ΕΛΛΗΝΙΚΗ ΔΗΜΟΚΡΑΤΙΑ
ΠΑΝΕΠΙΣΤΗΜΙΟ ΜΑΚΕΔΟΝΙΑΣ

ΤΜΗΜΑ ΟΡΓΑΝΩΣΗΣ ΚΑΙ ΔΙΟΙΚΗΣΗΣ ΕΠΙΧΕΙΡΗΣΕΩΝ

ΣΧΟΛΗ ΕΠΙΣΤΗΜΩΝ ΔΙΟΙΚΗΣΗΣ ΕΠΙΧΕΙΡΗΣΕΩΝ

Μητρώο Δημοσιεύσεων

(Βάσει του άρθρ. 23, παρ. 11, στοιχ. ε. ν. 4485/2017)

Τελευταία Ενημέρωση 31.12.2019

Π Ε Ρ Ι Ε Χ Ο Μ Ε Ν Α

ΚΑΘΗΓΗΤΕΣ

Αλετράς Βασίλειος…….... ΣΕΛ. 3

Ανδρονικίδης Ανδρέας……... ΣΕΛ. 9

Βασιλειάδης Χρήστος ……..... .ΣΕΛ. 19

Βούζας Φώτης ……..... ΣΕΛ. 38

Γεωργίου Ανδρέας ……..... ΣΕΛ. 45

Γκοτζαμάνη Αικατερίνη …… ΣΕΛ. 93

Ελευθεριάδης Ιορδάνης …… ΣΕΛ. 106

Καραγιώργος Θεοφάνης …….... ΣΕΛ. 114

Μιχαήλ Δημήτριος …… ΣΕΛ. 123

Μοσχίδης Οδυσσέας ……. .ΣΕΛ. 126

Σουμπενιώτης Δημήτριος ……... ΣΕΛ. 135

Ταραμπάνης Κωνσταντίνος ……... ΣΕΛ. 150

Τσιότρας Γεώργιος ……... ΣΕΛ. 181

Τσιότσου Ροδούλα …….... ΣΕΛ. 191

Χατζηδημητρίου Ιωάννης …….... ΣΕΛ. 207

ΑΝΑΠΛΗΡΩΤΕΣ ΚΑΘΗΓΗΤΕΣ

Κάτου Αναστασία ……... ΣΕΛ. 213

Παπαθανασίου Ιάσων …… ΣΕΛ. 220

ΕΠΙΚΟΥΡΟΙ ΚΑΘΗΓΗΤΕΣ

Γρούγιου Βασιλική ……... ΣΕΛ. 240

Δρογαλάς Γεώργιος …… ΣΕΛ. 242

Κάπαρης Κωνσταντίνος ……... ΣΕΛ. 248

Κωνσταντάρας Ιωάννης ……... .ΣΕΛ. 250

Ταμπακούδης Ιωάννης……... ΣΕΛ. 257

Τσιρώνης Λουκάς……... ΣΕΛ. 263

Χατζηθωμάς Λεωνίδας ……... ΣΕΛ. 268

ΛΕΚΤΟΡΕΣ

Κουρδούμπαλου Σταυρούλα ……... ΣΕΛ. 277

ΕΙΔΙΚΟ ΕΚΠΑΙΔΕΥΤΙΚΟ ΠΡΟΣΩΠΙΚΟ

Καραγκούνη Αναστασία ……... ΣΕΛ. 279

ΕΡΓΑΣΤΗΡΙΑΚΟ ΔΙΔΑΚΤΙΚΟ ΠΡΟΣΩΠΙΚΟ

Θεοδωράκιογλου Υπατία ……... ΣΕΛ. 280

ΒΑΣΙΛΕΙΟΣ Ο. ΑΛΕΤΡΑΣ

ΑΡΘΡΑ ΣΕ ΕΠΙΣΤΗΜΟΝΙΚΑ ΠΕΡΙΟΔΙΚΑ

[1] Dinas K., Vavoulidis E., Pratilas G., Chatzistamatiou K., Basonidis A., Sotiriadis A., Zeprilidis L., Pantazis K., Tziomalos K., Aletras V., & Tsiotras G. (2018) "Gynecology healthcare professionals towards safety procedures in Operation Rooms aiming to enhanced quality of medical services in Greece", *International Journal of Health Care Quality Assurance*, 32:1-14.

[2] Dinas K, Vavoulidis E, Pratilas G, Basonidis, A, Liberis A, Zepiridis L, Sotiriadis A, Papaevangeliou D, Stathopoulou A, Leimoni E, Pantazis K, Tziomalos K, Aletras V, & Tsiotras G. (2018) "Greek gynecology healthcare professionals towards Quality Management Systems", *International Journal of Health Care Quality Assurance*, doi.org/10.1108/ IJHCQA-05-2017-0083.

[3] Domeyer P., Katsari V., Sarafis P., Aletras V., & Niakas D. (2018) "Greek students' attitudes, perception and knowledge regarding generic medicines in times of economic crisis: a cross-sectional study", *BMC Medical Education*, 18, 262.

[4] Domeyer P., Aletras V., Anagnostopoulos F., Katsari V., & Niakas D. (2017) "Development and validation of a tool to assess knowledge and attitudes towards generic medicines among students in Greece: The ATtitudeTOwardsGENerics (ATTOGEN) questionnaire", *PLoS One*, 12, e0188484.

[5] Anagnostou P., Aletras V., & Niakas D. (2017) "Human papillomavirus knowledge and vaccine acceptability among adolescents in a Greek region", *Public Health*, 152, 145-152.

[6] Mavrodi A., Aletras V., Spanou A., & Niakas D. (2017) "Eliciting the monetary value of a Quality-Adjusted Life Year in a Greek outpatient department in times of economic austerity", *Pharmacoeconomics Open*, 1, 291–300.

[7] Flokou A., Aletras V., & Niakas D. (2017) "A window-DEA based efficiency evaluation of the public hospital sector in Greece during the 5-year economic crisis", *PLoS One*, 12, e0177946.

[8] Καρανικόλα Ε., Δημόπουλος Ε., Νιάκας Δ., & Αλετράς Β. (2017) «Οικονομική κρίση και σχετιζόμενη με την υγεία ποιότητα ζωής ηλικιωμένων», *Αρχεία Ελληνικής Ιατρικής*, 34, 1-10.

[9] Flokou A., Aletras V., & Niakas D. (2016) "Decomposition of potential efficiency gains from hospital mergers in Greece", *Health care Management Science*, 20, 467-484.

[10] Aletras V., & Kallianidou K. (2016) "Performance obstacles of nurses in intensive care units of Greek National Health System hospitals", *Nursing in Critical Care*, 221, 157-66.

[11] Dario C., Luisotto E., Dal Pozzo E., Mancin S., Aletras V., Newman S., Gubian L., & Saccavini C. (2016) "Assessment of patients' perception of telemedicine services using the Service User Technology Acceptability Questionnaire", *International Journal of Integrated Care*, 16, 13.

[12] Dagklis I., Aletras V., Tsantaki E., Orologas A., & Niakas D. (2016) "Multiple sclerosis patients valuing their own health status: valuation and psychometric properties of the 15D", *Neurology International*, 8, 6416.

[13] Konstantinidis G., Aletras V., Kanakari K., Natsis K., Bellamy N., & Niakas D. (2014) Comparative validation of the WOMAC osteoarthritis and Lequesne algofunctional indices in Greek patients with hip or knee osteoarthritis", *Quality of Life Research*, 23, 539-48.

[14] Kontodimopoulos N., Arvanitaki E., Aletras V., & Niakas D. (2012) "Psychometric properties of the Greek Diabetes Treatment Satisfaction Questionnaire", *Health & Quality of Life Outcomes*", 10, 17.

[15] Aletras V., Kostarelis A., Tsitouridou M., Niakas D., & Nicolaou A. (2010) "Development and preliminary validation of a questionnaire to measure satisfaction with home care in Greece: an exploratory factor analysis of polychoric correlations", *BMC Health Services Research*, 10, 189.

[16] Kontodimopoulos N., Aletras V., Paliouras D., & Niakas D. (2009) "Mapping the cancer-specific EORTC QLQ-C30 to the preference based EQ-5, SD-6D and 15D instruments", *Value in Health*, 12, 1151-1157.

[17] Aletras V., Kontodimopoulos N., Niakas D., Vagia M., Pelteki H., Karatzoglou G., Sintonen H., & Yfantopoulos J. (2009) "Valuation and preliminary validation of the Greek 15D in a sample of patients with Coronary Artery Disease", *Value in Health*, 12, 574-579.

[18] Αλετράς Β., Μπασιούρη Φ., Κοντοδημόπουλος Ν., Ιωαννίδου Δ., & Νιάκας Δ. (2009) «Ανάπτυξη ελληνικού ερωτηματολογίου ικανοποίησης νοσηλευθέντων ασθενών και έλεγχος των βασικών του ψυχομετρικών ιδιοτήτων», *Αρχεία Ελληνικής Ιατρικής*, 26, 79-89.

[19] Aletras V., Kontodimopoulos N., Zagouldoudis A., & Niakas D. (2007) "The short-term effect on technical and scale efficiency of establishing Regional Health Systems and General Management in Greek NHS hospitals", *Health Policy*, 83, 236-245.

[20] Kontodimopoulos N., Moschovakis G., Aletras V., & Niakas D. (2007) "The effect of environmental factors on technical and scale efficiency of Primary Health Care Providers in Greece", *Cost Effectiveness and Resource Allocation*, 5, 14.

[21] Αλετράς Β., Ζαχαράκη Φ., & Νιάκας Δ. (2007) «Ερωτηματολόγιο μέτρησης της ικανοποίησης των επισκεπτών των Εξωτερικών Ιατρείων Οφθαλμολογικής Κλινικής ελληνικού δημόσιου νοσοκομείου», *Αρχεία Ελληνικής Ιατρικής*, 24, 89-96.

[22] Aletras V., Papadopoulos E., & Niakas D. (2006) "Development and preliminary validation of a Greek-language outpatient satisfaction questionnaire with Principal Components and Multi-trait analyses", *BMC Health Services Research*, 6, 66.

[23] Paleologou V., Kontodimopoulos N., Stamouli A., Aletras V., & Niakas D. (2006) "Developing and testing an instrument for identifying performance incentives in the Greek health care sector", *BMC Health Services Research*, 6, 118.

[24] Stafilas P., Sarafidis P., Lasaridis A., Aletras V., & Niakas D. (2005) "An economic evaluation of the 2003 European Society of Hypertension-European Society of Cardiology guidelines for the management of arterial hypertension in Greece", *American Journal of Hypertension*, 18, 1233-1240.

[25] Σταφυλάς Π., Σαραφίδης Π., Λαζαρίδης Α., Αλετράς Β., & Νιάκας Δ. (2005) «Φαρμακοοικονομική ανάλυση της θεραπείας της ανεπίπλεκτης αρτηριακής υπέρτασης στην Ελλάδα», *Αρτηριακή Υπέρταση*, 14, 166-178.

[26] Aletras V. (1999) "A comparison of hospital scale effects in short-run and long-run cost functions", *Health Economics*, 8, 521-530.

[27] Αλετράς Β. (1998) «Το άριστο μέγεθος των νοσοκομείων του Ε.Σ.Υ», *Ελληνική Ιατρική*, 64, 408-415.

[28] Sowden A., Aletras V., Place M., Rice N., Eastwood A., Grilli R., Ferguson B., Posnett J., & Sheldon T. (1997) "Volume of clinical activity in hospitals and healthcare outcomes, costs, and patient access:, *Quality in Health Care*, 6, 109-114.

[29] Αλετράς Β. (1997) «Θεωρητική και εμπειρική ανάλυση της αποδοτικότητας τύπου Χ των νοσοκομείων του Εθνικού Συστήματος Υγείας», *Αρχεία Ελληνικής Ιατρικής,* 14, 662-674.

ΒΙΒΛΙΑ/ΜΟΝΟΓΡΑΦΙΕΣ

[1] Αλετράς Β., Ματσαγγάνης Μ., & Νιάκας Δ. (2002) *Θέματα οικονομικής και χρηματοδοτικής διαχείρισης υπηρεσιών υγείας*, Πάτρα, Ελληνικό Ανοικτό Πανεπιστήμιο.

[2] Aletras V. (1997) The relationship between volume and the scope of activity and hospital costs. Part II in NHS Centre for Reviews and Dissemination *Concentration and choice in the provision of hospital services*. [Research Monograph] CRD Report 8, UK, University of York.

ΚΕΦΑΛΑΙΟ ΣΕ ΣΥΛΛΟΓΙΚΟΥΣ ΤΟΜΟΥΣ

[1] Aletras V., Jones A., & Sheldon T. (1997) "Economies of scale and scope". B Ferguson, T Sheldon, J Posnett (eds.) *Concentration and choice in healthcare,* London, The Royal Society of Medicine Press, 23-36.

ΑΝΑΚΟΙΝΩΣΕΙΣ ΣΕ ΣΥΝΕΔΡΙΑ ΜΕ ΚΡΙΤΕΣ ΜΕ ΠΡΑΚΤΙΚΑ

[1] Αλετράς Β., Ζαγκουλντούδης Α., & Νιάκας Δ. (2004) «Συγκριτική εκτίμηση της αποδοτικότητας των νοσοκομείων του ΕΣΥ πριν και μετά την ίδρυση των ΠεΣΥΠ και την καθιέρωση του θεσμού των διοικητών», Επιλεγμένες Εργασίες 6ου Πανελλήνιου Επιστημονικού Συνεδρίου Management Υπηρεσιών Υγείας, 7-9 Οκτωβρίου, Αλεξανδρούπολη.

[2] Αλετράς Β., Παπαδόπουλος Ε., Σταματίου Ι., & Νιάκας Δ. (2005) «Έλεγχοι αξιοπιστίας και εγκυρότητας ερωτηματολογίου ικανοποίησης ασθενών από τα Τακτικά Εξωτερικά Ιατρεία νοσοκομείου». Επιλεγμένες Εργασίες 6ου Πανελλήνιου Επιστημονικού Συνεδρίου Management Υπηρεσιών Υγείας, 7-9 Οκτωβρίου, Αλεξανδρούπολη.

[3] Aletras V. (2003) "Are bigger hospitals more efficient?", Selected Papers from the 2nd International Conference on Health Economics and Health Management, 29-31 May, Kalamata.

ΑΝΑΚΟΙΝΩΣΕΙΣ ΣΕ ΣΥΝΕΔΡΙΑ ΜΕ ΚΡΙΤΕΣ ΧΩΡΙΣ ΠΡΑΚΤΙΚΑ

[1] Mavrodi A., Georgiou A., Tsiotras G., & Aletras V. (2019) "Development of an instrument to assess participants' motivation on assigning a monetary value to a Quality-Adjusted

Life-Year: Qualitative interviews and pilot study", 21st International Conference on Health Economics, 27-28 June, London, UK.

[2] Mavrodi A., Georgiou A., Tsiotras G., & Aletras V. (2019) "Design of a survey tool to facilitate cluster analysis of determinants of Willingness-to-Pay per Quality-Adjusted Life-Year", 3rd World Congress on Public Health and Health Care Management, 19-20 April, Dubai, UAE.

[3] Aletras V., Georgiou A., Mavrodi A., Kaparis K., Konstantaras I., Sachpekidis V., Michailidou S., Gatzos T., Styliadis I., & Stafylas P. (2016) "Investigating performance indicators and service quality improvement in an outpatient cardiology department", 19th Annual European Congress, 29 October-2 November, ISPOR, Vienna, Austria.

[4] Stafylas P., Farmakis D., Kourlaba G., Aletras V., Giamouzis G., Tsarouhas K., Zouka M., Maniadakis N., & Parissis J. (2016) "The economic burden of heart failure in Greece from a social security system perspective", 19th Annual European Congress, 29 October-2 November, ISPOR, Vienna, Austria.

[5] Aletras V. (2016) "Patient perspectives". In Session 23 titled The evaluation framework of eHealth projects: from telemedicine to ICT-supported integrated care, 3rd European Congress on eCardiology and eHealth, 26-28 October, European Association of Preventive Cardiology, Berlin, Germany.

[6] Aletras V. (2016) "The patient perspective". Parallel Insight Session 1: How to evaluate telehealth services in daily routine care, Joint Digital Healthcare Symposium, 19-20 January, European Health Telematics Association, Brussels, Belgium.

[7] Stafylas P., Parissis J., Aletras V., Mavrodi A., Chatzopoulos S., Tsarouhas K., Karavidas A., Lekakis J., & Filippatos G. (2015) "Distribution and predictors of direct costs of acute heart failure in Greece: a social security system perspective", 2nd World Congress of the European Society of Cardiology 29 August–2 September, European Society of Cardiology, London, UK.

[8] Stafylas P., Parissis J., Chatzopoulos S., Tsarouhas K., Farmakis D., Mavrodi A., Aletras V., Lekakis J., & Filippatos G. (2015) "The management of acute heart failure in Greece. A sub-analysis of the heart failure pilot survey (ESC-HF pilot)", 2nd World Congress of the European Society of Cardiology 29 August–2 September, European Society of Cardiology, London, UK.

[9] Stafylas P., Parissis J., Tsarouhas K., Aletras V., Chatzopoulos S., Farmakis D., Lekakis J., & Filippatos G. (2015) "Reasons for hospitalisation and rehospitalisation among Greek patients admitted for acute heart failure", 2nd World Congress of the European Society of Cardiology 29 August–2 September, European Society of Cardiology, London, UK.

[10] Dafoulas G., Bargiota A., Mavrodi A., Greuel M., Croci A., Dario C., Calcaterra F., Stafylas P., Theodorou K., Koukoulis G., & Aletras V. (2015) "Long-term telemonitoring of patients with DMT2: results of the Renewing Health cluster 2 multicenter randomized pragmatic trial", 75th Scientific Sessions of the American Diabetes Association, 5-9 June, American Diabetes Association, Boston, US.

[11] Dafoulas G., Mavrodi A., Giannakakos C., Gkiata P., Theodorou K., Aletras V., Stafylas P., Koukoulis G., & Bargiota A. (2015) "Long-term tele-monitoring of patients with type 2 diabetes mellitus: ancillary analysis of the results of the Greek pilot of the renewing

health multicentre randomised control trial", 17th European Congress of Endocrinology, 16–20 May, European Society of Endocrinology, Dublin, Ireland.

[10] Dafoulas G., Mavrodi A., Bargiota A., Giannakakos H., Stafylas P., Gkiata P., Pechlivangolou P., Theodorou K., Koukoulis G., & Aletras V. (2014) "Cost utility of of patients with DMT2: results of the Greek pilot of the renewing health multicenter pragmatic randomized trial", International Digital Health and Care Congress, 10-12 September, The King's Fund, London, UK.

[11] Pavlidis V., & Aletras V. (2014) "Assessment of burnout syndrome on psychiatrists in the private and public sector during the fiscal austerity in Greece", 6th International Congress on Brain and Behaviour, 6-8 February, International Society on Brain and Behaviour, Thessaloniki.

[12] Kontodimopoulos N., Paliouras D., Pappa E., Papadopoulos A., Aletras V., & Niakas D. (2008) "Predicting EQ-5D, SF-6D and 15D utilities from EORTC QLQ-C30 data, 11th Annual European Congress, 8-11 November, ISPOR, Athens.

[13] Stafylas P., Dafoulas G., Aletras V., Lashos V., & Raptis O. (2008) "Cost-utility analysis of home telemonitoring in elderly patients with chronic heart failure", 11th Annual European Congress, 8-11 November, ISPOR, Athens.

[14] Stafylas P., & Aletras V. (2007) "The cost of end stage renal disease in Greece", 10th Annual European Congress, 20-23 October, ISPOR, Dublin, Ireland.

[15] Aletras V., & Stafylas P. (2007) "The economic burden of haemodialysis in Greece during 2006, 10th Annual European Congress, 20-23 October, ISPOR, Dublin, Ireland.

[16] Stafylas P., Sarafidis P., & Aletras V. (2007) "A pharmacoeconomic comparison between angiotensin converting enzyme inhibitors and angiotensin receptor blockers in patients with diabetic nephropathy", 10th Annual European Congress, 20-23 October, ISPOR, Dublin, Ireland.

[17] Σταφυλάς Π., Σαραφίδης Π., Λαζαρίδης Α., Αλετράς Β., & Νιάκας Δ. (2005) «Ανάλυση ελαχιστοποίησης κόστους της φαρμακευτικής θεραπείας της αρτηριακής υπέρτασης στην Ελλάδα», 9ο Πανελλήνιο Συνέδριο Αρτηριακής Υπέρτασης, 17-19 Μαρτίου, Ελληνική Εταιρία Υπέρτασης, Αθήνα.

[18] Σταφυλάς Π., Σαραφίδης Π., Λαζαρίδης Α., Αλετράς Β., & Νιάκας Δ. (2005) «Φαρμακοοικονομική ανάλυση της θεραπείας της ανεπίπλεκτης αρτηριακής υπέρτασης στην Ελλάδα», 9ο Πανελλήνιο Συνέδριο Αρτηριακής Υπέρτασης, 17-19 Μαρτίου, Ελληνική Εταιρία Υπέρτασης, Αθήνα.

[19] Αλετράς Β., Ζαχαράκη Φ., & Νιάκας Δ. (2005) «Ερωτηματολόγιο τύπου Likert για την αποτύπωση των απόψεων των επισκεπτών στα Εξωτερικά Ιατρεία ελληνικού δημόσιου νοσοκομείου», 7ο Πανελλήνιο Επιστημονικό Συνέδριο Management Υπηρεσιών Υγείας, 5-7 Οκτωβρίου, Ελληνική Εταιρία Management Υπηρεσιών Υγείας, Πόρτο Χέλι.

[20] Αλετράς Β., Μπασιούρη Φ., Τερζόγλου Γ., & Νιάκας Δ. (2005) «Μέτρηση της ικανοποίησης νοσηλευθέντων ασθενών σε ελληνικά νοσοκομεία», 7ο Πανελλήνιο Επιστημονικό Συνέδριο Management Υπηρεσιών Υγείας, 5-7 Οκτωβρίου, Ελληνική Εταιρία Management Υπηρεσιών Υγείας, Πόρτο Χέλι.

[21] Stafylas P., Sarafidis P., Lasaridis A., & Aletras V. (2004) "An economic evaluation of the 2003 European Society of Hypertension – European Society of Cardiology guidelines for

the management of arterial hypertension in Greece", 14th European Meeting on Hypertension, 13-17 June, European Society of Hypertension, Paris, France.

[22] Αλετράς Β., Ζαγκουλντούδης Α., & Νιάκας Δ. (2004) «Συγκριτική εκτίμηση της αποδοτικότητας των νοσοκομείων του ΕΣΥ πριν και μετά την ίδρυση των ΠεΣΥΠ και την καθιέρωση του θεσμού των διοικητών», 6ο Πανελλήνιο Επιστημονικό Συνέδριο Management Υπηρεσιών Υγείας, 7-9 Οκτωβρίου, Ελληνική Εταιρία Management Υπηρεσιών Υγείας, Αλεξανδρούπολη.

[23] Αλετράς Β., Παπαδόπουλος Ε., Σταματίου Ι., & Νιάκας Δ. (2004) «Έλεγχοι αξιοπιστίας και εγκυρότητας ερωτηματολογίου ικανοποίησης ασθενών από τα Τακτικά Εξωτερικά Ιατρεία νοσοκομείου», 6ο Πανελλήνιο Επιστημονικό Συνέδριο Management Υπηρεσιών Υγείας, 7-9 Οκτωβρίου, Ελληνική Εταιρία Management Υπηρεσιών Υγείας, Αλεξανδρούπολη.

[24] Aletras V. (2003) "Are Bigger Hospitals More Efficient?", 2nd International Conference on Health Economics and Health Management, May 29-31, Athens Institute for Education and Research, Τμήμα Διοίκησης Υγείας και Πρόνοιας Τ.Ε.Ι. Καλαμάτας, Γενικό Νοσοκομείο Μεσσηνίας και European Health Managers Forum, Καλαμάτα.

[25] Αλετράς Β. (1999) «Η αποδοτικότητα των νοσοκομείων του Ε.Σ.Υ. Προτάσεις για τη χάραξη πολιτικής», 7ο Συμπόσιο Φυσιατρικής και Φυσιοθεραπείας με διεθνή συμμετοχή, 2-5 Σεπτεμβρίου, Νοσοκομείο ΚΑΤ και Νοσοκομείο Κεφαλονιάς, Κεφαλονιά.

[26] Aletras V. The relationship between volume of activity and hospital costs. Ανακοίνωση στα πλαίσια του (1997) "Evaluating high-volume health service delivery: How to improve assessment", 14th Association for Health Services Research Annual Meeting, 15-17 June, AHSR, Chicago, US.

ΑΛΛΕΣ ΕΡΓΑΣΙΕΣ

[1] Aletras V. (2003) "Is bigger better? Concentration and costs in the provision of hospital care", Invited Keynote Speech, 12th Day for Health Economics, 7 February, Finnish Society for Health Economics, Helsinki, Finland.

[2] Αλετράς Β. (1997) «*Οικονομική ανάλυση λειτουργίας νοσηλευτικών μονάδων. Μία οικονομετρική προσέγγιση»,* Διδακτορική διατριβή, Σχολή Επιστημών Υγείας, Ιατρικό Τμήμα, Α.Π.Θ.:1-194.

[3] Ferguson B., Rice N., Sykes D., Aletras V., Eastwood A., Sheldon T., Sowden A., Place M., Posnett J., Grilli R. (1996) "Hospital volume and health care outcomes, costs and patient access", *Effective Health Care*, 2(8), 1-16.

ΑΝΔΡΕΑΣ ΑΝΔΡΟΝΙΚΙΔΗΣ

ΔΗΜΟΣΙΕΥΜΕΝΕΣ ΑΥΤΟΤΕΛΕΙΣ ΜΕΛΕΤΕΣ (ΜΕ ΚΡΙΣΗ)

Άρθρα σε Διεθνή Περιοδικά

Stamos, A., Goddyn, H., Andronikidis, A., and Dewitte, S. (2018) "Pre-exposure to tempting food reduces subsequent snack consumption in healthy-weight but not in obese-weight individuals", *Frontiers in Psychology*, 9:685. doi:10.3389/fpsyg.2018.00685

Stylos, N., Vassiliadis, C., Bellou, V., and Andronikidis, A. (2017) "Linking the dots among destination images, place attachment, and revisit intentions: A study among British and Russian tourists", *Tourism Management*, 60, pp.15-29.

Gotzamani, K. Georgiou, A., Andronikidis, A. and Kamvysi, K. (2017) "Introducing Multivariate Markov Modelling within QFD to Anticipate Future Customer Needs in Product Design", *International Journal of Quality and Reliability Management* (forthcoming)

Alexiadou, C., Stylos, N., Andronikidis, A., Bellou, V. and Vassiliadis, C. (2017) "Factorial equivalence of perceived quality in service encounters", *International Journal of Quality & Reliability Management*, 34 (9), pp.1431-1450

Paltayian, G., Georgiou, A., Gotzamani, K. and Andronikidis, A. (2017) "Aligning customer requirements and organizational constraints to bank service processes and strategies", *Business Process Management Journal* (forthcoming)

Bellou, V. and Andronikidis, A. (2017) "Organizational Service Orientation and Job Satisfaction: A Multidisciplinary Investigation of a Reciprocal Relationship", *Euromed Journal of Business* (Forthcoming)

Stylos, N., Vassiliadis, C. A., Bellou, V., & Andronikidis, A. (2016) "Destination images, holistic images and personal normative beliefs: Predictors of intention to revisit a destination", *Tourism Management*, 53(April), 40–60. doi:10.1016/j.tourman.2015.09.006

Vassiliadis, C., Bellou, V., Priporas, C., and Andronikidis, A. (2015) "Exploring the Negotiation Thesis Consistency: A Segmentation among Ski Resort Tourists", *Journal of Hospitality & Tourism Research*, DOI: 10.1177/1096348015597030

Fotiadis, A., Vassiliadis, C. and Adronikidis, A. (2015) "Can stressful events affect our tourism consumption? Empirical results of preliminary focus group analysis to student groups in Greece with the use of a life stress inventory model", *European Journal of Tourism Research*, 9, pp.57-66

Priporas, C., Vassiliadis, C., Bellou, V., and Andronikidis, A. (2015) "Exploring the constraint profile of winter sports resort tourist segments", *Journal of Travel Research*, 54(5), pp.659-671

Kamvysi, K., Gotzamani K., Andronikidis, A. and Georgiou, A. (2014) "A procedure to study course design and students' requirements in QFD by embedding Fuzzy-AHP and linear programming", *European Journal of Operational Research*, 237 (3), pp.1083-1094

Andronikidis, A. (2013) "A synthetic framework to study cognitive views of the self and properties of ethnic/cultural identity in choice behaviour: A review and proposed research agenda", *Marketing Review*, 13 (4), pp.303-328

Vassiliadis, C., Priporas, K., V. Bellou, and Andronikidis, A. (2013) "Customers' cognitive patterns of assurance: A dual approach", *The Service Industries Journal*, 33 (13-14), pp.1242-1259

Stylos, N. and Andronikidis, A. (2013) "Exploring the Cognitive Image of a Tourism Destination", *TOURISMOS: An International Multidischiplinary Journal of Tourism*, 8 (3), pp.77-97.

Bitzenis, A., Andronikidis, A. and Papadimitriou, P. (2013) "Does 'New Regionalism Theory' Explain the Complementary Role of Foreign Direct Investment and Trade Activity in the Central and Eastern European Region? The Case of Bulgaria", *Forum for Social Economics*, 42 (2-3), pp.257-280.

Vassiliadis, C., Priporas, C., and Andronikidis, A., (2013) "An Analysis of Visitor Behaviour using Time Blocks: A study of ski destinations in Greece", *Tourism Management*, 34 (February), pp.61-70.

Paltayian, G., Georgiou, A., Gotzamani, K. and Andronikidis, A. (2012) "An integrated framework to improve quality and competitive positioning within the financial services context", *International Journal of Bank Marketing*, 30 (7), pp.527-547.

Kamvysi, K., Gotzamani, K., Georgiou, A.C. and Andronikidis, A. (2010) "Integrating DEAHP and DEANP into the Quality Function Deployment", *The TQM Journal*, 22 (3), pp.293-316.

Andronikidis, A., and Labrianidou, M. (2010) "Children's Understanding of Television Advertising: A Grounded Theory Approach", *Psychology & Marketing*, 27 (4), pp.299-322.

Andronikidis, A. and Bellou V. (2010) "Verifying alternative measures of the service quality construct: consistencies and contradictions", *Journal of Marketing Management*, 26 (5&6), pp.570-587.

Andronikidis, A. (2009) "Linking Dimensions of Perceived Service Quality to Actual Purchase Behaviour", *EuroMed Journal of Business*, 4 (1), pp.4-20.

Andronikidis, A., Georgiou, A., Gotzamani, K. and Kamvisi, N. (2009) "The Application of Quality Function Deployment in Service Quality Management", *The TQM Journal*, 21 (4), pp.319-333.

Bitzenis, A., Misic, A., Marangos J., and Andronikidis, A. (2009) "The Role of Banking Reform Policy in Transition Economies: Delayed Reforms for the case of Serbia", *International Journal of Economic Policy in Emerging Economies*, 2 (2), pp.175-198.

Bellou, V. and Andronikidis, A. (2009) "Examining Organizational Climate in Greek hotels from a Service Quality perspective", *International Journal of Contemporary Hospitality Management*, 21 (3), pp.294-307

Andronikidis, A., Bellou, V., and Vasiliadis, Ch. (2008) "Perceived service quality and patronage behavior in the auto-repair industry", *International Journal of Services, Economics and Management*, 1 (2), pp.196-207.

Bellou, V. and Andronikidis, A. (2008) "The impact of internal service quality on customer service behavior: Evidence from the banking sector", *International Journal of Quality and Reliability Management*, 25 (9), pp.943-954.

Andronikidis, A. (2008) "Psychographic Segmentation in the Financial Services Context: A Theoretical Framework", *The Marketing Review*, 8 (3), pp.277-296.

Bitzenis, A., Misic, A., Marangos, J. and Andronikidis, A. (2008) "Evaluating the Banking Reforms in Serbia Using Survey Results", *Studies in Economics and Finance (SEF)*, 25 (1), pp.49-71.

Andronikidis, A., Vasiliadis, C., and Masmanidis, T. (2008) "Evaluation of the compatibility degree of constraint variables for the demand of ski center services", *Journal of Vacation Marketing*, 14 (3), pp.211-220.

Andronikidis, A., Vasiliadis, C., Fotiadis, T., and Priporas, K. (2008) "Exploring MkIS Selection and Evaluation Criteria: Implications for Suppliers", *International Journal of Technology Marketing*, 3 (1), pp.20-38.

Andronikidis, A. Vasiliadis, Ch., Priporas, K., and Kamenidou, E. (2007) "Examining Leisure Constraints for Ski Centre Visitors: Implications for Services Marketing", *Journal of Hospitality Marketing & Management*, 15 (4), pp.69-86.

Bitzenis, A., Andronikidis, A., and Marangos J. (2007) "The Interaction of International Trade and Foreign Direct Investment (FDI) under decisive Institutional Reforms in Bulgaria", *International Journal of Trade and Global Markets*, 1 (3), pp.69-88.

Bitzenis, A. and Andronikidis, A. (2006) "Cost and benefits of integration in the European Union and in the Economic Monetary Union (EMU)", *Economics, Management, and Financial Markets,* 1 (2), pp.7-54.

Dimitriadis, N. I., Simpson, M., and Andronikidis, A. (2005) "Knowledge Diffusion in Localised Economies of SMEs: The Role of local Supporting Organisations", *Environment and Planning C: Government and Policy*, 23(6), pp. 799–814.

Andronikidis, A., and Dimitriadis, N. (2003) "Segmentation of bank customers by utilising ethnic/cultural profile dimensions: a qualitative approach", *Journal of Marketing Management*, 19 (5-6), pp 629-655.

Άρθρα σε Διεθνή Συνέδρια

Kamvysi, K., Andronikidis, A., Gotzamani, K., and Georgiou, A.C. (2018) "A Decision Framework for Sustainable Supply Chain Management in Tourism: A consolidated QFD framework", 47th EMAC Annual Conference, People Make Marketing, May 29-June 1, University of Strathclyde, Glasgow, UK

Katsikea, E., Theodosiou, M., Andronikidis, A., West, D. (2018) "Implications of Service Climate on Customer and Service Performance", 2018 AMA Winter Academic Conference: Integrating Paradigms in a World where Marketing is Everywhere, February 23-25, 2018, New Orleans, LA.

Kamvysi, K., Andronikidis, A., Georgiou, A.C., and Gotzamani, K. (2018) "A QFD framework for Sustainable Supply Chain Management in Tourism ", 8th International Conference on Tourism (ICOT) 2018, June 27- 30, Kavala, Greece.

Grougiou, V., Giannikis, S., and Andronikidis, A. (2018) "The strenuous effects of innovation on service employees", Global Alliance of Marketing & Management Associations (GAMMA): Bridging Asia and the World: Searching for Academic Excellence and Best Practice in Marketing and Management, 2018 Global Marketing Conference (GMC), July 26-29, 2018, Tokyo, Japan.

Bellou, V., Economou, A. and Andronikidis, A. (2018) "Examining organizational service orientation and job satisfaction", Global Alliance of Marketing & Management Associations (GAMMA): Bridging Asia and the World: Searching for Academic Excellence and Best Practice in Marketing and Management, 2018 Global Marketing Conference (GMC), July 26-29, 2018, Tokyo, Japan.

Tsafarakis, S., Gkorezis, P., Nalmpantis, D., Genitsaris, E., Andronikidis, A., and Altsatsiadis, E. (2018) "Investigating the preferences of individuals on Public Transport innovations using the Maximum Difference Scaling method", Proceedings of 7th Transport Research Arena, TRA 2018, April 16-19, 2018, Vienna, Austria.

Georgiou, A.C., Kamvysi, K., Gotzamani, K., and Andronikidis, A. (2017) "Utilizing Customer Requirements' Data to Link Quality Management and Services Marketing Objective", 17th conference of the Applied Stochastic Models and Data Analysis (ASMDA) International Conference in De Morgan House of the London Mathematical Society, 6-9 June 2017, London, UK.

Stylos, N., Bellou, V., Vassiliadis, C. and Andronikidis, A. (2016) "Beliefs and perceived social factors as antecedents of tourists' intention to revisit a destination: The role of need for variety and alternatives", 45th EMAC Conference, EMAC 2016: Marketing in the age of data, BI Norwegian Business School, 24-27 May 2016, Oslo, Norway.

Itsines, G., Panagiotidis, T. and Andronikidis, A. (2016) "Causality analysis of the relationship between commodity prices and the BDI Index", 2nd International Conference in Applied Theory, Macro and Empirical Finance, University of Macedonia, 6-7 May, 2016, Thessaloniki, Greece.

Belenioti, Z.C., Andronikidis, A. And Vassiliadis, C. (2015) "Classifying and Profiling Social Media Users: An Integrated Approach", The European Conference on Media, Communication and Film 2015, EUROMEDIA2015, The Thistle Brighton, 13-16 July 2015, Brighton, United Kingdom.

Stylos, N., Alexiadou, C., Vassiliadis, C. and Andronikidis, A. (2015) "Evaluating service quality in bank encounters: An examination of factorial equivalence", 44th EMAC Conference, EMAC 2015: Collaboration in research, KU Leuven Business School, 26-29 May 2015, Leuven, Belgium.

Kamvysi, K., Gotzamani, K., Andronikidis, A. and Georgiou, A.C. (2015) "Incorporating a Multivariate Markov Chain model into QFD framework", 16th conference of the Applied Stochastic Models and Data Analysis (ASMDA) International Society, June 30th-July 4th, Piraeus, Greece.

Kamvysi, K., Gotzamani, K., Andronikidis, A. and Georgiou, A.C. (2014), "An Integrated QFD framework linking quality management with marketing efforts", 20th Conference of the International Federation of Operational Research Societies-IFORS "The art of Modeling", July 13-18, Barcelona, Spain.

Andronikidis, A, Bellou, V., Priporas, C., and Vassiliadis, C. (2013) "Constraint based segmentation for ski resort tourists", 42nd EMAC Conference, Lost in Translation: Marketing in an interconnected world, Istanbul Technical University, 4-7 June 2013 Turkey.

Kilbasanis, A., Gotzamani, K., Vassiliadis, C. and Andronikidis, A, (2013) "Does green mean fresh? Examining the framework of Green Brand Equity for Gen Y", 42nd EMAC Conference, Lost in Translation: Marketing in an interconnected world, Istanbul Technical University, 4-7 June 2013 Turkey.

Papastathopoulou, P., Piha, L.P., Avlonitis, G.J., Andronikidis, A., and Giannopoulos, A.A. (2012) "Toward a Cause-Related Marketing Model: a case study approach, CoBeReN Conference: "Marketing Strategies: New Clusters of Consumer Behaviour", University of Nicosia, 6-8 June 2012, Nicosia, Cyprus.

Vassiliadis, C., Fotiadis, A. and Andronikidis, A. (2012) "Can stressful events affect our consumer day-life? Empirical results of preliminary focus group analysis to student groups with the use of a life stress inventory model", International Conference on Contemporary

Marketing Issues (ICCMI), ATEI of Thessaloniki and Bucks New University, June 13-15, 2012, Thessaloniki, Greece.

Papastathopoulou, P., Tsogas, M., Plakoyiannaki E. and Andronikidis, A. (2012) "The Nature and Structure of Multiple Stakeholder Marketing Orientation in Higher Education: A Theoretical Proposition and its Empirical Test", 41st EMAC Conference, Marketing to Citizens: Going Beyond customers and consumers, ISCTE Business School, 22-25 May 2012, Lisbon, Portugal.

Kamvysi, K., Andronikidis, A., Gotzamani, K., and Georgiou, A.C. (2012) "Listening to our customers in higher education institutions", 41st EMAC Conference, Marketing to Citizens: Going Beyond customers and consumers, ISCTE Business School, 22-25 May 2012, Lisbon, Portugal.

Kamvysi, K., Gotzamani, K., Georgiou, A.C. and Andronikidis, A. (2011) "An Extended Fuzzy QFD Methodology in the Design and Evaluation of Academic Courses", 14th QMOD, 2011, San Sebastian.

Andronikidis, A., Georgiou, A. Gotzamani, K. and Kamvysi, K. (2011) "Integrating DEA framework into QFD methodology", DEA 2011, 9th International Conference on Data Envelopment Analysis, 2011, Thessaloniki, Greece.

Georgiou, A., Kamvysi, K., Andronikidis, A. and Katerina Gotzamani (2011) "Advancing QFD to improve Service Quality", 1st International Symposium & 10th Balkan Conference on Operational Research, Thessaloniki, Greece.

Kokkou, C., Plakoyiannaki, E. and Andronikidis, A. (2011) "Corporate Social Responsibility (CSR): A Review and Research Agenda", Third Biennial International Conference on Services Marketing, Jointly organized by Greek Marketing Academy, Dokuz Eylul University and Athens University of Economics and Business, 07-09 September 2011, Cesme, Izmir, Turkey.

Maditinos, Z., Vassiliadis, C., Andronikidis, A. And Tzavlopoulos, I. (2010) "Service Harm Crises: A Preliminary Conceptual Approach", 13th QMOD Conference, Lund University, Linköping University & Brandenburg University of Technology, August 31 – September 1, 2010, Cottbus, Germany.

Priporas, C.V., Vassiliadis, C., Kamenidou, I. and Andronikidis, A. (2010) "The relationship between bank advertising and bank customer satisfaction: A pilot study in Greece", 3rd EuroMed Conference of the Euromed Academy of Business, November 04-05, Nicosia, Cyprus.

Andronikidis, A., Georgiou, A., Gotzamani, K. and Kamvisi, N. (2010) "Exploring Alternative Approaches in Prioritizing Consumers' Selection Criteria in a Service Setting", 39th EMAC Conference, The Six Senses, The Essentials of Marketing, Copenhagen Business School, 1-4 June 2010, Copenhagen, Denmark.

Kamvysi, K., Gotzamani, K., Georgiou, A.C. and Andronikidis, A. (2009) "An Integrated QFD Approach for Bank Customers Satisfaction", 2nd Biennial International Conference on Services

Marketing, Orchestrating the Service Experience: Music to the Ears of our Customers, The University of Macedonia, 4-6 November 2009, Thessaloniki, Greece.

Vassiliadis, C., Priporas, C.V. and Andronikidis, A. (2009), "The impact of Greek ski centers product dimensions on visitors' satisfaction levels: A preliminary analysis", 2nd Annual EuroMed Conference, October 26-28, Salerno, Italy.

Kamvysi, K., Gotzamani, K., Georgiou, A.C. and Andronikidis, A. (2009) "Integrating DEAHP and DEANP into the Quality Function Deployment", 12th QMOD and Toulon-Verona Conference, Verona University, 27 - 29 August, 2009, Verona, Italy.

Andronikidis, A. and Lambrianidou, M. (2009) "Exploring Children's Understanding of Television Advertising: A Grounded Theory Analysis", 38th EMAC Conference, Marketing & the Core Disciplines: Rediscovering References?, Audencia School of Management, 26-29 May 2009, Nantes, France.

Vassiliadis, C., Andronikidis, A., and Priporas, C. (2008) "Can Time Diary Analysis Be Used to Understand Leisure Behavior?", 1st Annual EuroMed Conference, European and Mediterranean Trends and Challenges in the 21st Century, November 17-18, 2008, Provence, Marseille, France.

Andronikidis, A., Georgiou, A., Gotzamani, K., and Kamvisi, N. (2008) "The Application of Quality Function Deployment in Service Quality Management", 11th Toulon-Verona Conference, "Excellence in services", University of Florence, 4 - 5 September 2008, Dipartimento di Sc Aziendali, Italy.

Georgiou, A., Gotzamani, K., Andronikidis, A., and Paltayian, G. (2008) "A combined QFD, AHP and ANP approach regarding network development and quality improvement in the Greek Banking sector", 11th QMOD Conference, Lunds University, 20-22 August 2008, Sweden.

Bellou, V. and Andronikidis, A. (2008) "The impact of internal service quality on customer service behavior: Evidence from the banking sector", 37th EMAC Conderence, Marketing Landscapes: A Pause for Thought, University of Brighton, 27-30 May 2008, Brighton, UK.

Andronikidis, A., Vasiliadis, C., and Livadarou, G. (2007) "Identifying Constructs of Visitor Experience: Implications for Overall Satisfaction", 1st Biannual International Conference, "Strategic Developments In Services Marketing", Aegean University and University of Glascow, 27–29 September 2007, Chios Island, Greece.

Vasiliadis, C., Andronikidis, A., and Bellou, V. (2006) "Does perceived quality explain patronage behavior in the car service industry?" Proceedings in the 35th EMAC Annual Conference, Athens, Greece.

Bellou, V., Livadarou, G., Andronikidis, A., and Vasiliadis, C. (2006) "Service quality in the car service industry: Evidence from Greek customers", in Proceedings of the Academy of Marketing Conference (AM conference): 'Marketing Excellence', Academy of Marketing Conference, Middlesex University Business School, 3-6 July 2006, Middlesex, UK.

Bitzenis, A., Marangos, J. and Andronikidis, A. (2006) "FDI, International Trade and Institutional reform in Bulgaria", WSSA 48th Annual Conference (http://wssa.asu.edu/pdf/2006/2006web_program.pdf), April 19 - 22, 2006 Phoenix, Arizona, USA.

Gotzamani, K., Vasiliadis, C., Andronikidis, A., and Livadarou, G. (2006) "Investigating Motives of Quality Assurance Efforts in the Greek Hospitality Sector: Perceived Benefits and Problematic Areas", 24th EuroCHRIE Congress, In Search of Excellence for Tomorrow's Tourism, Travel and Hospitality, Hosted and Organized by: The University of Aegean, 25-28 October 2006, Thessaloniki, Greece.

Bellou, V. and Andronikidis, A. (2006) "Diagnosing Organizational Climate in Hotels: Some Evidence from Greece", 24th EuroCHRIE Congress, In Search of Excellence for Tomorrow's Tourism, Travel and Hospitality, Hosted and Organized by: The University of Aegean, 25-28 October 2006, Thessaloniki, Greece.

Vasiliadis, Ch., Andronikidis, A., and Fotiadis, Th. (2005) "Investigating MIS Selection and Evaluation Criteria: A Grounded Theory Approach, in Proceedings of the Academy of Marketing Conference: "Marketing: Building Business, Shaping Society"", Dublin Institute of Technology, 5 - 8 July 2005, Dublin, Ireland.

Dimitriadis, N. I., Simpson, M., and Andronikidis, A. (2003) "Small and Medium sized Enterprises in the Knowledge-based Economy", 26th ISBA National Small Firms Research and Policy Conference, November 2003, The Institute of Small Business Affairs (ISBA) University of Surrey, School of Management.

Dimitriadis, N. I., Andronikidis, A., and Kotareli, E. (2003) "Planning For Sustainable Tourism: Local Economic Regeneration In Tzoumerka, Greece", 2nd International Conference: «Sustainable Tourism *Development* and the Environment», Aegean University, 2-5, 2003, Chios, October.

Andronikidis, A. and Dimitriadis, N.I (2003) "Segmentation of Bank Customers by Utilising Ethnic / Cultural Profile Dimensions: A Qualitative Approach", in Proceedings of The Academy of Marketing Annual Conference, 2003: A History of the Next Decade, Aston Business School, 8-11 July 2003, Birmingham, UK.

Andronikidis, A., Oates, C.J., and Varvoglis, T. (2002) "Psychographic Segmentation in the Service Context: Investigating the Ethnocentric Dimension of Self-Concept in Evaluating Segmentation Effectiveness", in Proceedings of The Academy of Marketing Annual Conference: The Marketing Landscape: Signposts for the Future, 2002, Nottingham University Business School, 2-5 July 2002, Nottingham, UK.

Andronikidis, A. (2001) "Integrating Psychographic And Behavioural Segmentation into The Service Context", in Proceedings of The Academy of Marketing Annual Conference, 2001: A Marketing Odyssey, Cardiff Business School, 2-4 July 2001, Cardiff, UK.

ΑΛΛΕΣ ΔΗΜΟΣΙΕΥΜΕΝΕΣ ΑΥΤΟΤΕΛΕΙΣ ΜΕΛΕΤΕΣ (ΜΕ ΚΡΙΣΗ)

Κεφάλαια σε βιβλία

Laaksonen, P., Hellen, K., Santos, C. R., Abad-Gonzalez, J., Brockdorff, N., Zammit, C., Camillieri, L., Turley, D., Andronikidis, A., Avlonitis, G., and Papastathopoulou, P. (2013) "Is there a European shopping-related style? Investigating the interaction between national culture and shopping-culture", In Santos, C. R., Ganassali, S., Casarin, F., Laaksonen, P., and Kaufmann H. R. (Eds) *Consumption culture in Europe: Insight into the beverage industry*, Hershey PA: IGI Global, pp. 166-210.

Grunert, K., Rosendahl, J., Andronikidis, A., Avlonitis, G., Papastathopoulou, Santos, C. R.P., Pertjo, A., Abad-Gonzalez, J., Laaksonen, P., Halkoaho, J., Kenyon, A., Kopicarova, L., and van Berkel, J. (2013) Drinking motives. In Santos, C. R., Ganassali, S., Casarin, F., Laaksonen, P., and Kaufmann H. R. (Eds) *Consumption culture in Europe: Insight into the beverage industry*, Hershey PA: IGI Global, pp. 306-332.

Άρθρα σε Επίτιμους Τόμους (Με Κριτές)

Γεωργίου, Α., Γκοτζαμάνη, Κ., Ξανθοπούλου, Σ., Καμβύση, Κ., και Ανδρονικίδης, Α. (2016) "Εφαρμογή της μεθοδολογίας QFD-AHP-ANP για το σχεδιασμό ενός ακαδημαϊκού μαθήματος", στον Επιστημονικό Συλλογικό Τόμο προς τιμή του ομότιμου Καθηγητή Γ. Οικονόμου, Πειραιάς: Πανεπιστήμιο Πειραιώς.

Vasiliadis, C., Andronikidis, A., and Fotiadis, T. (2006) "Integrating MMIS Core Product and Service Offerings in B2B Context: Implications for Providers", Τιμητικός Τόμος, Αν. Καθηγητή Α. Κομπότη, Πανεπιστήμιο Μακεδονίας, 2006.

Διεθνή Συνέδρια χωρίς Δημοσίευση σε Πρακτικά (Με Κριτές)

Georgiou, A., Kamvysi, K., Gotzamani, K., and Andronikidis, A. (2018) "An appraisal of DEA contribution in the Quality Function Deployment Process in conjunction with some recent advances using Markov stochastic processes", DEA40: International Conference on Data Envelopment Analysis, "Celebrating 40th Anniversary of DEA", April 16-18, 2018, Aston University, UK.

Paltayian, G.N., Georgiou, A.C, Gotzamani K., and A. Andronikidis (2013) "An integrated model of Quality Function Deployment for financial organizations in an unstable economic environment", EURO-INFORMS MMXIII, 26th European Conference on Operational Research, 2013, Rome, Italy.

Paltayian, G.N., Georgiou, A.C., Gotzamani, K. and Andronikidis, A. (2010) "An integrated AHP - ANP Quality Function Deployment framework for the competitive position improvement", EURO XXIV, to be presented at the 24th European Conference on Operational Research, 2010, Lisbon, Portugal.

Georgiou, A.C., Gotzamani, K., Andronikidis, A. and Paltayian, G.N. (2009) "Introducing a modified QFD design for quality improvement in the Greek banking sector", EURO XXIII, presented at the 23rd European Conference on Operational Research, 2009, Bonn, Germany.

Paltayian, G. Georgiou, Andronikidis, A., and A., Gotzamani, K. (2008) "Ανάπτυξη και Εφαρμογή του Ποιοτικού Μοντέλου QFD σε Συνδυασμό με τις Ποσοτικές Μεθόδους AHP και ANP με Στόχο την Ποιοτική Βελτίωση κι Ανάπτυξη του Δικτύου των Ελληνικών Τραπεζών", 20ο Συνέδριο Ελληνικής Εταιρίας Επιχειρησιακών Ερευνών, 19-20 Ιουνίου 2008, Σπέτσες, Ελλάδα.

Georgiou, A., Livadarou, G., Gotzamani, K., and Andronikidis, A. (2007) «Combining AHP and SERVQUAL in Measuring Financial Services Quality», The 22nd European Conference on Operational Research EURO XXII, July 8-11, Prague, Czech Republic.

Διδακτικό Υλικό

Ανδρονικίδης, Α. (2008) Πανεπιστημιακές Παραδόσεις για το μάθημα "Advanced Topics in Marketing", Πανεπιστήμιο Μακεδονίας (στην Αγγλική γλώσσα).

Ανδρονικίδης, Α. (2006) Παραδόσεις για το μάθημα "Μάρκετινγκ Τραπεζικών Υπηρεσιών", ΑΤΕΙ Θεσσαλονίκης.

Ανδρονικίδης, Α., Ταυλαρίδου, Ελένη (2005) Παραδόσεις για το μάθημα "Ανάλυση Διαφημιστικών Μηνυμάτων", ΑΤΕΙ Θεσσαλονίκης.

Ανδρονικίδης, Α., Ταυλαρίδου, Ελένη (2004) Παραδόσεις για το μάθημα "Παρουσίαση Διαφημιστικής Εκστρατείας", ΑΤΕΙ Θεσσαλονίκης.

ΧΡΗΣΤΟΣ ΒΑΣΙΛΕΙΑΔΗΣ

1. Επιστημονικά περιοδικά

[1]. Priporas, V-C., Vassiliadis, C.A. and Stylos, N., Fotiadis, A. K. (2018) 'The Effect of Sport Tourists' Travel Style, Destination and Event Choices, ad Motivation on Their Involvement in Small-Scale Sport Events', *Event Management*, 22 (X), pp. 745-765.

[2]. Vassiliadis, C.A. (2018) 'Tourism Destination Product Development with the use of a suggested Model: A case study from Greece', *Tourismos: An International Multidisciplinary Journal of Tourism*, (Special issue: PERSPECTIVES AND CHALLENGES ON DESTINATIONS AND DESTINATION IMAGE edr. Irene Kamenidou, under publication) X(X), p.X, ISSN: 1790-8418, Online ISSN: 1792-6521.

[3]. Vassiliadis, C. A. and Belenioti, Z-C. (2017) 'Museums & Cultural Heritage via Social Media: An Integrated Literature Review', *Tourismos: An International Multidisciplinary Journal of Tourism*, 12 (3), pp. 97-132.

[4]. Alexiadou, C., Stylos, N., Andronikidis, A., Bellou, V., and Vassiliadis, C. A. (2017) 'Quality in bank service encounters: Assessing the equivalence of customers' and front-line employees' perceptions', *International Journal of Quality & Reliability Management*, 34 (9), pp.1431-1450.

[5]. Fotiadis, A., and Vassiliadis, C.A. (2017) 'Being customer-centric through CRM metrics in the B2B market: the case of maritime shipping', *Journal of Business & Industrial Marketing,* 32 (3), pp. 347-356.

[6]. Stylos, N., Bellou, V., Andronikidis, A. & Vassiliadis, C.A. (2017) 'Linking the dots among destination images, place attachment, and revisit intentions: A study among British and Russian tourists'. *Tourism Management*, 60 (June 2017), pp.15-29.

[7]. Gkarane, S. and Vassiliadis, C. (2016) 'Blueprinting an Event & Customer Oriented Marketing Mix: The Case of the Sfendami Mountain Festival Small Scale Event', *International Journal of Strategic Innovative Marketing*, 3(1), pp.13-28.

[8]. Fotiadis, A.K., Vassiliadis, C.A., and Sotiriadis, M.D. (2016) 'The preferences of participants in small-scale sport events: A conjoint analysis case study from Taiwan', *Tourism: An International Interdisciplinary Journal*, 64 (2), pp. 175 – 187.

[9]. Fotiadis, A.K., and Vassiliadis, C.A. (2015) 'A Comparative Study Of Sustainable Development In Small And Medium Tourist Hotel Industry from Pieria (Greece) and Taiwan'. *Enlightening Tourism. A Pathmaking Journal*, 5 (2), pp.155-179.

[10]. Fotiadis, A.K., and Vassiliadis, C.A. (2016) 'Service Quality at Theme Parks', *Journal of Quality Assurance in Hospitality & Tourism,* 17(2), p.178-190.

[11]. Fotiadis, A., Vassiliadis, C., and Yeh, S.P., (2016) 'Participant's preferences for small-scale sporting events: A comparative analysis of a Greek and a Taiwanese cycling event', *EuroMed Journal of Business*, 11 (2), pp.232 – 247.

[12]. Stylos, N., Vassiliadis, C.A., Bellou, V., and Andronikidis, A. (2016) 'Destination images, holistic images and personal normative beliefs: Predictors of intention to revisit a destination', *Tourism Management*, 53 (April 2016), pp.40-60.

[13]. Maditinos, Z., and Vassiliadis, C. (2015) 'Air transport Service Harm Crisis: The Case of Helios Airways tragedy', *Journal of Hospitality & Tourism Cases* 4 (1), pp. 26-35.

[14]. Vassiliadis, C., Bellou, V., Priporas, C., and Andronikidis, A. (2015) 'Exploring the Negotiation Thesis Application among Ski Resort Tourists: A Segmentation Approach' *Journal of Hospitality & Tourism Research*. In print format : (2018), 42(5), pp. 716-739.

[15]. Stylos, N., and Vassiliadis, C.A., (2015) 'Differences in Sustainable Management Between Four- and Five-Star Hotels Regarding the Perceptions of Three-Pillar-Sustainability', *Journal of Hospitality Marketing & Management*, 24 (8), pp.791-825.

[16]. Fotiadis, A., Vassiliadis, C., and Adronikidis, A. (2015) 'Can stressful events affect our tourism consumption? Empirical results of preliminary focus group analysis to student groups in Greece with the use of a life stress inventory model'. *European Journal of Tourism Research,* 9(X), pp.57-66.

[17]. Vassiliadis, C., Fotiadis, A., and Tavlaridou, E. (2014) 'The effect of creating new Secondary Health services to patients' perceptions; A Kano Service Quality Analysis Approach' *Total Quality Management & Business Excellence,* 25 (7-8), pp. 897-907.

[18]. Priporas, C., Vassiliadis, C., Bellou, V., and Andronikidis, A. (2014) 'Exploring the constraint profile of winter sports resort tourist segments', *Journal of Travel Research* 54(5), pp.659-671.

[19]. Fotiadis, A.K., Vassiliadis, C.A., and Piper, L.A. (2014) 'Measuring Dimensions of Business Effectiveness in Greek Rural Tourism Areas', *Journal of Hospitality Marketing & Management,* 23(1), pp.21-48.

[20]. Vassiliadis, C.A., Priporas, C., Bellou V., and Andronikidis, A. (2013) 'Customers' cognitive patterns of assurance: a dual approach', *The Service Industries Journal*, 33 (13-14), pp. 1242-1259.

[21]. Vassiliadis, C.A., Fotiadis, A., and Piper, L.A. (2013) 'Analysis of rural tourism websites: the case of Central Macedonia', *TOURISMOS: An International Multidisciplinary Journal of Tourism,* 8(1), pp. 247-263.

[22]. Fotiadis, A., and Vassiliadis, C. (2013) 'The effects of a transfer to new premises on patients' perceptions of service quality in a General Hospital in Greece', *Total Quality Management & Business Excellence,* 24(9-10), pp. 1022-1034.

[23]. Fotiadis, A., Vassiliadis, C.A., and Rekleitis, P.D. (2013) 'The constraints and benefits of sustainable development; a case study based on the perceptions of small hotel entrepreneurs in Greece', *ANATOLIA: An International Journal of Tourism and Hospitality Research,* 24(2), pp. 144-161.

[24]. Vassiliadis, C., Priporas, C., and Andronikidis, A., (2013) 'An Analysis of Visitor Behaviour using Time Blocks: A study of ski destinations in Greece', *Tourism Management,* 34, pp.61-70.

[25]. Priporas, C., Vassiliadis, C., and Stylos, N., (2012) 'Qualitative findings on marketing management practices from Greek ski centers', *Qualitative Market Research: An International Journal,* 15(4), pp.385 – 403.

[26]. Fotiadis, A., Vassiliadis, C., and Stylos, N., (2012) 'Strategic Marketing Management at ski centers: the SMMP concept', *Singaporean Journal of Business Economics and Management Studies,* 1(2), pp.55-67.

[27] Maditinos, Z., and Vassiliadis, C., (2011) 'Mega fires: can they be managed effectively?', *Disaster Prevention and Management*, 20(1), pp.41 – 52.

[28]. Karagiorgos, T., Lathiras, P., and Vasiliadis, Ch. (2010) 'Elaborating Financial Reporting Through the Evaluation of Customer Perceived Value', *The Journal of Financial Decision Making*, 6 (1), p.103-112.

[29]. Fotiadis, A., and Vassiliadis, C.A. (2010) 'Rural Tourism Service Quality in Greece', *e-Review of Tourism Research (eRTR),* 8(4), pp. 69-84.

[30]. Vassiliadis, C.A. (2008) 'Destination product characteristics as useful predictors for repeat visiting & recommendation segmentation variables in tourism? A CHAID exhaustive analysis', *International Journal of Tourism Research*, 10, pp.439-452.

[31]. Vasiliadis, C., and Fotiadis, T.A. (2008) 'Multiple Museum Construct Motivators: A Multivariable Analysis with Repertory Grid Analysis (RGA) Approach', *TOURISMOS: An International Multidisciplinary Journal of Tourism*, 3(1), pp. 12-35.

[32]. Andronikidis, A., Vasiliadis, C**.,** Fotiadis, T., and Priporas, C. V. (2008) 'Exploring Marketing Information Systems Selection and Evaluation Criteria: Marketing Implications for Suppliers', *International Journal of Technology Marketing,* 3(1), pp. 20-38.

[33]. Andronikidis, A., Bellou, V., and Vassiliadis, C. A. (2008) 'Perceived Service Quality and Patronage Behavior in the Auto-repair Industry', *International Journal of Services, Economics and Management,* 1(2), pp. 196-207.

[34]. Andronikidis, A., Vassiliadis, C., and Masmanidis, Th. (2008) 'Evaluation of the Compatibility Degree of Constraint Variables for the Demand of Ski Center Service', *Journal of Vacation Marketing,* 14(3), pp. 211-220.

[35]. Vassiliadis, C., Bista, R., and Fotiadis, A., (2008) 'Basic Service Quality Dimensions in Tourist Destination Planning', *Journal of Tourism Challenges and Trends*, 1(2), pp. 33-44.

[36] Soubeniotis, D., Fotiadis, Th,. Mylonakis, J., Hatzithomas, L. and Vassiliadis, C. (2007) 'The Importance of Facilities in the Success of Integrated Marketing Communication of Hotel Enterprises*', European Journal of Scientific Research,* 17(1), pp. 106-116.

[37]. Vassiliadis, C., Siomkos, G., and Mylonakis, I (2006) 'Sporting and Recreational Services Demand Constraints in Ski Centers. A Segmentation Research Study Based on the Annual

Frequency of Arrivals,' *International Journal of Sport Management and Marketing,* 1(4), pp.411- 428.

[38]. Vassiliadis, C., Fotiadis, Th., and Vassiliadis, S. (2006) 'Competitiveness of New Outdoors Tourist Areas: A Case Study of the Residential Region of a Minority Group', *International Journal of Sustainable Planning and Development*, 1(2), pp. 214-225.

[39]. Siomkos, G., Vassiliadis, C., and Lathira, P. (2006) 'Measuring Customer Preferences for Winter Sports Market: The Case of Greece' *Journal of Targeting, Measurement and Analysis for Marketing,* 14(2), pp. 129-140.

[40]. Christoglou, K., Vassiliadis, C., and Sigalas, I. (2006) 'Using SERVQUAL and KANO Research Techniques in a Patient Service Quality Survey', *World Hospital & Health Services*, 42(2), pp. 21-26.

[41]. Masmanidis, Th., Vassiliadis, C., and Mylonakis, J. (2006) 'Evaluation of Ski Center Services in Greece Based on the Multiattribute Measurement Model of Attitudes', *Journal of Social Sciences*, 2(3), pp. 81-84.

[42]. Vasiliadis, C., Siomkos, G. J, Vassilikopoulou, A., and Mylonakis, J. (2006) 'Product Design Decisions For Developing New Tourist Destinations: The Case of Rhodopi Mountain', *TOURISMOS: An International Multidisciplinary Journal of Tourism,* 1(1), pp. 91-108.

[43]. Andronikidis, A., Vassiliadis, C**.,** Priporas, C**.,** and Kamenidou, I. (2006) 'Examining Leisure Constraints for Ski Center Visitors: Implications for Services Marketing', *Journal of Hospitality & Leisure Marketing,* 15(4), pp.69-86.

[44]. Fotiadis, Th., Priporas, C., and Vassiliadis, C. (2005) 'A Proposed Qualitative Methodological Tool for the Encapsulation of Strategy and Culture Approaches in High-Tech Markets', *Innovative Marketing*, 1(1), pp. 7-14.

[45]. Kobotis, A., Papanastasiou, I., Vassiliadis, C., and Vogiatzis, A. (2004) 'Tourists' Satisfaction and Revisiting: An Investigation of Causality Effects', *European Research Studies Journal*, 7(1/2), pp. 69-76.

[46] Kobotis, A., and Vassiliadis, C. (2002) 'A Mathematical Model for Evaluating the Attractiveness of the Exhibited Tourist Attractions: An Expectancy Value Model', *Tourism Analysis*, 6(2), pp. 149-153.

[47]. Vassiliadis, C., and Kobotis, A., (1999) 'Spatial Analysis – An Application of Nearest–Neighbour Analysis to Tourism Locations in Macedonia', *Tourism Management,* 20(1), pp.141-148.

[48]. Stylos, N., and Vassiliadis, C. (2011) 'Evolution of Services Marketing Research – "The Technological Era', *International Journal of Asian Tourism Management*, 2(1), pp.71-85.

[49]. Vassiliadis, C., and Mylonakis, J. (2007) 'Developing New Ski Tourism Destinations Marketing with the Use of Conjoint Analysis', *European Journal of Scientific Research*. 17(1), pp. 117-128.

[50]. Vassiliadis, C., and Mylonakis, J. (2007) 'Marketing Factors and Correlates Affecting Website Satisfaction', *Journal of Mobile Communication*, 1(2), pp. 59-64.

[51]. Christoglou, K., Vassiliadis, C., Sigalas, I., and Mylonakis, J. (2006) 'A Comparative Study of Healthcare Services Gap Analysis Approach in the Provision of Efficient Hospital Treatment', *Business Journal for Entrepreneurs.* 2006(1), pp.76-85.

[52]. Vassiliadis, C., and Mylonakis, J. (2006) 'The Appeal of Tourist Destination Areas as Evaluated by Major Market Segments', *Insights to a Changing World Quarterly Journal*. 2006(2), p.142-161.

[53]. Vassiliadis, C., Fotiadis, Th., Mylonakis, J. and Hatzithomas, L., Vassiliadis, S. (2006) 'A proposed Information System for evaluating 3-D Multimedia Tourist Destinations That Shows a High Level of Realistic Representation', *Global Education Journal - A Peer Reviewed Quarterly Journal,* 2006(2), pp.1-22.

[54]. Vassiliadis**,** C., and Mylonakis, J. (2006) 'Planning a Product for Touring Destinations through the use of Spatial Mathematical Analysis', *Tourism and Hospitality Management,* 12(2), pp.71-82.

[55]. Vassiliadis, C., Siomkos, G., Vassilikopoulou, K., and Lytras, P. (2006) 'Measuring the Degree of Tourists' Satisfaction with the Use of Log-Linear Analysis: The Case of North Greece', *Tourist Scientific Review- ΤΟΥΡΙΣΤΙΚΗ ΕΠΙΣΤΗΜΟΝΙΚΗ ΕΠΙΘΕΩΡΗΣΗ* 2006(3), pp.29-46.

[56]. Βασιλειάδης, Χ. και Μυλωνάκης, Ι. (2006) «Διοίκηση και Σχεδιασμός Πελατειακά Προσανατολισμένων Ιστοσελίδων Επιχειρήσεων και Οργανισμών», *ΔΙΟΙΚΗΤΙΚΗ ΕΝΗΜΕΡΩΣΗ*, 2006(39), σσ. 63-75.

[57]. Vassiliadis, C., Fotiadis, Th., and Tsiolas, S. (2004) 'Case Study on Perceptual Based Optical Construct Research Technique', *eRTR*, 2(5), pp.95-102.

[58]. Βασιλειάδης, Χρ., Φωτιάδης, Θ. και Χατζηθωμάς, Λ. (2004) «Η χρήση του Εσωτερικού Marketing και των τεχνολογιών πληροφορίας με σκοπό την επίτευξη της Ολοκληρωμένης Επικοινωνίας Μάρκετινγκ», *Επιθεώρηση Ελληνικής Ακαδημίας Διοίκησης Επιχειρήσεων*, 2004(2/3), σ. 33-42.

[59]. Βασιλειάδης, Χρ. και Βασιλειάδης, Σ. (1999) 'Η Συμβολή της Πρωτογενούς Έρευνας Ανάλυσης Ομάδων Επισκεπτών στο Σχεδιασμό και την Ανάπτυξη των Τουριστικών Προορισμών', *Οικονομική Επιθεώρηση*, 1999(19), σ.17-41.

2. Βιβλία/μονογραφίες

[1] Βασιλειάδης, Χ. Α. (2019) *Μάρκετινγκ και Μάνατζμεντ των τουριστικών προορισμών / Μία θεωρητική και εμπειρική προσέγγιση της ιστορικής εξέλιξης της τουριστικής πραγματικότητας (Marketing and Management of Tourism Destinations), **4***η έκδοση, Θεσσαλονίκη, Εκδόσεις ΑΦΟΙ Θ. ΚΑΡΑΓΙΩΡΓΟΥ Ο.Ε

[2] Βασιλειάδης, Χ. Α. (2017) *Η Διαχείριση και το Μάρκετινγκ των Τουριστικών Προορισμών*, 3η Έκδοση, Θεσσαλονίκη, Εκδόσεις ΑΦΟΙ Θ. ΚΑΡΑΓΙΩΡΓΟΥ Ο.Ε.

[3] Βασιλειάδης, Χ. Α. (2014) *Η Διοικητική και το Μάρκετινγκ των Γεγονότων και Εκδηλώσεων (Event Marketing Management),* 1η Έκδοση, Θεσσαλονίκη, Εκδοτικός Οίκος Πανεπιστημίου Μακεδονίας.

[4] Βασιλειάδης, Χ. Α. (2009) *Η Διοικητική και το Μάρκετινγκ των Τουριστικών Προορισμών,* 2η Έκδοση, Αθήνα, Εκδόσεις ΣΤΑΜΟΥΛΗ.

[5] Βασιλειάδης, Χ. Α. (2008) *Διαχείριση Πελατειακών Σχέσεων και Μάρκετινγκ Τουριστικών Προορισμών*, 1η Έκδοση, Αθήνα, Εκδόσεις Κλειδάριθμος.

[6] Βασιλειάδης, Χ. Α. (2003) *Η Διοικητική και το Μάρκετινγκ των Τουριστικών Προορισμών*, 1η Έκδοση, Αθήνα, Εκδόσεις ΣΤΑΜΟΥΛΗ.

3. Κεφάλαια σε συλλογικούς τόμους

[1]. Siomkos, G., Vassiliadis, C. and Fotiadis, Th. (2004) 'DESTINATION MANAGEMENT AND STRATEGIC MARKET PLANNING: A TECHNIQUE OF THE TOTAL TOURISM PRODUCT WITH THE ASSISTANCE OF SECTION ELEVATION DIAGRAMS'. In E. Tiezzi & I. Prigogine (Eds.) *Sustainable Tourism 2004*. Madrid: WIT Press, pp.67-82.

[2]. Haramis, G., Pavlidis, G., Fotiadis, Th., Vasiliadis, C. and Tsialtas, Ch. (2004) 'INFORMATION SYSTEMS DESIGN: A PROCEDURAL APPROACH'. In n.e *MIS 2004*, UK: WIT Press.

[3]. Fotiadis, Th., Haramis, G., Siomkos, G., Vasiliadis, C. and Tsialtas, Ch. (2004) 'A PROPOSED THEORETICAL STRATEGIC FRAMEWORK FOR THE SUCCESSFUL ENTRANCE OF NEW PRODUCTS OF HIGH TECHNOLOGY'. In n.e *MIS 2004*, UK: WIT Press.

[4]. Siomkos, G., Vassiliadis, C., and Fotiadis, Th. (2004) 'SEGMENTING AND TARGETING EUROPEAN PACKAGE TRAVELERS'. In E. Tiezzi & I. Prigogine (Eds.) *Sustainable Tourism 2004*. Madrid: WIT Press, pp. 319-332.

[5]. Vassiliadis, C., & Fotiadis, A. (2016) 'Managing Sport Tourism Experiences: Blueprintig Service Encounters'. In M. Sotiriadis & D. Gursoy (Eds.) *The Handbook of Managing and Marketing Tourism Experiences*. UK; Bingley: Emerald Group Publishing Limited, pp. 195-216.

[6]. Sotiriadis, M., Fotiadis, A., and Vassiliadis, C.A. (2017) 'Travel review websites and interactive travel forums'. In S. K. Dixit (Ed.) *The Routledge Handbook of Consumer Behaviour for Hospitality and Tourism*, London: Routledge.

[7]. Fotiadis, A., Sotiriadis, M., and Vassiliadis, C.A. (2017) 'Destination Image, Customer satisfaction & Behavioural Intentions: The State-of-the-Art and a New Research Agenda'. In S. K. Dixit (Ed.) *The Routledge Handbook of Consumer Behaviour for Hospitality and Tourism*, London: Routledge.

[8]. Vassiliadis, C.A., and Huan, T.C. (2017) 'The Challenge is to be Customer-Oriented! Resolving Customer Complaints in Hospitality Management'. In Arch G. Woodside (ed.) *Trade Tales: Decoding Customers' Stories (Advances in Culture, Tourism and Hospitality Research*, Volume 14). UK: Emerald Publishing Limited, pp.21-26.

[9]. Βασιλειάδης, Χ., Γεωργιάδου, Α., και Πατσιούρα, Ε. (1995) «Βελτίωση παρεχόμενων τουριστικών υπηρεσιών – Μοντέλο διερεύνησης η Βόρεια Ελλάδα». Στο Γ. Δ. Τσιότρας (συγγ/ας) *Βελτίωση Ποιότητας* Αθήνα: ΕΥΓ. ΜΠΕΝΟΥ, σ. 343-354.

[10]. Βασιλειάδης, Χ. (1992) «Τα Συμμετοχικά Μοντέλα στην Ευρώπη». Στο Β. Α. Λάζος (συγγ/ας) *Η Συμμετοχή των Εργαζομένων στις Επιχειρήσεις.* Θεσσαλονίκη Πανεπιστήμιο Μακεδονίας Οικονομικών και Κοινωνικών Επιστημών, σ. 217-258.

[11]. Βασιλειάδης, Χ. και Μασμανίδης, Θ. (2010) «Ανασταλτικοί παράγοντες συμμετοχής σε δραστηριότητες άθλησης και αναψυχής· Ένα χρήσιμο εργαλείο διαχείρισης των δραστηριοτήτων μάρκετινγκ». Στο *Τιμητικός τόμος για τον καθηγητή Ιωάννη Βαρθολομαίο*. Πειραιάς: Πανεπιστήμιο Πειραιώς-Τμήμα Οικονομικής Επιστήμης, σ. 23-44.

[12]. Papanastasiou, J., Karagiorgos, Th., and Vassiliadis, C. (2007) 'Forecasting performance of linear and non-linear models of Greek Inflation'. Στο *Τιμητικός τόμος για τον ομότιμο καθηγητή Αριστοκλή Ιγνατιάδη*. Θεσσαλονίκη: Πανεπιστήμιο Μακεδονίας Οικονομικών και Κοινωνικών Επιστημών, σ. 1051-1060.

[13]. Papanastasiou, J., Vassiliadis, C., and Vogiatzis, A. (2006) 'The hypothesis of asymmetric information: an empirical examination using Greek data'. Στο *Τιμητικός Τόμος για την καθηγήτρια Μαρία Δελιβάνη.* Thessaloniki: University of Macedonia, p. 183-189.

[14]. Vassiliadis, C., Andronikidis, A., and Fotiadis, Th. (2006) 'Integrating MMIS Core Product and Service Offerings in B2B Context: Implications for Providers'. Στο *Επιστημονική επετηρίδα-Τιμητικός τόμος στη μνήμη του Αναπληρωτή Καθηγητή Απόστολου Κομπότη (1952-2003).* Θεσσαλονίκη*:* Πανεπιστήμιο Μακεδονίας Οικονομικών και Κοινωνικών Επιστημών, σ.33-52.

[15]. Vassiliadis C.A., and Fotiadis, A. (2019-20) Chapter proposal: Different Types of Sport Events, In: Principles and Practices of Small-Scale Sport Event Management, IGI Global (under print).

[16]. Vassiliadis C.A. (2019-20) Chapter Small Scale Sports Event Sponsorship, In: Principles and Practices of Small-Scale Sport Event Management, IGI Global (under print).

[17]. Fotiadis, A., Vassiliadis, C.A., & Spyridou , A. (2018) What Motivates People to be Involved in Sport Tourism Events? The Greek Case of Sfendami International Mountain Festival, In Seraphin H., & Korstanje, M. (Eds) International Event Management, Chapter 10. NOVA science publishers, ISBN: 978-1-53613-664-7.

4. Ανακοινώσεις σε συνέδρια με κριτές και πρακτικά

[1]. Belenioti,, Z.C., and Vassiliadis, C.A. (2018) 'Social Media impact on NPO Brand Equity: conceptualizing the trends and prospects', 11th Annual EuroMed Academy of Business (EMAB) Conference, EuroMed Research Business Institute, Session 5, September 12-14, 2018, Track 21: Tourism, Brand Equity and Satisfaction (Meeting Room 1), Valletta, Malta. Book of Proceedings: ISSN 2547-8516. http://euromed-2018.com/

[2]. Gkarane, S., Efstratios-Marinos L., Vassiliadis, C. and Vassiliadis, Y. (2018) 'Combining Traditional and Digital Tools in Developing an International Guerilla Marketing Strategy: The Case of a SME Greek Company', International Conference on Strategic Innovative Marketing and Tourism; ICSIMAT 2018. Amarilia Hotel Conference Hall,

Vouliagmeni, Athens, 17-22 October 2018 http://icsimat.com Springer Publication Proceedings https://www.springer.com/gp/book/978331

[3]. Gkarane S., and Vassiliadis, C. (2018) 'Small Scale Event Product Analysis Based on Conjoint Analysis Results: The Case of Yedi Kule Conquest Monuments Run'. International Conference on Strategic Innovative Marketing and Tourism; ICSIMAT 2018. Amarilia Hotel Conference Hall, Vouliagmeni, Athens, 17-22 October 2018 http://icsimat.com Springer Publication Proceedings https://www.springer.com/gp/book/978331

[4]. Belenioti, Z.C., Tsourvakas, G. & Vassiliadis, Chris A**.,** (2018) 'Do Social Media Affect Museums' Brand Equity? An Exploratory Qualitative Study', International Conference on Strategic Innovative Marketing and Tourism; ICSIMAT 2018. Amarilia Hotel Conference Hall, Vouliagmeni, Athens, 17-22 October 2018, http://icsimat.com Springer Publication Proceedings https://www.springer.com/gp/book/978331

[5]. Garane, S., and Vassiliadis, C**.** (2018) 'Special events as a tool in the mitigation of seasonality in tourism', Αστική Ανάπλαση & Ανάπτυξη: Πολιτισμός – Τουρισμός – Αγορά Ακινήτων, 29 Ιουνίου έως και 1η Ιουλίου 2018, Πανεπιστήμιο Θεσσαλίας, Βόλος και το συνεδριακό κέντρο της Μονής Πάου, στην Αργαλαστή Πηλίου. Conference Proceedings, («Αστική Ανάπλαση και Ανάπτυξη: Πολιτισμός – Τουρισμός – Αγορά κινήτων» ΠΡΑΚΤΙΚΑ Πανελλήνιου Συνεδρίου – workshop Βόλος & Μονή Πάου, ΑργαλαστήISBN: 978-960-9439-55-8). http://urban-regeneration-development2018.prd.uth.gr/site/

[6]. Belenioti, Z.C., and Vassiliadis, C.A., (2018) 'Social media impact on urban tourism destination branding; a conceptual framework on museums branding and urban destination development', Αστική Ανάπλαση & Ανάπτυξη: Πολιτισμός – Τουρισμός – Αγορά Ακινήτων, 29 Ιουνίου έως και 1η Ιουλίου 2018, Πανεπιστήμιο Θεσσαλίας, Βόλος και το συνεδριακό κέντρο της Μονής Πάου, στην Αργαλαστή Πηλίου. Conference Proceedings, Conference Proceedings, («Αστική Ανάπλαση και Ανάπτυξη: Πολιτισμός – Τουρισμός – Αγορά κινήτων» ΠΡΑΚΤΙΚΑ Πανελλήνιου Συνεδρίου – workshop Βόλος & Μονή Πάου, ΑργαλαστήISBN: 978-960-9439-55-8). http://urban-regeneration-development2018.prd.uth.gr/site/

[7]. Garane, S. and Vassiliadis, C., (2016-17) 'Blueprinting an Event and Tourist Service Marketing Strategy: The Case of the SMF Greek Tourism Small-Scale Sport Event', In Kavoura, A., Sakas D., & Tomaras, P., (Ed.) (2016-17). Strategic Innovative Marketing; Part of the series Springer Proceedings in Business and Economics (pp 19-24). Springer International Publishing [ISSN:2198-7246, ISBN: 978-3-319-33863-7]. http://link.springer.com/chapter/10.1007/978-3-319-33865-1_3

[8]. Belenioti, Z.C., and Vassiliadis, Chris A**.** (2017) 'SOCIAL MEDIA IMPACT ON NPO BRAND EQUITY: CONCEPTUALIZING THE TRENDS AND PROSPECTS', In Vrontis, D., Weber, Y., & Tsoukatos, E. (Eds.). 10th Annual Conference of the EuroMed Academy of Business, Global and national business theories and practice: bridging the past with the future Book of Conference Proceedings, EuroMed Press, Rome: Italy, 13-15 September 2017. ISBN: 978-9963-711-56-7, ISSN: 2547-8516, pp.150-160.

[9]. Belenioti,Z. C., Gkarane, S., & Vassiliadis, C. (2017) 'The contribution of social media to small scale events: Boosting the city branding & tourism demand through Thessaloniki Food Festival', 5th ICCMI 2017, Grand Hotel palace, Thessaloniki, Greece, 24-25 June.

[10]. Fotiadis, A., Huan, T.C., and Vassiliadis, C.,(2017) 'Customer perceptions on wedding companies marketing strategies: An fsQCA Analysis', 5th ICCMI 2017, Grand Hotel palace, Thessaloniki, Greece, 24-25 June.

[11]. Fotiadis, A., Stylos, N., Vassiliadis, C.A., Huan, T.C. (2017) 'The link among Travel Motives, E-Wom and Membership: An fsQCA Analysis', 7th Global Innovation and Knowledge Academy (GIKA 2017)- Lisbon Conference, 28-30 June 2017. The link among Travel Motives, E-Wom and Membership: An fsQCA Analysis, http://www.gika-academy.com/ Conference Proceedings, Thomson Reuters Aranzadi, Lisbon, June 28-30, 2017. ISBN 8491522271, 9788491522270.

[12]. Garane, S., and Vassiliadis, C. A. (2017) 'Impact of Film Tourism on a Destination: The Case of Greece', International Conference on Business and Economics, Athens of the Hellenic Open University (ICBE - HOU) 2017, Hotel Titania, April 21 – 22, 2017. http://193.108.160.55/icbe-hou.eap.gr/ocs3/index.php/ICBE-HOU_2017/ICBE-HOU_2017/index

[13]. Fotiadis, A., Stylos, N., Vassiliadis, C.A., Huan, T.C. (2016) 'AVOCATION TRAVEL: CHOICE OF EVENTS AMONGST AMATEUR (NON-PROFESSIONAL) PARTICIPANTS INVOLVED IN SMALL-SCALE SPORTING EVENTS', Global Marketing Conference,Global Marketing Conference at Hong Kong, "Bridging Asia and the World: Global Platform for Interface between Marketing and Management", Conrad Hong Kong, 21st-24th July, 2016, Session 11.1 Consumer Liferstyles in a Global Market: Challenges and opportunities/ Global Trends in Sport Management (Session Chairs: Michael Phan & Kihan Kim), *Conference Proceedings, http://dx.doi.org/10.15444/GMC2016.11.01.04*, pp.1516-1530.

[14]. Belenioti,Z.C., Andronikidis, A., and Vassiliadis C., (2015) 'Classifying and Profiling Social Media Users: An Integrated Approach', The European Conference on Media, Communication and Film 2015, July 13th-16th, Brighton UK, Conference Proceedings, iafor: The International Academic Forum. www.iafor.org, p.175-195. ISSN: 2188-9643 , p.175-195.

[15]. Belenioti, Z.C., and Vassiliadis, C., (2015) Branding in the New Museum Era. 4th International Conference on Strategic Innovative Marketing, Mykonos, Greece, September 24-27, 2015. http://www.icsim.net/index.php/program/submissions# p.6

[16]. Fotiadis, A. and Vassiliadis, Ch., (2015) 'TiCoSa a 3d matrix conceptual model to investigate visitors perceptions in an athletic event', 3rd International Conference on Contemporary Marketing Issues, Kingston Business School building, Lontdon, 2015.07 3rd International Conference on Contemporary Marketing Issues, 30 June – 2 July 2015, Conference Proceedings http://www.iccmi2015.org.uk/ (http://www.iccmi2015.org.uk/wp-content/docs/ICCMI2015Conference-Proceedings-FINAL-VERSION.pdf), p.203-207.

[17]. Stylos N., Alexiadou, Ch., Andronikidis, A. and Vassiliadis, C. (2015) 'Evaluating service quality in bank encounters: An examination of factorial equivalence'. EMAC 2015. COLLABORATION IN RESEARCH, 26-29 May, 2015 Leuven, Belgium. KU Leuven and

Vlerick Business School in Leuven. Conference Proceedings [http://kuleuvencongres.be/EMAC2015/w/registration]

[18]. Stylos, N., Vassiliadis, C., & Andronikidis, A., (2014) 'Conative Image and Personal Normative Belief in Determining the Intention to Revisit a Tourism Destination'. AMA SERVSIG 2014, 13-15 June, 2014 Thessaloniki, Greece, Services Marketing in the New Economic and Social Landscape: AMA SERVSIG 2014- International Service Research Conference Proceedings, Sport services – Tourism Services p. 29-30, paper: 229, editors Rodoula H. Tsiotsou & Yannis Hajidimitriou. UNIVERSITY OF MACEDONIA; Dept. of Business Administration, ISBN: 978-960-98740-9-0. AMA and University of Macedonia. http://www.servsig2014.uom.gr/

[19]. Vassiliadis C. & Fotiadis A., (2014) "Time and Cost Visitors Perception - the Case of E-Da Theme Park, Taiwan". 2nd International Conference on Contemporary Marketing Issues; ICCMI 2014, 18-20 June, 2014 Athens, Greece, Conference Proceedings, p. 166-172, editors Sarmaniotis Christos & Gillian Wright. ISBN: 978-960-287-145-4. Συνέδριο που διοργανώθηκε από το Τμήμα Marketing του Αλεξάνδρειου ΤΕΙ Σίνδου Θεσσαλονίκης, και το Manchester Metropolitan University, Titania Hotel, 52, Eleftheriou Venizelou Str. Athens.
http://www.mkt.teithe.gr/iccmi2014/ICCMI%202014%20Web%20Programme.pdf

[20]. Vassiliadis C. & Fotiadis A., (2014) "Conjoint Analysis of Sporting Events: The Case of Taiwan". 2nd International Conference on Contemporary Marketing Issues; ICCMI 2014, 18-20 June, 2014 Athens, Greece, Conference Proceedings, p. 159-165, editors Sarmaniotis Christos & Gillian Wright. ISBN: 978-960-287-145-4. Συνέδριο που διοργανώθηκε από το Τμήμα Marketing του Αλεξάνδρειου ΤΕΙ Σίνδου Θεσσαλονίκης, και το Manchester Metropolitan University, Titania Hotel, 52, Eleftheriou Venizelou Str. Athens.
http://www.mkt.teithe.gr/iccmi2014/ICCMI%202014%20Web%20Programme.pdf

[21] Andronikidis A., Bellou V., Priporas C. and Vassiliadis C., (2013). Constraint Based Segmentation for Ski Resort Tourists, EMAC 2013, 42ND ANNUAL CONFERENCE, LOST IN TRANSLATION, INSTANBUL, JUNE 4-7, 2013, University of Macedonia, Track - 20: Tourism Marketing, 16.00-17.30 SESSION 20.05, HALL: D405, Conference proceedings, Ιστοσελίδα ενημέρωσης: http://www.emac2013.org/program.asp, Conference proceedings, p.371.

[22]. Elias Gounopoulos & Chris A. Vassiliadis (2013). Promoting a film tourism destination – New perspectives with the use of ICT. ICIB conference 2013, University of Macedonia, Thessaloniki, Greece 18 May 2013. Conference proceedings, p.368-373. Ιστοσελίδα ενημέρωσης (Web site): http://www.icib.eu, http://www.icib.eu/files/Download/final%20PROGRAMME%20icib2013_revised.pdf http://icib.eu/files/Download/icib2013_ebook_final.pdf

[23]. Kilimpasanis A., Andronikidis A., Gotzamani K. & Vassiliadis C. (2013). Does Green Mean Fresh? Examinining the Framework of Green Brand Equity for Gen Y. EMAC 2013, 42ND ANNUAL CONFERENCE, LOST IN TRANSLATION, INSTANBUL, JUNE 4-7, 2013, University of Macedonia, Post presentation, http://www.emac2013.org/Emac_2013_Proceedings.pdf

[24].Vassiliadis C., Fotiadis A. & Tavlaridou E. (2013). "The effect of creating new Secondary Health services to patients' perceptions; A Kano Service Quality Analysis Approach" 16th QMOD conference on Quality and Service Sciences ICQSS 2013, From LearnAbility and InnovAbility to SustainAbility" Portoroz, Slovenia, 4-6 September 2013 Conference proceedings http://www.ism.lu.se/fileadmin/files/msm/ovrigt/QMOD_2013_Final__Program_20130814.pdf

[25]. Fotiadis A., and Vassiliadis C. (2012), "What motivates people to be involved in Sport Tourism events? The Greek case of Sfendami International Mountain Festival". 4th Asia-Euro Conference 2012 in Tourism, Hospitality & Gastronomy, "The Way Forward: Exploring Multidisciplinary Approaches" 28 November - 1 December, 2012, Selangor, Malaysia. Συνέδριο που διοργανώθηκε από Taylor's University, Lakeside Campus, Subang Jaya, Selangor, Malaysia. Conference Proceedings. Παρουσιάστηκε η ανακοίνωση. Ιστοσελίδα ενημέρωσης: http://www.taylors.edu.my/asiaeuro/invited_speakers.html

[26]. Vassiliadis C., Fotiadis A., and Andronikidis A., (2012) "Can Stressful Events Affect Our Consumer Day-Life? Empirical Results of Preliminary Focus Group Analysis to Student Groups with the use of a Life Stress Inventory Model". 1st International Conference on Contemporary Marketing Issues; ICCMI 2012, 13-15 June, 2012 Thessaloniki, Greece, Conference Proceedings, p.55-59 editors Irene Tilikidou, Eugenia Wickens, Christos Sarmaniotis. ISBN: 978-960-287-140-9. Συνέδριο που διοργανώθηκε από το Τμήμα Marketing του Αλεξάνδρειου ΤΕΙ Σίνδου Θεσσαλονίκης, και το Bucks New University, Capsis Hotel, Monastiriou 18, Thessaloniki. http://www.mkt.teithe.gr/iccmi2012/programme%20ICCMI%202012.pdf και http://www.mkt.teithe.gr/iccmi2012

[27]. Fotiadis A., Vassiliadis C., and Huan T.C. (2012). "Sustainable Development in Hotel SMEs, A Comparison Between Taiwan and Greece", 2nd Advances in Hospitality and Tourism Marketing & Management Conference, Grecotel Corfu Imperial Hotel, 31 May – 3 June 2012, Corfu, Greece. Συνέδριο που διοργανώθηκε από το Τμήμα Διοίκησης Τουριστικών Επιχειρήσεων του Αλεξάνδρειου ΤΕΙ Σίνδου Θεσσαλονίκης, το τμήμα Διοίκησης Επιχειρήσεων του Δημοκριτείου Πανεπιστημίου Θράκης, τη Σχολή Διοίκησης Επιχειρήσεων και Φιλοξενίας του Πανεπιστημίου Πολιτεία Ουάσινγτον των ΗΠΑ (Washington State University) και το ΙΤΕΠ. (Conference Proceedings): http://www.ahtmm.com/proceedings/2012/2ndahtmmc_submission_18.pdf και http://www.ahtmmc2012.gr/Downloads/AHTMMC_PROGRAMME.pdf

[28]. Vassiliadis C., Fotiadis A., Huan T.C. and Handler Is. (2012). "Introducing a Tool for Customer – Oriented Tourism Websites", 2nd Interdisciplinary Tourism Research Conference, 24-29 April, Fethiye, Turkey. Συνέδριο που διοργανώθηκε από το περιοδικό Anatolia: An international Journal of Tourism and Hospitality Research, CD and Proceedings Book, edited by M. Kozak and N. Kozak. (Conference Proceedings, Ankara 2012, p.1139-1153): ISBN: 978-605-5437-82-4

[29]. Anestis K. Fotiadis , Chris A. Vassiliadis , Tzung-Cheng (T.C.) Huan, "Business Effectiveness in Tourism Rural Areas: The Case of Greece", 6th World Conference for Graduate Research in Tourism, Hospitality and Leisure, *Proceedings Book*: 268 - 278, 24

– 29 April 2012, Fethiye, TurkeyPrinted in Turkey. All rights reserved ISBN: 978-605-5437-83-1 www.anatoliajournal.com/6.../graduate1.pdf

[30]. Lathiras, P., Priporas C., Vassiliadis C., & Lianou, K. (2011). "Assessing the impact of website quality on user satisfaction: A study of Webqual and Net Promoter Score in Hotels", *4th Euromed Conference of the Euromed Academy of Business, Porto Elounda Deluxe Resort, Agios Nikolaos - Crete, Greece*, 19-22 October 2011. Συνέδριο με διοργανωτές το ΤΕΙ Κρήτης, το College of Management and Academic Studies και το University of Nicosia- Σχολή Επιχειρησιακών Σπουδών.
Ιστοσελίδα ενημέρωσης (Conference Proceedings):
HYPERLINK "http://emab2011.teicrete.gr/index.php/paper-submission"http://emab2011.teicrete.gr/index.php/paper-submission και HYPERLINK "http://emab2011.teicrete.gr/index.php/conference-programme"http://emab2011.teicrete.gr/index.php/conference-programme

[31]. Vassiliadis, C., Priporas C., & Stylos N. (2011) "Sustainability and Marketing Practices at Greek Ski Centers". *Third Biennial International Conference on Service Marketing; Servicing the way out of Economic Downfall: Exploring the Present and Future Role of services*, 07-09 September 2011 – Izmir, Turkey. Conference Proceedings: Ιστοσελίδα ενημέρωσης: HYPERLINK "http://web.deu.edu.tr/3bic/list_of_acceptedpapers.pdf"http://web.deu.edu.tr/3bic/list_of_acceptedpapers.pdf και HYPERLINK "http://web.deu.edu.tr/3bic/"http://web.deu.edu.tr/3bic/

[32]. Fotiadis, A., Vassiliadis, C., & Stylos, N. (2011) "Progress in Rural Tourism Research". *Advances in Hospitality and Tourism Marketing and Management Conference*, 19–24 June 2011 - Istanbul, Turkey. Ιστοσελίδα ενημέρωσης: HYPERLINK "http://www.httrc.com/ahtmm/index.htm"http://www.httrc.com/ahtmm/index.htm, Conference Proceedings: HYPERLINK "http://www.httrc.com/ahtmm/index_files/part6.pdf"http://www.httrc.com/ahtmm/index_files/part6.pdf

[33]. Vassiliadis C., Fotiadis, A., & Kuo S., (2011) "Kano Analysis of cliental relations in the sector of agricultural supplies enterprises in Greece". Joint conference of the 7th Symposium on Consumer Psychology of Tourism, Hospitality and Leisure and the 2nd International Symposium on Sustainable Tourism Management about *Sustainability and Quality of Life in Tourism: Task for consumers, industry policy and Academia*, 24 – 27 May, 2011 in Chiangmai, Thailand. Conference proceedings (ISBN: 978-974-8444-99-4).. Διαθέσιμο στη:
HYPERLINK "http://iscthlr.turismo.wuwien.ac.at/files/Conference Program_print_14052011_0.pdf"http://iscthlr.turismo.wuwien.ac.at/files/Conference%20Program_print_14052011_0.pdf και HYPERLINK "http://iscthlr.turismo.wu-wien.ac.at/index.php?q=node/110"http://iscthlr.turismo.wu-wien.ac.at/index.php?q=node/110. HYPERLINK "http://www.emanage.mju.ac.th/file_referrent/MISDocRef_30062554101649_1406264472.pdf"http://www.emanage.mju.ac.th/file_referrent/MISDocRef_30062554101649_1406264472.pdf.

[34]. Vassiliadis, C., Fotiadis, A. & Tatari, N. (2011) "Content Analysis of Tourism Destination Research", The 2011 Athens Tourism Symposium International scientific congress on current trends intourism management and tourism policy, Athens 2011, Laboratory of Research and Tourism Satellite Accounts of the University of Patras, 2-3 February, 2011, Venue: Megaron Athens International Conference Center, Athens, Greece. Conference proceedings. Διαθέσιμο στη: HYPERLINK "http://ats.conferences.gr/"http://ats.conferences.gr

[35]. Maditinos Z. & Vassiliadis C., A. Andronikidis & Tsavlopoulos J., (2010) "Service Harm Crises: A Preliminary Conceptual Approach", SS International Conference quality and service sciences, 13th QMOD conference, b-tu Brandenburgische Technishe Universitat Cottbus, 30 August – 01 september 2010, Cottbus, Germany. Conference proceedings. Διαθέσιμο στη: http://www.maciem.tu-cottbus.de/qmod2010/index.php?id=21 και http://www.maciem.tu-cottbus.de/qmod2010/fileadmin/qmod2010/uploads/documents/QMOD%202010%20Final%20Program.pdf

[36]. Maditinos Z. & Vassiliadis C., (2010) "Crisis management: a contemporary constant need for business continuity in the tourism industry", International Conference on International Business (ICIB) Department of International and European Studies, University of Macedonia (Thessaloniki, Greece).Faculty of Political Science, University of Messina (Messina, Italy). CRIISEA, University of Picardie (Amiens, France) 22-23 May 2010 University of Macedonia, Greece. Διαθέσιμο στη: http://www.icib.eu/organizers.php και www.icib.eu/icib2010proceedings.php Conference proceedings. *Mergers & Acquisitions* (ed: Vasileios A. Vlachos). (ISBN 978-960-8396-57-9), p.69-70.

[37]. Priporas, C. V., Vassiliadis, C. A., Kamenidou I., and Andronikidis A., (2010) "The relationship between bank advertising and bank customer satisfaction: A pilot study in Greece", The EuroMed Academy of Business announces the 3nd Annual EuroMed Conference, 04-05 November 2010, University of Nicosia, Hilton Park Hotel - Nicosia, Cyprus. Διαθέσιμο στη: http://www.emrbi.com/main.asp. Conference e-proceedings, (ISBN: 978-9963-634-83-5, EuroMed Press, p. 893-906. Approved by ISI Conference Proceedings Citation Index).

[38]. Vassiliadis, C., Priporas, C. and Stylos, N., (2010) "Marketing Management practices at ski centers: the case of Greece", The EuroMed Academy of Business announces the 3nd Annual EuroMed Conference, 04-05 November 2010, University of Nicosia, Hilton Park Hotel - Nicosia, Cyprus. διαθέσιμο στη: http://www.emrbi.com/main.asp. Conference e-proceedings, (ISBN: 978-9963-634-83-5, EuroMed Press, p. 1172-1189. Approved by ISI Conference Proceedings Citation Index).

[39]. Vassiliadis C., and Papageorgiou V. (2009) "Tourism Motivation Analysis with the use of Family Life Cycle stages: An empirical study", 4th International Scientific Conference Planning for the Future-leaning from the Past: Contemporary developments in Tourism, Travel & Hospitality, Rhodes island, Greece, 3-5 April 2009. http//:www.chios.aegean.gr/tourism/conference.htm. Conference proceedings.

[40]. Vassiliadis Chris A. (2009) "Does perceived quality explain patronage behavior in the ski service industry? The case of Greek ski centers". 3rd International Colloquium on Tourism and Leisure, Bangkok, Thailand, 6-9th July 2009. Διαθέσιμο στη: http://www.ictlconference.com/ CD; Conference proceedings. . (ISBN: 978-0-9864591-7-7).

[41]. Theopfilos Masmanidis and Vassiliadis Chris A. (2009) "Evaluation of regional ski destination offers with a spatial analysis approach. The case of Greece." 3rd International Colloquium on Tourism and Leisure, Bangkok, Thailand, 6-9th July 2009. Διαθέσιμο στη: http://www.ictlconference.com/ CD; Conference proceedings. (ISBN: 978-0-9864591-7-7).

[42]. Maditinos Zissis J., Vassiliadis Chris A., Gotzamani Katrina and Vouzas Fotis, (2009) "Service Harm Crisis: The Swiss Cheese Effect in Helios Airways Tragedy", 2nd Biennial International Conference on Services Orchestrating the Service Experience: Music to the Ears of our Customers, November 04-06, 2009 HELEXPO "Nikolaos Germanos" Conference Centre, Thessaloniki, Greece Conference proceedings, (ISBN: 978-960-98740, ISSN: 1792-0965), p. 354-360.

[43]. Nikolaos Stylos & Vassiliadis Chris A., (2009) "Making the first steps in the 21st century; The Evolution of Services Marketing Research", 2nd Biennial International Conference on Services Orchestrating the Service Experience: Music to the Ears of our Customers, November 04-06, 2009 HELEXPO "Nikolaos Germanos" Conference Centre, Thessaloniki, Greece Conference proceedings, (ISBN: 978-960-98740,ISSN: 1792-0965), p. 504-547.

[44]. Vasiliki V. Papageorgiou & Vassiliadis Chris A., (2009) "Analysis of Tourist's Motives Depended on Age; An Empirical Study", 2nd Biennial International Conference on Services Orchestrating the Service Experience: Music to the Ears of our Customers, November 04-06, 2009 HELEXPO "Nikolaos Germanos" Conference Centre, Thessaloniki, Greece Conference proceedings , ISBN: 978-960-98740, p., ISSN: 1792-0965, p. 632-640.

[45]. Theofanis Karagiorgos, Petros Lathiras and Vasiliadis Christos (2009), "Elaborating Financial Reporting through the Evaluation of Customer Perceived Value", 2nd Biennial International Conference on Services Orchestrating the Service Experience: Music to the Ears of our Customers, November 04-06, 2009 HELEXPO "Nikolaos Germanos" Conference Centre, Thessaloniki, Greece Conference proceedings, (ISBN: 978-960-98740, ISSN: 1792-0965), p. 243-260.

[46]. Madytinos Z., Vassiliadis, C. & Tzavlopoulos (2009) "Crisis management: Organizational Luxury or Necessity for Mediterranean Tourist Business?" The EuroMed Academy of Business announces the 2nd Annual EuroMed Conference, October 26-28, 2009 University of Salerno, Salerno, Italy. Διαθέσιμο στη: http://www.emrbi.com/main.asp. Conference e-proceedings. ISI citation index, ISBN: 978-9963-634-76-7, EuroMed Press, pp.1082-1094.

[47]. Vassiliadis, C., Priporas, C. and Andronikidis, A., (2009) "The impact of Greek ski centers product dimensions on visitors' satisfaction levels: A preliminary analysis" (2009), The EuroMed Academy of Business announces the 2nd Annual EuroMed Conference, October 26-28, 2009 University of Salerno, Salerno, Italy. http://www.emrbi.com/main.asp.

Conference e-proceedings. ISI citation index, ISBN: 978-9963-634-76-7, EuroMed Press, pp.1462-1474.

[48]. Maditinos Z., and Vassiliadis C. (2008) Conference MIBES July 5 2008, TEI of Larissa, Greece. "Crisis and Disasters in Tourism Industry: Happen locally – Affect globally". Conference e-proceedings and MIBES JOURNAL (Journal of International Business and Economy). MIBES* E-BOOK 2008, MANAGEMENT OF INTERNATIONAL BUSINESS AND ECONOMIC SYSTEMS, ELECTRONIC BOOK, p.67-76 http://mibes.teilar.gr/e-books/2008.html

[49]. Vassiliadis, C., Andronikidis, A., and Priporas, C. (2008) "Can Time Diary Analysis Be Used to Understand Leisure Behavior ?" 1st Annual EuroMed Conference, European and Mediterranean Trends and Challenges in the 21st Century, Provence, Marseille, France, November 17-18, 2008, διαθέσιμο στη: HYPERLINK "http://www.emrbi.com/main.asp"http://www.emrbi.com/main.asp. Conference e-proceedings. (ISBN: 978-9963-634-58-3), ISI citation index, EuroMed Press, pp.638-666.

[50]. Gotzamani K., Vassiliadis C., Andronikidis A., and Livadarou G. (2006) "Investigating Motives Of Quality Assurance Efforts In The Greek Hospitality Sector: Perceived Benefits And Problematic Areas". (σε συνεργασία με Katerina Gotzamani, Andrea Andronikidi & Georgia Livadarou), 24th EuroCHRIE Conference, "In Search of Excellence for Tomorrow's Tourism, Travel and Hospitality", Thessaloniki, Greece, Macedonia Palace Hotel, 25-28 October 2006. Conference proceedings.

