' Perceptions Using Multidimensional Data», Proceedings of the 3rd International Conference in Accounting and Finance, Greece

Ο. Μοσχίδης, (2010) «Ενιαία επεξεργασία ποιοτικών και ποσοτικών μεταβλητών με την Παραγοντική Ανάλυση των Αντιστοιχιών», πρακτικά του 23ου Πανελληνίου Συνεδρίου Στατιστικής, Ελλάδα.

Καραγιώργου Δ., Κοτσώνης Μ., Κάτου Α., Μοσχίδης Ο., (2010) «Η σχέση μεταξύ Στρατηγικής της Επιχείρησης, Διοίκησης Ανθρωπίνων Πόρων και Επίδοσης της

Επιχείρησης: Η Περίπτωση των Επιχειρήσεων της Έδεσσας», Πρακτικά Φοιτητικού Συνεδρίου: «Εφαρμογές πληροφορικής και μεθοδολογίες διοίκησης», Θεσσαλονίκη Ελλάδα.

Σιάτρη Α., Στεφανίδου Π., Χαϊδευτός Ζ., Μοσχίδης Ο., (2010) «Διερεύνηση του βαθμού ενδιαφέροντος για εκπαίδευση, υπαλλήλων του δημοσίου, στην ασφάλεια Πληροφοριακών Συστημάτων με την Πολυδιάστατη Ανάλυση Δεδομένων», Πρακτικά Φοιτητικού Συνεδρίου: «Εφαρμογές πληροφορικής και μεθοδολογίες διοίκησης», Θεσσαλονίκη, Ελλάδα.

Tsiotsou R., Moschidis O., Papathanasiou J., (2009) 'Examining Customer Orientation in Hotels Websites: A comparative Study', Proceedings of the 2nd Biennial International Conference on Services Marketing, Thessaloniki, Greece.

Moschidis O., Lazaridis I., Livanis E., Lazaridou E., (2008) «Investigation of criteria used by Cypriot Realtor Consultant in the decision - making for the evaluation of real estate market with quantitative methods», Proceedings of the 2nd International Accounting and Finance ,Thessaloniki, Greece.

Floropoulos J., Moschidis O., (2004) «Corporate Environmental Disclosures in Annual Reports», Proceedings of the 2nd Conference on Accounting and Finance in Transition», ,Kavalla, Greece.

Moschidis O., (2003) «A proposition for coding evaluation scales», Proceedings of the 16th Pan-Hellenic Statistic Congress, Kavala, Greece

Moschidis O., (2002) «Evaluation Scales: Metrics – Similarity in table 0-1», Proceedings of the 16th Pan-Hellenic Statistic Congress, Kavala, Greece.

5. Ανακοινώσεις σε συνέδρια με κριτές χωρίς πρακτικά

Odysseas Moschidis, Angelos Markos(2019), Implicative and conjugative variables in the context of Correspondence Analysis, International Conference IFCS, 2019.

Moschidis O.and Chadjipadelis T., (2018) «A clustering method proposition for mixed type data» of the 23rd International Conference on Computational Statistics, 28-31 August 2018, Iasi, Romania.

Markos A., Moschidis O. and Chadjipadelis T. (2018) «On the performance of distance-based approaches for clustering mixed-type data» of the 23rd International Conference on Computational Statistics, 28-31 August 2018, διοργανωτής, Iasi, Romania.

Markos A., Menexes G., Moschidis O. and Chadjipadelis T. (2017) «Hierarchical clustering on Riemannian manifolds» of the 9th PanHellenic Data Analysis Conference with international participation, 28-30 september, GSDA, Thessaloniki, Greece.

Markos A., Moschidis O., Menexes G. and Chadjipadelis T. (2017) « Dimension reduction and clustering of mixed data» of the 9th PanHellenic Data Analysis Conference with international participation, 28-30 september, GSDA, Thessaloniki, Greece.

Moschidis O., Chadjipadelis T., (2015) «A method for recoding ordinal variables», of the Conference of the International Federation of Classification Societies , 6-8 July , IFCS Conference, Bologna, Italy.

Moschidis O., Chadjipadelis T., (2015) «Testing the Reliability of Satisfaction Measurement Scales using Correspondence Analysis» of the International Conference on Business & Economics of the Hellenic Open University 2015, Athens, Greece.

Chatzipetrou E., Moschidis O., (2015) «Quality Costing: Results of its implementation with Data Analysis», of the 8th PanHellenic Data Analysis Conference with international participation, GSDA, Alexandroupolis, Greece.

Μοσχίδης Ο., Χατζηπαντελής Θ., (2014) «Μια μη κλασική κατηγοριοποίηση συνεχούς μεταβλητής», του 27^{ου} πανελλήνιου συνεδρίου στατιστικής (Ανάλυση Μεγάλων Δεδομένων - Αναλυτική των Επιχειρήσεων) (Big Data Analysis- Business Analytics), ΕΣΙ, Θεσσαλονίκη, Ελλάδα.

Μοσχίδης Ο., Ισμυρλής Β., (2013) «Διερεύνηση και αξιολόγηση προτεινόμενου μοντέλου ανάπτυξης τοπικής διοικητικής μονάδας (Δήμου- Περιφέρειας) από τους πολίτες της, με μεθόδους της Ανάλυσης Δεδομένων», του 7^{ου} Πανελλήνιου συνεδρίου Ανάλυσης Δεδομένων με διεθνή συμμετοχή, 12-14 Σεπτεμβρίου, GSDA , Καβάλα, Ελλάδα.

Chatzipetrou E., Moschidis O., (2013) «A Survey of Quality Costs in Super Markets using Correspondence Analysis», of the 7th PanHellenic Data Analysis Conference with international participation, 12-14 Σεπτεμβρίου, GSDA, Kavala, Greece

Moschidis O., Ismyrlis V., (2012) «Ascendant Hierarchical Classification of individuals, who are determined by a number of categorical, ordinal and quantitative variables», του 12ου Ειδικού Συνεδρίου Ελληνικής Εταιρίας Επιχειρησιακών Ερευνών-9η Συνάντηση Πολυκριτήριας Ανάλυσης Αποφάσεων, Καβάλα, Ελλάδα.

Ισμυρλής Β., Μοσχίδης Ο., (2012) «Βελτίωση διαδικασιών-διεργασιών στην ανώτατη εκπαίδευση», παρουσίαση στο Συνέδριο: Διασφάλιση και Διοίκηση Ποιότητας στην Ανώτατη Εκπαίδευση: Διοίκηση και καλές πρακτικές, ΜΟΔΠ, Θεσσαλονίκη, Ελλάδα

Moschidis O., (2011), «Check reliability of scales with Data Analysis», 6th PanHellenic Data Analysis Conference with international participation, GSDA , Thessaloniki, Greece.

Moschidis O., Ismyrlis V., Papathanasiou J., (2011) «Public Sector Employees and Information Systems Security with Data Analysis Methods», of the 1st International Symposium and 10th Balkan conference on Operation Research, Thessaloniki, Greece

Ismyrlis V., Moschidis O., (2011) «Managing quality with Data Analysis», of the 6th PanHellenic Data Analysis Conference with international participation, GSDA, Thessaloniki, Greece

Arabatzis G., Moschidis O., (2011) «A study of contribution of small hydroelectric plants to development, using Data Analysis methods», of the 6th PanHellenic Data Analysis Conference with international participation, GSDA, Thessaloniki, Greece.

Kitsios F., Moschidis O., Livanis E., (2010) «Service Innovation Strategies in Greek Hotel Sector: An Exploratory Study using the Statistical Method of Correspondance Analysis», of the 10th special conference of HELORS (7th Meeting of Multicriteria Decision Making), Κομοτινή, Greece

Μοσχίδης Ο., Μανιτσάρης Α., Μαυρίδης Ι., (2010) «Διερευνητική Αξιολόγηση Ευχρηστίας Διαδραστικών Συστημάτων με μεθόδους Πολυδιάστατης Στατιστικής Ανάλυσης», 23ο Πανελλήνιο Συνέδριο Στατιστικής, ΕΣΙ, Βέροια, Ελλάδα.

Moschidis O., (2009) «Table of Comparative Evaluation vs Burt Table » of the 5th PanHellenic Data Analysis Conference with international participation, GSDA, Rethymno, Greece

Moschidis O., (2009) «Ascendant Hierarchical Classification of individuals, who are determined by a number of categorical and ordinal variables» of the 5th PanHellenic Data Analysis Conference with international participation, GSDA, Rethymno, Greece

Moschidis O., Spathis Ch., Floropoulos J., (2009) «Query evaluation of TAXIS usefulness, having used the methods of Data Analysis» of 5th PanHellenic Data Analysis Conference with international participation, GSDA, Rethymno, Greece.

Tsiotsou R., Papathanasiou J., Moschidis O., (2009) «Tracing customer orientation through hotels websites» of the International Conference on Tourism Development and Management, Thessaloniki, Greece.

Μοσχίδης Ο., Κούμπος Α., Καραπιστόλης Δ., (2007) «Πρόβλεψη θνητότητας σε Μονάδα Εντατικής Θεραπείας (ΜΕΘ) με την Διακριτική Παραγοντική Ανάλυση (afd)» του 4ου Συνεδρίου Ανάλυσης Δεδομένων με Διεθνείς Συμμετοχές, GSDA, Καρδίτσα, Ελλάδα.

Φλωρόπουλος Ι., Μοσχίδης Ο., (2007) «Προτάσεις για αναθεώρηση ΔΛΠ1. Υπάρχει συμφωνία; Διερεύνηση με την παραγοντική ανάλυση των αντιστοιχιών» του 4ου Συνεδρίου Ανάλυσης Δεδομένων με Διεθνείς Συμμετοχές, GSDA, Καρδίτσα, Ελλάδα.

Μοσχίδης Ο., Δαλάτση Χ., Βαρτζόπουλος Δ., (2005) «Συγκριτική μελέτη του βαθμού ικανοποίησης ασθενών και ιατρών στο ΓΝΘ, Ο ΑΓΙΟΣ ΔΗΜΗΤΡΙΟΣ, με την παραγοντική ανάλυση των αντιστοιχιών (προτεινόμενη μεθοδολογία)» του 1ου πανελληνίου συνεδρίου με διεθνείς συμμετοχές, Εθνική σχολή Δημόσιας Υγείας, Αθήνα, Ελλάδα

Μοσχίδης Ο., Βλαχογιάννη Γλ., Βαρτζόπουλος Δ., (2005) «Διερεύνηση των δυνατοτήτων των μονάδων εντατικής θεραπείας (ΜΕΘ) Β. Ελλάδας και Θεσσαλίας για μια στρατηγική βελτίωσή τους» του 1ου πανελληνίου συνεδρίου με διεθνείς συμμετοχές, Εθνική σχολή Δημόσιας Υγείας, Αθήνα, Ελλάδα.

Μοσχίδης Ο., (2005) «Πρόταση συγκριτικής αξιολόγησης με την παραγοντική ανάλυση των αντιστοιχιών» του 3ο Συνέδριο Ανάλυσης Δεδομένων με Διεθνείς Συμμετοχές, , Ελλάδα.

Moschidis O., Floropoulos J., (2004) «Proposed Methodology for Factors' Hierarchy with the use of Correspondence Analysis» of the 20th European Conference on Operational Research, Ρόδος, Ελλάδα.

Μοσχίδης Ο., Χατζηπαντελής Θ., (2004) «Αναγωγή κλιμάκων αξιολόγησης διαφορετικού πλήθους διαβαθμίσεων, σε κλίμακες ίσου πλήθους διαβαθμίσεων και παραγοντική ανάλυση πολλαπλών αντιστοιχιών» του 17ου Πανελληνίου Συνεδρίου Στατιστικής, ΕΣΙ, Θεσσαλονίκη, Ελλάδα.

Μοσχίδης Ο., Παπαδημητρίου Γ., Χατζηπαντελής Θ., (2003) «Πρόταση «εξισορρόπησης» κατηγορικών μεταβλητών στην Παραγοντική Ανάλυση

Πολλαπλών Αντιστοιχιών» του 2^{ου} Συνεδρίου Ανάλυσης Δεδομένων με Διεθνείς Συμμετοχές, GSDA, Κομοτινή, Ελλάδα.

Μοσχίδης Ο., Παπαδημητρίου Γ., (2001) «Κλίμακες αξιολόγησης (Υποκειμενικότητα-μετασχηματισμός των αρχικών βαθμών σε ποσοστά)» του 1^{ου} Συνεδρίου Ανάλυσης Δεδομένων, GSDA, Κομοτινή, Ελλάδα.

Λιβάνης Ε. , Μοσχίδης Ο., Χούτου Μ., (2001) «Δημιουργία πρότυπου Διεθνούς Χαρτοφυλακίου με χρήση πολυδιάστατων μεθόδων» του 1^{ου} Συνεδρίου Ανάλυσης Δεδομένων, GSDA, Κομοτινή, Ελλάδα.

6. Άλλες εργασίες

Μοσχίδης Ο., (2003) Λογισμικό DIAS. (Διαθέσιμο στο <http://www.polres.gr/dias.html> και στο λογισμικό MAD (Μέθοδοι Ανάλυσης Δεδομένων).

ΔΗΜΗΤΡΙΟΣ ΣΟΥΜΠΕΝΙΩΤΗΣ**ΕΠΙΣΤΗΜΟΝΙΚΑ ΠΕΡΙΟΔΙΚΑ**

1. **Subeniotis N.D (1992)**, “Does the Particular Source of Banks' Available Funds Affect Their Portfolio Behaviour?”, *The University of Piraeus Journal of Economics, Business, Statistics and Operations Research*, Volume 42, No 3-4, pp 230-240.
2. **Lyrouti K., Lazaridis J., Subeniotis D., (1999)**, “Impact of International Mergers and Acquisitions on Shareholder’s Wealth: European Perspective”, *Journal of Financial Management and Analysis*, Vol. 12 No 1, 1999, pp 1 - 14.
3. **Subeniotis D., Lyrouti K., (2000)**, “Testing a Dynamic Safety First Model of Bank Portfolio Behaviour on Greek Data”, *International Review of Economics and Business*, Vol XLVII, No 4, Dec 2000, pp 679-699.
4. **Subeniotis D., Georgopoulos N., Pekka-Economou V., (2001)**, “The Usefulness of Commercial Bank Portfolio Behaviour Modelling. Retrospection and Prospects”, *Journal of Economics, Business, Statistics and Operations Research*. Vol. 51, No 1-2, pp 22-39.
5. **Pantazi A., Georgopoulos N, Subeniotis D, (2001)**, “Business Plan Development for Electronic Business Process Re-Engineering”, *Strategijski Menadzment*, Vol. 5, pp 25-29
6. **Lyrouti K., Subeniotis D., Georgopoulos N., (2002)**, “Foreign Direct Investment: The Case of Eastern Europe”, *European Research Studies*, Vol. V, Issue 3-4, pp 71-90, 2002
7. **Subeniotis D., Hatzithomas L., Fotiadis T., Vasiliadis C., (2005)**, « The Importance of Facilities in the Success of Integrated Marketing Communication of Hotel Enterprises”, *Journal of Macromarketing*, Vol 25, No 2, pp262-274, 2005.
8. **Subeniotis D., Hatzithomas L., Fotiadis T., Vasiliadis C., (2006)**, « The Importance of Facilities in the Success of Integrated Marketing Communication of Hotel Enterprises”, *International Journal of Tourism and Hospitality Research*, Vol 1, no 1, 2006, ((ISSN:1453- 214X).
9. **Subeniotis D., Mylonakis J., Fotiadis T., Chatzithomas L., Mertzimekis C., (2006)**,«Evaluation of Mergers & Acquisitions in Greece», *International Research Journal of Finance and Economics*, Issue 4, (2006), pp 93-105, (ISSN:1450-2887).
10. **Subeniotis D., Fotiadis T., Mylonakis J., Trikaliotis G., (2006)**, «Direct Investments of Greek Firms in the Balkans», *Research Journal of International Studies*, (ISSN:1453-212X), Issue 3.
11. **Soubeniotis D., Hatzithomas L., Fotiadis T., (2007)**, “The Combination of Marketing and Knowledge Management Strategies in Travel Agencies”, *Cyprus Journal of Sciences*, Vol. 5, pp 201-218, (ISSN 1450-2291).
12. **Subeniotis D., Lyrouti K., Poulivos M., (2008)**, “Shareholder Benefits from Mergers and Acquisitions. The USA Experience in 2005”, *Journal of Financial Management and Analysis*.

13. **Papadopoulos D., Subeniotis D., Tampakoudis I., (2008)**, “The Wealth Effects of Mergers and Acquisitions to Target-Companies in USA for the Period 1920-2000. A Critical Examination of Related Empirical Studies”, *The University of Piraeus Journal of Economics, Business, Statistics and Operations Research*, Τόμος 58, Τεύχος 3^ο-4^ο, pp 148-166.
Available at: <http://spoudai.unipi.gr/index.php/spoudai/article/view/1313/1392>
14. **Papadopoulos D., Subeniotis D., Tampakoudis I., (2009)**, “The economic impact of tender offers to target-companies in USA during the 20th century: A critical examination of related event studies”, *Investment Research & Analysis Journal*, Vol. 3, N 2, Fall 200, pp4-12. Available at: <http://www.iraj.gr/iraj/iraj volume 3 n 2 fall 2008.pdf>
15. **Subeniotis D., Georgopoulos, N., Tampakoudis I., Tampakoudi, A. (2011)**, “How Inflation, Market Capitalization, Industrial Production and the Economic Sentiment Indicator Affect the EU-12 Stock Markets”, *European Research Studies Journal*, Vol. XIV Issue 1, pp 105-120.
Available at: https://www.ersj.eu/repec/ers/papers/11_1_p9.pdf
(Q3 & Q4- Scimago Journal & Country Rank).
16. **Παπαδόπουλος Δ., Σουμπενιώτης Δ., Ταμπακούδης Ι., (2009)**, «Κριτική Διερεύνηση του Θεσμού των Συμπράξεων Δημοσίου & Ιδιωτικού Τομέα στο Πλαίσιο της Ελληνικής Πραγματικότητας», Επιστημονικό Μάρκετινγκ, Τεύχος Μαΐου & Τεύχος Ιουνίου 2009, Αθήνα.
17. **Papadopoulos D., Subeniotis D., Tampakoudis I., (2010)**, «An empirical analysis of financial ratios for the Greek IT sector firms during a bullish market to investigate the consistency of fundamental analysis with stock market performance», *The Journal of Financial Decision Making, Special Issue: Applied Economics and Finance*, Vol. 6, Number 1, pp 43-57.
Available at: http://www.fel.tuc.gr/jfdm/vol6_no_1.htm
18. **Tampakoudis I., Subeniotis D., Dalakiouridou E., (2011)**, « Investigating the Critical Parameters Determining the Revenue of Mergers and Acquisitions to Target-Companies in the United Kingdom and Continental Europe », *International Journal of Revenue Management (IJRM)*, Vol. 5, No 1, pp 42- 62.
Available at: <https://dx.doi.org/10.1504/IJRM.2011.038618>
(Q2 & Q3- Scimago Journal & Country Rank)
19. **Tampakoudis, I., Subeniotis, D. & Eleftheriadis I., (2011)**, “The Economic Impact of Mergers & Acquisitions in Greece: Lessons From a Comparative Analysis Regarding Western Economies”, *American Journal of Finance and Accounting (AJFA)*, Vol 2, No 3, pp 262-295, ISSN (On Line) 1752-7775, ISSN (Print) 1752-7767.
20. **Tampakoudis, I., Subeniotis, D. & Dalakiouridou, E. (2011)** “The Market for Corporate Control in Greece: A Critical Assessment of the Wealth Effects to Bidder-Companies' Shareholders”. *International Journal of Economic Policy in Emerging Economies. (Special Issue: FDI and Management in Southeast Europe.) Vol 4, No 2, pp117 – 139.*
Available at: <https://dx.doi.org/10.1504/IJEPEE.2011.039563>
(Q4 - Scimago Journal & Country Rank). **Τμηματική Διάκριση «Best Paper Award»** : Το άρθρο βραβεύτηκε στο International Conference on International Business και επιλέχθηκε για δημοσίευση στο International Journal of Economic Policy in Emerging Economies

21. **Tampakoudis I., Subeniotis D., Crystalis I., (2012)**, “Greek Sovereign Credit Market Dynamics: Credit Default Swap and Bond Spreads’ Linkages”, *International Journal of Monetary Economics and Finance*, Vol. 5. No. 3. pp. 268-280.
Available at: <https://dx.doi.org/10.1504/IJTM.2012.049989>
22. **Tampakoudis I., Subeniotis D., Crystalis I., (2012)**, “Modelling Volatility during the Current Financial Crisis: An Empirical Analysis of the US and the UK Capital Markets”, *International Journal of Trade and-Global Markets*. Vol. 5. No. 3. pp. 171-194.
Available at: <https://dx.doi.org/10.1504/IJTM.2012.049984>
23. **Subeniotis D., Tampakoudis I., Crystalis I., Poullos M., (2013)**, «Empirical Examination of Wealth Effects of Mergers and Acquisitions: The US Economy in Perspective”, *Journal of Financial Management and Analysis*, Vol. 24, No 2. pp 30-38.
Available at: <http://ssrn.com/abstract=2032149>
24. **Tampakoudis, I., Subeniotis, D. & Skouloudakis, M. (2013)** “Determinants of Foreign Direct Investments in Advanced and Emerging Economies: A Comparative Assessment”. *The Business & Management Review*. Vol. 4. No. 2, pp.9-23.
Available at: <http://connection.ebscohost.com/c/articles/92945651/determinants-foreign-direct-investments-advanced-emerging-economies-comparative-assessment>
25. **Tarnanidis, T., Papathanasiou, J., and Soubeniotis D. (2016)**, “Critical success factors in the TBL concept of sustainable entrepreneurship”. It appeared in the special edition, themed ‘Operational Research’, *International Journal of Decision Support Systems (IJDSS)*, Volume 2, No. 1/2/3, pp. 38-53, 2016. *IJDSS is indexed Scopus, Inderscience*.
DOI: <http://dx.doi.org/10.1504/IJDSS.2016.10002674>
26. **Tarnanidis, T., Soubeniotis, D., Papathanasiou, J., and Eleftheriadis, I. (2016)**. *Entrepreneurship education scale and its impact on students’ entrepreneurial intentions*. Forthcoming publication
27. **Tampakoudis, I., Subeniotis, D. & Skouloudakis, M. (2016)**. “A Comparative Assessment of Growth Determinants in Advanced and Emerging Economies. The Particular Role of FDIs”. *Global Business and Economics Review*. Vol. 18. No. 2. pp. 177 – 198.
Available at: <https://doi.org/10.1504/GBER.2016.075525>
(Q4 - Scimago Journal & Country Rank, ABS Ranking =1).
28. **Tampakoudis, I., Subeniotis, D., Kroustalis, I. & Skouloudakis, M. (2017)**. “Determinants of Foreign Direct Investment in Middle-Income Countries: New Middle-Income Trap Evidence”. *Mediterranean Journal of Social Sciences*. Vol. 8. No. 1. pp.58–70.
Available at: <https://doi.org/10.5901/mjss.2017.v8n1p58>
(Q4 - Scimago Journal & Country Rank)
29. **Tampakoudis, I., Subeniotis, D. & Kroustalis, I. (2018)** “Sovereign Credit Default Swap and Bond markets’ dynamics: Evidence from the European debt crisis”. *International Journal of Monetary Economics and Finance*. 11 (2), pp110 – 125.
Available at: <https://doi.org/10.1504/IJMEF.2018.092351>
(Q3 - Scimago Journal & Country Rank, ABS Ranking =2).

30. **Tampakoudis, I., Nerantzidis, M., Subeniotis, D. and Soutsas, A. (2018)** ‘The Effect of Corporate Governance Mechanisms on European M&As’. *Corporate Governance: The International Journal of Business in Society*, 18 (5), pp. 965 - 986.
Available at: <https://doi.org/10.1108/CG-05-2018-0166>
(Q2 - Scimago Journal & Country Rank, ABS2 – Field Finance)
31. **Tarnanidis, T., Papathanasiou, J., and Soubeniotis D. (2019)** How far the TBL concept of sustainable entrepreneurship extends beyond the various sustainability regulations: Can Greek food manufacturing enterprises sustain their hybrid nature over time for international development? *Journal of Business Ethics*. Vol. 154, No. 3, pp. 829-846,
(First Online: 25 January 2017: <http://dx.doi.org/10.1007/s10551-017-3443-4>). (Q1 - SCImago Journal Rank SJR 2017=2,917, Springer)
32. **Tampakoudis, I., Nerantzidis, M., Subeniotis, D., Soutsas, A. and Kiosses N. (2019)** ‘Bank Mergers and Acquisitions in Greece: The Financial Crisis and its Effect on Shareholder Wealth’. *International Journal of Managerial Finance*, 16 (2), pp. 273-296.
Available at: <https://doi.org/10.1108/IJMF-02-2019-0080>
(Q3 - Scimago Journal & Country Rank, ABS2 – Field Finance)
33. **Tampakoudis, I., Subeniotis, D., Kroustalis, I. and Tamošiūnas, A. (2019)** ‘The Interactions and Trade-Offs of Sovereign Credit Default Swap (CDS) and Bond Spreads in a Dynamic Context’. *Journal of Business Economics and Management*. Vol. 20. No. 3. pp. 466- 488.
Available at: <https://doi.org/10.3846/jbem.2019.9759>
(Q2 - Scimago Journal & Country Rank, ABS2 – International Business & Area Studies)(Journal Impact Factor 1.855 (2018))
34. **Tarnanidis, T., Papathanasiou, J., Subeniotis, D., Eleftheriadis, I., and Tsaples, G. (2019)** How business students in Greece can elevate their entrepreneurial intentions through entrepreneurship education programs: Application of specific instruments, Entrepreneurship Education. Accepted for revisions,
<https://link.springer.com/journal/41959> [SPRINGER]

BIBΛΙΑ – ΜΟΝΟΓΡΑΦΙΕΣ

1. **Subeniotis N.D (1983)**, “The Portfolio Behaviour of the Greek Commercial Banks. A Preliminary Econometric Study”, *Dissertation, University of Birmingham, U.K.*, pp 1 – 110.
2. **Subeniotis N.D (1992)**, “The Portfolio Behaviour of the Greek Commercial Banks” *Ph.D Thesis, University of Birmingham*, pp 1-650.
3. **Σουμπενιώτης Ν.Δ, (1998)**, “Στελέχωση & Αξιολόγηση Προσωπικού”, Περιφερειακές Εκδόσεις “ΕΛΛΑ”, Έκδοση του Ελληνικού Κέντρου Παραγωγικότητας (ΕΛ.ΚΕ.ΠΑ).
4. **Σουμπενιώτης Ν.Δ, (1998)**, “Υποκίνηση Προσωπικού”, Περιφερειακές Εκδόσεις “ΕΛΛΑ”, Έκδοση του Ελληνικού Κέντρου Παραγωγικότητας (ΕΛ.ΚΕ.ΠΑ).
5. **Σουμπενιώτης Ν.Δ, Λυρούδη Αικ. (1999)**, “Ειδικά Θέματα Χρηματοοικονομικής”, Θεσσαλονίκη Πανεπιστημιακές Παραδόσεις. Εκδόσεις Ανικούλα Πανεπιστήμιο Μακεδονίας.

6. **Σουμπενιώτης Δημήτριος**, (2008), *“Νομικό Πλαίσιο & Κανονισμοί Λειτουργίας του Πανεπιστημίου Μακεδονίας”*, Θεσσαλονίκη, (Επιμέλεια), Εκδόσεις Πανεπιστημίου Μακεδονίας.
7. **Σουμπενιώτης Δημήτριος**, (2008), *“Χαρακτηριστικά και Παραμετροποίηση της Τραπεζικής Επιχείρησης*, Θεσσαλονίκη, Εκδόσεις Ανικούλα, ISBN:978-960-516-038-8
8. **Σουμπενιώτης Δημήτριος, Δαγδιλέλης Βασίλειος, Μπιτζένης Άρης, Λήδα Στάμου, Ελευθεριάδης Ιορδάνης**, (2012) Συλλογικός Τόμος με Τίτλο *«Επιχειρηματικότητα και Καινοτομία»*, Θεσσαλονίκη, Εκδόσεις Πανεπιστημίου Μακεδονίας.
9. **Σουμπενιώτης Δημήτριος & Ταμπακούδης Ιωάννης**, (2015), *«Χρηματοοικονομική Ανάλυση»*, Θεσσαλονίκη, 1^η Έκδοση, ISBN:978-960-93-7288-6, Σουμπενιώτης Δ. και Ταμπακούδης Ι.
10. **Σουμπενιώτης Δημήτριος & Ταμπακούδης Ιωάννης**, (2017), *«Σύγχρονη Χρηματοοικονομική Ανάλυση και Επενδύσεις»*, Θεσσαλονίκη, 1^η Έκδοση, Εκδόσεις NAMATA, ISBN:978-618-83308-2-5
11. **Σουμπενιώτης Δ. & Ταμπακούδης Ι.**, (2019), *«Επιχειρηματικότητα και Καινοτομία»*, Έκδοση: 1η/2019, Διαθέτης (Εκδότης): ΑΦΟΙ Θ. ΚΑΡΑΓΙΩΡΓΟΥ Ο.Ε. 1^η, Θεσσαλονίκη, ISBN:978-618-83370-9-1, Κωδικός Βιβλίου στον Εύδοξο: 68402043

Επιμέλεια Εκδόσεων

1. Alain Lempereur & Aurelien Colson (2016), *“Διαπραγματεύσεις, Σύγχρονες Απόψεις και Πρακτική”*, Τίτλος Πρωτοτύπου: A Negotiator’s Companion, Εκδότης: Εκδοτικός Οίκος Rosili, Αθήνα. ISBN: 978-618-5131-26-5.

ΚΕΦΑΛΑΙΟ σε ΣΥΛΛΟΓΙΚΟΥΣ ΤΟΜΟΥΣ

1. **Σουμπενιώτης Ν.Δ (1996)**, “Μια μεθοδολογία για την Αξιοποίηση Μοντέλων Συμπεριφοράς Χαρτοφυλακίου των Χρηματοπιστωτικών Ιδρυμάτων στην Άσκηση Μακροοικονομικής Πολιτικής”, *Επιστημονική Επετηρίδα Πανεπιστημίου Μακεδονίας*, Τόμος 12ος, Τεύχος Ι Ι, σσ 625-636.
2. **Subeniotis N.D & Efthymoglou G.P (1998)**, “The Principle of Safety First in Modelling Bank Portfolio Behaviour” , *Επιστημονική Επετηρίδα Πανεπιστημίου Πειραιά* προς τιμή του Καθηγητή Β. Σαρσέντη, Τόμος Β, σσ 377-394.
3. **Γεωργόπουλος Ν, Σουμπενιώτης Δ & Λαζαρίδης Ι (1998)**, “Μεθοδολογία του Πρωτοτύπου : Μία Προσέγγιση Ανάπτυξης Πληροφορικών Συστημάτων για Υποστήριξη Στρατηγικών Αποφάσεων” , *Επιστημονική Επετηρίδα Πανεπιστημίου Πειραιά* προς τιμή του Καθηγητή Β. Σαρσέντη, Τόμος Α, σσ 119-129.
4. **Σουμπενιώτης Δ., Γεωργόπουλος Ν., (2000)**, “Το Κόστος Διαμεσολάβησης του Ελληνικού Τραπεζικού Συστήματος & ο Κίνδυνος Αποδιαμεσολάβησης”, *Επιστημονική Επετηρίδα Πανεπιστημίου Πειραιά* προς τιμή του Καθηγητή Μ. Ραφαήλ, Τόμος Β, σσ. 819-837.
5. **Γεωργόπουλος Ν., Σουμπενιώτης Δ., (2001)**, “Η Επίδραση των Πληροφοριακών Συστημάτων στη Δομή & την Ανταγωνιστικότητα των Επιχειρήσεων”, *Επιστημονική Επετηρίδα Πανεπιστημίου Πειραιά προς τιμή του Καθηγητή Κοδοσάκη*, Τόμος Α, σσ 131-143, Πειραιάς 2001.

6. **Σουμπενιώτης Δ., Τσαγκαλάς Α.**, (2006), «Το Ελληνικό Χρηματοπιστωτικό Σύστημα. Πορεία προς την Αποκανονικοποίηση των Μέσων Πιστοδοτικής Πολιτικής», *Τιμητικός Τόμος Πανεπιστημίου Μακεδονίας* εις μνήμη Αναπληρωτή Καθηγητή Απόστολου Κομπότη, pp 576-617.
7. **Σουμπενιώτης Δ., Φωτιάδης Θ., Γλαβέλη Ν.**, (2006) “Η Στρατηγική Συμπεριφορά των Εισηγμένων στο Χ.Α.Α. Επιχειρήσεων”, *Επιστημονική Επετηρίδα Πανεπιστημίου Μακεδονίας προς τιμή της Καθηγήτριας, Μαρίας Νεγρεπόντη-Δελιβάνη*, σελ.889-915, Θεσσαλονίκη 2006.
8. **Subeniotis D., Tampakoudis I.**, (2009), “The Effects of Innovative Instruments to market participants and the Financial System: The particular role of Information Technologies”, *Chapter in the book entitled “Pervasive Computing for Business: Trends and Applications, published by IGI Global (Business Science Reference), Hersley, New York, Chapter14, pp 221-238, (ISBN 978-1-60566-996-0, hardcover), (ISBN 978-1-60566-997-7, e-book)*
9. **Subeniotis D., Bitzenis A., Tampakoudis I.**, (2010), “FDI Inflow in FYROM: The Great Accumulation of Greek Firms in FYROM. Επιστημονική Επετηρίδα, Τιμητικός Τόμος Ομότιμου Καθηγητή κ. Δημήτριου Παπαδόπουλου.
10. **Tampakoudis I., Subeniotis D., Eleftheriadis I.**, (2012), “M&As: Motives, Empirical Results and Contemporary Issues”. *In V. Vlachos et.al. (Eds) Mergers and Acquisitions as the Pillar of Foreign Direct Investment, Palgrave Macmillan*, pp141-157.
11. **Σουμπενιώτης Δ., Ταμπακούδης Ι.**, (2012), «Ο Μύθος του ΔΝΤ και η Λυσιτέλεια των Παρεμβάσεων του» Τιμητικός Τόμος Ομότιμου Καθηγητή Σωτηρίου Καρβούμη, Πανεπιστήμιο Πειραιά, Κέντρο Ερευνών Πανεπιστημίου Πειραιά, pp 685-724.

ΑΝΑΚΟΙΝΩΣΕΙΣ ΣΕ ΣΥΝΕΔΡΙΑ ΜΕ ΚΡΙΤΕΣ και ΠΡΑΚΤΙΚΑ

1. **Σουμπενιώτης Ν.Δ (1996)**, “Το Α.Ε.Π ως Δείκτης Ανάπτυξης & Διάρθρωσης της Οικονομικής Δραστηριότητας στην Περιφέρεια Θεσσαλίας”, *Έκδοση του Ινστιτούτου Τεχνολογικής Εκπαίδευσης του Υπουργείου Παιδείας, από τα πρακτικά Προσυνεδριακής Ημερίδας για την Περιφερειακή Ανάπτυξη, σσ 39 - 93, Αθήνα 1996.*
2. **Σουμπενιώτης Ν.Δ (1996)**, “Η Ζήτηση Εργασίας και η Χρηματοδότηση των Προγραμμάτων Συνεχιζόμενης Κατάρτισης”, *Proceedings of the European Conference in Quality Evaluation of Continuous Training Programs*, pp 199 - 225, Larissa, 7 - 8 November.
3. **Georgopoulos B.N & Subeniotis N.D (1997)**, “Selecting a Computer System for a Small Business”, *Proceedings of the 27th European Small Business Conference of the European Foundation for Management Development, Vol 1, pp 441-449, (Rhodes, Greece, 17-19 Sep. 1997).*
4. **Subeniotis D, Georgopoulos N, Lazaridis J, (1998)**, “The Role of the Banking Sector in Modelling the Implementation of strategic Central Governments’ Target”, Presented in the *3rd International Conference in Strategic Management and Decision Support Systems*, 14-16 of May 1998, Palic, Yugoslavia.
5. **Subeniotis D., Agorastos K.**, (1999), “Testing a Static Safety First Model of Bank Portfolio Behaviour on Greek Data”, *Proceedings of the International Conference “Preparing the Manager of the 21st Century”, Thessaloniki, 16-18 Dec. 1999, Vol. I, pp 219-230.*

6. **Agorastos K., Subeniotis D., (1999)**, "The Impact of Euro in Greek Firms", *Proceedings of the International Conference "Preparing the Manager of the 21st Century"*, Thessaloniki, 16-18 Dec. 1999, Vol. II, pp 117-143.
7. **Hagigagios T., Subeniotis D., (1999)**, "The Reorganisation and the Winding Up of Credit Institutions in the European Union", *Proceedings of the International Conference "Preparing the Manager of the 21st Century"*, Thessaloniki, 16-18 Dec. 1999, Vol. I, pp 173-182.
8. **Subeniotis D., Lyroudi K., (2000)**, "The Intermediation Cost of the Hellenic Banking System", *Proceedings of the 7th International Conference on "Financial Developments in the Era of EURO"*, Kavala, Greece, October 12-14.
9. **Subeniotis D., Lyroudi K., Hagigagios J., (2000)**, "A Test of the Mean-Variance Model of Bank Behaviour on Greek Data", *Proceedings of the International Scientific and Practical Conference on "Financial Stabilization and Economic Growth"*, Svishtov, Bulgaria, October 26-27.
10. **Hagigagios J., Lyroudi K., Subeniotis D., (2000)**, "The Legal Innovations and the Practical Experience of Mergers in the Greek Banking System", *Proceedings of the International Scientific and Practical Conference on "Financial Stabilization and Economic Growth"*, Svishtov, Bulgaria, Oct. 26-27.
11. **Lyroudi K., Subeniotis D., Komisopoulos G., (2002)**, "Market Anomalies in the A.S.E: The Day of the Week Effect", *European Financial Management Association 2002 Conference*, London, UK, June 26-29.
12. **Subeniotis D., Lyroudi K., Hagigagios J., (2002)**, "Mergers and Acquisitions in Greece: Legal and Aspects and Stock Market Reaction", *Academy of Financial Services, 16th Annual Meeting, San Antonio, Texas* Oct 15-16, 2002.
13. **Lyroudi K., Subeniotis D., Hagigagios J., (2001)**, "Market Reaction of Mergers and Acquisitions in the Athens Stock Exchange", *8th Annual Conference of the Multinational Finance Society (MFS), Lake De Garda, Verona, Italy*, June 23-27, 2001.
14. **Lyroudi K., Subeniotis D., (2003)**, «Cash and Receivables Management of the Firms in Cyprus at the Beginning of the New Century», *International Conference New Horizons in Industry and Education*, 28-29 Aug. 2003, Santorini Island, Greece.
15. **Haramis G., Siomkos G., Subeniotis D., Fotiadis Th., (2003)** "An Integrated Telemarketing System for Hotel Reservations, *6th Hellenic European Conference on Computer-Mathematics and its Applications*, Οικονομικό Πανεπιστήμιο Αθηνών, (25-27 Σεπτεμβρίου 2003).
16. **Fotiadis Th., Haramis G., Subeniotis D., (2005)**, "Strategic Management of the I.S's Resources", *7th Hellenic European Conference on Computer-Mathematics and its Applications*, Οικονομικό Πανεπιστήμιο Αθηνών (Ο.Π.Α), (22-24 Σεπτεμβρίου 2005).
17. **Σουμπενιώτης Δ., Χατζηθωμάς Λ., Φωτιάδης Θ., (2005)**, «Η Χρήση Φανεράς Γνώσης που Προκύπτει από την Εξόρυξη Δεδομένων για την Άσκηση Πολιτικών Database Marketing στα Τουριστικά Γραφεία», *Εθνικό Συνέδριο Ελληνικής Εταιρίας Συστημικών Μελετών (ΕΕΣΜ 2005) & Πανεπιστήμιο Πελοποννήσου*, Τρίπολη 12-14 Μαΐου 2005.
18. **Haramis G., Soubeniotis D., Fotiadis T., Hatzithomas L., (2007)**, "Structured System Development", *8th Hellenic European Conference on Computer Mathematics and*

Applications (HERCHA 2007).

19. **Subeniotis D., Zapranis A., Tampakoudis I., (2008)**, “The Wealth Effects of Completed and Uncompleted Mergers and Tender Offers to Target Shareholders in U.S.A., U.K. and Continental Europe”, *Proceedings of the 2nd International Conference on Accounting and Finance, Aug. 28th -29th, Dept. of Accounting and Finance, University of Macedonia, Greece.*
20. **Subeniotis D., Tampakoudis I., (2008)**, “The use of Credit Derivatives and Concerns Associated with Them”, *International Congress on Pervasive Computing and Management*, New Delhi, India, December 12-14 2008).
21. **Subeniotis D., Tampakoudis I., (2008)**, “Are Markets Efficient? A Comparative Assessment between the Greek and the West Capital Markets”, *9th International Business Research Conference*, Melbourne, Australia, 24-26 November 2008.
22. **Subeniotis, D., Zapranis, A. and Tampakoudis, I. (2008)** ‘The Wealth Effects of Completed and Uncompleted Mergers and Tender Offers to Target Shareholders in U.S.A., U.K. and Continental Europe’, *Proceedings of the 2nd International Conference on Accounting and Finance, 28-30 August, Thessaloniki, Greece*
23. **Papadopoulos D., Subeniotis D., Tampakoudis I., (2009)**, «An empirical analysis of financial ratios for the Greek IT sector firms during a bullish market to investigate the consistency of fundamental analysis with stock market performance», *IMAEF 2009, Meeting on Applied Economics and Finance (IMAEF), July 11-12, 2009, Ioannina, Greece.*
24. **Tampakoudis, I., Subeniotis, D. and Dalakiouridou, E. (2010)** ‘The Market for Corporate Control in Greece: A Critical Assessment of the Wealth Effects to Bidding-Companies' Shareholders’, *Proceedings of the International Conference on International Business, 22-23 May, Thessaloniki, Greece.*
25. **Subeniotis D., Tampakoudis I., (2010)**, “Foreign Direct Investment in South-Eastern Europe: The Presence of Greek Banks in FYROM”, *3rd International Conference on Accounting and Finance*, 26-27 August 2010, Skiathos Island, Greece.
26. **Tampakoudis, I., Subeniotis, D., (2010)**, “The Economic Impact of Mergers & Acquisitions in Greece: Lessons From a Comparative Analysis Regarding Western Economies”, *International Conference “Global Academy of Business and Economic Research”, New York, October 17-19, 2010. Τιμητική Διάκριση «Best Paper Award”* .(Το άρθρο έγινε δεκτό και θα δημοσιευθεί σε Journal.)
27. **Subeniotis D., Tampakoudis I., (2010)**, “The extent Crisis Altered Market Characteristics: A Comparative Analysis of GARCH Models on Dow Jones and FTSE-100 before and After the Current Financial Crisis”, *International Finance, 8th (Eighth) International Conference of the Global Academy of Business and Economic Research, August 10-12, 2011, Great Wall Sheraton Beijing, China.*
28. **Tampakoudis I., Subeniotis D., Crystalis I., (2011)**, “Greek Sovereign Credit Market Dynamics: Credit Default Swap and Bond Spreads' Linkages”, *Proceedings of the International Conference on International Business, 19-21May 2011. Thessaloniki, Greece.*
29. **Tampakoudis I., Subeniotis D., Crystalis I., (2012)**, “A Comparative Assessment of Growth Determinants in Advance and Emerging Economies”. The Particular Role of

- FDIs". *Business and Social Science Research Conference*, December 27-28th, 2012, Paris, France.
30. **Tampakoudis, I., Subeniotis, D. and Kroustalis, I. (2012)** 'The Wealth Effects of Foreign Direct Investments to Greek Companies: Evidence from the Balkans', *Proceedings of the 4th International Conference on Accounting and Finance*, 30-31 August, Corfu, Greece.
 31. **Tampakoudis, I., Subeniotis, D. & Skouloudakis, M. (2013)** "Determinants of Foreign Direct Investments in Advanced and Emerging Economies: A Comparative Assessment". *Proceedings of the International Trade & Academic Research Conference (ITARC), London-UK, November 4th - 5th*.
 32. **Tampakoudis, I., Subeniotis, D. & Skouloudakis, M. (2013)** "Determinants of Foreign Direct Investments in Middle - Income Countries and the Role of Middle - Income Trap". *Proceedings of the International Conference on International Business, Thessaloniki, May 16th - 18th*.
 33. **Tarnanidis, Th., Subeniotis D., Papathanasiou J., (2014)**, "Measuring Sustainable Entrepreneurship in a Time of Crisis: Evidence from a Structural Equation Model". *International Conference on International Business (ICIB)*. University of Macedonia, 23-25 May 2014, Thessaloniki, Greece.
 34. **Tarnanidis, Th., Papathanasiou J., Subeniotis D., (2014)**, "Modeling Sustainable Entrepreneurship in a Time of Crisis: Evidence from a Conjoint Choice Survey of Greek Food Companies". *International Conference on International Business*. Thessaloniki 23-25 May 2014.
 35. **Tampakoudis, I., Subeniotis, D. & Skouloudakis, M. (2014)** "Traditional and Nontraditional Determinants of Foreign Direct Investments in Mexico". *Proceedings of the International Conference on International Business, May 23rd - 25th, Thessaloniki, Greece*.
 36. **Tarnanidis, T., Papathanasiou, J., and Soubeniotis D. (2015)** *Entrepreneurship education in Greece: The case of University of Macedonia*. Book of Abstracts of the 6th International Conference on International Business (ICIB), University of Macedonia, 22-24 May 2015, Thessaloniki.
 37. **Tarnanidis, T., Papathanasiou, J., Soubeniotis, D., and Eleftheriadis, I. (2016)**, *Does business students' perception of entrepreneurship education affect their entrepreneurial intentions?*, 5th International Symposium & 27th National Conference on Operational Research), [Piraeus](#) University of Applied Science and the Hellenic Operational Research Society (HELORS), 9-11 June 2016, Athens-Greece.
 38. **Zopounidis, C., Tampakoudis, I., Subeniotis, D., Noulas, A. and Kiosses, N., (2021)**, 'Policy Uncertainty and Bank Mergers and Acquisitions' of the 37th Spring International Conference of the French Finance Association, May 26 - May 28, Audencia, France (*virtual conference*).
 39. **Tampakoudis, I., Noulas, A., Subeniotis, D. and Kiosses, N., (2021)**, 'The impact of CEO characteristics on shareholder value: Evidence from US bank M&As' of the 10th International Conference of the Financial Engineering and Banking Society, September 30 - October 03, Lille, France.

40. **Tampakoudis, I., Subeniotis, D., Nerantzidis, M. and Kiosses, N. (2022)** ‘The effect of board size and CEO duality on shareholder value: Evidence from bank M&A in the US’ of the 5th International Conference on Applied Research in Business, Management, and Economics (BMECONF), October 28 – October 30, Milan, Italy.
41. **Tampakoudis, I., Subeniotis, D., Nerantzidis, M. and Kiosses, N. (2022)** ‘Do large banks with large boards create value in the market for corporate control? The US banking sector in perspective’ of the 8th International Ioannina Meeting on Applied Economics and Finance (IMAEF), June 22 - June 24, Argostoli, Greece.

ΑΝΑΚΟΙΝΩΣΕΙΣ ΣΕ ΣΥΝΕΔΡΙΑ ΜΕ ΚΡΙΤΕΣ χωρίς ΠΡΑΚΤΙΚΑ

1. **Tampakoudis, I., Subeniotis, D. and Skouloudakis, M. (2015)** ‘Traditional Determinants of Growth and Inward FDI: The Greek Case’ of the *International Conference on International Business*, 22-24 May, Thessaloniki, Greece.
2. **Tampakoudis, I., Subeniotis, D. and Skouloudakis, M. (2015)** ‘The Role of Market Seeking, Efficiency Seeking and Recourse Seeking Determinants of Foreign Direct Investments: The Case of OECD Countries’ of the *International Trade and Academic Research Conference*, 9-10 November, London, United Kingdom.
3. **Tampakoudis, I., Subeniotis, D., Skouloudakis, M. and Kroustalis, I. (2016)** ‘The Role of Institutional and Traditional Determinants of Foreign Direct Investments: The Case of Emerging Asian Economies’ of the *International Trade and Academic Research Conference*, 7-8 November, London, United Kingdom.
4. **Tampakoudis, I., Subeniotis, D. and Kroustalis, I. (2017)** ‘The Interrelation between Sovereign Credit Default Swap (CDS) and Bond Spreads: A Dynamic Approach’ of the 7th *International Conference of the Financial Engineering and Banking Society*, 1-3 June, Glasgow, Scotland.
5. **Tampakoudis, I., Subeniotis, D. and Soutsas, A. (2017)** ‘An empirical examination of the wealth effects of M&As to the Greek banking sector’ στο 8^ο Συνέδριο Επιστημονικής Εταιρίας Χρηματοοικονομικής Μηχανικής και Τραπεζικής, 18-19 Δεκεμβρίου, Αθήνα, Ελλάδα.
6. **Tampakoudis, I., Subeniotis, D., Nerantzidis, M. and Soutsas, A. (2018)** ‘The wealth effects of MandAs on Greek banks. What changed after the global financial and economic crisis’ of the *International Conference on International Business*, 17-20 May, Thessaloniki, Greece.
7. **Tampakoudis, I., Subeniotis and D., Nerantzidis, M. (2018)** ‘The effect of the presence of women on board on mergers and acquisitions on European banking’ of the 7th *International Academic Macro Thematic Conference*, 28-29 December, Paris, France.
8. **Tampakoudis, I., Subeniotis D. and Kiosses, N. (2019)** ‘Board Size and its Effect on Bank Mergers and Acquisitions’ of 22nd PARIS International Conference on Studies in Business, Economics and Interdisciplinary Studies (PBEIS-19), 5-7 September, Paris, France.
9. **Tampakoudis, I., Subeniotis D., Nerantzidis, M. and Kiosses, N. (2019)** ‘Female Directors and the Wealth Effects of Mergers and Acquisitions in the US Banking Sector’ of Clute International Academic Conference on Business (IACB), 4-8 August, New York, USA.

ΑΛΛΕΣ ΕΡΓΑΣΙΕΣ

1. **Σουμπενιώτης Ν.Δ (1992)** , “*Το χρηματοπιστωτικό μας σύστημα χρειάζεται εκσυγχρονισμό*”, *Επιθεώρηση Παραγωγικότητας, Ελληνικό Κέντρο Παραγωγικότητας*, Τεύχος 11-12, σσ 2-4, Αθήνα.
2. **Σουμπενιώτης Δ., (1992)**, ΜΕΛΕΤΗ: συγγραφή διδακτικών εγχειριδίων στα αντικείμενα “*Οργάνωση, Διοίκηση, Στελέχωση, Υποκίνηση & Τεχνική Διαπραγματεύσεων*”. Η Μελέτη υλοποιήθηκε στα πλαίσια του **προγράμματος EUROFORM**. Κ.Ε.Ε. ΔΗΜΗΤΡΑ, Οργανισμοί CSEA Ιταλίας & VDAB του Βελγίου, Λάρισα 1992. Το κείμενο ήταν σε self learning by distance format και χρησιμοποιήθηκε για την ανάπτυξη εκπαιδευτικού υλικού σε περιβάλλον multi media. Το τελικό αποτέλεσμα, CD-ROM, παρουσιάστηκε τόσο στους εκπροσώπους των Ευρωπαϊκών partners (Οργανισμό CSEA της Ιταλίας, & VDAB του Βελγίου) όσο και σε εκπροσώπους του Υπ. Εργασίας. Η σύμβαση αφορούσε το χρονικό διάστημα 8.12.92 έως και 15.3.1993.
3. **Σουμπενιώτης Δ., (1992)**, ΜΕΛΕΤΗ: “*Μελέτη για την Βελτίωση των Διαδικασιών Λειτουργίας του ΕΛ.ΚΕ.ΠΑ, Αναμόρφωση Οργανογράμματος του Οργανισμού*”, **Ελληνικό Κέντρο Παραγωγικότητας (ΕΛ.ΚΕ.ΠΑ)**, Αθήνα. Απόφαση Γενικού Διευθυντή 218/24-7-1992, σσ 1-90,
4. **Σουμπενιώτης Δ., (1992)**, ΣΥΜΒΟΥΛΕΥΤΙΚΟ ΕΡΓΟ: Παροχή υπηρεσιών οργάνωσης, συντονισμού, και λογιστικής υποστήριξης για την υλοποίηση προγράμματος στα πλαίσια του Α' Κοινοτικού Πλαισίου Στήριξης. Το έργο αφορούσε το χρονικό διάστημα 8-12-1992 έως και 31-10-1993, Δήμος Αμπελώννα, (1992).
5. **Σουμπενιώτης Δ., Γεωργόπουλος Ν. (1992)**, ΕΡΕΥΝΑ: “*Διερεύνηση των Αναγκών των Επιχειρήσεων του Ν. Λάρισας σε Ειδικευμένο Διοικητικό & Τεχνικό Προσωπικό*”, Χρηματοδότηση έρευνας από **Ελληνικό Κέντρο Παραγωγικότητας (ΕΛ.ΚΕ.ΠΑ)**, Λάρισα.
6. **Σουμπενιώτης Δ., (1993)**. Συμβουλευτικό Συγγραφικό έργο: «*Διαχείριση Μ.Ο.Π Ανατολικής Κεντρικής Ελλάδος (Α.Κ.Ε)*». Φορέας Ανάθεσης, **Υπουργείο Εθνικής Οικονομίας**, Συμμετείχα στη ομάδα **Συμβούλων Διαχείρισης του** τόσο από την θέση του μετόχου της Αναδόχου Εταιρίας (EXRERT CONSULTING E.E) όσο και στην βάση της παροχής μελετητικού έργου. Στο εν λόγω έργο απασχολήθηκα από την 26η Μαρτίου του 1992, ημερομηνία υπογραφής της σχετικής σύμβασης με το ΥΠΕΘΟ, έως και τον Φεβ. του 1993 οπότε και απεχώρησα από την εταιρία. Expert Consulting E.E, (1993).
7. **Σουμπενιώτης Ν.Δ (1993)**, “*Η Γεωγραφική Συγκέντρωση των Τραπεζικών Χορηγήσεων Αίτιο & Αιτιατό της Συρρίκνωσης της Ακριτικής & Περιφερειακής Ελλάδας*”, *Οικονομική Εφημερίδα ΚΕΡΔΟΣ*, 20.7.93
8. **Σουμπενιώτης Ν.Δ (1994)**, ΕΡΕΥΝΑ: Με τίτλο “*Καταγραφή των Συνεταιρισμών και των Δραστηριοτήτων τους στον Νομό Λάρισας*”, Χρηματοδότηση έρευνας από **Ελληνικό Κέντρο Παραγωγικότητας (ΕΛ.ΚΕ.ΠΑ)**, Λάρισα.
9. **Σουμπενιώτης Ν.Δ (1994)**, ΜΕΛΕΤΗ: “*Αξιολόγηση Προγραμμάτων Ενδοεπιχειρησιακής Κατάρτισης του ΟΑΕΔ*”. Φορέας υλοποίησης **Κέντρο Ερευνών Πανεπιστημίου Πειραιά**, (1994), Πειραιάς 1994. Συμμετοχή στη ομάδα έργου με την υπογραφή σχετικής σύμβασης. Η σύμβαση αφορούσε το χρονικό διάστημα 1-2-1994 έως και 31-6-1994.
10. **Σουμπενιώτης Ν.Δ (1994)**, ΜΕΛΕΤΗ: “*Διερεύνηση Συνθηκών Διείσδυσης των Ελληνικών Βιομηχανικών Επιχειρήσεων στις Αγορές της Βαλκανικής*”. Φορέας υλοποίησης **Ελληνικό Κέντρο Ευρωπαϊκών Μελετών και Ερευνών (ΕΚΕΜΕ) και το Κέντρο Ερευνών Πανεπιστημίου Πειραιά** , Πειραιάς 1994. Συμμετοχή στη ομάδα

- έργου με την υπογραφή σχετικής σύμβασης. Η μελέτη υλοποιήθηκε για λογαριασμό της Ελληνικής Τράπεζας Βιομηχανικής Αναπτύξεως Α.Ε
11. **Σουμπενιώτης Ν.Δ (1994)**, ΜΕΛΕΤΗ: “*Σύνδεση ΑΕΙ/ΤΕΙ με Επιχειρήσεις - Δημιουργία Γραφείου Σταδιοδρομίας*”. Φορέας υλοποίησης Κέντρο Ερευνών Πανεπιστημίου Θεσσαλίας, Βόλος 1994. Συμμετοχή στη ομάδα έργου με την υπογραφή σχετικής σύμβασης. Η σύμβαση αφορούσε το χρονικό διάστημα 1-4-1994 έως και 30-6-1994.
 12. **Σουμπενιώτης Ν.Δ (1994)**, ΜΕΛΕΤΗ: “*Έρευνα Συνεχούς Επαγγελματικής Κατάρτισης (ΕΣΕΚ)*”. Φορέας υλοποίησης **Εθνική Στατιστική Υπηρεσία, (ΕΣΥΕ)**, Αθήνα 1994. Συμμετοχή στη ομάδα έργου με την υπογραφή σχετικής σύμβασης. Η σύμβαση αφορούσε το χρονικό διάστημα 1-7-1994 έως και 31-8-1994.
 13. **Σουμπενιώτης Ν.Δ (1995)**, ΜΕΛΕΤΗ: “*Επιχειρηματικότητα 2000 +*”. Φορέας υλοποίησης **Κέντρο Ερευνών Πανεπιστημίου Πειραιά**, Πειραιάς 1995. Συμμετοχή στη ομάδα έργου με την υπογραφή σχετικής σύμβασης. Η σύμβαση αφορούσε το χρονικό διάστημα 1-2-1995 έως και 31-4-1995.
 14. **Σουμπενιώτης Δ., Γεωργόπουλος Ν. (1995)**, ΜΕΛΕΤΗ: «*Σύνταξη Επιχειρηματικού Σχεδίου στα πλαίσια Ν2334, Άρθρο 23Α, για λογαριασμό της ΚΑΤΕΡΙΝΑ Ε.Π.Ε (HUGO BOSS)*». **HUGO BOSS, Κατερίνη (1995)**. Το ύψος των εγκριθέντων δαπανών ανήλθε στο 1,2 δισ. δραχμές. Η σύμβαση συνεργασίας υπεγράφη τον Απρίλιο του 1995 με την ΚΑΤΕΡΙΝΑ Ε.Π.Ε.
 15. **Σουμπενιώτης Δ., Γεωργόπουλος Ν. (1995)**, ΜΕΛΕΤΗ: *Σύνταξη Επιχειρηματικού Σχεδίου* στα πλαίσια Ν2334, Άρθρο 23Α, για λογαριασμό της ΕΝΩΣΗΣ ΑΓΡΟΤΙΚΩΝ ΣΥΝΕΤΑΙΡΙΣΜΩΝ ΛΑΡΙΣΗΣ ΤΙΡΝΑΒΟΥ ΑΓΙΑΣ. Action Synergie Consultants - Ε.Α.Σ Λάρισα, Λάρισα 1995. Το ύψος των εγκριθέντων δαπανών ανήλθε στο 1,5 δισ. Η συνεργασία αφορούσε το χρονικό διάστημα 1-1-1995 έως και 27-4-1995.
 16. **Σουμπενιώτης Ν.Δ (1995)**, ΕΡΕΥΝΑ: “*Ελλείψεις Ειδικοτήτων και Ανάγκες Κατάρτισης στον Ν. Λάρισα*”, Φορέας υλοποίησης, **Επιτροπή Ερευνών Τ.Ε.Ι Λάρισα, Λάρισα**. Σύμβουλος του Τ.Ε.Ι Λάρισα στην υλοποίηση της έρευνας Η έρευνα χρηματοδοτήθηκε από την **Νομαρχία Λάρισα**. Η σύμβαση αφορούσε το διάστημα 1-10-94 έως 10-12-1995.
 17. **Σουμπενιώτης Ν.Δ (1997)**, ΜΕΛΕΤΗ: “*Νέες Τεχνολογίες και Απασχόληση*” στο πλαίσιο του προγράμματος ADAPT «*ΗΦΑΙΣΤΟΣ*». Φορέας υλοποίησης **Κέντρο Ερευνών Πανεπιστημίου Πειραιά**, Πειραιάς 1997. Συμμετοχή στη ομάδα έργου με την υπογραφή σχετικής σύμβασης. Η σύμβαση αφορούσε το χρονικό διάστημα 5-11-1996 έως και 5-2-1997.
 18. **Σουμπενιώτης Ν.Δ (1997)**, ΜΕΛΕΤΗ: “*Καταγραφή & Ανάλυση Συνθηκών και Δυνατοτήτων Αναπροσαρμογής Αγροτικών Επιχειρήσεων των μη Αστικών Περιοχών - Ανάγκες Κατάρτισης Ανθρώπινου Δυναμικού Αγροτικών Περιοχών*”, Πρόγραμμα PELASGIS, **Κοινοτική Πρωτοβουλία ADAPT, Επιτροπή Ερευνών Τ.Ε.Ι Λάρισα**.
 19. **Σουμπενιώτης Δ., (1998)**, “*Μέθοδοι και Τεχνικές Επιλογής Χρηματιστηριακών Τίτλων*”, *Money Show* 1998, Ενότητα Τμήματος Λογιστικής-Χρηματοοικονομικής του Πανεπιστημίου Μακεδονίας, Μακεδονία Παλλάς, Θεσσαλονίκη, 12-13 Δεκεμβρίου 1998.
 20. **Σουμπενιώτης Δ., (1998)**, “*Η Γραφική Μέθοδος Επιλογής Χρηματιστηριακών Τίτλων*”, *Επενδυτικό FORUM* Θεσσαλονίκης, Πανεπιστήμιο Μακεδονίας, Θεσσαλονίκη, Δεκέμβριος 1998.
 21. **Σουμπενιώτης Δ., Αγοραστός Κ., (1999)**, “*Η Θεωρία του Όγκου Συναλλαγών ως Μέσο Επιλογής Χρηματιστηριακών Τίτλων*”, *Money Show* 1999, Ενότητα Αριστοτελείου Πανεπιστημίου Θεσσαλονίκης, Δημοτικό Ωδείο Λάρισα, Λάρισα, 5 Ιουνίου 1999.
 22. **Σουμπενιώτης Δ., (1998)**, “*Τραπεζικός Δανεισμός*”, *Money Show* 1999, Ενότητα

- Τμήματος Λογιστικής-Χρηματοοικονομικής του Πανεπιστημίου Μακεδονίας, , HYATT REGENCY, Θεσσαλονίκη 11-12 Δεκεμβρίου 1999.
23. **Σουμπενιώτης Δ., (1998)**, “*Μέθοδοι και Τεχνικές Επιλογής Χρηματιστηριακών Τίτλων*”, *Money Show* 1998, __Ενότητα Τμήματος Λογιστικής-Χρηματοοικονομικής του Πανεπιστημίου Μακεδονίας, Θεσσαλονίκη, Μακεδονία Παλλάς, 12-13 Δεκεμβρίου 1998.
 24. **Σουμπενιώτης Δ., (1998)**, “*Η Γραφική Μέθοδος Επιλογής Χρηματιστηριακών Τίτλων*”, Επενδυτικό FORUM Θεσσαλονίκης, Πανεπιστήμιο Μακεδονίας, Δεκέμβριος 1998.
 25. **Σουμπενιώτης Δ., (1998)**, “*Τραπεζικός Δανεισμός*”, *Money Show* 1999, Ενότητα Τμήματος Λογιστικής-Χρηματοοικονομικής του Πανεπιστημίου Μακεδονίας, , HYATT REGENCY, Θεσσαλονίκη 11-12 Δεκεμβρίου 1999.
 26. **Σουμπενιώτης Δ., Αγοραστός Κ., (1999)**, “*Η Θεωρία του Όγκου Συναλλαγών ως Μέσο Επιλογής Χρηματιστηριακών Τίτλων*”, *Money Show* 1999, Ενότητα Αριστοτελείου Πανεπιστημίου Θεσσαλονίκης, Δημοτικό Ωδείο Λάρισας, 5 Ιουνίου 1999.
 27. **Σουμπενιώτης Δ., (1998)**, ΜΕΛΕΤΗ: “*Ανάπτυξη και Εφαρμογή Προγράμματος Συμπληρωματικής Εκπαίδευσης*”, Πακέτο Εργασίας 1.1, Παραδοτέο “*Έρευνα για την Ελληνική και Διεθνή Πρακτική*”. ΕΠΕΑΕΚ (Πρόγραμμα Συμπληρωματικής Εκπαίδευσης), Υποπρόγραμμα 3, Μέτρο 3.4, Ενέργεια 4.4.γ) του Πανεπιστημίου Μακεδονίας. **Επιτροπή Ερευνών Πανεπιστημίου Μακεδονίας, Θεσσαλονίκη, (1998)**.
 28. **Σουμπενιώτης Δ., (1998)**, ΜΕΛΕΤΗ: “*Μελέτη και Εκσυγχρονισμός των Προγραμμάτων Σπουδών - Εμπλουτισμός και Εισαγωγή Καινοτόμων Μεθόδων Διδασκαλίας με τη Χρήση Σύγχρονων Τεχνολογιών Πληροφορικής*”, Φάση 1, Πακέτο Εργασίας 1., Παραδοτέο 1.3 “*Μελέτη και Καταγραφή του Περιβάλλοντος και των Μεθόδων Εκπαίδευσης σε Συναφή Τμήματα και Ιδρύματα Διεθνώς*” στο πλαίσιο του ΕΠΕΑΕΚ (Προγράμματα Σπουδών Συγγράμματα), του Πανεπιστημίου Μακεδονίας. **Επιτροπή Ερευνών Πανεπιστημίου Μακεδονίας, Θεσσαλονίκη (1998)**.
 29. **Σουμπενιώτης Δ., (1999)**, ΜΕΛΕΤΗ: “*Αναδιάρθρωση και Ενίσχυση του Μεταπτυχιακού Προγράμματος Σπουδών με τη Χρήση Νέων Τεχνολογιών και Καινοτόμων Μορφών Διδασκαλίας*”, **Πακέτο Εργασίας Α.3**, Παραδοτέο “*Μελέτη Διεθνών Τάσεων σε Στελέχη Διοικητικής Επιστήμης*”. **ΕΠΕΑΕΚ** (Πρόγραμμα Μεταπτυχιακών Σπουδών), Υποπρόγραμμα 3, Μέτρο 3.2, Ενέργεια 3.2.α) του Πανεπιστημίου Μακεδονίας. **Επιτροπή Ερευνών Πανεπιστημίου Μακεδονίας, Θεσσαλονίκη (1999)**.
 30. **Σουμπενιώτης Δ., (1999)**, ΜΕΛΕΤΗ: “*Αναδιάρθρωση και Ενίσχυση του Μεταπτυχιακού Προγράμματος Σπουδών με τη Χρήση Νέων Τεχνολογιών και Καινοτόμων Μορφών Διδασκαλίας*”, **Πακέτο Εργασίας Α.2**, Παραδοτέο “*Αναζήτηση της Ελληνικής και Διεθνούς Εμπειρίας και Καταγραφή Συμπερασμάτων όσον αφορά το Περιεχόμενο των Αντίστοιχων Προγραμμάτων Σπουδών, τις Μεθόδους και τα Μέσα Διδασκαλίας*”. **ΕΠΕΑΕΚ** (Πρόγραμμα Μεταπτυχιακών Σπουδών), Υποπρόγραμμα 3, Μέτρο 3.2, Ενέργεια 3.2.α) του Πανεπιστημίου Μακεδονίας. **Επιτροπή Ερευνών Πανεπιστημίου Μακεδονίας, Θεσσαλονίκη (1999)**.
 31. Σουμπενιώτης Δ., (1999), ΜΕΛΕΤΗ: ΜΕΛΕΤΗ: “*Αναδόμηση και Εκσυγχρονισμός των Προγραμμάτων Σπουδών - Εμπλουτισμός και Εισαγωγή Καινοτόμων Μεθόδων Διδασκαλίας με τη Χρήση Σύγχρονων Τεχνολογιών Πληροφορικής*”, Φάση 2, Πακέτο Εργασίας 3, Παραδοτέο 3.7 “*Υλοποίηση Εκπαιδευτικού Υλικού*”. **ΕΠΕΑΕΚ** (Προγράμματα Σπουδών-Συγγράμματα), Υποπρόγραμμα 3, Μέτρο 3.1, Ενέργεια 3.1.α του Πανεπιστημίου Πειραιά. **Επιτροπή Ερευνών Πανεπιστημίου Πειραιά, Θεσσαλονίκη (1999)**. Ανέπτυξα Εκπαιδευτικά Εγχειρίδια για τις Θεματικές Ενότητες: 1) Η Θεμελιακή

- Μέθοδος Επιλογής Χρηματιστηριακών Τίτλων, 2) Η Υπόθεση της Αποτελεσματικής Αγοράς- Επιλογή Απλού και Σύνθετου Χαρτοφυλακίου, 3) Τεχνική Ανάλυση, 4) Η Θεωρία του Όγκου Συναλλαγών
32. **Σουμπενιώτης Δ., (1999)**, ΜΕΛΕΤΗ: “Αναβάθμιση της Λειτουργίας του Γραφείου Διασύνδεσης του Πανεπιστημίου Μακεδονίας”. **ΕΠΕΑΕΚ** (Γραφεία Διασύνδεσης), Υποπρόγραμμα 3, Μέτρο 3.4, Ενέργεια 3.4.α του Πανεπιστημίου Μακεδονίας. **Επιτροπή Ερευνών Πανεπιστημίου Μακεδονίας, Θεσσαλονίκη (1999)**.
33. **Σουμπενιώτης Δ., (1999)**, ΜΕΛΕΤΗ: **ΜΕΛΕΤΗ**: “Από το Σχολείο στην Εργασία – Εναλλακτικές Διαδρομές – Προβλήματα και Διλήμματα Εκπαιδευτικής Πολιτικής” του **ΕΠΕΑΕΚ, Επιτροπή Ερευνών Πανεπιστημίου Πειραιά, Πειραιάς, (2000)**.
34. **Σουμπενιώτης Δ., Φωτιάδης Θ., Γλαβέλη Ν., (2003)** “Η Στρατηγική Συμπεριφορά των Εισηγμένων στο Χ.Α.Α. Επιχειρήσεων”, *Money Show, Ενότητα «Στρατηγική Διοίκηση, Ανθρώπινο Δυναμικό και Βελτίωση Ποιότητας – Συντελεστές Ανάπτυξης Ανταγωνιστικών Πλεονεκτημάτων»*, 13 Δεκεμβρίου 2003, Hyatt Regency Hotel Θεσσαλονίκη
35. **Σουμπενιώτης Δ., (2004)**, **Επιστημονικός Υπεύθυνος για το έργο ΕΠΕΑΕΚ II «Αναμόρφωση Προπτυχιακών Προγραμμάτων Σπουδών»**, Συνεδρίαση Γενικής Συνέλευσης Τμήματος ΟΔΕ Πανεπιστημίου Μακεδονίας (αρ. συν. 15/17-3-2004)
36. **Σουμπενιώτης Δ., (2004)**, ΜΕΛΕΤΗ: «*Ενθάρρυνση Επιχειρηματικότητας μέσω της Υποστήριξης Νέων Επιχειρηματικών Ιδεών και της Εισαγωγής Καινοτόμων Μαθημάτων Επιλογής στα Προγράμματα Σπουδών των Τμημάτων του Πανεπιστημίου Μακεδονίας*», Υποπρόγραμμα 3, Μέτρο 3.1, Ενέργεια 3.1.2, Κατηγορία Πράξης 3.1.2β «*Ενθάρρυνση Επιχειρηματικών Δράσεων, Καινοτόμων Εφαρμογών και Μαθημάτων Επιλογής Φοιτητών και Σπουδαστών*», **Επιτροπή Ερευνών Πανεπιστημίου Μακεδονίας, Θεσσαλονίκη (2005)**.
37. **Δρογαλάς Γ., Φωτιάδης Θ., Σουμπενιώτης Δ., (2005)**, “*Εννοιολογικό Πλαίσιο Εσωτερικού Ελέγχου: Θεωρητική Προσέγγιση και Μελέτη Περίπτωσης*”, Διοικητική Ενημέρωση, τεύχος 34, σελ. 52-65, Ιούλιος 2005.
38. **Χατζηθωμάς Λ., Κουτσιά Ν., Σουμπενιώτης Δ., Φωτιάδης Θ., (2005)**, «*Η Περιβαλλοντική Συνείδηση των Καταναλωτών και η Επίδραση της στην Αγοραστική τους Συμπεριφορά*», Επιθεώρηση Ελληνικής Ακαδημίας Διοίκησης Επιχειρήσεων», Τόμος 3, αριθμός 1, σελ.42-53, (ISSN 1109-7116).
39. **Σουμπενιώτης Δ., (2008)**, «*Μελέτη Υφιστάμενης Κατάστασης στον Τομέα της Αδήλωτης Εργασίας και Εκπόνηση Μελέτης και Εξειδίκευση Δράσεων για τον Περιορισμό της*» στο πλαίσιο του Ε.Π. «*Ανάπτυξη Ανθρώπινου Δυναμικού*», Μέτρο 6.2 «*Μελέτες Ωρίμανσης και Προετοιμασίας Δ Προγραμματικής Περιόδου*. **Υπουργείο Απασχόλησης, ΓΓΔΚ&ΑΠ, Ειδική Υπηρεσία Διαχείρισης, ΑΘΗΝΑ, 2008**.
40. **Σουμπενιώτης Δ., (2008)**, ΜΕΛΕΤΗ: «*Μελέτη για την Επιχειρηματικότητα και τη Νεανική Επιχειρηματικότητα στη Περιφέρεια Κεντρικής Μακεδονίας*», Μελέτη χρηματοδοτούμενη από το **ΥΠΕΠΘ, Γενική Γραμματεία Νέας Γενιάς, ΑΘΗΝΑ 2008**, (http://cms.paratiritirio.gr/uploads/documents/27/pan_mak.pdf)
41. **Σουμπενιώτης Δ., (2010)**, Υλοποίηση μελετών στα πλαίσια του προγράμματος «*Μονάδα Καινοτομίας και Επιχειρηματικότητας (ΜΚΕ) του Πανεπιστημίου Μακεδονίας*» και α/α/ «01» της Πράξης με τίτλο: «*Μονάδα Καινοτομίας και Επιχειρηματικότητας (ΜΚΕ) του Πανεπιστημίου Μακεδονίας*», με κωδικό ΟΠΣ 304302, (κωδικός resCom:

- 80635), Προϋπολογισμού 300.000 €, 2010-2012, *Επιστημονικά Υπεύθυνος* του Υποέργου (2010-2013), (βλέπε Συνεδρίαση Επιτροπής Ερευνών υπ. αριθ. 128/05.12.2011, α/α Α.Β.19).
42. **Σουμπενιώτης Δ., (2010)**, Υλοποίηση μελετών στα πλαίσια του προγράμματος INTERREG «*Διασυνοριακοί Κάθετοι Άξονες Επιχειρηματικότητας για την Υποστήριξη Νέων και Γυναίκων (Cross Border Vertical Axes of Entrepreneurship in Support of Youth and Woman)/Egnatia VAE – B1 – 3.2*»: Επιστημονικά Υπεύθυνος του έργου με Leader το Πανεπιστήμιο Μακεδονίας με τίτλο: (κωδικός resCom: 80634), 2010-2012, Προϋπολογισμού 1.300.000€, (βλέπε Συνεδρίαση Επιτροπής Ερευνών υπ. αριθ. 128/05.12.2011, α/α Β.α.2).
43. **Σουμπενιώτης Δ., (2011)**, Υλοποίηση μελετών στα πλαίσια του προγράμματος με τίτλο «*Female Innovative Business Network – New Opportunities For Progress (Fem-Progress)*», το οποίο υποβλήθηκε στον Priority Axis 1.2 “Develop the enabling environment for innovative entrepreneurship”, στο πλαίσιο της 4^{ης} πρόσκλησης υποβολής προτάσεων του Διασυνοριακού Προγράμματος «South East Europe Transnational Cooperation Programme 2007-2013”. Επιστημονικά Υπεύθυνος για το Πανεπιστήμιο Μακεδονίας του έργου. Ο προϋπολογισμός της πρότασης είναι 1.000.000€ ενώ ο προϋπολογισμός του ΠΑΜΑΚ ανέρχεται στα 160.000 € (βλέπε Συνεδρίαση Επιτροπής Ερευνών υπ. αριθ. 128/05.12.2011, α/α Β.β.16).
44. **Σουμπενιώτης Δ., (2012)**, Μελέτη «*Αναπτυξιακές Προοπτικές Νομού Πιερίας*». ΕΠΙΜΕΛΗΤΗΡΙΟ ΠΙΕΡΙΑΣ: Επιστημονικά Υπεύθυνος της Μελέτης, Σύμβαση 24/7-2012
45. **Σουμπενιώτης Δ., (2012)**, Υλοποίηση μελετών στα πλαίσια του προγράμματος με τίτλο “*Encouraging entrepreneurship and employment in the manufacturing sector in the Regional Unit of Thessaloniki*”. Έργο στα πλαίσια του προγράμματος ΤΟΠΣΑ «Τοπικά σχέδια για την απασχόληση, προσαρμοσμένα στις ανάγκες των τοπικών αγορών εργασίας». Παρέμβαση 1: «Ενεργητικές πολιτικές απασχόλησης», του Θεματικού Άξονα Προτεραιότητας 8: «Διευκόλυνση της Πρόσβασης στην Απασχόληση στις 3 Περιφέρειες σταδιακής εξόδου», του Επιχειρησιακού Προγράμματος «Ανάπτυξη Ανθρώπινου Δυναμικού 2007-2013», της υπ’ αριθμ. πρωτ 1781/08.03.2012 Πρόσκλησης (κωδικός πρόσκλησης 064) της ΕΔΑ Περιφέρειας Κεντρικής Μακεδονίας. Συνολικού προϋπολογισμού 400.000,00 ευρώ. Το σχέδιο φέρει τον τίτλο «Ενθαρρύνοντας την επιχειρηματικότητα και την απασχόληση στον τομέα της μεταποίησης, στην ΠΕ Θεσσαλονίκης».

