

## 9. Study Program 2018-2019 and learning outcomes

### 1st semester

(common to all students)

All courses are compulsory

Course	ECTS Credits	Expected Learning Outcomes
ΔE 1 001 1. Introduction to International Relations - Politics and Economics K . Mikelis, <i>Asst.</i> Professor, R. Paidi. <i>Asst.</i> Professor	5 ECTS Credits -	<ul style="list-style-type: none"> <li>- Familiarisation with key concepts in the field of International Relations and the relevant theory</li> <li>- Resolution of issues related to international relations and their epistemological background.</li> <li>- Familiarisation with identifying and using real international policies and international economics data.</li> <li>- Making informed decisions based on actual facts.</li> </ul>
ΔE 1 002 2. Introduction to Political Science S. Makris, <i>Asst.</i> Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Creation and evaluation of theoretically consistent international specializations.</li> <li>- Properly performing the necessary diagnostic tests.</li> <li>- Critical analysis and evaluation of fundamental arguments and problems in International Relations with special reference to the (international) theory of (diplomatic) practice.</li> <li>- Critical analysis of issues in the field of international relations focusing on their link to politics and the economy.</li> <li>- Developing self-improvement skills and enhancing creativity.</li> </ul>
ΔE 1 008 3. Introduction to Microeconomics C. Nikas, Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarization with the fundamental theoretical and philosophical concepts of Political Science.</li> <li>- Resolution of issues related to the field of political ideology and institutions.</li> <li>- Familiarization with the detection and use of political data.</li> <li>- Consolidation of historiographical, ontological, disciplinary and methodological issues.</li> </ul>
ΔE 1 004 4. Mathematics T. Dergiadis, Lecturer	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarization with the microeconomic theory, methodology of economics and their application.</li> <li>- Resolution of issues related to the field of economy and businesses.</li> <li>- Familiarization with the identification and use of economic data.</li> <li>- Making informed decisions based on actual facts.</li> <li>- Critical analysis of issues related to economics and businesses.</li> <li>- Developing self-improvement skills and enhancing creativity.</li> </ul>
ΔE 1 005 5. Statistics I K. Zafiropoulos, Professor	5 Credit Units - ECTS -	<ul style="list-style-type: none"> <li>- Use of mathematical concepts in problems of economics.</li> <li>- Understanding new mathematical concepts.</li> <li>- Resolution of issues related to the field of economy and businesses.</li> <li>- Making informed decisions.</li> <li>- Critical analysis of issues related to economics and businesses.</li> <li>- Developing self-improvement skills and enhancing creativity.</li> </ul>
		<ul style="list-style-type: none"> <li>- Familiarisation with fundamental statistical techniques and their application.</li> <li>- Resolution of issues related to statistics and probability.</li> <li>- Making informed decisions based on actual facts.</li> <li>- Performing proper statistical induction.</li> <li>- Properly performing the necessary diagnostic tests.</li> <li>- Critical analysis and evaluation of fundamental statistical models.</li> <li>- Developing self-improvement skills and enhancing creativity.</li> </ul>

Course	ECTS Credits	Expected Learning Outcomes
ΔΕ 1 006 6. Computers and the Internet N. Koutsoupas, Assoc. Professor, D. Vagianos, Laboratory Staff Member	5 ECTS credits -	<ul style="list-style-type: none"> <li>- Understanding the function of computers.</li> <li>- Using, recognizing, importing different types of files into software packages.</li> <li>- Calculation of fundamental mathematical/statistical and logical operations.</li> <li>- Communication with other users and use of Asynchronous Learning Technologies.</li> <li>- Creating charts &amp; tables.</li> <li>- Data analysis and databases creation.</li> <li>- Searching information on the Internet and electronic libraries.</li> <li>- Understanding of fundamental concepts of programming and application development .</li> <li>- Ability to use Python language</li> </ul>
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7. Foreign language		
ΞΓ11 07 English I: Reading and Vocabulary in Economics and Political Science I. Machili, Special Teaching Staff Member	2 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation and development of strategies for understanding academic written texts.</li> <li>- Familiarisation with different types of written political and economic texts and the particular form that characterizes them for developing appropriate skills for successful communication in the specialist field of study</li> <li>- Familiarisation with the graphical representations that accompany the texts and skill development for writing a graphical representation description</li> <li>- Familiarization with the economic terminology contained in the texts under analysis and further practice with the use of appropriate exercises</li> <li>- Oral presentation skills development</li> <li>- Use of information technology</li> <li>- Developing critical thinking rather than simply focusing on content analysis</li> <li>- Developing self-improvement skills and enhancing creativity.</li> </ul>
ΞΓ12 08 French I M. Donati, Special Teaching Staff Member	2 ECTS Credits	<ul style="list-style-type: none"> <li>- Acquisition of the fundamental structure of French grammar (nouns, verbs, etc.)</li> <li>- Ability to respond to everyday and professional life situations (e.g. self-presentation ,opening of bank account, schedules, understanding classified advertisements, filling out various forms, etc.) both orally and in written form</li> <li>- Enhancing the autonomous learning of French language through interactive online exercises</li> <li>- Developing verbal and written comprehension skills.</li> </ul>
ΞΓ13 09 German I E. Strantzou, PD 407/8 teacher	2 ECTS Credits	<ul style="list-style-type: none"> <li>- Identification and analysis of simple morphosyntactic structures.</li> <li>- Writing and oral skills at beginner level.</li> <li>- Acquiring new knowledge and competences in the 4 skills (writing, speaking, reading, listening)</li> <li>- Development of lifelong learning skills.</li> </ul>
ΞΓ14 10 Italian I S. Vannini, Guest Tutor	5 ECTS Credits -	<ul style="list-style-type: none"> <li>- Reading and understanding simple general texts and responding to reading comprehension questions.</li> <li>- Understanding everyday spoken language.</li> <li>- Oral expression in a proper and comprehensible way and the ability to talk about simple issues in everyday life.</li> <li>- Proper writing in Italian, writing simple texts at sentence and paragraph level.</li> </ul>

Course	ECTS Credits	Expected Learning Outcomes
7. Foreign Language (continued)		
ΕΓ15 11 Spanish I M. Dimitriou, Special Teaching Staff Member	2 ECTS Credits	<ul style="list-style-type: none"> <li>-Acquisition of basic knowledge of Spanish grammar and syntax structure and their application in writing and speaking at a basic level.</li> <li>- Learning simple and easy-to-use vocabulary and using it in writing simple sentences and texts relating to the individual, his/her family, his/her everyday life and professional environment.</li> <li>- Developing communication skills (written and oral) through the integration of simple, basic expressions used in everyday life situations.</li> </ul>
ΕΓ16 12 Greek as a foreign language D. Dimitriou, Special Teaching Staff Member	2 ECTS Credits	<ul style="list-style-type: none"> <li>- Acquisition of new knowledge and development of speaking, writing and reading skills</li> <li>- Understanding of reading and listening at the level of advanced users</li> <li>- Identification and analysis of simple morphosyntactic structures</li> <li>- Synthesis and production of new language structures at advanced level</li> <li>- Fostering critical thinking with the support of language activities</li> <li>- Development of intercultural and multicultural consciousness</li> <li>- Development of lifelong learning skills.</li> </ul>
ΕΓ 17 13 Greek as a Foreign Language for Erasmus Students . D. Dimitriou, Special Teaching Staff Member	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Acquisition of new knowledge and development of speaking, writing and reading skills</li> <li>- Understanding of reading and listening at the level of advanced users</li> <li>- Identification and analysis of simple morphosyntactic structures</li> <li>- Synthesis and production of new language structures at advanced level</li> <li>- Fostering critical thinking with the support of language activities</li> <li>- Development of intercultural and multicultural consciousness</li> </ul>
ΕΓ18 14 Chinese I NOT AVAILABLE FOR THE ACADEMIC YEAR 2018-2019	2 ECTS Credits	Not Available
ΕΓ19 15 Russian I N. Gemintzi, PD 407/80 teacher	2 ECTS Credits	<ul style="list-style-type: none"> <li>-Acquisition of basic knowledge of Russian grammar and syntax structure and their application in writing and speaking at a basic level.</li> <li>- Learning simple and easy-to-use vocabulary and using it in writing simple sentences and texts relating to the individual, his/her family, his/her everyday life and professional environment.</li> <li>- Developing communication skills (written and oral) through the integration of simple, basic expressions used in everyday life situations.</li> <li>- Development of general competences (practical skills, real life ability, learning ability).</li> <li>- Development of communication skills (linguistic, socio-linguistic, pragmatic skills).</li> <li>-At language skill level:</li> <li>- Development of vocabulary: elementary vocabulary of words and phrases related to specific situations.</li> <li>- Acquiring grammar precision: limited control.</li> <li>- Development of phonological skills: quite clear pronunciation - frequent use of repetitions.</li> <li>- Performing and responding to basic language functions (information exchange).</li> <li>- Achieving student operational success (flexibility and precision in sentences and content).</li> <li>- Developing strategies for using the target language.</li> <li>- Intercultural awareness.</li> </ul>
ΕΓ20 16 Turkish I D. Markati, PD 407/80 teacher	2 ECTS credits	

## 2nd Semester (common to all students)

All courses are compulsory

Course	ECTS Credits	Expected Learning Outcomes
ΔE 2 001 1. Political Theory S. Makris, <i>Asst.</i> Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarization with fundamental theoretical and philosophical knowledge of Political Theory.</li> <li>- Resolution of issues related to the field of political ontology and theology.</li> <li>- Familiarisation with the identification and use of political ideas.</li> <li>- Consolidation of ontological and theological issues (Political Ontology, Political Theology and New Political Theology).</li> </ul>
ΔE 2 007 2. Introduction to Macroeconomics A. Kiochos, <i>Asst.</i> Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Understanding the fundamental principles of macroeconomic theory.</li> <li>- Providing tools and theories for analyzing a country's macroeconomic environment but also the way it affects business decision-making.</li> <li>- Critical understanding of issues such as: the relationship between GDP and economic and social prosperity, multipliers of an economy, the difference between long-term and short-term macroeconomic analysis, determinants of unemployment and inflation and their impact on the economy and business, policy mix (fiscal, income and monetary); and its impact on the evolution of macroeconomic figures and businesses, etc.</li> </ul>
ΔE 2 003 3. European Political and Diplomatic History T. Karvounarakis, Professor	5 ECTS credits	<ul style="list-style-type: none"> <li>- Ability to acquire and manage large amounts of information.</li> <li>- Basic knowledge of European History.</li> <li>- Ability to diagnose factors that influence the course of events.</li> <li>- Reference to historical events to evaluate contemporary developments.</li> <li>- Familiarisation with the thinking of decision-making and trend-setting in political, social and economic level.</li> <li>- Developing self-improvement skills and enhancing creativity.</li> </ul>
ΔE 2 004 4. The Political System and Political Forces in Greece I. Konstantinidis, <i>Asst.</i> Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with the events of modern Greek political history</li> <li>- Critical analysis of classical uptake of cause and effect relationships between political events</li> <li>- Familiarisation with the aspect of the actor and his/her motivations as interpretations of political events</li> </ul>
ΔE 2 005 5. Statistics II K. Zafiroopoulos, Professor	5 Credit Units - ECTS	<ul style="list-style-type: none"> <li>- Performing proper statistical induction.</li> <li>- Familiarisation with fundamental statistical techniques and their application.</li> <li>- Resolution of issues related to statistics and probability.</li> <li>- Making informed decisions based on actual facts.</li> <li>- Properly performing the necessary diagnostic tests.</li> <li>- Critical analysis and evaluation of fundamental statistical models.</li> <li>- Developing self-improvement skills and enhancing creativity.</li> </ul>
ΔE 2 006 6. Computer Applications and Multimedia N. Koutsoupas, Assoc. Professor, D. Vagianos, Laboratory Staff Member	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Understanding the structure, design and operation of Databases.</li> <li>- Consolidation of the principles of designing a database and familiarisation with the creation of a database.</li> <li>- Understanding the concept of constraints and their application during data modification of a Database.</li> <li>- Acquiring the ability to use basic SQL commands in database environment</li> <li>- Understanding the nature of digital files and media.</li> <li>- Familiarisation with encoding and digital files representation as well as the Internet technologies multimedia support.</li> </ul>