[51]. Karagiannis A., Madytinos Z., and Vassiliadis C., (2006) "Organizational Preparation For Crises And Disasters In The Tourism Sector: Perceptions And Planning Of Tourist Businesses In Northern Greece", 24th EuroCHRIE Conference, "In Search of Excellence for Tomorrow's Tourism, Travel and Hospitality", Thessaloniki, Greece, Macedonia Palace Hotel, 25-28 October 2006. Conference proceedings.

[52]. Madytinos Z., Vassiliadis C., and Charlebois S., (2006) "Mega Events: Challenges for Contingency Planning, Opportunities for Tourist Promotion", International Conference of Trends, Impacts and Policies on Tourism Development" Heraklion, Crete, GREECE (σε συνεργασία με Zissis J. Maditinos & Sylvain Charlebois), 15-18 June 2006. Conference proceedings. also available in HYPERLINK "http://ertr.tamu.edu/"http://ertr.tamu.edu <last visit 2 2010>

[53]. Andronikidis A., Vasiliadis C., and Livadarou G. (2007) "Identifying constructs of visitor experience: implications for overall satisfaction" 1st Biannual International Conference, Strategic Developments in Services Marketing, University of the Aegean, University of Glasgow and Greek Marketing Academy, 27-29 September 2007, Chios Island, Greece. Conference proceedings.

[54]. Maditinos Z. and Vassiliadis C. (2006) "Local Crises and Natural Disasters: Effects and Consequences on the Global Tourism Industry". (σε συνεργασία με Zissi Maditino), Conference MIBES November 4-5, 2006, TEI of Larissa, Conference proceedings.

[55]. Vasiliadis, C., Andronikidis, A., Bellou, V. (2006), "Does perceived quality explain patronage behavior in the car service industry?", Proceedings of the 35th EMAC Annual Conference, Athens, Greece, EUROPEAN MARKETING ACADEMY (EMAC) Conference:

Sustainable Marketing Leadership; A Synthesis of Polymorphous Axioms, Strategies and Tactics, Greece, May 23-26, Athens 2006. Conference proceedings: Conference CD.

[56]. Vassiliadis C., Andronikidis A., Fotiadis Th. And L. Hatzithomas, (2005) "Investigating MIS Selection and Evaluation Criteria: A Grounded Theory Approach – competitive paper" (σε συνεργασία με τους Α. Ανδρονικίδη, Θ. Φωτιάδη, Λ. Χατζηθωμά), Incorporating with the 5th American Marketing Association/Academy of Marketing Joint Biennial Conference Dublin Institute of Technology, Dublin, Ireland, 5-8 July 2005. Conference proceedings: Conference CD.

[57]. Fotiadis Th., Vassiliadis C., Hatzithomas L., and Gkotzamanis E. (2005) "An IT approach against brand positioning confusion on hospitality enterprises: The case of Greek Hotels", in ENTER 2005 @INNSBRUCK, IFITT;s 12th Global Travel & Tourism Technology and eBusiness Forum. Innsbruck, Austria 26th-28st January 2005, Conference proceedings; Springer Verlag, p.377-388.

[58]. Vassiliadis C., Sakellarios C., and Fotiadis Th. (2005) "Leveraging tourism product through the development of charter flights: A study based on the research conducted for U.K. and German markets", in International Conference on Tourism Development and Planning, A.T.E.I. Patras, Department of Tourist Business, June 2005, Patra, Greece, Conference proceedings.

[59]. Vassiliadis C., Masmanidis Th. and Lathiras P. (2004a) "Service quality analysis of customer experience from Greek ski centers" και ανακοίνωση του πόστερ:

[59b]. Vassiliadis C. and Masmanidis Th. (2004b) "Customers comments regarding service quality in Greek Ski Centers". Pre-Olympic Sports Tourism Conference: Bringing Sports Tourism into Global Perspective, Sports Tourism International Council Research Unit – Greece. June 4th – 6th, 2004, Rhodes, Greece, Aldemar Paradise Royal Mare Hotel. Ηλεκτρονικά πρακτικά συνεδρίου σε CD. (HYPERLINK "http://dspace.lib.uom.gr/handle/2159/8718"http://dspace.lib.uom.gr/handle/2159/8718)

[60]. Vasiliadis, C., Haramis, G, Fotiadis, Th., Hatzithomas, L., and Gotzamanis, E. (2004) "A case studies approach on marketing High Technology Products; application of an innovative decision making procedure about new high tech products and their introduction into the highly uncertain, turbulent environment of the market through a strategic – systematic approach of operational intradepartmental coexistence and cooperation", 8th International Workshop on Teamworking (IWOT 8), European Institute for Advanced Studies in Management, Trier, Germany, September 16-17, 2004. Πρακτικά Συνεδρίου (workshop proceedings).

[61]. Vasiliadis C., Siomkos G. and Vrehopoulos A., (2003) "Tourism Destination Analysis & Planning: An IT Application", in ENTER 2003 @HELSINKI, IFITT;s 10th Global Travel & Tourism Technology and eBusiness Forum focusing on Technology on the Move. Helsinki, Finland 29th-31st January 2003. Πρακτικά Συνεδρίου: p. 458-466.

[62]. Vassiliadis C., (1999) "Marketing Vital Natural and Cultural Resources which are supplied for New and Developing Destination Zones - Examing Area: N. Plastiras Lake (Thessaly-Greece) and the Surrounding Area," INTERNATIONAL CONFERENCE

PREPARING THE MANAGER of the 21st Century, 16-18 Δεκεμβρίου 1999, Πρακτικά Συνεδρίου , Vol.1: p.117-126.

[63]. Τζαβλόπουλος Ι., Μαδυτινός Ζ., και Βασιλειάδης Χ. (2007) «CRM: Η πραγμάτωση της πελατοκεντρικής φιλοσοφίας», Πανελλήνιο Συνέδριο, Νέες Τεχνολογίες και Μάρκετινγκ, ΤΕΙ Κρήτης, Τμήμα Εμπορίας και Διαφήμισης, Ιεράπετρα, 24-25 Μαϊου 2007 (σε συνεργασία με Ζήση Μαδυτινό & Γιάννη Τσαβλόπουλο). Πρακτικά πανελλήνιου συνεδρίου ISBN: 960-88785-0-0. Διαθέσιμο και στην ιστοσελίδα: HYPERLINK "http://ntm.emark.teiher.gr/ntm2007/Arxiki/default.aspx"http://ntm.emark.teiher.gr/ntm2007/Arxiki/default.asp

[64]. Χρίστογλου Κ. και Βασιλειάδης Χ. (2006) «Βελτίωση Παρεχόμενων Υπηρεσιών στα Νοσηλευτικά Ιδρύματα: Αποτελέσματα της Ανάλυσης SERVQUAL 2006 στο Γ.Ν. Κατερίνης» (σε συνεργασία με Κ. Χρίστογλου), 8ο Πανελλήνιο Συνέδριο Management Υπηρεσιών Υγείας και Κοινωνικής Φροντίδας υπό την αιγίδα του Υπουργείου υγείας και Κοινωνικής Αλληλεγγύης. ΕΡΕΤΡΙΑ, Eretria Village Conference Center, 28 – 30 Σεπτεμβρίου 2006. Πρακτικά: Τόμος Εισηγήσεων.

[65]. Βασιλειάδης Χ. και Χρίστογλου Κ. (2005) «Μια πρόταση διοικητικής συνεισφοράς των τεχνικών ανάλυσης *SERVQUAL* και *Kano* στη περίπτωση των νοσηλευτικών ιδρυμάτων», Συνέδριο Ποιότητα στις Υπηρεσίες Υγείας της Ελληνικής Εταιρείας για την Ποιότητα στην Υγεία (ΕΛ.Ε.Π.Υ.) υπό την υποστήριξη της Ευρωπαϊκής Εταιρείας για την Ποιότητα στην Υγεία (E.S.Q.H.) και του περιοδικού "ECO; Magazine on Quality" και υπό την αιγίδα του Υπουργείου Υγείας, Πρόνοιας & Κοινωνικής Αλληλεγγύης. ΕΚΕΦΕ ΔΗΜΟΚΡΙΤΟΣ, 8–9 Δεκεμβρίου 2005. Πρακτικά: Ηλεκτρονικός Τόμος Εισηγήσεων σε CD.

[66]. Βασιλειάδης Χ., Μασμανίδης Θ., και Γραμματικόπουλος Θ. (2005) «Τμηματοποίηση των επισκεπτών ελληνικών χιονοδρομικών κέντρων μέσα από το πρίσμα της Ανάλυσης του Τρόπου Ζωής (Life Style Analysis)» (σε συνεργασία με τους Θ. Μασμανίδη και Θ. Γραμματικόπουλο), στο 10ο Πανελλήνιο Συνέδριο αναψυχής, ελεύθερου χρόνου και αθλητικού τουρισμού, 15-17 Απριλίου 2005, Τρίκαλα. Πρακτικά Συνεδρίου, σελ. 66-69.

[67]. Χρίστογλου Κ., Βασιλειάδης Χ. και Σιγάλας Ι. (2004) «Αξιολόγηση της Ποιότητας παροχής υπηρεσιών στο Θεαγένειο Αντικαρκινικό Νοσοκομείο Θεσσαλονίκης με την χρήση του υποδείγματος SERVQUAL». Συνέδριο Ποιότητας στις Υπηρεσίες Υγείας της Ελληνικής Εταιρείας για την Ποιότητα στην Υγεία (ΕΛ.Ε.Π.Υ.) υπό την υποστήριξη της Ευρωπαϊκής Εταιρείας για την Ποιότητα στην Υγεία (E.S.Q.H.) και του περιοδικού "ECO; Magazine on Quality" και υπό την αιγίδα του Υπουργείου Υγείας, Πρόνοιας & Κοινωνικής Αλληλεγγύης. ΕΚΕΦΕ ΔΗΜΟΚΡΙΤΟΣ, 9 – 10 Δεκεμβρίου 2004. Πρακτικά: Ηλεκτρονικός Τόμος Εισηγήσεων σε CD.

[68]. Βασιλειάδης Χ. και Θ. Μασμανίδης (2004) «Οι αντιλήψεις των φορέων διοίκησης ελληνικών χιονοδρομικών κέντρων σχετικά με τις Δυνατότητες, Αδυναμίες, Ευκαιρίες και Απειλές» (σε συνεργασία με Θ. Μασμανίδη), 5ο Πανελλήνιο Συνέδριο Αθλητικής Διοίκησης της Ελληνικής Εταιρείας Διοίκησης Αθλητισμού με συνδιοργανωτή το Πανεπιστήμιο Πατρών, Πάτρα, 10 – 12 Δεκεμβρίου 2004, Πανεπιστήμιο Πατρών.

Πρακτικά εισηγήσεων, εκδόσεις ΠΡΟΠΟΜΠΟΣ - ΠΑΠΑΔΗΜΗΤΡΙΟΥ ΔΗΜΗΤΡΑ, ΑΘΗΝΑ 2004β: σελ.20-25.

[69a]. Χρ. Βασιλειάδης, και Θ. Μασμανίδης (2003α) «Αξιολόγηση των υπηρεσιών χιονοδρομικών κέντρων στην Ελλάδα με βάση το πολυχαρακτηριστικό μοντέλο στάσεων (Fishbein model)», και

[69b] . Χρ. Βασιλειάδης, Κιλιάφη Χ. και Θ. Μασμανίδης (2003β) ανακοίνωση με πόστερ: «Αντιλήψεις των επισκεπτών σχετικά με την ποιότητα παρεχόμενων υπηρεσιών σε ένα ιδανικό χιονοδρομικό κέντρο», 4ο Πανελλήνιο Συνέδριο Ελληνικής Εταιρείας Διοίκησης Αθλητισμού με τίτλο: *Οι προκλήσεις της Ελληνικής αθλητικής διοίκησης ενόψει των Ολυμπιακών Αγώνων του 2004:Από τη θεωρία στην πράξη* συνδιοργάνωση με τον Αθλητικό Οργανισμό Δήμου Πειραιά, Πανεπιστήμιο Πειραιώς, Πειραιάς 28-30 Νοεμβρίου 2003. Πρακτικά Συνεδρίου: σελ. 20-23 και 147-151 αντίστοιχα.

[70] . Χρ. Βασιλειάδης, Θ. Μασμανίδης και Α. Βογιατζής (2002) "Περιοριστικοί παράγοντες της Ζήτησης Τουριστικών Υπηρεσιών: Η περίπτωση των Χιονοδρομικών Κέντρων της Ελλάδας" 8ο Διεθνές Συνέδριο της Εταιρείας Οικονομολόγων - Πανεπιστήμιο Μακεδονίας Οικονομικών & Κοινωνικών Επιστημών συνδιοργάνωση με την Εταιρεία Οικονομολόγων Θεσσαλονίκης, με θέμα: "Οικονομική Ανάπτυξη και Ανταγωνιστικότητα στην Ευρώπη: Τάσεις και Προοπτικές", 3 έως 5 Οκτωβρίου 2002. Πρακτικά του 8ου Διεθνές Συνεδρίου: σελ. 273-287.

[71a] Βασιλειάδης, Χρ., (2001α) «Δραστηριότητες αναψυχής, αθλητισμού και τουρισμού βάσει της ανάλυσης αντιλήψεων των κατοίκων, δικτύων διανομής και εν δυνάμει επισκεπτών» και ανάρτηση ανακοίνωσης πόστερ με τίτλο:

[71b] . Βασιλειάδης, Χρ., και Θ. Μασμανίδης (2001β) «Η έρευνα ανάλυσης οραμάτων των παιδιών σχολικής ηλικίας των πομάκων του ορεινού όγκου της Ξάνθης» (σε συνεργασία με Θ. Μασμανίδη), 2ο Πανελλήνιο Συνέδριο Οργάνωσης και Διοίκησης Αθλητισμού με τίτλο: *Οργάνωση & Διοίκηση Αθλητικών Οργανισμών στην Ελλάδα: Νέες προοπτικές ενόψει των Ολυμπιακών Αγώνων 2004*, Πανεπιστήμιο Θεσσαλίας, Τμήμα Επιστήμης Φυσικής Αγωγής και Αθλητισμού και Ελληνική Εταιρεία Διοίκησης Αθλητισμού, Τρίκαλα 14-16 Δεκεμβρίου 2001, Πρακτικά Συνεδρίου, Πρακτικά Συνεδρίου: σελ.83-85.

[72]. Βασιλειάδης Χρ., (2007) «Διαπιστώσεις σχετικά με τη δυνατότητα συνδυασμού των εργαλείων μέτρησης της ποιότητας παρεχόμενων υπηρεσιών στα Νοσηλευτικά Ιδρύματα». Συνέδριο Ποιότητας στις Υπηρεσίες Υγείας της Ελληνικής Εταιρείας για την Ποιότητα στην Υγεία (ΕΛ.Ε.Π.Υ.) υπό την υποστήριξη της Ευρωπαϊκής Εταιρείας για την Ποιότητα στην Υγεία (E.S.Q.H.) και του περιοδικού "ECO; Magazine on Quality" και υπό την αιγίδα του Υπουργείου Υγείας, Πρόνοιας & Κοινωνικής Αλληλεγγύης. 3ο Πανελλήνιο Συνέδριο, 2 – 3 Μαρτίου 2007, Εθνικό Ίδρυμα Ερευνών, Αθήνα. Πρακτικά: Ηλεκτρονικός Τόμος Εισηγήσεων σε CD.

[73] Gkarane K. S., & **Vassiliadis, C.,** (2019) Setting the ground for successful film tourism practices in Greece: a SWOT analysis, INTERNATIONAL CONFERENCE ON STRATEGIC INNOVATIVE MARKETING AND TOURISM (ICSIMAT) 2019, Chios, Mytilene Islands _ Northern Aegean, Greece. http://bit.ly/2m0aWlN Conference Proceedings

[74]. Gkarane S., & **Vassiliadis C. A.** (2019) Recording the avtive service processes of a small-scale event: application on a triathlon sporting event, 3rd International Scientific

Conference "Tourism, travel and hospitality at crossroads: The way ahead", Porto Palace Hotel, Thessaloniki-Greece, 24-27 October 2019. https://tourman.gr

[75]. Gkarane S., & **Vassiliadis C. A.** (2019) Selective Key Studies in Seasonality Tourism: A Literature Review, 8th International Conference on Strategic Innovative Marketing and Tourism 2019; ICSIMAT 2019, Chios Chandris Hotel, 17-21 July 2019. Chios, Mytilene Islands - Northern Aegean, Greece. https://easychair.org/cfp/ICSIMAT2019.

5. Ανακοινώσεις σε συνέδρια με κριτές χωρίς πρακτικά

6. Άλλες εργασίες

ΦΩΤΗΣ ΒΟΥΖΑΣ

Μονογραφίες

1. Glaveli N, Vasilopoulou M, Vouzas F, Kufidu S (2005) *Assessment and training of interpersonal communication Transferable skills*. University of Macedonia, Dpt of Business Administration, Leonardo da Vinci, INOVICTS project, ISBN 960-8396-18-2
2. Vouzas F (2000) *Report on the analysis of the transit employment in the European Union context*, Published by Baranya M. Mügyi Közp, p.68 ISBN 963 00 5297 0
3. Vouzas F (2000) *Report on the analysis of the monitoring system in a European Union context*, Published by Baranya M. Mügyi Közp, p.84 ISBN 963 00 5303 9

ΚΕΦΑΛΑΙΑ ΣΕ ΒΙΒΛΙΑ ΣΕ ΔΙΕΘΝΕΙΣ ΕΚΔΟΤΙΚΟΥΣ ΟΙΚΟΥΣ

1. Nizamidou C and Vouzas F (2017). "Private-Public Sector Interaction in Terms of Crisis Management for Maintaining Sustainability and Enhancing CSR" *Palgrave Studies in Governance, Leadership and Responsibility, Palgrave-Macmillan*
2. Vouzas F (2010) The Human Factor in Quality: Examining the ISO 9000 and Business Excellence Frameworks in Selected Greek Organizations Στο βιβλίο ***Pervasive Computing for Business: Trends and Applications edited*** by **Dr. Varuna Godara.** IGI Global publication
3. Vouzas F, Burgoyne J, and Livian F (1996) Trends in European Middle Management. Evidence from five countries. Livian F and Burgoyne J (1996) *Middle Managers in Europe*, Routledge, London.
4. Vouzas F (1996) TQM and Middle Management Roles -Evidence from five European Countries. *Livian F and Burgoyne J (1996) Middle Managers in Europe, Routledge, London.*

Articles in International Refereed Journals

1. Nizamidou C, Vouzas F. Gotzamani K. Exploring the interrelationship between Quality, Safety and HR within Crisis Management Framework. Under Review –Minor Revisions, The TQM Journal
2. Fotis Vouzas, Theano Katsogianni, (2018) "TQM implementation in 3PL organisations vs organisations with in-house logistics department: A literature review", The TQM Journal, Vol. 30 Issue: 6, pp.749-763, https://doi.org/10.1108/TQM-10-2017-0115
3. Karolidis D Vouzas F. From motivation to helping behaviors in the contemporary Greek public sector: the roles of organizational identification and job satisfaction, Waiting Editors Decision after revisions. *Public Performance and Management Review* 2016 Impact Factor of 0.812, and a 2016 Five-year Impact Factor of 1.167, SJR Q1
4. Nizamidou C, Vouzas F (2017) MHR. Providing a New Perspective in HR in terms of Crisis Management. Under *Kyklos* 2016 Impact Factor: Impact factor:0.891, SJR Q1

5. Evangelos Psomas, Christina Dimitrantzou, Fotis Vouzas, Nancy Bouranta, (2018) "Cost of quality measurement in food manufacturing companies: the Greek case",International Journal of Productivity and Performance Management, Vol. 67 Issue: 9, pp.1882-1900, https://doi.org/10.1108/IJPPM-12-2017-0325

6. Nizamidou C, Vouzas F. (2017) Crisis Management Awareness in the Food-Agricultural Industry: Insights from a Leading Export Greek SME. *GLOBAL BUSINESS & ECONOMICS ANTHOLOGY*

7. Psomas, E., Vouzas, F., Bouranta, N. and Tasiou M. (2017), "Effects of Total Quality Management in local authorities", International Journal of Quality and Services Sciences, Vol. 9 No. 1, pp.41-46 (CiteScore 2017: 1.10, SJR Q2).

8. Chatziioannidis Ilias, Bascialla Francesca Giuseppina, Penny Chatzivalsama, Fotis Vouzas, Georgios Mitsiakos (2017) Workplace bullying in the Neonatal Intensive Care Unit environment: a questionnaire survey, *Under Review BMJ Open*

- Nizamidou C, Vouzas F (2017) MHR. Providing a New Perspective in HR in terms of Crisis Management. *Under Review Management Decision.*

9. Chatziioannidis I, Mitsiakos G, Vouzas F. (2017) Focusing on Patient Safety in the Neonatal Intensive Care Unit environment. *Journal of Pediatric and Neonatal Individualized Medicine* 6(1):e060132. doi: 10.7363/060132. Indexed in Scopus, Web of Science

10. Gianni, K. Gotzamani and F. Vouzas (2017), "Integrated Management Systems in the Food Sector: Insights from a Dairy Plant". In print *International Journal of Quality and Reliability Management (IJQRM).*

11. Merce Bernardo, Katerina Gotzamani, Fotis Vouzas & Marti Casadesus (2016): A qualitative study on integrated management systems in a nonleading country in certifications, *Total Quality Management & Business Excellence*, DOI: 10.1080/14783363.2016.1212652 2016

12. Nizamidou C, Vouzas F (2016) Grand Challenges for HR aiming to overcome Crisis situation. *International Journal of Management and Applied Science,* Vol.2, No.4. pp 54-60.

13. Vouzas F, Karolidis D. The 'Good soldier' syndrome: Examination of Organizational Citizenship Behaviour in contemporary Greek public sector. Under review*, International Journal of Public Sector Management*

14. Evangelos Psomas, Fotis Vouzas, Dimitrios Kafetzopoulos, (2014) "Quality management benefits through the "soft" and "hard" aspect of TQM in food companies", *The TQM Journal*, Vol. 26 Iss: 5

15. Vouzas F, Psychogios A, Tsironis L. (2013) The Road towards Lean Six Sigma: Sustainable Success Factors in Service Industry, Nang Yan Business Journal, Vol2, No1, pp.31-38, Published Online: 11/20/2014

16. Gotzamani K, Vouzas F and Longinidis P, (2010) The logistics services outsourcing dilemma: Quality management and financial performance perspectives" *Supply Chain Management: an International Journal, Vol.15, No.1, pp.438-453* 2016 Impact Factor: 4.072* 5-year Impact Factor (2016): 6.222*

17. Fotopoulos C, Psomas V and Vouzas F (2010) Investigating Total Quality Management Practices? Inter-Relationships in ISO 9001:2000 Certified Organizations, *Total Quality Management & Business Excellence Journal, Vol.21, No.5 , pp. 503 - 515*

18. Fotopoulos C, Psomas V and Vouzas F (2010) ISO 9001:2000 Implementation in the Food sector, *TQM Magazine, Vol.22, No.2, pp.129-142*

19. Gotzamani K, Vouzas F and Longinidis P, (2009) Quality management in the logistics function: a study of the Greek industry, *Int. J. Business Excellence, Vol. 2, No. 2, pp.194-218*

20. Vouzas F (2009) Business excellence and human resources: investigating best practices in European Quality Awarded Hellenic organisations, *International Journal of Business Innovation and Research, Vol.3, No.3, pp.281-297*

21. Kafetsios, K., Maridaki-Kasotaki, Zammuner, V.L., Zampetakis, L.A., & Vouzas, F. (2009). Emotional intelligence_abilities and traits in different career paths, *Journal of Career Assessment. Volume 17 Number 4, pp.367-383*

22. Vouzas F (2008) Business Excellence and HR Utilization – The Rhetoric and the Reality, *Advances in Management Journal, Vol.1, No.2, pp.13-15*

23. Vouzas F (2007) Investigating the Human Resources context and content on TQM, Business Excellence and ISO 9001:2000, *Measuring Business Excellence*, Vol.11, No.3, pp.21-29

24. Vouzas F & Psychogios (2007) Assessing Managers' Awareness of TQM. *TQM Magazine, Vol.19, No.1, pp.62-75*

25. Vouzas F (2006) Investigating the link between Quality Improvement efforts and Strategic HRM in selected Greek Industrial Organizations implementing the new ISO 9000: 2000. *Measuring Business Excellence Journal, Vol.10, No.1, pp.48-59*

26. Vouzas F (2005) Investigating Employee Involvement and Quality Management relationship in selected Greek Industrial organizations, *Journal of Business and Society, Vol.18, No.1&2.*

27. Vouzas F., Gotzamani K (2005) Best Practices of Selected Greek Organizations on Their Road to Business Excellence: The Contribution of the New ISO 9000:2000 Series of Standards. *The TQM Magazine, Vol.17, No.3, pp.259-266*

28. F. Vouzas (2004) HR Utilization and Quality Improvement: the Reality and the Rhetoric – the case of Greek Industry. *The TQM Magazine, Vol.16, No.2 pp.125-135*

29. Kufidu S. & Fotis Vouzas (1997) Human Resource aspects of Quality Management: Evidence from MNEs operating in Greece. *International Journal of Human Resource Management. Vol 9, No5 pp. 818-830*

30. Karolidis D Vouzas F.(2019) From PSM to helping behavior in the contemporary Greek public sector: the roles of organizational identification and job satisfaction. *Public Performance and Management Review* 2016 Impact Factor of 0.812, and a 2016 Five-year Impact Factor of 1.167, SJR Q1
https://www.tandfonline.com/doi/full/10.1080/15309576.2019.1592762

Articles in Greek Refereed Journals

1. Vouzas F (200-) Investigating the Organizational communication and TQM link in selected Greek industrial organizations. To be published on the Journal Dioikitiki Enimerosi.
2. Vouzas F (2004) Conceptual Framework and model for measuring TQM. *Journal of Greek Academy of Management,* Vol.2, No.2/3,pp.5-20
3. Vouzas F (2003) Employee Involvement and Quality Improvement. The case of Greek Industry. *Journal of Greek Academy of Management* Vol.1, No.1, pp.18-32
4. Vouzas F (2002) Human Resources Utilization, strategic factor for Quality Improvement. Journal of Social Research *108-109, Β' – Γ' 2002, pp.285-302*
5. Vouzas F (2002) Investigating Organizational-based Quality Improvement Management factors in Greek Industry. Dioikitiki Enimerosi, Vol.22, pp 15-33
6. Vouzas F (2002) Total Quality Management and Industrial Relations in Greek Industry. Industrial Relations Journal, Vol.25,pp. 24-37

Articles in International Conferences Proceedings (with Referees)

1. Karolidis D, Vouzas F A Complex Adaptive Systems approach to understanding workforce diversity, 7th International OFEL conference on Governance, management and entrepreneurship "Embracing Diversity in Organizations", Dubrovnik, Croatia, April 2018
2. Vouzas F, Karolidis D «Time is on our side: a temporal and dynamic approach on diversity research» EURAM 2018, Reykjavik , Iceland
3. Papadopoulou G, Vouzas F (2017) Talent Management in Healthcare, ICEIRD Conference, Thessaloniki, Greece
4. Evangelos Psomas, Christina Dimitrantzou and Fotis Vouzas (2017) "Cost of quality in food manufacturing sector. Evidence from Greece",20th QMOD, Elsinore, Sweden
5. Antonacopoulou E, Vouzas F, Nizamidou C, Mavromati M (2017) Institutional Reflexivity - The missing capability in High Reliability Organizations: The Germanwings Flight 9525 Crash, Academy of Management Conference, Atlanta, USA
6. Katsogianni T and Vouzas F (2017) Similarities and differences between a 3PL and a company with a logistics department in-house in quality of services, 21th ICIT Conference, Zhuhai, China.
7. Psomas E. Bouranta N Vouzas F (2017) The effect of perceived safety quality on customer loyalty.The role of service recovery. 21th ICIT Conference, Zhuhai, China.
8. Evangelos Psomas, Mary Tasiou and Fotis Vouzas (2016) Assessing Lean adoption in public service organizations. Evidence from Greece, 19th QMOD, Rome
9. Evangelos Psomas, Mary Tasiou and Fotis Vouzas (2015) Total Quality Management in local authorities. Evidence from Greece, 18th QMOD, Seoul, Korea
10. Vouzas F (2014) Quality Improvement and Business Ethics – Case study from Greece, 18th ICIT Conference, Kuching , Malaysia.

11. Gianni, K. Gotzamani and F. Vouzas (2014), "Integrated Management Systems in the Food Sector: Insights from a Dairy Plant". 1rst International Conference on Quality Engineering and Management, Guimaraes, Portugal.
12. Vouzas F (2012) Business Ethics and Quality Management: Investigating the link, B&ESI Conference, Queenstown, New Zealand,
13. Vouzas F (2011) Business Excellence Leads to Human Resources Excellence? The Myths and the Realities. 15th ICIT Conference Proceedings, Kuala Lumpur
14. Vouzas F (2008) EQA Business Excellence and HR Utilization - The Rhetoric and the Reality, 13th ICIT Conference Proceedings, Kuala Lumpur, 24-26 March
15. Vouzas F (2008) Business Excellence and Human Resources: Investigating Best Practices in European Quality Awarded Hellenic organizations, GBID Conference proceedings , Rio de Janeiro, 17-19 January
16. Vouzas F, Gotzamani K, Emmanouilides C (2007) Investigating the current status and role of Quality Managers in Greece. 10th International QMOD Conference, Lunds University, Helsingborg, Sweden
17. Vouzas F, Gotzamani K, Ispikoudi K (2007) Business Excellence and Human Resources: Investigating Best Practices in European Quality Awarded Greek organizations." 12th ICIT Conference, Taiwan, 9-11th April 2007 *(Best sub-theme paper award)*
18. Vouzas F (2006) The HR issues on ISO 9000:2000, TQM and Business Excellence. Comparing the Greek and Western Europe experiences. Quality Management and Organizational Development Conference, 11-13 August, Liverpool, UK.
19. Vouzas (2006) ISO 9000:2000 and Business Excellence. The impact on context and content of Strategic Human Resources Management in selected Greek industrial organizations. The 11th International Conference on ISO 9000 & TQM (11-ICIT)» Hong-Kong.
20. Vouzas F, Savvidou M, Gotzamani K (2005) Logistics – Quality relationship in Food Industry in Greece. International Logistics and Supply Chain Congress 2005, 23-24 November, Instabul, Turkey.
21. Sylakou M, Gotzamani K, Vouzas F (2005) Quality in Public Management: an issue for debate and the political benefit of applying TQM in the Local Government Sector-The case of applying TQM in a Municipal Construction Service. 8th Toulon-Verona conference "*QUALITY IN SERVICES HIGHER EDUCATION, HEALTH CARE, LOCAL GOVERNMENT* " Palermo, Italy, 8-9 September 2005
22. Vouzas F., Gotzamani K Kufidu S (2005) Is the EQA Business Excellence model a vehicle for Effective HR Utilization? The Rhetoric and the Reality. 8th Conference on International HRM – Making Difference in a World of Differences» Cairns, Australia, 13-18 June
23. Vouzas F, Zafeirakis D (2005) Cross-Docking for Chilled Products: An empirical investigation. 3rd International Workshop on Supply Chain Management & Information Systems, Thessaloniki 6-8 July

24. Kafetsios, K. Vouzas, F. Zammuner, V. & Hekelova, E. (2004) Identifying Career Starters' Interpersonal-Transferable Skills Needs: A Multidisciplinary Comparative Study In Six European Countries. VET Network, European Conference of Educational Research, Rethymno, Crete, 22-25 September 2004
25. Glaveli N., Kufidu S., Vouzas F (2004) Establishing and sustaining a quality based, customer-focused and sales-oriented culture: The case of a Greek bank. The 4th Annual Hawaii International Conference on Business, Honolulu, Hawaii, USA.
26. Vouzas F., Gotzamani K (2004) Best Practices of Selected Greek Organizations on Their Road to Business Excellence: The Contribution of the New ISO 9000:2000 Series of Standards. The 9th International Conference on ISO 9000 & TQM (9-ICIT)» Bangkok, Thailand.
27. Vouzas F (2004) Exploring the Quality Improvement and Employee Involvement relationship in selected Hellenic organizations. The 5th INTERNATIONAL CONFERENCE on QUALITY, RELIABILITY, MAINTENANCE. Oxford, UK
28. Fotis Vouzas & Stella Kufidu (2003) "The Context and Content of Strategic Human Resources Management in Selected Greek Organizations: A case study approach". Proceedings of the International Conference on "The Human Resources Management in the New Economy", Cadiz- Spain, May 18-21, 2003
29. Fotis Vouzas & Stella Kufidu (2003) "The present and the future of SHRM in selected Hellenic organizations. Is it really strategic? A comparison with other international SHRM contexts." Proceedings of the 7th International Conference on International Human Resources Management, Limerick, Ireland - 3-6 June 2003
30. Kufidu S. & Fotis Vouzas (2001) In Search of Strategic Human Resources Management., Proceedings of the Global Management Conference – Comparative HRM-Learning from Diversity, Barcelona, Spain, 22-25 June,2001.
31. Karolidis D, Vouzas F «Protean diversity: a complex adaptive systems perspective on individuals within organizations, EURAM 2019, Lisbon, Portugal
32. Karolidis D, Vouzas F A Complex Adaptive Systems approach to understanding workforce diversity, 7th International OFEL conference on Governance, management and entrepreneurship "Embracing Diversity in Organizations", Dubrovnik, Croatia, April 2019

Honorary Research publications

1. Vouzas F, Gotzamani K (2007) Investigating the TQM and Organizational environment factors relationship. Honorary research publication Prof. M. Delivani, University of Macedonia.
2. Gotzamani K, Vouzas F. (2007) Total Quality Management Implementation Success Factors. Honorary research publication Prof. M. Ignatiadis, University of Macedonia.
3. Vouzas F (2006) Evaluating the EQA Business Excellence model contribution to Effective HR Utilization. Honorary research publication Prof. A. Kombotis, University of Macedonia.

Articles in Greek Conferences Proceedings (with Referees)

1. Zafeirakis D. Vouzas F. (2005) Cross – Docking for Chilled products. An empirical investigation. 3rd International Workshop on Supply Chain Management and Information Systems (SCMIS 2005) 6th - 8th of July 2005. Thessaloniki, Greece
2. Vouzas F, Savvidou M, Gotzamani K (2005) Investigating the Logistics – Quality relationship in Food Industry in Greece. 5th International Conference in Manufacturing Engineering, Pallini, Chalkidiki, 5-7 Oct.
3. Kufidu S, Vouzas F, Glaveli N, Vasilopoulou M (2005) Knowledge Management and HRM in Greece. National Conference held by Greek Society of Systems Research, Tripoli, Greece, 12-15 May.
4. Vouzas F (2003) Quality Improvement and Internal communication. The case of Greek Industry. Greek Society of Operational Research, Larissa, Sept.25-27
5. Vouzas F (1993) Human Resources Utilizations and Quality Assurance. The case of three industrial organizations in Northern Greece. First National Conference organized by the Hellenic Society of Chemical Engineers, Athens, June 16-18.
6. Vouzas F (1992) Total Quality Management in State-owned companies. Conference held by the Institute of Vocational Learning of the National Center of Public Administration, Thessaloniki, June 14-16

Articles in International Conferences with no Proceedings

1. Vouzas F (2001) Adapt programme – Experiences gained through the implementation of Quality and HRM issues in selected SME's in Northern Greece. Workshop organized by CEDEFOP, New National Liaison Officers (NLO) and Technical Support Agencies, Thessaloniki, July
2. Vouzas F (2001) Social and Economic implications from Transport infrustraction in Greece, Bulgaria and FYROM region. Workshop organized by EU programme Intereg, Sofia, Bulgaria, June

Articles in Greek Conferences with no Proceedings

1. Vouzas F (2001) The importance of TQM for effective HR utilization. Workshop organized by the Thessally Manufacturers organization, Larissa, September
2. Vouzas F (2001) Quality Improvement - The Human Capital Approach. 3ο European Forum, Athens Graduate School of Management in cooperation with με το Nottingham Trent University, UK, Athens, May
3. Vouzas F (2001) Presentation of the study results of the EU project Intemigra "Action Plan for supporting immigration groups". Workshop organized by the Perfecture of Central Macedonia, Thessaloniki, April

ΑΝΔΡΕΑΣ ΓΕΩΡΓΙΟΥ

Συμμετοχές σε Συνέδρια

1.Α Συμμετοχή σε Εθνικά συνέδρια χωρίς δημοσίευση στα πρακτικά

[1] 1ο Πανελλήνιο Τριήμερο Στατιστικής, Θεσσαλονίκη, 1985.

[2] 5ο Πανελλήνιο Συνέδριο Στατιστικής, Βόλος, 1992.

[3] Α. Γεωργίου & Ν. Τσάντας, «Περιοδικότητα Μαρκοβιανών Μοντέλων σε Στοχαστικό Περιβάλλον», παρουσιάστηκε στο 6ο Πανελλήνιο Συνέδριο Στατιστικής, Πανεπιστήμιο Μακεδονίας, 1993.

[4] Α. Γεωργίου & Ν. Τσάντας, «Εργοδικά προβλήματα μη ομογενούς κυκλικής κίνησης σε προσδιοριστικό ή στοχαστικό περιβάλλον», παρουσιάστηκε στο 7ο Πανελλήνιο Συνέδριο Στατιστικής, Λευκωσία, Κύπρος, 1994.

[5] Λ. Αγγελής, Γεωργίου, Α. και Παπαδοπούλου Α., «Στοχαστική προσομοίωση χρηματικών ροών, μελέτη ταμειακού προϋπολογισμού σε ΝΠΔΔ», παρουσιάστηκε στο 9ο Πανελλήνιο Συνέδριο Στατιστικής, Ξάνθη, 1996.

[6] Α. Γεωργίου, Α. Πετρίδης & Α. Κουμπής, «Μοντέλο Βέλτιστης Αξιοποίησης Επισκέψεων σε δίκτυο συνεργατών», παρουσιάστηκε στο 12ο Εθνικό Συνέδριο, Ελληνική Εταιρεία Επιχειρησιακών Ερευνών, Σάμος, 1998.

[7] Α. Γεωργίου & Β. Βάμβουρα, «Εφαρμογή Ποσοτικών μεθόδων (DEA) στην αξιολόγηση εκπαιδευτικών μονάδων», παρουσιάστηκε στο 19ο Εθνικό Συνέδριο της Ελληνικής Εταιρείας Επιχειρησιακών Ερευνών, Άρτα, 2007.

[8] E. Michalopoulos, A. Georgiou and K. Paparrizos, "Risk-Based payment predictions for European Operational Programs", 19ο Εθνικό Συνέδριο της Ελληνικής Εταιρείας Επιχειρησιακών Ερευνών, Άρτα, 2007.

[9] Α.Κ. Γεωργίου, Γ.Ν. Παλταγιάν, Κ. Γκοτζαμάνη, Α. Ανδρονικίδης, «Το μοντέλο QFD σε συνδυασμό με τις προσεγγίσεις AHP και ANP στην ανάπτυξη τραπεζικού δικτύου», 20ο Εθνικό συνέδριο της Ελληνικής Εταιρείας Επιχειρησιακών Ερευνών, ΤΕΙ Πειραιά, (Σπέτσες 2008).

1.Β Συμμετοχή σε Εθνικά συνέδρια με δημοσίευση στα πρακτικά

[1] Α. Γεωργίου & Κ. Κούσκουρας, «Μελέτη και Προσομοίωση Διαδικασιών Παραγωγής Λογισμικού», 16ο Εθνικό Συνέδριο της Ελληνικής Εταιρείας Επιχειρησιακών Ερευνών, Λάρισα, 2003.

[2] Α. Γεωργίου, Γ. Τσιότρας, Α. Παπαδόπουλος & Α. Σαλονικίδου «Κατάρτιση προγραμμάτων εργασίας στην αποκομιδή οικιακών απορριμμάτων», 16ο Εθνικό Συνέδριο της Ελληνικής Εταιρείας Επιχειρησιακών Ερευνών, Λάρισα, 2003.

[3] Α. Γεωργίου, Α. Κυριακίδου, «Ανάλυση και Λήψη Αποφάσεων σε Τμήμα Επειγόντων Περιστατικών με τη Χρήση Προσομοίωσης Διακριτών Γεγονότων», 17ο Εθνικό Συνέδριο της Ελληνικής Εταιρείας Επιχειρησιακών Ερευνών, Πάτρα, 2005.

[4] Ε. Τσαγκαλίδης και Α. Γεωργίου, «Ανάπτυξη και εφαρμογή μοντέλων προσομοίωσης προγράμματος χαλαζικής προστασίας με εναέρια μέσα», 18ο Εθνικό Συνέδριο της Ελληνικής Εταιρείας Επιχειρησιακών Ερευνών, Κοζάνη, 2006.

[5] E. Michalopoulos, A. Georgiou and K. Paparrizos, "Risk assessment and quality management of European regional operational programs", 18ο Εθνικό Συνέδριο της Ελληνικής Εταιρείας Επιχειρησιακών Ερευνών, Κοζάνη, 2006.

2.Α Συμμετοχή σε Διεθνή συνέδρια χωρίς πρακτικά (book of abstracts)

[1] P-C.G. Vassiliou and A.C. Georgiou, "Asymptotically Attainable Structures in Non-Homogeneous Markov Systems", presented at the 17th European Meeting of Statisticians, Satellite Conference on Stochastic Systems, Thessaloniki, 1987.

[2] L. Angelis, Georgiou A.C. and Papadopoulou A., "A cash budget stochastic simulation in the Greek public sector", presented at the Joint conferences, INFORMS XXXIV - EURO XV, Barcelona, 1997.

[3] A.C. Georgiou and N. Tsantas, "Cost Models in Manpower Systems, an Inventory Approach", presented at the Joint conferences, INFORMS XXXIV - EURO XV, Barcelona, 1997.

[4] M. Litsardakis, I. Ntampizas, G. Tsimpoukas, C. Tsissios, A.C. Georgiou and N. Metaxas, «An Investigation of Capacity Oriented Production Planning; The Case of a Tile Company in Northern Greece», presented at the 4th Balkan conference on Operational Research, Thessaloniki, 1997.

[5] Y.A. Hajidimitriou and A.C. Georgiou, «International Site Selection for Greek Firms», presented at the 4th International Symposium on Quantitative Methods, University of the Aegean, Chios, 1998.

[6] Y.A. Hajidimitriou and A.C. Georgiou, «A Quantitative Approach for Partner Selection in International Joint Ventures», presented at the 5th International Congress of the Economic Society of Thessaloniki, Dimokritian University of Thrace, Komotini, 1998.

[7] A. I. Economides, C. Karagiannidis and A C. Georgiou, «Acceptability Evaluation of Web Based Courses», presented at the 19th World Conference on Open Learning and Distance Education, Vienna, 1999.

[8] A.C. Georgiou, Y.A. Hajidimitriou and D.E Porgianos, «A Quantitative Approach in Selecting a Foreign Market Entry Strategy», EURO XVII, presented at the 17th European Conference on Operational Research, Budapest, 2000.

[9] N. Tsantas and A.C. Georgiou, "Sequences of n-step interval maintainable sets of a population model in a stochastic environment", presented at the EURO2001, Rotterdam, 2001.

[10] A.Karagiannidis, A.Papadopoulos, A.C. Georgiou, G. Tsiotras "Optimizing the collection and transport of urban solid wastes in a metropolitan municipality in

Greece", presented at the Joint International Meeting of EURO/INFORMS, Constantinople, 2003.

[11] A.C. Georgiou, Y.A. Hajidimitriou, «A Goal Programming model for Business Expansion Decisions», EURO XX, presented at the 20th European Conference on Operational Research, Rhodes, 2004.

[12] E. Michalopoulos, A.C. Georgiou and K. Paparrizos, «A Unified Risk-Cost-Benefit Approach for Quality Management of European Union Regional Programs», EURO XXI, presented at the 21st European Conference on Operational Research, Iceland, 2006.

[13] A.C. Georgiou, G. Livadarou, K. Gotzamani and A. Andronikidis, "Combining AHP and SERVQUAL in measuring financial services quality", EURO XXII, presented at the 22nd European Conference on Operational Research, Prague, 2007.

[14] E. Michalopoulos, A.C. Georgiou and K. Paparrizos, «The use of Analytical Hierarchy Process in the Risk Management of European regional Operational programs», EURO XXII, presented at the 22nd European Conference on Operational Research, Prague, 2007.

[15] Y.A. Hajidimitriou and A.C. Georgiou, «International Franchising: A country selection problem", EURO XXII, presented at the 22nd European Conference on Operational Research, Prague, 2007.

[16] A.C. Georgiou, K. Gotzamani, A. Andronikidis and G.N. Paltayian, «Introducing a modified QFD design for quality improvement in the Greek banking sector», EURO XXIII, presented at the 23rd European Conference on Operational Research, Bonn, 2009.

[17] A.C. Georgiou, K. Gotzamani, A. Andronikidis and G.N. Paltayian, "A combined QFD, AHP and ANP approach for quality improvement and capacity expansion in the Greek Banking sector: Some Preliminary Results", presented at the 11th QMOD Conference, Lunds University, Sweden, 2008.

[18] G.N. Paltayian, A.C. Georgiou, K. Gotzamani and A. Andronikidis "An integrated AHP - ANP Quality Function Deployment framework for the competitive position improvement', EURO XXIV, 24th European Conference on Operational Research, Lisbon, 2010.

[19] A.C. Georgiou, "Investigating Aspirations, Priorities and Optimization Opportunities in Markov Manpower Planning Models", EURO XXIV, 24th European Conference on Operational Research, Lisbon, 2010.

[20] Andreas Andronikidis, Andreas Georgiou, Katerina Gotzamani and Konstantina Kamvysi, «Integrating DEA framework into QFD methodology», DEA 2011, 9th International Conference on Data Envelopment Analysis, Thessaloniki, 2011.

[21] Vassilis Dimitriou, Andreas Georgiou and Nikolas Tsantas, ""Modeling intra and inter-departmental mobility via multivariate Markov process", MSMPRF 2011, Markov & Semi Markov Processes and Related fields, Porto Carras, 2011.

[22] G.N. Paltayian, A.C. Georgiou, K. Gotzamani and A. Andronikidis "An integrated model of Quality Function Deployment for financial organizations in an unstable

economic environment', EURO-INFORMS MMXIII, 26th European Conference on Operational Research, Rome, 2013.

[23] Kamvysi, K., Gotzamani, K., Andronikidis, A. and Georgiou, A.C., "An Integrated QFD framework linking quality management with marketing efforts", 20th Conference of the International Federation of Operational Research Societies-IFORS "The art of Modeling", Barcelona, Spain, July 13-18, 2014.

[24] A. C. Georgiou, Kamvysi K., Gotzamani K. and Andronikidis A., «Utilizing Customer Requirements' Data to Link Quality Management and Services Marketing Objectives», 17th Conference of ASMDA International Society, London, UK, 2017.

[25] A. C. Georgiou, Kamvysi K., Gotzamani K. and Andronikidis A., «An appraisal of DEA contribution in the Quality Function Deployment Process in conjunction with some recent advances using Markov stochastic processes», DEA 40, International Conference of DEA: Celebrating the 40th Anniversary, Birmingham, UK, 2018.

2.Β Συμμετοχή σε Διεθνή συνέδρια με πρακτικά (με κριτές)

[1] A.C. Georgiou, "Nonstationary Cyclic Behaviour in Markov Systems", presented at the 6th International Symposium on Applied Stochastic Models and Data Analysis, Chania, Crete, 1993.

[2] A.C. Georgiou and N. Tsantas, "Periodicity of Markov Models in a Stochastic Environment", presented at the 2nd Balkan Conference in Operational Research, Thessaloniki, 1993.

[3] N. Tsantas, and A.C. Georgiou, «Partial maintainability of a Population Model in a Stochastic Environment», presented at the 7th International Symposium on Applied Stochastic models and Data Analysis, Dublin, 1995.

[4] L. Angelis, Georgiou A.C. and Papadopoulou A., "Determining Budget Balance Through Monte Carlo Techniques", presented at the 3rd Balkan conference in Operational Research, Thessaloniki, 1995.

[5] Karagiannidis, C., Koumpis, A., Stephanidis, C. and A.C. Georgiou, "Modelling Interactions as Queues". British Computer Society, presented at the FACS Workshop on Formal Aspects of the Human Computer Interface, Sheffield, UK, 1996.

[6] Y.A. Hajidimitriou and A.C. Georgiou, «Investigation of International Location Planning Techniques for the Balkan region», presented at the 4th Balkan conference on Operational Research, Thessaloniki, 1997.

[7] Y.A. Hajidimitriou and A.C. Georgiou, «Partner Selection in International Joint Ventures: A Multi-objective Approach», presented at the 5th International Conference of the Decision Sciences Institute, Athens, 1999.

[8] A.C. Georgiou and N. Tsantas, «Incorporating a Training Class in a Markovian Manpower Model», presented at the 5th International Conference of the Decision Sciences Institute, Athens, 1999.

[9] Y.A. Hajidimitriou and A.C. Georgiou, «Locational Decisions for a Franchising Firm in the Balkan Region », presented at the 1st International Conference of the ASECU,

«Recent Economic Developments and Problems in the Transition Economies», University of Macedonia, Thessaloniki, 2000.

[10] Georgiou, A.C., Y.A. Hajidimitriou and D.E Porgianos, «The selection of Foreign Market Entry Strategies for European Firms», presented at the 28th European International Business Academy Conference, Athens, 2002.

[11] G. Tsiotras, A. C. Georgiou, A. Papadopoulos, A. Karagiannidis and P. Rakimbei, «Planning of interventions for the optimization of urban solid waste collection at municipal level», presented at the International Conference on the Protection and Restoration of the Environment VII, Myconos, 2004.

[12] E. Tsagalidis and A.C. Georgiou, «Simulation Modeling and Application of Aircraft Hail Suppression Programs», presented at the 5th EUROSIM Congress on Modeling and Simulation, Paris, 2004.

[13] Y.A. Hajidimitriou and A.C. Georgiou, «Critical Success Factors in Exporting: The case of Greek SMEs», presented at the 4th International Conference on New Horizon in Industry, Business and Education, Corfu, 2005.

[14] A. C. Georgiou, K. Gotzamani, A. Andronikidis. G. N. Paltayian, "A combined QFD, AHP and ANP for quality improvement and capacity expansion in the Greek Banking sector: Preliminary results", 11th QMOD Conference, Lunds University, Sweden, 2008.

[15] A. Andronikidis, A. C. Georgiou, K. Gotzamani, K. Kamvysi, "The application of quality function deployment in service quality management", 11th Toulon-Verona Conference "Excellence in Services", University of Florence, Italy, 2008.

[16] Kamvysi, K., Gotzamani, K., Georgiou, A.C. and Andronikidis, A., "Integrating DEAHP and DEANP into the Quality Function Deployment", 12th QMOD and Toulon-Verona Conference, Verona University, Verona, Italy, 2009.

[17] Andronikidis, A., Georgiou, A., Gotzamani, K. and Kamvisi, K., "Exploring Alternative Approaches in Prioritizing Consumers' Selection Criteria in a Service Setting", 39th EMAC Conference, The Six Senses, The Essentials of Marketing, Copenhagen Business School, Copenhagen, 2010.

[18] Kamvysi K., Gotzamani, K., Georgiou, A.C. and Andronikidis, A. "An Integrated QFD Approach for Bank Customers Satisfaction, 2nd Biennial International Conference on Services Marketing, Orchestrating the Service Experience: Music to the Ears of our Customers, The University of Macedonia, Thessaloniki, 2009.

[19] Vassilis Dimitriou, Andreas Georgiou and Nikolas Tsantas, ""Modeling intra and inter-departmental mobility via multivariate Markov process", 1st International Symposium & 10th Balkan Conference on Operational Research, Thessaloniki, 2011.

[20] Andreas Tosis and Andreas Georgiou, "Modeling and Optimization of Job Scheduling in Concrete Pumping Operations", 1st International Symposium & 10th Balkan Conference on Operational Research, Thessaloniki, 2011.

[21] Andreas Georgiou, Konstantina Kamvysi, Andreas Andronikidis and Katerina Gotzamani "Advancing QFD to improve Service Quality", 1st International Symposium & 10th Balkan Conference on Operational Research, Thessaloniki, 2011.

[22] Kamvysi, K., Gotzamani, K., Georgiou, A.C. and Andronikidis, A., "An Extended Fuzzy QFD Methodology in the Design and Evaluation of Academic Courses", 14th QMOD, San Sebastian, 2011.

[23] Kamvysi, K., Andronikidis, A., Gotzamani, K. and A.C. Georgiou, "Listening to our customers in higher education institutions", 39th EMAC Conference, Marketing to Citizens: Going Beyond customers and consumers, ISCTE Business School, Lisbon, Portugal, 22-25 May 2012.

[24] Tsalianis, A., Thanassoulis, E. and A.C. Georgiou, "Greek thermal power plants evaluation using Data Envelopment Analysis", 4th International Symposium and 26th National Conference on Operational Research, Chania, Greece, 2015.

[25] Kamvysi, K., Gotzamani, K., Andronikidis, A. and A.C. Georgiou, "Incorporating a Multivariate Markov Chain model into Quality Function Deployment Framework", 16th Conference of ASMDA International Society, Athens, Greece, 2015.

[26] Aretoulis, G., Parisi, K., A.C. Georgiou, J. Papathanasiou, F. Antoniou and C. Triantafyllidis, "A Fuzzy Multicriteria Decision Analysis on selecting the Most Competent Project Manager considering Personality Traits and Project Procurement Systems", 5th International Symposium & 27th National Conference on Operational Research, Athens, 2016.

[27] V Aletras, A Georgiou, A Mavrodi, K Kaparis, I Konstantaras, V Sachpekidis, S Michailidou, T Gatzos, I Styliadis andP Stafylas, "Investigating Performance Indicators and Service Quality Improvement in an Outpatient Cardiology Department", ISPOR 19th Annual European Congress, 29 October-2 November 2016, Austria Center Vienna, Vienna, Austria.

[28] G.N. Paltayian, A.C. Georgiou, K. Gotzamani and A. Andronikidis "Combining Quality Management Tools with Quantitative Approaches to Improve E-Banking Operations.", Global Conference on Services and Management, Volterra, Italy, 2017.

Δημοσιεύσεις

1. Διδακτορική διατριβή

Γεωργίου, Α. Κ., «Έλεγχος της ασυμπτωτικής συμπεριφοράς μη ομογενών μαρκοβιανών συστημάτων», *Διδακτορική Διατριβή*, Τομέας Στατιστικής και Επιχειρησιακής Έρευνας, Επιστημονική Επετηρίδα του Τμήματος Μαθηματικών, Αριστοτέλειο Πανεπιστήμιο Θεσσαλονίκης, παράρτημα αρ. 9., 1989. Επιβλέπων: Καθηγητής Π.-Χ. Γ. Βασιλείου

2. Διεθνή επιστημονικά περιοδικά (με κριτές)

[1] Vassiliou, P.-C.G and Georgiou A.C. (1990). 'Asymptotically Attainable Structures in nonhomogeneous Markov Systems', *Operations Research*, 38(3), pp. 537-545. (SJR ranking: Q1).

[2] Vassiliou, P.-C.G, Georgiou A.C. and Tsantas N. (1990). "Control of Asymptotic Variability in nonhomogeneous Markov Systems", *Journal of Applied Probability,* 27(4), pp. 756-766. (SJR ranking: Q2)

[3] Georgiou, A.C. (1992). "Partial Maintainability and Control in nonhomogeneous Markov Manpower Systems", *European Journal of Operational Research*, 62(2), pp. 241-251. (SJR ranking: Q1)

[4] Georgiou, A.C. and Vassiliou P.-C.G. (1992). "Periodicity of Asymptotically Attainable Structures in nonhomogeneous Markov Systems", *Linear Algebra and Its Applications*, 176, pp. 137-174. (SJR ranking: Q2)

[5] Tsantas, N. and Georgiou A.C. (1994). "Periodicity of Equilibrium Structures in a Time Dependent Markov Model under Stochastic Environment", *Applied Stochastic Models and Data Analysis*, 10, pp. 269-277. (SJR ranking: Q1-Q2)

[6] Georgiou, A.C. and N. Tsantas (1996). "Non stationary cyclic behaviour in nonhomogeneous Markov systems", *Linear Algebra and Its Applications*, 237/238, pp. 549-578. (SJR ranking: Q2)

[7] Georgiou, A.C. and P.-C.G. Vassiliou (1997). "Cost Models in nonhomogeneous Markov Systems", *European Journal of Operational Research*, 100(1), pp. 81-96. (SJR ranking: Q1)

[8] Tsantas, N. and A.C Georgiou (1998). "Partial maintainability of a population model in a stochastic environment", *Applied Stochastic Models and Data Analysis*, 13, pp. 183-189. (SJR ranking: Q1-Q2)

[9] Georgiou, A.C. (1999). "Aspirations and Priorities in a Three Phase Approach of a Nonhomogeneous Markov System", *European Journal of Operational Research*, 116(3), pp. 565-583. (SJR ranking: Q1)

[10] Karagiannidis, C., A. Koumpis, C. Stephanidis and A.C. Georgiou (1998). "Employing Queuing Modelling in Intelligent Multimedia User Interfaces", *International Journal of Human-Computer Interaction*, 10(4), pp. 297-326. (SJR ranking: Q2)

[11] Hajidimitriou, Y. A. & A. C. Georgiou (2000). 'International Site Selection Decisions Using Multi-Objective Methods', *American Business Review*, XVIII(2), pp. 87-95.

[12] Hajidimitriou Y. and A.C. Georgiou (2002). 'A Goal Programming Model for Partner Selection in International Joint Ventures', *European Journal of Operational Research*, 138(3), pp. 649-662. (SJR ranking: Q1)

[13] A.C. Georgiou and N. Tsantas (2002). 'Modelling Recruitment Training in Mathematical Human Resource Planning', *Applied Stochastic Models in Business and Industry*, 18(1), pp. 53-74. (SJR ranking: Q1 – Q2)

[14] K.G. Kouskouras and A.C. Georgiou (2007). A discrete event simulation model in the case of managing a software project», *European Journal of Operational Research,* 181(1), 374-389. (SJR ranking: Q1)

[15] A.C. Georgiou and Bonias, G. (2007). 'An AHP and Neural Network approach in predicting short-term returns: A Case of Greek stock market', *Journal of Statistics & Management Systems*, 10(6), 905-928.

[16] A.C. Georgiou and E. Tsagalidis (2009). 'Using Simulation Modeling to Support Decisions in Hail Suppression Programs with Airborne Means', *Journal of the Operational Research Society*, 60, 14-22. (SJR ranking: Q1 - Q2)

[17] E. Michalopoulos, A.C. Georgiou, K. Paparrizos (2008). 'Risk-based Decision Making and Risk Management of European Union Regional Programs', *YUJOR*, 18(1), 75-94. (SJR ranking: Q3)

[18] A. Andronikidis, A. C. Georgiou, K. Gotzamani, K. Kamvysi (2009). 'The application of quality function deployment in service quality management', *TQM Journal*, 21(4), 319-333. (SJR ranking: Q2 – Q3)

[19] E. Michalopoulos, A.C. Georgiou, K. Paparrizos 2009. 'A decision support framework in risk assessment and cost management for European Regional Operational Programs', *International Journal of Applied Decision Sciences*, 2(1), 27-56. (SJR ranking: Q2 – Q3)

[20] K. Kamvysi, K. Gotzamani, A. Andronikidis and A. C. Georgiou (2010). 'Integrating DEAHP and DEANP into the Quality Function Deployment', *TQM Journal*, 22(3), 293-316. (SJR ranking: Q2 – Q3)

[21] G. Paltayian, A. C. Georgiou K. Gotzamani and A. Andronikidis (2012). 'An integrated framework to improve quality and competitive positioning within the financial services context', *International Journal of Bank Marketing*, 30(7), 527-547. (SJR ranking: Q2)

[22] V. Dimitriou, A. C. Georgiou and N. Tsantas (2013). 'The Multivariate Non-Homogeneous Markov Manpower System in a Departmental Mobility Framework', *European Journal of Operational Research*, 228(1), 112-121. (SJR ranking: Q1)

[23] K. Kamvysi, K. Gotzamani, A. Andronikidis and A. C. Georgiou (2014). 'Capturing and prioritizing students' requirements for course design by embedding Fuzzy-AHP and linear programming in QFD', *European Journal of Operational Research*, 237(3), 1083–1094. (SJR ranking: Q1)

[24] V. Dimitriou, A. C. Georgiou and N. Tsantas (2015). 'On the equilibrium personnel structure in the presence of vertical and horizontal mobility via multivariate Markov chains', *Journal of the Operational Research Society*, 66, 993-1006. (SJR ranking: Q1 - Q2)

[25] K. Gotzamani, G. Paltayian, A. C. Georgiou and A. Andronikidis (2017). 'Aligning customer requirements and organizational constraints to service processes and strategies', *Business Process Management Journal*, 23(5), 1018-1042. (SJR ranking: Q1)

[26] E. Thanassoulis, P. K. Dey, K. Petridis, I. Goniadis and A. C. Georgiou (2017). 'Evaluating Higher Education Teaching Performance using Combined Analytic Hierarchy Process and Data Envelopment Analysis', *Journal of the Operational Research Society*, 68(4), 431-445. (SJR ranking: Q1-Q2)

[27] Gotzamani, K., Georgiou, A., Andronikidis, A., & Kamvysi, K. (2018). 'Introducing multivariate Markov modeling within QFD to anticipate future customer preferences in product design'. *International Journal of Quality & Reliability Management*, 35(3), 762-778. (SJR ranking: Q1-Q2)

3. Πρακτικά διεθνών συνεδρίων (με κριτές)

[1] A.C. Georgiou, "Nonstationary Cyclic Behaviour in Markov Systems", presented at the 6th International Symposium on Applied Stochastic Models and Data Analysis, Chania, Crete, 1993.

[2] A.C. Georgiou and N. Tsantas, "Periodicity of Markov Models in a Stochastic Environment", presented at the 2nd Balkan Conference in Operational Research, Thessaloniki, 1993.

[3] N. Tsantas, and A.C. Georgiou, «Partial maintainability of a Population Model in a Stochastic Environment», presented at the 7th International Symposium on Applied Stochastic models and Data Analysis, Dublin, 1995.

[4] L. Angelis, Georgiou A.C. and Papadopoulou A., "Determining Budget Balance Through Monte Carlo Techniques", presented at the 3rd Balkan conference in Operational Research, Thessaloniki, 1995.

[5] Karagiannidis, C., Koumpis, A., Stephanidis, C. and A.C. Georgiou, "Modelling Interactions as Queues". British Computer Society, presented at the FACS Workshop on Formal Aspects of the Human Computer Interface, Sheffield, UK, 1996.

[6] Y.A. Hajidimitriou and A.C. Georgiou, «Investigation of International Location Planning Techniques for the Balkan region», presented at the 4th Balkan conference on Operational Research, Thessaloniki, 1997.

[7] Y.A. Hajidimitriou and A.C. Georgiou, «Partner Selection in International Joint Ventures: A Multi-objective Approach», presented at the 5th International Conference of the Decision Sciences Institute, Athens, 1999.

[8] A.C. Georgiou and N. Tsantas, «Incorporating a Training Class in a Markovian Manpower Model», presented at the 5th International Conference of the Decision Sciences Institute, Athens, 1999.

[9] Y.A. Hajidimitriou and A.C. Georgiou, «Locational Decisions for a Franchising Firm in the Balkan Region », presented at the 1st International Conference of the ASECU, «Recent Economic Developments and Problems in the Transition Economies», University of Macedonia, Thessaloniki, 2000.

[10] Georgiou, A.C., Y.A. Hajidimitriou and D.E Porgianos, «The selection of Foreign Market Entry Strategies for European Firms», presented at the 28th European International Business Academy Conference, Athens, 2002.

[11] G. Tsiotras, A. C. Georgiou, A. Papadopoulos, A. Karagiannidis and P. Rakimbei, «Planning of interventions for the optimization of urban solid waste collection at municipal level», presented at the International Conference on the Protection and Restoration of the Environment VII, Myconos, 2004.

[12] E. Tsagalidis and A.C. Georgiou, «Simulation Modeling and Application of Aircraft Hail Suppression Programs», presented at the 5th EUROSIM Congress on Modeling and Simulation, Paris, 2004.

[13] Y.A. Hajidimitriou and A.C. Georgiou, «Critical Success Factors in Exporting: The case of Greek SMEs», presented at the 4th International Conference on New Horizon in Industry, Business and Education, Corfu, 2005.

[14] A. C. Georgiou, K. Gotzamani, A. Andronikidis. G. N. Paltayian, "A combined QFD, AHP and ANP for quality improvement and capacity expansion in the Greek Banking sector: Preliminary results", 11th QMOD Conference, Lunds University, Sweden, 2008.

[15] A. Andronikidis, A. C. Georgiou, K. Gotzamani, K. Kamvysi, "The application of quality function deployment in service quality management", 11th Toulon-Verona Conference "Excellence in Services", University of Florence, Italy, 2008.

[16] Kamvysi, K., Gotzamani, K., Georgiou, A.C. and Andronikidis, A., "Integrating DEAHP and DEANP into the Quality Function Deployment", 12th QMOD and Toulon-Verona Conference, Verona University, Verona, Italy, 2009.

[17] Andronikidis, A., Georgiou, A., Gotzamani, K. and Kamvysi, K., "Exploring Alternative Approaches in Prioritizing Consumers' Selection Criteria in a Service Setting", 39th EMAC Conference, The Six Senses, The Essentials of Marketing, Copenhagen Business School, Copenhagen, 2010.

[18] Kamvysi K., Gotzamani, K., Georgiou, A.C. and Andronikidis, A. "An Integrated QFD Approach for Bank Customers Satisfaction", 2nd Biennial International Conference on Services Marketing, Orchestrating the Service Experience: Music to the Ears of our Customers, The University of Macedonia, Thessaloniki, 2009.

[19] Vassilis Dimitriou, Andreas Georgiou and Nikolas Tsantas, "Modeling intra and inter-departmental mobility via multivariate Markov process", 1st International Symposium & 10th Balkan Conference on Operational Research, Thessaloniki, 2011.

[20] Andreas Tosis and Andreas Georgiou, "Modeling and Optimization of Job Scheduling in Concrete Pumping Operations", 1st International Symposium & 10th Balkan Conference on Operational Research, Thessaloniki, 2011.

[21] Andreas Georgiou, Konstantina Kamvysi, Andreas Andronikidis and Katerina Gotzamani, "Advancing QFD to improve Service Quality", 1st International Symposium & 10th Balkan Conference on Operational Research, Thessaloniki, 2011.

[22] Kamvysi, K., Gotzamani, K., Georgiou, A.C. and Andronikidis, A., "An Extended Fuzzy QFD Methodology in the Design and Evaluation of Academic Courses", 14th QMOD, San Sebastian, 2011.

[23] Kamvysi, K., Andronikidis, A., Gotzamani, K., and A.C. Georgiou, "Listening to our customers in higher education institutions", 39th EMAC Conference, Marketing to Citizens: Going Beyond customers and consumers, ISCTE Business School, Lisbon, Portugal, 22-25 May 2012.

[24] Tsalianis, A., Thanassoulis, E. and A.C. Georgiou, "Greek thermal power plants evaluation using Data Envelopment Analysis", 4th International Symposium and 26th National Conference on Operational Research, Chania, Greece, 2015.

[25] Kamvysi, K., Gotzamani, K., Andronikidis, A. and A.C. Georgiou, "Incorporating a Multivariate Markov Chain model into Quality Function Deployment Framework", 16th Conference of ASMDA International Society, Athens, Greece, 2015.

[26] Aretoulis, G., Parisi, K., A.C. Georgiou, J. Papathanasiou, F. Antoniou and C. Triantafyllidis, "A Fuzzy Multicriteria Decision Analysis on selecting the Most Competent Project Manager considering Personality Traits and Project Procurement Systems", 5th International Symposium & 27th National Conference on Operational Research, Athens, 2016.

[27] V. Aletras, A Georgiou, A. Mavrodi, K. Kaparis, I. Konstantaras, V. Sachpekidis, S. Michailidou, T. Gatzos, I. Styliadis and P. Stafylas, "Investigating Performance Indicators and Service Quality Improvement in an Outpatient Cardiology Department", ISPOR 19th Annual European Congress, 29 October-2 November 2016, Austria Center Vienna, Vienna, Austria. (poster)

[28] G.N. Paltayian, A.C. Georgiou, K. Gotzamani and A. Andronikidis "Combining Quality Management Tools with Quantitative Approaches to Improve E-Banking Operations.", Global Conference on Services and Management, Volterra, Italy, 2017.

4. Πρακτικά Εθνικών Συνεδρίων (με κριτές)

[1] Α. Γεωργίου & Κ. Κούσκουρας, «Μελέτη και Προσομοίωση Διαδικασιών Παραγωγής Λογισμικού», 16ο Εθνικό Συνέδριο Επιχειρησιακής Έρευνας, Λάρισα, 2003.

[2] Α. Γεωργίου, Γ. Τσιότρας, Α. Παπαδόπουλος & Α. Σαλονικίδου «Κατάρτιση προγραμμάτων εργασίας στην αποκομιδή οικιακών απορριμμάτων», 16ο Εθνικό Συνέδριο Επιχειρησιακής Έρευνας, Λάρισα, 2003.

[3] Α. Γεωργίου, Α. Κυριακίδου, «Ανάλυση και Λήψη Αποφάσεων σε Τμήμα Επειγόντων Περιστατικών με τη Χρήση Προσομοίωσης Διακριτών Γεγονότων», 17ο Εθνικό Συνέδριο Επιχειρησιακής Έρευνας, Πάτρα, 2005.

[4] Ε. Τσαγκαλίδης και Α. Γεωργίου, «Ανάπτυξη και εφαρμογή μοντέλων προσομοίωσης προγράμματος χαλαζικής προστασίας με εναέρια μέσα», 18ο Εθνικό Συνέδριο Επιχειρησιακής Έρευνας, Κοζάνη, 2006.

[5] E. Michalopoulos, A. C. Georgiou and K. Paparrizos, "Risk assessment and quality management of European regional operational programs", 18ο Εθνικό Συνέδριο Επιχειρησιακής Έρευνας, Κοζάνη, 2006.

5. Σε τιμητικό τόμο (με κριτές)

[1] Χατζηδημητρίου, Ι. & Α.Κ. Γεωργίου, «Η εφαρμογή Ποσοτικών Μεθόδων Βελτιστοποίησης πολλαπλών στόχων για την επιλογή χώρας εγκατάστασης στα Βαλκάνια», Τιμητικός τόμος, καθηγητή Β. Σαρσέντη, Πανεπιστήμιο Πειραιώς, 1998.

[2] Andreas Georgiou, Katerina Gotzamani, Styliani Xanthopoulou, Konstantina Kamvysi and Andreas Andronikidis, «Εφαρμογή της μεθοδολογίας QFD-AHP για τον σχεδιασμό ενός ακαδημαϊκού μαθήματος», Τιμητικός τόμος, καθηγητή Γ. Οικονόμου, Πανεπιστήμιο Πειραιώς, 2016.

Έρευνα σε εξέλιξη

[1] Integrating Marketing, Quality and Quantitative aspects in QFD Methodology (with Kamvysi, K., Gotzamani, K. and Andronikidis, A.),

[2] Web Banking Penetration in Banking Services, a QFD - AHP and ANP approach for capacity expansion in the Banking sector (with K. Gotzamani, A. Andronikidis and G.N. Paltayian)

[3] Markov reward and Markov Decision Modelling in Health Care Management (with V. Aletras and A. Papadopoulou and V. Dimitriou)

[4] Data Envelopment Analysis and Markov manpower modelling (with E. Thanassoulis and A. Papadopoulou)

Διδακτικές Σημειώσεις και Βιβλία

[1] Α.Κ. Γεωργίου, *Γλώσσα Προγραμματισμού PASCAL*, Διδακτικές Σημειώσεις, σεμινάρια Ελληνικής Μαθηματικής Εταιρείας, 1987.

[2] Α.Κ. Γεωργίου, *Τεχνικές Προσομοίωσης στη Διοίκηση Επιχειρήσεων*, Πανεπιστημιακές Παραδόσεις, Τμήμα Οργάνωσης και Διοίκησης Επιχειρήσεων, Πανεπιστήμιο Μακεδονίας, 1999, βελτιωμένη έκδοση 2004.

[3] Α.Κ. Γεωργίου και Π.-Χ.Γ. Βασιλείου, *Μη Γραμμικές Μέθοδοι Βελτιστοποίησης, Μεθοδολογία και Αλγόριθμοι*, Εκδόσεις Ζήτη, Θεσσαλονίκη, 1993.

[4] Γ. Οικονόμου, και Α.Κ. Γεωργίου, *Επιχειρησιακή Έρευνα,* Ελληνικό Ανοικτό Πανεπιστήμιο, Πρόγραμμα Σπουδών: «Διοίκηση Επιχειρήσεων και Οργανισμών», Θεματική Ενότητα: «Ποσοτικές Μέθοδοι» (ΔΕΟ13), Πάτρα, 2000.

[5] Γ. Οικονόμου, και Α.Κ. Γεωργίου, *Ποσοτική Ανάλυση για τη Λήψη Διοικητικών Αποφάσεων*, Τόμος Α', Εκδόσεις Μπένου, Αθήνα, 2η έκδοση 2006.

[6] Γ. Οικονόμου, και Α.Κ. Γεωργίου, *Ποσοτική Ανάλυση για τη Λήψη Διοικητικών Αποφάσεων*, Τόμος Β', Εκδόσεις Μπένου, Αθήνα, 2000.

[7] Α.Κ. Γεωργίου, Γ. Οικονόμου και Γ. Τσιότρα, *Μελέτες Περιπτώσεων Επιχειρησιακής Έρευνας*, Τόμος Α', Εκδόσεις Μπένου, Αθήνα, 2006.

[8] Γ. Οικονόμου, και Α.Κ. Γεωργίου, *Επιχειρησιακή Έρευνα για τη Λήψη Διοικητικών Αποφάσεων*, Εκδόσεις Μπένου, Αθήνα, 2011.

[9] Α. Κ. Γεωργίου, Ι. Κωνσταντάρα και Κ. Καπάρη, Τεχνικές Προσομοίωσης στη Διοικητική Επιστήμη, Ελληνικά Ακαδημαϊκά Ηλεκτρονικά Συγγράμματα και Βοηθήματα, Αθήνα, 2015.

[10] Γ. Οικονόμου, και Α.Κ. Γεωργίου, *Επιχειρησιακή Έρευνα για τη Λήψη Διοικητικών Αποφάσεων*, Β' Έκδοση, Εκδόσεις Μπένου, Αθήνα, 2016.

Κριτής σε επιστημονικά περιοδικά

1. *Afrika Matematika (AFMA)*
2. *Advances in Fuzzy Systems*

3. *Applied Mathematics and Computation*
4. *Applied Stochastic Models in Business and Industry*
5. *Business Process Management Journal*
6. *Communications in Statistics*
7. *Computers and Industrial Engineering*
8. *Educational Research and Reviews*
9. *ESAIM: Probability & Statistics*
10. *European Journal of Operational Research*
11. *Informatica*
12. *International Journal of Manufacturing Technology and Management*
13. *International Journal of Services Operations and Informatics*
14. *International Journal of Services Technology and Management*
15. *International Transactions in Operational Research*
16. *Journal of Intelligent Manufacturing*
17. *Journal of Modelling in Management*
18. *Journal of Service Science and Management*
19. *Journal of Statistical Computation and Simulation*
20. *Journal of Stochastic Analysis and Applications*
21. *Journal of the Operational Research Society*
22. *Operational Research: An International Journal*
23. *Optimization Letters*
24. *Production Planning and Control*
25. *SIAM Journal on Matrix Analysis*
26. *Studies in Higher Education*
27. *Total Quality Management and Business Excellence*
28. *Waste Management Journal*

Ερευνητικά Ενδιαφέροντα

Ποσοτικές Μέθοδοι, Μαρκοβιανές αλυσίδες, στοχαστική μοντελοποίηση, τεχνικές της Επιχειρησιακής Έρευνας στον προγραμματισμό ανθρωπίνου δυναμικού, στο Μάρκετινγκ, στο Διεθνές Μάνατζμεντ, στη Διοίκηση Λειτουργιών, στον κλάδο της Υγείας, Τεχνικές Προσομοίωσης στη Διοίκηση Επιχειρήσεων, Διαχείριση Κινδύνου στη δημόσια διοίκηση, πολυκριτηριακές μέθοδοι, αποδοτικότητα.

Ετεροαναφορές (επιλογή)

(Άρθρα, διατριβές, μονογραφίες και πρακτικά, στα οποία δεν υπήρξε δική μου συμμετοχή)

(2.1)

- Symeonaki, M. (2018). Rate of convergence in fuzzy non homogeneous Markov

systems. Communications in Statistics-Theory and Methods, 1-10.

- Vassiliou, P. C. (2018). Laws of Large Numbers for Non-Homogeneous Markov Systems. Methodology and Computing in Applied Probability, 1-28.
- De Feyter, T., & Guerry, M. A. (2017). Optimizing cost-effectiveness in a stochastic Markov manpower planning system under control by recruitment. Annals of Operations Research, 253(1), 117-131.
- Symeonaki, Maria. "Theory of fuzzy non homogeneous Markov systems with fuzzy states." Quality & Quantity 49.6 (2015): 2369-2385.
- Ekhosuehi, Virtue Uwabomwen, Augustine Aideyan Osagiede, and Wilfred A. Iguodala. "A PROCEDURE FOR DISTRIBUTING RECRUITS IN MANPOWER SYSTEMS WHERE NEGATIVE RECRUITMENT IS NOT ALLOWED." Yugoslav Journal of Operations Research ISSN: 0354-0243 EISSN: 2334-6043 24.2 (2014).
- Ekhosuehi, Virtue U., Augustine A. Osagiede, and Wilfred A. Iguodala. "A procedure for distributing recruits in manpower systems." Yugoslav Journal of Operations Research 00 (2014): 31-31.
- Belhaj, Rachid, and Mohamed Tkiouat. "A Markov Model for Human Resources Supply Forecast Dividing the HR System into Subgroups." Journal of Service Science & Management 6.3 (2013).
- V. A. Dimitriou and N. Tsantas, *Applied Mathematics and Computation*, 215, 3, 995-1014, 2009.
- R. Sujatha and B Praba, TM Rajalaxmi, *Int. J. Contemp. Math. Sciences*, 5, 1077-1089, 22, 2010.
- Symeonaki, M.A., Stamou, G.B., *Fuzzy Sets and Systems*, 157, (1), 143-159, 2006.
- Symeonaki, M.A., Stamou, G.B., *Fuzzy Sets and Systems*, 143, (3), 427-445, 2004.
- Symeonaki, M.A., Stamou, G.B., Tzafestas, S.G., *Applied Intelligence*, 17, (2), 203-214, 2002.
- Guerry, M.A., *Journal of Applied Probability*, 36, (1), 155-162, 1999.
- Papadopoulou, A., *Applied Stochastic Models and Data Analysis*, 13, 199-206, 1998.
- Guerry, M.A., *Journal of Applied Probability*, 34, (1), 94-100, 1997.
- Tsantas, N., *European Journal of Operational Research*, 85, (3), 670-685, 1995.
- Haigh, John. "Further counterexamples to the monotonicity property of t-step maintainable structures." Journal of applied probability (1992): 441-447.

(2.2)

- De Feyter, T., & Guerry, M. A. (2017). Optimizing cost-effectiveness in a stochastic Markov manpower planning system under control by recruitment. Annals of Operations Research, 253(1), 117-131.
- Esquıvel, M. L., Guerreiro, G. R., & Fernandes, J. M. (2017). Open Markov Chain Scheme

Models fed by Second Order Stationary and non Stationary Processes. REVSTAT–Statistical Journal, 15(2), 277-297..

- Vasiliadis, George. "Transient analysis of a finite source discrete-time queueing system using homogeneous Markov system with state size capacities (HMS/c)." Communications in Statistics-Theory and Methods 45.5 (2016): 1403-1423.
- Osagiede, A. A., and V. U. Ekhosuehi. "Finding a continuous-time Markov chain via sparse stochastic matrices in manpower systems." Journal of the Nigerian Mathematical Society 34.1 (2015): 94-105.
- Symeonaki, Maria. "Theory of fuzzy non homogeneous Markov systems with fuzzy states." Quality & Quantity 49.6 (2015): 2369-2385.
- Ekhosuehi, Virtue Uwabomwen, Augustine Aideyan Osagiede, and Wilfred A. Iguodala. "A PROCEDURE FOR DISTRIBUTING RECRUITS IN MANPOWER SYSTEMS WHERE NEGATIVE RECRUITMENT IS NOT ALLOWED." Yugoslav Journal of Operations Research ISSN: 0354-0243 EISSN: 2334-6043 24.2 (2014).
- Ekhosuehi, Virtue U., Augustine A. Osagiede, and Wilfred A. Iguodala. "A procedure for distributing recruits in manpower systems." Yugoslav Journal of Operations Research 00 (2014): 31-31.
- Esquível, Manuel L., José M. Fernandes, and Gracinda R. Guerreiro. "On the Evolution and Asymptotic Analysis of Open Markov Populations: Application to Consumption Credit." Stochastic Models 30.3 (2014): 365-389.
- Maaita, J-O., G. Tsaklidis, and E. Meletlidou. "The Homogeneous Markov System (HMS) as an Elastic Medium. The Three-Dimensional Case." Communications in Statistics-Theory and Methods 42.16 (2013): 2959-2970.
- Belhaj, Rachid, and Mohamed Tkiouat. "A Markov Model for Human Resources Supply Forecast Dividing the HR System into Subgroups." Journal of Service Science & Management 6.3 (2013).
- Vasiliadis, G. "Transient Analysis of the M/M/k/N/N Queue using a Continuous Time Homogeneous Markov System with Finite State Size Capacity." Communications in Statistics-Theory and Methods 43.7 (2014): 1548-1562.
- V. A. Dimitriou and N. Tsantas, *Linear Algebra and its Applications*, 433, 11-12, 1950-1972, 2010.
- Papadopoulou, A., Tsaklidis, G., *Methodology and Computing in Applied Probability,* 9, (3), 399-411, 2007.
- Maaita, O-J and G. Tsaklidis, Proceedings, 6th European Solid Mechanics Conference, ESMC 2006.
- McClean S, Papadopoulou AA, Tsaklidis G, Communications in Statistics Theory and Methods 33 (3): 623-638, 2004.
- Tsaklidis, G.M and Soldatos, K.P., *Applied Mathematical Modelling*, 27, (11), 877-887, 2003.
- Yadavalli, V.S.S., Natarajan, R., Udayabhaskaran, S., *Stochastic Analysis and*

Applications, 20, (4), 863-882, 2002.

- Kipouridis I. and G.M. Tsaklidis, *Journal of Applied Probability*, 38, (3), 635-646, 2001.
- Kipouridis I., Tsaklidis, G.M*., Journal of Applied Probability*, 38, (2), 357-368, 2001.
- Yadavalli, V.S.S., Natarajan, R., *Stochastic Analysis and Applications*, 19, (6), 1077-1086, 2001.
- Tsaklidis, G.M., *Journal of Applied Probability*, 36, (1), 21-29, 1999.
- Tsaklidis, G.M., *Journal of Applied Probability*, 33, 34-47, 1996.
- Tsaklidis, G.M*., Journal of Applied Probability*, 31, (2), 348-361, 1994.

(2.3)

- Guerry, M. A., & De Feyter, T. (2012). Optimal recruitment strategies in a multi-level manpower planning model. Journal of the Operational Research Society, 63(7), 931-940.
- Guerry, M. A., & De Feyter, T. (2011). An extended and tractable approach on the convergence problem of the mixed push–pull manpower model. Applied Mathematics and Computation, 217(22), 9062-9071.
- Nilakantan, K., Sankaran, J. K., & Raghavendra, B. G. (2011). A proportionality model of Markov manpower systems. Journal of Modelling in Management, 6(1), 100-122.
- Guerry, M. A., & De Feyter, T. (2010). Asymptotic behavior of the stock vector in a mixed push-pull manpower model (No. urn: hdl: 123456789/408318). Katholieke Universiteit Leuven.
- Guerry, M. A., & De Feyter, T. (2009). Markovian approaches in modeling workforce systems. Journal of Current Issues in Finance, Business and Economics, 2(4), 351-370.
- Nilakantan, K., & Raghavendra, B. G. (2008). Length of service and age characteristics in proportionality Markov manpower systems. IMA Journal of Management Mathematics, 19(3), 245-268.
- Setlhare, K. (2007). Optimization and estimation study of manpower planning models (Doctoral dissertation, University of Pretoria).
- Nilakantan, K., & Raghavendra, B. G. (2005). Control aspects in proportionality Markov manpower systems. Applied Mathematical Modelling, 29(1), 85-116.
- Tsantas, N. (1995). Stochastic analysis of a non-homogeneous Markov system. European Journal of Operational Research, 85(3), 670-685.
- Vassiliou, P. C. (1997). The evolution of the theory of non-homogeneous Markov systems. Applied Stochastic Models and Data Analysis, 13(3-4), 159-176.

(2.4)

- De Feyter, Tim, and Marie-Anne Guerry. "Optimizing cost-effectiveness in a stochastic Markov manpower planning system under control by recruitment." Annals of

Operations Research (2016): 1-15.

- Vassiliou, P-CG. "On the periodicity of non-homogeneous Markov chains and systems." Linear Algebra and its Applications 471 (2015): 654-684.
- Papadopoulou, Aleka, and P-CG Vassiliou. "On the Variances and Convariances of the Duration State Sizes of Semi-Markov Systems." Communications in Statistics-Theory and Methods 43.7 (2014): 1470-1483.
- Nilakantan, K., Jayaram K. Sankaran, and B. G. Raghavendra. "A proportionality model of Markov manpower systems." Journal of Modelling in Management 6.1 (2011): 100-122.
- Symeonaki, M. A., and P. C. G. Vassiliou. "Periodicity of the Perturbed Non-Homogeneous Markov System." Recent Advances in Stochastic Modeling and Data Analysis: Chania, Greece, 29 May-1 June 2007 (2007): 182.
- Tsantas, N., *Mathematical Methods of Operational Research*, 54, (1), 101-117, 2001.
- Vassiliou, Panagiotis CG, and Helena Tsakiridou. "The perturbed non-homogeneous semi-Markov system." Semi-Markov Models and Applications. Springer US, 1999. 253-265.
- Guerry, M. A. "Properties of calculated predictions of grade sizes and the associated integer valued vectors." Journal of Applied Probability (1997): 94-100.

(2.5)

- Vassiliou, P-CG. "The evolution of the theory of non-homogeneous Markov systems." Applied Stochastic Models and Data Analysis 13.3-4 (1997): 159-176.
- Setlhare, K., PhD Thesis, University of Pretoria, 2007.

(2.6)

- Vassiliou, P. C. (2018). Laws of Large Numbers for Non-Homogeneous Markov Systems. Methodology and Computing in Applied Probability, 1-28.
- Vassiliou, P-CG. "The evolution of the theory of non-homogeneous Markov systems." Applied Stochastic Models and Data Analysis 13.3-4 (1997): 159-176.
- Vassiliou, P-CG. "The non homogeneous semi-Markov system in a stochastic environment." Athens Conference on Applied Probability and Time Series Analysis. Springer New York, 1996.

(2.7)

- De Feyter, T., & Guerry, M. A. (2017). Optimizing cost-effectiveness in a stochastic Markov manpower planning system under control by recruitment. Annals of Operations Research, 253(1), 117-131.
- Guerry, Marie-Anne, and Tim De Feyter. "Optimal recruitment strategies in a multi-level manpower planning model." Journal of the Operational Research Society 63.7 (2012): 931-940.

- K. Nilakantan and B.G. Raghavendra, *International Journal of Applied Management Science*, 3, 1, 72 – 96, 2011.
- Tim De Feyter and Marie-Anne Guerry, *Stochastic Analysis and Applications,* 27, 6, 1148-1162, 2009.
- De Feyter, T., *Annals of Operations Research*, 155, (1), 25-39, 2007.
- Li Y, Chen J. and Cai X., Annals of Operations Research, 155(1), pp361-390, 2007.
- De Feyter, T., *Applied Stochastic models in Business and Industry*, 24, (4), 321-334, 2006.
- Ugwuowo F.I. and McClean S.I., *Applied Stochastic Models in Business and Industry*, 16, 99-110, 2000.
- Marie-Anne Guerry, Tim De Feyter, *Applied Mathematics and Computation*, 217, 22, 9062-9071, 2011.
- Marie-Anne Guerry, Tim De Feyter, *Journal of the Operational Research Society*, 63, 931-940, 2011.
- Marie-Anne Guerry, Tim De Feyter, Vrije Universiteit Brussel open archive, http://mosi.vub.ac.be/papers/PaperMosi43.pdf, 2011**,**
- Nilakantan K. and Raghavendra B.G., *IMA Journal of Management Mathematics*, 19, (3), 245–268, 2008.
- Nilakantan K. and Raghavendra B.G., *Applied Mathematical Modelling*, 29, 85–116, 2005.
- Tsantas, N., *Mathematical Methods of Operational Research*, 54, (1), 101-117, 2001.

(2.8)

- De Feyter, Tim, and Marie-Anne Guerry. "Optimizing cost-effectiveness in a stochastic Markov manpower planning system under control by recruitment." Annals of Operations Research 253.1 (2017): 117-131.
- Komarudin, Guerry, M. A., Berghe, G. V., & Feyter, T. D. (2015). Balancing attainability, desirability and promotion steadiness in manpower planning systems. Journal of the Operational Research Society, 66(12), 2004-2014.
- Guerry, Marie-Anne, Tim De Feyter, and Greet Vanden Berghe. "The roster quality staffing problem–A methodology for improving the roster quality by modifying the personnel structure." European Journal of Operational Research 230.3 (2013): 551-562.
- Guerry, Marie-Anne, and Tim De Feyter. "Optimal recruitment strategies in a multi-level manpower planning model." Journal of the Operational Research Society 63.7 (2012): 931-940.
- Hasibuan, Abdul Latip, Model Berbasis Profil Dalam Perencanaan Tenaga Kerja (Master's thesis), University of Sumatera, 2009.
- Guerry, Marie-Anne, and Tim De Feyter. "An extended and tractable approach on the

convergence problem of the mixed push–pull manpower model." Applied Mathematics and Computation 217.22 (2011): 9062-9071.

- Marie-Anne Guerry, Tim De Feyter, *Journal of the Operational Research Society*, 63, 931-940, 2011.
- Marie-Anne Guerry, Tim De Feyter, Vrije Universiteit Brussel open archive, http://mosi.vub.ac.be/papers/PaperMosi43.pdf, 2011.
- Setlhare, Keamogetse. Optimization and estimation study of manpower planning models. Diss. University of Pretoria, 2007.
- Tim De Feyter and Marie-Anne Guerry, *Stochastic Analysis and Applications,* 27, 6, 1148-1162, 2009.
- De Feyter, Tim. "Modeling mixed push and pull promotion flows in manpower planning." Annals of Operations Research 155.1 (2007): 25-39.
- Ugwuowo, F. I., and S. I. McClean. "Modelling heterogeneity in a manpower system: a review." Applied stochastic models in business and industry 16.2 (2000): 99-110.

(2.9)

- Udom, A. U., & Uche, P. I. (2018). Optimal maintainability of manpower system with time invariant coefficients. Journal of Statistics and Management Systems, 21(3), 455-466.
- Özdemir, Asli. "A two-phase multi criteria dynamic programing approach for personnel selection process." Problems and Perspectives in Management 11 (2013): 98-108.
- Richmond, Matthew, Damian Hughes, and Michael Zucchi. Army Sustainability Modelling Analysis and Reporting Tool (A-SMART) Prototype: Model Description and Algorithms. No. DSTO-TR-2776. DEFENCE SCIENCE AND TECHNOLOGY ORGANISATION EDINBURGH (AUSTRALIA) LAND OPERATIONS DIV, 2012.
- A Filinkov, M Richmond, R Nicholson, M Alshansky and J Stewien, *Journal of the Operational Research Society,* 62, 1485–1497, 2011.
- Aslı ÖZDEMİR, Dokuz Eylül Üniversitesi, Sosyal Bilimler Enstitüsü Dergisi, 11, 3, 75-96, ISSN: 1302-3284, 2009.
- Dimitriou, V. A., and N. Tsantas. "Prospective control in an enhanced manpower planning model." Applied Mathematics and Computation 215.3 (2009): 995-1014.
- Lin, C and Lin Y-T, *Journal of the Operational Research Society*, 59 (4), 548-555, 2008.
- Tsantas, N. "Ergodic behavior of a Markov chain model in a stochastic environment." Mathematical methods of operations research 54.1 (2001): 101-117.

(2.10)

- Brusilovsky, P., Karagiannidis, C. and D Sampson, *Empirical Evaluations of Adaptive Systems*, Proceedings of the 8th International Conference on User Modeling, 1-8, 2001.

- Karagiannidis C., D. Sampson, *Lecture Notes in Computer Science*, Proceedings of the First International Conference on Adaptive Hypermedia and Adaptive Web-Based Systems, 343-346, 2000.
- Stephanidis, C, Karagiannidis C. and Koumpis A. and, *International Journal of Intelligent Systems,* 12, (10), 753-762, 1997.

(2.11)

- Kimiagari, S., & Montreuil, B. (2018). Hybrid modeling approach to market deployment planning: an application to a natural disaster relief supply business venture. International Journal of Production Research, 56(4), 1675-1707.
- Fulton, Diane, Richard Fulton, and Thomas Garsombke. "THE 3/2 COUNTRY MARKET EVALUATION MODEL: INCLUSIVE EMERGING MARKET PARADIGM." Economic and Social Development: Book of Proceedings (2013): 192.
- Hong, Zhaofu. Optimization of production planning and emission-reduction policy-making. Diss. Ecole Centrale Paris, 2013.
- Zimmermann, Steffen, Arne Katzmarzik, and Dennis Kundisch. "IT Sourcing Portfolio Management for IT Services Providers-A Risk/Cost Perspective." ICIS 2008 Proceedings (2008): 133.
- Gier, Sonja. Bereitstellung und Desinvestition von Unternehmensimmobilien: Strategiefindung auf Basis eines mehrstufigen Corporate Real Estate Management-Konzeptes. Vol. 35. Müller, 2006.
- Narasimhan, Ram, Srinivas Talluri, and Santosh K. Mahapatra. "Multiproduct, multicriteria model for supplier selection with product life-cycle considerations." Decision Sciences 37.4 (2006): 577-603.
- Al Quar'an M.N.M., PhD Thesis, Curtin Business School, 2005.
- da Silveira, Giovani JC. "Improving trade-offs in manufacturing: Method and illustration." International Journal of Production Economics 95.1 (2005): 27-38.
- Emsley, David. "Multiple goals and managers' job-related tension and performance." Journal of Managerial Psychology 18.4 (2003): 345-356.
- Hammami, A., Patrick Burlat, and Jean Pierre Campagne. "Evaluating orders allocation within networks of firms." International Journal of Production Economics 86.3 (2003): 233-249.
- Hammami, A., PhD Thesis, L' Ecole Nationale Supérieure des Mines de Saint-Etienne, 2003.
- Finger S. and Menipaz E., "A TWO-STAGE DECISION APPROACH FOR LOCATION-ASSIGNMENT IN TEMPORARY HOUSING FACILITIES OF NON-PROFIT ORGANIZATIONS", Ben Gurion University, Department of Industrial Engineering, Discussion paper, 2002.
- Hammami A., Burlat P. and J. P. Campagne, *in Proc*. 15th Triennial World Congress of the International Federation of Automatic Control, 2002.

(2.12)

- Allaoui, H., Guo, Y., Choudhary, A., & Bloemhof, J. (2018). Sustainable agro-food supply chain design using two-stage hybrid multi-objective decision-making approach. Computers & Operations Research, 89, 369-384.
- ADINYIRA, E., AKUNYUMU, S., AHIAGA-DAGBUI, D., FUGAR, F., & ADDY, M. (2018). A CASE FOR THE DEVELOPMENT OF RISK ALLOCATION FRAMEWORK FOR INTERNATIONAL CONSTRUCTION JOINT VENTURES (ICJVS) IN GHANA.
- Salamat, V., Aliahmadi, A., Pishvaee, M., & Hafeez, K. (2018). A robust fuzzy possibilistic AHP approach for partner selection in international strategic alliance. Decision Science Letters, 7(4), 481-502.
- Yu, G., Zhang, L., & Sun, H. (2018). A method for partner selection of supply chain using interval-valued fuzzy sets—Fuzzy Choquet integral and improved Dempster–Shafer theory. International Journal of Information Technology & Decision Making, 17(06), 1777-1804.
- عزیزی, امیرتیموری, & رضی فرورفن پائن صائ. (2018). انتخاب تأمین کننده بر اساس گاه دیدهای تحول و توسعه مدیریت فصلنامه. بدبینانه و خوشبینانه, 1396(31), 11-20.
- Wang, X., Wang, Z., Huang, Y., Liu, Y., Zhang, J., Heng, X., & Zhu, D. (2017). Identifying R&D partners through Subject-Action-Object semantic analysis in a problem & solution pattern. Technology Analysis & Strategic Management, 29(10), 1167-1180.
- HAMURCU, M., ALAĞAŞ, H. M., & EREN, T. (2017). SELECTION OF RAIL SYSTEM PROJECTS WITH ANALYTIC HIERARCHY PROCESS AND GOAL PROGRAMMING. Sigma, 8(4), 291-302.
- Choi, K., Kim, G., Suh, Y. and Yoo, D., 2017. Assignment of collaborators to multiple business problems using genetic algorithm. Information Systems and e-Business Management, 15(4), pp.877-895.
- Hu, Kuo-Jen, and F. Yu Vincent. "An integrated approach for the electronic contract manufacturer selection problem." Omega 62 (2016): 68-81.
- Restrepo Suárez, R. (2016). Evaluación y clasificación de proveedores: metodología y caso de estudio en una ensambladora de motocicletas (Master's thesis, Universidad EAFIT).
- Kimiagari, S., Keivanpour, S., Jolai, F., & Moazami, M. (2016). Application of fuzzy group analytic hierarchy process in partner selection of international joint venture projects. Scientia Iranica. Transaction E, Industrial Engineering, 23(6), 2959.
- Jassbi, J., Saen, R. F., Lotfi, F. H., & Hosseininia, S. S. (2016). A new hybrid decision making system for supplier selection. RAIRO-Operations Research, 50(3), 645-664.
- Wu, Chong, and David Barnes. "Partner selection in green supply chains using PSO–a practical approach." Production Planning & Control (2016): 1-21.
- Zhang, Wei, Yanchun Zhu, and Yang Zhao. "Fuzzy Cognitive Map Approach for Trust-Based Partner Selection in Virtual Enterprise." Journal of Computational and Theoretical Nanoscience 13.1 (2016): 349-360.

- Park, I., Jeong, Y., Yoon, B., & Mortara, L. (2015). Exploring potential R&D collaboration partners through patent analysis based on bibliographic coupling and latent semantic analysis. Technology Analysis & Strategic Management, 27(7), 759-781.
- Venkatesh, V.G., Dubey, R., Joy, P., Thomas, M., Vijeesh, V. and Moosa, A., 2015. Supplier selection in blood bags manufacturing industry using TOPSIS model. International Journal of Operational Research, 24(4), pp.461-488.
- Abdollahi, Mohammad, Meysam Arvan, and Jafar Razmi. "An integrated approach for supplier portfolio selection: Lean or agile?." Expert Systems with Applications 42.1 (2015): 679-690.
- Vagal, N., Sonawane, P., Jadhav, R., & Shankarmani, R. Vendor Selection Optimization in Supply Chain Management. Terrorism, 5, 4.
- Darestani, S. A., Azizi, M., & Qavami, S. (2015). Solving multi-objective supplier selection model using a compensatory approach. Journal of Industrial and Production Engineering, (ahead-of-print), 1-9.
- Singh, M. (2015). Factor Rating Method: Vendor Evaluation System. SCMS Journal of Indian Management, 12(1), 25.
- Sahebi, H., Nickel, S., & Ashayeri, J. (2015). Joint venture formation and partner selection in upstream crude oil section: goal programming application. International Journal of Production Research, 53(10), 3047-3061.
- Mishra, S., Sahu, A. K., Datta, S., & Mahapatra, S. S. (2015). Application of fuzzy integrated MULTIMOORA method towards supplier/partner selection in agile supply chain. International Journal of Operational Research, 22(4), 466-514.
- Abdollahi, Mohammad, Meysam Arvan, and Jafar Razmi. "An integrated approach for supplier portfolio selection: Lean or agile?." Expert Systems with Applications 42.1 (2015): 679-690.
- Tao, Fei, Lin Zhang, and Yuanjun Laili. "GA-BHTR for Partner Selection Problem." Configurable Intelligent Optimization Algorithm. Springer International Publishing, 2015. 157-189.
- Maleki, Mohmadreza, et al. "Dimensions of Structural Complexity in a Healthcare Network based on Design Structure Matrix and Quality Function Deployment Techniques: Designing a model for Firoozabad Healthcare Network, Iran." International Journal of Health Sciences 2.1 (2014): 71-89.
- Park, Inchae, et al. "Exploring potential R&D collaboration partners through patent analysis based on bibliographic coupling and latent semantic analysis." Technology Analysis & Strategic Management 27.7 (2015): 759-781.
- Hafezalkotob, Ashkan, et al. "Robust approach to DEA technique for supplier selection problem: A case study at Supplying Automotive Parts Company (SAPCO)." Journal of Industrial and Systems Engineering 7.1 (2014): 56-79.
- Barapatre, Kshitij Raj. "Exploring potential strategies for globalization of New Zealand SMEs." (2014).

- Budiawan, Doddy, Iwan Aang Soenandi, and Budi Marpaung. "Optimilisasi Jumlah Armada Transjakarta di Koridor-8 Jurusan Harmoni-Lebak Bulus dengan Menggunakan Metode Goal Programming." Teknik dan Ilmu Komputer 3.10 (2014).
- Wu, Chong, and David Barnes. "Partner selection in agile supply chains: a fuzzy intelligent approach." Production Planning & Control 25.10 (2014): 821-839.
- Penga, An-hua, and Xing-ming Xiaob. "Optimized Retrieval for Manufacturing Resource Using Fuzzy Clustering under Uncertain Environment." Journal of Information & Computational Science 11:6 (2014) 1899–1908.
- Altay, Ayca, and Gulgun Kayakutlu. "Collective Intelligence for Evaluating Synergy in Collaborative Innovation." Artificial Intelligence for Knowledge Management. Springer Berlin Heidelberg, 2014. 131-150.
- Cao, Y., Luo, X., Kwong, C. K., & Tang, J. (2014). Supplier pre-selection for platform-based products: a multi-objective approach. International Journal of Production Research, 52(1), 1-19.
- Mahdiloo, Mahdi, Abdollah Noorizadeh, and Reza Farzipoor Saen. "A new model for suppliers ranking in the presence of both dual-role factors and undesirable outputs." International Journal of Logistics Systems and Management 15.1 (2013): 93-107.
- Mishra, S., Samantra, C., Datta, S., & Mahapatra, S. S., *International Journal of Services and Operations Management*, 16(1), 1-41, 2013.
- S. Mishra, S. Datta, S.S Mahapatra*, Benchmarking: An International Journal*, 20, 4, 2013.
- Mohammad Mehedi Hassan and Eui-Nam Huh, Springer series in Computer Science Dynamic Cloud Collaboration Platform, 2013.
- Kara, S. S., Ayadi, O., & Cheikhrouhou, N., *International Journal of Applied Logistics (IJAL)*, 3(1), 1-19, 2012.
- Oktay, F., & Özer, V., In Designing Public Procurement Policy in Developing Countries (pp. 235-252). Springer New York, 2012.
- Lawit, A. S., Doctoral dissertation, The Pennsylvania State University, 2012.
- Zaibidi Nerda Zura, PhD Thesis, Department of Mathematics, University of Portsmouth, 2012.
- Yue Zhang, Fei Tao, Yuanjun Laili, Baocun Hou, Lin Lv, Lin Zhang, *International Journal of Advanced Manufacturing Technololgy*, 67, 2109-2125, 2013.
- Srinivas Talluri1,Hugo A. DeCampos, G. Tomas, M. Hult, *Decision Sciences*, 44, 1, 57-86, 2013.
- Wu, C. and Barnes, D., *International Journal of Operations and Production Management*, 32 (1), 79-103, 2012.
- Lin R.-H, *International Journal of Production Economics*, 138 (1), 55-61, 2012.
- Oktay F. and Ozer V., in *Designing Public Procurement Policy in Developing Countries*, Part 3, 235-252, 2012.