ΚΩΝΣΤΑΝΤΙΝΟΣ Α. ΤΑΡΑΜΠΑΝΗΣ

ΑΡΘΡΑ ΣΕ ΔΙΕΘΝΗ ΕΠΙΣΤΗΜΟΝΙΚΑ ΠΕΡΙΟΔΙΚΑ (με κριτές)

2022

- [1] Karamanou, A., Brimos, P., Kalampokis, E. & Tarabanis K. (2022) “Exploring the Quality of Dynamic Open Government Data Using Statistical and Machine Learning Methods”, *Sensors*, 22(24), 9684 (DOI: <https://doi.org/10.3390/s22249684>).
- [2] Karamanou, A., Kalampokis, E., & Tarabanis K. (2022) “Linked Open Government Data to Predict and Explain House Prices: The Case of Scottish Statistics Portal”, *Big Data Research*, 30 (<https://doi.org/10.1016/j.bdr.2022.100355>).
- [3] Gerontas, A., Tambouris, E., Lazopoulou, K. & Tarabanis K. (2022) “On using CPSV-AP to publish public service descriptions as linked open data”, *Service Oriented Computing and Applications*, 16(4), 231 – 261 (DOI: <https://doi.org/10.1007/s11761-022-00344-6>).
- [4] Petsis, S., Karamanou, A., Kalampokis E. & Tarabanis K. (2022) “Forecasting and Explaining Emergency Department Visits in a Public Hospital”, *Journal of Intelligent Information Systems*, 2022 (DOI: <https://doi.org/10.1007/s10844-022-00716-6>).
- [5] Gerontas, A., Zeginis D., Promikyridis R., Androš M., Tambouris E., Cipan V. & Tarabanis K. (2022) “Enhancing Core Public Service Vocabulary to Enable Public Service Personalization”, *Information*, 13 (5), 225 (DOI: <https://doi.org/10.3390/info13050225>).
- [6] Dermentzi, E., Zotou, M., Tambouris, E. & Tarabanis K. (2022) “Using the Problem Based Learning method and educational technologies to teach Open Data: A design-based research approach”, *Education and Information Technologies* (DOI: <https://doi.org/10.1007/s10639-022-10995-9>).

2021

- [7] Gerontas, A., Peristeras, V., Tambouris, E., Kaliva, E., Magnisalis, I. & Tarabanis, K. (2021) “Public Service Models: a systematic literature review and synthesis”, *IEEE Transactions on Emerging Topics in Computing*, 9 (2), 637-648 (DOI: 10.1109/TETC.2019.2939485).
- [8] Panopoulou, E., Tambouris, E. & Tarabanis K. (2021) “An eParticipation acceptance model”, *IEEE Transactions on Emerging Topics in Computing*, 9 (1), 188 – 199 (DOI: 10.1109/TETC.2018.2861426).

2020

- [9] Zotou, M., Tambouris, E. & Tarabanis, K. (2019) “Data-driven problem based learning: enhancing problem based learning with learning analytics”, *Educational Technology Research and Development*, 68 (6), 3393-3424 (DOI: <https://doi.org/10.1007/s11423-020-09828-8>).

2019

- [10] Kalampokis, E., Karamanou, A., & Tarabanis, K. (2019) “Interoperability Conflicts in Linked Open Statistical Data”, *Information 2019*, 10(8), 249.
- [11] Kalampokis, E., Zeginis, D., & Tarabanis, K. (2019) “On Modeling Linked Open Statistical Data”, *Journal of Web Semantics*, 55, 56-68.

2018

- [12] Borona, S., Tambouris, E., & Tarabanis, K. (2018) "The use of 3D multi-user virtual environments in computer assisted second language learning: A systematic literature review", *International Journal of Learning Technology*, 13(3), 249-274.

2017

- [13] Kalampokis, E., Tambouris, E., & Tarabanis, K. (2017) "ICT tools for creating, expanding and exploiting statistical linked Open Data", *Statistical Journal of the IAOS*, 33(2), 503-514.
- [14] Kalampokis, E., Karamanou, A., Tambouris, E., & Tarabanis, K.A. (2017) "On Predicting Election Results using Twitter and Linked Open Data: The Case of the UK 2010 Election", *Journal of Universal Computer Science*, 23(3), 280-303.

2016

- [15] Kalampokis, E., Karamanou, A., Tambouris, E., & Tarabanis, K.A. (2016) "Applying Brand Equity Theory to Understand Consumer Opinion in Social Media", *Journal of Universal Computer Science, Special Issue on New Trends in Opinion Mining Technologies in Industry*, 22(5), 709-734.
- [16] Kalampokis, E., Tambouris, E., & Tarabanis, K. (2016) "Linked Open Cube Analytics Systems: Potential and Challenges", *IEEE Intelligent Systems*, 31(5), 89-92.
- [17] Dermentzi, E., Tambouris, E., & Tarabanis, K. (2016) "Cloud Computing in eGovernment: Proposing a Conceptual Stage Model", *International Journal of Electronic Government Research*, 12(1), 50-68.

2015

- [18] Tsourela, M., Frigidis, G., Paschaloudis, D. & Tarabanis K. (2015) "Value Co-Creation in Education: Scope, Methods and Insights", *International Journal of Advance Research and Innovative Ideas in Education (IJARIIE)*, 1(2), 160-171.
- [19] Kaliva, E., Katsioulas, D., Tambouris, E., & Tarabanis, K. (2015) "Understanding Researchers Collaboration in eParticipation using Social Network Analysis", *International Journal of Electronic Government Research*, 11(4), 38-68.

2014

- [20] Panopoulou, E., Tambouris, E., & Tarabanis, K. (2014) "Success factors in designing eParticipation initiatives", *Information and Organization*, 24(4), 195-213.
- [21] Kamateri, E., Kalampokis, E., Tambouris, E., & Tarabanis, K. (2014) "The linked medical data access control framework", *Journal of Biomedical Informatics*, 50, 213-225.
- [22] Parisopoulos, K., Tambouris, E., & Tarabanis, K. (2014) "An investigation of national policies on transformational government (t-Gov) in Europe", *International Journal of Information Technology and Management*, 13(4), 305-323.
- [23] Tambouris, E., Zotou, M., & Tarabanis, K. (2014) "Towards designing cognitively-enriched project-oriented courses within a blended problem-based learning context", *Education and Information Technologies*, 19(1), 61-86.
- [24] Tambouris, E., Kaliva, E., Liaros, M., & Tarabanis, K. (2014) "A reference requirements set for public service provision enterprise architectures", *Software & Systems Modeling*, 13(3), 991-1013.
- [25] Zeginis, D., Hasnain, A., Loutas, N., Futscher Deus, H., Fox, R., & Tarabanis, K. (2014) "A collaborative methodology for developing a semantic model for interlinking Cancer Chemoprevention linked-data sources", *Semantic Web Journal, Special Issue on Linked Data for Health Care and the Life Sciences*, 5, 127-142.

2013

- [26] Kalampokis, E., Tambouris, E., & Tarabanis, K. (2013) "Understanding the predictive power of social media", *Internet Research*, 23(5), 544-559.
- [27] Zeginis, D., D'Andria, F., Bocconi, S., Gorrongoitia Cruz, J., Collell Martin, O., Gouvas, P., Ledakis G., & Tarabanis, K., (2013) "A user-centric multi-PaaS application management solution for hybrid multi-Cloud scenarios", *Scalable Computing: Practice and Experience*, 14(1), 17-32.
- [28] Timonidou, V., Zotou, M., Tambouris, E., & Tarabanis, K. (2013) "A review on Facebook as a user-generated content environment in tertiary education", *International Journal of Social Media and Interactive Learning Environments*, 1(2), 164-183.
- [29] Kaliva, E., Panopoulou, E., Tambouris, E., & Tarabanis, K. (2013) "A domain model for online community building and collaboration in eGovernment and policy modelling", *Transforming Government: People, Process and Policy*, 7(1), 109-136.

2012

- [30] Loutas, N., Tarabanis, K., & Peristeras, V. (2012) "A Multidisciplinary Survey on Service", *International Journal of Service Science, Management, Engineering, and Technology*, 3(4), 13-37.
- [31] Tambouris, E., Macintosh, A., Smith, S., Panopoulou, E., Tarabanis, K., & Millard, J. (2012) "Understanding eParticipation State of Play in Europe", *Information Systems Management*, 29(4), 321-330.
- [32] Parisopoulos, K., Tambouris, E., & Tarabanis, K. (2012) "Facebook and Greek Elections: New Fad or Real Transformation?", *IEEE Technology and Society Magazine*, 31(3), 58-64.
- [33] Tambouris, E., Zotou, M., Kalampokis, E., & Tarabanis, K. (2012) "Fostering enterprise architecture education and training with the enterprise architecture competence framework", *International Journal of Training and Development*, 16(2), 128-136.
- [34] Kalampokis, E., Tambouris, E., Zotou, M., & Tarabanis, K. (2012). The Enterprise Architecture Competence Framework. *International Journal of Learning Technology*, 7(1), 79-94.
- [35] Dalakiouridou, E., Smith, S., Tambouris, E., & Tarabanis K. (2012) "Electronic Participation Policies and Initiatives in the European Union Institutions", *Social Science Computer Review*, 30(3), 297 - 323 (first published on August 23, 2011 as doi:10.1177/0894439311413436).
- [36] Dalakiouridou, E., Tambouris, E., & Tarabanis K. (2012) "eParticipation and online social networks: The case of the European Institutions", *European Journal of ePractice*, 16, 94-108.
- [37] Loutas, N., Peristeras, V., Zeginis, D., & Tarabanis K. (2012) "The Semantic Service Search Engine (S3E)", *Journal of Intelligent Information Systems*, 38(3), 645-668.
- [38] Tambouris, E., Panopoulou, E., Tarabanis, K., Ryberg, T., Buus, L., Peristeras, V., Lee, D., & Porwol, L. (2012) "Enabling Problem Based Learning through Web 2.0 Technologies: PBL 2.0", *Educational Technology & Society Journal*, 15(4), 238-251.

2011

- [39] Loutas, N., Peristeras, V., & Tarabanis, K. (2011) "Towards a Reference Service Model for the Web of Services", *Data & Knowledge Engineering*, 70(9), 753-774.
- [40] Panopoulou, E., Tambouris, E., Sanchez-Nielsen, E., Zotou, M., & Tarabanis K. (2011) "Learning from eParticipation initiatives of regional and local level authorities in Greece and Spain", *Journal of Balkan and Near Eastern Studies*, 13(1), 77-96.
- [41] Kalampokis, E., Tambouris, E., & Tarabanis, K. (2011) "A Classification Scheme for

Open Government Data: Towards Linking Decentralized Data”, *International Journal of Web Engineering and Technology*, 6(3), 266–285.

- [42] Loutas, N., Peristeras, V., & Tarabanis, K. (2011) “A citizen-centric, semantically-enhanced governmental portal”, *Electronic Government, An International Journal*, 8(4), 363-384.
- [43] Loutas, N., Peristeras, V., & Tarabanis K. (2011) “The Public Service Ontology: A formal model for describing domain specific semantics”, *International Journal of Metadata, Semantics and Ontologies*, 6(1), 23 – 34.

2010

- [44] Fragidis, G., Tarabanis, K., & Paschaloudis D. (2010) “Business models for the co-creation of Value with the Customer”, *Journal of e-Business*, X (1), 17-22.
- [45] Tambouris, E., Panopoulou, E., Tarabanis, K., Ryberg, T., Buus, L., & Peristeras V. (2010) “Collaborative learning through advanced Web2.0 practices”, *IEEE Learning Technology Newsletter*, 12(3), 13-16.
- [46] Ntaliani, M., Costopoulou, C., Karetzos, S., Tambouris, E., & Tarabanis, K. (2010) “Agricultural e-government services: An implementation framework and case study”, *Computers and Electronics in Agriculture*, 70(2), 337-347.

2009

- [47] Peristeras, V., Loutas, N., Goudos, S., & Tarabanis, K. (2009) “An ontological representation of Public Services: Models, technologies and Use Cases”, *Journal of Web Engineering*, 8(3), 245-267.
- [48] Peristeras, V., Mentzas, G., Tarabanis, K., & Abecker, A. (2009) “Transforming E-government and E-participation through IT”, *IEEE Intelligent Systems*, 24(5), 14-19.
- [49] Peristeras, V., Goudos, S., & Tarabanis, K. (2009) “Model-driven eGovernment interoperability: A review of the state of the art”, *Computer Standards & Interfaces*, 31(4), 613-628.
- [50] Tambouris, E., Loutas, N., Peristeras, V., & Tarabanis. K. (2009) “The Role of Interoperability in eGovernment Applications: An Investigation of Critical Factors”, *Journal of Digital Information Management*, 7(4), 235-243.
- [51] Mocan, A., Facca, A., Loutas, N., Goudos, S., Peristeras, V., & Tarabanis, K. (2009) “Solving Semantic Interoperability Conflicts in Cross-Border E-Government Services”, *International Journal of Semantic Web and Information Systems*, 5 (1), 1-47.
- [52] Tambouris, E., & Tarabanis, K. (2009). Training adults on traditional vs. contemporary IS issues: the trainees’ view. *Int. J. Technology Enhanced Learning*, 1(3), 205-214.
- [53] Panopoulou, E., Tambouris, E., & Tarabanis, K. (2009) “eParticipation initiatives: How is Europe progressing?”, *European Journal of ePractice*, 7.

2008

- [54] Tambouris, E., & Tarabanis, K. (2008) “Editorial note for special issue on one-stop government”, *International Journal of Electronic Governance*, 1(3), 255-257.
- [55] Tambouris, E., Kalampokis, E., & Tarabanis, K. (2008) “A survey of e-participation research projects in the European Union”, *International Journal of Electronic Business*, 6(6), 554 – 571.
- [56] Panopoulou, E., Tambouris, E., & Tarabanis, K. (2008) “A framework for evaluating websites of public authorities”, *Aslib Proceedings*, 60(5), 517-546.
- [57] Peristeras, V., Loutas, N., Goudos, S., & Tarabanis, K. (2008) “A Conceptual Analysis of Semantic Conflicts in Pan-European E-Government Services”, *Journal of Information Science*, 34(6), 877-891.
- [58] Tambouris, E., & Tarabanis, K. (2008) “Understanding and Scoping Life Events”,

International Journal of Electronic Governance, 1(2), 139-154.

2007

- [59] Goudos, S., Peristeras, V., & Tarabanis, K. (2007) "A Semantic Web Application for Public Administration using OWL for Public Domain Data Knowledge Representation", *WSEAS Transactions on Information Science and Applications*, 4(4), 725-730.
- [60] Goudos, S., Peristeras, V., & Tarabanis, K. (2007) "A Semantic Web Approach for Mapping Citizen Profiles to Public Administration Services based on Governance Enterprise Architecture (GEA) model", *WSEAS Transactions on Information Science and Applications*, 4(6), 1283-1289.
- [61] Fragidis, G., Koumpis, A., & Tarabanis, K. (2007) "The Impact Of Customer Participation On Business Ecosystems", *Establishing The Foundation Of Collaborative Networks*, Springer US, 243, 399-406.

2006

- [62] Ignatiadis, I., Svirskas, A., Roberts, B., & Tarabanis K. (2006) "Promoting trust in B2B virtual organizations through business and technological infrastructures", *International Journal of Networking and Virtual Organisations*, 3(4), 395-411.
- [63] Peristeras, V., & Tarabanis K. (2006) "The Connection, Communication, Consolidation, Collaboration Interoperability Framework (C4IF) For Information Systems Interoperability", *International Journal of Interoperability in Business Information Systems (IBIS)*, 1(1), 61-72.
- [64] Samaras, H., Giouvanakis, A., Bousiou, D., & Tarabanis K. (2006) "Towards a New Generation of Multimedia Learning Research", *AACE Journal*, 13(3), <http://www.aace.org/pubs/aacej/>, (Invited as a paper from ED-MEDIA 2004), 3-30.

2005

- [65] Giouvanakis, T., Fragidis, G., Paschaloudis, D., & Tarabanis, K. (2005) "Embedding a vocabulary-based application for concept mapping into a learning management system", *Open Education Research*, 11(5), 38-43. (Invited as a paper from "4th International Conference on Technology in Teaching and Learning in Higher Education", July 2005).

2004

- [66] Camarinha-Matos, L., Ignatiadis, I., & Tarabanis, K. (2004) "Promoting Trading Partner Trust in B2B E-Commerce Through the Use of Service Level Agreements and the Establishment of Support Centres", *Virtual Enterprises and Collaborative Networks*, 149, 283-290.

2001

- [67] Tarabanis K. (2001) "Path Planning in the Proteus Rapid Prototyping System", *Rapid Prototyping Journal*, 7(5), 241-252.
- [68] Rajan, V. T., Srinivasan, V., & Tarabanis K. (2001) "The optimal zig-zag direction for filling a two dimensional region", *Rapid Prototyping Journal*, 7(5), 231-240.

2000

- [69] Peristeras, V., & Tarabanis K. (2000) "Towards an enterprise architecture for public administration using a top-down approach", *European Journal of Information Systems*, 9, 252-260.

1999

- [70] Tarabanis, K., & Tsionas, I. (1999) "Using network analysis for emergency planning in case of an earthquake", *Transactions in GIS*, 3(2), 187-197.

- [71] Abrams, S., Allen, P. K., & Tarabanis, K. (1999) "Computing camera viewpoints in an active robot work-cell", *International Journal on Robotics Research*, 18(3), 267-285.

1997

- [72] Abrams, S.R., Korein, J.U., Srinivasan, V., & Tarabanis K. (1997) "Method employing sequential two-dimensional geometry for producing shells for fabrication by a rapid prototyping system", *Computer Integrated Manufacturing Systems*, 10(2), 172-173(2).

1996

- [73] Tarabanis, K., Tsai, R. Y., & Kaul, A. (1996) "Computing occlusion-free viewpoints", *IEEE Transactions on Pattern Analysis and Machine Intelligence*, 18(3), 279-292.

1995

- [74] Farouki, R.T., Koenig, T., Tarabanis, K.A., Korein, J.U., & Batchelder, J.S. (1995) "Path planning with offset curves for layered fabrication processes", *Journal of Manufacturing Systems*, 14(5), 355-368.
- [75] Tarabanis, K., Tsai, R. Y., & Allen, P. K. (1995) "The MVP sensor planning system for robotic vision tasks", *IEEE Transactions on Robotics and Automation*, 11(1), 72-85.
- [76] Tarabanis, K., Allen, P. K., & Tsai, R.Y. (1995) "A survey of sensor planning for computer vision", *IEEE Transactions on Robotics and Automation*, 11(1), 86-104.

1994

- [77] Tarabanis, K., Tsai, R. Y., & Allen, P. K. (1994) "Analytical characterization of the feature detectability constraints and of resolution, focus and field-of-view for vision sensor planning", *Computer Vision, Graphics, and Image Processing: Image Understanding*, 59(3), 340-358.
- [78] Tarabanis, K., Tsai, R. Y., & Goodman, D. G. (1994) "Calibration of a computer controlled robotic vision sensor with a zoom lens", *Computer Vision, Graphics, and Image Processing: Image Understanding*, 59(2), 226-241.

1986

- [79] Bill, R.G. Jr. & Tarabanis K. (1986) "The effect of premixed combustion on the recirculation zone of circular cylinders", *Combustion Science and Technology*, 47(1-2), 39-53.

BIBΛΙΑ

- [1] Γενική επιμέλεια, επιμέλεια μετάφρασης κεφαλαίων (αρ.1-4) και πρόλογος στο βιβλίο «Πληροφοριακά Συστήματα Διοίκησης στην Πράξη» (Kroenke D., Boyle R.J), Εκδ. Broken Hill, ISBN-978-9963-274-04-8, 2017.
- [2] Tambouris, E., Panagiotopoulos, P., Sæbø, Ø., Tarabanis, K., Wimmer, M.A., Milano, M., & Pardo, T.A. (Eds.), (2015) *Electronic Participation: 7th IFIP WG 8.5 International Conference, ePart 2015*, Lecture Notes in Computer Science, vol. 9249, Springer.
<https://www.springer.com/gp/book/9783319224992>
- [3] Tambouris, E., Janssen, M., Scholl, H.J., Wimmer, M.A., Tarabanis, K., Gascó, M., Klievink, B., Lindgren, I., & Parycek P., (Eds.), (2015) *Electronic Government: 14th IFIP WG 8.5 International Conference, EGOV 2015*, Lecture Notes in Computer Science, vol. 9248, Springer.
<http://www.springer.com/gp/book/9783319224787>
- [4] Tambouris, E., Scholl, H.J., Janssen, M., Wimmer, M.A., Tarabanis, K., Gascó, M., Klievink, B., Lindgren, I., Milano, M., Panagiotopoulos, P., Pardo T.A., & Parycek P.,

(Eds). (2015) *Electronic Government and Electronic Participation: Joint Proceedings of Ongoing Research, Posters, Workshop and Projects of IFIP EGOV 2015 and ePart 2015*, Volume 21 of Innovation and the Public Sector, IOS Press.

<http://ebooks.iospress.nl/volume/electronic-government-and-electronic-participation-joint-proceedings-of-ongoing-research-phd-papers-posters-and-workshops-of-ifip-egov-and-epart-2015>

- [5] Peristeras, V., Vitvar, T., & Tabaranis, K. (Eds), (2010) *Semantic Technologies for E-Government*, ISBN 978-3-642-03506-7, Springer.

ΚΕΦΑΛΑΙΑ ΒΙΒΛΙΩΝ ΣΕ ΔΙΕΘΝΕΙΣ ΕΚΔΟΤΙΚΟΥΣ ΟΙΚΟΥΣ

2022

- [1] Karagiorgou, S., Papapostolou, A., Zeginis, D., Georgiou, Y., Frimpong, E., Tsapelas, I., Mouzakitis, S. & Tarabanis K. (2022) "CYBELE: On the Convergence of HPC, Big Data Services, and AI Technologies", in *HPC, Big Data, and AI Convergence Towards Exascale Challenge and Vision*, pp.241-254.

2016

- [2] Goudos, S., Tambouris, E., & Tarabanis K. (2016) "E-Government Implementation of Ontology-based Public Domain Data Knowledge Representation", *Encyclopedia of E-Commerce Development, Implementation, and Management*, IGI Global, pp 778-790.

2015

- [3] Kamateri, E., Panopoulou, E., Tambouris, E., Tarabanis, K., Ojo, A., Lee, D., & Price, D. (2015) "A Comparative Analysis of Tools and Technologies for Policy Making", *Policy Practice and Digital Science, Public Administration and Information Technology*, Vol.10, Springer, pp 125-156.

2013

- [4] Tambouris, E., Macintosh, A., Dalakiouridou, E., Smith, S., Panopoulou, E., Tarabanis, K., & Millard, J. (2013) "eParticipation in Europe: Current State and Practical Recommendations", *E-Government Success around the World: Cases, Empirical Studies, and Practical Recommendations*, (J. Ramón Gil-García Ed.), IGI Global, pp. 341-357.

2011

- [5] Costopoulou, C., Ntaliani, M., Karetos, S., Tambouris, E., & Tarabanis K. (2011) "Towards Electronic and Mobile Government Service Provision for Agriculture", *Agricultural and Environmental Informatics, Governance and Management: Emerging Research Applications*, (Z. Andreopoulou et al., Eds.), IGI Global, pp. 262-286.
- [6] Scherer, S., Wimmer, M., Liotas, N., Tambouris, E., & Tarabanis, K. (2011) "Interoperability Requirements, Recommendations and Standards in E-Participation", *Interoperability in Digital Public Services and Administration: Bridging E-Government and E-Business*, (Y. Charalambidis, Ed.), IGI Global, pp. 95-118.

2010

- [7] Samaras, H., Giouvanakis, T., Bousiou, D., & Tarabanis, K. (2010) "Key factors and New Directions for Multimedia Learning Design", *Affective, Interactive and Cognitive Methods for E-Learning Design: Creating an Optimal Education Experience*, (eds. Aimilia Tzanavari and Nicolas Tsapatsoulis), Chapter 11, pp.207-227, ISBN: 978-161692228-3.
- [8] Goudos, S. K., Peristeras, V., & Tarabanis, K. (2010) "Application of Semantic Web Technology in E-Business: Case Studies in Public Domain Data Knowledge

- Representation”, *Business Information Systems: Concepts, Methodologies, Tools and Applications*, Management Association, USA, I. (Ed.), vol.4, pp. 1223-1233, doi:10.4018/978-1-61520-969-9.ch075.
- [9] Tambouris, E., & Tarabanis K. (2010) “Engaging European Citizens at Local and Regional Level: Results from a Survey on Achievements and Lessons Learnt”, *Beyond e-Government Measuring Performance: A Global Perspective*, (Alan R. Shark and Sylviane Toporkoff Eds.), The Public Technology Institute and ITEMS International.
- [10] Fragidis, G., Kotzinos, D., & Tarabanis K. (2010) “A Conceptual Framework and an Extended SOA Model for Consumer-Oriented E-Commerce”, *E-commerce*, Kyeong Kang (Ed.), ISBN: 978-953-7619-98-5, INTECH, Available from: <https://www.intechopen.com/books/e-commerce/a-conceptual-framework-and-an-extended-soa-model-for-consumer-oriented-e-commerce>.
- [11] Loutas, N., Giantsiou, L., Peristeras, V., & Tarabanis K. (2010) “A Semantically Enabled Portal for Facilitating the Public Service Provision”, *Semantic Technologies for E-Government*, Peristeras V., Vitvar T., Tabaranis K. (Eds), Springer, ISBN 978-3-642-03506-7, pp. 287-314.

2008

- [12] Peristeras, V., & Tarabanis, K. (2008) “The Governance Architecture Framework and Models”, In Saha, P. (Ed.). *Advances in Government Enterprise Architecture*, Hershey, PA: IGI Global Information Science Reference.

2005

- [13] Peristeras, V., & Tarabanis, K. (2005) “Providing pan-European e-government services with the use of semantic web services technologies: a generic process model” in R. Traummüller (Ed.): *Electronic Government, 2005, Proceedings: Lecture notes in Computer Science vol. 3591*, Springer, pp. 226-236.

2004

- [14] Tambouris, E., & Tarabanis, K. (2004) “An overview of DC-based eGovernment Metadata Standards and Initiatives”, *Electronic Government, Lecture Notes in Computer Science # 3183* (R. Traummüller, Ed.), Springer, pp. 40-47.
- [15] Peristeras, V., & Tarabanis, K. (2004) “The Governance Enterprise Architecture (GEA) Object Model”, *Knowledge Management in Electronic Government, Lecture Notes in Computer Science # 3035*, (Maria A. Wimmer, Ed.), Springer, pp.101-110.
- [16] Peristeras, V., & Tarabanis K. (2004) “Advancing the Government Enterprise Architecture -GEA: The Service Execution Object Model”, *Electronic Government, Lecture Notes in Computer Science # 3183*, (R. Traummüller), Springer, pp. 476-482.

2003

- [17] Tarabanis, K. & Peristeras, V. (2003) “Knowledge Management Requirements for Pan-European Public Administration Service Delivery”, *Knowledge Management in Electronic Government, Lecture Notes in Artificial Intelligence # 2645*, (Maria A. Wimmer, Ed.), Springer-Verlag, pp.37-47.

2002

- [18] Tarabanis, K., Peristeras, V., & Koumpis A. (2002) “Providing e-government services at the European level”, (Stanford-Smith, B., Chiozza, E., Edin, M.), *Challenges and Achievements in E-Business and E-Work*, IOS Press, Volume 1, pp 320-325.
- [19] Tarabanis, K. & Peristeras, V. (2002) “Requirements for Transparent Public Services Provision amongst Public Administrations”, *Electronic Government, Lecture Notes in Computer Science # 2456*, (G. Goos, J. Hartmanis, and J. van Leeuwen, Eds.), Springer-Verlag, pp. 330-337.

2001

- [20] Tarabanis, K., Peristeras, V., & Koumpis, A. (2001) "Towards a European Information Architecture for Public Administration: The InfoCITIZEN project", *E-work and E-commerce: Novel Solutions and Practices for a Global Networked Economy*, vol.2, B.Stanford-Smith, E.Chiozza (editors), IOS Press, pp. 1075-1081.

1993

- [21] Abrams, S., Allen, P. K., & Tarabanis, K. (1993) "Dynamic Sensor Planning", *Intelligent Autonomous Systems*, (F.D.A. Groen, S. Hirose, C. E. Thorpe, Eds.), IOS Press, pp. 206-215.

1992

- [22] Tarabanis, K., & Tsai, R. Y. (1992) "Computing viewpoints that satisfy optical constraints", *Physics-Based Vision, Principles and Practice* (L. B. Woff, S. A. Shafer, G. E. Healey, Eds.), Jones and Bartlett, pp. 399-406.

1991

- [23] Tarabanis, K., Tsai, R. Y., & Allen, P. K. (1991) "Overview of the MVP sensor planning system for robotic vision tasks", *Engineering Systems with Intelligence* (S. G. Tzafestas Ed.), Kluwer Academic Publishers, pp. 285-293.
- [24] Tarabanis, K. & Tsai, R. Y. (1991) "Sensor planning in computer vision: a review", in *The Robotics Review* (U. Khatib, J.J. Craig, T.Lozano-Perez Eds.), The MIT Press, pp.113-136.

1990

- [25] Tarabanis, K. & Tsai, R. Y. (1990) "Occlusion-free sensor placement planning", *Machine Vision for Three-Dimensional Scenes* (H. Freeman Ed.), Academic Press, pp. 301-339.

ΑΡΘΡΑ ΣΕ ΔΙΕΘΝΗ ΣΥΝΕΔΡΙΑ (με κριτές και δημοσιευμένα πρακτικά)**2022**

- [1] Pappis, C., Zeginis, D., Tambouris, E. & Tarabanis K. (2022) "Designing an API for the provision of Public Service information based on CPSV-AP", 19th European Mediterranean & Middle Eastern Conference on Information Systems (EMCIS2022), 21-22 December.
- [2] Karamanou, A., Brimos, P., Kalampokis, E. & Tarabanis K. (2022) "Exploring the Quality of Dynamic Open Government Data for Data Intelligence Applications: The Case of Attica Traffic Data", 26th Panhellenic Conference on Informatics (PCI 2022), 25-27 November Athens, Greece.
- [3] Panopoulou, E., Tambouris, E., Gerontas, A. & Tarabanis, K. (2022) "Towards an Evaluation Plan for Integrated Public Service (IPS) Provision", 15th International Conference on Theory and Practice of Electronic Governance (ICEGOV2022), 4-7 October Guimarães, Portugal.
- [4] Tambouris, E., Tavantzis, T., Vergidis, K., Gerontas, A. & Tarabanis, K. (2022) "Integrating BPMN with DMN to model complex Public Services: The case of Getting a Transportation Card for Disabled in Greece", 15th International Conference on Theory and Practice of Electronic Governance (ICEGOV2022), Guimarães, 4-7 October Portugal.
- [5] Kalampokis, E., Karacapilidis, N., Tsakalidis, D. & Tarabanis K. (2022) "Artificial Intelligence and Blockchain Technologies in the Public Sector: A Research Projects

- Perspective”, EGOV-CeDEM-ePart 2022, LNCS vol. 13391, pp 323–335, 6-8 September, Linköping, Sweden.
- [6] Zeginis D., Tarabanis K., “Towards an event-centric knowledge graph approach for public administration”, CBI 2022 Forum, 24th IEEE International Conference on Business Informatics (IEEE CBI 2022), Amsterdam, the Netherlands, 15-17 June, 2022.
- [7] Stavrou G., Adamidis P., Papathanasiou J., Tarabanis K., “Study on Group Formation Factors”, EWG-DSS 8th International Conference on Decision Support System Technology (ICDSST2022), Thessaloniki, Greece, 23-25 May, 2022.

2021

- [8] Gerontas A., Panopoulou E., Zempila G., Tambouris E., Akrivousi A., Farmakis K., Papadimopoulou S., Tarabanis K., “Towards co-creating getting a transport card integrated public service”, International Conference on Theory and Practice of Electronic Governance (ICEGOV2021), Athens, Greece, 6-8 October, 2021
- [9] Gerontas A., Zeginis D., Tambouris E., Tarabanis K., “Towards personalised public service co-creation using core vocabularies”, 6th South-East Europe Design Automation, Computer Engineering, Computer Networks and Social Media Conference (SEEDA-CECNSM 2021), Preveza, Greece, 24-26 September 2021.
- [10] Kalampokis E., Karamanou A., Tarabanis K. “Applying Explainable Artificial Intelligence Techniques on Linked Open Government Data”, EGOV-CeDEM-ePart 2021, Granada, Spain, 7-9 September 2021.
- [11] Daikou A., Tamouridou I., Kalampokis E., Tarabanis K. “Adoption of automation technologies in public organizations: The perception of healthcare professionals in Greece”, EGOV-CeDEM-ePart 2021, Granada, Spain, 7-9 September 2021.
- [12] Tambouris E., Tarabanis K., “Integrated Public Service Co-Creation: Objectives, Methods and Pilots of inGov project”, EGOV-CeDEM-ePart 2021, Granada, Spain, 7-9 September 2021.
- [13] Tambouris E., Gerontas A., Tarabanis K., Rodriguez Müller P., Casiano C., Cioffi A., Oprea N., “Conceptual Models for Integrated Public Service Co-Creation and Provision”, EGOV-CeDEM-ePart 2021, Granada, Spain, 7-9 September 2021.
- [14] Tambouris E., Tarabanis K. “Towards Inclusive Integrated Public Service (IPS) Co-Creation and Provision”, dg.o 2021- 22nd Annual International Conference on Digital Government Research, Omaha, Nebraska, 9-11 June, 2021.
- [15] Tambouris E., Tarabanis K. “Inclusive Governance Models and ICT Tools for Integrated Public Service Co-Creation and Provision: The inGov project”, dg.o 2021- 22nd Annual International Conference on Digital Government Research, Omaha, Nebraska, 9-11 June, 2021.
- [16] Stavrou, G., Adamidis, P., Papathanasiou J. & Tarabanis K. (2021) “Team Formation Characteristics and Methods: A Short Review”, EWG-DSS 7th International Conference on Decision Support System Technology (ICDSST 2021), 26-28 May, Loughborough, UK.

2020

- [17] Algayres M. G., Triantafyllou E., Werthmann L., Zotou M., Tambouris E., Malliarakis C., Dermentzi E., Lopez R., Jatten E., Tarabanis, K. “Collaborative game design for learning: the challenges of adaptive game-based learning for the Flipped Classroom”, EAI ArtsIT 2020 - 9th EAI International Conference: ArtsIT, Interactivity & Game Creation, Cyberspace, 10-11 December 2020.

- [18] Bourmpoulis, S., & Tarabanis, K. (2020) “A systematic mapping study on Enterprise Architecture for the Education domain: Approaches and Challenges”, IEEE 22nd Conference on Business Informatics (CBI), 22-24 June, Antwerp, Belgium.

2019

- [19] Tepandi, J., Grandry, E., Fieten, S., Rotuna, C., Sellitto, G.P., Zeginis, D., Draheim, D., Piho, G., Tambouris, E., & Tarabanis, K. (2019) “Towards a Cross-Border Reference Architecture for the Once-Only Principle in Europe: an enterprise modelling approach”, conference on the Practice of Enterprise Modelling (PoEM 2019), 27-29 November, Luxembourg.
- [20] Kalampokis, E., Zeginis, D., & Tarabanis, K. (2019) “Reflections on: Modeling Linked Open Statistical Data”, 18th International Semantic Web Conference (ISWC2019) - Journal Track, CEUR-WS Vol.2576, 26-30 October, Auckland, New Zealand.
- [21] Zeginis, D., Kalampokis, E., & Tarabanis, K. (2019) “Statistical Challenges Towards a Semantic Model for Precision Agriculture and Precision Livestock Farming”, 7th International Workshop on Semantic Statistics (SemStats 2019), co-located with the 18th International Semantic Web Conference (ISWC2019), CEUR-WS Vol.2549, Auckland, New Zealand, 26-30 October 2019.
- [22] Algayres, M., Shekhawat, Y., Timcenko, O., Zotou, M., Tambouris, E., Malliarakis, C., Dermentzi, E., Lopez, R., Jatten, E., & Tarabanis K. (2019) “Enhancing education and training through data-driven adaptable games in flipped classrooms”, proceedings of Workshop on Gaming elements and educational data Analysis in the Learning design of the flippEd classroom (GALE), hosted by the Fourteenth European Conference on Technology Enhanced Learning (EC-TEL 2019) Transforming Learning With Meaningful Technologies, 16-19 September, Delft, the Netherlands.
- [23] Kalampokis, E., Karamanou, A., & Tarabanis, K. (2019) “Towards Interoperable Open Statistical Data”, EGOV-CeDEM-ePart 2019, LNCS, vol.11685, pp 180-191, 2-4 September, San Benedetto Del Tronto, Italy.

2018

- [24] Kalampokis, E., Karamanou, A., & Tarabanis, K. (2018) “Combining Statistical Data for Machine Learning Analysis”, Proceedings of the 6th International Workshop on Semantic Statistics (SemStats 2018) in conjunction with the 17th International Semantic Web Conference (ISWC 2018), 8-12 October, Monterey, CA, USA.
- [25] Triantafyllou, E., Xylakis, E., Zotou, M., Tambouris, E., & Tarabanis, K. (2018) “Applying Learning Analytics and Learning Semantics in Problem-Based Learning Engineering Semester Projects”, Proceedings of the 46th SEFI Annual Conference, 17 - 21 September, Copenhagen.
- [26] Dermentzi, E., Zotou, M., Tambouris, E., & Tarabanis K. (2018) “Examining Students’ Perceptions on the Success of Open Data Education Based on PBL and Digital Technologies”, Proceedings of the British Academy of Management Annual Conference 2018 (BAM 2018), 4 - 6 September, Bristol, UK.
- [27] Zotou, M., Tambouris, E., Tarabanis, K., Tarrant, D., Vacher, E., Hermans, P., Ryberg, T., & Camacho, H. (2018) “Open Data Education: Curriculum, Course Models and Learning model”, Proceedings of the EGOV-CeDEM-ePart 2018 Conference, 3-5 September, Krems, Austria.
- [28] Gerontas, A., Tambouris, E., & Tarabanis, K. (2018) “On Using the Core Public Sector Vocabulary (CPSV) to Publish a ‘Citizens Guide’ as Linked Data”, Proceedings of the 19th Annual International Conference on Digital Government Research (dg.o 2018), 30 May - 1 June Delft, the Netherlands.

- [29] Tambouris, E., Hermans, P., Tarrant, D., Zotou, M., & Tarabanis, K. (2018) "Using problem-based learning and learning analytics in open data education", 19th Annual International Conference on Digital Government Research (dg.o 2018), Delft, the Netherlands, 30 May - 1 June 2018.
- [30] Stasiewicz, A., Adel Rezk, M., Ojo, A., Tambouris, E., Kalampokis, E., Tarabanis, K., Alcorn, T., & Leadbetter, A. (2018) "Using Linked Statistical Data to Improve Marine Search and Rescue Operations in Ireland", Proceedings of the 11th International Conference on Theory and Practice of Electronic Governance (ICEGOV2018), 4-6 April, Galway, Ireland.

2017

- [31] Karamanou, A., Panopoulou, E., Cipan, V., Čengija, D., Jelić, D., Tambouris, E., & Tarabanis, K. (2017) "Fostering Active Participation of Young People in Democratic Life: A Case Study using the #ask Dashboard", Proceedings of the 7th International Conference on eDemocracy, Privacy-Preserving, Secure, Intelligent eGovernment Services, 14 - 15 December, Athens, Greece.
- [32] Zeginis, D., Kalampokis, E., Roberts, B., Moynihan, R., Tambouris, E., & Tarabanis, K. (2017) "Facilitating the exploitation of Linked Open Statistical Data: JSON-QB API requirements and design criteria", Proceedings of SemStats2017 in conjunction with the 16th International Semantic Web Conference (ISWC 2017), 21-25 October, Vienna, Austria.
- [33] Toots, M., McBride, K., Kalvet, T., Krimmer, R., Tambouris, E., Panopoulou, E., Kalampokis, E., & Tarabanis, K. (2017) "A Framework for Data-Driven Public Service Co-Production", Proceedings of the 16th Annual International IFIP Electronic Government Conference (EGOV2017), LNCS vol.10428, pp. 264-275, 4-6 September, St. Petersburg, Russia.
- [34] Chaniotaki, E., Kalampokis, E., Tambouris, E., Stasis, A., & Tarabanis, K. (2017) "Exploiting Linked Statistical Data in Public Administration: The Case of the Greek Ministry of Administrative Reconstruction", Proceedings of the 23rd Americas Conference on Information Systems (AMCIS2017), 10-12 August, Boston, USA.
- [35] Tambouris, E., Kalampokis, E., & Tarabanis, K. (2017) "Visualizing Linked Open Statistical Data to Support Public Administration", Proceedings of the 18th Annual International Conference on Digital Government Research (dg.o 2017), ACM, pp.149-154, 7-9 June, New York, USA.
- [36] Tambouris, E., Kalampokis, E., Janssen, M., Krimmer, R., & Tarabanis, K. (2017) "Methods and Tools for Publishing and Reusing Linked Open Statistical Data", Workshop proceedings within the 18th Annual International Conference on Digital Government Research (dg.o 2017), ACM, pp.614-615, 7-9 June, New York, USA.
- [37] Tambouris, E., Kalampokis, E., & Tarabanis, K. (2017) "Towards a Linked Open Statistical Data Innovation Ecosystem", Proceedings of the New Techniques and Technologies for Statistics conference (NTTS 2017), 13-17 March, Brussels, Belgium.

2016

- [38] Karamanou, A., Kalampokis, E., Tambouris, E., & Tarabanis, K. (2016) "Linked Data Cubes: Research results so far", Proceedings of SemStats2016 in conjunction with the 15th International Semantic Web Conference (ISWC 2016), CEUR-WS Vol. 1654, 17-21 October Kobe, Japan (best paper award).
- [39] Zotou, M., Tambouris, E., Triantafyllou, E., Timcenko, O., Busk-Kofoed, L., Stracke, C.M., Riviou, K., García-Barriocanal, E., Utz, W., Martos, P., & Tarabanis, K. (2016) "PBL3.0: Integrating Learning Analytics and Semantics in Problem-Based Learning",

- Proceedings of the Pedagogical Grounded Learning Analytics Design Workshop (PGLA 2016) in conjunction with the 11th European Conference on Technology Enhanced Learning-Adaptive and Adaptable Learning (EC-TEL 2016), 13 - 16 September, Lyon, France.
- [40] Tambouris, E., Janssen, M., Kalampokis, E., Roberts, B., Hermans, P., Whyte, J., Alcorn, T., & Tarabanis K. (2016) “Open Statistical Data: Potential and Challenges”, in Scholl, H. et al. (Eds.): Electronic Government and Electronic Participation, pp. 407-408, IOS Press, doi.org/10.3233/978-1-61499-670-5-407, 15th IFIP WG 8.5 International Conference, Proceedings of EGOV 2016, 5- 8 September, Guimaraes, Portugal.
- [41] Kalampokis, E., Tambouris, E., Karamanou, A., & Tarabanis, K. (2016) “Open Statistics: The Rise of a new Era for Open Data?”, 15th IFIP WG 8.5 International Conference, Proceedings of EGOV 2016, LNCS 9820, pp. 31-43, (nominated for outstanding paper award, “Category 2 – The most compelling, critical research reflection”, <http://www.egov-conference.org/egov-2016/outstanding-paper-awards>), 5- 8 September, Guimaraes, Portugal.
- [42] Ruston McAleer, S., Panopoulou, E., Glidden, J., Tambouris, E., & Tarabanis, K. (2016) “Augmenting social talk: the #ask Project”, In: Parycek, P., Edelmann, N. (eds.): Proceedings of the International Conference for E-Democracy and Open Government 2016 (CeDEM16), Edition Donau-Universität Krems, ISBN 978-3-902505-81-1., pp. 61–67, 18-20 May, Krems, Austria

2015

- [43] Frigidis, D., Konstantas, D., Tarabanis, K. & Koumpis A. (2015) “Value Creation and Co-Creation in The Mobile Cloud”, The 2015 Naples Forum on Service, Naples, Italy.
- [44] Kalampokis, E., Roberts, B., Karamanou, A., Tambouris, E., & Tarabanis, K. (2015) “Challenges on Developing Tools for Exploiting Linked Open Data Cubes”, Proceedings of SemStats2015 in conjunction with the 14th International Semantic Web Conference (ISWC2015), CEUR-WS Vol.1551, 11-15 October, Bethlehem, Pennsylvania, USA.
- [45] Tambouris, E., Migotzidou, A., & Tarabanis, K. (2015) “e-Consultation Platforms: Generating or Just Recycling Ideas?” in Electronic Participation: 7th IFIP WG 8.5 International Conference on Electronic Participation, Proceedings of ePart 2015, M.A. Wimmer, LNCS 9248, pp. 41-52, 29 August-2 September, Thessaloniki, Greece.
- [46] Tambouris, E., Kalampokis, E., Tarabanis, K. (2015) “Processing Linked Open Data Cubes”, in 14th IFIP WG 8.5 International Conference on Electronic Government, Proceedings of EGOV 2015, LNCS 9249, pp. 130-143, 29 August-2 September, Thessaloniki, Greece.
- [47] Loutas, N., De Keyzer, M., Tarabanis, K., Alvarez-Rodriguez, M., & Burian, P. (2015) “Harmonising the public service models of the Points of Single Contact using the Core Public Service Vocabulary Application Profile”, in Electronic Government and Electronic Participation: Joint Proceedings of Ongoing Research, PhD Papers, Posters and Workshops Proceedings of IFIP EGOV and ePart 2015, vol. 22, p. 277-284, IOS Press, 29 August-2 September, Thessaloniki, Greece.
- [48] Tambouris, E., Kalampokis, E., & Tarabanis, K. (2015) Workshop: “Create, Expand and Exploit Linked Open Statistical Data”, in Electronic Government and Electronic Participation: Joint Proceedings of Ongoing Research, PhD Papers, Posters and Workshops Proceedings of IFIP EGOV and ePart 2015, vol. 22, p. 355-356, IOS Press, 29 August-2 September, Thessaloniki, Greece.

- [49] Paschaloudis, D., Athanasenas, A., Frigidis, G., Konstantas, D., & Tarabanis, K. (2015) "Perspectives in Value Creation and Co-creation in Service Systems", Proceedings of the 9th International Conference "New Horizons in Industry, Business and Education" (NHIBE 2015), 27-29 August, Skiathos Island, Greece.
- [50] Tambouris, E., Kalampokis, E., & Tarabanis, K. (2015) "ICT Tools for statistical linked open data: The OpenCube toolkit", Proceedings of the New Techniques and Technologies for Statistics conference (NTTS 2015), 10-12 March, Brussels, Belgium.

2014

- [51] Kalampokis, E., Nikolov, A., Haase, P., Cyganiak, R., Stasiewicz, A., Karamanou, A., Zotou, M., Zeginis, D., Tambouris, E., & Tarabanis, K. (2014) "Exploiting Linked Data Cubes with OpenCube Toolkit", CEUR-WS Proceedings of the ISWC 2014 Posters and Demos Track within 13th International Semantic Web Conference (ISWC2014), 19-23 October 2014, Trentino, Italy.
- [52] Kalampokis, E., Karamanou, A., Nikolov, A., Haase, P., Cyganiak, R., Roberts, B., Hermans, P., Tambouris, E., & Tarabanis, K. (2014) "Creating and Utilizing Linked Open Statistical Data for the Development of Advanced Analytics Services", CEUR-WS proceedings of the 2nd International Workshop on Semantic Statistics (SemStats2014) in conjunction with the 13th International Semantic Web Conference (ISWC2014), 19-23 October 2014, Trentino, Italy.
- [53] Hasnain, A., Kamdar, M.R., Hasapis, P., Zeginis, D., Warren Jr, C.R., Deus, H.F., Ntalaperas, D., Tarabanis, K., Mehdi, M., & Decker, S. (2014) "Linked Biomedical Dataspace: Lessons Learned Integrating Data for Drug Discovery", Proceedings of The Semantic Web - ISWC 2014, 13th International Semantic Web Conference, LNCS 8796, pp. 114-130, 19-23 October 2014, Trentino, Italy.

2013

- [54] Kalampokis, E., Karamanou, A., Tambouris, E., & Tarabanis, K. (2013) "Towards a Vocabulary for Incorporating Predictive Models into the Linked Data Web", Proceedings of the 1st International Workshop on Semantic Statistics (SemStats 2013) in conjunction with the 12th International Semantic Web Conference (ISWC2013), 21-25 October, Sydney, Australia.
- [55] Kalampokis, E., Tambouris, E., & Tarabanis, K. (2013) "Linked Open Government Data Analytics", in M.A. Wimmer, M. Janssen and H.J. Scholl (Eds.): Proceedings of EGOV 2013, LNCS 8074, pp. 99-110, 16-19 September, Koblenz, Germany.
- [56] Kalampokis, E., Tambouris, E., & Tarabanis, K. (2013) "On Publishing Linked Open Government Data", in Proceedings of the 17th Pan-Hellenic conference on Informatics (PCI 2013), 19-21 September, Thessaloniki, Greece.
- [57] He, Z., Ochs, C., Agrawal, A., Perl, Y., Zeginis, D., Tarabanis, K., Elhanan, G., Halper, M., Noy, N., & Geller, J. (2013) "A Family-Based Framework for Supporting Quality Assurance of Biomedical Ontologies in BioPortal", Proceedings of the AMIA Symposium, 16-20 November, Washington, DC, USA.
- [58] Sahay, R., Ntalaperas, D., Kamateri, E., Hasapis, P., Beyan, O.D., Strippoli, M.F., Demetriou, C., Gklarou-Stavropoulou, T., Brochhausen, M., Tarabanis, K., Bouras, T., Tian, D., Aristodimou, A., Antoniadis, A., Georgousopoulos, C., Hauswirth, M., & Decker, S. (2013) "An Ontology for Clinical Trial Data Integration", Proceedings of the IEEE SMC 2013 - IEEE International Conference on Systems, Man, and Cybernetics (IEEE Xplore), 13-16 October, Manchester, UK.
- [59] Kamateri, E., Loutas, N., Zeginis, D., Ahtes, J., D'Andria, F., Bocconi, F., Gouvas, P., Ledakis, G., Ravagli, F., Lobunets, O., & Tarabanis, K. (2013) "Cloud4SOA: A

Semantic-interoperability PaaS Solution for Multi-Cloud Platform Management and Portability”, Proceedings of the European Conference on Service-Oriented and Cloud Computing (ESOCC), LNCS 8135, pp.64-78, 11-13 September, Málaga, Spain.

2012

- [60] Tambouris, E., Outsetari, V., & Tarabanis, K. (2012) “On Public Service Provision Informative Phase: A dialogue-based Model and Platform” Proceedings of the International Conference on Theory and Practice of Electronic Governance (ICEGOV 2012), J. R. Gil-Garcia, N. Helbig & A. Ojo (Eds.), ACM, pp.132-141, 22–25 October, Albany, NY, USA.
- [61] Antoniadis, A., Georgousopoulos, C., Forgo, N., Aristodimou, A., Tozzi, F., Hasapis, P., Perakis, K., Bouras, T., Alexandrou, D., Kamateri, E., Panopoulou, E., Tarabanis, K., & Pattichis, C. (2012) “Linked2Safety: A secure linked data medical information space for semantically-interconnecting EHRs advancing patients' safety in medical research”, Proceedings of the IEEE 12th International Conference on BioInformatics and BioEngineering, BIBE 2012, pp. 517-522, 11-13 November, Larnaca, Cyprus.
- [62] Kaliva, E., Panopoulou, E., Tambouris, E., & Tarabanis, K. (2012) “A Domain Model for Community Building and Collaboration in eGovernment and Policy Modelling”, Proceedings of Transforming Government Workshop 2012 (tGov2012), 8 May, London, UK.
- [63] Panopoulou, E., Dalakiouridou, E., Tambouris, E., & Tarabanis, K. (2012) “Citizens' evaluation of an online Argument Visualisation platform for eParticipation”, Proceedings of the Electronic Participation: Fourth IFIP WG 8.5 International Conference, ePart 2012, E. Tambouris, A. Macintosh and O. Saebo (Eds.), LNCS 7444, pp. 49-60, 3 – 5 September, Kristiansand, Norway.
- [64] Kalampokis, E., Tambouris, E., Hausenblas, M., & Tarabanis, K. (2012) “Augmenting Open Government Data with Social Media Data”, Proceedings of Using Open Data policy modeling, citizen empowerment, data journalism Workshop, 19-20 June, Brussels, Belgium (Available online at https://www.w3.org/2012/06/pmod/pmod2012_submission_29.pdf)

2011

- [65] Loutas, N., Kamateri, E., & Tarabanis, K. (2011) “A Semantic Interoperability Framework for Cloud Platform as a Service”, Proceedings of 3rd IEEE International Conference on Cloud Computing Technology and Science, 29 November-1 December, Athens, Greece.
- [66] Loutas, N., Kamateri, E., Bosi, F., & Tarabanis, K. (2011) “Cloud computing interoperability: the state of play”, Proceedings of 3rd IEEE International Conference on Cloud Computing Technology and Science, 29 November-1 December, Athens, Greece.
- [67] Tambouris, E., Dalakiouridou, E., Panopoulou, E., & Tarabanis, K. (2011) “Evaluation of an Argument Visualisation Platform by Experts and Policy Makers”, In E. Tambouris, A. Macintosh and H. de Bruijn (Eds.): Proceedings of ePart2011, LNCS 6847, pp. 73–84. 29 August - 1 September, Delft, The Netherlands.
- [68] Kalampokis, E., Hausenblas, M., & Tarabanis, K. (2011) “Combining Social and Government Open Data for Participatory Decision-Making”, In E. Tambouris, A. Macintosh and H. de Bruijn (Eds.): Proceedings of ePart2011, LNCS 6847, pp. 36-47, IFIP, 29 August - 1 September, Delft, The Netherlands.
- [69] Karamanou, A., Loutas, N., & Tarabanis, K. (2011) “ArgVis: Structuring Political Deliberations Using Innovative Visualisation Technologies”, Proceedings of 3rd IFIP

- ePart Conference, Lecture Notes in Computer Science, Vol. 6847/2011, pp. 87-98, 29 August - 1 September, Delft, The Netherlands.
- [70] Kalampokis, E., Tambouris, E., & Tarabanis, K. (2011) "Open Government Data: A Stage Model", In: M. Janssen et al. (Eds): EGOV2011, LNCS 6846, pp. 235-246, IFIP, 29 August - 1 September, Delft, The Netherlands.
- [71] Loutas, N., Lee, D., Maali, F., Peristeras, V., & Tarabanis, K. (2011) "The Semantic Public Service Portal (S-PSP)", Proceedings of the 8th Extended Semantic Web Conference (ESWC 2011), Lecture Notes in Computer Science, Vol. 6644/2011, pp. 227-242, 2011, 29 May-2 June, Heraklion, Greece.
- [72] Shukair, G., Loutas, N., Peristeras, V., Reichling, K., Maali, F., & Tarabanis, K. (2011) "Towards a Federation of Government Metadata Repositories" Proceedings of the Share-PSI.eu workshop on Removing the roadblocks to a pan European market for Public Sector Information re-use, 10-11 May, Brussels, Belgium.
- [73] Fragidis, G., & Tarabanis, K. (2011) "Towards an Ontological Foundation of Service Dominant Logic", Proceedings of the IESS 1.1 - International Conference on Exploring Services Sciences, 16-18 February, Geneva, Switzerland.
- [74] Fragidis, G., & Tarabanis, K. (2011) "Analyzing Value Co-Creation in Service Systems: Contribution from GORE", Proceedings of the 8th Enterprise Engineering Track at the 26th ACM 26th Symposium on Applied Computing (SAC), 21-24 March, TaiChung, Taiwan.

2010

- [75] Fragidis, G., Paschaloudis, D., Tarabanis, K., & Tsourela, M. (2010) "E-business Models for the Co-creation of Value with the Customer", Proceedings of the 10th Annual Conference of the International Academy of E-Business, 1 - 4 April, San Francisco, USA.
- [76] Panopoulou, E., Tambouris, E., & Tarabanis K (2010) "eParticipation Initiatives in Europe: Learning from Practitioners", Proceedings of the 2nd International Conference on Electronic Participation (ePart 2010), 29 August - 2 September, Lausanne, Switzerland.
- [77] Lee, D., Priya Menda, Y., Price, D., Tambouris, E., Peristeras, V., & Tarabanis K. (2010) "Integrating Argument Visualisation Tools in Social Platforms to Facilitate Online Political Debates: The Wave Platform", Proceedings of the 2nd International Conference on Electronic Participation (ePart 2010), 29 August - 2 September, Lausanne, Switzerland.
- [78] Loutas, N., Peristeras, V., Bouras, A., Kamateri, E., Zeginis, D., & Tarabanis K. (2010) "Towards a Reference Architecture for Semantically Interoperable Clouds", Proceedings of IEEE CloudCom 2010, pp. 143 - 150, 2010, 30 November-3 December, Indianapolis, IN, USA,

2009

- [79] Loutas, N., Peristeras, V., & Tarabanis K. (2009) "Rethinking the Semantic Annotation of Services", Proceedings of the ICSOC/ServiceWave 2009 Workshops, Lecture Notes in Computer Science, Vol. 6275, pp. 540-549, 23-27 November, Stockholm, Sweden.
- [80] Giantsiou, L., Loutas, N., Peristeras, V., & Tarabanis, K. (2009) "Semantic Service Search Engine (S3E): An approach for finding services on the Web", Proceedings of the 2nd World Summit on the Knowledge Society (WSKS), (1): 316-325, 16-18 September, Chania, Crete, Greece.
- [81] Kopouki-Papathanasiou, M., Loutas, N., Peristeras, V., & Tarabanis, K. (2009) "Combining service models, semantic and Web 2.0 technologies to create a rich

- citizen experience”, Proceedings of the 2nd World Summit on the Knowledge Society (WSKS), (1): 296-305, 16-18 September, Chania, Crete, Greece.
- [82] Tolia, E., Katriou, S. A., Loutas, N. Giantsiou, L., Peristeras, V., & Tarabanis, K. (2009) “SemanticGov: A Showcase for the Region of Central Macedonia”, Proceedings of the 6th European Semantic Web Conference, 31 May - 4 June, Heraklion, Greece.
- [83] Loutas, N., Peristeras, V., & Tarabanis K. (2009) “Extending Service Models to Include Social Metadata”. In Proceedings of the WebSci'09: Society On-Line, 18-20 March, Athens, Greece.
- [84] Fragidis, G., Tarabanis, K., & Paschaloudis, D. (2009) “A Service Composition Model for Value Co-Creation in e-Healthcare”, Proceedings of the 9th Annual Conference of the International Academy of E-Business, 9-12 April, Hawaii, USA.
- [85] Fragidis, G., Kotzinos, D., & Tarabanis, K. (2009) “Service Value as Collaborative Knowledge Creation”, Proceedings of the 18th Annual Frontiers in Service Conference, 29 October – 1 November, Honolulu, Hawaii, USA.
- [86] Tambouris, E., Liotas, N., Tarabanis, K., Ruston, S., & Price, D. (2009) “Welcoming Argument Visualisation to Europe: The WAVE Project”, Proceedings of the DEXA-ePart conference, 31 August - 4 September, Linz, Austria.
- [87] Tambouris, E., Kliafas, A., Kalampokis, E., & Tarabanis K. (2009) “Reducing administrative burden through online dialogues: The case of declaring a property to the Hellenic Cadastre”, Proceedings of the 8th International Conference on Electronic Government (EGOV 09), pp.3-10, 31 August - 4 September, Linz, Austria.
- [88] Panopoulou, E., Tambouris, E., Zotou, M., & Tarabanis K. (2009) “Evaluating eParticipation Sophistication of Regional Authorities Websites: The Case of Greece and Spain”, in A. Macintosh and E. Tambouris (Eds.): Proceedings of ePart 2009, LNCS 5694, pp. 67–77, 31 August - 4 September, Linz, Austria.
- [89] Parisopoulos, K., Tambouris, E. & Tarabanis K. (2009) “Transformational Government in Europe: A Survey of national Policies”, Proceedings of the 2nd World Summit on the Knowledge Society (WSKS 2009), 16-18 September, Chania, Crete, Greece.
- [90] Fragidis, G., & Tarabanis, K. (2009) “When S-D logic Meets Web 2.0: An Integrative Framework for a Service-Based Web”, Proceedings of the 2009 Naples Forum on Services: Service-Dominant Logic, Service Science and Network Theory, 16-19 June, Capri, Italy.

2008

- [91] Fragidis, G., Mavridis, A., Vontas, A., Koumpis, A., & Tarabanis K. (2008) “A Proposed Conceptual Framework for the Study of Research Ecosystems”, Proceedings of the IEEE International Digital Ecosystems and Technologies Conference (DEST), 26-29 February, Phitsanulok, Thailand.
- [92] Fragidis, G., Tarabanis, K., & Athanasenas, A. (2008) “Customer Participation on the Web 2.0: The Characteristics of Customer-Centric Environments”, Proceedings of the 8th Annual Conference of the International Academy of E-Business, 20-23 March, San Francisco.
- [93] Fragidis, G., & Tarabanis, K. (2008) “An Extended SOA Model for Customer-Centric E-Commerce”, Proceedings of the IEEE International Conference on E-Business Engineering (ICEBE), pp. 771-775, 22-24 October, Xi' An, China.
- [94] Fragidis, G., & Tarabanis K. (2008) "Guidelines for the Composition of Business Services into Solutions for the Customer", Proceedings of the 17th Annual Frontiers in Service Conference, 2-5 October, Washington D.C., USA.