Course	ECTS Credits	Expected Learning Outcomes
7. Foreign language		
ΕΓ21 07 English II: <b>Writing in Economics and Political Science</b>  M. Karagkevrekí, Special Teaching Staff Member	<b>2 ECTS Credits</b>	<ul style="list-style-type: none"> <li>- Developing skills for academic writing such as summary, filling out graphical representations and writing paragraphs based on their content, textual composition using sources, references composition, research report based on a questionnaire, reviewing and evaluating arguments.</li> <li>- Developing appropriate critical thinking strategies and strategies not only for the final work but also in its process</li> <li>- Developing strategies aimed at self-assessment of learning.</li> </ul>
ΕΓ22 08 French II M. Donati, Special Teaching Staff Member	<b>2 ECTS Credits</b>	<ul style="list-style-type: none"> <li>- Extension of knowledge in French grammar - Language structure.</li> <li>- Ability to identify, understand and produce written or oral information related to the subject of study.</li> <li>- Enriching language with special vocabulary, depending on the subject of study.</li> <li>- Enhancing language autonomy through interactive exercises and searching for further information online.</li> </ul>
ΕΓ23 09 German II PD 407/80 teacher	<b>- 2 ECTS Credits -</b>	<ul style="list-style-type: none"> <li>- Developing verbal and written comprehension skills.</li> <li>- Recognition and analysis of morphosyntactic structures at a basic level.</li> <li>- Writing and oral skills at <b>beginner</b> level.</li> <li>- Acquiring new knowledge and competences in the 4 skills (writing, speaking, reading, listening).</li> <li>- Development of <b>lifelong learning</b> skills.</li> </ul>
ΕΓ24 10 Italian II S. Vannini, Guest <b>Tutor</b>	<b>2 ECTS Credits</b>	<ul style="list-style-type: none"> <li>- Reading and understanding simple general texts and <b>responding</b> to reading comprehension questions.</li> <li>- Understanding <b>everyday</b> spoken language.</li> <li>- Ability to have proper oral expression and conversation on everyday topics.</li> <li>- Proper writing skills in Italian, writing simple texts at <b>sentence and paragraph</b> level.</li> </ul>
ΕΓ25 11 Spanish II M. Dimitriou, Special Teaching Staff Member	<b>2 ECTS Credits</b>	<ul style="list-style-type: none"> <li>- Enhancing thematic vocabulary and developing skills in writing and speaking.</li> <li>- <b>Acquisition</b> of sufficient knowledge of the Spanish-language structure so as to be able to speak about the past and <b>the</b> future, to write simple texts and to participate in simple conversations.</li> <li>- Ability to communicate in everyday life situations <b>with ease</b>.</li> <li>- <b>Ability</b> to interact in <b>the</b> workplace, in shops, banks, means of transport, public health agencies, etc., <b>with ease</b>.</li> </ul>
ΕΓ26 12 Greek as a foreign language  D. Dimitriou, Special Teaching Staff Member	<b>2 ECTS Credits</b>	<ul style="list-style-type: none"> <li>- Acquisition of new knowledge and development of <b>the</b> 4 skills (speaking, writing, reading and listening skills)</li> <li>- Understanding of reading and listening at the level of advanced users</li> <li>- Identification and analysis of simple morphosyntactic structures</li> <li>- Synthesis and production of new language structures at <b>advanced</b> level</li> <li>- Fostering critical thinking with the support of language activities</li> <li>- Development of intercultural and multicultural consciousness</li> <li>- Development of <b>lifelong learning</b> skills.</li> </ul>

Course	ECTS Credits	Expected Learning Outcomes
7. Foreign Language (continued)		
ΕΓ27 13 Greek as a Foreign Language for Erasmus Students . D. Dimitriou, Special Teaching Staff Member	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Acquisition of new knowledge and development of the 4 skills (speaking, writing, reading and listening skills)</li> <li>- Understanding of reading and listening at the level of advanced users</li> <li>- Identification and analysis of simple morphosyntactic structures</li> <li>- Synthesis and production of new language structures at advanced level</li> <li>- Fostering critical thinking with the support of language activities</li> <li>- Development of intercultural and multicultural consciousness</li> <li>- Development of lifelong learning skills.</li> </ul>
ΕΓ29 15 Russian II PD 407/80 teacher	2 ECTS Credits	<ul style="list-style-type: none"> <li>- Enhancing thematic vocabulary and developing skills in writing and speaking.</li> <li>- Acquisition of sufficient knowledge of the language structure so as to be able to speak about the past and the future, to write simple texts and to participate in simple conversations.</li> <li>- Ability to communicate in everyday life situations with ease.</li> <li>- Ability to interact in the workplace, in shops, banks, means of transport, public health agencies, etc., with ease.</li> </ul>
ΕΓ30 16 Turkish II PD 407/80 teacher	2 ECTS Credits	<ul style="list-style-type: none"> <li>- Development of general competences (declarative knowledge, practical skills-competency, real life competency, learning ability).</li> <li>- Development of communication skills (linguistic, socio-linguistic, pragmatic skills).</li> <li>-At language skill level:</li> <li>- Using short daily expressions to meet simple and specific needs.</li> <li>- Development of vocabulary: use of sufficient vocabulary to handle daily tasks, routine conversations, to express basic communication needs and handle simple survival needs.</li> <li>- Grammar accuracy acquisition: proper use of simple structures.</li> <li>- Development of phonological skills: quite clear pronunciation - frequent use of repetitions.</li> <li>- Development of spelling and orthophonic skills</li> <li>- Performing and responding to basic language functions (information exchange, applications, expressing an opinion and attitude in a simple way).</li> <li>- Developing interpersonal skills in a simple but effective way using simple common expressions.</li> <li>- Using functional language successfully (flexibility and precision in sentences and content).</li> <li>- Developing strategies for using the target language.</li> <li>- Critical thinking.</li> <li>- Intercultural awareness.</li> <li>- Developing self-improvement skills and enhancing creativity.</li> </ul>

### 3rd Semester (common to all students)

Six courses and a foreign language may be chosen

Course	ECTS Credits	Expected Learning Outcomes
ΔE 3 001 1. International Political and Economic Organizations N. Vassiliadis, <b>Asst.</b> Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with the principles of international organization.</li> <li>- Resolution of issues related to specific issues of international organizations</li> <li>- Analysing international political organizations and examining the implementation of their decisions</li> <li>- Analysis of <b>current</b> issues of international society in the light of international organization</li> </ul>
ΔE 3 002 2. International Relations I G. Spiropoulos, Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Understanding fundamental theoretical concepts of International Relations</li> <li>- Familiarisation with the main movements of international politics</li> <li>- Critical analysis and evaluation of specific theories of International Relations</li> <li>- Analysis and case study of international phenomena in the light of different theories.</li> <li>- <b>Enhancing understanding of</b> different facets of the international system based on scientific theories in the field of International Relations</li> <li>- Development of critical thinking and assessment in relation to issues in the field of International Relations.</li> <li>- Enhancing creativity with the use of theoretical means for description and analysis and international phenomena.</li> </ul>
ΔE 3 008 3. International Management and Entrepreneurship A. Mpitzenis, Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Understanding the changes <b>that have taken place</b> in the European economic landscape</li> <li>- Understanding the concept of economic integration</li> <li>- Promoting entrepreneurship as an important employment prospect.</li> <li>- Knowledge of entrepreneurship and the development of both fundamental and specialized businesses skills / competences.</li> <li>- Development of Youth and Women Entrepreneurship</li> <li>- Understanding the significant changes that are occurring in the broader context of <b>consolidated and globalised</b> Europe</li> <li>- Understanding the question of the actual or nominal convergence of the economies of <b>different</b> countries in the <b>EU</b> and in <b>the</b> Economic and Monetary <b>Union</b></li> <li>- Understanding the prospects for Central and Eastern European countries to become members of the EU (in line with <b>the</b> EU enlargement policy)</li> <li>- Understanding the Maastricht and Copenhagen criteria</li> <li>- Understanding the policy of multinational companies to expand their activities in several countries according to the standards of the enlarged European market and <b>intense</b> competition</li> </ul>
ΔE 4 004 -1 4. European Political Parties and Systems I. Konstantinidis, <b>Asst.</b> Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with Western European party systems, political families and their impact <b>on</b> different divisions and electoral systems in the structure of party systems</li> <li>- Critical analysis of the current formation and operation theories of the political party systems</li> <li>- Familiarisation with the different ways of operation of parliaments <b>in the legislatures of</b> Western Europe</li> </ul>
ΔE 3 005 5. Politics and Economy in Europe after World War II G. Voskopoulos, Assoc. Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Analysis of European developments after the end of World War II</li> <li>- Familiarizing students with the notion of <b>the</b> European unity, <b>the</b> European <b>idea</b> and <b>its purpose</b></li> <li>- Providing interdisciplinary knowledge in order to critically approach European developments in <b>the</b> postwar period</li> </ul>

Course	ECTS Credits	Expected Learning Outcomes
ΔE 3 006 -1 6. International Economic Relations C. Nikas, Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with the theory, methodology and policy issues of International Economic Relations.</li> <li>- Resolution of issues related to <b>the</b> international field of economy and businesses.</li> <li>- Familiarization with the <b>identification</b> and use of economic data.</li> <li>- Making informed decisions based on actual facts.</li> <li>- Critical analysis of issues related to economics and businesses.</li> <li>- Developing self-improvement skills and enhancing creativity.</li> </ul>
ΔE 3 006 -2 7. Structure and Operation of the EU D. Skiadas, Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Information on the fundamental principles under which the European Union was founded and operates.</li> <li>- Recognition of key dates during the historical development of the European Union.</li> <li>- Understanding <b>the</b> Union's <b>institutions, i.e.</b> intergovernmental / transnational and supranational.</li> <li>- Learning about the role of the EU institutions: <b>the</b> European Parliament, <b>the</b> European Council, <b>the</b> European Commission, <b>the</b> European Court of Justice, <b>the</b> Court of Auditors, <b>the</b> European Central Bank, <b>the</b> European Economic and Social Committee, <b>the</b> European Committee of the Regions.</li> <li>- Understanding how the EU institutions are organized and operate.</li> <li>- Learning the relationship between national administrations and the European Union institutions</li> <li>- Evaluation of the selection criteria for national representatives in the European Union</li> <li>- Learning <b>about</b> the committees and working groups of the European Union institutions.</li> <li>- Understanding the importance of effective representation in <b>them in</b> the best interest of the Member States.</li> <li>- Understanding <b>ing</b> how Member States, by participating in committees, control the European Commission for the implementation of European Union law.</li> <li>- Getting to know the Permanent Representations of States and understanding their role.</li> <li>- Understanding European policy-making processes</li> <li>- Understanding strategy formation and priority setting in the EU.</li> </ul>
ΔE 5 020 8. Elements of Business Administration M. Stamboulis, Asst. Professor, Dept. of Educational and Social Policy	5 ECTS Credits	<ul style="list-style-type: none"> <li>- To Evaluate the contribution of Organization and Business Management to an organization.</li> <li>- To Describe the elements of the business environment.</li> <li>- To analyse the impact of the business environment <b>within</b> the framework of administrative management of an organisation.</li> <li>- To understand what exactly Business Administration is and <b>what the role of an executive in a company is.</b></li> </ul>
ΔE 5 015 9. History of the Postwar world N. Vassiliadis, Asst. Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Description of three key pillars of World History after the end of World War II.</li> <li>- Knowledge and analysis of Contemporary World Historical Reality.</li> <li>- Ability to describe the most important events in the post-war world.</li> <li>- Tracing the main interactions of the actors of the international system in the <b>modern</b> post-war international environment.</li> <li>- Understanding the involvement, decisions, choices of the protagonists of world history in <b>relation to</b> the international political environment and international interests.</li> <li>- Recognition of the key national, political, social and economic impacts of the initiatives, and actions of the protagonists of modern world history on an international ontological level.</li> <li>- Evaluation of the results of the periodical review of the modern post-war world, <b>the</b> historical and political Greek reality.</li> </ul>