- Feng B. and Fang Z., *Chinese Journal of Management*, Vol 9, No 2, 258-261, 2012.
- M. Roeling, in *Collaboration in Outsourcing, A Journey to Quality (S. Brinkkemper and S. Jansen editors)*, 224-247, 2012.
- Mahdiloo, Mahdi, Reza Farzipoor Saen, and Madjid Tavana. "A novel Data Envelopment Analysis model for solving supplier selection problems with undesirable outputs and lack of inputs." International Journal of Logistics Systems and Management 11.3 (2012): 285-305.
- A. Noorizadeh, M. Mahdiloo and R.F. Saen, *Int. J. Logistics Systems and Management*, Vol. 11, No. 3, 354-374, 2012.
- G. Anand and Bikram K. Bahinipati, *Production Planning & Control: The Management of Operations*, 23,10-11, 801-816, 2012.
- RZ Salami, SH Farhad, Archive of SID (in Arabic), 2011.
- Wuyi Zhang and Yingjie Cheng, *Computing and Intelligent Systems, Communications in Computer and Information Science*, Volume 233 CCIS, Issue PART 3, 74-80, 2011.
- Will Adebowale Akande, Bolanle Eliz Adetoun, Magdeline Makgauta Tserere, Modupe Fal Adewuyi & Esther Titilola Akandee, *Journal of Business Economics and Management*, 11, 4, 550-575, 2011.
- Alp Selçuk, Yavuz Erol and Ersoy Nihat, *International Journal of the Physical Sciences*, 1982-1987, 2011.
- Min Huang, Guike Chen, Wai-Ki Ching, Tak Kuen Siu, *Journal of Service Science and Management*, 3, 2, 241-249, 2010.
- S.H. Niu, S.K. Ong & A.Y.C. Nee, *International Journal of Production Research*, 50, 8, 2286-2303, 2011.
- Wu, C. and Barnes, D., *Journal of Purchasing and Supply Management*, 17 (4), 256-274, 2011.
- Hanchuan Xu, Xiaofei Xu, Ting He, *Journal of Software Engineering and Applications*, Vol.3 No.6, 548-555, 2010.
- Alp Selçuk, Yavuz Erol and Ersoy Nihat, Surveying and Land Information Science, 70, 1, 29-37, 2010.
- Zohrehbandian, M. and Saen, R.F., *International Journal of Mathematics in Operational Research*, 2, No4, 456-466, 2010.
- Ribeiro, T. and Gonçalves, G., IEEE Conference on Emerging Technologies and Factory Automation (ETFA), pp 1-6, 2010, DOI: 10.1109/ETFA.2010.5641248.
- Solesvik, MZ and P. Westhead, *Industrial Management & Data Systems*, 110, 6, 841-860, 2010.
- Feng B., Fan Z.-P. and Ma, J., *International Journal of Production Economics,* 124, 1, 159-170, 2010.
- Huang J.-J., Chen C.-Y., Liu H.-H. and Tzeng, G.-H., *Expert Systems with Applications,* 37,

5, 3530-3536, 2010.

- Wu, C. and Barnes, D., *International Journal of Production Economics*, 125, 2, 284-293, 2010.
- Mancuso, Paolo, Vittorio Cesarotti, and Caterina Spada. "L'employee engagement e la focalizzazione sui core value quali leve di un approccio integrato alla sustainable excellence per la competitività nel lungo periodo." (2010).
- Saen, R.F., *Australian Journal of Basic and Applied Sciences*,4, 8, 3053-3067, 2010.
- Saen, R.F., *Applied Mathematical Modelling,* 34, 10, 2820-2830, 2010.
- Kim, G., Choi, K., Suh, Y., *in Proceedings of the 45th Annual Hawaii International Conference on System Sciences* , art. no. 6149060, pp. 1452-1460, 2011.
- Li, H., Liu, Q. and Dong, M., Proceedings, IEEE 16th International Conference on Industrial Engineering and Engineering Management , 1349-1353, 2009.
- Noor Azliza, Che Mat and Yen Cheung, Proceedings, 20th Australasian Conference on Information Systems Partner Selection Criteria for Collaborative Network, Melbourne, 2009.
- Li, Q., *Kybernetes*, 38, 3-4, 314-320, 2009.
- Bahinipati, B.K., Kanda, A., Deshmukh, S.G., *Computers and Industrial Engineering*, 57, 3, 880-895, 2009.
- Saen, R.F., *Journal of the Operational Research Society,* 60, 11, 1575-1582, 2009.
- Akande WA, Banai M, *South African Journal of Business Management*, 40, 2, 1-13, 2009.
- Wu C, Barnes D, Rosenberg D and Luo X, *Production Planning & Control*, 20, 3, 254-275, 2009.
- Luo, X., Wu C., Rosenberg D. and Barnes D., *Journal of Purchasing & Supply Management*, 15, 4, 249-262, 2009.
- Saen, R.F., International *Journal of Procurement Management, 2, 3, 229-243, 2009.*
- Wu, C., Barnes D., Rosenberg D. and Luo X., *Production Planning and Control*, 20, 3, 254-275, 2009.
- Saen, R.F., *Journal of the Operational Research Society*, 60, 1575–1582, 2009.
- Saen, R.F., *Journal of Advances in Management Research*, 6, 2, 144 – 153, 2009.
- Lin RH, Chuang CL, Liou JJH and Wu GD, *Expert Systems with Applications,* 36, 6461-6465, 2009.
- JA Crispim and JP de Sousa, *International Journal of Production Research*, 2008.
- Hui Li and Jie Sun, WSEAS Transactions on Advances in Engineering Education, 5, 9, 545-654, 2008.
- Alp S., Istanbul Technical University publication, 7, 13, 73-91, 2008.
- Fan, ZP, B Feng, ZZ Jiang, N Fu, *Expert Systems with Applications*, 36, 4, 8313-8323,

2009.

- Jarimo, T., Jarimo, T. and Salo A., *IEEE Transactions on Systems, Man, and Cybernetics, Part C: Applications and Reviews*, 39, 124-129, 2009.
- Kokangul A. and Z. Susuz, *Applied Mathematical Modelling*, 33, 1417-1429, 2009.
- Altinoz, C., *International Journal of Integrated Supply Management*, 4 (3-4), 303-321, 2008.
- Saen, R.F., *International Journal of Physical Distribution & Logistics Management*, 38 (8), 637-651, 2008.
- Mat, N.A.C., Cheung, Y., Scheepers, H., In Proc., 5th International Conference Service Systems and Service Management - Exploring Service Dynamics with Science and Innovative Technology, ICSSSM'08.
- Li GD, Yamaguchi D. and Nagai M., *International Journal of Advanced Manufacturing Technology*, 36, (9-10), 1032-1040, 2008.
- Easley, JY, PhD Thesis, Mississippi State University, 2007.
- Saen, R.F., Zohrehbandian, M., *International Journal of Procurement Management*, 1, No4, 472-488, 2008.
- Wei, Z., Yanchun, Z., Lecture Notes in Computer Science (including subseries Lecture Notes in Artificial Intelligence and Lecture Notes in Bioinformatics) 4681 LNCS, 690-701, 2007.
- Jarimo T. and Salo A., Technical Research Centre of Finland, Technical Report, 2007.
- Li, H., Proceedings of the 6th International Conference on Machine Learning and Cybernetics, ICMLC 2007, Vol. 7, 3788-3793, 2007.
- Park, M. Kim, D., Ko, D. and Moon, I., *International Journal of Environment and Pollution,* 29, 1-3, 127-143, 2007.
- Saen, R.F., *European Journal of Operational Research, 183, (2), 741-747, 2007.*
- Saen, R.F., *Applied Mathematics and Computation, 185, (1), 84-95, 2007.*
- Wang, ZJ, Xu, XF and Zhan, DC, *International Journal of Production Research*, 1-23, 2007.
- Zhang, W. and Zhu, Y., Advanced Intelligent Computing Theories and Applications with Aspects of Theoretical and Methodological Issues*, Series: Lecture Notes in Computer Science*, Springer, Vol. 4681, 690-701, 2007.
- Hui-ling Hsu, Msc Thesis, Industrial and Information Management Department, National Cheng Kung University, Taiwan, 2006.
- Sungwan Bang, BS, Msc Thesis, Air Force Institute of Technology, Wright-Patterson Air Force Base, Ohio, USA, 2006.
- Hacklin F., Marxt C. and F. Fahrni, *International Journal of Production Economics*, 104, 1, 100-112, 2006.

- Jarimo T. and Salo A., Technical Research Centre of Finland, WP, 2006.
- Van de Water, H. and van Peet, H.P., *Journal of Purchasing and Supply Management.* 12, 5, 258-271, 2006.
- Yan, W., Pritchard, M.C., Chen, C.-H. and Khoo, L.P., *International Journal of Computer Integrated Manufacturing*, 19, (2), 161-177 , 2006.
- Zhu, Xiaomei, PhD Thesis, Department of Industrial and Systems Engineering, Virginia Tech, 2006.
- Camarinha-Matos, L.M., Oliveira, A.I. (ed), Requirements and mechanisms for virtual organizations planning and launching, ECOLEAD, D23.1, 2005.
- Huang X.G., Wong Y.S., Liu Z.J. and Qiu Z.M., *International Journal of Computer Integrated Manufacturing*, 18, (8), 702-709, 2005.
- Wong, S.F. and Yung, K.L., *Services Systems and Services Management*, *Proceedings of ICSSSM,* 1, 602- 607, 2005.
- Chen, H., PhD Thesis, National Taiwan University of Science & Technology, 2004.
- Decker R. and X. Zhao, *Diskussionspapier Nr. 512, Fakultät für Wirtschaftswissenschaften*, Universität Bielefeld, 2004.
- Huang X.G., Wong Y.S. and Wang J.G., *International Journal of Computer Integrated Manufacturing*, 17, (4), 294-304, 2004.
- Lin CWR and Chen HYS, *Computers in Industry*, 55, (2), 159-179, 2004.
- Boon, B.H., Sierksma G., *European Journal of Operational Research*, 148, (2), 277-292, 2003.
- Huang X.G., Wong Y.S. and Liu Z.J., *Proceedings of the IEEE International Conference on Systems, Man and Cybernetics*, 1, 610-615, 2003.
- Xiao, G. and Dunne K., Proceedings of IE&EM'2002 & IceCE'2002, Joint International Conference of Industrial Engineering and Enterprise Management & International Conference on eCommerce Engineering, Beijing, P.R.China, 2002.
- Darko Štamfelj, Vasja Vehovar, Damjan Škulj, May Doušak, NATO Research and Technology Organisation, RTO System Analysis and Studies Panel (SAS) Specialists Meeting, Brussels, Belgium, pp 11-1 – 11-20, 2009.
- Khilwani, Nitesh, PhD Thesis, Loughborough University, 2011.
- Wong, Seng-fat, (PhD Thesis), Hong Kong Polytechnic University, 2009.

(2.13)

- Jaillet, P., Loke, G. G., & Sim, M. (2018). Risk-Based Manpower Planning: A Tractable Multi-Period Model.
- Evans, S. E., & Steeger, G. (2018). Deployment-to-dwell metrics and supply-based force sustainment. Journal of Defense Analytics and Logistics, 2(1), 2-21.
- Doumic, M., Perthame, B., Ribes, E., Salort, D., & Toubiana, N. (2017). Toward an

integrated workforce planning framework using structured equations. European Journal of Operational Research, 262(1), 217-230.

- Evans, L. A. (2018). Simulation-based analysis and optimization of the United States Army performance appraisal system.
- Karimi-Majd, A. M., Mahootchi, M., & Zakery, A. (2017). A reinforcement learning methodology for a human resource planning problem considering knowledge-based promotion. Simulation Modelling Practice and Theory, 79, 87-99.
- De Feyter, T., & Guerry, M. A. (2017). Optimizing cost-effectiveness in a stochastic Markov manpower planning system under control by recruitment. Annals of Operations Research, 253(1), 117-131.
- Barbu, V. S., D'Amico, G., Manca, R., & Petroni, F. (2016). Step semi-Markov models and application to manpower management. ESAIM: Probability and Statistics, 20, 555-571..
- Guerry, M. A. (2017). Necessary embedding conditions for state-wise monotone Markov chains. Linear and Multilinear Algebra, 65(8), 1529-1539.
- Karimi-Majd, Amir-Mohsen, Masoud Mahootchi, and Amir Zakery. "A reinforcement learning methodology for a human resource planning problem considering knowledge-based promotion." Simulation Modelling Practice and Theory (2015).
- Guerry, Marie-Anne, Greet Vanden Berghe, and Tim De Feyter. "Balancing attainability, desirability and promotion steadiness in manpower planning systems." Journal of the Operational Research Society (2015).
- Okorie, C. E. (2015). Markov Chain Models in Discrete Time Space and Application to Personnel Management. Journal for Studies in Management and Planning, 1(9), 351-358.
- Guerry, Marie-Anne. "On the Embedding Problem for Three-state Markov Chains." Proceedings of the World Congress on Engineering. Vol. 2. 2014.
- Stege, Elvire. "Implementing strategic human resource planning; A case study at the municipality of Winterswijk.", MBA Thesis, Univeristy of Twente (2014).
- Hafeez, Khalid, and Izidean Aburawi. "Planning human resource requirements to meet target customer service levels." International Journal of Quality and Service Sciences 5.2 (2013): 230-252.
- Belhaj, Rachid, and Mohamed Tkiouat. "A Markov Model for Human Resources Supply Forecast Dividing the HR System into Subgroups." Journal of Service Science & Management 6.3 (2013).
- Devolder, Pierre, Jacques Janssen, and Raimondo Manca. Stochastic methods for pension funds. John Wiley & Sons, 2013.
- Vicente, Leonel Silva, PhD Thesis, University of Lisbon, Faculty of Sciences, 2011.
- Ke, X. Cai, W., International Conference on Management Science and Industrial Engineering, MSIE 2011, Article number 5707710, 257-260, 2011.

- V. A. Dimitriou and N. Tsantas, Applied Stochastic Models in Business and Industry, 27, 5, 519–530, 2011.
- Marie-Anne Guerry, Tim De Feyter, *Applied Mathematics and Computation*, 217, 22, 9062-9071, 2011.
- Marie-Anne Guerry, Tim De Feyter, Vrije Universiteit Brussel open archive, http://mosi.vub.ac.be/papers/PaperMosi43.pdf, 2011.
- I. Aburawi and K. Hafeez, *International Journal of Sciences and Techniques of Automatic Control & Computer Engineering*, 3, 2, 1108-1125, 2009.
- Lavieri, S.M. and Puterman, L.M., Health Care Management Science, 12, 119-128, 2009.
- Tim De Feyter and Marie-Anne Guerry, *Stochastic Analysis and Applications,* 27, 6, 1148-1162, 2009.
- Zhu, X. and Sherali, H.D., *Journal of the Operational Research Society*, 60, 1, 94-103, 2009.
- Eiselt, HA and Marianov, V., *Engineering Optimization*, 40 (11), 1051-1066, 2008.
- Skuli, D., Vehovar, V. and Stamfelj, D., *Informatica*, 32, 289-297, 2008.
- Wongthatsanekorn, W., Realff, JM. and Ammoms, CJ., Optimization Online, OR and Management Sciences Submissions, 2007.
- De Feyter, T., *Annals of Operations Research*, 155, (1), 25-39, 2007.
- Wongthatsanekorn W., PhD Thesis, Georgia Institute of Technology, 2006.
- Wang J., Australian Department of Defense, Defense Science and Technology Organisation, Land Operations Division, System Sciences Laboratory, DSTO-TR-1688, 2005.

(2.14)

- Hurtado, N., Ruiz, M., Capitas, C., & Orta, E. (2017, October). Applying Agent-Based Simulation to the Improvement of Agile Software Management. In International Conference on Software Process Improvement and Capability Determination (pp. 173-186). Springer, Cham.
- Morgan, Jennifer Sian, Susan Howick, and Valerie Belton. "A toolkit of designs for mixing Discrete Event Simulation and System Dynamics." European Journal of Operational Research 257.3 (2017): 907-918.
- Ge, Yujia, and Bin Xu. "Dynamic Staffing and Rescheduling in Software Project Management: A Hybrid Approach." PloS one 11.6 (2016): e0157104.
- Fogle, Allesha, and Yanzhen Qu. "An Extended Simulation Model for Managing Dynamic Changes in Software Development Projects." International Journal of Modeling and Optimization 5.5 (2015): 325.
- Juniora, Angelo Varandas, Paulo Augusto Cauchick Miguelb, Marly Monteiro de Carvalhoc, and Eduardo de Senzi Zanculd. "Gestão de ciclo de vida e desenvolvimento

de produto: análise bibliométrica e classificação da literatura." Production 25, no. 3 (2015): 510-528.

- Rodrigues Junior, José Luiz. "Análise de decisão multicritério de cenários alternativos para o sequenciamento de tarefas em computadores em datacenter." (2015).
- Elzamly, Abdelrafe, and Burairah Hussin. "Classification and identification of risk management techniques for mitigating risks with factor analysis technique in software risk management." Rev. Comput. Eng. Res 2.1 (2015): 22-38.
- Perkusich, M., Soares, G., Almeida, H., & Perkusich, A. (2015). A procedure to detect problems of processes in software development projects using Bayesian networks. Expert Systems with Applications, 42(1), 437-450.
- Hurtado, N., Ruiz, M., Orta, E., & Torres, J. (2015). Using simulation to aid decision making in managing the usability evaluation process. Information and Software Technology, 57, 509-526.
- Varandas Junior, A., Miguel, P. A. C., Carvalho, M. M. D., & Zancul, E. D. S. (2015). Product life cycle management and product development: bibliometric analysis and literature classification. Production, (AHEAD)
- Zai, A. H., Kim, S., Kamis, A., Hung, K., Ronquillo, J. G., Chueh, H. C., & Atlas, S. J. (2014). Applying operations research to optimize a novel population management system for cancer screening. Journal of the American Medical Informatics Association, 21(e1), e129-e135.
- Elzamly, Abdelrafe, and Burairah Hussin. "A comparison of stepwise and fuzzy multiple regression analysis techniques for managing software project risks: Analysis phase." Journal of Computer Science 10.9 (2014): 1725.
- Perkusich MB. MSc Thessis, Universidade Federal de Campina Grande, Centro de Engenharia Eletrica e Informatica, 2013.
- Bai, Xu. Reasoning software process modeling and simulation: A stakeholder-oriented approach. PhD Diss. Southern Methodist University, 2013.
- França, Breno Bernard Nicolau de, and Guilherme Horta Travassos. CLEI Electronic Journal 16.1 (2013): 9-9.
- Zai, A. H., Kim, S., Kamis, A., Hung, K., Ronquillo, J. G., Chueh, H. C., & Atlas, S. J., *Journal of the American Medical Informatics Association*, 2013. J Am Med Inform Assoc doi:10.1136/amiajnl-2013-001681
- de França, Breno Bernard Nicolau, and Guilherme Horta Travassos, Proceedings of the IX Latin American Workshop on Experimental Software Engineering. 2012.
- Sirathienchai J., Sophatsathit P. and D. Dechawatanapaisal, *Journal of Software Engineering and Applications*, 5, 545-559, 2012.
- Uzzafer, M. *Journal of Systems and Software*, 86 (1) , 21-37, 2013.
- Ishfaq, R., Raja, U. *Information Resources Management Journal* 25 (4), 1-25, 2012.
- Beauregard, Y., Bhuiyan, N. and Thomson, V., *EMJ - Engineering Management Journal*,

23, 1, 86-100, 2011.

- Leal, F., Costa, R. F. D. S., Montevechi, J. A. B., Almeida, D. A. D., & Marins, F. A. S. (2011). A practical guide for operational validation of discrete simulation models. Pesquisa Operacional, 31(1), 57-77.
- Adenekan Dedeke and Kuo-Ting Hung, *International Journal of Industrial and Systems Engineering,* 5, 1, 110-128, 2010.
- Yanjun Qian, PhD thesis, Department of Industrial and Systems Engineering, National University of Singapore, 2009.
- Leal, F., PhD Thesis, Universidade Estatual Paulista, 2008.
- Navascues, Javier. Un modelo para la simulación híbrida de la producción de software a medida en un entorno multiproyecto. Diss. Universidad de Sevilla, 2008.
- Fernandes Aprigliano Gabriel, MSc Thesis, Universidade Federal do Rio de Janeiro, Brasil, 2007.

(2.15)

- Marković, I. P. (2018). Izbor atributa integracijom znanja o domenu primenom metoda odlučivanja kod prediktivnog modelovanja vremenskih serija nadgledanim mašinskim učenjem (Doctoral dissertation, Универзитет у Нишу, Електронски факултет).

(2.16)

- O'Brien, Frances. "Supporting the strategy process: A survey of UK OR/MS practitioners." Journal of the Operational Research Society 62.5 (2011): 900-920.

(2.17)

- Prokofieva, Elena N., Klavdiya G. Erdyneyeva, Alexander A. Galushkin, Alexey I. Prokopyev, Valeriy I. Prasolov, Svetlana I. Ashmarina, Boris V. Ilkevich, and Milan Kubiatko. "Risk based ecological economics to engineering students." EURASIA Journal of Mathematics Science and Technology Education 14, no. 3 (2018): 753-764.
- Печеркина, М. С., & Никулина, Н. Л. (2017). Угрозы экономической безопасности в субъектах Уральского федерального округа. Экономический анализ: теория и практика, 16(9 (468)).
- Stokłosa, J., & Kowalska-Napora, E. (2014). Przyczynek do metodologii zarządzania ryzykiem w łańcuchach transportowo-logistycznych. Logistyka, (4).
- Stokłosa, J. (2011). Zarządzanie ryzykiem w łańcuchach transportowych. Zeszyty Naukowe WSEI seria: Transport i Informatyka, 1(1).

(2.18)

- Haber, N., & Fargnoli, M. (2019). Prioritizing customer requirements in a product-service system (PSS) context. The TQM Journal.

- Thilak, V. M. M., Devadasan, S. R., Vinod, M., & Sunil, D. T. (2018). Prioritisation of agile characteristics in products using fuzzy AHP approach through the referencing of the features of mobile phones. International Journal of Business Information Systems, 29(2), 233-267.
- Silva, A. M. D., & Melo, R. M. D. (2018). A multicriteria approach for selecting consultancy and certification services related to Quality Management. Gestão & Produção, 25(1), 160-174.
- Polak, P., & Jurczyk-Bunkowska, M. (2018, October). A Framework for Defining User Requirement for e-Government Systems. In ECDG 2018 18th European Conference on Digital Government (p. 168). Academic Conferences and publishing limited.
- Geng, L., & Geng, L. (2018). Analyzing and Dealing with the Distortions in Customer Requirements Transmission Process of QFD. Mathematical Problems in Engineering, 2018.
- Erdil, N. O., & Arani, O. M. (2018). Quality function deployment: more than a design tool. International Journal of Quality and Service Sciences.
- Mohsin, A. M., Padró, F. F., & Trimmer, K. (2018). Using the QFD matrix as a major continuous improvement tool to improve organizational quality. In Cases on Quality Initiatives for Organizational Longevity (pp. 1-34). IGI Global.
- Requeijo, J. G., Puga-Leal, R., & Matos, A. S. (2017). Z and W charts for controlling service processes. International Journal of Quality & Reliability Management, 34(2), 295-306.
- Puga-Leal, R., & Ormazabal, M. (2017). Service Capability Analysis as a Contribution to Co-Creation. In Handbook of Research on Strategic Alliances and Value Co-Creation in the Service Industry (pp. 133-153). IGI Global.
- Hadi, H. A., Purba, H. H., Indarto, K. S., Simarmata, R. G. P., Putra, G. P., Ghazali, D., & Aisyah, S. (2017). The Implementation of Quality Function Deployment (QFD) in Tire Industry. ComTech: Computer, Mathematics and Engineering Applications, 8(4), 223-228.
- Jha, A., Shenga, S., Mishra, S., & Mishra, M. (2017). Prioritization of Eco-Tourism Forms at Sikkim, India. In Tourism and Opportunities for Economic Development in Asia (pp. 101-119). IGI Global.
- Apornak, A. (2017). Customer satisfaction measurement using SERVQUAL model, integration Kano and QFD approach in an educational institution. International Journal of Productivity and Quality Management, 21(1), 129-141.
- Mohsin, A. M., & Trimmer, K. (2017). Meeting the cultural and service needs of Arabic international students by using QFD. Postgraduate Education in Higher Education, 1-22.
- de Souza, V. H. A., & Miguel, P. A. C. (2017). Aplicação do desdobramento da função qualidade em serviços: uma análise da literatura. Revista Produção Online, 17(1), 268-294.
- Iqbal, Z., Grigg, N. P., & Govindaraju, K. (2017). Performing competitive analysis in

QFD studies using state multipole moments and bootstrap sampling. Quality Engineering, 29(2), 311-321.

- Dolgun, L. E., & Köksal, G. (2017). Effective use of quality function deployment and Kansei engineering for product planning with sensory customer requirements: A plain yogurt case. Quality Engineering.
- Kassela, K., Papalexi, M., & Bamford, D. (2017). Applying quality function deployment to social housing?. The TQM Journal, 29(3), 422-437.
- Dehe, B., & Bamford, D. (2017). Quality Function Deployment and operational design decisions–a healthcare infrastructure development case study. Production Planning & Control, 28(14), 1177-1192.
- Asadabadi, M. R. (2017). A customer based supplier selection process that combines quality function deployment, the analytic network process and a Markov chain. European Journal of Operational Research, 263(3), 1049-1062.
- Yushila, A. B., & Effendi, U. (2017). Customer Satisfaction Analysis With Fuzzy–Servqual Method And Quality Function Deployment (QFD)(Case Study at Café Right Time Malang). Jurnal Teknologi Pertanian, 18(2), 107-118.
- Polak, P., & Bunkowska, M. J. (2017). Employing the quality function deployment (QFD) method to support knowledge management in innovation process planning. J. Appl. Knowl. Manag, 5(2), 92-105.
- Schillo, R. Sandra, Diane A. Isabelle, and Abtin Shakiba. "Linking advanced biofuels policies with stakeholder interests: A method building on Quality Function Deployment." Energy Policy 100 (2017): 126-137.
- Nikolaidis, Yiannis, and Afroditi Adamidou. "Quality assurance mapping in Greek service companies." The TQM Journal 28.3 (2016): 431-454.
- Khorshidi, Hadi Akbarzade, Sanaz Nikfalazar, and Indra Gunawan. "Statistical process control application on service quality using SERVQUAL and QFD with a case study in trains' services." The TQM Journal 28.2 (2016): 195-215.
- Sivasamy, K., C. Arumugam, S. R. Devadasan, R. Murugesh, and V. M. M. Thilak. "Advanced models of quality function deployment: a literature review." Quality & Quantity 50, no. 3 (2016): 1399-1414.
- Tavares de Aquino, Andre, Andre Tavares de Aquino, Renata Maciel de Melo, and Renata Maciel de Melo. "Multicriteria model for selecting TQM consultancy and certification services." Benchmarking: An International Journal 23, no. 7 (2016): 1736-1750.
- Asadabadi, Mehdi Rajabi, and Mehdi Rajabi Asadabadi. "A Markovian-QFD approach in addressing the changing priorities of the customer needs." International Journal of Quality & Reliability Management 33.8 (2016): 1062-1075.
- Iqbal, Zafar, Nigel P. Grigg, and K. Govindaraju. "Performing competitive analysis in QFD studies using state multipole moments and bootstrap sampling." Quality Engineering (2016): 1-11.

- Pheng, Low Sui, and Zhu Rui. "SERVQUAL, the Kano Model and QFD." Service Quality for Facilities Management in Hospitals. Springer Singapore, 2016. 25-56.
- Wey, W. M., and W. L. Wei. "Urban Street Environment Design for Quality of Urban Life." Social Indicators Research 126.1 (2016): 161-186.
- Rahdar, Masoumeh, and Ehsan Sadeh. "Identifying and ranking factors determining Competitive Position in Financial services sector using AHP technique (Case study: Mellat Bank of Golestan province)." International Journal of Humanities and Cultural Studies (IJHCS) ISSN 2356-5926 1.1 (2016): 966-978.
- Li, Y. (2016). Integration of Product Design and Supply Chain Performance for Multi-Market Conditions.
- Melo, Renata Maciel de, Denise Dumke de Medeiros, and Adiel Teixeira de Almeida. "A multicriteria model for ranking of improvement approaches in construction companies based on the PROMETHÉE II method." Production 25.1 (2015): 69-78.
- Sa, N. T. T. (2015). The Influence of Service Recovery on Customer Satisfaction: An Application of QFD and ANP on the Hotel Industry in Vietnam. **成功大學國際經營管理研究所學位論文**, 1-114.
- Nguyen, B. T. (2015). APPLICATION OF GAP MODEL IN THE RESEARCH OF ENGLISH LANGUAGE TRAINING SERVICE IN HANOI (Doctoral dissertation, University of the West of England, Bristol).
- Hussain, J. (2015). The Effect of Market and Learning Orientations on Organizational Performance of Manufacturing Small and Medium Sized Enterprises in Pakistan (Doctoral dissertation, Universiti Teknologi Malaysia).
- Pacheco, Juliano Anderson, Dalton Francisco de Andrade, and Antonio Cezar Bornia. "Benchmarking by Item Response Theory (BIRTH) A benchmarking method using IRT to build competitiveness scales for Brazilian technology higher education." Benchmarking: An International Journal 22.5 (2015): 945-962.
- Hashemi, Neda, Maryam Marzban, and Sajad Delavari. "Quality Function Deployment: Application to Chemotherapy Unit Services." Middle East Journal of Cancer 6.4 (2015): 219-228.
- Wey, W. M., & Wei, W. L. Urban Street Environment Design for Quality of Urban Life. Social Indicators Research, 1-26.
- Roy, S., & Mukherjee, I. (2015). A framework for service quality improvement in multi–stage processes. International Journal of Services and Operations Management, 21(2), 150-174.
- Happy, A. (2015). Could Cloud TQM Drive Sustainable Development?. In Business Transformation and Sustainability through Cloud System Implementation (pp. 140-161). IGI Global.
- Soto, D. A. M. (2015). Quality Improvement to Assess and Audit Complexity in Translational Research. The Pennsylvania State University.
- Sivasamy, K., Arumugam, C., Devadasan, S. R., Murugesh, R., & Thilak, V. M. M. (2015).

Advanced models of quality function deployment: a literature review. Quality & Quantity, 1-16.

- Lee, C., & Lee, H. (2015). Novelty-focussed document mapping to identify new service opportunities. The Service Industries Journal, 35(6), 345-361.
- Kułakowski, K. (2015). Notes on order preservation and consistency in AHP. European Journal of Operational Research, 245(1), 333-337.
- Franceschini, Fiorenzo, et al. "Prioritisation of engineering characteristics in QFD in the case of customer requirements orderings." International journal of production Research 53.13 (2015): 3975-3988.
- Franceschini, Fiorenzo, Domenico Maisano, and Luca Mastrogiacomo. "Research quality evaluation: comparing citation counts considering bibliometric database errors." Quality & Quantity 49.1 (2015): 155-165.
- Abdollah Shamshirsaz, Sanaz. Apply QFD methodology to capture 'unheard'voices of UK care home residents and translate them into quality measurement targets for future improvement. Diss. Brunel University London, 2015.
- Hamid, Mohamad Shukri Abdul, Rafikul Islam, and Noor Hazilah Abd Manaf. "Employability skills development approaches: an application of the analytic network process." Asian Academy of Management Journal, Vol. 19, No. 1, 93–111 (2014).
- Keshtkaran, A., Hashemi, N., Kharazmi, E., & Abbasi, M. (2014). Applying Quality Function Deployment Model in Burn Unit Service Improvement. Journal of Burn Care & Research.
- Rashid, Kamran, and MM Haris Aslam. "Designing MS Supply Chain Management program using quality function deployment." International Journal of Business and Management Study Volume 1: Issue 2 (2014).
- Asadabadi, M. "A hybrid QFD-based approach in addressing supplier selection problem in product improvement process." International Journal of Industrial Engineering Computations 5.4 (2014): 543-560.
- Sugumaran, C. "Investigations on enabling organizations to perform at world class level through the integration of analytic hierarchy process with total productive maintenance and quality function deployment approaches." (2014).
- Zhu Rui, A Patient - Oriented Approach to Facilities Management in Singapore's Hospitals, Master thesis, B. Eng. Tsinghua University, Natioanl University of Singapore, 2014.
- Venkatasubbaiah, K., N. Chandra Shekhar, and Narayana Rao Kandukuri. "Prioritization of Design Requirements for Quality Engineering Education." International Journal of Applied Management Sciences and Engineering (IJAMSE) 1.1 (2014): 17-40.
- Shanmugaraja, Muthuswamy, Muthuswamy Nataraj, and Nallasamy Gunasekaran. "Total performance excellence-a model for successful implementation of Six Sigma." International Journal of Procurement Management 6.3 (2013): 297-328.

- Qattawi, A., A Mayyas, M Abdelhamid, MA Omar. International Journal of Computer Integrated Manufacturing 26.9 (2013): 839-856.
- Vinayak, Kalluri, and Rambabu Kodali. "Benchmarking the quality function deployment models." Benchmarking: An International Journal 20.6 (2013): 825-854.
- Shanmugaraja, M., Nataraj, M., & Gunasekaran, N., International Journal of Procurement Management, 6(3), 297-328, 2013.
- Qattawi, A., Mayyas, A., Abdelhamid, M., & Omar, M. A., *International Journal of Computer Integrated Manufacturing*, 26, 9, 839-856, 2013.
- *Lee, C., Son, C., Yoon, B., & Park, Y., International Journal of Mobile Communications, 11(4), 374-392, 2013.*
- Bereketli, I., & Genevois, M. E., *Journal of Cleaner Production*, 54, 188-198, 2013.
- D. Venkata Ramana, K. Narayana Rao, J.Suresh Kumar, K. Venkatasubbaiah, *International Journal of Advanced Research in Engineering and Applied Sciences,* 2, 1, 62-82, 2013*.*
- Liang Jing, Bing Chen, Baiyu Zhang, and Pu Li, *Mathematical Problems in Engineering,* Volume 2013, Article ID 874805, 10 pages, 2013.
- Wann-Ming Wey and Yin-Hao Chiu, *Habitat International*, 38, 106–118, 2013.
- Francesca Abastante and Isabella M. Lami, *Journal of Applied Operational Research,* 4(1), 14–27, 2012.
- Wey, W.-M., Chiu, Y.-H., *Habitat International* , 38, 106-118, 2013.
- Ho, Y.-C., Lin, C.-H., *Total Quality Management and Business Excellence* 23 (9-10), 1153-1169, 2012.
- Shirouyehzad, H., Hosseinzadeh Lotfi, F., Shahin, A., Aryanezhad, M.B., Dabestani, R. *International Journal of Services and Operations Management* 12 (3), 289-308, 2012.
- Shanmugaraja, M., Nataraj, M., Gunasekaran, N., *International Journal of Productivity and Quality Management,* 10 (1), 85-111, 2012.
- Cudney, E., Elrod, C.C., Uppalanchi, A., *EMJ - Engineering Management Journal*, 24 (1) , 47-57, 2012.
- Kristianto, Y., Ajmal, M.M., Sandhu, M., *TQM Journal*, 24 (1), 29-46, 2012.
- K. Venkata Subbaiah, K.G. Durga Prasad and K. Narayana Rao, *International Journal of Productivity and Quality Management,* 7, 3, 374–394, 2011.
- Hsin-yi Liu, MSc thesis, Department of Business Administration, Soochow University, China, 2011.
- Büyüközkan, G. and Berkol, C., *Expert Systems with Applications*, 38, 11, 13731-13748, 2011.
- Spada, Caterina, PhD Thesis, Università degli Studi di Roma "Tor Vergata", 2010.

- Mahmoud Afsar, Kamran Feizi and Amir Afsar, *African Journal of Business Management*, 5 (11), 4510-4518, 2011.
- Elizabeth A. Cudney and Cassandra C. Elrod, in *Six Sigma Projects and Personal Experiences*, Abdurrahman Coskun (Editor), ISBN 978-953-307-370-5, 2011.
- Sangeeta Sahney, *TQM Journal*, 23, 5, 531 – 548, 2011.
- Ya-Hui Chan and Shu-Ping Lin, *International Conference on Business and Information (BAI),* Bangkok, Thailand, 2011.
- C. Sugumaran, S. Muthu, S.R. Devadasan, V.R. Pramod and K. Srinivasan, *International Journal of Indian Culture and Business Management,* 4, 4, 390-418, 2011.
- Spada, Caterina, PhD Thesis, Università degli Studi di Roma "Tor Vergata", 2010.
- YH Chan and SP Lin, Proceedings, International Conference on Business and Information, Kityushu, Japan, 2010.

(2.19)

- Folinas, D., & Althrawa, M. (2014). Specialization vs. Diversification Decision Making: Driving Forces and Challenges. In Analytical Approaches to Strategic Decision-Making: Interdisciplinary Considerations (pp. 16-44). IGI Global.
- Schanbacher, P. (2013). Why Uninformed Agents (Pretend to) Know More. International Journal of Strategic Decision Sciences (IJSDS), 4(3), 32-53.
- Rabbani, Masoud, Amirhossein Najjarbashi, and Mohammad Joudi. "A New Multi-Objective Model for R&D Project Portfolio Selection Considering Potential Repetitive Projects and Sanction Impacts." International Journal of Strategic Decision Sciences (IJSDS) 4.4 (2013): 41-54.
- Jenab, Kouroush, K. Rashidi, and S. Moslehpour. "An Intelligence-Based Model for Condition Monitoring Using Artificial Neural Networks." International Journal of Enterprise Information Systems (IJEIS) 9.4 (2013): 43-62.
- Folinas, D., & Altharwa, M. (2012). Factors influencing specialization vs. diversification decision making: An Empirical Study. International Journal of Strategic Decision Sciences (IJSDS), 3(4), 27-50.

(2.20)

- Sivasamy, K., Arumugam, C., Devadasan, S. R., Murugesh, R., Arun, K. K., & Senthilkumar, K. M. (2018). Overcoming of low discharge problem in shallow well jet pump through the application of total quality function deployment. International Journal of Productivity and Quality Management, 24(2), 242-266.
- Esfandiar, M., Saremi, M., & Nia, H. J. (2018). Assessment of the efficiency of banks accepted in Tehran Stock Exchange using the data envelopment analysis technique. Journal of Industrial Strategic Management, 2(3), 1-7.
- Emrouznejad, A., & Yang, G. L. (2018). A survey and analysis of the first 40 years of scholarly literature in DEA: 1978–2016. Socio-Economic Planning Sciences, 61, 4-8.

- Asadabadi, M. R. (2017). A customer based supplier selection process that combines quality function deployment, the analytic network process and a Markov chain. European Journal of Operational Research, 263(3), 1049-1062.
- Babazadeh, E. (2017). A New Group Data Envelopment Analysis Method for Ranking Design Requirements in Quality Function Deployment. International Journal of Industrial Mathematics, 9(4), 269-278.
- Asadabadi, Mehdi Rajabi, and Mehdi Rajabi Asadabadi. "A Markovian-QFD approach in addressing the changing priorities of the customer needs." International Journal of Quality & Reliability Management 33.8 (2016): 1062-1075.
- Fışkın, C. S., Akgül, E. F., & Çetin, Ç. K. LİMAN REKABETÇİLİĞİNİ ETKİLEYEN FAKTÖRLER: EGE BÖLGESİ KONTEYNER TERMİNALLERİ KULLANICILARINA YÖNELİK BİR VZAHP UYGULAMASI. Dokuz Eylül Üniversitesi Denizcilik Fakültesi Dergisi, 8, 1-23. 2016.
- GİYİM, İÇKMVE, and PERAKENDE SEKTÖRÜNDE UYGULANMASI. "INTERNAL BENCHMARKING METHODOLOGY AND ITS IMPLEMENTATION ON APPAREL RETAIL INDUSTRY." (2015).
- Sivasamy, K., C. Arumugam, S. R. Devadasan, R. Murugesh, and V. M. M. Thilak. "Advanced models of quality function deployment: a literature review." Quality & Quantity 50, no. 3 (2016): 1399-1414.
- SOARES, Eduardo José Oenning. "Proposta de uma Abordagem para Auxiliar a Implementação do Sistema de Gestão da Qualidade ISO 9001: 2008 em Empresas de Construção Civi." (2015).
- Hashemi, N., Marzban, M., & Delavari, S. (2015). Quality function deployment: application to chemotherapy unit services. Middle East Journal of Cancer, 6(4), 219-228.
- Saricam, C., Kalaoglu, F., & AKSOY, A. (2015). INTERNAL BENCHMARKING METHODOLOGY AND ITS IMPLEMENTATION ON APPAREL RETAIL INDUSTRY. Journal of Textile & Apparel/Tekstil ve Konfeksiyon, 25(4).
- Feili, H., Molaee-Aghaee, E., Jahed-Khaniki, G., Rezaie, S., & Kohkheil, M. (2015). Applying fuzzy quality function deployment and fuzzy analytical hierarchy process approach in industrial bread production. Journal of Food Safety and Hygiene, 1(2), 53-58.
- Soto, D. A. M. (2015). Quality Improvement to Assess and Audit Complexity in Translational Research. The Pennsylvania State University.
- Sugumaran, C., Muthu, S., Devadasan, S. R., Srinivasan, K., Sivaram, N. M., & Rupavathi, N. (2014). Integration of QFD and AHP with TPM: an implementation study in an automotive accessories manufacturing company. International Journal of Productivity and Quality Management, 14(3), 263-295.
- Alhmady, Seyed Ahmad Sheibat, and Pari Mirzaee. "Evaluating the Efficiency of Companies accepted in Exchange OTC of Tehran Securities using Data Envelope Analysis (DEA)(A Case Study: Insurance Industry)." The AYER 3 (2014): 27-38.

- Fadavi, M., & Baqi, A. (2014). A study on the effects of human resources strategies on the organizational performance: Evidence from Pharmaceutical industry. Management Science Letters, 4(9), 1943-1950.
- Azadi, M., & Saen, R. F. (2013). A combination of QFD and imprecise DEA with enhanced Russell graph measure: A case study in healthcare. Socio-Economic Planning Sciences, 47(4), 281-291.
- de Borba Prá, Flávio, Cauchick Miguel, and A. Paulo. "Evolução na aplicação do QFD: análise de publicaçÕes qualificadas em periódicos." Exacta 11.1 (2013).
- Sugumaran, C., Muthu, S., Devadasan, S. R., Pramod, V. R., & Srinivasan, K. (2013). Continuous maintenance quality improvement using analytic maintenance quality function deployment technique. International Journal of Services and Operations Management, 14(4), 509-543.
- Shahin, Arash, and Zahra Zeinali. "Investigating the relationship between control factors and innovation performance in Isfahan Steel Company." International Journal of Innovation and Learning 14.1 (2013): 1-18.
- Vinayak, Kalluri, and Rambabu Kodali. "Benchmarking the quality function deployment models." Benchmarking: An International Journal 20.6 (2013): 825-854.
- C. Sugumaran, S. Muthu, S.R. Devadasan, V.R. Pramod, K. Srinivasan, *International Journal of Services and Operations Management*, 14, 4, 509-543, 2013.
- Ishizaka, A., & Nguyen, N. H. (2013). Calibrated fuzzy AHP for current bank account selection. Expert Systems with Applications, 40(9), 3775-3783.
- Ying-Chin Ho and Chih-Hsin Lin, *Total Quality Management & Business Excellence*, 23, 9-10, 1153-1169, 2012.
- Su, H., Ouyang, H., Chen, S. *Advances in Information Sciences and Service Sciences*, 4 (19) , 184-190, 2012.
- Raissi, S., Izadi, M., & Saati, S. (2012). Prioritizing Engineering Characteristics in QFD Using Fuzzy Common Set of Weight Method. American Journal of Scientific Research, Issue 49 (2012), pp. 34-49
- Raissi, S., Izadi, M., Saati, S., *Australian Journal of Basic and Applied Sciences,* 5 (6), 1544-1552, 2011.
- K. Venkata Subbaiah, K.G. Durga Prasad and K. Narayana Rao, *International Journal of Productivity and Quality Management,* 7, 3, 374–394, 2011.
- Lee, P., Mady C., Jacob R. and Kuei C., Pace University, The Thinkfinity Center for Innovative Teaching, Technology and Research, Cornerstone 3 reports, Interdisciplinary informatics, 2010.

(2.21)

- Chaw, L. Y., & Tang, C. M. (2017, October). The Voice of the Students: Needs and Expectations From Learning Management Systems. In European Conference on e-Learning (pp. 116-123). Academic Conferences International Limited.

- Mousavi, S. M., Yamoula, A., & Khoshroo, M. (2017). Identifying and structuring the factors affecting sustainable banking resources with using interpretive structural modeling. International Review, (3-4), 34-49.
- Rahdar, Masoumeh, and Ehsan Sadeh. "Identifying and ranking factors determining Competitive Position in Financial services sector using AHP technique (Case study: Mellat Bank of Golestan province)." International Journal of Humanities and Cultural Studies (IJHCS) ISSN 2356-5926 1.1 (2016): 966-978.
- Ramírez Cruz, Juan Pablo. Sistemas de información de mercados en el sector de banca y finanzas de Bogotá, como herramienta dinámica de investigación. Diss. Universidad Nacional de Colombia-Bogotá. 2015.
- Vonhof, J. J. (2015). Middle management and telework adoption: Development of an instrument using Delphi and exploratory factor analysis for the financial services industry (Doctoral dissertation, Capella University).
- 谢治春. (2015). **金融企**业战略定位的实施路径: **来自十二家中外**资**金融企**业的证据. **金融与**经济, (12), 21-26.
- Ahmadian, Hadi. "The Role of Market Orientation on Financial, Economics and Insurance Indices of Insurance Companies." Asian Journal of Research in Banking and Finance 4.3 (2014): 308-316.
- Eriksson, Kent. "Financial services quality." The Routledge Companion to Financial Services Marketing (2014): 177.
- Harrison, Tina, and Hooman Estelami. The Routledge companion to financial services marketing. Routledge, 2014.
- KAMENIDOU, IRENE; MAMALIS, SPYRIDON; PRIPORAS, CONSTANTINOS-VASILIOS. Consumer bank selection criteria during economic crisis. Recent Researches in Law Science and Finances, 2013, 248: 256.
- Kamenidou, I. R. E. N. E., Mamalis, S. P. Y. R. I. D. O. N., & Priporas, C. V. (2013, August). Consumer bank selection criteria during economic crisis. In Proceedings of the 4th International Conference on Finance, Accounting and Law, Greece.

(2.22)

- Li, P., Liu, F., & Li, C. (2018, February). Markov-Based Forecasting Model for Enterprise Human Resources Internal Supply. In 2018 International Conference on Computer Science, Electronics and Communication Engineering (CSECE 2018). Atlantis Press.
- Jaillet, P., Loke, G. G., & Sim, M. (2018). Risk-Based Manpower Planning: A Tractable Multi-Period Model.
- De Feyter, T., & Guerry, M. A. (2017). Optimizing cost-effectiveness in a stochastic Markov manpower planning system under control by recruitment. Annals of Operations Research, 253(1), 117-131.
- West, K. S. (2017). Approximate Dynamic Programming for the United State Air Force Officer Manpower Planning Problem (No. AFIT-ENS-MS-17-M-162). AIR FORCE

INSTITUTE OF TECHNOLOGY WRIGHT-PATTERSON AFB OH WRIGHT-PATTERSON AFB United States.

- Komarudin, Tim De Feyter, Marie-Anne Guerry, and Greet Vanden Berghe. "Balancing desirability and promotion steadiness in partially stochastic manpower planning systems." Communications in Statistics-Theory and Methods 45, no. 6 (2016): 1805-1818.
- Vasiliadis, George. "Transient analysis of a finite source discrete-time queueing system using homogeneous Markov system with state size capacities (HMS/c)." Communications in Statistics-Theory and Methods 45.5 (2016): 1403-1423.
- Hoecherl, J. C. (2015). Approximate Dynamic Programming Algorithms for United States Air Force Officer Sustainment (No. AFIT-ENS-MS-15-M-126). AIR FORCE INSTITUTE OF TECHNOLOGY WRIGHT-PATTERSON AFB OH GRADUATE SCHOOL OF ENGINEERING AND MANAGEMENT.
- Guerry, Marie-Anne, Greet Vanden Berghe, and Tim De Feyter. "Balancing attainability, desirability and promotion steadiness in manpower planning systems." Journal of the Operational Research Society 66.12 (2015): 2004-2014.
- Brailsford, Sally, and Dileep De Silva. "How many dentists does Sri Lanka need [quest] Modelling to inform policy decisions." Journal of the Operational Research Society 66.9 (2015): 1566-1577.
- Symeonaki, Maria. "Theory of fuzzy non homogeneous Markov systems with fuzzy states." Quality & Quantity 49.6 (2015): 2369-2385.

(2.23)

- Dinçer, H., Yüksel, S., & Martínez, L. (2019). Balanced scorecard-based Analysis about European Energy Investment Policies: A hybrid hesitant fuzzy decision-making approach with Quality Function Deployment. Expert Systems with Applications, 115, 152-171.
- Haber, N., & Fargnoli, M. (2019). Prioritizing customer requirements in a product-service system (PSS) context. The TQM Journal.
- Emrouznejad, A., & Yang, G. L. (2018). A survey and analysis of the first 40 years of scholarly literature in DEA: 1978–2016. Socio-Economic Planning Sciences, 61, 4-8.
- Mohsin, A. M., Padró, F. F., & Trimmer, K. (2018). Using the QFD matrix as a major continuous improvement tool to improve organizational quality. In Cases on Quality Initiatives for Organizational Longevity (pp. 1-34). IGI Global.
- Entani, T. (2018). Two Approximation Models of Fuzzy Weight Vector from a Comparison Matrix. Advances in Fuzzy Systems, 2018.
- Fargnoli, M., Lombardi, M., & Haber, N. (2018). A fuzzy-QFD approach for the enhancement of work equipment safety: a case study in the agriculture sector. International Journal of Reliability and Safety, 12(3), 306-326.
- Wang, M. L., Wang, M. K. W., & Samadhiya, D. KEY FACTORS ON CONSTRUCTION OF COMPETITIVENESS USING THE PERSPECTIVE OF FINANCIAL ALLOCATION AND

TQM-TAKING AN EXAMPLE OF EDUCATIONAL TRAINING INSTITUTES IN TAIWAN. 2017.

- Sosa-León, S., Waissman, J., Olivas, J. A., & Prieto, M. E. (2018, November). Estimation of Skill Level in Intelligent Tutoring Systems Using a Multi-attribute Methodology. In International Congress of Telematics and Computing (pp. 259-269). Springer, Cham.
- Sosa León, S. G., Waissman, J., Olivas Varela, J. Á., & Prieto, M. E. (2017). Estimación del nivel de habilidad en sistemas tutores inteligentes utilizando una metodología multiatributo. In XXIII Congreso Argentino de Ciencias de la Computación (La Plata, 2017)..
- Geng, L., & Geng, L. (2018). Analyzing and Dealing with the Distortions in Customer Requirements Transmission Process of QFD. Mathematical Problems in Engineering, 2018.
- Peng, J. G., Xia, G., Sun, B. Q., & Wang, S. J. (2018). Systematical decision-making approach for quality function deployment based on uncertain linguistic term sets. International Journal of Production Research, 56(18), 6183-6200.
- Wu, S. M., You, X. Y., Liu, H. C., & Wang, L. E. (2018). Improving quality function deployment analysis with the cloud MULTIMOORA method. International Transactions in Operational Research.
- Ho, W., & Ma, X. (2018). The state-of-the-art integrations and applications of the analytic hierarchy process. European Journal of Operational Research, 267(2), 399-414.
- Asadabadi, M. R. (2017). A customer based supplier selection process that combines quality function deployment, the analytic network process and a Markov chain. European Journal of Operational Research, 263(3), 1049-1062.
- Bozanic, D., Tešić, D., & Milićević, J. (2018). A hybrid fuzzy AHP-MABAC model: Application in the Serbian Army–The selection of the location for deep wading as a technique of crossing the river by tanks. Decision Making: Applications in Management and Engineering, 1(1), 143-164.
- Yadav, G., Seth, D., & Desai, T. N. (2018). Application of hybrid framework to facilitate lean six sigma implementation: a manufacturing company case experience. Production Planning & Control, 29(3), 185-201.
- Lee, A. H., Kang, H. Y., Lin, C. Y., & Chen, J. S. (2017). A novel fuzzy quality function deployment framework. Quality Technology & Quantitative Management, 14(1), 44-73.
- Lucas, R. I., Promentilla, M. A., Ubando, A., Tan, R. G., Aviso, K., & Yu, K. D. (2017). An AHP-based evaluation method for teacher training workshop on information and communication technology. Evaluation and program planning, 63, 93-100.
- Keshteli, R. N., & Davoodvandi, E. (2017). Using fuzzy AHP and fuzzy TOPSIS in fuzzy QFD: a case study in ceramic and tile industry of Iran. International Journal of Productivity and Quality Management, 20(2), 197-216.
- Wang, W., Feng, Y., & Dai, W. (2018). Topic analysis of online reviews for two

competitive products using latent Dirichlet allocation. Electronic Commerce Research and Applications, 29, 142-156.

- Daryani, S. M., & Amini, A. (2018). Identification and prioritisation of managerial tools and techniques in impact on quality improvement. International Journal of Manufacturing Research, 13(3), 227-256.
- Santoso, I., Sa'adah, M., & Wijana, S. (2017). QFD and Fuzzy AHP for Formulating Product Concept of Probiotic Beverages for Diabetic. Telkomnika, 15(1).
- AHMADIPOURROUDPOSHT, M. A PRODUCT DESIGN FRAMEWORK FOR ONE-OF-A-KIND PRODUC" TION USING INTEGRATED QUALITY FUNCTION DEPLOYMENT AND OPERATIONAL RESEARCH TECHNIQUES. 2017.
- Fargnoli, M., Costantino, F., Di Gravio, G., & Tronci, M. (2018). Product service-systems implementation: A customized framework to enhance sustainability and customer satisfaction. Journal of Cleaner Production, 188, 387-401.
- Sivasamy, K., Arumugam, C., Devadasan, S. R., Murugesh, R., Arun, K. K., & Senthilkumar, K. M. (2018). Overcoming of low discharge problem in shallow well jet pump through the application of total quality function deployment. International Journal of Productivity and Quality Management, 24(2), 242-266.
- Račić, Ž. V. (2018). FUZZIFICATION-DECISION MAKING IN TERMS OF UNCERTAINTY. ECONOMICS-Innovation and economic research, 6(2), 87-94.
- Haber, N., Fargnoli, M., & Sakao, T. (2018). Integrating QFD for product-service systems with the Kano model and fuzzy AHP. Total Quality Management & Business Excellence, 1-26.
- Haber, N., Fargnoli, M., Tronci, M., & Ababneh, A. Managing customer requirements for an effective service implementation in a Product-Service System (PSS). Proceedings of the International Conference on Industrial Engineering and Operations Management Paris, France, July 26-27, 2018
- Qaddoura, R., Abu-Srhan, A., Qasem, M. H., & Hudaib, A. (2017, October). Requirements Prioritization Techniques Review and Analysis. In 2017 International Conference on New Trends in Computing Sciences (ICTCS) (pp. 258-263). IEEE.
- Mahasneh, J. K., & Thabet, W. Y. Utilizing Quality Function Deployment Method To Better Integrate Soft Skills In Construction Curriculum.
- Ragab, A. H. M., Noaman, A. Y., Madbouly, A. I., Khedra, A. M., & Fayoumi, A. G. ESSAM: AN ASSESSMENT MODEL FOR EVALUATING STUDENTS SATISFACTION IN E-LEARNING ENVIRONMENTS. International E-Journal of Advances in Education, 4(11), 175-184. 2018.
- Upadhyay, N. (2018). CAB Proposition—The Way Forward. In CABology: Value of Cloud, Analytics and Big Data Trio Wave (pp. 79-95). Springer, Singapore.
- ÇELİK, P., & USTASÜLEYMAN, T. BULANIK ÇOK KRİTERLİ KARAR VERME YÖNTEMLERİ İLE YEŞİL TEDARİKÇİLERİN DEĞERLENDİRİLMESİ1 Öz. 2018.
- Sagnak, M., Ada, N., Kazancoglu, Y., & Tayaksi, C. (2017). Quality function deployment

application for improving quality of education in business schools. Journal of Education for Business, 92(5), 230-237.

- Li, J., Nie, Y., Bosch-Mauchand, M., Zhang, X., Wang, K., Tong, S., ... & Eynard, B. (2017, April). Configuration engineering of industrial articulated robot based on object-oriented pattern. In Control, Automation and Robotics (ICCAR), 2017 3rd International Conference on (pp. 242-247). IEEE.
- Sharma, A. K., & Khandait, S. (2017). A Novel Fuzzy Integrated Customer Needs Prioritization Software Tool for Effective Design of Online Shopping Websites. International Journal of Operations Research and Information Systems (IJORIS), 8(4), 23-42.
- Mahasneh, J. K., & Thabet, W. Y. (2017). Utilising design for Six Sigma to implement soft skills in construction education. International Journal of Six Sigma and Competitive Advantage, 10(3-4), 157-178.
- Reis, L. V., Mallmann, M. A., de Carvalho, A. C. L., Diesel, L., & Silva, A. L. E. (2017). APLICAÇÃO DA FERRAMENTA QFD NA INDÚSTRIA DE ARTEFATOS DE CONCRETO. Exatas & Engenharia, 7(17).
- Zhang, Z. (2017). Deriving the priority weights from trapezoidal fuzzy reciprocal preference relations based on uncertainty ratio and geometric mean. Journal of Intelligent & Fuzzy Systems, 33(2), 1083-1095.
- Ullah, H., & Ali, A. (2017). Design and Development of Mobile Phone Using Quality Function Deployment.
- Hadi, H. A., Purba, H. H., Indarto, K. S., Simarmata, R. G. P., Putra, G. P., Ghazali, D., & Aisyah, S. (2017). The Implementation of Quality Function Deployment (QFD) in Tire Industry. ComTech: Computer, Mathematics and Engineering Applications, 8(4), 223-228.
- Ubaid, A. M., Dweiri, F. T., & Shuhail, K. A. (2016). Improving the quality of cold merchandising unit: an application of quality function deployment. International Journal of Intelligent Enterprise, 3(3-4), 327-344.
- Božanić, D., Pamučar, D., & Tešić, D. MODEL FOR THE ASSESSMENT RISK OF EARTHQUAKE HAZARD BY USING OF A MODIFIED AHP METHOD (fuzzy-Z numbers-AHP). In NAUČNO-STRUČNA KONFERENCIJA (p. 138).
- Mahasneh, J. K. (2016). A Theoretical Framework for Implementing Soft Skills in Construction Education Utilizing Design for Six Sigma.
- Eyüboglu, Kemal, and Pelin Çelik. "Financial Performance Evaluation of Turkish Energy Companies with Fuzzy AHP and Fuzzy TOPSIS Methods." Business and Economics Research Journal 7.3 (2016): 21.
- Martins, Vitor William Batista, Hélio Raymundo Ferreira Filho, Delcio Cravo Soares, and Nayéslie Cristine Brandão dos Santos. "Utilização do Desdobramento da Função Qualidade–QFD para análise e proposta de melhoria no serviço de transporte público." Sistemas & Gestão 11, no. 1 (2016): 31-48.
- Zhang, Jingxiao, Klaus Schmidt, and Hui Li. "BIM and Sustainability Education:

Incorporating Instructional Needs into Curriculum Planning in CEM Programs Accredited by ACCE." Sustainability 8.6 (2016): 525.

- Lee, Amy HI, He-Yau Kang, Chun Yu Lin, and Jian-Shun Chen. "A novel fuzzy quality function deployment framework." Quality Technology & Quantitative Management (2016): 1-30.
- Lan, Shulin, et al. "A customer satisfaction evaluation model for logistics services using fuzzy analytic hierarchy process." Industrial Management & Data Systems 116.5 (2016): 1024-1042.
- Chanthawong, Anuman, and Shobhakar Dhakal. "Stakeholders' perceptions on challenges and opportunities for biodiesel and bioethanol policy development in Thailand." Energy Policy 91 (2016): 189-206.
- Ehie, Ike C., Emmanuel O. Oyatoye, and Innocent G. Joseph. "Capital project selection using an integrated AHP-LP model: a case study in a developing economy." International Journal of Services and Operations Management 24.2 (2016): 267-288.
- Sivasamy, K., C. Arumugam, S. R. Devadasan, R. Murugesh, and V. M. M. Thilak. "Advanced models of quality function deployment: a literature review." Quality & Quantity 50, no. 3 (2016): 1399-1414.
- Chowdhury, Md Maruf Hossan, and Mohammed A. Quaddus. "A multi-phased QFD based optimization approach to sustainable service design." International Journal of Production Economics 171 (2016): 165-178.
- Wood, Lincoln C., Chen Wang, Hamzah Abdul-Rahman, and Noor Syakirin Jamal Abdul-Nasir. "Green hospital design: integrating quality function deployment and end-user demands." Journal of Cleaner Production 112 (2016): 903-913.
- Chen, Xiaoyu, and Lifang Qiao. "The Application of ANP Models in the Web-Based Course Development Quality Evaluation of Landscape Design Course." International Journal of Multimedia and Ubiquitous Engineering 10.9 (2015): 291-298.
- Božanić, Dako, Samed Karović, and Dragan Pamučar. "Fazifikacija Saaty-jeve skale primenom trouglastog fuzzy broja sa promenljivim intervalom poverenja."
- Ξανθοπούλου, Στυλιανή. "Σχεδιασμός ακαδημαϊκών μαθημάτων με χρήση της μεθόδου ανάπτυξης λειτουργίας ποιότητας (QFD)." (2015).
- Wang, Z. J. (2015). Consistency analysis and priority derivation of triangular fuzzy preference relations based on modal value and geometric mean. Information Sciences, 314, 169-183.
- Hu, Z. H., Zhou, J. X., Zhang, M. J., & Zhao, Y. (2015). Methods for ranking college sports coaches based on data envelopment analysis and PageRank. Expert Systems.
- Li, J. (2015). Design of mechatronic products based on user-customized configuration: an application for industrial robots (Doctoral dissertation, Université de Technologie de Compiègne).
- Chowdhury, Md Maruf Hossan, and Mohammed A. Quaddus. "A multiple objective optimization based QFD approach for efficient resilient strategies to mitigate supply

chain vulnerabilities: The case of garment industry of Bangladesh." Omega 57 (2015): 5-21.

- **徐**兰, and 张贞凯. "**以用**户为中心的课程教学设计研究." **中国**电力教育: **下** 9 (2014): 58-59.

(2.25)

- Hassani, M., Shahin, A., & Kheradmandnia, M. (2018). Service quality function deployment by the C-shaped QFD 3D matrix: the case of post bank services. Benchmarking: An International Journal, 25(9), 3386-3405.
- Potts, J. (2018). Strategies to Sustain Small Retail Business More Than 5 Years (Doctoral dissertation, Walden University).
- Haber, N., & Fargnoli, M. (2019). Prioritizing customer requirements in a product-service system (PSS) context. The TQM Journal.
- Ratcliff, D. (2018). Success Strategies for Small Service Business Owners (Doctoral dissertation, Walden University).

(2.26)

- Cheng, W., Mo, D., Tian, Y., Xu, W., & Xie, K. (2019). Research on the Composite Index of the Modern Chinese Energy System. Sustainability, 11(1), 150.
- Wang, T., & Huang, T. Use and Management System of Large-scale Machinery and Equipment Based on Teaching Process of Colleges and Universities.
- ŞAHİN, M., & YURDUGÜL, H. (2018). A Content Analysis Study on the Use of Analytic Hierarchy Process in Educational Studies. Journal of Measurement and Evaluation in Education and Psychology, 9(4), 376-392.
- Saxena, N., & Jain, N. (2018). Evaluation of Performance Based Appraisal System in Higher Education Sector using DEA and AHP. International Journal on Recent and Innovation Trends in Computing and Communication, 6(1), 105-110.
- Wang, X., & Hu, H. (2017). Sustainability in Chinese Higher Educational Institutions' Social Science Research: A Performance Interface toward Efficiency. Sustainability, 9(11), 1952.
- Wang, X., Chen, W., Shang, J., & Yang, S. (2018). Foreign markets expansion for air medical transport business. Journal of the Operational Research Society, 69(7), 1146-1159.

(3.5)

- McDonald, Michael J. Active research topics in human machine interfaces. No. SAND2000-2779. Sandia National Labs., Albuquerque, NM (US); Sandia National Labs., Livermore, CA (US), 2000.

(3.10)

- Zhao, M.A.Xuemin, PhD Thesis, "Modeling market entry mode choice: the case of German firms in China.", Universität Bielefeld, 2005.
- Ματωνάκης, Χ. (2006). Επιλογή στρατηγικής διεθνούς παραγωγής.

(3.13)

- Papadourakis, G. M. (2006). Special Issue: New Horizons in Industry, Business and Education: Introduction and Conference Overview. Industry and Higher Education, 20(1), 7-14.

(3.14)

- Li, Y., Kannan, D., Garg, K., Gupta, S., Gandhi, K., & Jha, P. C. (2018). Business orientation policy and process analysis evaluation for establishing third party providers of reverse logistics services. Journal of Cleaner Production, 182, 1033-1047.
- Chowdury, M. H., & Hossain, M. M. (2015). A framework for selecting optimal strategies to mitigate the corporate sustainability barriers. Corporate Ownership and Control, 13(1), 462-481.
- Bhatia, Swati M., and Ashish K. Sharma. "Fuzzy Quality Function Deployment and Software Engineering-A Literature Review." Software Engineering and Technology 6.6 (2014): 159-168.
- Dewan, M. N. A. (2014). Blended value based modelling for e-business sustainability: The case of a commercial bank in Bangladesh (Doctoral dissertation, Curtin University).
- Dewan, M. N. A., Biswas, N. R., Chowdhury, M. H., & Quaddus, M. A. (2013). An AHP-QFD Integrated Approach to Meet Three Dimensional Environmental Value Requirements in Sustainable E-Business Modelling. In PACIS (p. 92).
- Dewan, M. N. A., Biswas, N. R., Chowdhury, M. H., & Quaddus, M. A. (2013). An AHP Integrated QFD Approach for Three Dimensional Blended Value Requirements in Sustainable E-Business Modelling: The Case of a Commercial Bank. In PACIS (p. 96).
- Chowdhury, Md Maruf Hossan. An AHP-QFD integrated approach for mitigating barriers of corporate sustainability. Diss. School of Business, Curtin University, Perth, 2012.
- Dewan, Mohammed Naim A., Maruf Hossan Chowdhury, and Mohammed A. Quaddus. "Qfd Based Modelling For E-Business: A Sustainable Approach Using Blended Value Dimensions." PACIS. 2012.
- Büyüközkan, Gülçin, and Çiğdem Berkol. "Designing a sustainable supply chain using an integrated analytic network process and goal programming approach in quality function deployment." Expert Systems with Applications 38.11 (2011): 13731-13748.

(3.18)

- Maewall M. and P. Dumas, Project Report, Faculty of Worcester Polytechnic Institute,

2012.

- Naim A. Dewan, Mohammed, Maruf Hossan Chowdhury, Md. and A. Quaddus, Mohammed, PACIS 2012 Proceedings. Paper 47, 2012.
- Büyüközkan, G. and Berkol, C., *Expert Systems with Applications*, 38, 11, 13731-13748, 2011.
- Isabella M Lami and Elena L Vitti, *Journal of Applied Operational Research* 3, 1, 2–12, 2011.

ΑΙΚΑΤΕΡΙΝΗ ΓΚΟΤΖΑΜΑΝΗ

1. ΕΠΙΣΤΗΜΟΝΙΚΑ ΠΕΡΙΟΔΙΚΑ (Με Σύστημα Κριτών)

[1] Tsiotras G., Gotzamani K. (1996), "ISO 9000 as an Entry Key to TQM: The Case of the Greek Industry", *International Journal of Quality and Reliability Management*, Vol. 13, No. 4, pp. 64-76.

[2] Gotzamani, K., Tsiotras, G. (2001), "An Empirical Study of the ISO 9000 Contribution Towards Total Quality Management", *International Journal of Production & Operations Management*, Vol. 21, No. 10, 2001, pp. 1326-1342.

[3] Gotzamani, K., Tsiotras, G. (2002), "The True Motives Behind ISO 9000 Certification. Their Effect On The Overall Certification Benefits and Long-Term Contribution Towards TQM", *International Journal of Quality and Reliability Management*, Vol. 19, No. 2, pp. 151-169.

[4] Gotzamani, K. (2004), "A Thorough Analysis of ISO 9000 Contribution to Small and Medium Enterprises: A Comparison With large Enterprises", *International Journal of Management Practice*, Vol. 1, No. 1, pp. 41-56.

[5] Vouzas, F., Gotzamani, K. (2005), "Best Practices of Selected Greek Organizations on their Road to Business Excellence", *The TQM Magazine*, Vol. 17, No. 3, pp. 259-266

[6] Gotzamani, K., (2005), "The implications of the new ISO 9000:2000 standards for certified organizations: anticipated benefits & implementation pitfalls", *International Journal of Productivity & Performance Management*, vol. 54, No. 8, pp. 645-657.

[7] Gotzamani, K., Theodorakioglou, Y, Tsiotras (2006), G., "A Longitudinal Study of ISO 9000 Contribution towards TQM in the Greek industry", *The TQM Magazine*, Vol. 18, No. 1, pp. 44-54.

[8] Theodorakioglou, Y., Gotzamani, K., Tsiotras, G. (2006), "Supplier Management and its Relationship to Buyer's Quality Management' *Supply Chain Management: An International Journal,* Vol. 11, No. 5, pp. 148-159.

[9] Gotzamani, K., Tsiotras, G., Nikolaou M., Nikolaides, A., Hadjiadamou, V. (2007), "The Contribution to Excellence of ISO 9001: The Case of Certified Organisations in Cyprus", *The TQM Magazine*, Vol. 19, No. 5, pp. 388-402.

[10] Melidonioti, M., Gotzamani, K. (2007), "Standardization and Quality in Greek Banking Services", MIBES (Management of International Business & Economic Systems) *Transactions On Line Journal (MTOL),*
ISSN 1790-9899, Vol.1, No. 1, Autumn 2007, pp. 60-74.

[11] Gotzamani, K., Vouzas, F., Longinidis, P. (2009), « Quality Management in the Logistics Function: A Study of the Greek Industry », *International Journal of Business Excellence*, Vol.2, No. 2, pp.194-218.

[12] Andronikidis, A., Georgiou, A.C., Gotzamani, K. and Kamvysi, K. (2009), "The Application of Quality Function Deployment in Service Quality Management", *The TQM Journal*, Vol. 21, No. 4, pp. 319-333.

[13] Longinidis, P., Gotzamani, K. (2009), "ERP user satisfaction issues: Insights from a Greek industrial giant", *Industrial Management and Data Systems*, Vol. 109, No. 5, pp.628-645.

[14] Gotzamani, K., Tzavlopoulos, Y. (2009), "Measuring e-commerce quality: an exploratory review », *International Journal of Quality and Service Sciences (IJQSS),* Vol. 1, No. 3, pp. 271-279.

[15] Theodorakioglou, Y., Gotzamani, K., Tsiotras, G. (2010), "Supplier management practices in a SCM context - The case of the Greek manufacturing industry", *International Journal of Business and Systems Research (IJBSR),* Vol. 4, No. 1, pp. 42-61.

[16] Gotzamani. K. (2010), "Results of an Empirical Investigation on the Anticipated Improvement Areas of the ISO 9001:2000 Standard", *Total Quality Management & Business Excellence*, Vol. 21, No. 6, pp. 687-704.

[17] Gotzamani, K., Theodorakioglou, Y., (2010) "Critical barriers to the implementation of close supplier-buyer relationships: the case of the Greek manufacturing industry", *International Journal of Logistics: Research and Applications*, Vol. 13, No. 3, pp. 211-224.

[18] Kamvysi, K., Gotzamani, K., Georgiou, A., Andronikidis, A. (2010) "Integrating DEAHP and DEANP into the Quality Function Deployment", *The TQM Journal*, Vol. 22, No. 3, pp. 293-316.

[19] Gotzamani, K., Longinidis, P., Vouzas, F. (2010), "The logistics services outsourcing dilemma: Quality management and financial performance perspectives", *Supply Chain Management: An International Journal*, Vol. 15, No. 6, pp. 438-453. (Selected for Inclusion in Emerald's Reading ListAsssist)

[20] Fotopoulos, C., Kafetzopoulos, D., Gotzamani, K. (2011), "Critical factors for effective implementation of the HACCP system: A Pareto analysis", *British Food Journal*, Vol. 113, No. 5. pp. 578-597.

[21] Paltayian, George N., Georgiou, Andreas C., Gotzamani, Katerina D., Andronikidis, Andreas I., (2012) "An integrated framework to improve quality and competitive positioning within the financial services context", *International Journal of Bank Marketing,* Vol. 30 Iss: 7, pp.527 - 547

[22] Kafetzopoulos, D., Gotzamani, K., Psomas, E. (2013), "Quality Systems and Competitive Performance of Food Companies", *Benchmarking: An International Journal*, Vol.20, No. 4, pp.463-483.

[23] Vakalopoulou, M., Tsiotras, G., Gotzamani, K. (2013), "Implementing CAF in Public Administration: Best Practices in Europe – Obstacles and Challenges", *Benchmarking: An International Journal*, Vol. 20, No. 6, pp. 744-764.

[24] Kafetzopoulos, D., Gotzamani, K., (2014), "Critical factors, food quality management and organizational performance", *Food Control*, Vol. 40 (June 2014), pp.1-11. **(Συμπεριλήφθηκε στα «Most Downloaded Food Control Articles» -**

http://www.journals.elsevier.com/food-control/most-downloaded-articles/)

[25] Kafetzopoulos D., Gotzamani, K., Psomas, E., (2014), "The impact of employees' attributes on the quality of food products", *International Journal of Quality & Reliability Management,* Vol. 31 Iss: 5, pp.500 – 521.

[26] Kamvysi, K., Gotzamani, K., Georgiou, A., Andronikidis, A., (2014), "Capturing and prioritizing students' requirements for course design by embedding Fuzzy-AHP and linear programming in QFD", *European Journal of Operational Research (EJOR),* Vol. 237, Issue 3, pp.1083-1094.

[27] Gianni, M., Gotzamani, K., (2014), "Management Systems Integration: lessons from an abandonment case", *Journal of Cleaner Production*, Volume 86, 1 January 2015, Pages 265–276

[28] Kafetzopoulos, D., Psomas, E., Gotzamani K., (2015) "The impact of quality management systems on the performance of manufacturing firms", *International Journal of Quality & Reliability Management,* Vol. 32, Iss: 4, pp.381 - 399

[29] Kafetzopoulos, D., Gotzamani, K., Gkana, V. (2015) "Relationship between quality management, innovation and competitiveness. Evidence from Greek companies", *Journal of Manufacturing Technology Management*, Vol. 26 Iss: 8, pp.1177 - 120

[30] Gianni, M., Gotzamani, K., & Linden, I. (2016). How a BI-wise Responsible Integrated Management System May Support Food Traceability. *International Journal of Decision Support System Technology (IJDSST),* 8(2), 1-17. doi:10.4018/IJDSST.2016040101 (http://www.igi-global.com/article/how-a-bi-wise-responsible-integrated-management-system-may-support-food-traceability/157362)

[31] Bernardo, M., Gotzamani, K., Vouzas, F., Casadesus, M., (2016), "A qualitative study on integrated management systems in a non-leading country in certifications" *Total Quality Management & Business Excellence*, vol. 29, No. 4, 453-480, DOI:10.1080/14783363.2016.1212652

[32] Gianni, M., Gotzamani, K., Vouzas F. (2017), "Integrated Management Systems in the Food Sector: Insights from a Dairy Plant", *International Journal of Quality & Reliability Management (IJQRM.),* Vol. 34 Iss 2 pp. 194 – 215.

[33] Tsironis, L., Gotzamani, K., Mastos, T., (2017), "E-Business Critical Success Factors: Developing an Integrated Success Model", *Business Process Management Journal*, Vol. 23 Issue: 5, pp.874-896, https://doi.org/10.1108/BPMJ-02-2016-0030

[34] Paltayian, George N., Georgiou, Andreas C., Gotzamani, Katerina D., Andronikidis, Andreas I., (2017) "Aligning customer requirements and organizational constraints to service processes and strategies", *Business Process Management Journal*, Vol. 23 Issue: 5, pp.1018-1042, https://doi.org/10.1108/BPMJ-10-2015-0140

[35] Maletič, D., Maletič, M., Al-Najjar, B., Gotzamani, K., Gianni, M., Kalinowski, T.B., Gomišček, B. (2017) «Contingency Factors Influencing Implementation of Physical Asset Management Practices», *Organizacija*, Vol. 50, No. 1, pp. 3-16. (http://organizacija.fov.uni-mb.si/index.php/organizacija/index).

[36] Bernardo, M., Gianni, M., Gotzamani, K., Simon, A. (2017), "Is there a common pattern to integrate multiple management systems? A comparative analysis between organizations in Greece and Spain", *Journal of Cleaner Production*, Vol. 151, pp. 121-133., doi: 10.1016/j.jclepro.2017.03.036.
http://www.sciencedirect.com/science/article/pii/S0959652617304717

[37] Gianni, M., Gotzamani, K., Tsiotras, G. (2017), "Multiple perspectives on integrated management systems and corporate sustainability performance", *Journal of Cleaner Production*, Vol. 168, pp.1297-1311., https://doi.org/10.1016/j.jclepro.2017.09.061.
http://www.sciencedirect.com/science/article/pii/S0959652617320504

[38] Psomas, E., Gotzamani, K., Kafetzopoulos, D., (2018) "Determinants of company innovation and market performance", *The TQM Journal*, Vol. 30 Issue: 1, pp.54-73, https:// doi.org/10.1108/TQM-07-2017-0074.

[39] Gotzamani, K., Georgiou, A., Andronikidis, A., Kamvysi, K., (2018), "Introducing Multivariate Markov Modelling within QFD to Anticipate Future Customer Needs in Product Design", *International Journal of Quality & Reliability Management*, Vol. 35 Issue: 3, pp.762-778, https://doi.org/10.1108/IJQRM-11-2016-0205

[40] Christina Nizamidou, Fotis Vouzas, Katerina Gotzamani, (2019) "Exploring the interrelationship between quality, safety and HR within crisis management framework", The TQM Journal, https://doi.org/10.1108/TQM-08-2018-0106

[41] Cabecinhas, Mónica; Domingues, Pedro; Sampaio, Paulo; Bernardo, Merce; Franceschini, Fiorenzo; Galetto, Maurizio; Gianni, Maria; Gotzamani, Katerina; Mastrogiacomo, Luca; Hernandez-Vivanco, Alfonso, (2018) "Integrated Management Systems Diffusion Models in South European Countries", International Journal of Quality & Reliability Management (IJQRM), vol. 35, No. 10, pp. 2289-2303, https://doi.org/10.1108/IJQRM-03-2017-0044

[42] Kafetzopoulos, D., Gotzamani, K. (2019) "The relationship between EFQM enablers and business performance: the mediating role of innovation" *Journal of Manufacturing Technology Management*, Vol. 30 No. 4, pp. 684-706, DOI 10.1108/JMTM-06-2018-0166

[43] Kafetzopoulos, D., Gotzamani, K. (2019) "Investigating the role of EFQM enablers in innovation performance", *The TQM Journal*, Vol. 31, No. 2, pp. 239-256, DOI 10.1108/TQM-09-2018-0124.

[44] Tzavlopoulos, I., Gotzamani, K., Andronikidis, A. and Vassiliadis, C. (2019), "Determining the impact of e-commerce quality on customers' perceived risk, satisfaction, value and loyalty", International Journal of Quality and Service Sciences, Vol. 11, No. 4, pp. 576-587. https://doi.org/10.1108/IJQSS-03-2019-0047

2. ΒΙΒΛΙΑ/ΜΟΝΟΓΡΑΦΙΕΣ

[1] Επιμέλεια Ελληνικής Έκδοσης για το βιβλίο «*Βασικές Αρχές της Βιώσιμης Επιχείρησης*», ISBN: 978-9925-563-15-9, Copyright © 2018, Broken Hill Publishers LTD, **μετάφραση στην ελληνική γλώσσα του βιβλίου**: "*Foundations of Sustainable Business Theory, Function and Strategy*" of Nada R. Sanders, Ph.D and John D. Wood, J.D. ISBN: 978-1-118-

44104-6, Copyright © 2015, John Wiley & Sons, Inc.

3. ΚΕΦΑΛΑΙΑ ΣΕ ΣΥΛΛΟΓΙΚΟΥΣ ΤΟΜΟΥΣ

[1] Gianni, M., & Gotzamani, K. (2016), "Integrated management systems and information management systems: Common threads", in Papajorgji, P., Pinet, F., Guimarães, A. M., & Papathanasiou, J. (Eds.), Automated Enterprise Systems for maximizing Business Performance, IGI Global, USA, pp. 195-214.

[2] Γεωργίου, Α., Γκοτζαμάνη, Κ., Ξανθοπούλου, Σ., Καμβύση, Κ., και Ανδρονικίδης, Α. (2017), «Εφαρμογή της μεθοδολογίας QFD-AHP-ANP για το σχεδιασμό ενός ακαδημαϊκού μαθήματος», έγινε δεκτό για εισαγωγή στον Επιστημονικό Συλλογικό Τόμο προς τιμή του ομότιμου Καθηγητή Γ. Οικονόμου, Πειραιάς: Πανεπιστήμιο Πειραιώς.

[3] Μαστρογιάννη, Κ., Γκοτζαμάνη, Κ., Τσιότρας, (2017) Γ., «Αξιολόγηση ποιότητας υπηρεσιών φυσικοθεραπείας στα πλαίσια της πρωτοβάθμιας φροντίδας υγείας», έγινε δεκτό για εισαγωγή στον Επιστημονικού Τόμο προς τιμήν του Ομότιμου Καθηγητή Κυρίου Γεωργίου Οικονόμου, Πανεπιστήμιο Πειραιά.

4. ΑΝΑΚΟΙΝΩΣΕΙΣ ΣΕ ΣΥΝΕΔΡΙΑ ΜΕ ΚΡΙΤΕΣ ΚΑΙ ΠΡΑΚΤΙΚΑ

[1] Τσιότρας Γ., Γκοτζαμάνη Κ. (1992), "Εφαρμογή Στοιχείων της Φιλοσοφίας Just-In-Time στις Δημόσιες Επιχειρήσεις", Πρακτικά του Συνεδρίου "Διοικητικός Εκσυγχρονισμός", Θεσσαλονίκη, 1992.

[2] Tsiotras G., Gotzamani K., Bouras D. (1994), "The ISO 9000 Certification: A New Key Business Strategic Factor for Competitiveness: The Case of the Greek Industry", *Proceedings of the HCM Workshop on Industrial Networks*, Thessaloniki, May 1994.

[3] Tsiotras G., Bouras D., Gotzamani K. (1994), "Strategic Information Systems for Real Time Management and Control of Production Networks", *Proceedings of the HCM Workshop on Industrial Networks*, Thessaloniki, May 1994.

[4] Gotzamani K., Tsiotras G., Koufidou S. (1995), "Measuring the Level of Quality Assurance in the Northern Greek Industry", *Proceedings of the 3rd Balkan Operational Research Conference*, Thessaloniki, Oct. 1995.

[5] Τσιότρας Γ., Γκοτζαμάνη Κ. (1997), "Η μέρα μετά την Πιστοποίηση κατά ISO 9000! Τελικά, ποιο ήταν το όφελος για την επιχείρησή μου;" Πρακτικά Συνεδρίου Quality Forum '97, Αθήνα, Οκτ. 1997.

[6] Gotzamani, K., Tsiotras, G. (1999), "The Effectiveness and Contribution of ISO 9000 Quality Assurance Standards Towards The Development and Adoption of TQM: An Empirical Study", *Proceedings of the 5th International Conference of the Decision Sciences Institute*, Αθήνα, Ιούλιος 1999.

[7] Gotzamani, K. (2002), «A Thorough Examination of ISO 9000 Contribution Towards TQM and Operational Performance Improvement. The Secrets Of Success, The Pitfalls Of Failure And The Steps To Follow», *Proceedings of the 9th International Annual Conference of the European Operations Management Association (EUROMA):* "Operations Management and the New Economy", Copenhagen, 2-4 June 2002, Volume II, pp. 625-

638.

[8] Theodorakioglou, Y., Gotzamani, K., Tsiotras, G. (2003), "Quality Management Relationship to Supply Chain Management - A Theoretical Model and Analysis of the Relationship Between Quality Management Practices and Supplier Management Practices in the SCM context", *Proceedings of the IPSERA (International Purchasing & Supply Education & Research Association*) 2003 Conference, 14-16 April, Budapest, pp. 305-320. ****Selected Among The 10 Best Papers Of The Conference**

[9] Gotzamani, K., Theodorakioglou, Y., Tsiotras, G. (2003), "ISO 9000 Contribution Contribution Towards Total Quality Management and Operational Performance Improvement: The results of two empirical surveys in the Greek Industry", *Proceedings of the 8th International Conference on ISO 9000 & TQM* (8-ICIT), April 23-25, Montreal, Canada, Part 2, pp. 47-53.

[10] Gotzamani, K., Theodorakioglou, Y., Tsiotras, G. (2003), "The Effectiveness of ISO 9000 Certification To Small-Medium Enterprises: Its Contribution Towards Total Quality Management and Operational Performance Improvement"*, Proceedings of the 6th SMESME International Conference*, June 1-4, Athens, Greece, pp.494-503.

[11] Vouzas, F., Gotzamani, K., D. (2004), "Best Practices of Selected Greek Organisations on their Road to Business Excellence", *Proceedings of the 9TH International Conference On ISO 9000 & TQM (9-ICIT*), April 5-7, Bangkok, Part 2, pp. 122-129.

[12] Gotzamani, K., D. (2004), "The new ISO 9000:2000 series of standards – Its contribution towards business excellence", *Proceedings of the 5TH International Conference On Quality, Reliability and Maintainance (QRM),* April 1-2, University of Oxford, pp. 23-27.

[13] Vouzas, F., Gotzamani, K. (2004), "Στρατηγική Διοίκησης Ανθρωπίνων Πόρων και Απόδοση: Καλύτερες Πρακτικές και Αντίστοιχα Αποτελέσματα Ελληνικών Επιχειρήσεων που Εφαρμόζουν το Ευρωπαϊκό Μοντέλο Επιχειρηματικής Αριστείας", *Proceedings of the 9TH International Congress of the Economic Society of Thessaloniki, on "Entrepreneurship, Competitiveness and Growth in South-East Europe"*, September 23-25, Thessaloniki, Greece.

[14] Gotzamani, K., Tsiotras, G., Nikolaou, M., Nikolaides, V., Hadjiadamou, V. (2005), "ISO 9000 Contribution Towards Business Excellence: The Case of Cyprus Certified Organizations", *Proceedings of the 10th International Conference on ISO 9000 and TQM (ICIT),* March 28-30, Shanghai, China. ****Best Paper Award under Sub-theme: ISO 9000 & ISO 14000**

[15] Vouzas, F., Koufidou, S., Gotzamani, K. (2005), «Is the EQA Business Excellence model a vehicle for Effective HR Utilization? The Rhetoric and the Reality", *Proceedings of the International Human Resource Management (IHRM) Conference* 2005, 14-17 June, Cairns, Australia.

[16] Papadimitriou, A., Gotzamani, K., Koemtzi, M., Tsiotras, G. (2005), "Examination Of The Best Practices In Administrative And Organizational Functions Of The Greek Universities", *Proceedings of the 1st International Conference: Integrating for Excellence*, 15-17 June, Sheffield Hallam University.

[17] Silakou, M., Gotzamani, K., Vouzas, F. (2005), «Quality In Public Management: An Issue

For Debate And The Political Benefit Of Applying TQM In The Local Government Sector - The Case Of Applying TQM In A Municipal Construction Service", *Proceedings of the 8th Toulon-Verona Conferen*ce: "Quality In Services: Higher Education, Health Care, Local Government", University of Palermo, Palermo, Italy, 8th-9th September, 2005.

[18] Vouzas, F., Savvidou, M., Gotzamani, K. (2005), "Investigating The Logistics- Quality Management Relationship In The Food Industry In Greece. A Case Study", *Proceedings of the 2nd International Conference on Manufacturing Engineering (ICMEN*), 5-7 October, Chalkidiki, Greece, pp. 887-897.

[19] Theodorakioglou Y., Gotzamani, K., Tsiotras, G. (2005), "The Main Obstacles In Implementing Close Supplier – Buyer Relationships: An Empirical Survey In The Greek Industry", *Proceedings of the 2nd International Conference on Manufacturing Engineering (ICMEN*), 5-7 October, Chalkidiki, Greece, pp. 833-843.

[20] Papadimitriou A., Gotzamani K., Ntinas H., Tsiotras G. (2006), "Effective practices in selective academic support services in Greek Public Universities: Preliminary findings from Information Technology Centers, Research Committees, Career Services, Public and International Affairs", *Proceedings from the Society for Research into Higher Education (SRHE) Annual Conference*, December 12-14, Brighton Sussex, UK.

[21] Papadimitriou, A., Gotzamani, K., Tsiotras, G. (2006), «Effective Practices in Academic Support Services in Greek Public Universities: Preliminary findings from Career Services», *Management of International Business & Economic Systems (MIBES)* Conference, 4-5 November, T.E.I. of Larissa, Dept. of Business Administration, Larissa, Greece.

[22] Melidonioti, M., Gotzamani, K. (2006), «Standardization and Quality in Greek Banking Services», *Management of International Business & Economic Systems (MIBES)* Conference, T.E.I. of Larissa, Dept. of Business Administration, 4-5 November, Larissa, Greece.

[23] Gotzamani, K., Vasiliadis, C., Andronikidis, A., Livadarou, G., (2006) «Investigating Motives of Quality Assurance Efforts in the Greek Hospitality Sector: Perceived Benefits and Problematic Areas», *24th EuroCHRIE Congress,* October 25-28, Thessaloniki, Greece.

[24] Papadimitriou A., Gotzamani K., Ntinas H., Tsiotras G. (2006), "Identification of selective effective practices in academic support services in Greek Public Universities: Preliminary findings from Library, Information Technology and Career Services", *Proceedings from the 9th Toulon-Verona Conference*, September 7-8, Paisley, Scotland.

[25] Koemtzi M., Gotzamani K. (2006), "A highlight of the prerequisites of benchmarking", *Conference Proceedings, 9th Quality Management & Organisational Development (QMOD)*, August 2006, Liverpool, pp. 466-477.

[26] Βούρβαχης, Ι., Γκοτζαμάνη, Κ. (2006), «Η Διαχείριση της Ποιότητας στις Εταιρίες Παραγωγής Έτοιμου Σκυροδέματος στην Ελλάδα», Πρακτικά 2ου Πανελλήνιου Συνεδρίου για την Τυποποίηση τα Πρότυπα και την Ποιότητα, Θεσσαλονίκη, Μάιος 2006, σελ. 75-82.

[27] Μελιδονιώτη Μ., Γκοτζαμάνη, Κ. (2006), «Προτυποποίηση και Ποιότητα στις

Χρηματιστηριακές Εταιρίες», Πρακτικά 2ου Πανελλήνιου Συνεδρίου για την Τυποποίηση τα Πρότυπα και την Ποιότητα, Θεσσαλονίκη, Μάιος 2006, σελ. 370-379.

[28] Χατζηπαναγιώτη Μ., Γκοτζαμάνη, Κ., Ιακώβου, Ε. (2007), «Διαχείριση Ποιότητας στην Εφοδιαστική Αλυσίδα», Πρακτικά 4ου Φοιτητικού Συνεδρίου «Διοικητικής Επιστήμης και Τεχνολογίας», Αθήνα, Μάιος 2007.

[29] Gotzamani, K., Theodorakioglou, Y. (2007), "Results of an Exploratory Study of the ISO 9000:2000 Series Impact on Certified Organizations", *10th Toulon-Verona Conference* - Quality In Services", 3-4 September, Thessaloniki, Greece.

[30] Gotzamani, K., Vouzas, F., Loginides, P. (2007), "Quality Management Practices in the Logistics Function: Results of an Empirical Survey", *12th World Congress for Total Quality Management*, 26-29 September, Edinburgh, Scotland.

[31] Georgiou, A., Gotzamani, K., Andronikidis, A., Paltayan, G. (2008), "A combined QFD, AHP and ANP approach for quality improvement and capacity expansion in the Greek Banking sector: Some Preliminary Results", *Proceedings of the 11th QMOD (Quality Management and Organizational Development) Conference*, Sweden.

[32] Andronikidis, A., Georgiou, A., Gotzamani, K., Kamvysi, K. (2008) "The Application of Quality Function Deployment in Service Quality Management, *Proceedings of the 11th Toulon Verona Conference*, 4-6 September, Florence, Italy, pp. 675-690.

[33] Maditinos, Z., Vassiliadis, C., Gotzamani, K., Vouzas, F. (2009), "Service Harm Crisis: The Swiss Cheese Effect in Helios Airways Tragedy", *Proceedings of the 2nd Biannual International Conference on Services Marketing (2nd BIC)*, November 4-6, Thessaloniki, Grrece, pp. 354-360.

[34] Kamvysi, K., Gotzamani, K., Georgiou, A.C., Andronikidis, A. (2009), "An integrative QFD approach for bank customers satisfaction", *Proceedings of the 2nd Biannual International Conference on Services Marketing» (2nd BIC)*, November 4-6, Thessaloniki, Grrece, pp. 227-242.

[35] Gotzamani, K., Tzavlopoulos, Y. (2009), "Measuring e-commerce-quality: An exploratory review", *Long Abstracts & Papers Proceedings, 12th Toulon Verona & 13th QMOD Conference*, August 28-30, Verona, Italy. ****Selected among the Best Papers of the conference**

[36] Kamvysi, K., Gotzamani, K., Georgiou, A., Andronikidis, A. (2009), "Integrating DEAHP and DEANP into the Quality Function Deployment", *Long Abstracts & Papers Proceedings, 12th Toulon Verona & 13th QMOD Conference*, August 28-30, Verona, Italy. ****Selected among the Best Papers of the conference**

[37] Andronikidis, A., Kamvysi, K., Gotzamani, K., Georgiou, A. (2010), "Exploring Alternative Approaches in Prioritizing Consumers' Selection Criteria In A Service Setting", *Conference Proceedings, 39th EMAC Conferenc*e, June 1-4 2010, Copenhagen Business School, Copenhagen, Denmark.

[38] Gotzamani, K. (2011), "The need for effective quality management in the Public Sector: The case of the Common Assessment Framework (CAF)", **Keynote Speaker,**

Proceedings of the 15th ICIT Conference, July 26-28, Kuala Lumpur, Malaysia.

[39] Kamvysi, K., Gotzamani, K., Andronikidis, A., Georgiou, A. (2011), "An Extended Fuzzy QFD Methodology in the Design and Evaluation of Academic Courses", *Conference Proceedings ISBN: 84-8081-211-7, 14th QMOD Conference on Quality and Service Sciences*, August 29-31, San Sebastian, Spain.

[40] Bernardo, M., Gotzamani, K., Vouzas, F., Casadesus, M. (2011), "A Qualitative Study on Management Systems Integration", *Conference Proceedings ISBN: 84-8081-211-7, 14th QMOD Conference on Quality and Service Sciences*, August 29-31, San Sebastian, Spain.

[41] Georgiou, A. C., Kamvysi, K., Andronikidis, A. and Gotzamani, K. (2011), "Advancing QFD to improve service quality", *BALCOR 2011-1st International Symposium and 10th Balkan Conference on Operational Research, September* 22-25, University of Macedonia, Thessaloniki, Greece.

[42] Καλύβα, Ε., Γκοτζαμάνη, Κ. (2011), «Ανασχεδιασμός Διαδικασιών Δημόσιας Διοίκησης με χρήση Πληροφοριακών Συστημάτων: Ένα Θεωρητικό Πλαίσιο» Πρακτικά Ελληνικού Συνεδρίου Διοίκησης και Οικονομίας (ΕΣΔΟ), σελ. 329-345, 16-18 Σεπτεμβρίου, ΤΕΙ Σερρών.

[43] Kamvysi, K., Andronikidis, A., Gotzamani, K., and Georgiou, A.C. (2012) "Listening to our customers in higher education institutions", 41st EMAC Conference, Marketing to Citizens: Going Beyond customers and consumers, ISCTE Business School, Lisbon, Portugal, 22-25 May 2012

[44] Kessopoulou, E., Korea, A., Gotzamani, K., Koemzi, M., Tsiotras, G., (2013), "Are CAF self-assessed public organizations ready for benchlearning? A Greek experience" *16th QMOD Conference*, 4-6 September 2013, Portoroz, Slovenia.

[45] Gianni, M., Gotzamani, K., (2013), "Management Systems Integration in Practice – A case of abandonment" *16th QMOD Conference*, 4-6 September 2013, Portoroz, Slovenia.

[46] Bernardo, M., Gotzamani, K., Gianni, M., (2013), "Certification maturity as a diffusion factor for management systems integration", 20th EUROMA Conference, 7-12 June 2013, Dublin, Ireland.

[47] Kilbasanis, A., Gotzamani, K., Vassiliadis, C. and Andronikidis, A, (2013) Does green mean fresh? Examining the framework of Green Brand Equity for Gen Y, 42nd EMAC Conderence, Lost in Translation: Marketing in an interconnected world, Istanbul Technical University, Turkey, 4-7 June 2013.

[48] Gianni, M., Gotzamani, K., (2014), "Exploring The Integration Of Management Systems In Services", *8th AMA SERVSIG, International Service Research Conference*, June 13-15, 2014, Thessaloniki, Greece.

[49] Gianni, M., Gotzamani, K., Vouzas, F. (2014), "Integrated Management Systems in the Food Sector: Insights from a Dairy Plant", *1st International Conference on Quality Engineering and Management (ICQEM)*, September 15-16, 2014, Guimarães – Portugal.

[50] Gianni, M., Kafetzopouos, D., Gotzamani, K. (2015), "Quality management adoption and

competitiveness of Greek companies in a fluctuating economic environment", *59th EOQ Quality Congress,* June 11-12, 2015, Athens, Greece.

[51] Psomas, E., Kafetzopoulos, D., Gotzamani, K. (2015), "The impact of leadership and process management on company innovation and market performance", 15TH EURAM, June 17-20, 2015, Warsaw, Poland.

[52] Kamvysi, K., Gotzamani, K., Andronikidis, A., Georgiou, A.C. (2015), "Incorporating a Multivariate Markov Chain model into Quality Function Deployment Framework", 16th Conference of ASMDA International Society, June 30 - July 4, Athens, Greece.

[53] Gianni, M., Gotzamani, K., Linden, I. (2015), "Towards a BI Platform to Support Food Traceability Management: Benefits and Challenges Identification", book of abstracts, ICDSST 2015 conference, Belgrade, Serbia, May 27-29, 2015.

[54] Cabecinhas, M., Domingues, P., Sampaio, P., Bernardo, M., Franceschini, F., Galetto, M., Gianni, M., Gotzamani, K., Mastrogiacomo, L. and Hernandez-Vivanco, A. (2016), "Integrated management systems diffusion in South European countries", 2nd International Conference on Quality Engineering and Management, July 13-15, Guimarãez, Portugal, Conference Proceedings, pp. 729-749.

[55] Maletič, D., Maletič, M., Al-Najjar, B., Gotzamani, K., Gianni, M., Kalinowski, T.B., Pačaiová, H., Nagyová, A. and Gomišček, B. (2016), "The role of contingency factors in physical asset management An empirical examination", EuroMaintenance 2016 Conference, 31 May-1 June, Athens, Greece, Conference Proceedings, pp. 93-99.

[56] Kafetzopoulos, d., Gotzamani, K., Psomas, E. (2016), "A Conceptual Framework of Quality Management, Innovation and Business Performance*", 19th QMOD, ICQSS, September 21-23, 2016, Rome, Italy, Conference Proceedings, pp. 393-407.*

[57] Gianni M., Gotzamani, K., Tsiotras, G. (2016), "Multiple percpectives on integrated management systems and corporate sustainability performance", *19th* QMOD, *ICQSS,* September 2*1-23*, 2016, Rome, Italy, Conference Proceedings, pp. 571-592. (http://www.19thqmodconference.com/wp-content/uploads/2016/08/Program_booklet-Final_03_09-1.pdf)

[58] Gianni, M., Gotzamani, K. and Tsiotras, G. (2016), "Integrated management systems, corporate sustainability and innovation" (extended abstract), 19th International Conference QMOD/ICQSS 2016, September 21-23, Rome, Italy, Conference Proceedings, pp. 1909-1912.(http://www.19thqmodconference.com/wp-content/uploads/2016/08/Program_booklet-Final_03_09-1.pdf)

[59] Cabecinhas, M., Domingues, J.P.T., Sampaio, P., Bernardo, M., Franceschini, F., Galetto, M., Gianni, M., Gotzamani, K., Mastrogiacomo, L. and Hernandez-Vivanco, A. (2016), "Integrated Management Systems diffusion in South European countries", 2nd International Conference on Quality Engineering and Management, July 13-15, Guimarãez, Portugal, Conference Proceedings, pp. 729-749.(http://icqem.dps.uminho.pt/program.html)

[60] G.N. Paltayian, A.C. Georgiou, K. Gotzamani and A. Andronikidis (2017) "Combining Quality Management Tools with Quantitative Approaches to Improve E-Banking

Operations.", Global Conference on Services and Management, Volterra, Italy, 2017.

[61] Mastos T.D. and Gotzamani K. (2018), "Enablers and inhibitors for implementing Sustainable Supply Chain Management practices: Lessons from SMEs in the food industry", 25th International EurOMA Conference, Budapest, Hungary.

[62] Gkana V. and Gotzamani K. (2018). Quality and innovation in the hospitality industry: A literature review. Paper presented at 3rd International Conference on Quality Engineering and Management (pp. 420-437). Barcelona: International Conference on Quality Engineering and Management

[63] Kamvysi, K., Andronikidis, A., Gotzamani, K., and Georgiou, A.C. (2018), "A Decision Framework for Sustainable Supply Chain Management in Tourism: A consolidated QFD framework", 47th EMAC Annual Conference, People Make Marketing, University of Strathclyde, Glasgow, UK, May 29-June 1.

[64] Kamvysi, K., Andronikidis, A., Georgiou, A.C., and Gotzamani, K. (2018), "A QFD framework for Sustainable Supply Chain Management in Tourism ", 8th International Conference on Tourism (ICOT) 2018, Kavala, Greece, June 27- 30.

[65] Gianni, M., Gotzamani, K. (2019) "Extrovert Integrated Management Systems", Excellence in Services International Conference (EISIC), Thessaloniki, Greece, August 2019.

[66] Gkana V., Gotzamani K. (2019) "Combining quality management and innovation: A framework for hotel firms", 3rd International Scientific Conference "Tourism, travel and hospitality at crossroads: The way ahead" (TOURMAN), Thessaloniki, Greece, October 2019.

[67] Kamvysi, K., Andronikidis, A., Georgiou, A.C., and Gotzamani, K. (2019), "Fostering Sustainability in Tourism Supply Chains: A QFD Decision Framework", EMRBI 12th Annual EUROMED Academy of Business (EMAB) Conference, Thessaloniki, Greece, September 18- 20.

5. ΑΝΑΚΟΙΝΩΣΕΙΣ ΣΕ ΣΥΝΕΔΡΙΑ ΜΕ ΚΡΙΤΕΣ ΧΩΡΙΣ ΠΡΑΚΤΙΚΑ

[1] Gotzamani K., Tsiotras G. (1997), "The Day After ISO 9000! What was the Real Benefit for my Company?", *Abstracts Proceedings of the EURO XV/INFORMS XXXIV Joint International Conference*, July 1997, Barcelona, Spain.

[2] Theodorakioglou, Y., Gotzamani, K., Tsiotras, G. (2003), "Supplier management practices and their impact on supplier and buyer performance: An empirical study in Greek manufacturing industry", *Abstracts Proceedings of the EURO/INFORMS Joint International Meeting*, July 6-10, Istanbul, Turkey.

[3] Gotzamani, K., Theodorakioglou, Y., Tsiotras, G. (2003), "A Longitudinal Study of ISO 9000 Contribution to Total Quality Management and Performance Improvement of Small-Medium Enterprises", *Abstracts Proceedings of the EURO/INFORMS Joint International Meeting*, July 6-10, Istanbul, Turkey.

[4] Gotzamani, K. (2004), "The New ISO 9000:2000 Series Of Standards: The Main Reasons

For Their Revision and The Key Improvements", *Abstracts Proceedings of the EURO XX European Conference on Operational Research*, July 4-7, Rhodes, Greece.

[5] Gotzamani, K. (2005), "Η Εφαρμογή της Διοίκησης Ολικής Ποιότητας στην Εκπαίδευση", **Plenary Speech**, *5th International Conference in Language for Specific and Academic Purposes,* October 1-2, Thesssaloniki, Greece.

[6] Georgiou, A., Livadarou, G., Gotzamani, K., Andronikidis, A. (2007), "Combining AHP and SERVQUAL in Measuring Financial Services Quality", *22nd European Conference on Operational Research EURO XXII*, July 8-11, Prague, Czech Republic.

[7] Paltayan, G., Georgiou, A., Andronikidis, A., Gotzamani, K. (2009), "Introducing a modified QFD design for quality improvement in the Greek banking sector", *23rd Euro Conference*, July 5-8, Bonn.

[8] G.N. Paltayian, A.C. Georgiou, K. Gotzamani, A. Andronikidis (2010), "An integrated AHP - ANP Quality Function Deployment framework for the competitive position improvement", *EURO XXIV, 24th European Conference on Operational Research*, Lisbon.

[9] Andronikidis, A., Gotzamani, K., Georgiou, A. C. and Kamvysi, K. (2011), "Integrating DEA framework into QFD methodology", *9th International Conference on Data Envelopment Analysis- DEA,* August 24-27, University of Macedonia, Thessaloniki, Greece.

[10] Bernardo, M.; Simon, A.; Gotzamani, K.; Casadesus, M. (2011), "La Dimensión Geográfica de la Integración de Sistemas de Gestión", XXI Congreso Nacional de ACEDE, CREATIVIDAD: EL FUTURO DE LA EMPRESA, ISBN: 978-84-615-3531-6, 4-6 September, Barcelona, Spain.

[11] Kamvysi, K., Gotzamani, K., Andronikidis, A. and Georgiou, A.C. (2014), "An Integrated QFD framework linking quality management with marketing efforts", 20th Conference of the International Federation of Operational Research Societies-IFORS "The art of Modeling", Barcelona, Spain, July 13-18.

[12] Georgiou, A.C., Kamvysi, K., Gotzamani, K. and Andronikidis, A. (2017), "Customers' Requirements Data Fosters Collaboration Between Quality Management and Services Marketing", ASMDA 2017, London, UK.

[13] G.N. Paltayian, A.C. Georgiou, K. Gotzamani, A. Andronikidis (2017), "Combining Quality Management Tools with Quantitative Approaches to Improve E-Banking Operations", Global Conference on Services Management (GLOSERV), Tuscany, Italy, 2017.