- [95] Fragidis, G., Giantsiou, L., & Tarabanis K. (2008) "Providing Customer-Centric Service: Customization and Composition of Service on the Semantic Web", Proceedings of the IEEE International Conference on Intelligent Agents, Web Technologies and Internet Commerce (IAWTIC'08), 10-12 December, Vienna, Austria.
- [96] Giouvanakis, T., Samaras, H., & Tarabanis, K. (2008) "A Method for Improving the Sequence of Learning Objects", C. Montgomery & J. Seale (eds), Proceedings of World Conference on Educational Multimedia, Hypermedia and Telecommunications 2008, pp. 2175-2181, Chesapeake, VA:AACE.
- [97] Fernandez, A., Hayes, C., Loutas, N., Peristeras, V., Polleres, A., & Tarabanis, K. (2008) "Closing the Service Discovery Gap by Collaborative Tagging and Clustering Techniques", Proceedings of ISWC 2008, Workshop on Service Matchmaking and Resource Retrieval in the Semantic Web, 26-30 October, Karlsruhe, Germany.
- [98] Tambouris, E., & Tarabanis, K. (2008) "Training adults on Traditional vs Web 2.0 IS topics: The trainees' view", M. D. Lytras et al. (Eds.): Proceedings of the WSKS 2008, CCIS 19, Springer-Verlag Berlin Heidelberg, pp. 261-266, 26-28 September, Athens, Greece.
- [99] Kampitaki, D., Tambouris, E., & Tarabanis, K. (2008) "eElectioneering: Current Research Trends", in Electronic Government, Lecture Notes in Computer Science # 5184, (M.A. Wimmer, H.J. Scholl, and E. Ferro Eds.), Springer Verlag, pp. 184-194, Proceedings of EGOV2008, 31 August-5 September, Turin, Italy.
- [100] Tambouris, E., Loutas, N., Peristeras, V., & Tarabanis, K. (2008) "The Role of Interoperability in eGovernment Applications: An Investigation of Obstacles and Implementation Decisions", Proceedings of the 3rd IEEE International Conference on Digital Information Management, pp. 381 - 386, 13-16 November, London, UK.
- [101] Giantsiou, L., Simov, A., Loutas, N., Peristeras, V., & Tarabanis, K. (2008) "The WSMO-PA Service Editor", Proceedings of ICSC 2008- Second IEEE International Conference on Semantic Computing, 4-7 August, Santa Clara, CA, USA.
- [102] Loutas, N., Giantsiou, L., Simov, A., Peristeras, V., & Tarabanis K. (2008) "A Tool for Annotating Services with Domain Specific Semantics", Proceedings of ICSC 2008-Second IEEE International Conference on Semantic Computing, pp. 448-455, 4-7 August, Santa Clara, CA, USA.
- [103] Kalampokis, E., Tambouris, E., & Tarabanis, K. (2008) "A Domain Model for eParticipation", Proceedings of icwi, Third International Conference on Internet and Web Applications and Services, pp. 25-30, 8-13 June, Athens, Greece.
- [104] Loutas, N., Giantsiou, L., Peristeras, V., Tektonidis, D., Tzanetos, C. & Tarabanis, K. (2008) "Towards a semantically-enabled eGovernment portal", Proceedings of 9th International Conference on Digital Government Research, (DGO), 18-21 May, Montreal, Canada.
- [105] Peristeras, V., Tambouris, E., Loutas, N., & Tarabanis, K. (2008) "Modeling Public Administration Services Using the Governance Enterprise Architecture (GEA) Framework", Pre-conference tutorial at the 9th International Conference on Digital Government Research (dg.o), 18-21 May, Montreal, Canada.
- [106] Kampitaki, D., Tambouris, E., & Tarabanis, K. (2008) "Identifying Research Themes and Methods in eElectioneering", Proceedings of the 9th Annual International Digital Government Research Conference (dg.o), ACM Press, pp. 389-390, 18-21 May, Montreal, Canada.
- [107] Tambouris, E., & Tarabanis, K. (2008) "A dialogue-based, life-event oriented, active portal for online one-stop government: The OneStopGov platform", Proceedings of

- the 9th Annual International Digital Government Research Conference (dg.o), ACM Press, pp. 405-406, 18-21 May, Montreal, Canada.
- [108] Tambouris, E., Momotko, M., Chatzidimitriou, M., & Tarabanis, K. (2008) "Active Life-Event Portals by example", Proceedings of the 6th Eastern European eGov Days (eeeGov Days) conference, 23 - 25 April Prague, Czech Republic.
- [109] Loutas, N., Peristeras, V., & Tarabanis, K. (2008) "Providing Public Services to Citizens at the National and Pan-European level using Semantic Web Technologies: The SemanticGov Project", Proceedings of the 6th Eastern European eGov Days (eeeGov Days) conference, 23 - 25 April Prague, Czech Republic.
- [110] Trochidis, I., Tambouris, E., & Tarabanis, K. (2008) "One Stop Government: A Literature Review", Proceedings of the 6th Eastern European eGov Days (eeeGov Days) conference, 23 - 25 April Prague, Czech Republic.
- [111] Gkarafli, S., Tambouris, E., & Tarabanis, K. (2008) "eParticipation and Web 2.0", Proceedings of the 6th Eastern European eGov Days (eeeGov Days) conference, 23 - 25 April Prague, Czech Republic.
- [112] Dalakiouridou, E., Tambouris, E., & Tarabanis, K. (2008) "eParticipation in the European Institutions: An Overview", Proceedings of the 6th Eastern European eGov Days (eeeGov Days) conference, 23 - 25 April Prague, Czech Republic.
- [113] Catapano, A., D'Atri, A., Hrgovcic, V., Ionita, A.D, & Tarabanis, K. (2008) "LD-CAST: Local Development Cooperation Actions Enabled by Semantic Technology", Proceedings of the 6th Eastern European eGov Days Conference, (eeeGov Days) conference, 23 - 25 April Prague, Czech Republic.
- [114] Peristeras, V., Loutas, N., & Tarabanis, K. (2008) "Organizational Engineering in Public Administration: The State of the Art on eGovernment Domain Modeling", Proceedings of 23rd Annual ACM Symposium on Applied Computing, pp. 580-587, 16-20 March, Fortaleza, Brazil.

2007

- [115] Frigidis, G., & Tarabanis, K. (2007) "A Service Model for Customer-Centric Electronic Business", Proceedings of the IEEE International Conference on e-Business Engineering (ICEBE 2007), pp 723 - 729, 24-26 October, Hong-Kong, China.
- [116] Loutas, N, Giantsiou, L., Tambouris, E., Peristeras, V., & Tarabanis, K. (2007) "How to discover eGovernment Services efficiently: an Ontology-Enabled Portal", Proceedings of the IADIS e-Commerce 2007 conference, 7-9 December, Algarve, Portugal.
- [117] Tambouris, E., Loutas, N., Peristeras, V., & Tarabanis, K. (2007) "A Semantic approach for discovering eGovernment Services", Proceedings of the 6th WSEAS International conference on System Science and Simulation in Engineering (ICOSSSE 07), 21- 23 November, Venice, Italy.
- [118] Goudos, S., Peristeras, V., Loutas, N., & Tarabanis, K. (2007) "A Public Administration Domain Ontology for Semantic Discovery of eGovernment Services", Proceedings of the Second International Conference on Digital Information Management (ICDIM'07) conference, pp. 260-265, 28-31 October, Lyon, France.
- [119] Loutas, N., Peristeras, V., Goudos, S., & Tarabanis, K. (2007) "Facilitating the Semantic Discovery of eGovernment Services: The SemanticGov Portal", Proceedings of the 3rd International Workshop on Vocabularies, Ontologies and Rules for The Enterprise (VORTE 2007) in conjunction with EDOC 2007, 15-16 October, Annapolis, Maryland, USA.

- [120] Parisopoulos, K., Tambouris, E., & Tarabanis, K. (2007) "Analyzing and Comparing European eGovernment Strategies", Proceedings of the 3rd International Conference on e-Government (ICEG 2007), 27-28 September, Montreal, Canada.
- [121] Peristeras, V., Tektonidis, D., Tambouris, E., Goudos, S., & Tarabanis, K. (2007) "Dynamic Workflow Generation with Semantic Web Services: A Case Study in Public Administration Service Provision", Proceedings of the 3rd International Conference on e-Government (ICEG 2007), 27-28 September, Montreal, Canada.
- [122] Tambouris, E., Panopoulou, E., & Tarabanis, K. (2007) "Measuring online sophistication of Public Authorities at local and regional levels: the case of Greek Regions", Proceedings of the eChallenges 2007 conference, 24-26 October, the Hague, the Netherlands.
- [123] Panopoulou, E., Parisopoulos, K., Tambouris, E., & Tarabanis, K. (2007) "Planning the Exploitation of Municipal Broadband Infrastructure", Proceedings of the eChallenges 2007 conference, 24-26 October, the Hague, the Netherlands.
- [124] Momotko, M., Izdebski, W., Tambouris, E., Tarabanis, K., & Vintar, M. (2007) "An Architecture of Active Life Event Portals: Generic Workflow Approach", Proceedings of the 6th International Conference on Electronic Government (DEXA-eGOV 2007), 3-7 September, Regensburg, Germany.
- [125] Tambouris, E., Peristeras, V., Goudos, S., & Tarabanis, K. (2007) "A Distributed Enterprise Information System for Cross-Border e-Government Service Provision", Proceedings of the 2007 International Conference on e-Learning, e-Business, Enterprise Information Systems, and e-Government (EEE'07), 25-28 June, Las Vegas, Nevada, USA.
- [126] Trochidis, I., Tambouris, E., & Tarabanis, K. (2007) "An Ontology for Modeling Life-Events", Proceedings of the IEEE 2007 International Conference on Services Computing, 9-13 July, Salt Lake City, Utah, USA.
- [127] Goudos, S., Loutas, N., Peristeras, V., & Tarabanis, K. (2007) "Public Administration Domain Ontology for a Semantic Web Services E-Government Framework", Proceedings of the IEEE 2007 International Conference on Services Computing, IEEE 2007 International Conference on Services Computing.
- [128] Samara, H., Bousiou, D., Giouvanakis, T. & Tarabanis, K. (2007) "Multimedia learning design based on learning object technology", Proceedings of the Third IASTED European Conference on Internet and Multimedia Systems and Applications, 14-16 March, Chamonix, France: ACTA Press.
- [129] Tambouris, E., Liotas, N., Kaliviotis, D., & Tarabanis, K. (2007) "Participatory Techniques in the Context of eParticipation", ACM Digital Library and Proceedings of the 8th International Conference on Digital Government Research (dg.o 2007), 20th-23rd May, Philadelphia, Pennsylvania, USA.
- [130] Loutas, N., Goudos, S., Peristeras, V., & Tarabanis, K. (2007) "A Public Administration Reference Domain Ontology in the Web Service Modeling Language", ACM Digital Library and Proceedings of the 8th International Conference on Digital Government Research (dg.o 2007), 20th-23rd May, Philadelphia, Pennsylvania, USA.
- [131] Samaras, H., Bousiou, D., Giouvanakis, T. & Tarabanis, K. (2007) "Designing Multimedia Learning Environments Using Learning Object Technology", In P. Kommers & G. Richards (Eds.), Proceedings of World Conference on Educational Multimedia, Hypermedia and Telecommunications 2006. Chesapeake, VA: AACE.
- [132] Tambouris, E., Liotas, N., Kaliviotis, D. & Tarabanis, K. (2007) "A framework for scoping eParticipation", ACM Digital Library and Proceedings of the 8th International Conference on Digital Government Research, 20th-23rd May,

- Philadelphia, Pennsylvania, USA.
- [133] Peristeras, V., Loutas, N., Goudos, S., & Tarabanis, K. (2007) "Semantic Interoperability Conflicts in Pan-European Public Services", Proceedings of the 15th European Conference on Information Systems (ECIS 2007), 7-9 June. St. Gallen, Switzerland.
- [134] Frigidis, G., Tarabanis, K., & Koumpis A. (2007) "Strategic Opportunities in the Web 2.0: The Development of Customer-Centric Business Environments", Proceedings of the 7th Annual Conference of the International Academy of E-Business, 5-9 April, Vancouver, Canada.
- [135] Frigidis, G., Paschaloudis, D., Tarabanis, K., & Tsourela M. (2007) "Business Education in the New Economy: Anatomy of Postgraduate Programmes in Europe", Proceedings of the 7th Annual Conference of the International Academy of E-Business, 5-9 April, Vancouver, Canada.
- [136] Frigidis, G., Tarabanis, K., Koumpis, A. (2007) "Conceptual and Business Models for Customer-Centric Business Ecosystems", Proceedings of the Inaugural IEEE International Digital Ecosystems and Technologies Conference (DEST), 21-23 February, Cairns, Australia.
- [137] Peristeras, V., Tarabanis, K., & Loutas, N. (2007) "Cross-Border Public Services: Analysis and Modeling", Proceedings of the 40th Hawaiian International Conference on Systems Sciences (HICSS-40), pp. 101-115, 3-6 January, Hawaii, USA.
- [138] Wang, X., Vitvar, T., Peristeras, V., Mocan, A., Goudos, S., & Tarabanis, K. (2007) "WSMO-PA: Formal Specification of Public Administration Service Model on Semantic Web Service Ontology", Proceedings of the 40th Hawaiian International Conference on Systems Sciences (HICSS-40), 3-6 January, Hawaii, USA.
- [139] Tambouris, E., Liotas, N., & Tarabanis, K. (2007) "A Framework for Assessing eParticipation Projects and Tools", Proceedings of the 40th Hawaiian International Conference on Systems Sciences (HICSS-40), 3-6 January, Hawaii, USA.

2006

- [140] Giouvanakis, T., Samaras, H., Bousiou, D., & Tarabanis, K. (2006) "Broadening Established Theories of Multimedia Learning: An Extended Model of Multimedia Learning Design Based on Learning Object Technology", In P. Kommers & G. Richards (Eds.), Proceedings of the ED-MEDIA 2006, Association for the advancement of Computing in Education (AACE) (pp. 526-534), Chesapeake, VA: AACE, 2006.
- [141] Frigidis, G., Tarabanis, K., & Koumpis A. (2006) "Value Creation in Dynamic Customer-Centric Networks", Proceedings of the 2006 International IEEE Conference on E-Business Engineering - ICEBE 2006, 24-26 October, Shanghai, China.
- [142] Frigidis, G., Giouvanakis, A. & Tarabanis, K. (2006) "Exploring for the Linkage between Commercial Learning Management Systems and the Digital Library", Proceedings of the 2006 International Conference on Interactive Computer aided Learning, Villach, 2006.
- [143] Frigidis, G. & Tarabanis, K. (2006) "From Repositories of Best Practices to Networks of Best Practices", Proceedings of the 3rd IEEE International Conference on Management of Innovation and Technology, 24-26 June, Singapore.
- [144] Trochidis, I., Tambouris, E., & Tarabanis, K. (2006) "Identifying Common Workflow Patterns in Life-Events and Business Episodes", Proceedings of the 2nd International Conference on e-Government (ICEG 2006), pp. 234-243, 12-13 October, University of Pittsburgh, USA.

- [145] Goudos, S., Peristeras, V., & Tarabanis, K. (2006) "A Semantic Web Application for Matching a Citizen's Profile to Entitled Public Services", Proceedings of the 2nd International Conference on e-Government (ICEG 2006), 12-13 October, University of Pittsburgh, USA.
- [146] Momotko, M., Bliźniuk, G., Izdebski, W., Tambouris, E., & Tarabanis, K. (2006) "Towards Implementation of Life Events Using Generic Workflows", Proceedings of the eGovernment workshop '06, Brunel University, 11 September, London, UK.
- [147] Tambouris, E., Tarabanis, K., Izdebski, W., & Momotko, M. (2006) "Life Events Revisited: Conceptualization and Representation Using Generic Workflows", Proceedings of the 5th EGOV International Conference, DEXA 2006, 4 - 8 September, Krakow, Poland.
- [148] Peristeras, V., Mocan, A., Vitvar, T., Nazir, S., Goudos, S., & Tarabanis, K. (2006) "Towards Semantic Web Services for Public Administration Based on the Web Service Modelling Ontology (WSMO) and the Governance Enterprise Architecture (GEA)", Proceedings of the 5th EGOV International Conference, DEXA 2006, 4 - 8 September, Krakow, Poland.
- [149] Liotas, N., Tambouris, E., & Tarabanis, K. (2006) "DEMO_net as a Collaborative Strategy to Support eParticipation Researchers", in Paul Cunningham and Miriam Cunningham (Eds.) Exploiting the Knowledge Economy: Issues, Applications, Case Studies, IOS Press, 2006 Amsterdam, Proceedings of the e-Challenges 2006 conference, 25-27 October, Barcelona, Spain.
- [150] Goudos, S., Peristeras, V., & Tarabanis, K. (2006) "Mapping Citizen Profiles to Public Administration Services Using Ontology Implementations of the Governance Enterprise Architecture (GEA) models", Proceedings of the 3rd Annual European Semantic Web Conference (ESWC2006), 11-14 June, Budva, Montenegro.
- [151] Samaras, H., Giouvanakis, T., Bousiou, D., & Tarabanis, K. (2006) "Broadening Established Theories of Multimedia Learning: An Extended Model of Multimedia Learning Design Based on Learning Object Technology", In P. Kommers & G. Richards (Eds.), Proceedings of World Conference on Educational Multimedia, Hypermedia and Telecommunications 2006 (pp. 507-514), Chesapeake, VA: ACE, 2006.
- [152] Vitvar, T., Mocan, A., Peristeras, V., & Tarabanis, K. (2006) "Semantic-enabled Integration of Cross-border E-Government Services", Proceedings of the 15th International World Wide Web Conference (WWW '06), Workshop on eGovernment, 22-26 May, Edinburgh, Scotland.
- [153] Tambouris, E., Vintar, M., & Tarabanis, K. (2006) "A life-event oriented framework and platform for one-stop government: The OneStopGov project", Proceedings of Eastern European eGov days conference, 19-22 April, Prague, Czech Republic.
- [154] Tambouris, E., Peristeras, V., & Tarabanis, K. (2006) "Experiences from Conducting a European eGovernment Interoperability Study at Local and Regional Level", Proceedings of eGovINTEROP conference, 22 March, Bordeaux, France.
- [155] Tambouris, E., Peristeras, V., & Tarabanis, K. (2006) "Cross-border eGovernment Service Provision: The Case of Registering an Affiliated Company", Proceedings of eGovINTEROP conference, 22 March, Bordeaux, France.
- [156] Vitvar, T., Kerrigan M., Overeem v, A., Peristeras, V., & Tarabanis, K. (2006) "Infrastructure for the Semantic Pan-European E-government Services", Proceedings of the 2006 AAAI Spring Symposium on The Semantic Web meets eGovernment (SWEG), 27-29 March, Stanford University, California, USA.

- [157] Peristeras, V., & Tarabanis, K. (2006) "Reengineering Public Administration through Semantic Technologies and the GEA Domain Ontology", Proceedings of the 2006 AAAI Spring Symposium on The Semantic Web meets eGovernment (SWEG), 27-29 March, Stanford University, California, USA.
- [158] Goudos, S., Peristeras, V., & Tarabanis, K. (2006) "An Application of E-government Using an Ontology and Semantic Web Technology", Proceedings of Interoperability for Enterprise Software and Applications Conference 2006 (I-ESA 06), 20-24 March, Bordeaux, France.
- [159] Goudos, S., Peristeras, V., & Tarabanis, K. (2006) "A Framework for Public Administration Domain Data Interoperability Using Semantic Web Technology", Proceedings of Interoperability for Enterprise Software and Applications Conference 2006 (I-ESA 06), 20-24 March, Bordeaux, France.
- [160] Samaras, H., Giouvanakis, T., Bousiou, D., & Tarabanis, K. (2006) "Towards a New Generation of Multimedia Learning Design and Research: Broadening Established Theories of Multimedia Learning", Proceedings of the IADIS, International Conference Applied Computing, ISBN: 972-8924-09-7, pp. 447-451, 25-28 February, San Sebastian, Spain.

2005

- [161] Tambouris, E., Tarabanis, K., & Kubicek H. (2005) "Assessing the Interoperability of eGovernment Services", Proceedings of eChallenges 2005 conference, IOS Press, Amsterdam, 2005 ISBN: 1-58603-563-0, 19-21 October, Ljubljana, Slovenia.
- [162] Tambouris, E., & Tarabanis, K. (2005) "eGovernment and Interoperability", Proceedings of the European Conference in Electronic Government (ECEG 2005), pp. 399-407, 16-17 June, Antwerp, Belgium.
- [163] Tambouris, E., & Tarabanis, K. (2005) "Towards a European eGovernment Metadata Framework to Facilitate Semantic Interoperability", Workshop Proceedings of the 4th EGOV conference, Universitätsverlag Rudolf Trauner, Austria, ISBN 3-85487-830-3, pp. 94-101, 22 - 26 August, Copenhagen, Denmark.
- [164] Peristeras, V., & Tarabanis, K. (2005) "The GEA Generic Process Model for Public Administration Service Execution", Proceedings of the 8th International Conference for Business Information Systems (8th BIS 2005), 20-22 April, Poznan, Poland.
- [165] Fragidis, G., & Tarabanis, K. (2005) "The Business Strategy Perspective on the Development of Decision Support Systems", Proceedings of the International Conference for Computational Intelligence for Modelling Control and Automation – CIMCA 2005, Vol. 2, pp 968-975, 28-30 November, Vienna, Austria.
- [166] Fragidis, G., Giouvanakis, A., Tarabanis, K., Outsios, E., Manolakis, S., Grigoriadoy, S., & Kypourou, A. (2005) "Approaches for the Integration of the e-Learning Environment: Applications for Embedding the academic library into the e-Learning Environment", Proceedings of the 6th International Conference "Virtual University", pp. 16 – 22, 15-16 December, Bratislava, Slovakia.
- [167] Samaras, H., Giouvanakis, A., Bousiou, D., & Tarabanis, K. (2005) "Supporting Active Cognitive Processing on a Deep Structure Level in Multimedia Learning", Proceedings of the IASTED International Conference on Education and Technology (ICET 2005), 4-6 July, Calgary, Canada.
- [168] Giouvanakis, A., Samaras, H., Bousiou, D., & Tarabanis, K. (2005) "Multiple Ways of Enriching a Web-based Learning Environment through Concept Maps" Proceedings of the ED-MEDIA 2005, Association for the advancement of Computing in Education (AACE), Montreal, Canada 2005.

- [169] Ignatiadis, I., & Tarabanis, K. (2005) "Specification of e-commerce systems using the UMM modelling methodology", Proceedings of the 7th International Conference on Enterprise Information Systems (ICEIS 2005), pp. 386-389, 24-28 May, Miami, USA.

2004

- [170] Samaras, H., Giouvanakis, T., Bousiou, D. & Tarabanis K. (2004) "Towards a New Generation of Research Regarding the Influence of Multimedia on Learning", In L. Cantoni & C. McLoughlin (Eds.), Proceedings of EdMedia + Innovate Learning 2004 (pp. 4285-4292). Waynesville, NC: Association for the Advancement of Computing in Education (AACE), Lugano, Switzerland.
- [171] Tambouris, E., & Tarabanis, K. (2004) "An overview of DC-based eGovernment Metadata Standards and Initiatives", Proceedings of the 3rd International Conference, DEXA, EGOV, 30 August-3 September, Zaragoza, Spain.
- [172] Tambouris, E., Stefanou, A., Peristeras, V., Frigidis, G., & Tarabanis K. (2004) "Experiences from formulating recommendations for a national interoperability strategy", Proceedings of the e-Challenges e-2004 Conference, 27-29 October, Vienna, Austria.
- [173] Peristeras, V., & Tarabanis, K. (2004) "Governance Enterprise Architecture (GEA): Domain Models for e-Governance", Proceedings of the 6th International Conference on Electronic Commerce (ICEC'04), 25-27 October, Delft, the Netherlands.
- [174] Tambouris, E., Stefanou, A., Peristeras, V., & Tarabanis K. (2004) "One-Stop Government and Citizens Satisfaction: The Case of Citizen Centers in Greece", Proceedings of the 4th European Conference on e-Government (ECEG 2004), 17-18 June, Dublin, Ireland.

2003

- [175] Peristeras, V., Tsekos, Th., & Tarabanis K. (2003) "e-Government or e-Governance? Building a Domain Model for the Governance System", Proceedings of the International Conference on Politics and Information Systems: Pista 2003, 31 July-2 August, Orlando, Florida, USA.
- [176] Giouvanakis, A., Samara, H. & Tarabanis K. (2003) "Examining the Significance of Different Approaches of Exploiting the Personal Characteristics of Learners in Internet-based Education" in Proc. ED-MEDIA 2003, Proceedings of the World Conference on Educational Multimedia Hypermedia & Telecommunications, Association for the advancement of Computing in Education (AACE), USA, pp. 2100-2101.
- [177] Peristeras, V., Tarabanis, K., Kouiroukidis, N., & Magnisalis, I. (2003) "Enhancing e-Government through the use of Web Services and Semantic Web technologies", Proceedings of the 3rd European Conference on e-Government, 3-4 July, Dublin, Ireland.
- [178] Peristeras, V., Tsekos, Th. & Tarabanis, K. (2003) "Governance as a complex system: building a domain model using ontological representations", Proceedings of the 47th Annual Conference of the International System Sciences Society (ISSS), Hersonissos, Crete, Greece.
- [179] Giannakoulas, A., & Tarabanis, K. (2003) "Modeling Industry-Wide Processes By Employing Reference Models: The Case Of The Pharmaceutical Industry In Greece", Proceedings of the International Conference on Industrial Engineering and Production Management (IEPM'03), 26-28 May, Porto, Portugal,
- [180] Tarabanis, K. (2003) "An Information Architecture as a Blueprint for Public Administration in the Era of E-Government", Proceedings of the 11th Annual

Conference of the Network of Institute and Schools for Public Administration for Central and Eastern European (NISPAcee), 10-12 April, Bucharest, Romania.

2002

- [181] Tarabanis, K., Peristeras, V., Kouiroukidis, N., & Magnisialis, I. (2002) "Collaboration amongst Administrative Systems at a Multi-Country Level: The Case of Registration of a New Company", Proceedings of the 1st EurAsian Conference on Advances in Information and Communication Technology (EURASIA-ICT 2002), Workshop on Electronic Government, 29-31 October, Shiraz, Iran.
- [182] Peristeras, V., Tsekos, Th., & Tarabanis K. (2002) "Realising e-Government: Architected/Centralised versus Interoperable/Decentralised ICTs and Organizational Development", Proceedings of the European Group for Public Administration Conference (EGPA), Potsdam, Germany.
- [183] Giouvanakis, A., Bousiou, D., Samara, H. & Tarabanis K. (2002) "Exploring the strengths and limitations of learning styles towards the design of an adaptive web-based instructional system", Proceedings of the ED-MEDIA 2002, World Conference on Educational Multimedia Hypermedia & Telecommunications, Association for the advancement of Computing in Education (AACE), Denver USA, pp. 1707-1712.
- [184] Peristeras, V., Tsekos, Th., & Tarabanis, K. (2002) "Analyzing e-Government as a Paradigm Shift", Proceedings of the International Association of Schools and Institutes of Administration (IASIA) Annual Conference, Istanbul, Turkey. Also published as UNTC Occasional paper series No. 1, 2002.

2001

- [185] Giouvanakis, A., Samara, H., & Tarabanis K. (2001) "Designing a Pedagogically Sound Web-based Interface: The Critical Role of Prior Knowledge", Proceedings of ED-MEDIA 2001, World Conference on Educational Multimedia Hypermedia & Telecommunications, Tampere, Finland, pp. 592-597.
- [186] Tarabanis, K., Peristeras, V., & Frigidis, G. (2001) "Building an Enterprise Architecture for Public Administration: A High-Level Data Model for Strategic Planning", Proceedings of the 9th European Conference on Information Systems (ECIS 2001), pp. 987-998, 27-29 June, Bled, Slovenia.

2000

- [187] Giouvanakis, A., Samara, H., & Tarabanis, K. (2000) "Implementing Interactive Multimedia Courses for the WWW Using Streaming and SMIL Technology", Proceedings of ED-MEDIA 2000, World Conference on Educational Multimedia Hypermedia & Telecommunications, Montreal, Canada, pp. 1650-1652.
- [188] Peristeras, V., & Tarabanis, K. (2000) "Towards an Enterprise Architecture for Public Administration: A Top Down Approach", Proceedings of the 8th European Conference on Information Systems, Vienna, vol.2, pp.1160-1167, 2000 (Best Paper of Public Sector Track and Best Paper Nominee of Conference).
- [189] Tarabanis, K., & Frigidis, G. (2000) "The Strategy View in the Framework of Enterprise Architectures", Proceedings of the 16th IFIP World Computer Congress (WCC '2000), International Conference on Information Technology for Business Management, 23-26 August, Beijing, China.
- [190] Tsionas, I., & Tarabanis, K. (2000) "Implementing Municipal GIS on Low Resources", Proceedings of the 22nd Urban Data Management Symposium, 11-15 September, Delft, the Netherlands.
- [191] Tarabanis, K., Barziv, O., & Koumpis, A. (2000) "The LIMBO Project: Linking Distributed Corporate Information Repositories with Knowledge Management and

Business Engineering Models”, Proceedings of the Conference on Globalisation and European SME’s, Copenhagen, Denmark.

1999

- [192] Karagiannidis, C., & Tarabanis, K. (1999) “Enhancing 'Traditional' Classes with Advanced Web-Based Courses”, Proceedings of the 4th World Conference on the WWW and Internet (WebNet 99), pp. 610-613, 24-30 October, Honolulu, Hawaii, USA.
- [193] Karagiannidis, C., & Tarabanis, K. (1999) “Enhancing 'Traditional' Classes with Web-Based Courses”, Proceedings of the 19th World Conference on Open Learning and Distance Education (ICDE '99), Vienna, Austria.
- [194] Karagiannidis, C., & Tarabanis, K. (1999) “Introducing Computer-Based Learning into Existing "Traditional" Classes”, Proceedings of the 16th International Conference on Technology and Education (ICTE '99), Edinburgh, Scotland, paper ID 248.

1998

- [195] Tarabanis, K., & Kamos, I. (1998) “A Groupware System for Greek Prefectures”, Proceedings of the Euro-Med Net 98 Conference, 4-7 March, Nicosia, Cyprus.
- [196] Tarabanis, K., Protogeris, N., Walsh, P., & Koumpis, A. (1998) “Simplifying commercial transactions over the Net: The Thin-EDI Approach”, Proceedings of Euro-Med Net 98 Conference, pp. 234-241, 4-7 March, Nicosia, Cyprus.

1997

- [197] Tarabanis, K., & Tsionas, I. (1997) “Emergency planning: estimating service level of safe areas for the case of an earthquake”, Proceedings of the Association for Geographic Information AGI '97, pp. 6.2.1-6.2.5, Birmingham, UK.
- [198] Protogeris, N., Tarabanis, K., & Koumpis, A. (1997) “Electronic commerce in the economic region of the Balkans”, Proceedings of the Working Conference Electronic Commerce in the Framework of Mediterranean Countries Development, Metsovo, Greece.
- [199] Tarabanis, K. (1997) “Building parts in the Proteus rapid prototyping system”, Proceedings of the 14th International Conference on Production Research, pp. 386-389, 4-8 August, Osaka, Japan.

1996

- [200] Abrams, S., Allen, P. K., & Tarabanis, K. (1996) “Merging Constraints to Plan Camera Positions and Parameters”, Proceedings of the ARPA Image Understanding Workshop, pp.1313-1320.
- [201] Abrams, S., Allen, P. K., & Tarabanis, K. (1996) “Computing camera viewpoints in a robot work-cell”, Proceedings of the 1996 IEEE International Conference on Robotics and Automation.

1994

- [202] Farouki, R. T., Tarabanis, K., Korein, J. U., Batchelder, J. S., & Abrams, S. R. (1994) “Offset curves in layered manufacturing”, in Manufacturing Science and Engineering 1994, PED-Vol. 68-2 Proceedings of the 1994 International Mechanical Engineering Congress and Exposition, pp. 557-568, ASME, New York, USA,

1993

- [203] Abrams, S., Allen, P. K. & Tarabanis, K. (1993) “Dynamic Sensor Planning”, Proceedings of the IEEE International Conference on Robotics and Automation,

Atlanta, GA, pp. 605-610, also in Proceedings DARPA 1993 Image Understanding Workshop.

- [204] Abrams, S., Allen, P. K. & Tarabanis, K. (1993) "Interactive sensor planning", Proceedings of the Computer Vision and Pattern Recognition Conference, 15-17 June, 1993, New York, USA.

1992

- [205] Tarabanis, K., & Tsai, R. Y. (1992) "Computing occlusion-free viewpoints", Proceedings of the CVPR '92: The Computer Society Conference on Computer Vision and Pattern Recognition, pp. 802-807, 15-18 June, Champaign, Illinois, USA.
- [206] Tarabanis, K., Tsai, R. Y., & Goodman, D. G. (1992) "Modeling of a computer-controlled zoom lens", Proceedings of the 1992 IEEE International Conference on Robotics and Automation, pp. 1545-1551, 12-14 May, Nice, France.

1991

- [207] Tarabanis, K. & Tsai, R. Y. (1991) "Computing viewpoints that satisfy optical constraints", Proceedings of the CVPR '91: The Computer Society Conference on Computer Vision and Pattern Recognition, 3-6 June, Maui, HI, USA.
- [208] Tarabanis, K., Tsai, R. Y., & Allen, P. K. (1991) "Automated sensor planning for robotic vision tasks", Proceedings of the 1991 IEEE International Conference on Robotics and Automation, 9-11 April, Sacramento, CA, USA (Winner of the Best Paper Award).
- [209] Tarabanis, K., Tsai, R. Y., & Abrams, S. (1991) "Planning viewpoints that simultaneously satisfy several feature detectability constraints for robotic vision", Proceedings of the 5th International Conference on Advanced Robotics ICAR, pp. 1410-1415, 19-22 June, Pisa, Italy.
- [210] Tarabanis, K. & Tsai, R. Y. (1991) "The MVP sensor planning and modeling system for machine vision", Proceedings of the SPIE Sensor Fusion II: Human and Machine Strategies, 1991, (Invited Paper).

1990

- [211] Tarabanis, K., Tsai, R. Y., & Allen, P. K. (1990) "Satisfying the resolution constraint in the MVP Machine Vision Planning System", Proceedings of the 13th IASTED International Symposium Robotics and Manufacturing, also in Proceedings DARPA Image Understanding Workshop, pp. 174-181.

1989

- [212] Tsai, R. Y. & Tarabanis, K. (1989) "Model-based planning of sensor placement and optical settings", Proceedings of the SPIE Sensor Fusion II: Human and Machine Strategies, vol. 1198, pp. 75-89, (Invited Paper).
- [213] Tarabanis, K. & Tsai, R. Y. (1989) "Viewpoint planning: the visibility constraint", Proceedings of the DARPA Image Understanding Workshop, pp. 893-903.

ΑΡΘΡΑ ΣΕ ΕΛΛΗΝΙΚΑ ΣΥΝΕΔΡΙΑ (με κριτές και δημοσιευμένα πρακτικά)

2006

- [1] Tambouris, E., Tarabanis, K., Skovrup, N., Andersen, K. V., Rose, J., Wimmer, M., & Macintosh, A. (2006) "The European eDemocracy Network of Excellence (DEMOnet)", Proceedings of the 2nd National Workshop on eDemocracy, Athens.

2002

- [2] Γιουβανάκης, Αθ., Μπούσιου, Δ., Σαμαρά, Χ. & Ταραμπάνης, Κ. (2002) «Παιδαγωγικές παράμετροι για την υποστήριξη εξατομικευμένων μαθησιακών

προτιμήσεων από ένα προσαρμοζόμενο web-based εκπαιδευτικό περιβάλλον», στα Πρακτικά του 3^{ου} Πανελλήνιου Συνεδρίου για τη "Διδακτική των Φυσικών Επιστημών και την Εφαρμογή των Νέων Τεχνολογιών στην Εκπαίδευση", Πανεπιστήμιο Κρήτης, Ρέθυμνο.

2001

- [3] Βοζαλής, Ε., Γιουβανάκης, Αθ., Μαργαρίτης, Κ., Σαμαρά, Χ., Νικολάου, Α. & Ταραμπάνης, Κ. (2001) «Ευφυείς Πράκτορες στην Εκπαίδευση: Μια Μελέτη», στα Πρακτικά του 5ου Πανελλήνιου Συνεδρίου για τη Διδακτική των Μαθηματικών και την Πληροφορική στην Εκπαίδευση, Θεσσαλονίκη.
- [4] Τσιάτσιος, Μ., Ταραμπάνης, Κ., & Νικολάου, Α. (2001) «Σχεδιασμός και ανάπτυξη ηλεκτρονικού εκπαιδευτικού υλικού στον στατιστικό έλεγχο ποιότητας για χρήση από το Διαδίκτυο», Διεθνές Συνέδριο «Νέες Τεχνολογίες στην εκπαίδευση και στην εκπαίδευση από απόσταση», Πανεπιστήμιο Κρήτης, 2001.

1999

- [5] Τσιωνάς, Ι., & Ταραμπάνης, Κ. (1999) «Εκτίμηση εξυπηρέτησης από χώρους καταφυγής σε περίπτωση σεισμού με χρήση μοντελοποίησης δικτύου». Διεθνές Συνέδριο «Τα γεωγραφικά συστήματα πληροφοριών στην πρόκληση του 2000», Θεσσαλονίκη.
- [6] Ταραμπάνης, Κ. (1999) «Το Ηλεκτρονικό Δίκτυο Εξαποστάσεως Εκπαίδευσης ΤΗΛΕΜΑΘΟΣ», στα Πρακτικά του Ε΄ Πανελλήνιου Συνεδρίου «Γλώσσα και Μεταρρυθμίσεις», Θεσσαλονίκη.
- [7] Γιουβανάκης, Α., Σαμαρά, Χ., & Ταραμπάνης, Κ. (1999) «Ανάπτυξη Εκπαιδευτικού Λογισμικού για Χρήση από το Διαδίκτυο», στα Πρακτικά του 4^{ου} Πανελλήνιου Συνεδρίου με Διεθνή Συμμετοχή στην Διδακτική των Μαθηματικών και την Πληροφορική στην Εκπαίδευση, Ρέθυμνο.
- [8] Γιουβανάκης, Α., Σαμαρά, Χ., & Ταραμπάνης, Κ. (1999) «Streaming Τεχνολογία και Ανάπτυξη Πολυμεσικού Εκπαιδευτικού Λογισμικού για Πρόσβαση από το Διαδίκτυο», στα Πρακτικά του Πανελλήνιου Συνεδρίου «Ανοικτή και εξ'Αποστάσεως Εκπαίδευση και Περιφερειακή Ανάπτυξη», Ηγουμενίτσα.

ΠΑΡΟΥΣΙΑΣΕΙΣ ΣΕ ΔΙΕΘΝΗ ΣΥΝΕΔΡΙΑ (με κριτές χωρίς δημοσιευμένα πρακτικά)

1994

- [1] Rajan, V. T., & Tarabanis, K. (1994) "A visibility problem in semiconductor manufacturing", presented at the Fourth Mathematical Sciences Institute Workshop on Computational Geometry, Stonybrook, New York.

1993

- [2] Kaul, A., Srinivasan, V., Korein, J., Tarabanis, K., & Abrams, S. (1993) "Rapid Prototyping Shells of Solids", presented at the 3rd SIAM Conference on Geometric Design and Computing, Tempe, Arizona, USA.

1992

- [3] Hamaguchi, S., Dalvie, M., Farouki, R.T., Surendra, M., Tarabanis, K., Sethuraman S., Arnold J. C., Sawin, H. H. (1992) "Ion etching simulation based on the Hamilton-Jacobi Equation", presented at the Annual National Symposium of the American Vacuum Society (AVS).

ΔΙΑΤΡΙΒΕΣ – ΔΙΠΛΩΜΑΤΙΚΕΣ ΕΡΓΑΣΙΕΣ

- [1] Tarabanis, K. (1991) “Sensor planning and modeling for machine vision tasks”, Doctoral Dissertation, Computer Science Department, Columbia University, USA.
- [2] Ταραμπάνης, Κ. (1983) «Εφαρμογή της αρχής της κατάτμησης των Dantzig-Wolfe στο Ελληνικό ενεργειακό μοντέλο», Διπλωματική Εργασία, Εθνικό Μετσόβιο Πολυτεχνείο.

ΚΕΦΑΛΑΙΑ ΒΙΒΛΙΩΝ ΣΤΑ ΕΛΛΗΝΙΚΑ (ΜΕ ΚΡΙΤΕΣ ΚΑΙ ΕΠΙΣΤΗΜΟΝΙΚΗ ΕΠΙΤΡΟΠΗ)

- [1] Περιστεράς, Β., & Ταραμπάνης Κ. (2007) «Επιχειρησιακή Αρχιτεκτονική Διακυβέρνησης (GEA): προς μια Γλωσσολογική Προσέγγιση του Διοικητικού Φαινομένου», κεφάλαιο βιβλίου, “Διοικητική θεωρία και πράξη - Διοίκηση και κοινωνία”, Εκδ. Σάκκουλα, 2007, ISBN- 978-960-445-223-1.

ΑΛΛΕΣ ΔΗΜΟΣΙΕΥΣΕΙΣ**2000**

- [1] Γιουβανάκης, Α., Σαμαρά, Χ., & Ταραμπάνης, Κ. (2000) «Υλοποίηση Ηλεκτρονικών Μαθημάτων για τη Διδασκαλία Ξένων Γλωσσών στα Πλαίσια της Συμπληρωματικής Εκπαίδευσης», στα Πρακτικά Ημερίδας «Η Συμπληρωματική Εκπαίδευση στα Πλαίσια της δια βίου Μάθησης», Λάρισα.
- [2] Ταραμπάνης, Κ., Περιστεράς Β. (2000) «Πληροφοριακά Συστήματα στον Δημόσιο Τομέα: Ένα μοντέλο για την ανάπτυξή τους», News@Unisoft, Φθινόπωρο 2000.

1998

- [3] Ταραμπάνης, Κ. (1998) «Information Engineering στον καθορισμό προδιαγραφών πληροφοριακών συστημάτων», News@Unisoft, Άνοιξη 1998.

ΓΕΩΡΓΙΟΣ ΤΣΙΟΤΡΑΣ**I. Books:**

1. Tsiotras, G., "Operations Management: Sustainability and Supply Chain Management", Editor of the Greek Edition, Broken Hill Publishers, Vol. 47, 2020
2. Tsiotras G., μετάφραση Jacobs, R. & Chase, R., «Διοίκηση Λειτουργιών & Εφοδιαστικής Αλυσίδας, 1η Ελληνική Έκδοση, Εκδόσεις Πασχαλίδης, 2017
3. Tsiotras, G., "Total Quality Management", Broken Hill Editions Ltd, Cyprus, 2016.
4. Tsiotras, G. "*Total Quality Management and Environmental Management / Quality Control and Quality Assurance Models*", 2nd ed., EAP, Patras, 2008.
5. Georgiou, A.K., Ekonomou, G.S., Tsiotras, G.D., "*Case Studies of Operational Research*", Vol. A, Benou publications., Athens 2006
6. Tsiotras, G. "*Quality Improvement*", 2nd ed. , Benou Publications, 2002
7. Tsiotras, G. "*Quality Control and Quality Assurance Models*", 1st ed., EAP, Patras, 2001
8. Tsiotras G. "*Production Management – Vol. B*", Benou Publications, 1997
9. Tsiotras, G. "*Quality Improvement*", 1st ed., E. Benou Publications, 1995
10. Tsiotras, G. "*Production Management*", Academic Notes, University of Macedonia, 1995
11. Tsiotras, G., "*Production Management-Strategic and Tactical Decisions, Academic Notes, Department of Business Administration*", University of Macedonia, 1993
12. Tsiotras, G., Gotzamani, K., "*Decision-making with the use of Computers (Case Studies in Operations Research)*", Academic Notes, Department of Business Administration, University of Macedonia, 1993
13. Tsiotras, G., "*Production Management – Modern Methods, Academic Notes, Department of Business Administration*", University of Macedonia, 1992

II. Refereed Journal Artciles:

14. S. Xanthopoulou, Kessopoulou E., Tsiotras G. (2021), KM tools alignment with KM processes: the case study of the Greek public sector, Knowledge Management Research & Practice, DOI: 10.1080/14778238.2021.1882891, Taylor & Francis.
15. Mpekiaris, I., Tsiotras, G. (2021). Natural disasters and their impact on business units: The Greek case. In Kotsireas, I.S., Nagurney, A., Pardalos, P., Tsokas, A. (Eds.), Dynamics of Disasters - Impact, Risk, Resilience, and Solutions, (169), Springer International Publishing.
16. G. Tsiotras, J. Mpekiaris, O. Moshidis, K. Gotzamani, "Natural disaster preparedness and continuity of Greek enterprises", International Journal of Disaster and Risk Reduction, 2020.
17. Dinas K., Vavoulidis E., Pratilas C., Basonidis A., Liberis A., Zepiridis L., Sotiriadis A., Papaevangelidou D., Stathopoulou A., Leimoni E., Pantazis K., Tziomalos K., Aletras V.,

- Tsiotras G., (2019) "Gynecology healthcare professionals towards safety procedures in Operations Rooms aiming to enhanced quality of medical services in Greece", International Journal of Health Care Quality Assurance, Vol. 32 Issue: 5, pp.1-13.
18. Dinas K., Vavoulidis E., Pratilas G. C., Basonidis A., Liberis A., Zepiridis L., Sotiriadis A., Papaevangelidou D., Stathopoulou A., Leimoni E., Pantazis K. Tziomalos K., Aletras V., Tsiotras G., (2019), "Greek gynecology healthcare professionals towards quality management systems", International Journal of Health Care Quality Assurance, Vol. 32 Issue: 1, pp.164-175.
 19. Polyzou M., Tsiotras G., (2018) , "Analysis of Determinant Factors of Conflict in Greek Hospitals", International Journal of Caring Sciences, Vol. 11, Issue 2.
 20. O. Moschidis, E. Chatzipetrou, G. Tsiotras, (2018) "Quality costing and quality management maturity in Greece: An exploratory multi-dimensional data analysis", International Journal of Productivity and Performance Management, Vol. 67 Issue: 1, pp.171-191.
 21. Dinas K., Vavoulidis E., Pratilas C., Basonidis A., Liberis A., Zepiridis L., Sotiriadis A., Papaevangelidou D., Stathopoulou A., Leimoni E., Pantazis K., Tziomalos K., Aletras V., Tsiotras G., (2018) "Greek gynecology healthcare professionals towards Quality Management Systems", to be published in International Journal of Health Care Quality Assurance.
 22. Tsiotras G., Tasopoulou K., "Benchmarking towards excellence in higher education", Benchmarking: An International Journal, Vol. 24, 2017.
 23. Gianni M., K. Gotzamani, G. Tsiotras, "Multiple perspectives on integrated management systems and corporate sustainability performance", Journal of Cleaner Production, 168 (2017), Elsevier.
 24. Tsiotras G., P. Tsiotras, T. Fotiadis, "Enabling Quality in the Tourism Industry: An Evaluation of Business Excellence in Greek Hotels", Global Business and Organizational Excellence, March 2016, Wiley Publications.
 25. Ismyrlis, V., O. Moschidis, G. Tsiotras, "Critical success factors examined in ISO 9001:2008-certified Greek companies using multidimensional statistics", International Journal of Quality & Reliability Management", Vol. 32, Issue 2, 2015.
 26. Afthonidis E., Tsiotras G., "Strategies for Business Excellence under an economic crisis", The TQM Journal", Vol. 26 Iss 6 pp.610-624., 2014-10-07.
 27. Tsiotras G., H. Vrellas, "Quality Management in the Global Brewing Industry", International Journal of Quality and Reliability Management, Vol. 32, Issue 1, 2015.
 28. Tsiotras G., H. Vrellas, "Operational Excellence in the Greek Brewing Industry", Global Business and Organizational Excellence, Volume 33, Issue 2, pp. 31-38, Wiley, 2014.
 29. Tsiotras G., Vakalopoulou M., Gotzamani K., "Implementing CAF in Public Administration : Best Practices in Europe-Obstacles and Challenges", Benchmarking: An International Journal, Vol. 20, No. 6., 2013.
 30. Tsiotras, G., Gotzamani, K., Theodorakioglou, Y. (2010) "Supplier management practices in a SCM context: The case of the Greek manufacturing industry", International Journal of Business and Systems Research (IJBSR), Vol. 4, No. 1, pp. 42-61.

31. Gotzamani K., Tsiotras G., Nikolaou M., Nicolaides A., Hadjiadamou, V. (2007) *"The Contribution to Excellence of ISO 9001: The Case of Certified Organisations in Cyprus"*, The TQM Magazine, Vol. 19, No. 5
32. Tsiotras G, Tsiotras D., Tsitskari E., (2006) *"Measuring Service Quality in Sports Services"*, (CTQM Journal), Total Quality Management, Vol. 17, No 5, 623 - 631
33. Theodorakioglou, Y., Gotzamani, K., Tsiotras, G., (2006) *"Supplier Management and its relationship to Buyer's Quality Management"* Supply Chain Management Journal, Vol. 11 No 2, pp 148 - 159.
34. Gotzamani, K., Theodorakioglou, Y., Tsiotras, G., (2006) *"A Longitudinal Study of the ISO 9000 (1994) series' Contribution towards TQM in the Greek Industry"*, The TQM Magazine Vol 18, pp 44-54
35. Velentzas, K., Papanastasiou, I., Tsiotras, G. (2003) *"Creation of a new political party and political balance: An application of the Game Theory"*, Spoude, Vol. 52, No 4, pp. 142-152
36. Gotzamani K., Tsiotras G., (2002) *"The True Motives Behind ISO 9000 Certification. Their Effect on the Overall Certification Benefits and the Long Term Contribution towards TQM"*, International Journal of Quality and Reliability Management", Vol. 19, No. 2, pp 151-169
37. Gotzamani K., Tsiotras G., (2001) *"An Empirical Study of the ISO Standards Contribution Towards Total Quality Management"*, International Journal of Operations and Production Management, Volume 21, No 10, pp 1326 - 1342,
38. Theodorakioglou Y., Tsiotras G., (2000) *"The Need for the Introduction of Quality Management into Greek Healthcare"*, Total Quality Management Journal, Vol 11, No 8
39. Marnellos G., Tsiotras G., (1999) *"Hazard Analysis Critical Point (HACCP): Implementation in the Greek Industry"*, Quality and Reliability Engineering International, 15, 385-396
40. Zantanidis S., Tsiotras G., (1998) *"Quality Management: A New Challenge for the Greek Construction Industry"*, Total Quality Management International Journal, Volume 9, Number 7
41. Georgiadou M., Tsiotras G., (1998) *"Environmental Management Systems: A New Challenge for the Greek Industry"* International Journal of Quality & Reliability Management, Vol. 2, Number 3, pp. 286-302
42. Tsiotras G., (1998) *"Analysis of a Two-Level Queuing Production System with Finite Dedicated Buffers"*, YUJOR, 8 Number 2, 315-321
43. Feka V., Xouris, D., Tsiotras, G. (1997) *"Mapping Strategic Groups: An International Example"*, Journal of Business and Industrial Marketing, Vol.12, No. 1, pp. 66-75
44. Tsiotras G., Gotzamani K., (1996) *"ISO 9000 as an Entry Key to TQM: The Case of the Greek Industry"*, International Journal of Quality and Reliability Management", Vol 13, Number 14, pp. 64-76
45. Tsiotras G., (1993) *"Quality Improvement for Group-Work Management Process"*, Total Quality Management, Vol. 4, No. 3, pp. 257-260.

46. Tsiotras G., (1993) *"A Framework for Modeling a Three-Stage Queuing Production Line without Intermediate Buffers,"* Mathematical & Computer Modeling Journal, Vol. 17, No. 1, pp. 125-129.
47. Tsiotras G., Tapiero C., (1992) *"WIP, and CSP-1 Quality Control in a Two-Stages Queue-Like Production System"*, Computers and Mathematics with Applications, Vol. 23, No. 1, pp. 89-101
48. Tsiotras G., (1992) *"Closed-Form Expected Queuing Times of a Tandem System with Finite Intermediate Buffer: A Recursive Approach"*, Applied Mathematics Letters, Vol. 5, No. 2, pp. 33-35
49. Tsiotras G., Badr, H., Beltrami, E. (1991) *"Blocking Probabilities for a Class of Two-Station Tandem Queuing Models"*, IIE Transactions Journal, Vol. 23, No. 4, pp. 331-345
50. Tsiotras G., (1991) *"Exact Analysis of the Joint Production Quantity-Quality of a Two-Station Stable Tandem manufacturing System with Restricted Capacity"*, Computers and Mathematics with Applications, Vol. 21, No. 4, pp.23-31.
51. Tsiotras G., Badr H., (1990) *"A Recursive Methodology for the Derivation of the Blocking Probabilities of a Tandem Queue with Finite Capacity,"* Computers and Operations Research Journal, Vol. 17, No. 5, pp. 475-479
52. Tsiotras, G. (1990) *"Modeling and Analysis of Multiple Class Tandem Queuing Systems with Finite Capacity"*, Mathematical and Computer Modeling Journal, Vol. 13, No. 2, pp. 1-7
53. Tsiotras G., Badr H., (1989) *"Modeling the Blocking Phenomenon of Service Facilities"*, Mathematical and Computer Modeling Journal, Vol. 12, No. 6, pp. 641-649.
54. Tsiotras G., (1988) *"Instructional Software Packages for OR/MS and POM"*, Mathematics and Computer Education Journal, Winter, Vol. 22, No. 1, pp. 16-29

III. Other Scientific Publications:

55. Tsiotras, G. (1997) *"Time exploitation as a Competitive Advantage"*, Periodic Publication "Syn", Singular, Vol. 10, June
56. Tsiotras G. (1991) *"Managing Traffic on Telecommunication Networks"*, Short Communication in Information Bulletin, Hellenic Operational Research Society, Vol. 3, pp. 16
57. Tsiotras G. (1991) *"Quality Control of Tandem Queue-Like Flexible Manufacturing Systems"*, Short Communication in Information Bulletin, Hellenic Operational Research Society, Vol. 3, pp. 17

IV. Refereed Conference Proceedings:

58. Xanthopoulou, Styliani; Kessopoulou, Eftychia; Tsiotras, George, "Knowledge Management in Public Organizations: the Greek public sector case study" 2019 IASIA Conference, 22-26 July in Lisbon, Portugal.
59. Xanthopoulou, Styliani; Kessopoulou, Eftychia; Tsiotras, George **"Identifying Knowledge Management Toolkits in Greek Public Organizations"**, 26th EurOMA Conference, 15 - 19 Jun 2019, Helsinki, Finland.

60. Mpekiaris J., G. Tsiotras, “Natural disasters and their impact on business units: The Greek case”, 4th International Conference on Dynamics of Disasters 2019, Kalamata, Greece July 1-5, 2019.
61. Mpekiaris J., G. Tsiotras, “ Disaster preparedness and recovery planning by Greek organizations, 22nd QMOD conference on Quality and Service Sciences, ICQSS 2019, 13-15 Oct. Krakow, Poland.
62. Mavrodi Afentoula, Georgiou Andreas, Tsiotras Georgios, Aletras Vassileios. Design of a survey tool to facilitate cluster analysis of determinants of Willingness-to-Pay per Quality-Adjusted Life-Year. 3rd World Congress on Public Health and Health Care Management. April 19-20, 2019. Dubai, UAE.
63. Mavrodi Afentoula, Georgiou Andreas, Tsiotras Georgios, Aletras Vassilis. Development of an Instrument to Assess Participants' Motivation on Assigning a Monetary Value to a Quality-Adjusted Life-Year: Qualitative Interviews and Pilot Study. 21st International Conference on Health Economics. 27-28 June, 2019. London, UK.
64. Mavrodi A., Georgiou A., Tsiotras G., Aletras V. Reliability assessment of an instrument eliciting and interpreting willingness-to-pay values for quality of life improvement. 5th World Congress on Health Economics, Health Policy and Healthcare Management. October 14-15, 2019. Warsaw, Poland.
65. Tsiaras S., J.Papathanasiou, G. Tsiotras (2018), “Multiple Criteria Analysis in Forest Policy planning: Sustainable Agroforestry in Less Favoured Areas”, 4th International Conference on Decision Support System Technology, ICDSST 2018 & PROMETHEE Days 2018, Crete.
66. Gianni M., K. Gotzamani, Tsiotras G., (2016), “Integrated Management Systems, Corporate Sustainability and Innovation”, 19th QMOD conference International Conference on Quality and Service Sciences (ICQSS 2016), 21-23 September 2016, Rome, Italy.
67. Gianni M., K. Gotzamani, Tsiotras G., (2016), “Multiple Perspectives on Integrated Management Systems and Corporate Sustainability Performance”, 19th QMOD conference International Conference on Quality and Service Sciences (ICQSS 2016), 21-23 September 2016, Rome, Italy.
68. Kessopoulou, E., Korea, A. & Tsiotras, G., 2014. Raising consciousness on public benchmarking – A challenge for performance improvement in the public sector. *In: PROCEEDINGS OF THE 10th ICPA CONFERENCE*, New challenges and advances in public administration. Chengdu, P.R. China 24-26 October 2014.
69. Kessopoulou E., Korea A., Gotzamani, K., Koemtzi, M., Tsiotras G., (2013), Are CAF self-assessed public organizations ready for benchlearning? A Greek experience, in Proceedings of the 16th Qmodicqss Conference “From LearnAbility and InnovAbility to SustainAbility, Portoroz, Slovenia, 4-6 September 2013.
70. Papadimitriou, A., Koemtzi, M., Gotzamani, K., Vouzas, F., Koufidou – Xirotiri, St., Tsiotras, G. (2008) “*Evaluation of a proposed Quality Assurance System in a Greek Public University*”, 30th Annual EAIR Conference, 24 – 17 August, Copenhagen, Denmark
71. Papadimitriou A., Gotzamani K., Ntinis H., Tsiotras G., (2006), “*Effective practices in selective academic support services in Greek Public Universities: Preliminary findings*”

- from Information Technology Centers, Research Committees, Career Services, Public and International Affairs”, Proceedings from the Society of Research into Higher Education (SRHE) Annual Conference, Brighton Sussex, Dec. 12-14*
72. Theodorakioglou Y., Gotzamani K., Tsiotras G., (2005), *“The Main Obstacles In Implementing Close Supplier – Buyer Relationships: An Empirical Survey in The Greek Industry”*, Proceedings of the 2nd International Conference on Manufacturing Engineering (ICMEN), 5-7 October, Chalkidiki, Greece, pp. 833-843
73. Gotzamani K., Tsiotras G., Nikolaou M., Nikolaidis V., Hadjiadamou V., (2005), *“ISO 9000 Contribution Towards Business Excellence: The case of Cyprus Certified Organizations”*, Proceedings of the 10th International Conference on ISO 9000 and TQM (ICIT), March 28 – 30, Shanghai, China **(Best paper Award under Sub-theme: ISO 9000 & ISO 14000)**
74. Papadimitriou A., Gotzamani K., Koemtzi M., Tsiotras G., (2005) *“Examination of the best practices in administrative and organizational function of the Greek Universities”*, Integrating for Excellence International Conference, Sheffield Hallam University, 136 – 142
75. Theodorakioglou, Y., Gotzamani, K., Tsiotras G., (2003) *“Quality Management Relationship to Supply Chain Management - A Theoretical Model and Analysis of the Relationship Between Quality Management Practices and Supplier Management Practices in the SCM context”*, proceedings of the IPSERA (International Purchasing & Supply Education & Research Association) Conference, 14-16 April, Budapest, pp. 305-320 **(selected among the 10 best papers of the conference)**
76. Gotzamani, K., Theodorakioglou, Y., Tsiotras, G., (2003) *“The Effectiveness of ISO 9000 Certification To Small-Medium Enterprises: Its Contribution Towards Total Quality Management and Operational Performance Improvement”*, Proceedings of the 6th SMESME International Conference, June 1-4, Athens, Greece
77. Gotzamani, K., Theodorakioglou, Y., Tsiotras, G., (2003) *“ISO 9000 Contribution Towards Total Quality Management and Operational Performance Improvement: The results of two empirical surveys in the Greek Industry”*, Proceedings of the 8th International Conference on ISO 9000 & TQM, April 23-25, Montreal, Canada
78. Gotzamani, K., Theodorakioglou, Y., Tsiotras, G., (2003) *“A Longitudinal Study of ISO 9000 Contribution to Total Quality Management and Performance Improvement of Small-Medium Enterprises”*, Proceedings of the EURO/INFORMS Joint International Meeting, July 6-10, Istanbul, Turkey
79. Gotzamani K., Tsiotras G., (1999) *“The Effect and Contribution of ISO 9000 Quality Assurance Standards Towards the Development and Adoption of TQM: An Empirical Study”*, in the Proceedings of DSI International Conference, Athens
80. Tsiotras, G., Gotzamani, K., (1997) *“Certification: the day after Vs ISO 9000! What’s my company’s future?”* Quality Forum ‘97, Athens, October
81. Blanas, G., Tsiotras, G., (1997) *“Organised Information Systems & Management of Total Quality”*, Quality Forum ‘97, Athens, October
82. Zantanidis, S., Tsiotras, G., (1997) *“The Application of Quality Assurance Systems in the Greek Constructions Industry and the repercussions in the Economic Efficiency”*, Minutes of the 1st Conference of Economic and Operational Theory and Policy, Thessaloniki, Greece.