Course	ECTS Credits	Expected Learning Outcomes
10. Foreign language		
(2)ΞF31 07 English III: Bibliography Research in Economics and Political Science I. Machili, Special Teaching Staff Member	2 ECTS Credits	<ul style="list-style-type: none"> <li>- Developing skills relevant to searching and editing bibliography in political sciences</li> <li>- Finding sources with keywords, expanding or refining the research objective according to the results (using Google scholar), citing sources according to APA system,</li> <li>- Evaluation of sources (as to their relevance to the project subject and their reliability),</li> <li>- Annotated bibliography (summary of political science texts and commentary).</li> </ul>
(2)ΞF32 08 French III M. Tzavanari, Special Teaching Staff Member	2 ECTS Credits	<ul style="list-style-type: none"> <li>- Improving students' linguistic and communication skills (writing and speaking, reading and listening)</li> <li>- Understanding and commenting on authentic written and oral documents</li> <li>- Understanding key information in a text</li> <li>- Understanding the specialized vocabulary of a text</li> <li>- Skills Development for the proper use of specialized vocabulary in writing</li> <li>- Skills Development for the proper use of specialized vocabulary for professional or academic purposes</li> <li>- Developing linguistic skills for writing administrative or professional letters in accordance with a modern mail protocol</li> <li>- Learning or revising the basic rules of grammar (language structure).</li> <li>- Developing the necessary linguistic and communication skills to be able to study or work in a French-speaking country.</li> </ul>
ΞF33 09 German III E. Strantzou, PD 407/80 teacher	2 ECTS Credits	<ul style="list-style-type: none"> <li>- Developing verbal and written comprehension skills.</li> <li>- Recognition and analysis of morphosyntactic structures at a basic level.</li> <li>- Writing and oral skills at a basic level.</li> <li>- Acquiring new knowledge and competences in the 4 skills (writing, speaking, reading, listening).</li> <li>- Development of lifelong learning skills.</li> </ul>
ΞF34 10 Italian III S. Vannini, Guest Tutor	2 ECTS Credits	<ul style="list-style-type: none"> <li>- Promoting free, creative and inductive thinking</li> <li>- Familiarization with the terminology contained in the texts under analysis</li> <li>- Developing self-improvement skills and enhancing creativity</li> </ul>
ΞF35 11 Spanish III M. Dimitriou, Special Teaching Staff Member	2 ECTS Credits	<ul style="list-style-type: none"> <li>- Developing basic Spanish language skills using expanded and easy-to-use vocabulary</li> <li>- Acquisition of sufficient grammar knowledge to write texts and participate in intermediate-level discussions.</li> <li>- Developing Spanish language comprehension skills in order to be able to communicate in various daily situations in social and business contexts.</li> <li>- First use of authentic texts that familiarize learners with the linguistic structures and the basic terminology of the disciplines taught in the Department of International and European Studies.</li> </ul>
ΞF36 12 Greek as a foreign language D. Dimitriou, Special Teaching Staff Member	2 ECTS Credits	<ul style="list-style-type: none"> <li>- Acquisition of new knowledge and development of the 4 skills (speaking, writing, reading and listening skills)</li> <li>- Understanding of reading and listening at the level of advanced users</li> <li>- Identification and analysis of simple morphosyntactic structures</li> <li>- Synthesis and production of new language structures at advanced level</li> <li>- Fostering critical thinking with the support of language activities</li> <li>- Development of intercultural and multicultural consciousness</li> <li>- Development of lifelong learning skills.</li> </ul>

Course	ECTS Credits	Expected Learning Outcomes
10. Foreign Language (continued)		
ΕΓ39 15 Russian III N. Gemintzi, PD 407/80 teacher	2 ECTS Credits	<ul style="list-style-type: none"> <li>- Developing basic Russian language skills using expanded and easy-to-use vocabulary</li> <li>- Acquiring sufficient grammar knowledge to write texts and participate in <b>intermediate</b>-level discussions.</li> <li>- Developing language comprehension skills in order to be able to communicate in various daily <b>situations</b> in social and business <b>contexts</b>.</li> <li>- <b>First use of</b> authentic texts <b>that familiarize learners with the</b> linguistic structures and the basic terminology of <b>the</b> disciplines <b>taught</b> in the Department of International and European Studies.</li> </ul>
ΕΓ39 16 Turkish III D. Markati, PD 407/80 teacher	2 ECTS Credits	<ul style="list-style-type: none"> <li>- Development of general competences (declarative knowledge, practical skills-competency, real life competency, learning ability).</li> <li>- Development of communication skills (linguistic, socio-linguistic, <b>pragmatic</b> skills).</li> <li>- <b>At</b> language skill level:</li> <li>- Development of vocabulary: sufficient vocabulary to describe <b>a variety of</b> topics <b>related to</b> everyday life.</li> <li>- Grammar accuracy acquisition: communication with sufficient precision in <b>familiar contexts</b>.</li> <li>- Development of phonological skills: clear pronunciation - occasional use of incorrect pronunciation.</li> <li>- Development of spelling and orthographic skills</li> <li>- <b>Using functional language successfully</b> (flexibility and precision in sentences and content).</li> <li>- Developing strategies for using the target language.</li> <li>- Critical thinking.</li> <li>- Intercultural awareness.</li> <li>- Developing self-improvement skills and enhancing creativity.</li> </ul>

## 4th Semester (common to all students)

Six courses and a foreign language may be chosen

Course	ECTS Credits	Expected Learning Outcomes
ΔE 4 001 1. International Relations II S. Litsas, Assoc. Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with the basic theoretical principles of Political Science and International Relations</li> <li>- <b>Enhanced understanding of</b> analysis and research methodology.</li> <li>- Familiarisation with current issues of International Politics and Political Economy.</li> <li>- <b>Enhanced understanding of</b> Diplomacy Theories.</li> <li>- <b>Enhanced understanding of</b> Alliance Theories.</li> <li>- <b>Enhanced understanding of</b> Critical Thinking and of Developing Logical Processes based on International Politics examples.</li> <li>- <b>Enhanced understanding of</b> Grasp Theories (legal, illegal, conventional)</li> <li>- Developing self-improvement skills and enhancing creativity.</li> </ul>
ΔE 4 006 2. Financial management NOT AVAILABLE FOR THE ACADEMIC YEAR 2018-2019	5 ECTS Credits	<b>Not Available</b>
ΔE 4 007 3. World Political Economy A. Mpozinis, Asst. Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with fundamental techniques of analysis and <b>the</b> theory of the Global Political Economy and their application in modern world developments.</li> <li>- <b>Resolu</b>tion of issues in the field of Global Political Economy and Global Business.</li> <li>- Critical analysis of issues in the area of Political Economy of International Trade and Globalization.</li> <li>- Developing self-improvement skills and enhancing creativity.</li> </ul>
ΔE 4 003 -1 4. Field Research Methods and Techniques I K. Zafiroopoulos, Professor	5 ECTS credits	<ul style="list-style-type: none"> <li>- Familiarisation with fundamental field research techniques.</li> <li>- Resolution of issues related to sampling and conducting surveys.</li> <li>- <b>Making</b> informed decisions based on actual facts.</li> <li>- <b>Conducting</b> proper research and writing <b>a</b> research <b>paper</b>.</li> <li>- <b>Carrying out questionnaire validation using the appropriate methods</b>.</li> <li>- Critical analysis and evaluation of the findings.</li> <li>- Developing self-improvement skills and enhancing creativity.</li> </ul>
ΔE 3007 5. Political Sociology and Cultural Studies S. Makris, Asst. Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarization with fundamental theoretical and philosophical knowledge of the contemporary Social Theory.</li> <li>- Resolution of issues related to the field of Cultural Studies.</li> <li>- Familiarization with the <b>identification</b> and use of data of the New Political Sociology.</li> <li>- Consolidation of political, sociological, aesthetic and cultural issues.</li> </ul>
ΔE 4 005 6. <b>The</b> European Union in the International System F. Mpellou, Asst. Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Providing <b>proven</b> knowledge and understanding of the political priorities of the Member States of the European Union (EU) for the creation of a European foreign policy.</li> <li>- Familiarisation with the key aspects of political competition and collective bargaining <b>within</b> the framework of decision making of the European Union in the field of European Security Strategy</li> <li>- Familiarisation with the institution-building of the EU's Common Foreign and Security Policy</li> <li>- Understanding the EU intra-organizational cooperation mechanisms on European Security issues and operational action</li> <li>- Understanding the EU's international political role in the international competitive system</li> <li>- Critical analysis and evaluation of key aspects of European foreign policy.</li> <li>- Using information technologies to search for scientific literature.</li> </ul>

Course	ECTS Credits	Expected Learning Outcomes
ΔE 4 011 -1 7. Cultural Diplomacy (Chair of UNESCO) S. Mpoutsiouki, <b>Asst.</b> Professor N. Vassiliadis, <b>Asst.</b> Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Ability to describe the institutional framework and policy of national authorities and bodies in cultural diplomacy matters</li> <li>- Knowledge and analysis of the exercise of cultural diplomacy at bilateral level.</li> <li>- Ability to describe the contractual framework and policy of UNESCO, the EU, the Council of Europe and <b>other</b> transnational organizations in matters of cultural diplomacy.</li> <li>- Knowledge and analysis of major international conventions dealing with cultural diplomacy issues.</li> <li>- Understanding the difficulties of practicing cultural diplomacy at national and international level and outlining ways of dealing with violations of the existing framework.</li> <li>- Recognizing and analyzing the key social and economic impacts of <b>the</b> initiatives and actions of cultural diplomacy of national authorities and supranational organizations.</li> <li>- Evaluation of the results of the <b>practice</b> of cultural diplomacy.</li> </ul>
ΔE 4 013 8. History of Economic Theories K. Mikelis, <b>Asst.</b> Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with the basic concepts of Economics and the relevant theory</li> <li>- Resolution of issues related to international relations and their scientific background.</li> <li>- Familiarization with the <b>identification</b> and use of economic data.</li> <li>- Making informed decisions based on actual facts.</li> <li>- Creation and evaluation of theoretically consistent financial specializations.</li> <li>- <b>Properly performing</b> the necessary diagnostic tests.</li> <li>- Critical analysis and evaluation of fundamental arguments and problems in International Relations with special reference to (economic) theory- (economic) practice.</li> <li>- Critical analysis of issues in the field of policy focusing on their link to politics and society.</li> <li>- Developing self-improvement skills and enhancing creativity.</li> </ul>
ΔE 4 014 9. International Relations of Russia K. Mikelis, <b>Asst.</b> Professor, R. Paidi, <b>Asst.</b> Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with fundamental concepts of Russian diplomacy and foreign policy.</li> <li>- Resolving issues related to Russian foreign policy.</li> <li>- Familiarization with the <b>identification</b> and use of actual political and diplomatic data.</li> <li>- Making informed decisions based on actual facts.</li> <li>- Creation and evaluation of theoretically consistent political and diplomatic specializations.</li> <li>- <b>Properly performing</b> the necessary diagnostic tests.</li> <li>- Critical analysis and evaluation of fundamental political arguments and problems in Russian foreign policy and its international role.</li> <li>- Critical analysis of Diplomatic issues and international policy <b>with the focus</b> on Russia.</li> </ul>
ΔE 4 016 10. European Convergence Policies and International Assistance D. Skiadas, Professor S. Mpoutsiouki, <b>Asst.</b> Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Theoretical approach and <b>definition of</b> the concepts of convergence, coordination and harmonization within the EU.</li> <li>- Knowledge and ability to critically analyze the content of the Stability and Growth Pact.</li> <li>- Ability to analyse EU economic convergence policies and a description of the effects they exert on Member States' fiscal policies.</li> <li>- <b>Thorough</b> knowledge of the political context from which development actions <b>or EU humanitarian aid</b> are built and implemented and <b>understanding</b> of the institutional framework <b>being</b> formulated for these purposes.</li> <li>- <b>Description</b> of the various financial means and the forms of financial support utilized <b>by</b> the EU providing development or humanitarian assistance to third countries.</li> <li>- Recognition of professional opportunities in international organisations which design and operate these policies.</li> <li>- Developing the necessary knowledge, skills and competences to enable graduates to participate in relevant management actions as researchers or as professionals.</li> </ul>