[14] A.C. Georgiou, G.N. Paltayian, K. Gotzamani, A. Andronikidis (2018), "Redesigning e-Banking services: Social and Environmental Challenges towards Sustainable Development", 29th European Conference on Operational Research, Valencia, Spain, July 2018.

[15] Georgiou, A.C., Kamvysi, K., Gotzamani, K., and Andronikidis, A. (2018), "An appraisal of DEA contribution in the Quality Function Deployment Process in conjunction with some recent advances using Markov stochastic processes", DEA40-International Conference on Data Envelopment Analysis, Aston University, Bermingham, UK, April 16-18.

[16] Paltayan, G., Georgiou, A., Gotzamani, K., Andronikidis, A., Kamvysi, K. (2019)

"Redesigning e-banking services: Social and Environmental Challenges towards Sustainable Development", 30th European Conference on Operational Research (EURO), Dublin 2019.

[17] Paltayan, G., Georgiou, A., Gotzamani, K., Andronikidis, A., Kamvysi, K. (2019) "Redesigning e-banking services: Social and Environmental Challenges towards Sustainable Development", 30th European Conference on Operational Research (EURO), Dublin 2019.

6. ΑΛΛΕΣ ΔΗΜΟΣΙΕΥΣΕΙΣ/ ΠΑΡΟΥΣΙΑΣΕΙΣ

[1] «Διερεύνηση της Προσφοράς των Συστημάτων ISO 9000 Στην Επιχειρηματική Αριστεία», Κέντρο Παραγωγικότητας Κύπρου, Φεβρουάριος 2004, ISBN: 9963-32-307-3

[2] Τσιότρας, Γ.Δ., Γκοτζαμάνη, Κ., «Λήψη Αποφάσεων με χρήση Ηλεκτρονικού Υπολογιστή: Ποσοτικές Περιπτώσεις», Πανεπιστημιακές Παραδόσεις, Έκδοση Πανεπιστημίου Μακεδονίας, Θεσσαλονίκη, 1993.

[3] Γκοτζαμάνη, Κ. (2005), "Η Σειρά Προτύπων Διαχείρισης Ποιότητας ISO 9000:2000: Βασικοί Λόγοι Αναθεώρησης Και Πλεονεκτήματα Της Νέας Σειράς», Ημερίδα: «Διασφάλιση ποιότητας και περιβαλλοντικής διαχείρισης κατά ISO: Νέες προοπτικές απασχόλησης», *Φεστιβάλ Φοίτηση 2005,* 24 Μαϊου, Ξενοδοχείο ΚΑΨΗΣ, Θεσσαλονίκη.

[4] Γκοτζαμάνη, Κ. (2003), "Διασφάλιση Ποιότητας και Συστήματα ISO 9000:2000", στα πλαίσια της θεματικής ενότητας: «Στρατηγική Διοίκηση, Ανθρώπινο Δυναμικό και Βελτίωση Ποιότητας: Συντελεστές Ανάπτυξης Ανταγωνιστικών Πλεονεκτημάτων», *Money Show 2003*, 13-14 Δεκεμβρίου, Θεσσαλονίκη.

[5] Γκοτζαμάνη, Κ., Θεοδωράκιογλου, Υ. (2003), «Η Διαχείριση Πρακτικών Ποιότητας και Οι Σχέσεις μας με τους Προμηθευτές», *23η Συνάντηση Υπευθύνων Προμηθειών Β. Ελλάδος*, 28 Μαΐου, Θεσσαλονίκη.

[6] Γκοτζαμάνη, Κ. (2007), «Διοίκηση Ολικής Ποιότητας και Μονάδες Υγείας» για το Στρογγυλό Τραπέζι: «Διαχείριση Ποιότητας και Βελτίωση Παρεχόμενων Υπηρεσιών στα Νοσηλευτικά Ιδρύματα», *3ο Πανελλήνιο Συνέδριο «Ποιότητα στις Υπηρεσίες Υγείας»*, Μάρτιος 2007, Αθήνα.

ΙΟΡΔΑΝΗΣ Μ. ΕΛΕΥΘΕΡΙΑΔΗΣ

Βιβλία/μονογραφίες

1. Ιορδάνης Μ. Ελευθεριάδης,(1999), *«Μελέτη της Σχέσης Μεταξύ Επιχειρηματικού και Χρηματοοικονομικού Κινδύνου σε Ελληνικές Επιχειρήσεις»,* Διδακτορική Διατριβή, Τμήμα Λογιστικής και Χρηματοοικονομικής Πανεπιστημίου Μακεδονίας,
2. Κωνσταντίνος Α. Αγοραστός, Ι. Ελευθεριάδης, (2007), *«Πανεπιστημιακές Παραδόσεις για το μάθημα Ανάλυση Επιχειρηματικών κινδύνων»***,** Πανεπιστήμιο Μακεδονίας
3. Ι. Μ. Ελευθεριάδης, Β. Καρατζόγλου**, (**2006) *«Προσδιορισμός και Διαχείριση του Κινδύνου»***,** Διδακτικό και Επιμορφωτικό Υλικό του Προγράμματος «Ανάπτυξη Επιχειρηματικότητας Μέσω Ολοκληρωμένης Εκπαίδευσης Συμβούλων και Στήριξης Αποφάσεων (ΑΝΕΜΟΕΣΑ)»
4. Ι. Μ. Ελευθεριάδης, Πρ. Γ. Ευθύμογλου, (2017) *«Μαθηματικά Χρηματοδότησης και Στοιχεία Ασφαλιστικών Μαθηματικών»,*4η Έκδοση,CYPRUS, BROKEN HILL PUBLISHERS
5. Ι. Μ. Ελευθεριάδης, Πρ. Γ. Ευθύμογλου, (2012) *«Θέματα Χρηματοοικονομικής Διοίκησης. Τεύχος Β'»* , Πειραιάς, Πρ. Ευθύμογλου

Επιστημονικά περιοδικά με κριτές

1. Ιορδάνης Μ. Ελευθεριάδης, Κωνσταντίνος Α. Αγοραστός, (2002) «Η επίδραση της Χρηματοοικονομικής Μόχλευσης στην Διαμόρφωση του Συνολικού Επιχειρηματικού Κινδύνου», *ΣΠΟΥΔΑΙ*, Τ52, (1-2), pp. 123 – 135.
2. Pazarskis M, Eleftheriadis I., Drogalas G., Christodoulou P. (2006) "Exploring the development and the nature of merger waves. Evidence from US and UK Capital Markets."**,** *South European Review of Business Finance and Accounting*, 4, (1), pp. 83-102
3. I. Eleftheriadis, (2007) "Risk in Public Enterprises. Cases from the Greek Public Sector." , *Investment Research and Analysis Journal*, 2(2), p. 68 – 77.
4. Theofanis Karagiorgos, George Drogalas, Iordanis Elefteriadis, Petros Christodoulou, (2009) **"**Efficient Risk Management and Internal Audit", *International Journal of Management Research and Technology, Special Issue on "New Aspects and Trends on Contemporary Management"*, 3 (2), pp. 429-436
5. Pazarskis, M., Karagiorgos, T., Eleftheriadis, I. and Christodoulou, P. (2010) "The Post-Merger Performance of Greek Acquiring Listed Firms: An Accounting Analysis", *MIBES Transactions - International Journal, 4 (1), pp. 96-107.*

6. Eleftheriadis, I., Pazarskis, M., Karagiorgos, T. and Christodoulou, P. (2010) "The Post-Merger Accounting Performance and Risk at Conglomerate Mergers of Greek Listed Firms: Myths and Reality**",** *International Economics and Finance Journal,*5 (1-2), pp. 15-31

7. Παζάρσκης, Μ., Καραγιώργος, Θ., Χριστοδούλου, Π. και Ελευθεριάδης, Ι. (2009) "Συγχωνεύσεις, Εξαγορές και Οικονομική Επίδοση Ελληνικών Επιχειρήσεων: Μια Λογιστική Θεώρηση"**,** *Spoudai - Journal of Economics and Business* **.** 59, (3-4), pp. 102-116

8. I. A. Tampakoudis D. N. Subeniotis I. M. Eleftheriadis**, (**2011) "The economic impact of mergers and acquisitions in Greece: lessons from a comparative analysis regarding western economies", *American J. Finance and Accounting*, 2, (3), pp. 262-295

9. Eleftheriadis, I., Pazarskis, M., Christodoulou, P. and Drogalas, G. (2012) "Evaluating Post-Merger Performance and Risk at Conglomerate Mergers in Greece", *Archives of Economic History*, XXIV (1), pp. 37-55.

10. Eleftheriadis I, Anagnostopoulou E., (2014), "Relationship between Corporate Climate Change Disclosures and Firm Factors", *Business Strategy and the Environment*, 24 (8), pp. 780-789

11. Eleftheriadis I, Anagnostopoulou E., (2015), "Identifying barriers in the diffusion of renewable energy sources", *Energy Policy*, Elsevier, 80, pp. 153–164,

12. 2) Loukeris N. and I. Eleftheriadis, (2015), "Further Higher Moments in Portfolio Selection and A-priori Detection of Bankruptcy, under Multi Layer Perceptron Neural Networks, Hybrid Neuro-Genetic MLPs, and the Voted Perceptron", International Journal of Finance and Economics, 20(4), pp. 341 - 349

13. 1) Loukeris N. and I. Eleftheriadis, (2015), "Support Vector Machines Networks to Hybrid neuro-genetic SVMs in Portfolio Selection", *Intelligent Information Management,* 7(3) , pp. 123-129

14. N. Loukeris, I. Eleftheriadis, E. Livanis, (2016), "The Portfolio Heuristic Optimisation System (PHOS)", *Computational Economics*, Springer, 48(4), pp. 627–648

15. Eleftheriadis *I.,* Vyttas V., (2016), "Creating a culture of risk in Greece a brief retrospect on "ice age", *Advances in Economics and Business*, vol. 4, No. 3

16. Eleftheriadis I*.,* Vyttas V., (2016), "Creating a culture of risk in Greece a brief retrospect on the memorandum era.", *International Journal of Business and Economic Sciences Applied Research* , 9 (2), pp. 65-71)

17. Eleftheriadis I*.,* Vyttas V., (2017) "Risk Management and Viability of Public Organizations. Development of a Risk Measurement Tool: The Case of Greece", *International Journal of Business and Economic Sciences Applied Research*, 10 (1) pp. 55-59,

18. Eleftheriadis I. , Anagnostopoulou E., (2017), "Measuring the level of corporate commitment regarding climate change strategies", *International Journal of Climate Change Strategies and Management,* 9(5), pp.626-644,
19. St. Bekiros, N. Loukeris, I. Eleftheriadis, (2017), "Portfolio optimization with investor utility preference of higher-order mooments: A behavioral approach", *Review of Behavioral Economics*, 4 (2), pp. 83–106
20. Eleftheriadis I., Vyttas V., (2017), "Applying of a risk measurement tool in Greek Public Sector", *Corporate Ownership & Control* 14(4-1), pp. 240-248
21. N. Loukeris, I. Eleftheriadis, **(**2017) "The Evolutional Portfolio Intelligent Complex Optimization (EPICO) model", Corporate Ownership and Control, , 14(4-1), pp. 271-285
22. Drogalas G., Eleftheriadis I., Pazarskis M., Anagnostopoulou E., (2017) "Perceptions About Effective Risk Management. The Crucial Role of Internal Audit and Management. Evidence from Greece" *"Investment Management and Financial Innovations"*, 14(4), pp. 1-11
23. Eleftheriadis, I. M. (2018). "Corporate trade-off hypothesis: An investigation of relationship between business and financial risk.", *Corporate Ownership & Control,* 15(2-1), ppp. http://doi.org/10.22495/cocv15i2c1p11,
24. Bekiros, S., Loukeris, N., Eleftheriadis, I. et al**.,** **(**2019), **"**Tail-Related Risk Measurement and Forecasting in Equity Markets**"**, Comput Econ, 53(2), pp. 783–816 (2017). https://doi.org/10.1007/s10614-017-9766-5
25. Eleftheriadis, E., & Vyttas, V. (2018). "The measurement of risk and performance in public organizations." *Risk Governance and Control: Financial Markets & Institutions,* 8(4), pp. 7-15. http://doi.org/10.22495/rgcv8i4p1

Πρακτικά συνεδρίων με κριτές

1. Ν.Β. Γεωργόπουλος, Ι.Μ. Ελευθεριάδης, Π.Γ. Ευθύμογλου. (1992),«Δυνατότητες και Προοπτικές της Στρατηγικής Χρησιμοποίησης της Πληροφορικής από τις Επιχειρήσεις του Ευρύτερου Δημόσιου Τομέα», Πρακτικά Συνεδρίου Διοικητικός Εκσυγχρονισμός, 9-11 Δεκεμβρίου, Θεσσαλονίκη, Ελλάδα
2. N.B. Georgopoulos, P.G. Efthimoglou, J.M. Eleftheriadis, J.T. Lazarides, (1994) "Eurocash'94 Survey: The Case of Greece", European'94 Conference Granfield University, U.K. 24-25 October, Granfield, U.K.
3. N.B. Georgopoulos, P.G. Efthimoglou, J.M. Eleftheriadis, J.T. Lazarides, (1996) "Globalcash – Europe '96 Survey: The Case of Greece" Globalcash'96 Conference., September, The Management Center Europe, Brussels
4. Κ. Αγοραστός, Ι. Ελευθεριάδης, «Διαχείριση Κινδύνου και Οργανωτική Καινοτομία. Μελέτη Περιπτώσεων Ελληνικών Επιχειρήσεων», (1997), 7ο Συνέδριο ΙΔΙΠ, ΕΥΕΛΙΞΙΑ ΚΑΙ ΚΑΙΝΟΤΟΜΙΑ. Το σύγχρονο μάνατζμεντ στη βιομηχανία, στα τεχνικά έργα και στο εμπόριο., 16-17 Οκτωβρίου, Συνεδριακό Κέντρο ΕΕΔΕ, Ελλάδα.

5. Ιορδάνης Μ. Ελευθεριάδης, «Η διαχείριση του κινδύνου στις ελληνικές επιχειρήσεις. Συγκριτική ανάλυση διαφορετικών κλάδων δραστηριότητας.» (2006), 2ο Εθνικό Συνέδριο Ελληνικής Εταιρίας Συστημικών Μελετών - Τμήμα Διοίκησης Επιχειρήσεων του Πανεπιστημίου Αιγαίου με τίτλο «Συστημικές Προσεγγίσεις σε Δίκτυο Επιχειρήσεων – Οργανισμών: οικονομικές και Κοινωνικές Διαστάσεις», 25-27 Μαϊου,
6. Iordanis Eleftheriadis, "Risk management processes. The case of Greek companies.", (2006), 1st International Conference In Accounting and Finance, University of Macedonia, Department of accounting and finance, 31 August - 1 September, University of Macedonia, Thessaloniki
7. Ι. Ελευθεριάδης, «Ηλεκτρονική Τραπεζική. Κίνδυνοι και Προοπτικές. Καταγραφή του Βαθμού Χρήσης και Εμπιστοσύνης από τους Πελάτες των Ελληνικών Τραπεζών», (2007), 3ο Εθνικό Συνέδριο ΕΕΣΜ, 26 - 28 Μαΐου Πειραιάς,
8. M. Pazarskis, I. Eleftheriadis, G. Drogalas, P. Christodoulou, (2007), «A Note on Evaluation of Merger Waves Diachronically and a Proposition for Business Risk Reduction in the New Era.», MIBES 2007, 29-30 SEPTEMBER, Larissa.
9. Eleftheriadis I., Pazarskis M., Christodoulou P., Drogalas G., (2008), "Operating performance, business risk and corporate mergers. Some Greek evidence" 4th INTERNATIONAL CONFERENCE of ASECU, Academy of Economic Studies, Bucharest, Romania, 22-24 May, , Bucharest
10. Ι. Ελευθεριάδης, (2008), "Διαχείριση Κινδύνου και Καινοτομία σε Επιχειρήσεις και Οργανισμούς του Δημόσιου Τομέα", 4ο Εθνικό Συνέδριο της ΕΕΣΜ, 29-31 Μαΐου, Ιωάννινα
11. Iordanis Eleftheriadis, (2008) "Managing Risk in Public Sector Organizations.", 2nd International Conference In Accounting and Finance, University of Macedonia, Department of accounting and finance, 28-29 August, University of Macedonia, Thessaloniki
12. Pazarskis, M, Karagiorgos, Th., Christodoulou, P. and Elefteriadis, I. (2009), "The Impact of Mergers and Acquisitions on Economic Performance of Greek Firms: an Accounting Perspective", 2ο ΔΙΕΘΝΕΣ ΣΥΝΕΔΡΙΟ ΠΟΣΟΤΙΚΑ ΚΑΙ ΠΟΙΟΤΙΚΑ ΜΕΘΟΔΟΛΟΓΙΚΑ ΠΡΟΤΥΠΑ ΣΤΗ ΟΙΚΟΝΟΜΙΑ ΚΑΙ ΔΙΟΙΚΗΣΗ (ΠΠΟ.ΜΕ.ΟΔΙ.), 24-26 ΜΑΪΟΥ, .
13. Pazarskis, M., Karagiorgos, T., Eleftheriadis, I. and Christodoulou, P. (2009) "The Post-Merger Performance of Acquiring Firms: Evidence from a Comprehensive Greek Sample Using Accounting Data", *4th Management of International Business and Economic Systems Conference* Conference Proceedings, pp. 287-294. *(MIBES 2009)*, September 18-20, Florina, Greece,
14. N. Loukeris, I. Eleftheriadis, (2010),«Default Prediction and Bankruptcy Hazard Analysis into Recurent neuro-genetic hybrid networks to AdaBoost M1 Regression and Logistic Regression models in Finance», 14th WSEAS Int. Conf. on CIRCUITS, July 22-24, Venice, Italy

15. N. Loukeris, X Wang, I. Eleftheriadis, (2010), Optimal Portfolio Selection under a new perspective of the Three Factor Model., 10th Special Conference of the Greek Society of Operational Research, 7th Meeting of Multicriteria Decision Making, 30 September - 2 October, Orestiada
16. N. Loukeris, A. Khuman, I. Eleftheriadis, (2010), «Default prevention under the Value at Risk and Expected Shortfall.» 10th Special Conference of the Greek Society of Operational Research, 7th Meeting of Multicriteria Decision Making, 30 September - 2 October, Orestiada
17. Loukeris N., and I., Eleftheriadis, (2011), ''Support Vector Machines Neural Networks to a Hybrid neuro-genetic SVM form in Corporate Financial Analysis'', Conference Proceedings Included in ISI/SCI Web of Science and Web of Knowledge, 15th International Conference on Computers CSCC, 14-17 August, Corfu, Greece
18. N. Loukeris, Eleftheriadis I., (2012), "Bankruptcy Prediction implementing Hybrids of Time Lag Recurrent Networks with Genetic optimization, Hybrid Neuro-genetic MLPs, and Econometric Regressions", International Academy of Business and Public Administration Disciplines (IABPAD) Conference, August 1-5 August, Las Vegas, U.S.A.
19. N. Loukeris, Eleftheriadis I., (2012), "A-priori Detection of Default, under Multi Layer Perceptron Neural Networks, Hybrid Neuro-Genetic MLPs, and the Voted Perceptron", International Academy of Business and Public Administration Disciplines (IABPAD) Conference, August 1-5, Las Vegas, U.S.A.
20. Eleftheriadis I, Anagnostopoulou E., Diavastis I., Arabatzis K., (2012), "Relationship between Financial Performance and Corporate Disclosures regarding Climate Change Practices", 4th International Conference on Accounting and Finance, August 30-31, Corfu Island, Greece,
21. N. Loukeris, Eleftheriadis I., (2013), "Corporate Bankruptcy Detection and Portfolio Selection into Recurrent Neural Networks, Hybrid Neuro-Genetic Recurrent NetWorks, Hybrid MLPs and Regressions", IV World Finance Conference, July 1-3, Cyprus.
22. Loukeris N., and Eleftheriadis I., (2015), Computational Intelligence in Portfolio Selection – The IPSOS Model, *IEEE 19th International Conference on Circuits, Systems, Communications and Computers, CSCC 2015*, July 6-8, Corfu, Greece
23. Loukeris N., Khuman A., Eleftheriadis I., and E., Livanis (2015), Asset Allocation under the Value at Risk and Expected Shortfall, 22nd Annual Conference of the Multinational Finance Society, June 28 - July 1, Porto Carras Grand Resort Hotel, Halkidiki, Greece,
24. Eleftheriadis I. Anagnostopoulou E., Diavastis I., (2015), Relasionship Between Corporate Performance, Climate Change Disclosures and Carbon Intensity of Business Activities, 8th Annual Conference of the EuroMed Academy of Business (EMAB) , 16th-18th, Verona, Italy, September

25. Eleftheriadis I., Vyttas V., (2015), "Creating a culture of risk in Greece crisis. A brief retrospect on "Ice Age." 1st International Conference of Development and Economy (ICODECON) Conference Theme: The advantages and disadvantages of Economic Crises, 2-4 October, Kalamata, Greece.
26. Eleftheriadis I., Vyttas V., (2015), Measuring Greek Public Administration Performance and Risk: Compilation and implementation of a mixed management model, Symposium on Business and Economics in Times of Crisis, 13-14 November, Lisbon, Portugal,
27. Eleftheriadis Iordanis, Vyttas Vasilios, (2016), "The Greek Public services transformation through the use of New Public Management tools: the case study of performance measurement in a public sector organization with the use of BSC. Challenges and threats"**,** 2nd International Conference of Development and Economy, 10-12 June, Thessaloniki, Greece.
28. Iordanis Eleftheriadis, Vyttas Vasilios, (2016), "Risk management and viability of public organizations. Development of a risk measurement tool: The case of Greece" 2nd International Conference of Development and Economy, 10-12 June, Thessaloniki, Greece
29. Loukeris N., and I., Eleftheriadis, (2016), The Optimal Portfolio Selection Intelligence (OPSI) model, *World Finance Conference*, July 29-31, New York, USA
30. Loukeris N., Bekiros S., and Eleftheriadis I., (2016), The Intelligent Portfolio Performance Optimization System (IPPOS), *International Research Meeting of Business and Management, IRMBAM,* 11-12 July, Nice, France
31. Loukeris N., Bekiros S., and Eleftheriadis I., (2016), The Portfolio Yield Reactive (PYR) model, *IEEE 6th International Conference on Information, Intelligence, Systems and Applications, IISA2016*, 13-15 July, Porto Carras Grand Resort Hotel, Halkidiki, Greece,
32. Loukeris N., Bekiros S., and Eleftheriadis I., (2016), The Intelligent Portfolio Selection Optimization System, (IPSOS), *IEEE 6th International Conference on Information, Intelligence, Systems and Applications, IISA2016*, 13-15 July, Porto Carras Grand Resort Hotel, Halkidiki, Greece
33. Eleftheriadis Iordanis, Vyttas Vasilios, (2018), "The use of a Multifactor Model to Measure Risks and Performance in Public Administration", World Finance Conference, July 25th-27th,Mauritius,
34. Eleftheriadis Iordanis, Vyttas Vasilios, (2018), "Analyzing Economic-Operational Risk and Performance in Greek Public Administration", 3rd International Conference of Development and Economy I.CO.D.ECON., , 03-06 of May, Kalamata, Greece.
35. Ι. Ελευθεριάδης, Β. Βύττας, (2018), «Ο Στρατηγικός Σχεδιασμός στη Νέα Δημόσια Διοίκηση. Το Παράδειγμα του Μοντέλου P.A.R.M. (Performance And Risk Measurement Model). Ανάπτυξη και Εφαρμογή ενός Συνεκτικού Πλαισίου Διαχείρισης στους Δημόσιους Οργανισμούς», 1ο ΠΑΝΕΛΛΗΝΙΟ

ΣΥΝΕΔΡΙΟ ΤΟΜΕΑ ΔΙΟΙΚΗΤΙΚΗΣ ΕΠΙΣΤΗΜΗΣ ΤΜΗΜΑΤΟΣ ΔΗΜΟΣΙΑΣ ΔΙΟΙΚΗΣΗΣ ΠΑΝΤΕΙΟΥ ΠΑΝΕΠΙΣΤΗΜΙΟΥ, 31/10 - 1/11, Αθήνα, Ελλάδα.

Κεφάλαια σε συλλογικούς τόμους

1. Ι. Μ. Ελευθεριάδης, Β. Καρατζόγλου**,** (), «Περιβαλλοντική αβεβαιότητα - κίνδυνος και κεφαλαιουχική αξία της επιχείρησης», *Τιμητικός τόμος προς τιμήν του Ομοτίμου Καθηγητή κ. Σ. Σαραντίδη*
2. Β. Καρατζόγλου, Ι. Ελευθεριάδης, (), «Η Περιβαλλοντική Λογιστική ως Προϋπόθεση Επίτευξης Βιώσιμης Ανάπτυξης από τις Επιχειρήσεις» *τιμητικός τόμος προς τιμήν του Καθηγητή κ. Θεοδώρου Σκούντζου*.
3. Χ. Βαλλιανάτος, Ι. Μ. Ελευθεριάδης, Β. Πέκκα, (), «Διερεύνηση της Υπόθεσης Εταιρικής Σχέσης Ανταλλαγής σε Διαφοροποιημένες Επιχειρήσεις», τιμητικός τόμος προς τιμήν του καθηγητή Ν. Δερβιτσιώτη.
4. Loukeris N., Eleftheriadis I., (), Radial Basis Functions Networks and RBFN Hybrids in Portfolio Selection», Επιστημονική *Επετηρίδα προς τιμήν του Ομότιμου Καθηγητή Σωτήρη Καρβούνη*.
5. Loukeris N., Eleftheriadis I., (), Default Prediction into Hybrid Recurent Neuro-Genetic Networks to AdaBoost M1 Regression and Logistic Regression models», *Επιστημονική Επετηρίδα προς τιμήν του Ομότιμου Καθηγητή Σωτήρη Καρβούνη*.
6. Ελευθεριάδης Ι., Βύττας Β, (), Η διαχείριση της απόδοσης και του κινδύνου στις σύγχρονες επιχειρήσεις. Μια εμπειρική προσέγγιση.» τιμητικός τόμος του Ομότιμου Καθηγητή Γεωργίου Οικονόμου
7. Tampakoudis, I., Subeniotis, D., Eleftheriadis, I. (2012), "M&As: Motives, empirical results and contemporary issues". *In* Vas. Vlachos, Pyrros Papadimitrios, Arist. Bitzenis (Eds.), *Mergers and Acquisitions as the Pillar of Foreign Direct Investment*. Palgrave Macmillan.
8. Eleftheriadis I., Vyttas V. (2018) Risk and Performance in Public Sector. In: Farazmand A. (eds) *Global Encyclopedia of Public Administration, Public Policy, and Governance*. Springer, Cham

Λοιπές Εργασίες – Επιστημονικό Έργο

1. Π. Γ. Ευθύμογλου, Ν.Β. Γεωργόπουλος, Ι.Μ. Ελευθεριάδης, «Συλλογή στοιχείων από τις Ελληνικές Επιχειρήσεις για την Μελέτη του Βαθμού Χρησιμοποίησης της Πληροφορικής στη Διαμόρφωση και Υλοποίηση των Στρατηγικών αποφάσεών τους», Ερευνητικό Έργο που χρηματοδοτήθηκε από την Επιτροπή Ερευνών του Πανεπιστημίου Μακεδονίας, 1992.
2. Επιστημονικά Υπεύθυνος του Έργου: «Υπολογισμός Κομβικών Συντελεστών Απωλειών του Συστήματος»
3. Εκπρόσωπος του Πανεπιστημίου Μακεδονίας στο πρόγραμμα PHARE Cross-Border Cooperation Programme Bulgaria – Greece 2005 , "Grant Scheme for

Integrated Support for Economic Development and Promotion of Employment" που διεξάγεται σε συνεργασία με το «American University in Bulgaria»

4. ΕΠΕΑΕΚ ΙΙ: Μέτρο 2.2 ,Αναμόρφωση Προγραμμάτων Προπτυχιακών Σπουδών – Διεύρυνση Τριτοβάθμιας, «Προγράμματα Προπτυχιακών Σπουδών του Πανεπιστημίου Μακεδονίας Οικονομικών και Κοινωνικών Επιστημών», Αναμόρφωση ΠΠΣ του Τμήματος Οργάνωσης και Διοίκησης Επιχειρήσεων του Πανεπιστημίου Μακεδονίας, Επιστημονικός συνεργάτης
5. ΕΠΕΑΕΚ ΙΙ: «Ενθάρρυνση Επιχειρηματικότητας μέσω της Υποστήριξης Νέων Επιχειρηματικών Ιδεών και της Εισαγωγής Καινοτόμων Μαθημάτων Επιλογής στα Προγράμματα Σπουδών των Τμημάτων του Πανεπιστημίου Μακεδονίας», Επιστημονικός συνεργάτης
6. ΕΣΠΑ: «ΜΟΝΑΔΑ ΚΑΙΝΟΤΟΜΙΑΣ ΚΑΙ ΕΠΙΧΕΙΡΗΜΑΤΙΚΟΤΗΤΑΣ ΠΑΝΕΠΙΣΤΗΜΙΟΥ ΜΑΚΕΔΟΝΙΑΣ», Επιστημονικός συνεργάτης
7. CROSS- BORDER VERTICAL AXES OF ENTREPRENEURSHIP IN SUPPORT OF YOUTH AND WOMEN, Επιστημονικός Συνεργάτης

Προσκεκλημένος ομιλητής:

1. 1st Corporate Seminar of Finance Intelligence: «Σύμφωνο της Βασιλείας ΙΙ. Η επόμενη μέρα για τις επιχειρήσεις. », Hellastat, Standard and Poor's Risk Solutions σε συνεργασία με το ΕΒΕΑ, 19 Ιανουαρίου 2007.
2. «ROTARY & ΕΠΙΧΕΙΡΕΙΝ: ΝΕΕΣ ΠΡΟΟΠΤΙΚΕΣ», ομιλία με θέμα «RISK MANAGEMENT»., Σέρρες, , στις 23 - 24 Φεβρουαρίου 2008.
3. Συνέντευξη στο Derivatives.gr

ΘΕΟΦΑΝΗΣ ΚΑΡΑΓΙΩΡΓΟΣ

1. Επιστημονικά Περιοδικά

1. **Papanastasiou, J., Lazaridis, I., Karagiorgos, Th.**, (2004), "BURDEN Sharing in NATO", *European Research Studies*, Vol. VII, (1-2).
2. **Karagiorgos, T., Drogalas, G., Eleftheriadis, I. and Christodoulou, P**., (2010) "Internal audit contribution to efficient risk management", Journal of Business Management, 2(1), International Science Press, pp. 1-14.
3. **Karagiorgos Th, Vasiliadis C.**, **Liakopoulou N**., (2006), "The role of self-government in the emergence of corporate social responsibility in Greece". *Investment research & Analysis, Journal*, 1(N1 spring).
4. **Karagiorgos Th., Kourdoumpalou**, (2006), "Exploring the relationship between learning approaches of accounting students and their learning outcomes at a Greek University", Journal of Social Sciences, 2 (2).
5. **Καραγιώργος Θ., Πετρίδης Α**., (2006), "Λογιστική Διαχείριση δανείων αγροτικών συνεταιρισμών". *Περιοδικό ΕΨΙΛΟΝ 7*, 2006 και στο Περιοδικό Φορολογική, Ενημέρωση 2006.
6. **Karagiorgos, Th., Melas, D.**, (2006), "Off-shore companies after the change in Cyprian legislation", Ethics and Critical Thinking Journal, 2006, (3).
7. **Drogalas G., Karagiorgos, T. and Arampatzis, K.,** (2015) "Factors associated with Internal Audit Effectiveness: Evidence from Greece", Journal of Accounting and Taxation, 7(7), pp. 113-122.
8. **Karagiorgos, Th., Petridis, A.,** The use of software for accounting administration by Greek companies, The Southeuropean Review of Business Finance & Accounting.
9. **Karagiorgos Th., Kourdoumpalou**, Methods for measuring the hidden economy – A review, European Journal of Economics, Finance and Administrative Studies
10. **Karagiorgos, T., Drogalas, G., Pazarskis, M. and Christodoulou, P.** (2008) "Accounting Systems for Tourism in an International Context", in G. Blanas, ,eds., "*Management of International Business and Economic Systems (MIBES) E-Book 2008*", Department of Business Administration, Technological Educational Institute of Larissa, pp. 58-66.
11. **Karagiorgos, T., Drogalas, G. and Dimou, A**. (2010) "Effectiveness of internal control system in the Greek Bank Sector", *The Southeuropean Review of Business Finance & Accounting.*

12. **Karagiorgos, T., Drogalas, G. and Chatzispirou I.** (2010). "Internal control system and management information systems", *The Southeuropean Review of Business Finance & Accounting.*
13. **Karagiorgos, T., Drogalas, G., Eleftheriadis, I. and Christodoulou, P. (**2010) "Internal audit contribution to efficient risk management", *Journal of Business Management,* 2(1), International Science Press, pp. 1-14.
14. **Karagiorgos, T., Drogalas, G., Gotzamanis, E. and Tampakoudis, I.** (2010) "Internal Auditing as an Effective Tool For Corporate Governance", *Journal of Business Management,* 2(1), International Science Press, pp. 15-24.
15. **Karagiorgos, T., Drogalas, G., Gotzamanis, E. and Tampakoudis, I.** (2009) "The Contribution of Internal Auditing to Management", *International Journal of Management Research and Technology*, 3(2), Serials Publications, pp. 417-427.
16. **Karagiorgos, T., Drogalas, G., Eleftheriadis, I. and Christodoulou, P.** (2009) "Efficient Risk Management and Internal Audit", *International Journal of Management Research and Technology*, 3(2), Serials Publications, pp. 429-436.
17. **Karagiorgos, T., Drogalas, G. and Giovanis, N.** (2011) "Evaluation of the effectiveness" of Internal Audit in Greek Hotel Business", *International Journal* of Economic Sciences and Applied Research, IV/2011, (1), pp. 19-34.
18. **Παζάρσκης, Μ., Καραγιώργος, Θ., Χριστοδούλου, Π. και Δρογαλάς, Γ**. (2007) "Συγχωνεύσεις, Εξαγορές και Επιχειρηματική Επίδοση: Μια Λογιστική Θεώρηση", *Διοικητική Ενημέρωση*, 10, (3), σελ. 55-69.
19. **Pazarskis, M., Karagiorgos, T., Eleftheriadis, I. and Christodoulou, P.** (2010) "The Post-Merger Performance of Greek Acquiring Listed Firms: An Accounting Analysis", *MIBES Transactions - International Journal*, 4, (1), pp. 96-107.
20. **Παζάρσκης, Μ., Καραγιώργος, Θ., Χριστοδούλου, Π. και Ελευθεριάδης, Ι.** (2010) "Συγχωνεύσεις, Εξαγορές και Οικονομική Επίδοση Ελληνικών Επιχειρήσεων: Μια Λογιστική Θεώρηση", *Spoudai - Journal of Economics and Business* (υπό κρίση).
21. **Agorastos, K., Pazarskis, M. and Karagiorgos, T.** (2010) "An Accounting Comparison of the Post-Merger Economic Performance of Greek Acquiring Listed Firms in Domestic vs. International M&As at South-East Europe", *East-West Journal of Economics and Business, 4, (3).*
22. **Pazarskis, M., Karagiorgos, T., Eleftheriadis, I. and Christodoulou** (2009), "The Post-Merger Performance of Acquiring Firms: Evidence from a Comprehensive Greek Sample Using Accounting Data", *MIBES 2009*, pp. 287-294
23. **Karagiorgos, Th. and Melas, D**. (2009) "Tax Evasion: A Macroeconomic Approach", *Journal of Business Management*, Vol. 2 Issue 1, pp. 25-30.

24. **Karagiorgos, Th, Melas, D. and Fasitsas, L**. (2013) "The Effectiveness of a Law and Society's Affluence: The Paradox of Cyprian Legislation's Reform", *European Research Studies Journal*, International Journal of Economics & Business Administration, I, (3),pp 50-68.
25. **Karagiorgos, Th.** (2010) "Corporate Social Responsibility and Firms Performance an Empirical Analysis on Greek Companies", European Research Studies Journal, XIII, (4), pp.85-108.
26. **Παζάρσκης, Μ., Αλεξανδράκης, Α. και Καραγιώργος, Θ. (2010)** "Επισκόπηση του Νομικού Πλαισίου Σ&Ε στην Ελλάδα από Λογιστική-Χρηματοοικονομική Θεώρηση και Ζητήματα Ανασύνταξής του", *Practical Issues in Management and Economics (PRIME) - International Journal*, 3, (1), pp. 42-57.
27. **Karagiorgos, T., Drogalas, G. and Pantelidis, P. (2011)** "Internal Audit and Mergers and Acquisitions", (υπό διαδικασία κρίσεως)
28. **Kourdoumpalou, S., Karagiorgos, T.,** (2012), "Extent of corporate tax evasion when taxable earnings and accounting earnings coincide". Managerial Auditing Journal 27 (3), 228–250.
29. **Karagiorgos Th., Lathiras Pet. and, Vasiliadis Chr., (2010)** "Elaborating Financial Reporting through the Evaluation of Customer Perceived Value", "Journal of Financial Decision Making"

2. Βιβλία- Μονογραφίες

1. Καραγιώργος Θ. Πετρίδης Α. (2017), *Διεθνή Λογιστικά Πρότυπα,* 2η Έκδοση, Θεσσαλονίκη, Αφοί Θ. Καραγιώργου.
2. Καραγιώργος Θ. (2018), Εισαγωγή στη Χρηματοοικονομική Λογιστική, 4η Έκδοση, Θεσσαλονίκη, Αφοί Θ. Καραγιώργου.
3. Καραγιώργος Θ. (2018), *Εφαρμοσμένη Λογιστική Εταιριών*, 1η Έκδοση, Θεσσαλονίκη, Αφοί Θ. Καραγιώργου.
4. Καραγιώργος Θ.Α, Πετρίδης Α. (2015), *Μηχανογραφημένη Λογιστική - Θεωρία και Πράξη*,2η Έκδοση, Θεσσαλονίκη, Αφοί Θ. Καραγιώργου.
5. Καραγιώργος Θ., Πετρίδης Α, (2015), *Μηχανογραφημένη Κοστολόγηση-Θεωρία και πράξη*, Θεσσαλονίκη, Αφοί Θ. Καραγιώργου.
6. Καραγιώργος Θ. (2016), *Λογιστική Εταιριών και Φορολογία Εισοδήματος*, 2η Έκδοση, Θεσσαλονίκη, Αφοί Θ. Καραγιώργου.
7. Καραγιώργος Θ.Α, Παπαδόπουλος Δ.Λ. Εισαγωγή στη Χρηματοοικονομική Λογιστική, Εκδόσεις Γερμανός, Θεσσαλονίκη 2004.
8. Καραγιώργος Θ.Α., Παπαδόπουλος Δ.Λ. *Χρηματοοικονομική Λογιστική*, Εκδόσεις Γερμανός, Θεσσαλονίκη 2003.
9. Καραγιώργος Θ.Α, (2017), *Φορολογική Πρακτική*, 4η Έκδοση, Θεσσαλονίκη, Αφοί Θ. Καραγιώργου.

10. Καραγιώργος Θ.Α.,Πετρίδης Α, (2002), *Μηχανογραφική Αναλυτική Λογιστική – Κοστολόγηση,* Θεσσαλονίκη, Εκδόσεις Αλεξοπούλου-Καραγιώργος.
11. Καραγίωργος Θ.Α. (2002), *Εισαγωγή στη Λογιστική*, Πάτρα, Ελληνικό Ανοικτό Πανεπιστήμιο.
12. Καραγιώργος Θ.Α.,(2002), *Χρηματοοικονομική Λογιστική***,** Πάτρα**,** Ελληνικό Ανοικτό Πανεπιστήμιο.
13. Ναούμ Χ.Β., Καραγιώργος Θ.Α., (1986), *Εισαγωγικά μαθήματα Χρηματοοικονομικής Λογιστικής*, Αθήνα.
14. Καραγιώργος Θ. Α, (2008), *Λογιστική, «Εφαρμογές στην Εισαγωγή της Λογιστικής***»**, Πάτρα, Ελληνικό Ανοικτό Πανεπιστήμιο.
15. Καραγιώργος Θ.Α (2008), *Λογιστική, «Χρηματοοικονομική Λογιστική Ι: Εισαγωγή στα Διεθνή Λογιστικά Πρότυπα*, Πάτρα, Ελληνικό Ανοικτό Πανεπιστήμιο.
16. Καραγιώργος Θ.Α., Πετρίδης Α (2009),*Πρακτικά Θέματα Εταιρειών, «Θεωρία και Πράξη»*, Θεσσαλονίκη, Εκδόσεις Αλεξοπούλου- Καραγιώργος.

3. Κεφάλαιο σε συλλογικούς τόμους

1. Karagiorgos T., Papanastasiou I.και Vassiliadis C. (2005), "Forecasting Performance of linear and non-linear models of Greek inflations», Αριστοκλής Ιγνατιάδης, *Τιμητικός Τόμος*, Πανεπιστήμιο Μακεδονίας, Τμήμα Χρηματοοικονομικής Λογιστικής, Θεσσαλονίκη.
2. Καργιώργος Θ. (1995), "Ιστορική εξέλιξη της κοινωνικής ευθύνης των επιχειρήσεων", Ιωάννης Λιάκης, *Τιμητικός τόμος προς τιμή του Καθηγητή Ιωάννη Λιάκη*, Πανεπιστήμιο Μακεδονίας, Θεσσαλονίκη.
3. Καραγιώργος Θ."Γνωστοποίηση πληροφοριών επιχειρηματικής κοινωνικής ευθύνης", Ιω'αννης Λιάκης, *Τιμητικός τόμος προς τιμή του Καθηγητή Ιωάννη Λιάκη,* Πανεπιστήμιο Μακεδονίας, Θεσσαλονίκη.
4. Καραγιώργος Θ., (2006), "Λογιστικά Πρότυπα (I.A.S) και Βασικές Λογιστικές Αρχές", Μαρία Νεγρεπόντη- Δελιβάνη, *Τιμητικός τίτλος προς τιμή της καθηγήτριας Μαρίας Νεγρεπόντη – Δελιβάνη*, Πανεπιστήμιο Μακεδονίας, Θεσσαλονίκη.
5. Καραγιώργος Θ., Λαζαρίδης Ι., (2005),"Η επικρατούσα κατάσταση στις ελληνικές ξενοδοχειακές μονάδες (εκτός Θεσσαλονίκης) ενόψει των Ολυμπιακών Αγώνων του 2004 – Εμπειρική Έρευνα", *Τιμητικός τίτλος προς τιμή του καθηγητή Στ. Σαραντίδη*, Πανεπιστήμιο Πειραιώς, Πειραιάς.
6. Καραγιώργος Θ. (2005), "Κοστολόγηση και Λογιστική παρακολούθηση των άμεσων εξόδων αγορών", Αριστοκλής Ιγνατιάδης, *Τιμητικός τίτλος προς τιμή του καθηγητή Αριστοκλή Ιγνατιάδη,* Πανεπιστήμιο Μακεδονίας, Θεσσαλονίκη.
7. Καραγιώργος Θ., Πετρίδης Α., (2005), "Η κοστολόγηση και πληροφοριακή οργάνωση των Λιμενικών Οργανισμών",Κομπότης Α., *Τιμητικός τίτλος*

προς τιμή του καθηγητή Απόστολου Κομπότη, 2005 σε συνεργασία με Α. Πετρίδη

8. Καραγιώργος Θ., Δρογαλάς, Γ., Χριστοδούλου, Π. και Παζάρσκης, Μ " Η σχέση του εσωτερικού ελέγχου και της διαχείρισης κινδύνου στην σύγχρονη επιχείρηση", Ιγνατιάδης Α., Τόμος προς τιμή του καθηγητού Αριστοκλή Ιγνατιάδη, 2 Μαΐου 2007, Θεσσαλονίκη, Ελλάδα.
9. Καραγιώργος Θ., Κουρδούμπαλου Σ., (2007), "Διερεύνηση της Αξιοπιστίας των Χρηματοοικονομικών Καταστάσεων υπό το Πρίσμα των Αποτελεσμάτων των Φορολογικών Ελέγχων ", Ιγνατιάδης Α., *Ημερίδα για τον τόμο προς τιμή του καθηγητού Αριστοκλή Ιγνατιάδη*, 2 Μαΐου 2007, Θεσσαλονίκη, Ελλάδα.
10. Καραγιώργος Θ., (2010), Η Λογιστική Στο Πανεπιστήμιο", Παπαδόπουλος Δ., *Τιμητικός Τόμος προς τιμή του καθηγητή Παπαδόπουλου Δημήτρη, Πανεπιστήμιο Μακεδονίας, Θεσσαλονίκη.*
11. Καραγιώργος Θ., (2010),"The importance of first year Accounting at University: A research on Mid-term exams and how may affect students' performance|", Καρβούνης Σ., Τιμητικός Τόμος προς τιμή του καθηγητή Σωτήρη Καρβούνης 2010, Αθήνα

4. Ανακοινώσεις σε συνέδρια με κριτές και πρακτικά

1. **Karagiorgos, T., Drogalas, G., Gotzamanis, E. and Tampakoudis, I.** (2009) "Internal Auditing as an Effective Tool For Corporate Governance", *International Conference on Business and Economics Issues for Indian Journal of* Economics & Business, New Delhi, Conference Proceedings.
2. **Karagiorgos, T., Drogalas, G., Eleftheriadis, I. and Christodoulou, P**. (2009) "Internal Auditing as an Effective Tool For Efficient Risk Management", *International Conference on Business and Economics Issues for Indian Journal of* Economics & Business, New Delhi, Conference Proceedings.
3. **Karagiorgos, T., Drogalas, G., Pazarskis, M. and Christodoulou, P.** (2008) Environmental auditing; Conceptual framework and contribution to the business environment**,** *2nd International Conference on Accounting and Finance*, Thessaloniki, Greece, Conference Proceedings.
4. **Karagiorgos Th., Drogalas, G., Pazarskis, M. and Christodoulou, P.** (2007) "Internal Auditing as a Main Tool For Efficient Risk Assessment", in G. Blanas (ed.) *Mibes 2007* Proceedings, Dpt. of Business Administration of the TEI of Larissa, Greece, ISBN# 978-960-87764-7-0.
5. **Karagiorgos, T., Drogalas, G., Christodoulou, P. and Pazarskis, M.** (2006) *"The crucial importance of accounting in tourism business", 2006 Management of International Business & Economic Systems (mibes) Conference*, Dpt. of Business Administration of the TEI of Larissa, November 4-5, Larissa, Greece, Conference Proceedings.

6. **Karagiorgos, T., Drogalas, G., Christodoulou, P. and Pazarskis, M**. (2006) Conceptual framework, development trends and future prospects of internal audit: Theoretical approach. 5th Annual Conference, Hellenic Finance and Accounting Association (H.F.A.A.), December 15-16, 2006, Thessaloniki, Conference Proceedings.
7. **Παζάρσκης, Μ., Καραγιώργος, Θ., Χριστοδούλου, Π. και Δρογαλάς, Γ.** (2007) "Μέθοδοι Αξιολόγησης της Επιτυχίας των Σ&Ε και η Θεώρηση του Τελικού Αποτελέσματός τους από Λογιστική Σκοπιά", *Ημερίδα προς τιμή του Καθηγητή Αρ.Ιγνατιάδη του Τμήματος Λογιστικής Χρηματοοικονομικής - Πανεπιστήμιο Μακεδονίας*, 2 Μαΐου 2007, Θεσσαλονίκη, CD Conference Proceedings.
8. **Pazarskis, M., Karagiorgos, T., Christodoulou, P. and Eleftheriadis, I.** (2009) "The Impact of Mergers and Acquisitions on Economic Performance of Greek Firms: an Accounting Perspective", *2nd International Conference on Quantitative and Qualitative Methodological Models on Economy and Management*, May 25-27, 2009, Athens, Greece, Conference Proceedings, pp. 385-388.
9. **Pazarskis, M., Karagiorgos, T., Eleftheriadis, I. and Christodoulou, P.** (2009) "The Post-Merger Performance of Acquiring Firms: Evidence from a Comprehensive Greek Sample Using Accounting Data", *4th Management of International Business and Economic Systems Conference (MIBES 2009)*, September 18-20, 2009, Florina, Greece, Conference Proceedings, pp. 287-294.
10. **Agorastos, K., Pazarskis, M. and Karagiorgos, T.** (2010) "An Accounting Comparison of the Post-Merger Economic Performance of Greek Acquiring Listed Firms in Domestic vs. International M&As at South-East Europe", *1rst International Conference on International Business (ICIB 2010)*, May 22-23, 2010, Thessaloniki, Greece, Conference Proceedings (υπό εκτύπωση).
11. **Αλεξανδράκης, Α., Παζάρσκης, Μ. και Καραγιώργος, Θ.** (2010) "Νομικό Πλαίσιο Σ&Ε Επιχειρήσεων στην Ελλάδα: μια Λογιστική-Χρηματοοικονομική Επισκόπηση και Πρόταση Ανασύνταξής του", *5ο Εθνικό Συνέδριο Διοίκησης και Οικονομίας (ΕΣΔΟ 2010)*, 4-6 Ιουνίου 2010, Καβάλα, Conference Proceedings (υπό εκτύπωση).
12. **Pazarskis, M., Alexandrakis, A. and Karagiorgos, T.** (2010) "The Post-Merger Accounting Performance of Greek Listed Firms in South-Eastern European Countries", *5th Management of International Business and Economic Systems Conference (MIBES 2010)*, June 4-6, 2010, Kavala, Greece, Conference Proceedings (υπό εκτύπωση).

5. Ανακοινώσεις σε συνέδρια με κριτές χωρίς πρακτικά

1. **Karagiorgos Th. & Kourdoumpalou, S.** (2004), "The Accounting Standard SFAS No.107: An Empirical Examination" 2nd International

Conference on Accounting and Finance in Transition, 9-11 July 2004, Kabala.

2. **Karagiorgos Th.**, **Kourdoumpalou,** (2005), " Exploring the relationship between learning approaches of accounting students and their learning outcomes at a Greek University" 4th International Conference, New Horizons in industry, Business and Education (NHIBE 2005), 25-25 August 2005, Corfu.
3. **I.Lazaridis, Th. Karagiorgos, E. Livanis and D.Trifonidis,** (2005)**, "**Comparative examination of the Financial State and the Infrastructure of Hospitals Greece and Cyprus.20th International conference, Managing Cladal Trends and Challenges in a Turbulent economy, 13-15 October 2005, Chios.
4. **Athanasios K.Tsantiras, Theofanis Karagiorgos,** (2002) **:**"Awareness of the changes that Internet brings to Accounting Information Systems", accepted for presentation to the International Applied Business Research Conference 2002 (ABR 2002), Puerto Vallarta, Mexico, March 14-19.
5. **Athanasios K.Tsantiras, Theofanis Karagiorgos,** (2002)"Prediction the Impact of Information Systems to Accounting in Greeece using Fuzzy Cognitive Maps", accepted for presentation to the 2nd Hellenic Conference on Artificial Intelligence (SETN-02), Thessaloniki,Greece, April 11-12.
6. **Δ. Γκίνογλου – Καραγιώργος Θ.,** (2001), "Η μελέτη του κόστους με βάση τις δραστηριότητες ως αντίδραση στην πρόκληση των τεχνολογιών του 21ου αιώνα. 1ο Συνέδριο Επιστημόνων Χρηματοοικονομικής Λογιστικής στο Πανεπιστήμιο Χίου.
7. **Karagiorgos Th., Papavasileiou Em.,Tsoukas Vas. "**Corporate codes of Ethics: The case of the Greek Insurance and Banking Sectors" 1ο Συνέδριο Χρηματοοικονομικής Λογιστικής, Θεσσαλονίκη.
8. **Karagiorgos Th. , Tahinakis P., Gotzamanis E.** "Internal Audit and Information Technology: Evidence from Greece" 1ο Συνέδριο Χρηματοοικονομικής Λογιστικής, Θεσσαλονίκη.
9. **Karagiorgos Th.**, **Drogalas G., Evagelidou Ar., Christodoulou P., "A theoretical approach in a internal control system: Conceptual framework and usability of internal audit in hotel business"** 1ο Συνέδριο Χρηματοοικονομικής Λογιστικής, Θεσσαλονίκη.
10. **Karagiorgos Th., Papatsouma N.,**"Educational Institutions: Cost Accounting Techniques for Decision making and Control"1ο Συνέδριο Χρηματοοικονομικής Λογιστικής, Θεσσαλονίκη.
11. **Karagiorgos Th., Karanacios N., Papavasileioy Em, Tsoukas Vas.** (2006)," Mapping the attitudes of managers towards corporate social Responsibility in Northern Greece.1ο Επιστημονικό Συνέδριο στη Διοικητική Σκέψη και Πρακτική 25 & 26 Μαϊου.

12. **Καραγιώργος Θ., Πετρίδης Α.**, (1999), Περιβάλλον ανάλυσης και επιβολής πράσινων (οικολογικών) φόρων στην βιομηχανία. 5ο Διεθνές Συνέδριο του Decision Sciences Institute, Αθήνα Ιούλιος.
13. **Karagiorgos Th., Karanacios N., Papavasileioy Em, Tsoukas Vas.,** (2006), "Business codes in S.M.Es in Central Macedonia. A preliminary study. Επιστημονικό Συνέδριο στη Διοικητική Σκέψη και Πρακτική 25 & 26 Μαϊου 2006.
14. **Καραγιώργος, Θ. και Κουρδούμπαλου, Στ.,** (2007), «Παραποίηση Κερδών στο Χ.Α.Α.», 6ο Ετήσιο Συνέδριο Συνδέσμου Επιστημόνων Χρηματοοικονομικής & Λογιστικής Ελλάδος, 14-15 Δεκεμβρίου 2007, Πάτρα.
15. **Karagiorgos, Th. and Kourdoumpalou, St**., (2007), "The Relationship between Corporate Governance and Tax Evasion: Ecidence from Athens Stock Exchange", 5th International Conference, New Horizons in Industry, Business and Education (NHIBE 2005), 30-31 August 2007, Rhodes, Greece.
16. **Agorastos, K., Pazarskis, M. and Karagiorgos, T.** (2010) "An Accounting Comparison of the Post-Merger Economic Performance of Greek Acquiring Listed Firms in Domestic vs. International M&As at South-East Europe", in D. Soubeniotis, I. Tambakoudis, and A. Bitzenis, eds., "*Mergers and Acquisitions*", Thessaloniki, Greece.
17. **Karagiorgos, Th., and Lazos, G.** (2010) "E-commerce taxation", *3rd International Conference on Accounting and Finance*, August 25-28, 2010, Skiathos, Greece.

6. Άλλες Εργασίες

1. **Γκούρλια Ι., Καραγιώργου Θ**., (2001), "Πως προσδιορίζεται το καθαρό εισόδημα των εμπορικών επιχειρήσεων για το οικονομικό έτος 2001". *Φοροτεχνική και Θρακική Προσέγγιση,* 83 Μάρτιος, (2001).
2. **Καραγιώργου Θ., Γκούρλια Ι**., (2001), "Παρακράτηση – Προκαταβολή Φόρου – Αυτοτελής Φορολογία – Απαλλαγές". *Εξαιρέσεις από το φόρο Περιοδικό Ε7 Εβδομαδιαία Οικονομική έκδοση,* Έτος 4ο τεύχος 172/11/5/2001 σελ.1001.
3. **Καραγιώργου Θ., Μίχου**., (2001) "Αμοιβές σε μη επιτηδευματίες εισηγητές επιμορφωτικών Σεμιναρίων – Συγγραφείς Βιβλίων – Ερευνητές". *ΕΨΙΛΟΝ 7. Εβδομαδιαία Οικονομική Έκδοση* – έτος 4ο τεύχος 176/8-6-2001.
4. **Γκούρλια Ι., Καραγιώργου Θ**., (2001), "Υπολογισμός και απόδοση φόρου υπεραξίας από τη μεταβίβαση επιχείρησης, εταιρικού μεριδίου ή ποσοστού συμμετοχής σε επιχείρηση, καθώς και από μεταβίβαση μετοχών μη εισηγμένων στο Χρηματιστήριο". *ΕΨΙΛΟΝ 7,* 164, (9/3/2001, σελ. 513),

5. **Γκούρλια Ι., Καραγιώργου Θ**., (2001), "Υπολογισμός και απόδοση φόρου υπεραξίας από τη μεταβίβαση επιχείρησης, εταιρικού μεριδίου ή ποσοστού συμμετοχής σε επιχείρηση, καθώς και από μεταβίβαση μετοχών μη εισηγμένων στο Χρηματιστήριο, η Φοροτεχνική Προσέγγιση», *Έψιλον 7*, 83, (Μάρτιος), σελ. 35.
6. **Γκούρλια Ι., Καραγιώργου Θ**., (2001), "Υπολογισμός και απόδοση φόρου υπεραξίας από τη μεταβίβαση επιχείρησης, εταιρικού μεριδίου ή ποσοστού συμμετοχής σε επιχείρηση, καθώς και από μεταβίβαση μετοχών μη εισηγμένων στο Χρηματιστήριο» *Φορολογική επιθεώρηση, Επιστημονική έκδοση,* β29 (Ιούλιος), σελ.1404.
7. **Γκούρλια Ι., Καραγιώργου Θ**., (2002), "Περαίωση των ανέλεγκτων φορολογικών υποθέσεων χρήσεων 1998 και παλαιοτέρων σύμφωνα με την Α.Υ.Ο., 1044171/1369/ΠΟΛ. 1155-22/5/2002 (ΦΕΚ Β΄ 657/27.5.02)". ΕΨΙΛΟΝ 7, 223, (Ιούνιος 2002), σελ. 3943.
8. **Καραγιώργος Θ.Α., Μελάς Δ**., (2004), "Ο μετασχηματισμός των κυπριακών υπεράκτιων εταιριών και η ελληνική φορολογική νομοθεσία". *Περιοδικό Ε7*, Εβδομαδιαία Έκδοση, (495)

ΔΗΜΗΤΡΙΟΣ ΜΙΧΑΗΛ

Refereed publications in academic journals:

Mihail, D., and Kloutsiniotis, P. (2018) "The link between perceived High Performance Work Practices, employee attitudes and service quality: The mediating and moderating role of trust", *Employee Relations* Vol. 40, no. 5, pp. 801-821.

Mihail, D. and Mylona, E. (2018) *"*Enhancing Employees' Work Performance through Organizational Justice in the Context of Financial Crisis. A Study of the Greek Public Sector." *International Journal of Public Administration,* Vol.41, July 6, 2018 online.

Mihail, D., and Kloutsiniotis, P. (2017)" "Linking innovative human resource practices, employee attitudes and intention to leave in healthcare services", *Employee Relations*, Vol. 39, no.1, pp.34-53.

Mihail, D., and Kloutsiniotis, P. (2016), "The effects of high-performance work systems on hospital employees' work- related well-being: Evidence from Greece", *European Management Journal,* Vol. 34, no.4, pp.424-438.

Mihail, D., and Kloutsiniotis, P. (2016), "Modeling patient care quality: An empirical high-performance work system approach", *Personnel Review*, Vol. 45, no. 6, pp. 1176-1199.

Mihail, D. and Ogbogu, C. (2016), "Gender-based Stereotypes and Managerial Careers in Diverse Socio-Economic Environments: The Cases of Greece and Nigeria", *International Journal of Business and Social Science*, Vol. 7, No.2, pp. 39-51.

Mihail, D. and Matsouka, K. (2016), "Graduates' employability: What do graduates and employers think?" *Industry and Higher Education,* Vol. 30, no. 5, pp. 321-326.

*M*ihail, D., and Kloutsiniotis, P. (2014), "The Impact of an MBA on managerial skills and career advancement: The Greek case", *The International Journal of Management Education,* Vol. 12, No.3, pp. 212-222.

Mihail, D., Mac Links, M. and Sarvanidis, S., (2013), "High performance work systems in corporate turnaround: A German case study", *Journal of Organizational Change Management*, Vol.26, No.2, pp.190-216.

Giannikis, S., and Mihail, D., (2011), "Modelling job satisfaction in low level jobs: Differences between full-time and part-time employees in the Greek retail sector", *European Management Journal*, Vol. 29, pp. 129-143.

Giannikis, S., and Mihail, D., (2011), "Flexible work arrangements in Greece: A study of employee perceptions", *The International Journal of Human Resource Management, Vol. 22. No. 2, pp. 417-432.*

Giannikis, S., and Mihail, D., (2010), "Motivation of working women in the Greek retail sector: An empirical analysis", *International Journal of Manpower*, Vol.31, No.1, pp.4-20.

Mihail, D., (2008), "Proactivity and work experience as predictors of career-enhancing strategies", *Human Resource Development International,* Vol.11, No.5, pp. 523-537.

Giannikis, S., and Mihail, D., (2008), "Predicting Organizational Commitment: A Field Study of Full-Time and Part-Time Retail Employees". *The Business Review, Cambridge*, Vol. 10 No. 2, pp. 69-80

Mihail, D., (2008), "Graduates' career orientations and strategies in corporate Greece", *Personnel Review*, Vol.37, No.4, pp. 393- 411.

Mihail, D., (2006), "Internships at Greek universities: an exploratory study", *Journal of Workplace Learning,* Vol.18, No.1, pp. 28-41.

Mihail, D., (2006), "Women in management: Gender stereotypes and students' attitudes in Greece", *Women in Management Review,* Vol. 21, No. 8 , pp. 681-689.

Mihail, D., and Elefterie, K., (2006), "Perceived effects of an MBA degree on employability and career advancement: the case of Greece", *Career Development International,* Vol.11, No. 4, pp. 352-361.

Mihail, D., (2006), "Gender-based stereotypes in the workplace: The case of Greece", *Equal Opportunities International*, Vol.25, No.5, pp. 373-388.

Mihail, D., (2005), "Working students at Greek universities", *Journal of European Industrial Training,* Vol. 29, No.7, pp.561-571.

Mihail, D., and Karaliopoulou, K., (2005), "Greek university students: a discouraged workforce", *Education and Training,* Vol.47, No. 1, pp.31-39.

Mihail, D., (2004), "Labour Flexibility in Greek SMEs", *Personnel Review,* Vol.33, No.5, pp. 549-560.

Mihail, D., (2003), "Atypical Working in Corporate Greece", *Employee Relations, V*ol. 25, No.5, pp. 470-489.

Mihail, D., (2001), "Flexible employment, Working Conditions and Corporate Agreements in the European Union, *Review of Economic Sciences,* Vol. I, pp. 137-156. (in Greek).

Mihail, D., (2000), "Employee Relations Systems in the European Union", *East-West Series in Economics, Business and the Environment*, Vol. III, No.1&2, pp. 169-180.

Kufidu, S., and Mihail, D., (2000), "New Technologies and Trade Unions: The Case of Northern Greece", *East-West Series in Economics, Business and the Environment*, vol. III, No.1&2, pp. 83-101.

Kufidu, S., and Mihail, D., (1999), "Decentralisation and Flexibility in Greek Industrial Relations", *Employee Relations*, vol.21, n.5, pp. 485-498.

Kufidou, S., . Petridou, E. and Mihail, D., (1997), " Upgrading Managerial Work in the Greek Civil Service", *International Journal of Public Sector Management,* vol.10, 4, pp. 244-253.

Mihail, D. , (1996), "Unemployment and Labor Market Policies in Greece", *Spoudai: Journal of Economics and Business,* vol. 46, 1&2, pp. 16-30.

Mihail D., (1995), "The Productivity Slowdown in Postwar Greece", *Labour: Review of Labour Economics and Industrial Relations,* vol. 9, 2 , pp.189-205.

Mihail, D., (1993), "Modelling Profits and Industrial Investment in Postwar Greece", *International Review of Applied Economics,* vol. 7, 3, pp. 290-310.

Mihail, D., (1988), "Effective Demand, Systematic Movement and Long Run Position of the Economy: Methodological Notes", *Spoudai: Journal of Economics and Business,* vol. 38, 1-2, pp. 101-125.

Articles in edited books:

Mihail, D., (2005), "Labour inspection in Greece: breaking the deadlock", in Labour *2004: Collected Papers*, Institute of Urban Environment and Human Resources, Panteion University, Athens, pp.71-79.

Mihail, D., (2001),"Greek Industrial Relations: Facing the Challenge of Restructuring", Collected Papers, University of Piraeus, Greece, pp. 679 - 691.

Koufidou, S., Mihail, D. and Petridou, E. (2000), " European Orientation of Education and Employability, Collected Papers, University of Piraeus, Greece, pp. 385 – 397 (in Greek).

Kufidu, S., Petridu, E. and Mihail, D.,(1997) , "The Nature of Middle Managers' Work in the Civil Service: The Case of Greece", in Y-F. Livian and J. Bugroyne (Eds.), *Middle Managers in Europe,* London: Routledge, pp. 93-103.

ΟΔΥΣΣΕΑΣ ΜΟΣΧΙΔΗΣ

1. Επιστημονικά Περιοδικά

Moschidis O., Chatzipetrou E., Tsiotras G, (2018) 'The relationship between quality costing and quality management maturity in Greece: a multidimensional data analysis', *International Journal of Productivity and Performance Management*, 67 (1), pp. 171 – 191.

Chatzipetrou E., Moschidis O., (2018) 'A multidimensional longitudinal meta-analysis of Quality Costing Research', *International Journal of Quality & Reliability Management*, 35 (2), pp. 405 – 429.

Ismyrlis V., Moschidis O., (2018) 'A theoretical and statistical approach of Six Sigma differentiation from other quality systems', *International Journal of Lean Six Sigma*, 9 (1), pp. 91 – 112.

Moschidis O., Ismyrlis V., (2018) 'Citizens' participation in local economic development and administration: an exploratory statistical analysis', *South - Eastern Europe Journal of Economics*, 16 (1)

Moschidis O., Chadjipadelis T., (2017) 'A method for recoding ordinal variables', *Springer Series in Data Science*, pp 285 – 294.

Chatzipetrou E, Moschidis O, (2017) 'An Exploratory Analysis of Quality Costing in Greek Food & Beverage Enterprises', *The TQM Journal*, 29 (2), pp. 324 – 341.

Chatzipetrou E, Moschidis O/, (2016) 'Quality costing: a survey in Greek supermarkets using multiple correspondence analysis', *International Journal of Quality & Reliability Management,* 33(5), pp. 615 – 632.

Ismyrlis V., Moschidis O., (2015) 'The effects of ISO 9001 certification on the performance of Greek companies: a multidimensional statistical analysis', *The TQM Journal,* 27(1), pp. 150 – 162.

O. Moschidis, (2015) «Unified coding of qualitative and quantitative variables and their analysis with ascendant hierarchical classification», *International Journal of Data Analysis Techniques and Strategies,* 7(2), pp. 114 – 128.

Ismyrlis V., Moschidis O., Tsiotras G.,(2015) 'Critical success factors examined in ISO 9001: 2008-certified Greek companies using multidimensional statistics', *International Journal of Quality & Reliability Management,* 32(2), pp. 114 – 131.

Papaioannou E., Georgiadis C., Moschidis O. and Manitsaris A., (2015) 'Factors affecting customers' perceptions and firms' decisions of online fast food ordering', *International Journal of Agricultural and Environmental Information Systems (IJAEIS),* 6(1), pp. 48 - 78.

Ismyrlis V., Moschidis O., (2015) 'The use of quality management systems, tools, and techniques in ISO 9001: 2008 certified companies with multidimensional

statistics: the Greek case', *Total Quality Management & Business Excellence*, 26(5-6), pp. 497 - 514).

Chatzipetrou E., Moschidis O., (2014) 'A Survey of Quality Costs in Super Markets using Correspondence Analysis', *Journal Data Analysis Bulletin*, 16(1), pp. 38 – 49.

Moschidis O., Papathanasiou J., (2014) 'A multivariate statistical assessment of the level of use of Information Systems in public sector services in Greece in order to oppose bureaucracy', *International journal of Operations Research and Information Systems (IJORIS),* 5(1), pp. 19 – 31.

Kostoglou V., Papathanasiou J., Moschidis O. and Ladopoulou P., (2014) 'A comparative analysis of Greek universities' presence on the World Wide Web using an analytical MCDM methodology', *International Journal of Multicriteria Decision Making,* 4(3), pp. 279 - 298.

Moschidis O., Arabatzis G., (2013) 'SHP stations and integrated rural development: a multivariate statistical approach', *International Journal of Green Economics,* 7(4), pp. 333 – 347 .

Moschidis O., Kostoglou V., Papathanasiou J., (2013) 'Identifying the Principal Factors Affecting the Selection of Higher Education Economical Studies in Greece', *Journal of Management Research (EBSCO, ProQuest)*, 5(2), pp. 119 – 132.

Moschidis O., (2013) 'A Different Coding of Assessment Scales', *J Account Mark 1* : e110

Ismyrlis V., Moschidis O., (2013) 'Six Sigma's critical success factors and toolbox», *International Journal of Lean Six Sigma (scopus),* 4(2), pp. 108 – 117).

Kitsios F., Moschidis O., and Livanis E., (2013) 'Service innovation strategies in Greek hotel sector: an exploratory study using the statistical method of multidimensional analysis', *International Journal of Data Analysis Techniques and Strategies (scopus, ACM),* 5(1), pp 49 - 62.

Zardas G, Moschidis O., Mavridis I. and Manitsaris A., (2011) 'A methodology for evaluating web-based educational systems using statistical multidimensional analysis', *Int. J. Learning Technology (scopus, ACM),* 6(4), pp. 409 – 432.

Ismyrlis V., Moschidis O., (2011) 'Managing quality with Data Analysis», *Journal Data Analysis Bulletin*, 13(1), pp. 73 - 85).

Moschidis O., (2010) 'Table of Comparative Evaluation vs. Burt Table», *Journal Data Analysis Bulletin*, 11(1), pp. 144 – 155.

Moschidis O., (2009) 'A Different Approach of Multiple Correspondence Analysis (MCA), than this of Specific MCA', *Journal Mathematics and Social Sciences (current index to Statistics American Association, Mathematical Reviews American Mathematical Association*, 47e année, n° 186, pp. 77 - 88.

Moschidis O., Spathis Ch., Floropoulos I., (2009) 'Methodological approach to Multidimensional exploratory evaluation of Taxis (Taxation information system) usefulness: Greek economy in Perspective', *Journal of Financial Management and Analysis: International Review of Finance (EconLit),* 22(2), pp. 1 – 12.

Moschidis O., (2008) 'Contradictory answers of questionnaires', *Investment Research and Analysis Journal*, 3(2), pp. 59 – 62.

Moschidis O., Livanis E., Lazaridis I., (2008) 'Investigation of criteria used by Cypriot Real Estate Agents in the decision-making for the valuation of real estate market - Empirical Research Findings' , *Journal of Financial Management and Analysis: International Review of Finance (EconLit),* 21(2). pp. 36 - 46.

Moschidis O., Floropoulos J., (2007) 'Project of the Non-Publicity Accountable Entities (NPAE"s) Financial Reporting', *Cyprus International Journal of Management*, 12 (1), pp. 22 - 36.

Moschidis O., (2007) 'Prioritization methodology of criteria's importance by using correspondence analysis', *Journal Data Analysis Bulletin*, 8(1), pp 34 – 44.

Moschidis O., (2006) 'Proposal of comparative evaluation with the correspondence analysis: Comparative evaluation of degree of satisfaction of patients and doctors', *SPOUDAI ,* 56(3), pp. 95 – 113.

Moschidis O., Lazaridis I., Livanis E., (2006) 'Comparative Investigation of the Dividend Policy of Cypriot Firms traded in Cyprus Stock Exchange Using a New Methodology of Correspondence Analysis', *Investment research & analysis Journal*, 1(1), pp. 29 – 42.

Moschidis O., Papadimitriou I., Hatzipandelis Th., (2005) 'Proposition balancing nominal variables in multiple correspondence analysis', *Journal Data Analysis Bulletin*, 5(1) pp. 35 - 41.

Floropoulos J., Moschidis O., (2005) 'Corporate Environmental Disclosures in Annual Reports', *Accounting and Finance in transition, Series in Accounting and Finance*, 11,(pp. 1743 – 1949.

Floropoulos J., Moschidis O., (2004) 'Are the small enterprises ready for the implementation of IFRS? The case of Greece', *Journal of Economics and Business,* 7(2), pp. 81 – 116.

Moschidis O., Papadimitriou G. (2002) "Rating scales (Subjectivity – transformation of intial grades into percentages)', *Journal Data Analysis Bulletin*, 1(1), pp 42 – 51.

Moschidis O., Papadimitriou G. (2002) 'A proposition of new indicators and a new metric for the analysis of rating scales by using correnspondence analysis', *Journal Data Analysis Bulletin*, 2(1), pp 65 – 73.

2. Βιβλία/μονογραφίες

Μοσχίδης Ο., (2018) «*Μαθηματικά Διοικητικών και Οικονομικών Επιστημών*», Θεσσαλονίκη: Εκδόσεις Α.Αλτιντζή.

Μοσχίδης Ο., (2014) «*Μαθηματικά Διοικητικών και Οικονομικών Επιστημών*», Θεσσαλονίκη: Εκδόσεις Α.Αλτιντζή.

Μοσχίδης Ο., (1986) «*Γραμμική άλγεβρα – ασκήσεις*», Θεσσαλονίκη: Εκδόσεις Μαίανδρος.

Μοσχίδης Ο., (1981) «*Εισαγωγή στις αλγεβρικές δομές*», , Θεσσαλονίκη: Εκδόσεις Ζήτη.

3. Κεφάλαιο σε συλλογικούς τόμους

Moschidis O., Ismyrlis V., (2017) 'Exploration of entrepreneurs' suggestions for economic agricultural development of local Regional Units with Multidimensional Statistics: The case of Greece', *Driving Agribusiness with Technology Innovations*, IGI Global, pp. 191-209.

Moschidis O., (2012) 'Comparative evaluation of degree of satisfaction of departments Universities and Technological Institutions (T.E.I.) using a new methodology with correspondence analysis', *Τιμητικός Τόμος του Πανεπιστημίου Μακεδονίας προς τιμή του Καθηγητή κ. Κ.. Παπαρίζου (acceptance letter),* Θεσσαλονίκη: Πανεπιστήμιο Μακεδονίας.

Floropoulos J., Moschidis O., (2012) 'Πολυδιάστατη Διερευνητική Αξιολόγηση μη Χρηματοοικονομικών Δεδομένων Επιχείρησης', *Τιμητικός Τόμος του Παντείου Πανεπιστημίου προς τιμή του ομότιμου Καθηγητή κ. Γ. Καφούση,* Αθήνα: Πάντειο Πανεπιστήμιο.

Μοσχίδης Ο., (2010) «Πρόταση αξιολόγησης υποδομών πόλεως ,με μεθόδους της Πολυδιάστατης Στατιστικής Ανάλυσης», *Τιμητικός Τόμος του Πανεπιστημίου Μακεδονίας προς τιμή του ομότιμου Καθηγητή κ. Δ. Παπαδόπουλου (επιστολή αποδοχής),* Θεσσαλονίκη: Πανεπιστήμιο Μακεδονίας. Moschidis O., Floropoulos J., (2007) «Βαθμός αποδοχής των Διεθνών Προτύπων Χρηματοοικονομικής Παρουσίασης (ΔΠΧΠ)», *Τιμητικός Τόμος του Πανεπιστημίου Μακεδονίας προς τιμή του ομότιμου Καθηγητή κ. Α. Ιγνατιάδη*, Θεσσαλονίκη: Πανεπιστήμιο Μακεδονίας.

Μοσχίδης Ο., (2007) «Συγκριτική Αξιολόγηση», κεφάλαιο στο βιβλίο του Δημήτρη Καραπιστόλη, *Ανάλυση Δεδομένων: Στατιστική δίχως μοντέλα*, Θεσσαλονίκη: Εκδόσεις Ianos, σελ.197-206.

4. Ανακοινώσεις σε συνέδρια με κριτές και πρακτικά

Ismyrlis V., Moschidis V., (2017) 'Subjective well-being in Europe: a multidimensional statistical analysis of ESS', Proceedings of the 6th International Symposium and 28th National Conference on Operation Research, , Thessaloniki, Greece.

Chatzipetrou E., Moschidis O., (2017) «A Study of the Evolution of the Quality Cost Components», Proceedings of the 9th PanHellenic Data Analysis Conference with international participation, GSDA, Thessaloniki, Greece.

Ismyrlis V., Moschidis O., (2017) «Attitudes towards immigration: a multidimensional statistical analysis of European Social Survey (ESS) data», Proceedings of the 9th PanHellenic Data Analysis Conference with international participation, GSDA , Thessaloniki, Greece.

Tziomalos K., Moschidis O., (2017) «Exploratory multidimensional evaluation of the severity and outcome of acute ischemic stroke», Proceedings of the 9th

PanHellenic Data Analysis Conference with international participation, GSDA, Thessaloniki, Greece.

Kritas S., Petridou E. and Moschidis O.(2017) 'Epidemiological investigation of important swine respiratory pathogens in Greece by using Data Analysis methods», Proceedings of the 9th PanHellenic Data Analysis Conference with international participation, GSDA, Thessaloniki, Greece.

Chatzipetrou E., Moschidis O., (2016) 'An Exploratory Analysis of Cost of Quality and Quality Management Maturity: The Case of Greek Food & Beverage Enterprises', Proceedings of the 9th Annual Euromed Academy of Business Conference Innovation, Entrepreneurship and Digital Ecosystems DIGITAL ECONOMY LAB (DELab), University of Warsaw, Warsaw, Poland.

Tarnanidis T., Papathanasiou T., Moschidis O. (2016) «Greek Thermal Springs as an Alternative Tourism Destination: A Study of Satisfaction Level», Proceedings of the 5th International Symposium and 27th National Conference on Operational Research, Greece.

Chatzipetrou E., Moschidis O., (2014) «A Survey of Cost of Quality Models», Proceedings of the 11th ICESAL 2014, Heraklion, Crete.

Ismyrlis V., Moschidis O., (2012) «Six Sigma's Critical Success Factors and Toolbox», Proceedings of the 16-ICIT & 8-C&C, 11-13/7/2012, Sweden.

Moschidis O., Ismyrlis V., (2012) «Strong and Weak Factors of the Quality in Municipalities Services from a Citizen's Perspective, Analyzed with the Exploratory Approximation of Correspondence Analysis», Proceedings of the 4th International Conference on Accounting and Finance, Corfu Island, Greece

Floropoulos J., Moschidis O., (2010) «IFRS: Findings from a survey of Accountants' Perceptions Using Multidimensional Data», Proceedings of the 3nd International Conference in Accounting and Finance, Greece

Ο. Μοσχίδης, (2010) «Ενιαία επεξεργασία ποιοτικών και ποσοτικών μεταβλητών με την Παραγοντική Ανάλυση των Αντιστοιχιών», πρακτικά του 23ου Πανελληνίου Συνεδρίου Στατιστικής, Ελλάδα.

Καραγιώργου Δ., Κοτσώνης Μ., Κάτου Α., Μοσχίδης Ο., (2010) «Η σχέση μεταξύ Στρατηγικής της Επιχείρησης, Διοίκησης Ανθρωπίνων Πόρων και Επίδοσης της Επιχείρησης: Η Περίπτωση των Επιχειρήσεων της Έδεσσας», Πρακτικά Φοιτητικού Συνεδρίου: «Εφαρμογές πληροφορικής και μεθοδολογίες διοίκησης», Θεσσαλονίκη Ελλάδα.

Σιάτρη Α., Στεφανίδου Π., Χαϊδευτός Ζ., Μοσχίδης Ο., (2010) «Διερεύνηση του βαθμού ενδιαφέροντος για εκπαίδευση, υπαλλήλων του δημοσίου, στην ασφάλεια Πληροφοριακών Συστημάτων με την Πολυδιάστατη Ανάλυση Δεδομένων», Πρακτικά Φοιτητικού Συνεδρίου: «Εφαρμογές πληροφορικής και μεθοδολογίες διοίκησης», Θεσσαλονίκη, Ελλάδα.

Tsiotsou R., Moschidis O., Papathanasiou J., (2009) 'Examining Customer Orientation in Hotels Websites: A comparative Study', Proceedings of the 2nd Biennial International Conference on Services Marketing, Thessaloniki, Greece.

Moschidis O., Lazaridis I., Livanis E., Lazaridou E., (2008) «Investigation of criteria used by Cypriot Realtor Consultant in the decision - making for the evaluation of real estate market with quantitative methods», Proceedings of the 2nd International Accounting and Finance ,Thessaloniki, Greece.

Floropoulos J., Moschidis O., (2004) «Corporate Environmental Disclosures in Annual Reports», Proceedings of the 2nd Conference on Accounting and Finance in Transition», ,Kavalla, Greece.

Moschidis O., (2003) «A proposition for coding evaluation scales», Proceedings of the 16th Pan-Hellenic Statistic Congress, Kavala, Greece

Moschidis O., (2002) «Evaluation Scales: Metrics – Similarity in table 0-1», Proceedings of the 16th Pan-Hellenic Statistic Congress, Kavala, Greece.

5. Ανακοινώσεις σε συνέδρια με κριτές χωρίς πρακτικά

Moschidis O.and Chadjipadelis T., (2018) «A clustering method proposition for mixed type data» of the 23rd International Conference on Computational Statistics, 28-31 August 2018, Iasi, Romania.

Markos A., Moschidis O. and Chadjipadelis T. (2018) «On the performance of distance-based approaches for clustering mixed-type data» of the 23rd International Conference on Computational Statistics, 28-31 August 2018, διοργανωτής, Iasi, Romania.

Markos A., Menexes G., Moschidis O. and Chadjipadelis T. (2017) «Hierarchical clustering on Riemannian manifolds» of the 9th PanHellenic Data Analysis Conference with international participation, 28-30 september, GSDA, Thessaloniki, Greece.

Markos A., Moschidis O., Menexes G. and Chadjipadelis T. (2017) « Dimension reduction and clustering of mixed data» of the 9th PanHellenic Data Analysis Conference with international participation, 28-30 september, GSDA, Thessaloniki, Greece.

Moschidis O., Chadjipadelis T., (2015) «A method for recoding ordinal variables», of the Conference of the International Federation of Classification Societies , 6-8 July , IFCS Conference, Bologna, Italy.

Moschidis O., Chadjipadelis T., (2015) «Testing the Reliability of Satisfaction Measurement Scales using Correspondence Analysis» of the International Conference on Business & Economics of the Hellenic Open University 2015, Athens, Greece.

Chatzipetrou E., Moschidis O., (2015) «Quality Costing: Results of its implementation with Data Analysis», of the 8th PanHellenic Data Analysis Conference with international participation, GSDA, Alexandroupolis, Greece.

Μοσχίδης Ο., Χατζηπαντελής Θ., (2014) «Μια μη κλασική κατηγοριοποίηση συνεχούς μεταβλητής», του 27ου πανελλήνιου συνεδρίου στατιστικής (Ανάλυση Μεγάλων Δεδομένων - Αναλυτική των Επιχειρήσεων) (Big Data Analysis-Business Analytics), ΕΣΙ, Θεσσαλονίκη, Ελλάδα.

Μοσχίδης Ο., Ισμυρλής Β., (2013) «Διερεύνηση και αξιολόγηση προτεινόμενου μοντέλου ανάπτυξης τοπικής διοικητικής μονάδας (Δήμου- Περιφέρειας) από τους πολίτες της, με μεθόδους της Ανάλυσης Δεδομένων», του 7ου Πανελλήνιου συνεδρίου Ανάλυσης Δεδομένων με διεθνή συμμετοχή, 12-14 Σεπτεμβρίου, GSDA , Καβάλα, Ελλάδα.

Chatzipetrou E., Moschidis O., (2013) «A Survey of Quality Costs in Super Markets using Correspondence Analysis», of the 7th PanHellenic Data Analysis Conference with international participation, 12-14 Σεπτεμβρίου, GSDA, Kavala, Greece

Moschidis O., Ismyrlis V., (2012) «Ascendant Hierarchical Classification of individuals, who are determined by a number of categorical, ordinal and quantative variables», του 12ου Ειδικού Συνεδρίοιυ Ελληνικής Εταιρίας Επιχειρησιακών Ερευνών-9η Συνάντηση Πολυκριτήριας Ανάλυσης Αποφάσεων, Καβάλα, Ελλάδα.

Ισμυρλής Β., Μοσχίδης Ο., (2012) «Βελτίωση διαδικασιών-διεργασιών στην ανώτατη εκπαίδευση», παρουσίαση στο Συνέδριο: Διασφάλιση και Διοίκηση Ποιότητας στην Ανώτατη Εκπαίδευση: Διοίκηση και καλές πρακτικές, ΜΟΔΙΠ, Θεσσαλονίκη, Ελλάδα

Moschidis O., (2011), «Check reliability of scales with Data Analysis», 6th PanHellenic Data Analysis Conference with international participation, GSDA , Thessaloniki, Greece.

Moschidis O., Ismyrlis V., Papathanasiou J., (2011) «Public Sector Employees and Information Systems Security with Data Analysis Methods», of the 1st Internasional Symposium and 10th Balkan conference on Operation Research, Thessaloniki, Greece

Ismyrlis V., Moschidis O., (2011) «Managing quality with Data Analysis», of the 6th PanHellenic Data Analysis Conference with international participation,GSDA, Thessaloniki, Greece

Arabatzis G., Moschidis O., (2011) «A study of contribution of small hydroelectric plants to development, using Data Analysis methods», of the 6th PanHellenic Data Analysis Conference with international participation, GSDA, Thessaloniki, Greece.

Kitsios F., Moschidis O., Livanis E., (2010) «Service Innovation Strategies in Greek Hotel Sector: An Exploratory Study using the Statistical Method of Correspondance Analysis», of the 10th special conference of HELORS (7th Meeting of Multicriteria Decision Making), Κομοτινή, Greece

Μοσχίδης Ο., Μανιτσάρης Α., Μαυρίδης Ι., (2010) «Διερευνητική Αξιολόγηση Ευχρηστίας Διαδραστικών Συστημάτων με μεθόδους Πολυδιάστατης Στατιστικής Ανάλυσης», 23ο Πανελλήνιο Συνέδριο Στατιστικής, ΕΣΙ, Βέροια, Ελλάδα.

Moschidis O., (2009) «Table of Comparative Evaluation vs Burt Table » of the 5th PanHellenic Data Analysis Conference with international participation, GSDA, Rethymno, Greece

Moschidis O., (2009) «Ascendant Hierarchical Classification of individuals, who are determined by a number of categorical and ordinal variables» of the 5th PanHellenic Data Analysis Conference with international participation, GSDA, Rethymno, Geece

Moschidis O., Spathis Ch., Floropoulos J., (2009) «Query evaluation of TAXIS uusefulness, having used the methods of Data Analysis» of 5th PanHellenic Data Analysis Conference with international participation, GSDA, Rethymno, Greece.

Tsiotsou R., Papathanasiou J., Moschidis O., (2009) «Tracing customer orientation through hotels websites» of the International Conference on Tourism Development and Management, Thessaloniki, Greece.

Μοσχίδης Ο., Κούμπος Α., Καραπιστόλης Δ., (2007) «Πρόβλεψη θνητότητας σε Μονάδα Εντατικής Θεραπείας (ΜΕΘ) με την Διακριτική Παραγοντική Ανάλυση (afd)» του 4ου Συνεδρίου Ανάλυσης Δεδομένων με Διεθνείς Συμμετοχές, GSDA, Καρδίτσα, Ελλάδα.

Φλωρόπουλος Ι., Μοσχίδης Ο., (2007) «Προτάσεις για αναθεώρηση ΔΛΠ1. Υπάρχει συμφωνία; Διερεύνηση με την παραγοντική ανάλυση των αντιστοιχιών» του 4ου Συνεδρίου Ανάλυσης Δεδομένων με Διεθνείς Συμμετοχές, GSDA, Καρδίτσα, Ελλάδα.

Μοσχίδης Ο., Δαλάτση Χ., Βαρτζόπουλος Δ., (2005) «Συγκριτική μελέτη του βαθμού ικανοποίησης ασθενών και ιατρών στο ΓΝΘ, Ο ΑΓΙΟΣ ΔΗΜΗΤΡΙΟΣ, με την παραγοντική ανάλυση των αντιστοιχιών (προτεινόμενη μεθοδολογία)» του 1ου πανελλήνιου συνεδρίου με διεθνείς συμμετοχές, Εθνική σχολή Δημόσιας Υγείας, Αθήνα, Ελλάδα

Μοσχίδης Ο., Βλαχογιάννη Γλ., Βαρτζόπουλος Δ., (2005) «Διερεύνηση των δυνατοτήτων των μονάδων εντατικής θεραπείας (ΜΕΘ) Β. Ελλάδας και Θεσσαλίας για μια στρατηγική βελτίωσή τους» του 1ου πανελλήνιου συνεδρίου με διεθνείς συμμετοχές, Εθνική σχολή Δημόσιας Υγείας, Αθήνα, Ελλάδα.

Μοσχίδης Ο., (2005) «Πρόταση συγκριτικής αξιολόγησης με την παραγοντική ανάλυση των αντιστοιχιών» του 3ο Συνέδριο Ανάλυσης Δεδομένων με Διεθνείς Συμμετοχές, , Ελλάδα.

Moschidis O., Floropoulos J., (2004) «Proposed Methodology for Factors' Hierarchy with the use of Correspondence Analysis» of the 20th European Conference on Operational Research, Ρόδος, Ελλάδα.

Μοσχίδης Ο., Χατζηπαντελής Θ., (2004) «Αναγωγή κλιμάκων αξιολόγησης διαφορετικού πλήθους διαβαθμίσεων, σε κλίμακες ίσου πλήθους διαβαθμίσεων και παραγοντική ανάλυση πολλαπλών αντιστοιχιών» του 17ου Πανελλήνιου Συνεδρίου Στατιστικής, ΕΣΙ, Θεσσαλονίκη, Ελλάδα.

Μοσχίδης Ο., Παπαδημητρίου Γ., Χατζηπαντελής Θ., (2003) «Πρόταση «εξισορρόπησης» κατηγορικών μεταβλητών στην Παραγοντική Ανάλυση Πολλαπλών Αντιστοιχιών» του 2ου Συνεδρίου Ανάλυσης Δεδομένων με Διεθνείς Συμμετοχές, GSDA, Κομοτινή, Ελλάδα.

Μοσχίδης Ο., Παπαδημητρίου Γ., (2001) «Κλίμακες αξιολόγησης (Υποκειμενικότητα-μετασχηματισμός των αρχικών βαθμών σε ποσοστά)» του 1ου Συνεδρίουο Ανάλυσης Δεδομένων, GSDA, Κομοτινή, Ελλάδα.

Λιβάνης Ε. , Μοσχίδης Ο., Χούτου Μ., (2001) «Δημιουργία πρότυπου Διεθνούς Χαρτοφυλακίου με χρήση πολυδιάστατων μεθόδων» του 1ου Συνεδρίου Ανάλυσης Δεδομένων, GSDA, Κομοτινή, Ελλάδα.

6. Άλλες εργασίες

Μοσχίδης Ο., (2003) Λογισμικό DIAS. (Διαθέσιμο στο http://www.polres.gr/dias.html και στο λογισμικό MAD (Μέθοδοι Ανάλυσης Δεδομένων).

ΔΗΜΗΤΡΙΟΣ ΣΟΥΜΠΕΝΙΩΤΗΣ

1. ΕΠΙΣΤΗΜΟΝΙΚΑ ΠΕΡΙΟΔΙΚΑ

1. **Subeniotis N.D (1992**), "Does the Particular Source of Banks' Available Funds Affect Their Portfolio Behaviour?", *The University of Piraeus Journal of Economics, Business, Statistics and Operations Research,* Volume 42, No 3-4, pp 230-240.
2. **Lyroudi K., Lazaridis J., Subeniotis D., (1999),** "Impact of International Mergers and Acquisitions on Shareholder's Wealth: European Perspective", *Journal of Financial Management and Analysis,* Vol. 12 No 1, 1999, pp 1 - 14.
3. **Subeniotis D., Lyroudi K., (2000),** "Testing a Dynamic Safety First Model of Bank Portfolio Behaviour on Greek Data", *International Review of Economics and Business, Vol XLVII, No 4,* Dec 2000, pp 679-699.
4. **Subeniotis D., Georgopoulos N., Pekka-Economou V., (2001),** "The Usefulness of Commercial Bank Portfolio Behaviour Modelling. Retrospection and Prospects", *The University of Piraeus Journal of Economics, Business, Statistics and Operations Research,* Vol. 51, No 1-2, pp 22-39.
5. **Pantazi A., Georgopoulos N, Subeniotis D , (2001),** "Business Plan Development for Electronic Business Process Re-Engineering", *Strategijski Menadzment*, Vol. 5, pp 25-29
6. **Lyroudi K., Subeniotis D., Georgopoulos N., (2002),** "Foreign Direct Investment : The Case of Eastern Europe", *European Research Studies,* Vol. V, Issue 3-4, pp 71-90, 2002
7. **Subeniotis D., Hatzithomas L., Fotiadis T., Vasiliadis C., (2005),** « The Importance of Facilities in the Success of Integrated Marketing Communication of Hotel Enterprises", *Journal of Macromarketing, Vol 25, No 2, pp262-274, 2005.*
8. **Subeniotis D., Hatzithomas L., Fotiadis T., Vasiliadis C., (2006),** « The Importance of Facilities in the Success of Integrated Marketing Communication of Hotel Enterprises", *International Journal of Tourism and Hospitality Research,* Vol 1, no 1, 2006 , ((ISSN:1453-214X).
9. **Subeniotis D., Mylonakis J., Fotiadis T., Chatzithomas L., Mertzimekis C., (2006),** «Evaluation of Mergers & Acquisitions in Greece», *International Research Journal of Finance and Economics,* Issue 4, (2006), pp 93-105, (ISSN:1450-2887).
10. **Subeniotis D., Fotiadis T., Mylonakis J., Trikaliotis G., (2006),** «Direct Investments of Greek Firms in the Balkans», *Research Journal of International Studies*, (ISSN:1453-212X), Issue 3,.
11. **Soubeniotis D., Hatzithomas L., Fotiadis T., (2007),** "The Combination of Marketing and Knowledge Management Strategies in Travel Agencies", *Cyprus Journal of Sciences*, Vol. 5, pp 201-218, (ISSN 1450-2291).

12. **Subeniotis D., Lyroudi K., Poulios M., (2008),** "Shareholder Benefits from Mergers and Acquisitions. The USA Experience ιn 2005", *Journal of Financial Management and Analysis.*

13. **Papadopoulos D., Subeniotis D., Tampakoudis I., (2008), "**The Wealth Effects of Mergers and Acquisitions to Target-Companies in USA for the Period 1920-2000. A Critical Examination of Related Empirical Studies", *The University of Piraeus Journal of Economics, Business, Statistics and Operations Research,Τόμος 58, Τεύχος 3ο-4ο, pp 148-166.*

14. **Papadopoulos D., Subeniotis D., Tampakoudis I., (2009),** "The economic impact of tender offers to target-companies in USA during the 20th century: A critical examination of related event studies", *Investment Research & Analysis Journal*, Vol. 3, N 2, Fall 200, pp4-12.

15. **Subeniotis D., Georgopoulos, N., Tampakoudis I., Tampakoudi, A. (2011), "**How Inflation, Market Capitalization, Industrial Production and the Economic Sentiment Indicator Affect the EU-12 Stock Markets", *European Research Studies,* Vol. XIV Issue 1, pp 91-102.

16. **Παπαδόπουλος Δ., Σουμπενιώτης Δ., Ταμπακούδης Ι., (2009),** «Κριτική Διερεύνηση του Θεσμού των Συμπράξεων Δημοσίου & Ιδιώτικού Τομέα στο Πλαίσιο της Ελληνικής Πραγματικότητας», Επιστημονικό Μάρκετινγκ, Τεύχος Μαΐου & Τεύχος Ιουνίου 2009, Αθήνα.

17. **Papadopoulos D., Subeniotis D., Tampakoudis I., (2010),** «An empirical analysis of financial ratios for the Greek IT sector firms during a bullish market to investigate the consistency of fundamental analysis with stock market performance», *"The Journal of Financial Decision Making, Special Issue: Applied Economics and Finance",* Vol. 6, Number 1, pp 43-57.

18. **Tampakoudis I., Subeniotis D., Dalakiouridou E., (2011) ,** « Investigating the Critical Parameters Determining the Revenue of Mergers and Acquisitions to Target- Companies in the United Kingdom and Continental Europe », *International Journal of Revenue Management (IJRM)***,** Vol. 5, No 1, pp 42- 2011. (Q2 - Scimago Journal & Country Rank)

19. **Tampakoudis, I., Subeniotis, D. & Eleftheriadis I., (2011),** "The Economic Impact of Mergers & Acquisitions in Greece: Lessons From a Comparative Analysis Regarding Western Economies", *American Journal of Finance and Accounting (AJFA),* Vol 2,No 3, pp 262-295, ISSN (On Line) 1752-7775, ISSN (Print) 1752-7767.

20. **Tampakoudis, I., Subeniotis, D. & Dalakiouridou, E. (2011)** "The Market for Corporate Control in Greece: A Critical Assessment of the Wealth Effects to Bidder-Companies' Shareholders*". International Journal of Economic Policy in Emerging Economies. (Special Issue: FDI and Management in Southeast Europe.) Vol 4, No 2, pp117 – 139. (Q4 - Scimago Journal & Country Rank). Το άρθρο βραβεύτηκε στο International Conference on International Business και επιλέχθηκε για δημοσίευση στο International Journal of Economic Policy in Emerging Economies*

21. **Tampakoudis I., Subeniotis D., Crystalis I., (2012),** "Greek Sovereign Credit Market Dynamics: Credit Default Swap and Bond Spreads' Linkages", *International Journal of Monetary Economics and Finance, Vol. 5. No. 3. pp. 268-280.*

22. **Tampakoudis I., Subeniotis D., Crystalis I., (2012),** "Modelling Volatility during the Current Financial Crisis: An Empirical Analysis of the US and the UK Capital Markets", *International Journal of Trade and Global Markets.* Vol. 5. No. 3. pp. 171-194.

23. **Subeniotis D., Tampakoudis I., Crystalis I., Poulios M., (2013),** «Empirical Examination of Wealth Effects of Mergers and Acquisitions: The US Economy in Perspective", *Journal of Financial Management and Analysis*, Vol. 24, No 2. pp 30-38.

24. **Tampakoudis, I., Subeniotis, D. & Skouloudakis, M. (2013)** "Determinants of Foreign Direct Investments in Advanced and Emerging Economies: A Comparative Assessment". *The Business & Management Review.* Vol. 4. No. 2, pp.9-23.

25. **Tarnanidis, T., Papathanasiou, J., and Soubeniotis D. (2016)***, "Critical success factors in the TBL concept of sustainable entrepreneurship".* International Journal of Decision Support Systems (IJDSS), Volume 2, No. 1/2/3, pp. 38-53, 2016, *Inderscience.*

26. **Tarnanidis, T., Soubeniotis, D., Papathanasiou, J.,** and Eleftheriadis, I. (2016*). Entrepreneurship education scale and its impact on students' entrepreneurial intentions. Forthcoming publication*

27. **Tampakoudis, I., Subeniotis, D. & Skouloudakis, M. (2016)**. "A Comparative Assessment of Growth Determinants in Advanced and Emerging Economies. The Particular Role of FDIs". *Global Business and Economics Review*. Vol. 18. No. 2. pp. 177 – 198. (Q3 - Scimago Journal & Country Rank).

28. **Tampakoudis, I., Subeniotis, D., Kroustalis, I. & Skouloudakis, M.** (2017). "Determinants of Foreign Direct Investment in Middle-Income Countries: New Middle-Income Trap Evidence". *Mediterranean Journal of Social Sciences.* Vol. 8. No. 1. pp. 58–70. (Q3 - Scimago Journal & Country Rank)

29. **Tampakoudis, I., Subeniotis, D. & Kroustalis, I. (2017)** "Sovereign Credit Default Swap and Bond markets' dynamics: Evidence from the European debt crisis". *International Journal of Monetary Economics and Finance.11 (2), pp110 – 125*. (Q3 - Scimago Journal & Country Rank).

30. **Tampakoudis, I., Nerantzidis, M., Subeniotis, D. and Soutsas, A. (2018)** 'The Effect of Corporate Governance Mechanisms on European M&As'. *Corporate Governance: The International Journal of Business in Society*, 18 (5), pp. 965 - 986.

31. **Tarnanidis, T., Papathanasiou, J., and Soubeniotis D. (2015)** How far the TBL concept of sustainable entrepreneurship extends beyond the various

sustainability regulations: Can Greek food manufacturing enterprises sustain their hybrid nature over time for international development? *Journal of Business Ethics.* Vol. 154, No. 3, pp. 829-846, (SCImago Journal Rank SJR 2017=2,917 - Q1)

2. ΒΙΒΛΙΑ – ΜΟΝΟΓΡΑΦΙΕΣ

1. **Subeniotis N.D (1983**), "The Portfolio Behaviour of the Greek Commercial Banks. A Preliminary Econometric Study", *Dissertation, University of Birmingham, U.K., pp 1 – 110.*
2. **Subeniotis N.D (1992),** "The Portfolio Behaviour of the Greek Commercial Banks" *Ph.D Thesis, University of Birmingham, pp 1-650.*
3. **Σουμπενιώτης Ν.Δ, (1998),** *"Στελέχωση & Αξιολόγηση Προσωπικού"*, Περιφερειακές Εκδόσεις "ΕΛΛΑ", *Έκδοση του Ελληνικού Κέντρου Παραγωγικότητας (ΕΛ.ΚΕ.ΠΑ).*
4. **Σουμπενιώτης Ν.Δ, (1998),** *"Υποκίνηση Προσωπικού"*, Περιφερειακές Εκδόσεις "ΕΛΛΑ", ", *Έκδοση του Ελληνικού Κέντρου Παραγωγικότητας (ΕΛ.ΚΕ.ΠΑ).*
5. **Σουμπενιώτης Ν.Δ, Λυρούδη Αικ. (1999),** *"Ειδικά Θέματα Χρηματοοικονομικής",* Θεσσαλονίκη Πανεπιστημιακές Παραδόσεις. *Εκδόσεις Ανικούλα Πανεπιστήμιο Μακεδονίας*.
6. **Σουμπενιώτης Δημήτριος**,(2008), *"Νομικό Πλαίσιο & Κανονισμοί Λειτουργίας του Πανεπιστημίου Μακεδονίας"*, Θεσσαλονίκη, (Επιμέλεια), *Εκδόσεις Πανεπιστημίου Μακεδονίας.*
7. **Σουμπενιώτης Δημήτριος**,(2008), *"Χαρακτηριστικά και Παραμετροποίηση της Τραπεζικής Επιχείρησης*, Θεσσαλονίκη, *Εκδόσεις Ανικούλα*, ISBN:978-960-516-038-8
8. **Σουμπενιώτης Δημήτριος, Δαγδιλέλης Βασίλειος, Μπιτζένης Άρης, Λήδα Στάμου, Ελευθεριάδης Ιορδάνης**, Συλλογικός Τόμος με Τίτλο *«Επιχειρηματικότητα και Καινοτομία»*, Θεσσαλονίκη, *Εκδόσεις Πανεπιστημίου Μακεδονίας*.
9. **Σουμπενιώτης Δημήτριος & Ταμπακούδης Ιωάννης**,(2015), *«Χρηματοοικονομική Ανάλυση»*, Θεσσαλονίκη, 1η Έκδοση, ISBN:978-960-93-7288-6, Σουμπενιώτης Δ. και Ταμπακούδης Ι.
10. **Σουμπενιώτης Δημήτριος & Ταμπακούδης Ιωάννης**,(2017), *«Σύγχρονη Χρηματοοικονομική Ανάλυση και Επενδύσεις»*, Θεσσαλονίκη, 1η Έκδοση, Εκδόσεις ΝΑΜΑΤΑ, ISBN:978-618-83308-2-5

3. ΚΕΦΑΛΑΙΟ σε ΣΥΛΛΟΓΙΚΟΥΣ ΤΟΜΟΥΣ

1. **Σουμπενιώτης Ν.Δ (1996),** "Μια μεθοδολογία για την Αξιοποίηση Μοντέλων Συμπεριφοράς Χαρτοφυλακίου των Χρηματοπιστωτικών Ιδρυμάτων στην Άσκηση Μακροοικονομικής Πολιτικής*", Επιστημονική Επετηρίδα Πανεπιστημίου Μακεδονίας*, Τόμος 12ος, Τεύχος Ι Ι, σσ 625-636.
2. **Subeniotis N.D & Efthymoglou G.P (1998),** "The Principle of Safety First in Modelling Bank Portfolio Behaviour" , *Επιστημονική Επετηρίδα*

Πανεπιστημίου Πειραιά προς τιμή του Καθηγητή Β. Σαρσέντη,_Τόμος Β, σσ 377-394.

3. **Γεωργόπουλος Ν, Σουμπενιώτης Δ & Λαζαρίδης Ι (1998),** "Μεθοδολογία του Πρωτοτύπου : Μία Προσέγγιση Ανάπτυξης Πληροφορικών Συστημάτων για Υποστήριξη Στρατηγικών Αποφάσεων" , *Επιστημονική Επετηρίδα Πανεπιστημίου Πειραιά* προς τιμή του Καθηγητή Β. Σαρσέντη, Τόμος Α, σσ 119-129.

4. **Σουμπενιώτης Δ., Γεωργόπουλος Ν., (2000),** "Το Κόστος Διαμεσολάβησης του Ελληνικού Τραπεζικού Συστήματος & ο Κίνδυνος Αποδιαμεσολάβησης", *Επιστημονική Επετηρίδα Πανεπιστημίου Πειραιά* προς τιμή του Καθηγητή Μ. Ραφαήλ, Τόμος Β, σσ. 819-837.

5. **Γεωργόπουλος Ν., Σουμπενιώτης Δ., (2001),** "Η Επίδραση των Πληροφοριακών Συστημάτων στη Δομή & την Ανταγωνιστικότητα των Επιχειρήσεων", *Επιστημονική Επετηρίδα Πανεπιστημίου Πειραιά προς τιμή του Καθηγητή Κοδοσάκη,* Τόμος Α, σσ 131-143, Πειραιάς 2001.