83. Blanas, g., Tsiotras, G., (1997) *"Critical Success Factors for Quality Information Systems in Government"*, proceedings of the 6th Pan-Hellenic IT Conference "To the Information Society", Thessaloniki, Greece.
84. Bouras, D., Tsiotras, G. (1995) *"Strategic Information Systems for Real Time Management and Quality Control for Production Systems"*, in the Proceedings of the 8th IFAC Symposium on Information Control Problems in Manufacturing (INCOM '95) in Beijing, China
85. Gotzamani K., Tsiotras G., Koufidou S., (1995) *"Measuring the Level of Quality Assurance in the Northern Greek Industry"*, Proceedings of the 3rd Balkan Operational Research Conference, in Thessaloniki, Greece
86. Blanas G., Tsiotras G., (1995) *"Key Issues for Quality Management Information System in Government"*, Proceedings of the 3rd Balkan Operational Research Conference, in Thessaloniki, Greece
87. Blanas, G., Tsiotras, G., (1995) "Ethics Education and IT Systems", in the proceedings of the Conference "Information Society", Technical Chamber of Greece, 1st IT Conference, pp 288-296
88. Tsiotras G., (1993) *"Management of Real Time Routing Telecommunications Networks"*, in the Proceedings of 2nd Balkan Conference on Operational Research, Thessaloniki, Greece.
89. Tsiotras, G., Gotzamani, K., (1992) *"Application of the Just-In-Time Philosophy elements in Public Companies"*, in the proceedings of the Conference "Management Modernisation", Thessaloniki, Greece.
90. Tsiotras, G., Vaksevanidou, M., (1992) *"New Analysis Methods of the Queuing Problem in Public Organisations"*, in the proceedings of the Conference "Management Modernisation", Thessaloniki, Greece.
91. Tsiotras G., Tapiero, C. (1990) *"WIP and CSP-1 Quality Control in a Two-Stages Queue-Like Production System,"* in Proceedings of INRIA Symposium in Optimization Systems, Antibes, France .
92. Tsiotras G., (1988) *"Performance Modeling of a Traffic Management System for an Intelligent Network"*, IEEE INFOCOM, pp.208-215
93. Daskalaki S., Tsiotras G., Windecker R., (1988) *"Network Traffic Management Operations Support for Large Telecommunications Networks,"* Proceedings of the International Telecommunications Symposium '88, Taipei, Taiwan, pp. 365-370
94. Tsiotras G., (1987) *"Real-Time Detection & Control of Overload on Telecommunication Networks,"* Proceedings of the First National Conference on Automation & Robotics, Athens, Greece, December, pp. 273-279

V. Other Conference Proceedings:

95. Tsiotras, G. (2008) *"The Innovation System of Thessaloniki and the Region of Central Macedonia"*, Greece, UNESCO – WTA, Proceedings in International Training Workshop, October, Daejeon, Korea
96. Tsiotras, G., Komninos, N. (2008) *"Advantages of Regional Systems of Innovation: The Regional Innovation Pole of Central Macedonia"*, 2nd Conference in Innovation and Entrepreneurship, CERTH, 22 May, Thessaloniki, Greece

97. Tsiotras G., (2002) *"Quality Assurance in the globalised Post-Secondary Education"*, Minutes of the 2nd Multithematic Meeting in Maronia, 2001, pp 53-57, Publication the Democritus University of Thrace, Komotini, Greece
98. Staiou E., Tsiotras G., (1999) *"Software Quality Characteristics and Quality Assurance Systems: The Way they are perceived by the Greek Software Industry"*, in the Proceedings of International Conference Preparing the Manager of the 21st Century, University of Macedonia, Thessaloniki
99. Profillidis V., Tsiotras, G., Botzoni G. (1998) *"Airports and Regional Development-The Case of the Airport of Rhodes"*, 4th International Symposium on Quantitative Methods, Chios, Greece, August
100. Tsiotras G., Bochoris, G., Skordi, A., (1998) *"Quality and Health – Basic Significances and Historic Retrospection for Greece"*, Conference "Quality in the field of Health", February 20th & 21st, Athens, Greece.
101. Tsiotras G., (1990) *"Management of Telecommunication Networks-Invited Paper"*, Proceedings of Athens '96 - The Technology of Tomorrow, International technical conference organized by the executive committee for the candidacy of Athens for the 1996 Olympic Games, March, pp. 202-212

VI. Publications in Honorary Volumes:

102. K. Mastrogianni, K. Gotzamani, G. Tsiotras, "Quality Assessment of physical therapy in health care system", Honorary volume for Professor G. Economou, University of Piraeus, Piraeus 2017.
103. A. Papadimitriou, G. Tsiotras, *"MBNQA best practice for the educational quality improvement"*, Honorary volume for professor A. Ignatiades, University of Macedonia, 2007 Thessaloniki, Greece
104. Koemtzi, M., Gotzamani, K., Tsiotras, G., (2007), *"Benchmarking and performance Measurement: conflicting or inter-related tools?"*, Honorary volume for professor A. Ignatiades, University of Macedonia, pp 393-413

VII. Other Publications:

105. Tsiotras, G., Syriopoulos, G., Georgopoulos, K., Zantanidis, S., Patrinos, S., (1997) *"Education and Industrial Competition"*, Published Research in the framework of the Satellite Programmes "The future of the Greek Industry" publication of the Ministry of Development
106. Blanas, G., Tsiotras, G., (1997) *"Statistics Information – Suggestions for the effective management of the private and the public companies and administrative self-assessment"*, Economicos Tachydromos.
107. Koufidou S., Tsiotras G., Karayianni, S., Mavroudeas, S., (1997) *"The impact of the introduction of new technologies in employment, in the sectors of Textile and of Food and Drinks"*. Research in the framework of the ADAPT programme, Publication of the Ministry of Labour

108. Blanas G., Tsiotras G., (1996) *"Barriers to Marketing and Production: The Case of Operating System's Software"*, European Management in Fact of Knowledge Driven Competition, Porto
109. Tsiotras, G., (1996) *"Quality Systems, Application Necessity"*, Conference at the Commercial and Industrial Chamber of Thessaloniki, Greek Quality Forum.
110. Tsiotras G., Gotzamani K., Bouras D., (1994) *"The ISO 9000 Certification, a New Key Business Strategy Factor for Competitiveness: The Case of the Greek Industry"*, HCM Workshop on Industrial Networks, May, Thessaloniki
111. Tsiotras G., Zantanidis S., Philippou J., (1994) *"Implementation of the ISO 9002 Model for the Quality Assurance for Production and Installation in a Particle Board Production Line"*, HCM Workshop on Industrial Networks, May, Thessaloniki, Greece.
112. Tsiotras G., Bouras D., Gotzamani K., (1994) *"Strategic Information Systems for Real Time Management and Control of Production Networks"*, HCM Workshop on Industrial Networks, May, Thessaloniki, Greece.
113. Tsiotras G., Vaxevanidou M., (1994) *"Customer/Supplier Relationship for Technological Products in the Greek Banking System"*, HCM Workshop on Industrial Networks, May, Thessaloniki, Greece.
114. Tsiotras, G., (1993) *"Quality Assurance-Total Quality Management in Greece: Fashion or Necessity?"*, Conference at the Commercial and Industrial Chamber of Thessaloniki, in the framework of the COMMET Project and SPEE of Macedonia.
115. Tapiero C., Tsiotras G., (1989) *"Just-In-Time, Quality Control and the Quality Improvement Process in a Queue Like Manufacturing System,"* Department of Management Science, Graduate School of Business Administration, University of Washington, TR#3-89
116. Tsiotras G., Badr, H., Beltrami, E. (1987) *"Blocking Probabilities for a Class of Queuing Network models"*, Department of Applied Mathematics & Statistics, SUNY Stony Brook, TR#70
117. Tsiotras G., Badr H., Beltrami E. (1986) *"Explicit results on the "1-0-1" Queuing Network Model with Blocking"*, Applied Mathematics & Statistics, SUNY Stony Brook, TR #61
118. Tsiotras G., Badr H., Beltrami E., (1986) *"Explicit Results on the "1-0-2" and "1-1-1" Queuing Network Models with Blocking"*, Applied Mathematics & Statistics, SUNY Stony Brook, TR #62

VIII. Conference Presentations:

119. Papadimitriou, A., Gotzamani, K, Ntinis, H., Tsiotras, G. (2006) *"Identification of the effective practices in academic support services in Greek Public Universities. Preliminary findings from Library, Information Technology and Career Services"*, "9th Toulon-Verona Conference", 7-8 September, Paisley, Scotland, U.K.
120. Papadimitriou, A., Gotzamani, K, Ntinis, H., Tsiotras, G. (2006) *"Effective practices in academic support services in Greek Public Universities. Preliminary findings form Carrier Services"*, MIBES International Conference, 4-7 November, Larissa, Greece

121. Papadimitriou, A., Gotzamani, K., Tsiotras, G., Ntinis, H. (2005) *“Examination of best Practices in Library Services among the Greek Universities”*, 14th Conference for Academic Libraries, 3-5 December, Athens, Greece
122. Papadimitriou A., Tsiotras G., (2003) *“The MBNQA (Malcolm Baldrige National Quality Award) Education Criteria as a tool to Higher Education Performance Excellence”*, 7th “Toulon-Verona” Conference
123. Tsiotras G. Georgiou A., Papadopoulos A., Salonikidou A., (2003) *“Training of work programmes in the collection of domestic waste”*, 16th National Conference of the Greek Company of Operational Research, September, Larissa, Greece.
124. Theodorakioglou, Y., Gotzamani, K., Tsiotras, G., (2003) *“Supplier management practices and their impact on supplier and buyer performance: an empirical study in Greek manufacturing industry”*, EURO/INFORMS Joint International Meeting, July 6-10, Istanbul, Turkey
125. Blanas G., Tsiotras, G. (1997) *“Human Resource Management Information Systems Limitations”*, 4th Balkan Conference on Operational Research, October, Thessaloniki, Greece
126. Gotzamani K., Tsiotras G., (1997) *“The Day After ISO 9000! What was the Real Benefit for my Company?”*, EURO XV/INFORMS XXXIV Joint International Conference, July, Barcelona, Spain
127. Georgiadou, M., Tsiotras, G., (1997) *“Critical ISO 14001 in the Greek Enterprises”*, 11^o National Conference EEEE, May, Athens, Greece
128. Zantazidis, S., Tsiotras, G., (1997) *“Quality Assurance and Project Management: a challenge for the Greek construction companies”*, 11th National Conference EEEE, May, Athens, Greece
129. Blanas, G., Tsiotras, G., (1997) *“Information Systems for Management Evaluation”*, 11^o National Conference EEEE, May, Athens, Greece
130. Tsiotras G., Tapiero, C. (1990) *“Quality Control of Tandem Queue-Like Flexible Manufacturing Systems,”* IFORS '90, the 12th Triennial International Conference on Operations Research, June, Athens, Greece
131. Tapiero C., Tsiotras G., (1989) *“Just-In-Time, Quality Control and the Quality Improvement Process in a Queue-Like Manufacturing System,”* ORSA/TIMS Joint Conference, October, New York
132. Tsiotras G. (1987) *“Queuing Network Models with Multiple-Customer Classes Under Different Blocking Mechanisms”*, ORSA/TIMS Joint Conference, October, St. Louis
133. Tsiotras G., Badr H., Beltrami E., (1986) *“A Class of Queuing Network Models with Blocking”*, ORSA/TIMS Conference, Miami

ΡΟΔΟΥΛΑ Η. ΤΣΙΟΤΣΟΥ

ΔΗΜΟΣΙΕΥΣΕΙΣ ΣΕ ΔΙΕΘΝΗ ΕΠΙΣΤΗΜΟΝΙΚΑ ΠΕΡΙΟΔΙΚΑ (με κριτές):

1. Tsiotsou, R.H., Koles, B., Paul, J. and Loureiro, S.M.C. (2022). Theory Generation from Literature Reviews: A Methodological Guidance. *International Journal of Consumer Studies*, Vol 46, No. 5, 1505-1516 <https://doi.org/10.1111/ijcs.12861> 2021 Journal Impact Factor: 7.096
2. Kabadayi, S. and Tsiotsou, R.H. (2022). The Triple-A Framework for Serving Humanity with Service Research, *Journal of Services Marketing*, Vol. 36 No. 7, pp. 865-872. <https://doi.org/10.1108/JSM-07-2022-0234> 2021 Journal Impact Factor 5.246
3. Tsiotsou, R.H. and Diehl, S. (2022). Delineating Transformative Value Creation through Service Communications: An Integrative Framework. *Journal of Service Management*, Vol. 33 No. 4/5, pp. 531-551. <https://doi.org/10.1108/JOSM-11-2021-0420> 2020 Journal Impact Factor: 11.77
4. Tsiotsou, R.H. and Boukis, A. (2022). “In-Home Service Consumption: A Systematic Review, Integrative Framework and Future Research Agenda” *Journal of Business Research*, 145, pp. 49-64. <https://doi.org/10.1016/j.jbusres.2022.02.050> 2021 Journal Impact Factor: 10.969
5. Tsiotsou, R.H. and Klaus, P. (2022). The “nip and tuck” service framework: bright and dark side of beautification/modification services, *Journal of Services Marketing*, Vol. 36 No. 1, pp. 1-8 <https://doi.org/10.1108/JSM-11-2021-0406>, 2020 Journal Impact Factor: 5.246
6. Tsiotsou, R.H. (2022). Identifying Value-Creating Aspects in Luxury Hotel Services via Third-Party Online Reviews: A Cross-Cultural Study. *International Journal of Retail and Distribution Management*. Vol. 50 No. 2, pp. 183-205. <https://doi.org/10.1108/IJRDM-04-2021-0207> 2020 Journal Impact Factor: 3.77
7. Tsiotsou, R.H. (2021). Introducing Relational Dialectics on Actor Engagement in the Social Media Ecosystem, *Journal of Services Marketing*, Vol. 35 No. 3, pp. 349-366. <https://doi.org/10.1108/JSM-01-2020-0027> 2020 Journal Impact Factor: 4.47
8. Tsiotsou, R.H. (2019). Rate my firm: cultural differences in service evaluations. *Journal of Services Marketing*, Vol. 33 No 7, pp. 815-836. 2019 Journal Impact Factor: 3.2 <https://doi.org/10.1108/JSM-12-2018-0358>
9. Tsiotsou, R. H. (2016) A Service Ecosystem Experience-Based Framework for Sport Marketing, *The Service Industries Journal*, Vol. 36 No 11-12, pp. 478 – 509, 2015 Journal Impact Factor: 0.78 [10.1080/02642069.2016.1255731](https://doi.org/10.1080/02642069.2016.1255731)
10. Furrer, O., Sudharshan, D., Tsiotsou, R.H. and Liu, B. (2016). A Framework for Innovative Service Design. *The Service Industries Journal*, Vol. 36 Issue 9-10, pp. 452 - 471 2015 Journal Impact Factor: 0.78 [10.1080/02642069.2016.1248420](https://doi.org/10.1080/02642069.2016.1248420)

11. Tsiotsou, R. H. (2016). The Social Aspects of Consumption as Predictors of Consumer Loyalty: Online vs. Offline Services, *Journal of Service Management*, Vol. 27 Issue 2, pp. 91 - 116. 2015 Journal Impact Factor: 2.23 10.1108/JOSM-04-2015-0117
12. Tzoumaka, E., Tsiotsou, R.H., and Siomkos, G. (2016). Delineating the role of endorser's perceived qualities and consumer characteristics on celebrity endorsement effectiveness. *Journal of Marketing Communications* 22(3), pp. 307-326. ABS 2010=2. 10.1080/13527266.2014.894931
13. Tsiotsou, R. H. (2015). The Role of Social and Parasocial Relationships on Social Networking Sites Loyalty. *Computers in Human Behavior* Vol. 48, p. 401-414. 2014 Journal Impact Factor: 2.69. 10.1016/j.chb.2015.01.064
14. Tsiotsou, R.H, Alexandris, K. and Cornwell, B. (2014). Using evaluative conditioning to explain corporate co-branding in the context of sport sponsorship. *International Journal of Advertising*. Vol. 33 (2), pp. 295-327. 2012 Journal Impact Factor: 2.31. 10.2501/IJA-33-2-295-327
15. Tsiotsou, R. (2013). Investigating the role of enduring and situational involvement with the program context on advertising effectiveness. *Journal of Marketing Communications*, Vol. 19, No. 2, pp. 114-135. ABS 2009=2
16. Tsiotsou, R. H. (2013), Sport Team Loyalty: Integrating Relationship Marketing and a Hierarchy of Effects. *Journal of Services Marketing*, Vol. 27 (6), pp. 458-471. 2012 Journal Impact Factor: 0.66. 10.1108/JSM-01-2012-0002
17. Tsiotsou, R. (2013). Investigating the role of enduring and situational involvement with the program context on advertising effectiveness. *Journal of Marketing Communications*, Vol. 19, No. 2, pp. 114-135. ABS 2009=2. 10.1080/13527266.2010.542079
18. Alexandris, K. and Tsiotsou, R. (2012). Segmenting Soccer Spectators by Attachment Levels: A Psychographic Profile Based on Team Self-Expression and Involvement. *European Sport Management Quarterly*, Vol. 12 (1), pp. 65-81, 2011 Journal Impact Factor: 0.88. 10.1080/16184742.2011.637174
19. Alexandris, K., Tsiotsou, R. and James, J. (2012). Testing a Hierarchy of Effects Model of Sponsorship Effectiveness. *Journal of Sport Management* Vol. 26 (5), pp. 363-378, 2011 Journal Impact Factor: 0.81. 10.1123/jsm.26.5.363
20. Tsiotsou, R. (2012). Developing a Scale for Measuring the Personality of Sport Teams. *Journal of Services Marketing*, Vol. 26 (4), pp. 238-252. Emerald, 2011 Journal Impact Factor: 0.62. 10.1108/08876041211237541
21. Tsiotsou, R. (2011). A Stakeholder Approach to International and National Sport Sponsorship. *Journal of Business & Industrial Marketing*, Emerald Vol. 26 (8), pp. 557 - 565, 2010 Journal Impact Factor: 0.75. 10.1108/08858621111179831
22. Tsiotsou, R. and Vlachopoulou, M. (2011). Understanding the Effects of Market Orientation and E-Marketing on Service Performance. *Marketing Intelligence & Planning*. Emerald. 29 (2), 141-155, ABS 2010=1 10.1108/02634501111117593
23. Tsiotsou, R., Rigopoulou, I., and Kehagias, I. (2010). Tracing Customer Orientation and Marketing Capabilities through Retailers' Websites: A Strategic Approach to

- Internet Marketing. *Journal of Targeting, Measurement & Analysis for Marketing*, Vol. 18 (2), 79-94. Palgrave Macmillan. ABS 2010=1 10.1057/jt.2010.5
24. Tsiotsou, R. and Ratten, V. (2010). Future Research Directions in Tourism Marketing. *Marketing Intelligence & Planning*. Vol. 28 (4), 533-544. Emerald. ABS 2009=1 10.1108/02634501011053702
 25. Tsiotsou, R. (2010). Delineating the Role of Market Orientation on Service Performance: A Component-Wise Approach. *The Service Industries Journal*. Vol. 30 No 3, pp. 357-403. Taylor & Francis, 2010 Journal Impact Factor: 1.07
 26. Tsiotsou, R. and Alexandris, K. (2009). Delineating the Outcomes of Sponsorship: Sponsor Image, Word of Mouth, and Purchase Intentions. *International Journal of Retail & Distribution Management*. Vol. 37 (4), pp. 358-369. Emerald. ABS 2009=1 10.1108/09590550910948583
 27. Rigopoulou, I., Tsiotsou, R. and Kehagias, I. (2008). Shopping orientation-defined segments based on store-choice criteria and satisfaction: an empirical investigation. *Journal of Marketing Management*. Vol. 24 No 9-10, pp. 979-996. ABS 2008=3 10.1362/026725708X382000
 28. Tsiotsou, R. (2008). An Integrated Taxonomy of Consumers of Financial Services: The Role of Perceived Risk, Effort and Involvement. *International Journal of Risk Assessment and Management*. Vol. 9 (1-2), pp. 135-147. Inderscience Publishers. 10.1504/IJRAM.2008.019317
 29. Tsiotsou, R. (2007). An empirically-based typology of intercollegiate athletic donors: High and low motivation scenarios. *Journal of Targeting, Measurement & Analysis for Marketing*, 15(2), pp. 79-92. Palgrave Macmillan. ABS 2007=1 10.1057/palgrave.jt.5750037
 30. Tsiotsou, R. (2006). Investigating differences between female and male athletic donors: A comparative study. *International Journal of Nonprofit & Voluntary Sector Marketing*, 11(3), pp.209-223. Wiley InterScience. ABS 2006=1 10.1002/nvsm.34
 31. Tsiotsou, R. and Vasioti, E. (2006). Satisfaction: A segmentation criterion for "short-term" visitors of mountainous destinations. *Journal of Travel & Tourism Marketing*. Vol. 20(1), pp. 61-74, The Haworth Press, Inc. ABS 2006=1, 2010 Journal Impact Factor: 0.84 10.1300/J073v20n01_05
 32. Tsiotsou, R. and Vasioti, E. (2006). Using demographics and leisure activities to predict satisfaction with tourism services in Greece. *Journal of Hospitality and Leisure Marketing*. Vol. 14 (2), pp. 61-72. The Haworth Press, Inc. 10.1300/J150v14n02_05. 69
 33. Tsiotsou, R. (2006). Using visit frequency to segment ski resort customers. *Journal of Vacation Marketing*. Vol. 12 (1), pp. 15-26. SAGE Publications. ABS 2006=1 10.1177/1356766706059029
 34. Tsiotsou, R. (2006). The role of perceived product quality and overall satisfaction on purchase intentions. *International Journal of Consumer Studies*. Vol. 30(2), pp. 207-217. Blackwell Publishing. ABS 2006=1 10.1111/j.1470-6431.2005.00477

35. Tsiotsou, R. (2005). Varying perceived quality levels and their relation to involvement, satisfaction, and purchase intentions. *Marketing Bulletin*, Vol. 16, research note 4. <http://marketing-bulletin.massey.ac.nz>.
36. Tsiotsou, R. (2005). The effect of European Union regulations on marketing practices: The case of European football. *Journal of Euromarketing*, Vol. 15 (1), pp. 75-93. International Business Press, The Haworth Press, Inc. ABS 2005=1
37. Tsiotsou, R. and Lalountas, D. (2005). Applying event study analysis to assess the impact of marketing communication strategies: The case of sponsorship. *Applied Financial Economics Letters*, Vol. 1 (4), pp. 259-262. Taylor and Francis Publishers. 10.1080/17446540500143764
38. Tsiotsou, R. (2004). The role of involvement and income in predicting small and large donations to college athletics. *International Journal of Sports Marketing & Sponsorship*, Vol. 6 (2), pp. 117-123. International Marketing Reports Ltd. 10.1108/IJSMS-06-02-2004-B006
39. Tsiotsou, R. (2004). Cause related marketing: The role of values on donor behavior. *The Southeuropean Review of Business Finance and Accounting*. Vol. 2 (2), pp. 101-112.
40. Tsiotsou, R. (1998). A survey of sport club programs. *Recreational Sports Journal (National Intramural-Recreational Sports Association)*, Vol. 22(2), pp. 38-41.
41. Tsiotsou, R. (1998). Motivations for donation to athletic programs, *The Cyber Journal of Sport Marketing*, Vol. 2(2), www.ausport.gov.au/fulltext/1998/cjism/v2n2/tsiotsou22.htm
42. Tsiotsou, R. (1997). The effect of emotions on the memory of TV commercials, *The Cyber Journal of Sport Marketing*, Vol. 1 (4), www.ausport.gov.au/fulltext/1997/cjism/v1n4/tsiotsou.htm.

ΔΗΜΟΣΙΕΥΣΕΙΣ ΣΕ ΠΡΑΚΤΙΚΑ ΣΥΝΕΔΡΙΩΝ (με κριτές):

1. Tsiotsou, R.H. and Seger-Guttmann, T. (2022). Generosity in the service settings: Systematic Review and Meta-Analyses, 28th Recent Advances in Retailing and Consumer Science, July 23-26, 2022, Baveno, Italy.
2. Tsiotsou, R.H. and Boukis, A. (2022). In-home service consumption: what do we know so far? International Conference on Contemporary Marketing Issues, July 8-10, 2022, Naxos, Greece.
3. Tsiotsou, R.H. and Boukis, A. (2022). Home as a Service Consumption Hub. *Frontiers in Services*, June 22-24, 2022, Boston, USA.
4. Tsiotsou, R.H. and Seger-Guttmann, T. (2022). Generosity: A Systematic Review of the Literature and Future Research Directions. 12th SERVSIG Conference. June 16-18, 2022, Glasgow, Scotland.
5. Tsiotsou, R.H., Medler-Liraz, H., Seger-Guttmann, T., Partouche-Sebban, J. and Wang, C-Y. (2022). Understanding social distance: A cross-cultural perspective. *AMA Global Marketing SIG*, May 31 – June 2, 2022, Chania, Greece.
6. Fisk, R., Tsiotsou, R.H., Sidaoui, K. and Kabadayi, S. (2022). Serving Humanity: ServCollab's Progress and Collaborative Brainstorming for Future Plans (Special

- Session). 17th International research symposium on service excellence in management (QUIS17), January, 12-15, 2022, Valencia, Spain.
7. Tsiotsou, R. H. (2020). Online Evaluations of Luxury Services: A Cross-Cultural Perspective. (pp.1-37) AMA Global Marketing SIG Conference, May 18-21, Taormina, Italy.
 8. Tsiotsou, R.H. (2020). Examining Cultural Differences in Evaluating Luxury Hotels. International Conference on Contemporary Marketing Issues. September, (online), Greece.
 9. Tsiotsou, R.H. (2020). Social Media Fan Engagement: A Cross-Cultural Study. 2020 AMA Summer Academic Conference, August 21-23, San Francisco, USA.
 10. Tsiotsou, R.H. and Mavragani, E. (2019), Delineating User Generated Content to Profile Travelers: A Cross-National Approach. Proceedings of the AMA Global Marketing SIG Conference (p.1-7), Buenos Aires, Argentina.
 11. Rodoula H. Tsiotsou (2018). Investigating Differences in Hotel Reviews Across European Regions. In Proceedings of the Global Conference on Business, Hospitality and Tourism Research (GLOSEARCH) (p.1-5), October 2-5, 2018, Ho Chi Minh City, Vietnam.
 12. Rodoula H. Tsiotsou (2018). An Investigation of the Antecedents of Customer Co-creation and Co-production in Health Services. In Proceedings of the 10th AMA SERVSIG 2018 –International Service Research Conference, (p. 430-434) June 14-16, Paris, France.
 13. Rodoula H. Tsiotsou (2018). Cross Cultural Differences In Hotel Attribute Appraisals: A Supra-National Approach, In Proceedings of the 2018 AMA Global Marketing Sig Conference (p. 1-9), May 21-23, 2018, Santorini, Greece.
 14. Rodoula H. Tsiotsou (2017). Predicting High and Low Customer Engagement in Health Services. In Proceedings of the 17th International RESER Conference. P. 527-529, (September 7-9, 2017), Bilbao, Spain.
 15. Rodoula H. Tsiotsou (2017). “Black Friday”: Attitudes, Behavior and Intentions of Greek Consumers. Proceedings of Advances in National Brand and Private Label Marketing, Francisco J. Martinez-Lopez, Juan Carlos Gazquez-Abad, Kusum L. Ailawadi, and Maria Jesus Yague-Guillen (Eds), 4th International Conference on Research in National Brand and Private Label Marketing, Barcelona, Spain (June 28-30, 2017), (pp. 11-17), ISBN 978-3-319-59700-3.
 16. Tsiotsou, R.H. and Hatzithomas, L. (2017). Banner Advertising Effectiveness: An Experimental Study. In Proceedings of the 5th International Conference on Contemporary Marketing Issues (ICMI) (p. 1-5) (June 21-23, 2017), Thessaloniki, Greece.
 17. Rodoula H. Tsiotsou and Yannis A. Hajidimitriou (2017). Key Factors for Successful Export Performance of Small and Medium-Sized Greek Firms in the Turmoil. Proceedings of the AMA Global Marketing SIG "Global Marketing in an Era of Change" April 6-8, 2017, Havana, Cuba. (pp. 1-8) .

18. Rodoula H. Tsiotsou (2016). Predicting high and low engagement in social networking sites. Proceedings of the 9th AMA SERVSIG 2016 –International Service Research Conference. June 17-19, 2016, Maastricht, The Netherlands (p. 1-5).
19. Rodoula H. Tsiotsou (2016). A framework for innovative service design. Proceedings of the 25th Annual Frontiers in Service Conference, June 23-26, 2016 Bergen, Norway, (with Olivier Furrer, D. Sudharshan, Ben S. Liu)
20. Rodoula H. Tsiotsou (2014). The social aspects of consumption as predictors of consumer loyalty: Online vs. offline services. Proceedings of the 8th AMA SERVSIG 2014 –International Service Research Conference, Rodoula H. Tsiotsou and Yannis Hajidimitriou (eds), ISBN 978-960-98740-9-0, (p.1-5) Thessaloniki, June 13-15, 2014, Greece.
21. D. Sudharshan, Rodoula H. Tsiotsou, Ben S. Liu, and Olivier Furrer (2014). Designing to serve: Integrating design and marketing in service science. Proceedings of the 8th AMA SERVSIG 2014 –International Service Research Conference, Rodoula H. Tsiotsou and Yannis Hajidimitriou (eds), ISBN 978-960-98740-9-0, (p.1-5) Thessaloniki, June 13-15, 2014, Greece.
22. Polyxeni (Jenny) Palla, Rodoula H. Tsiotsou and Yorgos Zotos (2014). Gaining satisfaction and trust in a brand website. Proceedings of the 8th AMA SERVSIG 2014 –International Service Research Conference, Rodoula H. Tsiotsou and Yannis Hajidimitriou (eds), ISBN 978-960-98740-9-0, (p.1-5) Thessaloniki, June 13-15, 2014, Greece.
23. Polyxeni (Jenny) Palla, Rodoula H. Tsiotsou and Yorgos Zotos (2014). Truly Interactive Websites; An Eye Tracking Approach. 13th International Conferences on Research in Advertising (ICORIA), in Advances in Advertising Research, Banks, I. and Okazaki, S., eds. June 26 - 28, 2014, Amsterdam, The Netherlands.
24. Tsiotsou, R.H. (2013). The Role of Social and Parasocial Relationships on Social Networking Sites. Proceedings of the XXIII International RESER Conference, European Association for Research on Services (RESER), pp. 1-15. September 19-21, 2013, Aix en Provence, France.
25. Tsiotsou, R.H. (2013). Parasocial Relationships and Tribal Behavior: Delineating their Link. Proceedings of the 16th AMS World Marketing Congress, pp. 633-636. 17-20 July, 2013, Melbourne, Australia.
26. Palla, P., Tsiotsou, R.H. and Zotos, Y. (2013). Effective Interactive Websites: Examining the Moderating Role of Involvement. Proceedings of the 16th AMS World Marketing Congress, pp. 354-357. 17-20 July, 2013, Melbourne, Australia.
27. Tsiotsou, R.H. (2013). The Role of Brand Relationships and Tribal Behavior on Brand Loyalty. Proceedings of the AMA Winter Marketing Educators' Conference 2013: Challenging the Bounds of Marketing Thought, Burroughs, J. (ed.) Vol. 24, pp. 366-373. February 15-17 2013, Las Vegas, U.S.A. ISBN: 9781627488877.
28. Palla, P., Tsiotsou, R.H. and Zotos, Y. (2012). Is website interactivity always beneficial? An Elaboration Likelihood Model approach. Proceedings of the 11th International Conference on Research in Advertising (ICORIA), June 28-30, 2012, Stockholm, Sweden.

29. Tsiotsou, R. H. and Veloutsou, C. (2012). TRIBE: Measuring tribal behavior in service brands. Proceedings of the AMA SERVSIG 2012 International Service Research Conference, June 7-9, 2012, Helsinki, Finland.
30. Palla, P., Tsiotsou, R.H. and Zotos, Y. (2012). Is website interactivity beneficial for low involvement products? Proceedings of the 10th World Media Economics and Management Conference, (Eds: G.Tsourvakas, A. Powels και Z. Vukanovitz) Publisher: Media xii: Lisboa. May 23-27, Thessaloniki, Greece.
31. Tsiotsou, R. (2011). Developing brand loyalty in services: A hierarchy of effects model. Proceedings of the 2011 AMA Summer Marketing Educators' Conference, American Marketing Association, (Eds: Noble, Stephaine M. and Noble, Charles H. , pp. 391-398, ISBN: 9781618396525) San Francisco (August 5-7, 2011), U.S.A.
32. Tsiotsou, R. (2011). Predicting sport team loyalty: High and low scenarios. Proceedings of the 2011 Academy of Marketing Science World Marketing Congress (Eds: Babin, B. J. and Borges, A., pp. 206-210) (July 19-23, 2011). Reims, France.
33. Tsiotsou, R. and Goldsmith, R. (2011). Exploring the Formation Process of Brand Love: A Comparison between Goods and Services. Proceedings of the 2011 Academy of Marketing Science World Marketing Congress (Eds: Babin, B. J. and Borges, A., pp. 557-561) (July 19-23, 2011). Reims, France.
34. Tsiotsou, R. H. and C. Veloutsou (2011). The role of brand personality on brand relationships and tribal behavior: an integrative model. Proceedings of the 40th European Marketing Academy Conference (May 24-27, 2011), Slovenia, pp. 1-8.
35. Mavragani E. and Tsiotsou, R. (2011). Marketing Mix Evaluation of the New Acropolis Museum Based on Social Media. Proceedings of the 10th International Congress of the International Association on Public and Non Profit Marketing, (Ed. Ines V. Pereira, pp. 80-85), ISBN: 978-989-20-2460-8), (June 16-17, 2011), Porto, Portugal.
36. Veloutsou, C. and Tsiotsou, R. (2011). Examining the Link between Brand Relationships and Tribal Behaviour: A Structural Model. Proceedings of the 7th Thought Leaders International Conference in Brand Management, (Eds. Merrilees, B., Buil, I. Wallace, E. de Chernatony, L. Guest, D. p. 1-8) (March 10-12, 2011), Lugano, Switzerland.
37. Tsiotsou, R. (2010). Building Brand Love in Services: An Exploratory Investigation. Proceedings of the 6th American Marketing Association SERVSIG International Service Research Conference, (17-19 June, 2010), Porto, Portugal.
38. Tsiotsou, R. (2010). Exploring the Role of Brand Love on Perceived Corporate Social Responsibility. Proceedings of the 9th International Congress of the International Association on Public and Non Profit Marketing, (June 10-11, 2010), p. 1-9, Bucharest, Romania.
39. Tsiotsou, R. (2010). Creativity in Social Advertising: Developing a Conceptual Framework. Proceedings of the 9th International Congress of the International Association on Public and Non Profit Marketing, (June 10-11, 2010), p. 1-9, Bucharest, Romania (with Alexandros Triantos and Emmanouella Plakoyiannaki).

40. Tsiotsou, R. (2010). Predicting the Adoption of Mobile Transactions: An exploratory Investigation in Greece. Proceedings of the 9th International Conference on Mobile Business and the 9th Global Mobility Roundtable (ICMB/GMR 2010), (June 13-15, 2010) p. 1-7, Athens, Greece (with Theodora Zampou, Vaggelis Zaprikis and Maro Vlachopoulou).
41. Tsiotsou, R. (2010). Brand Loyalty through Brand Attachment and Brand Trust: A Relational Perspective. Proceedings of the 6th Thought Leaders International Conference in Brand Management, (April 18-20, 2010), p. 1-14. Lugano, Switzerland.
42. Tsiotsou, R. and Alexandris, K. (2010). Building Customer Based Brand Equity via Corporate Co-branding: The Case of Sponsorship. Proceedings of the 6th Thought Leaders International Conference in Brand Management, (April 18-20, 2010), p. 1-13. Lugano, Switzerland.
43. Tsiotsou, R. and Vlachopoulou, M. (2009). E-Marketing Orientation: Conceptualization and Scale Development. Proceedings of the 2nd Biannual Conference on Services Marketing (November 4-6, 2009), p. 1-9 (CD) Thessaloniki, Greece.
44. Tsiotsou, R. Moschidis, O. and Papathanasiou, I. (2009). Examining Customer Orientation in Hotels' Websites: A Comparative Study. Proceedings of the 2nd Biannual Conference on Services Marketing (November 4-6, 2009), p. 1-9 (CD) Thessaloniki, Greece.
45. Tsiotsou, R. and Alexandris, K. (2009). Predicting Sport Team Attachment: High and Low Scenarios. Proceedings of the 2nd Biannual Conference on Services Marketing (November 4-6, 2009), p. 1-9 (CD) Thessaloniki, Greece.
46. Tsiotsou, R., Papathanasiou, J., Moschidis, O. (2009). Tracing Customer Orientation through Hotels' Websites. Proceedings of the 2009 International Conference on Tourism Development and Management (September 11-14, 2009), p. 1-5. Kos, Greece. ISBN 978-9963-9799-0-5.
47. Kouthouris, C., Alexandris, K., Tsiotsou, R., and Priba, H. (2009). Predicting Behavioral Intentions from Motivation: A Case Study among Visitors of a Theme Park in Greece, Proceedings of the 2009 International Conference on Tourism Development and Management (September 11-14, 2009), p. 1-6. Kos, Greece. ISBN 978-9963-9799-0-5.
48. Tsiotsou, R. (2009). An Empirical Analysis of the Brand Personality Effect on Brand Involvement. Proceedings of the 8th International Conference of the International Association on Public and Non Profit Marketing (June 18-19, 2009), p. 1-9 (CD) Valencia, Spain.
49. Tsiotsou, R. (2008). Marketing Capabilities Advantages of Market-Driven Services. Proceedings of the 2008 Academy of Marketing Conference (7-10 July, 2008), p. 1-9, Aberdeen, Scotland.
50. Kehagias, I., Tsiotsou, R., Rigopoulou, E. and Katsikea, E. (2008). Store-choice criteria and satisfaction on the development of shopping orientation segments. Proceedings of the 2008 Academy of Marketing Conference (7-10 July, 2008), p. 1-9, Aberdeen, Scotland.

51. Tsiotsou, R. and Gouri, N. (2008). The Effect of the Olympic Games on the Tourism Industry of the Host Country. Proceedings of the International Conference on Management and Marketing Sciences (24-25 May, 2008), p. 1-4. Athens, Greece.
52. Tsiotsou, R. (2007). Measuring marketing orientation in services firms across countries: An exploratory study of travel agencies. Proceedings of the 1st Biannual Conference on Services Marketing "Strategic Developments in Services Marketing" (September 27-29, 2007), p. 1-8 (CD) ISBN: 978-960-7475-41-1, Chios, Greece.
53. Tsiotsou, R. and Alexandris, K. (2007). A model of fan attachment: Antecedents and sponsorship outcomes. Proceedings of the 1st Biannual Conference on Services Marketing "Strategic Developments in Services Marketing" (September 27-29, 2007), p. 1-8 (CD) ISBN: 978-960-7475-41-1, Chios, Greece.
54. Tsiotsou, R. (2006). Current trends and practices of Greek travel agencies: Human resource management, marketing and use of new technologies. Proceedings of International Tourism Conference. European Tourism Association (June 15-17, 2006), p. 1-12 (website), Heraklio, Greece.
55. Tsiotsou, R. (2006). Segmenting Donors of Athletic Programs Based on their Motivation: An Exploratory Study of University Donors. Proceedings of the 35th European Marketing Academy Conference (May 23-26, 2006), p. 1-7 (CD), Athens, Greece.
56. Tsiotsou, R. (2005). The effects of values, involvement, perceived product quality and overall satisfaction on purchase intentions. Proceedings of the 9th International Conference on Marketing and Development, International Society for Marketing and Development (June 8 - 11, 2005), p. 1-11 (CD), Thessaloniki, Greece.

ΒΙΒΛΙΑ :

ΕΛΛΗΝΙΚΑ

1. Τσιότσου, Ρ.Η. (2020). Αθλητικό Μάρκετινγκ. Broken Hill Publishers. ISBN: 9789925575633
2. Αυλωνίτης, Γ., Γούναρης, Σ. και Τσιότσου, Ρ. (2016). Μάρκετινγκ Υπηρεσιών: Μάνατζμεντ, Στρατηγικές και Νέες Τεχνολογίες. Broken Hill Publishers ISBN: 9789963258567

ΔΙΕΘΝΗ

1. Tsiotsou, Rodoula H. and Goldsmith, Ronald E. (2012). Strategic Marketing in Tourism Services, Emerald. ISBN 9781780520704. (Επιμέλεια Συλλογικού Τόμου)

Το βιβλίο έχει υιοθετηθεί ως προτεινόμενο ή υποχρεωτικό ανάγνωσμα στα πανεπιστήμια:

- **Southern Cross University, Australia.** Στο μάθημα μεταπτυχιακού επιπέδου *Strategic Marketing of Destinations and Hotels*. Prof. Meredith Wray.
- **York St. John University, UK.** Στο μάθημα προπτυχιακού επιπέδου *Travel and Tourism Marketing*. Prof. Brendan Paddison.

- **Kodolanyi Janos University of Applied Sciences, Hungary.** Στα μαθήματα μεταπτυχιακού επιπέδου *Tourism Marketing* και *Destination Marketing in Tourism* (Master's in Tourism Management). Dr. Tamara Ratz.
- **Kurukshetra University, Kurukshetra, India.** Master of Travel and Tourism Management, στο μάθημα *Tourism Marketing* (MTTM-202).
- **University of Geneva, Switzerland.** Aviation Management, Diploma of Advanced Studies, στο μάθημα *Managing a Travel Business*, Prof. Darko Prebežac.
- **Tomas Bata University in Zlín, Czech Republic,** στο μάθημα *Marketing of Tourism* (MARKCR). Dr. Miloslava Chovancova
- **Sassari University, Italy.** Στο μάθημα *Destination Management*, Dr. Giacomo Del Chiappa.

ΚΕΦΑΛΑΙΑ ΣΕ ΣΥΛΛΟΓΙΚΟΥΣ ΤΟΜΟΥΣ (ΒΙΒΛΙΑ): ΔΙΕΘΝΗ

1. Tsiotsou, R.H., Kabadayi, S., and Fisk, R. P. (2023). *Advocating Human Rights and Sustainable Development Goals: A Transformative Service Research (TSR) Approach*, in *A Research Agenda for Service Marketing*, Olivier Furrer, Chloé Baillo, Jie Yu Kerguignas, Mikèle Landry (eds), Edward Elgar.
2. Tsiotsou, R.H. (2023). *From Customer-to Digital-to Civic-to Transformative Engagement: A Conceptual Framework and Future Research Directions* in *A Research Agenda for Service Marketing*, Olivier Furrer, Chloé Baillo, Jie Yu Kerguignas, Mikèle Landry (eds). Edward Elgar.
3. Rodoula H. Tsiotsou and Ronald. Goldsmith (2023). *Engagement in Tourism throughout the Customer Journey: A Service Ecosystem Perspective*, In *Handbook of Trends and Issues in Global Tourism* Alastair Morrison & Dimitrios Buhalis (eds), Routledge.
4. Olivier Furrer, Mikèle Landry, Chloé Baillo, Rodoula H. Tsiotsou, and Ben S. Liu (2023). *User/consumer-based innovation in services*. In *Elgar Encyclopedia of Service Studies*, by Faiz Gallouj, Marie-Christine Monnoyer, Luis Rubalcaba, Markus Scheuer, Patrik Ström(Eds)
5. Tsiotsou, Rodoula H. (2022). *Customer Service*. In *Encyclopedia of Tourism Management And Marketing*, by Dimitrios Buhalis (ed.), Edward Elgar Publishing Limited
6. Tsiotsou, R.H. (2021). *Value creation in tourism through active tourist engagement: A framework for online reviews*. In *Women's Voices in Tourism Research – Contributions to Knowledge and Letters to the Next Generation*” by Antonia Correia and Sara Dolnicar (eds), The University of Queensland, ISBN: 978-1-74272-357-0 <https://uq.pressbooks.pub/tourismknowledge/chapter/value-creation-in-tourism-through-active-tourist-engagement-a-framework-for-online-reviews-contributions-by-rodoula-h-tsiotsou/>
7. Rodoula H. Tsiotsou (2020). *Social Media and Customer Engagement*. In *The Routledge Handbook of Service Research Insights and Ideas* by Eileen Bridges and Kentra Fowler (eds), Routledge, Brisbane.
8. Rodoula H. Tsiotsou and Jochen Wirtz (2015), “The Three-Stage Model of Service Consumption,” in: *The Handbook of Service Business: Management, Marketing,*

- Innovation and Internationalisation, by Bryson, J R and Daniels, P W (eds.) Cheltenham: Edward Elgar Publishing Ltd, UK. pp. 105-128.
9. Tsiotsou, R.H. and Goldsmith, R.E. (2013). You're nothing without me: What consumers contribute to brands. In Psychology of Branding, Douglas W. Evans (ed.). pp. 55-74. NOVA. ISBN: 978-1-62618-817-4.
 10. Palla Polyxeni, Tsiotsou H. Rodoula, and Zotos Yorgos (2013). "Is website interactivity always beneficial? An elaboration likelihood model approach", In EAA Advances in Advertising Research, "The Changing Roles of Advertising" (Vol. IV, pp. 131-145), GABLER, Germany. ISBN 978-3-658-02364-5.
 11. Tsiotsou, R. H. and Mavragani, E. (2013). Marketing Strategy of Museums: The Case of the New Acropolis Museum in Athens. In Best Practices in Marketing and their Impact in Quality of Life, Helena Alves and Jose Luis Vazquez (Eds). Book series on Applying Quality of Life Research: Best Practices. pp. 45-62 Springer Publications. ISBN 978 94 007 5877 3.
 12. Tsiotsou, R. H. and Wirtz, J. (August 2012). Consumer behavior in a service context. In Handbook of New Developments in Consumer Behavior by Victoria Wells and Gordon Foxall, Edward Elgar Publishing Ltd, UK. ISBN: 978 1 84980 244 4 (p. 147-201)
 13. Tsiotsou, R. H. (2012). Introduction to Strategic Marketing in Tourism. In Strategic Marketing in Tourism Services by Tsiotsou, Rodoula H. and Goldsmith, Ronald E. (eds) Emerald. ISBN 9781780520704.
 14. Tsiotsou, R. H. and Goldsmith, R.E. (2012). Target Marketing and its Application to Tourism. In Strategic Marketing in Tourism Services by Tsiotsou, Rodoula H. and Goldsmith, Ronald E. (eds) Emerald. ISBN 9781780520704.
 15. Tsiotsou, R.H., Mild, A. and D. Sudharshan (2012). Social Interactions as Basis for Segmenting the Tourism Market. In Strategic Marketing in Tourism Services by Tsiotsou, Rodoula H. and Goldsmith, Ronald E. (eds) Emerald. ISBN 9781780520704.
 16. Goldsmith, R.E. and Tsiotsou, R.H. (2012). Implementing Relationship Marketing In Hospitality and Tourism Management. In Strategic Marketing in Tourism Services by Tsiotsou, Rodoula H. and Goldsmith, Ronald E. (eds) Emerald. ISBN 9781780520704.
 17. Goldsmith, R.E. and Tsiotsou, R.H. (2012). Introduction to experiential marketing In Strategic Marketing in Tourism Services by Tsiotsou, Rodoula H. and Goldsmith, Ronald E. (eds) Emerald. ISBN 9781780520704.
 18. Tsiotsou, R. (2011). Branding, In Encyclopedia of Sports Management and Marketing. Eds. Linda E. Swayne, Mark Todds and Geoffrey J. Golson, Sage Publications, California, USA. ISBN: 9781412973823
 19. Tsiotsou, R. (2011). The Marketing Concept. In Encyclopedia of Sports Management and Marketing. Eds. Linda E. Swayne, Mark Todds, and Geoffrey J. Golson, Sage Publications, California, USA. ISBN: 9781412973823
 20. Tsiotsou, R. (2011), Broadcasting Rights. In Encyclopedia of Sports Management and Marketing. Eds. Linda E. Swayne, Mark Todds and Geoffrey J. Golson, Sage Publications, California, USA. ISBN: 9781412973823

21. Tsiotsou, R. (2011). Entrepreneurship in Sports Broadcasting (Chapter 8, p. 97-120). In Sports Entrepreneurship: Theory and Practice Editors: Simon Chadwick and Dorene Ciletti. Fitness Information Technology, U.S.A.

ΕΛΛΗΝΙΚΑ

1. Τσιότσου, Ρ. (2002). Το Μάνατζμεντ και ο Ρόλος του στον Αθλητισμό. Κεφάλαιο στο βιβλίο: Αθλητικό Μάνατζμεντ: Διεπιστημονική Προσέγγιση. Σελ. 27-40. Επιμέλεια: Δημήτρης Γαργαλιάνος, Γιάννης Αυθίνος. Θεσσαλονίκη: University Press.
2. Τσιότσου, Ρ. (2001). Μάρκετινγκ Δημοτικών Αθλητικών Οργανισμών/Επιχειρήσεων. Κεφάλαιο στο πανεπιστημιακό σύγγραμμα: Διάρθρωση και Λειτουργία Δημοτικών Αθλητικών Οργανισμών. Σελ. 86-91. Επιμέλεια: Γιάννης Αυθίνος (Β' έκδοση).

GUEST EDITORIALS ΣΕ ΕΠΙΣΤΗΜΟΝΙΚΑ ΠΕΡΙΟΔΙΚΑ

1. Tsiotsou, R.H. (2016). Special Issue "Developing a Service Research Agenda in Sports" **The Service Industries Journal**, Vol. 36 Issue 11-12, pp. 473-477.
2. [Rodoula H Tsiotsou](#) and [Mark Scott Rosenbaum](#) (2016) "AMA SERVSIG 2014: "Services Marketing in the New Economic and Social Landscape"", **Journal of Service Management**, Vol. 27 Iss: 2, pp. 1-2.
3. [Rodoula H. Tsiotsou](#) and [Jochen Wirtz](#) (2016) Service research in the new economic and social landscape, **Journal of Service Theory and Practice**, Vol. 26 Iss: 2, p.1-3.
4. Tsiotsou, R. H. and Ratten, V. (2010). Special Issue "Marketing Tourism Services: Responding to Current Challenges". **Marketing Intelligence & Planning**. Vol. 28 (4), pp. 533-544.
5. Ratten, V. and Tsiotsou, R. H. (2010). "Global Sports Marketing: Current Trends and Future Developments in the Asia Pacific". **Asia Pacific Journal of Marketing & Logistics**, Vol. 22 (1), pp. 1-8.

ΕΠΙΣΤΗΜΟΝΙΚΕΣ ΑΝΑΚΟΙΝΩΣΕΙΣ ΣΕ ΣΥΝΕΔΡΙΑ (με κριτές):

1. Fisk, R. Tsiotsou, R.H., Sidaoui, K. and Kabadayi, S. (2022). Serving Humanity: ServCollab's Progress and Collaborative Brainstorming for Future Plans. 17th International research symposium on service excellence in management (QUIS17) January 12-15, 2022, Valencia, Spain.
2. Tsiotsou, R.H. (2020). Examining cultural differences in evaluating luxury hotels. 8th International Conference on Contemporary Marketing Issues (ICMI), Virtual, September 11-13, 2020.
3. Tsiotsou, R. H. (2019). How to transform patients into advocates. 28th Annual Frontiers in Service Conference, Singapore (July 18-21, 2019).
4. Tsiotsou, R. H. (2019). Social Media as a Cornerstone of Value Co-creating Experiences. QUIS16, Advancing Service Research and Practice, June 10-13, 2019 in Karlstad, Sweden.
5. Άγγελος-Λώρης Θωμάς και Ροδούλα Η. Τσιότσου (2018) Αξιολόγηση της Ποιότητας των Υπηρεσιών των Ιατρείων Ζώων Συντροφιάς: Μια Πανελλαδική Έρευνα. Πρακτικά 14ου Πανελληνίου Κτηνιατρικού Συνεδρίου, Θεσσαλονίκη.
6. Tsiotsou, R.H. (2015). Predicting Parasocial Interactions in Social Networking Sites by Consumers' Attachment Styles. 24th Annual Frontiers in Service Conference, (July 9-12, 2015), San Jose, California, USA.

7. Rodoula H. Tsiotsou and Steve Vargo (2015). The application of Service-Dominant Logic in sport services. The 2015 Naples Forum on Service, Naples, Italy, June 9-12, 2015 .
8. D. Sudharshan, Tsiotsou, R.H., Olivier Furrer, Ben S. Liu (2013). Affective Computing and New Product Development. 35th INFORMS Society for Marketing Science (ISMS) Conference 2013, (July 11-13), Istanbul, Turkey.
9. D. Sudharshan, Tsiotsou, R.H., Olivier Furrer, Ben S. Liu (2013). Integrating Affective Computing in New Service Design. 26th European Conference on Operational Research, “All roads lead to OR“(July 1-4), Rome, Italy.
10. Amanatides, S. and Tsiotsou, R. (2011). Barriers and Benefits from Implementing Quality Standards in the Hotel Industry. International Conference on International Business, (May 19-21), Thessaloniki, Greece.
11. Tzoumaka, E., Tsiotsou, R. and Siomkos, G. (2011). The effect of sport celebrity characteristics on endorsement outcomes. 16th International Conference on Corporate Marketing Communications, (April 27-30), Athens, Greece. Best Working Paper Award.
12. Chatzopoulou, E., Tsiotsou, R. and Sirakoulis, K. (2011). Examining the effect of gender on motivational factors for visiting shopping malls. 2011 Corporate Marketing Communication Conference, (April 27-30), Athens, Greece.
13. Goldsmith, R. and Tsiotsou, R. (2011). Brand engagement in self concept and engagement with a specific brand. 2nd International Colloquium on Consumer/Brand Relationships. (March 17-19, 2011). Winter Park, Florida, U.S.A.
14. Tsiotsou, R. (2010). Building Brand Love in Services: An Exploratory Investigation. American Marketing Association SERVSIG International Service Research Conference, (17-19 June, 2010), Porto, Portugal.
15. Tsiotsou, R. and Gouri, N. (2008). Olympic Sponsorship and Its Effectiveness: A Synthesis of Contemporary Research. 2008 American Marketing Association SERVSIG International Research Conference (5-7 June, 2008), Liverpool, U.K.
16. Tsiotsou, R. (2006). Sport Tourism in Greece: An Exploratory Marketing Approach. Leisure Studies Association Conference «Making Space: Leisure, Tourism, Renewal» (July 11-13, 2006), University of West England, Bristol, United Kingdom.
17. Tsiotsou, R. (2006). Current Trends and Practices of Greek Travel Agencies: Human Resource Management, Marketing and Use of New Technologies. International Tourism Conference “Developing Tourism: Impacts, Policies, Management and Trends”, European Tourism Association (June 15-17, 2006), Heraklio, Greece.
18. Tsiotsou, R. (2006). Segmenting Donors of Athletic Programs Based on their Motivation: An Exploratory Study of University Donors. 35th European Marketing Academy Conference (May 23-26, 2006), Athens, Greece.
19. Tsiotsou, R. (2005). The effect of preferred physical activities on satisfaction with travel and tourism services. International Conference on Tourism, Athens Institute for Education and Research (July 7-9, 2005) Athens, Greece.
20. Τσιότσου, Ρ. (2005). Τμηματοποίηση των καταναλωτών χρηματοοικονομικών υπηρεσιών με βάση τον αντιλαμβανόμενο κίνδυνο, την ανάμιξη και την προσπάθεια. 17ο Συνέδριο Ελληνικής Εταιρίας Επιχειρησιακών Ερευνών: Διαχείριση Κινδύνων. Ελληνική Εταιρία Επιχειρησιακών Ερευνών (16-18 Ιουνίου 2005), Πάτρα.
21. Tsiotsou, R. (2005). The effect of values, involvement, perceived product quality and overall satisfaction on purchase intentions. 9th International Conference on Marketing and Development, International Society for Marketing and Development (June 8 – 11, 2005, Thessaloniki, Greece).

22. Καρλής, Γ. και Τσιότσου, Ρ. (2004). Διατηρώντας την Ελληνική ταυτότητα με τη συμμετοχή στον εθνικό αθλητισμό του Καναδά: Η περίπτωση της ελληνο-καναδικής λίγκας χόκεϊ στον πάγο στην Οτάβα του Καναδά. 5ο Συνέδριο Αθλητικής Διοίκησης, Ελληνική Εταιρεία Διοίκησης Αθλητισμού, Πάτρα.
23. Τσιότσου, Ρ. (2003). Διαχείριση μάρκετινγκ δικαιωμάτων μετάδοσης αθλητικών γεγονότων. 4ο Συνέδριο Αθλητικής Διοίκησης, Ελληνική Εταιρεία Διοίκησης Αθλητισμού (Ελλ.Ε.Δ.Α), Πειραιάς.
24. Tsiotsou, R. (2003). Evaluating action and strategies in accomplishing gender equality in sports. VIIth IOC Olympic World Congress on Sport Sciences, Athens.
25. Τσιότσου, Ρ., Σπυρόπουλος, Γ., Μπόρα, Ν. (2003). Τα τηλεοπτικά δικαιώματα στον αθλητισμό της χώρας μας. 7ο Πανελλήνιο Συνέδριο Πτυχιούχων Φυσικής Αγωγής και Αθλητισμού, Αθήνα.
26. Τσιότσου, Ρ., Μπόρα, Ν. (2003). Τρόποι και πηγές εσόδων για αθλητικές εγκαταστάσεις μίνι ποδοσφαίρου. 7ο Πανελλήνιο Συνέδριο Πτυχιούχων Φυσικής Αγωγής και Αθλητισμού, Αθήνα.
27. Τσιότσου, Ρ. (2003). Διαχείριση μάρκετινγκ δικαιωμάτων μετάδοσης αθλητικών γεγονότων. Πρακτικά 4ου Συνεδρίου Αθλητικής Διοίκησης, Ελληνική Εταιρεία Διοίκησης Αθλητισμού (Ελλ.Ε.Δ.Α), σελ. 99 - 101. Πειραιάς.
28. Τσιότσου, Ρ. (2001). Μελέτη των παραγόντων υποκίνησης των φοιτητών του ΤΕΦΑΑ Κομοτηνής. 9ο Διεθνές Συνέδριο Φυσικής Αγωγής και Αθλητισμού, Κομοτηνή.
29. Ντόβρος, Ε., Τσιότσου, Ρ. (1999). Συγκριτική μελέτη της αριστοτελικής σκέψης και του μάνατζμεντ με στόχους (MBO). 7ο Διεθνές Συνέδριο Φυσικής Αγωγής και Αθλητισμού, Κομοτηνή.
30. Τσιότσου, Ρ. (1999). Μελέτη της καταναλωτικής συμπεριφοράς των φιλάθλων μπάσκετ. 7ο Διεθνές Συνέδριο Φυσικής Αγωγής και Αθλητισμού, Κομοτηνή.
31. Τσιότσου, Ρ., Κουλούρια, Χ. (1998). Πρακτικές διαφήμισης και προωθητικές ενέργειες στις ημερήσιες αθλητικές εφημερίδες. 3ο Ευρωπαϊκό Συνέδριο στην Προσαρμοσμένη Φυσική Δραστηριότητα, Θεσσαλονίκη.
32. Τσιότσου, Ρ., Νικολαΐδου, Θ., Μπαμπαρούτσης, Θ. (1998). Το προφίλ των πελατών των χιονοδρομικών κέντρων στην Ελλάδα. 6ο Διεθνές Συνέδριο Επιστήμης Φυσικής Αγωγής και Αθλητισμού, Κομοτηνή.
33. Τσιότσου, Ρ., Κουλούρια, Χ. (1998). Οι διαφημίσεις στον αγωνιστικό χώρο των γηπέδων μπάσκετ. 6ο Διεθνές Συνέδριο Επιστήμης Φυσικής Αγωγής και Αθλητισμού, Κομοτηνή.
34. Τσιότσου, Ρ. (1997). Η σχέση των συναισθημάτων με τη μνήμη των διαφημιστικών μηνυμάτων. 5ο Διεθνές Συνέδριο Επιστήμης Φυσικής Αγωγής και Αθλητισμού, Κομοτηνή.
35. Δουβής, Ι. και Τσιότσου, Ρ. (1997). Χορηγία: Απαραίτητη προϋπόθεση για την ανάπτυξη και διάδοση του ελληνικού τένις. 5ο Διεθνές Συνέδριο Επιστήμης Φυσικής Αγωγής και Αθλητισμού, Κομοτηνή.
36. Tsiotsou, R. (1996). A survey of Sport Clubs Programs at various US Universities, Region II Student Lead-On Conference, National Intramural and Recreation of Sport Association, University of Florida, Gainesville, Florida.

GUEST EDITORIALS ΣΕ ΕΠΙΣΤΗΜΟΝΙΚΑ ΠΕΡΙΟΔΙΚΑ

6. Tsiotsou, R.H. (2016). Special Issue "Developing a Service Research Agenda in Sports" **The Service Industries Journal**, Vol. 36 Issue 11-12, pp. 473-477.

7. [Rodoula H Tsiotsou](#) and [Mark Scott Rosenbaum](#) (2016) "AMA SERVSIG 2014: "Services Marketing in the New Economic and Social Landscape"", **Journal of Service Management**, Vol. 27 Iss: 2, pp. 1-2.
8. [Rodoula H. Tsiotsou](#) and [Jochen Wirtz](#) (2016) Service research in the new economic and social landscape, **Journal of Service Theory and Practice**, Vol. 26 Iss: 2, p.1-3.
9. Tsiotsou, R. H. and Ratten, V. (2010). Special Issue "Marketing Tourism Services: Responding to Current Challenges". **Marketing Intelligence & Planning**, Vol. 28 (4), pp. 533-544.
10. Ratten, V. and Tsiotsou, R. H. (2010). "Global Sports Marketing: Current Trends and Future Developments in the Asia Pacific". **Asia Pacific Journal of Marketing & Logistics**, Vol. 22 (1), pp. 1-8.

ΜΕΛΟΣ ΕΚΔΟΤΙΚΩΝ ΣΥΜΒΟΥΛΙΩΝ ΔΙΕΘΝΩΝ ΕΠΙΣΤΗΜΟΝΙΚΩΝ ΠΕΡΙΟΔΙΚΩΝ (MEMBER OF EDITORIAL BOARDS)

2018- present: Associate Editor of the **Journal of Services Marketing**

2016 – present: Member of the Editorial Board of the **Journal of Global Tourism and Hospitality Research**

2013 – present: Member of the Editorial Board of the **Central European Business Review**

2011 – present: Member of the Editorial Board of the **Service Industries Journal**, Taylor & Francis, 2011 Journal Impact Factor: 2.6.

2010 - present: Member of the Editorial Board of the **International Review on Public and Nonprofit Marketing**, Springer Publications.

2010 - present: Member of the Editorial Advisory Board of the international journal **Tourismos**, University of the Aegean.

ΠΑΡΟΥΣΙΑΣΕΙΣ ΚΑΤΟΠΙΝ ΠΡΟΣΚΛΗΣΗΣ:

1. Απρίλιος 2018: Τσιότσου, Ρ. «Μάρκετινγκ; Μόδα ή σύγχρονη και απαραίτητη πρακτική;» Ανοικτό Λαϊκό Πανεπιστήμιο, (18/4/2018 αρ. πρωτ. 6518) Δήμος Θεσσαϊκού, Νομός Θεσσαλονίκης.
2. Φεβρουάριος 2015. Τσιότσου, Ρ. «Παρουσίαση του Μεταπτυχιακού Προγράμματος Σπουδών στο Μάνατζμεντ Τουριστικών Επιχειρήσεων και Οργανισμούς». Ημερίδα «Κάνε Βουτιά στον Τουρισμό» Γραφείο Διασύνδεσης, Πανεπιστήμιο Μακεδονίας, Θεσσαλονίκη.
3. Δεκέμβριος 2014: Τσιότσου, Ρ. «Η Διασύνδεση του Πανεπιστημίου με τις Επιχειρήσεις», Ημερίδα «Ενίσχυση Επιχειρηματικότητας Μέσω της Δικτύωσης & της Αξιοποίησης του Ανθρώπινου Κεφαλαίου», Σύνδεσμος Εξαγωγέων Βορείου Ελλάδος, Θεσσαλονίκη.
4. Νοέμβριος 2013: Τσιότσου, Ρ. "Βασικές Αρχές του Μάρκετινγκ", Ημερίδα με θέμα «Βασικές αρχές marketing-προβολής». Ημερίδα της UNESCO CENTER for Women and Peace in the Balkan Countries, Θεσσαλονίκη.

5. Δεκέμβριος 2012: Τσιότσου, Ρ. «Η Εφαρμογή του Πράσινου Μάρκετινγκ στον Τουρισμό», Ecotourism 2012: Διεθνές Συνέδριο για την Προώθηση της Αειφορίας στον Τουριστικό Κλάδο. Αθήνα.
6. Ιανουάριος 2011: Τσιότσου, Ρ. "Εισαγωγή στα Δομικά Μοντέλα Εξισώσεων". Διάλεξη στα πλαίσια του μαθήματος "Μεθοδολογία I & II" του Διδακτορικού Προγράμματος Σπουδών του Τμήματος Οικονομικών Επιστημών του Αριστοτελείου Πανεπιστημίου Θεσσαλονίκης, Θεσσαλονίκη.
7. Δεκέμβριος 2010: Τσιότσου, Ρ. «Το Μάρκετινγκ στους Αθλητικούς Οργανισμούς: Απαραίτητο Εργαλείο ή μη Εφαρμόσιμη Πρακτική;» Ανοικτό Πανεπιστήμιο Δήμου Θεσσαλονίκης, Κύκλος Διαλέξεων: Διοίκηση και Οικονομία, Θεσσαλονίκη.
8. Φεβρουάριος 2010: Τσιότσου, Ρ. «Το Μάρκετινγκ στους Αθλητικούς Οργανισμούς: Απαραίτητο Εργαλείο ή μη Εφαρμόσιμη Πρακτική;» Ανοικτό Πανεπιστήμιο Δήμου Θεσσαλονίκης, Κύκλος Διαλέξεων: Διοίκηση και Οικονομία, Θεσσαλονίκη.
9. Απρίλιος 2008: Γκούρη, Ν. και Τσιότσου, Ρ. Η επίδραση των μεγάλων αθλητικών διοργανώσεων στην «εικόνα» των χωρών φιλοξενίας. 1^ο Ελληνικό Αθλητικό Συνέδριο. Πανελλήνιος Σύνδεσμος Αθλητικών Οικονομολόγων και Στελεχών. Αθηναϊκό Ινστιτούτο Έκπαίδευσης και Έρευνας (ΑΤΙΝΕΡ), Αθήνα.
10. Δεκέμβριος 2006: «Μάρκετινγκ Μη Κερδοσκοπικών Οργανισμών» Διάλεξη στα πλαίσια του προγράμματος ΕΠΕΑΕΚ «Διεύρυνση της Τριτοβάθμιας Εκπαίδευσης (2004-2006)», Τμήμα Μάρκετινγκ και Διοίκησης Λειτουργιών, Πανεπιστήμιο Μακεδονίας Οικονομικών και Κοινωνικών Επιστημών, Έδεσσα.
11. Νοέμβριος 2006: «Χορηγία: Το Σύγχρονο Εργαλείο των Δημοσίων Σχέσεων και της Στρατηγικής Μάρκετινγκ» Διάλεξη στα πλαίσια του προγράμματος ΕΠΕΑΕΚ «Διεύρυνση της Τριτοβάθμιας Εκπαίδευσης (2004-2006)», Τμήμα Μάρκετινγκ και Διοίκησης Λειτουργιών, Πανεπιστήμιο Μακεδονίας Οικονομικών και Κοινωνικών Επιστημών, Έδεσσα.
12. Μάιος 2006: Μάρκετινγκ υπηρεσιών αθλητικού τουρισμού. Ημερίδα Επιχειρηματικότητας στον Αθλητικό Τουρισμό και τον Ελεύθερο Χρόνο, Δημοτικός Αθλητικός Οργανισμός Ηρακλείου, Ηράκλειο, Κρήτη.
13. Απρίλιος 2006: Μάρκετινγκ υπηρεσιών αθλητικού τουρισμού και αναψυχής. Διεθνές Συνέδριο: Σύγχρονες Ανάγκες Επαγγελματικής Εκπαίδευσης και Κατάρτισης στον Τουρισμό Αθλητικών Δραστηριοτήτων και Αναψυχής. Τμήμα Διοίκησης Επιχειρήσεων Πανεπιστήμιο Πατρών, Πάτρα.
14. Απρίλιος 2006: Valetourism: Μια Ευρωπαϊκή δομή για την επαγγελματική εκπαίδευση και κατάρτιση στον αθλητικό τουρισμό. Διεθνές Συνέδριο: Σύγχρονες Ανάγκες Επαγγελματικής Εκπαίδευσης και Κατάρτισης στον Τουρισμό Αθλητικών Δραστηριοτήτων και Αναψυχής. Τμήμα Διοίκησης Επιχειρήσεων Πανεπιστήμιο Πατρών, Πάτρα.
15. Μάρτιος 2006: Valetourim: Ένα Ευρωπαϊκό πρόγραμμα στην επαγγελματική εκπαίδευση και κατάρτιση στον αθλητικό τουρισμό. 1^ο Ελληνικό Συνέδριο Τουρισμού, Ακαδημία Τουριστικών Ερευνών και Μελετών, Αθήνα.
16. Ιανουάριος 2006: Μάρκετινγκ υπηρεσιών αθλητικού τουρισμού. Ημερίδα Αθλητικού Τουρισμού, Δήμος Καλαβρύτων, Καλάβρυτα.

17. Οκτώβριος 2004: Actions taken to achieve gender equity in sport (Key Note Speaker), Women and Sport: Meeting the Challenge, Maltese Olympic Committee, Malta.
18. Οκτώβριος 2004: Adapting measures of gender equity in sport: The example of Malta, Women and Sport: Meeting the Challenge, Maltese Olympic Committee, Malta.
19. Νοέμβριος 2003: Το μάρκετινγκ των Δημοτικών Αθλητικών Οργανισμών, 3^ο Αθλητικό Συνέδριο Φθιώτιδας, Αθλητικός Οργανισμός Δήμου Λαμίας, Λαμία.
20. Αύγουστος 2001: Δεξιότητες και ικανότητες: Απαραίτητες προϋποθέσεις για την ανάδειξη των γυναικών στη διοίκηση, Παγκόσμια Διάσκεψη «Η Θέση της Γυναίκας στη Διοίκηση του Αθλητισμού», Γενική Γραμματεία Αθλητισμού, Αθήνα.
21. Ιούνιος 2001: Ευκαιρίες και Δυνατότητες των Τοπικών Κοινωνιών εν όψει των Ολυμπιακών Αγώνων του 2004. Ημερίδα «Ολυμπιακοί Αγώνες και Τοπική Αυτοδιοίκηση». Καλλιθέα, Ρόδος.
22. Μάιος 2001: Εναλλακτικές Πηγές Εσόδων για τους Δημοτικούς Αθλητικούς Οργανισμούς. 5^ο Διεθνές Συνέδριο Πανελληνίας Ένωσης Πτυχιούχων Φυσικής Αγωγής, Αθήνα.
23. Απρίλιος 2001: Πηγές Χρηματοδότησης Αθλητικών Συλλόγων. 5^ο Παγκρήτιο Συνέδριο Φυσικής Αγωγής και Αθλητισμού. Άγιος Νικόλαος, Κρήτη.
24. Μάρτιος 2001: Στρατηγικές Μάρκετινγκ Δημοτικών Αθλητικών Οργανισμών εν όψει των Ολυμπιακών Αγώνων του 2004. Δημερίδα «Προγράμματα Μαζικού Αθλητισμού – Ολυμπιακοί Αγώνες 2004: Ο ρόλος της Τοπικής Αυτοδιοίκησης». Πάτρα.
25. Μάρτιος 1998: Ελληνικό επαγγελματικό μπάσκετ: προτάσεις σε θέματα μάρκετινγκ για τη σταθεροποίηση του στο χώρο του θεάματος και της ψυχαγωγίας. 2^ο Συνέδριο Φυσικής Αγωγής και Αθλητισμού με διεθνή συμμετοχή. Θεσσαλονίκη.
26. Οκτώβριος 1996: Ανάπτυξη εσόδων (Fundraising): Μια άλλη προσέγγιση στην ανεύρεση χρημάτων για τον αθλητισμό. Α΄ Πανελλήνιο Συνέδριο της Ελλ.Ε.Δ.Α, Θεσσαλονίκη.

ΓΙΑΝΝΗΣ ΑΘ. ΧΑΤΖΗΔΗΜΗΤΡΙΟΥ

1. Επιστημονικά περιοδικά

1. Kampouri, K. and Hajidimitriou, Y. (In Press), COVID and challenges in the context of family firms internationalisation: A review and emerging research pathways, *Critical Perspectives on International Business*, <https://www.emerald.com/insight/content/doi/10.1108/cpoib-11-2021-0091/full/html>.
2. Sklavounos, N., Rotsios, K. and Hajidimitriou, Y. (In Press), Trust and ISA performance in emerging markets in South East Europe, *Transnational Corporations Review*, <https://doi.org/10.1080/19186444.2022.2086402>.
3. Rotsios, K., Sklavounos, N. and Hajidimitriou, Y. (2022), IJV partner relations in emerging markets: the importance of Greek partner's prior IJV experience, *Journal of Strategy and Management*, Vol. 15 No. 4, pp. 555-570, <https://doi.org/10.1108/JSMA-04-2021-0100>.
4. Adamoglou, X. and Hajidimitriou, Y.A. (2021) The Impact of Institutional Transformations on MNEs Entrepreneurship in Emerging Economies, *SPOUDAI Journal of Economics and Business*, Vol 71, No 3-4, <https://spoudai.unipi.gr/index.php/spoudai/article/view/2911>.
5. Rotsios, K., Sklavounos, N. and Hajidimitriou, Y.A. (2021) Successful Knowledge Transfer in IJVs: The Role of Trust, Partner Compatibility and Expected Benefits, *European Journal of International Management*, Vol. 15, No. 4, pp. 595-614, <https://doi.org/10.1504/EJIM.2021.114625>.
6. Sklavounos, N.S., Rotsios, K. and Hajidimitriou, Y. (2020) Managers' perceptions on trust and knowledge transfer: Evidence from Greek ISAs in South East Europe, *Eastern Journal of European Studies*, Vol. 11(1), pp. 164-185, http://ejes.uaic.ro/articles/EJES2020_1101_SKL.pdf.
7. Adamoglou, X. and Hajidimitriou, Y.A. (2020) A Managerial Coevolution Perspective Under the Lens of an Emerging Economy: Evidence from Turkey, *WSEAS Transactions on Business and Economics*, Vol. 17, 2020, pp. 532-541, <https://doi.org/10.37394/23207.2020.17.52>.
8. Sklavounos, N.S. & Hajidimitriou, Y. (2014) Revisiting Trust at the Later Stages of International Joint Ventures: The Role of Longevity, Interdependence and Risk of Opportunism, *East West Journal of Economics and Business*, vol. 17(2), pp. 119-132, <https://www.u-picardie.fr/eastwest/index.php>.
9. Azaria C.A., Houdeloudi E. & Hajidimitriou Y.A. (2014) Success Factors of Internet use for Exporting by Greek Companies during the Period of the Financial Crisis, *MIBES Transactions International Journal*, vol. 8, pp. 13 - 30.
10. Hajidimitriou, Y.A., Sklavounos, N.S. & Rotsios, K.P. (2012) The Impact of Trust on Knowledge Transfer in International Business Systems, *Scientific Bulletin - Economic Sciences International Journal*, vol. 11(2), pp. 39 - 49, http://economic.upit.ro/repec/pdf/2012_2_4.pdf.
11. Chatzipanagioti, M., Iakovou, E., Vlachos, D. & Hajidimitriou, Y.A. (2011) Trade Facilitation and Supply Chain Network Design, *Operations & Supply Chain Management An International Journal*, vol. 4(2), pp. 99 - 107, <https://journal.oscm-forum.org/journal/issue/journals/oscm-volume-4-issue-2-2011>.

12. Sklavounos, N.S. & Hajidimitriou, Y.A. (2011) The Contextual Factors that Affect the Development of Trust at the Initial Stages of International Joint Ventures, *MIBES Transactions International Journal*, vol. 5(2), pp. 125 – 135.
13. Nakos, G. & Hajidimitriou, Y.A. (2009) Conducting Business in Greece: A Brief for International Managers Series, *Global Business and Organizational Excellence: A Review of Research and Best Practices*, vol. 28(5), pp. 70 – 83, <https://doi.org/10.1002/joe.20279>.
14. Nakos, G. & Hajidimitriou, Y.A. (2007) The Impact of National Animosity on Consumer Purchases: The Modifying Factor of Personal Characteristics, *Journal of International Consumer Marketing*, vol. 19(3), pp. 53 – 72.
15. Hajidimitriou, Y.A. & Georgiou, A.C. (2002) A Goal Programming Model for Partner Selection Decisions in International Joint Ventures, *European Journal of Operational Research*, vol. 138(3), pp. 649 – 662.
16. Hajidimitriou, Y.A. & Georgiou, A.C. (2000) International Site Selection Decisions Using Multi-Objective Methods, *American Business Review*, vol. 18(2), pp. 87 – 95.
17. Hajidimitriou, Y.A. & Mourdoukoutas, P. (1999) Window of Opportunity in Asia: Economic Turmoil Offers a Second Chance to EU Companies, *European Business Review*, vol. 99(2), pp. 68 – 79.

2. Βιβλία/μονογραφίες

1. Παλταγιάν, Γ., Αιγυπτιάδης, Α. και Χατζηδημητρίου, Ι., Διοίκηση Διαδικασιών στο Διεθνές Εμπόριο, Εκδόσεις ΔΙΣΙΓΜΑ, 2021, <https://disigma.gr/collections/oikonomikes-epistimes/products/dioikisi-diadikasiwn-sto-diethnes-emporio>.
2. Χατζηδημητρίου, Γ.Α. (2008) *Διεθνές Οικονομικό Περιβάλλον*, 2^η Έκδ., Πάτρα, Ελληνικό Ανοικτό Πανεπιστήμιο (για το πρόγραμμα σπουδών “Διοίκηση Επιχειρήσεων και Οργανισμών”).
3. Χατζηδημητρίου, Γ.Α. (2003–2019) *Η Επιχείρηση στο Διεθνές Οικονομικό Περιβάλλον*, Πανεπιστημιακές Παραδόσεις, Θεσσαλονίκη, Πανεπιστήμιο Μακεδονίας.
4. Χατζηδημητρίου, Γ.Α. (2003) *Διεθνείς Επιχειρηματικές Δραστηριότητες*, Θεσσαλονίκη, Εκδόσεις Ανικούλα.
5. Χατζηδημητρίου, Γ.Α. (1997 – 2002) *Εισαγωγή στις Διεθνείς Επιχειρηματικές Δραστηριότητες*, Πανεπιστημιακές Παραδόσεις, Θεσσαλονίκη, Πανεπιστήμιο Μακεδονίας.
6. Χατζηδημητρίου, Γ.Α. (2001) *Διεθνές Οικονομικό Περιβάλλον*, 1^η Έκδ., Πάτρα, Ελληνικό Ανοικτό Πανεπιστήμιο (για το πρόγραμμα σπουδών “Διοίκηση Επιχειρήσεων και Οργανισμών”).