Course	ECTS Credits	Expected Learning Outcomes
ΔΕ 4017 11. History of Modern and Contemporary Hellenism N. Vassiliadis, <b>Asst.</b> Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Ability to comprehend the Greek national historical narrative.</li> <li>- Knowledge and analysis of Modern and Contemporary Greek History.</li> <li>- Ability to describe the course of the new Greek state, from the acquisition of a state entity to the modern historical-political reality.</li> <li>- Knowledge and analysis of the main interactions of the modern and contemporary Greek state entity, within the international environment.</li> <li>- Understanding the difficulties, implications, decisions of the protagonists of modern and Contemporary Greek history, in line with the international factor.</li> <li>- <b>Identification and</b> analysis of the fundamental national, political, social and economic impacts of the initiatives and actions of the protagonists of modern and contemporary Greek history <b>at</b> internal state as well as <b>at</b> international ontological level.</li> <li>- Evaluation of the results of the periodical recount of <b>modern</b> and contemporary historical and political Greek reality.</li> </ul>
ΔΕ 4018 12. Special Issues in International Relations: Politics and Economy F. Mpellou, <b>Asst.</b> Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with fundamental concepts of international relations of states and international actors and evaluation of concepts <b>such</b> as the security of states and <b>of</b> people.</li> <li>- Using concepts and conceptual tools to understand contemporary security issues and understanding the use of <b>concept</b> at all levels of analysis (international, national and individual).</li> <li>- Ability to assess and evaluate individual safety and life threatening issues of people living in organized states and studying the consequences of losing it.</li> <li>- Familiarisation with concepts such as failed or fragile states and the consequences they may have <b>on</b> international, regional, national and individual security.</li> <li>- <b>Acquiring skills for</b> a critical analysis of complex security, economic, social and political issues.</li> <li>- Familiarisation with the need for synthetic thinking in order to provide students with a complex network <b>for</b> interconnecting the internal and external security of states</li> <li>- Critical assessment of the role of international organizations <b>when</b> addressing collective threats as well as developing critical thinking about the effectiveness of international practice for handling international threats</li> <li>- <b>Demonstrating</b> social, professional and ethical responsibility and gender issues sensitivity.</li> <li>- Students will learn to appreciate chronological functions in simple and multiple forms.</li> </ul>
ΔΕ 1 007 13. Introduction to Finance A. Koulakiotis, <b>Assoc.</b> Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- <b>To</b> read data and analyze it in WinRats software.</li> <li>- Also <b>to</b> accept or reject regression coefficients at different levels of significance through estimations like CAPM and APT.</li> </ul>
14. Foreign language ΕΓ41 06 English IV: <b>Research Paper Writing</b> I. Papadopoulou, Special Teaching Staff Member	2 ECTS Credits	<ul style="list-style-type: none"> <li>- Developing skills related to <b>the</b> preparation <b>of</b> a research <b>paper</b>: topic <b>selection</b>, finding sources through keyword research, resource evaluation, argument support, coherent text writing, paraphrasing and referencing sources, <b>avoidance of</b> plagiarism.</li> </ul>



Course	ECTS Credits	Expected Learning Outcomes
Foreign Language (continued)		
ΞΓ42 07 French IV M. Tzavanari, Special Teaching Staff Member	2 ECTS Credits	<ul style="list-style-type: none"> <li>- Enhancing students' linguistic and communication skills (writing and speaking, reading and listening)</li> <li>- Understanding and commenting on authentic written and oral documents</li> <li>- Understanding key information in a text</li> <li>- Understanding the specialized vocabulary of a text</li> <li>- Skills Development for the proper use of specialized vocabulary in writing</li> <li>- Skills Development for the proper use of specialized vocabulary for professional or academic purposes</li> <li>- Enhancing or further improving the use of basic grammar rules (language structure).</li> <li>- Developing the necessary linguistic and communication skills in order to enable students to study or work in a French-speaking country.</li> </ul>
ΞΓ43 08 German IV PD 407/80 teacher	2 ECTS Credits	<ul style="list-style-type: none"> <li>- Developing verbal and written comprehension skills.</li> <li>- Recognition and analysis of morphosyntactic structures at a basic level.</li> <li>- Writing and oral skills at a basic level.</li> <li>- Acquiring new knowledge and competences in the 4 skills (writing, speaking, reading, listening).</li> <li>- Development of lifelong learning skills.</li> </ul>
ΞΓ44 09 Italian IV S. Vannini, Guest Tutor	2 ECTS Credits	<ul style="list-style-type: none"> <li>- Promoting free, creative and inductive thinking</li> <li>- Familiarization with the terminology contained in the texts under analysis and further practice with exercises</li> <li>-Skills improvement in oral presentations</li> <li>- Developing self-improvement skills and enhancing creativity</li> </ul>
ΞΓ45 10 Spanish IV M. Dimitriou, Special Teaching Staff Member	2 ECTS Credits	<ul style="list-style-type: none"> <li>- Developing Spanish language skills using expanded and easy-to-use vocabulary as well as the necessary language structures for writing letters (formal and informal), texts and for engaging in intermediate-level discussions.</li> <li>- Ability to easily communicate in the situations of social and professional life which require a sufficiently expanded vocabulary and sufficient development of skills for narration and description of past events and situations, as well as presenting plans and expectations that concern the future.</li> <li>- Familiarisation with authentic texts introducing the linguistic structures and terminology of the disciplines taught in the Department of International and European Studies that enables students to use Spanish-language bibliography for their study needs even though their oral and written communication skills in Spanish are not developed at a proficiency level (Spanish for specific academic purposes).</li> </ul>
ΞΓ46 12 Greek as a foreign language D. Dimitriou, Special Teaching Staff Member	2 ECTS Credits	<ul style="list-style-type: none"> <li>- Acquisition of new knowledge and development of the 4 skills</li> <li>- Understanding of reading and listening at the level of advanced users</li> <li>- Identification and analysis of simple morphosyntactic structures</li> <li>- Familiarisation with terminology and analysis of scientific discourse structures</li> <li>- Presentation and discussion of views</li> <li>- Synthesis and production of new language structures at the advanced user level</li> <li>- Synthesis and production of scientific discourse</li> <li>- Fostering critical thinking with the support of language activities</li> <li>- Development of intercultural and multicultural consciousness</li> </ul>

Course	ECTS Credits	Expected Learning Outcomes
Foreign Language (continued)		
ΞΓ49 15 Russian IV PD 407/80 teacher	2 ECTS Credits-	<ul style="list-style-type: none"> <li>- Satisfactory development of language skills, with a complex and easy-to-use vocabulary and the necessary language structures for writing letters (formal and informal), texts, and engaging in intermediate-level discussions.</li> <li>- Ability to easily communicate in the situations of social and professional life which require a sufficiently expanded vocabulary and sufficient development of skills for narration and description of past events and situations, as well as presenting plans and expectations that concern the future.</li> </ul>
ΞΓ49 16 Turkish IV PD 407/80 teacher	2 ECTS Credits	<ul style="list-style-type: none"> <li>- Development of general competences (declarative knowledge, practical skills-competency, real life competency, learning ability).</li> <li>- Development of communication skills (linguistic, socio-linguistic, pragmatic skills).</li> <li>-In language skill level:</li> <li>- Development of vocabulary: satisfactory vocabulary range for topics related to the field of study of the students and for more general issues.</li> <li>- Grammar accuracy acquisition: relatively high grammar controlled level.</li> <li>- Development of phonological skills: clear and natural intonation and pronunciation.</li> <li>- Development of spelling and orthophonic skills</li> <li>- Confident, clear and polite expression in formal or informal style.</li> <li>- Ability - with some effort - to attend and participate in group discussions even in fast speech situations.</li> <li>- Using functional language successfully (flexibility and precision in sentences and content).</li> <li>- Developing strategies for using the target language.</li> <li>- Critical thinking.</li> <li>- Intercultural awareness.</li> <li>- Developing self-improvement skills and enhancing creativity.</li> </ul>



## 5th Semester (common to all students)

Six courses may be chosen

Course	ECTS Credits	Expected Learning Outcomes
ΔE 5 001 1. Political Analysis and Behavior I. Kouskouvelis, Professor, I. Konstantinidis, <i>Asst.</i> Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with fundamental theoretical principles of Political Analysis</li> <li>- <b>Enhanced understanding of</b> the analysis and research methodology of political analysis</li> <li>- Familiarisation with current issues of International Politics and Political Economy.</li> <li>- Political Analysis through examples</li> </ul>
ΔE 5 002 2. Greek Foreign Policy G. Voskopoulos, Assoc. Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with key conceptual and organizational aspects of foreign policy.</li> <li>- Study of the theoretical framework of foreign policy</li> <li>- Study of the applied monetary policy framework</li> <li>- Familiarisation with the historical-political context of Greece's bilateral relations with neighbouring countries</li> <li>- Familiarisation with conceptual and organizational issues concerning the broader systemic context analysis</li> </ul>
ΔE 5 003 3. War Theory S. Litsas, Assoc. Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with the basic theoretical principles of Political Science, International Relations, Strategic Theory and the Philosophy of Law.</li> <li>- <b>Enhanced understanding of</b> the analysis and research methodology.</li> <li>- Familiarisation with historical issues.</li> <li>- Familiarisation with current issues of International Politics and Political Economy.</li> <li>- <b>Enhanced understanding of</b> Leadership Theories.</li> <li>- <b>Enhanced understanding of</b> Conflict and Conflict Resolution Theories.</li> <li>- <b>Emphasis on</b> Critical Thinking and Developing Logical Processes Based on International Politics examples and cases.</li> <li>- <b>Enhanced understanding of</b> the international political and systemic environment and the subsystems that affect Greece, Europe and the Western world</li> <li>- Developing self-improvement skills and enhancing creativity.</li> </ul>
ΔE 5 013 4. EU Development Policy: Economy, Social Model, Sustainable Development I. Papadopoulos, Assoc. Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with the coherent development aspect of all economic, social and environmental policies of the EU</li> <li>- Familiarization with the EU's "horizontal" strategic choices that are increasingly diffused into the common European Union policies</li> <li>- Combined use of proposed bibliography and EU strategic documents</li> <li>- Practical cases resolved by the European institutions</li> <li>- Learning the methods of developing arguments</li> <li>- Preparation of scientific documentation of policy action</li> <li>- Developing self-improvement skills and enhancing creativity</li> </ul>
ΔE 5 016 5. International Economic Development and Economic Relations of the Southeastern Europe A. Mpitzenis, Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Understanding trans-Balkan economic relations</li> <li>- Understanding economic development issues</li> <li>- Analysis of the reasons for the delay in the privatization program in these countries</li> <li>- Reasons for the delay in the transition of the South-eastern European countries to a market economy</li> <li>- Understanding <b>Greek</b> investment activity in South-eastern Europe</li> </ul>