6. **Σουμπενιώτης Δ., Τσαγκαλάς** Α., (2006), «Το Ελληνικό Χρηματοπιστωτικό Σύστημα. Πορεία προς την Αποκανονικοποίηση των Μέσων Πιστοδοτικής Πολιτικής», *Τιμητικός Τόμος Πανεπιστημίου Μακεδονίας* εις μνήμη Αναπληρωτή Καθηγητή Απόστολου Κομπότη, *pp 576-617.*

7. **Σουμπενώτης Δ., Φωτιάδης Θ., Γλαβέλη Ν., (2006)** "Η Στρατηγική Συμπεριφορά των Εισηγμένων στο Χ.Α.Α. Επιχειρήσεων*",* *Επιστημονική Επετηρίδα Πανεπιστημίου Μακεδονίας προς τιμή της Καθηγήτριας, Μαρίας Νεγρεπόντη–Δελιβάνη,* σελ.889-915, Θεσσαλονίκη 2006.

8. **Subeniotis D., Tampakoudis I., (2009),** "The Effects of Innovative Instruments to market participants and the Financial System: The particular role of Information Technologies", *Chapter in the book entitled "Pervasive Computing for Business: Trends and Aplications, published by IGI Globa,(Business Science Reference), Hersley, New York, Chapter14, pp 221-238, (ISBN 978-1-60566-996-0, hardcover), (ISBN 978-1-60566-997-7, e-book)*

9. **Subeniotis D., Bitzenis A., Tampakoudis I., (2010),** "FDI Inflow in FYROM: The Great Accumulation of Greek Firms in FYROM. Επιστημονική Επετηρίδα, Τιμητικός Τόμος Ομότιμου Καθηγητή κ. Δημήτριου Παπαδόπουλου.

10. **Tampakoudis I., Subeniotis D., Eleftheriadis I., (2012),** "M&As: Motives, Empirical Results and Contemporary Issues"**.** *In V. Vlachos et.al. (Eds) Mergers and Acquisitions as the Pillar of Foreign Direct Investment, Palgrave Macmillan*, pp141-157**.**

11. **Σουμπενιώτης Δ., Ταμπακούδης Ι., (2012),** «Ο Μύθος του ΔΝΤ και η Λυσιτέλεια των Παρεμβάσεων του» Τιμητικός Τόμος Ομότιμου Καθηγητή Σωτηρίου Καρβούμη, Πανεπιστήμιο Πειραιά, Κέντρο Ερευνών Πανεπιστημίου Πειραιά, pp 685-724.

4. ΑΝΑΚΟΙΝΩΣΕΙΣ ΣΕ ΣΥΝΕΔΡΙΑ ΜΕ ΚΡΙΤΕΣ και ΠΡΑΚΤΙΚΑ

1. **Σουμπενιώτης Ν.Δ (1996),** "Το Α.Ε.Π ως Δείκτης Ανάπτυξης & Διάρθρωσης

της Οικονομικής Δραστηριότητας στην Περιφέρεια Θεσσαλίας", *Έκδοση του Ινστιτούτου Τεχνολογικής Εκπαίδευσης του Υπουργείου Παιδείας, από τα πρακτικά Προσυνεδριακής Ημερίδας για την Περιφερειακή Ανάπτυξη, σσ 39 - 93, Αθήνα 1996.*

2. **Σουμπενιώτης Ν.Δ (1996),** "Η Ζήτηση Εργασίας και η Χρηματοδότηση των Προγραμμάτων Συνεχιζόμενης Κατάρτισης", *Proceedings of the European Conference in Quality Evaluation of Continuous Training Programs,* pp 199 - 225, Larissa, 7 - 8 November.
3. **Georgopoulos B.N & Subeniotis N.D (1997),** "Selecting a Computer System for a Small Business", Proceedings of the *27th European Small Business Conference of the European Foundation for Management Development,* Vol 1, pp 441-449, (Rhodes, Greece, 17-19 Sep. 1997).
4. **Subeniotis D, Georgopoulos N, Lazaridis J, (1998),** "The Role of the Banking Sector in Modelling the Implementation of strategic Central Governments' Target", Presented in the *3rd International Conference in Strategic Management and Decision Support Systems,* 14-16 of May 1998, Palic, Yugoslavia.
5. **Subeniotis D., Agorastos K., (1999),** "Testing a Static Safety First Model of Bank Portfolio Behaviour on Greek Data", *Proceedings of the International Conference "Preparing the Manager of the 21st Century", Thessaloniki,* 16-18 Dec. 1999, Vol. I, pp 219-230.
6. **Agorastos K., Subeniotis D., (1999),** "The Impact of Euro in Greek Firms", *Proceedings of the International Conference "Preparing the Manager of the 21st Century", Thessaloniki,* 16-18 Dec. 1999, Vol. II, pp 117-143.
7. **Hagigagios T., Subeniotis D., (1999),** "The Reorganisation and the Winding Up of Credit Institutions in the European Union", *Proceedings of the International Conference "Preparing the Manager of the 21st Century", Thessaloniki, 16-18 Dec. 1999*, Vol. I, pp 173-182.
8. **Subeniotis D., Lyroudi K., (2000),** "The Intermediation Cost of the Hellenic Banking System", Proccedings of the *7th International Conference on "Financial Developments in the Era of EURO"*, Kavala, Greece, October 12-14.
9. **Subeniotis D., Lyroudi K., Hagigagios J., (2000),** "A Test of the Mean-Variance Model of Bank Behaviour on Greek Data", *Proceedings of the International Scientific and Practical Conference on "Financial Stabilization and Economic Growth", Svishtov, Bulgaria,* October 26-27.
10. **Hagigagios J., Lyroudi K., Subeniotis D., (2000),** "The Legal Innovations and the Practical Experience of Mergers in the Greek Banking System", *Proceedings of the International Scientific and Practical Conference on "Financial Stabilization and Economic Growth", Svishtov, Bulgaria,* Oct. 26-27.
11. **Lyroudi K., Subeniotis D., Komisopoulos G., (2002),** "Market Anomalies in the A.S.E: The Day of the Week Effect", *European Financial Management Association 2002 Conference,* London, UK, June 26-29.
12. **Subeniotis D., Lyroudi K., Hagigagios J., (2002),** "Mergers and Acquisitions

in Greece: Legal and Aspects and Stock Market Reaction", *Academy of Financial Services, 16th Annual Meeting, San Antonio, Texas* Oct 15-16, 2002.

13. **Lyroudi K., Subeniotis D., Hagigagios J., (2001),** "Market Reaction of Mergers and Acquisitions in the Athens Stock Exchange", *8th Annual Conference of the Multinational Finance Society (MFS), Lake De Garda, Verona, Italy,* June 23-27, 2001.
14. **Lyroudi K., Subeniotis D., (2003),** «Cash and Receivables Management of the Firms in Cyprus at the Beginning of the New Century », *International Conference New Horizons in Industry and Education,* 28-29 Aug. 2003, Santorini Island, Greece.
15. **Haramis G., Siomkos G., Subeniotis D., Fotiadis Th., (2003)** "An Integrated Telemarketing System for Hotel Reservations, *6th Hellenic European Conference on Computer-Mathematics and its Applications,* Οικονομικό Πανεπιστήμιο Αθηνών, (25-27 Σεπτεμβρίου 2003).
16. **Fotiadis Th., Haramis G., Subeniotis D., (2005),** "Strategic Management of the I.S´s Resources", *7th Hellenic European Conference on Computer-Mathematics and its Applications*, *Οικονομικό Πανεπιστήμιο Αθηνών* (Ο.Π.Α), (22-24 Σεπτεμβρίου 2005).
17. **Σουμπενιώτης Δ., Χατζηθωμάς Λ., Φωτιάδης Θ., (2005),** «Η Χρήση Φανερής Γνώσης που Προκύπτει από την Εξόρυξη Δεδομένων για την Άσκηση Πολιτικών Database Marketing στα Τουριστικά Γραφεία», *Εθνικό Συνέδριο Ελληνικής Εταιρίας Συστημικών Μελετών (ΕΕΣΜ 2005) & Πανεπιστήμιο Πελοποννήσου,* Τρίπολη 12-14 Μαΐου 2005.
18. **Haramis G., Soubeniotis D., Fotiadis T., Hatzithomas L., (2007),** "Structured System Development", *8th Hellenic European Conference on Computer Mathematics and Applications (HERCHA 2007).*
19. **Subeniotis D., Zapranis A., Tampakoudis I., (2008),** "The Wealth Effects of Completed and Uncompleted Mergers and Tender Offers to Target Shareholders in U.S.A., U.K. and Continental Europe", *Proceedings of the 2nd International Conference on Accounting and Finance, Aug. 28th -29th, Dept. of Accounting and Finance,* University of Macedonia, Greece.
20. **Subeniotis D., Tampakoudis I., (2008), "**The use of Credit Derivatives and Concerns Associated with Them", *International Congress on Pervasive Computing and Management*", New Delhi, India, December 12-14 2008*).*
21. **Subeniotis D., Tampakoudis I., (2008), "**Are Markets Efficient? A Comparative Assessment between the Greek and the West Capital Markrts", *9th .International Business Research Conference "*, *Melbourne, Australia, 24-26 November 2008.*
22. **Papadopoulos D., Subeniotis D., Tampakoudis I., (2009),** «An empirical analysis of financial ratios for the Greek IT sector firms during a bullish market to investigate the consistency of fundamental analysis with stock market performance», *IMAEF 2009, Meeting on Applied Economics and Finance (IMAEF)*, July 11-12, 2009, *Ioannina,* Greece.

23. **Tampakoudis, I., Subeniotis, D. and Dalakiouridou, E. (2010)** 'The Market for Corporate Control in Greece: A Critical Assessment of the Wealth Effects to Bidding-Companies' Shareholders', *Proceedings of the International Conference on International Business, 22*-23 May, Thessaloniki, Greece.
24. **Subeniotis D., Tampakoudis I., (2010),** "Foreign Direct Investment in South-Eastern Europe: The Presence of Greek Banks in FYROM", *3rd International Conference on Accounting and Finance", 26-27 August 2010, Skiathos Island, Greece.*
25. **Tampakoudis, I., Subeniotis, D., (2010),** "The Economic Impact of Mergers & Acquisitions in Greece: Lessons From a Comparative Analysis Regarding Western Economies", *International Conference "Global Academy of Business and Economic Research", New York, October 17-19, 2010*. ***Τιμητική Διάκριση «Best Paper Award"*** *.(Το άρθρο έγινε δεκτό και θα δημοσιευθεί σε Journal.)*
26. **Subeniotis D., Tampakoudis I., (2010),** "The extent Crisis Altered Market Characteristics: A Comparative Analysis of GARCH Models on Dow Jones and FTSE-100 before and After the Current Financial Crisis", *International Finance, 8th (Eighth) International Conference of the Global Academy of Business and Economic Research, August 10-12, 2011, Great Wall Sheraton Beijing, China*.
27. **Tampakoudis I., Subeniotis D., Crystalis I., (2011),** "Greek Sovereign Credit Market Dynamics: Credit Default Swap and Bond Spreads' Linkages", Proceedings of the *International Conference on International Business*, 19-21May 2011. Thessaloniki, Greece.
28. **Tampakoudis I., Subeniotis D., Crystalis I., (2012),** "A Comparative Assessment of Growth Determinants in Advance and Emerging Economies". The Particular Role of FDIs". *Busuness and Social Science Research Conference,* December 27-28th, 2012, Paris, France.
29. **Tampakoudis, I., Subeniotis, D. and Kroustalis, I**. (2012) 'The Wealth Effects of Foreign Direct Investments to Greek Companies: Evidence from the Balkans', Proceedings of the 4th International Conference on Accounting and Finance, 30-31 August, Corfu, Greece.
30. **Tampakoudis, I., Subeniotis, D. & Skouloudakis, M. (2013)** "Determinants of Foreign Direct Investments in Advanced and Emerging Economies: A Comparative Assessment". *Proceedings of the International Trade & Academic Research Conference (ITARC), London-UK, November 4th - 5th.*
31. **Tampakoudis, I., Subeniotis, D. & Skouloudakis, M. (2013)** "Determinants of Foreign Direct Investments in Middle – Income Countries and the Role of Middle – Income Trap". *Proceedings of the International Conference on International Business, Thessaloniki, May 16th – 18th*.
32. **Tarnanidis, Th., Subeniotis D., Papathanasiou J., (2014),** "Measuring Sustainable Entrepreneurship in a Time of Crisis: Evidence from a Structural Equation Model". *International Conference on International Business* (ICIB). University of Macedonia, 23-25 May 2014, Thessaloniki, Greece.

33. **Tarnanidis, Th., Papathanasiou J., Subeniotis D., (2014),** "Modeling Sustainable Entrepreneurship in a Time of Crisis: Evidence from a Conjoint Choice Survey of Greek Food Companies". *International Conference on International Business*. Thessaloniki 23-25 May 2014.
34. **Tampakoudis, I., Subeniotis, D. & Skouloudakis, M. (2014)** "Traditional and Nontraditional Determinants of Foreign Direct Investments in Mexico". *Proceedings of the International Conference on International Business, May 23rd – 25th , Thessaloniki, Greece.*
35. **Tarnanidis, T., Papathanasiou, J., and Soubeniotis D. (2015)** *Entrepreneurship education in Greece: The case of University of Macedonia*. Book of Abstracts of the 6th International Conference on International Business (ICIB), University of Macedonia, 22-24 May 2015, Thessaloniki.
36. Tarnanidis**, T., Papathanasiou, J., Soubeniotis, D., and Eleftheriadis, I. (2016),** *Does business students' perception of entrepreneurship education affect their entrepreneurial intentions?,* 5th International Symposium & 27th National Conference on Operational Research), Piraeus University of Applied Science and the Hellenic Operational Research Society (HELORS), 9-11 June 2016, Athens-Greece

5. ΑΝΑΚΟΙΝΩΣΕΙΣ ΣΕ ΣΥΝΕΔΡΙΑ ΜΕ ΚΡΙΤΕΣ χωρίς ΠΡΑΚΤΙΚΑ

1. **Tampakoudis, I., Subeniotis, D. and Skouloudakis, M.** (2015) 'Traditional Determinants of Growth and Inward FDIs: The Greek Case' of the *International Conference on International Business*, 22-24 May, Thessaloniki, Greece.
2. **Tampakoudis, I., Subeniotis, D. and Skouloudakis,** M. (2015) 'The Role of Market Seeking, Efficiency Seeking and Recourse Seeking Determinants of Foreign Direct Investments: The Case of OECD Countries' of the *International Trade and Academic Research Conference*, 9-10 November, London, United Kingdom.
3. **Tampakoudis, I., Subeniotis, D., Skouloudakis, M. and Kroustalis, I.** (2016) 'The Role of Institutional and Traditional Determinants of Foreign Direct Investments: The Case of Emerging Asian Economies' of the *International Trade and Academic Research Conference, 7-8 November, London, United Kingdom.*
4. **Tampakoudis, I., Subeniotis, D. and Kroustalis,** I. (2017) 'The Interrelation between Sovereign Credit Default Swap (CDS) and Bond Spreads: A Dynamic Approach' of the 7th *International Conference of the Financial Engineering and Banking Society*, 1-3 June, Glasgow, Scotland.
5. **Tampakoudis, I., Subeniotis, D. and Soutsas, A.** (2017) 'An empirical examination of the wealth effects of M&As to the Greek banking sector' στο *8ο Συνέδριο Επιστημονικής Εταιρίας Χρηματοοικονομικής Μηχανικής και Τραπεζικής,* 18-19 Δεκεμβρίου, Αθήνα, Ελλάδα.
6. **Tampakoudis, I., Subeniotis, D., Nerantzidis, M. and Soutsas**, A. (2018) 'The wealth effects of MandAs on Greek banks. What changed after the global financial and economic crisis' of the *International Conference on International Business*, 17-20 May, Thessaloniki, Greece.

7. **Tampakoudis, I., Subeniotis and D., Nerantzidis,** M. (2018) 'The effect of the presence of women on board on mergers and acquisitions on European banking' of the 7th *International Academic Macro Thematic Conference*, 28-29 December, Paris, France.

6. ΑΛΛΕΣ ΕΡΓΑΣΙΕΣ

1. **Σουμπενιώτης Ν.Δ (1992)** , *"Το χρηματοπιστωτικό μας σύστημα χρειάζεται εκσυγχρονισμό", Επιθεώρηση Παραγωγικότητας, Ελληνικό Κέντρο Παραγωγικότητας,* Τεύχος 11-12, σσ 2-4, *Αθήνα.*
2. **Σουμπενιώτης Δ., (1992),** ΜΕΛΕΤΗ: συγγραφή διδακτικών εγχειριδίων στα αντικείμενα *"Οργάνωση, Διοίκηση, Στελέχωση, Υποκίνηση & Τεχνική Διαπραγματεύσεων". Η Μελέτη υλοποιήθηκε στα πλαίσια του* ***προγράμματος EUROFORM***. Κ.Ε.Ε. ΔΗΜΗΤΡΑ, Οργανισμοί CSEA Ιταλίας & VDAB του Βελγίου, Λάρισα 1992. Το κείμενο ήταν σε self learning by distance format και χρησιμοποιήθηκε για την ανάπτυξη εκπαιδευτικού υλικού σε περιβάλλον multi media. Το τελικό αποτέλεσμα, CD-ROM, παρουσιάσθηκε τόσο στους εκπροσώπους των Ευρωπαίων partners (Οργανισμό CSEA της Ιταλίας, & VDAB του Βελγίου) όσο και σε εκπροσώπους του Υπ. Εργασίας. *Η σύμβαση αφορούσε το χρονικό διάστημα 8.12.92 έως και 15.3.1993.*
3. **Σουμπενιώτης Δ., (1992),** ΜΕΛΕΤΗ: *"Μελέτη για την Βελτίωση των Διαδικασιών Λειτουργίας του ΕΛ.ΚΕ.ΠΑ, Αναμόρφωση Οργανογράμματος του Οργανισμού",* ***Ελληνικό Κέντρο Παραγωγικότητας*** *(ΕΛ.ΚΕ.ΠΑ), Αθήνα.* Απόφαση Γενικού Διευθυντή 218/24-7-1992, σσ 1-90,
4. **Σουμπενιώτης Δ., (1992),** ΣΥΜΒΟΥΛΕΥΤΙΚΟ ΕΡΓΟ: Παροχή υπηρεσιών οργάνωσης, συντονισμού, και λογιστικής υποστήριξης για την υλοποίηση προγράμματος στα πλαίσια του Α' Κοινοτικού Πλαισίου Στήριξης. *Το έργο αφορούσε το χρονικό διάστημα 8-12-1992 έως και 31-10-1993, Δήμος Αμπελώνα, (1992).*
5. **Σουμπενιώτης Δ., Γεωργόπουλος Ν. (1992),** ΕΡΕΥΝΑ: *"Διερεύνηση των Αναγκών των Επιχειρήσεων του Ν. Λάρισας σε Ειδικευμένο Διοικητικό & Τεχνικό Προσωπικό",* Χρηματοδότηση έρευνας από **Ελληνικό Κέντρο Παραγωγικότητας (ΕΛ.ΚΕ.ΠΑ),** Λάρισα.
6. **Σουμπενιώτης Δ., (1993).** Συμβουλευτικό Συγγραφικό έργο: *«Διαχείριση Μ.Ο.Π Ανατολικής Κεντρικής Ελλάδος (Α.Κ.Ε)».* Φορέας Ανάθεσης, **Υπουργείο Εθνικής Οικονομίας.** Συμμετείχα στη ομάδα ***Συμβούλων Διαχείρισης του*** τόσο από την θέση του μετόχου της Αναδόχου Εταιρίας (EXRERT CONSULTING Ε.Ε) όσο και στην βάση της παροχής μελετητικού έργου. *Στο εν λόγω έργο απασχολήθηκα από την 26η Μαρτίου του 1992, ημερομηνία υπογραφής της σχετικής σύμβασης με το ΥΠΕΘΟ, έως και τον Φεβ. του 1993 οπότε και απεχώρησα από την εταιρία.* Expert Consulting Ε.Ε, (1993).
7. **Σουμπενιώτης Ν.Δ (1993),** *"Η Γεωγραφική Συγκέντρωση των Τραπεζικών Χορηγήσεων Αίτιο & Αιτιατό της Συρρίκνωσης της Ακριτικής & Περιφερειακής Ελλάδας"*, *Οικονομική Εφημερίδα ΚΕΡΔΟΣ, 20.7.93*
8. **Σουμπενιώτης Ν.Δ (1994),** ΕΡΕΥΝΑ: Με τίτλο *"Καταγραφή των Συνεταιρισμών και των Δραστηριοτήτων τους στον Νομό Λάρισας",* Χρηματοδότηση έρευνας από ***Ελληνικό Κέντρο Παραγωγικότητας***

***(ΕΛ.ΚΕ.ΠΑ)**, Λάρισα.*

9. **Σουμπενιώτης Ν.Δ (1994),** ΜΕΛΕΤΗ: *"Αξιολόγηση Προγραμμάτων Ενδοεπιχειρησιακής Κατάρτισης του ΟΑΕΔ".* Φορέας υλοποίησης **Κέντρο Ερευνών Πανεπιστημίου Πειραιά**, (1994), Πειραιάς 1994. Συμμετοχή στη ομάδα έργου με την υπογραφή σχετικής σύμβασης. *Η σύμβαση αφορούσε το χρονικό διάστημα 1-2-1994 έως και 31-6-1994.*
10. **Σουμπενιώτης Ν.Δ (1994),** ΜΕΛΕΤΗ: *""Διερεύνηση Συνθηκών Διείσδυσης των Ελληνικών Βιομηχανικών Επιχειρήσεων στις Αγορές της Βαλκανικής".* Φορέας υλοποίησης Ελληνικό **Κέντρο Ευρωπαϊκών Μελετών και Ερευνών (ΕΚΕΜΕ) και το Κέντρο Ερευνών Πανεπιστημίου Πειραιά** , Πειραιάς 1994. Συμμετοχή στη ομάδα έργου με την υπογραφή σχετικής σύμβασης. Η μελέτη υλοποιήθηκε για λογαριασμό της Ελληνικής Τράπεζας Βιομηχανικής Αναπτύξεως Α.Ε
11. **Σουμπενιώτης Ν.Δ (1994),** ΜΕΛΕΤΗ: *"Σύνδεση ΑΕΙ/ΤΕΙ με Επιχειρήσεις - Δημιουργία Γραφείου Σταδιοδρομίας"*. Φορέας υλοποίησης Κέντρο Ερευνών Πανεπιστημίου Θεσσαλίας, Βόλος 1994. Συμμετοχή στη ομάδα έργου με την υπογραφή σχετικής σύμβασης. *Η σύμβαση αφορούσε το χρονικό διάστημα 1-4-1994 έως και 30-6-1994.*
12. **Σουμπενιώτης Ν.Δ (1994),** ΜΕΛΕΤΗ:*" Έρευνα Συνεχούς Επαγγελματικής Κατάρτισης (ΕΣΕΚ) "*. Φορέας υλοποίησης **Εθνική Στατιστική Υπηρεσία, (ΕΣΥΕ),** Αθήνα 1994. Συμμετοχή στη ομάδα έργου με την υπογραφή σχετικής σύμβασης. Η σύμβαση αφορούσε το χρονικό διάστημα 1-7-1994 έως και 31-8-1994.
13. **Σουμπενιώτης Ν.Δ (1995),** ΜΕΛΕΤΗ: *"Επιχειρηματικότητα 2000 + "*. Φορέας υλοποίησης **Κέντρο Ερευνών Πανεπιστημίου Πειραιά**, Πειραιάς 1995. Συμμετοχή στη ομάδα έργου με την υπογραφή σχετικής σύμβασης. Η σύμβαση αφορούσε το χρονικό διάστημα 1-2-1995 έως και 31-4-1995.
14. **Σουμπενιώτης Δ., Γεωργόπουλος Ν. (1995),** ΜΕΛΕΤΗ: *«Σύνταξη Επιχειρηματικού Σχεδίου στα πλαίσια Ν2334, Άρθρο 23Α, για λογαριασμό της ΚΑΤΕΡΙΝΑ Ε.Π.Ε (HUGO BOSS)».* **HUGO BOSS, Κατερίνη (1995)**. Το ύψος των εγκριθέντων δαπανών ανήλθε στο 1,2 δισ. δραχμές. *Η σύμβαση συνεργασίας υπεγράφη τον Απρίλιο του 1995 με την* ΚΑΤΕΡΙΝΑ Ε.Π.Ε**.**
15. **Σουμπενιώτης Δ., Γεωργόπουλος Ν. (1995),** ΜΕΛΕΤΗ: **Σ*ύνταξη Επιχειρηματικού Σχεδίου*** στα πλαίσια Ν2334, Άρθρο 23Α, για λογαριασμό της ΕΝΩΣΗΣ ΑΓΡΟΤΙΚΩΝ ΣΥΝΕΤΑΙΡΙΣΜΩΝ ΛΑΡΙΣΗΣ ΤΙΡΝΑΒΟΥ ΑΓΙΑΣ. Action Synergie Consultants - Ε.Α.Σ Λάρισας, Λάρισα 1995. Το ύψος των εγκριθέντων δαπανών ανήλθε στο 1,5 δισ. *Η συνεργασία αφορούσε το χρονικό διάστημα 1-1-1995 έως και 27-4-1995.*
16. **Σουμπενιώτης Ν.Δ (1995),** ΕΡΕΥΝΑ: *"Ελλείψεις Ειδικοτήτων και Ανάγκες Κατάρτισης στον Ν. Λάρισας*", Φορέας υλοποίησης, ***Επιτροπή Ερευνών Τ.Ε.Ι Λάρισας, Λάρισα.*** Σύμβουλος του Τ.Ε.Ι Λάρισας στην υλοποίηση της έρευνας Η έρευνα χρηματοδοτήθηκε από την ***Νομαρχία Λάρισας***. Η σύμβαση αφορούσε το διάστημα 1-10-94 έως 10-12-1995.
17. **Σουμπενιώτης Ν.Δ (1997),** ΜΕΛΕΤΗ: *"Νέες Τεχνολογίες και Απασχόληση*" στο πλαίσιο του προγράμματος ADAPT «ΗΦΑΙΣΤΟΣ». Φορέας υλοποίησης **Κέντρο Ερευνών Πανεπιστημίου Πειραιά**, Πειραιάς 1997. Συμμετοχή στη ομάδα

έργου με την υπογραφή σχετικής σύμβασης. *Η σύμβαση αφορούσε το χρονικό διάστημα 5-11-1996 έως και 5-2-1997.*

18. **Σουμπενιώτης Ν.Δ (1997),** ΜΕΛΕΤΗ: *'Καταγραφή & Ανάλυση Συνθηκών και Δυνατοτήτων Αναπροσαρμογής Αγροτικών Επιχειρήσεων των μη Αστικών Περιοχών - Ανάγκες Κατάρτισης Ανθρώπινου Δυναμικού Αγροτικών Περιοχών'*, Πρόγραμμα PELASGIS, ***Κοινοτική Πρωτοβουλία ADAPT, Επιτροπή Ερευνών Τ.Ε.Ι Λάρισας*.**

19. **Σουμπενιώτης Δ., (1998),** *"Μέθοδοι και Τεχνικές Επιλογής Χρηματιστηριακών Τίτλων", Money Show* 1998, Ενότητα Τμήματος Λογιστικής-Χρηματοοικονομικής του Πανεπιστημίου Μακεδονίας, Μακεδονία Παλλάς, Θεσσαλονίκη, 12-13 Δεκεμβρίου 1998.

20. **Σουμπενιώτης Δ., (1998),** *"Η Γραφική Μέθοδος Επιλογής Χρηματιστηριακών Τίτλων", Επενδυτικό FORUM Θεσσαλονίκης,* Πανεπιστήμιο Μακεδονίας, Θεσσαλονίκη, Δεκέμβριος 1998.

21. **Σουμπενιώτης Δ., Αγοραστός Κ., (1999),** *"Η Θεωρία του Όγκου Συναλλαγών ως Μέσο Επιλογής Χρηματιστηριακών Τίτλων", Money Show 1999*, Ενότητα Αριστοτελείου Πανεπιστημίου Θεσσαλονίκης, Δημοτικό Ωδείο Λάρισας, Λάρισα, 5 Ιουνίου 1999.

22. **Σουμπενιώτης Δ., (1998),** *"Τραπεζικός Δανεισμός", Money Show 1999*, Ενότητα Τμήματος Λογιστικής-Χρηματοοικονομικής του Πανεπιστημίου Μακεδονίας, , HYATT REGENCY, Θεσσαλονίκη 11-12 Δεκεμβρίου 1999.

23. **Σουμπενιώτης Δ., (1998),** *"Μέθοδοι και Τεχνικές Επιλογής Χρηματιστηριακών Τίτλων", Money Show* 1998,____Ενότητα Τμήματος Λογιστικής-Χρηματοοικονομικής του Πανεπιστημίου Μακεδονίας, Θεσσαλονίκη, Μακεδονία Παλλάς, 12-13 Δεκεμβρίου 1998.

24. **Σουμπενιώτης Δ., (1998),** "*Η Γραφική Μέθοδος Επιλογής Χρηματιστηριακών Τίτλων",* Επενδυτικό FORUM Θεσσαλονίκης, Πανεπιστήμιο Μακεδονίας, Δεκέμβριος 1998.

25. **Σουμπενιώτης Δ., (1998),** *"Τραπεζικός Δανεισμός",* Money Show 1999, Ενότητα Τμήματος Λογιστικής-Χρηματοοικονομικής του Πανεπιστημίου Μακεδονίας, , HYATT REGENCY, Θεσσαλονίκη 11-12 Δεκεμβρίου 1999.

26. **Σουμπενιώτης Δ., Αγοραστός Κ., (1999),** *"Η Θεωρία του Όγκου Συναλλαγών ως Μέσο Επιλογής Χρηματιστηριακών Τίτλων",* Money Show 1999, Ενότητα Αριστοτελείου Πανεπιστημίου Θεσσαλονίκης, Δημοτικό Ωδείο Λάρισας, 5 Ιουνίου 1999.

27. **Σουμπενιώτης Δ., (1998),** ΜΕΛΕΤΗ: "*Ανάπτυξη και Εφαρμογή Προγράμματος Συμπληρωματικής Εκπαίδευσης",* Πακέτο Εργασίας 1.1, *Παραδοτέο "Έρευνα για την Ελληνική και Διεθνή Πρακτική*". ΕΠΕΑΕΚ (Πρόγραμμα Συμπληρωματικής Εκπαίδευσης), Υποπρόγραμμα 3, Μέτρο 3.4, Ενέργεια 4.4.γ) του Πανεπιστημίου Μακεδονίας. **Επιτροπή *Ερευνών Πανεπιστημίου Μακεδονίας, Θεσσαλονίκη, (1998).***

28. **Σουμπενιώτης Δ., (1998),** ΜΕΛΕΤΗ: *"Μελέτη και Εκσυγχρονισμός των Προγραμμάτων Σπουδών - Εμπλουτισμός και Εισαγωγή Καινοτόμων Μεθόδων*

Διδασκαλίας με τη Χρήση Σύγχρονων Τεχνολογιών Πληροφορικής", Φάση 1, Πακέτο Εργασίας 1., Παραδοτέο 1.3 "Μελέτη και Καταγραφή του Περιβάλλοντος και των Μεθόδων Εκπαίδευσης σε Συναφή Τμήματα και Ιδρύματα Διεθνώς" στο πλαίσιο του ΕΠΕΑΕΚ (Προγράμματα Σπουδών Συγγράμματα), του Πανεπιστημίου Μακεδονίας. **Επιτροπή Ερευνών Πανεπιστημίου Μακεδονίας, Θεσσαλονίκη (1998).**

29. **Σουμπενιώτης Δ., (1999),** ΜΕΛΕΤΗ: *"Αναδιάρθρωση και Ενίσχυση του Μεταπτυχιακού Προγράμματος Σπουδών με τη Χρήση Νέων Τεχνολογιών και Καινοτόμων Μορφών Διδασκαλίας",* ***Πακέτο Εργασίας*** *Α.3, Παραδοτέο "Μελέτη Διεθνών Τάσεων σε Στελέχη Διοικητικής Επιστήμης".* ***ΕΠΕΑΕΚ*** (Πρόγραμμα Μεταπτυχιακών Σπουδών), Υποπρόγραμμα 3, Μέτρο 3.2, Ενέργεια 3.2.α) του Πανεπιστημίου Μακεδονίας. **Επιτροπή Ερευνών Πανεπιστημίου Μακεδονίας, Θεσσαλονίκη (1999).**

30. **Σουμπενιώτης Δ., (1999),** ΜΕΛΕΤΗ: *"Αναδιάρθρωση και Ενίσχυση του Μεταπτυχιακού Προγράμματος Σπουδών με τη Χρήση Νέων Τεχνολογιών και Καινοτόμων Μορφών Διδασκαλίας",* ***Πακέτο Εργασίας*** *Α.2, Παραδοτέο "Αναζήτηση της Ελληνικής και Διεθνούς Εμπειρίας και Καταγραφή Συμπερασμάτων όσον αφορά το Περιεχόμενο των Αντίστοιχων Προγραμμάτων Σπουδών, τις Μεθόδους και τα Μέσα Διδασκαλίας".* ***ΕΠΕΑΕΚ*** (Πρόγραμμα Μεταπτυχιακών Σπουδών), Υποπρόγραμμα 3, Μέτρο 3.2, Ενέργεια 3.2.α) του Πανεπιστημίου Μακεδονίας. **Επιτροπή Ερευνών Πανεπιστημίου Μακεδονίας, Θεσσαλονίκη (1999).**

31. Σουμπενιώτης Δ., (1999), ΜΕΛΕΤΗ: ΜΕΛΕΤΗ: *"Αναδόμηση και Εκσυγχρονισμός των Προγραμμάτων Σπουδών - Εμπλουτισμός και Εισαγωγή Καινοτόμων Μεθόδων Διδασκαλίας με τη Χρήση Σύγχρονων Τεχνολογιών Πληροφορικής", Φάση 2, Πακέτο Εργασίας 3, Παραδοτέο 3.7 "Υλοποίηση Εκπαιδευτικού Υλικού".* ***ΕΠΕΑΕΚ*** (Προγράμματα Σπουδών-Συγγράμματα), *Υποπρόγραμμα* 3, Μέτρο 3.1, Ενέργεια 3.1.α του Πανεπιστημίου Πειραιά. ***Επιτροπή Ερευνών Πανεπιστημίου Πειραιά, Θεσσαλονίκη (1999).*** Ανέπτυξα Εκπαιδευτικά Εγχειρίδια για τις Θεματικές Ενότητες: 1) Η θεμελιακή Μέθοδος Επιλογής Χρηματιστηριακών Τίτλων, 2) Η Υπόθεση της Αποτελεσματικής Αγοράς-Επιλογή Απλού και Σύνθετου Χαρτοφυλακίου, 3) Τεχνική Ανάλυση, 4) Η Θεωρία του Όγκου Συναλλαγών

32. **Σουμπενιώτης Δ., (1999),** ΜΕΛΕΤΗ: *"Αναβάθμιση της Λειτουργίας του Γραφείου Διασύνδεσης του Πανεπιστημίου Μακεδονίας".* ***ΕΠΕΑΕΚ*** (Γραφεία Διασύνδεσης), Υποπρόγραμμα 3, Μέτρο 3.4, Ενέργεια 3.4.α του *Πανεπιστημίου Μακεδονίας.* ***Επιτροπή Ερευνών Πανεπιστημίου Μακεδονίας, Θεσσαλονίκη (1999).***

33. **Σουμπενιώτης Δ., (1999),** ΜΕΛΕΤΗ: **ΜΕΛΕΤΗ:** *"Από το Σχολείο στην Εργασία – Εναλλακτικές Διαδρομές – Προβλήματα και Διλήμματα Εκπαιδευτικής Πολιτικής" του ΕΠΕΑΕΚ,* ***Επιτροπή Ερευνών Πανεπιστημίου Πειραιά, Πειραιάς, (2000)*****.**

34. **Σουμπενώτης Δ., Φωτιάδης Θ., Γλαβέλη Ν., (2003)** *"Η Στρατηγική Συμπεριφορά των Εισηγμένων στο Χ.Α.Α. Επιχειρήσεων", Money Show, Ενότητα «Στρατηγική Διοίκηση, Ανθρώπινο Δυναμικό και Βελτίωση Ποιότητα –*

Συντελεστές Ανάπτυξης Ανταγωνιστικών Πλεονεκτημάτων», 13 Δεκεμβρίου 2003, Hyatt Regency Hotel Θεσσαλονίκη

35. **Σουμπενιώτης Δ., (2004), Επιστημονικός Υπεύθυνος για το έργο ΕΠΕΑΕΚ ΙΙ «Αναμόρφωση Προπτυχιακών Προγραμμάτων Σπουδών»** , Συνεδρίαση Γενικής Συνέλευσης Τμήματος ΟΔΕ Πανεπιστημίου Μακεδονίας (αρ. συν. 15/17-3-2004)

36. **Σουμπενιώτης Δ., (2004),** ΜΕΛΕΤΗ: *«Ενθάρρυνση Επιχειρηματικότητας μέσω της Υποστήριξης Νέων Επιχειρηματικών Ιδεών και της Εισαγωγής Καινοτόμων Μαθημάτων Επιλογής στα Προγράμματα Σπουδών των Τμημάτων του Πανεπιστημίου Μακεδονίας), Υποπρόγραμμα 3, Μέτρο 3.1, Ενέργεια 3.1.2, Κατηγορία Πράξης 3.1.2β «Ενθάρρυνση Επιχειρηματικών Δράσεων, Καινοτόμων Εφαρμογών και Μαθημάτων Επιλογής Φοιτητών και Σπουδαστών»*, **Επιτροπή Ερευνών Πανεπιστημίου Μακεδονίας, Θεσσαλονίκη (2005).**

37. **Δρογαλάς Γ., Φωτιάδης Θ., Σουμπενιώτης Δ., (2005),** *"Εννοιολογικό Πλαίσιο Εσωτερικού Ελέγχου: Θεωρητική Προσέγγιση και Μελέτη Περίπτωσης",* Διοικητική Ενημέρωση, τεύχος 34, σελ. 52-65, Ιούλιος 2005.

38. **Χατζηθωμάς Λ., Κουτσιά Ν., Σουμπενιώτης Δ., Φωτιάδης Θ., (2005),** *«Η Περιβαλλοντική Συνείδηση των Καταναλωτών και η Επίδραση της στην Αγοραστική τους Συμπεριφορά»,* Επιθεώρηση Ελληνικής Ακαδημίας Διοίκησης Επιχειρήσεων», Τόμος 3, αριθμός 1, σελ.42-53, (ISSN 1109-7116).

39. **Σουμπενιώτης Δ., (2008),** *«Μελέτη Υφιστάμενης Κατάστασης στον Τομέα της Αδήλωτης Εργασίας και Εκπόνηση Μελέτης και Εξειδίκευση Δράσεων για τον Περιορισμό της»* στο πλαίσιο του Ε.Π. «Ανάπτυξη Ανθρώπινου Δυναμικού»», Μέτρο 6.2 «Μελέτες Ωρίμανσης και Προετοιμασίας Δ Προγραμματικής Περιόδου. **Υπουργείο Απασχόλησης, ΓΓΔΚ&ΑΠ, Ειδική Υπηρεσία Διαχείρισης,** ΑΘΗΝΑ, 2008.

40. **Σουμπενιώτης Δ., (2008),** ΜΕΛΕΤΗ: *«Μελέτη για την Επιχειρηματικότητα και τη Νεανική Επιχειρηματικότητα στη Περιφέρεια Κεντρικής Μακεδονίας»,*
Μελέτη χρηματοδοτούμενη από το **ΥΠΕΠΘ, Γενική Γραμματεία Νέας Γενιάς**, ΑΘΗΝΑ 2008,
(http://cms.paratiritirio.gr/uploads/documents/27/pan_mak.pdf)

41. **Σουμπενιώτης Δ., (2010),** Υλοποίηση μελετών στα πλαίσια του προγράμματος *«Μονάδα Καινοτομίας και Επιχειρηματικότητας (ΜΚΕ) του Πανεπιστημίου Μακεδονίας»* και α/α/ «01» της Πράξης με τίτλο: «Μονάδα Καινοτομίας και Επιχειρηματικότητας (ΜΚΕ) του Πανεπιστημίου Μακεδονίας», με κωδικό ΟΠΣ 304302, (κωδικός resCom: 80635), Προϋπολογισμού 300.000 €, 2010-1012, *Επιστημονικά Υπεύθυνος* του Υποέργου (2010-2013), (βλέπε Συνεδρίαση Επιτροπής Ερευνών υπ. αριθ. 128/05.12.2011, α/α Α.Β.19).

42. **Σουμπενιώτης Δ., (2010),** Υλοποίηση μελετών στα πλαίσια του προγράμματος INTERREG «*Διασυνοριακοί Κάθετοι Άξονες Επιχειρηματικότητας για την Υποστήριξη Νέων και Γυναικών («Cross Border Vertical Axes of Entrepreneurship in Support of Youth and Woman"/Egnatia VAE – B1 – 3.2)»:* Επιστημονικά Υπεύθυνος του έργου με Leader το Πανεπιστήμιο Μακεδονίας

με τίτλο: (κωδικός resCom: 80634), 2010-1012, Προϋπολογισμού 1.300.000€, (βλέπε Συνεδρίαση Επιτροπής Ερευνών υπ. αριθ. 128/05.12.2011, α/α Β.α.2).

43. **Σουμπενιώτης Δ., (2011),** Υλοποίηση μελετών στα πλαίσια του προγράμματος με τίτλο *«Female Innovative Business Network – New Opportunities For Progress (Fem-Progress)»,* το οποίο υποβλήθηκε στον Priority Axis 1.2 "Develop the enabling environment for innovative entrepreneurship', στο πλαίσιο της 4ης πρόσκλησης υποβολής προτάσεων του Διασυνοριακού Προγράμματος «South East Europe Transnational Cooperation Programme 2007-2013". Επιστημονικά Υπεύθυνος για το Πανεπιστήμιο Μακεδονίας του έργου. Ο προϋπολογισμός της πρότασης είναι *1.000.000€* ενώ ο προϋπολογισμός του ΠΑΜΑΚ ανέρχεται στα 160.000 € *(βλέπε Συνεδρίαση Επιτροπής Ερευνών υπ. αριθ. 128/05.12.2011, α/α Β.β.16).*

44. **Σουμπενιώτης Δ., (2012),** Μελέτη *«Αναπτυξιακές Προοπτικές Νομού Πιερίας».* ΕΠΙΜΕΛΗΤΗΡΙΟ ΠΙΕΡΙΑΣ: Επιστημονικά Υπεύθυνος της Μελέτης**,** Σύμβαση 24/7-2012

45. **Σουμπενιώτης Δ., (2012),** Υλοποίηση μελετών στα πλαίσια του προγράμματος με τίτλο *"Encouraging entrepreneurship and employment in the manufacturing sector in the Regional Unit of Thessaloniki".* Έργο στα πλαίσια του προγράμματος ΤΟΠΣΑ «Τοπικά σχέδια για την απασχόληση, προσαρμοσμένα στις ανάγκες των τοπικών αγορών εργασίας». Παρέμβαση 1: «Ενεργητικές πολιτικές απασχόλησης», του Θεματικού Άξονα Προτεραιότητας 8: «Διευκόλυνση της Πρόσβασης στην Απασχόληση στις 3 Περιφέρειες σταδιακής εξόδου», του Επιχειρησιακού Προγράμματος «Ανάπτυξη Ανθρώπινου Δυναμικού 2007-2013» , της υπ' αριθμ. πρωτ 1781/08.03.2012 Πρόσκλησης (κωδικός πρόσκλησης 064) της ΕΔΑ Περιφέρειας Κεντρικής Μακεδονίας. Συνολικού προϋπολογισμού 400.000,00 ευρώ. Το σχέδιο φέρει τον τίτλο «Ενθαρρύνοντας την επιχειρηματικότητα και την απασχόληση στον τομέα της μεταποίησης, στην ΠΕ Θεσσαλονίκης».

ΚΩΝΣΤΑΝΤΙΝΟΣ Α. ΤΑΡΑΜΠΑΝΗΣ

ΑΡΘΡΑ ΣΕ ΔΙΕΘΝΗ ΕΠΙΣΤΗΜΟΝΙΚΑ ΠΕΡΙΟΔΙΚΑ (με κριτές)

2019

[1] Gerontas, A., Peristeras, V., Tambouris, E., Kaliva, E., Magnisalis, I., & Tarabanis K. (2019) "Public Service Models: a systematic literature review and synthesis", *IEEE Transactions on Emerging Topics in Computing*, 1-1, doi: 10.1109/TETC.2019.2939485.

[2] Kalampokis, E., Karamanou, A., & Tarabanis, K. (2019) "Interoperability Conflicts in Linked Open Statistical Data", *Information 2019*, 10(8), 249.

[3] Kalampokis, E., Zeginis, D., & Tarabanis, K. (2019) "On Modeling Linked Open Statistical Data", *Journal of Web Semantics*, 55, 56-68.

2018

[4] Panopoulou, E., Tambouris, E., & Tarabanis, K. (2018) "An eParticipation acceptance model", *IEEE Transactions on Emerging Topics in Computing,* 1-1, doi:10.1109/tetc.2018.2861426.

[5] Borona, S., Tambouris, E., & Tarabanis, K. (2018) "The use of 3D multi-user virtual environments in computer assisted second language learning: A systematic literature review", *International Journal of Learning Technology, 13*(3), 249-274.

2017

[6] Kalampokis, E., Tambouris, E., & Tarabanis, K. (2017) "ICT tools for creating, expanding and exploiting statistical linked Open Data", *Statistical Journal of the IAOS, 33*(2), 503-514.

[7] Kalampokis, E., Karamanou, A., Tambouris, E., & Tarabanis, K.A. (2017) "On Predicting Election Results using Twitter and Linked Open Data: The Case of the UK 2010 Election", *Journal of Universal Computer Science*, 23(3), 280-303.

2016

[8] Kalampokis, E., Karamanou, A., Tambouris, E., & Tarabanis, K.A. (2016) "Applying Brand Equity Theory to Understand Consumer Opinion in Social Media", *Journal of Universal Computer Science, Special Issue on New Trends in Opinion Mining Technologies in Industry*, 22(5), 709-734.

[9] Kalampokis, E., Tambouris, E., & Tarabanis, K. (2016) "Linked Open Cube Analytics Systems: Potential and Challenges", *IEEE Intelligent Systems,* 31(5), 89-92.

[10] Dermentzi, E., Tambouris, E., & Tarabanis, K. (2016) "Cloud Computing in eGovernment: Proposing a Conceptual Stage Model", *International Journal of Electronic Government Research,* 12(1), 50-68.

2015

[11] Kaliva, E., Katsioulas, D., Tambouris, E., & Tarabanis, K. (2015) "Understanding Researchers Collaboration in eParticipation using Social

Network Analysis", *International Journal of Electronic Government Research,* 11(4), 38-68.

2014

[12] Panopoulou, E., Tambouris, E., & Tarabanis, K. (2014) "Success factors in designing eParticipation initiatives", *Information and Organization,* 24(4), 195-213.

[13] Kamateri, E., Kalampokis, E., Tambouris, E., & Tarabanis, K. (2014) "The linked medical data access control framework", *Journal of Biomedical Informatics,* 50, 213-225.

[14] Parisopoulos, K., Tambouris, E., & Tarabanis, K. (2014) "An investigation of national policies on transformational government (t-Gov) in Europe", *International Journal of Information Technology and Management,* 13(4), 305-323.

[15] Tambouris, E., Zotou, M., & Tarabanis, K. (2014) "Towards designing cognitively-enriched project-oriented courses within a blended problem-based learning context", *Education and Information Technologies,* 19(1), 61-86.

[16] Tambouris, E., Kaliva, E., Liaros, M., & Tarabanis, K. (2014) "A reference requirements set for public service provision enterprise architectures", *Software & Systems Modeling,* 13(3), 991-1013.

[17] Zeginis, D., Hasnain, A., Loutas, N., Futscher Deus, H., Fox, R., & Tarabanis, K. (2014) "A collaborative methodology for developing a semantic model for interlinking Cancer Chemoprevention linked-data sources", S*emantic Web Journal, Special Issue on Linked Data for Health Care and the Life Sciences*, 5, 127-142.

2013

[18] Kalampokis, E., Tambouris, E., & Tarabanis, K. (2013) "Understanding the predictive power of social media", *Internet Research,* 23(5), 544-559.

[19] Zeginis, D., D'Andria, F., Bocconi, S., Gorronogoitia Cruz, J., Collell Martin, O., Gouvas, P., Ledakis G., & Tarabanis, K., (2013) "A user-centric multi-PaaS application management solution for hybrid multi-Cloud scenarios", *Scalable Computing: Practice and Experience,* 14(1), 17-32.

[20] Timonidou, V., Zotou, M., Tambouris, E., & Tarabanis, K. (2013) "A review on Facebook as a user-generated content environment in tertiary education", *International Journal of Social Media and Interactive Learning Environments,* 1(2), 164-183.

[21] Kaliva, E., Panopoulou, E., Tambouris, E., & Tarabanis, K. (2013) "A domain model for online community building and collaboration in eGovernment and policy modelling", *Transforming Government: People, Process and Policy,* 7(1), 109-136.

2012

[22] Loutas, N., Tarabanis, K., & Peristeras, V. (2012) "A Multidisciplinary Survey on Service", *International Journal of Service Science, Management, Engineering, and Technology,* 3(4), 13-37.

[23] Tambouris, E., Macintosh, A., Smith, S., Panopoulou, E., Tarabanis, K., & Millard, J. (2012) "Understanding eParticipation State of Play in Europe", *Information Systems Management,* 29(4), 321-330.
[24] Parisopoulos, K., Tambouris, E., & Tarabanis, K. (2012) "Facebook and Greek Elections: New Fad or Real Transformation?", *IEEE Technology and Society Magazine,* 31(3), 58-64.
[25] Tambouris, E., Zotou, M., Kalampokis, E., & Tarabanis, K. (2012) "Fostering enterprise architecture education and training with the enterprise architecture competence framework", *International Journal of Training and Development,* 16(2), 128-136.
[26] Kalampokis, E., Tambouris, E., Zotou, M., & Tarabanis, K. (2012). The Enterprise Architecture Competence Framework. *International Journal of Learning Technology*, 7(1), 79-94.
[27] Dalakiouridou, E., Smith, S., Tambouris, E., & Tarabanis K. (2012) "Electronic Participation Policies and Initiatives in the European Union Institutions", *Social Science Computer Review*, 30(3), 297 - 323 (first published on August 23, 2011 as doi:10.1177/0894439311413436).
[28] Dalakiouridou, E., Tambouris, E., & Tarabanis K. (2012) "eParticipation and online social networks: The case of the European Institutions", *European Journal of ePractice*, 16, 94-108.
[29] Loutas, N., Peristeras, V., Zeginis, D., & Tarabanis K. (2012) "The Semantic Service Search Engine (S3E)", *Journal of Intelligent Information Systems*, 38(3), 645-668.
[30] Tambouris, E., Panopoulou, E., Tarabanis, K., Ryberg, T., Buus, L., Peristeras, V., Lee, D., & Porwol, L. (2012) "Enabling Problem Based Learning through Web 2.0 Technologies: PBL 2.0", *Educational Technology & Society Journal*, 15(4), 238–251.

2011

[31] Loutas, N., Peristeras, V., & Tarabanis, K. (2011) "Towards a Reference Service Model for the Web of Services", *Data & Knowledge Engineering*, 70(9), 753-774.
[32] Panopoulou, E., Tambouris, E., Sanchez-Nielsen, E., Zotou, M., & Tarabanis K. (2011) "Learning from eParticipation initiatives of regional and local level authorities in Greece and Spain", *Journal of Balkan and Near Eastern Studies*, 13(1), 77–96.
[33] Kalampokis, E., Tambouris, E., & Tarabanis, K. (2011) "A Classification Scheme for Open Government Data: Towards Linking Decentralized Data", *International Journal of Web Engineering and Technology*, 6(3), 266–285.
[34] Loutas, N., Peristeras, V., & Tarabanis, K. (2011) "A citizen-centric, semantically-enhanced governmental portal", *Electronic Government, An International Journal*, 8(4), 363-384.
[35] Loutas, N., Peristeras, V., & Tarabanis K. (2011) "The Public Service Ontology: A formal model for describing domain specific semantics", *International Journal of Metadata, Semantics and Ontologies*, 6(1), 23 – 34.

2010

[36] Fragidis, G., Tarabanis, K., & Paschaloudis D. (2010) "Business models for the co-creation of Value with the Customer", *Journal of e-Business*, X (1), 17-22.

[37] Tambouris, E., Panopoulou, E., Tarabanis, K., Ryberg, T., Buus, L., & Peristeras V. (2010) "Collaborative learning through advanced Web2.0 practices", *IEEE Learning Technology Newsletter*, 12(3), 13-16.
[38] Ntaliani, M., Costopoulou, C., Karetsos, S., Tambouris, E., & Tarabanis, K. (2010) "Agricultural e-government services: An implementation framework and case study*", Computers and Electronics in Agriculture*, 70(2), 337-347.

2009

[39] Peristeras, V., Loutas, N., Goudos, S., & Tarabanis, K. (2009) "An ontological representation of Public Services: Models, technologies and Use Cases", *Journal of Web Engineering*, 8(3), 245-267.
[40] Peristeras, V., Mentzas, G., Tarabanis, K., & Abecker, A. (2009) "Transforming E-government and E-participation through IT", *IEEE Intelligent Systems*, 24(5), 14-19.
[41] Peristeras, V., Goudos, S., & Tarabanis, K. (2009) "Model-driven eGovernment interoperability: A review of the state of the art", *Computer Standards & Interfaces*, 31(4), 613-628.
[42] Tambouris, E., Loutas, N., Peristeras, V., & Tarabanis. K. (2009) "The Role of Interoperability in eGovernment Applications: An Investigation of Critical Factors", *Journal of Digital Information Management*, 7(4), 235-243.
[43] Mocan, A., Facca, A., Loutas, N., Goudos, S., Peristeras, V., & Tarabanis, K. (2009) "Solving Semantic Interoperability Conflicts in Cross-Border E-Government Services", *International Journal of Semantic Web and Information Systems*, 5 (1), 1-47.
[44] Tambouris, E., & Tarabanis, K. (2009). Training adults on traditional vs. contemporary IS issues: the trainees' view*. Int. J. Technology Enhanced Learning*, 1(3), 205-214.
[45] Panopoulou, E., Tambouris, E., & Tarabanis, K. (2009) "eParticipation initiatives: How is Europe progressing?", *European Journal of ePractice*, 7.

2008

[46] Tambouris, E., & Tarabanis, K. (2008) "Editorial note for special issue on one-stop government", *International Journal of Electronic Governance*, 1(3), 255-257.
[47] Tambouris, E., Kalampokis, E., & Tarabanis, K. (2008) "A survey of e-participation research projects in the European Union", *International Journal of Electronic Business*, 6(6), 554 – 571.
[48] Panopoulou, E., Tambouris, E., & Tarabanis, K. (2008) "A framework for evaluating websites of public authorities", *Aslib Proceedings*, 60(5), 517-546.
[49] Peristeras, V., Loutas, N., Goudos, S., & Tarabanis, K. (2008) "A Conceptual Analysis of Semantic Conflicts in Pan-European E-Government Services", *Journal of Information Science*, 34(6), 877-891.
[50] Tambouris, E., & Tarabanis, K. (2008) "Understanding and Scoping Life Events", *International Journal of Electronic Governance*, 1(2), 139-154.

2007

[51] Goudos, S., Peristeras, V., & Tarabanis, K. (2007) "A Semantic Web Application for Public Administration using OWL for Public Domain Data Knowledge Representation", *WSEAS Transactions on Information Science and*

Applications, 4(4), 725-730.

[52] Goudos, S., Peristeras, V., & Tarabanis, K. (2007) "A Semantic Web Approach for Mapping Citizen Profiles to Public Administration Services based on Governance Enterprise Architecture (GEA) model", *WSEAS Transactions on Information Science and Applications*, 4(6), 1283-1289.

[53] Camarinha-Matos, L., Afsarmanesh, H., Novais, P., Analide, C., Fragidis, G., Koumpis, A., & Tarabanis, K. (2007) "The Impact Of Customer Participation On Business Ecosystems", *Establishing The Foundation Of Collaborative Networks*, 243, 399-406.

2006

[54] Ignatiadis, I., Svirskas, A., Roberts, B., & Tarabanis K. (2006) "Promoting trust in B2B virtual organizations through business and technological infrastructures", *International Journal of Networking and Virtual Organisations*, 3(4), 395-411.

[55] Peristeras, V., & Tarabanis K. (2006) "The Connection, Communication, Consolidation, Collaboration Interoperability Framework (C4IF) For Information Systems Interoperability", *International Journal of Interoperability in Business Information Systems (IBIS),* 1(1), 61-72.

[56] Samaras, H., Giouvanakis, A., Bousiou, D., & Tarabanis K. (2006) "Towards a New Generation of Multimedia Learning Research", *AACE Journal*, 13(3), http://www.aace.org/pubs/aacej/ , (Invited as a paper from ED-MEDIA 2004), 3-30.

2005

[57] Giouvanakis, T., Fragidis, G., Paschaloudis, D., & Tarabanis, K. (2005) "Embedding a vocabulary-based application for concept mapping into a learning management system", *Open Education Research,* 11(5), 38-43. (Invited as a paper from "4th International Conference on Technology in Teaching and Learning in Higher Education", July 2005).

2004

[58] Camarinha-Matos, L., Ignatiadis, I., & Tarabanis, K. (2004) "Promoting Trading Partner Trust in B2B E-Commerce Through the Use of Service Level Agreements and the Establishment of Support Centres", *Virtual Enterprises and Collaborative Networks*, 149, 283-290.

2001

[59] Tarabanis K. (2001) "Path Planning in the Proteus Rapid Prototyping System", *Rapid Prototyping Journal*, 7(5), 241-252.

[60] Rajan, V. T., Srinivasan, V., & Tarabanis K. (2001) "The optimal zig-zag direction for filling a two dimensional region", *Rapid Prototyping Journal*, 7(5), 231-240.

2000

[61] Peristeras, V., & Tarabanis K. (2000) "Towards an enterprise architecture for public administration using a top-down approach", *European Journal of Information Systems*, 9, 252-260.

1999

[62] Tarabanis, K., & Tsionas, I. (1999) "Using network analysis for emergency planning in case of an earthquake", *Transactions in GIS*, 3(2), 187-197.

[63] Abrams, S., Allen, P. K., & Tarabanis, K. (1999) "Computing camera viewpoints in an active robot work-cell", *International Journal on Robotics Research*, 18(3), 267-285.

1997

[64] Abrams, S.R., Korein, J.U., Srinivasan, V., & Tarabanis K. (1997) "Method employing sequential two-dimensional geometry for producing shells for fabrication by a rapid prototyping system", *Computer Integrated Manufacturing Systems*, 10(2), 172-173(2).

1996

[65] Tarabanis, K., Tsai, R. Y., & Kaul, A. (1996) "Computing occlusion-free viewpoints", *IEEE Transactions on Pattern Analysis and Machine Intelligence*, 18(3), 279-292.

1995

[66] Farouki, R.T., Koenig, T., Tarabanis, K.A., Korein, J.U., & Batchelder, J.S. (1995) "Path planning with offset curves for layered fabrication processes", *Journal of Manufacturing Systems*, 14(5), 355-368.

[67] Tarabanis, K., Tsai, R. Y., & Allen, P. K. (1995) "The MVP sensor planning system for robotic vision tasks", *IEEE Transactions on Robotics and Automation*, 11(1), 72-85.

[68] Tarabanis, K., Allen, P. K., & Tsai, R.Y. (1995) "A survey of sensor planning for computer vision", *IEEE Transactions on Robotics and Automation*, 11(1), 86-104.

1994

[69] Tarabanis, K., Tsai, R. Y., & Allen, P. K. (1994) "Analytical characterization of the feature detectability constraints and of resolution, focus and field-of-view for vision sensor planning", *Computer Vision, Graphics, and Image Processing: Image Understanding*, 59(3), 340-358.

[70] Tarabanis, K., Tsai, R. Y., & Goodman, D. G. (1994) "Calibration of a computer controlled robotic vision sensor with a zoom lens", *Computer Vision, Graphics, and Image Processing: Image Understanding*, 59(2), 226-241.

1986

[71] Bill, R.G. Jr. & Tarabanis K. (1986) "The effect of premixed combustion on the recirculation zone of circular cylinders", *Combustion Science and Technology*, 47(1-2), 39-53.

ΒΙΒΛΙΑ

[1] Γενική επιμέλεια, επιμέλεια μετάφρασης κεφαλαίων (αρ.1-4) και πρόλογος στο βιβλίο «Πληροφοριακά Συστήματα Διοίκησης στην Πράξη» (Kroenke D., Boyle R.J), Εκδ. Broken Hill, ISBN-978-9963-274-04-8, 2017.

[2] Tambouris, E., Panagiotopoulos, P., Sæbø, Ø., Tarabanis, K., Wimmer, M.A., Milano, M., & Pardo, T.A. (Eds.), (2015) *Electronic Participation: 7th IFIP WG 8.5 International Conference, ePart 2015*, Lecture Notes in Computer Science,

vol. 9249, Springer.
https://www.springer.com/gp/book/9783319224992

[3] Tambouris, E., Janssen, M., Scholl, H.J., Wimmer, M.A., Tarabanis, K., Gascó, M., Klievink, B., Lindgren, I., & Parycek P., (Eds.), (2015) *Electronic Government: 14th IFIP WG 8.5 International Conference, EGOV 2015*, Lecture Notes in Computer Science, vol. 9248, Springer.
http://www.springer.com/gp/book/9783319224787

[4] Tambouris, E., Scholl, H.J., Janssen, M., Wimmer, M.A., Tarabanis, K., Gascó, M., Klievink, B., Lindgren, I., Milano, M., Panagiotopoulos,, P., Pardo T.A., & Parycek P., (Eds). (2015) *Electronic Government and Electronic Participation: Joint Proceedings of Ongoing Research, Posters, Workshop and Projects of IFIP EGOV 2015 and ePart 2015*, Volume 21 of Innovation and the Public Sector, IOS Press.
http://ebooks.iospress.nl/volume/electronic-government-and-electronic-participation-joint-proceedings-of-ongoing-research-phd-papers-posters-and-workshops-of-ifip-egov-and-epart-2015

[5] Peristeras, V., Vitvar, T., & Tabaranis, K. (Eds), (2010) *Semantic Technologies for E-Government*, ISBN 978-3-642-03506-7, Springer.

ΚΕΦΑΛΑΙΑ ΒΙΒΛΙΩΝ ΣΕ ΔΙΕΘΝΕΙΣ ΕΚΔΟΤΙΚΟΥΣ ΟΙΚΟΥΣ

2016

[1] Goudos, S., Tambouris, E., & Tarabanis K. (2016) "E-Government Implementation of Ontology-based Public Domain Data Knowledge Representation", *Encyclopedia of E-Commerce Development, Implementation, and Management*, IGI Global, pp 778-790.

2015

[2] Kamateri, E., Panopoulou, E., Tambouris, E., Tarabanis, K., Ojo, A., Lee, D., & Price, D. (2015) "A Comparative Analysis of Tools and Technologies for Policy Making", *Policy Practice and Digital Science, Public Administration and Information Technology*, Vol.10, Springer, pp 125-156.

2013

[3] Tambouris, E., Macintosh, A., Dalakiouridou, E., Smith, S., Panopoulou, E., Tarabanis, K., & Millard, J. (2013) "eParticipation in Europe: Current State and Practical Recommendations", *E-Government Success around the World: Cases, Empirical Studies, and Practical Recommendations*, (J. Ramón Gil-García Ed.), IGI Global, pp. 341-357.

2011

[4] Costopoulou, C., Ntaliani, M., Karetsos, S., Tambouris, E., & Tarabanis K. (2011) "Towards Electronic and Mobile Government Service Provision for Agriculture", *Agricultural and Environmental Informatics, Governance and Management: Emerging Research Applications*, (Z. Andreopoulou et al., Eds.), IGI Global, pp. 262-286.

[5] Scherer, S., Wimmer, M., Liotas, N., Tambouris, E., & Tarabanis, K. (2011) "Interoperability Requirements, Recommendations and Standards in E-Participation", *Interoperability in Digital Public Services and Administration:*

Bridging E-Government and E-Business, (Y. Charalambidis, Ed.), IGI Global, pp. 95-118.

2010

[6] Samaras, H., Giouvanakis, T., Bousiou, D., & Tarabanis, K. (2010) "Key factors and New Directions for Multimedia Learning Design", *Affective, Interactive and Cognitive Methods for E-Learning Design: Creating an Optimal Education Experience*, (eds. Aimilia Tzanavari and Nicolas Tsapatsoulis), Chapter 11, pp.207-227, ISBN: 978-161692228-3.

[7] Goudos, S. K., Peristeras, V., & Tarabanis, K. (2010) "Application of Semantic Web Technology in E-Business: Case Studies in Public Domain Data Knowledge Representation", *Business Information Systems: Concepts, Methodologies, Tools and Applications,* Management Association, USA, I. (Ed.), vol.4, pp. 1223-1233, doi:10.4018/978-1-61520-969-9.ch075.

[8] Tambouris, E., & Tarabanis K. (2010) "Engaging European Citizens at Local and Regional Level: Results from a Survey on Achievements and Lessons Learnt", *Beyond e-Government Measuring Performance: A Global Perspective*, (Alan R. Shark and Sylviane Toporkoff Eds.), The Public Technology Institute and ITEMs International.

[9] Fragidis, G., Kotzinos, D., & Tarabanis K. (2010) "A Conceptual Framework and an Extended SOA Model for Consumer-Oriented E-Commerce", *E-commerce*, Kyeong Kang (Ed.), ISBN: 978-953-7619-98-5, INTECH, Available from: https://www.intechopen.com/books/e-commerce/a-conceptual-framework-and-an-extended-soa-model-for-consumer-oriented-e-commerce .

[10] Loutas, N., Giantsiou, L., Peristeras, V., & Tarabanis K. (2010) "A Semantically Enabled Portal for Facilitating the Public Service Provision", *Semantic Technologies for E-Government,* Peristeras V., Vitvar T., Tabaranis K. (Eds), Springer, ISBN 978-3-642-03506-7, pp. 287-314.

2008

[11] Peristeras, V., & Tarabanis, K. (2008) "The Governance Architecture Framework and Models", In Saha, P. (Ed.). *Advances in Government Enterprise Architecture*, Hershey, PA: IGI Global Information Science Reference.

2005

[12] Peristeras, V., & Tarabanis, K. (2005) "Providing pan-European e-government services with the use of semantic web services technologies: a generic process model" in R. Traunmüler (Ed.): *Electronic Government, 2005, Proceedings: Lecture notes in Computer Science vol. 3591,* Springer, pp. 226-236.

2004

[13] Tambouris, E., & Tarabanis, K. (2004) "An overview of DC-based eGovernment Metadata Standards and Initiatives", *Electronic Government, Lecture Notes in Computer Science # 3183* (R. Traunmuller, Ed.), Springer, pp. 40-47.

[14] Peristeras, V., & Tarabanis, K. (2004) "The Governance Enterprise Architecture (GEA) Object Model", *Knowledge Management in Electronic Government, Lecture Notes in Computer Science # 3035*, (Maria A. Wimmer,

Ed.), Springer, pp.101-110.

[15] Peristeras, V., & Tarabanis K. (2004) "Advancing the Government Enterprise Architecture -GEA: The Service Execution Object Model", *Electronic Government, Lecture Notes in Computer Science # 3183,* (R. Traunmuller), Springer, pp. 476-482.

2003

[16] Tarabanis, K. & Peristeras, V. (2003) "Knowledge Management Requirements for Pan-European Public Administration Service Delivery", *Knowledge Management in Electronic Government, Lecture Notes in Artificial Intelligence # 2645*, (Maria A. Wimmer, Ed.), Springer-Verlag, pp.37-47.

2002

[17] Tarabanis, K., Peristeras, V., & Koumpis A. (2002) "Providing e-government services at the European level", (Stanford-Smith, B., Chiozza, E., Edin, M.), *Challenges and Achievements in E-Business and E-Work*, IOS Press, Volume 1, pp 320-325.

[18] Tarabanis, K. & Peristeras, V. (2002) "Requirements for Transparent Public Services Provision amongst Public Administrations", *Electronic Government, Lecture Notes in Computer Science # 2456,* (G. Goos, J. Hartmanis, and J. van Leeuwen, Eds.), Springer-Verlag, pp. 330-337.

2001

[19] Tarabanis, K., Peristeras, V., & Koumpis, A. (2001) "Towards a European Information Architecture for Public Administration: The InfoCITIZEN project", *E-work and E-commerce: Novel Solutions and Practices for a Global Networked Economy*, vol.2, B.Stanford-Smith, E.Chiozza (editors), IOS Press, pp. 1075-1081.

1993

[20] Abrams, S., Allen, P. K., & Tarabanis, K. (1993) "Dynamic Sensor Planning", *Intelligent Autonomous Systems*, (F.D.A. Groen, S. Hirose, C. E. Thorpe, Eds.), IOS Press, pp. 206-215.

1992

[21] Tarabanis, K., & Tsai, R. Y. (1992) "Computing viewpoints that satisfy optical constraints", *Physics-Based Vision, Principles and Practice* (L. B. Woff, S. A. Shafer, G. E. Healey, Eds.), Jones and Bartlett, pp. 399-406.

1991

[22] Tarabanis, K., Tsai, R. Y., & Allen, P. K. (1991) "Overview of the MVP sensor planning system for robotic vision tasks", *Engineering Systems with Intelligence* (S. G. Tzafestas Ed.), Kluwer Academic Publishers, pp. 285-293.

[23] Tarabanis, K. & Tsai, R. Y. (1991) "Sensor planning in computer vision: a review", in The Robotics Review (U. Khatib, J.J. Craig, T.Lozano-Perez Eds.), The MIT Press, pp.113-136.

1990

[24] Tarabanis, K. & Tsai, R. Y. (1990) "Occlusion-free sensor placement planning", *Machine Vision for Three-Dimensional Scenes* (H. Freeman Ed.), Academic Press, pp. 301-339.

ΑΡΘΡΑ ΣΕ ΔΙΕΘΝΗ ΣΥΝΕΔΡΙΑ (με κριτές και δημοσιευμένα πρακτικά)

2019

[1] Tepandi, J., Grandry, E., Fieten, S., Rotuna, C., Sellitto, G.P., Zeginis, D., Draheim, D., Piho, G., Tambouris, E., & Tarabanis, K. (2019) "Towards a Cross-Border Reference Architecture for the Once-Only Principle in Europe: an enterprise modelling approach", conference on the Practice of Enterprise Modelling (PoEM 2019), 27-29 November, Luxembourg.

[2] Kalampokis, E., Zeginis, D., & Tarabanis K. (2019) "On Modeling Linked Open Statistical Data", 18th International Semantic Web Conference (ISWC2019) - Journal Track, CEUR-WS, 26-30 October, Auckland, New Zealand.

[3] Zeginis, D., Kalampokis, E., & Tarabanis K. (2019) "Statistical Challenges Towards a Semantic Model for Precision Agriculture and Precision Livestock Farming", 7th International Workshop on Semantic Statistics (SemStats 2019), co-located with the 18th International Semantic Web Conference (ISWC2019), CEUR-WS, 26-30 October, Auckland, New Zealand.

[4] Algayres, M., Shekhawat, Y., Timcenko, O., Zotou, M., Tambouris, E., Malliarakis, C., Dermentzi, E., Lopez, R., Jatten, E., & Tarabanis K. (2019) "Enhancing education and training through data-driven adaptable games in flipped classrooms", proceedings of Workshop on Gaming elements and educational data Analysis in the Learning design of the flippEd classroom (GALE), hosted by the Fourteenth European Conference on Technology Enhanced Learning (EC-TEL 2019) Transforming Learning With Meaningful Technologies, 16-19 September, Delft, the Netherlands.

[5] Kalampokis, E., Karamanou, A., & Tarabanis, K. (2019) "Towards Interoperable Open Statistical Data", EGOV-CeDEM-ePart 2019, LNCS, vol.11685, pp 180-191, 2-4 September, San Benedetto Del Tronto, Italy.

2018

[6] Kalampokis, E., Karamanou, A., & Tarabanis, K. (2018) "Combining Statistical Data for Machine Learning Analysis", Proceedings of the 6th International Workshop on Semantic Statistics (SemStats 2018) in conjuction with the 17th International Semantic Web Conference (ISWC 2018), 8-12 October, Monterey, CA, USA.

[7] Triantafyllou, E., Xylakis, E., Zotou, M., Tambouris, E., & Tarabanis, K. (2018) "Applying Learning Analytics and Learning Semantics in Problem-Based Learning Engineering Semester Projects", Proceedings of the 46th SEFI Annual Conference, 17 - 21 September, Copenhagen.

[8] Dermentzi, E., Zotou, M., Tambouris, E., & Tarabanis K. (2018) "Examining Students' Perceptions on the Success of Open Data Education Based on PBL and Digital Technologies", Proceedings of the British Academy of Management Annual Conference 2018 (BAM 2018), 4 - 6 September, Bristol, UK.

[9] Zotou, M., Tambouris, E., Tarabanis, K., Tarrant, D., Vacher, E., Hermans, P., Ryberg, T., & Camacho, H. (2018) "Open Data Education: Curriculum, Course Models and Learning model", Proceedings of the EGOV-CeDEM-ePart 2018 Conference, 3-5 September, Krems, Austria.

[10] Gerontas, A., Tambouris, E., & Tarabanis, K. (2018) "On Using the Core Public Sector Vocabulary (CPSV) to Publish a 'Citizens Guide' as Linked Data", Proceedings of the 19th Annual International Conference on Digital Government Research (dg.o 2018), 30 May - 1 June Delft, the Netherlands.

[11] Tambouris, E., Hermans, P., Tarran,t D., Zotou, M., & Tarabanis, K. (2018) "Using problem-based learning and learning analytics in open data education", 19th Annual International Conference on Digital Government Research (dg.o 2018), Delft, the Netherlands, 30 May - 1 June 2018.

[12] Stasiewicz, A., Adel Rezk, M., Ojo, A., Tambouris, E., Kalampoki,s E., Tarabanis, K., Alcorn, T., & Leadbetter, A. (2018) "Using Linked Statistical Data to Improve Marine Search and Rescue Operations in Ireland", Proceedings of the 11th International Conference on Theory and Practice of Electronic Governance (ICEGOV2018), 4-6 April, Galway, Ireland.

2017

[13] Karamanou, A., Panopoulou, E., Cipan, V., Čengija, D., Jelić, D., Tambouris, E., & Tarabanis K. (2017) "Fostering Active Participation of Young People in Democratic Life: A Case Study using the #ask Dashboard", Proceedings of the 7th International Conference on eDemocracy, Privacy-Preserving, Secure, Intelligent eGovernment Services, 14 – 15 December, Athens, Greece.

[14] Zeginis, D., Kalampokis, E., Roberts, B., Moynihan, R., Tambouris, E., & Tarabanis K. (2017) "Facilitating the exploitation of Linked Open Statistical Data: JSON-QB API requirements and design criteria", Proceedings of SemStats2017 in conjunction with the 16th International Semantic Web Conference (ISWC 2017), 21-25 October, Vienna, Austria.

[15] Toots, M., McBride, K., Kalvet, T., Krimmer, R., Tambouris, E., Panopoulou, E., Kalampokis, E., & Tarabanis K. (2017) "A Framework for Data-Driven Public Service Co-Production", Proceedings of the 16th Annual International IFIP Electronic Government Conference (EGOV2017), LNCS vol.10428, pp. 264-275, 4-6 September, St. Petersburg, Russia.

[16] Chaniotaki, E., Kalampokis, E., Tambouris, E., Stasis, A., & Tarabanis K. (2017) "Exploiting Linked Statistical Data in Public Administration: The Case of the Greek Ministry of Administrative Reconstruction", Proceedings of the 23rd Americas Conference on Information Systems (AMCIS2017), 10-12 August, Boston, USA.

[17] Tambouris, E., Kalampokis, E., & Tarabanis, K. (2017) "Visualizing Linked Open Statistical Data to Support Public Administration", Proceedings of the 18th Annual International Conference on Digital Government Research (dg.o 2017), ACM, pp.149-154, 7-9 June, New York, USA.

[18] Tambouris, E., Kalampokis, E., Janssen, M., Krimmer, R., & Tarabanis, K (2017) "Methods and Tools for Publishing and Reusing Linked Open Statistical Data", Workshop proceedings within the 18th Annual International Conference on Digital Government Research (dg.o 2017), ACM, pp.614-615, 7-9 June, New York, USA.

[19] Tambouris, E., Kalampokis, E., & Tarabanis, K. (2017) "Towards a Linked Open Statistical Data Innovation Ecosystem", Proceedings of the New

Techniques and Technologies for Statistics conference (NTTS 2017), 13-17 March, Brussels, Belgium.

2016

[20] Karamanou, A., Kalampokis, E., Tambouris, E., & Tarabanis, K. (2016) "Linked Data Cubes: Research results so far", Proceedings of SemStats2016 in conjunction with the 15th International Semantic Web Conference (ISWC 2016), CEUR-WS Vol. 1654, 17-21 October Kobe, Japan (best paper award).

[21] Zotou, M., Tambouris, E., Triantafyllou, E., Timcenko, O., Busk-Kofoed, L., Stracke, C.M., Riviou, K., García-Barriocanal, E., Utz, W., Martos, P., & Tarabanis K. (2016) "PBL3.0: Integrating Learning Analytics and Semantics in Problem-Based Learning", Proceedings of the Pedagogical Grounded Learning Analytics Design Workshop (PGLA 2016) in conjunction with the 11th European Conference on Technology Enhanced Learning-Adaptive and Adaptable Learning (EC-TEL 2016), 13 - 16 September, Lyon, France.

[22] Tambouris, E., Janssen, M., Kalampokis, E., Roberts, B., Hermans, P., Whyte, J., Alcorn, T., & Tarabanis K. (2016) "Open Statistical Data: Potential and Challenges", in Scholl, H. et al. (Eds.): Electronic Government and Electronic Participation, pp. 407-408, IOS Press, doi.org/10.3233/978-1-61499-670-5-407, 15th IFIP WG 8.5 International Conference, Proceedings of EGOV 2016, 5- 8 September, Guimaraes, Portugal.

[23] Kalampokis, E., Tambouris, E., Karamanou, A., & Tarabanis, K. (2016) "Open Statistics: The Rise of a new Era for Open Data?", 15th IFIP WG 8.5 International Conference, Proceedings of EGOV 2016, LNCS 9820, pp. 31-43, (nominated for outstanding paper award, "Category 2 – The most compelling, critical research reflection", http://www.egov-conference.org/egov-2016/outstanding-paper-awards), 5- 8 September, Guimaraes, Portugal.

[24] Ruston McAleer, S., Panopoulou, E., Glidden, J., Tambouris, E., & Tarabanis, K. (2016) "Augmenting social talk: the #ask Project", In: Parycek, P., Edelmann, N. (eds.): Proceedings of the International Conference for E-Democracy and Open Government 2016 (CeDEM16), Edition Donau-Universität Krems, ISBN 978-3-902505-81-1., pp. 61–67, 18-20 May, Krems, Austria

2015

[25] Kalampokis, E., Roberts, B., Karamanou, A., Tambouris, E., & Tarabanis, K. (2015) "Challenges on Developing Tools for Exploiting Linked Open Data Cubes", Proceedings of SemStats2015 in conjunction with the 14th International Semantic Web Conference (ISWC2015), CEUR-WS Vol.1551, 11-15 October, Bethlehem, Pennsylvania, USA.

[26] Tambouris, E., Migotzidou, A., & Tarabanis, K. (2015) "e-Consultation Platforms: Generating or Just Recycling Ideas?" in Electronic Participation: 7th IFIP WG 8.5 International Conference on Electronic Participation, Proceedings of ePart 2015, M.A. Wimmer, LNCS 9248, pp. 41-52, 29 August-2 September, Thessaloniki, Greece.

[27] Tambouris, E., Kalampokis, E., Tarabanis, K. (2015) "Processing Linked Open Data Cubes", in 14th IFIP WG 8.5 International Conference on

Electronic Government, Proceedings of EGOV 2015, LNCS 9249, pp. 130-143, 29 August-2 September, Thessaloniki, Greece.

[28] Loutas, N., De Keyzer, M., Tarabanis, K., Alvarez-Rodriguez, M., & Burian, P. (2015) "Harmonising the public service models of the Points of Single Contact using the Core Public Service Vocabulary Application Profile", in Electronic Government and Electronic Participation: Joint Proceedings of Ongoing Research, PhD Papers, Posters and Workshops Proceedings of IFIP EGOV and ePart 2015, vol. 22, p. 277-284, IOS Press, 29 August-2 September, Thessaloniki, Greece.

[29] Tambouris, E., Kalampokis, E., & Tarabanis, K. (2015) Workshop: "Create, Expand and Exploit Linked Open Statistical Data", in Electronic Government and Electronic Participation: Joint Proceedings of Ongoing Research, PhD Papers, Posters and Workshops Proceedings of IFIP EGOV and ePart 2015, vol. 22, p. 355-356, IOS Press, 29 August-2 September, Thessaloniki, Greece.

[30] Paschaloudis, D., Athanasenas, A., Fragidis, G., Konstantas, D., & Tarabanis, K. (2015) "Perspectives in Value Creation and Co-creation in Service Systems", Proceedings of the 9th International Conference "New Horizons in Industry, Business and Education" (NHIBE 2015), 27-29 August, Skiathos Island,Greece.

[31] Tambouris, E., Kalampokis, E., & Tarabanis, K. (2015) "ICT Tools for statistical linked open data: The OpenCube toolkit", Proceedings of the New Techniques and Technologies for Statistics conference (NTTS 2015), 10-12 March, Brussels, Belgium.

2014

[32] Kalampokis, E., Nikolov, A., Haase, P., Cyganiak, R., Stasiewicz, A., Karamanou, A., Zotou, M., Zeginis, D., Tambouris, E., & Tarabanis, K. (2014) "Exploiting Linked Data Cubes with OpenCube Toolkit", CEUR-WS Proceedings of the ISWC 2014 Posters and Demos Track within 13th International Semantic Web Conference (ISWC2014), 19-23 October 2014, Trentino, Italy.

[33] Kalampokis, E., Karamanou, A., Nikolov, A., Haase, P., Cyganiak, R., Roberts, B., Hermans, P., Tambouris, E., & Tarabanis, K. (2014) "Creating and Utilizing Linked Open Statistical Data for the Development of Advanced Analytics Services", CEUR-WS proceedings of the 2nd International Workshop on Semantic Statistics (SemStats2014) in conjunction with the 13th International Semantic Web Conference (ISWC2014), 19-23 October 2014, Trentino, Italy.

[34] Hasnain, A., Kamdar, M.R., Hasapis, P., Zeginis, D., Warren Jr, C.R., Deus, H.F., Ntalaperas, D., Tarabanis, K., Mehdi, M., & Decker, S. (2014) "Linked Biomedical Dataspace: Lessons Learned Integrating Data for Drug Discovery", Proceedings of The Semantic Web - ISWC 2014, 13th International Semantic Web Conference, LNCS 8796, pp. 114-130, 19-23 October 2014, Trentino, Italy.

2013

[35] Kalampokis, E., Karamanou, A., Tambouris, E., & Tarabanis, K. (2013) "Towards a Vocabulary for Incorporating Predictive Models into the Linked

Data Web", Proceedings of the 1st International Workshop on Semantic Statistics (SemStats 2013) in conjunction with the 12th International Semantic Web Conference (ISWC2013), 21-25 October, Sydney, Australia.

[36] Kalampokis, E., Tambouris, E., & Tarabanis, K. (2013) "Linked Open Government Data Analytics", in M.A. Wimmer, M. Janssen and H.J. Scholl (Eds.): Proceedings of EGOV 2013, LNCS 8074, pp. 99-110, 16-19 September, Koblenz, Germany.

[37] Kalampokis, E., Tambouris, E., & Tarabanis, K. (2013) "On Publishing Linked Open Government Data", in Proceedings of the 17th Pan-Hellenic conference on Informatics (PCI 2013), 19-21 September, Thessaloniki, Greece.

[38] He, Z., Ochs, C., Agrawal, A., Perl, Y., Zeginis, D., Tarabanis, K., Elhanan, G., Halper, M., Noy, N., & Geller, J. (2013) "A Family-Based Framework for Supporting Quality Assurance of Biomedical Ontologies in BioPortal", Proceedings of the AMIA Symposium, 16-20 November, Washington, DC, USA.

[39] Sahay, R., Ntalaperas, D, Kamateri, E, Hasapis, P., Beyan, O.D. , Strippoli, M.F., Demetriou, C, Gklarou-Stavropoulou, T, Brochhausen, M., Tarabanis, K., Bouras, T, Tian, D., Aristodimou, A., Antoniades, A., Georgousopoulos, C, Hauswrith, M., & Decker, S. (2013) "An Ontology for Clinical Trial Data Integration", Proceedings of the IEEE SMC 2013 - IEEE International Conference on Systems, Man, and Cybernetics (IEEE Xplore), 13-16 October, Manchester, UK.

[40] Kamateri, E., Loutas, N., Zeginis, D., Ahtes, J., D'Andria, F., Bocconi, F., Gouvas, P., Ledakis, G., Ravagli, F., Lobunets, O, & Tarabanis, K. (2013) "Cloud4SOA: A Semantic-interoperability PaaS Solution for Multi-Cloud Platform Management and Portability", Proceedings of the European Conference on Service-Oriented and Cloud Computing (ESOCC), LNCS 8135, pp.64-78, 11-13 September, Málaga, Spain.

2012

[41] Tambouris, E., Outsetari, V., & Tarabanis, K. (2012) "On Public Service Provision Informative Phase: A dialogue-based Model and Platform" Proceedings of the International Conference on Theory and Practice of Electronic Governance (ICEGOV 2012), J. R. Gil-Garcia, N. Helbig & A. Ojo (Eds.), ACM, pp.132-141, 22–25 October, Albany, NY, USA.

[42] Antoniades, A. , Georgousopoulos, C. , Forgo, N. , Aristodimou, A., Tozzi, F., Hasapis, P., Perakis, K. , Bouras, T., Alexandrou, D., Kamateri, E., Panopoulou, E. , Tarabanis, K., & Pattichis, C. (2012) "Linked2Safety: A secure linked data medical information space for semantically-interconnecting EHRs advancing patients' safety in medical research", Proceedings of the IEEE 12th International Conference on BioInformatics and BioEngineering, BIBE 2012, pp. 517-522, 11-13 November, Larnaca, Cyprus.

[43] Kaliva, E., Panopoulou, E., Tambouris, E., & Tarabanis, K. (2012) "A Domain Model for Community Building and Collaboration in eGovernment and Policy Modelling", Proceedings of Transforming Government Workshop 2012 (tGov2012), 8 May, London, UK.

[44] Panopoulou, E., Dalakiouridou, E., Tambouris, E., & Tarabanis, K. (2012) "Citizens' evaluation of an online Argument Visualisation platform for eParticipation", Proceedings of the Electronic Participation: Fourth IFIP WG 8.5 International Conference, ePart 2012, E. Tambouris, A. Macintosh and O. Saebo (Eds.), LNCS 7444, pp. 49-60, 3 – 5 September, Kristiansand, Norway.

[45] Kalampokis, E., Tambouris, E., Hausenblas, M., & Tarabanis, K. (2012) "Augmenting Open Government Data with Social Media Data", Proceedings of Using Open Data policy modeling, citizen empowerment, data journalism Workshop, 19-20 June, Brussels, Belgium (Available online at https://www.w3.org/2012/06/pmod/pmod2012_submission_29.pdf)

2011

[46] Loutas, N., Kamateri, E., & Tarabanis, K. (2011) "A Semantic Interoperability Framework for Cloud Platform as a Service", Proceedings of 3rd IEEE International Conference on Cloud Computing Technology and Science, 29 November-1 December, Athens, Greece.

[47] Loutas, N., Kamateri, E., Bosi, F., & Tarabanis, K. (2011) "Cloud computing interoperability: the state of play", Proceedings of 3rd IEEE International Conference on Cloud Computing Technology and Science, 29 November-1 December, Athens, Greece.

[48] Tambouris, E., Dalakiouridou, E., Panopoulou, E., & Tarabanis, K. (2011) "Evaluation of an Argument Visualisation Platform by Experts and Policy Makers", In E. Tambouris, A. Macintosh and H. de Bruijn (Eds.): Proceedings of ePart2011, LNCS 6847, pp. 73–84. 29 August - 1 September, Delft, The Netherlands.

[49] Kalampokis, E., Hausenblas, M., & Tarabanis, K. (2011) "Combining Social and Government Open Data for Participatory Decision-Making", In E. Tambouris, A. Macintosh and H. de Bruijn (Eds): Proceedings of ePart2011, LNCS 6847, pp. 36-47, IFIP, 29 August - 1 September, Delft, The Netherlands.

[50] Karamanou, A., Loutas, N., & Tarabanis, K. (2011) "ArgVis: Structuring Political Deliberations Using Innovative Visualisation Technologies", Proceedings of 3rd IFIP ePart Conference, Lecture Notes in Computer Science, Vol. 6847/2011, pp. 87-98, 29 August - 1 September, Delft, The Netherlands.

[51] Kalampokis, E., Tambouris, E., & Tarabanis, K. (2011) "Open Government Data: A Stage Model", In: M. Janssen et al. (Eds): EGOV2011, LNCS 6846, pp. 235-246, IFIP, 29 August - 1 September, Delft, The Netherlands.

[52] Loutas, N., Lee, D., Maali, F., Peristeras, V., & Tarabanis, K. (2011) "The Semantic Public Service Portal (S-PSP)", Proceedings of the 8th Extended Semantic Web Conference (ESWC 2011), Lecture Notes in Computer Science, Vol. 6644/2011, pp. 227-242, 2011, 29 May-2 June, Heraklion, Greece.

[53] Shukair, G., Loutas, N., Peristeras, V., Reichling, K., Maali, F., & Tarabanis, K. (2011) "Towards a Federation of Government Metadata Repositories" Proceedings of the Share-PSI.eu workshop on Removing the roadblocks to a

pan European market for Public Sector Information re-use, 10-11 May, Brussels, Belgium.

[54] Fragidis, G., & Tarabanis, K. (2011) "Towards an Ontological Foundation of Service Dominant Logic", Proceedings of the IESS 1.1 - International Conference on Exploring Services Sciences, 16-18 February, Geneva, Switzerland.

[55] Fragidis, G., & Tarabanis, K. (2011) "Analyzing Value Co-Creation in Service Systems: Contribution from GORE", Proceedings of the 8th Enterprise Engineering Track at the 26th ACM 26th Symposium on Applied Computing (SAC), 21-24 March, TaiChung, Taiwan.

2010

[56] Fragidis, G., Paschaloudis, D., Tarabanis, K., & Tsourela, M. (2010) "E-business Models for the Co-creation of Value with the Customer", Proceedings of the 10th Annual Conference of the International Academy of E-Business, 1 - 4 April, San Francisco, USA.

[57] Panopoulou, E., Tambouris, E., & Tarabanis K (2010) "eParticipation Initiatives in Europe: Learning from Practitioners", Proceedings of the 2nd International Conference on Electronic Participation (ePart 2010), 29 August - 2 September, Lausanne, Switzerland.

[58] Lee, D., Priya Menda, Y., Price, D., Tambouris, E., Peristeras, V., & Tarabanis K. (2010) "Integrating Argument Visualisation Tools in Social Platforms to Facilitate Online Political Debates: The Wave Platform", Proceedings of the 2nd International Conference on Electronic Participation (ePart 2010), 29 August - 2 September, Lausanne, Switzerland.

[59] Loutas, N., Peristeras, V., Bouras, A., Kamateri, E., Zeginis, D., & Tarabanis K. (2010) "Towards a Reference Architecture for Semantically Interoperable Clouds", Proceedings of IEEE CloudCom 2010, pp. 143 – 150, 2010, 30 November-3 December, Indianapolis, IN, USA,

2009

[60] Loutas, N., Peristeras, V., & Tarabanis K. (2009) "Rethinking the Semantic Annotation of Services", Proceedings of the ICSOC/ServiceWave 2009 Workshops, Lecture Notes in Computer Science, Vol. 6275, pp. 540-549, 23-27 November, Stockholm, Sweden.

[61] Giantsiou, L., Loutas, N., Peristeras, V., & Tarabanis, K. (2009) "Semantic Service Search Engine (S3E): An approach for finding services on the Web", Proceedings of the 2nd World Summit on the Knowledge Society (WSKS), (1): 316-325, 16-18 September, Chania, Crete, Greece.

[62] Kopouki-Papathanasiou, M., Loutas, N., Peristeras, V., & Tarabanis, K. (2009) "Combining service models, semantic and Web 2.0 technologies to create a rich citizen experience", Proceedings of the 2nd World Summit on the Knowledge Society (WSKS), (1): 296-305, 16-18 September, Chania, Crete, Greece.

[63] Tolias, E., Katriou, S. A., Loutas, N. Giantsiou, L., Peristeras, V., & Tarabanis, K. (2009) "SemanticGov: A Showcase for the Region of Central Macedonia", Proceedings of the 6th European Semantic Web Conference, 31 May - 4 June, Heraklion, Greece.

[64] Loutas, N., Peristeras, V., & Tarabanis K. (2009) "Extending Service Models to Include Social Metadata". In Proceedings of the WebSci'09: Society On-Line, 18-20 March, Athens, Greece.

[65] Fragidis, G., Tarabanis, K., & Paschaloudis, D. (2009) "A Service Composition Model for Value Co-Creation in e-Healthcare", Proceedings of the 9th Annual Conference of the International Academy of E-Business,9-12 April, Hawaii, USA.

[66] Fragidis, G., Kotzinos, D., & Tarabanis, K. (2009) "Service Value as Collaborative Knowledge Creation", Proceedings of the 18th Annual Frontiers in Service Conference, 29 October – 1 November, Honolulu, Hawaii, USA.

[67] Tambouris, E., Liotas, N., Tarabanis, K., Ruston, S., & Price, D. (2009) "Welcoming Argument Visualisation to Europe: The WAVE Project", Proceedings of the DEXA-ePart conference, 31 August - 4 September, Linz, Austria.

[68] Tambouris, E., Kliafas, A., Kalampokis, E., & Tarabanis K. (2009) "Reducing administrative burden through online dialogues: The case of declaring a property to the Hellenic Cadastre", Proceedings of the 8th International Conference on Electronic Government (EGOV 09), pp.3-10, 31 August - 4 September, Linz, Austria.

[69] Panopoulou, E., Tambouris, E., Zotou, M., & Tarabanis K. (2009) "Evaluating eParticipation Sophistication of Regional Authorities Websites: The Case of Greece and Spain", in A. Macintosh and E. Tambouris (Eds.): Proceedings of ePart 2009, LNCS 5694, pp. 67–77, 31 August - 4 September, Linz, Austria.

[70] Parisopoulos, K., Tambouris, E. & Tarabanis K. (2009) "Transformational Government in Europe: A Survey of national Policies", Proceedings of the 2nd World Summit on the Knowledge Society (WSKS 2009), 16-18 September, Chania, Crete, Greece.

[71] Fragidis, G., & Tarabanis, K. (2009) "When S-D logic Meets Web 2.0: An Integrative Framework for a Service-Based Web", Proceedings of the 2009 Naples Forum on Services: Service-Dominant Logic, Service Science and Network Theory, 16-19 June, Capri, Italy.

2008

[72] Fragidis, G., Mavridis, A., Vontas, A., Koumpis, A., & Tarabanis K. (2008) "A Proposed Conceptual Framework for the Study of Research Ecosystems", Proceedings of the IEEE International Digital Ecosystems and Technologies Conference (DEST), 26-29 February, Phitsanulok, Thailand.

[73] Fragidis, G., Tarabanis, K., & Athanasenas, A. (2008) "Customer Participation on the Web 2.0: The Characteristics of Customer-Centric Environments", Proceedings of the 8th Annual Conference of the International Academy of E-Business, 20-23 March, San Francisco.

[74] Fragidis, G., & Tarabanis, K. (2008) "An Extended SOA Model for Customer-Centric E-Commerce", Proceedings of the IEEE International Conference on E-Business Engineering (ICEBE), pp. 771-775, 22-24 October, Xi' An, China.

[75] Fragidis, G., & Tarabanis K. (2008) "Guidelines for the Composition of Business Services into Solutions for the Customer", Proceedings of the 17th Annual Frontiers in Service Conference, 2-5 October, Washington D.C., USA.

[76] Fragidis, G., Giantsiou, L., & Tarabanis K. (2008) "Providing Customer-Centric Service: Customization and Composition of Service on the Semantic Web", Proceedings of the IEEE International Conference on Intelligent Agents, Web Technologies and Internet Commerce (IAWTIC'08), 10-12 December, Vienna, Austria.

[77] Giouvanakis, T., Samaras, H., & Tarabanis, K. (2008) "A Method for Improving the Sequence of Learning Objects", C. Montgomery & J. Seale (eds), Proceedings of World Conference on Educational Multimedia, Hypermedia and Telecommunications 2008, pp. 2175-2181, Chesapeake, VA:AACE.

[78] Fernandez, A., Hayes, C., Loutas, N., Peristeras, V., Polleres, A., & Tarabanis, K. (2008) "Closing the Service Discovery Gap by Collaborative Tagging and Clustering Techniques", Proceedings of ISWC 2008, Workshop on Service Matchmaking and Resource Retrieval in the Semantic Web, 26-30 October, Karlsruhe, Germany.

[79] Tambouris, E., & Tarabanis, K. (2008) "Training adults on Traditional vs Web 2.0 IS topics: The trainees' view", M. D. Lytras et al. (Eds.): Proceedings of the WSKS 2008, CCIS 19, Springer-Verlag Berlin Heidelberg, pp. 261–266, 26-28 September, Athens, Greece.

[80] Kampitaki, D., Tambouris, E., & Tarabanis, K. (2008) "eElectioneering: Current Research Trends", in Electronic Government, Lecture Notes in Computer Science # 5184, (M.A. Wimmer, H.J. Scholl, and E. Ferro Eds.), Springer Verlag, pp. 184-194, Proceedings of EGOV2008, 31 August-5 September, Turin, Italy.

[81] Tambouris, E., Loutas, N., Peristeras, V., & Tarabanis, K. (2008) "The Role of Interoperability in eGovernment Applications: An Investigation of Obstacles and Implementation Decisions", Proceedings of the 3rd IEEE International Conference on Digital Information Management, pp. 381 – 386, 13-16 November, London, UK.

[82] Giantsiou, L., Simov, A., Loutas, N., Peristeras, V., & Tarabanis, K. (2008) "The WSMO-PA Service Editor", Proceedings of ICSC 2008- Second IEEE International Conference on Semantic Computing, 4-7 August, Santa Clara, CA, USA.

[83] Loutas, N., Giantsiou, L., Simov, A., Peristeras, V., & Tarabanis K. (2008) "A Tool for Annotating Services with Domain Specific Semantics", Proceedings of ICSC 2008-Second IEEE International Conference on Semantic Computing, pp. 448-455, 4-7 August, Santa Clara, CA, USA.

[84] Kalampokis, E., Tambouris, E., & Tarabanis, K. (2008) "A Domain Model for eParticipation", Proceedings of iciw, Third International Conference on Internet and Web Applications and Services, pp. 25-30, 8-13 June, Athens, Greece.

[85] Loutas, N., Giantsiou, L., Peristeras, V., Tektonidis, D., Tzanetos, C. & Tarabanis, K. (2008) "Towards a semantically-enabled eGovernment portal", Proceedings of 9th International Conference on Digital Government Research, (DGO), 18-21 May, Montreal, Canada.

[86] Peristeras, V., Tambouris, E., Loutas, N., & Tarabanis, K. (2008) "Modeling Public Administration Services Using the Governance Enterprise Architecture (GEA) Framework", Pre-conference tutorial at the 9th

International Conference on Digital Government Research (dg.o), 18-21 May, Montreal, Canada.

[87] Kampitaki, D., Tambouris, E., & Tarabanis, K. (2008) "Identifying Research Themes and Methods in eElectioneering", Proceedings of the 9th Annual International Digital Government Research Conference (dg.o), ACM Press, pp. 389-390, 18-21 May, Montreal, Canada.

[88] Tambouris, E., & Tarabanis, K. (2008) "A dialogue-based, life-event oriented, active portal for online one-stop government: The OneStopGov platform", Proceedings of the 9th Annual International Digital Government Research Conference (dg.o), ACM Press, pp. 405-406, 18-21 May, Montreal, Canada.

[89] Tambouris, E., Momotko, M., Chatzidimitriou, M., & Tarabanis, K. (2008) "Active Life-Event Portals by example", Proceedings of the 6th Eastern European eGov Days (eeeGov Days) conference, 23 - 25 April Prague, Czech Republic.

[90] Loutas, N., Peristeras, V., & Tarabanis, K. (2008) "Providing Public Services to Citizens at the National and Pan-European level using Semantic Web Technologies: The SemanticGov Project", Proceedings of the 6th Eastern European eGov Days (eeeGov Days) conference, 23 - 25 April Prague, Czech Republic.

[91] Trochidis, I., Tambouris, E., & Tarabanis, K. (2008) "One Stop Government: A Literature Review", Proceedings of the 6th Eastern European eGov Days (eeeGov Days) conference, 23 - 25 April Prague, Czech Republic.

[92] Gkarafli, S., Tambouris, E., & Tarabanis, K. (2008) "eParticipation and Web 2.0", Proceedings of the 6th Eastern European eGov Days (eeeGov Days) conference, 23 - 25 April Prague, Czech Republic.

[93] Dalakiouridou, E., Tambouris, E., & Tarabanis, K. (2008) "eParticipation in the European Institutions: An Overview", Proceedings of the 6th Eastern European eGov Days (eeeGov Days) conference, 23 - 25 April Prague, Czech Republic.

[94] Catapano, A., D'Atri, A., Hrgovcic, V., Ionita, A.D, & Tarabanis, K. (2008) "LD-CAST: Local Development Cooperation Actions Enabled by Semantic Technology", Proceedings of the 6th Eastern European eGov Days Conference, (eeeGov Days) conference, 23 - 25 April Prague, Czech Republic.

[95] Peristeras, V., Loutas, N., & Tarabanis, K. (2008) "Organizational Engineering in Public Administration: The State of the Art on eGovernment Domain Modeling", Proceedings of 23rd Annual ACM Symposium on Applied Computing, pp. 580-587, 16-20 March, Fortaleza, Brazil.

2007

[96] Fragidis, G., & Tarabanis, K. (2007) "A Service Model for Customer-Centric Electronic Business", Proceedings of the IEEE International Conference on e-Business Engineering (ICEBE 2007), pp 723 - 729, 24-26 October, Hong-Kong, China.

[97] Loutas, N, Giantsiou, L., Tambouris, E., Peristeras, V., & Tarabanis, K. (2007) "How to discover eGovernment Services efficiently: an Ontology-

Enabled Portal", Proceedings of the IADIS e-Commerce 2007 conference, 7-9 December, Algarve, Portugal.

[98] Tambouris, E., Loutas, N., Peristeras, V., & Tarabanis, K. (2007) "A Semantic approach for discovering eGovernment Services", Proceedings of the 6th WSEAS International conference on System Science and Simulation in Engineering (ICOSSSE 07), 21- 23 November, Venice, Italy.

[99] Goudos, S., Peristeras, V., Loutas, N., & Tarabanis, K. (2007) "A Public Administration Domain Ontology for Semantic Discovery of eGovernment Services", Proceedings of the Second International Conference on Digital Information Management (ICDIM'07) conference, pp. 260-265, 28-31 October, Lyon, France.

[100] Loutas, N., Peristeras, V., Goudos, S., & Tarabanis, K. (2007) "Facilitating the Semantic Discovery of eGovernment Services: The SemanticGov Portal", Proceedings of the 3rd International Workshop on Vocabularies, Ontologies and Rules for The Enterprise (VORTE 2007) in conjuction with EDOC 2007, 15-16 October, Annapolis, Maryland, USA.

[101] Parisopoulos, K., Tambouris, E., & Tarabanis, K. (2007) "Analyzing and Comparing European eGovernment Strategies", Proceedings of the 3rd International Conference on e-Government (ICEG 2007), 27-28 September, Montreal, Canada.

[102] Peristeras, V., Tektonidis, D., Tambouris, E., Goudos, S., & Tarabanis, K. (2007) "Dynamic Workflow Generation with Semantic Web Servises: A Case Study in Public Administration Service Provision", Proceedings of the 3rd International Conference on e-Government (ICEG 2007), 27-28 September, Montreal, Canada.

[103] Tambouris, E., Panopoulou, E., & Tarabanis, K. (2007) "Measuring online sophistication of Public Authorities at local and regional levels: the case of Greek Regions", Proceedings of the eChallenges 2007 conference, 24-26 October, the Hague, the Netherlands.

[104] Panopoulou, E., Parisopoulos, K., Tambouris, E., & Tarabanis, K. (2007) "Planning the Exploitation of Municipal Broadband Infrastructure", Proceedings of the eChallenges 2007 conference, 24-26 October, the Hague, the Netherlands.

[105] Momotko, M., Izdebski, W., Tambouris, E., Tarabanis, K., & Vintar, M. (2007) "An Architecture of Active Life Event Portals: Generic Workflow Approach", Proceedings of the 6th International Conference on Electronic Government (DEXA-eGOV 2007), 3-7 September, Regensburg, Germany.

[106] Tambouris, E., Peristeras, V., Goudos, S., & Tarabanis, K. (2007) "A Distributed Enterprise Information System for Cross-Border e-Government Service Provision", Proceedings of the 2007 International Conference on e-Learning, e-Business, Enterprise Information Systems, and e-Government (EEE'07), 25-28 June, Las Vegas, Nevada, USA.