3. Κεφάλαια σε συλλογικούς τόμους

1. Adamoglou, X., Kounnou, V., Hajidimitriou, Y., Kyrkilis, D. (2022) MNEs Institutional Entrepreneurship: The Effect on Corruption. An Analysis of Emerging Economies. In: Sklias, P., Polychronidou, P., Karasavvoglou, A., Pistikou, V., Apostolopoulos, N. (eds) *Business Development and Economic Governance in Southeastern Europe*. Springer Proceedings in Business and Economics. Springer, Cham, pp. 109 – 132, https://doi.org/10.1007/978-3-031-05351-1_6.
2. Kampouri, K., Hajidimitriou, Y. and Mouratidou, E. (2022) *Innovation Tendencies in Internationalised Family Firms during Periods of Crisis: A Conceptual Framework*. In Vrontis, D., Thrassou, A., Weber, Y., Shams, S.M.R., Tsoukatos, E., Efthymiou, L. (eds), *Business Under Crisis: Avenues for Innovation, Entrepreneurship and Sustainability*,

- Volume III. Palgrave Studies in Cross-disciplinary Business Research, In Association with EuroMed Academy of Business, pp. 257-279, Palgrave Macmillan, Cham. https://doi.org/10.1007/978-3-030-76583-5_11.
3. Sklavounos, N.S., Rotsios, K.P. & Hajidimitriou, Y.A. (2019) Key Antecedents of Foreign Partner's Trust in International Strategic Alliances and the Impact of Trust on ISA Performance. In T.K. Das (Ed.), *Managing Trust in Strategic Alliances*. Charlotte, NC, Information Age Publishing <https://www.infoagepub.com/products/Managing-Trust-in-Strategic-Alliances>.
 4. Sklavounos, N., Rotsios, K. & Hajidimitriou, Y.A. (2019) The Impact of Communication Quality, Partner Complementarity and Foreign Partner's Cultural Sensitivity on Inter-Partner Trust in ISAs. In Sykianakis, N., Polychronidou, P. and Karasavvoglou A. (Eds.), *Economic and Financial Challenges for Eastern Europe*, Springer Proceedings in Business and Economics, pp. 287 – 295, <https://www.springer.com/us/book/9783030121686-#aboutBook>.
 5. Rotsios, K., Sklavounos, N. & Hajidimitriou, Y.A. (2018) Knowledge transfer and trust among partners: The case of Greek IJVs. In Karasavvoglou, A., Goić, S., Polychronidou, P. and Delias, P. (eds.), *Economy, Finance and Business in Southeastern and Central Europe*, Springer Proceedings in Business and Economics, pp. 637 – 653, https://link.springer.com/chapter/10.1007%2F978-3-319-70377-0_44
 6. Sklavounos, N.S., Rotsios, K.P. & Hajidimitriou, Y.A. (2015) The impact of age, interdependence and perceived risk of opportunism on inter-partner trust in international strategic alliances. In Elsevier Procedia Economics and Finance, vol. 19, pp. 175 – 183. [http://dx.doi.org/10.1016/S2212-5671\(15\)00019-2](http://dx.doi.org/10.1016/S2212-5671(15)00019-2)
 7. Sklavounos, N.S., Rotsios, K.P. & Hajidimitriou, Y.A. (2015) Trust in ISAs: the role of foreign partners' knowledge transfer, senior management commitment, goal congruity and control. In Elsevier Procedia Economics and Finance, vol. 33, pp. 331-39. [https://doi.org/10.1016/S2212-5671\(15\)01717-7](https://doi.org/10.1016/S2212-5671(15)01717-7).
 8. Rotsios, K.P., Sklavounos, N.S. & Hajidimitriou, Y.A. (2014) Trust, Knowledge Transfer and Control in IJVs: The Case of Four Greek Firms. In Elsevier Procedia Economics and Finance, vol. 9, pp. 231 – 241.
 9. Hajidimitriou, Y.A. & Azaria, A. (2007) Prerequisites and Impediments to a More Intensive Use of the Internet by Exporting SMEs: The Greek Reality, Τμητικός τόμος για τον καθηγητή Α. Ιγνατιάδη, Πανεπιστήμιο Μακεδονίας, σελ. 195 – 224, 2007.
 10. Χατζηδημητρίου, Γ.Α. & Λενούδιας, Ε. (2003) Παράγοντες Επιτυχίας των Διεθνών Στρατηγικών Συμμαχιών, Τμητικός τόμος για τον καθηγητή Α. Λάζαρη, Πανεπιστήμιο Πειραιώς, 2^{ος} Τόμος, σελ. 591 – 613, 2003.
 11. Koemtzi, M., Theodorakioglou, Y. & Hajidimitriou, Y.A. (2001) The Value and Management of Information in Modern Enterprises. In *Modernization of Enterprises: Factors, Strategies and Trends*, University of Macedonia Press, Thessaloniki, pp. 7 – 19.
 12. Koemtzi, M., Theodorakioglou, Y. & Hajidimitriou, Y.A. (2001) The Role of Information in Modern Management Theories. In *Modernization of Enterprises: Factors, Strategies and Trends*. University of Macedonia Press, Thessaloniki, pp. 21-30, 2001.
 13. Χατζηδημητρίου, Γ.Α. & Ποργιανός, Δ.Σ. (2001) Ανάπτυξη και Συγκριτική Ανάλυση των Θεμελιωδών Θεωριών Διεθνοποίησης, Τμητικός Τόμος για τον αναπληρωτή καθηγητή Δ. Κοδοσάκη, Πανεπιστήμιο Πειραιώς, σελ. 985 – 1009, 2001.
 14. Χατζηδημητρίου, Γ.Α. & Γεωργίου, Α.Κ. (1998) Η Εφαρμογή Ποσοτικών Μεθόδων

Βελτιστοποίησης Πολλαπλών Στόχων για την Επιλογή Χώρας Εγκατάστασης στα Βαλκάνια, Τιμητικός τόμος για τον καθηγητή Β. Σαρσέντη, Πανεπιστήμιο Πειραιώς, σελ. 485 – 499, 1998.

4. Ανακοινώσεις σε συνέδρια με κριτές και πρακτικά

1. Kampouri, K., Plakoyiannaki, E. and Hajidimitriou, Y. (2021) *Socio-Emotional Wealth Goals of Family Small and Medium Enterprises In International Partner Selection*, 47th Annual Conference of the European International Business Academy (EIBA), 10 – 12 December, 2021, Madrid, Spain, <https://eiba2021.eiba.org/programme/programme-overview/>.
2. Mouratidou, E., Kampouri, K. and Hajidimitriou, Y. (2021) *COVID-19 and International Trade: A Systematic Literature Review and Future Research Directions*, 47th Annual Conference of the European International Business Academy (EIBA), 10 – 12 December, 2021, Madrid, Spain, <https://eiba2021.eiba.org/programme/programme-overview/>.
3. Adamoglou, X., Kounnou, V., Hajidimitriou, Y. and Kyrkilis, D. (2021) *MNEs Institutional Entrepreneurship: The Effect on Corruption. An Analysis of Emerging Economies*, 47th Annual Conference of the European International Business Academy (EIBA), 10 – 12 December, 2021, Madrid, Spain, <https://eiba2021.eiba.org/programme/programme-overview/>.
4. Mouratidou, E., Kampouri, K. and Hajidimitriou, Y. (2021) *Exporting During the COVID-19 Pandemic: A Systematic Literature Review*, 9th International Conference on Contemporary Marketing Issues (ICCMi), Conference Proceedings, pp. 109 – 116, Virtual Conference, Sept. 3–5, 2021, chrome-extension://efaidnbnmnibpcjpcglclefindmkaj/viewer.html?pdfurl=https%3A%2F%2Ficcmi2021.org%2Fwp-content%2Fuploads%2FICCMi_2021_Conference_Proceedings.pdf%23page%3D109&clen=5284678&chunk=true.
5. Adamoglou, X., Kounnou, V., Hajidimitriou, Y. and Kyrkilis, D. (2021) *MNEs institutional entrepreneurship: The effect on corruption. An analysis of emerging economies*, 13th International Conference Economies of the Balkan and Eastern European Countries (EBEEC), May 14–16, 2021, Neapolis University, Cyprus, <http://ebeec.teiemt.gr/index.php/past-conferences/ebeec-2021>.
6. Kampouri, K.; Plakoyiannaki, E. and Hajidimitriou, Y.A. (2020) *Failures in international business relationship development processes in the context of family SMEs internationalisation*, 46th Annual Conference of the European International Business Academy (EIBA), 10th – 12th December, Virtual Conference, <https://www.eiba.online/the-program>.
7. Kyanides, Y., Krikonis, K. Hajidimitriou, Y.A. (2020) *The Influences of Market Orientation and Internationalization on Brand Innovation and Brand Equity in Greek Food and Beverage Companies*, 46th Annual Conference of the European International Business Academy (EIBA), 10th–12th December, Virtual Conference, <https://www.eiba.online/the-program>.
8. Sklavounos, N., Rotsios, K. and Hajidimitriou, Y.A. (2020) *Antecedents of Trust and its Effect on Alliance Performance in Emerging Markets*, 46th Annual Conference of the European International Business Academy (EIBA), 10th–12th December, Virtual Conference, <https://www.eiba.online/the-program>.
9. Kampouri, K.; Plakoyiannaki, E. and Hajidimitriou, Y.A. (2020) *Failures in International Partnerships: The Role of SEW in Family Firms*, 13th Annual Conference of the EuroMed

- Academy of Business, 9th–10th September, Virtual Conference, Conference Proceedings, pp. 601–613, <https://emrbi.org/wp-content/uploads/2020/10/EuroMed-13-19.10.20.pdf>.
10. Kampouri, K.; Plakoyiannaki, E. and Hajidimitriou, Y.A. (2020) *Emotions in International Decisions: A Systematic Review and Synthesis*, 13th Annual Conference of the EuroMed Academy of Business, 9th–10th September, Virtual Conference, Conference Proceedings, pp. 1356–1359, <https://emrbi.org/wp-content/uploads/2020/10/EuroMed-13-19.10.20.pdf>.
 11. Kyanides, Y., Krikonis, K. Hajidimitriou, Y.A. (2020) *The Influence of Brand Innovation, Market Orientation and Internationalization on Market Performance in Greek Food and Beverage Companies*, 13th Annual Conference of the EuroMed Academy of Business, 9th–10th September, Virtual Conference, Conference Proceedings, pp. 662–674, <https://emrbi.org/wp-content/uploads/2020/10/EuroMed-13-19.10.20.pdf>.
 12. Rotsios, K., Sklavounos, N. & Hajidimitriou, Y.A. (2019) Prior IJV Experience and its Impact on Partner Compatibility, Knowledge Transfer and Trust: Evidence from Emerging Markets, 45th European International Business Academy (EIBA), Conference Proceedings, December 12 – 15, Leeds, UK., <https://eiba2019.eiba.org/programme/-prelim-session-prog/>.
 13. Adamoglou, X. and Hajidimitriou, Y.A. (2019) *MNEs, Institutions and Economic Growth: The Case of Turkey*, 7th International Conference on Contemporary Marketing Issues (ICCM), Conference Proceedings (<http://iccmi2019.org/file/ICCM-2019-Conference-Proceedings.pdf>), 10 – 12 July, Heraklion, Greece.
 14. Sklavounos, N., Rotsios, K. & Hajidimitriou, Y.A. (2019) Effects of partner reputation, communication quality and perceived risk of opportunism on trust and alliance performance: Evidence from Greek ISAs, Academy of International Business (AIB) 2019, “International Business in an Unsettling Political and Economic Environment”, Conference Proceedings, June 24–27, Copenhagen, Denmark. https://documents.aib.msu.edu/events/2019/AIB2019_Program.pdf.
 15. Sklavounos, N., Rotsios, K. & Hajidimitriou, Y.A. (2017) Antecedent factors of trust development and the impact of foreign partner’s trust on ISA performance: A theoretical perspective, 43rd European International Business Academy (EIBA), Conference Proceedings, December 14 – 16, Milan, Italy, http://www.eiba2017.polimi.it/wp-content/uploads/2018/02/Proceedings_EIBA.pdf.
 16. Hajidimitriou, Y.A., Kyanides, Y. & Tsirogiannidis, A. (2017) The Internationalization of Greek Start-Ups in the Modern Business Environment: Strategies, Motives and Obstacles, Proceedings of the 5th International Conference on Contemporary Marketing Issues (ICCM), June 21 – 23, Thessaloniki, Greece.
 17. Tsiotsou, R.H. & Hajidimitriou, Y.A. (2017) Key Factors for Successful Export Performance of Small and Medium-Sized Greek Firms in the Turmoil, Proceedings of the AMA Global Marketing SIG “Global Marketing in an Era of Change”, April 6 – 8, Havana, Cuba.
 18. Rotsios, K., Sklavounos, N. & Hajidimitriou, Y.A. (2016) Internationalization and Knowledge Transfer: The Role of Partners Prior Collaboration, Expected Benefits and Shared Vision in IJVs, 42nd European International Business Academy (EIBA) Conference, “Liabilities of Foreignness vs the Value of Diversity: Conflict or Complement?”, Conference Proceedings, December 2 – 4, Vienna, Austria.
 19. Rotsios, K.P., Sklavounos, N.S. & Hajidimitriou, Y.A. (2014) Determining the relationship between knowledge transfer, trust, partner compatibility and prior experience in South-

- Eastern European IJVs, 40th European International Business Academy (EIBA) Conference “The Future of Global Organizing”, Conference Proceedings, December 11 – 13, Uppsala, Sweden.
20. Rotsios, K.P., Sklavounos, N.S. & Hajidimitriou, Y.A. (2013) Knowledge Transfer in Greek IJVs: The Role of Trust, Partner Compatibility and Prior Experience, European International Business Academy (EIBA) Conference “Transnational Firms, Markets and Institutions”, Conference Proceedings, December 12 – 14, Bremen, Germany.
 21. Sklavounos, N. & Hajidimitriou, Y. (2012) The Contextual Factors that Affect the Expansion of Trust at the Later Stages of International Joint Ventures, International Conference on International Business (ICIB), Conference Proceedings, University of Macedonia, Thessaloniki, Greece.
 22. Hajidimitriou, Y.A. & Rotsios, K.P. (2010) Effective Knowledge Transfer in International Joint Ventures, The European International Business Academy (EIBA) Conference “IB’s Role in Building a Better and Stronger Global Economy”, Conference Proceedings, December 9 – 11, Porto, Portugal.
 23. Hajidimitriou, Y.A. & Azaria, A. (2009) Internet and Export Marketing: Impact of Internet Use on Export Revenues of Greek SMEs, The European International Business Academy (EIBA) Conference “Reshaping the Boundaries of the Firm in An Era of Global Interdependence”, Conference Proceedings, December 13 – 15, Valencia, Spain.
 24. Hajidimitriou, Y.A. & Rotsios, K.P. (2009) Effective Knowledge Transfer and Knowledge Acquisition in International Joint Ventures, Management of International Business and Economics Systems Conference (MIBES), Conference Proceedings, Larisa, Greece.
 25. Hajidimitriou, Y.A. & Rotsios, K.P. (2009) Types and Characteristics of Knowledge and Effective Knowledge Transfer in International Joint Ventures, 6th International Conference on New Horizons in Industry, Business and Education (NHIBE), Conference Proceedings, Heraklion, Greece.
 26. Hajidimitriou, Y.A. & Sklavounos, N. (2008) The Trust Dimension in International Business Systems, Management of International Business and Economics Systems Conference (MIBES), Conference e-Book, Vol. 1, Larisa, Greece.
 27. Hajidimitriou, Y.A. & Sklavounos, N. (2007) The Creation of Trust in International Strategic Alliances, Management of International Business and Economics Systems Conference (MIBES), Conference Proceedings, Larisa, Greece.
 28. Hajidimitriou, Y.A. & Azaria, A. (2006) Determinants of Successful Internet Use for Exporting Purposes, The European International Business Academy (EIBA) Conference “Regional and National Drivers of Business Location and Competitiveness”, Conference Proceedings, December 7 – 9, Fribourg, Switzerland.
 29. Hajidimitriou, Y.A. & Azaria, A. (2006) Fundamental Problems and the Exporting Initiation Process of SMEs: An Investigation of Existing Research Studies, 10th International Conference of the Economic Society of Thessaloniki “The Challenges of a Wider European Union”, Conference Proceedings, Thessaloniki, Greece.
 30. Hajidimitriou, Y.A. & Sklavounos, N. (2006) The Importance of Trust for the Success of International Strategic Alliances, Management of International Business and Economics Systems Conference (MIBES), Conference Proceedings, 2006, Larisa, Greece.
 31. Hajidimitriou, Y.A. & Azaria, A. (2006) Internet Use for Exporting Purposes: The Challenge for Greek SMEs, in Proc. 9th International Conference, Conference Proceedings, pp. 79 – 104, Economic Society of Thessaloniki, Thessaloniki, Greece.
 32. Hajidimitriou, Y.A. & Georgiou, A.C. (2005) Critical Success Factors in Exporting: The

- Case of Greek SMEs, 4th International Conference on “New Horizons in Industry, Business and Education (NHIBE)”, Conference Proceedings, pp. 641 – 46, Corfu, Greece.
33. Hajidimitriou, Y.A. & Azaria, A. (2005) International Marketing and Internet: Identified Stages of Internet Use at Company Level, 9th International Conference on Marketing and Development, International Society of Marketing and Development, Conference Proceedings, Thessaloniki, Greece.
 34. Nakos, G. & Hajidimitriou, Y.A. (2003) The Impact of National Animosity on Consumer Purchases: The Modifying Factor of Personal Characteristics, in Proc. 29th European International Business Academy Conference, December 11 – 13, Copenhagen Business School, Copenhagen, Denmark.
 35. Georgiou, A.C., Hajidimitriou, Y.A. & Porgianos, D.E. (2002) The Selection of Foreign Market Entry Strategies for European Firms, 28th European International Business Academy Conference, Conference Proceedings, December 8 – 10, Athens, Greece.
 36. Hajidimitriou, Y.A. & Georgiou, A.C. (2001) International Location Planning for a Franchising Firm in the Balkan Region, 1st International Conference “Recent Economic Developments and Problems in the Transition Economies”, Association of South Eastern Europe Economic Universities (ASECU), Conference Proceedings, pp. 483 – 492, Thessaloniki, Greece.
 37. Hajidimitriou, Y.A. & Koufidou, S. (2000) The Importance of Cultural Factors for the Success of International Strategic Alliances, International Conference “Managing Cultural Diversity: Implications for the EU Integration Environment”, Centre for Organizational and Human Resource Analysis, University of Ljubljana, Conference Proceedings, pp. 38 – 48, Ljubljana, Slovenia.
 38. Hajidimitriou, Y.A. & Georgiou, A.C. (1999) Partner Selection in International Joint Ventures: A Multi-Objective Approach, 5th International Conference of the Decision Sciences Institute “Integrating Technology and Human Decisions: Global Bridges into the 21st Century”, Conference Proceedings, vol. 2, pp. 1450–52, Athens, Greece.
 39. Hajidimitriou, Y.A. & Georgiou, A.C. (1998) Investigation of International Location Planning Techniques for the Balkan Region, 4th Balkan Conference on Operational Research, Hellenic Operational Research Society, Conference Proceedings, pp. 996 – 1018 Thessaloniki, Greece.
 40. Hajidimitriou, Y.A. (1993) Multinationals and the European Monetary Unification, 3rd International Congress, Economic Society of Thessaloniki, Conference Proceedings, Thessaloniki, Greece.
- 5. Ανακοινώσεις σε συνέδρια με κριτές χωρίς πρακτικά**
1. Χατζηδημητρίου, Γ.Α. (2001) Οικονομικά στη Δευτεροβάθμια Εκπαίδευση: Γνώσεις για Μελλοντικούς Οικονομολόγους ή για Υπεύθυνους Πολίτες;, Πρακτικά της Επιστημονικής Ημερίδας “Η Οικονομική Παιδεία στη Χώρα μας”, Οικονομικό Επιμελητήριο της Ελλάδας, Αθήνα.
- 6. Άλλες εργασίες (π.χ. Key Note Speeches, άρθρα στον έντυπο και ηλεκτρονικό τύπο)**
1. Χατζηδημητρίου, Γ.Α. (1997) Λόγοι και Στρατηγικές Διεθνοποίησης και οι Ελληνικές Επιχειρήσεις, Αγορά Χωρίς Σύνορα, 3(2), σελ. 124–138.

ΓΕΩΡΓΙΟΣ ΔΡΟΓΑΛΑΣ

1. Επιστημονικά Περιοδικά

1. Nerantzidis, M., Koutoupis, A., Tzeremes, P., Drogalas, G. and Mitskinis, D. (2023) The effects of COVID-19 on firms' liquidity: Evidence from the Athens Stock Exchange, *Journal of Business Economics and management* 24(1), 155-176.
2. Nerantzidis, M., Drogalas, G., Lazarides, T., Mitskinis, D. and Chytis, E. (2023). Audit Committee Characteristics and Audit Report Lag in Greece, *Journal of Operational risk*, 18(1), pp. 59-89
3. Lois, P., Drogalas, G., Tabouratzi, E. and Papanaooum, S. (2022). The importance of environmental accounting in Greek companies: Theoretical & Empirical research, *Journal for Global Business Advancement*, 15(3), pp. 344-368
4. Lois, P., Drogalas, G., Karagiorgos, A. and Parxa, A. (2022). Financial statements misrepresentation. Role of Internal and external audit, *Global Business and Economics Review*, 26(3), pp. 334-352.
5. Petridis, K., Tampakoudis, I., Drogalas, G. and Kiosses, N. (2022) A Support Vector Machine model for classification of efficiency: An application to M&A, *Research in International Business and Finance*, 61, pp. 1-19
6. Kourdoumpalou, S. and Drogalas, G. (2022) Non-conforming tax aggressiveness and earnings management: Evidence from Greek public companies, *Journal of Accounting and Taxation*, 14(1), pp. 64-75.
7. Michailidis, I., Alexandridou, K., Nerantzidis, M. and Drogalas, G. (2022) Revisiting the linkage between internal audit function characteristics and internal control quality using a random polynomial regression model, *Journal of Operational risk*, 17(1), pp. 1-32.
8. Pazarskis, P., Lazos, G., Koutoupis, A. and Drogalas, G. (2022) Preventing the Unpleasant: Financial Fraudulent Statements Detection using Financial Ratios, *Journal of Operational risk*, 17(1), pp. 33-50.
9. Nerantzidis, M., Pazarskis, M., Drogalas, G. and Galanis, S. (2022) Internal auditing in the public sector: a systematic literature review and future research agenda, *Journal of Public Budgeting, Accounting & Financial Management*, 34(2), pp. 189-209.
10. Lois, P., Drogalas, G., Karagiorgos, A., Thrassou, A. and Vrontis, D. (2021) Internal Auditing and Cyber Security: Audit Role and Procedural Contribution, *International Journal of Managerial and Financial Accounting*, 13(1), pp. 25-47
11. Tampakoudis, I., Noulas, A., Kiosses, N. and Drogalas, G. (2021) The effect of ESG on value creation from Mergers and Acquisitions. What changed during the COVID-19 pandemic?, *Corporate Governance: The international journal of business in society*, 21(6), pp. 1117-1141
12. Orliaklis, C., Konstantinidis, C., Drogalas, G. and Pazarskis, M. (2021) Factors affecting the quality of internal audit as a competitive advantage of the firms, *International Journal of critical accounting*, 12(4), pp. 315-330
13. Lois, P., Drogalas, G., Nerantzidis, M., Georgiou, I. and Gambeta, E. (2021). "Risk-based internal audit: Factors related to its implementation", *Corporate Governance: The international journal of business in society*, 21(4), pp. 645-662.
14. Drogalas, G., Mitskinis, D. Nerantzidis, M. and Tampakoudis, I. (2021). "The relationship between audit fees and audit committee characteristics. The case of Greek companies listed on the Athens Stock Exchange", *International Journal of Disclosure and Governance*, 18, pp. 24-41.

15. Petridis, K., Drogalas, G. and Zografidou, E. (2021). "Internal Auditor Selection using a TOPSIS/Non-Linear Programming Model", *Annals of Operations Research*, 296, pp. 513-539.
16. Pazarskis, M., Vogiatzoglou, M., Koutoupis, A. and Drogalas, G. (2021). "Corporate Mergers and Accounting Performance During a period of Economic Crisis: Evidence from Greece", *Journal of Business Economics and Management*, 22(3), 577-595.
17. Lois, P., Pazarskis, M., Drogalas, G. and Karagiorgos, A. (2021). "On Mergers and Acquisitions in Greece - before and after the Onslaught of the Economic Crisis", *The Journal of Developing Areas*, 55(2), pp. 353-364.
18. Lois, P., Drogalas, G., Petridis, K. and Doulreridis, K. (2020). "Critical variables in the implementation of risk-based internal audit: A theoretical and empirical investigation on Greek companies", *Journal of Operational risk*, 15(4), pp.15-36
19. Drogalas, G., Neratzidis, M., Samaras, M. and Pazarskis, M. (2020). "Audit Committee and Factors that Affect its Characteristics: the Case of Greece", *International Journal of Disclosure and Governance*, 17(4), pp. 181-194.
20. Polychronidou, P., Drogalas, G. and Tampakoudis, I. (2020). "Mandatory rotation of audit firms and auditors in Greece", *International Journal of Disclosure and Governance*, 17(2), pp. 141-154
21. Drogalas, G., Petridis, K., Petridis, N. and Zografidou, E. (2020). "Valuation of the internal audit mechanisms in the Decision Support department of the Local Government Organizations using mathematical programming", *Annals of Operations Research*, 294, pp. 267-280
22. Lois, P., Drogalas, G., Karagiorgos, A. and Tsikalakis, K. (2020). "The contribution of internal audit in the digital era. Opportunities, risks and challenges", *EuroMed Journal of Business*, 15(2), pp. 205-217.
23. Lois, P., Drogalas, G., Karagiorgos, A. and Karasteriou, E. (2020) 'The Phenomenon of Tax Evasion and Undeclared Work in Greece. Causes and the Role of Control Mechanisms', *International Journal of Managerial and Financial Accounting*, 12 (1), pp. 71-88.
24. Drogalas, G., Apostolakis, A., Karagiorgos, A. and Garyfalakis, A. (2020) 'Evaluation of the contribution of Internal Audit Mechanisms in the Departments of Tourism of the Thirteen Districts of Greece', *Interdisciplinary Journal of Economics and Business Law*, 9(1), pp.115-139
25. Pazarskis, M., Drogalas, G., Koutoupis, A. and Lazos, G. (2019) 'Intra-industry' effects from mergers on financial statements, in and out of technology-intensive industries: Evidence from Greece', *International Technology Management Review*. 8(1), pp. 16-21.
26. Pazarskis, M. Lazos, G. and Drogalas, G. (2019) 'Assessing the Impact of Taxation on Mergers in the EU: The Case of Greek Listed Firms', *Actual Problems of Economics*, 218(8), pp. 113-121.
27. Lois, P., Drogalas, G., Karagiorgos, A. and Chlorou, A. (2019) 'Tax Compliance during fiscal depression periods: The Case of Greece', *EuroMed Journal of Business*, 14(3), pp. 274-291.
28. Pazarskis, M., Drogalas, G., Karagiorgos, A. and Tampouratzi, T. (2019) 'Greek Banking Sector in the Economic Crisis and M&As as a Solution', *Corporate Board: Role, Duties and composition*, 15(2), pp. 37-44.
29. Karagiorgos, A., Drogalas, G., Lazos, G. and Fotiadou, I. (2019) 'Tax policy, tax disharmony and tax competition. The situation of Greek economy', *Journal of Governance and Regulation*, 8(2), pp. 8-16.

30. Drogalas, G, Karagiorgos, A., Mitskinis, D. and Antonakis, N. (2019). 'Evaluation of external audit services: An empirical approach on health care organizations', *Risk Governance and Control: financial markets and institutions*, 9(2), pp. 8-17.
31. Drogalas, G., Karagiorgos, A., Pazarskis, M. and Vagenas, N. (2019) 'Informal interactions between audit committees and internal audit function. Evidence from Greek listed firms', *Corporate Board: Role, Duties and composition*, 15(1), pp. 25-32.
32. Drogalas, G., Lazos, G., Koutoupis, A. and Pazarskis, M. (2019) 'Transition to IFRS: Financial Statement Effects and Taxation at the Construction Industry in Greece', *Risk Governance and Control: financial markets and institutions*, 9(1), pp. 26-32.
33. Koutoupis, A., Pazarskis, M. and Drogalas, G. (2018) 'Auditing Corporate Governance Statements in Greece – The role of Internal Auditors', *Corporate Governance: The international journal of business in society*, 18(5), pp. 1007 - 1020.
34. Drogalas, G., Anagnostopoulou, E., Pazarskis, P. and Koutoupis, A. (2018) 'Relationship between internal audit factors and corporate governance', *Journal of Governance and Regulation*, 7 (3), pp. 13 - 17.
35. Thanasas, G., Kontogeorga, G. and Drogalas, G. (2018) 'Does the "capstone" of the "comply or explain" system work in practice? Evidence from Athens Stock Exchange', *Corporate Governance: The international journal of business in society*, 18 (5), pp. 911 - 930.
36. Drogalas, G., Anagnostopoulou, E., Pazarskis, P. and Petkopoulos, D. (2018) 'Tax ethics and tax evasion', *Theoretical Economics Letters*, 8 (5), pp. 1018 – 1027.
37. Pazarskis, M., Drogalas, G. and Koutoupis, A. (2018) 'Mergers and accounting performance: Some evidence from Greece during the economic crisis', *Journal of Accounting and Management Information Systems*, 17 (1), pp. 31 - 45.
38. Pazarskis, M., Pantelidis, P., Drogalas, G. and Zezou, S. (2018) 'Managerial Decisions and Accounting Performance Following Mergers in Greece', *Investment Management and Financial Innovations*, 15 (1), pp. 263 - 276.
39. Pazarskis, M., Alexandrakis, A., Vogiatzoglou, M. and Drogalas, G. (2018) 'Measuring the Effect of Mergers in Greece with the Use of Financial Ratios: A Bootstrapped Approach', *Theoretical Economics Letters*, 8 (3), pp. 421 - 431.
40. Drogalas, G., Anagnostopoulou, E., Pazarskis, M. and Galeas, S. (2018) 'Tax evasion in small and micro Greek firms in the light of the economic recession', *Theoretical Economics Letters*, 8 (2), pp. 135 - 146.
41. Drogalas, G., Pazarskis, M., Anagnostopoulou, E. and Papachristou, A. (2017) 'The Effect of Internal Audit Effectiveness, Auditor Responsibility and Training in Fraud Detection', *Journal of Accounting and Management Information Systems*, 16 (4), pp. 434 - 454.
42. Drogalas, G., Eleftheriadis, I., Pazarskis, M. and Anagnostopoulou, E. (2017) 'Perceptions About Effective Risk Management. The Crucial Role of Internal Audit and Management. Evidence from Greece', *Investment Management and Financial Innovations*, 14 (4), pp. 1 - 11.
43. Pazarskis, M., Drogalas, G. and Koutoupis, A. (2017) 'Mergers, taxation and accounting performance: Some evidence from Greece', *Journal of Accounting and Taxation*, 9 (9), pp. 119 - 130.

44. Pazarskis, M., Drogalas, G. and Baltzi, K. (2017) 'Detecting False Financial Statements: Evidence from Greece in the Period of Economic Crisis', *Investment Management and Financial Innovations*, 14 (3), pp. 102 - 112.
45. Drogalas G. and Siopi, S. (2017) 'Risk Management and internal audit. Evidence from Greece', *Risk Governance and Control: Financial Markets & Institutions*, 7 (3) pp. 104 - 110.
46. Drogalas G., Arampatzis K. and Anagnostopoulou, E. (2016) 'The relationship between Corporate governance, internal audit and audit committee: Empirical evidence from Greece', *Corporate Ownership and Control*, 14 (1), pp. 569 - 577.
47. Diavastis, I., Anagnostopoulou, E., Drogalas, G. and Karagiorgos, T. (2016) 'The Interaction Effect of Accounting Information Systems User Satisfaction and Activity-Based Costing Use on Hotel Financial Performance: Evidence from Greece', *Journal of Accounting and Management Information Systems*, 15 (4), pp. 757 - 784.
48. Drogalas G., Karagiorgos T. and Arampatzis K. (2015) 'Factors associated with Internal Audit Effectiveness: Evidence from Greece', *Journal of Accounting and Taxation*, 7 (7), pp. 113 - 122.
49. Drogalas G., Sorros I., Karagiorgou D. and Diavastis I. (2015) 'Tax Infringement Tracking In Greek Firms: Tax Auditors' Perceptions', *Journal of Accounting and Taxation*, 7 (7), pp. 123 - 130.
50. Drogalas, G., Alampourtsidis, S. and Koutoupis, A. (2014) 'Value-added approach of Internal Audit in the Hellenic Police', *Corporate Ownership and Control*, 11 (4), pp. 692 - 698.
51. Pazarskis, M., Koutoupis, A., Drogalas, G. and Tsakiris, K. (2014) 'The adoption of IFRS in publicly listed enterprises of high and medium capitalization and the impact of the size of the audit firm in Greece', *Corporate Ownership and Control*, 11 (4), pp. 707 - 716.
52. Eleftheriadis, I., Pazarskis, M., Christodoulou, P. and Drogalas, G. (2012) 'Evaluating Post-Merger Performance and Risk at Conglomerate Mergers in Greece with accounting variables', *Archives of Economic History*, 24 (1), pp. 37 - 55.
53. Drogalas, G., Pantelidis, P., Zlatinski, P. and Paschaloudis, D. (2012) 'The role of internal audit in Bank's M&As', *Global Review of Business and Economic Research*, Serials Publications, 8 (1), pp. 147 - 155.
54. Giovanis, N. and Drogalas, G. (2012) 'Reasons for Promoting Fixed Asset Investment Projects in the Region of Greece. The Example of the Prefecture of Serres. A Qualitative Research', *International Journal of Business and Social Science*, 3 (14), pp. 134 - 144.
55. Karagiorgos, T., Drogalas, G. and Giovanis, N. (2011) 'Evaluation of the effectiveness of Internal Audit in Greek Hotel Business', *International Journal of Economic Sciences and Applied Research*, Online ISSN: 1971-3373, 4 (1), pp. 19 - 34.
56. Karagiorgos, T., Drogalas, G., Gotzamanis, E. and Tampakoudis, I. (2009) 'The Contribution of Internal Auditing to Management', *International Journal of Management Research and Technology*, 3 (2), pp. 429 - 436.

57. Karagiorgos, T., Drogalas, G. and Chatzispirou I. (2008) 'Internal control system and management information systems', *The Southeuropean Review of Business Finance & Accounting*, 6 (1), pp. 91 - 111.
58. Karagiorgos, T., Drogalas, G. and Dimou, A. (2008) 'Effectiveness of internal control system in the Greek Bank Sector', *The Southeuropean Review of Business Finance & Accounting*, 6 (2), pp. 83 - 99.
59. Pazarskis, M., Vogiatzoglou, M., Christodoulou, P. and Drogalas, G. (2006) 'Exploring the improvement of corporate performance after mergers – the case of Greece', *International Research Journal of Finance and Economics*, 6, pp. 184 - 192.
60. Pazarskis, M., Eleftheriadis, I., Drogalas, G. and Christodoulou, P. (2006) 'Exploring the development and the nature of merger waves: Evidence from US and UK Capital Markets', *The Southeuropean Review of Business Finance & Accounting*, 4 (1), pp. 83 - 102.

Βιβλία

1. Καραγιώργος, Α. και Δρογαλάς, Γ. (2022). *Λογιστική II*, εκδόσεις ΑΦΟΙ Θ. Καραγιώργου.
2. Δρογαλάς, Γ. και Καραγιώργος, Α. (2021). *Λογιστική I*, εκδόσεις ΑΦΟΙ Θ. Καραγιώργου.
3. Καραγιώργος, Α. Δρογαλάς, Γ. και Παζάρσκις, Μ. (2019). *Διοικητική Λογιστική Κοστολόγηση και Αποφάσεις*, Θεσσαλονίκη, εκδόσεις Νάματα.

Κεφάλαια σε συλλογικούς τόμους

1. Δρογαλάς, Γ., Αλαμπουρτσίδης, Σ. και Κουτούπης, Α. (2017) «Εσωτερικός έλεγχος στις οικονομικές υπηρεσίες της Ελληνικής Αστυνομίας», *Συμβολές στη Λογιστική Έρευνα II*, σελ. 417-434. (Τιμητικός τόμος εις Μνήμην των Εμμανοήλ Σακέλλη, Μιχαήλ Δωρή και Άννας Σκρέκη, τμήμα Δημόσιας Διοίκησης, Πάντειο Πανεπιστήμιο).
2. Κουτούπης, Α., Δρογαλάς, Γ. και Αλαμπουρτσίδης, Σ. (2017) «Επαγγελματική Ηθική και Επιχειρηματική Ηθική. Η Περίπτωση των Ορκωτών Ελεγκτών Λογιστών», *Συμβολές στη Λογιστική Έρευνα II*, σελ. 455-476. (Τιμητικός τόμος εις Μνήμην των Εμμανοήλ Σακέλλη, Μιχαήλ Δωρή και Άννας Σκρέκη, τμήμα Δημόσιας Διοίκησης, Πάντειο Πανεπιστήμιο).
3. Koutoupis, A. and Drogalas, G. (2013) 'Corporate Governance & Internal Audit Role In Mergers & Acquisitions – The Case Of Greece', *Mergers & Acquisitions in Greece: Evidence From Past Evidence*, LAP LAMBERT Academic Publishing, pp. 187 – 202.
4. Drogalas, G., Koutoupis, A., Giovanis, N. and Karakitsiou, A. (2013) 'Internal Audit - Mergers & Acquisitions In Greece', *Mergers & Acquisitions in Greece: Evidence From Past Evidence*, LAP LAMBERT Academic Publishing, pp. 203 – 218.
5. Karagiorgos, T., Drogalas, G., Pazarskis, M. and Christodoulou, P. (2008) 'Accounting systems for Tourism in an International Context', *Management of International Business & Economic Systems Conference E-Book*, pp. 58-66.

Ανακοινώσεις σε συνέδρια με κριτές και πρακτικά

1. Drogalas, G., Karagiorgos, A., Lois, P. and Koumpidou, A. (2022). "A Literature review of tax audit effectiveness factors, the case of Greek taxation

- agencies”, *Proceedings of the 15th annual Euromed Academy of Business (EMAB) Conference*, 21-23 September, Palermo, Italy.
2. Moschidis, S., Drogalas, G., Chatzipetrou, E. and Zisiopoulou, P. (2022). “A PLS-SEM Model On Auditing And GDPR: The Mediating Role Of Internal Audit Between Management Support and GDPR Implementation”, *Proceedings of the International Conference on Partial least Squares Structural Equation Modeling (PLS-SEM)*, 6-9 September, Cluj-Napoca, Romania.
 3. Mitskinis, D., Drogalas, G, Nerantzidis, M. and Karagiorgos, A. (2022). “Audit Committee and Audit Report Lag: A Literature Review”, *Proceedings of the International Conference on Business & Economics*, Hellenic Open University, 17-18 June, Athens, Greece.
 4. Drogalas, G., Karagiorgos, A., Lazos, G., Lois, P. and Kasiouli, M. (2021). “Complexity of the tax system: contemporary reasons, causes and treatments”, *Proceedings of the 14th annual Euromed Academy of Business (EMAB) Conference*.
 5. Μιτσκίνης, Δ. και Δρογαλάς, Γ. (2020). Ελεγκτικές Δαπάνες και Φύλο Ελεγκτή: Στοιχεία από την Ελλάδα, *Proceedings of the 19th annual Conference Hellenic Finance and Accounting Association*, 18-19 December, Irakleio, Greece.
 6. Kourdoumpalou, S. and Drogalas, G. (2019) 'Examining the association between corporate tax aggressiveness and financial earnings management: The case of Greek public companies', *Proceedings of the 12th annual Conference Hellenic Finance and Accounting Association*, 13-14 December, Athens, Greece.
 7. Lois, P., Pazarskis, M., Drogalas, G. and Karagiorgos, A. (2019) 'On Mergers and Acquisitions in Greece - before and after the Onslaught of the Economic Crisis', *Proceedings of the 18th annual Conference*, 18-20 September, Thessaloniki, Greece.
 8. Lois, P., Drogalas, G., Karagiorgos, A. and Pazarskis, M. (2019) 'Internal Audit and Court of Auditors' role in Public Administration', *Proceedings of the 12th annual Euromed Academy of Business (EMAB) Conference*, 18-20 September, Thessaloniki, Greece.
 9. Drogalas, G., Pantelidis, P., Xasapi, M. and Kesis, E. (2012) 'Standards for the Professional Use of Internal Audit', *Proceedings of the MIBES-ESDO International Conference 2012*, 25-27 May, Larissa, Greece.
 10. Moisiadou, E., Pantelidis, P., Drogalas, G. and Nikiforidis T. (2012) 'False Financial Statements: The Case of Greek Businesses', *Proceedings of the MIBES-ESDO International Conference 2012*, 25-27 May, Larissa, Greece.
 11. Dimitriadis, S., Kehris, E., Dimitriou S., Kalaitzis, V. and Drogalas, G. (2012) 'Information Technology and Quality Assurance on Higher Education: The case of TEI of Serres', *Proceedings of the 2012 MIBES-ESDO International Conference*, 25-27 May, Larissa, Greece.
 12. Drogalas, G., Pantelidis, P., Vouroutzidou, R. and Kesis, E. (2011) 'Assessment of corporate governance via internal audit', *Proceedings of the 7th International Conference New Horizons in Industry, Business and Education (NHIBE2011)*, 25-26 August, Chios, Greece.
 13. Drogalas, G., Pantelidis, P., Ioannidou, E. and Kesis, E. (2011) 'Major Studies of Internal Auditing: Greece in Conjunction with Europe', *Proceedings of the 7th*

- International Conference New Horizons in Industry, Business and Education (NHIBE2011), 25-26 August, Chios, Greece.
14. Pantelidis, P., Vouroutzidou, R., Drogalas, G. and Anastasiadou, K. (2011) 'International Banking System. Conceptual Approach, Advantages and Risks', Proceedings of the 7th International Conference New Horizons in Industry, Business and Education (NHIBE2011), 25-26 August, Chios, Greece.
 15. Drogalas, G., Pantelidis, P., Tsakpinidou, A. and Kesisi, E. (2011) 'Internal Audit and Risk Assessment, Proceedings of the ESDO 2011, 16-18 September, Serres, Greece.
 16. Pantelidis, P., Drogalas, G., Vitsiou, T. and Kesisi, E. (2011). 'Internal Audit and Bank fraud', Proceedings of the ESDO 2011, 16-18 September, Serres, Greece.
 17. Karagiorgos, T., Drogalas, G., Pazarskis, M. and Christodoulou, P. (2008) 'Environmental auditing; Conceptual framework and contribution to the business environment', Proceedings of the 2nd International Conference on Accounting and Finance, 28-30 August, Thessaloniki, Greece.
 18. Eleftheriadis, I., Pazarskis, M., Christodoulou, P. and Drogalas, G. (2008) 'Operating performance, business risk and corporate mergers: some Greek evidence', Proceedings of the 4th International Conference of ASECU 'Development; cooperation and competitiveness, Association of South Eastern Europe Economic Universities (ASECU), 22-24 May, Bucharest, Romania.
 19. Karagiorgos, T., Drogalas, G., Pazarskis, M. and Christodoulou, P. (2007) 'Internal Auditing as a Main Tool For Efficient Risk Assessment', Proceedings of the Mibes 2007, 29-30 September, Larissa, Greece.
 20. Drogalas, G., Athianos, S., Bakas, G. and Elekidis, G. (2007) 'Seasonalities in stock markets: the Day of the Week Effect', Proceedings of the Mibes 2007, 29-30 September, Larissa, Greece.
 21. Drogalas, G., Athianos, S., Bakas, G. and Elekidis, G. (2007) 'Theoretical Background and Case Study Approach of the Differences Between International Accounting (IASs) And Greek GAAP', Proceedings of the Mibes 2007, 29-30 September, Larissa, Greece.
 22. Pazarskis, M., Eleftheriadis, I., Drogalas, G. and Christodoulou, P. (2007) 'A Note on Evaluation of Merger Waves Diachronically and a Proposition for Business Risk Reduction in the New Era', Proceedings of the Mibes 2007, 29-30 September, Larissa, Greece.
 23. Drogalas, G., Karagiorgos, Th., Christodoulou, P. and Euaggelidou, A. (2006) 'Theoretical approach in an Internal Control System: A conceptual framework and usability of internal audit in hotel business', Proceedings of the 1st International Conference on Accounting and Finance, 31 August -1 September, Hellenic Finance and Accounting Association (H.F.A.A.), Thessaloniki, Greece.
 24. Karagiorgos, T., Drogalas, G., Christodoulou, P. and Pazarskis, M. (2006) 'The crucial importance of accounting in tourism business', Proceedings of the 2006 Management of International Business & Economic Systems (mibes) Conference, 4-5 November, Larissa, Greece.
 25. Vogiatzoglou, M. Christodoulou, P., Pazarskis, M. and Drogalas, G. (2006) 'The monetary model of exchange rate determination, thirty years after Bretton-Woods', Proceedings of the 3rd International Conference on Regional Economic Cooperation

in Southeastern Europe, 11-14 May, Association of South Eastern Europe Economic Universities (ASECU), Bankya-Sofia, Bulgaria.

26. Pazarskis, M., Vogiatzoglou, M., Christodoulou, P. and Drogalas, G. (2006) 'A note on M&As and operating performance in the Athens Stock Exchange', Proceedings of the 3rd International Conference on Regional Economic Cooperation in Southeastern Europe, 11-14 May, Association of South Eastern Europe Economic Universities (ASECU), Bankya-Sofia, Bulgaria.
27. Karagiorgos, T., Drogalas, G., Christodoulou, P. and Pazarskis, M. (2006) 'Conceptual framework, development trends and future prospects of internal audit: Theoretical approach', Proceedings of the 5th Annual Conference, 15-16 December, Hellenic Finance and Accounting Association (H.F.A.A.), Thessaloniki, Greece.

Άλλες εργασίες (π.χ Key Note Speeches, άρθρα στον έντυπο και ηλεκτρονικό τύπο)

1. Giovanis, N. and Drogalas, G. (2014) 'Labour relations and working conditions. Determinants using macroeconomic indicators: A quantitative research', *Journal of Human Resource Management*, 2 (1), pp. 1 - 8.
2. Dimitriadis, S., Vrana, V., Dimitriou, S., Kalaitzis, V. and Drogalas, G. (2013) 'Investigating customer satisfaction and service quality in academic libraries: the case of Technological Educational Institute of Central Macedonia', *International Journal Decision Sciences, Risk and Management*, 5 (2), pp. 161 - 179.
3. Δρογαλάς, Γ., Γκούμας, Σ. Μαλλιαρίδου, Ό. και Κεσίση, Ε. (2009) «Αποτύπωση του σύγχρονου ρόλου του εσωτερικού ελέγχου», *Επιστημονική Επετηρίδα Εφαρμοσμένης Έρευνας*, 14 (2), σελ. 209 - 224.
4. Παζάρσκη, Μ., Καραγιώργος, Θ., Χριστοδούλου Π. και Δρογαλάς, Γ. (2007) «Συγχωνεύσεις, Εξαγορές και Επιχειρηματική Επίδοση: Μία Λογιστική Θεώρηση», *Διοικητική Ενημέρωση*, 42, σελ. 55-69.
5. Καραγιώργος, Θ., Δρογαλάς, Γ., Χριστοδούλου, Π. και Παζάρσκη, Μ. (2007) «Η σχέση του εσωτερικού ελέγχου και της διαχείρισης κινδύνου στην σύγχρονη επιχείρηση», *Ημερίδα για τον επίτομο τόμο προς τιμή του καθηγητού Αριστοκλή Ιγνατιάδη*, Θεσσαλονίκη, Ελλάδα.
6. Καραγιώργος, Θ., Παζάρσκη, Μ., Δρογαλάς, Γ. και Χριστοδούλου, Π. (2007) «Μέθοδοι αξιολόγησης της επιτυχίας των Σ&Ε και η θεώρηση του τελικού αποτελέσματός από λογιστική σκοπιά», *Ημερίδα για τον επίτομο τόμο προς τιμή του καθηγητού Αριστοκλή Ιγνατιάδη*, Θεσσαλονίκη, Ελλάδα.
7. Zafiropoulos, C., Vrana, V. and Drogalas, G. (2006) 'Measuring content and usability of rural tourism lodgings website', Proceedings of the International Conference of Trends, Impacts and Policies on Tourism Development, Amoudara, Heraklion, Crete.
8. Vrana, V., Zafiropoulos, C. and Drogalas, G. (2006) 'Analysing students' attitudes towards the adoption of e-learning: The case of Technical Vocational Schools', Proceedings of the 3rd International Conference on Education and Economic development, Prebeza, Greece.
9. Vogiatzoglou, M. Christodoulou, P., Pazarskis, M. and Drogalas, G. (2006) 'Panel data methods of exchange rate determination, for the modern float period', *International Review of Applied Economic Research*, 1(1), pp. 91-101.

10. Δρογαλάς, Γ., Σουμπενιώτης, Δ. και Φωτιάδης, Θ. (2005) «Εννοιολογικό πλαίσιο εσωτερικού ελέγχου: θεωρητική προσέγγιση και πραγματική μελέτη περίπτωσης», *Διοικητική Ενημέρωση*, 34, σελ. 52-65.

ΑΝΑΣΤΑΣΙΑ ΚΑΤΟΥ

ΔΗΜΟΣΙΕΥΣΕΙΣ ΣΕ ΕΠΙΣΤΗΜΟΝΙΚΑ ΠΕΡΙΟΔΙΚΑ

1. **Katou, A.A.** (2022) Human Resources flexibility as a mediating mechanism between HPWS and organizational performance: A multilevel quasi-longitudinal study. *EuroMed Journal of Business*, 17(2): 174-192 [Emerald].
{Journal metrics / Indexing: ABS = 1; Impact Factor = 2.37; SCImago SJR = 0.63 Q1, SCOPUS, WOS}.
2. **Katou, A.A.** (2022) Examining the mediating role of work-family balance in the core self evaluations – organizational performance relationship: A multilevel study. *Employee Relations: The International Journal*, 44(1): 136-155 [Emerald].
{Journal metrics / Indexing: ABS = 2; Impact Factor = 2.37; SCImago SJR = 0.72 Q1, SCOPUS, WOS}.
3. Yoon, Y.-J, Varma, A., **Katou, A.A.**, Cha, Y., & Lee, S. (2022) Host Country National Support to Expatriates: A Motivated Information Processing Perspective. *Cross Cultural & Strategic Management*, 29(1): 147-170 [Emerald].
{Journal metrics / Indexing: ABS = 2; Impact Factor = 2.00; SCImago SJR = 0.55 Q1, SCOPUS, WOS}.
4. **Katou, A.A.** (2022) Employee high-performance work systems-experience attributions of well-being and exploitation: A multilevel study of Greek workplaces. *Employee Relations: The International Journal*, 44(5): 1030-1047 [Emerald].
{Journal metrics / Indexing: ABS = 2; Impact Factor = 2.37; SCImago SJR = 0.72 Q1, SCOPUS, WOS}.
5. Katou, A.A., Koupkas M., & Triantafillidou E. (2022) Job demands-resources model, transformational leadership and organizational performance: A multilevel study. *International Journal of Productivity and Performance Management*, 71(7): 2704-2722 [Emerald].
{Journal metrics / Indexing: ABS = 1; Impact Factor = 2.65; SCImago SJR = 0.644 Q1, SCOPUS, WOS}.
6. **Katou, A.A.** (2021) COVID-19 and organizational performance: a quasi-longitudinal and multilevel study of Greece. *Forum Scientiae Oeconomia*, 9(4): 117-135 [WSB University, Poland].
{Journal metrics / Indexing: SCImago SJR = 0.29 Q3, SCOPUS}.
7. **Katou, A.A.** (2021) Building a multilevel integrated framework of ambidexterity: The role of dynamically changing environment and human capital management in the performance of Greek firms. *Global Business and Organizational Excellence: A Review of Research & Best Practices*, 40(6): 17-27 [Wiley].
{Journal metrics / Indexing: Impact Factor = 0.45; SCImago SJR = 0.227 Q3, SCOPUS}.
8. Kloutsiniotis P., **Katou, A.**, & Mihail, D. (2021) Examining the “dark-side” of High Performance Work Systems in the Greek manufacturing sector. *Employee Relations: The International Journal*, 43(5): 1104-1129 [Emerald].
{Journal metrics / Indexing: ABS = 2; Impact Factor = 2.37; SCImago SJR = 0.72 Q1, SCOPUS, WOS}.

9. Varma, A., Zilic, I., **Katou, A.A.**, Blajic, B., & Jukic, N. (2021) Supervisor-subordinate relationships and employee performance appraisals: A multi-source investigation in Croatia. *Employee Relations: The International Journal*, 43(1): 45-62 [Emerald].
{Journal metrics / Indexing: ABS Index = 2; Impact Factor = 1.660; SCImago SJR = 0.72 Q1, SCOPUS, WOS}.
10. **Katou, A.A.**, Budhwar, P.S., & Patel, C. (2021) A trilogy of organizational ambidexterity: Leader's social intelligence, employee work engagement and environmental changes. *Journal of Business Research*, 128: 688-700 [Elsevier].
{Journal metrics / Indexing: ABS Index = 3; Impact Factor = 3.354; SCImago SJR = 1.81 Q1, SCOPUS, WOS}.
11. **Katou, A.A.**, Budhwar, P.S., & Patel, C. (2021) Line manager implementation and employee HR attributions mediating mechanisms in the HRM system – organizational performance relationship: A multilevel and multipath study. *Human Resource Management Journal*, 31(3): 775-795 [Wiley].
{Journal metrics / Indexing: ABS Index = 4*; Impact Factor = 5.039; SJR = SCImago 2.36 Q1, SCOPUS, WOS}.
12. **Katou, A.A.**, Budhwar, P.S., & Patel, C. (2021) Idiosyncratic deals in less competitive labor markets: Testing career I-deals in the Greek context of high uncertainties. *The International Journal of Human Resource Management*, 32(17): 3748-3775 [Taylor & Francis, Routledge].
{Journal metrics / Indexing: ABS Index = 3; Impact Factor = 3.040; SCImago SJR = 1.26 Q1, SCOPUS, WOS}.
13. Varma, A., Mathew, J., Wang, C.-H., Budhwar, P., & **Katou, A.A.** (2021) Indian nurses in the United Kingdom: A two-phase study of the expatriate-host country national relationship. *European Management Review*. 18(3): 329-341 [Wiley].
{Journal metrics / Indexing: ABS Index = 3; Impact Factor = 2.534; SCImago SJR = 0.676 Q1, SCOPUS, WOS}.
14. **Katou, A.A.**, Budhwar, P.S., & Chand, M. (2020) The moderating effects of transformational leadership and self-worth in the idiosyncratic deals - employee reactions relationship: A study of Indian hospitality industry. *Personnel Review*, 49(7): 1399-1418 [Emerald].
{Journal metrics / Indexing: ABS Index = 2; Impact Factor = 1.710; SCImago SJR = 0.554 Q2, SCOPUS, WOS}.
15. Do, H., Patel, C., Budhwar, P.S., **Katou, A.A.**, Arora, B., & Dao, M. (2020) Institutionalism and its effect on HRM in the ASEAN context: Challenges and opportunities for future research. *Human Resource Management Review*, 30(4): 1-28 [Elsevier].
{Journal metrics / Indexing: ABS Index = 3; Impact Factor = 4.846; SCImago SJR = 2.32 Q1, SCOPUS, WOS}.
16. Patel, C., Budhwar, P.S., Witzemann, A., & **Katou, A.A.** (2019) HR outsourcing: The impact on HR's strategic role and remaining in-house HR function. *Journal of Business Research* 103(October): 397-406 [Elsevier].
{Journal metrics / Indexing: ABS Index = 3; Impact Factor = 3.354; SCImago SJR = 1.81 Q1, SCOPUS, WOS}.

17. **Katou, A.A.** (2018) Examining the impact of employee core self-evaluations and organisational trust on work engagement. *Forum Scientiae Oeconomia*, 6(3): 83-100 [WSB University, Poland].
{Journal metrics / Indexing: SCImago SJR = 0.29 Q3, SCOPUS}.
18. **Katou, A.A.** (2017) How does human resource management influence organisational performance? An integrative approach based analysis. *International Journal of Productivity and Performance Management*. 66(6): 797-821 [Emerald].
{Journal metrics / Indexing: ABS = 1; Impact Factor = 2.65; SCImago SJR = 0.644 Q1, SCOPUS, WOS}.
19. Varma, A., Budhwar, P.S., **Katou, A.A.** & Mathew, J. (2016) Interpersonal affect and host country national support of expatriates: An investigation in China. *Journal of Global Mobility: The Home of Expatriate Management Research*. 4(4): 476-495 [Emerald].
{Journal metrics / Indexing: ABS Index = 2; Impact Factor = 1.93; SCImago SJR = 0.612 Q1, SCOPUS, WOS}.
20. **Katou, A.A.** & Budhwar, P.S. (2015) Human resource management and organisational productivity: A systems approach based empirical analysis. *Journal of Organizational Effectiveness: People and Performance*. 2(3): 244-266 [Emerald].
{Journal metrics / Indexing: ABS Index = 2; Impact Factor = 2.114; SCImago SJR = 0.580 Q2, SCOPUS, WOS}.
21. **Katou, A.A.** (2015) Transformational leadership and organisational performance: Three serially mediating mechanisms. *Employee Relations*. 37(3): 329-353 [Emerald].
{Journal metrics / Indexing: ABS Index = 2; Impact Factor = 2.37; SCImago SJR = 0.72 Q1, SCOPUS, WOS}.
22. **Katou, A.A.** (2015) The mediating effects of psychological contracts on the relationship between human resource management systems and organizational performance. *International Journal of Manpower*, 36(7): 1012-1033 [Emerald].
{Journal metrics / Indexing: ABS Index = 2; Impact Factor = 0.953; SCImago SJR = 0.40 Q2, SCOPUS, WOS}.
23. **Katou, A.A.**, Budhwar, P.S., & Patel, C. (2014) Content vs. process in the HRM-performance relationship: An empirical examination. *Human Resource Management*, 53(4): 527-544. [Wiley].
{Journal metrics / Indexing: ABS Index = 4; Impact Factor = 2.476; SCImago SJR = 1.64 Q1, SCOPUS, WOS}.
24. **Katou, A.A.** (2013) The relationship between corrupt practices and organizational performance: An empirical investigation. *International Journal of Business Governance and Ethics*, 8(4): 323-347. [Inderscience].
{Journal metrics / Indexing: ABS Index = 2; Impact Factor = 0.704; SCImago SJR = 0.24 Q3, SCOPUS}.
25. **Katou, A.A.** (2013) The link between HR practices, psychological contract fulfilment, and organisational performance in Greece: An economic crisis perspective. *Journal of Industrial Engineering and Management*, 6(2): 568-594. [Omnia Science].
{Journal metrics / Indexing: Impact Factor = 2.11; SCImago SJR = 0.50 Q2, SCOPUS, WOS}.

26. Katou, A.A. (2013) Justice, trust, and employee reactions: An empirical examination of the HRM system. *Management Research Review*, 36(7): 673-699. [Emerald].
{Journal metrics / Indexing: ABS Index = 1; Impact Factor = 1.680; SCImago SJR = 0.51 Q2, SCOPUS, WOS}.
27. **Katou, A.A.** & Budhwar, P.S. (2012) The link between HR practices, psychological contract fulfilment and organizational performance: The case of the Greek services sector. *Thunderbird International Business Review*, 54(6): 793-809. [Wiley].
{Journal metrics / Indexing: ABS Index = 2; Impact Factor = 1.890; SCImago SJR = 0.65 Q1, SCOPUS, WOS}.
28. **Katou, A.A.** (2012) Investigating reverse causality between human resource management policies and organizational performance in small firms. *Management Research Review*, 35(2): 134-156. [Emerald].
{Journal metrics / Indexing: ABS Index = 1; Impact Factor = 1.680; SCImago SJR = 0.51 Q2, SCOPUS, WOS}.
29. **Katou, A.A.** (2012) Modelling causal relationships between employee perceptions of managers' leadership behaviour, satisfaction with HR practices, and organisational performance: The case of Greece. *International Journal of Modelling in Operations Management*, 2(2): 173-203. [InderScience].
{Abstracting / Indexing: Inspec, Gale, Infotrac, Cabell's Directory, etc.}.
30. Chand, M. & **Katou, A.A.** (2012) Strategic determinants for the selection of partner alliances in the Indian tour operator industry: A cross-national study. *Journal of World Business*, 47(2): 167-177. [Elsevier].
{Journal metrics / Indexing: ABS Index = 4; Impact Factor = 5.194; SCImago SJR = 3.061 Q1, SCOPUS, WOS}.
31. **Katou, A.A.** & Voyiatzi, M.A. (2011) Employee behavioral intentions in adopting information technology: The case of the Greek hotel industry. *International Journal of Social Ecology and Sustainable Development*, 2(2): 17-30. [IGI-Global].
{Journal metrics / Indexing: Impact Factor = 0.34; SCImago SJR = 0.35 Q2, SCOPUS}.
32. **Katou, A.A.** (2011) Test of a causal HRM-performance linkage model: Evidence from the Greek manufacturing sector. *International Journal of Business Science & Applied Management*, 6(1): 16-29. [JBSAM].
{Journal metrics / Indexing: Impact Factor = 0.23; SCImago SJR = 0.214 Q3, SCOPUS}.
33. **Katou, A.A.** (2011) A mediation model linking business strategies, human resource management, psychological contract, and organizational performance. *International Journal of Human Resources Development and Management*, 11(1): 51-67. [InderScience].
{Journal metrics / Indexing: Impact Factor = 0.520; SCImago SJR = 0.14 Q4, SCOPUS}.
34. **Katou, A.A.**, Budhwar, P.S., Woldu, H., & Al-Hamadi, A.B. (2010) Influence of ethical beliefs, national culture and institutions on preferences for HRM in Oman. *Personnel Review*, 39(6): 728-745. [Emerald].
{Journal metrics / Indexing: ABS Index = 2; Impact Factor = 1.710; SCImago SJR = 0.554 Q2, SCOPUS, WOS}.
35. **Katou, A.A.** & Budhwar, P.S. (2010) Causal relationship between HRM policies and organisational performance: Evidence from the Greek manufacturing sector. *European Management Journal*, 28(1): 25-39. [Elsevier].

- {Journal metrics / Indexing: ABS Index = 2; Impact Factor = 4.04; SCImago SJR = 1.31 Q1, SCOPUS, WOS}.
36. **Katou, A.A.** & Budhwar, P.S. (2010) Testing competing HRM-performance linkage models: Evidence from the Greek manufacturing sector. *European Journal of International Management*, 4(5): 464-487. [InderScience].
{Journal metrics / Indexing: ABS Index = 2; Impact Factor = 2.145; SCImago SJR = 0.75 Q1, SCOPUS, WOS}.
37. **Katou, A.A.** (2009) The impact of human resource development on organizational performance: Test of a causal model. *Journal of Behavioral and Applied Management*, 10(3): 335-356. [Institute of Behavioral and Applied Management].
{Abstracting / Indexing: ScienceGate}.
38. Budhwar, P.S., Varma, A., **Katou, A.A.**, & Narayan, D. (2009) The role of HR in cross-border mergers and acquisitions: The case of Indian pharmaceutical firms. *Multinational Business Review*, 17(2): 89-110. [Emerald].
{Journal metrics / Indexing: ABS Index = 2; Impact Factor = 1.97; SCImago SJR = 0.999 Q1, SCOPUS, WOS}.
39. **Katou, A.A.** (2008) Measuring the impact of HRM on organisational performance. *Journal of Industrial Engineering and Management*, 1(2): 119-142. [Omnia Science].
{Journal metrics / Indexing: Impact Factor = 2.11; SCImago SJR = 0.50 Q2, SCOPUS, WOS}.
40. **Katou, A.A.** (2008) Human resource management and performance in the hospitality industry: Methodological issues. *International Journal of Hospitality and Tourism Systems*, 1(1): 23-54. [Publishing India.Com].
{Journal metrics / Indexing: SCImago SJR = 0.13 Q4, SCOPUS}.
41. **Katou, A.A.** (2008) Innovation and human resource management: The Greek experience. *Organizacija: Journal of Management Informatics and Human Resources*, 41(3): 81-90. [Versita].
{Journal metrics / Indexing: Impact Factor = 0.870; SCImago SJR = 0.398 Q2, SCOPUS}.
42. **Katou, A.A.** & Budhwar, P.S. (2008) The effect of business strategies and HRM policies on organizational performance: The Greek experience. *Global Business and Organizational Excellence: A Review of Research & Best Practices*, September/October: 40-57. [Wiley].
{Journal metrics / Indexing: Impact Factor = 0.45; SCImago SJR = 0.225 Q3, SCOPUS}.
43. Chand, M. & **Katou, A.A.** (2007) The impact of HRM practices on organisational performance in the Indian hotel industry. *Employee Relations*, 29(6): 576-594, [Emerald].
{Journal metrics / Indexing: ABS = 2; Impact Factor = 2.37; SCImago SJR = 0.72 Q1, SCOPUS, WOS}.
44. **Katou, A.A.** & Budhwar, P.S. (2007) The effect of human resource management policies on organizational performance in Greek manufacturing firms. *Thunderbird International Business Review*, 49(1): 1-35. [Wiley].
{Journal metrics / Indexing: ABS Index = 2; Impact Factor = 1.890; SCImago SJR = 0.65 Q1, SCOPUS, WOS}.

45. **Katou, A.A.** (2006) Intermediate linkages between human resource management systems and organizational performance: Evidence from Greek manufacturing. *European Journal of Economics, Finance and Administrative Sciences*, 5: 77-85. [Eurojournals].
{Journal metrics / Indexing: Impact Factor = 0.223; SCImago SJR = 0.10 Q4, SCOPUS}.
46. **Katou, A.A.** & Budhwar, P.S. (2006) Human resource management systems and organizational performance: A test of mediating model in the Greek manufacturing context. *International Journal of Human Resource Management*, 17(7): 1223-1253. [Taylor & Francis, Routledge].
{Journal metrics / Indexing: ABS Index = 3; Impact Factor = 3.040; SCImago SJR = 1.26 Q1, SCOPUS, WOS}.
47. **Κάτου, Α.Α.** (2005) Η επίδραση των συστημάτων διοίκησης Ανθρώπινων πόρων στην επίδοση των επιχειρήσεων στην ελληνική μεταποίηση. *Επιθεώρηση Ελληνικής Ακαδημίας Διοίκησης Επιχειρήσεων*, 3(3-4): 5-15.

ΑΡΘΡΑ ΣΕ ΕΠΙΣΤΗΜΟΝΙΚΟΥΣ ΣΥΛΛΟΓΙΚΟΥΣ ΤΟΜΟΥΣ

1. **Katou, A.A.**, Budhwar, P.S., & Patel, C. (2023, in press) Idiosyncratic deals in less competitive labor markets: Testing career I-deals in the Greek context of high uncertainties. Paper 12 in 18.2 (B) that has been selected to be included in the Book: Geoffrey Wood, Fang Lee Cooke, Mehmet Demirbag & Caleb Kwong (eds.) *International Journal of Human Resource Management (IJHRM) Special Issue on: International human resource management in contexts of high uncertainties*, Taylor & Francis, Routledge.
2. Chand, M.D. & **Katou, A.A.** (2019) Idiosyncratic Deals and Organizational Performance: A Study of the Indian Travel Intermediaries Industry. In: Chand, M.D. and Chauhan, V. (eds.) *International Travel Agency and Tour Operation Management*. IGI Global USA (pages 65-80).
3. **Katou, A.A.** & Katsouli, E.F. (2019) The Relationship between Competitiveness-driven Factors and Travel & Tourism Policy: A Multilevel Study. In: Chand, M.D. and Chauhan, V. (eds.) *International Travel Agency and Tour Operation Management*. IGI Global USA (pages 14-29).
4. **Κάτου, Α.Α.** (2017) Ιδιοσυγκρασιακές συμφωνίες και αντιδράσεις εργαζομένων σε περιβάλλον οικονομικής κρίσης. *Τόμος προς Τιμή του Ομότιμου Καθηγητή Γ. Οικονόμου*, Πειραιάς: Εκδόσεις Πανεπιστημίου Πειραιά (σελ. 253-269).
5. **Katou, A.A.** & Katsouli, E.F. (2017) Empirical evidence on convergence of travel & tourism competitiveness and global competitiveness across the BRIC countries. In: Chand, M.D. (ed.) *Opportunities and Challenges for Tourism and Hospitality in the BRIC Nations*. IGI-Global Publications, USA (pages 1-14).
6. Chand, M.D., Budhwar, P.S., & **Katou, A.A.** (2017) Investigating idiosyncratic deals in the Indian hospitality industry. In: Chand, M.D. (ed.) *Opportunities and Challenges for Tourism and Hospitality in the BRIC Nations*. IGI-Global Publications, USA (pages 220-238).
7. **Katou, A.A.** (2015) Human resource management and performance in the hospitality industry: Methodological issues. Included after selection in Kumar, S., Chand, M.D. & Dahyia, A. (eds.) *International Tourism and Hospitality in the Digital Age*. IGI-Global Publications, USA (pages 1-20).