Course	ECTS Credits	Expected Learning Outcomes
ΔE 5 006 6. Contemporary Diplomatic Practice T. Karvounarakis, Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with the development of diplomatic practice and the formation of relevant institutions.</li> <li>- Familiarisation with examples in the foreign policy decision-making process.</li> <li>- Making informed decisions based on actual facts.</li> <li>- Critical analysis of issues related to diplomacy and foreign policy.</li> <li>- Developing self-improvement skills and enhancing creativity.</li> </ul>
ΔE 5 007 -1 7. European Regulatory and Financial Governance & National Options (Jean Monnet Chair Course) D. Skiadas, Professor S. Mpoutsiouki, Asst. Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Defining the structural policies and listing the main ones.</li> <li>- Analysis of the evolution of structural actions in Europe through time.</li> <li>- Ability to describe mechanisms and tools for supervising and implementing structural policies in the EU</li> <li>- Developing the necessary knowledge, skills and competences to enable graduates to participate in structural policy management actions as researchers, citizens and professionals.</li> </ul>
ΔE 5 008 -1 8. Crisis Negotiation and Management in Politics and Economics (HNDGS Chair Course in Strategic Studies "Thucydides") NOT AVAILABLE FOR THE ACADEMIC YEAR 2018-19	5 ECTS Credits	Not Available
ΔE 5 014 9. Field Research Methods and Techniques II N. Koutsoupias, Assoc. Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Acquiring advanced knowledge of the principles of analyzing research data, digital or non-digital, with quantitative and qualitative methods, using modern software packages (R, Nvivo), and of selecting the appropriate method of data collection, processing and analysis.</li> <li>- Acquiring knowledge of the conditions underlying the methodological strategy in qualitative research and modern techniques for producing qualitative data,</li> <li>- Learning fundamental techniques for data processing, analysis and interpretation</li> <li>- Ability to produce empirically based theory.</li> </ul>
ΔE 5 017 10. Cyberspace and New Technologies in International Relations A. Mpozinis, Asst. Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with fundamental principles of science and technology in international relations.</li> <li>- Resolution of issues related to the field of New Technologies -Cyberspace</li> <li>- Familiarization with the identification and use of data.</li> <li>- Critical analysis and evaluation of key High Tech models.</li> <li>- Developing self-improvement skills and enhancing creativity.</li> </ul>
ΔE 5 018 11. International Political and Economic Relations of Small States in the EU R. Paidi, Asst. Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Multilateral expansion of knowledge on International Relations, with particular reference to the Small States.</li> <li>- Understanding European Integration and contemporary issues such as the financial crisis and the differences in its confrontation between the small European states, the divergence of positions between different states and different groups of states in the EU, the effects of asymmetric power within the EU, etc.</li> <li>- Obtaining a clear picture of the position of small European states in and within the international system of European integration</li> <li>- Understanding how European small states have responded to international challenges.</li> <li>- Ability to critically analyze contemporary and current theoretical and empirical issues in relation to international relations of the Small States in Europe.</li> </ul>
ΔE 5 019 12. The United States of America Grand Strategy in the 21 <sup>st</sup> Century S. Litsas, Assoc. Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with fundamental theoretical principles of the Foreign Policy of the USA</li> <li>- Enhanced understanding of the analysis and research methodology of the foreign policy analysis of the USA</li> <li>- Familiarisation with current issues of International Politics and Political Economy of the USA</li> <li>- Enhanced understanding of the US History and the future of the State</li> </ul>

## 6th Semester (Concentration: Political Studies and Diplomacy)

Six courses may be chosen

Course	ECTS Credits	Expected Learning Outcomes
Δ2 6 001 1. European Economic and Political Theories of Integration G. Voskopoulos, Assoc. Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with fundamental conceptual issues of integration theories.</li> <li>- Study of the unifying phenomenon by using / contrasting alternative / competing theories and methodological tools.</li> <li>- Linking knowledge derived from the use of theoretical tools to issues of applied policy.</li> <li>- Critical approach and analysis of the fundamental working hypotheses of integration theories.</li> <li>- Development of specific skills to link knowledge of theories to policy making</li> </ul>
Δ2 6 002 2. International law K. Chainoglou, Asst. Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Understanding aspects of international cooperation, (foreign) policy and dispute resolution through international law and international organizations.</li> <li>- Critical response to issues related to <b>the lawmaking</b> process of <b>International law</b></li> <li>- Understanding the methodological, scientific and political aspects of the mission, the structures and operations of <b>international law</b> and international organizations.</li> </ul>
Δ2 6 011 3. European Regional Policy: General Principles, Regulatory and Financial Instruments of Cohesion Policy. I. Papadopoulou, Assoc. Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with the operation of a particular 'horizontal' EU policy such as the Regional Policy and its connection with the European Union's new strategic priorities after the revision of <b>the Lisbon Strategy</b></li> <li>- Combined use of proposed bibliography and EU strategic documents</li> <li>- Practical cases resolved by the European institutions</li> <li>- Familiarisation with consultation tools and various working documents, notably <b>of the European Commission</b> and the European Parliament</li> <li>- Learning the methods of developing arguments</li> <li>- Preparation of scientific documentation of policy action</li> <li>- Developing self-improvement skills and enhancing creativity</li> </ul>
Δ2 6 004 4. Comparative Politics I. Konstantinidis, Asst. Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with the comparative method of analysis</li> <li>- Critical analysis of issues related to the operation of political systems in the Western world, in new democracies and totalitarian regimes</li> <li>- Collection of factual information for the systems of the above-<b>mentioned</b> categories.</li> <li>- Development of an essay on the above-<b>mentioned</b> issues.</li> </ul>
Δ2 6 005 5. Foreign Policy and Diplomacy of Middle East Countries . University Scholarship Holder, NSRF	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Understanding <b>the</b> conceptual definitions of the Middle East region <b>on the basis</b> of different criteria (geographical, political, economic, socio-cultural).</li> <li>- Familiarizing students with the historical background of the emergence and evolution of a system of states in the Middle East region.</li> <li>- Acquiring knowledge of the particular political, social and economic traits of States of the Middle East.</li> <li>- Develop<b>ing</b> opportunities to capture and describe key Middle East security potentials <b>within a</b> historical context.</li> <li>- Enhancing creativity <b>through</b> the use of theoretical means for <b>reducing</b> complexity, evaluating and prioritizing information <b>concerning</b> foreign policy and diplomacy of Middle East <b>countries</b>.</li> </ul>

Course	ECTS Credits	Expected Learning Outcomes
Δ2 6 007 6. Religion, Economics and International Politics R. Paidi, Asst. Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Understanding the relationship of Religion, both as theology and as empirical experience, to central concepts and issues in international politics such as power, conflict and cooperation, war and peace, diplomacy, development, security, democracy.</li> <li>- Acquiring good knowledge of contemporary international policy and economic issues related to religion.</li> <li>- Acquiring knowledge for searching information on the Internet and for writing and analysing oral and written discourse related to the subjects concerned.</li> </ul>
Δ2 6 008 7. English for International Relations and Economics I. Machili, Special Teaching Staff Member	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation and development of strategies for understanding academic written texts.</li> <li>- Familiarisation with different types of written political and economic texts and the particular form that characterizes them for developing appropriate skills for successful communication in the specialist field of study</li> <li>- Familiarisation with the graphical representations that accompany the texts and skill development for writing a graphical representation description</li> <li>- Familiarization with the economic terminology contained in the texts under analysis and further practice with the use of appropriate exercises</li> <li>- Oral presentation skills development</li> <li>- Use of information technology</li> <li>- Developing critical thinking rather than simply focusing on content analysis</li> <li>- Developing self-improvement skills and enhancing creativity.</li> </ul>
Δ2 6 009 8. Political and Economic Philosophy in the 20th Century I. Papadopoulos, Assoc. Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Synthetic, coherent and systematic knowledge of the concepts of modern English-speaking politics and economic philosophy</li> <li>- Familiarisation with fundamental concepts of political philosophy through reading authentic texts and secondary material from multiple sources (forensic, political, journalistic, etc.)</li> <li>- Analysis of important political issues, in particular in the field of international relations and European integration, with the support of concepts of modern English-speaking political and economic philosophy</li> <li>- Combined use of proposed bibliography, of original modern policy and economic philosophy passages and of supporting material from multiple sources</li> <li>- Learning the methods of developing arguments</li> </ul>
Δ2 6 013 9. Modern & Contemporary Political Philosophy I. Papadopoulos, Assoc. Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Synthetic, coherent and systematic knowledge of the concepts of modern and contemporary political philosophy</li> <li>- Familiarisation with fundamental concepts of political philosophy through the study of authentic texts</li> <li>- Analysis of important political issues, in particular in the field of international relations and European integration, with the support of political philosophy concepts</li> <li>- Combined use of textbooks, suggested bibliography, and original policy passages of political philosophy of Modernity</li> <li>- Learning the methods of developing arguments</li> </ul>
Δ2 6 010 10. Internship (abroad within the framework of ERASMUS Program). The Program is addressed to Undergraduate Students, Postgraduate Students and PhD Candidates studying in all Departments of the University of Macedonia.	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Contributing to the connection of theoretical and laboratory studies with practical application in working environment</li> </ul>



Course	ECTS Credits	Expected Learning Outcomes
Δ2 6 015 11. Special Issues in International and European Politics in Education S. Mpoutsiouki, <b>Asst.</b> Professor	<b>5 ECTS Credits</b>	<ul style="list-style-type: none"> <li>- Knowledge and analysis of the fundamental theoretical approaches to education policy and distinguishing their differences.</li> <li>- Understanding <b>the</b> fundamental concepts that are mentioned in the field of education and <b>description of</b> their interconnection.</li> <li>- Description of the educational policy of various international organizations.</li> <li>- Description of the EU's educational policy, understanding the conditions under which are formed and the exploitation of the European mechanisms being developed within it.</li> <li>- Critical analysis of the impact of national education policies on <b>the initiatives of</b> international organizations and the EU</li> <li>- Recognizing and analysing <b>the</b> key social and economic parameters <b>related to the design and</b> implementation of educational policy.</li> <li>- Recognition of professional opportunities in international and national organizations and bodies of design and practice of educational policy.</li> <li>- Developing the necessary framework knowledge, skills and competences to enable graduates to participate in structural policy management actions as researchers, citizens and professionals.</li> </ul>
ΔE 4019 12. Politics of the Internet D. Vagianos, Laboratory Staff Member	<b>5 ECTS Credits</b> <b>ECTS</b>	<ul style="list-style-type: none"> <li>- Understanding <b>the</b> fundamental principles of designing the Internet and the political environment in which they evolved.</li> <li>- Familiarisation with the concepts of Participatory Culture, Virtual Communities and their role in <b>the</b> development of the Internet.</li> <li>- Understanding the concept of political power and its manifestations in the modern Internet.</li> <li>- Understanding the concepts of Electronic Democracy, Electronic Mobilization and Activism, E-Government and E-Campaigns.</li> <li>- Familiarisation with the concepts of the Political Economy of the Internet.</li> <li>- Use <b>of</b> information technology</li> <li>- Developing research skills in innovative scientific fields.</li> <li>-Developing research, self - improvement, public presentation of research results and enhancing creativity.</li> </ul>

## 7th Semester (Concentration: Political Studies and Diplomacy)

Six courses may be chosen

Course	ECTS Credits	Expected Learning Outcomes
<p>Δ2 7 001 1. Strategic Studies F. Mpellou, <b>Asst.</b> Professor</p>	<p>5 ECTS Credits</p>	<ul style="list-style-type: none"> <li>- Familiarisation with key concepts of strategy and understanding <b>their relation to</b> international politics</li> <li>- Using concepts and conceptual tools to understand Historical events of strategic <b>nature</b> in the relations of states or other international actors in international politics.</li> <li>- Ability to read and evaluate States' <b>and other international actors'</b> strategic decision-making process.</li> </ul>
<p>Δ2 7 002 2. EU law I: Institutions and the Citizen (Jean Monnet Chair Course) D. Anagnostopoulou, <b>Assoc.</b> Professor</p>	<p>5 ECTS Credits</p>	<ul style="list-style-type: none"> <li>- Familiarisation with the need for synthetic thinking and <b>with</b> the complexity of international phenomena of strategic <b>nature</b> in the behavior of states.</li> <li>-Critical evaluation of strategy or doctrine decisions according to their historical results <b>through the use of</b> conceptual tools of international strategy</li> <li>- Critical analysis and evaluation of rational models of strategy decisions.</li> <li>- Developing <b>critical thinking and self-improvement skills based on rationality.</b></li> <li>- Familiarisation with the fundamental concepts of EU institutional law, values, principles of sharing responsibilities, sources of EU law</li> <li>- Resolving issues related to the rights of European citizens in other EU Member States.</li> <li>- Familiarisation with locating and using real data on EU legislation and case law.</li> <li>- <b>Making</b> informed decisions based on <b>the</b> rules, principles and rights of the EU</li> <li>- Use of information technologies to search EU legislation and case law.</li> <li>- Understanding and learning <b>the</b> EU judicial system through virtual trial</li> <li>- Critical analysis and evaluation of values, principles, institutions, sources and especially of the judiciary System of the EU</li> <li>- Developing self-improvement skills and enhancing creativity through virtual trial techniques <b>and through course assignments, on an individual or a group basis.</b></li> </ul>
<p>Δ2 7 003 3. International Energy and Natural Resources Policy K. Mikelis, <b>Asst.</b> Professor</p>	<p>5 ECTS Credits</p>	<ul style="list-style-type: none"> <li>- Familiarisation with fundamental concepts of international policy and nature / energy / natural resources and their application.</li> <li>- Resolving issues related to environmental governance.</li> <li>- Familiarization with the <b>identification</b> and use of environmental data.</li> <li>- <b>Making</b> informed decisions based on actual facts.</li> <li>- Creation and evaluation <b>of</b> theoretically consistent International political specializations.</li> <li>- <b>Properly performing</b> the necessary diagnostic tests.</li> <li>- Critical analysis and evaluation of fundamental International <b>and</b> political arguments and problems with particular reference to <b>environmental</b> and energy fields.</li> <li>- Developing self-improvement skills and enhancing creativity.</li> </ul>
<p>Δ2 7 004 4. Political and Economic Governance of the European Union G. Voskopoulos, <b>Assoc.</b> Professor</p>	<p>5 ECTS Credits</p>	<ul style="list-style-type: none"> <li>- Familiarisation with fundamental conceptual issues of integration theories.</li> <li>- Study of the unifying phenomenon by using / contrasting alternative / competing theories and methodological tools.</li> <li>- Linking knowledge derived from the use of theoretical tools to issues of applied policy.</li> <li>- Critical approach and analysis of the fundamental working hypotheses of integration theories.</li> <li>- Development of specific skills to link knowledge of theories to policy making</li> </ul>