[107] Trochidis, I., Tambouris, E., & Tarabanis, K. (2007) "An Ontology for Modeling Life-Events", Proceedings of the IEEE 2007 International Conference on Services Computing, 9-13 July, Salt Lake City, Utah, USA.

[108] Goudos, S., Loutas, N., Peristeras, V., & Tarabanis, K. (2007) "Public Administration Domain Ontology for a Semantic Web Services E-Government Framework", Proceedings of the IEEE 2007 International

Conference on Services Computing, IEEE 2007 International Conference on Services Computing.

[109] Samara, H., Bousiou, D., Giouvanakis, T. & Tarabanis, K. (2007) "Multimedia learning design based on learning object technology", Proceedings of the Third IASTED European Conference on Internet and Multimedia Systems and Applications, 14-16 March, Chamonix, France: ACTA Press.

[110] Tambouris, E., Liotas, N., Kaliviotis, D., & Tarabanis, K. (2007) "Participatory Techniques in the Context of eParticipation", ACM Digital Library and Proceedings of the 8th International Conference on Digital Government Research (dg.o 2007), 20th-23rd May, Philadelphia, Pennsylvania, USA.

[111] Loutas, N., Goudos, S., Peristeras, V., & Tarabanis, K. (2007) "A Public Administration Reference Domain Ontology in the Web Service Modeling Language", ACM Digital Library and Proceedings of the 8th International Conference on Digital Government Research (dg.o 2007), 20th-23rd May, Philadelphia, Pennsylvania, USA.

[112] Peristeras, V., Loutas, N., Goudos, S., & Tarabanis, K. (2007) "Semantic Interoperability Conflicts in Pan-European Public Services", Proceedings of the 15th European Conference on Information Systems (ECIS 2007), 7-9 June. St. Gallen, Switzerland.

[113] Fragidis, G., Tarabanis, K., & Koumpis A. (2007) "Strategic Opportunities in the Web 2.0: The Development of Customer-Centric Business Environments", Proceedings of the 7th Annual Conference of the International Academy of E-Business, 5-9 April, Vancouver, Canada.

[114] Fragidis, G., Paschaloudis, D., Tarabanis, K., & Tsourela M. (2007) "Business Education in the New Economy: Anatomy of Postgraduate Programmes in Europe", Proceedings of the 7th Annual Conference of the International Academy of E-Business, 5-9 April, Vancouver, Canada.

[115] Fragidis, G., Tarabanis, K., Koumpis, A. (2007) "Conceptual and Business Models for Customer-Centric Business Ecosystems", Proceedings of the Inaugural IEEE International Digital Ecosystems and Technologies Conference (DEST), 21-23 February, Cairns, Australia.

[116] Peristeras, V., Tarabanis, K., & Loutas, N. (2007) "Cross-Border Public Services: Analysis and Modeling", Proceedings of the 40th Hawaiian International Conference on Systems Sciences (HICSS-40), pp. 101-115, 3-6 January, Hawaii, USA.

[117] Wang, X., Vitvar, T., Peristeras, V., Mocan, A., Goudos, S., & Tarabanis, K. (2007) "WSMO-PA: Formal Specification of Public Administration Service Model on Semantic Web Service Ontology", Proceedings of the 40th Hawaiian International Conference on Systems Sciences (HICSS-40), 3-6 January, Hawaii, USA.

[118] Tambouris, E., Liotas, N., & Tarabanis, K. (2007) "A Framework for Assessing eParticipation Projects and Tools", Proceedings of the 40th Hawaiian International Conference on Systems Sciences (HICSS-40), 3-6 January, Hawaii, USA.

2006

[119] Giouvanakis, T., Samaras, H., Bousiou, D., & Tarabanis, K. (2006) "BroadeningEstablished Theories of Multimedia Learning: An Extended Model of MultimediaLearning Design Based on Learning Object Technology", In P. Kommers & G.Richards (Eds.), Proceedings of the ED-MEDIA 2006, Association for theadvancement of Computing in Education (AACE) (pp. 526-534), Chesapeake, VA:AACE, 2006.

[120] Fragidis., G., Tarabanis K., & Koumpis A. (2006) "Value Creation in Dynamic Customer- Centric Networks", Proceedings of the 2006 International IEEE Conference on E-Business Engineering – ICEBE 2006, 24-26 October, Shanghai, China.

[121] Fragidis, G. Giouvanakis, A. & Tarabanis, K. (2006) "Exploring for the Linkage between Commercial Learning Management Systems and the Digital Library", Proceedings of the 2006 International Conference on Interactive Computer aided Learning, Villach, 2006.

[122] Fragidis, G. & Tarabanis, K. (2006) "From Repositories of Best Practices to Networks of Best Practices", Proceedings of the 3rd IEEE International Conference on Management of Innovation and Technology, 24-26 June, Singapore.

[123] Trochidis, I., Tambouris, E., & Tarabanis, K. (2006) "Identifying Common Workflow Patterns in Life-Events and Business Episodes", Proceedings of the 2nd International Conference on e-Government (ICEG 2006), pp. 234-243, 12-13 October, University of Pittsburgh, USA.

[124] Goudos, S., Peristeras, V., & Tarabanis, K. (2006) "A Semantic Web Application for Matching a Citizen's Profile to Entitled Public Services", Proceedings of the 2nd International Conference on e-Government (ICEG 2006), 12-13 October, University of Pittsburgh , USA.

[125] Momotko, M., Bliźniuk, G., Izdebski, W., Tambouris, E., & Tarabanis, K. (2006) "Towards Implementation of Life Events Using Generic Workflows", Proceedings of the eGovernment workshop '06 , Brunel University , 11 September, London , UK.

[126] Tambouris, E., Tarabanis, K., Izdebski, W., & Momotko, M. (2006) "Life Events Revisited: Conceptualization and Representation Using Generic Workflows", Proceedings of the 5th EGOV International Conference, DEXA 2006, 4 - 8 September, Krakow, Poland.

[127] Peristeras, V., Mocan, A., Vitvar, T., Nazir, S., Goudos, S., & Tarabanis, K. (2006) "Towards Semantic Web Services for Public Administration Based on the Web Service Modelling Ontology (WSMO) and the Governance Enterprize Architecture (GEA)", Proceedings of the 5th EGOV International Conference, DEXA 2006, 4 - 8 September, Krakow, Poland.

[128] Liotas, N., Tambouris, E., & Tarabanis, K. (2006) "DEMO_net as a Collaborative Strategy to Support eParticipation Researchers", in Paul Cunningham and Miriam Cunningham (Eds.) Exploiting the Knowledge Economy: Issues, Applications, Case Studies, IOS Press, 2006 Amsterdam, Proceedings of the e-Challenges 2006 conference, 25-27 October, Barcelona, Spain.

[129] Goudos, S., Peristeras, V., & Tarabanis, K. (2006) "Mapping Citizen Profiles to Public Administration Services Using Ontology Implementations of the Governance Enterprise Architecture (GEA) models", Proceedings of the 3rd Annual European Semantic Web Conference (ESWC2006), 11-14 June, Budva, Montenegro.

[130] Samaras, H., Giouvanakis, T., Bousiou, D., & Tarabanis, K. (2006) "Broadening Established Theories of Multimedia Learning: An Extended Model of Multimedia Learning Design Based on Learning Object Technology", In P. Kommers & G. Richards (Eds.), Proceedings of World Conference on Educational Multimedia, Hypermedia and Telecommunications 2006 (pp. 507-514), Chesapeake, VA: AACE, 2006.

[131] Vitvar, T., Mocan, A., Peristeras, V., & Tarabanis, K. (2006) "Semantic-enabled Integration of Cross-border E-Government Services", Proceedings of the 15th International Wolrd Wide Web Conference (WWW '06), Workshop on eGovernment, 22-26 May, Edinburg, Scotland.

[132] Tambouris, E., Vintar, M., & Tarabanis, K. (2006) "A life-event oriented framework and platform for one-stop government: The OneStopGov project", Proceedings of Eastern European eGov days conference, 19-22 April, Prague, Czech Republic.

[133] Tambouris, E., Peristeras, V., & Tarabanis, K. (2006) "Experiences from Conducting a European eGovernment Interoperability Study at Local and Regional Level", Proceedings of eGovINTEROP conference, 22 March, Bordeaux, France.

[134] Tambouris, E., Peristeras, V., & Tarabanis, K. (2006) "Cross-border eGovernment Service Provision: The Case of Registering an Affiliated Company", Proceedings of eGovINTEROP conference, 22 March, Bordeaux, France.

[135] Vitvar, T., Kerrigan M., Overeem v, A., Peristeras, V., & Tarabanis, K. (2006) "Infrastructure for the Semantic Pan-European E-government Services", Proceedings of the 2006 AAAI Spring Symposium on The Semantic Web meets eGovernment (SWEG), 27-29 March, Stanford University, California, USA.

[136] Peristeras, V., & Tarabanis, K. (2006) "Reengineering Public Administration through Semantic Technologies and the GEA Domain Ontology", Proceedings of the 2006 AAAI Spring Symposium on The Semantic Web meets eGovernment (SWEG), 27-29 March, Stanford University, California, USA.

[137] Goudos, S., Peristeras, V., & Tarabanis, K. (2006) "An Application of E-government Using an Ontology and Semantic Web Technology", Proceedings of Interoperability for Enterprise Software and Applications Conference 2006 (I-ESA 06), 20-24 March, Bordeaux, France.

[138] Goudos, S., Peristeras, V., & Tarabanis, K. (2006) "A Framework for Public Administration Domain Data Interoperability Using Semantic Web Technology", Proceedings of Interoperability for Enterprise Software and Applications Conference 2006 (I-ESA 06), 20-24 March, Bordeaux, France.

[139] Samaras, H., Giouvanakis, T., Bousiou, D., & Tarabanis, K. (2006) "Towards a New Generation of Multimedia Learning Design and Research: Broadening

Established Theories of Multimedia Learning", Proceedings of the IADIS, International Conference Applied Computing, ISBN: 972-8924-09-7, pp. 447-451, 25-28 February, San Sebastian, Spain.

2005

[140] Tambouris, E., Tarabanis, K., & Kubicek H. (2005) "Assessing the Interoperability of eGovernment Services", Proceedings of eChallenges 2005 conference, IOS Press, Amsterdam, 2005 ISBN: 1-58603-563-0, 19-21 October, Ljubljana, Slovenia.

[141] Tambouris, E., & Tarabanis, K. (2005) "eGovernment and Interoperability", Proceedings of the European Conference in Electronic Government (ECEG 2005), pp. 399-407, 16-17 June, Antwerp, Belgium.

[142] Tambouris, E., & Tarabanis, K. (2005) "Towards a European eGovernment Metadata Framework to Facilitate Semantic Interoperability", Workshop Proceedings of the 4th EGOV conference, Universitätsverlag Rudolf Trauner, Austria, ISBN 3-85487-830-3, pp. 94-101, 22 - 26 August, Copenhagen, Denmark.

[143] Peristeras, V., & Tarabanis, K. (2005) "The GEA Generic Process Model for Public Administration Service Execution", Proceedings of the 8th International Conference for Business Information Systems (8th BIS 2005), 20-22 April, Poznan, Poland.

[144] Fragidis, G., & Tarabanis, K. (2005) "The Business Strategy Perspective on the Development of Decision Support Systems", Proceedings of the International Conference for Computational Intelligence for Modelling Control and Automation – CIMCA 2005, Vol. 2, pp 968-975, 28-30 November, Vienna, Austria.

[145] Fragidis, G., Giouvanakis, A., Tarabanis, K., Outsios, E., Manolakis, S., Grigoriadoy, S., & Kypourou, A. (2005) "Approaches for the Integration of the e-Learning Environment: Applications for Embedding the academic library into the e-Learning Environment", Proceedings of the 6th International Conference "Virtual University", pp. 16 – 22, 15-16 December, Bratislava, Slovakia.

[146] Samaras, H., Giouvanakis, A., Bousiou, D., & Tarabanis, K. (2005) "Supporting Active Cognitive Processing on a Deep Structure Level in Multimedia Learning", Proceedings of the IASTED International Conference on Education and Technology (ICET 2005), 4-6 July, Calgary, Canada.

[147] Giouvanakis, A., Samaras, H., Bousiou, D., & Tarabanis, K. (2005) "Multiple Ways of Enriching a Web-based Learning Environment through Concept Maps" Proceedings of the ED-MEDIA 2005, Association for the advancement of Computing in Education (AACE), Montreal, Canada 2005.

[148] Ignatiadis, I., & Tarabanis, K. (2005) "Specification of e-commerce systems using the UMM modelling methodology", Proceedings of the 7th International Conference on Enterprise Information Systems (ICEIS 2005), pp. 386-389, 24-28 May, Miami, USA.

2004

[149] Tambouris, E., & Tarabanis, K. (2004) "An overview of DC-based eGovernment Metadata Standards and Initiatives", Proceedings of the 3rd

International Conference, DEXA, EGOV, 30 August-3 September, Zaragoza, Spain.

[150] Tambouris, E., Stefanou, A., Peristeras, V., Fragidis, G., & Tarabanis K. (2004) "Experiences from formulating recommendations for a national interoperability strategy", Proceedings of the e-Challenges e-2004 Conference, 27-29 October, Vienna, Austria.

[151] Peristeras, V., & Tarabanis, K. (2004) "Governance Enterprise Architecture (GEA): Domain Models for e-Governance", Proceedings of the 6th International Conference on Electronic Commerce (ICEC'04), 25-27 October, Delft, the Netherlands.

[152] Tambouris, E., Stefanou, A., Peristeras, V., & Tarabanis K. (2004) "One-Stop Government and Citizens Satisfaction: The Case of Citizen Centers in Greece", Proceedings of the 4th European Conference on e-Government (ECEG 2004), 17-18 June, Dublin, Ireland.

2003

[153] Peristeras, V., Tsekos, Th., & Tarabanis K. (2003) "e-Government or e-Governance? Building a Domain Model for the Governance System", Proceedings of the International Conference on Politics and Information Systems: Pista 2003, 31 July-2August, Orlando, Florida, USA.

[154] Giouvanakis, A., Samara, H. & Tarabanis K. (2003) "Examining the Significance of Different Approaches of Exploiting the Personal Characteristics of Learners in Internet-based Education" in Proc. ED-MEDIA 2003, Proceedings of the World Conference on Educational Multimedia Hypermedia & Telecommunications, Association for the advancement of Computing in Education (AACE), USA, pp. 2100-2101.

[155] Peristeras, V., Tarabanis, K., Kouiroukidis, N., & Magnisalis, I. (2003) "Enhancing e-Government through the use of Web Services and Semantic Web technologies", Proceedings of the 3rd European Conference on e-Government, 3-4 July, Dublin, Ireland.

[156] Peristeras, V., Tsekos, Th. & Tarabanis, K. (2003) "Governance as a complex system: building a domain model using ontological representations", Proceedings of the 47th Annual Conference of the International System Sciences Society (ISSS), Hersonissos, Crete, Greece.

[157] Giannakoulas, A., & Tarabanis, K. (2003) "Modeling Industry-Wide Processes By Employing Reference Models: The Case Of The Pharmaceutical Industry In Greece", Proceedings of the International Conference on Industrial Engineering and Production Management (IEPM'03), 26-28 May, Porto, Portugal,

[158] Tarabanis, K. (2003) "An Information Architecture as a Blueprint for Public Administration in the Era of E-Government", Proceedings of the 11th Annual Conference of the Network of Institute and Schools for Public Administration for Central and Eastern European (NISPAcee), 10-12 April, Bucharest, Romania.

2002

[159] Tarabanis, K., Peristeras, V., Kouiroukidis, N., & Magnisalis, I. (2002) "Collaboration amongst Administrative Systems at a Multi-Country Level: The Case of Registration of a New Company", Proceedings of the 1st

EurAsian Conference on Advances in Information and Communication Technology (EURASIA-ICT 2002), Workshop on Electronic Government, 29-31 October, Shiraz, Iran.

[160] Peristeras, V., Tsekos, Th., & Tarabanis K. (2002) "Realising e-Government: Architected/Centralised versus Interoperable/Decentralised ICTs and Organizational Development", Proceedings of the European Group for Public Administration Conference (EGPA), Potsdam, Germany.

[161] Giouvanakis, A., Bousiou, D., Samara, H. & Tarabanis K. (2002) "Exploring the strengths and limitations of learning styles towards the design of an adaptive web-based instructional system", Proceedings of the ED-MEDIA 2002, World Conference on Educational Multimedia Hypermedia & Telecommunications, Association for the advancement of Computing in Education (AACE), Denver USA, pp. 1707-1712.

[162] Peristeras, V., Tsekos, Th., & Tarabanis, K. (2002) "Analyzing e-Government as a Paradigm Shift", Proceedings of the International Association of Schools and Institutes of Administration (IASIA) Annual Conference, Istanbul, Turkey. Also published as UNTC Occasional paper series No. 1, 2002.

2001

[163] Giouvanakis, A., Samara, H., & Tarabanis K. (2001) "Designing a Pedagogically Sound Web-based Interface: The Critical Role of Prior Knowledge", Proceedings of ED-MEDIA 2001, World Conference on Educational Multimedia Hypermedia & Telecommunications, Tampere, Finland, pp. 592-597.

[164] Tarabanis, K., Peristeras, V., & Fragidis, G. (2001) "Building an Enterprise Architecture for Public Administration: A High-Level Data Model for Strategic Planning", Proceedings of the 9th European Conference on Information Systems (ECIS 2001), pp. 987-998, 27-29 June, Bled, Slovenia.

2000

[165] Giouvanakis, A., Samara, H., & Tarabanis, K. (2000) "Implementing Interactive Multimedia Courses for the WWW Using Streaming and SMIL Technology", Proceedings of ED-MEDIA 2000, World Conference on Educational Multimedia Hypermedia & Telecommunications, Montreal, Canada, pp. 1650-1652.

[166] Peristeras, V., & Tarabanis, K. (2000) "Towards an Enterprise Architecture for Public Administration: A Top Down Approach", Proceedings of the 8th European Conference on Information Systems, Vienna, vol.2, pp.1160-1167, 2000 (Best Paper of Public Sector Track and Best Paper Nominee of Conference).

[167] Tarabanis, K., & Fragidis, G. (2000) "The Strategy View in the Framework of Enterprise Architectures", Proceedings of the 16th IFIP World Computer Congress (WCC '2000), International Conference on Information Technology for Business Management, 23-26 August, Beijing, China.

[168] Tsionas, I., & Tarabanis, K. (2000) "Implementing Municipal GIS on Low Resources", Proceedings of the 22nd Urban Data Management Symposium, 11-15 September, Delft, the Netherlands.

[169] Tarabanis, K., Barziv, O., & Koumpis, A. (2000) "The LIMBO Project: Linking Distributed Corporate Information Repositories with Knowledge Management and Business Engineering Models", Proceedings of the Conference on Globalisation and European SME's, Copenhagen, Denmark.

1999

[170] Karagiannidis, C., & Tarabanis, K. (1999) "Enhancing 'Traditional' Classes with Advanced Web-Based Courses", Proceedings of the 4th World Conference on the WWW and Internet (WebNet 99), pp. 610-613, 24-30 October, Honolulu, Hawaii, USA.

[171] Karagiannidis, C., & Tarabanis, K. (1999) "Enhancing 'Traditional' Classes with Web-Based Courses", Proceedings of the 19th World Conference on Open Learning and Distance Education (ICDE '99), Vienna, Austria.

[172] Karagiannidis, C., & Tarabanis, K. (1999) "Introducing Computer-Based Learning into Existing "Traditional" Classes", Proceedings of the 16th International Conference on Technology and Education (ICTE '99), Edinburgh, Scotland, paper ID 248.

1998

[173] Tarabanis, K., & Kamos, I. (1998) "A Groupware System for Greek Prefectures", Proceedings of the Euro-Med Net 98 Conference, 4-7 March, Nicosia, Cyprus.

[174] Tarabanis, K., Protogeros, N., Walsh, P., & Koumpis, A. (1998) "Simplifying commercial transactions over the Net: The Thin-EDI Approach", Proceedings of Euro-Med Net 98 Conference, pp. 234-241, 4-7 March, Nicosia, Cyprus.

1997

[175] Tarabanis, K., & Tsionas, I. (1997) "Emergency planning: estimating service level of safe areas for the case of an earthquake", Proceedings of the Association for Geographic Information AGI '97, pp. 6.2.1-6.2.5, Birmingham, UK.

[176] Protogeros, N., Tarabanis, K., & Koumpis, A. (1997) "Electronic commerce in the economic region of the Balkans", Proceedings of the Working Conference Electronic Commerce in the Framework of Mediterranean Countries Development, Metsovo, Greece.

[177] Tarabanis, K. (1997) "Building parts in the Proteus rapid prototyping system", Proceedings of the 14th International Conference on Production Research, pp. 386-389, 4-8 August, Osaka, Japan.

1996

[178] Abrams, S., Allen, P. K., & Tarabanis, K. (1996) "Merging Constraints to Plan Camera Positions and Parameters", Proceedings of the ARPA Image Understanding Workshop, pp.1313-1320.

[179] Abrams, S., Allen, P. K., & Tarabanis, K. (1996) "Computing camera viewpoints in a robot work-cell", Proceedings of the 1996 IEEE International Conference on Robotics and Automation.

1994

[180] Farouki, R. T., Tarabanis, K., Korein, J. U., Batchelder, J. S., & Abrams, S. R. (1994)"Offset curves in layered manufacturing", in Manufacturing Science and Engineering 1994, PED-Vol. 68-2 Proceedings of the 1994 International Mechanical Engineering Congress and Exposition, pp. 557-568, ASME, New York, USA,

1993

[181] Abrams, S., Allen, P. K. & Tarabanis, K. (1993) "Dynamic Sensor Planning", Proceedings of the. IEEE International Conference on Robotics and Automation, Atlanta, GA, pp. 605-610, also in Proceedings DARPA 1993 Image Understanding Workshop.

[182] Abrams, S., Allen, P. K. & Tarabanis, K. (1993) "Interactive sensor planning", Proceedings of the Computer Vision and Pattern Recognition Conference, 15-17 June, 1993, New York, USA.

1992

[183] Tarabanis, K., & Tsai, R. Y. (1992) "Computing occlusion-free viewpoints", Proceedings of the CVPR '92: The Computer Society Conference on Computer Vision and Pattern Recognition, pp. 802-807, 15-18 June, Champaign, Illinois, USA.

[184] Tarabanis, K., Tsai, R. Y., & Goodman, D. G. (1992) "Modeling of a computer-controlled zoom lens", Proceedings of the 1992 IEEE International Conference on Robotics and Automation, pp. 1545-1551, 12-14 May, Nice, France.

1991

[185] Tarabanis, K. & Tsai, R. Y. (1991) "Computing viewpoints that satisfy optical constraints", Proceedings of the CVPR '91: The Computer Society Conference on Computer Vision and Pattern Recognition, 3-6 June, Maui, HI, USA.

[186] Tarabanis, K., Tsai, R. Y., & Allen, P. K. (1991) "Automated sensor planning for robotic vision tasks", Proceedings of the 1991 IEEE International Conference on Robotics and Automation, 9-11 April, Sacramento, CA, USA (Winner of the Best Paper Award).

[187] Tarabanis, K., Tsai, R. Y., & Abrams, S. (1991) "Planning viewpoints that simultaneously satisfy several feature detectability constraints for robotic vision", Proceedings of the 5th International Conference on Advanced Robotics ICAR, pp. 1410-1415, 19-22 June, Pisa, Italy.

[188] Tarabanis, K. & Tsai, R. Y. (1991) "The MVP sensor planning and modeling system for machine vision", Proceedings of the SPIE Sensor Fusion II: Human and Machine Strategies, 1991, (Invited Paper).

1990

[189] Tarabanis, K., Tsai, R. Y., & Allen, P. K. (1990) "Satisfying the resolution constraint in the MVP Machine Vision Planning System", Proceedings of the 13th IASTED International Symposium Robotics and Manufacturing, also in Proceedings DARPA Image Understanding Workshop, pp. 174-181.

1989

[190] Tsai, R. Y. & Tarabanis, K. (1989) "Model-based planning of sensor placement and optical settings", Proceedings of the SPIE Sensor Fusion II: Human and Machine Strategies, vol. 1198, pp. 75-89, (Invited Paper).

[191] Tarabanis, K. & Tsai, R. Y. (1989) "Viewpoint planning: the visibility constraint", Proceedings of the DARPA Image Understanding Workshop, pp. 893-903.

ΑΡΘΡΑ ΣΕ ΕΛΛΗΝΙΚΑ ΣΥΝΕΔΡΙΑ (με κριτές και δημοσιευμένα πρακτικά)

2006

[1] Tambouris, E., Tarabanis, K., Skovrup, N., Andersen, K. V., Rose, J., Wimmer, M., & Macintosh, A. (2006) "The European eDemocracy Network of Excellence (DEMO-net)", Proceedings of the 2nd National Workshop on eDemocracy, Athens.

2002

[2] Γιουβανάκης, Αθ., Μπούσιου, Δ., Σαμαρά, Χ. & Ταραμπάνης, Κ. (2002) «Παιδαγωγικές παράμετροι για την υποστήριξη εξατομικευμένων μαθησιακών προτιμήσεων από ένα προσαρμοζόμενο web-based εκπαιδευτικό περιβάλλον», στα Πρακτικά του 3ου Πανελλήνιου Συνεδρίου για τη "Διδακτική των Φυσικών Επιστημών και την Εφαρμογή των Νέων Τεχνολογιών στην Εκπαίδευση", Πανεπιστήμιο Κρήτης, Ρέθυμνο.

2001

[3] Βοζαλής, Ε., Γιουβανάκης, Αθ., Μαργαρίτης, Κ, Σαμαρά, Χ., Νικολάου, Α. & Ταραμπάνης, Κ. (2001) «Ευφυείς Πράκτορες στην Εκπαίδευση: Μια Μελέτη», στα Πρακτικά του 5ου Πανελλήνιου Συνεδρίου για τη Διδακτική των Μαθηματικών και την Πληροφορική στην Εκπαίδευση, Θεσσαλονίκη.

[4] Τσιάτσιος, Μ., Ταραμπάνης, Κ., & Νικολάου, Α. (2001) «Σχεδιασμός και ανάπτυξη ηλεκτρονικού εκπαιδευτικού υλικού στον στατιστικό έλεγχο ποιότητας για χρήση από το Διαδίκτυο», Διεθνές Συνέδριο «Νέες Τεχνολογίες στην εκπαίδευση και στην εκπαίδευση από απόσταση», Πανεπιστήμιο Κρήτης, 2001.

1999

[5] Τσιωνάς, Ι., & Ταραμπάνης, Κ. (1999) «Εκτίμηση εξυπηρέτησης από χώρους καταφυγής σε περίπτωση σεισμού με χρήση μοντελοποίησης δικτύου». Διεθνές Συνέδριο «Τα γεωγραφικά συστήματα πληροφοριών στην πρόκληση του 2000», Θεσσαλονίκη.

[6] Ταραμπάνης, Κ. (1999) «Το Ηλεκτρονικό Δίκτυο Εξαποστάσεως Εκπαίδευσης ΤΗΛΕΜΑΘΟΣ», στα Πρακτικά του Ε΄ Πανελλήνιου Συνεδρίου «Γλώσσα και Μεταρρυθμίσεις», Θεσσαλονίκη.

[7] Γιουβανάκης, Α., Σαμαρά, Χ., & Ταραμπάνης, Κ. (1999) «Ανάπτυξη Εκπαιδευτικού Λογισμικού για Χρήση από το Διαδίκτυο», στα Πρακτικά του 4ου Πανελλήνιου Συνεδρίου με Διεθνή Συμμετοχή στην Διδακτική των Μαθηματικών και την Πληροφορική στην Εκπαίδευση, Ρέθυμνο.

[8] Γιουβανάκης, Α., Σαμαρά, Χ., & Ταραμπάνης, Κ. (1999) «Streaming Τεχνολογία και Ανάπτυξη Πολυμεσικού Εκπαιδευτικού Λογισμικού για Πρόσβαση από το Διαδίκτυο», στα Πρακτικά του Πανελλήνιου Συνεδρίου «Ανοικτή και εξ'Αποστάσεως Εκπαίδευση και Περιφερειακή Ανάπτυξη», Ηγουμενίτσα.

ΠΑΡΟΥΣΙΑΣΕΙΣ ΣΕ ΔΙΕΘΝΗ ΣΥΝΕΔΡΙΑ (με κριτές χωρίς δημοσιευμένα πρακτικά)

1994

[1] Rajan, V. T., & Tarabanis, K. (1994) "A visibility problem in semiconductor manufacturing", presented at the Fourth Mathematical Sciences Institute Workshop on Computational Geometry, Stonybrook, New York.

1993

[2] Kaul, A., Srinivasan, V., Korein, J., Tarabanis, K., & Abrams, S. (1993) "Rapid Prototyping Shells of Solids", presented at the 3rd SIAM Conference on Geometric Design and Computing, Tempe, Arizona, USA.

1992

[3] Hamaguchi, S., Dalvie, M., Farouki, R.T., Surendra, M., Tarabanis, K., Sethuraman S., Arnold J. C., Sawin, H. H. (1992) "Ion etching simulation based on the Hamilton-Jacobi Equation", presented at the Annual National Symposium of the American Vacuum Society (AVS).

ΔΙΑΤΡΙΒΕΣ – ΔΙΠΛΩΜΑΤΙΚΕΣ ΕΡΓΑΣΙΕΣ

[1] Tarabanis, K. (1991) "Sensor planning and modeling for machine vision tasks", Doctoral Dissertation, Computer Science Department, Columbia University, USA.

[2] Ταραμπάνης, Κ. (1983) «Εφαρμογή της αρχής της κατάτμησης των Dantzig-Wolfe στο Ελληνικό ενεργειακό μοντέλο», Διπλωματική Εργασία, Εθνικό Μετσόβιο Πολυτεχνείο.

ΚΕΦΑΛΑΙΑ ΒΙΒΛΙΩΝ ΣΤΑ ΕΛΛΗΝΙΚΑ (ΜΕ ΚΡΙΤΕΣ ΚΑΙ ΕΠΙΣΤΗΜΟΝΙΚΗ ΕΠΙΤΡΟΠΗ)

[1] Περιστέρας, Β., & Ταραμπάνης Κ. (2007) «Επιχειρησιακή Αρχιτεκτονική Διακυβέρνησης (GEA): προς μια Γλωσσολογική Προσέγγιση του Διοικητικού Φαινομένου», κεφάλαιο βιβλίου, "Διοικητική θεωρία και πράξη - Διοίκηση και κοινωνία", Εκδ. Σάκκουλα, 2007, ISBN- 978-960-445-223-1.

ΑΛΛΕΣ ΔΗΜΟΣΙΕΥΣΕΙΣ

2000

[1] Γιουβανάκης, Α., Σαμαρά, Χ., & Ταραμπάνης, Κ. (2000) «Υλοποίηση Ηλεκτρονικών Μαθημάτων για τη Διδασκαλία Ξένων Γλωσσών στα Πλαίσια της Συμπληρωματικής Εκπαίδευσης», στα Πρακτικά Ημερίδας «Η Συμπληρωματική Εκπαίδευση στα Πλαίσια της δια βίου Μάθησης», Λάρισα.

[2] Ταραμπάνης, Κ., Περιστέρας Β. (2000) «Πληροφοριακά Συστήματα στον Δημόσιο Τομέα: Ένα μοντέλο για την ανάπτυξή τους», News@Unisoft, Φθινόπωρο 2000.

1998

[3] Ταραμπάνης, Κ. (1998) «Information Engineering στον καθορισμό προδιαγραφών πληροφοριακών συστημάτων», News@Unisoft, Άνοιξη 1998.

ΓΕΩΡΓΙΟΣ ΤΣΙΟΤΡΑΣ

I. Books:

1. Tsiotras, G., "Total Quality Management", Broken Hill Editions Ltd, Cyprus, 2016.
2. Tsiotras G., μετάφραση Jacobs, R. & Chase, R., «Διοίκηση Λειτουργιών & Εφοδιαστικής Αλυσίδας, 1η Ελληνική Έκδοση, Εκδόσεις Πασχαλίδης, 2017
3. Tsiotras, G. "*Total Quality Management and Environmental Management / Quality Control and Quality Assurance Models*", 2nd ed., EAP, Patras, 2008.
4. Georgiou, A.K., Ekonomou, G.S., Tsiotras, G.D., "*Case Studies of Operational Research*", Vol. A, Benou publications., Athens 2006
5. Tsiotras, G. *"Quality Improvement",* 2nd ed. , Benou Publications, 2002
6. Tsiotras, G. "*Quality Control and Quality Assurance Models*", 1st ed.,' EAP, Patras, 2001
7. Tsiotras G. *"Production Management – Vol. B",* Benou Publications, 1997
8. Tsiotras, G. *"Quality Improvement",* 1st ed., E. Benou Publications, 1995
9. Tsiotras, G. *"Production Management"*, Academic Notes, University of Macedonia, 1995
10. Tsiotras, G., "*Production Management-Strategic and Tactical Decisions, Academic Notes, Department of Business Administration"*, University of Macedonia, 1993
11. Tsiotras, G., Gotzamani, K., "*Decision-making with the use of Computers (Case Studies in Operations Research)"*, Academic Notes, Department of Business Administration, University of Macedonia, 1993
12. Tsiotras, G., "*Production Management – Modern Methods, Academic Notes, Department of Business Administration*", University of Macedonia, 1992

II. Refereed Journal Artciles:

13. O. Moschidis, E. Chatzipetrou, G. Tsiotras, (2018) "Quality costing and quality management maturity in Greece: An exploratory multi-dimensional data analysis", International Journal of Productivity and Performance Management, Vol. 67 Issue: 1, pp.171-191.
14. Dinas K., Vavoulidis E., Pratilas C., Basonidis A., Liberis A., Zepiridis L., Sotiriadis A., Papaevangeliou D., Stathopoulou A., Leimoni E., Pantazis K., Tziomalos K., Aletras V., Tsiotras G., (2018), "Gynecology healthcare professionals towards safety procedures in Operation Rooms aiming to enhanced quality of medical services in Greece", Forthcoming in International Journal of Health Care Quality Assurance.

15. Polyzou M., G. Tsiotras, (2018) , "Analysis of Determinant Factors of Conflict in Greek Hospitals", International Journal of Caring Sciences, Vol. 11, Issue 2.
16. Dinas K., Vavoulidis E., Pratilas C., Basonidis A., Liberis A., Zepiridis L., Sotiriadis A., Papaevangeliou D., Stathopoulou A., Leimoni E., Pantazis K., Tziomalos K., Aletras V., Tsiotras G., (2018) "Greek gynecology healthcare professionals towards Quality Management Systems", to be published in International Journal of Health Care Quality Assurance.
17. Tsiotras G., Tasopoulou K., "Benchmarking towards excellence in higher education", Benchmarking: An International Journal, Vol. 24, 2017.
18. Gianni M., K. Gotzamani, G. Tsiotras, "Multiple perspectines on integrated management systems and corporate sustainability performance", Journal of Cleaner Production, 168 (2017), Elsevier.
19. Tsiotras, G., P. Tsiotras, T. Fotiadis, ''Enabling Quality in the Tourism Industry: An Evaluation of Business Excellence in Greek Hotels'', Global Business and Organizational Excellence, March 2016, Wiley Publications.
20. Ismyrlis, V., O. Moschidis, G. Tsiotras, "Critical success factors examined in ISO 9001:2008-certified Greek companies using multidimensional statistics", International Journal of Quality & Reliability Management", Vol. 32, Issue 2, 2015.
21. Afthonidis E., Tsiotras G., "Strategies for Business Excellence under an economic crisis", The TQM Journal", Vol. 26 Iss 6 pp.610-624., 2014-10-07.
22. Tsiotras G., H. Vrellas, "Quality Management in the Global Brewing Industry", International Journal of Quality and Reliability Management, Vol. 32, Issue 1, 2015.
23. Tsiotras G., H. Vrellas, "Operational Excellence in the Greek Brewing Industry", Global Business and Organizational Excellence, Volume 33, Issue 2, pp. 31-38, Wiley, 2014.
24. Tsiotras G., Vakalopoulou M., Gotzamani K., "Implementing CAF in Public Administration : Best Practices in Europe-Obstacles and Challenges", Benchmarking: An International Journal, Vol. 20, No. 6., 2013.
25. Tsiotras, G., Gotzamani, K., Theodorakioglou, Y. (2010) "*Supplier management practices in a SCM context: The case of the Greek manufacturing industry*", International Journal of Business and Systems Research (IJBSR), Vol. 4, No. 1, pp. 42-61.
26. Gotzamani K., Tsiotras G., Nikolaou M., Nicolaides A., Hadjiadamou, V. (2007) "*The Contribution to Excellence of ISO 9001: The Case of Certified Organisations in Cyprus*", The TQM Magazine, Vol. 19, No. 5
27. Tsiotras G, Tsiotras D., Tsitskari E., (2006) "*Measuring Service Quality in Sports Services*", (CTQM Journal), Total Quality Management, Vol. 17, No 5, 623 - 631

28. Theodorakioglou, Y., Gotzamani, K., Tsiotras, G., (2006) "*Supplier Management and its relationship to Buyer's Quality Management*" Supply Chain Management Journal, Vol. 11 No 2, pp 148 – 159.
29. Gotzamani, K., Theodorakioglou, Y., Tsiotras, G., (2006) "*A Longitudinal Study of the ISO 9000 (1994) series' Contribution towards TQM in the Greek Industry*", The TQM Magazine Vol 18, pp 44-54
30. Velentzas, K., Papanastasiou, I., Tsiotras, G. (2003) *"Creation of a new political party and political balance: An application of the Game Theory*, Spoude, Vol. 52, No 4, pp. 142-152
31. Gotzamani K., Tsiotras G., (2002) *"The True Motives Behind ISO 9000 Certification. Their Effect on the Overall Certification Benefits and the Long Term Contribution towards TQM",* International Journal of Quality and Reliability Management", Vol. 19, No. 2, pp 151-169
32. Gotzamani K., Tsiotras G., (2001) *"An Empirical Study of the ISO Standards Contribution Towards Total Quality Management",* International Journal of Operations and Production Management, Volume 21, No 10, pp 1326 - 1342,
33. Theodorakioglou Y., Tsiotras G., (2000) *"The Need for the Introduction of Quality Management into Greek Healthcare",* Total Quality Management Journal, Vol 11, No 8
34. Marnellos G., Tsiotras G., (1999) *"Hazard Analysis Critical Point (HACCP): Implementation in the Greek Industry",* Quality and Reliability Engineering International, 15, 385-396
35. Zantanidis S., Tsiotras G., (1998) *"Quality Management: A New Challenge for the Greek Construction Industry",* Total Quality Management International Journal, Volume 9, Number 7
36. Georgiadou M., Tsiotras G., (1998) *"Environmental Management Systems: A New Challenge for the Greek Industry"* International Journal of Quality & Reliability Management, Vol. 2, Number 3, pp. 286-302
37. Tsiotras G., (1998) *"Analysis of a Two-Level Queuing Production System with Finite Dedicated Buffers",* YUJOR, 8 Number 2, 315-321
38. Feka V., Xouris, D., Tsiotras, G. (1997) *"Mapping Strategic Groups: An International Example",* Journal of Business and Industrial Marketing, Vol.12, No. 1, pp. 66-75
39. Tsiotras G., Gotzamani K., (1996) *"ISO 9000 as an Entry Key to TQM: The Case of the Greek Industry"*, International Journal of Quality and Reliability Management", Vol 13, Number 14, pp. 64-76
40. Tsiotras G., (1993) *"Quality Improvement for Group-Work Management Process",* Total Quality Management, Vol. 4, No. 3, pp. 257-260.
41. Tsiotras G., (1993) *"A Framework for Modeling a Three-Stage Queuing Production Line without Intermediate Buffers,",* Mathematical & Computer Modeling Journal, Vol. 17, No. 1, pp. 125-129.

42. Tsiotras G., Tapiero C., (1992) *"WIP, and CSP-1 Quality Control in a Two-Stages Queue-Like Production System",* Computers and Mathematics with Applications, Vol. 23, No. 1, pp. 89-101
43. Tsiotras G., (1992) *"Closed-Form Expected Queuing Times of a Tandem System with Finite Intermediate Buffer: A Recursive Approach",* Applied Mathematics Letters, Vol. 5, No. 2, pp. 33-35
44. Tsiotras G., Badr, H., Beltrami, E. (1991) *"Blocking Probabilities for a Class of Two-Station Tandem Queuing Models"*, IIE Transactions Journal, Vol. 23, No. 4, pp. 331-345
45. Tsiotras G., (1991) *"Exact Analysis of the Joint Production Quantity-Quality of a Two-Station Stable Tandem manufacturing System with Restricted Capacity",* Computers and Mathematics with Applications, Vol. 21, No. 4, pp.23-31.
46. Tsiotras G., Badr H., (1990) *"A Recursive Methodology for the Derivation of the Blocking Probabilities of a Tandem Queue with Finite Capacity,"* Computers and Operations Research Journal, Vol. 17, No. 5, pp. 475-479
47. Tsiotras, G. (1990) *"Modeling and Analysis of Multiple Class Tandem Queuing Systems with Finite Capacity",* Mathematical and Computer Modeling Journal, Vol. 13, No. 2, pp. 1-7
48. Tsiotras G., Badr H., (1989) *"Modeling the Blocking Phenomenon of Service Facilities",* Mathematical and Computer Modeling Journal, Vol. 12, No. 6, pp. 641-649.
49. Tsiotras G., (1988) *"Instructional Software Packages for OR/MS and POM",* Mathematics and Computer Education Journal, Winter, Vol. 22, No. 1, pp. 16-29

III. Other Scientific Publications:

50. Tsiotras, G. (1997) *"Time exploitation as a Competitive Advantage"*, Periodic Publication "Syn", Singular, Vol. 10, June
51. Tsiotras G. (1991) *"Managing Traffic on Telecommunication Networks",* Short Communication in Information Bulletin, Hellenic Operational Research Society, Vol. 3, pp. 16
52. Tsiotras G. (1991) *"Quality Control of Tandem Queue-Like Flexible Manufacturing Systems",* Short Communication in Information Bulletin, Hellenic Operational Research Society, Vol. 3, pp. 17

IV. Refereed Conference Proceedings:

53. Tsiaras S., J.Papathanasiou, G. Tsiotras (2018), "Multiple Criteria Analysis in Forest Policy planning: Sustainable Agroforestry in Less Favoured Areas", 4th International Conference on Decision Support System Technology, ICDSST 2018 & PROMETHEE Days 2018, Crete.

54. Gianni M., K. Gotzamani, Tsiotras G., (2016), "Integrated Management Systems, Corporate Sustainability and Innovation", 19th QMOD conference International Conference on Quality and Service Sciences (ICQSS 2016), 21-23 September 2016, Rome, Italy.
55. Gianni M., K. Gotzamani, Tsiotras G., (2016), "Multiple Perspectives on Integrated Management Systems and Corporate Sustainability Performance", 19th QMOD conference International Conference on Quality and Service Sciences (ICQSS 2016), 21-23 September 2016, Rome, Italy.
56. Kessopoulou, E., Korea, A. & Tsiotras, G., 2014. Raising consciousness on public benchmarking – A challenge for performance improvement in the public sector. *In:* PROCEEDINGS OF THE 10th ICPA CONFERENCE, New challenges and advances in public administration. Chengdu, P.R. China 24-26 October 2014.
57. Kessopoulou E., Korea A., Gotzamani, K., Koemtzi, M., Tsiotras G., (2013), Are CAF self-assessed public organizations ready for benchlearning? A Greek experience, in Proceedings of the 16ttth Qmodicqss Conference "From LearnAbility and InnovAbility to SustainAbility, Portoroz, Slovenia, 4-6 September 2013.
58. Papadimitriou, A., Koemtzi, M., Gotzamani, K., Vouzas, F., Koufidou – Xirotiri, St., Tsiotras, G. (2008) "*Evaluation of a proposed Quality Assurance System in a Greek Public University*", 30th Annual EAIR Conference, 24 – 17 August, Copenhagen, Denmark
59. Papadimitriou A., Gotzamani K., Ntinas H., Tsiotras G., (2006), "*Effective practices in selective academic support services in Greek Public Universities: Preliminary findings from Information Technology Centers, Research Committees, Career Services, Public and International Affairs*", Proceedings from the Society of Research into Higher Education (SRHE) Annual Conference, Brighton Sussex, Dec. 12-14
60. Theodorakioglou Y., Gotzamani K., Tsiotras G., (2005), "*The Main Obstacles In Implementing Close Supplier – Buyer Relationships: An Empirical Survey in The Greek Industry*", Proceedings of the 2nd International Conference on Manufacturing Engineering (ICMEN), 5-7 October, Chalkidiki, Greece, pp. 833-843
61. Gotzamani K., Tsiotras G., Nikolaou M., Nikolaides V., Hadjiadamou V., (2005), "*ISO 9000 Contribution Towards Business Excellence: The case of Cyprus Certified Organizations*", Proceedings of the 10th International Conference on ISO 9000 and TQM (ICIT), March 28 – 30, Shangai, China **(Best paper Award under Sub-theme: ISO 9000 & ISO 14000)**
62. Papadimitriou A., Gotzamani K., Koemtzi M., Tsiotras G., (2005) "*Examination of the best practices in administrative and organizational function of the Greek Universities*", Integrating for Excellence International Conference, Sheffield Hallam University, 136 – 142
63. Theodorakioglou, Y., Gotzamani, K., Tsiotras G., (2003) "*Quality Management Relationship to Supply Chain Management - A Theoretical Model and Analysis of the Relationship Between Quality Management Practices and Supplier*

Management Practices in the SCM context", proceedings of the IPSERA (International Purchasing & Supply Education & Research Association) Conference, 14-16 April, Budapest, pp. 305-320 (**selected among the 10 best papers of the conference**)

64. Gotzamani, K., Theodorakioglou, Y., Tsiotras, G., (2003) *"The Effectiveness of ISO 9000 Certification To Small-Medium Enterprises: Its Contribution Towards Total Quality Management and Operational Performance Improvement",* Proceedings of the 6th SMESME International Conference, June 1-4, Athens, Greece
65. Gotzamani, K., Theodorakioglou, Y., Tsiotras, G., (2003) *"ISO 9000 Contribution Towards Total Quality Management and Operational Performance Improvement: The results of two empirical surveys in the Greek Industry",* Proceedings of the 8th International Conference on ISO 9000 & TQM, April 23-25, Montreal, Canada
66. Gotzamani, K., Theodorakioglou, Y., Tsiotras, G., (2003) *"A Longitudinal Study of ISO 9000 Contribution to Total Quality Management and Performance Improvement of Small-Medium Enterprises",* Proceedings of the EURO/INFORMS Joint International Meeting, July 6-10, Istanbul, Turkey
67. Gotzamani K., Tsiotras G., (1999) *"The Effect and Contribution of ISO 9000 Quality Assurance Standards Towards the Development and Adoption of TQM: An Empirical Study",* in the Proceedings of DSI International Conference, Athens
68. Tsiotras, G., Gotzamani, K., (1997) *"Certification: the day after Vs ISO 9000! What's my company's future?"* Quality Forum '97, Athens, October
69. Blanas, G., Tsiotras, G., (1997) *"Organised Information Systems & Management of Total Quality",* Quality Forum '97, Athens, October
70. Zantanidis, S., Tsiotras, G., (1997) *"The Application of Quality Assurance Systems in the Greek Constructions Industry and the repercussions in the Economic Efficiency",* Minutes of the 1st Conference of Economic and Operational Theory and Policy, Thessaloniki, Greece.
71. Blanas, g., Tsiotras, G., (1997) *"Critical Success Factors for Quality Information Systems in Government"*, proceedings of the 6th Pan-Hellenic IT Conference "To the Information Society", Thessaloniki, Greece.
72. Bouras, D., Tsiotras, G. (1995) *"Strategic Information Systems for Real Time Management and Quality Control for Production Systems"*, in the Proceedings of the 8th IFAC Symposium on Information Control Problems in Manufacturing (INCOM '95) in Beijing, China
73. Gotzamani K., Tsiotras G., Koufidou S., (1995) *"Measuring the Level of Quality Assurance in the Northern Greek Industry"*, Proceedings of the 3rd Balkan Operational Research Conference, in Thessaloniki, Greece
74. Blanas G., Tsiotras G., (1995) *"Key Issues for Quality Management Information System in Government",* Proceedings of the 3rd Balkan Operational Research Conference, in Thessaloniki, Greece

75. Blanas, G., Tsiotras, G., (1995) "Ethics Education and IT Systems", in the proceedings of the Conference "Information Society", Technical Chamber of Greece, 1st IT Conference, pp 288-296
76. Tsiotras G., (1993) *"Management of Real Time Routing Telecommunications Networks",* in the Proceedings of 2nd Balkan Conference on Operational Research, Thessaloniki, Greece.
77. Tsiotras, G., Gotzamani, K., (1992) *"Application of the Just-In-Time Philosophy elements in Public Companies",* in the proceedings of the Conference "Management Modernisation", Thessaloniki, Greece.
78. Tsiotras, G., Vaksevanidou, M., (1992) *"New Analysis Methods of the Queuing Problem in Public Organisations",* in the proceedings of the Conference "Management Modernisation", Thessaloniki, Greece.
79. Tsiotras G., Tapiero, C. (1990) *"WIP and CSP-1 Quality Control in a Two-Stages Queue-Like Production System,"* in Proceedings of INRIA Symposium in Optimization Systems, Antibes, France .
80. Tsiotras G., (1988) *"Performance Modeling of a Traffic Management System for an Intelligent Network"*, IEEE INFOCOM, pp.208-215
81. Daskalaki S., Tsiotras G., Windecker R., (1988) *"Network Traffic Management Operations Support for Large Telecommunications Networks,"* Proceedings of the International Telecommunications Symposium '88, Taipei, Taiwan, pp. 365-370
82. Tsiotras G., (1987) *"Real-Time Detection & Control of Overload on Telecommunication Networks,"* Proceedings of the First National Conference on Automation & Robotics, Athens, Greece, December, pp. 273-279

V. Other Conference Proceedings:

83. Tsiotras, G. (2008) "*The Innovation System of Thessaloniki and the Region of Central Macedonia*", Greece, UNESCO – WTA, Proceedings in International Training Workshop, October, Daejeon, Korea
84. Tsiotras, G., Komninos, N. (2008) "*Advantages of Regional Sytems of Innovation: The Regional Innovation Pole of Central Macedonia*", 2nd Conference in Innovation and Entrepreneurship, CERTH, 22 May, Thessaloniki, Greece
85. Tsiotras G., (2002) *"Quality Assurance in the globalised Post-Secondary Education",* Minutes of the 2nd Multithematic Meeting in Maronia, 2001, pp 53-57, Publication the Democritus University of Thrace, Komotini, Greece
86. Staiou E., Tsiotras G., (1999) *"Software Quality Characteristics and Quality Assurance Systems: The Way they are perceived by the Greek Software Industry",* in the Proceedings of International Conference Preparing the Manager of the 21st Century, University of Macedonia, Thessaloniki

87. Profillidis V., Tsiotras, G., Botzonis G. (1998) *"Airports and Regional Development-The Case of the Airport of Rhodes"*, 4th International Symposium on Quantitative Methods, Chios, Greece, August
88. Tsiotras G., Bochoris, G., Skordi, A., (1998) *"Quality and Health – Basic Significances and Historic Retrospection for Greece",* Conference ''Quality in the field of Health'', February 20th & 21st , Athens, Greece.
89. Tsiotras G., (1990) *"Management of Telecommunication Networks-Invited Paper",* Proceedings of Athens '96 - The Technology of Tomorrow, International technical conference organized by the executive committee for the candidacy of Athens for the 1996 Olympic Games, March, pp. 202-212

VI. Publications in Honorary Volumes:

90. K. Mastrogianni, K. Gotzamani, G. Tsiotras, "Quality Assessment of physical therapy in health care system", Honorary volume for Professor G. Economou, University of Piraeus, Piraeus 2017.
91. A. Papadimitriou, G. Tsiotras, "*MBNQA best practice for the educational quality improvement*", Honorary volume for professor A. Ignatiades, University of Macedonia, 2007 Thessaloniki, Greece
92. Koemtzi, M., Gotzamani, K., Tsiotras, G., (2007), "*Benchmarking and performance Measurement: conflicting or inter-related tools?*", Honorary volume for professor A. Ignatiades, University of Macedonia, pp 393-413

VII. Other Publications:

93. Tsiotras, G., Syriopoulos, G., Georgopoulos, K., Zantanidis, S., Patrinos, S., (1997) *"Education and Industrial Competition",* Published Research in the framework of the Satellite Programmes "The future of the Greek Industry" publication of the Ministry of Development
94. Blanas, G., Tsiotras, G., (1997) *"Statistics Information – Suggestions for the effective management of the private and the public companies and administrative self-assessment",* Economicos Tachydromos.
95. Koufidou S., Tsiotras G., Karayianni, S., Mavroudeas, S., (1997) *"The impact of the introduction of new technologies in employment, in the sectors of Textile and of Food and Drinks".* Research in the framework of the ADAPT programme, Publication of the Ministry of Labour
96. Blanas G., Tsiotras G., (1996) *"Barriers to Marketing and Production: The Case of Operating System´s Software"*, European Management in Fact of Knowledge Driven Competition, Porto
97. Tsiotras, G., (1996) *"Quality Systems, Application Necessity""*, Conference at the Commercial and Industrial Chamber of Thessaloniki, Greek Quality Forum.
98. Tsiotras G., Gotzamani K., Bouras D., (1994) *"The ISO 9000 Certification, a New Key Business Strategy Factor for Competitiveness: The Case of the Greek Industry",* HCM Workshop on Industrial Networks, May, Thessaloniki

99. Tsiotras G., Zantanidis S., Philippou J., (1994) *"Implementation of the ISO 9002 Model for the Quality Assurance for Production and Installation in a Particle Board Production Line",* HCM Workshop on Industrial Networks, May, Thessaloniki, Greece.

100. Tsiotras G., Bouras D., Gotzamani K., (1994) *"Strategic Information Systems for Real Time Management and Control of Production Networks"*, HCM Workshop on Industrial Networks, May, Thessaloniki, Greece.

101. Tsiotras G., Vaxevanidou M., (1994) *"Customer/Supplier Relationship for Technological Products in the Greek Banking System",* HCM Workshop on Industrial Networks, May, Thessaloniki, Greece.

102. Tsiotras, G., (1993) *"Quality Assurance-Total Quality Management in Greece: Fashion or Necessity?,* Conference at the Commercial and Industrial Chamber of Thessaloniki , in the framework of the COMMET Project and SPEE of Macedonia.

103. Tapiero C., Tsiotras G., (1989) *"Just-In-Time, Quality Control and the Quality Improvement Process in a Queue Like Manufacturing System,"* Department of Management Science, Graduate School of Business Administration, University of Washington, TR#3-89

104. Tsiotras G., Badr, H., Beltrami, E. (1987) *"Blocking Probabilities for a Class of Queuing Network models",* Department of Applied Mathematics & Statistics, SUNY Stony Brook, TR#70

105. Tsiotras G., Badr H., Beltrami E. (1986) *"Explicit results on the "1-0-1" Queuing Network Model with Blocking"*, Applied Mathematics & Statistics, SUNY Stony Brook, TR #61

106. Tsiotras G., Badr H., Beltrami E., (1986) *"Explicit Results on the "1-0-2" and "1-1-1" Queuing Network Models with Blocking",* Applied Mathematics & Statistics, SUNY Stony Brook, TR #62

VIII. Conference Presentations:

107. Papadimitriou, A., Gotzamani, K, Ntinas, H., Tsiotras, G. (2006) "*Identification of the effective practices in academic support services in Greek Public Universities. Preliminary findings from Library, Information Technology and Career Services*", "9th Toulon-Verona Conference", 7-8 September, Paisley, Scotland, U.K.

108. Papadimitriou, A., Gotzamani, K, Ntinas, H., Tsiotras, G. (2006) "*Effective practices in academic support services in Greek Public Universities. Preliminary findings form Carrier Services*", MIBES International Conference, 4-7 November, Larissa, Greece

109. Papadimitriou, A., Gotzamani, K, Tsiotras, G., Ntinas, H. (2005) "*Examination of best Practices in Library Services among the Greek Universities*", 14th Conference for Academic Libraries, 3-5 December, Athens, Greece

110. Papadimitriou A., Tsiotras G., (2003) "*The MBNQA (Malcolm Baldrige National Quality Award) Education Criteria as a tool to Higher Education Performance Excellence*", 7th "Toulon-Verona" Conference

111. Tsiotras G. Georgiou A., Papadopoulos A., Salonikidou A., (2003) "*Training of work programmes in the collection of domestic waste*", 16th National Conference of the Greek Company of Operational Research, September, Larissa, Grece.

112. Theodorakioglou, Y., Gotzamani, K., Tsiotras, G.,(2003) *"Supplier management practices and their impact on supplier and buyer performance: an empirical study in Greek manufacturing industry"*, EURO/INFORMS Joint International Meeting, July 6-10, Istanbul, Turkey

113. Blanas G., Tsiotras, G. (1997) *"Human Resource Management Information Systems Limitations"*, 4th Balkan Conference on Operational Research, October, Thessaloniki, Greece

114. Gotzamani K., Tsiotras G., (1997) *"The Day After ISO 9000! What was the Real Benefit for my Company?",* EURO XV/INFORMS XXXIV Joint International Conference, July, Barcelona, Spain

115. Georgiadou, M., Tsiotras, G., (1997) *"Critical ISO 14001 in the Greek Enterprises"*, 11ο National Conference EEEE, May, Athens, Greece

116. Zantazidis, S., Tsiotras, G., (1997) *"Quality Assurance and Project Management: a challenge for the Greek construction companies",* 11th National Conference EEEE, May, Athens, Greece

117. Blanas, G., Tsiotras, G., (1997) *"Information Systems for Management Evaluation",* 11ο National Conference EEEE, May, Athens, Greece

118. Tsiotras G., Tapiero, C. (1990) *"Quality Control of Tandem Queue-Like Flexible Manufacturing Systems,"* IFORS '90, the 12th Triennial International Conference on Operations Research, June, Athens, Greece

119. Tapiero C., Tsiotras G., (1989) *"Just-In-Time, Quality Control and the Quality Improvement Process in a Queue-Like Manufacturing System,"* ORSA/TIMS Joint Conference, October, New York

120. Tsiotras G. (1987) *"Queuing Network Models with Multiple-Customer Classes Under Different Blocking Mechanisms",* ORSA/TIMS Joint Conference, October, St. Louis

121. Tsiotras G., Badr H., Beltrami E., (1986) *"A Class of Queuing Network Models with Blocking"*, ORSA/TIMS Conference, Miami

ΡΟΔΟΥΛΑ Η. ΤΣΙΟΤΣΟΥ

ΔΗΜΟΣΙΕΥΣΕΙΣ ΣΕ ΔΙΕΘΝΗ ΕΠΙΣΤΗΜΟΝΙΚΑ ΠΕΡΙΟΔΙΚΑ (με κριτές):

1. Tsiotsou, R. H. (2016). The Social Aspects of Consumption as Predictors of Consumer Loyalty: Online vs. Offline Services, **Journal of Service Management**, Vol. 27 Issue 2, pp. 91 - 116. ***2015 Journal Impact Factor: 2.23*** *10.1108/JOSM-04-2015-0117*
2. Tsiotsou, R. H. (2016) An SDL Experience-Based Framework for Sport Marketing, **The Service Industries Journal,** Vol. 36 Issue 11-12, pp. 478 – 509, ***2015 Journal Impact Factor: 0.78*** *10.1080/02642069.2016.1255731*
3. Furrer, O., Sudharshan, D., Tsiotsou, R.H. and Liu, B. (2016). A Framework for Innovative Service Design. **The Service Industries Journal**, Vol. 36 Issue 9-10, pp. 452 - 471 ***2015 Journal Impact Factor: 0.78*** *10.1080/02642069.2016.1248420*
4. Tzoumaka, E., Tsiotsou, R.H., and Siomkos, G. (2016). Delineating the role of endorser's perceived qualities and consumer characteristics on celebrity endorsement effectiveness. **Journal of Marketing Communications** 22(3), pp. 307-326. ***ABS 2010=2.*** *10.1080/13527266.2014.894931*
5. Tsiotsou, R. H. (2015). The Role of Social and Parasocial Relationships on Social Networking Sites Loyalty. **Computers in Human Behavior** Vol. 48, p. 401-414. ***2014 Journal Impact Factor: 2.69.*** *10.1016/j.chb.2015.01.064*
6. Tsiotsou, R.H, Alexandris, K. and Cornwell, B. (2014). Using evaluative conditioning to explain corporate co-branding in the context of sport sponsorship. **International Journal of Advertising.** Vol. 33 (2), pp. 295-327. ***2012 Journal Impact Factor: 2.31.*** *10.2501/IJA-33-2-295-327*
7. Tsiotsou, R. H. (2013), Sport Team Loyalty: Integrating Relationship Marketing and a Hierarchy of Effects. **Journal of Services Marketing**, Vol. 27 (6), pp. 458-471. ***2012 Journal Impact Factor: 0.66.*** *10.1108/JSM-01-2012-0002*
8. Tsiotsou, R. (2013). Investigating the role of enduring and situational involvement with the program context on advertising effectiveness. **Journal of Marketing Communications**, Vol. 19, No. 2, pp. 114-135. ***ABS 2009=2.*** *10.1080/13527266.2010.542079*
9. Alexandris, K. and Tsiotsou, R. (2012). Segmenting Soccer Spectators by Attachment Levels: A Psychographic Profile Based on Team Self-Expression and Involvement. **European Sport Management Quarterly,** Vol. 12 (1), pp. 65-81, ***2011 Journal Impact Factor: 0.88.*** *10.1080/16184742.2011.637174*
10. Alexandris, K., Tsiotsou, R. and James, J. (2012). Testing a Hierarchy of Effects Model of Sponsorship Effectiveness**. Journal of Sport Management**

Vol. 26 (5), pp. 363-378, ***2011 Journal Impact Factor: 0.81***. 10.1123/jsm.26.5.363

11. Tsiotsou, R. (2012). Developing a Scale for Measuring the Personality of Sport Teams. **Journal of Services Marketing,** Vol. 26 (4), pp. 238-252. Emerald, ***2011 Journal Impact Factor: 0.62.*** 10.1108/08876041211237541
12. Tsiotsou, R. (2011). A Stakeholder Approach to International and National Sport Sponsorship. **Journal of Business & Industrial Marketing,** Emerald Vol. 26 (8), pp. 557 - 565, ***2010 Journal Impact Factor: 0.75.*** 10.1108/08858621111179831
13. Tsiotsou, R. and Vlachopoulou, M. (2011). Understanding the Effects of Market Orientation and E-Marketing on Service Performance. **Marketing Intelligence & Planning**. Emerald. 29 (2), 141-155, ***ABS 2010=1*** 10.1108/02634501111117593
14. Tsiotsou, R., Rigopoulou, I., and Kehagias, I. (2010). Tracing Customer Orientation and Marketing Capabilities through Retailers' Websites: A Strategic Approach to Internet Marketing. **Journal of Targeting, Measurement & Analysis for Marketing,** Vol. 18 (2), 79-94. Palgrave Macmillan. ***ABS 2010=1*** 10.1057/jt.2010.5
15. Tsiotsou, R. and Ratten, V. (2010). Future Research Directions in Tourism Marketing. **Marketing Intelligence & Planning**. Vol. 28 (4), 533-544. Emerald. ***ABS 2009=1*** 10.1108/02634501011053702
16. Tsiotsou, R. (2010). Delineating the Role of Market Orientation on Service Performance: A Component-Wise Approach. **The Service Industries Journal.** Vol. 30 No 3, pp. 357-403. Taylor & Francis, ***2010 Journal Impact Factor: 1.07***
17. Tsiotsou, R. and Alexandris, K. (2009). Delineating the Outcomes of Sponsorship: Sponsor Image, Word of Mouth, and Purchase Intentions. **International Journal of Retail & Distribution Management**. Vol. 37 (4), pp. 358-369. ***Emerald. ABS 2009=1*** 10.1108/09590550910948583
18. Rigopoulou, I., Tsiotsou, R. and Kehagias, I. (2008). Shopping orientation-defined segments based on store-choice criteria and satisfaction: an empirical investigation. **Journal of Marketing Management**. Vol. 24 No 9-10, pp. 979-996. ***ABS 2008=3*** 10.1362/026725708X382000
19. Tsiotsou, R. (2008). An Integrated Taxonomy of Consumers of Financial Services: The Role of Perceived Risk, Effort and Involvement. **International Journal of Risk Assessment and Management**. Vol. 9 (1-2), pp. 135-147. Inderscience Publishers. 10.1504/IJRAM.2008.019317
20. Tsiotsou, R. (2007). An empirically-based typology of intercollegiate athletic donors: High and low motivation scenarios. **Journal of Targeting, Measurement & Analysis for Marketing,** 15(2), pp. 79-92. Palgrave Macmillan. ***ABS 2007=1*** 10.1057/palgrave.jt.5750037

21. Tsiotsou, R. (2006). Investigating differences between female and male athletic donors: A comparative study. **International Journal of Nonprofit & Voluntary Sector Marketing**, 11(3), pp.209-223. Wiley InterScience. ***ABS 2006=1*** 10.1002/nvsm.34

22. Tsiotsou, R. and Vasioti, E. (2006). Satisfaction: A segmentation criterion for ¨short-term¨ visitors of mountainous destinations**. Journal of Travel & Tourism Marketing**. Vol. 20(1), pp. 61-74, The Haworth Press, Inc. ***ABS 2006=1, 2010 Journal Impact Factor: 0.84*** 10.1300/J073v20n01_05

23. Tsiotsou, R. and Vasioti, E. (2006). Using demographics and leisure activities to predict satisfaction with tourism services in Greece. **Journal of Hospitality and Leisure Marketing.** Vol. 14 (2), pp. 61-72. The Haworth Press, Inc. 10.1300/J150v14n02_05. 69

24. Tsiotsou, R. (2006). Using visit frequency to segment ski resort customers. **Journal of Vacation Marketing.** Vol. 12 (1), pp. 15-26. SAGE Publications. ***ABS 2006=1*** 10.1177/1356766706059029

25. Tsiotsou, R. (2006). The role of perceived product quality and overall satisfaction on purchase intentions. **International Journal of Consumer Studies.** Vol. 30(2), pp. 207-217. Blackwell Publishing. ***ABS 2006=1*** 10.1111/j.1470-6431.2005.00477

26. Tsiotsou, R. (2005). Varying perceived quality levels and their relation to involvement, satisfaction, and purchase intentions. **Marketing Bulletin**, Vol. 16, research note 4. http://marketing-bulletin.massey.ac.nz.

27. Tsiotsou, R. (2005). The effect of European Union regulations on marketing practices: The case of European football. **Journal of Euromarketing**, Vol. 15 (1), pp. 75-93. International Business Press, The Haworth Press, Inc. ***ABS 2005=1***

28. Tsiotsou, R. αnd Lalountas, D. (2005). Applying event study analysis to assess the impact of marketing communication strategies: The case of sponsorship. **Applied Financial Economics Letters**, Vol. 1 (4), pp. 259-262. Taylor and Francis Publishers. 10.1080/17446540500143764

29. Tsiotsou, R. (2004). The role of involvement and income in predicting small and large donations to college athletics. **International Journal of Sports Marketing & Sponsorship**, Vol. 6 (2), pp. 117-123. International Marketing Reports Ltd. 10.1108/IJSMS-06-02-2004-B006

30. Tsiotsou, R. (2004). Cause related marketing: The role of values on donor behavior. **The Southeuropean Review of Business Finance and Accounting.** Vol. 2 (2), pp. 101-112.

31. Tsiotsou, R. (1998). A survey of sport club programs. **Recreational Sports Journal** (National Intramural-Recreational Sports Association), Vol. 22(2), pp. 38-41.

32. Tsiotsou, R. (1998). Motivations for donation to athletic programs, **The Cyber Journal of Sport Marketing,** Vol. 2(2), www.ausport.gov.au/fulltext/ 1998/cjsm/v2n2/tsiotsou22.htm

33. Tsiotsou, R. (1997). The effect of emotions on the memory of TV commercials, **The Cyber Journal of Sport Marketing,** Vol. 1 (4), www.ausport.gov.au/fulltext/1997/cjsm/v1n4/tsiotsou.htm.

ΔΗΜΟΣΙΕΥΣΕΙΣ ΣΕ ΠΡΑΚΤΙΚΑ ΣΥΝΕΔΡΙΩΝ (με κριτές):

1. Rodoula H. Tsiotsou (2018). **Investigating Differences In Hotel Reviews Across European Regions. In Proceedings of the** Global Conference on Business, Hospitality and Tourism Research (GLOSEARCH), October 2-5, 2018, Ho Chi Minh City, Vietnam.
2. Rodoula H. Tsiotsou (2018). An Investigation of the Antecedents of Customer Co-creation and Co-production in Health Services. In Proceedings of the 10th AMA SERVSIG 2018 –International Service Research Conference, (p. 430-434) June 14-16, Paris, France.
3. Rodoula H. Tsiotsou (2018). Cross Cultural Differences In Hotel Attribute Appraisals: A Supra-National Approach, In Proceedings of the 2018 AMA Global Marketing Sig Conference, May 21-23, 2018, Santorini, Greece.
4. Rodoula H. Tsiotsou (2017). Predicting High and Low Customer Engagement in Health Services. In Proceedings of the 17th International RESER Conference. P. 527-529, (September 7-9, 2017), Bilbao, Spain.
5. Rodoula H. Tsiotsou (2017). "Black Friday": Attitudes, Behavior and Intentions of Greek Consumers. Proceedings of Advances in National Brand and Private Label Marketing, Francisco J. Martinez-Lopez, Juan Carlos Gazquez-Abad, Kusum L. Ailawadi, and Maria Jesus Yague-Guillen (Eds), 4th International Conference on Research in National Brand and Private Label Marketing, Barcelona, Spain (June 28-30, 2017), (pp. 11-17), ISBN 978-3-319-59700-3.
6. Tsiotsou, R.H. and Hatzithomas, L. (2017). Banner Advertising Effectiveness: An Experimental Study.In Proceedings of the 5th International Conference on Contemporary Marketing Issues (ICCMI) (June 21-23, 2017), Thessaloniki, Greece.
7. Rodoula H. Tsiotsou and Yannis A. Hajidimitriou (2017). Key Factors for Successful Export Performance of Small and Medium-Sized Greek Firms in the Turmoil. Proceedings of the AMA Global Marketing SIG "Global Marketing in an Era of Change" April 6-8, 2017, Havana, Cuba. (pp. 1-8) .
8. Rodoula H. Tsiotsou (2016). Predicting high and low engagement in social networking sites. Proceedings of the 9th AMA SERVSIG 2016 –International Service Research Conference. June 17-19, 2016, Maastricht, The Netherlands (p. 1-5).
9. Rodoula H. Tsiotsou (2016). A framework for innovative service design. Proceedings of the 25th Annual Frontiers in Service Conference, June 23-26, 2016 Bergen, Norway, (with Olivier Furrer, D. Sudharshan, Ben S. Liu)
10. Rodoula H. Tsiotsou (2014). The social aspects of consumption as predictors of consumer loyalty: Online vs. offline services. Proceedings of the 8th AMA

SERVSIG 2014 –International Service Research Conference, Rodoula H. Tsiotsou and Yannis Hajidimitriou (eds), ISBN 978-960-98740-9-0, (p.1-5) Thessaloniki, June 13-15, 2014, Greece.

11. D. Sudharshan, Rodoula H. Tsiotsou, Ben S. Liu, and Olivier Furrer (2014). Designing to serve: Integrating design and marketing in service science. Proceedings of the 8th AMA SERVSIG 2014 –International Service Research Conference, Rodoula H. Tsiotsou and Yannis Hajidimitriou (eds), ISBN 978-960-98740-9-0, (p.1-5) Thessaloniki, June 13-15, 2014, Greece.
12. Polyxeni (Jenny) Palla, Rodoula H. Tsiotsou and Yorgos Zotos (2014). Gaining satisfaction and trust in a brand website. Proceedings of the 8th AMA SERVSIG 2014 –International Service Research Conference, Rodoula H. Tsiotsou and Yannis Hajidimitriou (eds), ISBN 978-960-98740-9-0, (p.1-5) Thessaloniki, June 13-15, 2014, Greece.
13. Polyxeni (Jenny) Palla, Rodoula H. Tsiotsou and Yorgos Zotos (2014). Truly Interactive Websites; An Eye Tracking Approach. 13th International Conferences on Research in Advertising (ICORIA), in Advances in Advertising Research, Banks, I. and Okazaki, S., eds. June 26 - 28, 2014, Amsterdam, The Netherlands.
14. Tsiotsou, R.H. (2013). The Role of Social and Parasocial Relationships on Social Networking Sites. Proceedings of the XXIII International RESER Conference, European Association for Research on Services (RESER), pp. 1-15. September 19-21, 2013, Aix en Provence, France.
15. Tsiotsou, R.H. (2013). Parasocial Relationships and Tribal Behavior: Delineating their Link. Proceedings of the 16th AMS World Marketing Congress, pp. 633-636. 17-20 July, 2013, Melbourne, Australia.
16. Palla, P., Tsiotsou, R.H. and Zotos, Y. (2013). Effective Interactive Websites: Examining the Moderating Role of Involvement. Proceedings of the 16th AMS World Marketing Congress, pp. 354-357. 17-20 July, 2013, Melbourne, Australia.
17. Tsiotsou, R.H. (2013). The Role of Brand Relationships and Tribal Behavior on Brand Loyalty. Proceedings of the AMA Winter Marketing Educators' Conference 2013: Challenging the Bounds of Marketing Thought, Burroughs, J. (ed.) Vol. 24, pp. 366-373. February 15-17 2013, Las Vegas, U.S.A. ISBN: 9781627488877.
18. Palla, P., Tsiotsou, R.H. and Zotos, Y. (2012). Is website interactivity always beneficial? An Elaboration Likelihood Model approach. Proceedings of the 11th International Conference on Research in Advertising (ICORIA), June 28-30, 2012, Stockholm, Sweeden.
19. Tsiotsou, R. H. and Veloutsou, C. (2012). TRIBE: Measuring tribal behavior in service brands. Proceedings of the AMA SERVSIG 2012 International Service Research Conference, June 7-9, 2012, Helsinki, Finland.
20. Palla, P., Tsiotsou, R.H. and Zotos, Y. (2012). Is website interactivity beneficial for low involvement products? Proceedings of the 10th World

Media Economics and Management Conference, (Eds: G.Tsourvakas, A. Powels kai Z. Vukanovitz) Publisher: Media xii: Lisboan. May 23-27, Thessaloniki, Greece.

21. Tsiotsou, R. (2011). Developing brand loyalty in services: A hierarchy of effects model. Proceedings of the 2011 AMA Summer Marketing Educators' Conference, American Marketing Association, (Eds: Noble, Stepahine M. and Noble, Charles H. , pp. 391-398, ISBN: 9781618396525) San Francisco (August 5-7, 2011), U.S.A.
22. Tsiotsou, R. (2011). Predicting sport team loyalty: High and low scenarios. Proceedings of the 2011 Academy of Marketing Science World Marketing Congress (Eds: Babin, B. J. and Borges, A., pp. 206-210) (July 19-23, 2011). Reims, France.
23. Tsiotsou, R. and Goldsmith, R. (2011). Exploring the Formation Process of Brand Love: A Comparison between Goods and Services. Proceedings of the 2011 Academy of Marketing Science World Marketing Congress (Eds: Babin, B. J. and Borges, A., pp. 557-561) (July 19-23, 2011). Reims, France.
24. Tsiotsou, R. H. and C. Veloutsou (2011). The role of brand personality on brand relationships and tribal behavior: an integrative model. Proceedings of the 40th European Marketing Academy Conference (May 24-27, 2011), Slovenia, pp. 1-8.
25. Mavragani E. and Tsiotsou, R. (2011). Marketing Mix Evaluation of the New Acropolis Museum Based on Social Media. Proceedings of the 10th International Congress of the International Association on Public and Non Profit Marketing, (Ed. Ines V. Pereira, pp. 80-85), ISBN: 978-989-20-2460-8), (June 16-17, 2011), Porto, Portugal.
26. Veloutsou, C. and Tsiotsou, R. (2011). Examining the Link between Brand Relationships and Tribal Behaviour: A Structural Model. Proceedings of the 7th Thought Leaders International Conference in Brand Management, (Eds. Merrilees, B., Buil, I. Wallace, E. de Chernatony, L. Guest, D. p. 1-8) (March 10-12, 2011), Lugano, Switzerland.
27. Tsiotsou, R. (2010). Building Brand Love in Services: An Exploratory Investigation. Proceedings of the 6th American Marketing Association SERVSIG International Service Research Conference, (17-19 June, 2010), Porto, Portugal.
28. Tsiotsou, R. (2010). Exploring the Role of Brand Love on Perceived Corporate Social Responsibility. Proceedings of the 9th International Congress of the International Association on Public and Non Profit Marketing, (June 10-11, 2010), p. 1-9, Bucharest, Romania.
29. Tsiotsou, R. (2010). Creativity in Social Advertising: Developing a Conceptual Framework. Proceedings of the 9th International Congress of the International Association on Public and Non Profit Marketing, (June 10-11, 2010), p. 1-9, Bucharest, Romania (with Alexandros Triantos and Emmanouella Plakoyiannaki).

30. Tsiotsou, R. (2010). Predicting the Adoption of Mobile Transactions: An exploratory Investigation in Greece. Proceedings of the **9th International Conference on Mobile Business** and the **9th Global Mobility Roundtable** (ICMB/GMR 2010), (June 13-15, 2010) p. 1-7, Athens, Greece (with Theodora Zarmpou, Vaggelis Zaprikis and Maro Vlachopoulou).
31. Tsiotsou, R. (2010). Brand Loyalty through Brand Attachment and Brand Trust: A Relational Perspective. Proceedings of the 6th Thought Leaders International Conference in Brand Management, (April 18-20, 2010), p. 1-14. Lugano, Switzerland.
32. Tsiotsou, R. and Alexandris, K. (2010). Building Customer Based Brand Equity via Corporate Co-branding: The Case of Sponsorship. Proceedings of the 6th Thought Leaders International Conference in Brand Management, (April 18-20, 2010), p. 1-13. Lugano, Switzerland.
33. Tsiotsou, R. and Vlachopoulou, M. (2009). E-Marketing Orientation: Conceptualization and Scale Development. Proceedings of the 2nd Biannual Conference on Services Marketing (November 4-6, 2009), p. 1-9 (CD) Thessaloniki, Greece.
34. Tsiotsou, R. Moschidis, O. and Papathanasiou, I. (2009). Examining Customer Orientation in Hotels' Websites: A Comparative Study. Proceedings of the 2nd Biannual Conference on Services Marketing (November 4-6, 2009), p. 1-9 (CD) Thessaloniki, Greece.
35. Tsiotsou, R. and Alexandris, K. (2009). Predicting Sport Team Attachment: High and Low Scenarios. Proceedings of the 2nd Biannual Conference on Services Marketing (November 4-6, 2009), p. 1-9 (CD) Thessaloniki, Greece.
36. Tsiotsou, R., Papathanasiou, J., Moschidis, O. (2009). Tracing Customer Orientation through Hotels' Websites. Proceedings of the 2009 International Conference on Tourism Development and Management (September 11-14, 2009), p. 1-5. Kos, Greece. ISBN 978-9963-9799-0-5.
37. Kouthouris, C., Alexandris, K., Tsiotsou, R., and Priba, H. (2009). Predicting Behavioral Intentions from Motivation: A Case Study among Visitors of a Theme Park in Greece, Proceedings of the 2009 International Conference on Tourism Development and Management (September 11-14, 2009), p. 1-6. Kos, Greece. ISBN 978-9963-9799-0-5.
38. Tsiotsou, R. (2009). An Empirical Analysis of the Brand Personality Effect on Brand Involvement. Proceedings of the 8th International Conference of the International Association on Public and Non Profit Marketing (June 18-19, 2009), p. 1-9 (CD) Valencia, Spain.
39. Tsiotsou, R. (2008). Marketing Capabilities Advantages of Market-Driven Services. Proceedings of the 2008 Academy of Marketing Conference (7-10 July, 2008), p. 1-9, Aberdeen, Scotland.
40. Kehagias, I., Tsiotsou, R., Rigopoulou, E. and Katsikea, E. (2008). Store-choice criteria and satisfaction on the development of shopping orientation

segments. Proceedings of the 2008 Academy of Marketing Conference (7-10 July, 2008), p. 1-9, Aberdeen, Scotland.

41. Tsiotsou, R. and Gouri, N. (2008). The Effect of the Olympic Games on the Tourism Industry of the Host Country. Proceedings of the International Conference on Management and Marketing Sciences (24-25 May, 2008), p. 1-4. Athens, Greece.
42. Tsiotsou, R. (2007). Measuring marketing orientation in services firms across countries: An exploratory study of travel agencies. Proceedings of the 1st Biannual Conference on Services Marketing "Strategic Developments in Services Marketing" (September 27-29, 2007), p. 1-8 (CD) ISBN: 978-960-7475-41-1, Chios, Greece.
43. Tsiotsou, R. and Alexandris, K. (2007). A model of fan attachment: Antecedents and sponsorship outcomes. Proceedings of the 1st Biannual Conference on Services Marketing "Strategic Developments in Services Marketing" (September 27-29, 2007), p. 1-8 (CD) ISBN: 978-960-7475-41-1, Chios, Greece.
44. Tsiotsou, R. (2006). Current trends and practices of Greek travel agencies: Human resource management, marketing and use of new technologies. Proceedings of International Tourism Conference. European Tourism Association (June 15-17, 2006), p. 1-12 (website), Heraklio, Greece.
45. Tsiotsou, R. (2006). Segmenting Donors of Athletic Programs Based on their Motivation: An Exploratory Study of University Donors. Proceedings of the 35th European Marketing Academy Conference (May 23-26, 2006), p. 1-7 (CD), Athens, Greece.
46. Tsiotsou, R. (2005). The effects of values, involvement, perceived product quality and overall satisfaction on purchase intentions. Proceedings of the 9th International Conference on Marketing and Development, International Society for Marketing and Development (June 8 – 11, 2005), p. 1-11 (CD), Thessaloniki, Greece.

ΒΙΒΛΙΑ :

ΕΛΛΗΝΙΚΑ

1. Αυλωνίτης, Γ. , Γούναρης, Σ. και Τσιότσου, Ρ. (2016). **Μάρκετινγκ Υπηρεσιών: Μάνατζμεντ, Στρατηγικές και Νέες Τεχνολογίες.** Broken Hill Publishers ISBN: 9789963258567

ΔΙΕΘΝΗ

2. Tsiotsou, Rodoula H. and Goldsmith, Ronald E. (2012). **Strategic Marketing in Tourism Services**, Emerald. ISBN 9781780520704. (Επιμέλεια Συλλογικού Τόμου)

Το βιβλίο έχει υιοθετηθεί ως προτεινόμενο ή υποχρεωτικό ανάγνωσμα στα πανεπιστήμια:

- **Southern Cross University, Australia.** Στο μάθημα μεταπτυχιακού επιπέδου *Strategic Marketing of Destinations and Hotels*. Prof. Meredith Wray.
- **York St. John University, UK.** Στο μάθημα προπτυχιακού επιπέδου *Travel and Tourism Marketing.* Prof. Brendan Paddison.
- **Kodolanyi Janos University of Applied Sciences, Hungary.** Στα μαθήματα μεταπτυχιακού επιπέδου *Tourism Marketing* και *Destination Marketing in Tourism* (Master's in Tourism Management). Dr. Tamara Ratz.
- **Kurukshetra University, Kurukshetra, India**. Master of Travel and Tourism Management, στο μάθημα Tourism Marketing (MTTM-202).
- **University of Geneva, Switzerland.** Aviation Management, Diploma of Advanced Studies**,** στο μάθημα Managing a Travel Business, Prof. Darko Prebežac.
- **Tomas Bata University in Zlín, Czech Republic,** στο μάθημα Marketing of Tourism (MARKCR). Dr. Miloslava Chovancova
- **Sassari University, Italy.** Στο μάθημα Destination Management, Dr. Giacomo Del Chiappa.

ΚΕΦΑΛΑΙΑ ΣΕ ΣΥΛΛΟΓΙΚΟΥΣ ΤΟΜΟΥΣ (ΒΙΒΛΙΑ):

ΔΙΕΘΝΗ

1. Rodoula H. Tsiotsou and Jochen Wirtz (2015), "The Three-Stage Model of Service Consumption," in: **The Handbook of Service Business: Management, Marketing, Innovation and Internationalisation,** by Bryson, J R and Daniels, P W (eds.) Cheltenham: Edward Elgar Publishing Ltd, UK. pp. 105-128.
2. Tsiotsou, R.H. and Goldsmith, R.E. (2013). You're nothing without me: What consumers contribute to brands. In **Psychology of Branding,** Douglas W. Evans (ed.). pp. 55-74. NOVA. **ISBN:** 978-1-62618-817-4.
3. Palla Polyxeni, Tsiotsou H. Rodoula, Zotos Yorgos (2013). "Is website interactivity always beneficial? An elaboration likelihood model approach", In **EAA Advances in Advertising Research, "The Changing Roles of Advertising"** (Vol. IV, pp. 131-145), GABLER, Germany. ISBN 978-3-658-02364-5.
4. Tsiotsou, R. H. and Mavragani, E. (2013). *Marketing Strategy of Museums: The Case of the New Acropolis Museum in Athens.* In **Best Practices in Marketing and their Impact in Quality of Life**, Helena Alves and Jose Luis Vazquez (Eds). Book series on Applying Quality of Life Research: Best Practices. pp. 45-62 Springer Publications. ISBN 978 94 007 5877 3.
5. Tsiotsou, R. H. and Wirtz, J. (August 2012). Consumer behavior in a service context. **In Handbook of New Developments in Consumer Behavior** by Victoria Wells and Gordon Foxall, Edward Elgar Publishing Ltd, UK. ISBN: **978 1 84980 244 4 (p. 147-201)**

6. Tsiotsou, R. H. (2012). Introduction to Strategic Marketing in Tourism. In **Strategic Marketing in Tourism Services** by Tsiotsou, Rodoula H. and Goldsmith, Ronald E. (eds) Emerald. ISBN 9781780520704.
7. Tsiotsou, R. H. and Goldsmith, R.E. (2012). Target Marketing and its Application to Tourism. In **Strategic Marketing in Tourism Services** by Tsiotsou, Rodoula H. and Goldsmith, Ronald E. (eds) Emerald. ISBN 9781780520704.
8. Tsiotsou, R.H., Mild, A. and D. Sudharshan (2012). Social Interactions as Basis for Segmenting the Tourism Market. In **Strategic Marketing in Tourism Services** by Tsiotsou, Rodoula H. and Goldsmith, Ronald E. (eds) Emerald. ISBN 9781780520704.
9. Goldsmith, R.E. and Tsiotsou, R.H. (2012). Implementing Relationship Marketing In Hospitality and Tourism Management. In **Strategic Marketing in Tourism Services** by Tsiotsou, Rodoula H. and Goldsmith, Ronald E. (eds) Emerald. ISBN 9781780520704.
10. Goldsmith, R.E. and Tsiotsou, R.H. (2012). Introduction to experiential marketing In **Strategic Marketing in Tourism Services** by Tsiotsou, Rodoula H. and Goldsmith, Ronald E. (eds) Emerald. ISBN 9781780520704.
11. Tsiotsou, R. (2011). *Branding,* In **Encyclopedia of Sports Management and Marketing**. Eds. Linda E. Swayne, Mark Todds and Geoffrey J. Golson, Sage Publications, California, USA. ISBN: 9781412973823
12. Tsiotsou, R. (2011). *The Marketing Concept.* In **Encyclopedia of Sports Management and Marketing**. Eds. Linda E. Swayne, Mark Todds, and Geoffrey J. Golson, Sage Publications, California, USA. ISBN: 9781412973823
13. Tsiotsou, R. (2011), *Broadcasting Rights.* In **Encyclopedia of Sports Management and Marketing**. Eds. Linda E. Swayne, Mark Todds and Geoffrey J. Golson, Sage Publications, California, USA. ISBN: 9781412973823
14. Tsiotsou, R. (2011). *Entrepreneurship in Sports Broadcasting (Chapter 8, p. 97-120)*. In **Sports Entrepreneurship: Theory and Practice** Editors: Simon Chadwick and Dorene Ciletti. Fitness Information Technology, U.S.A.

ΕΛΛΗΝΙΚΑ

1. Τσιότσου, Ρ. (2002). *Το Μάνατζμεντ και ο Ρόλος του στον Αθλητισμό.* Κεφάλαιο στο βιβλίο: **Αθλητικό Μάνατζμεντ: Διεπιστημονική Προσέγγιση**. Σελ. 27-40. Επιμέλεια: Δημήτρης Γαργαλιάνος, Γιάννης Αυθίνος. Θεσσαλονίκη: University Press.

2. Τσιότσου, Ρ. (2001). *Μάρκετινγκ Δημοτικών Αθλητικών Οργανισμών/Επιχειρήσεων*. Κεφάλαιο στο πανεπιστημιακό σύγγραμμα**: Διάρθρωση και Λειτουργία Δημοτικών Αθλητικών Οργανισμών**. Σελ. 86-91. Επιμέλεια: Γιάννης Αυθίνος (Β΄έκδοση).

GUEST EDITORIALS ΣΕ ΕΠΙΣΤΗΜΟΝΙΚΑ ΠΕΡΙΟΔΙΚΑ

1. Tsiotsou, R.H. (2016). Special Issue "Developing a Service Research Agenda in Sports" **The Service Industries Journal,** Vol. 36 Issue 11-12, pp. 473-477.
2. Rodoula H Tsiotsou and Mark Scott Rosenbaum (2016) "AMA SERVSIG 2014: "Services Marketing in the New Economic and Social Landscape"", **Journal of Service Management**, Vol. 27 Iss: 2, pp. 1-2.
3. Rodoula H. Tsiotsou and Jochen Wirtz (2016) Service research in the new economic and social landscape, **Journal of Service Theory and Practice,** Vol. 26 Iss: 2, p.1-3.
4. Tsiotsou, R. H. and Ratten, V. (2010). Special Issue "*Marketing Tourism Services: Responding to Current Challenges*". **Marketing Intelligence & Planning.** Vol. 28 (4), pp. 533-544.
5. Ratten, V. and Tsiotsou, R. H. (2010). "*Global Sports Marketing: Current Trends and Future Developments in the Asia Pacific*". **Asia Pacific Journal of Marketing & Logistics,** Vol. 22 (1), pp. 1-8.

ΕΠΙΣΤΗΜΟΝΙΚΕΣ ΑΝΑΚΟΙΝΩΣΕΙΣ ΣΕ ΣΥΝΕΔΡΙΑ (με κριτές):

1. Tsiotsou, R.H. (2015). Predicting Parasocial Interactions in Social Networking Sites by Consumers' Attachment Styles. 24th Annual Frontiers in Service Conference, (July 9-12, 2015), San Jose, California, USA.
2. Rodoula H. Tsiotsou and Steve Vargo (2015). The application of Service-Dominant Logic in sport services. The 2015 Naples Forum on Service, Naples, Italy, June 9-12, 2015 .
3. D. Sudharshan, Tsiotsou, R.H., Olivier Furrer, Ben S. Liu (2013). Affective Computing and New Product Development. 35th INFORMS Society for Marketing Science (ISMS) Conference 2013, (July 11-13), Istanbul, Turkey.
4. D. Sudharshan, Tsiotsou, R.H., Olivier Furrer, Ben S. Liu (2013). Integrating Affective Computing in New Service Design. 26th European Conference on Operational Research, "All roads lead to OR"(July 1-4), Rome, Italy.
5. Amanatides, S. and Tsiotsou, R. (2011). Barriers and Benefits from Implementing Quality Standards in the Hotel Industry. International Conference on International Business, (May 19-21), Thessaloniki, Greece.
6. Tzoumaka, E., Tsiotsou, R. and Siomkos, G. (2011). The effect of sport celebrity charecteristics on endorsement outcomes. 16th International Conference on Corporate Marketing Communications, (April 27-30), Athens, Greece. *Best Working Paper Award.*
7. Chatzopoulou, E., Tsiotsou, R. and Sirakoulis, K. (2011). Examining the effect of gender on motivational factors for visiting shopping malls. 2011 Corporate Marketing Communication Conference, (April 27-30), Athens, Greece.
8. Goldsmith, R. and Tsiotsou, R. (2011). Brand engagement in self concept and engagement with a specific brand. 2nd International Colloquium on

Consumer/Brand Relationships. (March 17-19, 2011). Winter Park, Florida, U.S.A.

9. Tsiotsou, R. (2010). Building Brand Love in Services: An Exploratory Investigation. American Marketing Association SERVSIG International Service Research Conference**,** (17-19 June, 2010), Porto, Portugal.
10. Tsiotsou, R. and Gouri, N. (2008). Olympic Sponsorship and Its Effectiveness: A Synthesis of Contemporary Research. 2008 American Marketing Association SERVSIG International Research Conference (5-7 June, 2008), Liverpool, U.K.
11. Tsiotsou, R. (2006). Sport Tourism in Greece: An Exploratory Marketing Approach. Leisure Studies Association Conference «Making Space: Leisure, Tourism, Renewal» (July 11-13, 2006), University of West England, Bristol, United Kingdom.
12. Tsiotsou, R. (2006). Current Trends and Practices of Greek Travel Agencies: Human Resource Management, Marketing and Use of New Technologies. International Tourism Conference "Developing Tourism: Impacts, Policies, Management and Trends", European Tourism Association (June 15-17, 2006), Heraklio, Greece.
13. Tsiotsou, R. (2006). Segmenting Donors of Athletic Programs Based on their Motivation: An Exploratory Study of University Donors. 35th European Marketing Academy Conference (May 23-26, 2006), Athens, Greece.
14. Tsiotsou, R. (2005). The effect of preferred physical activities on satisfaction with travel and tourism services. International Conference on Tourism, Athens Institute for Education and Research (July 7-9, 2005) Athens, Greece.
15. Τσιότσου, Ρ. (2005). Τμηματοποίηση των καταναλωτών χρηματοοικονομικών υπηρεσιών με βάση τον αντιλαμβανόμενο κίνδυνο, την ανάμιξη και την προσπάθεια. 17ο Συνέδριο Ελληνικής Εταιρίας Επιχειρησιακών Ερευνών: Διαχείριση Κινδύνων. Ελληνική Εταιρία Επιχειρησιακών Ερευνών (16-18 Ιουνίου 2005), Πάτρα.
16. Tsiotsou, R. (2005). The effect of values, involvement, perceived product quality and overall satisfaction on purchase intentions. 9th International Conference on Marketing and Development, International Society for Marketing and Development (June 8 – 11, 2005, Thessaloniki, Greece).
17. Καρλής, Γ. και Τσιότσου, Ρ. (2004). Διατηρώντας την Ελληνική ταυτότητα με τη συμμετοχή στον εθνικό αθλητισμό του Καναδά: Η περίπτωση της ελληνο-καναδικής λίγκας χόκεϊ στον πάγο στην Οτάβα του Καναδά. 5ο Συνέδριο Αθλητικής Διοίκησης. Ελληνική Εταιρεία Διοίκησης Αθλητισμού, Πάτρα.
18. Τσιότσου, Ρ. (2003). Διαχείριση μάρκετινγκ δικαιωμάτων μετάδοσης αθλητικών γεγονότων. 4ο Συνέδριο Αθλητικής Διοίκησης, Ελληνική Εταιρεία Διοίκησης Αθλητισμού (Ελλ.Ε.Δ.Α), Πειραιάς.
19. Tsiotsou, R. (2003). Evaluating action and strategies in accomplishing gender equality in sports. VIIth IOC Olympic World Congress on Sport Sciences, Athens.
20. Τσιότσου, Ρ., Σπυρόπουλος, Γ., Μπόρα, Ν. (2003). Τα τηλεοπτικά δικαιώματα

στον αθλητισμό της χώρας μας. 7ο Πανελλήνιο Συνέδριο Πτυχιούχων Φυσικής Αγωγής και Αθλητισμού, Αθήνα.

21. Τσιότσου, Ρ., Μπόρα, Ν. (2003). Τρόποι και πηγές εσόδων για αθλητικές εγκαταστάσεις μίνι ποδοσφαίρου. 7ο Πανελλήνιο Συνέδριο Πτυχιούχων Φυσικής Αγωγής και Αθλητισμού, Αθήνα.
22. Τσιότσου, Ρ. (2003). Διαχείριση μάρκετινγκ δικαιωμάτων μετάδοσης αθλητικών γεγονότων. Πρακτικά 4ου Συνεδρίου Αθλητικής Διοίκησης, Ελληνική Εταιρεία Διοίκησης Αθλητισμού (Ελλ.Ε.Δ.Α), σελ. 99 - 101. Πειραιάς.
23. Τσιότσου, Ρ (2001). Μελέτη των παραγόντων υποκίνησης των φοιτητών του ΤΕΦΑΑ Κομοτηνής. 9ο Διεθνές Συνέδριο Φυσικής Αγωγής και Αθλητισμού, Κομοτηνή.
24. Ντόβρος, Ε., Τσιότσου, Ρ. (1999). Συγκριτική μελέτη της αριστοτελικής σκέψης και του μάνατζμεντ με στόχους (MBO). 7ο Διεθνές Συνέδριο Φυσικής Αγωγής και Αθλητισμού, Κομοτηνή.
25. Τσιότσου, Ρ. (1999). Μελέτη της καταναλωτικής συμπεριφοράς των φιλάθλων μπάσκετ. 7ο Διεθνές Συνέδριο Φυσικής Αγωγής και Αθλητισμού, Κομοτηνή.
26. Τσιότσου, Ρ., Κουλούρια, Χ. (1998). Πρακτικές διαφήμισης και προωθητικές ενέργειες στις ημερήσιες αθλητικές εφημερίδες. 3ο Ευρωπαϊκό Συνέδριο στην Προσαρμοσμένη Φυσική Δραστηριότητα, Θεσσαλονίκη.
27. Τσιότσου, Ρ., Νικολαίδου, Θ., Μπαμπαρούτσης, Θ. (1998). Το προφίλ των πελατών των χιονοδρομικών κέντρων στην Ελλάδα. 6ο Διεθνές Συνέδριο Επιστήμης Φυσικής Αγωγής και Αθλητισμού, Κομοτηνή.
28. Τσιότσου, Ρ., Κουλούρια, Χ. (1998). Οι διαφημίσεις στον αγωνιστικό χώρο των γηπέδων μπάσκετ. 6ο Διεθνές Συνέδριο Επιστήμης Φυσικής Αγωγής και Αθλητισμού, Κομοτηνή.
29. Τσιότσου, Ρ. (1997). Η σχέση των συναισθημάτων με τη μνήμη των διαφημιστικών μηνυμάτων. 5ο Διεθνές Συνέδριο Επιστήμης Φυσικής Αγωγής και Αθλητισμού, Κομοτηνή.
30. Δουβής, Ι. και Τσιότσου, Ρ. (1997). Χορηγία: Απαραίτητη προϋπόθεση για την ανάπτυξη και διάδοση του ελληνικού τένις. 5ο Διεθνές Συνέδριο Επιστήμης Φυσικής Αγωγής και Αθλητισμού, Κομοτηνή.
31. Tsiotsou, R. (1996). A survey of Sport Clubs Programs at various US Universities, Region II Student Lead-On Conference, National Intramural and Recreation of Sport Association, University of Florida, Gainsville, Florida.

ΜΕΛΟΣ ΕΚΔΟΤΙΚΩΝ ΣΥΜΒΟΥΛΙΩΝ ΔΙΕΘΝΩΝ ΕΠΙΣΤΗΜΟΝΙΚΩΝ ΠΕΡΙΟΔΙΚΩΝ
(MEMBER OF EDITORIAL BOARDS)

2018- present: Associate Editor of the **Journal of Services Marketing**

2016 – present: Member of the Editorial Board of the **Journal of Global Tourism and Hospitality Research**

2013 – present: Member of the Editorial Board of the **Central European Business Review**

2011 – present: Member of the Editorial Board of the **Service Industries Journal**, Taylor & Francis, 2011 Journal Impact Factor: 2.6.

2010 - present: Member of the Editorial Board of the **International Review on Public and Nonprofit Marketing**, Springer Publications.

2010 - present: Member of the Editorial Advisory Board of the international journal **Tourismos**, University of the Aegean.

ΠΑΡΟΥΣΙΑΣΕΙΣ ΚΑΤΟΠΙΝ ΠΡΟΣΚΛΗΣΗΣ:

1. Απρίλιος 2018: Τσιότσου, Ρ. «Μάρκετινγκ; Μόδα ή σύγχρονη και απαραίτητη πρακτική;» Ανοικτό Λαϊκό Πανεπιστήμιο, (18/4/2018 αρ. πρωτ. 6518) Δήμος Θερμαϊκού, Νομός Θεσσαλονίκης.
2. Φεβρουάριος 2015. Τσιότσου, Ρ. «Παρουσίαση του Μεταπτυχιακού Προγράμματος Σπουδών στο Μάνατζμεντ Τουριστικών Επιχειρήσεων και Οργανισμούς». Ημερίδα «Κάνε Βουτιά στον Τουρισμό» Γραφείο Διασύνδεσης, Πανεπιστήμιο Μακεδονίας, Θεσσαλονίκη.
3. Δεκέμβριος 2014: Τσιότσου, Ρ. «Η Διασύνδεση του Πανεπιστημίου με τις Επιχειρήσεις», Ημερίδα «Ενίσχυση Επιχειρηματικότητας Μέσω της Δικτύωσης & της Αξιοποίησης του Ανθρώπινου Κεφαλαίου», Σύνδεσμος Εξαγωγέων Βορείου Ελλάδος, Θεσσαλονίκη.
4. Νοέμβριος 2013: Τσιότσου, Ρ. "Βασικές Αρχές του Μάρκετινγκ", Ημερίδα με θέμα «Βασικές αρχές marketing-προβολής». Ημερίδα της UNESCO CENTER for Women and Peace in the Balkan Countries, Θεσσαλονίκη.
5. Δεκέμβριος 2012: Τσιότσου, Ρ. «Η Εφαρμογή του Πράσινου Μάρκετινγκ στον Τουρισμό», Ecotourism 2012: Διεθνές Συνέδριο για την Προώθηση της Αειφορίας στον Τουριστικό Κλάδο. Αθήνα.
6. Ιανουάριος 2011: Τσιότσου, Ρ. ¨Εισαγωγή στα Δομικά Μοντέλα Εξισώσεων¨. Διάλεξη στα πλαίσια του μαθήματος ¨Μεθοδολογία Ι & ΙΙ¨ του Διδακτορικού Προγράμματος Σπουδών του Τμήματος Οικονομικών Επιστημών του Αριστοτελείου Πανεπιστημίου Θεσσαλονίκης, Θεσσαλονίκη.
7. Δεκέμβριος 2010: Τσιότσου, Ρ. «Το Μάρκετινγκ στους Αθλητικούς Οργανισμούς: Απαραίτητο Εργαλείο ή μη Εφαρμόσιμη Πρακτική;» Ανοικτό Πανεπιστήμιο Δήμου Θεσσαλονίκης, Κύκλος Διαλέξεων: Διοίκηση και Οικονομία, Θεσσαλονίκη.
8. Φεβρουάριος 2010: Τσιότσου, Ρ. «Το Μάρκετινγκ στους Αθλητικούς Οργανισμούς: Απαραίτητο Εργαλείο ή μη Εφαρμόσιμη Πρακτική;» Ανοικτό Πανεπιστήμιο Δήμου Θεσσαλονίκης, Κύκλος Διαλέξεων: Διοίκηση και Οικονομία, Θεσσαλονίκη.
9. Απρίλιος 2008: Γκούρη, Ν. και Τσιότσου, Ρ. Η επίδραση των μεγάλων αθλητικών διοργανώσεων στην «εικόνα» των χωρών φιλοξενίας.1ο Ελληνικό

Αθλητικό Συνέδριο. Πανελλήνιος Σύνδεσμος Αθλητικών Οικονομολόγων και Στελεχών. Αθηναϊκό Ινστιτούτο Έκπαίδευσης και Έρευνας (ATINER), Αθήνα.