8. **Katou, A.A.** & Voyiatzi, M.A. (2013) Employee behavioral intentions in adopting information technology: the case of the Greek hotel industry. Included after selection in Carayiannis E.G. (ed.) *Creating a sustainable ecology using technology-driven solutions*. IGI-Global Publications, USA (pages 73-87).
9. Chand, M. & **Katou, A.A.** (2011) The impact of HRM practices on organisational performance in the Indian hotel industry. Included after selection in Tom Baum, (ed.) *Hospitality Management: The Management of People and Service in Hospitality*. London: SAGE Publications. (Volume 3).
10. **Κάτου, Α.Α.** (αποδεκτή) Η σχέση μεταξύ επίδοσης της επιχείρησης και του ψυχολογικού συμβολαίου: Η περίπτωση των ιδιωτικών επιχειρήσεων της Ελλάδος. *Τόμος προς Τιμή του Ομότιμου Καθηγητή Δ. Παπαδόπουλου*, Θεσσαλονίκη: Εκδόσεις Πανεπιστημίου Μακεδονίας.
11. Aryee, S., **Katou, A.**, Daniels, K., & Budhwar, P. (2008) Emerging Issues in the Field. In: *Strategic Human Resource Management: Building Research-Based Practice*. Aston Centre for Human Resources. London: Chartered Institute of Personnel and Development (CIPD). (Chapter 14).
12. **Katou, A.A.** (2008) e-Resourcing as an effective function of e-HRM performance linkage models. In: *Encyclopaedia of Human Resources Information Systems: Challenges in E-HRM*, Teresa Torres-Coronas & Mario Arias-Oliva (eds.). Information Science Reference. New York: IGI-Global. (pp. 363-372).

ΒΙΒΛΙΑ / ΚΕΦΑΛΑΙΑ ΒΙΒΛΙΩΝ

1. **Katou, A.A.**, Budhwar, P.S., Sanders, K., Do, H. (2023, in press) *HRM and Firm Performance* (Chapter 2). In: *Human resource management: Strategic and international perspectives*. Crawshaw, J., Budhwar, P. & Davies, A. (eds.) 4th Edition. London: SAGE Publications.
2. **Katou, A.A.**, Budhwar, P.S., Sanders, K., Do, H. (2020) *HRM and Firm Performance* (Chapter 2). In: *Human resource management: Strategic and international perspectives*. Crawshaw, J., Budhwar, P. & Davies, A. (eds.) 3rd Edition. London: SAGE Publications.
3. **Κάτου, Α.Α.** (2018) *Θεωρητικές Προσεγγίσεις για τη Διοίκηση Ανθρώπινων Πόρων* (Κεφάλαιο 10) Στο βιβλίο του Χυτήρη, Λ. (2018) *Διοίκηση Ανθρώπινων Πόρων*. Γ' Έκδοση. Αθήνα: Εκδόσεις Μπένου.
4. **Κάτου, Α.Α.** (2017) *Διοίκηση Ανθρώπινων Πόρων*. Θεσσαλονίκη: Εκδόσεις Ζυγός [ISBN 978-618-5063-27-6] [Εύδοξος 68402697] (σελ. 746). [Διδακτικό σύγγραμμα στα τμήματα Οργάνωσης και Διοίκησης Επιχειρήσεων και Εκπαιδευτικής και Κοινωνικής Πολιτικής του Πανεπιστημίου Μακεδονίας, στο τμήμα Οικονομικών Επιστημών (ΑΠΘ), Τουρισμού (Ιόνιο Πανεπιστήμιο - Κέρκυρα), Οικονομικών Επιστημών (Πανεπιστημίου Δυτικής Μακεδονίας - Καστοριά), Οργάνωσης και Διοίκησης Επιχειρήσεων (Πανεπιστήμιο Πειραιώς), Ψηφιακών Συστημάτων (Πανεπιστήμιο Πειραιώς) και στο Τμήμα Διοικητικής Επιστήμης και Τεχνολογίας (Ελληνικό Μεσογειακό Πανεπιστήμιο)].
5. **Κάτου, Α.Α.** (2017) *Οργανωσιακή Συμπεριφορά*. Θεσσαλονίκη: Εκδόσεις Ζυγός [ISBN 978-618-5063-26-9] [Εύδοξος 68381021] (σελ. 496). [Διδακτικό σύγγραμμα στα τμήματα Οργάνωσης και Διοίκησης Επιχειρήσεων, Οικονομικών Επιστημών, και Λογιστικής και Χρηματοοικονομικής του Πανεπιστημίου Μακεδονίας, στο Τμήμα

- Τουρισμού (Ιόνιο Πανεπιστήμιο – Κέρκυρα) και στο Τμήμα Διοικητικής Επιστήμης και Τεχνολογίας (Ελληνικό Μεσογειακό Πανεπιστήμιο)].
6. **Katou, A.A.** & Budhwar, P.S. (2017) *HRM and Firm Performance* (Chapter 2). In: *Human resource management: Strategic and international perspectives*. Crawshaw, J., Budhwar, P. & Davies, A. (eds.) 2nd Edition. London: SAGE Publications.
 7. **Katou, A.A.** & Budhwar, P.S. (2014) *Staffing*. Open School of Management. Germany (pages 90).
 8. **Katou, A.A.** & Budhwar, P.S. (2014) *HRM and Firm Performance* (Chapter 2). In: *Human resource management: Strategic and international perspectives*. Crawshaw, J., Budhwar, P. & Davies, A. (eds.) London: SAGE Publications.

ΑΡΘΡΑ ΣΕ ΣΥΝΕΔΡΙΑ

1. Varma, A., Mathew, J., Budhwar, P., & **Katou, A.A.** (2019) Indian expatriate nurses in the United Kingdom: A longitudinal study of the impact of host country national support. *Midwest Academy of Management Conference*, October 10-12, 2019, Omaha, NE, USA.
2. **Katou, A.A.**, Koupkas, M., & Triantafyllidou, E. (2019) Integrating the Job Demands-Resources Model in the Relationship between Transformational Leadership and Organizational Performance in Uncertain Times, *British Academy of Management Conference*. September 3-5, United Kingdom.
3. **Katou, A.A.**, Budhwar, P., & Patel, C. (2019) The role of line-managers' and employees' HR attributions in the relationship between HRM systems and organizational performance: A multilevel study. **In the Symposium of Understanding The HR Process: Next Steps and New Avenues. 3rd HR Division International Conference**. January 9-11, Dublin, Ireland.
4. Varma, A., Zilic, I., **Katou, A.A.**, Blajic, B., & Jukic, N. (2018) Supervisor-subordinate relationships and employee performance appraisals: A multi-source investigation in Croatia. *European Academy of Management Conference*, June, Reykjavik, Iceland.
5. Patel, C., & **Katou, A.A.** (2018) Managerial attributions and employee engagement: The contextual role of line managerial HR discretion and enabling HR practices. **In the Symposium of HR Attribution: A contextual View. The 2018 Academy of Management Annual Meeting**, August 10-14, Chicago, Illinois, USA. (Academy of Management Proceedings Volume 2018, Issue 1: 02 Jul 2018).
6. Varma, A., Budhwar, P., & **Katou, A.A.** (2016) **Host country national support of expatriates: A two-phase study in China. European Academy of Management Conference, EURAM, June 1-4, Paris, France.**
7. **Katou, A.A.**, Budhwar, P.S., & Chand, M. (2015) The moderating effects of transformational leadership and self-worth in the idiosyncratic deals - employee reactions relationship: A study of Indian hospitality industry. *4th Biennial Conference of the Indian Academy of Management*, December 11-13, Noida, India.
8. **Katou, A.A.**, Budhwar, P.S., Pattel, C., & Theodorakopoulos, N. (2015) Idiosyncratic deals and organisational performance: a multi-level, multi-dimension, and multi-path investigation. *31st European Group of Organizational Studies (EGOS) 2015 Conference*, July 2-4, Athens, Greece.
9. Patel, C., Budhwar, P.S., & **Katou, A.A.** (2013) Curvilinear relationship between high performance work systems, organizational climate and work attitudes in the Indian

- call centre context. *Global Business and Technology Association's Fifteenth Annual International Conference*, July 2-6, Helsinki, Finland.
10. **Katou, A.A.**, Budhwar, P.S., & Patel, C. (2012) Content vs. process in the HRM-performance relationship: An empirical examination. *The 2012 Academy of Management Annual Meeting*, August 3-7, Boston, Massachusetts, USA ([Academy of Management Proceedings Volume 2012, Issue 1](#): 02 Jul 2012).
 11. **Katou, A.A.** & Budhwar, P.S. (2011) An investigation into the sine qua non of the reciprocity norm via the psychological contract framework in Greek organizations. *The 2011 Academy of Management Annual Meeting*. August 12-16. San Antonio, Texas, USA.
 12. Καραγιώργου, Δ., Κοτσώνης, Μ.-Α., **Κάτου, Α.Α.** & Μοσχίδης, Ο. (2010) Η σχέση μεταξύ στρατηγικής της επιχείρησης, διοίκησης Ανθρώπινων πόρων και επίδοσης της επιχείρησης: Η περίπτωση των επιχειρήσεων της Έδεσσας. *Φοιτητικό Συνέδριο Πανεπιστημίου Μακεδονίας: Εφαρμογές Πληροφορικής και Μεθοδολογίες Διοίκησης*, 5 Νοεμβρίου 2010, Θεσσαλονίκη.
 13. **Katou, A.A.** & Budhwar, P.S. (2010) The Link between HRM policies, psychological contract fulfilment and organizational performance: The case of the Greek services sector. *The 11th International Human Resource Management Conference*, 9-12 June 2010, Aston, Birmingham, U.K.
 14. **Katou, A.A.** & Budhwar, P.S. (2009) The link between human resource management, psychological contract, and organisational performance. *The British Academy of Management 2009 Conference*, 15-17 September, Brighton, U.K.
 15. Budhwar, P.S., Al-Hamadi, A.B. & **Katou, A.A.** (2009) Influence of ethical beliefs, national culture and institutions on preferences for HRM in Oman. *10th International HRM Conference*, Santa Fe, New Mexico, June 21-24. USA.
 16. Budhwar, P.S., **Katou, A.A.** & Narayan, D. (2008) The role of HRM in cross-border mergers and acquisitions: The case of Indian pharmaceutical firms. *6th Asia Academy of Management Conference*. December 14-16. Taipei. Taiwan.
 17. **Katou, A.A.** & Budhwar, P.S. (2008) The productivity effects of human resource management: A systems approach. *2008 Academy of Management Annual Meeting*. August 8-13. Anaheim, California, USA.
 18. **Katou, A.A.** & Budhwar, P.S. (2007) Testing competing HRM-performance linkage models: Evidence from the Greek manufacturing sector. *5th Workshop on International Strategy and Cross Cultural Management*. September 28-29. Istanbul. Turkey. The European Institute for Advanced Studies.
 19. **Katou, A.A.** & Budhwar, P.S. (2007). An integrative framework for understanding the link between human resource management and business performance. *2007 Academy of Management Annual Meeting*. August 3-8. Philadelphia. USA.
 20. **Katou, A.A.** & Budhwar, P.S. (2007). The effect of business strategies and HRM policies on organisational performance in Greek manufacturing firms. *The 9th International Human Resource Management Conference*. June 12-15. Tallinn. Estonia.
 21. Budhwar, P.S. & **Katou, A.A.** (2006) HRM and organizational performance: A test of competing models in the Greek manufacturing sector. *2006 Academy of Management Annual Meeting*. August 11-16. Atlanta. Georgia. USA.

22. **Katou, A.A.** & Budhwar, P.S. (2006) Universalistic or contingency model? Contribution of HRM towards firms' performance in Greece. 2006 AIB Conference. June 23-26. Beijing, China.
23. Budhwar, P., **Katou, A.A.** & Shipton, H. (2005) The effect of human resource management systems on organizational performance in Greek manufacturing: A mediating model. The HRM Conference 2005, University of Twente, The Netherlands, 4-5 November.
24. **Katou, A.A.** & Budhwar, P.S. (2005) The effect of human resource management policies on organizational performance in Greek manufacturing firms. *EURAM 2005 Conference*. May 4-7. Munich. Germany.
25. **Katou, A.A.** (2002) The link between business strategy, human resource management and business performance: The case of the Greek manufacturing sector. *Employment Research Unit Annual Conference*. September 12-13. Cardiff. U.K. (Εκτεταμένη περίληψη στο Organizing / Theorizing: Developments in organization theory and practice. *Management Research News*. Vol. 25. No. 8/9/10 2002).

TECHNICAL REPORT

1. **Katou, A.A.** (2010) HRM Strategies & Practices across Subsidiaries in Multinational Corporations from Emerging Economies – An Indian Perspective (2008-2010). (Eds. Thite, M., Wilkinson, A. and Budhwar, P.) Financed by the Strategic HRM Foundation of the USA (pages 122).

ΙΑΣΩΝ ΠΑΠΑΘΑΝΑΣΙΟΥ

BOOKS

Jason Papathanasiou & Nikolaos Ploskas (2018). *“Multiple Criteria Decision Aid. Methods, Examples and Python Implementations”*. Series: Springer Optimization and Its Applications, Volume 136, hardcover ISBN: 978-3-319-91646-0, 190 pages, Springer.

PAPERS PUBLISHED IN SCIENTIFIC VOLUMES

1. X. X. Triadafilidis, J. Tarnanidis, J. Papathanasiou, G. Kalfakakou (2005). “Effect of the Environmental Factor to the solution choice of a technical project”. Annual volume of the Greek Information and Communication in Agriculture, Food and Environment Society, Greece (HAICTA, in Greek).
2. X. X. Triadafilidis, J. Papathanasiou, J. Tarnanidis (2007). “Evaluation of the Online Presence of the Construction Industry in the region of Thessaloniki”. Volume titled *“Multicriteria Decision Making”*, Matsatsinis, N. and Zopounidis, K. (editors), Klidarithmos, Greece (in Greek).
3. Basil Manos, Thomas Bournaris, Jason Papathanasiou, Domna Tziaka (2007). “An MCDM model for the study of impacts of irrigated agriculture”. Volume titled *“Our Common Future. 20 years after”*, Franco A. Cavalleri (editor), CSST- Development Studies.
4. Dimitra Manou, Jason Papathanasiou, George Desipris and Anastasia Dimitriadi (2008). “Artificial lake Kerkini”. Volume titled *“Governance and Ecosystem Management for the CONservation of BIOdiversity”*, Basil Manos and Jason Papathanasiou (editors), Ziti publishers, Greece.
5. B. Manos, J. Papathanasiou, Th. Bournaris (2008). “Decision Support System”. Volume titled *“Development and utilization of vulnerability maps for the monitoring and management of groundwater resources in the Archimed area”* Konstantinos Voudouris, Maurizio Polemio, Jason Papathanasiou (editors), published by the EU Water project, Greece.
6. B. Manos, R. Kenward, S. Arampatzis, J. Papathanasiou (2011). “A Governance and Ecosystems Management Approach to the Conservation of Biodiversity”. Volume titled *“Agricultural and Environmental Informatics, Governance, and Management: Emerging Research Applications”*, Zacharoula Andreopoulou, Basil Manos, Nico Polman and Davide Viaggi (editors), IGI Global, USA.
7. Dimitra Manou, Jason Papathanasiou (2013). “An Overview of the Case Studies”. Volume titled *“Transactional Environmental Support System Design: Global Solutions”*, Robert Kenward, Jason Papathanasiou, Basil Manos and Stratos Arampatzis (editors). IGI

- Global, USA.
8. Dimitra Manou, Jason Papathanasiou (2014). “Exploring the development of new tourism activities in the Municipality of Kerkini by using sustainably the area’s natural resources”. Volume titled “*Transactional Environmental Support System Design: Global Solutions*”, Robert Kenward, Jason Papathanasiou, Basil Manos and Stratos Arampatzis (editors). IGI Global, USA, 2013. The same chapter has been published with the same title as chapter 80 in “*Hospitality, Travel, and Tourism: Concepts, Methodologies, Tools, and Applications*” (3 Volumes) and by the same publisher.
 9. Robert E. Kenward, Nick M. Casey, Sean S. Walls, Janet M. Dick, Rognald Smith, Sarah L. Turner, Alan D. Watt, Jason Papathanasiou, Zacharoula Andreopoulou, Stratos Arampatzis, Olympia Papadopoulou, Gabor von Bethlenfalvy, Carlos Rio Carvalho, Rui Morgado, Robin J A. Sharp, Zenon Tederko, László Szemethy, L, Judit Gallo, Daniel Székely, Mari Ivask, Kristjan Piirimäe, Eve Aruvee, Ion Navodaru, Basak Avcioglu, Engin Gem, Julie A. Ewald, Nick Sotherton, Adrian C. Newton, Kathy H. Hodder (2013). “Design of a Transactional Environmental Support System”. Volume titled “*Transactional Environmental Support System Design: Global Solutions*”, Robert Kenward, Jason Papathanasiou, Basil Manos and Stratos Arampatzis (editors). IGI Global, USA.
 10. B. Manos, T. Bournaris, J. Papathanasiou, K. Voudouris, N. Kazakis, A. Tagarakis, D. Zioga (2012). “Implementation of pilot action in Greece: Application of a DSS to support water-use and eco-friendly decision process in agricultural production planning”. Volume titled “*Jointly for a new European agricultural water management. The EU.WATER regional answer for South East Europe*”, published by the EU.WATER project, Debrecen, Hungary.
 11. Nikolaos Ploskas, Nikolaos Samaras, Jason Papathanasiou (2012). “A Web-Based Decision Support System using Basis Update on Simplex Type Algorithms” Volume titled “*Decision Support Systems II - Recent Developments Applied to DSS Network Environments*”, Jorge E. Hernández, Shaofeng Liu, Boris Delibašić, Pascale Zaraté, Fátima Dargam, Rita Ribeiro (editors), lecture notes in Business Information Processing (**LNBIP**) series, Volume 164, Springer.
 12. Jason Papathanasiou, Nikolaos Ploskas and Nikolaos Samaras (2014). “A Web-Based Decision Support System for the Capacitated Facility Location Problem”. Volume titled “Impact of Decision Support Systems for Global Environments” published by Springer in the series of “**Lecture Notes in Business Information Processing (LNBIP)**”. F. Dargam, J. E. Hernández, P. Zaraté, S. Liu, R. Ribeiro, B. Delibasic, J. Papathanasiou (editors). Volume 184, Springer.
 13. N. Ploskas, I. Athanasiadis, J. Papathanasiou, N. Samaras (2015). “A Tangible Collaborative Decision Support System for Various Variants of the Vehicle Routing Problem”. Volume titled “*Decision Support Systems V: Big Data Analytics for Decision Making*”. B. Delibasic, J.E. Hernández, J. Papathanasiou, F. Dargam, P. Zaraté, R. Ribeiro, S. Liu, I. Linden (editors), **Lecture Notes in Business**

- Information Processing (LNBIP)**, Volume 216, Springer.
14. N. Ploskas, I. Athanasiadis, J. Papathanasiou, N. Samaras (2015). “A Collaborative Spatial Decision Support System for the Capacitated Vehicle Routing Problem on a Tabletop Display”. Volume titled “*Information and Knowledge Management in Decision Processes*”. I. Linden, J. E. Hernández, S. Liu, F. Dargam (editors). **Lecture Notes in Business Information Processing (LNBIP), Springer.**
 15. J. Papathanasiou, N. Ploskas, T. Bournaris, and B. Manos (2016). “A Decision Support System for Multiple Criteria Alternative Ranking Using TOPSIS & VIKOR: A Case Study on Social Sustainability in Agriculture”. Volume titled “*Decision Support Systems VI: Decision Support Systems Addressing Sustainability & Societal Challenges*”, **Lecture Notes in Business Information Processing (LNBIP), Springer.**
 16. Nikolaos Ploskas, Jason Papathanasiou and Georgios Tsaples (2017). “Implementation of an extended fuzzy VIKOR method based on triangular and trapezoidal fuzzy linguistic variables and alternative defuzzification techniques”. Volume titled “*Decision Support Systems VII: Data, Information and Knowledge Visualisation in Decision Making*”, **Lecture Notes in Business Information Processing (LNBIP), Springer.**
 17. Georgios Tsaples, Jason Papathanasiou and Nikolaos Ploskas (2017). “Integrating System Dynamics with exploratory MCDA for robust decision-making”. Volume titled “*Decision Support Systems VII: Data, Information and Knowledge Visualisation in Decision Making*”, **Lecture Notes in Business Information Processing (LNBIP), Springer.**
 18. Georgios Stavrou, Panagiotis Adamidis and Jason Papathanasiou (2018). “Computer Supported Team Formation”. Volume titled “*Decision Support Systems VIII: Sustainable Data-Driven & Evidence-based Decision Support*”. **Lecture Notes in Business Information Processing (LNBIP), Springer.**
 19. Glykeria Myrovali, Georgios Tsaples, Maria Morfoulaki, Georgia Aifadopoulou and Jason Papathanasiou (2018). “An Interactive Learning Environment Based on System Dynamics Methodology for Sustainable Mobility Challenges Communication & Citizens’ Engagement”. Volume titled “*Decision Support Systems VIII: Sustainable Data-Driven & Evidence-based Decision Support*”. **Lecture Notes in Business Information Processing (LNBIP), Springer.**

**PAPERS PUBLISHED IN
INTERNATIONAL REFEREED
JOURNALS**

1. Th. Koutroumanidis, J. Papathanasiou, B. Manos (2002). “A Multicriteria Analysis of productivity of Agricultural Regions in Greece”. *Operational Research, an International Journal*, vol 2, no 3, Springer.
2. B. Manos, Th. Bournaris, N. Silleos, V. Antonopoulos, J. Papathanasiou (2004). “A Decision Support System for Rivers Monitoring and

- Sustainable Management”. *Environmental Monitoring and Assessment*, vol 96, no 1-3, Springer.
3. B. Manos, A. Ciani, Th. Bournaris, I. Vassiliadou, J. Papathanasiou (2004). “A taxonomy Survey of Decision Support Systems in Agriculture”. *Agricultural Economics Review*, vol 5, no 2, pp. 80-94.
 4. I. Papathanasiou, I. Vassiliadou, M. Vlahopoulou, B. Manos (2005). “A decision support system for farm regional planning”. *Yugoslav Journal of Operational Research*, vol 15, no 1.
 5. B. Manos, Th. Bournaris, Mohd. Kamruzzaman, Moss. Anjuman Ara Begum, J. Papathanasiou (2006). “Regional impact of irrigation water pricing in Greece under alternative scenarios of European policy: a multicriteria analysis”. *Regional Studies*, vol. 40, no 9, pp. 1055–1068, Taylor and Francis.
 6. B. Manos, Moss. Anjuman Ara Begum, Mohd. Kamruzzaman, Ioanna Nakou, J. Papathanasiou (2007). “Fertilizer price police, the environment and farms behavior”. *Journal of Policy Modeling*, vol 29, no 1, pp. 87-97, Elsevier.
 7. J. Papathanasiou and B. Manos (2007). “An Approximation Algorithm for the Location of Dairy Enterprises under Time Constraints”. *European Journal of Operational Research*, vol.182, issue 3, 2007, pp. 1479 – 1487, Elsevier.
 8. Basil Manos, Thomas Bournaris, Jason Papathanasiou, Parthena Chatzinikolaou (2009). “Evaluation of tobacco cultivation alternatives under the EU common agricultural policy (CAP)”. *Journal of Policy Modeling*, vol 31, no 2, pp. 225-238, Elsevier.
 9. Dimitra Manou, Jason Papathanasiou (2009). “Exploring the potential failure of the Regulatory framework and management tools which govern the conservation of biodiversity: the case of artificial lake Kerkini in Greece”. *Journal of Environmental Assessment Policy and Management*, vol 11, no 2, pp. 213–243, World Scientific.
 10. Basil Manos, Jason Papathanasiou, Thomas Bournaris, Anastasia Paparrizou, Garyfallos Arabatzis (2009). “Simulation of impacts of irrigated agriculture on income, employment and environment”. *Operational Research, an International Journal*, vol 9, no 3, pp. 251-266, Springer.
 11. B. Manos, J. Papathanasiou, Th. Bournaris, K. Voudouris (2010). “A DSS for Sustainable Planning and Environmental Protection of Agricultural Regions”. *Environmental Monitoring and Assessment*, vol 164, no 1-5, pp. 43-52, Springer.
 12. B. Manos, Th. Bournaris, J. Papathanasiou, P. Chatzinikolaou (2010). “Tobacco decoupling impacts on income, employment and environment in European tobacco regions”. *International Journal of Business Innovation and Research*, vol 4, no 4, pp. 281 - 297, Inderscience.
 13. Th. Bournaris, J. Papathanasiou, Ch. Moulogianni, B. Manos (2009). “A Fuzzy Multicriteria Mathematical Programming model for planning agricultural irrigated regions”. *New Medit (Mediterranean Journal of Economics, Agriculture and Environment)*, vol VIII, no, 4.

14. B. Manos, J. Papathanasiou, Th. Bournaris and K. Voudouris (2010). "A multicriteria model for planning agricultural regions within a context of groundwater rational management". *Journal of Environmental Management*, vol 91, no 7, pp. 1593-1600, Elsevier.
15. R. E. Kenward, M. J. Whittingham, S. Arampatzis, B. D. Manos, T. Hahn, A. Terry, R. Simoncini, J. Alcorn, O. Bastian, M. Donlan, K. Elowe, F. Franzén, Z. Karacsonyi, M. Larsson, D. Manou, I. Navodaru, O. Papadopoulou, J. Papathanasiou, A. von Raggamby, R. J. A. Sharp, T. Söderqvist, Å. Soutukorva, L. Vavrova, N. J. Aebischer, N. Leader-Williams, and C. Rutz (2011). "Identifying governance strategies that effectively support ecosystem services, resource sustainability, and biodiversity". *PNAS (Proceedings of the National Academy of Sciences of the United States of America)*, vol. 108, no 13, 5308-5312.
16. Th. Bournaris, J. Papathanasiou (2012). "A DSS for the planning of agricultural production". *International Journal of Business Innovation and Research*, vol 6, no 1, Inderscience.
17. Ch. Triantafillidis, J. Papathanasiou (2013). "Multicriteria decision analysis in Programme Management: Evaluation of Education Infrastructure Projects using the AHP". *International Journal of Data Analysis Techniques and Strategies*, vol 5, no 1, Inderscience.
18. Jason Papathanasiou and Robert Kenward (2014). "Design of a data-driven environmental decision support system and testing of stakeholder data-collection". *Environmental Modelling & Software*, vol. 55, pp 92-106, 2014, Elsevier.
19. Thomas Bournaris, Christina Moulogianni and Jason Papathanasiou (2014). "Regulatory impact assessment and its evolution in Greece and Cyprus". *International Journal of Environment and Sustainable Development*, vol 13, no 3, Inderscience.
20. Moschidis Odysseas and Papathanasiou Jason (2014). "A multivariate statistical assessment of the level of use of Information Systems in the public sector services in Greece in order to oppose bureaucracy". *International Journal of Operations Research and Information Systems*, vol 5, no 1, IGI.
21. Vassilis Kostoglou, Jason Papathanasiou, Odysseas Moschidis and Paraskevi Ladopoulou (2014). "A comparative analysis of the Greek universities' presence on the world wide web using an analytical MCDM methodology". *International Journal of Multicriteria Decision Making*, vol 4, no 3, Inderscience.
22. Fani Antoniou, Georgios Aretoulis, Dimitrios Konstantinidis and Jason Papathanasiou (2014). "Choosing the most appropriate contract type for compensating major highway project contractors". *Journal of Computational Optimization in Economics and Finance*, vol 6, no 2, Nova.
23. Nikolaos Ploskas, Nikolaos Samaras and Jason Papathanasiou (2015). "A Decision Support System for Solving Linear Programming Problems". *International Journal of Decision Support System Technology*, vol 6, no 2, IGI.

24. Jason Papathanasiou, Vassilis Kostoglou, Dimitris Petkos (2015). "A comparative analysis of cloud computing services using multicriteria decision analysis methodologies". *International Journal of Information and Decision Sciences*, vol 7, no 1, Inderscience.
25. N. Ploskas, I. Athanasiadis, J. Papathanasiou, N. Samaras (2015). "An Interactive Spatial Decision Support System using Tangible User Interfaces for the Multiple Capacitated Facility Location Problem". *International Journal of Decision Support System Technology*, vol 7, no 2, IGI.
26. Georgios Aretoulis, Christophoros Triantafyllidis, Jason Papathanasiou, Ioannis Anagnostopoulos (2015). "Selection of the most competent Project Designer based on multi-criteria and cluster analysis". *International Journal of Data Analysis Techniques and Strategies*, vol 7, no 2, Inderscience.
27. Ioanna Nakou, Jason Papathanasiou and Basil Manos (2015). "Evaluation of development operational programmes in rural areas. Consistency between planned targets and implemented actions". *International Journal of Operational Research*, vol 23, no 4, Inderscience.
28. Th. Bournaris, J. Papathanasiou, B. Manos, N. Kazakis, K. Voudouris (2015). "Support of irrigation water use and eco-friendly decision process in agricultural production planning". *Operational Research, an International Journal*, Volume 15, Issue 2, pp 289-306, Springer.
29. T. Tarnanidis, J. Papathanasiou, D Subeniotis (2016). "Critical success factors in the TBL concept of sustainable entrepreneurship". *International Journal of Decision Support Systems (IJDSS)*, Volume 2, No. 1/2/3, pp. 38-53, Inderscience.
30. G. Aretoulis, J. Papathanasiou, K. Zapounidis, A. Seridou (2017). "Conscientiousness Personality Trait defines the Competent Greek Project Manager". *International Journal of Business Performance Management (IJBPM)*, Vol. 18, Issue 3, pp. 350-380, Inderscience.
31. T. Tarnanidis, J. Papathanasiou, D Subeniotis. "How far the TBL concept of sustainable entrepreneurship extends beyond the various sustainability regulations: Can Greek food manufacturing enterprises sustain their hybrid nature over time?". *Journal of Business Ethics*, Springer. (accepted)
32. Theodore Tarnanidis, Jason Papathanasiou, Maro Vlachopoulou, Basil Manos, Anna Kalioropoulou (2018). "A multicriteria approach for assessing agricultural productivity". *International Journal of Sustainable Agricultural Management and Informatics (IJSAMI)*, Vol. 3, Issue 4, pp. 314-324, Inderscience.
1. Pantelis Vogiatzis, George Aretoulis, Jason Papathanasiou (2018). "A Multicriteria Based Ranking of Greek Construction Companies Listed in Athens Stock Exchange Using Investment Ratios". *International Journal of Decision Support Systems (IJDSS)*. Volume 3, Issue 1/2, 71-90, Inderscience

**PAPERS PUBLISHED IN ONLINE
INTERNATIONAL REFEREED
JOURNALS**

1. J. Tarnanidis, J. Papathanasiou, P. Filakis (2006). "Learning Curves as a tool for Enterprises development". *AMO - Advanced Modeling and Optimization*, vol 8, no 2, pp. 209-216.
2. J. Papathanasiou, A. Paparrizou (2007). "A Decision Support System for the Facility Location Problem under Time Constraints". *AMO - Advanced Modeling and Optimization*, vol 9, no 1, pp. 117-134.
3. O. Moschidis, V. Kostoglou, J. Papathanasiou (2013). "Identifying the Principal Factors Affecting the Selection of Higher Education Economical Studies in Greece". *Journal of Management Research*, vol 5, no 2, pp 119-132.

**PAPERS AND POSTERS
PUBLISHED IN INTERNATIONAL
AND NATIONAL CONFERENCES,
WORKSHOPS AND SYMPOSIA**

Proceedings

1. Th. Koutroumanidis, J. Papathanasiou, B. Manos (2001). "Multicriteria analysis of the effectiveness of the primary sector at the region of Eastern Macedonia and Thrace". Proceedings of the 14th National Operational Research Conference in Xanthi, Greece (in Greek).

Proceedings

2. Th. Bournaris, I. Vasilliadou, J. Papathanasiou, B. Manos (2002). "Decision Support Systems in Agriculture". Proceedings of the 6th Balkan Conference on Operational Research in Thessaloniki, Greece.

Proceedings

3. I. Papathanasiou, I. Vasilliadou, M. Vlahopoulou, B. Manos (2002). "A Decision Support System for farm regional planning". Proceedings of the Greek Information and Communication Technologies in Agriculture, Food and Environment Society 1st Conference in Athens, Greece.

Proceedings

4. B. Manos, Th. Bournaris, D. Giaka, J. Papathanasiou (2002). "A Multi-Criteria Analysis for Investigation of Impacts of Irrigated Agriculture on Income, Employment and Environment in Greece". Proceedings of the 15th National Operational Research Conference in Tripoli, Greece (in Greek).

Proceedings

5. J. Papathanasiou, S. Evagelogiannis, H. Corbi (2003). "A Multiple Facility Location Model in a Plane Under Heavy Competition". Proceedings of the 16th National Operational Research Conference in Larisa, Greece (in Greek).

Proceedings

6. J. Papathanasiou (2005). "The Facility Location Problem under Time Constraints". Proceedings of the 17th National Operational Research Conference at Rio, Greece (in Greek).

Proceedings

7. J. Tarnanidis, G. Tsalikidis, J. Papathanasiou, X. X. Triadaphilidis, K. Anastasiadis (2005). "Mathematical Description of Learning Curves". Proceedings of the 17th National Operational Research Conference at Rio, Greece (in Greek).

Proceedings

8. Z. Andreopoulou, M. Vlachopoulou, B. Manos, S. Vassiliadou, J.

	<p>Papathanasiou (2005). "Website Evaluation in the Context of Support and Promotion for E-business in Forestry Sector". Proceedings of the International Congress on Information Technologies in Agriculture, Food and Environment (ITAFE '05) at Adana, Turkey.</p>
Proceedings	<p>9. S. Arampatzis, B. Manos, J. Papathanasiou (2006). "Governance and Ecosystems Management for the Conservation of Biodiversity". Proceedings of the 9th Pan Hellenic Conference of Agricultural Economy in Athens, Greece (in Greek).</p>
Proceedings	<p>10. B. Manos, Th. Bournaris, J. Papathanasiou, K. Voudouris, Ch. Moulogianni (2007). "A DSS for Agricultural Land Use, Water Management and Environmental Protection". Proceedings of the 3rd IASME/WSEAS International Conference on Energy, Environment, Ecosystems and Sustainable Development (EEESD'07), Kreta, Greece.</p>
Proceedings	<p>11. B. Manos, S. Arampatzis, A. Terry, O. Papadopoulou and J. Papathanasiou (2007). "Governance and ecosystem management for the conservation of biodiversity in developing countries". Proceedings of the "Ecological Complexity and Sustainability: Challenges and Opportunities for 21 Century's Ecology". Eco Summit 2007, Beijing, China.</p>
Proceedings	<p>12. Pericles Fylakis, Jason Papathanasiou and John Tarnanidis (2007). "Quality of life and environmental factors relevant to the facility location problem". Proceedings of the 19th National Operational Research Conference at Arta, Greece (in Greek).</p>
Proceedings	<p>13. R. Kenward, B. Manos, S. Arampatzis, J. Papathanasiou (2009). "A Transactional Environmental Support System for Europe". Proceedings of the European conference of the Czech Presidency of the Council of the EU. TOWARDS eENVIRONMENT (Challenges of SEIS and SISE: Integrating Environmental Knowledge in Europe). Prague, Czech Republic.</p>
Proceedings	<p>14. B. Manos, T. Bournaris, J. Papathanasiou and C. Moulogianni (2009). "A Fuzzy Multicriteria Mathematical Programming model for planning irrigated agricultural regions". Proceedings of the 2nd International CEMEPE & SECOTOX Conference, Mykonos, Greece.</p>
Proceedings	<p>15. Rodoula Tsiotsou, Jason Papathanasiou and Odysseas Moschidis (2009). "Tracing customer orientation through hotels' websites". Proceedings of the International Conference on Tourism Development and Management (Tourism in a Changing World: Prospects and Challenges), Kos, Greece.</p>
Proceedings	<p>16. Rodoula Tsiotsou, Odysseas Moschidis and Jason Papathanasiou (2009). "Examining Customer Orientation in Hotels' Websites: A Comparative Study". Proceedings of the Second Biannual Conference on Services Marketing under the theme "Orchestrating the Service Experience: Music to the ears of our customers". Thessaloniki, Greece.</p>
Poster	<p>17. Stratos Arampatzis, Robert Kenward, Basil Manos and Jason Papathanasiou (2009). International symposium "Biodiversity Monitoring and Conservation: bridging the gaps between Global</p>

	Commitment and Local Action”. Poster titled “A transactional ‘glocal’ approach to biodiversity monitoring (and not only monitoring)”. Zoological Society of London, UK.
Poster	18. Robert Kenward, Stratos Arampatzis, Basil Manos and Jason Papathanasiou (2009). International meeting UK-EOF (www.erff.org.uk) “Data Solutions workshop” Poster titled “A transactional approach to biodiversity monitoring (and not only monitoring)”, Ryton Organic Gardens, Coventry, UK.
Proceedings	19. B. Manos, R. Kenward, S. Arampatzis, J. Papathanasiou (2010). “A transactional “glocal” approach to biodiversity conservation through sustainable use”. Proceedings of the 5 th International Conference on Environmental Science and Technology 2010, Huston, USA.
Proceedings	20. Th. Dinas, J. Papathanasiou (2010). “Development of an IT system for the management and protection of the plant capital of the prefecture of Kozani”. Proceedings of the student conference “IT Applications and Management Methodologies”, University of Macedonia, Thessaloniki, Greece (in Greek).
Proceedings	21. A. Panousis, J. Papathanasiou (2010). “Integrated Prefectures’ Information Systems: the case of the Directorate of Public Limited Companies”. Proceedings of the student conference “IT Applications and Management Methodologies”, University of Macedonia, Thessaloniki, Greece (in Greek).
Poster	22. J. Papathanasiou, D. Manou (2010). “Environmental information as a challenge to the successful implementation of Environmental Impact Assessments: the case of Greece”. Proceedings of the “Sustainable Development Evaluations in Europe: From a Decade of Practices, Politics and Science to Emerging Demands”, EASY-ECO Brussels Conference 17 – 19 , 2010.
Proceedings	23. Moschidis Odysseas, Ismyrlis Vasileios and Papathanasiou Jason (2011). “Public sector employees and information systems’ security with data analysis methods”. Proceedings of the “1 st International Symposium & 10 th Balkan Conference on Operational Research”, Thessaloniki, Greece.
Book of Abstracts	24. Jason Papathanasiou (2011). “A Decision Support System design for environmental policy planning and land use within the EU”. Proceedings (Book of Abstracts, IRIT Research Report: IRIT/RR--2011-14—FR, Toulouse, France) of the EWG-DSS London-2011 workshop on decision systems , London, UK.
Proceedings	25. B. Manos, Th. Bournaris, J. Papathanasiou and K. Voudouris (2012). “A multicriteria model to support eco-friendly agricultural production planning”. Proceedings of the “Protection and Restoration of the Environment XI”, Thessaloniki, Greece.
Proceedings	26. Thomas Bournaris and Jason Papathanasiou (2012). “An environmetaly friendly DSS for agricultural production planning”. Proceedings of the DSS2012 – 16 th IFIP WG8.3 International Conference on Decision Support Systems, Anavissos, Greece, June 28-30 2012, IOS Press, Amsterdam, NL. Conference theme: “Fusing

	DSS into the Fabric of the Context”.
Book of Abstracts	27. Jason Papathanasiou, Nikolaos Ploskas and Nikolaos Samaras (2012). “A Dynamic Heuristic Algorithm for the Facility Location Problem”. Book of abstracts of the 8th HSSS National & International Conference “Systems approach to Strategic Management”. Hellenic Society for Systemic Studies (HSSS) , Thessaloniki, Greece.
Proceedings	28. Nikolaos Ploskas, Nikolaos Samaras and Jason Papathanasiou (2012). “The triangular factorization on the revised Simplex algorithm”. Proceedings of the 23 rd National Operational Research Conference “Energy/Systems Resources Management”. Athens, Greece (in Greek) .
Proceedings	29. Nikolaos Ploskas, Jason Papathanasiou and Nikolaos Samaras (2012). “Parallel implementation of an algorithm for the facility location problem”. Proceedings of the 23 rd National Operational Research Conference “Energy/Systems Resources Management”. Athens, Greece (in Greek) .
Book of Abstracts	30. Jason Papathanasiou, Vassilis Kostoglou, Dimitris Petkos (2012). “A multicriteria comparative analysis of cloud computing services from the user perspective”. Book of Abstracts of the 12 th Special Conference of the Hellenic Operational Research Society (HELORS, 9 th Meeting of Multiple Criteria Decision Aid), “Multiple Criteria Analysis in Decision Support Systems”, Kavala, Greece.
Book of Abstracts	31. Georgios Aretoulis, Christoforos Triantafillidis and Jason Papathanasiou (2012). “A synthesis of multi-criteria and cluster analysis approaches for the selection of the most competent Construction Project Designer”. Book of Abstracts of the 12 th Special Conference of the Hellenic Operational Research Society (HELORS, 9 th Meeting of Multiple Criteria Decision Aid), “Multiple Criteria Analysis in Decision Support Systems”, Kavala.
Book of Abstracts	32. Jason Papathanasiou Nikolaos Ploskas and Nikolaos Samaras (2013). “A Web-Based Decision Support System for the Capacitated Facility Location Problem”. Proceedings of the EWG-DSS Thessaloniki-2013 Workshop, “Exploring New Directions For Decisions In The Internet Age”, Thessaloniki, Greece.
Book of Abstracts and CD of e-proceedings	33. Nikolaos Ploskas, Nikolaos Samaras and Jason Papathanasiou (2013). “A Decision Support System for Solving Linear Programming Problems”. Proceedings of the EURO mini-conference Graz-2013, “On collaborative decision systems in economics, complex societal & environmental applications”, Graz, Austria.
Book of Abstracts	34. Maria Koura and Jason Papathanasiou (2013). “The Euro Crisis and its impact on the EU Mediterranean countries: Which is the most suitable country for entrepreneurship?”. Book of Abstracts of the 13 th Special Conference of the Hellenic Operational Research Society (HELORS, 10 th Meeting of Multiple Criteria Decision Aid), “ Sustainable Development using Multicriteria Decision Analysis ”, Thessaloniki, Greece.
Book of Abstracts	35. Fani Antoniou, Georgios Aretoulis, Dimitrios Konstantinidis and

	Jason Papathanasiou (2013). "Development of a theoretical contract type selection model and application to highway construction project scenarios". Book of Abstracts of the 13 th Special Conference of the Hellenic Operational Research Society (HELORS, 10 th Meeting of Multiple Criteria Decision Aid), " Sustainable Development using Multicriteria Decision Analysis ", Thessaloniki, Greece.
Proceedings	36. Nikolaos Ploskas, Jason Papathanasiou and Nikolaos Samaras (2014). "Towards a Web-Based Spatial Decision Support System for the Multiple Capacitated Facility Location Problem". Proceedings of the GDN 2014 (Joint International Conference of the INFORMS GDN Section and the EURO Working Group on DSS), Toulouse, June 10 th -13 th 2014. Special Focus: Group Decision Making and Web3.0.
Proceedings	37. Tarnanidis, T., Papathanasiou, J., and Soubeniotis D (2014). "Modelling sustainable entrepreneurship in time of crisis: evidence from a conjoint choice survey of Greek food companies". Proceedings of the 5 th International Conference on International Business (ICIB), University of Macedonia, Thessaloniki, Greece.
Proceedings	38. Tarnanidis, T., Soubeniotis, D., and Papathanasiou J (2014). "Measuring sustainable entrepreneurship in a time of crisis: Evidence from a structural equation model". Proceedings of the 5 th International Conference on International Business (ICIB), University of Macedonia, Thessaloniki, Greece.
Book of Abstracts	39. N. Ploskas J. Papathanasiou, N. Samaras, I. Athanasiadis (2015). "A Tangible Collaborative Decision Support System for Various Variants of the Vehicle Routing Problem". International Conference on Decision Support Systems Technology (ICDSST 2015), Belgrade, Serbia, 27-29 May 2015. Selected papers were published in Springer Lecture Notes in Business Information Processing (LNBIP) volume titled "Decision Support Systems V: Big Data Analytics for Decision Making".
Book of Abstracts	40. Kostoglou, V., Ploskas, N., Papathanasiou, J. and Charitakis, G (2015). "Monitoring the ranking of the IT departments of the Greek Technological Educational Institutes over time". Book of Abstracts of the 14 th Special Conference of the Hellenic Operational Research Society, 11 th Meeting of Multicriteria Decision Analysis "Agricultural Development and Rural Economy using Multicriteria Decision Analysis", Agrinio, Greece.
Proceedings	41. Theodore Tarnanidis, Jason Papathanasiou (2015). "Sustainable entrepreneurship: What it is? Can we measure it?". Proceedings of the 4 th International Symposium and 26 th National Conference on Operational Research, Chania, Crete, Greece.
Book of Abstracts	42. Tarnanidis, T., Papathanasiou, J., and Soubeniotis D (2015). "Entrepreneurship education in Greece: The case of University of Macedonia". Book of Abstracts of the 6 th International Conference on International Business (ICIB), University of Macedonia, Thessaloniki, Greece.
Book of Abstracts	43. J. Papathanasiou, N. Ploskas, T. Bournaris, and B. Manos (2015). "A Decision Support System for Multiple Criteria Alternative Ranking Using TOPSIS & VIKOR: A Case Study on Social Sustainability in

	<p>Agriculture". 2nd International Conference on Decision Support Systems Technology (ICDSST 2016), "Decision Support Systems addressing Societal Challenges", Plymouth Graduate School of Management & Plymouth Business School, Faculty of Business, University of Plymouth, Plymouth, UK, May 23-25, 2016. Selected papers were published in "Decision Support Systems VI: Decision Support Systems Addressing Sustainability & Societal Challenges" Lecture Notes in Business Information Processing (LNBIP), Springer.</p>
Proceedings	<p>44. Tarnanidis, T., Papathanasiou, J., O. Moschidis (2016). "Greek Thermal Springs as an alternative tourism destination: A study of satisfaction level". Proceedings of the 5th International Symposium and 27th National Conference on Operational Research, University of Piraeus, Aigaleo, Athens, Greece.</p>
Proceedings	<p>45. Georgios Aretoulis, Constantina Parisi, Andreas Georgiou, Jason Papathanasiou, Fani Antoniou and Christoforos Triantafyllidis (2016). "A fuzzy multicriteria decision analysis on selecting the most competent Project Manager considering personality traits and project procurement systems". Proceedings of the 5th International Symposium and 27th National Conference on Operational Research, University of Piraeus, Aigaleo, Athens, Greece.</p>
Proceedings	<p>46. Theodore Tarnanidis, Jason Papathanasiou, Demetres Subeniotis, Eleftheriadis Iordanis (2016). "Does business students' perception on entrepreneurship education affect their entrepreneurial intentions?". Proceedings of the 5th International Symposium and 27th National Conference on Operational Research, University of Piraeus, Aigaleo, Athens, Greece.</p>
Proceedings	<p>47. Georgios Aretoulis, Christoforos Triantafyllidis, Panagiotis Papaioannou, Ioannis Anagnostopoulos, Jason Papathanasiou (2017). "Analysis of Greek Construction Design - Engineers' Cognitive Abilities, Personality and Knowledge". Proceedings of the 9th International Conference on Construction in the 21st Century (CITC-9) "Revolutionizing the Architecture, Engineering and Construction Industry through Leadership, Collaboration and Technology", Dubai, United Arab Emirates.</p>
Book of Abstracts	<p>48. Theodore Tarnanidis, Jason Papathanasiou, Maro Vlachopoulou, Bertrand Mareschal (2017). "Multi-Criteria-Decision-Aid approach for ICT entrepreneurs in agribusiness: The case of Greece". Book of Abstracts of the PROMETHEE Days 2017, Portsmouth Business School, University of Portsmouth, UK.</p>
Book of Abstracts	<p>49. Nikolaos Ploskas, Jason Papathanasiou and Georgios Tsaples (2017). "Implementation of an extended fuzzy VIKOR method based on triangular and trapezoidal fuzzy linguistic variables and alternative defuzzification techniques". 3rd International Conference on Decision Support Systems Technology (ICDSST 2017), "Data, Information and Knowledge Visualisation in Decision Making", Department of Business Administration, Faculty of Economics, Social Sciences and Business Administration, University of Namur, Belgium, 29-31 May 2017. Selected papers were published in</p>

Book of Abstracts

“Decision Support Systems VII: Data, Information and Knowledge Visualisation in Decision Making”, **Lecture Notes in Business Information Processing (LNBIP), Springer.**

50. Georgios Tsaples, Jason Papathanasiou and Nikolaos Ploskas (2017). “Integrating System Dynamics with exploratory MCDA for robust decision-making”. 3rd International Conference on Decision Support Systems Technology (ICDSST 2017), “Data, Information and Knowledge Visualisation in Decision Making”, Department of Business Administration, Faculty of Economics, Social Sciences and Business Administration, University of Namur, Belgium, 29-31 May 2017. Selected papers were published in “Decision Support Systems VII: Data, Information and Knowledge Visualisation in Decision Making”, **Lecture Notes in Business Information Processing (LNBIP), Springer.**

Books of Abstracts and Proceedings

51. Theodore Tarnanidis, Jason Papathanasiou, Maro Vlachopoulou, Anna Kalioropoulou, Basil Manos (2017). “Evaluation of agricultural productivity by using multicriteria analysis: A case study in Central Macedonia in Greece”. Book of Abstracts of the 6th International Symposium and 28th National Conference on Operational Research, University of Macedonia, Thessaloniki, Greece.

Books of Abstracts and Proceedings

52. Athanasios Dragoslis, Jason Papathanasiou, Theodore Tarnanidis (2017). “Software design and development for spatial tillage allocation using the Revised Simos methodology combined with the Multicriteria Analysis Methods AHP and VIKOR”. Book of Abstracts of the 6th International Symposium and 28th National Conference on Operational Research, University of Macedonia, Thessaloniki, Greece.

Book of Abstracts

53. Basil Manos, Thomas Bournaris, Jason Papathanasiou, Athanasios Dragoslis (2017). “A DSS for sustainable planning of agricultural production and scenario analysis”. Book of Abstracts of the 2017 EFITA (European Federation for Information Technology in Agriculture, Food and the Environment) congress, Montpellier, France.

Proceedings

54. Panagiota Digkoglou, Athanasios Dragoslis, Jason Papathanasiou, Vasileios Kostoglou (2017). “Using AHP and VIKOR to evaluate the hotel industry of eight European countries”. Proceedings of the 8th Balkan Region Conference on Engineering and Business Education (BRCEBE) and 10th International Conference on Engineering and Business Education (ICEBE) “Creating a mindset for growth and socio-economic development”, Sibiu, Romania.

Proceedings

55. Athanasios Dragoslis, Panagiota Digkoglou, Jason Papathanasiou, Vasileios Kostoglou (2017). “Using fuzzy AHP and fuzzy VIKOR to find the most suitable crops in a region”. Proceedings of the 44th International Symposium on Operational Research SYM-OP-IS 2017, Zlatibor, Serbia.

Books of Abstracts

56. Tsiaras Stefanos, Dragoslis Athanasios, Papathanasiou Jason (2017). “Fuzzy multiple criteria analysis for selecting the optimum tree species for truffle cultivation in Greece”. 18th Panhellenic Forestry Congress “Hellenic Forestry facing major challenges: sustainable forest management, forest cadaster, environmental technologies-

Oral presentation and abstract	networking and nature protection” & International Workshop “Information Technology, Sustainable Development, Scientific Network & Nature Protection”. Edessa, Greece.
Proceedings	57. Jason Papathanasiou & Nikolaos Ploskas (2017). “Building a web based DSS integrating alternative versions of fuzzy MCDA methodologies”. Abstract submitted to the “14 th Decision Deck workshop”, LAMSADE - University of Paris Dauphine, France. 58. Panagiota Digkoglou, Jason Papathanasiou, Athanasios Dragoslis (2017). “Using PROMETHEE to classify the countries of the European Union in relation to their production of renewable energy sources”. 9th Pan-Hellenic Conference of Data Analysis with International Participation. Thessaloniki, Greece. (in Greek)
Books of Abstracts	59. Paraskevas Xanthopoulos, Jason Papathanasiou, Vassilis Kostoglou (2018). “Using DEA to evaluate the performance of European airlines”. 16 th Special Conference of the Hellenic Operational Research Society, 12 th Meeting of Multicriteria Decision Analysis, Piraeus, Greece.
Books of Abstracts	60. Panagiota Digkoglou, Jason Papathanasiou, Vassilis Kostoglou (2018). “Using PROMETHEE to evaluate Environmental Health in a set of countries”. 16 th Special Conference of the Hellenic Operational Research Society, 12 th Meeting of Multicriteria Decision Analysis, Piraeus, Greece.
Proceedings	61. Georgios Stavrou, Panagiotis Adamidis and Jason Papathanasiou (2018). “Computer Supported Team Formation”. Proceedings of the 4 th EWG-DSS Conference on Decision Support Systems Technology, “Sustainable Data-Driven & Evidence-based Decision Support with applications to the Environment and Energy sector” and PROMETHEE Days 2018, Hellenic Centre for Marine Research, Heraklion, Greece. Selected papers were published in Springer Lecture Notes in Business Information Processing (LNBIP) volume titled “Decision Support Systems VIII: Sustainable Data-Driven & Evidence-based Decision Support”.
Proceedings	62. Glykeria Myrovali, Georgios Tsaples, Maria Morfoulaki, Georgia Aifadopoulou and Jason Papathanasiou (2018). “An Interactive Learning Environment Based on System Dynamics Methodology for Sustainable Mobility Challenges Communication & Citizens’ Engagement”. Proceedings of the 4 th EWG-DSS Conference on Decision Support Systems Technology, “Sustainable Data-Driven & Evidence-based Decision Support with applications to the Environment and Energy sector” and PROMETHEE Days 2018, Hellenic Centre for Marine Research, Heraklion, Greece. Selected papers were published in Springer Lecture Notes in Business Information Processing (LNBIP) volume titled “Decision Support Systems VIII: Sustainable Data-Driven & Evidence-based Decision Support”.
Proceedings	63. Stefanos Tsiaras, Jason Papathanasiou and George Tsiotras (2018). “Multiple Criteria Analysis in Forest Policy: Sustainable Agroforestry in Less Favoured Areas”. Proceedings of the 4 th EWG-DSS Conference on Decision Support Systems Technology, “Sustainable Data-Driven &

Proceedings	<p>Evidence-based Decision Support with applications to the Environment and Energy sector” and PROMETHEE Days 2018, Hellenic Centre for Marine Research, Heraklion, Greece.</p> <p>64. Theodore Tarnanidis, Jason Papathanasiou, Georgios Tsaples and Stratos Moschidis (2018). “Modeling instigators of racism, abuse in football: The case of six EU countries”. Proceedings of the 4th EWG-DSS Conference on Decision Support Systems Technology, “Sustainable Data-Driven & Evidence-based Decision Support with applications to the Environment and Energy sector” and PROMETHEE Days 2018, Hellenic Centre for Marine Research, Heraklion, Greece.</p>
Proceedings	<p>65. Jason Papathanasiou, Thomas Bournaris, Basil Manos and Georgios Tsaples (2018). “Applications of DSSs in agricultural production planning in Greece”. Proceedings of the 4th EWG-DSS Conference on Decision Support Systems Technology, “Sustainable Data-Driven & Evidence-based Decision Support with applications to the Environment and Energy sector” and PROMETHEE Days 2018, Hellenic Centre for Marine Research, Heraklion.</p>
Proceedings	<p>66. Panagiota Digkoglou and Jason Papathanasiou (2018). “Comparing the Environmental Performance Index (EPI) with PROMETHEE’s ranking for the first thirty countries for 2016”. Proceedings of the 4th EWG-DSS Conference on Decision Support Systems Technology, “Sustainable Data-Driven & Evidence-based Decision Support with applications to the Environment and Energy sector” and PROMETHEE Days 2018, Hellenic Centre for Marine Research, Heraklion, Greece.</p>
Books of Abstracts	<p>67. G. Aifandopoulou, J. Papathanasiou, G. Tsaples, L. Parodos, E. Mitsakis, J.M. Salanova (2018). “Information exchange as the key for sustainable urban freight transportation: The AEOLIX project”. 16th International Logistics and Supply Chain Congress, LMSCM 2018, Pamukkale, Denizli, Turkey.</p>
Books of Abstracts	<p>68. Panagiota Digkoglou and Jason Papathanasiou (2018). “Using PROMETHEE to rank the EU countries on Environmental Health and Ecosystem Vitality (EPI’s indicators) from 2006 to 2016”. 15th Decision Deck Workshop, Instituto Superior Técnico-ULisboa, Alameda Campus, Lisbon, Portugal.</p>

TECHNICAL REPORTS

1. Basil Manos, Dimitra Manou, Jason Papathanasiou, George Desipris and Anastasia Dimitriadi. “Artificial lake Kerkini”. Case study implemented during the GEMCONBIO project. (2007, 60 pages)
2. Basil Manos, Jason Papathanasiou, Thomas Bournaris. “Best Practice Guide, DSS guide”. Deliverable implemented during the WATER-MAP project. (2008, 22 pages)
3. Manos, B., Bournaris, T. and J. Papathanasiou. “A Spatial model – DSS to support the sustainable planning process in the agricultural sector”. Deliverable implemented during the WATER-MAP project. (2008, 41 pages)
4. Manos, B., Bournaris, T. and J. Papathanasiou. “Updated DSS”.

- Deliverable implemented during the WATER-MAP project. (2008, 23 pages)
5. J. Papathanasiou and G. Desypris. "Quality Assurance Manual". Deliverable implemented during the TESS project. (2009, 25 pages)
 6. Dimitra Manou, Jason Papathanasiou, Dimitriadi Anastasia, Daleziou Antonia. "TESS Case Study Report: Municipality of Kerkini". Case study implemented during the TESS project. (2011, 48 pages)
 7. Dimitra Manou and Jason Papathanasiou. "Case studies results". Deliverable implemented during the TESS project. (2011, 188 pages)
 8. Kenward, RE, Dick, JM, Smith, RI, Papathanasiou, J, Andreopoulou, Z, Chatzikostas, G, von Bethlenfalvy, G, Carvalho, CR, Sharp, RJA, Tederko, Z, Szemethy, L, Ivask, M, Navarodu, I, Avcioglu, B, Casey, N, Sotherton, N, Ewald, J, Walls, S, Turner, S, Watt, A, Ntavarinos, K, Chatzikamaris, P, Morgado, R, Gallo, J, Székely, D, Piirimae, K, Aruvee, E, Gem, E. "Design of a Transactional Environmental Support System". Deliverable implemented during the TESS project. (2011, 108 pages)
 9. Basil Manos, Thomas Bournaris, Jason Papathanasiou, K. Voudouris, N. Kazakis, A. Tagarakis, D. Zioga. "Implementation of pilot action in Greece: Application of a DSS to support water-use and eco-friendly decision process in agricultural production planning". Deliverable implemented during the EU-Water project. (2011, 56 pages)
 10. Odysseas Moschidis and Jason Papathanasiou. "Assessment of Educational needs". Deliverable implemented during the "Innovation & Entrepreneurship Unit of the University of Macedonia" project in the framework of the Operational Programme "Education and Lifelong Learning 2007-2013". (2011, 25 pages, in Greek)
 11. Odysseas Moschidis, Jason Papathanasiou, Theodore Tarnanidis, Efstratios Moschidis. "Investigation - Measurement of qualitative and quantitative characteristics of the users of Thermal Springs in Greece". Submitted to the Thermal Springs Greek Association of Municipalities. (2016, 149 pages, in Greek)
 12. Georgios Tsaples, Theodoros Tarnanidis, Jason Papathanasiou. Literature Review on Racism in Football. Deliverable implemented during the BRISWA project. (2017, 29 pages)
 13. Theodore Tarnanidis, Georgios Tsaples, Jason Papathanasiou. Deliverable D1.3: Report on the analysis of the results. Deliverable implemented during the BRISWA project. (2018, 122 pages)
 14. Georgios Tsaples, Panagiota Digkoglou, Jason Papathanasiou, Loukas Tsironis. Output 3 – Ebook on decision making in the context of sustainability. Deliverable implemented during the SUSTAIN project. (2018, 66 pages)

EDITING

1. Frank Plastria, Panagiotis Adamidis, Jason Papathanasiou (guest eds). "New Research Advances on Facility Location", special issue of the "Operational Research: an International Journal", Springer, vol 7, no 3, September-December 2007.

2. Basil Manos, Jason Papathanasiou (eds). "Governance and Ecosystem Management for the CONservation of BIODiversity", Ziti pubs, 2008, Thessaloniki, Greece (ISBN: 978-960-243-647-9).
3. Kostantinos Voudouris, Maurizio Polemio, Jason Papathanasiou. "Development and utilization of vulnerability maps for the monitoring and management of groundwater resources in the Archimed area". Special edition in the framework of the WATER-MAP project, self publication, December 2009.
4. Basil Manos, Konstantinos Paparrizos, Nikolaos Matsatsinis, Jason Papathanasiou. "Decision Support Systems in Agriculture, Food, and the Environment: Trends, Applications and Advances". IGI Global, July 2010. Foreword by Dr. Gordon Huang, Canada Research Chair, Professor & Director of CSEE, Faculty of Engineering and Applied Science, University of Regina, Regina, SK S4S 0A2, Canada.
5. Jason Papathanasiou (guest ed). "Decision Support Concepts for Sustainable Development". Special issue of the "International Journal of Information Systems and Social Change (IJISSC)", IGI Publishing, vol 1, no 4, 2010.
6. Jason Papathanasiou, John Wang (guest eds). "Improving environmental governance and decision-making". Special issue of the "International Journal of Sustainable Society (IJSSoc)", Inderscience, vol 3, no 1, 2011.
7. Angelo Sifaleras, Jason Papathanasiou, Marc Demange (guest eds). "Combinatorial Optimization models in Decision Science". Special issue of the "International Journal of Applied Management Science (IJAMS)", Inderscience, vol 4, no 3, 2012.
8. **Jason Papathanasiou, Basil Manos (eds)**. "Deliverable D7.3 Project Issue Reports". Deliverable edited during the TESS project. (2011, 120 pages)
9. **Jason Papathanasiou, Stratos Arampatzis (eds)**. "Deliverable D7.7 Project public report". Deliverable edited during the TESS project. (2011, 89 pages)
10. Jason Papathanasiou, Shaofeng Liu, Pascale Zaraté (guest eds). "Collaborative Decision Support Systems". Special issue of the "International Journal of Information and Decision Sciences (IJIDS)", Inderscience, vol 5, no 3, 2013.
11. **Jason Papathanasiou, Vasilis Kostoglou, Rita Ribeiro (guest eds). Special issue of the "International Journal of Decision Support System Technology (IJDSST)", vol 4, no 1, 2012, with selected papers from the "1st International Symposium & 10th Balkan Conference on Operational Research", 22 - 25 September 2011, Thessaloniki, Greece.**
12. A. Migdalas, A. Sifaleras, C. K. Georgiadis, J. Papathanasiou, E. Stiakakis (eds). "Optimization Theory, Decision Making, and Operations Research Applications: Proceedings of the 1st International Symposium and 10th Balkan Conference on Operational Research", Springer Proceedings in Mathematics & Statistics, Vol.31, Springer-Verlag New York Inc., ISBN 978-1-4614-5133-4, 322 p., 2012.

13. Robert Kenward, Jason Papathanasiou, Basil Manos, Stratos Arampatzis (eds). "Transactional Environmental Support System Design: Global Solutions", IGI Global, ISBN13: 9781466628243, 313 pages, January 2013.
A review of this volume by Sotiris Karetsos, Informatics Laboratory, Agricultural University of Athens, Greece, is at the International Journal of Green Computing, IGI publishers (to be published).
14. F. Dargam, B. Delibasic, J. E. Hernández, S. Liu, J. Papathanasiou, R. Ribeiro, P. Zaraté (editors). **Book of Abstracts: Proceedings of the EWG-DSS Thessaloniki-2013 Workshop** "Exploring New Directions for Decisions in the Internet Age". Thessaloniki, Greece, May 29-31, 2013.
15. C. Georgiadis, V. Kostoglou and J. Papathanasiou (editors). **Book of Abstracts: Proceedings of the "10th Meeting of Multiple criteria Decision Analysis", 21st -23rd November, 2013, Thessaloniki, Greece.**
16. F. Dargam, J. E. Hernández, P. Zaraté, S. Liu, R. Ribeiro, B. Delibasic, J. Papathanasiou (editors). "Impact of Decision Support Systems for Global Environments". **Lecture Notes in Business Information Processing 184 (LNBIP), Springer, 2014.**
17. B. Delibasic, F. Dargam, P. Zaraté, R. Ribeiro, S. Liu, J.E. Hernández, I. Linden, J. Papathanasiou (editors). Proceedings of the EWG-DSS ICDSST 2015 on "Big Data Analytics for Decision Making" (containing all abstracts of accepted papers for publication and presentation at the ICDSST-2015).
18. B. Delibasic, J.E. Hernández, J. Papathanasiou, F. Dargam, P. Zaraté, R. Ribeiro, S. Liu, I.Linden (Editors). Springer Lecture Notes in Business Information Processing (LNBIP 216) ICDSST 2015 conference proceedings "Decision Support Systems V: Big Data Analytics for Decision Making" (accepted full papers from the 1st ICDSST-2015 submissions).
19. Isabelle Linden, Jason Papathanasiou, Shaofeng Liu (editors). "Integrated Decision Support Systems". Special issue of the Journal of Decision Systems, volume 24, issue 2, Taylor & Francis, 2015.
20. Petraq Papajorgji, François Pinet, Alaine Margarete Guimarães and Jason Papathanasiou (editors). "Automated Enterprise Systems for Maximizing Business Performance". IGI Global, ISBN13: 9781466688414, 313 pages, September 2015.
21. J. Papathanasiou, N. Ploskas, I. Linden (editors). "Real-World Decision Support Systems. Case Studies". The foreword is authored by Pascale Zarate, Professor at Toulouse 1 Capitole University, France and the introductory chapter by Daniel Power, Professor of Information Systems and Management at the University of Northern Iowa, USA. Integrated Series in Information Systems, vol 37, Springer International Publishing, 2017. Hardcover ISBN 978-3-319-43915-0, 327 pages.
22. **Isabelle Linden, Bertrand Mareschal, Shaofeng Liu, Jason Papathanasiou, Christian Colot** (editors). Proceedings of the EWG-DSS ICDSST 2017 on "Data, Information and Knowledge

Visualisation in Decision Making”.

23. Jason Papathanasiou, Festus Oderanti, Uchitha Jayawickrama (guest eds). **Special issue of the** “International Journal of Decision Support System Technology (IJDSST)”, IGI, Volume 9, no 4, 2017.
24. Theodore Tarnanidis, Maro Vlachopoulou, and Jason Papathanasiou (editors). “Driving Agribusiness with Technology Innovations”, IGI Global June 2017. ISBN13: 9781522521075, 300 pages.
25. Jason Papathanasiou, Boris Delibašić, Pascale Zarate (guest eds). **Special issue of the** “International Journal of Decision Support Systems (IJDS)” on “Decision Support Models and Applications”, vol.3 no 1/2, 2018, Inderscience.
26. I. Linden, J. Papathanasiou, M. Bohanec (guest eds). Special Issue of the International Journal of Information and Decision Sciences on “Analytics for Decision Making”, volume 10, no 1, 2018, Inderscience.
27. Stefano Armenia, Georgios Tsaples, Jason Papathanasiou (guest eds). Special Issue of the Kybernetes (published by Emerald) on “**Promoting Sustainable Decision-Making**”.
28. J. Papathanasiou, P. Digkoglou, G. Tsaples, F. Dargam, I. Linden, B. Mareschal. **Proceedings** of the 4th EWG-DSS Conference on Decision Support Systems Technology (ICDSST), “Sustainable Data-Driven & Evidence-based Decision Support with applications to the Environment and Energy sector” and PROMETHEE Days 2018, Hellenic Centre for Marine Research, Heraklion, Greece, 22-25 May 2018.

CONFERENCE AND WORKSHOP
PRESENTATIONS
(without proceedings)

1. Jason Papathanasiou (2015). “Engaging citizens to Ecosystems Management: lessons learnt from the TESS project”. PowerPoint presentation at the “Workshop on “Citizen Science”. The workshop was co-organized by LAMSADE (Université Paris Dauphine) and DIMACS (Rutgers University). Université Paris Dauphine, Paris, France.
2. Robert Kenward and Jason Papathanasiou (2014). “Biodiversity prediction and decision making: top-down and bottom-up”. PowerPoint presentation at the “Bridging the gap between IT design and biodiversity conservation modeling” workshop organized by the HarmBio COST Action, Department of Production Engineering & Management, Technical University of Crete, Greece.
3. Jason Papathanasiou, Nikolaos Ploskas and Nikolaos Samaras (2014). “Analysis and Design Considerations of a Web-Based Decision Support System for the Multiple Capacitated Facility Location Problem”. PowerPoint presentation at the “**International Workshop on Enterprise Information Systems and their Applications**”, Canadian Institute of Technology (CIT), Tirana, Albania.
4. Stratos Arampatzis and Jason Papathanasiou (2013). “Citizen Science at the TESS Project”. PowerPoint presentation at the European Citizen Science Association (ECSA) Autumn Workshop, Brussels, EU

- Liaison Office of the German Research Organisations (KoWi).
5. Rainer Muessner, Dimitra Manou and Jason Papathanasiou (2007). "Governance processes for the protection of biodiversity across Europe". PowerPoint presentation at the Conference on the Human Dimensions of Global Environmental Change, "Earth System Governance: Theories and Strategies for Sustainability", Amsterdam, Netherlands.
 6. Th. Bournaris, J. Papathanasiou, K. Voudouris, K. Paparrizos, B. Manos (2011). "A multicriteria model for the planning of the agricultural production in an eco-friendly way". PowerPoint presentation at the 11th special conference of the Hellenic Operational Research Society (8th meeting of the multicriteria decision analysis working group), "Multicriteria analysis and Technology administration", Eretria, Greece.