Course	ECTS Credits	Expected Learning Outcomes
Δ2 7 012 5. -Advanced Study in International Law and Human Rights NOT AVAILABLE FOR THE ACADEMIC YEAR 2018 - 2019	5 ECTS Credits ECTS	Not Available
Δ2 7 006 6. Asian Powers in the International Political and Economic System G. Spiropoulos, Professor	5 ECTS Credits .	<ul style="list-style-type: none"> <li>- Understanding the key features of the international political and economic system</li> <li>- Familiarisation with the historical background of the development of the international system</li> <li>- Developing critical thinking in relation to issues on the role and action of Asian powers.</li> <li>- Enhancing creativity with the use of theoretical means for the description and analysis of international phenomena.</li> </ul>
Δ2 7 007 7. European Diplomacy in the 20 <sup>th</sup> Century T. Karvounarakis, Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with the development of European Diplomacy in the 20<sup>th</sup> century, and especially through historical examples in the foreign policy decision-making process.</li> <li>- Management of large chunks of information and development of critical thinking through project presentations.</li> <li>- Development of communication skills through project presentations.</li> <li>- Developing self-improvement skills and enhancing creativity.</li> </ul>
Δ2 7 008 8. Political Thought, Freedom and Democracy S. Makris, Asst. Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with specific theoretical and philosophical knowledge of Modern and Contemporary Political Theory and with key theorists and thinkers.</li> <li>- Resolution of issues related to Democracy Theories.</li> <li>- Familiarisation with the meaning and theories of freedom and democracy.</li> <li>- Implementation of specific issues on freedom and democracy.</li> </ul>
Δ2 7 009 9. Electoral Behavior NOT AVAILABLE FOR THE ACADEMIC YEAR 2018-2019	5 ECTS Credits	Not Available
Δ2 7 010 10. Internship (abroad within the framework of ERASMUS Program).	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Contributing to the connection of theoretical and laboratory studies with practical application in working environment</li> </ul>
Δ2 7 013 11. Special Topics in Contemporary History N. Vassiliadis, Asst. Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Historical background of Greek-Turkish relations.</li> <li>- Tracing the modern history of Turkey.</li> <li>- Description of historical events – tension in the relations between the two countries in modern reality.</li> <li>- Analysis of the key components of the objectives of Turkish diplomacy.</li> <li>- Historical and international political analysis of the Cyprus issue.</li> <li>- Understanding the problem of the Macedonian Issue and the Greek- Skopje conflict, with analysis of specific aspects of the issue (e.g. language, minority issues, etc. Degradation of myths.</li> <li>- Understanding the contemporary Balkan reality, Greece's relations with its neighbours and the issues that cause tension with them</li> <li>- Concluding evaluation</li> </ul>





Course	ECTS Credits	Expected Learning Outcomes
Δ1 27014 12. Social Europe: Politics and Economy S. Mpoutsiouki, <b>Asst.</b> Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Defining the scope of social policy and describing the conditions that form <b>it</b> over time.</li> <li>- Knowledge and ability to analyse fundamental theoretical approaches to social policy and <b>distinguish</b> their differences.</li> <li>- Understanding the fundamental concepts of social policy, description of the categories and definition of interconnections.</li> <li>- <b>Analysing the policy</b> of EU and <b>of</b> various international organizations on social policy issues and understanding <b>its</b> effects on national policies.</li> <li>- Knowledge of the institutional framework and ability to evaluate the main initiatives and actions taken <b>on issues of social interest developed in Europe.</b></li> <li>- Ability to describe mechanisms and tools of social policy which are formed at European level.</li> <li>- <b>Recognizing</b> and analyzing the key social and economic parameters of important social issues such as: employment and unemployment, health, social security, civil society and social responsibility, social economy and social entrepreneurship.</li> <li>- Developing the necessary knowledge, skills and competences to enable graduates to participate in structural policy management actions as researchers, citizens and professionals.</li> </ul>
27015 13. Public Diplomacy and Communication F. Mpellou, <b>Asst.</b> Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with key concepts of public diplomacy, international actors and states' communication policy, and strategic communication</li> <li>- Using concepts and conceptual tools to understand <b>the</b> communication policy of <b>states</b> and their image management policies.</li> <li>- Ability to assess and evaluate the communication policy of <b>states</b> and <b>of</b> other international actors according to their strategic priorities.</li> <li>- Requirement of critical analysis of complex state communication behaviors.</li> <li>- Familiarisation with the need for synthetic thinking in storytelling and international context building of phenomena and state behavior.</li> <li>- Critical evaluation of strategic communication actions of different international actors <b>according to</b> the levels of influence <b>on</b> international public opinion.</li> </ul> <p>Development of communication and writing skills <b>on the basis of</b> a strategic framework</p>
Δ1- 27016 14. Digital Media and Society D. Vagianos, Laboratory Staff Member	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with the key concepts of Digital Society of the Networked Society, Digital Culture and the Digital Divide.</li> <li>- Familiarisation with the key concepts of Participatory Culture and <b>Virtual</b> Societies</li> <li>- Familiarisation with Social Network Theory.</li> <li>- Understanding the technologies and contribution of Mobile Communications to the Digital Culture.</li> <li>- Use <b>of</b> information technology</li> <li>- Developing research skills in innovative scientific fields.</li> <li>-Developing research, self - improvement, public presentation of research results and enhancing creativity.</li> </ul>

Course	ECTS Credits	Expected Learning Outcomes
Δ1- 27018 15. Modern Diplomacy, Economics and Business R. Paidi, <b>Asst.</b> Professor	<b>5 ECTS Credits</b> in particular, in the	The aim of this course is to help students understand the practice of diplomacy in the economic and business environment. Upon completion of the course students are expected to: - <b>have developed their knowledge in</b> Contemporary Diplomacy Issues in Economics and Business, and in the fields of Economic Diplomacy, Commercial Diplomacy, Financial Diplomacy and Corporate Diplomacy, - <b>acquire</b> the ability to search information and knowledge of relevant issues <b>in</b> primary and secondary sources - <b>acquire the ability</b> to compose and critically analyze issues in oral and written <b>forms</b> .

**Note:** in case of selecting an undergraduate thesis in the 8th semester, you may be exempted from two courses of the 7th and / or the 8th semester (the undergraduate thesis equals **two** elective courses, which may be of the **seventh** semester or the eighth semester or one of the **seventh** and **one of the** eighth semester respectively)

## 8th Semester (Concentration: Political Studies and Diplomacy)

Six courses may be chosen

Course	ECTS Credits	Expected Learning Outcomes
Δ2 8 001 1. US Political System and Foreign Policy T. Karvounarakis, Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Basic knowledge of the political system of the United States.</li> <li>- General Principles for the functioning of US Foreign Policy.</li> <li>- A Historical Overview of major events and periods in US Foreign Policy in the 20<sup>th</sup> century.</li> <li>- Development of critical thinking in order to evaluate events and policies.</li> <li>- Knowledge of the justification for the structure of the American political system.</li> <li>- Pointing out the factors that shape the foreign policy in the decision-making process.</li> <li>- Developing self-improvement skills and enhancing creativity.</li> </ul>
Δ2 8 002 2. International Relations and Third World G. Spiropoulos, Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Understanding the concepts of the developing world through interdisciplinary research</li> <li>- Familiarizing students with the concepts and theories that describe the "Third World" phenomenon.</li> <li>- Familiarisation with the historical background of the development of "Region" of the international system</li> <li>- Developing critical thinking and combining the theoretical and empirical dimension of international phenomena</li> <li>- Developing skills to analyse the various parameters of the Third World phenomenon.</li> <li>- Enhancing creativity with the use of theoretical means</li> </ul>
Δ2 8 003 3. International Relations of the Balkan States G. Spiropoulos, Professor & N. Vassiliadis, Asst. Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Knowledge and analysis of Contemporary Balkan Historical Reality.</li> <li>- Ability to describe the most important events of historical and international political reality of the Balkan states</li> <li>- Tracing the main interactions of the actors of the Balkan international subsystem in the international environment.</li> <li>- Understanding the decisions, choices, initiatives of the protagonists of the Balkan history in accordance with the international political environment and international interests.</li> <li>- Recognition analysis of the fundamental national, political, social and economic impacts of the initiatives and actions of the protagonists of the history of the Balkan states at an international ontological level.</li> <li>- Evaluation of the results of the periodical recount of the modern historical and political Balkan reality.</li> </ul>
Δ2 8 004 4. EU law II: Internal market and Policies (Jean Monnet Chair Course) D. Anagnostopoulou, Assoc. Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with key concepts of EU substantive law</li> <li>- Resolving issues related to fundamental freedoms in the EU internal market and to the EU policies.</li> <li>- Familiarisation with locating and using real data on EU legislation and case law.</li> <li>- Making informed decisions based on the framework of EU rules.</li> <li>- Using information technologies to search EU legislation and case law.</li> <li>- Understanding and learning about the EU judicial system through virtual trial</li> <li>- Critical analysis and evaluation of EU policies and EU court decisions</li> <li>- Developing self-improvement skills and enhancing creativity through virtual trial techniques and through course assignments, on an individual or a group basis.</li> </ul>

Course	ECTS Credits	Expected Learning Outcomes
Δ2 8 005 5. Regional Economic and Political Associations K. Mikelis, <b>Asst.</b> Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with fundamental concepts of the regional organization, policy, cooperation and policy and their implementation.</li> <li>- Resolving issues related to international policy at regional level.</li> <li>- Familiarisation with identifying and using real international policies and international economics data.</li> <li>- Making informed decisions based on actual facts.</li> <li>- Creation and evaluation of theoretically consistent International political specializations.</li> <li>- Properly performing the necessary diagnostic tests.</li> <li>- Critical analysis and evaluation of fundamental international and political arguments and problems with particular reference to regionalization and (supra) national integration.</li> <li>- Critical analysis of issues in the field of international politics and international political economy with focus on cooperation and integration.</li> <li>- Developing self-improvement skills and enhancing creativity</li> </ul>
Δ2 8 006 6. Diplomatic and Consular Law K. Chainoglou, <b>Asst.</b> Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with the principles of international law, diplomatic and consular law</li> <li>- Resolving issues related to specific issues of international law and international relations</li> <li>- Developing skills for analyzing the international practice of States and international organizations</li> <li>- Developing skills for conducting research on specific topics in diplomatic and consular relations law</li> </ul>
Δ2 8 007 7. Turkey System: Society, Economy and Politics S. Litsas, <b>Assoc.</b> Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Enhanced understanding of Political Science, International Relations and Political Economy of the internal and external pillars of development and evolution of Turkish national sovereignty.</li> <li>- Introduction to the history of the Turkish state until today.</li> </ul>
Δ2 8 012-1 8. Conflicts and Conflicts Resolution F. Mpellou, <b>Asst.</b> Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with key concepts of conflict resolution and management with emphasis on peacekeeping missions and on state stabilization missions.</li> <li>- Resolving issues related to the causes of armed conflict and state reconstruction policies</li> <li>- Familiarisation with state governance problems and weaknesses before and after the outbreak of armed conflicts.</li> <li>- Use of information technologies to analyze international qualitative and quantitative data of armed conflicts or crises.</li> <li>- Theoretical and practical verification of theories of international relations and conflict resolution.</li> <li>- Development of critical thinking through the evaluation of policy mechanisms and tools for managing or resolving armed conflicts</li> </ul>
Δ1-28013 9. European Financial Law (Jean Monnet Chair course) D. Skiadas, Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with fundamental conceptual approaches to financial science.</li> <li>- Resolving issues related to the spatial dimension of EU budgetary activity.</li> <li>- Familiarisation with locating and using real data on EU financial governance.</li> <li>- Making informed decisions based on actual facts.</li> <li>- Use of information technology</li> <li>- Understanding and learning budgetary control methods.</li> <li>- Critical analysis and evaluation of key theoretical approaches to EU budgetary action.</li> <li>- Developing self-improvement skills and enhancing creativity.</li> </ul>