10. Δεκέμβριος 2006: «Μάρκετινγκ Μη Κερδοσκοπικών Οργανισμών» Διάλεξη στα πλαίσια του προγράμματος ΕΠΕΑΕΚ «Διεύρυνση της Τριτοβάθμιας Εκπαίδευσης (2004-2006)», Τμήμα Μάρκετινγκ και Διοίκησης Λειτουργιών, Πανεπιστήμιο Μακεδονίας Οικονομικών και Κοινωνικών Επιστημών, Έδεσσα.
11. Νοέμβριος 2006: «Χορηγία: Το Σύγχρονο Εργαλείο των Δημοσίων Σχέσεων και της Στρατηγικής Μάρκετινγκ» Διάλεξη στα πλαίσια του προγράμματος ΕΠΕΑΕΚ «Διεύρυνση της Τριτοβάθμιας Εκπαίδευσης (2004-2006)», Τμήμα Μάρκετινγκ και Διοίκησης Λειτουργιών, Πανεπιστήμιο Μακεδονίας Οικονομικών και Κοινωνικών Επιστημών, Έδεσσα.
12. Μάιος 2006: Μάρκετινγκ υπηρεσιών αθλητικού τουρισμού. Ημερίδα Επιχειρηματικότητας στον Αθλητικό Τουρισμό και τον Ελεύθερο Χρόνο, Δημοτικός Αθλητικός Οργανισμός Ηρακλείου, Ηράκλειο, Κρήτη.
13. Απρίλιος 2006: Μάρκετινγκ υπηρεσιών αθλητικού τουρισμού και αναψυχής. Διεθνές Συνέδριο: Σύγχρονες Ανάγκες Επαγγελματικής Εκπαίδευσης και Κατάρτισης στον Τουρισμό Αθλητικών Δραστηριοτήτων και Αναψυχής. Τμήμα Διοίκησης Επιχειρήσεων Πανεπιστήμιο Πατρών, Πάτρα.
14. Απρίλιος 2006: Valetourism: Μια Ευρωπαϊκή δομή για την επαγγελματική εκπαίδευση και κατάρτιση στον αθλητικό τουρισμό. Διεθνές Συνέδριο: Σύγχρονες Ανάγκες Επαγγελματικής Εκπαίδευσης και Κατάρτισης στον Τουρισμό Αθλητικών Δραστηριοτήτων και Αναψυχής. Τμήμα Διοίκησης Επιχειρήσεων Πανεπιστήμιο Πατρών, Πάτρα.
15. Μάρτιος 2006: Valetourim: Ένα Ευρωπαϊκό πρόγραμμα στην επαγγελματική εκπαίδευση και κατάρτιση στον αθλητικό τουρισμό. 1ο Ελληνικό Συνέδριο Τουρισμού, Ακαδημία Τουριστικών Ερευνών και Μελετών, Αθήνα.
16. Ιανουάριος 2006: Μάρκετινγκ υπηρεσιών αθλητικού τουρισμού. Ημερίδα Αθλητικού Τουρισμού, Δήμος Καλαβρύτων, Καλάβρυτα.
17. Οκτώβριος 2004: Actions taken to achieve gender equity in sport (Key Note Speaker), Women and Sport: Meeting the Challenge, Maltese Olympic Committee, Malta.
18. Οκτώβριος 2004: Adapting measures of gender equity in sport: The example of Malta, Women and Sport: Meeting the Challenge, Maltese Olympic Committee, Malta.
19. Νοέμβριος 2003: Το μάρκετινγκ των Δημοτικών Αθλητικών Οργανισμών, 3ο Αθλητικό Συνέδριο Φθιώτιδας, Αθλητικός Οργανισμός Δήμου Λαμίας, Λαμία.
20. Αύγουστος 2001: Δεξιότητες και ικανότητες: Απαραίτητες προϋποθέσεις για την ανάδειξη των γυναικών στη διοίκηση, Παγκόσμια Διάσκεψη «Η Θέση της Γυναίκας στη Διοίκηση του Αθλητισμού», Γενική Γραμματεία Αθλητισμού, Αθήνα.

21. Ιούνιος 2001: Ευκαιρίες και Δυνατότητες των Τοπικών Κοινωνιών εν όψει των Ολυμπιακών Αγώνων του 2004. Ημερίδα «Ολυμπιακοί Αγώνες και Τοπική Αυτοδιοίκηση». Καλλιθέα, Ρόδος.
22. Μάιος 2001: Εναλλακτικές Πηγές Εσόδων για τους Δημοτικούς Αθλητικούς Οργανισμούς. 5ο Διεθνές Συνέδριο Πανελλήνιας Ένωσης Πτυχιούχων Φυσικής Αγωγής, Αθήνα.
23. Απρίλιος 2001: Πηγές Χρηματοδότησης Αθλητικών Συλλόγων. 5ο Παγκρήτιο Συνέδριο Φυσικής Αγωγής και Αθλητισμού. Αγιος Νικόλαος, Κρήτη.
24. Μάρτιος 2001: Στρατηγικές Μάρκετινγκ Δημοτικών Αθλητικών Οργανισμών εν όψει των Ολυμπιακών Αγώνων του 2004. Διημερίδα «Προγράμματα Μαζικού Αθλητισμού – Ολυμπιακοί Αγώνες 2004: Ο ρόλος της Τοπικής Αυτοδιοίκησης». Πάτρα.
25. Μάρτιος 1998: Ελληνικό επαγγελματικό μπάσκετ: προτάσεις σε θέματα μάρκετινγκ για τη σταθεροποίηση του στο χώρο του θεάματος και της ψυχαγωγίας. 2ο Συνέδριο Φυσικής Αγωγής και Αθλητισμού με διεθνή συμμετοχή. Θεσσαλονίκη.
26. Οκτώβριος 1996: Ανάπτυξη εσόδων (Fundraising): Μια άλλη προσέγγιση στην ανεύρεση χρημάτων για τον αθλητισμό. Α΄ Πανελλήνιο Συνέδριο της Ελλ.Ε.Δ.Α, Θεσσαλονίκη.

ΓΙΑΝΝΗΣ ΑΘ. ΧΑΤΖΗΔΗΜΗΤΡΙΟΥ

1. Επιστημονικά περιοδικά

1. Rotsios, K., Sklavounos, N. and Hajidimitriou, Y.A. Successful Knowledge Transfer in IJVs: The Role of Trust, Partner Compatibility and Expected Benefits, *European Journal of International Management* (in press). DOI: 10.1504/EJIM.2019.10017016, https://www.inderscience.com/info/ingeneral/forthcoming.php?jcode=ejim.
2. Sklavounos, N.S. & Hajidimitriou, Y. (2014) Revisiting Trust at the Later Stages of International Joint Ventures: The Role of Longevity, Interdependence and Risk of Opportunism, *East West Journal of Economics and Business*, vol. 17(2), pp. 119–132. https://www.u-picardie.fr/eastwest/index.php.
3. Azaria C.A., Houdeloudi E. & Hajidimitriou Y.A. (2014) Success Factors of Internet use for Exporting by Greek Companies during the Period of the Financial Crisis, *MIBES Transactions International Journal*, vol. 8, pp. 13 – 30.
4. Hajidimitriou, Y.A., Sklavounos, N.S. & Rotsios, K.P. (2012) The Impact of Trust on Knowledge Transfer in International Business Systems, *Scientific Bulletin-Economic Sciences International Journal*, vol. 11(2), pp. 39 – 49 http://economic.upit.ro/repec/pdf/2012_2_4.pdf.
5. Chatzipanagioti, M., Iakovou, E., Vlachos, D. & Hajidimitriou, Y.A. (2011) Trade Facilitation and Supply Chain Network Design, *Operations & Supply Chain Management An International Journal*, vol. 4(2), pp. 99 – 107, https://journal.oscm-forum.org/journal/issue/journals/oscm-volume-4-issue-2-2011.
6. Sklavounos, N.S. & Hajidimitriou, Y.A. (2011) The Contextual Factors that Affect the Development of Trust at the Initial Stages of International Joint Ventures, *MIBES Transactions International Journal*, vol. 5(2), pp. 125 – 135.
7. Nakos, G. & Hajidimitriou, Y.A. (2009) Conducting Business in Greece: A Brief for International Managers Series, *Global Business and Organizational Excellence: A Review of Research and Best Practices*, vol. 28(5), pp. 70 – 83.
8. Nakos, G. & Hajidimitriou, Y.A. (2007) The Impact of National Animosity on Consumer Purchases: The Modifying Factor of Personal Characteristics, *Journal of International Consumer Marketing*, vol. 19(3), pp. 53 – 72.
9. Hajidimitriou, Y.A. & Georgiou, A.C. (2002) A Goal Programming Model for Partner Selection Decisions in International Joint Ventures, *European Journal of Operational Research*, vol. 138(3), pp. 649 – 662.
10. Hajidimitriou, Y.A. & Georgiou, A.C. (2000) International Site Selection Decisions Using Multi-Objective Methods, *American Business Review*, vol. 18(2), pp. 87 – 95.
11. Hajidimitriou, Y.A. & Mourdoukoutas, P. (1999) Window of Opportunity in Asia: Economic Turmoil Offers a Second Chance to EU Companies, *European Business Review*, vol. 99(2), pp. 68 – 79.

2. Βιβλία/μονογραφίες

1. Χατζηδημητρίου, Γ.Α. (2008) *Διεθνές Οικονομικό Περιβάλλον*, 2η Έκδ., Πάτρα,

Ελληνικό Ανοικτό Πανεπιστήμιο (για το πρόγραμμα σπουδών ‘‘Διοίκηση Επιχειρήσεων και Οργανισμών’’).

2. Χατζηδημητρίου, Γ.Α. (2003 – 2018) *Η Επιχείρηση στο Διεθνές Οικονομικό Περιβάλλον,* Πανεπιστημιακές Παραδόσεις, Θεσσαλονίκη, Πανεπιστήμιο Μακεδονίας.
3. Χατζηδημητρίου, Γ.Α. (2003) *Διεθνείς Επιχειρηματικές Δραστηριότητες,* Θεσσαλονίκη, Εκδόσεις Ανικούλα.
4. Χατζηδημητρίου, Γ.Α. (1997 – 2002) *Εισαγωγή στις Διεθνείς Επιχειρηματικές Δραστηριότητες*, Πανεπιστημιακές Παραδόσεις, Θεσσαλονίκη, Πανεπιστήμιο Μακεδονίας.
5. Χατζηδημητρίου, Γ.Α. (2001) *Διεθνές Οικονομικό Περιβάλλον,* 1η Έκδ., Πάτρα, Ελληνικό Ανοικτό Πανεπιστήμιο (για το πρόγραμμα σπουδών ‘‘Διοίκηση Επιχειρήσεων και Οργανισμών’’).

3. Κεφάλαια σε συλλογικούς τόμους

1. Sklavounos, N.S., Rotsios, K.P. & Hajidimitriou, Y.A. (2019) Key Antecedents of Foreign Partner’s Trust in International Strategic Alliances and the Impact of Trust on ISA Performance. In T.K. Das (Ed.), *Managing Trust in Strategic Alliances*. Charlotte, NC, Information Age Publishing https://www.infoagepub.com/products/Managing-Trust-in-Strategic-Alliances.
2. Sklavounos, N., Rotsios, K. & Hajidimitriou, Y.A. (2019) The Impact of Communication Quality, Partner Complementarity and Foreign Partner’s Cultural Sensitivity on Inter-Partner Trust in ISAs. In Sykianakis, N., Polychronidou, P. and Karasavvoglou A. (Eds.), *Economic and Financial Challenges for Eastern Europe*, Springer Proceedings in Business and Economics, pp. 287 – 295, https://www.springer.com/us/book/9783030121686#aboutBook.
3. Rotsios, K., Sklavounos, N. & Hajidimitriou, Y.A. (2018) Knowledge transfer and trust among partners: The case of Greek IJVs. In Karasavvoglou, A., Goić, S., Polychronidou, P. and Delias, P. (eds.), Economy, Finance and Business in Southeastern and Central Europe, Springer Proceedings in Business and Economics, pp. 637 – 653, https://link.springer.com/chapter/10.1007%2F978-3-319-70377-0_44
4. Sklavounos, N.S., Rotsios, K.P. & Hajidimitriou, Y.A. (2015) The impact of age, interdependence and perceived risk of opportunism on inter-partner trust in international strategic alliances. In Elsevier Procedia Economics and Finance, vol. 19, pp. 175 – 183. http://dx.doi.org/10.1016/S2212-5671(15)00019-2
5. Sklavounos, N.S., Rotsios, K.P. & Hajidimitriou, Y.A. (2015) Trust in ISAs: the role of foreign partners’ knowledge transfer, senior management commitment, goal congruity and control. In Elsevier Procedia Economics and Finance, vol. 33, pp. 331-39. https://doi.org/10.1016/S2212-5671(15)01717-7.
6. Rotsios, K.P., Sklavounos, N.S. & Hajidimitriou, Y.A. (2014) Trust, Knowledge Transfer and Control in IJVs: The Case of Four Greek Firms. In Elsevier Procedia Economics and Finance, vol. 9, pp. 231 – 241.
7. Hajidimitriou, Y.A. & Azaria, A. (2007) Prerequisites and Impediments to a More Intensive Use of the Internet by Exporting SMEs: The Greek Reality, Τιμητικός τόμος για τον καθηγητή Α. Ιγνατιάδη, Πανεπιστήμιο Μακεδονίας, σελ. 195 – 224, 2007.

8. Χατζηδημητρίου, Γ.Α. & Λενούδιας, Ε. (2003) Παράγοντες Επιτυχίας των Διεθνών Στρατηγικών Συμμαχιών, Τιμητικός τόμος για τον καθηγητή Α. Λάζαρη, Πανεπιστήμιο Πειραιώς, 2ος Τόμος, σελ. 591 – 613, 2003.
9. Koemtzi, M., Theodorakioglou, Y. & Hajidimitriou, Y.A. (2001) The Value and Management of Information in Modern Enterprises. In *Modernization of Enterprises: Factors, Strategies and Trends*, University of Macedonia Press, Thessaloniki, pp. 7 – 19.
10. Koemtzi, M., Theodorakioglou, Y. & Hajidimitriou, Y.A. (2001) The Role of Information in Modern Management Theories. In *Modernization of Enterprises: Factors, Strategies and Trends*. University of Macedonia Press, Thessaloniki, pp. 21–30, 2001.
11. Χατζηδημητρίου, Γ.Α. & Ποργιανός, Δ.Σ. (2001) Ανάπτυξη και Συγκριτική Ανάλυση των Θεμελιωδών Θεωριών Διεθνοποίησης, Τιμητικός Τόμος για τον αναπληρωτή καθηγητή Δ. Κοδοσάκη, Πανεπιστήμιο Πειραιώς, σελ. 985 – 1009, 2001.
12. Χατζηδημητρίου, Γ.Α. & Γεωργίου, Α.Κ. (1998) Η Εφαρμογή Ποσοτικών Μεθόδων Βελτιστοποίησης Πολλαπλών Στόχων για την Επιλογή Χώρας Εγκατάστασης στα Βαλκάνια, Τιμητικός τόμος για τον καθηγητή Β. Σαρσέντη, Πανεπιστήμιο Πειραιώς, σελ. 485 – 499, 1998.

4. Ανακοινώσεις σε συνέδρια με κριτές και πρακτικά

1. Rotsios, K., Sklavounos, N. & Hajidimitriou, Y.A. (2019) Prior IJV Experience and its Impact on Partner Compatibility, Knowledge Transfer and Trust: Evidence from Emerging Markets, 45th European International Business Academy (EIBA), Conference Proceedings, December 12 – 15, Leeds, UK.
2. Adamoglou, X. and Hajidimitriou, Y.A. (2019) *MNEs*, Institutions and Economic Growth: The Case of Turkey, 7th International Conference on Contemporary Marketing Issues (ICCMI), Conference Proceedings (http://iccmi2019.org/file/ICCMI-2019-Conference-Proceedings.pdf), 10 – 12 July, Heraklion, Greece.
3. Sklavounos, N., Rotsios, K. & Hajidimitriou, Y.A. (2019) Effects of partner reputation, communication quality and perceived risk of opportunism on trust and alliance performance: Evidence from Greek ISAs, Academy of International Business (AIB) 2019, "International Business in an Unsettling Political and Economic Environment", Conference Proceedings, June 24 – 27, Copenhagen, Denmark.
4. Sklavounos, N., Rotsios, K. & Hajidimitriou, Y.A. (2017) Antecedent factors of trust development and the impact of foreign partner's trust on ISA performance: A theoretical perspective, 43rd European International Business Academy (EIBA), Conference Proceedings, December 14 – 16, Milan, Italy, http://www.eiba2017.polimi.it/wp-content/uploads/2018/02/Proceedings_EIBA.pdf.
5. Hajidimitriou, Y.A., Kyanides, Y. & Tsirogiannidis, A. (2017) The Internationalization of Greek Start-Ups in the Modern Business Environment: Strategies, Motives and Obstacles, Proceedings of the 5th International Conference on Contemporary Marketing Issues (ICCMI), June 21 – 23, Thessaloniki, Greece.
6. Tsiotsou, R.H. & Hajidimitriou, Y.A. (2017) Key Factors for Successful Export

Performance of Small and Medium-Sized Greek Firms in the Turmoil, Proceedings of the AMA Global Marketing SIG "Global Marketing in an Era of Change", April 6 – 8, Havana, Cuba.

7. Rotsios, K., Sklavounos, N. & Hajidimitriou, Y.A. (2016) Internationalization and Knowledge Transfer: The Role of Partners Prior Collaboration, Expected Benefits and Shared Vision in IJVs, 42nd European International Business Academy (EIBA) Conference, "Liabilities of Foreignness vs the Value of Diversity: Conflict or Complement?", Conference Proceedings, December 2 – 4, Vienna, Austria.
8. Rotsios, K.P., Sklavounos, N.S. & Hajidimitriou, Y.A. (2014) Determining the relationship between knowledge transfer, trust, partner compatibility and prior experience in South-Eastern European IJVs, 40th European International Business Academy (EIBA) Conference "The Future of Global Organizing", Conference Proceedings, December 11 – 13, Uppsala, Sweden.
9. Rotsios, K.P., Sklavounos, N.S. & Hajidimitriou, Y.A. (2013) Knowledge Transfer in Greek IJVs: The Role of Trust, Partner Compatibility and Prior Experience, European International Business Academy (EIBA) Conference "Transnational Firms, Markets and Institutions", Conference Proceedings, December 12 – 14, Bremen, Germany.
10. Sklavounos, N. & Hajidimitriou, Y. (2012) The Contextual Factors that Affect the Expansion of Trust at the Later Stages of International Joint Ventures, International Conference on International Business (ICIB), Conference Proceedings, University of Macedonia, Thessaloniki, Greece.
11. Hajidimitriou, Y.A. & Rotsios, K.P. (2010) Effective Knowledge Transfer in International Joint Ventures, The European International Business Academy (EIBA) Conference "IB's Role in Building a Better and Stronger Global Economy", Conference Proceedings, December 9 – 11, Porto, Portugal.
12. Hajidimitriou, Y.A. & Azaria, A. (2009) Internet and Export Marketing: Impact of Internet Use on Export Revenues of Greek SMEs, The European International Business Academy (EIBA) Conference "Reshaping the Boundaries of the Firm in An Era of Global Interdependence", Conference Proceedings, December 13 – 15, Valencia, Spain.
13. Hajidimitriou, Y.A. & Rotsios, K.P. (2009) Effective Knowledge Transfer and Knowledge Acquisition in International Joint Ventures, Management of International Business and Economics Systems Conference (MIBES), Conference Proceedings, Larisa, Greece.
14. Hajidimitriou, Y.A. & Rotsios, K.P. (2009) Types and Characteristics of Knowledge and Effective Knowledge Transfer in International Joint Ventures, 6th International Conference on New Horizons in Industry, Business and Education (NHIBE), Conference Proceedings, Heraklion, Greece.
15. Hajidimitriou, Y.A. & Sklavounos, N. (2008) The Trust Dimension in International Business Systems, Management of International Business and Economics Systems Conference (MIBES), Conference e-Book, Vol. 1, Larisa, Greece.

16. Hajidimitriou, Y.A. & Sklavounos, N. (2007) The Creation of Trust in International Strategic Alliances, Management of International Business and Economics Systems Conference (MIBES), Conference Proceedings, Larisa, Greece.
17. Hajidimitriou, Y.A. & Azaria, A. (2006) Determinants of Successful Internet Use for Exporting Purposes, The European International Business Academy (EIBA) Conference "Regional and National Drivers of Business Location and Competitiveness", Conference Proceedings, December 7 – 9, Fribourg, Switzerland.
18. Hajidimitriou, Y.A. & Azaria, A. (2006) Fundamental Problems and the Exporting Initiation Process of SMEs: An Investigation of Existing Research Studies, 10th International Conference of the Economic Society of Thessaloniki "The Challenges of a Wider European Union", Conference Proceedings, Thessaloniki, Greece.
19. Hajidimitriou, Y.A. & Sklavounos, N. (2006) The Importance of Trust for the Success of International Strategic Alliances, Management of International Business and Economics Systems Conference (MIBES), Conference Proceedings, 2006, Larisa, Greece.
20. Hajidimitriou, Y.A. & Azaria, A. (2006) Internet Use for Exporting Purposes: The Challenge for Greek SMEs, in Proc. 9th International Conference, Conference Proceedings, pp. 79 – 104, Economic Society of Thessaloniki, Thessaloniki, Greece.
21. Hajidimitriou, Y.A. & Georgiou, A.C. (2005) Critical Success Factors in Exporting: The Case of Greek SMEs, 4th International Conference on ''New Horizons in Industry, Business and Education (NHIBE)'', Conference Proceedings, pp. 641 – 46, Corfu, Greece.
22. Hajidimitriou, Y.A. & Azaria, A. (2005) International Marketing and Internet: Identified Stages of Internet Use at Company Level, 9th International Conference on Marketing and Development, International Society of Marketing and Development, Conference Proceedings, Thessaloniki, Greece.
23. Nakos, G. & Hajidimitriou, Y.A. (2003) The Impact of National Animosity on Consumer Purchases: The Modifying Factor of Personal Characteristics, in Proc. 29th European International Business Academy Conference, December 11 – 13, Copenhagen Business School, Copenhagen, Denmark.
24. Georgiou, A.C., Hajidimitriou, Y.A. & Porgianos, D.E. (2002) The Selection of Foreign Market Entry Strategies for European Firms, 28th European International Business Academy Conference, Conference Proceedings, December 8 – 10, Athens, Greece.
25. Hajidimitriou, Y.A. & Georgiou, A.C. (2001) International Location Planning for a Franchising Firm in the Balkan Region, 1st International Conference ''Recent Economic Developments and Problems in the Transition Economies'', Association of South Eastern Europe Economic Universities (ASECU), Conference Proceedings, pp. 483 – 492, Thessaloniki, Greece.
26. Hajidimitriou, Y.A. & Koufidou, S. (2000) The Importance of Cultural Factors for the Success of International Strategic Alliances, International Conference ''Managing Cultural Diversity: Implications for the EU Integration Environment'', Centre for

Organizational and Human Resource Analysis, University of Ljubljana, Conference Proceedings, pp. 38 – 48, Ljubljana, Slovenia.

27. Hajidimitriou, Y.A. & Georgiou, A.C. (1999) Partner Selection in International Joint Ventures: A Multi–Objective Approach, 5th International Conference of the Decision Sciences Institute ''Integrating Technology and Human Decisions: Global Bridges into the 21st Century'', Conference Proceedings, vol. 2, pp. 1450–52, Athens, Greece.
28. Hajidimitriou, Y.A. & Georgiou, A.C. (1998) Investigation of International Location Planning Techniques for the Balkan Region, 4th Balkan Conference on Operational Research, Hellenic Operational Research Society, Conference Proceedings, pp. 996 – 1018 Thessaloniki, Greece.
29. Hajidimitriou, Y.A. (1993) Multinationals and the European Monetary Unification, 3rd International Congress, Economic Society of Thessaloniki, Conference Proceedings, Thessaloniki, Greece.

5. Ανακοινώσεις σε συνέδρια με κριτές χωρίς πρακτικά

1. Χατζηδημητρίου, Γ.Α. (2001) Οικονομικά στη Δευτεροβάθμια Εκπαίδευση: Γνώσεις για Μελλοντικούς Οικονομολόγους ή για Υπεύθυνους Πολίτες;, Πρακτικά της Επιστημονικής Ημερίδας ''Η Οικονομική Παιδεία στη Χώρα μας'', Οικονομικό Επιμελητήριο της Ελλάδας, Αθήνα.

6. Άλλες εργασίες (π.χ. Key Note Speeches, άρθρα στον έντυπο και ηλεκτρονικό τύπο)

1. Χατζηδημητρίου, Γ.Α. (1997) Λόγοι και Στρατηγικές Διεθνοποίησης και οι Ελληνικές Επιχειρήσεις, Αγορά Χωρίς Σύνορα, 3(2), σελ. 124–138.

ΑΝΑΣΤΑΣΙΑ ΚΑΤΟΥ

Επιστημονικά Περιοδικά

1. Κάτου, Α.Α. (2005) 'Η επίδραση των συστημάτων διοίκησης Ανθρώπινων πόρων στην επίδοση των επιχειρήσεων στην ελληνική μεταποίηση', *Επιθεώρηση Ελληνικής Ακαδημίας Διοίκησης Επιχειρήσεων,* 3(3-4), pp. 5-15.
2. Katou, A.A. and Budhwar, P.S. (2006) 'Human resource management systems and organizational performance: A test of mediating model in the Greek manufacturing context', *International Journal of Human Resource Management,* 17(7), pp. 1223-1253.
3. Katou, A.A. (2006) 'Intermediate linkages between human resource management systems and organizational performance: Evidence from Greek manufacturing', *European Journal of Economics, Finance and Administrative Sciences,* 5, pp. 77-85.
4. Katou, A.A. and Budhwar, P.S. (2007) 'The effect of human resource management policies on organizational performance in Greek manufacturing firms', *Thunderbird International Business Review,* 49(1), pp. 1-35.
5. Chand, M. and Katou, A.A. (2007) 'The impact of HRM practices on organisational performance in the Indian hotel industry', *Employee Relations,* 29(6), pp. 576-594.
6. Katou, A.A. and Budhwar, P.S. (2008) 'The effect of business strategies and HRM policies on organizational performance: The Greek experience', *Global Business and Organizational Excellence: A Review of Research and Best Practices,* September/October, pp. 40-57.
7. Katou, A.A. (2008) 'Innovation and human resource management: The Greek experience'. *Organizacija: Journal of Management Informatics and Human Resources,* 41(3), pp. 81-90.
8. Katou, A.A. (2008) 'Human resource management and performance in the hospitality industry: Methodological issues'. *International Journal of Hospitality and Tourism Systems,* 1(1), pp. 23-54.
9. Katou, A.A. (2008) 'Measuring the impact of HRM on organisational performance'. *Journal of Industrial Engineering and Management,* 1(2), pp. 119-142.
10. Budhwar, P.S., Varma, A., Katou, A.A. and Narayan, D. (2009) 'The role of HR in cross-border mergers and acquisitions: The case of Indian pharmaceutical firms', *Multinational Business Review,* 17(2), pp. 89-110.
11. Katou, A.A. (2009) 'The impact of human resource development on organizational performance: Test of a causal model', *Journal of Behavioral and Applied Management,* 10(3), pp. 335-356.

12. Katou, A.A. and Budhwar, P.S. (2010) 'Testing competing HRM-performance linkage models: Evidence from the Greek manufacturing sector', *European Journal of International Management,* 4(5), pp. 464-487.
13. Katou, A.A. and Budhwar, P.S. (2010) 'Causal relationship between HRM policies and organisational performance: Evidence from the Greek manufacturing sector', *European Management Journal,* 28(1), pp. 25-39.
14. Katou, A.A., Budhwar, P.S., Woldu, H. and Al-Hamadi, A.B. (2010) 'Influence of ethical beliefs, national culture and institutions on preferences for HRM in Oman', *Personnel Review,* 39(6), pp. 728-745.
15. Katou, A.A. (2011) 'A mediation model linking business strategies, human resource management, psychological contract, and organizational performance', *International Journal of Human Resources Development and Management,* 11(1), pp. 51-67.
16. Katou, A.A. (2011) 'Test of a causal HRM-performance linkage model: Evidence from the Greek manufacturing sector', *International Journal of Business Science and Applied Management,* 6(1), pp. 16-29.
17. Katou, A.A. and Voyiatzi, M.A. (2011) 'Employee behavioral intentions in adopting information technology: The case of the Greek hotel industry', *International Journal of Social Ecology and Sustainable Development*, 2(2), pp. 17-30.
18. Chand, M. and Katou, A.A. (2012) 'Strategic determinants for the selection of partner alliances in the Indian tour operator industry: A cross-national study', *Journal of World Business,* 47(2), pp. 167-177.
19. Katou, A.A. (2012) 'Modelling causal relationships between employee perceptions of managers' leadership behaviour, satisfaction with HR practices, and organisational performance: The case of Greece', *International Journal of Modelling in Operations Management*, 2(2), pp. 173-203.
20. Katou, A.A. (2012) 'Investigating reverse causality between human resource management policies and organizational performance in small firms', *Management Research Review,* 35(2), pp. 134-156.
21. Katou, A.A. and Budhwar, P.S. (2012) 'The link between HR practices, psychological contract fulfilment and organizational performance: The case of the Greek services sector'. *Thunderbird International Business Review*, 54(6), pp. 793-809.
22. Katou, A.A. (2013) 'Justice, trust, and employee reactions: An empirical examination of the HRM system'. *Management Research Review,* 36(7), pp. 673-699.
23. Katou, A.A. (2013) 'The link between HR practices, psychological contract fulfilment, and organisational performance in Greece: An economic crisis perspective', *Journal of Industrial Engineering and Management,* 6(2), pp. 568-594.

24. Katou, A.A. (2013) 'The relationship between corrupt practices and organizational performance: An empirical investigation', *International Journal of Business Governance and Ethics*, 8(4), pp. 323-347.
25. Katou, A.A., Budhwar, P.S. and Patel, C. (2014) 'Content vs. process in the HRM-performance relationship: An empirical examination', *Human Resource Management,* 53(4), pp. 527-544.
26. Katou, A.A. (2015) 'The mediating effects of psychological contracts on the relationship between human resource management systems and organizational performance', *International Journal of Manpower,* 36(7), pp. 1012-1033.
27. Katou, A.A. (2015) 'Transformational leadership and organisational performance: Three serially mediating mechanisms', *Employee Relations,* 37(3), pp. 329-353.
28. Katou, A.A. and Budhwar, P.S. (2015) 'Human resource management and organisational productivity: A systems approach based empirical analysis', *Journal of Organizational Effectiveness: People and Performance*, 2(3), pp. 244-266.
29. Varma, A., Budhwar, P.S., Katou, A.A. and Mathew, J. (2016) 'Interpersonal affect and host country national support of expatriates: An investigation in China'. *Journal of Global Mobility*, 4(4), pp. 476-495.
30. Katou, A.A. (2017) 'How does human resource management influence organisational performance? An integrative approach based analysis', *International Journal of Productivity and Performance Management,* 66(6), pp. 797-821.
31. Patel, C., Budhwar, P.S., Witzemann, A., and Katou, A.A. (2017) 'HR Outsourcing: The Impact on HR's Strategic Role and Remaining In-house HR Function', *Journal of Business Research*, November, Online.
32. Katou, A.A. (2018) 'Examining the impact of employee core self-evaluations and organisational trust on work engagement', *Forum Scientiae Oeconomia*, 6(3), pp. 83-100
33. Katou, A.A., Budhwar, P.S. and Chand, M. (2018) 'The moderating effects of transformational leadership and self-worth in the idiosyncratic deals - employee reactions relationship: A study of Indian hospitality industry', *Personnel Review,* In Press. [Emerald].

Βιβλία / Μονογραφίες

1. Katou, A.A. and Budhwar, P.S. (2014) *HRM and Firm Performance* (Chapter 2). In: *Human resource management: Strategic and international perspectives*. Crawshaw, J., Budhwar, P. and Davies, A. (eds.) London: SAGE Publications.
2. Katou, A.A. and Budhwar, P.S. (2014) *Staffing*. Open School of Management. Germany (pages 90).
3. Katou, A.A. and Budhwar, P.S. (2017) *HRM and Firm Performance* (Chapter 2). In: *Human resource management: Strategic and international perspectives*.

Crawshaw, J., Budhwar, P. and Davies, A. (eds.) 2nd Edition. London: SAGE Publications.

4. Κάτου, Α.Α. (2017) *Οργανωσιακή Συμπεριφορά*. Θεσσαλονίκη: Εκδόσεις Ζυγός [ISBN 978-618-5063-26-9] [Εύδοξος 68381021] (σελ. 496).
5. Κάτου, Α.Α. (2017) *Διοίκηση Ανθρώπινων Πόρων*. Θεσσαλονίκη: Εκδόσεις Ζυγός [ISBN 978-618-5063-27-6] [Εύδοξος 68402697] (σελ. 746).

Κεφάλαια σε Συλλογικούς Τόμους

1. Katou, A.A. (2008) e-Resourcing as an effective function of e-HRM performance linkage models. In: *Encyclopaedia of Human Resources Information Systems: Challenges in E-HRM,* Teresa Torres-Coronas and Mario Arias-Oliva (eds.). Information Science Reference. New York: IGI-Global. (pp. 363-372).
2. Aryee, S., Katou, A., Daniels, K., and Budhwar, P. (2008) Emerging Issues in the Field. In: *Strategic Human Resource Management: Building Research-Based Practice. Aston Centre for Human Resources.* London: Chartered Institute of Personnel and Development (CIPD). (Chapter 14).
3. Chand, M. and Katou, A.A. (2011) The impact of HRM practices on organisational performance in the Indian hotel industry. Included after selection in Tom Baum, (ed.) *Hospitality Management: The Management of People and Service in Hospitality.* London: SAGE Publications. (Volume 3).
4. Katou, A.A. and Voyiatzi, M.A. (2013) Employee behavioral intentions in adopting information technology: the case of the Greek hotel industry. Included after selection in Carayiannis E.G. (ed.) *Creating a sustainable ecology using technology-driven solutions*. IGI-Global Publications, USA. (Chapter 6).
5. Katou, A.A. (2014) Human resource management and performance in the hospitality industry: Methodological issues. Included after selection in Kumar, S., Chand, M.D. and Dahyia, A. (eds.) *International Tourism and Hospitality in the Digital Age.* IGI-Global Publications, USA.
6. Chand, M.D., Budhwar, P.S., and Katou, A.A. (2017) Investigating idiosyncratic deals in the Indian hospitality industry. In: Chand, M.D. (ed.) *Opportunities and Challenges for Tourism and Hospitality in the BRIC Nations.* IGI-Global Publications, USA.
7. Katou, A.A. and Katsouli, E.F. (2017) Empirical evidence on convergence of travel and tourism competitiveness and global competitiveness across the BRIC countries. In: Chand, M.D. (ed.) *Opportunities and Challenges for Tourism and Hospitality in the BRIC Nations.* IGI-Global Publications, USA.
8. Κάτου, Α.Α. (2017) Ιδιοσυγκρασιακές συμφωνίες και αντιδράσεις εργαζομένων σε περιβάλλον οικονομικής κρίσης. *Τόμος προς Τιμή του Ομότιμου Καθηγητή Γ. Οικονόμου,* Πειραιάς: Εκδόσεις Πανεπιστημίου Πειραιά (σελ. 253-269).

9. Chand, M.D. and Katou, A.A. (2018) Idiosyncratic Deals and Organizational Performance: A Study of the Indian Travel Intermediaries Industry. In: Chand, M.D. and Chauhan, V. (eds) *International Travel Agency and Tour Operation Management*. IGI Global USA.

Ανακοινώσεις σε Συνέδρια με Κριτές και Πρακτικά

1. Katou, A.A. (2002) 'The link between business strategy, human resource management and business performance: The case of the Greek manufacturing sector', *Employment Research Unit Annual Conference,* September 12-13, Cardiff, U.K. (Organizing / Theorizing: Developments in organization theory and practice. *Management Research News.* Vol. 25. No. 8/9/10 2002).
2. Katou, A.A. and Budhwar, P.S. (2005) 'The effect of human resource management policies on organizational performance in Greek manufacturing firms' *EURAM 2005 Conference,* May 4-7, Munich, Germany.
3. Katou, A.A. and Budhwar, P.S. (2005) 'Human resource management systems and organizational performance: A test of mediating model in the Greek manufacturing context*', HRM Conference 'The value of HRM?! Optimizing the architecture of HRM'.* November 4-5, Amsterdam, The Netherlands.
4. Katou, A.A. and Budhwar, P.S. (2006) 'Universalistic or contingency model? Contribution of HRM towards firms' performance in Greece', 2006 *AIB Conference*, June 23-26, Beijing, China.
5. Budhwar, P.S. and Katou, A.A. (2006) 'HRM and organizational performance: A test of competing models in the Greek manufacturing sector', *2006 Academy of Management Annual Meeting,* August 11-16, Atlanta, Georgia, USA.
6. Katou, A.A. and Budhwar, P.S. (2007) 'The effect of business strategies and HRM policies on organisational performance in Greek manufacturing firms', *The 9th International Human Resource Management Conference,* June 12-15, Tallinn, Estonia.
7. Katou, A.A. and Budhwar, P.S. (2007) 'An integrative framework for understanding the link between human resource management and business performance', *2007 Academy of Management Annual Meeting,* August 3-8, Philadelphia, USA.
8. Katou, A.A. and Budhwar, P.S. (2007) 'Testing competing HRM-performance linkage models: Evidence from the Greek manufacturing sector', *5th Workshop on International Strategy and Cross Cultural Management,* September 28-29, Istanbul, Turkey, The European Institute for Advanced Studies.
9. Katou, A.A. and Budhwar, P.S. (2008) 'The productivity effects of human resource management: A systems approach', *2008 Academy of Management Annual Meeting,* August 8-13, Anaheim, California, USA.
10. Budhwar, P.S., Katou, A.A. and Narayan, D. (2008) 'The role of HRM in cross-border mergers and acquisitions: The case of Indian pharmaceutical firms',

6th Asia Academy of Management Conference, December 14-16, Taipei, Taiwan.

11. Budhwar, P.S., Al-Hamadi, A.B. and Katou, A.A. (2009) 'Influence of ethical beliefs, national culture and institutions on preferences for HRM in Oman', *10th International HRM Conference,* Santa Fe, New Mexico, June 21-24, USA.
12. Katou, A.A. and Budhwar, P.S. (2009) 'The link between human resource management, psychological contract, and organisational performance', *The British Academy of Management 2009 Conference*, 15-17 September, Brighton, U.K.
13. Katou, A.A. and Budhwar, P.S. (2010) 'The Link between HRM policies, psychological contract fulfilment and organizational performance: The case of the Greek services sector', *The 11th International Human Resource Management Conference,* 9-12 June 2010, Aston, Birmingham, U.K.
14. Καραγιώργου, Δ., Κοτσώνης, Μ.-Α., Κάτου, Α.Α. and Μοσχίδης, Ο. (2010) Η σχέση μεταξύ στρατηγικής της επιχείρησης, διοίκησης Ανθρώπινων πόρων και επίδοσης της επιχείρησης: Η περίπτωση των επιχειρήσεων της Έδεσσας. *Φοιτητικό Συνέδριο Πανεπιστημίου Μακεδονίας: Εφαρμογές Πληροφορικής και Μεθοδολογίες Διοίκησης,* 5 Νοεμβρίου 2010, Θεσσαλονίκη.
15. Katou, A.A. and Budhwar, P.S. (2011) 'An investigation into the sine qua non of the reciprocity norm via the psychological contract framework in Greek organizations', *The 2011 Academy of Management Annual Meeting.* August 12-16. San Antonio, Texas, USA.
16. Katou, A.A., Budhwar, P.S. and Patel, C. (2012) 'Content vs. process in the HRM-performance relationship: An empirical examination', *The 2012 Academy of Management Annual Meeting,* August 3-7, Boston, Massachusetts, USA.
17. Patel, C., Budhwar, P.S. and Katou, A.A. (2013) 'Curvilinear relationship between high performance work systems, organizational climate and work attitudes in the Indian call centre context', *Global Business and Technology Association's Fifteenth Annual International Conference,* July 2-6, Helsinki, Finland.
18. Katou, A.A., Budhwar, P.S., Pattel, C. and Theodorakopoulos, N. (2015) Idiosyncratic deals and organisational performance: A multi-level, multi-dimension, and multi-path investigation', *31st European Group of Organizational Studies (EGOS) 2015 Conference*, July 2-4, Athens, Greece.
19. Katou, A.A., Budhwar, P.S. and Chand, M. (2015) 'The moderating effects of transformational leadership and self-worth in the idiosyncratic deals - employee reactions relationship: A study of Indian hospitality industry', *4th Biennial Conference of the Indian Academy of Management*, December 11-13, Noida, India.
20. Varma**,** A., Budhwar, P. and Katou, A.A. (2016) 'Host country national support of expatriates: A two-phase study in China' *European Academy of Management Conference, EURAM*, June 1-4, Paris, France.

21. Patel**,** C., and Katou, A.A. (2018) **'**Managerial attributions and employee engagement: The contextual role of line managerial HR discretion and enabling HR practices**.** In the Symposium of HR Attribution: A contextual View', *The 2018 Academy of Management Annual Meeting,* August 10-14, Chicago, Illinois, USA**. (**Academy of Management Proceedings Volume 2018, Issue 1: 02 Jul 2018).
22. Varma, A., Zilic, I., Katou, A.A., Blajic, B. and Jukic, N. (2018) 'Supervisor-subordinate relationships and employee performance appraisals: A multi-source investigation in Croatia', *European Academy of Management Conference*, June, Reykjavik, Iceland.
23. Varma, A., Mathew, J., Budhwar, P. and Katou, A.A. (2018) 'Indian expatriate nurses in the United Kingdom: A longitudinal study of the impact of host country national support', *European Academy of Management Conference*, June, Reykjavik, Iceland.
24. Katou, A.A., Budhwar, P. and Patel, C. (2019) 'The role of line-managers' and employees' HR attributions in the relationship between HRM systems and organizational performance: A multilevel study', **In the Symposium of** Understanding The HR Process: Next Steps and New Avenues. *3rd HR Division International Conference*. January 9-11, Dublin, Ireland.

ΙΑΣΩΝ ΠΑΠΑΘΑΝΑΣΙΟΥ

BOOKS

Jason Papathanasiou & Nikolaos Ploskas (2018). "*Multiple Criteria Decision Aid. Methods, Examples and Python Implementations*". Series: Springer Optimization and Its Applications, Volume 136, hardcover ISBN: 978-3-319-91646-0, 190 pages, Springer.

PAPERS PUBLISHED IN SCIENTIFIC VOLUMES

1. X. X. Triadafilidis, J. Tarnanidis, J. Papathanasiou, G. Kalfakakou (2005). "Effect of the Environmental Factor to the solution choice of a technical project". Annual volume of the Greek Information and Communication in Agriculture, Food and Environment Society, Greece (HAICTA, in Greek).
2. X. X. Triadafilidis, J. Papathanasiou, J. Tarnanidis (2007). "Evaluation of the Online Presence of the Construction Industry in the region of Thessaloniki". Volume titled "*Multicriteria Decision Making*", Matsatsinis, N. and Zopounidis, K. (editors), Klidarithmos, Greece (in Greek).
3. Basil Manos, Thomas Bournaris, Jason Papathanasiou, Domna Tziaka (2007). "An MCDM model for the study of impacts of irrigated agriculture". Volume titled "*Our Common Future. 20 years after*", Franco A. Cavalleri (editor), CSST- Development Studies.
4. Dimitra Manou, Jason Papathanasiou, George Desipris and Anastasia Dimitriadi (2008). "Artificial lake Kerkini". Volume titled "*Governance and Ecosystem Management for the CONservation of BIOdiversity*", Basil Manos and Jason Papathanasiou (editors), Ziti publishers, Greece.
5. B. Manos, J. Papathanasiou, Th. Bournaris (2008). "Decision Support System". Volume titled "*Development and utilization of vulnerability maps for the monitoring and management of groundwater resources in the Archimed area*" Konstantinos Voudouris, Maurizio Polemio, Jason Papathanasiou (editors), published by the EU Water project, Greece.
6. B. Manos, R. Kenward, S. Arampatzis, J. Papathanasiou (2011). *"A Governance and Ecosystems Management Approach to the Conservation of Biodiversity".* Volume titled *"Agricultural and Environmental Informatics, Governance, and Management: Emerging Research Applications"*, Zacharoula Andreopoulou, Basil Manos, Nico Polman and Davide Viaggi (editors), IGI Global, USA.
7. Dimitra Manou, Jason Papathanasiou (2013). "An Overview of the Case Studies". Volume titled *"Transactional Environmental Support System Design: Global Solutions",* Robert Kenward, Jason Papathanasiou, Basil Manos and Stratos Arampatzis (editors). IGI

Global, USA.

8. Dimitra Manou, Jason Papathanasiou (2014). "Exploring the development of new tourism activities in the Municipality of Kerkini by using sustainably the area's natural resources". Volume titled *"Transactional Environmental Support System Design: Global Solutions*", Robert Kenward, Jason Papathanasiou, Basil Manos and Stratos Arampatzis (editors). IGI Global, USA, 2013. The same chapter has been published with the same title as chapter 80 in "*Hospitality, Travel, and Tourism: Concepts, Methodologies, Tools, and Applications*" (3 Volumes) and by the same publisher.
9. Robert E. Kenward, Nick M. Casey, Sean S. Walls, Janet M. Dick, Rognald Smith, Sarah L. Turner, Alan D. Watt, Jason Papathanasiou, Zacharoula Andreopoulou, Stratos Arampatzis, Olympia Papadopoulou, Gabor von Bethlenfalvy, Carlos Rio Carvalho, Rui Morgado, Robin J A. Sharp, Zenon Tederko, László Szemethy, L, Judit Gallo, Daniel Székely, Mari Ivask, Kristjan Piirimäe, Eve Aruvee, Ion Navodaru, Basak Avcioglu, Engin Gem, Julie A. Ewald, Nick Sotherton, Adrian C. Newton, Kathy H. Hodder (2013). "Design of a Transactional Environmental Support System". Volume titled *"Transactional Environmental Support System Design: Global Solutions*", Robert Kenward, Jason Papathanasiou, Basil Manos and Stratos Arampatzis (editors). IGI Global, USA.
10. B. Manos, T. Bournaris, J. Papathanasiou, K. Voudouris, N. Kazakis, A. Tagarakis, D. Zioga (2012). "Implementation of pilot action in Greece: Application of a DSS to support water-use and eco-friendly decision process in agricultural production planning". Volume titled *"Jointly for a new European agricultural water management. The EU.WATER regional answer for South East Europe*", published by the EU.WATER project, Debrecen, Hungary.
11. Nikolaos Ploskas, Nikolaos Samaras, Jason Papathanasiou (2012). "A Web-Based Decision Support System using Basis Update on Simplex Type Algorithms" Volume titled "*Decision Support Systems II - Recent Developments Applied to DSS Network Environments*", Jorge E. Hernández, Shaofeng Liu, Boris Delibašić, Pascale Zaraté, Fátima Dargam, Rita Ribeiro (editors), lecture notes in Business Information Processing **(LNBIP)** series, Volume 164, Springer.
12. Jason Papathanasiou, Nikolaos Ploskas and Nikolaos Samaras (2014). "A Web-Based Decision Support System for the Capacitated Facility Location Problem". Volume titled "Impact of Decision Support Systems for Global Environments" published by Springer in the series of *"**Lecture Notes in Business Information Processing (LNBIP)".*** F. Dargam, J. E. Hernández, P. Zaraté, S. Liu, R. Ribeiro, B. Delibasic, J. Papathanasiou (editors). Volume 184, Springer**.**
13. N. Ploskas, I. Athanasiadis, J. Papathanasiou, N. Samaras (2015). "A Tangible Collaborative Decision Support System for Various Variants of the Vehicle Routing Problem". Volume titled *"Decision Support Systems V: Big Data Analytics for Decision Making"*. B. Delibasic, J.E. Hernández, J. Papathanasiou, F. Dargam, P. Zaraté, R. Ribeiro, S. Liu, I. Linden (editors), **Lecture Notes in Business**

Information Processing (LNBIP), Volume 216, Springer.

14. N. Ploskas, I. Athanasiadis, J. Papathanasiou, N. Samaras (2015). "A Collaborative Spatial Decision Support System for the Capacitated Vehicle Routing Problem on a Tabletop Display". Volume titled *"Information and Knowledge Management in Decision Processes"*. I. Linden, J. E. Hernández, S. Liu, F. Dargam (editors). **Lecture Notes in Business Information Processing (LNBIP), Springer**.
15. J. Papathanasiou, N. Ploskas, T. Bournaris, and B. Manos (2016). "A Decision Support System for Multiple Criteria Alternative Ranking Using TOPSIS & VIKOR: A Case Study on Social Sustainability in Agriculture". Volume titled *"Decision Support Systems VI: Decision Support Systems Addressing Sustainability & Societal Challenges",* **Lecture Notes in Business Information Processing (LNBIP), Springer**.
16. Nikolaos Ploskas, Jason Papathanasiou and Georgios Tsaples (2017). "Implementation of an extended fuzzy VIKOR method based on triangular and trapezoidal fuzzy linguistic variables and alternative deffuzification techniques". Volume titled *"Decision Support Systems VII: Data, Information and Knowledge Visualisation in Decision Making*", **Lecture Notes in Business Information Processing (LNBIP), Springer**.
17. Georgios Tsaples, Jason Papathanasiou and Nikolaos Ploskas (2017). "Integrating System Dynamics with exploratory MCDA for robust decision-making". Volume titled "*Decision Support Systems VII: Data, Information and Knowledge Visualisation in Decision Making*", **Lecture Notes in Business Information Processing (LNBIP), Springer**.
18. Georgios Stavrou, Panagiotis Adamidis and Jason Papathanasiou (2018). "Computer Supported Team Formation". Volume titled "*Decision Support Systems VIII: Sustainable Data-Driven & Evidence-based Decision Support*". **Lecture Notes in Business Information Processing (LNBIP), Springer**.
19. Glykeria Myrovali, Georgios Tsaples, Maria Morfoulaki, Georgia Aifadopoulou and Jason Papathanasiou (2018). "An Interactive Learning Environment Based on System Dynamics Methodology for Sustainable Mobility Challenges Communication & Citizens' Engagement". Volume titled *"Decision Support Systems VIII: Sustainable Data-Driven & Evidence-based Decision Support"*. **Lecture Notes in Business Information Processing (LNBIP), Springer**.

PAPERS PUBLISHED IN INTERNATIONAL REFEREED JOURNALS

1. Th. Koutroumanidis, J. Papathanasiou, B. Manos (2002). "A Multicriteria Analysis of productivity of Agricultural Regions in Greece". *Operational Research, an International Journal*, vol 2, no 3, Springer.
2. B. Manos, Th. Bournaris, N. Silleos, V. Antonopoulos, J. Papathanasiou (2004). "A Decision Support System for Rivers Monitoring and

Sustainable Management". *Environmental Monitoring and Assessment*, vol 96, no 1-3, Springer.

3. B. Manos, A. Ciani, Th. Bournaris, I. Vassiliadou, J. Papathanasiou (2004). "A taxonomy Survey of Decision Support Systems in Agriculture". *Agricultural Economics Review*, vol 5, no 2, pp. 80-94.
4. I. Papathanasiou, I. Vassiliadou, M. Vlahopoulou, B. Manos (2005). "A decision support system for farm regional planning". *Yugoslav Journal of Operational Research*, vol 15, no 1.
5. B. Manos, Th. Bournaris, Mohd. Kamruzzaman, Moss. Anjuman Ara Begum, J. Papathanasiou (2006). "Regional impact of irrigation water pricing in Greece under alternative scenarios of European policy: a multicriteria analysis". *Regional Studies*, vol. 40, no 9, pp. 1055–1068, Taylor and Francis.
6. B. Manos, Moss. Anjuman Ara Begum, Mohd. Kamruzzaman, Ioanna Nakou, J. Papathanasiou (2007). "Fertilizer price police, the environment and farms behavior". *Journal of Policy Modeling*, vol 29, no 1, pp. 87-97, Elsevier.
7. J. Papathanasiou and B. Manos (2007). "An Approximation Algorithm for the Location of Dairy Enterprises under Time Constraints". *European Journal of Operational Research*, vol.182, issue 3, 2007, pp. 1479 – 1487, Elsevier.
8. Basil Manos, Thomas Bournaris, Jason Papathanasiou, Parthena Chatzinikolaou (2009). "Evaluation of tobacco cultivation alternatives under the EU common agricultural policy (CAP)". *Journal of Policy Modeling*, **vol 31,** no **2, pp.** 225-238**,** Elsevier.
9. Dimitra Manou, Jason Papathanasiou (2009). "Exploring the potential failure of the Regulatory framework and management tools which govern the conservation of biodiversity: the case of artificial lake Kerkini in Greece". *Journal of Environmental Assessment Policy and Management*, vol 11, no 2, pp. 213–243, World Scientific.
10. Basil Manos, Jason Papathanasiou, Thomas Bournaris, Anastasia Paparrizou, Garyfallos Arabatzis (2009). "Simulation of impacts of irrigated agriculture on income, employment and environment". *Operational Research, an International Journal*, vol 9, no 3, pp. 251-266, Springer.
11. B. Manos, J. Papathanasiou, Th. Bournaris, K. Voudouris (2010). "A DSS for Sustainable Planning and Environmental Protection of Agricultural Regions". *Environmental Monitoring and Assessment*, vol 164, no 1-5, pp. 43-52, Springer.
12. B. Manos, Th. Bournaris, J. Papathanasiou, P. Chatzinikolaou (2010). "Tobacco decoupling impacts on income, employment and environment in European tobacco regions". ***International Journal of Business Innovation and Research*****,** vol 4, no 4, pp. 281 - 297, Inderscience.
13. Th. Bournaris, J. Papathanasiou, Ch. Moulogianni, B. Manos (2009). "A Fuzzy Multicriteria Mathematical Programming model for planning agricultural irrigated regions". *New Medit (Mediterranean Journal of Economics, Agriculture and Environment)*, vol VIII, no, 4.

14. B. Manos, J. Papathanasiou, Th. Bournaris and K. Voudouris (2010). "A multicriteria model for planning agricultural regions within a context of groundwater rational management". *Journal of Environmental Management*, vol 91, no 7, pp. 1593-1600, Elsevier.
15. R. E. Kenward, M. J. Whittingham, S. Arampatzis, B. D. Manos, T. Hahn, A. Terry, R. Simoncini, J. Alcorn, O. Bastian, M. Donlan, K. Elowe, F. Franzén, Z. Karacsonyi, M. Larsson, D. Manou, I. Navodaru, O. Papadopoulou, J. Papathanasiou, A. von Raggamby, R. J. A. Sharp, T. Söderqvist, Å. Soutukorva, L. Vavrova, N. J. Aebischer, N. Leader-Williams, and C. Rutz (2011). "Identifying governance strategies that effectively support ecosystem services, resource sustainability, and biodiversity". *PNAS (**Proceedings of the National Academy of Sciences of the United States of America***),* vol. 108, no 13, 5308-5312.
16. Th. Bournaris, J. Papathanasiou (2012). "A DSS for the planning of agricultural production". ***International Journal of Business Innovation and Research*, vol 6, no 1, Inderscience**.
17. Ch. Triantafillidis, J. Papathanasiou (2013). "Multicriteria decision analysis in Programme Management: Evaluation of Education Infrastructure Projects using the AHP". ***International Journal of Data Analysis Techniques and Strategies*, vol 5, no 1, Inderscience.**
18. Jason Papathanasiou and Robert Kenward (2014). "Design of a data-driven environmental decision support system and testing of stakeholder data-collection". ***Environmental Modelling & Software***, vol. **55, pp 92-106, 2014**, Elsevier**.**
19. Thomas Bournaris, Christina Moulogianni and Jason Papathanasiou (2014). "Regulatory impact assessment and its evolution in Greece and Cyprus". *International Journal of Environment and Sustainable Development*, **vol 13, no 3, Inderscience.**
20. Moschidis Odysseas and Papathanasiou Jason (2014). "A multivariate statistical assessment of the level of use of Information Systems in the public sector services in Greece in order to oppose bureaucracy". *International Journal of Operations Research and Information Systems*, **vol 5, no 1, IGI**.
21. Vassilis Kostoglou, Jason Papathanasiou, Odysseas Moschidis and Paraskevi Ladopoulou (2014). "A comparative analysis of the Greek universities' presence on the world wide web using an analytical MCDM methodology". ***International Journal of Multicriteria Decision Making*, vol 4, no 3, Inderscience**.
22. Fani Antoniou, Georgios Aretoulis, Dimitrios Konstantinidis and Jason Papathanasiou (2014). "Choosing the most appropriate contract type for compensating major highway project contractors". *Journal of Computational Optimization in Economics and Finance*, vol 6, no 2, Nova.
23. Nikolaos Ploskas, Nikolaos Samaras and Jason Papathanasiou (2015). "A Decision Support System for Solving Linear Programming Problems". *International Journal of Decision Support System Technology*, vol 6, no 2, IGI.

24. Jason Papathanasiou, Vassilis Kostoglou, Dimitris Petkos (2015). "A comparative analysis of cloud computing services using multicriteria decision analysis methodologies". *International Journal of Information and Decision Sciences*, **vol 7, no 1, Inderscience.**
25. N. Ploskas, I. Athanasiadis, J. Papathanasiou, N. Samaras (2015). "An Interactive Spatial Decision Support System using Tangible User Interfaces for the Multiple Capacitated Facility Location Problem". *International Journal of Decision Support System Technology*, vol 7, no 2, IGI.
26. Georgios Aretoulis, Christophoros Triantafyllidis, Jason Papathanasiou, Ioannis Anagnostopoulos (2015). "Selection of the most competent Project Designer based on multi-criteria and cluster analysis". ***International Journal of Data Analysis Techniques and Strategies***, vol 7, no 2, **Inderscience.**
27. Ioanna Nakou, Jason Papathanasiou and Basil Manos (2015). "Evaluation of development operational programmes in rural areas. Consistency between planned targets and implemented actions". *International Journal of Operational Research*, vol 23, no 4, **Inderscience.**
28. Th. Bournaris, J. Papathanasiou, B. Manos, N. Kazakis, K. Voudouris (2015). "Support of irrigation water use and eco-friendly decision process in agricultural production planning". *Operational Research, an International Journal*, Volume 15, Issue 2, pp 289-306, Springer.
29. T. Tarnanidis, J. Papathanassiou, D Subeniotis (2016). "Critical success factors in the TBL concept of sustainable entrepreneurship". International Journal of Decision Support Systems (IJDSS), Volume 2, No. 1/2/3, pp. 38-53, Inderscience.
30. G. Aretoulis, J. Papathanasiou, K. Zapounidis, A. Seridou (2017). "Conscientiousness Personality Trait defines the Competent Greek Project Manager". *International Journal of Business Performance Management* (IJBPM), Vol. 18, Issue 3, pp. 350-380, Inderscience.
31. T. Tarnanidis, J. Papathanasiou, D Subeniotis. "How far the TBL concept of sustainable entrepreneurship extends beyond the various sustainability regulations: Can Greek food manufacturing enterprises sustain their hybrid nature over time?". *Journal of Business Ethics*, Springer. (accepted)
32. Theodore Tarnanidis, Jason Papathanasiou, Maro Vlachopoulou, Basil Manos, Anna Kalioropoulou (2018). "A multicriteria approach for assessing agricultural productivity". *International Journal of Sustainable Agricultural Management and Informatics* (IJSAMI), Vol. 3, Issue 4, pp. 314-324, Inderscience.
34. Pantelis Vogiatzis, George Aretoulis, Jason Papathanasiou (2018). "A Multicriteria Based Ranking of Greek Construction Companies Listed in Athens Stock Exchange Using Investment Ratios". *International Journal of Decision Support Systems* (IJDSS). Volume 3, Issue 1/2, 71-90, Inderscience

.

PAPERS PUBLISHED IN ONLINE INTERNATIONAL REFEREED JOURNALS

1. J. Tarnanidis, J. Papathanasiou, P. Filakis (2006). "Learning Curves as a tool for Enterprises development". *AMO - Advanced Modeling and Optimization*, vol 8, no 2, pp. 209-216.
2. J. Papathanasiou, A. Paparrizou (2007). "A Decision Support System for the Facility Location Problem under Time Constraints". *AMO - Advanced Modeling and Optimization*, vol 9, no 1, pp. 117-134.
3. O. Moschidis, V. Kostoglou, J. Papathanasiou (2013). "Identifying the Principal Factors Affecting the Selection of Higher Education Economical Studies in Greece". *Journal of Management Research*, vol 5, no 2, pp 119-132.

PAPERS AND POSTERS PUBLISHED IN INTERNATIONAL AND NATIONAL CONFERENCES, WORKSHOPS AND SYMPOSIA

1. Th. Koutroumanidis, J. Papathanasiou, B. Manos (2001). "Multicriteria analysis of the effectiveness of the primary sector at the region of Eastern Macedonia and Thrace". Proceedings of the 14th National Operational Research Conference in Xanthi, Greece (in Greek). — Proceedings
2. Th. Bournaris, I. Vasilliadou, J. Papathanasiou, B. Manos (2002). "Decision Support Systems in Agriculture". Proceedings of the 6th Balkan Conference on Operational Research in Thessaloniki, Greece. — Proceedings
3. I. Papathanasiou, I. Vasilliadou, M. Vlahopoulou, B. Manos (2002). "A Decision Support System for farm regional planning". Proceedings of the Greek Information and Communication Technologies in Agriculture, Food and Environment Society 1st Conference in Athens, Greece. — Proceedings
4. B. Manos, Th. Bournaris, D. Giaka, J. Papathanasiou (2002). "A Multi-Criteria Analysis for Investigation of Impacts of Irrigated Agriculture on Income, Employment and Environment in Greece". Proceedings of the 15th National Operational Research Conference in Tripoli, Greece (in Greek). — Proceedings
5. J. Papathanasiou, S. Evagelogiannis, H. Corbi (2003). "A Multiple Facility Location Model in a Plane Under Heavy Competition". Proceedings of the 16th National Operational Research Conference in Larisa, Greece (in Greek). — Proceedings
6. J. Papathanasiou (2005). "The Facility Location Problem under Time Constraints". Proceedings of the 17th National Operational Research Conference at Rio, Greece (in Greek). — Proceedings
7. J. Tarnanidis, G. Tsalikidis, J. Papathanasiou, X. X. Triadaphilidis, K. Anastasiadis (2005). "Mathematical Description of Learning Curves". Proceedings of the 17th National Operational Research Conference at Rio, Greece (in Greek). — Proceedings
8. Z. Andreopoulou, M. Vlachopoulou, B. Manos, S. Vassiliadou, J. — Proceedings

	Papathanasiou (2005). "Website Evaluation in the Context of Support and Promotion for E-business in Forestry Sector". Proceedings of the International Congress on Information Technologies in Agriculture, Food and Environment (ITAFE '05) at Adana, Turkey.
Proceedings	9. S. Arampatzis, B. Manos, J. Papathanasiou (2006). "Governance and Ecosystems Management for the Conservation of Biodiversity". Proceedings of the 9th Pan Hellenic Conference of Agricultural Economy in Athens, Greece (in Greek).
Proceedings	10. B. Manos, Th. Bournaris, J. Papathanasiou, K. Voudouris, Ch. Moulogianni (2007). "A DSS for Agricultural Land Use, Water Management and Environmental Protection". Proceedings of the 3rd IASME/WSEAS International Conference on Energy, Environment, Ecosystems and Sustainable Development (EEESD'07), Kreta, Greece.
Proceedings	11. B. Manos, S. Arampatzis, A. Terry, O. Papadopoulou and J. Papathanasiou (2007). "Governance and ecosystem management for the conservation of biodiversity in developing countries". Proceedings of the "Ecological Complexity and Sustainability: Challenges and Opportunities for 21 Century's Ecology". Eco Summit 2007, Beijing, China.
Proceedings	12. Pericles Fylakis, Jason Papathanasiou and John Tarnanidis (2007). "Quality of life and environmental factors relevant to the facility location problem". Proceedings of the 19th National Operational Research Conference at Arta, Greece (in Greek).
Proceedings	13. R. Kenward, B. Manos, S. Arampatzis, J. Papathanasiou (2009). "A Transactional Environmental Support System for Europe". Proceedings of the European conference of the Czech Presidency of the Council of the EU. TOWARDS eENVIRONMENT (Challenges of SEIS and SISE: Integrating Environmental Knowledge in Europe). Prague, Czech Republic.
Proceedings	14. B. Manos, T. Bournaris, J. Papathanasiou and C. Moulogianni (2009). "A Fuzzy Multicriteria Mathematical Programming model for planning irrigated agricultural regions". Proceedings of the 2nd International CEMEPE & SECOTOX Conference, Mykonos, Greece.
Proceedings	15. Rodoula Tsiotsou, Jason Papathanasiou and Odysseas Moschidis (2009). "Tracing customer orientation through hotels' websites". Proceedings of the International Conference on Tourism Development and Management (Tourism in a Changing World: Prospects and Challenges), Kos, Greece.
Proceedings	16. Rodoula Tsiotsou, Odysseas Moschidis and Jason Papathanasiou (2009). "Examining Customer Orientation in Hotels' Websites: A Comparative Study". Proceedings of the Second Biannual Conference on Services Marketing under the theme "Orchestrating the Service Experience: Music to the ears of our customers". Thessaloniki, Greece.
Poster	17. Stratos Arampatzis, Robert Kenward, Basil Manos and Jason Papathanasiou (2009). International symposium "Biodiversity Monitoring and Conservation: bridging the gaps between Global

	Commitment and Local Action". Poster titled "A transactional 'glocal' approach to biodiversity monitoring (and not only monitoring)". Zoological Society of London, UK.
Poster	18. Robert Kenward, Stratos Arampatzis, Basil Manos and Jason Papathanasiou (2009). International meeting UK-EOF (www.erff.org.uk) "Data Solutions workshop" Poster titled "A transactional approach to biodiversity monitoring (and not only monitoring)", Ryton Organic Gardens, Coventry, UK.
Proceedings	19. B. Manos, R. Kenward, S. Arampatzis, J. Papathanasiou (2010). "A transactional "glocal" approach to biodiversity conservation through sustainable use". Proceedings of the 5th International Conference on Environmental Science and Technology 2010, Huston, USA.
Proceedings	20. Th. Dinas, J. Papathanasiou (2010). "Development of an IT system for the management and protection of the plant capital of the prefecture of Kozani". Proceedings of the student conference "IT Applications and Management Methodologies", University of Macedonia, Thessaloniki, Greece (in Greek).
Proceedings	21. A. Panousis, J. Papathanasiou (2010). "Integrated Prefectures' Information Systems: the case of the Directorate of Public Limited Companies". Proceedings of the student conference "IT Applications and Management Methodologies", University of Macedonia, Thessaloniki, Greece (in Greek).
Poster	22. J. Papathanasiou, D. Manou (2010). "Environmental information as a challenge to the successful implementation of Environmental Impact Assessments: the case of Greece". Proceedings of the "Sustainable Development Evaluations in Europe: From a Decade of Practices, Politics and Science to Emerging Demands", EASY-ECO Brussels Conference 17 – 19 , 2010.
Proceedings	23. Moschidis Odysseas, Ismyrlis Vasileios and Papathanasiou Jason (2011). "Public sector employees and information systems' security with data analysis methods". Proceedings of the "1st International Symposium & 10th Balkan Conference on Operational Research", Thessaloniki, Greece.
Book of Abstracts	24. Jason Papathanasiou (2011). "A Decision Support System design for environmental policy planning and land use within the EU". **Proceedings** (Book of Abstracts, IRIT Research Report: IRIT/RR--2011-14—FR, Toulouse, France) **of the EWG-DSS London-2011 workshop on decision systems,** London, UK.
Proceedings	**25. B. Manos, Th. Bournaris, J. Papathanasiou and K. Voudouris (2012). "A multicriteria model to support eco-friendly agricultural production planning". Proceedings of the "Protection and Restoration of the Environment XI", Thessaloniki, Greece.**
Proceedings	26. Thomas Bournaris and Jason Papathanasiou (2012). "An environmetaly friendly DSS for agricultural production planning". Proceedings of the DSS2012 – 16th IFIP WG8.3 International Conference on Decision Support Systems, Anavissos, Greece, June 28-30 2012**,** IOS Press, Amsterdam, NL. Conference theme: "Fusing

	DSS into the Fabric of the Context".
Book of Abstracts	27. Jason Papathanasiou, Nikolaos Ploskas and Nikolaos Samaras (2012). "A Dynamic Heuristic Algorithm for the Facility Location Problem". Book of abstracts of the **8th HSSS National & International Conference** "Systems approach to Strategic Management". **Hellenic Society for Systemic Studies (HSSS)**, Thessaloniki, Greece.
Proceedings	28. Nikolaos Ploskas, Nikolaos Samaras and Jason Papathanasiou (2012). "The triangular factorization on the revised Simplex algorithm". Proceedings of the 23rd National Operational Research Conference "Energy/Systems Resources Management". **Athens, Greece (in Greek).**
Proceedings	29. Nikolaos Ploskas, Jason Papathanasiou and Nikolaos Samaras (2012). "Parallel implementation of an algorithm for the facility location problem". Proceedings of the 23rd National Operational Research Conference "Energy/Systems Resources Management". **Athens, Greece (in Greek).**
Book of Abstracts	30. Jason Papathanasiou, Vassilis Kostoglou, Dimitris Petkos (2012). "A multicriteria comparative analysis of cloud computing services from the user perspective". Book of Abstracts of the 12th Special Conference of the Hellenic Operational Research Society (HELORS, 9th Meeting of Multiple Criteria Decision Aid), "Multiple Criteria Analysis in Decision Support Systems", Kavala, Greece.
Book of Abstracts	31. Georgios Aretoulis, Christoforos Triantafillidis and Jason Papathanasiou (2012). "A synthesis of multi-criteria and cluster analysis approaches for the selection of the most competent Construction Project Designer". Book of Abstracts of the 12th Special Conference of the Hellenic Operational Research Society (HELORS, 9th Meeting of Multiple Criteria Decision Aid), "Multiple Criteria Analysis in Decision Support Systems", Kavala.
Book of Abstracts	32. Jason Papathanasiou Nikolaos Ploskas and Nikolaos Samaras (2013). "A Web-Based Decision Support System for the Capacitated Facility Location Problem". Proceedings of the EWG-DSS Thessaloniki-2013 Workshop, "Exploring New Directions For Decisions In The Internet Age", Thessaloniki, Greece.
Book of Abstracts and CD of e-proceedings	33. Nikolaos Ploskas, Nikolaos Samaras and Jason Papathanasiou (2013). "A Decision Support System for Solving Linear Programming Problems". Proceedings of the EURO mini-conference Graz-2013, "On collaborative decision systems in economics, complex societal & environmental applications", Graz, Austria.
Book of Abstracts	34. Maria Koura and Jason Papathanasiou (2013). "The Euro Crisis and its impact on the EU Mediterranean countries: Which is the most suitable country for entrepreneurship?". Book of Abstracts of the 13th Special Conference of the Hellenic Operational Research Society (HELORS, 10th Meeting of Multiple Criteria Decision Aid), **"Sustainable Development using Multicriteria Decision Analysis", Thessaloniki, Greece.**
Book of Abstracts	35. Fani Antoniou, Georgios Aretoulis, Dimitrios Konstantinidis and

	Jason Papathanasiou (2013). "Development of a theoretical contract type selection model and application to highway construction project scenarios". Book of Abstracts of the 13th Special Conference of the Hellenic Operational Research Society (HELORS, 10th Meeting of Multiple Criteria Decision Aid), **"Sustainable Development using Multicriteria Decision Analysis", Thessaloniki, Greece.**
Proceedings	36. Nikolaos Ploskas, Jason Papathanasiou and Nikolaos Samaras (2014). "Towards a Web-Based Spatial Decision Support System for the Multiple Capacitated Facility Location Problem". Proceedings of the GDN 2014 (Joint International Conference of the INFORMS GDN Section and the EURO Working Group on DSS), Toulouse, June 10th-13th 2014. Special Focus: Group Decision Making and Web3.0.
Proceedings	37. Tarnanidis, T., Papathanasiou, J., and Soubeniotis D (2014). "Modelling sustainable entrepreneurship in time of crisis: evidence from a conjoint choice survey of Greek food companies". Proceedings of the 5th International Conference on International Business (ICIB), University of Macedonia, Thessaloniki, Greece.
Proceedings	38. Tarnanidis, T., Soubeniotis, D., and Papathanasiou J (2014). "Measuring sustainable entrepreneurship in a time of crisis: Evidence from a structural equation model". Proceedings of the 5th International Conference on International Business (ICIB), University of Macedonia, Thessaloniki, Greece.
Book of Abstracts	39. N. Ploskas J. Papathanasiou, N. Samaras, I. Athanasiadis (2015). "A Tangible Collaborative Decision Support System for Various Variants of the Vehicle Routing Problem". International Conference on Decision Support Systems Technology (ICDSST 2015), Belgrade, Serbia, 27-29 May 2015. Selected papers were published in Springer Lecture Notes in Business Information Processing (LNBIP) volume titled "Decision Support Systems V: Big Data Analytics for Decision Making".
Book of Abstracts	40. Kostoglou, V., Ploskas, N., Papathanasiou, J. and Charitakis, G (2015). "Monitoring the ranking of the IT departments of the Greek Technological Educational Institutes over time". Book of Abstracts of the 14th Special Conference of the Hellenic Operational Research Society, 11th Meeting of Multicriteria Decision Analysis "Agricultural Development and Rural Economy using Multicriteria Decision Analysis", Agrinio, Greece.
Proceedings	41. Theodore Tarnanidis, Jason Papathanasiou (2015). "Sustainable entrepreneurship: What it is? Can we measure it?". Proceedings of the 4th International Symposium and 26th National Conference on Operational Research, Chania, Crete, Greece.
Book of Abstracts	42. Tarnanidis, T., Papathanasiou, J., and Soubeniotis D (2015). "Entrepreneurship education in Greece: The case of University of Macedonia". Book of Abstracts of the 6th International Conference on International Business (ICIB), University of Macedonia, Thessaloniki, Greece.
Book of Abstracts	43. J. Papathanasiou, N. Ploskas, T. Bournaris, and B. Manos (2015). "A Decision Support System for Multiple Criteria Alternative Ranking Using TOPSIS & VIKOR: A Case Study on Social Sustainability in

	Agriculture". 2nd International Conference on Decision Support Systems Technology (ICDSST 2016), **"**Decision Support Systems addressing Societal Challenges", **Plymouth Graduate School of Management & Plymouth Business School, Faculty of Business,** University of Plymouth, Plymouth, UK, May 23-25, 2016. Selected papers were published in "Decision Support Systems VI: Decision Support Systems Addressing Sustainability & Societal Challenges" **Lecture Notes in Business Information Processing (LNBIP), Springer**.
Proceedings	44. Tarnanidis, T., Papathanasiou, J., O. Moschidis (2016). "Greek Thermal Springs as an alternative tourism destination: A study of satisfaction level". Proceedings of the 5th International Symposium and 27th National Conference on Operational Research, University of Piraeus, Aigaleo, Athens, Greece.
Proceedings	45. Georgios Aretoulis, Constantina Parisi, Andreas Georgiou, Jason Papathanasiou, Fani Antoniou and Christoforos Triantafyllidis (2016). "A fuzzy multicriteria decision analysis on selecting the most competent Project Manager considering personality traits and project procurement systems". Proceedings of the 5th International Symposium and 27th National Conference on Operational Research, University of Piraeus, Aigaleo, Athens, Greece.
Proceedings	46. Theodore Tarnanidis, Jason Papathanasiou, Demetres Subeniotis, Eleftheriadis Iordanis (2016). "Does business students' perception on entrepreneurship education affect their entrepreneurial intentions?". Proceedings of the 5th International Symposium and 27th National Conference on Operational Research, University of Piraeus, Aigaleo, Athens, Greece.
Proceedings	47. Georgios Aretoulis, Christoforos Triantafyllidis, Panagiotis Papaioannou, Ioannis Anagnostopoulos, Jason Papathanasiou (2017). "Analysis of Greek Construction Design - Engineers' Cognitive Abilities, Personality and Knowledge". Proceedings of the 9th International Conference on Construction in the 21st Century (CITC-9) "Revolutionizing the Architecture, Engineering and Construction Industry through Leadership, Collaboration and Technology", Dubai, United Arab Emirates.
Book of Abstracts	48. Theodore Tarnanidis, Jason Papathanasiou, Maro Vlachopoulou, Bertrand Mareschal (2017). "Multi-Criteria-Decision-Aid approach for ICT entrepreneurs in agribusiness: The case of Greece". Book of Abstracts of the PROMETHEE Days 2017, Portsmouth Business School, University of Portsmouth, UK.
Book of Abstracts	49. Nikolaos Ploskas, Jason Papathanasiou and Georgios Tsaples (2017). "Implementation of an extended fuzzy VIKOR method based on triangular and trapezoidal fuzzy linguistic variables and alternative deffuzification techniques". 3rd International Conference on Decision Support Systems Technology (ICDSST 2017), "Data, Information and Knowledge Visualisation in Decision Making", Department of Business Administration, Faculty of Economics, Social Sciences and Business Administration, University of Namur, Belgium, 29-31 May 2017. Selected papers were published in

	"Decision Support Systems VII: Data, Information and Knowledge Visualisation in Decision Making", **Lecture Notes in Business Information Processing (LNBIP), Springer**.
Book of Abstracts	50. Georgios Tsaples, Jason Papathanasiou and Nikolaos Ploskas (2017). "Integrating System Dynamics with exploratory MCDA for robust decision-making". 3rd International Conference on Decision Support Systems Technology (ICDSST 2017), "Data, Information and Knowledge Visualisation in Decision Making", Department of Business Administration, Faculty of Economics, Social Sciences and Business Administration, University of Namur, Belgium, 29-31 May 2017. Selected papers were published in "Decision Support Systems VII: Data, Information and Knowledge Visualisation in Decision Making", **Lecture Notes in Business Information Processing (LNBIP), Springer**.
Books of Abstracts and Proceedings	51. Theodore Tarnanidis, Jason Papathanasiou, Maro Vlachopoulou, Anna Kalioropoulou, Basil Manos (2017). "Evaluation of agricultural productivity by using multicriteria analysis: A case study in Central Macedonia in Greece". Book of Abstracts of the 6th International Symposium and 28th National Conference on Operational Research, University of Macedonia, Thessaloniki, Greece.
Books of Abstracts and Proceedings	52. Athanasios Dragoslis, Jason Papathanasiou, Theodore Tarnanidis (2017). "Software design and development for spatial tillage allocation using the Revised Simos methodology combined with the Multicriteria Analysis Methods AHP and VIKOR". Book of Abstracts of the 6th International Symposium and 28th National Conference on Operational Research, University of Macedonia, Thessaloniki, Greece.
Book of Abstracts	53. Basil Manos, Thomas Bournaris, Jason Papathanasiou, Athanasios Dragoslis (2017). "A DSS for sustainable planning of agricultural production and scenario analysis". Book of Abstracts of the 2017 EFITA (European Federation for Information Technology in Agriculture, Food and the Environment) congress, Montpellier, France.
Proceedings	54. Panagiota Digkoglou, Athanasios Dragoslis, Jason Papathanasiou, Vasileios Kostoglou (2017). "Using AHP and VIKOR to evaluate the hotel industry of eight European countries". Proceedings of the 8th Balkan Region Conference on Engineering and Business Education (BRCEBE) and 10th International Conference on Engineering and Business Education (ICEBE) "Creating a mindset for growth and socio-economic development", Sibiu, Romania.
Proceedings	55. Athanasios Dragoslis, Panagiota Digkoglou, Jason Papathanasiou, Vasileios Kostoglou (2017). "Using fuzzy AHP and fuzzy VIKOR to find the most suitable crops in a region". Proceedings of the 44th International Symposium on Operational Research SYM-OP-IS 2017, Zlatibor, Serbia.
Books of Abstracts	56. Tsiaras Stefanos, Dragoslis Athanasios, Papathanasiou Jason (2017). "Fuzzy multiple criteria analysis for selecting the optimum tree species for truffle cultivation in Greece". 18th Panhellenic Forestry Congress "Hellenic Forestry facing major challenges: sustainable forest management, forest cadaster, environmental technologies-

	networking and nature protection" & International Workshop "Information Technology, Sustainable Development, Scientific Network & Nature Protection". Edessa, Greece.
Oral presentation and abstract	57. Jason Papathanasiou & Nikolaos Ploskas (2017). "Building a web based DSS integrating alternative versions of fuzzy MCDA methodologies". Abstract submitted to the "14th Decision Deck workshop", LAMSADE - University of Paris Dauphine, France.
Proceedings	58. Panagiota Digkoglou, Jason Papathanasiou, Athanasios Dragoslis (2017). "Using PROMETHEE to classify the countries of the European Union in relation to their production of renewable energy sources". **9th Pan-Hellenic Conference of Data Analysis with International Participation. Thessaloniki, Greece.** (in Greek)
Books of Abstracts	59. Paraskevas Xanthopoulos, Jason Papathanasiou, Vassilis Kostoglou (2018). "Using DEA to evaluate the performance of European airlines". 16th Special Conference of the Hellenic Operational Research Society, 12th Meeting of Multicriteria Decision Analysis, Piraeus, Greece.
Books of Abstracts	60. Panagiota Digkoglou, Jason Papathanasiou, Vassilis Kostoglou (2018). "Using PROMETHEE to evaluate Environmental Health in a set of countries". 16th Special Conference of the Hellenic Operational Research Society, 12th Meeting of Multicriteria Decision Analysis, Piraeus, Greece.
Proceedings	61. Georgios Stavrou, Panagiotis Adamidis and Jason Papathanasiou (2018). "Computer Supported Team Formation". **Proceedings** of the 4th EWG-DSS Conference on Decision Support Systems Technology, **"**Sustainable Data-Driven & Evidence-based Decision Support with applications to the Environment and Energy sector" and PROMETHEE Days 2018, Hellenic Centre for Marine Research, Heraklion, Greece. Selected papers were published in Springer Lecture Notes in Business Information Processing (LNBIP) volume titled "Decision Support Systems VIII: Sustainable Data-Driven & Evidence-based Decision Support".
Proceedings	62. Glykeria Myrovali, Georgios Tsaples, Maria Morfoulaki, Georgia Aifadopoulou and Jason Papathanasiou (2018). "An Interactive Learning Environment Based on System Dynamics Methodology for Sustainable Mobility Challenges Communication & Citizens' Engagement". **Proceedings** of the 4th EWG-DSS Conference on Decision Support Systems Technology, **"**Sustainable Data-Driven & Evidence-based Decision Support with applications to the Environment and Energy sector" and PROMETHEE Days 2018, Hellenic Centre for Marine Research, Heraklion, Greece. Selected papers were published in Springer Lecture Notes in Business Information Processing (LNBIP) volume titled "Decision Support Systems VIII: Sustainable Data-Driven & Evidence-based Decision Support".
Proceedings	63. Stefanos Tsiaras, Jason Papathanasiou and George Tsiotras (2018). "Multiple Criteria Analysis in Forest Policy: Sustainable Agroforestry in Less Favoured Areas". Proceedings of the 4th EWG-DSS Conference on Decision Support Systems Technology, "Sustainable Data-Driven & Evidence-based Decision Support with applications to the

	Environment and Energy sector" and PROMETHEE Days 2018, **Hellenic Centre for Marine Research, Heraklion, Greece.**
Proceedings	64. Theodore Tarnanidis, Jason Papathanasiou, Georgios Tsaples and Stratos Moschidis (2018). "Modeling instigators of racism, abuse in football: The case of six EU countries". **Proceedings** of the 4th EWG-DSS Conference on Decision Support Systems Technology, **"**Sustainable Data-Driven & Evidence-based Decision Support with applications to the Environment and Energy sector" and PROMETHEE Days 2018, Hellenic Centre for Marine Research, Heraklion, Greece.
Proceedings	65. Jason Papathanasiou, Thomas Bournaris, Basil Manos and Georgios Tsaples (2018). "Applications of DSSs in agricultural production planning in Greece". **Proceedings** of the 4th EWG-DSS Conference on Decision Support Systems Technology, **"**Sustainable Data-Driven & Evidence-based Decision Support with applications to the Environment and Energy sector" and PROMETHEE Days 2018, Hellenic Centre for Marine Research, Heraklion.
Proceedings	66. Panagiota Digkoglou and Jason Papathanasiou (2018). "Comparing the Environmental Performance Index (EPI) with PROMETHEE's ranking for the first thirty countries for 2016". **Proceedings** of the 4th EWG-DSS Conference on Decision Support Systems Technology, **"**Sustainable Data-Driven & Evidence-based Decision Support with applications to the Environment and Energy sector" and PROMETHEE Days 2018, Hellenic Centre for Marine Research, Heraklion, Greece.
Books of Abstracts	67. G. Aifandopoulou, J. Papathanasiou, G. Tsaples, L. Parodos, E. Mitsakis, J.M. Salanova (2018). "Information exchange as the key for sustainable urban freight transportation: The AEOLIX project". 16th International Logistics and Supply Chain Congress, LMSCM 2018, Pamukkale, Denizli, Turkey.
Books of Abstracts	68. Panagiota Digkoglou and Jason Papathanasiou (2018). "Using PROMETHEE to rank the EU countries on Environmental Health and Ecosystem Vitality (EPI's indicators) from 2006 to 2016". 15th Decision Deck Workshop, Instituto Superior Técnico-ULisboa, Alameda Campus, Lisbon, Portugal.

TECHNICAL REPORTS

1. Basil Manos, Dimitra Manou, Jason Papathanasiou, George Desipris and Anastasia Dimitriadi. "Artificial lake Kerkini". Case study implemented during the GEMCONBIO project. (2007, 60 pages)
2. Basil Manos, Jason Papathanasiou, Thomas Bournaris. "Best Practice Guide, DSS guide". Deliverable implemented during the WATER-MAP project. (2008, 22 pages)
3. Manos, B., Bournaris, T. and J. Papathanasiou. "A Spatial model – DSS to support the sustainable planning process in the agricultural sector". Deliverable implemented during the WATER-MAP project. (2008, 41 pages)
4. Manos, B., Bournaris, T. and J. Papathanasiou. "Updated DSS". Deliverable implemented during the WATER-MAP project. (2008, 23 pages)

5. J. Papathanasiou and G. Desypris. "Quality Assurance Manual". Deliverable implemented during the TESS project. (2009, 25 pages)
6. Dimitra Manou, Jason Papathanasiou, Dimitriadi Anastasia, Daleziou Antonia. "TESS Case Study Report: Municipality of Kerkini". Case study implemented during the TESS project. (2011, 48 pages)
7. Dimitra Manou and Jason Papathanasiou. "Case studies results". Deliverable implemented during the TESS project. (2011, 188 pages)
8. Kenward, RE, Dick, JM, Smith, RI, Papathanasiou, J, Andreopoulou, Z, Chatzikostas, G, von Bethlenfalvy, G, Carvalho, CR, Sharp, RJA, Tederko, Z, Szemethy, L, Ivask, M, Navarodu, I, Avcioglu, B, Casey, N, Sotherton, N, Ewald, J, Walls, S, Turner, S, Watt, A, Ntavarinos, K, Chatzikamaris, P, Morgado, R, Gallo, J, Székely, D, Piirimae, K, Aruvee, E, Gem, E. "Design of a Transactional Environmental Support System". Deliverable implemented during the TESS project. (2011, 108 pages)
9. Basil Manos, Thomas Bournaris, Jason Papathanasiou, K. Voudouris, N. Kazakis, A. Tagarakis, D. Zioga. "Implementation of pilot action in Greece: Application of a DSS to support water-use and eco-friendly decision process in agricultural production planning". Deliverable implemented during the EU-Water project. (2011, 56 pages)
10. Odysseas Moschidis and Jason Papathanasiou. "Assessment of Educational needs". Deliverable implemented during the "Innovation & Entrepreneurship Unit of the University of Macedonia" project in the framework of the Operational Programme "Education and Lifelong Learning 2007-2013". (2011, 25 pages, in Greek)
11. Odysseas Moschidis, Jason Papathanasiou, Theodore Tarnanidis, Efstratios Moschidis. "Investigation - Measurement of qualitative and quantitative characteristics of the users of Thermal Springs in Greece". Submitted to the Thermal Springs Greek Association of Municipalities. (2016, 149 pages, in Greek)
12. Georgios Tsaples, Theodoros Tarnanidis, Jason Papathanasiou. Literature Review on Racism in Football. Deliverable implemented during the BRISWA project. (2017, 29 pages)
13. Theodore Tarnanidis, Georgios Tsaples, Jason Papathanasiou. Deliverable D1.3: Report on the analysis of the results. Deliverable implemented during the BRISWA project. (2018, 122 pages)
14. Georgios Tsaples, Panagiota Digkoglou, Jason Papathanasiou, Loukas Tsironis. Output 3 – Ebook on decision making in the context of sustainability. Deliverable implemented during the SUSTAIN project. (2018, 66 pages)

EDITING

1. Frank Plastria, Panagiotis Adamidis, Jason Papathanasiou (guest eds). "New Research Advances on Facility Location", special issue of the "Operational Research: an International Journal", Springer, vol 7, no 3, September-December 2007.
2. Basil Manos, Jason Papathanasiou (eds). "Governance and Ecosystem Management for the CONservation of BIOdiversity", Ziti

pubs, 2008, Thessaloniki, Greece (ISBN: 978-960-243-647-9).

3. Kostantinos Voudouris, Maurizio Polemio, Jason Papathanasiou. "Development and utilization of vulnerability maps for the monitoring and management of groundwater resources in the Archimed area". Special edition in the framework of the WATER-MAP project, self publication, December 2009.
4. Basil Manos, Konstantinos Paparrizos, Nikolaos Matsatsinis, Jason Papathanasiou. "Decision Support Systems in Agriculture, Food, and the Environment: Trends, Applications and Advances". IGI Global, July 2010. Foreword by Dr. Gordon Huang, Canada Research Chair, Professor & Director of CSEE, Faculty of Engineering and Applied Science, University of Regina, Regina, SK S4S 0A2, Canada.
5. Jason Papathanasiou (guest ed). "Decision Support Concepts for Sustainable Development". Special issue of the "International Journal of Information Systems and Social Change (IJISSC)", IGI Publishing, vol 1, no 4, 2010.
6. Jason Papathanasiou, John Wang (guest eds). "Improving environmental governance and decision-making". Special issue of the "International Journal of Sustainable Society (IJSSoc)", Inderscience, vol 3, no 1, 2011.
7. Angelo Sifaleras, Jason Papathanasiou, Marc Demange (guest eds). "Combinatorial Optimization models in Decision Science". Special issue of the "International Journal of Applied Management Science (IJAMS)", Inderscience, vol 4, no 3, 2012.
8. **Jason Papathanasiou, Basil Manos (eds). "**Deliverable D7.3 Project Issue Reports". Deliverable edited during the TESS project. (2011, 120 pages)
9. **Jason Papathanasiou, Stratos Arampatzis (eds). "**Deliverable D7.7 Project public report". Deliverable edited during the TESS project. (2011, 89 pages)
10. Jason Papathanasiou, Shaofeng Liu, Pascale Zaraté (guest eds). "Collaborative Decision Support Systems". Special issue of the "International Journal of Information and Decision Sciences (IJIDS)", Inderscience, vol 5, no 3, 2013.
11. **Jason Papathanasiou, Vasilis Kostoglou, Rita Ribeiro (guest eds). Special issue of the** "International Journal of Decision Support System Technology (IJDSST)"**,** vol 4, no 1, 2012, **with selected papers from the** "1st International Symposium & 10th Balkan Conference on Operational Research", **22 – 25** September **2011, Thessaloniki, Greece**.
12. A. Migdalas, A. Sifaleras, C. K . Georgiadis, J. Papathanasiou, E. Stiakakis (eds). "Optimization Theory, Decision Making, and Operations Research Applications: Proceedings of the 1st International Symposium and 10th Balkan Conference on Operational Research", Springer Proceedings in Mathematics & Statistics, Vol.31, Springer-Verlag New York Inc., ISBN 978-1-4614-5133-4, 322 p., 2012.
13. Robert Kenward, Jason Papathanasiou, Basil Manos, Stratos Arampatzis (eds). "Transactional Environmental Support System

Design: Global Solutions", IGI Global, ISBN13: 9781466628243, 313 pages, January 2013.
A review of this volume by Sotiris Karetsos, Informatics Laboratory, Agricultural University of Athens, Greece, is at the International Journal of Green Computing, IGI publishers (to be published).

14. F. Dargam, B. Delibasic, J. E. Hernández, S. Liu, J. Papathanasiou, R. Ribeiro, P. Zaraté (editors). **Book of Abstracts: Proceedings of the EWG-DSS Thessaloniki-2013 Workshop** "Exploring New Directions for Decisions in the Internet Age". Thessaloniki, Greece, May 29-31, 2013.
15. C. Georgiadis, V. Kostoglou and J. Papathanasiou (editors). **Book of Abstracts: Proceedings of the** "10th Meeting of Multiple criteria Decision Analysis", **21st -23rd November, 2013, Thessaloniki, Greece.**
16. F. Dargam, J. E. Hernández, P. Zaraté, S. Liu, R. Ribeiro, B. Delibasic, J. Papathanasiou (editors). "Impact of Decision Support Systems for Global Environments". **Lecture Notes in Business Information Processing 184 (LNBIP), Springer, 2014.**
17. B. Delibasic, F. Dargam, P. Zaraté, R. Ribeiro, S. Liu, J.E. Hernández, I. Linden, J. Papathanasiou (editors). Proceedings of the EWG-DSS ICDSST 2015 on "Big Data Analytics for Decision Making" (containing all abstracts of accepted papers for publication and presentation at the ICDSST-2015).
18. B. Delibasic, J.E. Hernández, J. Papathanasiou, F. Dargam, P. Zaraté, R. Ribeiro, S. Liu, I.Linden (Editors). Springer Lecture Notes in Business Information Processing (LNBIP 216) ICDSST 2015 conference proceedings "Decision Support Systems V: Big Data Analytics for Decision Making" (accepted full papers from the 1st ICDSST-2015 submissions).
19. Isabelle Linden, Jason Papathanasiou, Shaofeng Liu (editors). "Integrated Decision Support Systems". Special issue of the Journal of Decision Systems, volume 24, issue 2, Taylor & Francis, 2015.
20. Petraq Papajorgji, François Pinet, Alaine Margarete Guimarães and Jason Papathanasiou (editors). "Automated Enterprise Systems for Maximizing Business Performance". IGI Global, ISBN13: 9781466688414, 313 pages, September 2015.
21. J. Papathanasiou, N. Ploskas, I. Linden (editors). "Real-World Decision Support Systems. Case Studies". The foreword is authored by Pascale Zarate, Professor at Toulouse 1 Capitole University, France and the introductory chapter by Daniel Power, Professor of Information Systems and Management at the University of Northern Iowa, USA. Integrated Series in Information Systems, vol 37, Springer International Publishing, 2017. Hardcover ISBN 978-3-319-43915-0, 327 pages.
22. **Isabelle Linden, Bertrand Mareschal, Shaofeng Liu, Jason Papathanasiou, Christian Colot** (editors). Proceedings of the EWG-DSS ICDSST 2017 on "Data, Information and Knowledge Visualisation in Decision Making".
23. **Jason Papathanasiou,** Festus Oderanti, Uchitha Jayawickrama

(guest eds). Special issue of the "International Journal of Decision Support System Technology (IJDSST)"**, IGI,** Volume 9, no 4, 2017.

24. Theodore Tarnanidis, Maro Vlachopoulou, and Jason Papathanasiou (editors). "Driving Agribusiness with Technology Innovations", IGI Global June 2017. ISBN13: 9781522521075, 300 pages.

25. Jason Papathanasiou, Boris Delibašić, Pascale Zarate **(guest eds). Special issue of the** "International Journal of Decision Support Systems (IJDSS)" on "Decision Support Models and Applications", vol.3 no 1/2, 2018, Inderscience.

26. I. Linden, J. Papathanasiou, M. Bohanec (**guest eds**). Special Issue of the International Journal of Information and Decision Sciences on "Analytics for Decision Making", volume 10, no 1, 2018, Inderscience.

27. Stefano Armenia, Georgios Tsaples, Jason Papathanasiou (**guest eds**). Special Issue of the Kybernetes (published by Emerald) on "**Promoting Sustainable Decision-Making".**

28. J. Papathanasiou, P. Digkoglou, G. Tsaples, F. Dargam, I. Linden, B. Mareschal. **Proceedings** of the 4th EWG-DSS Conference on Decision Support Systems Technology (ICDSST), **"**Sustainable Data-Driven & Evidence-based Decision Support with applications to the Environment and Energy sector" and PROMETHEE Days 2018, Hellenic Centre for Marine Research, Heraklion, Greece, 22-25 May 2018.

CONFERENCE AND WORKSHOP PRESENTATIONS (without proceedings)

1. Jason Papathanasiou (2015). "Engaging citizens to Ecosystems Management: lessons learnt from the TESS project". PowerPoint presentation at the "Workshop on "Citizen Science". The workshop was co-organized by LAMSADE (Université Paris Dauphine) and DIMACS (Rutgers University). Université Paris Dauphine, Paris, France.
2. Robert Kenward and Jason Papathanasiou (2014). "Biodiversity prediction and decision making: top-down and bottom-up". PowerPoint presentation at the "Bridging the gap between IT design and biodiversity conservation modeling" workshop organized by the HarmBio COST Action, Department of Production Engineering & Management, Technical University of Crete, Greece.
3. Jason Papathanasiou, Nikolaos Ploskas and Nikolaos Samaras (2014). "Analysis and Design Considerations of a Web-Based Decision Support System for the Multiple Capacitated Facility Location Problem". PowerPoint presentation at the "**International Workshop on Enterprise Information Systems and their Applications",** Canadian Institute of Technology (CIT), Tirana, Albania.
4. Stratos Arampatzis and Jason Papathanasiou (2013). "Citizen Science at the TESS Project". PowerPoint presentation at the European Citizen Science Association (ECSA) Autumn Workshop, Brussels, EU Liaison Office of the German Research Organisations (KoWi).
5. Rainer Muessner, Dimitra Manou and Jason Papathanasiou (2007).

"Governance processes for the protection of biodiversity across Europe". PowerPoint presentation at the Conference on the Human Dimensions of Global Environmental Change, "Earth System Governance: Theories and Strategies for Sustainability", Amsterdam, Netherlands.

6. Th. Bournaris, J. Papathanasiou, K. Voudouris, K. Paparrizos, B. Manos (2011). "A multicriteria model for the planning of the agricultural production in an eco-friendly way". PowerPoint presentation at the 11th special conference of the Hellenic Operational Research Society (8th meeting of the multicriteria decision analysis working group), "Multicriteria analysis and Technology administration", Eretria, Greece.

ΒΑΣΙΛΙΚΗ ΓΡΟΥΓΙΟΥ

Publications in Academic Journals

Giannikis, S., Grougiou, V. and Kapoutsis, I., 2019, "The effects of entrepreneurial orientation on job stressors and the moderating role of high-performance work systems: employee perspectives from two industries", *The International Journal of Human Resource Management*, DOI: 10.1080/09585192.2019.1629983.

Grougiou, V., Balabanis, G. and Manika, D. 2018, "Does humour influence perceptions of the ethicality of female-disparaging advertising?", *Journal of Business Ethics*, https://doi.org/10.1007/s10551-018-4032-x.

Grougiou, V., Dedoulis, E., and Leventis, S., 2016, "Corporate social responsibility reporting and organizational stigma: the case of "sin" industries", *Journal of Business Research*, 69(2), pp.: 905-914.

Grougiou, V., Moschis, G., and Kapoutsis, I., 2015, "Compulsive buying: the role of earlier-in-life events and experiences", *Journal of Consumer Marketing*, 32(4), pp.: 278-289.

Grougiou, V., and Moschis, G. 2014, "Antecedents of young adults' materialistic values", *Journal of Consumer Behaviour*, 14(2), pp.: 115-126.

Grougiou, V., Leventis, S., Dedoulis, E., and Owusu-Ansah, S. 2014, "Corporate social responsibility and earnings management in U.S. banks", *Accounting Forum*, 38(3), pp.: 155-169.

Grougiou, V., and Pettigrew, S., 2011, "Senior customers' service encounter preferences", *Journal of Service Research*, 14(4), pp.: 475-488.

Grougiou, V., and Pettigrew, S., 2009, "Seniors' attitudes to voicing complaints: a qualitative study", *Journal of Marketing Management*, 25(9/10), pp.: 987-1001

Grougiou, V., and Wilson, A., 2003, "Financial service call centre: problems encountered by the grey market", *Journal of Financial Services Marketing*, 7(4), pp.: 360-368

Conference Papers

Grougiou, V., and Wilson, A. (2003), The mismatch between the growth in call centres and the needs of the grey market, EMAC 2003 Conference, May, Glasgow, Scotland.

Grougiou, V., and Wilson, A. (2005), The role of employee's age in senior customers' satisfaction with the service encounter: a phenomenological study, Macromarketing 2005 Conference, June, Thessaloniki, Greece.

Grougiou, V. (2009), Seniors' attitude towards voiced complaints: a qualitative study, Academy of Marketing 2009 Conference, July, Leeds, UK.

Grougiou, V., and Pettigrew, S. (2009), Senior customers' service encounter preferences, 2nd BIC Biennial 2009 Conference, November, Thessaloniki, Greece.

Grougiou, V., and Lampadari, F., (2010), Can a financial crisis shake consumers' spending patterns? Some Greek evidence, 3rd Euromed conference, Euromed Academy of Business, 4-5 November, 2010, Nicosia, Cyprus.

Grougiou, V., and Balabanis, G. (2011), Gender disparaging advertising: can irony make them more acceptable?, 40th EMAC 2011 conference at the Faculty of Economics, University of Ljubljana.Grougiou, V., and Moschis, G. (2011), The effects of television and family on young adults' materialist values: a life course study in Greece, AM 2011 conference in Liverpool UK.

Grougiou, V., Leventis, S, and Dedoulis, E. (2012), Voluntary disclosure of corporate social responsibility reporting: The Case of controversial industries, EMAC 2012 conference in ISCTE Business School in Lisbon, Portugal.

Grougiou, V., Leventis, S, Dedoulis, E., and Owusu-Ansah, S. (2012), Corporate social responsibility and earnings management: The case of the banking industry, 35th EAA Annual Congress 2012 in Ljubljana, Slovenia.

Grougiou, V. (2012), Cancer diagnostic tests and seniors' behaviour, Academy of Marketing 2012 conference in Southampton University, UK.

Grougiou, V., Leventis, S, and Dedoulis, E. (2013), Corporate social responsibility reporting in controversial business sectors: a struggle for legitimacy, 36th EAA Annual Congress 2013 – Paris 2013, France.

Grougiou, V. (2013), Critical life events, inter-customer social support and customer citizenship behaviours, Academy of Marketing Science (US) 2013, May, Monterey, San Francisco.

Grougiou, V., and Giannikis, S. (2013), Investigating the relationship between organizational-level entrepreneurship and employee job stress in Greek SMEs: Assessing the role of high-performance work systems, BSA Work, Employment and Society Conference 2013.

Grougiou, V., and Giannikis, S. (2014), Ways to protect service employees from the strenuous effects of entrepreneurial activities, Academy of Marketing Science conference, Greece (UoM) 2014.

Grougiou, V., Giannikis, S., and Anastiadis, F. (2014), Consumers' responses to virtue and vice organic food products. Are they all the same?, paper accepted by EMAC 2014, Valencia Spain 2014.

Grougiou, V., Moschis, G., Kapoutsis, I. and Mathur, A. (2014), The impact of early life experiences on young adults' compulsive buying tendencies, Association for Consumer Research, North American Conference 2014, Baltimore, USA.

Grougiou, V., and Balabanis, G. (2017), The Role of Humour in Masking Female-Disparaging Advertising, 5th International Conference on Contemporary Marketing Issues (ICCMI) 2017, Thessaloniki.

Grougiou, V., Giannikis, S., and Andronikidis, A. (2018), The strenuous effects of innovation on service employees, paper accepted by GMC 2018 conference, Tokyo.

ΓΕΩΡΓΙΟΣ ΔΡΟΓΑΛΑΣ

1. Επιστημονικά Περιοδικά

1. Koutoupis, A., Pazarskis, M. and Drogalas, G. (2018) 'Auditing Corporate Governance Statements in Greece – The role of Internal Auditors', *Corporate Governance: The international journal of business in society,* 18(5), pp. 1007 - 1020.

2. Drogalas, G., Anagnostopoulou, E., Pazarskis, P. and Koutoupis, A. (2018) 'Relationship between internal audit factors and corporate governance', *Journal of Governance and Regulation*, 7 (3), pp. 13 – 17.

3. Thanasas, G., Kontogeorga, G. and Drogalas, G. (2018) 'Does the "capstone" of the "comply or explain" system work in practice? Evidence from Athens Stock Exchange', *Corporate Governance: The international journal of business in society,* 18 (5), pp. 911 - 930.

4. Drogalas, G., Anagnostopoulou, E., Pazarskis, P. and Petkopoulos, D. (2018) 'Tax ethics and tax evasion', *Theoretical Economics Letters*, 8 (5), pp. 1018 – 1027.

5. Pazarskis, M., Drogalas, G. and Koutoupis, A. (2018) 'Mergers and accounting performance: Some evidence from Greece during the economic crisis', *Journal of Accounting and Management Information Systems,* 17 (1), pp. 31 - 45.

6. Pazarskis, M., Pantelidis, P., Drogalas, G. and Zezou, S. (2018) 'Managerial Decisions and Accounting Performance Following Mergers in Greece', *Investment Management and Financial Innovations,* 15 (1), pp. 263 - 276.

7. Pazarskis, M., Alexandrakis, A., Vogiatzoglou, M. and Drogalas, G. (2018) 'Measuring the Effect of Mergers in Greece with the Use of Financial Ratios: A Bootstrapped Approach', *Theoretical Economics Letters*, 8 (3), pp. 421 - 431.

8. Drogalas, G., Anagnostopoulou, E., Pazarsksis, M. and Galeas, S. (2018) 'Tax evasion in small and micro Greek firms in the light of the economic recession', *Theoretical Economics Letters*, 8 (2), pp. 135 - 146.

9. Drogalas, G., Pazarsksis, M., Anagnostopoulou, E. and Papachristou, A. (2017) 'The Effect of Internal Audit Effectiveness, Auditor Responsibility and Training in Fraud Detection', *Journal of Accounting and Management Information Systems,* 16 (4), pp. 434 – 454.

10. Drogalas, G., Eleftheriadis, I., Pazarskis, M. and Anagnostopoulou, E. (2017) 'Perceptions About Effective Risk Management. The Crucial Role of Internal Audit and Management. Evidence from Greece', *Investment Management and Financial Innovations*, 14 (4), pp. 1 - 11.

11. Pazarskis, M., Drogalas, G. and Koutoupis, A. (2017) 'Mergers, taxation and accounting performance: Some evidence from Greece', *Journal of Accounting and Taxation*, 9 (9), pp. 119 - 130.

12. Pazarskis, M., Drogalas, G. and Baltzi, K. (2017) 'Detecting False Financial Statements: Evidence from Greece in the Period of Economic Crisis', *Investment Management and Financial Innovations*, 14 (3), pp. 102 - 112.

13. Drogalas G. and Siopi, S. (2017) 'Risk Management and internal audit. Evidence from Greece', *Risk Governance and Control: Financial Markets & Institutions,* 7 (3) pp. 104 - 110.

14. Drogalas G., Arampatzis K. and Anagnostopoulou, E. (2016) 'The relationship between Corporate governance, internal audit and audit committee: Empirical evidence from Greece', *Corporate Ownership and Control*, 14 (1), pp. 569 - 577.