ΙΩΑΝΝΗΣ ΤΑΜΠΑΚΟΥΔΗΣ**1. Επιστημονικά περιοδικά**

1. Tampakoudis, I., Nerantzidis, M., Artikis P. and Kiosses N. (2022) 'The effect of board size on shareholder value: Evidence from bank mergers and acquisitions'. *European Management Journal*. 40 (6), pp. 883 - 894. (Journal Impact Factor 6.110, Q1 - Scimago Journal & Country Rank, ABS Ranking = 2)
Available at: <https://doi.org/10.1016/j.emj.2022.09.002>
2. Tampakoudis, I., Andrikopoulos, A., Nerantzidis, M. and Kiosses N. (2022) 'Does boardroom gender diversity affect shareholder wealth? Evidence from bank mergers and acquisitions'. *International Journal of Finance and Economics*. 27 (3), pp. 3315 - 3344. (Journal Impact Factor 3.070, Q2 - Scimago Journal & Country Rank, ABS Ranking = 3)
Available at: <https://doi.org/10.1002/ijfe.2323>
3. Tampakoudis, I., Nerantzidis, M., Eweje, G. and Leventis, S. (2022) 'The impact of gender diversity on shareholder wealth: Evidence from European bank M&A'. *Journal of Financial Stability*. Accepted. (Journal Impact Factor 3.727, Q1 - Scimago Journal & Country Rank, ABS Ranking = 3) Available at: <https://doi.org/10.1016/j.jfs.2022.101020>
4. Petridis, K., Tampakoudis, I., Drogalas, G. & Kiosses N. (2022) 'A Support Vector Machine model for classification of efficiency: An application to M&A'. *Research in International Business and Finance*. 61. (Journal Impact Factor 4.091, Q1 - Scimago Journal & Country Rank, ABS Ranking = 2)
Available at: <https://doi.org/10.1016/j.ribaf.2022.101633>
5. Tampakoudis, I., Noulas, A. and Kiosses N. (2022) 'The market reaction to syndicated loan announcements before and during the COVID-19 pandemic and the role of corporate governance'. *Research in International Business and Finance*. 60. (Journal Impact Factor 4.091, Q1 - Scimago Journal & Country Rank, ABS Ranking = 2)
Available at: <https://doi.org/10.1016/j.ribaf.2021.101602>
6. Tampakoudis, I., Andrikopoulos, A., Nerantzidis, M., and Kiosses N. (2020) 'Does boardroom gender diversity affect shareholder wealth? Evidence from bank mergers and acquisitions'. *International Journal of Finance & Economics*. Early View.
7. Tampakoudis, I., Noulas, A., Kiosses N. and Drogalas, G. (2021) 'The effect of ESG on value creation from Mergers and Acquisitions. What changed during the COVID-19 pandemic?'. *Corporate Governance: The International Journal of Business in Society*. 21 (6), pp. 1117 - 1141.
8. Drogalas, G., Mitskinis, D. Nerantzidis, M. and Tampakoudis, I. (2021). 'The relationship between audit fees and audit committee characteristics. Evidence from the Athens Stock Exchange'. *International Journal of Disclosure and Governance*. 18 (1), pp. 24-41.
9. Polychronidou, P., Drogalas, G. and Tampakoudis, I. (2020) 'Mandatory rotation of audit firms and auditors in Greece'. *International Journal of Disclosure and Governance*. 17 (2), pp. 141-154.

10. Tampakoudis, I. and Anagnostopoulou, E. (2020) 'The effect of mergers and acquisitions on ESG performance and market value: Evidence from EU acquirers'. *Business Strategy and the Environment*. 29 (5), pp. 1865-1875.
11. Tampakoudis, I., Nerantzidis, M., Subeniotis, D., Soutsas, A. and Kiosses N. (2019) 'Bank Mergers and Acquisitions in Greece: The Financial Crisis and its Effect on Shareholder Wealth'. *International Journal of Managerial Finance*. 16 (2), pp. 273-296.
12. Tampakoudis, I., Subeniotis, D., Kroustalis, I. and Tamošiūnas, A. (2019) 'The Interactions and Trade-Offs of Sovereign Credit Default Swap (CDS) and Bond Spreads in a Dynamic Context'. *Journal of Business Economics and Management*, 20 (3), pp. 466 - 488.
13. Tampakoudis, I., Nerantzidis, M., Subeniotis, D. and Soutsas, A. (2018) 'The Effect of Corporate Governance Mechanisms on European M&As'. *Corporate Governance: The International Journal of Business in Society*, 18 (5), pp. 965 - 986.
14. Tampakoudis, I., Subeniotis, D. and Kroustalis, I. (2018) 'Sovereign Credit Default Swap and Bond markets' dynamics: Evidence from the European debt crisis'. *International Journal of Monetary Economics and Finance*, 11 (2), pp. 110 - 125.
15. Tampakoudis, I., Subeniotis, D., Kroustalis, I. and Skouloudakis, M. (2017) 'Determinants of Foreign Direct Investment in Middle-Income Countries: New Middle-Income Trap Evidence'. *Mediterranean Journal of Social Sciences*, 8 (1), pp. 58 - 70.
16. Mansaku, I., Mansaku, S. and Tampakoudis, I. (2016) 'An Empirical Comparison of the Major Stock Exchanges: NYSE, NASDAQ and LSE in Perspective'. *Academic Journal of Interdisciplinary Studies*, 5 (3), pp. 406 - 415.
17. Tampakoudis, I., Subeniotis, D. and Skouloudakis, M. (2016) 'A Comparative Assessment of Growth Determinants in Advanced and Emerging Economies. The Particular Role of FDI's'. *Global Business and Economics Review*, 18 (2), pp. 177 - 198.
18. Tampakoudis, I., Fylantzopoulou, D. and Nikandrou, K. (2014) 'Examining the Linkages between GDP Growth and Sustainable Development in the Eurozone'. *EAST-WEST Journal of ECONOMICS AND BUSINESS*. XVII (2), pp. 15 - 37.
19. Skouloudakis, M., Tampakoudis, I. and Subeniotis, D. (2013) 'Determinants of foreign direct investments in advanced and emerging economies: a comparative assessment'. *The Business and Management Review*, 4 (2), pp. 9-23.
20. Subeniotis, D., Tampakoudis, I., Kroustalis, I. and Poulis. M. (2012) 'Empirical Examination of Wealth Effects of Mergers and Acquisitions: The U.S. Economy in Perspective'. *Journal of Financial Management and Analysis*, 24 (2), pp. 30-38.
21. Tampakoudis, I., Subeniotis, D. and Kroustalis, I. (2012) 'Modelling volatility during the current financial crisis: An empirical analysis of the US and the UK capital markets'. *International Journal of Trade and Global Markets*, 5 (3), pp. 171-194.
22. Tampakoudis, I., Subeniotis, D. and Kroustalis, I. (2012) 'Greek sovereign credit market dynamics: Credit Default Swap and Bond spreads' linkages'. *International Journal of Trade and Global Markets*, 5 (3), pp. 268-280.
23. Subeniotis, D., Papadopoulos, D., Tampakoudis, I. and Tampakoudi, A. (2011) 'How Inflation, Market Capitalization, Industrial Production and the Economic Sentiment Indicator Affect the EU-12 Stock Markets'. *European Research Studies Journal*, XIV (1), pp. 91-102.
24. Tampakoudis, I., Subeniotis, D. and Dalakiouridou, E. (2011) 'The Market for Corporate Control in Greece: A Critical Assessment of the Wealth Effects to Bidding-Companies' Shareholders'. *International Journal of Economic Policy in Emerging Economies*, 4 (2), pp.

- 117-139.
25. Tampakoudis, I., Subeniotis, D. and Dalakiouridou, E. (2011) 'Investigating the Critical Parameters Determining the Revenue of Mergers and Acquisitions to Target-Companies in the United Kingdom and Continental Europe'. *International Journal of Revenue Management*, 5 (1), pp. 42-62.
 26. Tampakoudis, I., Subeniotis, D. and Eleftheriadis, I. (2011) 'The economic impact of mergers and acquisitions in Greece: lessons from a comparative analysis regarding western economies'. *American Journal of Finance and Accounting*, 2 (3), pp. 262-295.
 27. Tampakoudis, I. (2010) 'Visiting the Paradox of the Upward Trends of Mergers and Acquisitions in the USA in Times of Poor Financial Performance'. *International Journal of Trade and Global Markets*, 3 (4), pp. 341-358.
 28. Tampakoudis, I. (2010) 'Exploring Market Efficiency and Structural Differences between the Greek and the Western Capital Markets in the Context of Mergers and Acquisitions'. *International Research Journal of Finance and Economics*, 40, pp. 127-145.
 29. Papadopoulos, D., Subeniotis, D. and Tampakoudis, I. (2010) 'An Empirical Analysis of Financial Ratios for the Greek IT Sector Firms during a Bullish Market'. *The Journal of Financial Decision Making*, 6 (1), pp. 43-55.
 30. Papadopoulos, D., Subeniotis, D. and Tampakoudis, I. (2008) 'The Wealth Effects of Mergers and Acquisitions to Target-Companies in USA for the Period 1920-2000. A Comparative Examination of Empirical Studies'. *SPOUDAI: Journal of Economics and Business*, 58 (3-4), pp. 148-166.
 31. Papadopoulos, D., Subeniotis, D. and Tampakoudis, I. (2008) 'The economic impact of tender offers to target-companies in USA during the 20th century: A critical examination of related event studies'. *Investment Research and Analysis Journal*, 3 (2), pp. 4-12.
 32. Karagiorgos, T., Drogalas, G., Gotzamanis, E. and Tampakoudis, I. (2010) 'Internal Auditing as an Effective Tool For Corporate Governance'. *Journal of Business Management*, 2 (1), pp. 15-24.
 33. Karagiorgos, T., Drogalas, G., Gotzamanis, E. and Tampakoudis, I. (2009) 'The Contribution of Internal Auditing to Management'. *International Journal of Management Research and Technology*, 3 (2), pp. 429-436.

2.Βιβλία

1. Ταμπακούδης, Ι. και Σουμπενιώτης, Δ. (2015) *Χρηματοοικονομική Ανάλυση*, 1^η Έκδοση, Θεσσαλονίκη, Ταμπακούδης, Ι. και Σουμπενιώτης.
2. Ταμπακούδης, Ι. και Σουμπενιώτης, Δ. (2017) *Σύγχρονη Χρηματοοικονομική Ανάλυση και Επενδύσεις*, 1^η Έκδοση, Θεσσαλονίκη, Εκδόσεις NAMATA.

3. Κεφάλαια σε συλλογικούς τόμους

1. Nerantzidis, M., Drimpetas, E., Filiou, A., Tampakoudis, I. and Apostolakis, S. (2021) 'Mapping the Intersection Between Corporate Governance and (Strategic) Management'. In K. T. Çaliyurt et al. Eds. *New Approaches to CSR, Sustainability and Accountability*, Volume II. Singapore: Springer Nature, pp. 39 – 55

2. Tampakoudis, I., Subeniotis, D. and Eleftheriadis, I. (2012) 'M&As: Motives, empirical results and contemporary issues'. In V. Vlachos et al. Eds. *Mergers and Acquisitions as the Pillar of Foreign Direct Investment*. US: Palgrave Macmillan, pp. 141 – 157.
3. Subeniotis, D. and Tampakoudis, I. (2010) 'The effects of innovative instruments to market participants and the financial system: The particular role of information technologies'. In V. Godara Ed. *Pervasive Computing for Business: Trends and Applications*. US: IGI Global, pp. 204 – 221.

4. Ανακοινώσεις σε συνέδρια με κριτές και πρακτικά

1. Tampakoudis, I., Subeniotis, D., Nerantzidis, M. and Kiosses, N. (2022) 'The effect of board size and CEO duality on shareholder value: Evidence from bank M&A in the US' of the 5th International Conference on Applied Research in Business, Management, and Economics (BMECONF), October 28 – October 30, Milan, Italy.
2. Tampakoudis, I. and Kiosses, N. (2022) 'The value implications of gender diversity in the market for corporate control: An examination of bank M&A in Europe' of the 4th Multidisciplinary Conference on Sociology, Human Resource and Business Management, August 21 - August 22, Dubai, UAE.
3. Tampakoudis, I., Subeniotis, D., Nerantzidis, M. and Kiosses, N. (2022) 'Do large banks with large boards create value in the market for corporate control? The US banking sector in perspective' of the 8th International Ioannina Meeting on Applied Economics and Finance (IMAEF), June 22 - June 24, Argostoli, Greece.
4. Tampakoudis, I., Subeniotis, D. and Skouloudakis, M. (2014) 'Traditional and Nontraditional Determinants of Foreign Direct Investments in Mexico', Proceedings of the International Conference on International Business, 23-25 May, Thessaloniki, Greece.
5. Tampakoudis, I., Subeniotis, D. and Skouloudakis, M. (2013) 'Determinants of Foreign Direct Investments in Advanced and Emerging Economies: A Comparative Assessment', Proceedings of the International Trade and Academic Research Conference, 4-5 November, London, United Kingdom.
6. Tampakoudis, I., Subeniotis, D. and Skouloudakis, M. (2013) 'Determinants of Foreign Direct Investments in Middle – Income Countries and the Role of Middle – Income Trap', Proceedings of the International Conference on International Business, 16-18 May, Thessaloniki, Greece.
7. Tampakoudis, I., Fylantzopoulou, D. and Nikandrou, K. (2013) 'Sustainable development indicators: examining their effect on emerging, frontier and developed markets', Proceedings of the International Conference on International Business, 16-18 May, Thessaloniki, Greece.
8. Tampakoudis, I., Subeniotis, D. and Kroustalis, I. (2012) 'The Wealth Effects of Foreign Direct Investments to Greek Companies: Evidence from the Balkans', Proceedings of the 4th International Conference on Accounting and Finance, 30-31 August, Corfu, Greece.
9. Tampakoudis, I., Fylantzopoulou, D. and Nikandrou, K. (2012) 'Examining the relationship

- between growth and sustainable development in the Euro zone', Proceedings of the International Conference on International Business, 17-19 May, Thessaloniki, Greece.
10. Tampakoudis, I., Subeniotis, D. and Kroustalis, I. (2011) 'Greek sovereign credit market dynamics: Credit Default Swap and Bond spreads' linkages', Proceedings of the International Conference on International Business, 19-21 May, Thessaloniki, Greece.
 11. Subeniotis, D., Bitzenis, A. and Tampakoudis, I. (2010) 'Foreign Direct Investment in South-Eastern Europe: The Presence of Greek Banks in FYROM', Proceedings of the 3rd International Conference on Accounting and Finance, 25-28 August, Skiathos, Greece.
 12. Tampakoudis, I., Subeniotis, D. and Dalakiouridou, E. (2010) 'The Market for Corporate Control in Greece: A Critical Assessment of the Wealth Effects to Bidding-Companies' Shareholders', Proceedings of the International Conference on International Business, 22-23 May, Thessaloniki, Greece.
 13. Papadopoulos, D., Subeniotis, D. and Tampakoudis, I. (2010) 'An Empirical Analysis of Financial Ratios for the Greek IT Sector Firms during a Bullish Market', Proceedings of the Ioannina Meeting on Applied Economics and Finance, 11-12 June, Ioannina, Greece.
 14. Subeniotis, D., Zapranis, A. and Tampakoudis, I. (2008) 'The Wealth Effects of Completed and Uncompleted Mergers and Tender Offers to Target Shareholders in U.S.A., U.K. and Continental Europe', Proceedings of the 2nd International Conference on Accounting and Finance, 28-30 August, Thessaloniki, Greece.
 15. Subeniotis, D. and Tampakoudis, I. (2008) 'Are Markets Efficient? A Comparative Assessment between the Greek and the West Capital Markets', Proceedings of the 9th International Business Research Conference, 24-26 November, Melbourne, Australia.
 16. Subeniotis, D. and Tampakoudis, I. (2008) 'The use of Credit Derivatives and Concerns Associated with Them'. Proceedings of the 1st International Congress on Pervasive Computing and Management, 12-14 December, New Delhi, India.

5. Ανακοινώσεις σε συνέδρια με κριτές χωρίς πρακτικά

1. Tampakoudis, I., Subeniotis, D., Noulas, A. and Kiosses, N. (2021) 'The market reaction to bank mergers and acquisitions in the US: A turnaround story after the financial crisis' of the Clute International Academic Conference on Business Orlando (IACB), December 29 - January 01, Orlando, USA.
2. Tampakoudis, I., Noulas, A., Subeniotis, D. and Kiosses, N. (2021) 'The impact of CEO characteristics on shareholder value: Evidence from US bank M&As' of the 10th International Conference of the Financial Engineering and Banking Society, September 30 - October 03, Lille, France.
3. Zopounidis, C., Tampakoudis, I., Subeniotis, D., Noulas, A. and Kiosses, N. (2021) 'Policy Uncertainty and Bank Mergers and Acquisitions' of the 37th Spring International Conference of the French Finance Association, May 26 - May 28, Audencia, France (*virtual conference*).

4. Kiosses, N., Noulas, A. and Tampakoudis, I. (2020) 'Do bank M&As create value in the post-crisis period? Evidence from the US banking sector' of the 27th Annual Conference of the Multinational Finance Society, June 29 - June 30, Gdańsk, Poland.
5. Tampakoudis, I., Andrikopoulos A., Nerantzidis, M. and Kiosses, N. (2020) 'Female board members and corporate performance: The case of bank mergers and acquisitions' of the 27th Annual Conference of the Multinational Finance Society, June 29 - June 30, Gdańsk, Poland.
6. Tampakoudis, I., Subeniotis D. and Kiosses, N. (2019) 'Board Size and its Effect on Bank Mergers and Acquisitions' of 22nd Paris International Conference on Studies in Business, Economics and Interdisciplinary Studies (PBEIS-19), 5-7 September, Paris, France.
7. Tampakoudis, I., Subeniotis D., Nerantzidis, M. and Kiosses, N. (2019) 'Female Directors and the Wealth Effects of Mergers and Acquisitions in the US Banking Sector' of Clute International Academic Conference on Business (IACB), 4-8 August, New York, USA.
8. Tampakoudis, I., Subeniotis and D., Nerantzidis, M. (2018) 'The effect of the presence of women on board on mergers and acquisitions on European banking' of the 7th International Academic Macro Thematic Conference, 28-29 December, Paris, France.
9. Tampakoudis, I. (2018) 'The economic impact of bank MandAs in the US after the financial crisis of 2007' of the International Conference on International Business, 17-20 May, Thessaloniki, Greece.
10. Tampakoudis, I., Subeniotis, D., Nerantzidis, M. and Soutsas, A. (2018) 'The wealth effects of MandAs on Greek banks. What changed after the global financial and economic crisis' of the International Conference on International Business, 17-20 May, Thessaloniki, Greece.
11. Tampakoudis, I., Subeniotis, D. and Soutsas, A. (2017) 'An empirical examination of the wealth effects of M&As to the Greek banking sector' στο 8^ο Συνέδριο Επιστημονικής Εταιρίας Χρηματοοικονομικής Μηχανικής και Τραπεζικής, 18-19 Δεκεμβρίου, Αθήνα, Ελλάδα.
12. Tampakoudis, I., Subeniotis, D. and Kroustalis, I. (2017) 'The Interrelation between Sovereign Credit Default Swap (CDS) and Bond Spreads: A Dynamic Approach' of the 7th International Conference of the Financial Engineering and Banking Society, 1-3 June, Glasgow, Scotland.
13. Tampakoudis, I., Subeniotis, D., Skouloudakis, M. and Kroustalis, I. (2016) 'The Role of Institutional and Traditional Determinants of Foreign Direct Investments: The Case of Emerging Asian Economies' of the International Trade and Academic Research Conference, 7-8 November, London, United Kingdom.
14. Tampakoudis, I., Subeniotis, D. and Skouloudakis, M. (2015) 'The Role of Market Seeking, Efficiency Seeking and Recourse Seeking Determinants of Foreign Direct Investments: The Case of OECD Countries' of the International Trade and Academic Research Conference, 9-10 November, London, United Kingdom.
15. Tampakoudis, I., Subeniotis, D. and Skouloudakis, M. (2015) 'Traditional Determinants of Growth and Inward FDIs: The Greek Case' of the International Conference on International Business, 22-24 May, Thessaloniki, Greece.

16. Tampakoudis, I. (2012) 'A Comparative Assessment of Growth Determinants in Advanced and Emerging Economies. The Particular Role of FDIs' of the 7th International Academic Macro Thematic Conference, 27-28 December, Paris, France.
17. Tampakoudis, I., Subeniotis D. and Kiosses, N. (2019) 'Board Size and its Effect on Bank Mergers and Acquisitions' of 22nd PARIS International Conference on Studies in Business, Economics and Interdisciplinary Studies (PBEIS-19), 5-7 September, Paris, France.
18. Tampakoudis, I., Subeniotis D., Nerantzidis, M. and Kiosses, N. (2019) 'Female Directors and the Wealth Effects of Mergers and Acquisitions in the US Banking Sector' of Clute International Academic Conference on Business (IACB), 4-8 August, New York, USA.

ΛΟΥΚΑΣ ΤΣΙΡΩΝΗΣ**Πρωτότυπες εργασίες σε διεθνή περιοδικά με κριτές**

- Poulymenakou, A., & Tsironis, L. (2003). Quality and electronic commerce: a partnership for growth. *The TQM Magazine*. <https://doi.org/10.1108/09544780310469244>
- Tsironis, L., Bilalis, N., & Moustakis, V. (2005). Using machine learning to support quality management. *The TQM Magazine*. <https://doi.org/10.1108/09544780510594207>
- Tsironis, L., Mavropoulos, H., Moustakis, V., & Kontogiannis, T. (2005). Mining aberrant driving behavior characteristics. *WSEAS Transactions on Information Science and Applications*.
- Tsironis, L., Bilalis, N., & Moustakis, V. (2005). Using machine learning to support quality management. *The TQM Magazine*. <https://doi.org/10.1108/09544780510594207>
- Moustakis, V., Tsironis, L., & Litos, C. (1999). A Model of Web Site Quality Assessment. *Athanasou Bauer and Scharl Bramley Hall and Hickman IADAS Korpela and Lehmusvaara Nielsen*, 13(2).
- Bilalis, N., Alvizos, E., Tsironis, L., & van Wassenhove, L. (2007). Benchmarking the competitiveness of industrial sectors. *International Journal of Productivity and Performance Management*. <https://doi.org/10.1108/17410400710823642>
- Zampetakis, L. A., Tsironis, L., & Moustakis, V. (2007). Creativity development in engineering education: the case of mind mapping. *Journal of Management Development*. <https://doi.org/10.1108/02621710710740110>
- Grigoroudis, E., Litos, C., Moustakis, V. A., Politis, Y., & Tsironis, L. (2008). The assessment of user-perceived web quality: Application of a satisfaction benchmarking approach. *European Journal of Operational Research*. <https://doi.org/10.1016/j.ejor.2006.09.017>
- Tsironis, L., Gentsos, A., & Moustakis, V. (2008). Empowerment the IDEF0 Modeling Language. *International Journal of Business and Management*.
- Katsiolouides, M. I., & Kanavaki, M. (2009). An Alternative Comprehensive Approach to Quality Business. *Education International Journal of Excellence in Education*, 3(1).
- Katsiolouides, M. I., & Kanavaki, M. (2009). An Alternative Comprehensive Approach to Quality Business Education. *International Journal of Excellence in Education*, 3(1).
- Tsironis, L., Anastasiou, K., & Moustakis, V. (2009). A framework for BPML assessment and improvement. *Business Process Management Journal*. <https://doi.org/10.1108/14637150910960657>
- Tsironis, L. C., Sfiris, D. S., & Papadopoulos, B. K. (2010). Fuzzy performance evaluation of workflow stochastic Petri nets by means of block reduction. *IEEE Transactions on Systems, Man, and Cybernetics Part A: Systems and Humans*. <https://doi.org/10.1109/TSMCA.2009.2035303>

- Kontarakis, N., Tsiligianni, I. G., Papadokostakis, P., Giannopoulou, E., Tsironis, L., & Moustakis, V. (2011). Antibiotic prescriptions in primary health care in a rural population in Crete, Greece. *BMC Research Notes*. <https://doi.org/10.1186/1756-0500-4-38>
- Hussain, M., Tsironis, L., & Ajmal, M. M. (2011). A QFD strategy for improving customer satisfaction: case study of telecom companies of Pakistan. *Asian Journal on Quality*. <https://doi.org/10.1108/15982681111187119>
- Tsironis, L. K., & Psychogios, A. G. (2012). Towards a systematic e-business excellence framework. *Int. J. Innovation and Regional Development*, 4(1), 28–43.
- Psychogios, A. G., Atanasovski, J., & Tsironis, L. K. (2012). Lean Six Sigma in a service context. *International Journal of Quality & Reliability Management*. <https://doi.org/10.1108/02656711211190909>
- Psychogios, A. G., & Tsironis, L. K. (2012). Towards an integrated framework for Lean Six Sigma application: Lessons from the airline industry. *Total Quality Management & Business Excellence*. <https://doi.org/10.1080/14783363.2011.637787>
- Vouzas, F., Psychogios, A., & Tsironis, L. (n.d.). The Road towards Lean Six Sigma: Sustainable Success Factors in Service Industry. *Nang Yan Business Journal* – , 2.
- Tsironis, L. K., & Matthopoulos, P. P. (2015). Towards the identification of important strategic priorities of the supply chain network. *Business Process Management Journal*. <https://doi.org/10.1108/BPMJ-12-2014-0120>
- Tsironis, L. & Psychogios, A. (2016). Business Process Management Journal Road towards Lean Six Sigma in service industry: a multi-factor integrated. *Business Process Management Journal*, 22(4), <http://dx.doi.org/10.1108/BPMJ-08-2015-0118>.
- Tsironis, L. K., Gotzamani, K. D., & Mastos, T. D. (2017). e-Business critical success factors: toward the development of an integrated success model. *Business Process Management Journal*. <https://doi.org/10.1108/BPMJ-02-2016-0030>
- Tsironis, L. K. (2018). Quality improvement calls data mining: the case of the seven new quality tools. *Benchmarking: An International Journal*. <https://doi.org/10.1108/BIJ-06-2016-0093>
- Tsironis, L. (2018). Identifying customer satisfaction: the mystery customer approach, *International Journal of Knowledge-Based Organizations (IJKBO)*, 8(3).
- Papadakis, E., Tsironis, L. (2018). Hybrid methods and practices associated with agile methods, method tailoring and delivery of projects in a non-software context. *Procedia Computer Science*. Accepted for publication, (CiteScore: 1.03, SJR: 0,258)
- Tsolakis, N. Tziantopoulos, K., Vlachos, D. and Tsironis, L. (2019). Supply Chain Reconfiguration Opportunities Arising from Additive Manufacturing Technologies in the Digital Era, *Production Planning and Control*, 30(7), pp. 510-521, (I.F.: 2,254, SJR: Q1, ABS: 3).
- Papadakis, E. & **Tsironis, L.K.** (2020). Towards a hybrid project management framework: A systematic literature review on traditional, agile and hybrid techniques. *The Journal of Modern Project Management*, Vol. 8, No. 2, p.p. 122-137

Tsironis, L.K., Dimitriadis, S.G., Kehris, E. (2020) Monitoring Operating Room Performance with Control Charts: Findings from a Greek Public Hospital, *International Journal for Quality in Health Care*, mzaa167, <https://doi.org/10.1093/intqhc/mzaa167> (to appear)

Πρωτότυπες εργασίες σε πρακτικά συνεδρίων με κριτές

Moustakis, V., Tsironis, L., "Knowledge Quality Assurance in Medical Data Mining", The 1996 Conference on Information Quality, MIT Sloan School of Management, Cambridge, MA, October 1996.

Tsironis L., Bilalis N., Moustakis V., (May 19-22-2001) "Using inductive Machine Learning to support Quality Management", in Proceedings of the 3rd International Conference on Design and Analysis of Manufacturing Systems", Tinos Island, organised by University of Aegean, (<http://www.icsd.aegean.gr/aic2001/papers/Tsironis.ps>).

Moustakis, V., C. Litos A. Dalivigas, L. Tsironis, (2004) "Website Quality Assessment Criteria", 9th International Conference on Information Quality (ICIQ-04), pp 59-73, Cambridge, Massachusetts, USA.

Τρασανίδης Γ., Τσιρώνης Λ., Παπαδόπουλος Β., (2006), Βελτίωση Διαδικασιών με χρήση Ασαφούς Λογικής, 2ο Πανελλήνιο Συνέδριο για την Τυποποίηση, τα Πρότυπα και την Ποιότητα, Ένωση Ελλήνων Επιστημόνων για την Προτυποποίηση και την Τυποποίηση (ΕΝΕΠΡΟΤ), Θεσσαλονίκη.

Amanatiadis, A., Drakatos, K., Tsironis, L. and Moustakis, V., "Defining the Main Factors of Quality of Service in Mobile Telephony," ICWMC, p. 23, International Conference on Wireless and Mobile Communications (ICWMC'06), 2006. (Available from: <http://ieeexplore.ieee.org/xpl/tocresult.jsp?isnumber=4124143&isYear=2006>)

Tsironis L., Psychogios A., (2009). Towards a systematic e-Business Excellence framework, 2nd International Conference for Entrepreneurship, Innovation, and Regional Development (ICEIRD2009), 24-25 April, Thessaloniki, Greece

Tsironis L., (2009). Mapping out the use of the European Quality Award. A case study over the Greek finalist organizations, 5th European Conference on Management Leadership and Governance, Hellenic American University, Athens, Greece, 5 - 6 November

Katsiolouides M. I., Kanavaki M., Tsironis L., (2009), An Alternative Comprehensive Approach to Quality Business Education, 3rd Annual Quality Congress Middle East: Quality and Excellence in the Middle East, Perspectives, Experiences, Challenges and sustainable Impact, 6-7 April, 2009, The Coultoural and Scientific Association, Dubai, UAE.

Kanavaki M., Tsironis L., Katsiolouides M. I., Quality Control in The Tourist Sector. The Case of the Mamidakis Hotels: Lessons for the Middle East, 3rd Annual Quality Congress Middle East: Quality and Excellence in the Middle East, Perspectives, Experiences, Challenges and sustainable Impact, 6-7 April, 2009, The Coultoural and Scientific Association, Dubai, UAE.

Psychogios A., Tsironis L., Vouzas F., (2012), The Road towards Lean Six Sigma: Key Success Factors in Service Industry, 16th International Conference on ISO & TQM (ICIT), 11-13 July, Vaxjo, Sweden

- Papadakis, E., Tsironis, L. (2018). Hybrid methods and practices associated with agile methods, method tailoring and delivery of projects in a non-software context, ProjMAN - International Conference on Project MANagement / HCist – International, November 21-23, Lisbon, Portugal.
- Toskas-Tasios, M., Tsironis, L. and Madas, M. (2019) Measuring the efficiency of Greek regional airports prior to privatization using Data Envelopment Analysis. (2019). The 8th International Symposium & 30th National Conference on Operational Research, May 16-18, Patras, Greece.
- Papadakis, E. and Tsironis, L. (2019). The use of hybrid methods and agile practices for the management of projects delivering services: A journey in literature. PM Congress 2019 Research meets Practice, April 10-12, Aula TU Delft, The Netherlands.
- Tsironis, L., Fouskas, K and Papathanasiou, J. (2019). Investigation and Classification of Risk Factors in Supply Chains: A Multi-Criteria Approach. The 8th International Symposium & 30th National Conference on Operational Research, May 16-18, Patras, Greece
- Papathanasiou, J., Armenia, A., Barnabe, F., Carlini, C., Ciobanu, N., Digkoglou, P., Glykeria, M., Jarzabek, L., Konstantinidou, M. N., Kulakowska, M., Lanzuisi, A., Morfoulaki, M., Onofrei, C., Pompei, A., Tsaples, G., and Tsironis, L. (2019). A project about Game Based Learning on Urban Sustainability, International Conference on Decision Support System Technology (EmC-ICDSST), Madeira, Portugal, 27-29 May.
- Armenia, A., Ciobanu, N., Kulakowska, M., Myrovali, G., Papathanasiou, J., Pompei, A., Tsaples, G., and Tsironis, L. (2019). An innovative game-based approach for teaching urban sustainability, BRCEBE-ICEBE 2019: 9th Balkan Region Conference on Engineering and Business Education (BRCEBE) and 12th International Conference on Engineering and Business Education (ICEBE)

Παρουσιάσεις σε διεθνή συνέδρια

- Tsironis, L., Giovanis A., (1994) “Evaluation and Selection of Landfill Sites for Chania”, Fifth Multicriteria Summer School on Multicriteria Decision Aid, Chania, July 4 – 16.
- Poulymenakou A., Tsironis L., “Quality and Electronic Commerce: A partnership for growth”, Quality Forum 99, Athens, Greece.
- Moustakis, V., Tsironis, L., “Positioning machine learning in operations management: Past, present, and future potential”, appeared on Second Aegean International Conference on Analysis and Modelling of Manufacturing Systems, May 16-20, 1999, Tinos Island, Greece.
- Moustakis, V., Tsironis, L., “Quality Assurance in Knowledge Discovery in Databases: Tutorial”, appeared on ACAI '99, Machine Learning & Applications, Tuesday, July 6, 1999, Chania, Crete, Greece.
- Moustakis, V., Tsironis, L., “Machine Learning meets Logistics”, appeared on Logistics '99, September 24-25, 1999, Athens, Greece.
- V. Moustakis, L. Tsironis, C. Litos & A. Dalivigas, (August 5-10/2001) “Using Analytic Hierarchy Process to Assess WWW Site Effectiveness”, 9th International Conference on Human-Computer Interaction, New Orleans, Louisiana USA.

Tsironis, L., Gkoutsidis D., Krapas M., Kostoglou B., (2013) Towards a unified framework of Labor Productivity Assessment, 10th Multicriteria Decision Analysis Meeting - 21-23 November, 13th Special Conference of HELORS, Thessaloniki, Greece

Κεφάλαια σε βιβλία

Evangelopoulos P., Giannias D., Liargovas P., Tsironis L., (2011), Evaluating Environmental and Regional Policies in the European Union through the Use of Environmental Quality Indices, In Baird C. M., (Ed), Social Indicators: Statistics, Trends and Policy Development, Ch. 8, pp. 149-162.

Tsironis L., (2015), Business Process Improvement through Data Mining Techniques, in Petraq Papajorgji P., Pinet, F., Guimaraes A., Papathanasiou, J., (Eds), Automated Enterprise Systems for Maximizing Business Performance, IGI Global.

Tsironis L., (2015), Business Process Improvement through Data Mining Techniques: An Experimental Approach, in Khosrow-Pour, M., (Ed), Big Data: Concepts, Methodologies, Tools, and Applications, IGI Global.

Karipidis, P. I., Tselempis, D. C. & Tsironis, L. in press. 'Eco-certification and transparency in global food supply chains.' In T. Tarnanidis, J. Papathanasiou & M. Vlachopoulou (Eds.) Driving agribusiness with technology innovations. Hershey, PA: IGI Global.

Τεχνικές Αναφορές

Tsaples, G., Digkoglou, P., Papathanasiou, J., Tsironis L. (2018). Decision making in the context of sustainability, eBook 1st version. Project Reference No. 2017-1-EL01-KA203-036303

ΒΑΣΙΛΙΚΗ ΓΡΟΥΓΙΟΥ

Publications in Academic Journals

Chantziaras, A., Dedoulis, E., Grougiou, V. and Leventis, S., 2021, The impact of labor unionization on CSR reporting, *Sustainability Accounting, Management and Policy Journal*, 12(2), 437-466.

Chantziaras, A., Dedoulis, E., Grougiou, V. and Leventis, S., 2020, "The impact of religiosity and corruption on CSR reporting: The case of U.S.", *Journal of Business Research*, 109, 362-374.

Giannikis, S., Grougiou, V. and Kapoutsis, I., 2019, "The effects of entrepreneurial orientation on job stressors and the moderating role of high-performance work systems: employee perspectives from two industries", *The International Journal of Human Resource Management*, DOI: 10.1080/09585192.2019.1629983.

Grougiou, V., Balabanis, G., and Manika, D. 2018, "Does humour influence perceptions of the ethicality of female-disparaging advertising?", *Journal of Business Ethics*, <https://doi.org/10.1007/s10551-018-4032-x>.

Grougiou, V., Dedoulis, E., and Leventis, S., 2016, "Corporate social responsibility reporting and organizational stigma: the case of "sin" industries", *Journal of Business Research*, 69(2), pp.: 905-914.

Grougiou, V., Moschis, G., and Kapoutsis, I., 2015, "Compulsive buying: the role of earlier-in-life events and experiences", *Journal of Consumer Marketing*, 32(4), pp.: 278-289.

Grougiou, V., and Moschis, G. 2014, "Antecedents of young adults' materialistic values", *Journal of Consumer Behaviour*, 14(2), pp.: 115-126.

Grougiou, V., Leventis, S., Dedoulis, E., and Owusu-Ansah, S. 2014, "Corporate social responsibility and earnings management in U.S. banks", *Accounting Forum*, 38(3), pp.: 155-169.

Grougiou, V., and Pettigrew, S., 2011, "Senior customers' service encounter preferences", *Journal of Service Research*, 14(4), pp.: 475-488.

Grougiou, V., and Pettigrew, S., 2009, "Seniors' attitudes to voicing complaints: a qualitative study", *Journal of Marketing Management*, 25(9/10), pp.: 987-1001

Grougiou, V., and Wilson, A., 2003, "Financial service call centre: problems encountered by the grey market", *Journal of Financial Services Marketing*, 7(4), pp.: 360-368.

Conference Papers

Grougiou, V., and Wilson, A. (2003), The mismatch between the growth in call centres and the needs of the grey market, EMAC 2003 Conference, May, Glasgow, Scotland.

Grougiou, V., and Wilson, A. (2005), The role of employee's age in senior customers' satisfaction with the service encounter: a phenomenological study, Macromarketing 2005 Conference, June, Thessaloniki, Greece.

Grougiou, V. (2009), Seniors' attitude towards voiced complaints: a qualitative study, Academy of Marketing 2009 Conference, July, Leeds, UK.

Grougiou, V., and Pettigrew, S. (2009), Senior customers' service encounter preferences, 2nd BIC Biennial 2009 Conference, November, Thessaloniki, Greece.

Grougiou, V., and Lampadari, F., (2010), Can a financial crisis shake consumers' spending patterns? Some Greek evidence, 3rd Euromed conference, Euromed Academy of Business, 4-5 November, 2010, Nicosia, Cyprus.

Grougiou, V., and Balabanis, G. (2011), Gender disparaging advertising: can irony make them more acceptable?, 40th EMAC 2011 conference at the Faculty of Economics, University of Ljubljana.

Grougiou, V., and Moschis, G. (2011), The effects of television and family on young adults' materialist values: a life course study in Greece, AM 2011 conference in Liverpool UK.

Grougiou, V., Leventis, S, and Dedoulis, E. (2012), Voluntary disclosure of corporate social responsibility reporting: The Case of controversial industries, EMAC 2012 conference in ISCTE Business School in Lisbon, Portugal.

Grougiou, V., Leventis, S, Dedoulis, E., and Owusu-Ansah, S. (2012), Corporate social responsibility and earnings management: The case of the banking industry, 35th EAA Annual Congress 2012 in Ljubljana, Slovenia.

Grougiou, V. (2012), Cancer diagnostic tests and seniors' behaviour, Academy of Marketing 2012 conference in Southampton University, UK.

Grougiou, V., Leventis, S, and Dedoulis, E. (2013), Corporate social responsibility reporting in controversial business sectors: a struggle for legitimacy, 36th EAA Annual Congress 2013 – Paris 2013, France.

Grougiou, V. (2013), Critical life events, inter-customer social support and customer citizenship behaviours, Academy of Marketing Science (US) 2013, May, Monterey, San Francisco.

Grougiou, V., and Giannikis, S. (2013), Investigating the relationship between organizational-level entrepreneurship and employee job stress in Greek SMEs: Assessing the role of high-performance work systems, BSA Work, Employment and Society Conference 2013.

Grougiou, V., and Giannikis, S. (2014), Ways to protect service employees from the strenuous effects of entrepreneurial activities, Academy of Marketing Science conference, Greece (UoM) 2014.

Grougiou, V., Giannikis, S., and Anastiadis, F. (2014), Consumers' responses to virtue and vice organic food products. Are they all the same?, paper accepted by EMAC 2014, Valencia Spain 2014.

Grougiou, V., Moschis, G., Kapoutsis, I. and Mathur, A. (2014), The impact of early life experiences on young adults' compulsive buying tendencies, Association for Consumer Research, North American Conference 2014, Baltimore, USA.

Grougiou, V., and Balabanis, G. (2017), The Role of Humour in Masking Female-Disparaging Advertising, 5th International Conference on Contemporary Marketing Issues (ICCM) 2017, Thessaloniki.

Antoniadis, K., Grougiou, V., Zafiropoulos, K., Vrana, V. and Theocharidis, A. I., (2018), The Use of Facebook and Twitter by DMOs in Europe, 2nd International Scientific Conference in Search of Excellence in Tourism, Travel & Hospitality Management TOURMAN 2018, Rhodes.

Grougiou, V., Giannikis, S., and Andronikidis, A. (2018), The strenuous effects of innovation on service employees, paper presented to the GMC 2018 conference, Tokyo.

Grougiou, V., and Kapoutsis, I. (2021). Antecedents and outcomes of inter-customer social support in service encounters. 31 European Operation Research Conference, July, Athens, Greece.

Grougiou, V., Abdelsalam, O., Chantziaras, A., Leventis, S., and Tsileponis, N. (2022). Sustainability performance and corporate risk-taking: Evidence from the tourism services industry. FIRABC, 25 Annual Conference, June, University of Cagliari, Sardinia, Italy.

ΚΩΝΣΤΑΝΤΙΝΟΣ ΚΑΠΑΡΗΣ**1. Επιστημονικά Περιοδικά**

M.T. Aidinidou, K. Kaparis & A.C. Georgiou (2023) Analysis, prioritization and strategic planning of flood mitigation projects based on sustainability dimensions and a spatial/value AHP-GIS system. *Expert Systems with Applications*, 211:118566.

K. Kaparis, I. Mourtos & A.N. Letchford (2022) Generalised 2-circulant inequalities for the max-cut problem. *Generalised 2-circulant inequalities for the max-cut problem*, 50(2):122-128.

K. Kaparis, Y. Mourtos & A.N. Letchford (2020) On matroid parity and matching polytopes. *Discrete Applied Mathematics*, 284:322-331.

K. Kaparis, F. Djeumou Fomeni & A.N. Letchford (2022) A cut and branch algorithm for the quadratic knapsack problem. *Discrete Optimization*, 44(2):100579.

K. Kaparis, & A.N. Letchford (2018) A note on the circulant inequalities for the max-cut problem. *Oper. Res. Lett.* 46(4):443-447.

V. Aletras, A. Georgiou, A. Mavrodi, K. Kaparis, I. Konstantaras, V. Sachpekidis, S. Michailidou, T. Gatzos, I. Styliadis, P. Stafylas (2016) Investigating performance indicators and service quality improvement in an outpatient cardiology department. *Value in Health* 19(7):663.

F. Djeumou Fomeni, K. Kaparis & A.N. Letchford (2015) Cutting planes for r -level RLT relaxations of mixed 0-1 programs. *Mathematical Programming* 151(2):639-658.

M. Downing, M. Chipulu, U. Ojiako & K. Kaparis (2014) Advanced inventory planning and forecasting solutions: A case study of the UKTLCS Chinook maintenance programme. *Production Planning & Control: The Management of Operations* 25(1):73-90.

L. Galli, K. Kaparis & A.N. Letchford (2012) Complexity results for the gap inequalities for the max-cut problem. *Oper. Res. Lett.* 40(3):149-152.

J. Fliege, K. Kaparis & B. Khosravi (2012) Operations research in the space industry. *European Journal of Operational Research* 217(2):233-240.

L. Galli, K. Kaparis & A.N. Letchford (2011) Gap inequalities for non-convex mixed-integer quadratic programs *Oper. Res. Lett.* 39(5):29-300.

M. Downing, M. Chipulu, U. Ojiako & K. Kaparis (2011) Forecasting in air force supply chains. *International Journal of Logistics Management* 22(1):127-144.

K. Kaparis & A.N. Letchford (2010) Separation algorithms for 0-1 knapsack polytopes. *Mathematical Programming* 124(1-2):69-91.

R. Teunter, O. Tang & K. Kaparis (2009) Heuristics for the economic lot scheduling problem with returns. *International Journal of Production Economics* 118(1):323-330.

K. Kaparis & A.N. Letchford (2008) Local and global lifted cover inequalities for the 0-1 multidimensional knapsack problem. *European Journal of Operational Research* 186(1):91-103.

R. Teunter, O. Tang & K. Kaparis (2008) Multi-product economic lot scheduling problem with separate production lines for manufacturing and remanufacturing. *European Journal of Operational Research* 191:1241-1253.

2. Βιβλία

A. Γεωργίου, Γ. Οικονόμου, Γ. Τσιότρας & Κ. Καπάρης (2019) Μελέτες Περιπτώσεων Επιχειρησιακής Έρευνας, Θεσσαλονίκη: Εκδόσεις Μπένου.

A. Γεωργίου, Ι. Κωνσταντάρας, & Κ. Καπάρης (2015) *Τεχνικές προσομοίωσης στη διοίκηση επιχειρήσεων*, Θεσσαλονίκη, ΣΕΑΒ.

3. Κεφάλαια σε συλλογικούς τόμους

L. Galli, K. Kaparis & A.N. Letchford (2011) Gap inequalities for the max-cut problem: a cutting plane algorithm. In A.R. Mahjoub, V. Markakis, I. Milis & V.T. Paschos (eds.) *Combinatorial Optimization. Lecture Notes in Computer Science*, vol. 7422. Berlin:Springer.

K. Kaparis & A.N. Letchford (2010) Cover Inequalities, In J.J. Cochran et al. (eds.) *Encyclopedia of Operations Research and Management Science*, Wiley/EORMS.

4. Ανακοινώσεις σε συνέδρια με κριτές και πρακτικά

On Graph Minors and Cut Polytopes. Talk given at the OR60 Anniversary Conference of the OR society, Lancaster, UK, 2018l.

Investigating performance indicators and service quality improvement in an outpa-tient cardiology department. Poster session, ISPOR 2016 Annual International Meeting, Washington, DC USA, May 2016.

On laminar matroids and b-matchings. Talk given at IFORS 2014, Conference of the International Federation of Operational Research Societies, Barcelona, Spain, July 2014

Cutting planes for firrst-level RLT relaxations of mixed 0-1 programs. Keynote presentation YoungOR, Exeter, UK, April 2013.

The Stochastic Network Loading Problem. Talk given at OR54 2012, Conference of the OR society, Edinburgh, UK, September 2012.

Complexity Results for the Gap Inequalities. Talk given at Aussois 2012, Workshop in Combinatorial Optimization, Aussois, France, January 2012.

Gap Inequalities for Mixed Integer Quadratic Programs. Poster Session, MIP 2011 Annual Workshop, Waterloo, Canada, June 2011.

Gap Inequalities for the Max-Cut Problem. Talk given at INFORMS 2010 Annual Conference, Austin, USA, November 2010.

Knapsack-based Cutting Planes for the Max-Cut Problem. Talk given at EURO2009/Conference in Operational Research, Bonn, Germany, July 2009.

Cut Round and Fix. A heuristic for the 0-1 Multidimensional Knapsack Problem. Talk given at OR50 Annual Conference, York, UK, September 2008.

Separation algorithms for 0-1 Knapsack polytopes. Talk given at CO2008, Coventry, UK, March 2008.

Separation algorithms for 0-1 Knapsack polytopes. Talk given at Optimization Days 2007, Porto, Portugal, July 2007.

Local and Global Lifted Cover Inequalities for the 0-1 Multidimensional Knapsack Problem. Talk given at CORS/Optimization Days, Montreal, Canada, May 2006.

ΔΗΜΗΤΡΙΟΣ ΚΑΦΕΤΖΟΠΟΥΛΟΣ

Δημοσιεύσεις σε διεθνή επιστημονικά περιοδικά (με κριτές):

1. Fotopoulos, C., **Kafetzopoulos, D.** and Psomas E. (2009), "Assessing the critical factors and their impact on the effective implementation of a food safety management system", *International Journal of Quality and Reliability Management*, Vol. 26 No 9, pp. 894-910.
2. Psomas, E., Fotopoulos, C. and **Kafetzopoulos, D.** (2010), "Critical Factors for Effective Implementation of ISO 9001 in SME Service Companies", *Managing Service Quality*, Vol. 20 No 5, pp. 440-457.
3. Fotopoulos, C., **Kafetzopoulos, D.** and Gotzamani, K. (2011), "Critical Factors for Effective Implementation of the HACCP System: a Pareto analysis", *British Food Journal*, Vol. 113pp. 578 – 597.
4. Psomas, E., Fotopoulos, C. and **Kafetzopoulos, D.** (2011), "Core Process Management Practices, Quality Tools and Quality Improvement", *Business Process Management Journal*, Vol. 17 No 3, pp. 437-460.
5. Psomas, E., Fotopoulos, C. and **Kafetzopoulos, D.** (2011), "Motives, difficulties and benefits in implementing the ISO 14001 Environmental Management System", *Management of Environmental Quality: An International Journal*, Vol. 22 No 4, pp.502-521.
6. **Kafetzopoulos, D.**, Psomas, E. and Kafetzopoulos, P. (2013), "Measuring the effectiveness of the HACCP Food Safety Management System", *Food control*, Vol. 33 No 2, pp. 505-513.
7. **Kafetzopoulos, D.** Gotzamani, K. and Fotopoulos, C. (2013), "Quality Systems and competitive performance of food companies", *Benchmarking: An international Journal*, Vol. 20 No 4, pp. 463-483.
8. Psomas, E., Pantouvakis, A., and **Kafetzopoulos, D.** (2013), "The impact of ISO 9001 effectiveness on the performance of service companies", *Managing Service Quality*, Vol. 23 No 2, pp. 149-164.
9. Psomas, E., **Kafetzopoulos, D.** and Fotopoulos, C. (2013), "Developing and validating a measurement instrument of ISO 9001 effectiveness in food manufacturing SMEs", *Journal of Manufacturing Technology Management*, Vol. 24 No 1, pp. 52-77.
10. Psomas, E. and **Kafetzopoulos, D.** (2014), "The innovation practices of manufacturing companies in a period of economic turbulence. The Greek case", *The TQM & Business Excellence Journal*, Vol. 25 No 7/8, pp. 720-733.
11. **Kafetzopoulos, D.** and Gotzamani, K. (2014), "Critical factors, food quality management and organizational performance", *Food Control*, Vol. 40, pp. 1-11.
12. **Kafetzopoulos, D.** Gotzamani, K. and Psomas, E. (2014), "The impact of employee's attribute on the quality of food products", *International Journal of Quality and Reliability Management*, Vol. 31 No 5, pp. 500-521.

13. Psomas, E., **Kafetzopoulos, D.** and Vouzas, F. (2014), "Quality management benefits through the "soft" and "hard" TQM elements in food companies", *The TQM Journal*, Vol. 25 No 5, pp. 431-444.
14. Psomas, E. and **Kafetzopoulos, D.** (2014), "Performance measures of ISO 9001 certified and non- certified manufacturing companies", *Benchmarking: An international Journal*, Vol. 21 No 5, pp. 756-774.
15. **Kafetzopoulos, D.**, Psomas, E. and Gotzamani, K. (2015), "The impact of quality management systems on the performance of manufacturing firms", *International Journal of Quality and Reliability Management*, Vol. 32 No 4, pp. 381-399.
16. **Kafetzopoulos, D.** and Psomas, E. (2015), "The impact of innovation capability on the performance of manufacturing companies: The Greek case", *Journal of Manufacturing Technology Management*, Vol. 26 No 1, pp. 104-130.
17. Psomas, E. and **Kafetzopoulos, D.** (2015), "HACCP effectiveness between ISO 22000 certified and non-certified dairy companies", *Food Control*, Vol. 53, pp. 134 – 139.
18. **Kafetzopoulos, D.**, Gotzamani, K. and Gkana, V. (2015), "Relationship between quality management, innovation and competitiveness. Evidence from Greek companies", *Journal of Manufacturing Technology Management*, Vol. 26 No 8, pp. 1177 - 1200.
19. **Kafetzopoulos, D.** and Psomas, E. (2016), "Organizational learning, non – technical innovation and customer satisfaction of SMEs", *International Journal of Innovation Management*, Vol.20, pp.1 28.
20. Psomas, E., **Kafetzopoulos, D.** and Gotzamani, K. (2018), "Determinants of company innovation and market performance", *The TQM Journal*, Vol. 30 No 1, pp. 54-73.
21. **Kafetzopoulos, D.** and Skalkos, D. (2019), "An audit of innovation drivers: some empirical findings in Greek agri-food firms", *European Journal of Innovation management*, Vol. 22 No2, pp. 361-382.
22. **Kafetzopoulos, D.** and Gotzamani, K. (2019), "Investigating the role of EFQM enablers in innovation performance", *The TQM Journal*, Vol. 31 No 2 pp. 239-256.
23. **Kafetzopoulos, D.**, Gotzamani, K. and Skalkos, D. (2019), "The relationship between EFQM model and business performance: the mediating role of innovation", *Journal of Manufacturing Technology Management*, Vol. 30 No 4 pp. 684 – 706.
24. **Kafetzopoulos, D.** Vouzas, F. and Skalkos, D. (2020), "Developing and validating an innovation drivers' measurement instrument in the agri-food sector", *British Food Journal*, Vol. 122 No 4, pp. 1199 – 1214.
25. **Kafetzopoulos, D.**, Psomas, E. and Skalkos, D. (2020), "Innovation dimensions and business performance under environmental uncertainty", *European Journal of Innovation management*, Vol. 23 No 5, pp. 856-876.
26. **Kafetzopoulos, D.**, Gotzamani, K. and Vouzas, F. (2021), "Management innovation, drivers and outcomes: the moderating role of organizational size", *International Journal of Innovation Management*, Vol. 25 No 2, pp. 2150021.
27. **Kafetzopoulos, D.**, "SMEs performance: a systematic literature review for antecedents and moderators", *International Journal of Productivity and Performance Management*, (in press).
28. **Kafetzopoulos, D.** (2021), "Antecedents for organizational ambidexterity and performance: the moderator role of environmental uncertainty", *Business Process Management Journal*, Vol. 27 No. 3, pp. 922-940.
29. **Kafetzopoulos, D.**, Psomas, E. and Kafetzopoulos, P. (2021), "Strategic management of ambidexterity: A critical literature Review", *International Journal of Business & Management Studies*, Vol. 2 No 4, pp. 26-42.

30. Argyri, E., Piromalis, S., Koutelidakis, S., **Kafetzopoulos, D.**, Petsas, S., Skalkos, D., Nasopoulou, C., Dimou, C. and Karantonis, H.C. (2021), "Olive paste enriched cookies exert increased antioxidant activities", *Applied Sciences*, Vol. 11 No 15, 5515.
31. Papagianni, O., Argyri, K., Loukas, T., Magkoutis, A., Biagki, T., Skalkos, D. **Kafetzopoulos, D.**, Dimou, C. Karantonis, H., Koutelidakis, A. (2021), "Postprandial bioactivity of a Spread Cheese enriched with Mountain Tea and Orange Peel extract in plasma oxidative stress status, serum lipids and glucose levels: An interventional study in healthy adults", *Biomolecules*, Vol. 11 No 8, 1241.
32. Papagianni, O., Moulas, I., Loukas, T., Magkoutis, A., Skalkos, D. **Kafetzopoulos, D.**, Dimou, C. Karantonis, H., Koutelidakis, A. (2021), "Trends in food innovation: An interventional study of benefits consuming a novel functional cookie enriched with olive paste", *Sustainability*, Vol. 13 No 20, 11472.
33. **Kafetzopoulos, D.** and Gotzamani, K. (2021), "Effect of leadership on BMI and competitive advantage of SMEs", *International Journal of Innovation Management*, Vol. 25 No 9, 2150101
34. **Kafetzopoulos, D.** (2022), "Ambidextrous leadership: A systematic review for theory development and directions for future research", *Baltic Journal of Management*, Vol. 17 No 2, pp. 206-232.
35. Dimitrantzou, C., Psomas, E., Bouranta, N. and **Kafetzopoulos, D.** (2022), "The role of Organizational Culture in Total Quality Management adoption and Cost of Quality", *Total Quality Management & Business Excellence*, Vol. 33 No 15/16, pp. 1718 – 1736. (ABS: 2; IF: 4.168; Q1 in "Business management and Accounting"; SJR: 0.77).
36. Dima, A., Arvaniti, E., Stylios, C., **Kafetzopoulos, D.** and Skalkos, D. (2022), "Adapting open innovation practices for the creation of a traceability system in a meat producing industry in Northwest Greece, *Sustainability*, Vol. 14, 5111.
37. **Kafetzopoulos, D.** (2022), "Talent development: A driver for strategic flexibility, innovativeness and financial performance", *Euromed Journal of Business*, Vol... No..., pp....
38. Mastos, T., Gkatzamani, K. and **Kafetzopoulos, D.** (2022), Development and validation of a measurement instrument for sustainability in food supply chains, *Sustainability*, Vol. 14, 5203.
39. **Kafetzopoulos, D.**, Psomas, E., Bouranta, N. (2022) "The influence of leadership on strategic flexibility and increased business performance: The mediating role of talent management", *Management Decision*, Vol. 60 No. 9, pp. 2532-2551.
40. **Kafetzopoulos, D.** and Gotzamani, K. (2022), "The effect of talent management and leadership styles on firms' sustainable performance", *European Business Review*, Vol. 34 No. 6, pp. 837-857.
41. Papagianni, O., Loukas, T., Magkoutis, A., Kagoudi, M., Skalkos, D. **Kafetzopoulos, D.**, Dimou, C. Karantonis, H., Koutelidakis, A., "Postprandial responses of serum cholesterol, glucose and plasma antioxidant activity, after intake of an innovative high fat mayonnaise-based appetizer, enhanced with olive paste, in healthy volunteers", *Life*, 12(9), 1385.

42. Kafetzopoulos, D. (2023), “Environmental dynamism and sustainability: The mediating role of innovation strategic flexibility and HR development”, Management Decision, (in press).

Βιβλία (Κεφάλαιο)

Varzakas T., **Kafetzopoulos D.** (2019), Strategic Reformulation for Development of Healthier Food Products: Emerging Technologies and Novel Ingredients. In: Raikos V., Ranawana V. (eds) Reformulation as a Strategy for Developing Healthier Food Products. Springer, Cham

Ανακοινώσεις σε διεθνή συνέδρια με κριτές

1. Mamalis, S., **Kafetzopoulos, D.** and Aggelopoulos, S. (2009), “The New Food Safety Standard ISO 22000. Assessment, Comparison and Correlation with HACCP and ISO 9000:2000. The Practical Implementation in Victual Business”, 113th EAAE Seminar, September 3 – 6, Chania, Greece.
2. **Kafetzopoulos, D.**, Psomas, E. and Fotopoulos, C. (2011), “Food safety and quality management system effectiveness and company performance, the case of the Greek dairy companies”, 1o Food Unique Conference, 5-6 May, University of Copenhagen.
3. Psomas, E., **Kafetzopoulos, D.** and Fotopoulos, C. (2011), “Determining ISO 9001 effectiveness and the influential critical factors in manufacturing companies”, The 14th QMOD, International Conference on Quality and Service Sciences, 29 - 31 August, San Sebastian, Spain.
4. Gotzamani, K. and **Kafetzopoulos, D.** (2012), “Measuring the effectiveness of food quality and safety systems – Critical factors for effective implementation and their impact on food companies’ performance”, III Seminar on Quality Management Academic Research Field, Barcelona, 3-4 May.
5. **Kafetzopoulos, D.** and Mamalis, S. (2012), “Quality practices and performance in Greek restaurants”, 2nd International Scientific Conference on «Advances in Hospitality and Tourism Marketing & Management», 31st May – 3rd June 2012, Corfu island, Greece.
6. Psomas, E. and **Kafetzopoulos, D.** (2013), “The innovation practices of manufacturing companies in a period of economic turbulence”, The 16th QMOD, International Conference on Quality and Service Sciences, 4-6 September 2013, Portoroz, Slovenia.
7. Psomas, E., **Kafetzopoulos, D.** and Gotzamani, K. (2015), “The impact of leadership and process management on company innovation and market performance”, European Academy of Management Conference, 17 - 20 June, University of Warsaw, Poland.
8. Gianni, M., **Kafetzopoulos, D.** and Gotzamani, K. (2015), “Quality management adoption and competitiveness of Greek companies in a fluctuating economic environment”, 59th European Organization for Quality (EOQ) Congress, 11-12 June, Athens.
9. **Kafetzopoulos, D.** Gotzamani, K. and Psomas, E. (2016), “A Conceptual Framework of Quality Management, Innovation and Business Performance”, The 19th QMOD,

- International Conference on Quality and Service Sciences, 21-23 September, Rome, Italy.
10. **Kafetzopoulos, D.**, Skalkos, D. and Kafetzopoulos, P. (2017), “An overview to innovation capability of the Greek agri-food sector”, 10th International Conference for Entrepreneurship, Innovation and Regional Development, 31 Aug – 1 Sept 2017 / Thessaloniki, Greece.
 11. **Kafetzopoulos, D.** and Kafetzopoulos, P. (2018), “Food safety: applied systems and indicators of their effective implementation”, International Conference on Agricultural-food Sector - New technology - Entrepreneurship – Local Development, 24-28 May, Serres, Greece.
 12. **Kafetzopoulos, D.**, Sakali, Ch. and Skalkos, D. (2018), “QM and innovation in the Greek agri-food sector”, 3rd International Conference on Quality Engineering and Management, 11-13 July, Barcelona, Spain.
 13. **Kafetzopoulos, D.** (2018), “The use of probiotics for improving functionality of chocolate - a review”, II Food Factor Conference, 8th-9th November, Málaga, Spain.
 14. **Kafetzopoulos, D.**, Petraki C. and Kafetzopoulos G. (2018), “Biochemistry analysis and physicochemical properties for the quality assessment of the Greek honey bee”, 30th International Symposium on the Chemistry of Natural Products, November 25-29, Athens, Greece.
 15. Hosam, B., Izlem, H., **Kafetzopoulos, D.**, Kafetzopoulos, G. and Gkatzionis, K. (2018), “The use of innate microflora of honey in fermented milk drink”, 30th International Symposium on the Chemistry of Natural Products, November 25-29, Athens, Greece.
 16. **Kafetzopoulos D.** and Deligiorgis I. (2018), “The biochemical properties of salmonella and its presence in poultry flocks as an indicator of food safety”, II Food Factor Conference, 8th-9th November, Málaga, Spain.
 17. **Kafetzopoulos D. (2018)**, “The biochemical properties of different l-asparaginase types to minimize acrylamide formation in baked foods”, 3ed International Conference on Food Science and Technology, November 29 – December 01, Budapest, Hungary.
 18. **Kafetzopoulos, D.**, Karamolegkou, C. and Skalkos D. (2019), “Meat Quality Management through an advanced traceability system”, 13ο Συνέδριο Χημείας Κύπρου Ελλάδας, Λευκωσία, 31/10 - 3/11, Κύπρος.
 19. **Kafetzopoulos, D.** and Skalkos, D. (2019), “Innovation in the agri-food sector: the case of the North Aegean region”, 14th European Conference on Innovation and Entrepreneurship, 19-20 September, Kalamata, Greece.
 20. **Kafetzopoulos, D.** and Skalkos, D. (2019), “Managing operational changes for increased performance in agri-food”, 14th European Conference on Innovation and Entrepreneurship, 19-20 September, Kalamata, Greece.
 21. **Kafetzopoulos, D.** and Bounova, S. (2020), “Consumer attitude for production and introduction new dairy products by goats in the market of Epirus region”, International Conference on Business & Economics of the Hellenic Open University, June 26-27, Athens, Greece.

22. **Kafetzopoulos, D.** Stylios, C. and Skalkos, D. (2020), “Managing traceability in the meat processing industry: principles, guidelines and technologies”, 9th International Conference on Information and Communication Technologies in Agriculture, Food & Environment, September 24-27, Thessaloniki, Greece.
23. Charalampous, V., Margariti, S., Salmas, D., Stylios, C., **Kafetzopoulos, D.** and Skalkos, D. (2020), “Design and Develop cloud-based system for meat traceability”, 9th International Conference on Information and Communication Technologies in Agriculture, Food & Environment, September 24-27, Thessaloniki, Greece.
24. Iliopoulos, G. **Kafetzopoulos, D.** (2021), Evaluation of Athens International Airport Service Quality through the Study of User-Generated Content, *2nd International Conference on Research in Management*, 19-21 February, Vienna, Austria.
25. Papagianni, O., Loukas, T., Magkoutis, A., Biagki, T., Skalkos, D., **Kafetzopoulos, D.**, Dimou, C., Karantonis, C. and Koutelidakis, A. (2021), “Postprandial bioactivity of spread cheese enhanced with mountain tea and orange-peel EXTRACT in healthy volunteers: a crossover pilot intervention study”, 55th European Diabetes Epidemiology Group (EDEG), Virtual conference, 26 - 27 of April.
26. **Kafetzopoulos, D.** and Skalkos, D. (2021), “The impact of leadership styles on strategic flexibility: a structural model analysis”, The 14th Annual Conference of the EuroMed Academy of Business, September 22nd-24th, Online conference.
27. **Kafetzopoulos, D.** and Skalkos, D. (2021), “A theoretical model for business performance: the role of talent, innovativeness and flexibility”, The 14th Annual Conference of the EuroMed Academy of Business, September 22nd-24th, Online conference.
28. Margariti, S., Besharat, J., Salmas, D., Pachoulas, G., Botilias, G., Stylios, C., Skalkos, D. and **Kafetzopoulos, D.** (2022), Eukreas: An Integrated Framework for effective traceability of Greek Meat, HAICTA 2022: 10th International Conference on Information and Communication Technologies in Agriculture, Food & Environment, September 22-25, Athens, Greece.
29. Bouranta, N., Psomas, E. and Kafetzopoulos, D. (2022), “Service Quality, Students’ Satisfaction, and Behavioral Intentions in a Higher-Education Context”, Sixth International Conference on Lean Six Sigma for Higher Education, 14th and 15th November, Abu Dhabi, UAE.

Ανακοινώσεις σε πανελλήνια συνέδρια με κριτές

1. Ψωμάς, Ε., Φωτόπουλος, Χ. και **Καφετζόπουλος, Δ.** (2010), “Η Εφαρμογή του Συστήματος Περιβαλλοντικής Διαχείρισης ISO 14001 στις Ελληνικές Επιχειρήσεις”, 11^ο Πανελλήνιο Συνέδριο Αγροτικής Οικονομίας (ΕΤΑΓΡΟ), 26-27 Νοεμβρίου, Αθήνα.
2. Ψωμάς, Ε., Φωτόπουλος, Χ. και **Καφετζόπουλος, Δ.** (2010), “Η διαχείριση διεργασιών ως μοχλός βελτίωσης της ποιότητας των επιχειρήσεων τροφίμων”, 3ο Πανελλήνιο Συνέδριο της Διεπιστημονικής Εταιρείας Διασφάλισης και Υγιεινής Τροφίμων, 4 - 6 Ιουνίου, Θεσσαλονίκη.
3. Φωτόπουλος, Χ., **Καφετζόπουλος, Δ.** και Ψωμάς, Ε. (2010), “Δημιουργία ενός ολοκληρωμένου μοντέλου ποιότητας των τροφίμων”, 3ο Πανελλήνιο Συνέδριο της

- Διεπιστημονικής Εταιρείας Διασφάλισης και Υγιεινής Τροφίμων (ΔΕΔΥΤ), 4 - 6 Ιουνίου, Θεσσαλονίκη.
4. Psomas, E., **Kafetzopoulos, D.** Vasios, D. (2012), "HACCP effectiveness in ISO 22000 certified and Non - certified dairy companies", 12ο Πανελλήνιο Συνέδριο Αγροτικής Οικονομίας (ΕΤΑΓΡΟ), 22-24 Νοεμβρίου, ΑΠΘ, Θεσσαλονίκη.
 5. **Καφετζόπουλος, Δ.** και Ψωμάς, Ε. (2014), "Ο ρόλος του συστήματος ασφάλειας τροφίμων στην λειτουργική απόδοση και ανταγωνιστικότητα των επιχειρήσεων τροφίμων", 13ο Πανελλήνιο Συνέδριο Αγροτικής Οικονομίας (ΕΤΑΓΡΟ), 20-23 Νοεμβρίου, ΓΠΑ, Αθήνα.
 6. **Kafetzopoulos, D.** and Psomas, E. (2015), "A Diagnostic Instrument for Performance Evaluation of Food Safety Management Systems", 14th Special Conference of the Hellenic Operational Research Society: «Agricultural Development and Rural Economy using Multicriteria Decision Analysis», 12-14 March, Agrinio, Greece.
 7. Όλγα Παπαγιάννη, Θωμάς Λούκας, Αθανάσιος Μαγκούτης, Ηρακλής Μούλας, Δημήτριος Σκάλκος, **Δημήτριος Καφετζόπουλος**, Χαραλαμπία Δήμου, Χαράλαμπος Καραντώνης, Αντώνιος Κουτελιδάκης, (2021), "Μελέτη της μεταγευματικής βιοδραστικότητας μπισκότων ενισχυμένων με πάστα ελιάς σε υγιείς εθελοντές", 14ο Πανελλήνιο Συνέδριο καρδιομεταβολικών Παραγόντων Κινδύνου, 2-5 Σεπτεμβρίου, Καλαμάτα. (Έπαινος 3^{ης} καλύτερης προφορικής ανακοίνωσης).