Course	ECTS Credits	Expected Learning Outcomes
Δ2 8 011 10. Internship (abroad within the framework of the ERASMUS Program) The Program is addressed to undergraduate students, Postgraduate students and PhD Candidates studying in all Departments of the University of Macedonia.	5 ECTS Credits	- Contributing to the connection of theoretical and laboratory studies with practical application in working environment
Δ1 8 008-1 11. Accounting	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarization with the scope of the "Greek Accounting Standards" and the categories of entities based on their size.</li> <li>- Description of the required accounting records kept in single-entry and double-entry business accounting systems.</li> <li>- Choosing the necessary bill of sale document.</li> <li>- Understanding the concepts of electronic invoice, invoice authenticity and the reliability of the accounting system.</li> </ul>
Δ1- 2 8014 12. Defence Policy and Economics G. Voskopoulos, Assoc. Professor	5 ECTS Credits	Not Available
Δ1- 2 8015 13. Biosafety and World Health in the International Relations A. Mpozinis, Asst. Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with fundamental principles of Public Health and their application.</li> <li>- Resolution of issues related to biosecurity and World Health.</li> <li>- Familiarization with the identification and use of environmental data in issues related to International Development and Health.</li> <li>- Making informed decisions based on actual facts.</li> <li>- Developing self-improvement skills and enhancing creativity.</li> </ul>
Δ2 8010 UNDERGRADUATE THESIS	10 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with the principles of scientific research</li> <li>- Searching for information in the scientific literature</li> <li>- Developing self-improvement skills and enhancing creativity</li> <li>- Developing critical and analytical thinking</li> </ul>

**Note:** in case of selecting an undergraduate thesis in the 8th semester, you may be exempted from two courses of the 7th and / or the 8th semester (the undergraduate thesis equals two elective courses, which may be of the seventh semester or the eighth semester or one of the seventh and one of the eighth semester respectively)

## 6th Semester (Concentration: International and European Economic Studies)

Six courses may be chosen

Course	ECTS Credits	Expected Learning Outcomes
Δ1 6 001-1 1. Macroeconomic Theory T. Dergiadis, Lecturer	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Understanding the concepts and the fundamental models of macroeconomics.</li> <li>- Familiarisation with static analysis tools.</li> <li>- Critical analysis and evaluation of macroeconomic models.</li> <li>- Acquiring fundamental knowledge to further engage with advanced macroeconomics.</li> <li>- Understanding the connection of theoretical models with empirical findings and practice of proper economic policy.</li> <li>- Fostering and developing critical economic thinking.</li> </ul>
Δ1 6 002-1 2. International Investments and Multinational Companies A. Mpitzenis, Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Analysis of real and monetary aspects of macroeconomic policy of the open economy, thus forming step by step a unified framework for both traditional ideas and recent findings and analyses on macroeconomic policy issues in advanced countries, in developing countries but also in the countries of Central and Eastern Europe.</li> <li>- Analysis of investment activities of multinational companies in the context of global business environment, but also in the wider European environment and in particular in the South-Eastern Europe.</li> <li>- Understanding the investment changes in the global economic scene.</li> <li>- Description and analysis of exchange rate regimes</li> <li>- Understanding and analyzing the phenomenon of globalization</li> <li>- Understanding foreign direct investments</li> <li>- Description and analysis of the global business environment</li> <li>- Description and analysis of the European business environment</li> <li>- Description and analysis of the Balkan business environment</li> </ul>
Δ1 6 003-1 3. Microeconomic Theory C. Nikas, Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with key concepts of microeconomic theory</li> <li>- Acquisition of knowledge to understand, distinguish and describe concepts related to the fundamental concepts of microeconomic analysis</li> <li>- Skills that will enable students to connect the theoretical framework of Microeconomics with the problems concerning the type of the market structure and its operation.</li> <li>- Familiarisation with the concept and analysis of profit maximization problems</li> <li>- Ability to understand, analyze primary and secondary data related to problems in the operation of markets which is associated with the type of the market structure.</li> </ul>
Δ1 6 013 4. Financial Risk Management A. Kiochos, Asst. Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarization with the fundamental concepts of managing and evaluating the most important financial risks that financial institutions and large multinational corporations face.</li> <li>- Ability to understand and recognize the financial and insecure risks faced by Banks, FMEs, Insurance Companies and large multinational corporations</li> </ul>





Course	ECTS Credits	Expected Learning Outcomes
Δ1 6 011 5. Marketing Principles - Service Marketing K. Antoniadis, University Scholarship Holder, NSRF	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with the key concepts of Product and Service Marketing.</li> <li>- Ability to distinguish between the different strategies and techniques that <b>characterize</b> the implementation of Marketing in the consumer goods and services sector.</li> <li>- Conducting market research and extracting information <b>regarding</b> the target market.</li> <li>- <b>Using</b> SWOT <b>analysis</b>, PEST analysis and product life cycle as tools of analysis of the business environment and decision making.</li> <li>- <b>Making</b> the right marketing decisions by developing strategies based on the <b>appropriate adaptation</b> of the components of the Marketing mix.</li> <li>- Successful study response and case-study analysis.</li> <li>- Understanding the different components and particularities of Marketing Services in relation with Product Marketing.</li> <li>- <b>Making</b> informed decisions based on actual facts.</li> <li>- Developing self-improvement skills and enhancing creativity.</li> <li>- Use of appropriate marketing tools and techniques where appropriate.</li> <li>- Use of ICT tools to address issues that concern Marketing Services and Marketing Research.</li> <li>- Understanding how modern internet tools work in light of E-Marketing.</li> </ul>
Δ1 6 006-1 6. Economics of Natural Resources and Environment V. Vlachos, <b>Univ.</b> Scholarship Holder, NSRF	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Understanding the impact of human activity on the natural environment</li> <li>- Understanding current environmental issues such as climate change and sustainable development</li> <li>- Ability to use <b>economic</b> techniques to analyze environmental problems and <b>to explore</b> the impact of alternative environmental policies.</li> </ul>
Δ1 6 007-1 7. International and European <b>Law of</b> International Trade D. Anagnostopoulou, <b>Assoc.</b> Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with the fundamental concepts of international trade law with regard to international trade <b>of</b> products.</li> <li>- Ways to resolve issues related to international trade between traders based in different countries ex ante / ex post states.</li> <li>- Familiarisation with locating and using real data on <b>the</b> legislation and case law of international conventions.</li> <li>- <b>Making</b> informed decisions based on the rules, principles and rights <b>within</b> the framework of <b>International and European law of international Trade.</b></li> <li>- Use of information technologies to find EU international conventions, regulations and directives, and relevant legislation and case law.</li> <li>- Understanding and learning the rules and ways of resolving disputes</li> <li>- Critical analysis and evaluation of values, principles, institutions, sources and especially of the international trade law</li> <li>- Developing self-improvement skills and enhancing creativity through individual <b>course</b> assignments.</li> </ul>



Course	ECTS Credits	Expected Learning Outcomes
Δ1 6 008-1 8. English for International Relations and Economics I. Machili, Special Teaching Staff Member	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation and development of strategies for understanding academic written texts.</li> <li>- Familiarisation with different types of written political and economic texts and the particular form that characterizes them for developing appropriate skills for successful communication in the specialist field of study</li> <li>- Familiarisation with the graphical representations that accompany the texts and skill development for writing a graphical representation description</li> <li>- Familiarization with the economic terminology contained in the texts under analysis and further practice with the use of appropriate exercises</li> <li>- Oral presentation skills development</li> <li>- Use of information technology</li> <li>- Developing critical thinking rather than simply focusing on content analysis</li> <li>- Developing self-improvement skills and enhancing creativity.</li> </ul>
Δ1 6 012 9. International Financial Management NOT AVAILABLE FOR THE ACADEMIC YEAR 2018-2019	5 ECTS Credits	Not Available
Δ1 6 004-2 10. Mathematics I T. Dergiadis, Lecturer	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Use of mathematical concepts in problems of economics.</li> <li>- Understanding new mathematical concepts.</li> <li>- Resolution of issues related to the field of economy and businesses.</li> <li>- Making informed decisions.</li> <li>- Critical analysis of issues related to economics and businesses.</li> <li>- Developing self-improvement skills and enhancing creativity.</li> </ul>
Δ1 6 009-2 11. Internship (abroad within the framework of the ERASMUS Program) The Program is addressed to undergraduate students, Postgraduate students and PhD Candidates studying in all Departments of the University of Macedonia.	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Contributing to the connection of theoretical and laboratory studies with practical application in working environment</li> </ul>
Δ1 6 014 12. Computer Applications in Economics and Businesses E. Moschidis, Univ. Scholarship Holder, NSRF	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with key concepts such as e-business, e-commerce, e-marketing, internet technologies, web server, TCP, IP, FTP, SMTP, HTTP, system security, cryptography, cloud computing, web analytics, content management systems, management systems customer relations.</li> <li>- Use of IT tools and acquisition of skills for building dynamic web pages, e-shop, open source software for management of business resources.</li> <li>- Developing analytical thinking on the use of appropriate ICT tools for improving a business.</li> </ul>

## 7th Semester (**Concentration: International and European Economic Studies**)

Six courses may be chosen

Course	ECTS Credits	Expected Learning Outcomes
Δ1 7 001-1 1. Econometrics I T. Dergiadis, Lecturer	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with fundamental econometric techniques and their application.</li> <li>- Resolution of issues related to the field of economy and businesses.</li> <li>- Familiarization with the <b>identification</b> and use of economic data.</li> <li>- <b>Making</b> informed decisions based on actual facts.</li> <li>- Use of information technology</li> <li>- Creation and evaluation <b>of</b> theoretically consistent Econometric specializations.</li> <li>- <b>Performing</b> proper statistical inference</li> <li>- <b>Properly performing</b> the necessary diagnostic tests.</li> <li>- Critical analysis and evaluation of fundamental econometric models.</li> <li>- Critical analysis of issues related to <b>economics</b> and businesses.</li> <li>- Developing self-improvement skills and enhancing creativity.</li> </ul>
Δ1 7 002-1 2. International Monetary Relations A. Kiochos, <b>Asst.</b> Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Consolidation of the framework for monetary relations, foreign exchange markets and exchange rates <b>at</b> advanced level.</li> <li>- <b>Clarifying</b> the differences between finance and international finance.</li> </ul>
Δ1 7 011 3. International Financial Markets I NOT AVAILABLE FOR THE ACADEMIC YEAR 2018 -19	5 ECTS Credits	<b>Not Available</b>
Δ1 8 003-1 4. International Trade C. Nikas, Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with the theory, methodology and policy of international trade and their application.</li> <li>- Resolution of issues related to <b>the</b> international field of economy and businesses.</li> <li>- Familiarization with the <b>identification</b> and use of economic data.</li> <li>- <b>Making</b> informed decisions based on actual facts.</li> <li>- Critical analysis of issues related to <b>economics</b> and businesses.</li> <li>- Developing self-improvement skills and enhancing creativity.</li> </ul>
Δ1 8 013 5. Global Digital Economy and Digital Policy A. Mpozinis, <b>Asst.</b> Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- <b>Resolving</b> issues related to the area of ICT and their applications in the economy and businesses.</li> <li>- Familiarization with the <b>identification</b> and use of actual digital economic data.</li> <li>- Use of information technology</li> <li>- Critical analysis of issues related to <b>economics</b> and businesses <b>in</b> Information Society.</li> <li>- Developing self-improvement skills and enhancing creativity.</li> </ul>
Δ1 7 005-1 6. Statistical Analysis Using IT K. Zafiropoulos, Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with fundamental statistical techniques and their application.</li> <li>- Familiarization with the <b>identification</b> and use of actual economic and social data.</li> <li>- <b>Making</b> informed decisions based on actual facts.</li> <li>- Use of information technology</li> <li>- Creation and evaluation <b>of</b> theoretically consistent statistic specializations.</li> <li>- <b>Performing</b> proper statistical inference</li> <li>- <b>Properly performing</b> the necessary diagnostic tests.</li> <li>- Critical analysis and evaluation of fundamental statistical models.</li> <li>- Critical analysis of issues related to politics, to <b>economics</b> and businesses.</li> <li>- Developing self-improvement skills and enhancing creativity.</li> </ul>