15. Diavastis, I., Anagnostopoulou, E., Drogalas, G. and Karagiorgos, T. (2016) 'The Interaction Effect of Accounting Information Systems User Satisfaction and
Activity-Based Costing Use on Hotel Financial Performance: Evidence from Greece', *Journal of Accounting and Management Information Systems,* 15 (4), pp. 757 - 784.

16. Drogalas G., Karagiorgos T. and Arampatzis K. (2015) 'Factors associated with Internal Audit Effectiveness: Evidence from Greece', *Journal of Accounting and Taxation*, 7 (7), pp. 113 - 122.

17. Drogalas G., Sorros I., Karagiorgou D. and Diavastis I. (2015) 'Tax Infringement Tracking In Greek Firms: Tax Auditors' Perceptions', *Journal of Accounting and Taxation*, 7 (7), pp. 123 – 130.

18. Drogalas, G., Alampourtsidis, S. and Koutoupis, A. (2014) 'Value-added approach of Internal Audit in the Hellenic Police', *Corporate Ownership and Control*, 11 (4), pp. 692 - 698.

19. Pazarskis, M., Koutoupis, A., Drogalas, G. and Tsakiris, K. (2014) 'The adoption of IFRS in publicly listed enterprises of high and medium capitalization and the impact of the size of the audit firm in Greece', *Corporate Ownership and Control*, 11 (4), pp. 707 - 716.

20. Eleftheriadis, I., Pazarskis, M., Christodoulou, P. and Drogalas, G. (2012) 'Evaluating Post-Merger Performance and Risk at Conglomerate Mergers in Greece with accounting variables', *Archives of Economic History,* 24 (1), pp. 37 - 55.

21. Drogalas, G., Pantelidis, P., Zlatinski, P. and Paschaloudis, D. (2012) 'The role of internal audit in Bank's M&As', *Global Review of Business and Economic Research*, Serials Publications, 8 (1), pp. 147 - 155.

22. Giovanis, N. and Drogalas, G. (2012) 'Reasons for Promoting Fixed Asset Investment Projects in the Region of Greece. The Example of the Prefecture of Serres. A Qualitative Research', *International Journal of Business and Social Science*, 3 (14), pp. 134 - 144.

23. Karagiorgos, T., Drogalas, G. and Giovanis, N. (2011) 'Evaluation of the effectiveness of Internal Audit in Greek Hotel Business', *International Journal of Economic Sciences and Applied Research*, Online ISSN: 1971-3373, 4 (1), pp. 19 - 34.

24. Karagiorgos, T., Drogalas, G., Eleftheriadis, I. and Christodoulou, P. (2010) 'Internal audit contribution to efficient risk management', *Journal of Business Management,* 2 (1), International Science Press, pp. 1 - 14. (Reprinted from Conference Proceedings)

25. Karagiorgos, T., Drogalas, G., Gotzamanis, E. and Tampakoudis, I. (2010) 'Internal Auditing as an Effective Tool For Corporate Governance', *Journal of Business Management,* 2 (1), International Science Press, pp. 15 - 24. (Reprinted from Conference Proceedings).

26. Karagiorgos, T., Drogalas, G., Gotzamanis, E. and Tampakoudis, I. (2009) 'The Contribution of Internal Auditing to Management', *International Journal of Management Research and Technology*, 3 (2), pp. 429 - 436.

27. Karagiorgos, T., Drogalas, G. and Chatzispirou I. (2008) 'Internal control system and management information systems', *The Southeuropean Review of Business Finance & Accounting*, 6 (1), pp. 91 - 111.

28. Karagiorgos, T., Drogalas, G. and Dimou, A. (2008) 'Effectiveness of internal control system in the Greek Bank Sector', *The Southeuropean Review of Business Finance & Accounting,* 6 (2), pp. 83 - 99.

29. Pazarskis, M., Vogiatzoglou, M., Christodoulou, P. and Drogalas, G. (2006) 'Exploring the improvement of corporate performance after mergers – the case of Greece', *International Research Journal of Finance and Economics*, 6, pp. 184 - 192.

30. Pazarskis, M., Eleftheriadis, I., Drogalas, G. and Christodoulou, P. (2006) 'Exploring the development and the nature of merger waves: Evidence from US and UK Capital Markets', *The Southeuropean Review of Business Finance & Accounting,* 4 (1), pp. 83 - 102.

3. Κεφάλαια σε συλλογικούς τόμους

1. Δρογαλάς, Γ., Αλαμπουρτσίδης, Σ. και Κουτούπης, Α. (2017) «Εσωτερικός έλεγχος στις οικονομικές υπηρεσίες της Ελληνικής Αστυνομίας», *Συμβολές στη Λογιστική Έρευνα ΙΙ*, σελ. 417-434. (Τιμητικός τόμος εις Μνήμην των Εμμανοήλ Σακέλλη, Μιχαήλ Δωρή και Άννας Σκρέκη, τμήμα Δημόσιας Διοίκησης, Πάντειο Πανεπιστήμιο).

2. Κουτούπης, Α., Δρογαλάς, Γ. και Αλαμπουρτσίδης, Σ. (2017) «Επαγγελματική Ηθική και Επιχειρηματική Ηθική. Η Περίπτωση των Ορκωτών Ελεγκτών Λογιστών», *Συμβολές στη Λογιστική Έρευνα ΙΙ*, σελ. 455-476. (Τιμητικός τόμος εις Μνήμην των Εμμανοήλ Σακέλλη, Μιχαήλ Δωρή και Άννας Σκρέκη, τμήμα Δημόσιας Διοίκησης, Πάντειο Πανεπιστήμιο).

3. Koutoupis, A. and Drogalas, G. (2013) 'Corporate Governance & Internal Audit Role In Mergers & Acquisitions – The Case Of Greece', *Mergers & Acquisitions in Greece: Evidence From Past Evidence*, LAP LAMBERT Academic Publishing, pp. 187 – 202.

4. Drogalas, G., Koutoupis, A.. Giovanis, N. and Karakitsiou, A. (2013) 'Internal Audit - Mergers & Acquisitions In Greece', *Mergers & Acquisitions in Greece: Evidence From Past Evidence*, LAP LAMBERT Academic Publishing, pp. 203 – 218.

5. Karagiorgos, T., Drogalas, G., Pazarskis, M. and Christodoulou, P. (2008) 'Accounting systems for Tourism in an International Context'*, Management of International Business & Economic Systems Conference E-Book*, pp. 58-66.

4. Ανακοινώσεις σε συνέδρια με κριτές και πρακτικά

1. Drogalas, G., Pantelidis, P., Xasapi, M. and Kesisi, E. (2012) 'Standards for the Professional Use of Internal Audit', Proceedings of the MIBES-ESDO International Conference 2012, 25-27 May, Larissa, Greece.

2. Moisiadou, E., Pantelidis, P., Drogalas, G. and Nikiforidis T. (2012) 'False Financial Statements: The Case of Greek Businesses', Proceedings of the MIBES-ESDO International Conference 2012, 25-27 May, Larissa, Greece.

3. Dimitriadis, S., Kehris, E., Dimitriou S., Kalaitzis, V. and Drogalas, G. (2012) 'Information Technology and Quality Assurance on Higher Education: The case of TEI of Serres', Proceedings of the 2012 MIBES-ESDO International Conference, 25-27 May, Larissa, Greece.

4. Drogalas, G., Pantelidis, P., Vouroutzidou, R. and Kesisi, E. (2011) 'Assessment of corporate governance via internal audit', Proceedings of the 7th International Conference New Horizons in Industry, Business and Education (NHIBE2011), 25-26 August, Chios, Greece.

5. Drogalas, G., Pantelidis, P., Ioannidou, E. and Kesisi, E. (2011) 'Major Studies of Internal Auditing: Greece in Conjunction with Europe', Proceedings of the 7th International Conference New Horizons in Industry, Business and Education (NHIBE2011), 25-26 August, Chios, Greece.

6. Pantelidis, P., Vouroutzidou, R., Drogalas, G. and Anastasiadou, K. (2011) 'International Banking System. Conceptual Approach, Advantages and Risks', Proceedings of the 7th International Conference New Horizons in Industry, Business and Education (NHIBE2011), 25-26 August, Chios, Greece.

7. Drogalas, G., Pantelidis, P., Tsakpinidou, A. and Kesisi, E. (2011) 'Internal Audit and Risk Assessment, Proceedings of the ESDO 2011, 16-18 September, Serres, Greece.

8. Pantelidis, P., Drogalas, G., Vitsiou, T. and Kesisi, E. (2011). 'Internal Audit and Bank fraud', Proceedings of the ESDO 2011, 16-18 September, Serres, Greece.

9. Karagiorgos, T., Drogalas, G., Pazarskis, M. and Christodoulou, P. (2008) 'Environmental auditing; Conceptual framework and contribution to the business environment'**,** Proceedings of the 2nd International Conference on Accounting and Finance, 28-30 August, Thessaloniki, Greece.

10. Eleftheriadis, I., Pazarskis, M., Christodoulou, P. and Drogalas, G. (2008) 'Operating performance, business risk and corporate mergers: some Greek evidence', Proceedings of the 4th International Conference of ASECU

'Development; cooperation and competitiveness, Association of South Eastern Europe Economic Universities (ASECU), 22-24 May, Bucharest, Romania.

11. Karagiorgos, T., Drogalas, G., Pazarskis, M. and Christodoulou, P. (2007) 'Internal Auditing as a Main Tool For Efficient Risk Assessment', Proceedings of the Mibes 2007, 29-30 September, Larissa, Greece.

12. Drogalas, G., Athianos, S., Bakas, G. and Elekidis, G. (2007) 'Seasonalities in stock markets: the Day of the Week Effect', Proceedings of the Mibes 2007, 29-30 September, Larissa, Greece.

13. Drogalas, G., Athianos, S., Bakas, G. and Elekidis, G. (2007) 'Theoretical Background and Case Study Approach of the Differences Between International Accounting (IASs) And Greek GAAP', Proceedings of the Mibes 2007, 29-30 September, Larissa, Greece.

14. Pazarskis, M., Eleftheriadis, I., Drogalas, G. and Christodoulou, P. (2007) 'A Note on Evaluation of Merger Waves Diachronically and a Proposition for Business Risk Reduction in the New Era', Proceedings of the Mibes 2007, 29-30 September, Larissa, Greece.

15. Drogalas, G., Karagiorgos, Th., Christodoulou, P. and Euaggelidou, A. (2006) 'Theoretical approach in an Internal Control System: A conceptual framework and usability of internal audit in hotel business', Proceedings of the 1st International Conference on Accounting and Finance, 31 August -1 September, Hellenic Finance and Accounting Association (H.F.A.A.), Thessaloniki, Greece.

16. Karagiorgos, T., Drogalas, G., Christodoulou, P. and Pazarskis, M. (2006) 'The crucial importance of accounting in tourism business', Proceedings of the 2006 Management of International Business & Economic Systems (mibes) Conference, 4-5 November, Larissa, Greece.

17. Vogiatzoglou, M. Christodoulou, P., Pazarskis, M. and Drogalas, G. (2006) 'The monetary model of exchange rate determination, thirty years after Bretton-Woods', Proceedings of the 3rd International Conference on Regional Economic Cooperation in Southeastern Europe, 11-14 May, Association of South Eastern Europe Economic Universities (ASECU), Bankya-Sofia, Bulgaria.

18. Pazarskis, M., Vogiatzoglou, M., Christodoulou, P. and Drogalas, G. (2006) 'A note on M&As and operating performance in the Athens Stock Exchange', Proceedings of the 3rd International Conference on Regional Economic Cooperation in Southeastern Europe, 11-14 May, Association of South Eastern Europe Economic Universities (ASECU), Bankya-Sofia, Bulgaria.

19. Karagiorgos, T., Drogalas, G., Christodoulou, P. and Pazarskis, M. (2006) 'Conceptual framework, development trends and future prospects of internal audit: Theoretical approach', Proceedings of the 5th Annual Conference, 15-16 December, Hellenic Finance and Accounting Association (H.F.A.A.), Thessaloniki, Greece.

6. Άλλες εργασίες (π.χ Key Note Speeches, άρθρα στον έντυπο και ηλεκτρονικό τύπο)

1. Giovanis, N. and Drogalas, G. (2014) 'Labour relations and working conditions. Determinants using macroeconomic indicators: A quantitative research', *Journal of Human Resource Management*, 2 (1), pp. 1 - 8.

2. Dimitriadis, S., Vrana, V., Dimitriou, S., Kalaitzis, V. and Drogalas, G. (2013) 'Investigating customer satisfaction and service quality in academic libraries: the case of Technological Educational Institute of Central Macedonia', *International Journal Decision Sciences, Risk and Management*, 5 (2), pp. 161 - 179.

3. Δρογαλάς, Γ., Γκούμας, Σ. Μαλλιαρίδου, Ό. και Κεσίση, Ε. (2009) «Αποτύπωση του σύγχρονου ρόλου του εσωτερικού ελέγχου», *Επιστημονική Επετηρίδα Εφαρμοσμένης Έρευνας,* 14 (2), σελ. 209 - 224.

4. Παζάρσκη, Μ., Καραγιώργος, Θ., Χριστοδούλου Π. και Δρογαλάς, Γ. (2007) «Συγχωνεύσεις, Εξαγορές και Επιχειρηματική Επίδοση: Μία Λογιστική Θεώρηση», *Διοικητική Ενημέρωση*, 42, σελ. 55-69.

5. Καραγιώργος, Θ., Δρογαλάς, Γ., Χριστοδούλου, Π. και Παζάρσκης, Μ. (2007) «Η σχέση του εσωτερικού ελέγχου και της διαχείρισης κινδύνου στην σύγχρονη επιχείρηση», *Ημερίδα για τον επίτομο τόμο προς τιμή του καθηγητού Αριστοκλή Ιγνατιάδη*, Θεσσαλονίκη, Ελλάδα.

6. Καραγιώργος, Θ., Παζάρσκης Μ., Δρογαλάς, Γ. και Χριστοδούλου, Π. (2007) «Μέθοδοι αξιολόγησης της επιτυχίας των Σ&Ε και η θεώρηση του τελικού αποτελέσματός από λογιστική σκοπιά», *Ημερίδα για τον επίτομο τόμο προς τιμή του καθηγητού Αριστοκλή Ιγνατιάδη*, Θεσσαλονίκη, Ελλάδα.

7. Zafiropoulos, C., Vrana, V. and Drogalas, G. (2006) 'Measuring content and usability of rural tourism lodgings website', Proceedings of the International Conference of Trends, Impacts and Policies on Tourism Development, Amoudara, Heraklion, Crete.

8. Vrana, V., Zafiropoulos, C. and Drogalas, G. (2006) 'Analysing students' attitudes towards the adoption of e-learning: The case of Technical Vocational Schools', Proceedings of the 3rd International Conference on Education and Economic development, Prebeza, Greece.

9. Vogiatzoglou, M. Christodoulou, P., Pazarskis, M. and Drogalas, G. (2006) 'Panel data methods of exchange rate determination, for the modern float period', *International Review of Applied Economic Research,* 1(1), pp. 91-101.

10. Δρογαλάς, Γ., Σουμπενιώτης, Δ. και Φωτιάδης, Θ. (2005) «Εννοιολογικό πλαίσιο εσωτερικού ελέγχου: θεωρητική προσέγγιση και πραγματική μελέτη περίπτωσης», *Διοικητική Ενημέρωση,* 34, σελ. 52-65.

ΚΩΝΣΤΑΝΤΙΝΟΣ ΚΑΠΑΡΗΣ

1. Επιστημονικά Περιοδικά

K. Kaparis, & A.N. Letchford (2018) A note on the circulant inequalities for the max-cut problem. *Oper. Res. Lett*. 46(4):443-447.

V. Aletras, A. Georgiou, A. Mavrodi, K. Kaparis, I. Konstantaras, V. Sachpekidis, S. Michailidou, T. Gatzos, I. Styliadis, P. Stafylas (2016) Investigating performance indicators and service quality improvement in an outpatient cardiology department. *Value in Health* 19(7):663.

F. Djeumou Fomeni, K. Kaparis & A.N. Letchford (2015) Cutting planes for _rst-level RLT relaxations of mixed 0-1 programs. *Mathematical Programming* 151(2):639-658.

M. Downing, M. Chipulu, U. Ojiako & K. Kaparis (2014) Advanced inventory planning and forecasting solutions: A case study of the UKTLCS Chinook maintenance programme. *Production Planning & Control: The Management of Operations* 25(1):73-90.

L. Galli, K. Kaparis & A.N. Letchford (2012) Complexity results for the gap inequalities for the max-cut problem. *Oper. Res. Lett*. 40(3):149-152.

J. Fliege, K. Kaparis & B. Khosravi (2012) Operations research in the space industry. *European Journal of Operational Research* 217(2):233-240.

L. Galli, K. Kaparis & A.N. Letchford (2011) Gap inequalities for non-convex mixed-integer quadratic programs *Oper. Res. Lett*. 39(5):29-300.

M. Downing, M. Chipulu, U. Ojiako & K. Kaparis (2011) Forecasting in air force supply chains. *International Journal of Logistics Management* 22(1):127-144.

K. Kaparis & A.N. Letchford (2010) Separation algorithms for 0-1 knapsack polytopes. *Mathematical Programming* 124(1-2):69-91.

R. Teunter, O. Tang & K. Kaparis (2009) Heuristics for the economic lot scheduling problem with returns. *International Journal of Production Economics* 118(1):323-330.

K. Kaparis & A.N. Letchford (2008) Local and global lifted cover inequalities for the 0-1 multidimensional knapsack problem. *European Journal of Operational Research* 186(1):91-103.

R. Teunter, O. Tang & K. Kaparis (2008) Multi-product economic lot scheduling problem with separate production lines for manufacturing and remanufacturing. *European Journal of Operational Research* 191:1241-1253.

2. Βιβλία

Α Γεωργίου, Ι. Κωνσταντάρας, & Κ. Καπάρης (2015) *Τεχνικές προσομοίωσης στη διοίκηση επιχειρήσεων*, Θεσσαλονίκη, ΣΕΑΒ.

3. Κεφάλαια σε συλλογικούς τόμους

L. Galli, K. Kaparis & A.N. Letchford (2011) Gap inequalities for the max-cut problem: a cutting plane algorithm. In A.R. Mahjoub, V. Markakis, I. Milis & V.T. Paschos (eds.) *Combinatorial Optimization.* Lecture Notes in Computer Science, vol. 7422. Berlin:Springer.

K. Kaparis & A.N. Letchford (2010) Cover Inequalities, In J.J. Cochran et al. (eds.) *Encyclopedia of Operations Research and Management Science*, Wiley/EORMS.

4. Ανακοινώσεις σε συνέδρια με κριτές και πρακτικά

On Graph Minors and Cut Polytopes. Talk given at the OR60 Anniversary Conference of the OR society, Lancaster, UK, 2018l.

Investigating performance indicators and service quality improvement in an outpatient cardiology department. Poster session, ISPOR 2016 Annual International Meeting, Washington, DC USA, May 2016.

On laminar matroids and b-matchings. Talk given at IFORS 2014, Conference of the International Federation of Operational Research Societies, Barcelona, Spain, July 2014

Cutting planes for firrst-level RLT relaxations of mixed 0-1 programs. Keynote presentation YoungOR, Exeter, UK, April 2013.

The Stochastic Network Loading Problem. Talk given at OR54 2012, Conference of the OR society, Edinburgh, UK, September 2012.

Complexity Results for the Gap Inequalities. Talk given at Aussois 2012, Workshop in Combinatorial Optimization, Aussois, France, January 2012.

Gap Inequalities for Mixed Integer Quadratic Programs. Poster Session, MIP 2011 Annual Workshop, Waterloo, Canada, June 2011.

Gap Inequalities for the Max-Cut Problem. Talk given at INFORMS 2010 Annual Conference, Austin, USA, November 2010.

Knapsack-based Cutting Planes for the Max-Cut Problem. Talk given at EURO2009/Conference in Operational Research, Bonn, Germany, July 2009.

Cut Round and Fix. A heuristic for the 0-1 Multidimensional Knapsack Problem. Talk given at OR50 Annual Conference, York, UK, September 2008.

Separation algorithms for 0-1 Knapsack polytopes. Talk given at CO2008, Coventry, UK, March 2008.

Separation algorithms for 0-1 Knapsack polytopes. Talk given at Optimization Days 2007, Porto, Portugal, July 2007.

Local and Global Lifted Cover Inequalities for the 0-1 Multidimensional Knapsack Problem. Talk given at CORS/Optimization Days, Montreal, Canada, May 2006.

ΙΩΑΝΝΗΣ ΚΩΝΣΤΑΝΤΑΡΑΣ

1. Επιστημονικά Περιοδικά

1. Papachristos, S. and Konstantaras, I. (2006) "Economic ordering quantity models for items with imperfect quality", *International Journal of Production Economics*, 100(1), pp. 148-154.
2. Konstantaras, I. and Papachristos, S. (2006) "Lot-sizing for a single-product recovery system with backordering", *International Journal of Production Research*, 44(10), pp. 2031-2045.
3. Konstantaras, I. and Papachristos, S. (2007) "Optimal policy and holding cost stability regions in a periodic review inventory system with manufacturing and remanufacturing options", *European Journal of Operational Research*, 178(2), pp. 433-448.
4. Konstantaras, I., Goyal, S.K. and Papachristos, S. (2007) "Economic ordering policy for an item with imperfect quality subject to the in-house inspection", *International Journal of Systems Science*, 38(6), pp. 473-482.
5. Konstantaras, I. and Papachristos, S. (2008) "A note on: Developing an exact solution for an inventory system with product recovery", *International Journal of Production Economics*, 111(2), pp. 707-712.
6. Konstantaras, I. and Papachristos, S. (2008) "Note on: An optimal ordering and recovery policy for reusable items", *Computers & Industrial Engineering*, 55(3), pp. 729-734.
7. Skouri, K., Konstantaras, I., Papachristos, S. and Ganas, I. (2009) "Inventory models with ramp type demand rate, partial backlogging and Weibull deterioration rate", *European Journal of Operational Research*, 192(1), pp. 79-92.
8. Skouri, K. and Konstantaras, I. (2009) "Order level inventory models for deteriorating seasonable/fashionable products with time dependent demand and shortages", *Mathematical Problems in Engineering*, 24 pages.
9. Konstantaras, I. and Skouri, K. (2010) "Lot sizing for a single product recovery system with variable setup numbers", *European Journal of Operational Research*, 203(2), pp. 326-335.
10. Konstantaras, I., Skouri, K. and Jaber, M. (2010) "Lot sizing for a recoverable product with inspection and sorting", *Computers & Industrial Engineering*, 58(3), pp. 452-462.
11. Konstantaras, I. (2010) "Optimal control of production and remanufacturing in a reverse logistics model with backlogging", *Mathematical Problems in Engineering*, vol. 2010, 19 pages.

12. Konstantaras, I., Skouri, K. and Papachristos, S. (2011) "Optimal pricing, return and modular design policy for Build-To-Order (BTO) products in a two parties supply chain system", *IMA Journal of Management Mathematics*, 22(1), pp. 1-12.
13. Konstantaras, I. and Skouri, K. (2011) "A note on a production-inventory model under stock-dependent demand, Weibull distribution deterioration and shortage", *International Transactions in Operational Research*, 18(4), pp. 527-531.
14. Skouri, K., Konstantaras, I., Papachristos, S. and Teng, J. (2011) "Supply chain models for deteriorating products with ramp type demand rate under permissible delay in payments", *Expert Systems with Applications*, 38(12), pp. 14861-14869.
15. Skouri, K., Konstantaras, I., Manna, S. K. and Chaudhuri, K. S. (2011) "Inventory models with ramp type demand rate, time dependent deterioration rate, unit production cost and shortages", *Annals of Operations Research*, 191(1), pp. 73-95.
16. Piperagkas, G. S., Konstantaras, I., Skouri, K., and Parsopoulos, K. E. (2012) "Solving the stochastic dynamic lot-sizing problem through nature-inspired heuristics", *Computers & Operations Research*, 39(7), pp. 1555-1565.
17. Karimi-Nasab, M. and Konstantaras, I. (2012) "A random search heuristic for a multi-objective production planning", *Computers & Industrial Engineering*, 62(2), pp. 479-490.
18. Konstantaras, I., Skouri, K. and Jaber, M. (2012) "Inventory models for imperfect quality items with shortages and learning in inspection", *Applied Mathematical Modelling*, 36(11), pp. 5334-5343.
19. Karimi-Nasab, M. and Konstantaras, I. (2013) "An inventory control model with stochastic replenishment interval and special sale offer", *European Journal of Operational Research*, 227(1), pp. 81-87.
20. Krommyda I. P., Skouri, K., Konstantaras, I. and Ganas, I. (2013) "Optimal pricing and replenishment policy for non-instantaneous deteriorating items and two levels of storage", *Asia-Pacific Journal of Operational Research*, 30(4), 28 pages.
21. Skouri, K. and Konstantaras, I. (2013) "Two warehouse inventory model for deteriorating products with ramp type demand rate", *Journal of Industrial and Managament Optimization*, 9(4), pp. 855-883.
22. Benkherouf, L., Skouri, K. and Konstantaras, I. (2014) "Optimal lot sizing for a production-recovery system with time varying demand over finite planning horizon", *IMA Journal of Management Mathematics*, 25(4), pp. 403-420.
23. Skouri, K., Konstantaras, I., Lagodimos, A. C. and Papachristos, S. (2014) "An EOQ model with backorders and rejection of defective supply batches", *International Journal of Production Economics*, 155, pp. 148-154.

24. Krommyda, I. P., Skouri, K. and Konstantaras, I. (2015) "Optimal ordering quantities for substitutable products with stock-dependent demand", *Applied Mathematical Modelling*, 39(1), pp. 147-164.
25. Sifaleras, A., Konstantaras, I. and Mladenovic, N. (2015) "Variable neighborhood search for the economic lot sizing problem with product returns and recovery", *International Journal of Production Economics*, 160, pp. 133-143.
26. Parsopoulos, K. E., Konstantaras, I. and Skouri, K. (2015) "Metaheuristic optimization for the single-item dynamic lot sizing problem with returns and remanufacturing", *Computers & Industrial Engineering*, 83, pp. 307-315.
27. Sifaleras, A. and Konstantaras, I. (2015) "General variable neighborhood search for the multi-product dynamic lot sizing problem in closed-loop supply chain", *Electronic notes in Discrete Mathematics*, 47, pp. 69-76.
28. Benkherouf, L., Skouri, K. and Konstantaras, I. (2016) "Optimal control of production, remanufacturing and refurbishing activities in a finite planning horizon inventory system", *Journal of Optimization Theory and Applications*, 168(2), pp. 677-698.
29. Aletras, V., Georgiou, A., Mavrodi, A., Kaparis, K., Konstantaras, I., Sachpekidis, V., Michailidou, S., Gatzos, T., Styliadis, I. and Stafylas, P. (2016) "Investigating performance indicators and service quality improvement in an outpatient cardiology department". *Value in Health*, 19(7), pp. 663.
30. Sifaleras, A. and Konstantaras, I. (2017) "Variable neighborhood descent heuristic for solving reverse logistics multi-item dynamic lot-sizing problems", *Computers & Operations Research*, 78, pp. 385-392.
31. Cunha, J. O., Konstantaras, I., Melo, R. A. and Sifaleras, A. (2017) "On the multi-item economic lot-sizing with remanufacturing and uncapacitated production", *Applied Mathematical Modelling*, 50, pp. 772-780.
32. Benkherouf, L. , Skouri, K and Konstantaras, I. (2017) "Inventory decisions for a finite horizon problem with product substitution options and time varying demand", *Applied Mathematical Modelling*, 51, pp. 669-685.
33. Konstantaras, I., Skouri, K. and Lagodimos, A. G. (2019) "EOQ with independent endogenous supply disruptions", *Omega-The International Journal of Management Science*, 83, pp. 96-106.
34. Taleizadeh, A. A., Tavakoli, S., Konstantaras, I. and Rabbani, M. (2019) "A vendor managed inventory on consignment with penalty as a supply chain coordination arrangement", *RAIRO-Operations Research*, article in press.
35. Khan, Md. A. A, Shaikh, A. A., Panda, G. C. and Konstantaras, I., (2019) "Two-warehouse inventory model for deteriorating items with partial backlogging and advance payment scheme", *RAIRO-Operations Research*, article in press.
36. Md. A. A Khan, A.A. Shaikh, G. C. Panda, I. Konstantaras, (2019). Price discount facility in an EOQ model for deteriorating items with stock-

dependent demand and partial backlogging, International Transactions in Operational Research, 26, 1365-1395.

37. Md. A. A Khan, A.A. Shaikh, G. C. Panda, I. Konstantaras, A. A. Taleizadeh, (2019). Inventory system with expiration date: Pricing and replenishment decisions, Computers & Industrial Engineering, 132, 232-247.
38. A. A. Taleizadeh, N. Pourmohammad-Zia, I. Konstantaras, (2019). Partial linked-to-order delayed payment and life time effects on decaying items ordering, Operational Research, An International Journal, article in press.
39. Md. A. A Khan, A.A. Shaikh, G. C. Panda, I. Konstantaras, L. E. Cárdenas-Barrón (2020). The effect of advance payment with discount facility on supply decisions of deteriorating products whose demand is both price and stock dependent, International Transactions in Operational Research, article in press.

2. Βιβλία/Μονογραφίες

1. Anderson, D. R., Sweeney, D. J., Williams, T. A. and Martin, K "*An Introduction to Management Science: Quantitative approaches to decision making*", επιστημονική επιμέλεια της μετάφρασης του παραπάνω βιβλίου με τίτλο «*Διοικητική Επιστήμη: Ποσοτικές μέθοδοι για τη λήψη επιχειρηματικών αποφάσεων*» Εκδόσεις Κριτική, 2014.
2. Γεωργίου, Α., Καπάρης, Κ., Κωνσταντάρας, Ι., 2016. Τεχνικές προσομοίωσης στη Διοικητική Επιστήμη [ηλεκτρ. βιβλ.] Αθήνα: Σύνδεσμος Ελληνικών Ακαδημαϊκών Βιβλιοθηκών. Διαθέσιμο στο: http://hdl.handle.net/11419/2488, ISBN: 978-960-603-032-1.

3. Κεφάλαια σε συλλογικούς τόμους

1. Tatsis, V. A., Parsopoulos, K. E., Skouri, K. and Konstantaras, I. (2013) "An Ant-Based Optimization Approach for Inventory Routing", In M. Emmerich et al. (eds.), *EVOLVE - A Bridge between Probability, Set Oriented Numerics, and Evolutionary Computation IV*, Advances in Intelligent Systems and Computing 227, Switzerland, Springer International Publishing, pp. 107-121.
2. Krommyda, I. P., Skouri, K., Konstantaras, I. and Ganas, I. (2016) "Two-warehouse inventory systems for seasonal deteriorating products with permissible delay in payments", In E. Grigoroudis and M. Doumpos (eds.), *Operational Research in Business and Economics*, Springer Proceedings in Business and Economics, Switzerland, Springer, pp. 247-269.
3. Benkherouf, L. , Skouri, K. and Konstantaras, I. (2017) "Optimal Batch Production with Rework Process for Products with Time-Varying Demand Over Finite Planning Horizon", In N. Daras and Th. Rassias (eds), *Chapter: Operations Research, Engineering, and Cyber Security*, Volume 113, Switzerland, Springer Optimization and Its Applications, pp. 57-68.
4. Skouri, K., Benkherouf, L. and Konstantaras, I. (2017) "Optimal Inventory Policies for Finite Horizon Inventory Models with Time Varying Demand: A Unified Presentation", In N. Daras and Th. Rassias (eds), *Chapter: Operations*

Research, Engineering, and Cyber Security, Volume 113, Switzerland**,** Springer Optimization and Its Applications, pp. 345-358.

5. Skouri, K., Sifaleras, A. and Konstantaras, I. (2018) "Open Problems in Green Supply Chain Modeling and Optimization with Carbon Emission Targets", In P. M. Pardalos, A. Migdalas (eds.), Open Problems in Optimization and Data Analysis, Switzerland, Springer Optimization and Its Applications 141, pp. 83-90.
6. Sifaleras, A. and I. Konstantaras (2019), A survey on variable neighborhood search methods for supply network inventory, to appear in I. Bychkov, V. A. Kalyagin, P. M. Pardalos, and O. Prokopyev (Eds.), Network Algorithms, Data Mining, and Applications, Springer Proceedings in Mathematics & Statistics, 2019.

4.Ανακοινώσεις σε συνέδρια με κριτές και πρακτικά

1. Κωνσταντάρας, Ι. και Παπαχρήστος, Σ. (2001) "Ο αλγόριθμος των Wagner-Whitin (W-W) και η χρήση του σε μοντέλα Αντίστροφης Εφοδιαστικής Αλυσίδας", Πρακτικά 14ου Εθνικού Συνεδρίου Ελληνικής Εταιρίας Επιχειρησιακών Ερευνών (ΕΕΕΕ), 01-03 Νοεμβρίου, Ξάνθη, Ελλάδα.
2. Konstantaras, I. and Papachristos, S. (2005) "Economic production and remanufacturing lot-sizing for a single product system with backlogging, In Proceedings of 18th International Conference on Production Research, 31 July-04 August, Salerno, Italy.
3. Konstantaras, I., Skouri, K. and Papachristos, S. (2006) "Optimal policy for pricing, return and modularity level for Build-To-Order (BTO) products, In Proceedings of 11th European Logistics Association (ELA) Doctorate Workshop, 22-30 June, Grainau, Germany.
4. Krommyda, I. P., Skouri, K. and Konstantaras, I. (2011) "Optimal pricing and replenishment policy of a two warehouse inventory model with non instantaneous deteriorating items", In Proceedings of the 1st International Symposium & 10th Balkan Conference on Operational Research, 22-25 September, Thessaloniki, Greece.
5. Karimi-Nasab, M. and Konstantaras, I. (2011) "A single machine production scheduling model with variable processing times", in Proceedings of the 1st International Symposium & 10th Balkan Conference on Operational Research, 22-25 September, Thessaloniki, Greece.
6. Skouri, K., Konstantaras, I., Lagodimos, A. G. and Ganas, I. (2013) "EOQ approaches for stochastic inventory systems", In Proceedings of the XI Balkan Conference on Operational Research, 07-10 September, Belgrade, Serbia.
7. Moustaki, E., Parsopoulos, K., Konstantaras, I., Skouri, K. and Ganas, I. (2013) "A first study of particle swarm optimization on the dynamic lot sizing problem with product returns", In Proceedings of the XI Balkan Conference on Operational Research, 07-10 September, Belgrade, Serbia.

8. Krommyda, I. P., Skouri, K. and Konstantaras, I. (2013) "Joint replenishment policy for two substitutable products with demand dependent of their inventory levels", In Proceedings of the XI Balkan Conference on Operational Research, 07-10 September, Belgrade, Serbia.
9. Krommyda, I. P., Skouri, K., Konstantaras, I., Ganas, I (2015) "Two-warehouse inventory models for deteriorating items with ramp type demand rate, partial backlogging and permissible delay in payments", In Proceedings of the 4th International Symposium & 26th National Conference on Operational Research, 04-06 June, Chania, Greece.

5. Ανακοινώσεις σε συνέδρια με κριτές χωρίς πρακτικά

1. Σκούρη, Κ., Κωνσταντάρας, Ι. και Παπαχρήστος, Σ. (2005) "An inventory model with ramp type demand, partial backlogging and Weibull deterioration rate", 1ο Εθνικό Συνέδριο Ελληνικής Εταιρίας Συστημικών Μελετών (ΕΕΣΜ), 12-14 Μαΐου, Τρίπολη, Ελλάδα.
2. Γκανάς, Ι., Σκούρη, Κ., Κωνσταντάρας, Ι. και Παπαχρήστος, Σ. (2005) "Design modularity and return policy for Build-to-Order (BTO) products", 17ο Εθνικό Συνέδριο Ελληνικής Εταιρίας Επιχειρησιακών Ερευνών (ΕΕΕΕ), 16-18 Ιουνίου, Πάτρα, Ελλάδα.
3. Ganas, I. Konstantaras, I., Papachristos, S. and Skouri, K. (2006) "Optimal ordering policies for the single level lot-sizing problem with lumpy demand", 14th International Working Seminar on Production Economics, 20-24 February Innsbruck, Austria.
4. Skouri, K., Konstantaras, I., Papachristos, S. and Ganas, I. (2006) "An order level inventory system with ramp type demand rate, partial backlogging and Weibull deterioration rate", 14th International Symposium on Inventories, 21-25 August, Budapest, Hungary.
5. Skouri, K., Papachristos, S., Konstantaras, I. and Ganas, I. (2007) "Inventory models for deteriorating items with ramp type demand rate, partial backlogging and permissible delay in payments", 19ο Εθνικό Συνέδριο Ελληνικής Εταιρίας Επιχειρησιακών Ερευνών (ΕΕΕΕ), 21-23 Ιουνίου, Άρτα, Ελλάδα.
6. Skouri, K., Papachristos, S., Konstantaras, I. and Ganas, I. (2007) "An inventory model for deteriorating items with ramp type demand rate, partial backlogging and permissible delay in payments", 22nd European Conference on Operational Research EURO XXII, 8-11 July, Prague, Czech Republic.
7. Ganas, I., Konstantaras, I., Papachristos, S. and Skouri, K (2007) "Optimal ordering policies for the single level lot-sizing problem with lumpy demand", 22nd European Conference on Operational Research EURO XXII, 8-11 July, Prague, Czech Republic.
8. Skouri, K., Konstantaras, I. and Papachristos, S. (2008) "Two warehouse inventory models for deteriorating seasonable products with ramp type demand rate", 15th International Symposium on Inventories, 22-26 August, Budapest, Hungary.

9. Skouri, K., Lagodimos, A. and Konstantaras, I. (2010) "Periodic review (R, T) inventory control policy for stochastic demand and yield", 3rd meeting of the EURO Working Group on Stochastic Modelling, 7-9 June, Nafplio, Greece.
10. Krommyda, I. P., Skouri, K. and Konstantaras, I. (2012) "Optimal ordering quantities for substitutable products with stock-dependent demands", 3d Annual Conference of the European Decision Sciences Institute, 24-28 June, Istanbul, Turkey.
11. Skouri, K., Konstantaras, I. and Lagodimos A. G. "(R, T) inventory control policies under uncertain supply chain environment", 3d Annual Conference of the European Decision Sciences Institute, 24-28 June, Istanbul, Turkey.
12. Benkherouf, L., Skouri, K. and Konstantaras, I. (2012) "Optimal lot sizing for a production-recovery system with time varying demand over finite planning horizon", 17th International Symposium on Inventories, 20-24 August, Budapest, Hungary.
13. Nikolakopoulos, A., Ganas, I., Konstantaras, I. and Skouri, K. (2012) "Hybrid metaheuristic-dynamic programming algorithm for integrated optimization of manual order picking and sorting warehouse operations", 25th European Conference on Operational Research, 8-11 July, Vilnius, Lithuania.
14. Benkherouf, L., Skouri, K. and Konstantaras, I. (2015) "Optimal production and reworking decisions over finite planning horizon for products with time varying demand", 4th International Symposium & 26th National Conference on Operational Research, 04-06 June, Chania, Greece.
15. Konstantaras, I. Skouri, K. and Lagodimos, A. (2015) "Economic order quantity with random supply disruptions", 4th International Symposium & 26th National Conference on Operational Research, 04-06 June, Chania, Greece.
16. Konstantaras, I., Lagodimos, A. C. and Skouri, K. (2018). "Decomposition-based optimization of a deterministic two-echelon inventory chain", 20th International Symposium on Inventories, 20-24 August, Budapest, Hungary.

6. Άλλες εργασίες (Σύνταξη Ειδικών Τευχών Διεθνών Επιστημονικών Περιοδικών)

1. Fleming, P. and Konstantaras, I. (2014), "International Journal of Systems Science: Operations & Logistics", International Journal of Systems Science: Operations & Logistics, 1:1, pp. 1-2.
2. Taleizadeh, A. A., Barrón, L. E. C., Konstantaras, I. (2017) "Editorial: Special Issue on Advances in Inventory Management under Uncertainty", International Journal of Inventory Research, 4(2/3), pp. 97-102.

ΙΩΑΝΝΗΣ ΤΑΜΠΑΚΟΥΔΗΣ

1. Επιστημονικά περιοδικά

1. Tampakoudis, I., Nerantzidis, M., Subeniotis, D., Soutsas, A. and Kiosses N. (2019) 'Bank Mergers and Acquisitions in Greece: The Financial Crisis and its Effect on Shareholder Wealth'.*International Journal of Managerial Finance*. Vol. ahead-of-print No. ahead-of-print. (Q3 - Scimago Journal & Country Rank, ABS2 – Field Finance)
2. Tampakoudis, I., Subeniotis, D., Kroustalis, I. and Tamošiūnas, A. (2019) 'The Interactions and Trade-Offs of Sovereign Credit Default Swap (CDS) and Bond Spreads in a Dynamic Context'.*Journal of Business Economics and Management*, 20 (3), pp. 466-488. (Journal Impact Factor 1.855 (2018), Q2 - Scimago Journal & Country Rank, ABS2 – International Business & Area Studies)
3. Tampakoudis, I., Nerantzidis, M., Subeniotis, D. and Soutsas, A. (2018) 'The Effect of Corporate Governance Mechanisms on European M&As'. *Corporate Governance: The International Journal of Business in Society*, 18 (5), pp. 965 - 986.
4. Tampakoudis, I., Subeniotis, D. and Kroustalis, I. (2018) 'Sovereign Credit Default Swap and Bond markets' dynamics: Evidence from the European debt crisis'. *International Journal of Monetary Economics and Finance,* 11 (2), pp. 110 – 125.
5. Tampakoudis, I., Subeniotis, D., Kroustalis, I. and Skouloudakis, M. (2017) 'Determinants of Foreign Direct Investment in Middle-Income Countries: New Middle-Income Trap Evidence'. *Mediterranean Journal of Social Sciences,* 8 (1), pp. 58 – 70.
6. Mansaku, I., Mansaku, S. and Tampakoudis, I. (2016) 'An Empirical Comparison of the Major Stock Exchanges: NYSE, NASDAQ and LSE in Perspective'. *Academic Journal of Interdisciplinary Studies,* 5 (3), pp. 406 – 415.
7. Tampakoudis, I., Subeniotis, D. and Skouloudakis, M. (2016) 'A Comparative Assessment of Growth Determinants in Advanced and Emerging Economies. The Particular Role of FDIs'. *Global Business and Economics Review*, 18 (2), pp. 177 – 198.
8. Tampakoudis, I., Fylantzopoulou, D. and Nikandrou, K. (2014) 'Examining the Linkages between GDP Growth and Sustainable Development in the Eurozone'. *EAST-WEST Journal of ECONOMICS AND BUSINESS*. XVII (2), pp. 15 – 37.
9. Skouloudakis, M., Tampakoudis, I. and Subeniotis, D. (2013) 'Determinants of foreign direct investments in advanced and emerging economies: a

comparative assessment'. *The Business and Management Review,* 4 (2), pp. 9-23.

10. Subeniotis, D., Tampakoudis, I., Kroustalis, I. and Poulios. M. (2012) 'Empirical Examination of Wealth Effects of Mergers and Acquisitions: The U.S. Economy in Perspective'. *Journal of Financial Management and Analysis*, 24 (2), pp. 30-38.
11. Tampakoudis, I., Subeniotis, D. and Kroustalis, I. (2012) 'Modelling volatility during the current financial crisis: An empirical analysis of the US and the UK capital markets'. *International Journal of Trade and Global Markets,* 5 (3), pp. 171-194.
12. Tampakoudis, I., Subeniotis, D. and Kroustalis, I. (2012) 'Greek sovereign credit market dynamics: Credit Default Swap and Bond spreads' linkages'. *International Journal of Trade and Global Markets*, 5 (3), pp. 268-280.
13. Subeniotis, D., Papadopoulos, D., Tampakoudis, I. and Tampakoudi, A. (2011) 'How Inflation, Market Capitalization, Industrial Production and the Economic Sentiment Indicator Affect the EU-12 Stock Markets'. *European Research Studies Journal*, XIV (1), pp. 91-102.
14. Tampakoudis, I., Subeniotis, D. and Dalakiouridou, E. (2011) 'The Market for Corporate Control in Greece: A Critical Assessment of the Wealth Effects to Bidding-Companies' Shareholders'. *International Journal of Economic Policy in Emerging Economies,* 4 (2), pp. 117-139.
15. Tampakoudis, I., Subeniotis, D. and Dalakiouridou, E. (2011) 'Investigating the Critical Parameters Determining the Revenue of Mergers and Acquisitions to Target-Companies in the United Kingdom and Continental Europe'. *International Journal of Revenue Management*, 5 (1), pp. 42-62.
16. Tampakoudis, I., Subeniotis, D. and Eleftheriadis, I. (2011) 'The economic impact of mergers and acquisitions in Greece: lessons from a comparative analysis regarding western economies'. *American Journal of Finance and Accounting*, 2 (3), pp. 262-295.
17. Tampakoudis, I. (2010) 'Visiting the Paradox of the Upward Trends of Mergers and Acquisitions in the USA in Times of Poor Financial Performance'. *International Journal of Trade and Global Markets,* 3 (4), pp. 341-358.
18. Tampakoudis, I. (2010) 'Exploring Market Efficiency and Structural Differences between the Greek and the Western Capital Markets in the Context of Mergers and Acquisitions'. *International Research Journal of Finance and Economics*, 40, pp. 127-145.
19. Papadopoulos, D., Subeniotis, D. and Tampakoudis, I. (2010) 'An Empirical Analysis of Financial Ratios for the Greek IT Sector Firms during a Bullish Market'. *The Journal of Financial Decision Making*, 6 (1), pp. 43-55.
20. Papadopoulos, D., Subeniotis, D. and Tampakoudis, I. (2008) 'The Wealth Effects of Mergers and Acquisitions to Target-Companies in USA for the Period 1920-2000. A Comparative Examination of Empirical Studies'.

SPOUDAI: Journal of Economics and Business, 58 (3-4), pp. 148-166.

21. Papadopoulos, D., Subeniotis, D. and Tampakoudis, I. (2008) 'The economic impact of tender offers to target-companies in USA during the 20th century: A critical examination of related event studies'. *Investment Research and Analysis Journal*, 3 (2), pp. 4-12.
22. Karagiorgos, T., Drogalas, G., Gotzamanis, E. and Tampakoudis, I. (2010) 'Internal Auditing as an Effective Tool For Corporate Governance'. *Journal of Business Management,* 2 (1), pp. 15-24.
23. Karagiorgos, T., Drogalas, G., Gotzamanis, E. and Tampakoudis, I. (2009) 'The Contribution of Internal Auditing to Management'. *International Journal of Management Research and Technology,* 3 (2), pp. 429-436.

2. Βιβλία

1. Ταμπακούδης, Ι. και Σουμπενιώτης, Δ. (2015) *Χρηματοοικονομική Ανάλυση*, 1η Έκδοση, Θεσσαλονίκη, Ταμπακούδης, Ι. και Σουμπενιώτης.
2. Ταμπακούδης, Ι. και Σουμπενιώτης, Δ. (2017) *Σύγχρονη Χρηματοοικονομική Ανάλυση και Επενδύσεις*, 1η Έκδοση, Θεσσαλονίκη, Εκδόσεις ΝΑΜΑΤΑ.

3. Κεφάλαια σε συλλογικούς τόμους

1. Tampakoudis, I., Subeniotis, D. and Eleftheriadis, I. (2012) 'M&As: Motives, empirical results and contemporary issues'. In V. Vlachos et al. Eds. *Mergers and Acquisitions as the Pillar of Foreign Direct Investment*. US: Palgrave Macmillan, pp. 141 – 157.
2. Subeniotis, D. and Tampakoudis, I. (2010) 'The effects of innovative instruments to market participants and the financial system: The particular role of information technologies'. In V. Godara Ed. *Pervasive Computing for Business: Trends and Applications*. US: IGI Global, pp. 204 – 221.

4. Ανακοινώσεις σε συνέδρια με κριτές και πρακτικά

1. Tampakoudis, I., Subeniotis, D. and Skouloudakis, M. (2014) 'Traditional and Nontraditional Determinants of Foreign Direct Investments in Mexico', Proceedings of the International Conference on International Business, 23-25 May, Thessaloniki, Greece.
2. Tampakoudis, I., Subeniotis, D. and Skouloudakis, M. (2013) 'Determinants of Foreign Direct Investments in Advanced and Emerging Economies: A Comparative Assessment', Proceedings of the International Trade and Academic Research Conference, 4-5 November, London, United Kingdom.
3. Tampakoudis, I., Subeniotis, D. and Skouloudakis, M. (2013) 'Determinants of Foreign Direct Investments in Middle – Income Countries and the Role of Middle – Income Trap', Proceedings of the International Conference on International Business, 16-18 May, Thessaloniki, Greece.
4. Tampakoudis, I., Fylantzopoulou, D. and Nikandrou, K. (2013) 'Sustainable

development indicators: examining their effect on emerging, frontier and developed markets', Proceedings of the International Conference on International Business, 16-18 May, Thessaloniki, Greece.

5. Tampakoudis, I., Subeniotis, D. and Kroustalis, I. (2012) 'The Wealth Effects of Foreign Direct Investments to Greek Companies: Evidence from the Balkans', Proceedings of the 4th International Conference on Accounting and Finance, 30-31 August, Corfu, Greece.
6. Tampakoudis, I., Fylantzopoulou, D. and Nikandrou, K. (2012) 'Examining the relationship between growth and sustainable development in the Euro zone', Proceedings of the International Conference on International Business, 17-19 May, Thessaloniki, Greece.
7. Tampakoudis, I., Subeniotis, D. and Kroustalis, I. (2011) 'Greek sovereign credit market dynamics: Credit Default Swap and Bond spreads' linkages', Proceedings of the International Conference on International Business, 19-21 May, Thessaloniki, Greece.
8. Subeniotis, D., Bitzenis, A. and Tampakoudis, I. (2010) 'Foreign Direct Investment in South-Eastern Europe: The Presence of Greek Banks in FYROM', Proceedings of the 3rd International Conference on Accounting and Finance, 25-28 August, Skiathos, Greece.
9. Tampakoudis, I., Subeniotis, D. and Dalakiouridou, E. (2010) 'The Market for Corporate Control in Greece: A Critical Assessment of the Wealth Effects to Bidding-Companies' Shareholders', Proceedings of the International Conference on International Business, 22-23 May, Thessaloniki, Greece.
10. Papadopoulos, D., Subeniotis, D. and Tampakoudis, I. (2010) 'An Empirical Analysis of Financial Ratios for the Greek IT Sector Firms during a Bullish Market', Proceedings of the Ioannina Meeting on Applied Economics and Finance, 11-12 June, Ioannina, Greece.
11. Subeniotis, D., Zapranis, A. and Tampakoudis, I. (2008) 'The Wealth Effects of Completed and Uncompleted Mergers and Tender Offers to Target Shareholders in U.S.A., U.K. and Continental Europe', Proceedings of the 2nd International Conference on Accounting and Finance, 28-30 August, Thessaloniki, Greece.
12. Subeniotis, D. and Tampakoudis, I. (2008) 'Are Markets Efficient? A Comparative Assessment between the Greek and the West Capital Markets', Proceedings of the 9th International Business Research Conference, 24-26 November, Melbourne, Australia.
13. Subeniotis, D. and Tampakoudis, I. (2008) 'The use of Credit Derivatives and Concerns Associated with Them'. Proceedings of the 1st International Congress on Pervasive Computing and Management, 12-14 December, New Delhi, India.

5. Ανακοινώσεις σε συνέδρια με κριτές χωρίς πρακτικά

1. Tampakoudis, I., Subeniotis and D., Nerantzidis, M. (2018) 'The effect of the

presence of women on board on mergers and acquisitions on European banking' of the 7th International Academic Macro Thematic Conference, 28-29 December, Paris, France.

2. Tampakoudis, I. (2018) 'The economic impact of bank MandAs in the US after the financial crisis of 2007' of the International Conference on International Business, 17-20 May, Thessaloniki, Greece.
3. Tampakoudis, I., Subeniotis, D., Nerantzidis, M. and Soutsas, A. (2018) 'The wealth effects of MandAs on Greek banks. What changed after the global financial and economic crisis' of the International Conference on International Business, 17-20 May, Thessaloniki, Greece.
4. Tampakoudis, I., Subeniotis, D. and Soutsas, A. (2017) 'An empirical examination of the wealth effects of M&As to the Greek banking sector' στο 8ο Συνέδριο Επιστημονικής Εταιρίας Χρηματοοικονομικής Μηχανικής και Τραπεζικής, 18-19 Δεκεμβρίου, Αθήνα, Ελλάδα.
5. Tampakoudis, I., Subeniotis, D. and Kroustalis, I. (2017) 'The Interrelation between Sovereign Credit Default Swap (CDS) and Bond Spreads: A Dynamic Approach' of the 7th International Conference of the Financial Engineering and Banking Society, 1-3 June, Glasgow, Scotland.
6. Tampakoudis, I., Subeniotis, D., Skouloudakis, M. and Kroustalis, I. (2016) 'The Role of Institutional and Traditional Determinants of Foreign Direct Investments: The Case of Emerging Asian Economies' of the International Trade and Academic Research Conference, 7-8 November, London, United Kingdom.
7. Tampakoudis, I., Subeniotis, D. and Skouloudakis, M. (2015) 'The Role of Market Seeking, Efficiency Seeking and Recourse Seeking Determinants of Foreign Direct Investments: The Case of OECD Countries' of the International Trade and Academic Research Conference, 9-10 November, London, United Kingdom.
8. Tampakoudis, I., Subeniotis, D. and Skouloudakis, M. (2015) 'Traditional Determinants of Growth and Inward FDIs: The Greek Case' of the International Conference on International Business, 22-24 May, Thessaloniki, Greece.
9. Tampakoudis, I. (2012) 'A Comparative Assessment of Growth Determinants in Advanced and Emerging Economies. The Particular Role of FDIs' of the 7th International Academic Macro Thematic Conference, 27-28 December, Paris, France.
10. Tampakoudis, I., Subeniotis D. and Kiosses, N. (2019) 'Board Size and its Effect on Bank Mergers and Acquisitions' of 22nd PARIS International Conference on Studies in Business, Economics and Interdisciplinary Studies (PBEIS-19), 5-7 September, Paris, France.
11. Tampakoudis, I., Subeniotis D., Nerantzidis, M. and Kiosses, N. (2019) 'Female Directors and the Wealth Effects of Mergers and Acquisitions in the US Banking Sector' of Clute International Academic Conference on Business

(IACB), 4-8 August, New York, USA.

ΛΟΥΚΑΣ ΤΣΙΡΩΝΗΣ

Πρωτότυπες εργασίες σε διεθνή περιοδικά με κριτές

Poulymenakou, A., & Tsironis, L. (2003). Quality and electronic commerce: a partnership for growth. *The TQM Magazine*. https://doi.org/10.1108/09544780310469244

Tsironis, L., Bilalis, N., & Moustakis, V. (2005). Using machine learning to support quality management. *The TQM Magazine*. https://doi.org/10.1108/09544780510594207

Tsironis, L., Mavropoulos, H., Moustakis, V., & Kontogiannis, T. (2005). Mining aberrant driving behavior characteristics. *WSEAS Transactions on Information Science and Applications*.

Tsironis, L., Bilalis, N., & Moustakis, V. (2005). Using machine learning to support quality management. *The TQM Magazine*. https://doi.org/10.1108/09544780510594207

Moustakis, V., Tsironis, L., & Litos, C. (1999). A Model of Web Site Quality Assessment. *Athanasou Bauer and Scharl Bramley Hall and Hickman IADAS Korpela and Lehmusvaara Nielsen*, *13*(2).

Bilalis, N., Alvizos, E., Tsironis, L., & van Wassenhove, L. (2007). Benchmarking the competitiveness of industrial sectors. *International Journal of Productivity and Performance Management*. https://doi.org/10.1108/17410400710823642

Zampetakis, L. A., Tsironis, L., & Moustakis, V. (2007). Creativity development in engineering education: the case of mind mapping. *Journal of Management Development*. https://doi.org/10.1108/02621710710740110

Grigoroudis, E., Litos, C., Moustakis, V. A., Politis, Y., & Tsironis, L. (2008). The assessment of user-perceived web quality: Application of a satisfaction benchmarking approach. *European Journal of Operational Research*. https://doi.org/10.1016/j.ejor.2006.09.017

Tsironis, L., Gentsos, A., & Moustakis, V. (2008). Empowerment the IDEF0 Modeling Language. *International Journal of Business and Management*.

Katsioloudes, M. I., & Kanavaki, M. (2009). An Alternative Comprehensive Approach to Quality Business. *Education International Journal of Excellence in Education*, *3*(1).

Katsioloudes, M. I., & Kanavaki, M. (2009). An Alternative Comprehensive Approach to Quality Business Education. *International Journal of Excellence in Education, 3*(1).

Tsironis, L., Anastasiou, K., & Moustakis, V. (2009). A framework for BPML assessment and improvement. *Business Process Management Journal*. https://doi.org/10.1108/14637150910960657

Tsironis, L. C., Sfiris, D. S., & Papadopoulos, B. K. (2010). Fuzzy performance evaluation of workflow stochastic Petri nets by means of block reduction. *IEEE Transactions on*

Systems, Man, and Cybernetics Part A:Systems and Humans. https://doi.org/10.1109/TSMCA.2009.2035303

Kontarakis, N., Tsiligianni, I. G., Papadokostakis, P., Giannopoulou, E., Tsironis, L., & Moustakis, V. (2011). Antibiotic prescriptions in primary health care in a rural population in Crete, Greece. *BMC Research Notes*. https://doi.org/10.1186/1756-0500-4-38

Hussain, M., Tsironis, L., & Ajmal, M. M. (2011). A QFD strategy for improving customer satisfaction: case study of telecom companies of Pakistan. *Asian Journal on Quality*. https://doi.org/10.1108/15982681111187119

Tsironis, L. K., & Psychogios, A. G. (2012). Towards a systematic e-business excellence framework. *Int. J. Innovation and Regional Development*, *4*(1), 28–43.

Psychogios, A. G., Atanasovski, J., & Tsironis, L. K. (2012). Lean Six Sigma in a service context. *International Journal of Quality & Reliability Management*. https://doi.org/10.1108/02656711211190909

Psychogios, A. G., & Tsironis, L. K. (2012). Towards an integrated framework for Lean Six Sigma application: Lessons from the airline industry. *Total Quality Management & Business Excellence*. https://doi.org/10.1080/14783363.2011.637787

Vouzas, F., Psychogios, A., & Tsironis, L. (n.d.). The Road towards Lean Six Sigma: Sustainable Success Factors in Service Industry. *Nang Yan Business Journal –*, *2*.

Tsironis, L. K., & Matthopoulos, P. P. (2015). Towards the identification of important strategic priorities of the supply chain network. *Business Process Management Journal*. https://doi.org/10.1108/BPMJ-12-2014-0120

Tsironis, L. & Psychogios, A. (2016). Business Process Management Journal Road towards Lean Six Sigma in service industry: a multi-factor integrated. *Business Process Management Journal, 22*(4), http://dx.doi.org/10.1108/BPMJ-08-2015-0118.

Tsironis, L. K., Gotzamani, K. D., & Mastos, T. D. (2017). e-Business critical success factors: toward the development of an integrated success model. *Business Process Management Journal*. https://doi.org/10.1108/BPMJ-02-2016-0030

Tsironis, L. K. (2018). Quality improvement calls data mining: the case of the seven new quality tools. *Benchmarking: An International Journal*. https://doi.org/10.1108/BIJ-06-2016-0093

Tsironis, L. (2018). Identifying customer satisfaction: the mystery customer approach, International Journal of Knowledge-Based Organizations (IJKBO), 8(3).

Papadakis, E., Tsironis, L. (2018). Hybrid methods and practices associated with agile methods, method tailoring and delivery of projects in a non-software context. Procedia Computer Science. Accepted for publication, (CiteScore: 1.03, SJR: 0,258)

Tsolakis, N. Tziantopoulos, K., Vlachos, D. and Tsironis, L. (2019). Supply Chain Reconfiguration Opportunities Arising from Additive Manufacturing Technologies in

the Digital Era, Production Planning and Control, 30(7), pp. 510-521, (I.F.: 2,254, SJR: Q1, ABS: 3).

Πρωτότυπες εργασίες σε πρακτικά συνεδρίων με κριτές

Moustakis, V., Tsironis, L., "Knowledge Quality Assurance in Medical Data Mining", The 1996 Conference on Information Quality, MIT Sloan School of Management, Cambridge, MA, October 1996.

Tsironis L., Bilalis N., Moustakis V., (May 19-22-2001) "Using inductive Machine Learning to support Quality Management", in Proceedings of the 3rd International Conference on Design and Analysis of Manufacturing Systems", Tinos Island, organised by University of Aegean, (http://www.icsd.aegean.gr/aic2001/papers/Tsironis.ps).

Moustakis, V., C. Litos A. Dalivigas, L. Tsironis, (2004) "Website Quality Assessment Criteria", 9th International Conference on Information Quality (ICIQ-04), pp 59-73, Cambridge, Massachusetts, USA.

Τρασανίδης Γ., Τσιρώνης Λ., Παπαδόπουλος Β., (2006), Βελτίωση Διαδικασιών με χρήση Ασαφούς Λογικής, 2ο Πανελλήνιο Συνέδριο για την Τυποποίηση, τα Πρότυπα και την Ποιότητα, Ένωση Ελλήνων Επιστημόνων για την Προτυποποίηση και την Τυποποίηση (ΕΝΕΠΡΟΤ), Θεσσαλονίκη.

Amanatiadis, A., Drakatos, K., Tsironis, L. and Moustakis, V., "Defining the Main Factors of Quality of Service in Mobile Telephony," ICWMC, p. 23, International Conference on Wireless and Mobile Communications (ICWMC'06), 2006. (Available from: http://ieeexplore.ieee.org/xpl/tocresult.jsp?isnumber=4124143&isYear=2006)

Tsironis L., Psychogios A., (2009). Towards a systematic e-Business Excellence framework, 2nd International Conference for Entrepreneurship, Innovation, and Regional Development (ICEIRD2009), 24-25 April, Thessaloniki, Greece

Tsironis L., (2009). Mapping out the use of the European Quality Award. A case study over the Greek finalist organizations, 5th European Conference on Management Leadership and Governance, Hellenic American University, Athens, Greece, 5 - 6 November

Katsioloudes M. I., Kanavaki M., Tsironis L., (2009), An Alternative Comprehensive Approach to Quality Business Education, 3rd Annual Quality Congress Middle East: Quality and Excellence in the Middle East, Perspectives, Experiences, Challenges and sustainable Impact, 6-7 April, 2009, The Coultoural and Scientific Association, Dubai, UAE.

Kanavaki M., Tsironis L., Katsioloudes M. I., Quality Control in The Tourist Sector. The Case of the Mamidakis Hotels: Lessons for the Middle East, 3rd Annual Quality Congress Middle East: Quality and Excellence in the Middle East, Perspectives, Experiences, Challenges and sustainable Impact, 6-7 April, 2009, The Coultoural and Scientific Association, Dubai, UAE.

Psychogios A., Tsironis L., Vouzas F., (2012), The Road towards Lean Six Sigma: Key Success Factors in Service Industry, 16th International Conference on ISO & TQM (ICIT), 11-13 July, Vaxjo, Sweden

Papadakis, E., Tsironis, L. (2018). Hybrid methods and practices associated with agile methods, method tailoring and delivery of projects in a non-software context, ProjMAN - International Conference on Project MANagement / HCist – International, November 21-23, Lisbon, Portugal.

Toskas-Tasios, M., Tsironis, L. and Madas, M. (2019) Measuring the efficiency of Greek regional airports prior to privatization using Data Envelopment Analysis. (2019). The 8th International Symposium & 30th National Conference on Operational Research, May 16-18, Patras, Greece.

Papadakis, E. and Tsironis, L. (2019). The use of hybrid methods and agile practices for the management of projects delivering services: A journey in literature. PM Congress 2019 Research meets Practice, April 10-12, Aula TU Delft, The Netherlands.

Tsironis, L., Fouskas, K and Papathanasiou, J. (2019). Investigation and Classification of Risk Factors in Supply Chains: A Multi-Criteria Approach. The 8th International Symposium & 30th National Conference on Operational Research, May 16-18, Patras, Greece

Papathanasiou. J., Armenia, A., Barnabe, F., Carlini, C., Ciobanu, N., Digkoglou, P., Glykeria, M., Jarzabek, L., Konstantinidou, M. N., Kulakowska, M., Lanzuisi, A., Morfoulaki, M., Onofrei, C., Pompei, A., Tsaples, G., and Tsironis, L. (2019). A project about Game Based Learning on Urban Sustainability, International Conference on Decision Support System Technology (EmC-ICDSST), Madeira, Portugal, 27-29 May.

Armenia, A., Ciobanu, N., Kulakowska, M., Myrovali, G., Papathanasiou. J., Pompei, A., Tsaples, G., and Tsironis, L. (2019). An innovative game-based approach for teaching urban sustainability, BRCEBE-ICEBE 2019: 9th Balkan Region Conference on Engineering and Business Education (BRCEBE) and 12th International Conference on Engineering and Business Education (ICEBE)

Παρουσιάσεις σε διεθνή συνέδρια

Tsironis, L., Giovanis A., (1994) “Evaluation and Selection of Landfill Sites for Chania”, Fifth Multicriteria Summer School on Multicreteria Decision Aid, Chania, July 4 – 16.

Poulymenakou A., Tsironis L., “Quality and Electronic Commerce: A partnership for growth”, Quality Forum 99, Athens, Greece.

Moustakis, V., Tsironis, L., “Positioning machine learning in operations management: Past, present, and future potential”, appeared on Second Aegean International Conference on Analysis and Modelling of Manufacturing Systems, May 16-20, 1999, Tinos Island, Greece.

Moustakis, V., Tsironis, L., "Quality Assurance in Knowledge Discovery in Databases: Tutorial", appeared on ACAI '99, Machine Learning & Applications, Tuesday, July 6, 1999, Chania, Crete, Greece.

Moustakis, V., Tsironis, L., "Machine Learning meets Logistics", appeared on Logistics '99, September 24-25, 1999, Athens, Greece.

V. Moustakis, L. Tsironis, C. Litos & A. Dalivigas, (August 5-10/2001) "Using Analytic Hierarchy Process to Assess WWW Site Effectiveness", 9th International Conference on Human-Computer Interaction, New Orleans, Louisiana USA.

Tsironis, L., Gkoutsidis D., Krapas M., Kostoglou B., (2013) Towards a unified framework of Labor Productivity Assessment, 10th Multicriteria Decision Analysis Meeting - 21-23 November, 13th Special Conference of HELORS, Thessaloniki, Greece

Κεφάλαια σε βιβλία

Evangelopoulos P., Giannias D., Liargovas P., Tsironis L., (2011), Evaluating Environmental and Regional Policies in the European Union through the Use of Environmental Quality Indices, In Baird C. M., (Ed), Social Indicators: Statistics, Trends and Policy Development, Ch. 8, pp. 149-162.

Tsironis L., (2015), Business Process Improvement through Data Mining Techniques, in Petraq Papajorgji P., Pinet, F., Guimaraes A., Papathanasiou, J., (Eds), Automated Enterprise Systems for Maximizing Business Performance, IGI Global.

Tsironis L., (2015), Business Process Improvement through Data Mining Techniques: An Experimental Approach, in Khosrow-Pour, M., (Ed), Big Data: Concepts, Methodologies, Tools, and Applications, IGI Global.

Karipidis, P. I., Tselempis, D. C. & Tsironis, L. in press. 'Eco-certification and transparency in global food supply chains.' In T. Tarnanidis, J. Papathanasiou & M. Vlachopoulou (Eds.) Driving agribusiness with technology innovations. Hershey, PA: IGI Global.

Τεχνικές Αναφορές

Tsaples, G., Digkoglou, P., Papathanasiou, J., Tsironis L. (2018). Decision making in the context of sustainability, eBook 1st version. Project Reference No. 2017-1-EL01-KA203-036303

ΛΕΩΝΙΔΑΣ Δ. ΧΑΤΖΗΘΩΜΑΣ

1. Δημοσιεύσεις σε Διεθνή Ξένα Επιστημονικά Περιοδικά Αξιολογημένες από Κριτές (Σύστημα Κριτών)

1. Aramendia-Muneta, M.E., Olarte, C., and Hatzithomas, L. (forthcoming), Gender stereotypes in original digital video advertising, *Journal of Gender Studies*.
2. Tsichla, E., Hatzithomas, L., Boutsouki, C., & Zotos, K. (2019). Greek political advertising in retrospect: a longitudinal approach. *Communication Research Reports*, 36(5), 404-414.
3. Margariti, K., Boutsouki, C., and Hatzithomas, L. (2019), The dilemma of luxury brand extensions, *Journal of Global Fashion Marketing*, 10(4), pp. 305-323.
4. Margariti K., Boutsouki C., Hatzithomas L. and Zotos Y. (2019), Visual Metaphors in Food Advertising: A cross-cultural study, *Food Research International*, 115, 338-351.
5. Hatzithomas L., Gkorezis P., Zotou, A, and Tsourvakas, G. (2018), The impact of Atmospherics on WOM about Short-Life-Cycle Products: The Case of Motion Pictures, *Journal of Product & Brand Management*. 27(5), 471-483.
6. Hatzithomas, L., Misirlis, N., Boutsouki, C., & Vlachopoulou, M. (2019). Understanding the role of personality traits on Facebook intensity. *International Journal of Internet Marketing and Advertising*,13(2), 99-119.
7. Konstantoglou A., Folinas D., Fotiadis T., Rallis S., Hatzithomas L. and Gasteratos A. (2018), Development of a holistic framework for the key packaging elements of agri-food products, *Journal of Engineering Science and Technology Review*.
8. Kotzaivazoglou D., Hatzithomas L. and Tsichla E. (2018), Gender Stereotypes in Advertisements for Male Politicians: Longitudinal Evidence from Greece, *International Review on Public and Nonprofit Marketing*, 15(3), 333-352.
9. Riskos K, Hatzithomas L., Boutsouki C., and Zotos, Y. (2017). Corporate Facebook Posts in the UK and Greece: A Content Analysis, *International Journal of Internet Marketing & Advertising*, 11(3), 233-251.
10. Hatzithomas L., Fotiadis, T. and Coudounaris, D. (2016). Standardization, Adaptation and Personalization of International Corporate Social Media Communications, *Psychology & Marketing,* 33(12), 1098-1105..
11. Hatzithomas L., Boutsouki, C. and Ziamou, L. (2016). A Longitudinal Analysis of the Changing Roles of Gender in Advertising: A Content Analysis of Super Bowl Commercials, *International Journal of Advertising*, 35(5), 888-906.
12. Hatzithomas L., Boutsouki, C., and Zotos, Y. (2016). The role of economic conditions on humour generation and attitude towards humorous TV commercials, *HUMOR: International Journal of Humor Research*, 29(4), 483-505.

13. Hatzithomas L., Zotou, A., and Palla, P. (2016). Measuring the impact of Competitive Advertising Environment and Ad-Exposure Time on 3D Posters' Effectiveness, *Journal of Customer Behavior*, 15(2), 153-172.
14. Tsichla, E., Hatzithomas L., and Boutsouki, C. (2016). *Gender differences in the interpretation of a Museum's web atmosphere: A Selectivity Hypothesis Approach*, *Journal of Marketing Communications,* 22(2), 563-586.
15. Chatzithomas, N., Boutsouki, C., Hatzithomas, L., & Zotos, Y. (2014). Social Media Advertising Platforms: A Cross-cultural Study. *International Journal on Strategic Innovative Marketing*, 1(2), 74-90.
16. Hatzithomas L., Zotos Y. and Boutsouki C. (2011). Humor and Cultural Values in Print Advertising: A Cross – Cultural Study, *International Marketing Review*, 28(1).
17. Gkorezis P., Hatzithomas L. and Petridou E. (2011). The impact of leader's humor on employees' psychological empowerment: the moderating role of tenure, *Journal of Managerial Issues*, 23(1).
18. Hatzithomas L., Boutsouki C. and Zotos Y. (2009). The effects of culture and product type on the use of humor in Greek TV advertising: An application of Speck's Humorous Message Taxonomy, *Journal of Current Issues & Research in Advertising*, 31(1): 43-61.
19. Hatzithomas L., Stamelos I., Fotiadis T. and Mylonakis J. (2007). Quality and effectiveness of ERP – CRM systems: Implications for Information Systems Marketing Strategies, *Journal of Applied Business Research*, 23(3):33-52.
20. Soubeniotis D., Fotiadis T,, Mylonakis J., Hatzithomas L. and Vassiliadis C., (2007). The Importance of Facilities in the Success of Integrated Marketing Communication of Hotel Enterprises, *European Journal of Scientific Research*, 17(1), 106-116.
21. Soubeniotis D., Hatzithomas L., Fotiadis T. (2007). The Combination of Marketing and Knowledge Management Strategies in Travel Agencies, *The Cyprus Journal of Sciences*, 5 (Summer): 201-218.
22. Soubeniotis D., Mylonakis J., Fotiadis T., and Chatzithomas L., Mertzimekis C. (2006). Evaluation of mergers & acquisitions in Greece. *International Research Journal of Finance and Economics*, 2006(4), 92-104.
23. Vassiliadis C., Fotiadis T., Hatzithomas L., Vassiliadis S. (2006). A proposed information system for evaluating 3-D multimedia tourist destinations that shows a high level of realistic representation, *Global Education Journal*, 2006(2).

2. Μονογραφίες – Κεφάλαια σε Βιβλία

1. Seitel, F.P. (2018). *Practice of public relations*. Broken Hill Publishers Ltd, Greek editing γενική επιμέλεια Λεωνίδας Χατζηθωμάς, επιμέλεια επιμέρους κεφαλαίων Ανδρέας Ανδρονικίδης.

2. Voutsa, M., Hatzithomas L., and Boutsouki C. (2018). *Superiority Theory and Disparagement Humor: The Role of Gelotophobia, Gelotophilia, and Katagelasticism*, *EAA Advances in Advertising Research*, Springer Gabler, Vol. IX.
3. Margariti, K. Boutsouki C., and Hatzithomas L. (2018). *Less is More or Less is A Bore?*, *EAA Advances in Advertising Research*, Springer Gabler, Vol. IX.
4. Ζώτος Γ., Ζώτου Α., Κυρούση Α., Μπουτσούκη Χ., Πάλλα Π. και Χατζηθωμάς Λ. (2018), *Διαφήμιση: Σχεδιασμός, Ανάπτυξη και Αποτελεσματικότητα*, 6η έκδοση, Θεσσαλονίκη: Εκδοτικός Οίκος University Studio Press.
5. Margariti, K. Boutsouki C., Hatzithomas L., and Zotos Y. (2017). *A Typology of Minimalism in Advertising*, *EAA Advances in Advertising Research*, Springer Gabler, Vol. VIII, σελ. 1-15.
6. Hatzithomas L., Boutsouki C., Pigadas V., Zotos Y. (2015). *PEER: Looking into Consumer Engagement in e-WOM through Social Media*, *EAA Advances in Advertising Research*, Springer Gabler, Germany, Vol. VI, σελ. 11-24.
7. Χατζηθωμάς Λ. (2008). *Το χιούμορ στην Τηλεοπτική Διαφήμιση: Τύποι του Χιούμορ, Κατηγορίες Προϊόντων, Διαφημιστική Αποτελεσματικότητα, Διαμόρφωση Στάσεων και Συναισθημάτων, Ολοκληρωμένη Επικοινωνιακή Στρατηγική Μάρκετινγκ*, Μονογραφία στη σειρά Θέματα Επικοινωνίας και Μάρκετινγκ, University Studio Press, Θεσσαλονίκη.
8. Χατζηθωμάς Λ. (2008). *Ολοκληρωμένη Επικοινωνιακή Στρατηγική Μάρκετινγκ (Integrated Marketing Communications)*, κεφάλαιο στο βιβλίο "Διαφήμιση" του κ. Γεώργιου Ζώτου, Εκδοτικός Οίκος University Studio Press, Θεσσαλονίκη, σελ. 55-74.
9. Χατζηθωμάς Λ. (2008). *Το Χιούμορ ως Στοιχείο της Συγκινησιακής Έκκλησης στο Μήνυμα*, κεφάλαιο στο βιβλίο "Διαφήμιση" του κ. Γεώργιου Ζώτου, Εκδοτικός Οίκος University Studio Press, Θεσσαλονίκη, σελ. 250-270.
10. Fotiadis, T. H., Vassiliadis, C., Hatzithomas, L., & Gkotzamanis, E. (2005). *An IT approach against brand positioning confusion on hospitality enterprises: The case of Greek hotels*. Information and Communication Technologies in Tourism 2005, Εκδοτικός Οίκος Springer Link, 371-382.

3. Δημοσιεύσεις σε Πρακτικά Διεθνών Συνεδρίων Αξιολογημένες από Κριτές (Σύστημα Κριτών)

1. Timamopoulou, A., Hatzithomas, L., Boutsouki C. and Voutsa, M. (2019), *Flashback in humorous advertising styles: a content analysis of Super Bowl advertising over the course of 45 years*, 18th International Conference on Research in Advertising, Krems, Austria.
2. Tsichla, E., Voutsa, M., Margariti, K. and Hatzithomas, L. (2019), *Gender Responses to Emotional Appeals in Advertising: Comparing Self-Reported Measures and Facial Expressions*, 18th International Conference on Research in Advertising, Krems, Austria.
3. Voutsa, M., Boutsouki, C., Hatzithomas, L., and Tsichla, E. (2019), Gelotophobes, gelotophiles, katagelasticists and their media preferences: A new market's psychographic variable, 7th International Conference on Contemporary Marketing Issues, Heraklion, Crete, Greece, 10- 12 July, 2019.

4. Margariti, K., Tsichla, E., Hatzithomas, L. and Voutsa, M. (2019), Physiological versus Self-report Measures in Emotional Advertising, Considering the Moderating Role of Social Desirability: A Research Agenda, 7th International Conference on Contemporary Marketing Issues, Heraklion, Crete, Greece, 10- 12 July, 2019.
5. Margariti, K., Boutsouki, C., and Hatzithomas, L. (2019), The effectiveness of "white" space in print advertising: An examination across gender in the Indian market, International Symposium on Consumer Personality in Contemporary Contexts, Thessaloniki, Greece.
6. Vasilakou, E., Theodorakioglou, F., Hatzithomas, L., Boutsouki, C., (2019), Self-construals and soft-/hard-sell appeals in purchase intention: The mediating effect of perceived threat to freedom, International Symposium on Consumer Personality in Contemporary Contexts, Thessaloniki, Greece.
7. Voutsa, M., Boutsouki, C., Hatzithomas, L., Tsichla, E. (2019), Elicited emotions by disparaging humorous ads: The moderating role of gelotophobia, gelotophilia, and katagelasticism. International Symposium on Consumer Personality in Contemporary Contexts, Thessaloniki, Greece.
8. Papalazaridis, G., Hatzithomas, L., Fotiadis, T. and Anastasiadou, S., (2018), *The Effect of Shopping Styles on Online Shopping Benefits and Risks*. In 2018 Global Marketing Conference at Tokyo (pp. 341-354).
9. Margariti K., Boutsouki C., Zotos, Y. and Hatzithomas L. (2018), *Cross Cultural Advertising: Is a Metaphorical, Visual Language Always The Answer?*, 17th International Conference on Research in Advertising (ICORIA), Valentia, Spain.
10. Voutsa M., Hatzithomas L. and Boutsouki C. (2018), Is this a joke? *Disparaging humorous advertising effectiveness through the advertising character's gender*, 17th International Conference on Research in Advertising (ICORIA), Valentia, Spain.
11. Hatzithomas L., Tsichla E., Boutsouki C. and Rizou C. (2018), *The battle of the sexes: Investigating gender and type of sport in the efficacy of athlete endorsements*, 47th European Marketing Academy Conference, At Glasgow, UK.
12. Armirioti, M., Voutsa M., Hatzithomas L. and Boutsouki C. (2018), *Sexual Humorous Appeals in Advertising: A Moderated Mediation Approach*, 47th European Marketing Academy Conference, At Glasgow, UK.
13. Margariti K., Boutsouki C. and Hatzithomas L. (2018), *White space: Balancing between something and nothing*, 47th European Marketing Academy Conference, Glasgow, UK.
14. Daskalaki V., Voutsa M., Boutsouki C. and Hatzithomas L. (2018), *Looking into service quality, visitors' satisfaction and future behavior: the case of the Archaeological and the Science Center and Technology Museums of Thessaloniki*. 6th International Conference on Contemporary Marketing Issues (ICCMI), Thessaloniki, Greece.
15. Voutsa M., Hatzithomas L. and Boutsouki C. (2017), *Superiority Theory and Disparagement Humor: The Role of Gelotophobia, Gelotophilia and Katagelasticism*, 16th International Conference on Research in Advertising (ICORIA), Ghent, Belgium.

16. Margariti K., Boutsouki C. and Hatzithomas L. (2017), *Less is More or Less is Bore?*, 16th International Conference on Research in Advertising (ICORIA), Ghent, Belgium.
17. Tsiotsou, R. and Hatzithomas, L. (2017), *Banner Advertising Effectiveness: An Experimental Study*, 5th International Conference on Contemporary Marketing Issues, At Thessaloniki, Greece.
18. Hatzithomas L., Misirlis, N., Boutsouki, C. and Vlachopoulou M. (2017), *Effects of Personality Traits on Facebook Use*, 5th International Conference on Contemporary Marketing Issues, At Thessaloniki, Greece.
19. Kitsos M., Hatzithomas L. and Boutsouki C. (2017), *The Indirect Effect of Brand Involvement on Brand Loyalty: The Mediating Role of Consumer Engagement and Satisfaction*, 5th International Conference on Contemporary Marketing Issues, At Thessaloniki, Greece.
20. Demetriou, P., Dekoulou, E. and Hatzithomas L. (2017), *The Impact of Storytelling on Consumer Responses: An Experimental Study*, 5th International Conference on Contemporary Marketing Issues, At Thessaloniki, Greece.
21. Voutsa M., Hatzithomas L., Boutsouki C., Zotos Y. (2016). *The Impact of Gelotophilia and Katagelasticism on the Effectiveness of Disparagement Humor*, 15th International Conference on Research in Advertising (ICORIA), Ljubljana, Slovenia.
22. Margariti K., Boutsouki C., Hatzithomas L. and Zotos Y. (2016). *A Typology of Minimalism in Advertising*, 15th International Conference on Research in Advertising (ICORIA), Ljubljana, Slovenia.
23. Mouratidis A., Hatzithomas L., Boutsouki C. and Vlachopoulou M. (2016). *How to write Facebook posts for a global brand*, 4th International Conference on Contemporary Marketing Issues, Heraklion Crete, Greece.
24. Yfantidou I., Hatzithomas L., and Tsourvakas G. (2016). *International green advertising practices: A longitudinal study of Clio award winning advertisements*, 4th International Conference on Contemporary Marketing Issues, Heraklion, Crete, Greece.
25. Hatzithomas L., Manolopoulou A. and Boutsouki C. (2016). *Visual Metaphors in Online Advertising: The Role of Hard-Sell versus Soft-Sell Advertising Copy*, 45th European Marketing Academy Conference, At Oslo, Norway.
26. Tsichla, E., Hatzithomas L., Boutsouki C. and Zotos K. (2016). *In Good Times and Bad Times… A Longitudinal Analysis of Greek Election Campaigns*, 45th European Marketing Academy Conference, At Oslo, Norway.
27. Boutsouki C., Hatzithomas L., Ziamou P., and Gkotzampougiouki M. (2015). *A cross-cultural analysis of message content in corporate Facebook posts: Message strategies and consumer response*, EAA's 14th International Conference on Research in Advertising (ICORIA), London, UK.
28. Hatzithomas L., Evagorou R., Boutsouki C., and Zotos Y. (2015). *Guilt appeals in social ads: experimenting with Google AdWords*, 44th Annual Conference of the European Marketing Academy, Leuven, Belgium.

29. Margariti K., Boutsouki C., Hatzithomas L. (2015). *Mass marketing strategies: do they affect consumers' perception towards luxury branding?*, 3th International Conference on Contemporary Marketing Issues, London, UK.

30. Hatzithomas L., Boutsouki C., and Zotos Y. (2014). *The Role of Economic Conditions on the Effectiveness of Greek Humorous TV Advertising*, EAA's 13th International Conference on Research in Advertising (ICORIA), Amsterdam, Netherlands, (Among the five nominees for the best paper award).

31. Hatzithomas L., Pigadas V., Boutsouki C., and Zotos Y. (2014). *A Model for Consumer Engagement in eWOM via Social Media*, EAA's 13th International Conference on Research in Advertising (ICORIA), Amsterdam, Netherlands.

32. Hatzithomas N., Hatzithomas L., and Boutsouki C. (2012). *Social Media Advertising Platforms: A Cross-cultural Study*, 10th World Media Economics and Management Conference, Thessaloniki, Greece.

33. Vlachopoulou E., Boutsouki C., Hatzithomas L. (2012). *Teenagers and Social Media: The effect of personality, brand loyalty and peer group pressure*, International Conference on Contemporary Marketing Issues (ICCMI).

34. Tsichla E., Hatzithomas L., Boutsouki C. and Zotos Y. (2011). *The Mediating Effect of Brand Personality on the Relationship between Online Atmospherics and Attitudes toward the Site*, 40th Annual Conference of the European Marketing Academy (EMAC), Ljubljana, Slovenia.

35. Hatzithomas L., Outra E., Zotos Y. and Boutsouki C. (2011). *Is Humor a Countercyclical Advertising Strategy?* 15th International Corporate and Marketing Communications Conference (CMC), Athens, Greece.

36. Tsichla E., Hatzithomas L., and Boutsouki C. (2011). *Gender differences in the interpretation of a Museum's web atmosphere: A selectivity hypothesis approach*, 15th International Corporate and Marketing Communications Conference (CMC), Athens, Greece.

37. Hatzithomas L., Outra E. and Zotos Y. (2010). *Postmodern Advertising: A Longitudinal Study of Super Bowl Commercials*, 39th Annual Conference of the European Marketing Academy (EMAC), Copenhagen, Denmark.

38. Hatzithomas L., Boutsouki C. and Zotos Y. (2009). *Cognitive Processing and Retrieval of Humorous Advertising Cues: Synergy between Print Advertising and Packaging*, 38th Annual Conference of the European Marketing Academy (EMAC), Nantes, France.

39. Palla P. and Hatzithomas L. (2009). *Is Website Interactivity Always an Advantageous Construct*?, 2nd Biennial International Conference on Services Marketing, Thessaloniki, Greece.

40. Hatzithomas L., Stamelos I., Antoniadis I. and Fotiadis T. (2009). *On the Success of ERP systems: A Comparative study between Open Source and Commercials Systems*, 4th Balkan Conference in Informatics (BCI 2009), Thessaloniki, Greece.

41. Gkorezis P., Hatzithomas L. and Petridou E. (2009). *Humor as a Moderator of the Relationship between Leader-Member Exchange and Employee's Psychological*

Empowerment, Conference of International Academy of Management and Business (IAMB), Constantinople, Turkey.

42. Hatzithomas L. (2008). *Humor as an Advertising Retrieval Cue: A Research Agenda*, 7th International Conference of Research in Advertising, Antwerp, Belgium.
43. Palla K.P., Hatzithomas L. and Zotou Y.A., (2008). *Competitive Interference and Effectiveness of 3D Billboards: An Experimental Approach*, EAA's 7th International Conference of Research in Advertising, Antwerp, Belgium.
44. Hatzithomas L., Boutsouki C. and Zotos Y. (2008). *Humorous Message Taxonomy: exploring the role of the various humor types on advertising*, 37th Annual Conference of the European Marketing Academy (EMAC), Brighton, UK.
45. Zotou Y. A., Hatzithomas L., and Palla K. P. (2008). *The Effects of 3D Billboards on Consumers' Attention and Awareness*, 13th International Corporate and Marketing Communications Conference (CMC), Ljubljana, Slovenia.
46. Hatzithomas L., Zotou A., Tsourvakas G., Koutsia N. (2007). *Motion Picture as a "Total-Product": The Effect of Movie Theater Atmospherics on the Word of Mouth for Motion Pictures*, 10th International Conference on Marketing and Development, Proceedings, Competitive paper, Washington, USA. (Η περίληψη της εργασίας δημοσιεύτηκε στο περιοδικό Journal of Macromarketing, 27(4), 426-427).
47. Hatzithomas L., Boutsouki C. and Zotos Y. (2007). *A Cross-Cultural Analysis of Humorous Print Advertising in the UK and Greece*, 10th International Conference on Marketing and Development, Proceedings, Washington, USA. (Η περίληψη της εργασίας δημοσιεύτηκε στο περιοδικό Journal of Macromarketing, 27(4), 432).
48. Hatzithomas, L., & Fotiadis, T. (2007). *The success of ERP systems: A comparative study between open source and commercial systems*. 8th HERCMA 2007 Conference, Athens, Greece, 2008.
49. Hatzithomas L. and Stamelos I. (2006). *Enterprise Resource Planning" and "Customer Relationship Management" systems Success: An application of Delone and McLean's model*, 10th International Conference of the Economic Society of Thessaloniki, Thessaloniki, Greece.
50. Hatzithomas L., and Boutsouki C., (2006). *Types of humour in advertising*, 35th Annual Conference of the European Marketing Academy (EMAC), Athens.
51. Hatzithomas L., and Tsourvakas G. (2006). *Stimulus – schema incongruity and humorous advertising effectiveness. The role of Integrated Marketing Communications,* 35th Annual Conference of the European Marketing Academy (EMAC), Athens.
52. Soubeniotis D., Hatzithomas L., Fotiadis T. and Vasiliadis C. (2005). *The importance of facilities in the success of integrated marketing communication of hotel enterprises, 9th International Conference on Marketing and Development*, Proceedings, Competitive paper, Thessaloniki, Greece. (Η περίληψη της εργασίας δημοσιεύτηκε στο περιοδικό Journal of Macromarketing, 25(2), 264).
53. Fotiadis T., Vassiliadis C., Hatzithomas L. and Gkotzamanis E. (2005). *An IT approach against brand positioning confusion on hospitality enterprises: The case of Greek*

Hotels, Information and Communication Technologies in Tourism 2005, ENTER 11, Competitive paper, Innsbruck, Austria, 371-382.

54. Vassiliadis C., Fotiadis T., Hatzithomas L., Vassiliadis S. (2005). *A proposed information system for evaluating 3-D multimedia tourist destinations that shows a high level of realistic representation*, Information and Communication Technologies in Tourism 2005, ENTER 11, Work in Progress, Innsbruck, Austria.

55. Fotiadis T, Haramis G., Vassiliadis C., Hatzithomas L. and Gkotzamanis E. (2004). *A Case Studies' approach on Marketing High Technology products; Application of an innovative decision making procedure about new high tech products and their introduction into the highly uncertain, turbulent environment of the market, through a strategic-systemic approach of operational intradepartmental coexistence and cooperation*, 8th International Workshop on Teamworking, EIASM, proceedings, Work in Progress, Trier, Germany.

4. Δημοσιεύσεις σε Ελληνικά Επιστημονικά Περιοδικά Αξιολογημένες από Κριτές (Σύστημα Κριτών)

1. Τσουρβάκας Γ., Βεγλής Ανδρέας, Εμμανουηλίδης Χρήστος και **Χατζηθωμάς Λ.** (2007). Μελέτη της λειτουργίας της "διαφήμισης στόμα με στόμα" στη βιομηχανία του κινηματογράφου, *Τριμηνιαία Επιθεώρηση της Ελληνικής Ακαδημίας Διοίκησης Επιχειρήσεων*, 5(1), 24-38.
2. **Χατζηθωμάς Λ.**, Κουτσιά Ν., Φωτιάδης Θ. και Τσουρβάκας Γ. (2006). Η επίδραση των Σχεδιαστικών – Κατασκευαστικών Στοιχείων των κινηματογραφικών αιθουσών στην ψυχολογία του θεατή: Μια προσέγγιση του Ολοκληρωμένου Μάρκετινγκ Επικοινωνιών, *Τριμηνιαία Επιθεώρηση της Ελληνικής Ακαδημίας Διοίκησης Επιχειρήσεων,* 4(1), 18-30.
3. **Χατζηθωμάς Λ.**, Κουτσιά Ν., Σουμπενιώτης Δ, και Φωτιάδης Θ. (2005). Η Περιβαλλοντική Συνείδηση των Καταναλωτών και η Επίδραση της στην Αγοραστική τους Συμπεριφορά. *Τριμηνιαία Επιθεώρηση της Ελληνικής Ακαδημίας Διοίκησης Επιχειρήσεων*, 3(1), 42-53.
4. Βασιλειάδης Χ., Φωτιάδης Θ. και **Χατζηθωμάς Λ**. (2004). Η χρήση του Εσωτερικού Μάρκετινγκ και των τεχνολογιών πληροφορίας με σκοπό την επίτευξη της Ολοκληρωμένης Μάρκετινγκ Επικοινωνίας, *Τριμηνιαία Επιθεώρηση της Ελληνικής Ακαδημίας Διοίκησης Επιχειρήσεων*, 2(2/3), 33-43.

5. Δημοσιεύσεις σε Πρακτικά Ελληνικών Συνεδρίων Αξιολογημένες από Κριτές (Σύστημα Κριτών)

1. Πετράς, Β. και **Χατζηθωμάς**, **Λ.** (2016). *Τεχνολογική Παιδαγωγική Γνώση Περιεχομένου: ένα θεωρητικό πλαίσιο για την ένταξη των νέων τεχνολογιών στην εκπαίδευση*, 1ο Συνέδριο του Τομέα Παιδαγωγικής της Φιλοσοφικής Σχολής του

Α.Π.Θ. με θέμα: «Επιστημολογικά και μεθοδολογικά ζητήματα της Επιστήμης της Αγωγής», Θεσσαλονίκη, Ελλάδα.

2. eemagining Schooling. Thessaloniki, Greece.
3. Κατσιαδάκης Ν., Μπίμπη Μ., **Χατζηθωμάς Λ**. (2006). *Διαχείριση γνώσης σε επιχειρήσεις και φορείς της Ελλάδας*, 3ο Φοιτητικό Συνέδριο Διοικητικής Επιστήμης και Τεχνολογίας, Ελλάδα.
4. Σουμπενιώτης Δ., **Χατζηθωμάς Λ**., Φωτιάδης Θ. (2005). *Η χρήση της φανερής γνώσης για την άσκηση πολιτικών Database Marketing στα τουριστικά γραφεία*, Εθνικό Συνέδριο Ελληνικής Εταιρίας Συστημικών Μελετών, Τρίπολη, Ελλάδα.
5. Κατσιαδάκης Ν., Μπίμπη Μ., **Χατζηθωμάς Λ**. (2005). *Διαχείριση γνώσης σε επιχειρήσεις και φορείς της Ελλάδας*, Εθνικό Συνέδριο Ελληνικής Εταιρίας Συστημικών Μελετών, Τρίπολη, Ελλάδα.

ΣΤΑΥΡΟΥΛΑ ΚΟΥΡΔΟΥΜΠΑΛΟΥ

1. Επιστημονικά Περιοδικά

[1] Kourdoumpalou St. (2017), "Detecting earnings management: a review of the proxies", *International Journal of Critical Accounting*, 9 (2), pp. 103-118.

[2] Kourdoumpalou St. (2017), "Detecting tax evasion when tax and accounting earnings match", *Corporate Ownership and Control*, 14 (2), pp. 279-288.

[3] Kourdoumpalou St. (2016), "Do corporate governance best practices restrain tax evasion? Evidence from Greece", *Journal of Accounting and Taxation*, 8 (1), pp. 1-10.

[4] Kourdoumpalou St. and Karagiorgos Th. (2012), "Extent of corporate tax evasion when taxable earnings and accounting earnings coincide", *Managerial Auditing Journal*, 27 (3), pp. 228-250.

[5] Karagiorgos Th. and Kourdoumpalou St. (2006), "Methods for measuring the hidden economy – A review", *European Journal of Economics, Finance and Administrative Sciences*, 5, pp. 95-102.

[6] Karagiorgos Th. and Kourdoumpalou St. (2006), "Exploring the relationship between learning approaches of accounting students and their learning outcomes at a Greek university", *European Journal of Social Sciences*, 2 (2), pp. 234-238.

2.Ανακοινώσεις σε συνέδρια με κριτές και πρακτικά

[1] Καραγιώργος Θ. και Κουρδούμπαλου Στ. (2007), «Παραποίηση Κερδών στο Χ.Α.Α.», Πρακτικά 6ου Ετήσιου Συνεδρίου, 14-15 Δεκεμβρίου, Σύνδεσμος Επιστημόνων Χρηματοοικονομικής & Λογιστικής Ελλάδος, Πάτρα, Ελλάδα.

[2] Karagiorgos Th. and Kourdoumpalou St. (2007), "The Relationship between Corporate Governance and Tax Evasion: Evidence from Athens Stock Exchange", Proceedings of the 5th International Conference New Horizons in Industry, Business and Education (NHIBE), 30 – 31 August, Department of Informatics Engineering of the Technological Educational Institute of Crete and Technological Educational Institute of Central Macedonia (GR), Rhodes, Greece.

[3] Karagiorgos Th. and Kourdoumpalou St. (2006), "An examination of corporate tax evasion", Proceedings of the 1st International Conference on Accounting and Finance, 31 August – 1 September, Department of Accounting and Finance of University of Macedonia, Thessaloniki, Greece.

[4] Karagiorgos Th. and Kourdoumpalou St. (2005), "Exploring the relationship between learning approaches of accounting students and their learning outcomes at a Greek university", Proceedings of the 4th International Conference New Horizons in Industry, Business and Education (NHIBE), 25 – 26 August, Department of Informatics Engineering of the Technological Educational Institute of Crete and Technological Educational Institute of Central Macedonia (GR), Corfu, Greece.

[5] Karagiorgos Th. and Kourdoumpalou St. (2004), "The Accounting Standard SFAS No.107: An Empirical Examination", Proceedings of the 2nd International Conference on Accounting and Finance in Transition (ICAFT), 9 – 11 July, Technological Educational Institute of Kavala and University of Greenwich, Kavala, Greece.

[6] Kourdoumpalou St. and Drogalas G, "Examining the association between corporate tax aggressiveness and financial earnings management: The case of Greek public companies", 18th Annual Conference of the HellenicFinance and Accounting Association, 13-14 December 2019, Athens

3. Άλλες εργασίες

[1] Καραγιώργος Θ. και Κουρδούμπαλου Στ. (2007) , «Διερεύνηση της Αξιοπιστίας των Χρηματοοικονομικών Καταστάσεων υπό το Πρίσμα των Αποτελεσμάτων των Φορολογικών Ελέγχων», Ημερίδα προς τιμή του Ομότιμου Καθηγητή κ. Αριστοκλή Ιγνατιάδη, 2 Μαΐου, Πανεπιστήμιο Μακεδονίας, Θεσσαλονίκη.

ΑΝΑΣΤΑΣΙΑ ΚΑΡΑΓΚΟΥΝΗ

Ανακοίνωση σε συνέδριο με κριτές χωρίς πρακτικά

Καραγκούνη Α., Πλατσίδου Μ. (2008) «Η Επίδραση των στάσεων ως προς την εκπαίδευση και της αυτοεκτίμησης στη συμμετοχή στα προγράμματα εξειδίκευσης του Πανεπιστημίου Μακεδονίας», 1ο Πανελλήνιο Συνέδριο Εξελικτικής Ψυχολογίας 29/5 – 1/6, Φιλοσοφική Σχολή Πανεπιστημίου Αθηνών.

ΥΠΑΤΙΑ ΘΕΟΔΩΡΑΚΙΟΓΛΟΥ

ΑΡΘΡΑ ΣΕ ΔΙΕΘΝΗ ΕΠΙΣΤΗΜΟΝΙΚΑ ΠΕΡΙΟΔΙΚΑ

[1] Theodorakioglou, Y., Tsiotras, G. (2000), «The Need for the Introduction of Quality Management into Greek Healthcare» - Total Quality Management Journal, Vol. 11, No. 8, pp. 1153-116.

[2] Gotzamani, K., Theodorakioglou, Y, Tsiotras (2006), G., "A Longitudinal Study of ISO 9000 Contribution towards TQM in the Greek industry", *The TQM Magazine*, Vol. 18, No. 1, pp. 44-54.

[3] Theodorakioglou, Y., Gotzamani, K., Tsiotras, G. (2006), "Supplier Management and its Relationship to Buyer's Quality Management' *Supply Chain Management: An International Journal*, Vol. 11, No. 5, pp. 148-159.

[4] Theodorakioglou, Y., Gotzamani, K., Tsiotras, G. (2010), "Supplier management practices in a SCM context - The case of the Greek manufacturing industry", *International Journal of Business and Systems Research (IJBSR),* Vol. 4, No. 1, pp. 42-61.

[5] Gotzamani, K., Theodorakioglou, Y., (2010) "Critical barriers to the implementation of close supplier-buyer relationships: the case of the Greek manufacturing industry", *International Journal of Logistics: Research and Applications*, Vol. 13, No. 3, pp. 211-224.

ΑΡΘΡΑ ΣΕ ΣΥΝΕΔΡΙΑ ΜΕ ΚΡΙΤΕΣ ΚΑΙ ΠΡΑΚΤΙΚΑ

[1] Theodorakioglou, Y., Gotzamani, K., Tsiotras, G. (2003), "Quality Management Relationship to Supply Chain Management - A Theoretical Model and Analysis of the Relationship Between Quality Management Practices and Supplier Management Practices in the SCM context", *Proceedings of the IPSERA (International Purchasing & Supply Education & Research Association*) 2003 Conference, 14-16 April, Budapest, pp. 305-320. ****Selected Among The 10 Best Papers Of The Conference**

[2] Gotzamani, K., Theodorakioglou, Y., Tsiotras, G. (2003), "ISO 9000 Contribution Contribution Towards Total Quality Management and Operational Performance Improvement: The results of two empirical surveys in the Greek Industry", *Proceedings of the 8th International Conference on ISO 9000 & TQM* (8-ICIT), April 23-25, Montreal, Canada, Part 2, pp. 47-53.

[3] Gotzamani, K., Theodorakioglou, Y., Tsiotras, G. (2003), "The Effectiveness of ISO 9000 Certification To Small-Medium Enterprises: Its Contribution Towards Total Quality Management and Operational Performance Improvement"*, Proceedings of the 6th SMESME International Conference*, June 1-4, Athens, Greece, pp.494-503.

[4] Theodorakioglou Y., Gotzamani, K., Tsiotras, G. (2005), "The Main Obstacles In Implementing Close Supplier – Buyer Relationships: An Empirical Survey In The Greek Industry", *Proceedings of the 2nd International Conference on Manufacturing Engineering (ICMEN*), 5-7 October, Chalkidiki, Greece, pp. 833-843.

[5] Gotzamani, K., Theodorakioglou, Y. (2007), "Results of an Exploratory Study of the ISO 9000:2000 Series Impact on Certified Organizations", *10th Toulon-Verona Conference* - Quality In Services", 3-4 September, Thessaloniki, Greece.

ΑΝΑΚΟΙΝΩΣΕΙΣ ΣΕ ΣΥΝΕΔΡΙΑ ΜΕ ΚΡΙΤΕΣ ΧΩΡΙΣ ΠΡΑΚΤΙΚΑ

[1] Theodorakioglou, Y., Gotzamani, K., Tsiotras, G. (2003), "Supplier management practices and their impact on supplier and buyer performance: An empirical study in Greek manufacturing industry", *Abstracts Proceedings of the EURO/INFORMS Joint International Meeting*, July 6-10, Istanbul, Turkey.

[2] Gotzamani, K., Theodorakioglou, Y., Tsiotras, G. (2003), "A Longitudinal Study of ISO 9000 Contribution to Total Quality Management and Performance Improvement of Small-Medium Enterprises", *Abstracts Proceedings of the EURO/INFORMS Joint International Meeting*, July 6-10, Istanbul, Turkey.

ΑΛΛΕΣ ΕΡΓΣΑΣΙΕΣ

[1] Γκοτζαμάνη, Κ., Θεοδωράκιογλου, Υ. (2003), «Η Διαχείριση Πρακτικών Ποιότητας και Οι Σχέσεις μας με τους Προμηθευτές», 23η Συνάντηση Υπευθύνων Προμηθειών Β. Ελλάδος, 28 Μαΐου, Θεσσαλονίκη.

[2] Θεοδωράκιογλου Υ., Τσιότρας Γ. (1999), «Η ποιότητα στο Ελληνικό Νοσοκομείο: Μία εμπειρική μελέτη», Ημερίδα «Η Ποιότητα στην Παροχή Φροντίδων Υγείας», Νοσοκομείο Παπαγεωργίου Θεσ/νίκης, 26-11-1999, Οργάνωση: Ωνάσειο Καρδιοχειρουργικό Κέντρο

[3] Θεοδωράκιογλου Υ. (1999), «Ποιότητα και Νοσοκομεία - Εμπειρική Έρευνα», Πρακτικά Συνεδρίου «Ποιότητα στον Τομέα των Υπηρεσιών», Πανεπιστήμιο Μακεδονίας, σελ. 109-121.

ΣΥΜΜΕΤΟΧΗ ΣΕ ΒΙΒΛΙΑ

[1] Θεοδωράκιογλου, Υ. (2002), «Η εφαρμογή προσεγγίσεων ποιότητας στους οργανισμούς παροχής υπηρεσιών υγείας», Case study 7, στο βιβλίο «*Βελτίωση Ποιότητας – Β΄ Έκδοση*» Γ. Τσιότρα, Εκδόσεις Μπένου, σελ. 297 - 339.

[2] Koemtzi M., Theodorakioglou, Y, Hajidimitriou, Y. (2001), "The value and management of information in modern enterprises", *Inco-Copernicus Final Report*, pp. 7-19, University of Macedonia Press.

[3] Koemtzi M., Theodorakioglou, Y, Hajidimitriou, Y. (2001), "The role of information in modern management theories", *Inco-Copernicus Final Report*, pp. 21-30, University of Macedonia Press.