ΙΩΑΝΝΗΣ ΚΩΝΣΤΑΝΤΑΡΑΣ

1. Επιστημονικά Περιοδικά

1. Papachristos, S. and Konstantaras, I. (2006) "Economic ordering quantity models for items with imperfect quality", *International Journal of Production Economics*, 100(1), pp. 148-154.
2. Konstantaras, I. and Papachristos, S. (2006) "Lot-sizing for a single-product recovery system with backordering", *International Journal of Production Research*, 44(10), pp. 2031-2045.
3. Konstantaras, I. and Papachristos, S. (2007) "Optimal policy and holding cost stability regions in a periodic review inventory system with manufacturing and remanufacturing options", *European Journal of Operational Research*, 178(2), pp. 433-448.
4. Konstantaras, I., Goyal, S.K. and Papachristos, S. (2007) "Economic ordering policy for an item with imperfect quality subject to the in-house inspection", *International Journal of Systems Science*, 38(6), pp. 473-482.
5. Konstantaras, I. and Papachristos, S. (2008) "A note on: Developing an exact solution for an inventory system with product recovery", *International Journal of Production Economics*, 111(2), pp. 707-712.
6. Konstantaras, I. and Papachristos, S. (2008) "Note on: An optimal ordering and recovery policy for reusable items", *Computers & Industrial Engineering*, 55(3), pp. 729-734.
7. Skouri, K., Konstantaras, I., Papachristos, S. and Ganas, I. (2009) "Inventory models with ramp type demand rate, partial backlogging and Weibull deterioration rate", *European Journal of Operational Research*, 192(1), pp. 79-92.
8. Skouri, K. and Konstantaras, I. (2009) "Order level inventory models for deteriorating seasonable/fashionable products with time dependent demand and shortages", *Mathematical Problems in Engineering*, 24 pages.
9. Konstantaras, I. and Skouri, K. (2010) "Lot sizing for a single product recovery system with variable setup numbers", *European Journal of Operational Research*, 203(2), pp. 326-335.
10. Konstantaras, I., Skouri, K. and Jaber, M. (2010) "Lot sizing for a recoverable product with inspection and sorting", *Computers & Industrial Engineering*, 58(3), pp. 452-462.
11. Konstantaras, I. (2010) "Optimal control of production and remanufacturing in a reverse logistics model with backlogging", *Mathematical Problems in Engineering*, vol. 2010, 19 pages.
12. Konstantaras, I., Skouri, K. and Papachristos, S. (2011) "Optimal pricing, return and modular design policy for Build-To-Order (BTO) products in a two parties supply chain system", *IMA Journal of Management Mathematics*, 22(1), pp. 1-12.

13. Konstantaras, I. and Skouri, K. (2011) "A note on a production-inventory model under stock-dependent demand, Weibull distribution deterioration and shortage", *International Transactions in Operational Research*, 18(4), pp. 527-531.
14. Skouri, K., Konstantaras, I., Papachristos, S. and Teng, J. (2011) "Supply chain models for deteriorating products with ramp type demand rate under permissible delay in payments", *Expert Systems with Applications*, 38(12), pp. 14861-14869.
15. Skouri, K., Konstantaras, I., Manna, S. K. and Chaudhuri, K. S. (2011) "Inventory models with ramp type demand rate, time dependent deterioration rate, unit production cost and shortages", *Annals of Operations Research*, 191(1), pp. 73-95.
16. Piperagkas, G. S., Konstantaras, I., Skouri, K., and Parsopoulos, K. E. (2012) "Solving the stochastic dynamic lot-sizing problem through nature-inspired heuristics", *Computers & Operations Research*, 39(7), pp. 1555-1565.
17. Karimi-Nasab, M. and Konstantaras, I. (2012) "A random search heuristic for a multi-objective production planning", *Computers & Industrial Engineering*, 62(2), pp. 479-490.
18. Konstantaras, I., Skouri, K. and Jaber, M. (2012) "Inventory models for imperfect quality items with shortages and learning in inspection", *Applied Mathematical Modelling*, 36(11), pp. 5334-5343.
19. Karimi-Nasab, M. and Konstantaras, I. (2013) "An inventory control model with stochastic replenishment interval and special sale offer", *European Journal of Operational Research*, 227(1), pp. 81-87.
20. Krommyda I. P., Skouri, K., Konstantaras, I. and Ganas, I. (2013) "Optimal pricing and replenishment policy for non-instantaneous deteriorating items and two levels of storage", *Asia-Pacific Journal of Operational Research*, 30(4), 28 pages.
21. Skouri, K. and Konstantaras, I. (2013) "Two warehouse inventory model for deteriorating products with ramp type demand rate", *Journal of Industrial and Management Optimization*, 9(4), pp. 855-883.
22. Benkherouf, L., Skouri, K. and Konstantaras, I. (2014) "Optimal lot sizing for a production-recovery system with time varying demand over finite planning horizon", *IMA Journal of Management Mathematics*, 25(4), pp. 403-420.
23. Skouri, K., Konstantaras, I., Lagodimos, A. C. and Papachristos, S. (2014) "An EOQ model with backorders and rejection of defective supply batches", *International Journal of Production Economics*, 155, pp. 148-154.
24. Krommyda, I. P., Skouri, K. and Konstantaras, I. (2015) "Optimal ordering quantities for substitutable products with stock-dependent demand", *Applied Mathematical Modelling*, 39(1), pp. 147-164.
25. Sifaleras, A., Konstantaras, I. and Mladenovic, N. (2015) "Variable neighborhood search for the economic lot sizing problem with product returns and recovery", *International Journal of Production Economics*, 160, pp. 133-143.
26. Parsopoulos, K. E., Konstantaras, I. and Skouri, K. (2015) "Metaheuristic optimization for the single-item dynamic lot sizing problem with returns and remanufacturing", *Computers & Industrial Engineering*, 83, pp. 307-315.

27. Sifaleras, A. and Konstantaras, I. (2015) "General variable neighborhood search for the multi-product dynamic lot sizing problem in closed-loop supply chain", *Electronic notes in Discrete Mathematics*, 47, pp. 69-76.
28. Benkherouf, L., Skouri, K. and Konstantaras, I. (2016) "Optimal control of production, remanufacturing and refurbishing activities in a finite planning horizon inventory system", *Journal of Optimization Theory and Applications*, 168(2), pp. 677-698.
29. Aletras, V., Georgiou, A., Mavrodi, A., Kaparis, K., Konstantaras, I., Sachpekidis, V., Michailidou, S., Gatzos, T., Styliadis, I. and Stafylas, P. (2016) "Investigating performance indicators and service quality improvement in an outpatient cardiology department". *Value in Health*, 19(7), pp. 663.
30. Sifaleras, A. and Konstantaras, I. (2017) "Variable neighborhood descent heuristic for solving reverse logistics multi-item dynamic lot-sizing problems", *Computers & Operations Research*, 78, pp. 385-392.
31. Cunha, J. O., Konstantaras, I., Melo, R. A. and Sifaleras, A. (2017) "On the multi-item economic lot-sizing with remanufacturing and uncapacitated production", *Applied Mathematical Modelling*, 50, pp. 772-780.
32. Benkherouf, L., Skouri, K. and Konstantaras, I. (2017) "Inventory decisions for a finite horizon problem with product substitution options and time varying demand", *Applied Mathematical Modelling*, 51, pp. 669-685.
33. Konstantaras, I., Skouri, K. and Lagodimos, A. G. (2019) "EOQ with independent endogenous supply disruptions", *Omega-The International Journal of Management Science*, 83, pp. 96-106.
34. Taleizadeh, A. A., Tavakoli, S., Konstantaras, I. and Rabbani, M. (2019) "A vendor managed inventory on consignment with penalty as a supply chain coordination arrangement", *RAIRO-Operations Research*, article in press.
35. Khan, Md. A. A., Shaikh, A. A., Panda, G. C. and Konstantaras, I., (2019) "Two-warehouse inventory model for deteriorating items with partial backlogging and advance payment scheme", *RAIRO-Operations Research*, article in press.
36. Khan, Md. A. A., Shaikh, A. A., Panda, G. C., Konstantaras, I. (2019) "Price discount facility in an EOQ model for deteriorating items with stock-dependent demand and partial backlogging, *International Transactions in Operational Research*, 26, pp. 1365-1395.
37. Khan, Md. A. A., Shaikh, A. A., Panda, G. C., Konstantaras, I., Taleizadeh, A. A. (2019). Inventory system with expiration date: Pricing and replenishment decisions, *Computers & Industrial Engineering*, 132, pp. 232-247.
38. A. A. Taleizadeh, N. Pourmohammad-Zia, I. Konstantaras, (2021). Partial linked-to-order delayed payment and life time effects on decaying items ordering, *Operational Research, An International Journal*, 21, 2077-2099
39. Khan, Md. A. A., Shaikh, A. A., Panda, G. C., Konstantaras, I., Cárdenas-Barrón L. E. (2020). The effect of advance payment with discount facility on supply decisions of deteriorating products whose demand is both price and stock dependent, *International Transactions in Operational Research*, 27, 1343-1367.
40. Khan Md. A. A., Shaikh A. A., Panda G. C., Buhnia A. K., Konstantaras I. (2020). Non-instantaneous deterioration effect in ordering decisions for a two-warehouse

inventory system under advance payment and backlogging, *Annals of Operations Research*, 289, 243-275.

41. Taleizadeh, A. A., Shokr, I., Konstantaras, I., VafaeiNejad, M. (2020). Stock replenishment policies for a vendor-managed inventory in a retailing system, *Journal of Retailing and Consumer Services*, 55, 102137 (18 pages).
42. Khan, Md. A. A, Shaikh, A. A., Konstantaras, I., Buhnia, A. K., Cárdenas-Barrón, L. E. (2020). Inventory models for perishable items with advanced payment, linearly time-dependent holding cost and demand dependent on advertisement and selling price, *International Journal of Production Economics*, 230, 107804 (18 pages).
43. Konstantaras, I., Skouri, K., Benkherouf, L. (2021). Optimizing inventory decisions for a closed-loop supply chain model under a carbon tax regulatory mechanism, *International Journal of Production Economics*, 239C, 108185 (13 pages)
44. A. A. Taleizadeh, R. Askari and I. Konstantaras (2022). An optimization model for a manufacturing-inventory system with rework process based on failure severity under multiple constraints, *Neural Computing and Applications*, 34(6), 4221-4264.
45. A. K. Manna, Md S. Rahman, A. A. Shaikh, A. K. Bhunia and I. Konstantaras, (2022). Modeling of a carbon emitted production inventory system with interval uncertainty via meta-heuristic algorithms, *Applied Mathematical Modelling*, 106, 343-368.

2. Βιβλία/Μονογραφίες

1. Anderson, D. R., Sweeney, D. J., Williams, T. A. and Martin, K “*An Introduction to Management Science: Quantitative approaches to decision making*”, επιστημονική επιμέλεια της μετάφρασης του παραπάνω βιβλίου με τίτλο «*Διοικητική Επιστήμη: Ποσοτικές μέθοδοι για τη λήψη επιχειρηματικών αποφάσεων*» Εκδόσεις Κριτική, 2014.
2. Γεωργίου, Α., Καπάρης, Κ., Κωνσταντάρας, Ι., 2016. Τεχνικές προσομοίωσης στη Διοικητική Επιστήμη [ηλεκτρ. βιβλ.] Αθήνα: Σύνδεσμος Ελληνικών Ακαδημαϊκών Βιβλιοθηκών. Διαθέσιμο στο: <http://hdl.handle.net/11419/2488>, ISBN: 978-960-603-032-1.
3. Γενική επιμέλεια στη μετάφραση της 13ης έκδοσης του βιβλίου του Mario F. Triola «*Elementary Statistics*» (εκδόθηκε στα ελληνικά το 2021 από τις εκδόσεις Broken Hill Publishers Ltd με τίτλο «*Αρχές Στατιστικής*»).

3. Κεφάλαια σε συλλογικούς τόμους

1. Tatsis, V. A., Parsopoulos, K. E., Skouri, K. and Konstantaras, I. (2013) “An Ant-Based Optimization Approach for Inventory Routing”, In M. Emmerich et al. (eds.), *EVOLVE - A Bridge between Probability, Set Oriented Numerics, and Evolutionary Computation IV*, Advances in Intelligent Systems and Computing 227, Switzerland, Springer International Publishing, pp. 107-121.
2. Krommyda, I. P., Skouri, K., Konstantaras, I. and Ganas, I. (2016) “Two-warehouse inventory systems for seasonal deteriorating products with permissible delay in payments”, In E. Grigoroudis and M. Doumpos (eds.), *Operational Research in Business and Economics*, Springer Proceedings in Business and Economics, Switzerland, Springer, pp. 247-269.

3. Benkherouf, L., Skouri, K. and Konstantaras, I. (2017) "Optimal Batch Production with Rework Process for Products with Time-Varying Demand Over Finite Planning Horizon", In N. Daras and Th. Rassias (eds), *Chapter: Operations Research, Engineering, and Cyber Security*, Volume 113, Switzerland, Springer Optimization and Its Applications, pp. 57-68.
4. Skouri, K., Benkherouf, L. and Konstantaras, I. (2017) "Optimal Inventory Policies for Finite Horizon Inventory Models with Time Varying Demand: A Unified Presentation", In N. Daras and Th. Rassias (eds), *Chapter: Operations Research, Engineering, and Cyber Security*, Volume 113, Switzerland, Springer Optimization and Its Applications, pp. 345-358.
5. Skouri, K., Sifaleras, A. and Konstantaras, I. (2018) "Open Problems in Green Supply Chain Modeling and Optimization with Carbon Emission Targets", In P. M. Pardalos, A. Migdalas (eds.), *Open Problems in Optimization and Data Analysis*, Switzerland, Springer Optimization and Its Applications 141, pp. 83-90.
6. Sifaleras, A., Konstantaras, I. (2019), A survey on variable neighborhood search methods for supply network inventory", in I. Bychkov, V. A. Kalyagin, P. M. Pardalos, and O. Prokopyev (Eds.), *Network Algorithms, Data Mining, and Applications (NET 2018)*, Springer Proceedings in Mathematics & Statistics, Vol. 315, pp. 71-82, 2020

4. Ανακοινώσεις σε συνέδρια με κριτές και πρακτικά.

1. Κωνσταντάρας, Ι. και Παπαχρήστος, Σ. (2001) "Ο αλγόριθμος των Wagner-Whitin (W-W) και η χρήση του σε μοντέλα Αντίστροφης Εφοδιαστικής Αλυσίδας", Πρακτικά 14ου Εθνικού Συνεδρίου Ελληνικής Εταιρίας Επιχειρησιακών Ερευνών (ΕΕΕΕ), 01-03 Νοεμβρίου, Ξάνθη, Ελλάδα.
2. Konstantaras, I. and Papachristos, S. (2005) "Economic production and remanufacturing lot-sizing for a single product system with backlogging, In Proceedings of 18th International Conference on Production Research, 31 July-04 August, Salerno, Italy.
3. Konstantaras, I., Skouri, K. and Papachristos, S. (2006) "Optimal policy for pricing, return and modularity level for Build-To-Order (BTO) products, In Proceedings of 11th European Logistics Association (ELA) Doctorate Workshop, 22-30 June, Grainau, Germany.
4. Krommyda, I. P., Skouri, K. and Konstantaras, I. (2011) "Optimal pricing and replenishment policy of a two warehouse inventory model with non instantaneous deteriorating items", In Proceedings of the 1st International Symposium & 10th Balkan Conference on Operational Research, 22-25 September, Thessaloniki, Greece.
5. Karimi-Nasab, M. and Konstantaras, I. (2011) "A single machine production scheduling model with variable processing times", in Proceedings of the 1st International Symposium & 10th Balkan Conference on Operational Research, 22-25 September, Thessaloniki, Greece.
6. Skouri, K., Konstantaras, I., Lagodimos, A. G. and Ganas, I. (2013) "EOQ approaches for stochastic inventory systems", In Proceedings of the XI Balkan Conference on Operational Research, 07-10 September, Belgrade, Serbia.
7. Moustaki, E., Parsopoulos, K., Konstantaras, I., Skouri, K. and Ganas, I. (2013) "A first study of particle swarm optimization on the dynamic lot sizing problem with product

- returns”, In Proceedings of the XI Balkan Conference on Operational Research, 07-10 September, Belgrade, Serbia.
8. Krommyda, I. P., Skouri, K. and Konstantaras, I. (2013) “Joint replenishment policy for two substitutable products with demand dependent of their inventory levels”, In Proceedings of the XI Balkan Conference on Operational Research, 07-10 September, Belgrade, Serbia.
 9. Krommyda, I. P., Skouri, K., Konstantaras, I., Ganas, I (2015) “Two-warehouse inventory models for deteriorating items with ramp type demand rate, partial backlogging and permissible delay in payments”, In Proceedings of the 4th International Symposium & 26th National Conference on Operational Research, 04-06 June, Chania, Greece.
 10. Konstantaras, I., Skouri, K., Benkherouf, L. (2020). Optimal ordering decision for a closed loop supply chain system under carbon tax regulatory mechanism, *Pre-prints of the 21st International Working Seminar of Production Economics*, 24th-28th February, Innsbruck, Austria, 18 pages.

5. Ανακοινώσεις σε συνέδρια με κριτές χωρίς πρακτικά

1. Σκούρη, Κ., Κωνσταντάρας, Ι. και Παπαχρήστος, Σ. (2005) “An inventory model with ramp type demand, partial backlogging and Weibull deterioration rate”, 1^ο Εθνικό Συνέδριο Ελληνικής Εταιρίας Συστημικών Μελετών (ΕΕΣΜ), 12-14 Μαΐου, Τρίπολη, Ελλάδα.
2. Γκανάς, Ι., Σκούρη, Κ., Κωνσταντάρας, Ι. και Παπαχρήστος, Σ. (2005) “Design modularity and return policy for Build-to-Order (BTO) products”, 17^ο Εθνικό Συνέδριο Ελληνικής Εταιρίας Επιχειρησιακών Ερευνών (ΕΕΕΕ), 16-18 Ιουνίου, Πάτρα, Ελλάδα.
3. Ganas, I. Konstantaras, I., Papachristos, S. and Skouri, K. (2006) “Optimal ordering policies for the single level lot-sizing problem with lumpy demand”, 14th International Working Seminar on Production Economics, 20-24 February Innsbruck, Austria.
4. Skouri, K., Konstantaras, I., Papachristos, S. and Ganas, I. (2006) “An order level inventory system with ramp type demand rate, partial backlogging and Weibull deterioration rate”, 14th International Symposium on Inventories, 21-25 August, Budapest, Hungary.
5. Skouri, K., Papachristos, S., Konstantaras, I. and Ganas, I. (2007) “Inventory models for deteriorating items with ramp type demand rate, partial backlogging and permissible delay in payments”, 19^ο Εθνικό Συνέδριο Ελληνικής Εταιρίας Επιχειρησιακών Ερευνών (ΕΕΕΕ), 21-23 Ιουνίου, Άρτα, Ελλάδα.
6. Skouri, K., Papachristos, S., Konstantaras, I. and Ganas, I. (2007) “An inventory model for deteriorating items with ramp type demand rate, partial backlogging and permissible delay in payments”, 22nd European Conference on Operational Research EURO XXII, 8-11 July, Prague, Czech Republic.
7. Ganas, I., Konstantaras, I., Papachristos, S. and Skouri, K (2007) “Optimal ordering policies for the single level lot-sizing problem with lumpy demand”, 22nd European Conference on Operational Research EURO XXII, 8-11 July, Prague, Czech Republic.

8. Skouri, K., Konstantaras, I. and Papachristos, S. (2008) “Two warehouse inventory models for deteriorating seasonable products with ramp type demand rate”, 15th International Symposium on Inventories, 22-26 August, Budapest, Hungary.
9. Skouri, K., Lagodimos, A. and Konstantaras, I. (2010) “Periodic review (R, T) inventory control policy for stochastic demand and yield”, 3rd meeting of the EURO Working Group on Stochastic Modelling, 7-9 June, Nafplio, Greece.
10. Krommyda, I. P., Skouri, K. and Konstantaras, I. (2012) “Optimal ordering quantities for substitutable products with stock-dependent demands”, 3^d Annual Conference of the European Decision Sciences Institute, 24-28 June, Istanbul, Turkey.
11. Skouri, K., Konstantaras, I. and Lagodimos A. G. “(R, T) inventory control policies under uncertain supply chain environment”, 3^d Annual Conference of the European Decision Sciences Institute, 24-28 June, Istanbul, Turkey.
12. Benkherouf, L., Skouri, K. and Konstantaras, I. (2012) “Optimal lot sizing for a production-recovery system with time varying demand over finite planning horizon”, 17th International Symposium on Inventories, 20-24 August, Budapest, Hungary.
13. Nikolakopoulos, A., Ganas, I., Konstantaras, I. and Skouri, K. (2012) “Hybrid metaheuristic-dynamic programming algorithm for integrated optimization of manual order picking and sorting warehouse operations”, 25th European Conference on Operational Research, 8-11 July, Vilnius, Lithuania.
14. Benkherouf, L., Skouri, K. and Konstantaras, I. (2015) “Optimal production and reworking decisions over finite planning horizon for products with time varying demand”, 4th International Symposium & 26th National Conference on Operational Research, 04-06 June, Chania, Greece.
15. Konstantaras, I. Skouri, K. and Lagodimos, A. (2015) “Economic order quantity with random supply disruptions”, 4th International Symposium & 26th National Conference on Operational Research, 04-06 June, Chania, Greece.
16. Konstantaras, I., Lagodimos, A. C. and Skouri, K. (2018). “Decomposition-based optimization of a deterministic two-echelon inventory chain”, 20th International Symposium on Inventories, 20-24 August, Budapest, Hungary.

6. Άλλες εργασίες (Σύνταξη Ειδικών Τευχών Διεθνών Επιστημονικών Περιοδικών)

1. Fleming, P. and Konstantaras, I. (2014), “International Journal of Systems Science: Operations & Logistics”, International Journal of Systems Science: Operations & Logistics, 1:1, pp. 1-2.
2. Taleizadeh, A. A., Barrón, L. E. C., Konstantaras, I. (2017) “Editorial: Special Issue on Advances in Inventory Management under Uncertainty”, International Journal of Inventory Research, 4(2/3), pp. 97-102.

ΛΕΩΝΙΔΑΣ Δ. ΧΑΤΖΗΘΩΜΑΣ

1. Δημοσιεύσεις σε Διεθνή Ξένα Επιστημονικά Περιοδικά Αξιολογημένες από Κριτές (Σύστημα Κριτών)

1. Tsiotsou, R.H., **Hatzithomas, L.** and Wetzels, M., 2023. Display advertising: the role of context and advertising appeals from a resistance perspective. *Journal of Research in Interactive Marketing*.
2. Theodorou, A., **Hatzithomas, L.**, Fotiadis, T., Diamantidis, A. and Gasteratos, A., 2023. The Impact of the COVID-19 Pandemic on Online Consumer Behavior: Applying the Theory of Planned Behavior. *Sustainability*, 15(3), p.2545.
3. Margariti, K., **Hatzithomas, L.**, Boutsouki, C. and Zotos, Y., 2022. A path to our heart: Visual metaphors and “white” space in advertising aesthetic pleasure. *International Journal of Advertising*, 41(4), pp.731-770.
4. Michaelidou, N., Siamagka, N.T., Hatzithomas, L. and Chaput, L., 2022. Femvertising practices on social media: a comparison of luxury and non-luxury brands. *Journal of Product & Brand Management*, 31(8), pp.1285-1300.
5. Theodorakioglou, F., Hatzithomas, L. and Boutsouki, C., 2023. The impact of sequential versus simultaneous media exposure on online advertising effectiveness. *Journal of Marketing Communications*, 29(2), pp.101-117.
6. Radojevic, P., Manic, S., Churlei, E., **Hatzithomas, L.** and Suluburic, A. 2022. "Organizational determinants as antecedent factors of export marketing strategy archetypes of agri-food firms: a three country analysis", *British Food Journal*, Vol. 124 No. 4, pp. 1400-1418.
7. Riskos, K., **Hatzithomas, L.**, Dekoulou, P. and Tsourvakas, G., 2022. The influence of entertainment, utility and pass time on consumer brand engagement for news media brands: A mediation model. *Journal of Media Business Studies*, 19(1), pp.1-28.
8. Georgoulopoulos N., **Hatzithomas L.**, and Boutsouki C. (2022) Quality of Electronic Design Automation Tools, *International Journal of Business Information Systems*.
9. Voutsas, M.C., **Hatzithomas, L.**, Tsihla, E. and Boutsouki, C., 2022. Face reading the emotions of gelotophobes toward disparaging humorous advertising. *The European Journal of Humour Research*, 10(3), pp.88-112.
10. Karagiannis, D., **Hatzithomas, L.**, Fotiadis, T. and Gasteratos, A., 2022. The Impact of Brand Awareness and Country of Origin in the Advertising Effectiveness of Greek Food Products in the United Kingdom: The Case of Greek Yogurt. *Foods*, 11(24), p.4019.
11. Ktisti, E., **Hatzithomas, L.** and Boutsouki, C., 2022. Green Advertising on Social Media: A Systematic Literature Review. *Sustainability*, 14(21), p.14424.
12. Riskos, K., Dekoulou, P.E., **Hatzithomas, L.** and Kotzaivazoglou, I., 2022. The impact of nostalgic corporate storytelling on brand heritage: A multiple mediation model. *Int. Journal of Business Science and Applied Management*, 17(2).

13. Rotsios, K., Konstantoglou, A., Folinas, D., Fotiadis, T., **Hatzithomas, L.**, and Boutsouki, C., 2022. Evaluating the use of QR codes on food products. *Sustainability*, 14(8), p.4437.
14. **Hatzithomas, L.**, Voutsas, M.C., Boutsouki, C. and Zotos, Y., 2021. A superiority–inferiority hypothesis on disparagement humor: The role of disposition toward ridicule. *Journal of Consumer Behaviour*, 20(4), pp.923-941.
15. **Hatzithomas, L.**, Manolopoulou, A., Margariti, K., Boutsouki, C. and Koumpis, D., 2021. Metaphors and body copy in online advertising effectiveness. *Journal of Promotion Management*, 27(5), pp.642-672.
16. **Hatzithomas, L.**, Boutsouki, C., Theodorakioglou, F. and Papadopoulou, E., 2021. The Link between Sustainable Destination Image, Brand Globalness and Consumers' Purchase Intention: A Moderated Mediation Model. *Sustainability*, 13(17), p.9584.
17. Voutsas, M.C., Tsihla, E., **Hatzithomas, L.** and Margariti, K., 2021. Examining consumer responses to YouTube ads through facial expressions and self-reports: the role of gender identity and emotional appeals. *International Journal of Internet Marketing and Advertising*, 15(4), pp.368-393.
18. Konstantoglou, A., Folinas, D., Fotiadis, T.A., Rallis, S., **Hatzithomas, L.** and Gasteratos, A., 2020. Development of A Holistic Framework for the Key Packaging Elements of Agri-Food Products. *Journal of Engineering Science & Technology Review*, 13(3), 23-31.
19. Katsikari, C. **Hatzithomas, L.**, Fotiadis, T., and Folinas, D. 2020. Push and Pull Travel Motivation: Segmentation of the Greek Market for Social Media Marketing in Tourism, *Sustainability*, 12(11):4770.
20. Aramendia-Muneta, M.E., Olarte, C., and **Hatzithomas, L.** 2020. Gender stereotypes in original digital video advertising. *Journal of Gender Studies*, 29(4), 403-419.
21. Daskalaki, V.V., Voutsas, M.C., Boutsouki, C. and **Hatzithomas, L.**, 2020. Service quality, visitor satisfaction and future behavior in the museum sector. *Journal of Tourism, Heritage & Services Marketing*, 6(1), pp.3-8.
22. Tsihla, E., **Hatzithomas, L.**, Boutsouki, C. and Zotos, K., 2019. Greek political advertising in retrospect: a longitudinal approach. *Communication Research Reports*, 36(5), pp.404-414.
23. Margariti, K., Boutsouki, C., and **Hatzithomas, L.** (2019), The dilemma of luxury brand extensions. *Journal of Global Fashion Marketing*, 10(4), 305-323.
24. Margariti K., Boutsouki C., **Hatzithomas L.** and Zotos Y. (2019), Visual Metaphors in Food Advertising: A cross-cultural study. *Food Research International*, 115, 338-351.
25. **Hatzithomas L.**, Misirlis N., Boutsouki C., and Vlachopoulou M. (2019). Understanding the Role of Personality Traits on Facebook Intensity. *International Journal of Internet Marketing & Advertising*, 13(2), 99-119.
26. **Hatzithomas L.**, Gkorezis P., Zotou, A, and Tsourvakas, G. (2018), The impact of Atmospherics on WOM about Short-Life-Cycle Products: The Case of Motion Pictures. *Journal of Product & Brand Management*. 27(5), 471-483.
27. Kotzaivazoglou D., **Hatzithomas L.** and Tsihla E. (2018), Gender Stereotypes in Advertisements for Male Politicians: Longitudinal Evidence from Greece, *International Review on Public and Nonprofit Marketing*, 15(3), 333-352.

28. Riskos K, **Hatzithomas L.**, Boutsouki C., and Zotos, Y. (2017). Corporate Facebook Posts in the UK and Greece: A Content Analysis. *International Journal of Internet Marketing & Advertising*, 11(3), 233-251.
29. Boutsouki, C., **Hatzithomas L.**, and Gazi A. (2017), Editorial, *International Journal of Technology Marketing*, 12(3).
30. **Hatzithomas L.**, Fotiadis, T. and Coudounaris, D. (2016). Standardization, Adaptation and Personalization of International Corporate Social Media Communications, *Psychology & Marketing*, 33(12), 1098-1105.
31. **Hatzithomas L.**, Boutsouki, C. and Ziamou, L. (2016). A Longitudinal Analysis of the Changing Roles of Gender in Advertising: A Content Analysis of Super Bowl Commercials, *International Journal of Advertising*, 35(5), 888-906.
32. **Hatzithomas L.**, Boutsouki, C., and Zotos, Y. (2016). The role of economic conditions on humour generation and attitude towards humorous TV commercials. *HUMOR: International Journal of Humor Research*, 29(4), 483-505.
33. **Hatzithomas L.**, Zotou, A., and Palla, P. (2016). Measuring the impact of Competitive Advertising Environment and Ad-Exposure Time on 3D Posters' Effectiveness. *Journal of Customer Behaviour*, 15(2), 153-172.
34. Tsihla, E., **Hatzithomas L.**, and Boutsouki, C. (2016). Gender differences in the interpretation of a Museum's web atmosphere: A Selectivity Hypothesis Approach. *Journal of Marketing Communications*, 22(2), 563-586.
35. Chatzithomas, N., Boutsouki, C., **Hatzithomas L.**, & Zotos, Y. (2014). Social Media Advertising Platforms: A Cross-cultural Study. *International Journal on Strategic Innovative Marketing*, 1(2), 74-90.
36. **Hatzithomas L.**, Zotos Y. and Boutsouki C. (2011). Humor and Cultural Values in Print Advertising: A Cross – Cultural Study, *International Marketing Review*, 28(1), 57-80.
37. Gkorezis P., **Hatzithomas L.** and Petridou E. (2011). The impact of leader's humor on employees' psychological empowerment: the moderating role of tenure. *Journal of Managerial Issues*, 23(1), 83-95.
38. **Hatzithomas L.**, Boutsouki C. and Zotos Y. (2009). The effects of culture and product type on the use of humor in Greek TV advertising: An application of Speck's Humorous Message Taxonomy. *Journal of Current Issues & Research in Advertising*, 31(1): 43-61.
39. **Hatzithomas L.**, Stamelos I., Fotiadis T. and Mylonakis J. (2007). Quality and effectiveness of ERP – CRM systems: Implications for Information Systems Marketing Strategies. *Journal of Applied Business Research*, 23(3), 33-52.
40. Soubeniotis D., Fotiadis T., Mylonakis J., **Hatzithomas L.** and Vassiliadis C., (2007). The Importance of Facilities in the Success of Integrated Marketing Communication of Hotel Enterprises. *European Journal of Scientific Research*, 17(1), 106-116.
41. Soubeniotis D., **Hatzithomas L.**, Fotiadis T. (2007). The Combination of Marketing and Knowledge Management Strategies in Travel Agencies. *The Cyprus Journal of Sciences*, 5 (Summer): 201-218.

42. Soubeniotis D., Mylonakis J., Fotiadis T., and **Chatzithomas L.**, Mertzimekis C. (2006). Evaluation of mergers & acquisitions in Greece. *International Research Journal of Finance and Economics*, 2006(4), 92-104.
43. Vassiliadis C., Fotiadis T., **Hatzithomas L.**, Vassiliadis S. (2006). A proposed information system for evaluating 3-D multimedia tourist destinations that shows a high level of realistic representation, *Global Education Journal*, 2006(2).

2. Μονογραφίες – Κεφάλαια σε Βιβλία

1. Margariti, K., Hatzithomas, L. and Boutsouki, C., 2023. Implementing Eye Tracking Technology in Experimental Design Studies in Food and Beverage Advertising. In *Consumer Research Methods in Food Science* (pp. 293-311). New York, NY: Springer US.
2. Timamopoulou, A., **Hatzithomas, L.**, Boutsouki, C. and Voutsas, M.C., 2021. Half a century of super bowl commercials: A content analysis of humorous advertising styles. In *Advances in Advertising Research (Vol. XI)* (pp. 137-150). Springer Gabler, Wiesbaden.
3. Tsihla, E., Voutsas, M.C., Margariti, K. and **Hatzithomas, L.**, 2021. Gender Responses to Emotional Appeals in Advertising: Comparing Self-Reports and Facial Expressions. In *Advances in Advertising Research (Vol. XI)* (pp. 241-253). Springer Gabler, Wiesbaden.
4. Seitel, F.P. (2018). *Practice of public relations*. Broken Hill Publishers Ltd, Greek editing γενική επιμέλεια Λεωνίδας Χατζηθωμάς, επιμέλεια επιμέρους κεφαλαίων Ανδρέας Ανδρονικίδης.
5. Voutsas, M., Hatzithomas L., and Boutsouki C. (2018). *Superiority Theory and Disparagement Humor: The Role of Gelotophobia, Gelotophilia, and Katagelasticism*, *EAA Advances in Advertising Research*, Springer Gabler, Vol. IX.
6. Margariti, K. Boutsouki C., and Hatzithomas L. (2018). *Less is More or Less is A Bore?*, *EAA Advances in Advertising Research*, Springer Gabler, Vol. IX.
7. Ζώτος Γ., Ζώτου Α., Κυρούση Α., Μπουτσούκη Χ., Πάλλα Π. και Χατζηθωμάς Λ. (2018), *Διαφήμιση: Σχεδιασμός, Ανάπτυξη και Αποτελεσματικότητα*, 6^η έκδοση, Θεσσαλονίκη: Εκδοτικός Οίκος University Studio Press.
8. Margariti, K. Boutsouki C., Hatzithomas L., and Zotos Y. (2017). *A Typology of Minimalism in Advertising*, *EAA Advances in Advertising Research*, Springer Gabler, Vol. VIII, σελ. 1-15.
9. Hatzithomas L., Boutsouki C., Pigadas V., Zotos Y. (2015). *PEER: Looking into Consumer Engagement in e-WOM through Social Media*, *EAA Advances in Advertising Research*, Springer Gabler, Germany, Vol. VI, σελ. 11-24.
10. Χατζηθωμάς Λ. (2008). *Το χιούμορ στην Τηλεοπτική Διαφήμιση: Τύποι του Χιούμορ, Κατηγορίες Προϊόντων, Διαφημιστική Αποτελεσματικότητα, Διαμόρφωση Στάσεων και Συναισθημάτων, Ολοκληρωμένη Επικοινωνιακή Στρατηγική Μάρκετινγκ*, Μονογραφία στη σειρά Θέματα Επικοινωνίας και Μάρκετινγκ, University Studio Press, Θεσσαλονίκη.
11. Χατζηθωμάς Λ. (2008). *Ολοκληρωμένη Επικοινωνιακή Στρατηγική Μάρκετινγκ (Integrated Marketing Communications)*, κεφάλαιο στο βιβλίο “Διαφήμιση” του κ. Γεώργιου Ζώτου, Εκδοτικός Οίκος University Studio Press, Θεσσαλονίκη, σελ. 55-74.

12. Χατζηθωμάς Λ. (2008). *Το Χιούμορ ως Στοιχείο της Συγκινησιακής Έκκλησης στο Μήνυμα*, κεφάλαιο στο βιβλίο “Διαφήμιση” του κ. Γεώργιου Ζώτου, Εκδοτικός Οίκος University Studio Press, Θεσσαλονίκη, σελ. 250-270.
13. Fotiadis, T. H., Vassiliadis, C., Hatzithomas, L., & Gkatzamanis, E. (2005). *An IT approach against brand positioning confusion on hospitality enterprises: The case of Greek hotels*. Information and Communication Technologies in Tourism 2005, Εκδοτικός Οίκος Springer Link, 371-382.

3. Δημοσιεύσεις σε Πρακτικά Διεθνών Συνεδρίων Αξιολογημένες από Κριτές (Σύστημα Κριτών)

1. Antoniou, A., Hatzithomas, L., Tsihla, E., Vlachopoulou E., and Boutsouki, C. (2023), *Sexism at work shared via social media firestorms: the impact on employer's negative WOM and purchase intention*. 21st International Conference on Research in Advertising (ICORIA), Bordeaux, France.
2. Riskos, K., Hatzithomas, L., Dekoulou, P., and Fotiadis, T. (2023), *Entertainment in news media brands: Development of a causal model in the USA and India, that leads to positive intention to purchase online news*, 21st International Conference on Research in Advertising (ICORIA), Bordeaux, France.
3. Ktisti, E., Hatzithomas, L., Margariti, K., and Boutsouki, C. (2023), *Social media influencers and green advertising: a self-identity or confirmation bias consumer perspective?*, 21st International Conference on Research in Advertising (ICORIA), Bordeaux, France.
4. Riskos, K., Dekoulou, P. and Hatzithomas, L. (2023), *The effects of hedonic and eudaimonic entertainment on the intention to use Netflix*, 21st International Conference on Research in Advertising (ICORIA), Bordeaux, France.
5. Amprazi, E., Ktisti, E., Margariti, K., Hatzithomas, L., and Vlachopoulou, E. (2023), *Global luxury fashion branding: a systematic literature review*, International Conference on Contemporary Marketing Issues, Corfu, Greece.
6. Theodorakioglou, F., Hatzithomas, L., Boutsouki, C. and Mouratidis, A. (2023), *Understanding the impact of media consumption types on ad comprehension: the roles of cognitive load and general hurry*, International Conference on Contemporary Marketing Issues, Corfu, Greece.
7. Margariti, K., Hatzithomas, L., Boutsouki, C., and Tsihla, E., 2022. *Luxury brand website design: consumer attitude and behavior through perceived classical/expressive aesthetics and perceived informativeness*, 20th International Conference on Research in Advertising (ICORIA), Prague, Czech Republic.
8. Theodorakioglou, F., Hatzithomas, L., and Boutsouki, C., 2022. *The Influence of Media Exposure Type and 'Fit' among Campaign Ads on Advertising Effectiveness, and the Role of Cognitive Load*, 20th International Conference on Research in Advertising (ICORIA), Prague, Czech Republic.
9. Theodorakioglou, F., Hatzithomas, L., and Boutsouki, C., 2022, *The Effects of Sequential Media Viewing on Advertising Performance and the Role of Cognitive Load*, 26th International Conference on Corporate and Marketing Communications, Nicosia, Cyprus.

10. Theodorakioglou, L., Hatzithomas, L., and Mouratidis, A., 2022, Media Multitasking behavior among young population, 26th International Conference on Corporate and Marketing Communications, Nicosia, Cyprus.
11. Papadopoulou, E., Theodorakioglou, F., Hatzithomas, L., and Boutsouki, C. (2021), *Destination image, familiarity of destination and consumers' attitudes: A moderated mediation model of brand globalness and consumers' global identity*, 10th International Conference on Tourism (ICOT 2020).
12. Theodorakioglou, F., Papadopoulou, E., Boutsouki, C., and Hatzithomas, L. (2021), *The interaction of destination image, brand globalness, and ethnocentrism with consumers' purchase intention: A moderated mediation model*, 8th International Conference on Contemporary Marketing issues.
13. Timamopoulou, A., Hatzithomas, L., Boutsouki C. and Voutsas, M. (2019), *Flashback in humorous advertising styles: a content analysis of Super Bowl advertising over the course of 45 years*, 18th International Conference on Research in Advertising, Krems, Austria.
14. Tsihla, E., Voutsas, M., Margariti, K. and Hatzithomas, L. (2019), *Gender Responses to Emotional Appeals in Advertising: Comparing Self-Reported Measures and Facial Expressions*, 18th International Conference on Research in Advertising, Krems, Austria.
15. Voutsas, M., Boutsouki, C., Hatzithomas, L., and Tsihla, E. (2019), *Gelotophobes, gelotophiles, katagelasticians and their media preferences: A new market's psychographic variable*, 7th International Conference on Contemporary Marketing Issues, Heraklion, Crete, Greece, 10- 12 July, 2019.
16. Margariti, K., Tsihla, E., Hatzithomas, L. and Voutsas, M. (2019), *Physiological versus Self-report Measures in Emotional Advertising, Considering the Moderating Role of Social Desirability: A Research Agenda*, 7th International Conference on Contemporary Marketing Issues, Heraklion, Crete, Greece, 10- 12 July, 2019.
17. Margariti, K., Boutsouki, C., and Hatzithomas, L. (2019), *The effectiveness of "white" space in print advertising: An examination across gender in the Indian market*, International Symposium on Consumer Personality in Contemporary Contexts, Thessaloniki, Greece.
18. Vasilakou, E., Theodorakioglou, F., Hatzithomas, L., Boutsouki, C., (2019), *Self-construals and soft-/hard-sell appeals in purchase intention: The mediating effect of perceived threat to freedom*, International Symposium on Consumer Personality in Contemporary Contexts, Thessaloniki, Greece.
19. Voutsas, M., Boutsouki, C., Hatzithomas, L., Tsihla, E. (2019), *Elicited emotions by disparaging humorous ads: The moderating role of gelotophobia, gelotophilia, and katagelasticism*. International Symposium on Consumer Personality in Contemporary Contexts, Thessaloniki, Greece.
20. Papalazaridis, G., Hatzithomas, L., Fotiadis, T. and Anastasiadou, S., (2018), *The Effect of Shopping Styles on Online Shopping Benefits and Risks*. In 2018 Global Marketing Conference at Tokyo (pp. 341-354).
21. Margariti K., Boutsouki C., Zotos, Y. and Hatzithomas L. (2018), *Cross Cultural Advertising: Is a Metaphorical, Visual Language Always The Answer?*, 17th International Conference on Research in Advertising (ICORIA), Valencia, Spain.

22. Voutsas M., Hatzithomas L. and Boutsouki C. (2018), *Is this a joke? Disparaging humorous advertising effectiveness through the advertising character's gender*, 17th International Conference on Research in Advertising (ICORIA), Valentia, Spain.
23. Hatzithomas L., Tsihla E., Boutsouki C. and Rizou C. (2018), *The battle of the sexes: Investigating gender and type of sport in the efficacy of athlete endorsements*, 47th European Marketing Academy Conference, At Glasgow, UK.
24. Armirioti, M., Voutsas M., Hatzithomas L. and Boutsouki C. (2018), *Sexual Humorous Appeals in Advertising: A Moderated Mediation Approach*, 47th European Marketing Academy Conference, At Glasgow, UK.
25. Margariti K., Boutsouki C. and Hatzithomas L. (2018), *White space: Balancing between something and nothing*, 47th European Marketing Academy Conference, Glasgow, UK.
26. Daskalaki V., Voutsas M., Boutsouki C. and Hatzithomas L. (2018), *Looking into service quality, visitors' satisfaction and future behavior: the case of the Archaeological and the Science Center and Technology Museums of Thessaloniki*. 6th International Conference on Contemporary Marketing Issues (ICMI), Thessaloniki, Greece.
27. Voutsas M., Hatzithomas L. and Boutsouki C. (2017), *Superiority Theory and Disparagement Humor: The Role of Gelotophobia, Gelotophilia and Katagelasticism*, 16th International Conference on Research in Advertising (ICORIA), Ghent, Belgium.
28. Margariti K., Boutsouki C. and Hatzithomas L. (2017), *Less is More or Less is Bore?*, 16th International Conference on Research in Advertising (ICORIA), Ghent, Belgium.
29. Tsiotsou, R. and Hatzithomas, L. (2017), *Banner Advertising Effectiveness: An Experimental Study*, 5th International Conference on Contemporary Marketing Issues, At Thessaloniki, Greece.
30. Hatzithomas L., Misirlis, N., Boutsouki, C. and Vlachopoulou M. (2017), *Effects of Personality Traits on Facebook Use*, 5th International Conference on Contemporary Marketing Issues, At Thessaloniki, Greece.
31. Kitsos M., Hatzithomas L. and Boutsouki C. (2017), *The Indirect Effect of Brand Involvement on Brand Loyalty: The Mediating Role of Consumer Engagement and Satisfaction*, 5th International Conference on Contemporary Marketing Issues, At Thessaloniki, Greece.
32. Demetriou, P., Dekoulou, E. and Hatzithomas L. (2017), *The Impact of Storytelling on Consumer Responses: An Experimental Study*, 5th International Conference on Contemporary Marketing Issues, At Thessaloniki, Greece.
33. Voutsas M., Hatzithomas L., Boutsouki C., Zotos Y. (2016). *The Impact of Gelotophilia and Katagelasticism on the Effectiveness of Disparagement Humor*, 15th International Conference on Research in Advertising (ICORIA), Ljubljana, Slovenia.
34. Margariti K., Boutsouki C., Hatzithomas L. and Zotos Y. (2016). *A Typology of Minimalism in Advertising*, 15th International Conference on Research in Advertising (ICORIA), Ljubljana, Slovenia.
35. Mouratidis A., Hatzithomas L., Boutsouki C. and Vlachopoulou M. (2016). *How to write Facebook posts for a global brand*, 4th International Conference on Contemporary Marketing Issues, Heraklion Crete, Greece.

36. Yfantidou I., Hatzithomas L., and Tsourvakas G. (2016). *International green advertising practices: A longitudinal study of Clio award winning advertisements*, 4th International Conference on Contemporary Marketing Issues, Heraklion, Crete, Greece.
37. Hatzithomas L., Manolopoulou A. and Boutsouki C. (2016). *Visual Metaphors in Online Advertising: The Role of Hard-Sell versus Soft-Sell Advertising Copy*, 45th European Marketing Academy Conference, At Oslo, Norway.
38. Tsihla, E., Hatzithomas L., Boutsouki C. and Zotos K. (2016). *In Good Times and Bad Times... A Longitudinal Analysis of Greek Election Campaigns*, 45th European Marketing Academy Conference, At Oslo, Norway.
39. Boutsouki C., Hatzithomas L., Ziamou P., and Gkatzampougiouki M. (2015). *A cross-cultural analysis of message content in corporate Facebook posts: Message strategies and consumer response*, EAA's 14th International Conference on Research in Advertising (ICORIA), London, UK.
40. Hatzithomas L., Evagorou R., Boutsouki C., and Zotos Y. (2015). *Guilt appeals in social ads: experimenting with Google AdWords*, 44th Annual Conference of the European Marketing Academy, Leuven, Belgium.
41. Margariti K., Boutsouki C., Hatzithomas L. (2015). *Mass marketing strategies: do they affect consumers' perception towards luxury branding?*, 3th International Conference on Contemporary Marketing Issues, London, UK.
42. Hatzithomas L., Boutsouki C., and Zotos Y. (2014). *The Role of Economic Conditions on the Effectiveness of Greek Humorous TV Advertising*, EAA's 13th International Conference on Research in Advertising (ICORIA), Amsterdam, Netherlands, (Among the five nominees for the best paper award).
43. Hatzithomas L., Pigadas V., Boutsouki C., and Zotos Y. (2014). *A Model for Consumer Engagement in eWOM via Social Media*, EAA's 13th International Conference on Research in Advertising (ICORIA), Amsterdam, Netherlands.
44. Hatzithomas N., Hatzithomas L., and Boutsouki C. (2012). *Social Media Advertising Platforms: A Cross-cultural Study*, 10th World Media Economics and Management Conference, Thessaloniki, Greece.
45. Vlachopoulou E., Boutsouki C., Hatzithomas L. (2012). *Teenagers and Social Media: The effect of personality, brand loyalty and peer group pressure*, International Conference on Contemporary Marketing Issues (ICCM).
46. Tsihla E., Hatzithomas L., Boutsouki C. and Zotos Y. (2011). *The Mediating Effect of Brand Personality on the Relationship between Online Atmospheric and Attitudes toward the Site*, 40th Annual Conference of the European Marketing Academy (EMAC), Ljubljana, Slovenia.
47. Hatzithomas L., Outra E., Zotos Y. and Boutsouki C. (2011). *Is Humor a Countercyclical Advertising Strategy?* 15th International Corporate and Marketing Communications Conference (CMC), Athens, Greece.
48. Tsihla E., Hatzithomas L., and Boutsouki C. (2011). *Gender differences in the interpretation of a Museum's web atmosphere: A selectivity hypothesis approach*, 15th International Corporate and Marketing Communications Conference (CMC), Athens, Greece.

49. Hatzithomas L., Outra E. and Zotos Y. (2010). *Postmodern Advertising: A Longitudinal Study of Super Bowl Commercials*, 39th Annual Conference of the European Marketing Academy (EMAC), Copenhagen, Denmark.
50. Hatzithomas L., Boutsouki C. and Zotos Y. (2009). *Cognitive Processing and Retrieval of Humorous Advertising Cues: Synergy between Print Advertising and Packaging*, 38th Annual Conference of the European Marketing Academy (EMAC), Nantes, France.
51. Palla P. and Hatzithomas L. (2009). *Is Website Interactivity Always an Advantageous Construct?*, 2nd Biennial International Conference on Services Marketing, Thessaloniki, Greece.
52. Hatzithomas L., Stamelos I., Antoniadis I. and Fotiadis T. (2009). *On the Success of ERP systems: A Comparative study between Open Source and Commercial Systems*, 4th Balkan Conference in Informatics (BCI 2009), Thessaloniki, Greece.
53. Gkorezis P., Hatzithomas L. and Petridou E. (2009). *Humor as a Moderator of the Relationship between Leader-Member Exchange and Employee's Psychological Empowerment*, Conference of International Academy of Management and Business (IAMB), Constantinople, Turkey.
54. Hatzithomas L. (2008). *Humor as an Advertising Retrieval Cue: A Research Agenda*, 7th International Conference of Research in Advertising, Antwerp, Belgium.
55. Palla K.P., Hatzithomas L. and Zotou Y.A., (2008). *Competitive Interference and Effectiveness of 3D Billboards: An Experimental Approach*, EAA's 7th International Conference of Research in Advertising, Antwerp, Belgium.
56. Hatzithomas L., Boutsouki C. and Zotos Y. (2008). *Humorous Message Taxonomy: exploring the role of the various humor types on advertising*, 37th Annual Conference of the European Marketing Academy (EMAC), Brighton, UK.
57. Zotou Y. A., Hatzithomas L., and Palla K. P. (2008). *The Effects of 3D Billboards on Consumers' Attention and Awareness*, 13th International Corporate and Marketing Communications Conference (CMC), Ljubljana, Slovenia.
58. Hatzithomas L., Zotou A., Tsourvakas G., Koutsia N. (2007). *Motion Picture as a "Total-Product": The Effect of Movie Theater Atmospherics on the Word of Mouth for Motion Pictures*, 10th International Conference on Marketing and Development, Proceedings, Competitive paper, Washington, USA. (Η περίληψη της εργασίας δημοσιεύτηκε στο περιοδικό Journal of Macromarketing, 27(4), 426-427).
59. Hatzithomas L., Boutsouki C. and Zotos Y. (2007). *A Cross-Cultural Analysis of Humorous Print Advertising in the UK and Greece*, 10th International Conference on Marketing and Development, Proceedings, Washington, USA. (Η περίληψη της εργασίας δημοσιεύτηκε στο περιοδικό Journal of Macromarketing, 27(4), 432).
60. Hatzithomas, L., & Fotiadis, T. (2007). *The success of ERP systems: A comparative study between open source and commercial systems*. 8th HERCMA 2007 Conference, Athens, Greece, 2008.
61. Hatzithomas L. and Stamelos I. (2006). *Enterprise Resource Planning" and "Customer Relationship Management" systems Success: An application of Delone and McLean's model*, 10th International Conference of the Economic Society of Thessaloniki, Thessaloniki, Greece.

62. Hatzithomas L., and Boutsouki C., (2006). *Types of humour in advertising*, 35th Annual Conference of the European Marketing Academy (EMAC), Athens.
63. Hatzithomas L., and Tsourvakas G. (2006). *Stimulus – schema incongruity and humorous advertising effectiveness. The role of Integrated Marketing Communications*, 35th Annual Conference of the European Marketing Academy (EMAC), Athens.
64. Soubeniotis D., Hatzithomas L., Fotiadis T. and Vasiliadis C. (2005). *The importance of facilities in the success of integrated marketing communication of hotel enterprises*, 9th International Conference on Marketing and Development, Proceedings, Competitive paper, Thessaloniki, Greece. (Η περίληψη της εργασίας δημοσιεύτηκε στο περιοδικό Journal of Macromarketing, 25(2), 264).
65. Fotiadis T., Vassiliadis C., Hatzithomas L. and Gkotszamanis E. (2005). *An IT approach against brand positioning confusion on hospitality enterprises: The case of Greek Hotels*, Information and Communication Technologies in Tourism 2005, ENTER 11, Competitive paper, Innsbruck, Austria, 371-382.
66. Vassiliadis C., Fotiadis T., Hatzithomas L., Vassiliadis S. (2005). *A proposed information system for evaluating 3-D multimedia tourist destinations that shows a high level of realistic representation*, Information and Communication Technologies in Tourism 2005, ENTER 11, Work in Progress, Innsbruck, Austria.
67. Fotiadis T., Haramis G., Vassiliadis C., Hatzithomas L. and Gkotszamanis E. (2004). *A Case Studies' approach on Marketing High Technology products; Application of an innovative decision making procedure about new high tech products and their introduction into the highly uncertain, turbulent environment of the market, through a strategic-systemic approach of operational intradepartmental coexistence and cooperation*, 8th International Workshop on Teamworking, EIASM, proceedings, Work in Progress, Trier, Germany.

4. Δημοσιεύσεις σε Ελληνικά Επιστημονικά Περιοδικά Αξιολογημένες από Κριτές (Σύστημα Κριτών)

1. Τσουρβάκας Γ., Βεγλής Ανδρέας, Εμμανουηλίδης Χρήστος και **Χατζηθωμάς Λ.** (2007). Μελέτη της λειτουργίας της “διαφήμισης στόμα με στόμα” στη βιομηχανία του κινηματογράφου, *Τριμηνιαία Επιθεώρηση της Ελληνικής Ακαδημίας Διοίκησης Επιχειρήσεων*, 5(1), 24-38.
2. **Χατζηθωμάς Λ.**, Κουτσιά Ν., Φωτιάδης Θ. και Τσουρβάκας Γ. (2006). Η επίδραση των Σχεδιαστικών – Κατασκευαστικών Στοιχείων των κινηματογραφικών αιθουσών στην ψυχολογία του θεατή: Μια προσέγγιση του Ολοκληρωμένου Μάρκετινγκ Επικοινωνιών, *Τριμηνιαία Επιθεώρηση της Ελληνικής Ακαδημίας Διοίκησης Επιχειρήσεων*, 4(1), 18-30.
3. **Χατζηθωμάς Λ.**, Κουτσιά Ν., Σουμπενιώτης Δ, και Φωτιάδης Θ. (2005). Η Περιβαλλοντική Συνείδηση των Καταναλωτών και η Επίδραση της στην Αγοραστική τους Συμπεριφορά. *Τριμηνιαία Επιθεώρηση της Ελληνικής Ακαδημίας Διοίκησης Επιχειρήσεων*, 3(1), 42-53.
4. Βασιλειάδης Χ., Φωτιάδης Θ. και **Χατζηθωμάς Λ.** (2004). Η χρήση του Εσωτερικού Μάρκετινγκ και των τεχνολογιών πληροφορίας με σκοπό την επίτευξη της Ολοκληρωμένης Μάρκετινγκ Επικοινωνίας, *Τριμηνιαία Επιθεώρηση της Ελληνικής Ακαδημίας Διοίκησης Επιχειρήσεων*, 2(2/3), 33-43.

5. Δημοσιεύσεις σε Πρακτικά Ελληνικών Συνεδρίων Αξιολογημένες από Κριτές (Σύστημα Κριτών)

1. Πετράς, Β. και **Χατζηθωμάς, Λ.** (2016). *Τεχνολογική Παιδαγωγική Γνώση Περιεχομένου: ένα θεωρητικό πλαίσιο για την ένταξη των νέων τεχνολογιών στην εκπαίδευση*, 1ο Συνέδριο του Τομέα Παιδαγωγικής της Φιλοσοφικής Σχολής του Α.Π.Θ. με θέμα: «Επιστημολογικά και μεθοδολογικά ζητήματα της Επιστήμης της Αγωγής», Θεσσαλονίκη, Ελλάδα.
2. eemagining Schooling. Thessaloniki, Greece.
3. Κατσιαδάκης Ν., Μπίμπη Μ., **Χατζηθωμάς Λ.** (2006). *Διαχείριση γνώσης σε επιχειρήσεις και φορείς της Ελλάδας*, 3ο Φοιτητικό Συνέδριο Διοικητικής Επιστήμης και Τεχνολογίας, Ελλάδα.
4. Σουμπενιώτης Δ., **Χατζηθωμάς Λ.**, Φωτιάδης Θ. (2005). *Η χρήση της φανεράς γνώσης για την άσκηση πολιτικών Database Marketing στα τουριστικά γραφεία*, Εθνικό Συνέδριο Ελληνικής Εταιρίας Συστημικών Μελετών, Τρίπολη, Ελλάδα.
Κατσιαδάκης Ν., Μπίμπη Μ., **Χατζηθωμάς Λ.** (2005). *Διαχείριση γνώσης σε επιχειρήσεις και φορείς της Ελλάδας*, Εθνικό Συνέδριο Ελληνικής Εταιρίας Συστημικών Μελετών, Τρίπολη, Ελλάδα..

ΣΤΑΥΡΟΥΛΑ ΚΟΥΡΔΟΥΜΠΑΛΟΥ

1. Επιστημονικά Περιοδικά

1. Kourdoumpalou St. and Drogalas G. (2022), "Non-conforming tax aggressiveness and earnings management: Evidence from Greek public companies", *Journal of Accounting and Taxation*, Vol. 14(1), pp. 64-75.
2. Kourdoumpalou St. (2017), "Detecting earnings management: a review of the proxies", *International Journal of Critical Accounting*, 9 (2), pp. 103-118.
3. Kourdoumpalou St. (2017), "Detecting tax evasion when tax and accounting earnings match", *Corporate Ownership and Control*, 14 (2), pp. 279-288.
4. Kourdoumpalou St. (2016), "Do corporate governance best practices restrain tax evasion? Evidence from Greece", *Journal of Accounting and Taxation*, 8 (1), pp. 1-10.
5. Kourdoumpalou St. and Karagiorgos Th. (2012), "Extent of corporate tax evasion when taxable earnings and accounting earnings coincide", *Managerial Auditing Journal*, 27 (3), pp. 228-250.
6. Karagiorgos Th. and Kourdoumpalou St. (2006), "Methods for measuring the hidden economy – A review", *European Journal of Economics, Finance and Administrative Sciences*, 5, pp. 95-102.
7. Karagiorgos Th. and Kourdoumpalou St. (2006), "Exploring the relationship between learning approaches of accounting students and their learning outcomes at a Greek university", *European Journal of Social Sciences*, 2 (2), pp. 234-238.

2. Ανακοινώσεις σε συνέδρια με κριτές και πρακτικά

1. Chytis E. and Kourdoumpalou St. (2021), "Tax Treatment of Losses During the COVID-19 Crisis: A Preliminary Analysis of the Commission Recommendation 2021/801", 20th Annual Conference of the Hellenic Finance and Accounting Association, 17-18 December, Thessaloniki
2. Kourdoumpalou St. and Drogalas G (2019), "Examining the association between corporate tax aggressiveness and financial earnings management: The case of Greek public companies", 18th Annual Conference of the Hellenic Finance and Accounting Association, 13-14 December, Athens
3. Καραγιώργος Θ. και Κουρδούμπαλου Στ. (2007), «Παραποίηση Κερδών στο Χ.Α.Α.», Πρακτικά 6ου Ετήσιου Συνεδρίου, 14-15 Δεκεμβρίου, Σύνδεσμος Επιστημόνων Χρηματοοικονομικής & Λογιστικής Ελλάδος, Πάτρα, Ελλάδα.
4. Karagiorgos Th. and Kourdoumpalou St. (2007), "The Relationship between Corporate Governance and Tax Evasion: Evidence from Athens Stock Exchange", Proceedings of the 5th International Conference New Horizons in Industry, Business and Education (NHIBE),

30 – 31 August, Department of Informatics Engineering of the Technological Educational Institute of Crete and Technological Educational Institute of Central Macedonia (GR), Rhodes, Greece.

5. Karagiorgos Th. and Kourdoumpalou St. (2006), “An examination of corporate tax evasion”, Proceedings of the 1st International Conference on Accounting and Finance, 31 August – 1 September, Department of Accounting and Finance of University of Macedonia, Thessaloniki, Greece.
6. Karagiorgos Th. and Kourdoumpalou St. (2005), “Exploring the relationship between learning approaches of accounting students and their learning outcomes at a Greek university”, Proceedings of the 4th International Conference New Horizons in Industry, Business and Education (NHIBE), 25 – 26 August, Department of Informatics Engineering of the Technological Educational Institute of Crete and Technological Educational Institute of Central Macedonia (GR), Corfu, Greece.
7. Karagiorgos Th. and Kourdoumpalou St. (2004), “The Accounting Standard SFAS No.107: An Empirical Examination”, Proceedings of the 2nd International Conference on Accounting and Finance in Transition (ICAFT), 9 – 11 July, Technological Educational Institute of Kavala and University of Greenwich, Kavala, Greece.

3. Άλλες εργασίες

- [1] Καραγιώργος Θ. και Κουρδούμπαλου Στ. (2007) , «Διερεύνηση της Αξιοπιστίας των Χρηματοοικονομικών Καταστάσεων υπό το Πρίσμα των Αποτελεσμάτων των Φορολογικών Ελέγχων», Ημερίδα προς τιμή του Ομότιμου Καθηγητή κ. Αριστοκλή Ιγνατιάδη, 2 Μαΐου, Πανεπιστήμιο Μακεδονίας, Θεσσαλονίκη.

ΑΝΑΣΤΑΣΙΑ ΚΑΡΑΓΚΟΥΝΗ

Ανακοίνωση σε συνέδριο με κριτές χωρίς πρακτικά

Καραγκούνη Α., Πλατσίδου Μ. (2008) «Η Επίδραση των στάσεων ως προς την εκπαίδευση και της αυτοεκτίμησης στη συμμετοχή στα προγράμματα εξειδίκευσης του Πανεπιστημίου Μακεδονίας», 1^ο Πανελλήνιο Συνέδριο Εξελικτικής Ψυχολογίας 29/5 - 1/6, Φιλοσοφική Σχολή Πανεπιστημίου Αθηνών.

ΥΠΑΤΙΑ ΘΕΟΔΩΡΑΚΙΟΓΛΟΥ

ΑΡΘΡΑ ΣΕ ΔΙΕΘΝΗ ΕΠΙΣΤΗΜΟΝΙΚΑ ΠΕΡΙΟΔΙΚΑ

- [1] Theodorakioglou, Y., Tsiotras, G. (2000), «The Need for the Introduction of Quality Management into Greek Healthcare» - *Total Quality Management Journal*, Vol. 11, No. 8, pp. 1153-116.
- [2] Gotzamani, K., Theodorakioglou, Y, Tsiotras (2006), G., “A Longitudinal Study of ISO 9000 Contribution towards TQM in the Greek industry”, *The TQM Magazine*, Vol. 18, No. 1, pp. 44-54.
- [3] Theodorakioglou, Y., Gotzamani, K., Tsiotras, G. (2006), “Supplier Management and its Relationship to Buyer’s Quality Management’ *Supply Chain Management: An International Journal*, Vol. 11, No. 5, pp. 148-159.
- [4] Theodorakioglou, Y., Gotzamani, K., Tsiotras, G. (2010), “Supplier management practices in a SCM context - The case of the Greek manufacturing industry”, *International Journal of Business and Systems Research (IJBSR)*, Vol. 4, No. 1, pp. 42-61.
- [5] Gotzamani, K., Theodorakioglou, Y., (2010) “Critical barriers to the implementation of close supplier-buyer relationships: the case of the Greek manufacturing industry”, *International Journal of Logistics: Research and Applications*, Vol. 13, No. 3, pp. 211-224.

ΑΡΘΡΑ ΣΕ ΣΥΝΕΔΡΙΑ ΜΕ ΚΡΙΤΕΣ ΚΑΙ ΠΡΑΚΤΙΚΑ

- [1] Theodorakioglou, Y., Gotzamani, K., Tsiotras, G. (2003), “Quality Management Relationship to Supply Chain Management - A Theoretical Model and Analysis of the Relationship Between Quality Management Practices and Supplier Management Practices in the SCM context”, *Proceedings of the IPSERA (International Purchasing & Supply Education & Research Association) 2003 Conference*, 14-16 April, Budapest, pp. 305-320. ****Selected Among The 10 Best Papers Of The Conference**
- [2] Gotzamani, K., Theodorakioglou, Y., Tsiotras, G. (2003), “ISO 9000 Contribution Towards Total Quality Management and Operational Performance Improvement: The results of two empirical surveys in the Greek Industry”, *Proceedings of the 8th International Conference on ISO 9000 & TQM (8-ICIT)*, April 23-25, Montreal, Canada, Part 2, pp. 47-53.
- [3] Gotzamani, K., Theodorakioglou, Y., Tsiotras, G. (2003), “The Effectiveness of ISO 9000 Certification To Small-Medium Enterprises: Its Contribution Towards Total Quality Management and Operational Performance Improvement”, *Proceedings of the 6th SMESME International Conference*, June 1-4, Athens, Greece, pp.494-503.
- [4] Theodorakioglou Y., Gotzamani, K., Tsiotras, G. (2005), “The Main Obstacles In Implementing Close Supplier – Buyer Relationships: An Empirical Survey In The Greek Industry”, *Proceedings of the 2nd International Conference on Manufacturing Engineering (ICMEN)*, 5-7 October, Chalkidiki, Greece, pp. 833-843.

- [5] Gotzamani, K., Theodorakioglou, Y. (2007), "Results of an Exploratory Study of the ISO 9000:2000 Series Impact on Certified Organizations", *10th Toulon-Verona Conference - Quality In Services*, 3-4 September, Thessaloniki, Greece.

ΑΝΑΚΟΙΝΩΣΕΙΣ ΣΕ ΣΥΝΕΔΡΙΑ ΜΕ ΚΡΙΤΕΣ ΧΩΡΙΣ ΠΡΑΚΤΙΚΑ

- [1] Theodorakioglou, Y., Gotzamani, K., Tsiotras, G. (2003), "Supplier management practices and their impact on supplier and buyer performance: An empirical study in Greek manufacturing industry", *Abstracts Proceedings of the EURO/INFORMS Joint International Meeting*, July 6-10, Istanbul, Turkey.
- [2] Gotzamani, K., Theodorakioglou, Y., Tsiotras, G. (2003), "A Longitudinal Study of ISO 9000 Contribution to Total Quality Management and Performance Improvement of Small-Medium Enterprises", *Abstracts Proceedings of the EURO/INFORMS Joint International Meeting*, July 6-10, Istanbul, Turkey.

ΆΛΛΕΣ ΕΡΓΑΣΙΕΣ

- [1] Γκοτζαμάνη, Κ., Θεοδωράκιου, Υ. (2003), «Η Διαχείριση Πρακτικών Ποιότητας και Οι Σχέσεις μας με τους Προμηθευτές», 23η Συνάντηση Υπευθύνων Προμηθειών Β. Ελλάδος, 28 Μαΐου, Θεσσαλονίκη.
- [2] Θεοδωράκιου Υ., Τσιότρας Γ. (1999), «Η ποιότητα στο Ελληνικό Νοσοκομείο: Μία εμπειρική μελέτη», Ημερίδα «Η Ποιότητα στην Παροχή Φροντίδων Υγείας», Νοσοκομείο Παπαγεωργίου Θεσ/νίκης, 26-11-1999, Οργάνωση: Ωνάσειο Καρδιοχειρουργικό Κέντρο
- [3] Θεοδωράκιου Υ. (1999), «Ποιότητα και Νοσοκομεία - Εμπειρική Έρευνα», Πρακτικά Συνεδρίου «Ποιότητα στον Τομέα των Υπηρεσιών», Πανεπιστήμιο Μακεδονίας, σελ. 109-121.

ΣΥΜΜΕΤΟΧΗ ΣΕ ΒΙΒΛΙΑ

- [1] Θεοδωράκιου, Υ. (2002), «Η εφαρμογή προσεγγίσεων ποιότητας στους οργανισμούς παροχής υπηρεσιών υγείας», Case study 7, στο βιβλίο «Βελτίωση Ποιότητας - Β' Έκδοση» Γ. Τσιότρα, Εκδόσεις Μπένου, σελ. 297 - 339.
- [2] Koemtzi M., Theodorakioglou, Y, Hajidimitriou, Y. (2001), "The value and management of information in modern enterprises", *Inco-Copernicus Final Report*, pp. 7-19, University of Macedonia Press.
- [3] Koemtzi M., Theodorakioglou, Y, Hajidimitriou, Y. (2001), "The role of information in modern management theories", *Inco-Copernicus Final Report*, pp. 21-30, University of Macedonia Press.