Course	ECTS Credits	Expected Learning Outcomes
Δ1 7 006-1 7. Regional Development D. Skiadas, Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with fundamental conceptual approaches in <b>the</b> science of regional analysis.</li> <li>- Resolving issues related to the spatial dimension of economic development.</li> <li>- Familiarisation with locating and using actual data of regional policy and development.</li> <li>- <b>Making</b> informed decisions based on actual facts.</li> <li>- Use of information technology</li> <li>- Critical analysis and evaluation of key theoretical approaches to regional development.</li> <li>- <b>Developing</b> self-improvement skills and enhancing creativity.</li> </ul>
Δ1 7 007-1 8. International Economic law D. Skiadas, Professor D. Anagnostopoulou, Assoc. Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with the fundamental concepts of international economic law related to International trade of goods, services, use of industrial property rights, etc., <b>as</b> well as direct international investments</li> <li>- Resolving issues related to international trade between states and <b>to</b> international investments between the investor and the state.</li> <li>- Familiarisation with locating and using real data <b>regarding the</b> legislation and case law of International organizations.</li> <li>- <b>Making</b> informed decisions based on the rules, principles and rights <b>within</b> the framework of International Economic law</li> <li>- Use of information technologies to search <b>for</b> international conventions, relevant legislation and case law.</li> <li>- <b>Understanding</b> and <b>learning</b> the rules and ways of resolving disputes</li> <li>- Critical analysis and evaluation of values, principles, institutions, sources of the international economic law</li> <li>- Developing self-improvement skills and enhancing creativity through individual <b>course</b> assignments.</li> </ul>
Δ1 27014 9. Social Europe: Politics and Economy S. Mpoutsiouki, Asst. Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Defining the scope of social policy and describing the conditions that form <b>it</b> over time.</li> <li>- Knowledge and ability to analyse fundamental theoretical approaches to social policy and <b>to distinguish</b> their differences.</li> <li>- Understanding the fundamental concepts of social policy, description of the categories and definition of interconnections.</li> <li>- <b>Analysing the policy</b> of <b>the</b> EU and <b>of</b> various international organizations on social policy issues and understanding <b>its</b> effects on national policies.</li> <li>- Knowledge of the institutional framework and ability to evaluate the main initiatives and actions taken <b>on issues of social interest developed in Europe.</b></li> <li>- Ability to describe mechanisms and tools of social policy which are formed at European level.</li> <li>- <b>Recognizing</b> and <b>analyzing</b> the key social and economic parameters of important social issues such as: employment and unemployment, health, social security, civil society and social responsibility, social economy and social entrepreneurship.</li> <li>- Recognition of professional opportunities in international and national organizations and bodies of design and practice of social policy.</li> <li>- Developing the necessary knowledge, skills and competences to enable graduates to participate in structural policy management actions as researchers, citizens and professionals.</li> </ul>

Course	ECTS Credits	Expected Learning Outcomes
Δ17 009-1 10. Internship (abroad within the framework of the ERASMUS Program) The Program is addressed to undergraduate students, Postgraduate students and PhD Candidates studying in all Departments of the University of Macedonia	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Contributing to the connection of theoretical and laboratory studies with practical application in working environment</li> </ul>
Δ1- 27016 11. Digital Media and Society D. Vagianos, Laboratory Staff Member	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with the key concepts of Digital Society of the Networked Society, Digital Culture and the Digital Divide.</li> <li>- Familiarisation with the key concepts of Participatory Culture and Virtual Societies</li> <li>- Familiarisation with Social Network Theory.</li> <li>- Understanding the technologies and contribution of Mobile Communications to Digital Culture.</li> <li>- Use of information technology</li> <li>- Developing research skills in innovative scientific fields.</li> </ul>
Δ1- 27017 12. International Marketing K. Antoniadis, Univ. Scholarship Holder, NSRF	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Clarifying the key concepts and issues addressed in international marketing.</li> <li>- Understanding the importance of international marketing tools.</li> <li>- Distinguishing and identifying appropriate marketing tools, according to particular conditions that characterize the international environment in which the business operates.</li> <li>- Clarification of the particular characteristics of the exporting company.</li> <li>- Distinguishing the practical and strategic approaches of International Marketing.</li> <li>- Knowledge of the characteristics of the macroeconomic environment.</li> <li>- Understanding the dimensions of the external business environment at international level.</li> <li>- Distinguishing the individual components that influence entry into new markets.</li> <li>- Clarifying the individual dimensions of the Marketing mix at international level.</li> <li>- Understanding the key dimensions of international organizational planning.</li> <li>- Data collection and export marketing plan development.</li> <li>- Critical analysis and case studies.</li> </ul>
Δ1- 27018 13. Modern Diplomacy, Economics and Businesses R. Paidi, Asst. Professor	5 ECTS Credits	<p>The aim of this course is to help students understand the practice of diplomacy in the economic and business environment. Upon completion of the course students are expected to:</p> <ul style="list-style-type: none"> <li>- have developed their knowledge in Contemporary Diplomacy Issues in Economics and Business, and in particular, in the fields of Economic Diplomacy, Commercial Diplomacy, Financial Diplomacy and Corporate Diplomacy,</li> <li>- to acquire the ability to search information and knowledge of relevant issues in primary and secondary sources</li> <li>- to acquire the ability to compose and critically analyze issues in oral and written forms</li> </ul>

**Note:** in case of selecting an undergraduate thesis in the 8th semester, you may be exempted from two courses of the 7th and / or the 8th semester (the undergraduate thesis equals two elective courses, which may be of the seventh semester or the eighth semester or one of the seventh and one of the eighth semester respectively)

## 8th Semester (**Concentration:** International and European Economic Studies)

Six courses may be chosen

Course	ECTS Credits	Expected Learning Outcomes
Δ1 8 001-1 1. Transition Economics A. Mpitzenis, Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Understanding the economics of the transition</li> <li>- Understanding <b>the</b> reform program in Central and Eastern Europe, China, Asia, etc. (1980-90).</li> <li>- Analysis of alternative reform models</li> <li>- Analysis of the pace of reform</li> </ul>
Δ1 8 011 2 International Financial Markets A. Kiochos, <b>Asst.</b> Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Introduction to the basic structures and functions of the money and capital markets internationally.</li> <li>- Obtaining technical knowledge of valuation of securities in the Money and Capital Markets.</li> <li>- Application of Capital Markets Theory and Effective Markets Theory.</li> </ul>
Δ1 8 012 3. European Economic Integration C. Nikas, Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarization with the microeconomic theory, methodology of economics and their application.</li> <li>- Resolution of issues related to the field of economy and businesses.</li> <li>- Familiarization with the <b>identification</b> and use of economic data.</li> <li>- Making informed decisions based on actual facts.</li> <li>- Critical analysis of issues related to economics and businesses.</li> <li>- Developing self-improvement skills and enhancing creativity</li> </ul>
ΔE 4 007 4. The Greek Economy and the European Union NOT AVAILABLE FOR THE ACADEMIC YEAR 2018 -19	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarization with the microeconomic theory, methodology of economics and their application.</li> <li>- Resolution of issues related to the field of economy and businesses.</li> <li>- Familiarization with the <b>identification</b> and use of economic data.</li> <li>- Making informed decisions based on actual facts.</li> <li>- Critical analysis of issues related to economics and businesses.</li> <li>- Developing self-improvement skills and enhancing creativity.</li> </ul>
Δ1 8 005-1 5. Econometrics II T. Dergiadis, Lecturer	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with fundamental econometric checks and their application.</li> <li>- Resolution of issues related to the field of economy and businesses.</li> <li>- Familiarization with the <b>identification</b> and use of economic data.</li> <li>- Making informed decisions based on actual facts.</li> <li>- Use of information technology</li> <li>- Creation and evaluation of theoretically consistent Econometric specializations.</li> <li>- Performing proper statistical inference</li> <li>- <b>Properly performing</b> the necessary diagnostic tests.</li> <li>- Critical analysis and evaluation of fundamental econometric models.</li> <li>- Critical analysis of issues related to economics and businesses.</li> <li>- Developing self-improvement skills and enhancing creativity.</li> </ul>



Course	ECTS Credits	Expected Learning Outcomes
Δ1 8 006-1 6. Public Finance NOT AVAILABLE FOR THE ACADEMIC YEAR 2018 -19	5 ECTS Credits	Not Available
Δ1 8 007-1 7. Economic Growth Theory V. Vlachos, Univ. Scholarship Holder, NSRF	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Understanding the concepts and the theoretical models of the economic growth.</li> <li>- Familiarisation with dynamic analysis tools.</li> <li>- Critical analysis and evaluation of economic growth models.</li> <li>- Acquiring fundamental knowledge to further engage with advanced macroeconomics.</li> <li>- Understanding the connection of theoretical models with empirical findings and practice of proper economic policy.</li> <li>- Fostering economic thinking.</li> </ul>
Δ1 8 008-1 8. Accounting	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarization with the scope of the "Greek Accounting Standards" and the categories of entities based on their size.</li> <li>- Description of the required accounting records kept in single-entry and double-entry business accounting systems.</li> <li>- Choosing the necessary bill of sale document.</li> <li>- Understanding the concepts of electronic invoice, invoice authenticity and the reliability of the accounting system.</li> </ul>
Δ1-28013 9. European Financial Law (Jean Monnet Chair course) D. Skiadas, Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with fundamental conceptual approaches to financial science.</li> <li>- Resolving issues related to the spatial dimension of EU budgetary activity.</li> <li>- Familiarisation with locating and using actual data on EU financial governance.</li> <li>- Making informed decisions based on actual facts.</li> <li>- Use of information technology</li> <li>- Understanding and learning budgetary control methods.</li> <li>- Critical analysis and evaluation of key theoretical approaches to EU budgetary action.</li> <li>- Developing self-improvement skills and enhancing creativity.</li> </ul>
Δ1 8 010 10. Internship (abroad within the framework of ERASMUS Program). The Program is addressed to undergraduate students, Postgraduate students and PhD Candidates studying in all Departments of the University of Macedonia.	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Contributing to the connection of theoretical and laboratory studies with practical application in working environment</li> </ul>
Δ1- 2 8014 11. Defense Policy and Economics G. Voskopoulos, Assoc. Professor	5 ECTS Credits	Not Available

Course	ECTS Credits	Expected Learning Outcomes
Δ1 8014 12. Applications of Data Analysis in Economy N. Koutsoupas, Assoc. Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Developing the ability to interpret statistical processes</li> <li>- Developing skills for application of Introductory concepts of Multivariate Data Analysis Method in the field of Economics</li> <li>- Ability to choose an appropriate method for data analysis based on research design.</li> <li>- Understanding the use and application of basic concepts of Multidimensional Data Analysis.</li> <li>- Management and representation of data through graphical editing software environment and data analysis (R, RStudio)</li> </ul>
Δ1- 2 8015 13. Biosafety and World Health in the International Relations A. Mpozis, Asst. Professor	5 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with fundamental principles of Public Health and their application.</li> <li>- Resolution of issues related to biosecurity and World Health.</li> <li>- Familiarization with the identification and use of environmental data in issues related to International Development and Health.</li> <li>- Making informed decisions based on actual facts.</li> <li>- Developing self-improvement skills and enhancing creativity.</li> </ul>
Δ1 8009--1 UNDERGRADUATE THESIS	10 ECTS Credits	<ul style="list-style-type: none"> <li>- Familiarisation with the principles of scientific research</li> <li>- Searching for information in scientific literature</li> <li>- Developing self-improvement skills and enhancing creativity</li> <li>- Developing critical and analytical thinking</li> </ul>

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